



**Full Year Financial Statements and Dividend Announcement  
For the Financial Year Ended 31 December 2015**

**PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3),  
HALF-YEAR AND FULL YEAR RESULTS**

**1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year.**

The Board of Directors of Sinwa Limited is pleased to announce the unaudited results of the Group for the financial year ended 31 December 2015.

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR  
ENDED 31 DECEMBER 2015**

|                                                                     | <b>GROUP</b>   |                |                |
|---------------------------------------------------------------------|----------------|----------------|----------------|
|                                                                     | <b>2015</b>    | <b>2014</b>    | <b>+ / (-)</b> |
|                                                                     | <b>S\$'000</b> | <b>S\$'000</b> | <b>%</b>       |
| <b>Revenue</b>                                                      | 166,503        | 154,288        | 7.9            |
| Cost of sales                                                       | (127,005)      | (117,108)      | 8.5            |
| Gross profit                                                        | 39,498         | 37,180         | 6.2            |
| <b>Other item of income:</b>                                        |                |                |                |
| Financial income                                                    | 902            | 113            | >100           |
| <b>Other items of expense:</b>                                      |                |                |                |
| Marketing and distribution costs                                    | (6,529)        | (5,251)        | 24.3           |
| Administrative expenses                                             | (21,701)       | (21,929)       | (1.0)          |
| Other expenses - net                                                | (456)          | (1,023)        | (55.4)         |
| Financial expenses                                                  | (87)           | (221)          | (60.6)         |
| Share of profit / (losses) in jointly-controlled entity, net of tax | 7              | (2)            | >100           |
| <b>Profit before income tax</b>                                     | 11,634         | 8,867          | 31.2           |
| Income tax expense                                                  | (2,020)        | (1,299)        | 55.5           |
| <b>Profit from continuing operations</b>                            | 9,614          | 7,568          | 27.0           |
| <b>Discontinued operations:</b>                                     |                |                |                |
| Profit from discontinued operations                                 | -              | 1,590          | (>100)         |
| <b>Profit for the year</b>                                          | 9,614          | 9,158          | 5.0            |
| <b>Profit attributable to:</b>                                      |                |                |                |
| Owners of the Company                                               | 9,614          | 8,419          | 14.2           |
| Non-controlling interests                                           | -              | 739            | (>100)         |
|                                                                     | 9,614          | 9,158          | 5.0            |



**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL YEAR  
ENDED 31 DECEMBER 2015 (Continued)**

|                                                                           | <b>GROUP</b>   |                |                |
|---------------------------------------------------------------------------|----------------|----------------|----------------|
|                                                                           | <b>2015</b>    | <b>2014</b>    | <b>+ / (-)</b> |
|                                                                           | <b>S\$'000</b> | <b>S\$'000</b> | <b>%</b>       |
| <b>PROFIT FOR THE YEAR</b>                                                | 9,614          | 9,158          | 5.0            |
| <b>Other comprehensive income:</b>                                        |                |                |                |
| <b>Item that may be reclassified subsequently to profit or loss:</b>      |                |                |                |
| Share of exchange difference on translating jointly-controlled entity     | -              | 7              | (>100)         |
| Exchange differences on translating foreign operations                    | (1,282)        | (368)          | >100           |
| <b>Item that will not be reclassified subsequently to profit or loss:</b> |                |                |                |
| Gain on revaluation of property, plant and equipment, net of tax          | -              | 528            | (>100)         |
| <b>Other comprehensive income for the year, net of tax</b>                | <u>(1,282)</u> | <u>167</u>     | (>100)         |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>                            | <u>8,332</u>   | <u>9,325</u>   | (10.6)         |
| <b>Total comprehensive income attributable to:</b>                        |                |                |                |
| Owners of the Company                                                     | 8,332          | 8,586          | (3.0)          |
| Non-controlling interests                                                 | -              | 739            | >100           |
|                                                                           | <u>8,332</u>   | <u>9,325</u>   | (10.6)         |



**1(a)(ii) The following items (with appropriate breakdowns and explanations), if significant, must either be included in the income statement or in the notes to the income statement for the current financial period reported on and the corresponding period of the immediately preceding financial year.**

**NOTES TO CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

|                                                                                     | <b>GROUP</b>   |                |
|-------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                     | <b>2015</b>    | <b>2014</b>    |
|                                                                                     | <b>S\$'000</b> | <b>S\$'000</b> |
| <b>Financial income:</b>                                                            |                |                |
| Interest income – cash and cash equivalent                                          | 204            | 113            |
| Foreign exchange gain, net                                                          | 698            | -              |
|                                                                                     | <u>902</u>     | <u>113</u>     |
| <b>Financial expenses:</b>                                                          |                |                |
| Interest expense                                                                    | (83)           | (159)          |
| Finance lease interest                                                              | (4)            | -              |
| Foreign exchange loss, net                                                          | -              | (62)           |
|                                                                                     | <u>(87)</u>    | <u>(221)</u>   |
| <b>Other expenses - net:</b>                                                        |                |                |
| Allowance for doubtful trade receivables                                            | -              | (271)          |
| Write-back of allowance for doubtful trade receivables                              | 87             | 3              |
| Allowance for doubtful other receivables                                            | (221)          | (490)          |
| Write-back of allowance for doubtful other receivables                              | 190            | -              |
| Bad debts written off (trade)                                                       | (16)           | (31)           |
| Bad debts written off (non-trade)                                                   | (26)           | -              |
| Disposal of scrap material                                                          | -              | 7              |
| Government Grant income                                                             | 168            | 138            |
| (Loss) / Gain on disposal of property, plant and equipment, net                     | (22)           | 1,248          |
| Handling fee                                                                        | 153            | 93             |
| Management fee income                                                               | 113            | 51             |
| Allowance for impairment loss on property, plant and equipment                      | (1,409)        | (1,633)        |
| Realisation of foreign exchange reserve upon striking-off jointly-controlled entity | 457            | -              |
| Allowance for slow-moving inventories                                               | -              | (200)          |
| Others                                                                              | 70             | 62             |
|                                                                                     | <u>(456)</u>   | <u>(1,023)</u> |
| <b>Profit before income tax is stated after charging:-</b>                          |                |                |
| Amortisation of intangible assets                                                   | (7)            | (13)           |
| Depreciation of property, plant and equipment                                       | <u>(1,941)</u> | <u>(1,940)</u> |
| <b><u>Results of discontinued operations</u></b>                                    |                |                |
|                                                                                     | <b>2015</b>    | <b>2014</b>    |
|                                                                                     | <b>S\$'000</b> | <b>S\$'000</b> |
| Revenue                                                                             | -              | -              |
| Other income - net                                                                  | -              | 1,590          |
| Results from operating activities                                                   | <u>-</u>       | <u>1,590</u>   |
| Results of discontinued operation include the following:                            |                |                |
| Waiver of trade debts                                                               | <u>-</u>       | <u>1,682</u>   |



**1(b) A statement of financial position (for the issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year.**

**STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2015**

|                                        | <b>GROUP</b>      |                   | <b>COMPANY</b>    |                   |
|----------------------------------------|-------------------|-------------------|-------------------|-------------------|
|                                        | <b>31.12.2015</b> | <b>31.12.2014</b> | <b>31.12.2015</b> | <b>31.12.2014</b> |
|                                        | <b>S\$'000</b>    | <b>S\$'000</b>    | <b>S\$'000</b>    | <b>S\$'000</b>    |
| <b>ASSETS</b>                          |                   |                   |                   |                   |
| <b>Non-current assets</b>              |                   |                   |                   |                   |
| Property, plant and equipment          | 36,495            | 38,405            | 111               | 145               |
| Intangible assets                      | -                 | 7                 | -                 | -                 |
| Goodwill                               | 548               | 548               | -                 | -                 |
| Investments in subsidiaries            | -                 | -                 | 28,513            | 11,763            |
| Investments in joint ventures          | 31                | 24                | 25                | 25                |
| Held-to-maturity financial assets      | 250               | 250               | 250               | 250               |
| Deferred tax assets                    | 452               | 449               | -                 | -                 |
| Other assets                           | 55                | 57                | -                 | -                 |
| Other receivables                      | 704               | 960               | 155               | 155               |
| <b>Total non-current assets</b>        | <b>38,535</b>     | <b>40,700</b>     | <b>29,054</b>     | <b>12,338</b>     |
| <b>Current assets</b>                  |                   |                   |                   |                   |
| Inventories                            | 4,961             | 4,200             | -                 | -                 |
| Trade and other receivables            | 45,325            | 39,777            | 31,816            | 51,491            |
| Prepayments                            | 424               | 455               | 16                | 19                |
| Cash, bank balances and fixed deposits | 26,947            | 24,804            | 17,371            | 13,389            |
|                                        | 77,657            | 69,236            | 49,203            | 64,899            |
| Assets classified as held for sale     | 15,116            | 15,116            | -                 | -                 |
| <b>Total current assets</b>            | <b>92,773</b>     | <b>84,352</b>     | <b>49,203</b>     | <b>64,899</b>     |
| <b>Total assets</b>                    | <b>131,308</b>    | <b>125,052</b>    | <b>78,257</b>     | <b>77,237</b>     |



**STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2015 (Continued)**

|                                                                    | <b>GROUP</b>      |                   | <b>COMPANY</b>    |                   |
|--------------------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|
|                                                                    | <b>31.12.2015</b> | <b>31.12.2014</b> | <b>31.12.2015</b> | <b>31.12.2014</b> |
|                                                                    | <b>S\$'000</b>    | <b>S\$'000</b>    | <b>S\$'000</b>    | <b>S\$'000</b>    |
| <b>EQUITY AND LIABILITIES</b>                                      |                   |                   |                   |                   |
| <b>Equity</b>                                                      |                   |                   |                   |                   |
| Share capital                                                      | 41,110            | 40,618            | 41,110            | 40,618            |
| Retained earnings                                                  | 40,256            | 39,951            | 12,996            | 5,993             |
| Revaluation reserve                                                | 14,009            | 14,009            | -                 | -                 |
| Foreign currency translation reserve                               | (4,256)           | (2,974)           | -                 | -                 |
| <b>Equity attributable to owners of the Company / Total equity</b> | <b>91,119</b>     | <b>91,604</b>     | <b>54,106</b>     | <b>46,611</b>     |
| <b>Non-current liabilities</b>                                     |                   |                   |                   |                   |
| Deferred tax liabilities                                           | 2,745             | 2,844             | -                 | -                 |
| Finance leases                                                     | 136               | 40                | -                 | -                 |
| Borrowings                                                         | -                 | 2,709             | -                 | 2,709             |
| <b>Total non-current liabilities</b>                               | <b>2,881</b>      | <b>5,593</b>      | <b>-</b>          | <b>2,709</b>      |
| <b>Current liabilities</b>                                         |                   |                   |                   |                   |
| Income tax payable                                                 | 2,104             | 1,445             | 37                | -                 |
| Trade and other payables                                           | 32,571            | 25,848            | 21,533            | 27,375            |
| Current portion of finance leases                                  | 52                | 20                | -                 | -                 |
| Current portion of borrowings                                      | 2,581             | 542               | 2,581             | 542               |
| <b>Total current liabilities</b>                                   | <b>37,308</b>     | <b>27,855</b>     | <b>24,151</b>     | <b>27,917</b>     |
| <b>Total liabilities</b>                                           | <b>40,189</b>     | <b>33,448</b>     | <b>24,151</b>     | <b>30,626</b>     |
| <b>Total equity and liabilities</b>                                | <b>131,308</b>    | <b>125,052</b>    | <b>78,257</b>     | <b>77,237</b>     |

|                                            | <b>GROUP</b>      |                   |
|--------------------------------------------|-------------------|-------------------|
|                                            | <b>31.12.2015</b> | <b>31.12.2014</b> |
| <u>Financial ratios</u>                    |                   |                   |
| Inventory turnover (days)                  | 14                | 13                |
| Trade receivables turnover (days)          | 96                | 92                |
| Gearing (total borrowings to total equity) | 0.03              | 0.04              |



**1(c) Aggregate amount of the Group's borrowings and debt securities.**

Amount repayable in one year or less, or on demand

| 31.12.2015 |           | 31.12.2014 |           |
|------------|-----------|------------|-----------|
| Secured    | Unsecured | Secured    | Unsecured |
| S\$'000    | S\$'000   | S\$'000    | S\$'000   |
| 2,633      | -         | 562        | -         |

Amount repayable after one year

| 31.12.2015 |           | 31.12.2014 |           |
|------------|-----------|------------|-----------|
| Secured    | Unsecured | Secured    | Unsecured |
| S\$'000    | S\$'000   | S\$'000    | S\$'000   |
| 136        | -         | 2,749      | -         |

The following assets in the Group were provided as securities for the credit facilities:

- a) 3 commercial properties in Singapore;
- b) 2 residential properties in Australia; and
- c) certain fixed deposits.



- 1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

**CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2015**

|                                                                                        | <b>GROUP</b>   |                |
|----------------------------------------------------------------------------------------|----------------|----------------|
|                                                                                        | <b>2015</b>    | <b>2014</b>    |
|                                                                                        | <b>S\$'000</b> | <b>S\$'000</b> |
| <b>Operating activities</b>                                                            |                |                |
| Profit for the year                                                                    | 9,614          | 9,158          |
| <i>Adjustments for:</i>                                                                |                |                |
| Allowance for doubtful trade receivables                                               | -              | 271            |
| Write back of allowance for doubtful trade receivables                                 | (87)           | (3)            |
| Allowance for doubtful other receivables                                               | 221            | 490            |
| Write back of allowance for doubtful other receivables                                 | (190)          | -              |
| Waiver of trade debts                                                                  | -              | (1,682)        |
| Bad debts written off (trade)                                                          | 16             | 31             |
| Bad debts written off (non-trade)                                                      | 26             | -              |
| Amortisation of intangible assets                                                      | 7              | 13             |
| Depreciation of property, plant and equipment                                          | 1,941          | 1,940          |
| Interest income                                                                        | (204)          | (113)          |
| Interest expense                                                                       | 87             | 159            |
| Loss / (Gain) on disposal of property, plant and equipment, net                        | 22             | (1,248)        |
| Allowance for impairment loss on property, plant and equipment                         | 1,409          | 1,633          |
| Realisation of foreign exchange reserve upon striking-off<br>jointly-controlled entity | (457)          | -              |
| Allowance for slow-moving inventories                                                  | -              | 200            |
| Share reward compensation                                                              | 492            | 443            |
| Share of (profit) / losses in jointly-controlled entity                                | (7)            | 2              |
| Income tax expenses                                                                    | 2,020          | 1,299          |
| Operating profit before working capital changes                                        | 14,910         | 12,593         |
| Trade and other receivables                                                            | (5,249)        | (2,973)        |
| Inventories                                                                            | (761)          | 518            |
| Trade and other payables                                                               | 6,308          | 1,731          |
| Cash generated from operations                                                         | 15,208         | 11,869         |
| Interest paid                                                                          | (87)           | (159)          |
| Interest received                                                                      | 204            | 113            |
| Income tax paid                                                                        | (1,475)        | (1,363)        |
| Net cash from operating activities                                                     | 13,850         | 10,460         |



**CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2015 (Continued)**

|                                                                                   | <b>GROUP</b>   |                |
|-----------------------------------------------------------------------------------|----------------|----------------|
|                                                                                   | <b>2015</b>    | <b>2014</b>    |
|                                                                                   | <b>S\$'000</b> | <b>S\$'000</b> |
| <b>Investing activities</b>                                                       |                |                |
| Advances to PRC licensees                                                         | -              | (26)           |
| Proceeds from disposal of property, plant and equipment                           | 23             | 5,677          |
| Purchase of property, plant and equipment                                         | (1,075)        | (1,973)        |
| Advances paid for construction in progress                                        | (788)          | -              |
| Repayment from jointly-controlled entity                                          | -              | 729            |
| Advances to jointly-controlled entity                                             | -              | (156)          |
| Proceeds from disposal of subsidiaries                                            | -              | 650            |
| Investment in jointly-controlled entity                                           | -              | (25)           |
| Purchase of held-to-maturity financial assets                                     | -              | (250)          |
| Fixed deposits pledged with bank                                                  | 403            | (3,726)        |
| Effect of foreign currency alignment on investing activities                      | -              | 153            |
| Net cash (used in) / from investing activities                                    | (1,437)        | 1,053          |
| <b>Financing activities</b>                                                       |                |                |
| Proceeds from borrowings                                                          | -              | 3,251          |
| Repayment of borrowings                                                           | (670)          | (8,670)        |
| Proceeds from finance leases                                                      | 182            | -              |
| Repayment of finance leases                                                       | (54)           | (20)           |
| Dividends paid                                                                    | (9,309)        | (9,256)        |
| Net cash used in financing activities                                             | (9,851)        | (14,695)       |
| <b>Net increase / (decrease) in cash and cash equivalents</b>                     | 2,562          | (3,182)        |
| Cash and cash equivalents at beginning of year                                    | 21,078         | 24,007         |
| <b>Effect of exchange rate changes on cash and cash equivalents</b>               | (16)           | 253            |
| <b>Cash and cash equivalents at end of year</b>                                   | <b>23,624</b>  | <b>21,078</b>  |
| <u>Analysis of the cash and cash equivalents</u>                                  |                |                |
| Cash, bank balances and fixed deposits                                            | 26,947         | 24,804         |
| Fixed deposits pledged with bank                                                  | (3,323)        | (3,726)        |
| Cash and cash equivalents for the purpose of consolidated statement of cash flows | 23,624         | 21,078         |



- 1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

**STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2015**

| GROUP                                                                | Total<br>equity | Non-<br>controlling<br>interest | Equity,<br>attributable<br>to owners of<br>the Company | Share<br>capital | Treasury<br>shares | Capital<br>reserve | Revaluation<br>reserve | Retained<br>earnings | Translation<br>reserve |
|----------------------------------------------------------------------|-----------------|---------------------------------|--------------------------------------------------------|------------------|--------------------|--------------------|------------------------|----------------------|------------------------|
|                                                                      | S\$'000         | S\$'000                         | S\$'000                                                | S\$'000          | S\$'000            | S\$'000            | S\$'000                | S\$'000              | S\$'000                |
| Balance at 1.1.2015                                                  | 91,604          | -                               | 91,604                                                 | 41,471           | (961)              | 108                | 14,009                 | 39,951               | (2,974)                |
| Foreign currency<br>translation differences<br>on foreign operations | (1,282)         | -                               | (1,282)                                                | -                | -                  | -                  | -                      | -                    | (1,282)                |
| Other comprehensive<br>income                                        | (1,282)         | -                               | (1,282)                                                | -                | -                  | -                  | -                      | -                    | (1,282)                |
| Profit for the year                                                  | 9,614           | -                               | 9,614                                                  | -                | -                  | -                  | -                      | 9,614                | -                      |
| Total comprehensive<br>income for the year                           | 8,332           | -                               | 8,332                                                  | -                | -                  | -                  | -                      | 9,614                | (1,282)                |
| Dividend                                                             | (9,309)         | -                               | (9,309)                                                | -                | -                  | -                  | -                      | (9,309)              | -                      |
| Issue of shares                                                      | 492             | -                               | 492                                                    | 492              | -                  | -                  | -                      | -                    | -                      |
| Total transactions<br>with owners                                    | (8,817)         | -                               | (8,817)                                                | 492              | -                  | -                  | -                      | (9,309)              | -                      |
| Balance at 31.12.2015                                                | 91,119          | -                               | 91,119                                                 | 41,963           | (961)              | 108                | 14,009                 | 40,256               | (4,256)                |



**STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2015**  
(Continued)

| GROUP                                                          | Total<br>equity | Non-<br>controlling<br>interest | Equity,<br>attributable<br>to owners of<br>the Company | Share<br>capital | Treasury<br>shares | Capital<br>reserve | Equity<br>compensation<br>reserve | Revaluation<br>reserve | Retained<br>earnings | Translation<br>reserve |
|----------------------------------------------------------------|-----------------|---------------------------------|--------------------------------------------------------|------------------|--------------------|--------------------|-----------------------------------|------------------------|----------------------|------------------------|
|                                                                | S\$'000         | S\$'000                         | S\$'000                                                | S\$'000          | S\$'000            | S\$'000            | S\$'000                           | S\$'000                | S\$'000              | S\$'000                |
| <b>Balance at 1.1.2014</b>                                     | 91,092          | (739)                           | 91,831                                                 | 40,734           | (961)              | 108                | 294                               | 13,481                 | 40,788               | (2,613)                |
| Revaluation of land and buildings, net of tax                  | 528             | -                               | 528                                                    | -                | -                  | -                  | -                                 | 528                    | -                    | -                      |
| Foreign currency translation differences on foreign operations | (368)           | -                               | (368)                                                  | -                | -                  | -                  | -                                 | -                      | -                    | (368)                  |
| Share of reserve of jointly-controlled entity                  | 7               | -                               | 7                                                      | -                | -                  | -                  | -                                 | -                      | -                    | 7                      |
| <b>Other comprehensive income</b>                              | 167             | -                               | 167                                                    | -                | -                  | -                  | -                                 | 528                    | -                    | (361)                  |
| Profit for the year                                            | 9,158           | 739                             | 8,419                                                  | -                | -                  | -                  | -                                 | -                      | 8,419                | -                      |
| <b>Total comprehensive income</b>                              | 9,325           | 739                             | 8,586                                                  | -                | -                  | -                  | -                                 | 528                    | 8,419                | (361)                  |
| Dividend                                                       | (9,256)         | -                               | (9,256)                                                | -                | -                  | -                  | -                                 | -                      | (9,256)              | -                      |
| Issue of shares                                                | -               | -                               | -                                                      | 737              | -                  | -                  | (737)                             | -                      | -                    | -                      |
| Share-based payments                                           | 443             | -                               | 443                                                    | -                | -                  | -                  | 443                               | -                      | -                    | -                      |
| <b>Total transaction with owners</b>                           | (8,813)         | -                               | (8,813)                                                | 737              | -                  | -                  | (294)                             | -                      | (9,256)              | -                      |
| <b>Balance at 31.12.2014</b>                                   | <u>91,604</u>   | <u>-</u>                        | <u>91,604</u>                                          | <u>41,471</u>    | <u>(961)</u>       | <u>108</u>         | <u>-</u>                          | <u>14,009</u>          | <u>39,951</u>        | <u>(2,974)</u>         |

| COMPANY                                                              | Total<br>equity | Share<br>capital | Treasury<br>shares | Capital<br>reserve | Equity<br>compensation<br>reserve | Retained<br>earnings |
|----------------------------------------------------------------------|-----------------|------------------|--------------------|--------------------|-----------------------------------|----------------------|
|                                                                      | S\$'000         | S\$'000          | S\$'000            | S\$'000            | S\$'000                           | S\$'000              |
| <b>Balance at 1.1.2015</b>                                           | 46,611          | 41,471           | (961)              | 108                | -                                 | 5,993                |
| <b>Profit for the year / total comprehensive income for the year</b> | 16,312          | -                | -                  | -                  | -                                 | 16,312               |
| Dividend                                                             | (9,309)         | -                | -                  | -                  | -                                 | (9,309)              |
| Issue of shares                                                      | 492             | 492              | -                  | -                  | -                                 | -                    |
| <b>Total transactions with owners</b>                                | (8,817)         | 492              | -                  | -                  | -                                 | (9,309)              |
| <b>Balance at 31.12.2015</b>                                         | <u>54,106</u>   | <u>41,963</u>    | <u>(961)</u>       | <u>108</u>         | <u>-</u>                          | <u>12,996</u>        |
| <b>Balance at 1.1.2014</b>                                           | 45,819          | 40,734           | (961)              | 108                | 294                               | 5,644                |
| <b>Profit for the year / total comprehensive income for the year</b> | 9,605           | -                | -                  | -                  | -                                 | 9,605                |
| Dividends                                                            | (9,256)         | -                | -                  | -                  | -                                 | (9,256)              |
| Issue of shares                                                      | -               | 737              | -                  | -                  | (737)                             | -                    |
| Share based payment                                                  | 443             | -                | -                  | -                  | 443                               | -                    |
| <b>Total transactions with owners</b>                                | (8,813)         | 737              | -                  | -                  | (294)                             | (9,256)              |
| <b>Balance at 31.12.2014</b>                                         | <u>46,611</u>   | <u>41,471</u>    | <u>(961)</u>       | <u>108</u>         | <u>-</u>                          | <u>5,993</u>         |



- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

**Sinwa Share Plan**

As at 31 December 2015, the number of shares granted under the Sinwa Share Plan but yet to be released is Nil (31 December 2014: 2,560,000).

Changes in the Company's issued and fully paid up share capital (excluding 2,177,532 ordinary shares held as treasury shares) for FY2015 are as follows:

|                                               | No of shares       | Share capital<br>S\$000 |
|-----------------------------------------------|--------------------|-------------------------|
| As at 1.10.2015                               | 338,519,335        | 41,471                  |
| Issuance of new shares under Sinwa Share Plan | 2,560,000          | 492                     |
| As at 31.12.2015                              | <u>341,079,335</u> | <u>41,963</u>           |

**Number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer.**

|                                                                 | <b>31.12.2015</b><br><b>No. of Shares</b> | <b>31.12.2014</b><br><b>No. of Shares</b> |
|-----------------------------------------------------------------|-------------------------------------------|-------------------------------------------|
| Treasury shares                                                 | <u>2,177,532</u>                          | <u>2,177,532</u>                          |
| Number of issued ordinary shares<br>(excluding treasury shares) | <u>341,079,335</u>                        | <u>338,519,335</u>                        |
| Percentage (%)                                                  | <u>0.638%</u>                             | <u>0.643%</u>                             |

- 1(d)(iii) To show total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

|                                                                 | <b>31.12.2015</b><br><b>No. of Shares</b> | <b>31.12.2014</b><br><b>No. of Shares</b> |
|-----------------------------------------------------------------|-------------------------------------------|-------------------------------------------|
| Number of issued ordinary shares<br>(excluding treasury shares) | <u>341,079,335</u>                        | <u>338,519,335</u>                        |



- 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Not applicable.

- 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures in this announcement have not been audited or reviewed.

- 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).**

Not applicable.

- 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

Except as disclosed in paragraph 5 below, the Group and the Company have applied the same accounting policies and method of computation as in the most recently audited financial statements for the year ended 31 December 2014.

In the current financial period, the Group and the Company have adopted all the new and revised Financial Reporting Standards (FRSs) and Interpretations of FRSs (INT FRSs) that are relevant to its operations and effective for annual periods beginning on 1 January 2015. The adoption of these new/revised FRSs and INT FRSs does not result in substantial changes to the Group's and the Company's accounting policies and has no material effect on the amounts reported for the current or prior periods.

- 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

*a) FRS 109 - Financial Instruments*

FRS 109 supersedes FRS 39 Financial Instruments: Recognition and Measurement with new requirements for the classification and measurement of financial assets and liabilities, impairment of financial assets and hedge accounting.

Under FRS 109, financial assets are classified into financial assets measured at fair value or at amortised cost depending on the Group's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Fair value gains or losses will be recognised in profit or loss except for certain equity investments, for which the Group will have a choice to recognise the gains and losses in other comprehensive income. A third measurement category has been added for debt instruments – fair value through other comprehensive income. This measurement category applies to debt instruments that meet the Solely Payments of Principal and Interest contractual cash flow characteristics test and where the Group is holding the debt instrument to both collect the contractual cash flows and to sell the financial assets.

**5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change. (Continued)**

*a) FRS 109 - Financial Instruments (Continued)*

FRS 109 carries forward the recognition, classification and measurement requirements for financial liabilities from FRS 39, except for financial liabilities that are designated at fair value through profit or loss, where the amount of change in fair value attributable to change in credit risk of that liability is recognised in other comprehensive income unless that would create or enlarge an accounting mismatch. In addition, FRS 109 retains the requirements in FRS 39 for de-recognition of financial assets and financial liabilities.

FRS 109 introduces a new forward-looking impairment model based on expected credit losses to replace the incurred loss model in FRS 39. This determines the recognition of impairment provisions as well as interest revenue. For financial assets at amortised cost or fair value through other comprehensive income, the Group will now always recognise (at a minimum) 12 months of expected losses in profit or loss. Lifetime expected losses will be recognised on these assets when there is a significant increase in credit risk after initial recognition.

FRS 109 also introduces a new hedge accounting model designed to allow entities to better reflect their risk management activities in their financial statements.

The Group plans to adopt FRS 109 in the financial year beginning on 1 January 2018 with retrospective effect in accordance with the transitional provisions. There may be a potentially significant impact on the accounting for financial instruments on initial adoption. The Group has not yet made a detailed assessment of the impact of this standard, however the Group will be required to reassess the classification and measurement of financial assets, particularly the new impairment requirements are expected to result in changes for impairment provisions on trade receivables and other financial assets not measured at fair value through profit or loss.

*b) FRS 115 Revenue from Contracts with Customers*

FRS 115 introduces a comprehensive model that applies to revenue from contracts with customers and supersedes all existing revenue recognition requirements under FRS. The model features a five-step analysis to determine whether, how much and when revenue is recognised, and two approaches for recognising revenue: at a point in time or over time. The core principle is that an entity recognises revenue when control over promised goods or services is transferred to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. FRS 115 also introduces extensive qualitative and quantitative disclosure requirements which aim to enable users of the financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers.

On initial adoption of this standard there may be a potentially significant impact on the timing and profile of revenue recognition of the Group. The Group has not yet made a detailed assessment of the impact of this standard. The Group plans to adopt the standard in the financial year beginning on 1 January 2018 with either full or modified retrospective effect in accordance with the transitional provisions, and will include the required additional disclosures in its financial statements for that financial year.

6. **Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.**

|                     | <b>GROUP</b>  |               |
|---------------------|---------------|---------------|
|                     | <b>FY2015</b> | <b>FY2014</b> |
| (a) Basic (cents)   | 2.84          | 2.50          |
| (b) Diluted (cents) | 2.84          | 2.48          |

The basic earnings per share is computed based on the weighted average number of 338,652,595 (FY2014: 336,625,636) ordinary shares issued.

The diluted earnings per share is computed based on the weighted average number of 338,652,595 (FY2014: 339,185,636) ordinary shares during the year and the full potential dilutive effect of shares under the Sinwa Share Plan.

7. **Net asset value (for the issuer and Group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the: -**  
**(a) current financial period reported on; and**  
**(b) immediately preceding financial year.**

|                                                                                | <b>GROUP</b> | <b>COMPANY</b> |
|--------------------------------------------------------------------------------|--------------|----------------|
| The total number of issued shares excluding treasury shares at the end of the: |              |                |
| (a) current financial period reported on                                       | 341,079,335  | 341,079,335    |
| (b) immediately preceding financial year                                       | 338,519,335  | 338,519,335    |
| Net asset value per issued ordinary shares as at (cents)                       |              |                |
| (a) 31 December 2015                                                           | 26.71        | 15.86          |
| (b) 31 December 2014                                                           | 27.06        | 13.77          |

8. **A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:-**

- (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and**

The Group's revenue for financial year ended 31 December 2015 (FY2015) was higher by 7.9% at \$166.5 million as compared to \$154.3 million for the year ended 31 December 2014 (FY2014).

The increase in revenue was mainly due to higher sales from the marine and offshore supply business as a result of increase in the Group's customer base and higher sales from existing customers. Our newly incorporated subsidiary in Thailand which had commenced operation had also contributed to the increase in revenue.

Overall gross profit margin had decreased from 24.1% in FY2014 to 23.7% in FY2015. The compression of margin in our marine and offshore supply business was due to stiff competitive market condition.



Marketing and distribution costs rose by 24.3% in FY2015 to \$6.5 million as compared to \$5.3 million in FY2014. The increase was mainly due to higher marketing and delivery charges which was in line with higher sales revenue.

Administrative expenses remains stable at \$21.7 million in FY2015 which was slightly lower as compared to \$21.9 million in FY2014.

Net other expenses decreased by \$0.5 million to \$0.5 million as compared to \$1.0 million for FY2014. The decrease was mainly due to lower allowance provided for receivables. Net other expenses for FY2015 also included further allowances for impairment of \$1.4 million (2014: \$1.6 million) on our properties in Australia.

Financial income was higher at \$0.9 million for FY2015 as compared to \$0.1 million for FY2014, mainly due to net foreign exchange gain of \$0.7 million.

Financial expenses was lower at \$0.1 million for FY2015 as compared to \$0.2 million for FY2014, mainly due to lower interest expenses for the year.

The Group had recorded a higher profit after tax from marine and offshore supply business of \$8.7 million for FY2015 as compared to \$7.3 million for FY2014. Excluding the profit from discontinued operation for FY2014, the Group profit had increased by 27% from \$7.6 million to \$9.6 million.

Total comprehensive income for the year FY2015 was 10.6% lower at \$8.3 million as compared to \$9.3 million for FY2014. Depreciation in Australian dollar had resulted in loss in translation value of \$1.3 million for FY2015 as compared to \$0.4 million for the same period in FY2014 on translating the financial statements of this foreign operations.

#### **Discontinued operations**

Discontinued operations refers to the engineering division – Sinwa Engineering Pte Ltd and its subsidiaries which the Group had voluntarily wind up in the current year. No cost was incurred for the current period while the profit for FY2014 pertains to the recognition of waiver of trade debts net of expenses arising from the winding up of the Engineering group of companies.

#### **(b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.**

Net cash inflow from the operating activities for FY2015 was \$13.9 million as compared to \$10.5 million for FY2014. This increase was mainly due to higher cash generated from operations and realignment of the working capital management.

Net cash outflow of \$1.4 million from investing activities for FY2015 as compared to net cash inflow of \$1.1 million for FY2014. This was mainly due to the proceeds from the disposal of Anchor Handling Tug (AHT) in the previous year.

Lower net cash used in financing activities in FY2015 was mainly due to lower repayment of borrowings with bank.

#### **Non-current assets**

Total non-current assets decreased from \$40.7 million as at 31 December 2014 to \$38.5 million as at 31 December 2015.



Property, plant and equipment decreased from \$38.4 million as at 31 December 2014 to \$36.5 million as at 31 December 2015. This was mainly due to the allowance for impairment loss on property, plant and equipment.

The increase in investment in subsidiaries at Company level from \$11.7 million to \$28.5 million was mainly due to redesignation and classification of certain amount due from subsidiaries as quasi loan.

#### **Current Assets**

Assets classified as held for sale refers to the investment in joint venture entity –Nordic International Limited. As at 31 December 2015, this investment is still pending for arbitration to determine the final valuation. As such, this investment continues to be classified as assets held for sale.

Inventories increased to \$5.0 million as at 31 December 2015 from \$4.2 million as at 31 December 2014. This was partly due to inventory held by the subsidiary in Thailand which has commenced operation during the year.

Increase in trade and other receivables to \$45.3 million as at 31 December 2015 from \$39.8 million as at 31 December 2014 was in line with higher sales.

#### **Equity**

Share capital increased to \$41.1 million as of 31 December 2015 from \$40.6 million as of 31 December 2014. The increase in share capital was due to the issuance of 2,560,000 shares under the Sinwa Share Plan.

The foreign currency translation reserve increased from \$3.0 million as of 31 December 2014 to \$4.3 million as at 31 December 2015. This was mainly due to the weakening of Australian dollar against the Singapore dollar.

#### **Non Current liabilities**

Total non-current liabilities decreased from \$5.6 million as at 31 December 2014 to \$2.9 million as at 31 December 2015. This was mainly due to the reclassification of bank borrowings repayable within the next 12 months.

#### **Current liabilities**

Trade and other payables increased from \$25.8 million as of 31 December 2014 to \$32.6 million as of 31 December 2015. The increase was in line with higher level of inventories and business volume.

Total current liabilities increased from \$27.9 million as of 31 December 2014 to \$37.3 million as of 31 December 2015. The increase was due to higher trade and other payables and the reclassification of bank borrowings which is repayable within next the next 12 months.

9. **Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

Not applicable.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.**

We expect the general shipping market to fare slightly better than in 2015, despite the economic slowdown in global trade, fueled by China's slower growth and economic transition.

Shipping companies will continue with their cost-cutting measures, which will be helped by lower bunker prices, to achieve profitability. We expect tanker, LNG and to a lesser extent, container shipping to do better, with dry-bulk under pressure.

Meanwhile, the oil and gas/offshore market will continue to face strong headwinds. The prolonged period of oversupply will keep oil prices lower for longer and continue to pressure issuers in the oil and gas industry in 2016, particularly those in the exploration & production, and drilling and oilfield services sectors.

Against this backdrop of challenging times in the general marine and oil and gas/offshore industry, we expect continued intense competitive pressure in the marine supply sector as the impact of cost-cutting measures by both shipping and offshore operators filtered down through the entire supply chain.

**11. Dividend**

***(a) Current Financial Period Reported On***

Subject to the approval by the shareholders in the coming Annual General Meeting, the Board of Directors proposed the following dividends:

Name of Dividend: First & Final

Dividend Type: Cash

Dividend Amount per Share (in cents): 0.75 cents per ordinary share

Tax Rate: One tier tax exempt

Name of Dividend: Special

Dividend Type: Cash

Dividend Amount per Share (in cents): 1.0 cents per ordinary share

Tax Rate: One tier tax exempt

***(b) Corresponding Period of the Immediately Preceding Financial Year***

Any dividend declared for the corresponding period of the immediately preceding financial year?

The Company announced a proposed final dividend of \$0.005 per ordinary share on 26 February 2015. This proposed final dividend has been approved by the shareholders at the Annual General Meeting held on 23 April 2015. The details of dividend are as follow:

Name of Dividend: Final

Dividend Type: Cash

Dividend Amount per Share (in cents): 0.5 cents per ordinary share

Tax Rate: One tier tax exempt

***(c) Date payable***

To be announced.



**(d) Books closure date**

To be announced.

**12. If no dividend has been declared/recommended, a statement to that effect.**

Not applicable.

**13. If the Group has obtained a general mandate from shareholders for interested person transactions (“IPT”), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect**

The Group does not have a shareholders' general mandate for interested person transactions.



**PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)**

14. **Segmented revenue and results for business or geographical segments (of the Group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

**BUSINESS SEGMENTS**

| <b>FY2015</b>                                                            | <b>Supply</b>  | <b>Agency &amp; Logistics</b> | <b>Charter</b> | <b>Property Holding</b> | <b>Unallocated</b> | <b>Elimination</b> | <b>Total</b>   |
|--------------------------------------------------------------------------|----------------|-------------------------------|----------------|-------------------------|--------------------|--------------------|----------------|
|                                                                          | <b>S\$'000</b> | <b>S\$'000</b>                | <b>S\$'000</b> | <b>S\$'000</b>          | <b>S\$'000</b>     | <b>S\$'000</b>     | <b>S\$'000</b> |
| <b>Group revenue</b>                                                     |                |                               |                |                         |                    |                    |                |
| Total revenue from external customers                                    | 162,188        | 4,061                         | -              | 254                     | -                  | -                  | 166,503        |
| Inter-segment revenue                                                    | 812            | 869                           | -              | 1,923                   | 4,950              | (8,554)            | -              |
| Total revenue                                                            | 163,000        | 4,930                         | -              | 2,177                   | 4,950              | (8,554)            | 166,503        |
|                                                                          | <b>Supply</b>  | <b>Agency &amp; Logistics</b> | <b>Charter</b> | <b>Property Holding</b> | <b>Unallocated</b> | <b>Total</b>       |                |
|                                                                          | <b>S\$'000</b> | <b>S\$'000</b>                | <b>S\$'000</b> | <b>S\$'000</b>          | <b>S\$'000</b>     | <b>S\$'000</b>     |                |
| <b>Group profit &amp; (loss)</b>                                         |                |                               |                |                         |                    |                    |                |
| Profit/(Loss) before interest, income tax, depreciation and amortisation | 12,129         | 703                           | -              | 855                     | 1,180              | 14,867             |                |
| Interest income                                                          | 25             | -                             | -              | -                       | 179                | 204                |                |
| Interest expense                                                         | (4)            | -                             | -              | -                       | (83)               | (87)               |                |
| Depreciation                                                             | (845)          | (15)                          | -              | (1,047)                 | (34)               | (1,941)            |                |
| Amortisation                                                             | (7)            | -                             | -              | -                       | -                  | (7)                |                |
| Allowance for impairment loss on property, plant and equipment           | (730)          | -                             | -              | (679)                   | -                  | (1,409)            |                |
| Share of profit in jointly-controlled entity                             | -              | -                             | 7              | -                       | -                  | 7                  |                |
| Profit/(Loss) before income tax                                          | 10,568         | 688                           | 7              | (871)                   | 1,242              | 11,634             |                |
| Income tax (expense)/credits                                             | (1,911)        | (70)                          | -              | 41                      | (80)               | (2,020)            |                |
| Profit/(Loss) for the year                                               | 8,657          | 618                           | 7              | (830)                   | 1,162              | 9,614              |                |



**BUSINESS SEGMENTS (Continued)**

|                                                                                     | Supply<br>S\$'000 | Agency &<br>Logistics<br>S\$'000 | Charter<br>S\$'000 | Property<br>Holding<br>S\$'000 | Unallocated<br>S\$'000 | Consolidated<br>S\$'000 |
|-------------------------------------------------------------------------------------|-------------------|----------------------------------|--------------------|--------------------------------|------------------------|-------------------------|
| <b>Group assets and liabilities</b>                                                 |                   |                                  |                    |                                |                        |                         |
| Segment assets                                                                      | 63,423            | 1,882                            | 15,128             | 32,618                         | -                      | 113,051                 |
| Unallocated corporate assets                                                        | -                 | -                                | -                  | -                              | 18,257                 | 18,257                  |
| Total assets                                                                        |                   |                                  |                    |                                |                        | 131,308                 |
| Segment liabilities                                                                 | 31,818            | 535                              | 12                 | 3,193                          | -                      | 35,558                  |
| Unallocated corporate liabilities                                                   | -                 | -                                | -                  | -                              | 4,631                  | 4,631                   |
| Total liabilities                                                                   |                   |                                  |                    |                                |                        | 40,189                  |
| <b>Other segment information</b>                                                    |                   |                                  |                    |                                |                        |                         |
| Capital expenditures                                                                | 932               | 103                              | -                  | 828                            | -                      | 1,863                   |
| Material non-cash items:                                                            |                   |                                  |                    |                                |                        |                         |
| Write-back of allowance for doubtful trade receivables                              | 87                | -                                | -                  | -                              | -                      | 87                      |
| Write-back of allowance for doubtful other receivables                              | 190               | -                                | -                  | -                              | -                      | 190                     |
| Allowance for doubtful other receivables                                            | (221)             | -                                | -                  | -                              | -                      | (221)                   |
| Bad debts written off (trade)                                                       | (16)              | -                                | -                  | -                              | -                      | (16)                    |
| Bad debts written off (non-trade)                                                   | (26)              | -                                | -                  | -                              | -                      | (26)                    |
| Loss on disposal of property, plant and equipment                                   | (22)              | -                                | -                  | -                              | -                      | (22)                    |
| Allowance for impairment loss on property, plant and equipment                      | (730)             | -                                | -                  | (679)                          | -                      | (1,409)                 |
| Share-based payments                                                                | -                 | -                                | -                  | -                              | (492)                  | (492)                   |
| Investment in joint venture                                                         | -                 | -                                | -                  | -                              | 31                     | 31                      |
| Realisation of foreign exchange reserve upon striking-off jointly-controlled entity | -                 | -                                | -                  | -                              | 457                    | 457                     |



**BUSINESS SEGMENTS (Continued)**

| <b>FY2014</b>                                                            | <b>Supply</b>       | <b>Agency &amp;<br/>Logistics</b> | <b>Charter</b>      | <b>Property<br/>Holding</b> | <b>Elimination</b>  | <b>Continuing<br/>operation</b>  | <b>Engineering<br/>Discontinued</b> | <b>Total</b>        |
|--------------------------------------------------------------------------|---------------------|-----------------------------------|---------------------|-----------------------------|---------------------|----------------------------------|-------------------------------------|---------------------|
|                                                                          | <b>S\$'000</b>      | <b>S\$'000</b>                    | <b>S\$'000</b>      | <b>S\$'000</b>              | <b>S\$'000</b>      | <b>S\$'000</b>                   | <b>S\$'000</b>                      | <b>S\$'000</b>      |
| <b>Group revenue</b>                                                     |                     |                                   |                     |                             |                     |                                  |                                     |                     |
| Total revenue from external customers                                    | 148,606             | 4,859                             | 311                 | 512                         | -                   | 154,288                          | -                                   | 154,288             |
| Inter-segment revenue                                                    | 1,367               | 811                               | -                   | 2,030                       | (4,208)             | -                                | -                                   | -                   |
| Total revenue                                                            | <u>149,973</u>      | <u>5,670</u>                      | <u>311</u>          | <u>2,542</u>                | <u>(4,208)</u>      | <u>154,288</u>                   | <u>-</u>                            | <u>154,288</u>      |
|                                                                          | <b>Supply</b>       | <b>Agency &amp;<br/>Logistics</b> | <b>Charter</b>      | <b>Property<br/>Holding</b> | <b>Unallocated</b>  | <b>Continuing<br/>operations</b> | <b>Engineering<br/>Discontinued</b> | <b>Total</b>        |
|                                                                          | <b>S\$'000</b>      | <b>S\$'000</b>                    | <b>S\$'000</b>      | <b>S\$'000</b>              | <b>S\$'000</b>      | <b>S\$'000</b>                   | <b>S\$'000</b>                      | <b>S\$'000</b>      |
| <b>Group profit &amp; (loss)</b>                                         |                     |                                   |                     |                             |                     |                                  |                                     |                     |
| Profit/(Loss) before interest, income tax, depreciation and amortisation | 10,171              | 596                               | 1,328               | 417                         | (14)                | 12,498                           | 1,593                               | 14,091              |
| Interest income                                                          | 25                  | -                                 | -                   | -                           | 88                  | 113                              | -                                   | 113                 |
| Interest expense                                                         | (2)                 | -                                 | -                   | (87)                        | (70)                | (159)                            | -                                   | (159)               |
| Depreciation                                                             | (813)               | (17)                              | (48)                | (1,023)                     | (36)                | (1,937)                          | (3)                                 | (1,940)             |
| Amortisation                                                             | (13)                | -                                 | -                   | -                           | -                   | (13)                             | -                                   | (13)                |
| Allowance for impairment loss on property, plant and equipment           | (875)               | -                                 | -                   | (758)                       | -                   | (1,633)                          | -                                   | (1,633)             |
| Share of losses in jointly-controlled entity                             | -                   | -                                 | (2)                 | -                           | -                   | (2)                              | -                                   | (2)                 |
| Profit/(Loss) before income tax                                          | <u>8,493</u>        | <u>579</u>                        | <u>1,278</u>        | <u>(1,451)</u>              | <u>(32)</u>         | <u>8,867</u>                     | <u>1,590</u>                        | <u>10,457</u>       |
| Income tax (expense)/credits                                             | (1,165)             | (56)                              | -                   | 50                          | (128)               | (1,299)                          | -                                   | (1,299)             |
| Profit/(Loss) for the year                                               | <u><u>7,328</u></u> | <u><u>523</u></u>                 | <u><u>1,278</u></u> | <u><u>(1,401)</u></u>       | <u><u>(160)</u></u> | <u><u>7,568</u></u>              | <u><u>1,590</u></u>                 | <u><u>9,158</u></u> |



**BUSINESS SEGMENTS (Continued)**

| <b>FY2014</b>                                          | <b>Supply</b>  | <b>Agency &amp;<br/>Logistics</b> | <b>Charter</b> | <b>Property<br/>Holding</b> | <b>Engineering<br/>Discontinued</b> | <b>Unallocated</b> | <b>Consolidated</b> |
|--------------------------------------------------------|----------------|-----------------------------------|----------------|-----------------------------|-------------------------------------|--------------------|---------------------|
|                                                        | <b>S\$'000</b> | <b>S\$'000</b>                    | <b>S\$'000</b> | <b>S\$'000</b>              | <b>S\$'000</b>                      | <b>S\$'000</b>     | <b>S\$'000</b>      |
| <b>Group assets and liabilities</b>                    |                |                                   |                |                             |                                     |                    |                     |
| Segment assets                                         | 60,672         | 1,755                             | 15,186         | 33,174                      | 16                                  | -                  | 110,803             |
| Unallocated corporate assets                           | -              | -                                 | -              | -                           | -                                   | 14,249             | 14,249              |
| Total assets                                           |                |                                   |                |                             |                                     |                    | 125,052             |
| Segment liabilities                                    | 24,530         | 644                               | 8              | 2,830                       | 62                                  | -                  | 28,074              |
| Unallocated corporate liabilities                      | -              | -                                 | -              | -                           | -                                   | 5,374              | 5,374               |
| Total liabilities                                      |                |                                   |                |                             |                                     |                    | 33,448              |
| <b>Other segment information</b>                       |                |                                   |                |                             |                                     |                    |                     |
| Capital expenditures                                   | 1,336          | -                                 | -              | 717                         | -                                   | -                  | 2,053               |
| Material non-cash items:                               |                |                                   |                |                             |                                     |                    |                     |
| Trade receivables written off                          | (31)           | -                                 | -              | -                           | -                                   | -                  | (31)                |
| Allowance for doubtful trade receivables               | (261)          | (10)                              | -              | -                           | -                                   | -                  | (271)               |
| Write-back of allowance for doubtful trade receivables | 3              | -                                 | -              | -                           | -                                   | -                  | 3                   |
| Allowance for doubtful other receivables               | -              | -                                 | -              | -                           | -                                   | (490)              | (490)               |
| Gain on disposal of property, plant and equipment      | 159            | -                                 | 1,048          | -                           | -                                   | 41                 | 1,248               |
| Allowance for slow-moving inventories                  | (200)          | -                                 | -              | -                           | -                                   | -                  | (200)               |
| Waiver of trade debts                                  | -              | -                                 | -              | -                           | 1,682                               | -                  | 1,682               |
| Impairment of land and building                        | (875)          | -                                 | -              | (758)                       | -                                   | -                  | (1,633)             |
| Share-based payments                                   | 369            | -                                 | -              | -                           | -                                   | -                  | 369                 |
| Investment in joint venture                            | -              | -                                 | -              | -                           | -                                   | 24                 | 24                  |

**GEOGRAPHICAL SEGMENTS**

| <b>GROUP</b> | <b>Revenue from external customers</b> |                | <b>Non-current assets</b> |                |
|--------------|----------------------------------------|----------------|---------------------------|----------------|
|              | <b>FY2015</b>                          | <b>FY2014</b>  | <b>FY2015</b>             | <b>FY2014</b>  |
|              | <b>S\$'000</b>                         | <b>S\$'000</b> | <b>S\$'000</b>            | <b>S\$'000</b> |
| Singapore    | 131,288                                | 118,397        | 23,569                    | 22,718         |
| Australia    | 27,343                                 | 34,671         | 14,200                    | 17,283         |
| Others       | 7,872                                  | 1,220          | 64                        | -              |
|              | <u>166,503</u>                         | <u>154,288</u> | <u>37,833</u>             | <u>40,001</u>  |



15. **In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.**

Please refer to item 8.

16. **A breakdown of sales.**

|                                                                                                    | <b>FY2015</b>                |                                 | <b>FY2014</b>                |                                 |
|----------------------------------------------------------------------------------------------------|------------------------------|---------------------------------|------------------------------|---------------------------------|
|                                                                                                    | <b>Continuing operations</b> | <b>Discontinued operations*</b> | <b>Continuing operations</b> | <b>Discontinued operations*</b> |
|                                                                                                    | <b>S\$'000</b>               | <b>S\$'000</b>                  | <b>S\$'000</b>               | <b>S\$'000</b>                  |
| Sales reported for the first half                                                                  | 77,669                       | -                               | 74,015                       | -                               |
| Operating profit after tax before deducting non controlling interests reported for the first half  | 4,855                        | -                               | 5,933                        | -                               |
| Sales reported for the second half                                                                 | 88,834                       | -                               | 80,273                       | -                               |
| Operating profit after tax before deducting non controlling interests reported for the second half | 4,759                        | -                               | 1,635                        | 1,590                           |

\* The Company was in the process of winding up its engineering division in the previous year. Therefore the Company has represented the income statement to show the discontinued operations separately from continuing operations.

17. **A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.**

Dividend paid during the year:

|                                     | <b>GROUP</b>   |                |
|-------------------------------------|----------------|----------------|
|                                     | <b>FY2015</b>  | <b>FY2014</b>  |
|                                     | <b>S\$'000</b> | <b>S\$'000</b> |
| Interim dividend to ordinary shares | 7,616          | 5,890          |
| Final dividend to ordinary shares   | 1,693          | 3,366          |
|                                     | <u>9,309</u>   | <u>9,256</u>   |



18. **Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.**

| Name         | Age | Family relationship with any director and/or substantial shareholder | Current position and duties, and the year the position was first held | Details of changes in duties and position held, if any, during the year |
|--------------|-----|----------------------------------------------------------------------|-----------------------------------------------------------------------|-------------------------------------------------------------------------|
| Tan Leh Hong | 59  | Sister of Executive director, Tan Lay Ling                           | Director of certain subsidiaries since Year 1994                      | Not Applicable                                                          |

19. **Disclosure of confirmation of undertakings from directors and executive officers pursuant to Rule 720 (1) of the Listing Manual.**

The Company has procured undertakings in the format set up in Appendix 7.7 from all its directors and executive officers under Rule 720(1) of the Listing Manual.

**BY ORDER OF THE BOARD**

Bruce William Rann  
Executive Director/Chief Executive Officer  
22 February 2016