

BOUSTEAD SINGAPORE LIMITED (SGX:F9D) UNAUDITED RESULTS FOR FINANCIAL YEAR ENDED 31 MARCH 2023

	2H FY2023	2H FY2022	Change	FY2023	FY2022	Change
Revenue	S\$314.8m	S\$291.5m	+8%	S\$561.6m	S\$631.8m	-11%
Gross profit	S\$83.1m	S\$64.2m	+29%	S\$157.0m	S\$144.8m	+8%
Profit before income tax ("PBT")	S\$39.7m	S\$19.8m	+101%	S\$76.5m	S\$55.2m	+38%
Total profit after income tax but before non-controlling interests ("total profit")	S\$28.4m	S\$12.9m	+119%	S\$56.2m	S\$38.8m	+45%
Profit attributable to equity holders of the Company ("net profit")	S\$22.7m	S\$9.3m	+145%	S\$45.3m	S\$30.6m	+48%
Net profit (adjusted for comparative review)**	S\$17.9m	S\$13.4m	+34%	S\$31.5m	S\$32.4m	-3%
- Earnings per share	4.8cts	1.9cts	+153%	9.4 cts	6.3cts	+49%
- Net asset value per share				94.9cts	89.9cts	+6%

* For comparative review, the net profit is adjusted for other gains/losses net of non-controlling interests, impairments and the Jobs Support Scheme ("JSS").

Note to Editors: The Group's revenue is largely derived from project-oriented businesses and as such, half-year results would not accurately reflect the full-year performance. Full-year to full-year comparisons are more appropriate for analytical purposes.

FY2023 Highlights:

- Overall revenue for FY2023 was 11% lower year-on-year at S\$561.6 million, mainly impacted by decreased revenue contributions from the Energy Engineering Division and Real Estate Division.
- Total profit and net profit for FY2023 were 45% and 48% higher year-on-year at S\$56.2 million and S\$45.3 million respectively, largely due to higher gross profit, interest income, the Real Estate Division's sale of a subsidiary (holding Boustead Industrial Park) to a joint venture in Vietnam, reversal of impairment loss and significant currency exchange gains.
- For a comparative review, after adjusting for other gains/losses, impairments and the JSS, all net of non-controlling interests, net profit for FY2023 would have been 3% lower year-on-year.
- The Group's current engineering project order backlog of S\$556 million (unrecognised project revenue remaining at the end of FY2023 plus the total value of new orders secured since then), of which S\$154 million is under the Energy Engineering Division and S\$402 million is under the Real Estate Division, is significantly higher than the S\$274 million disclosed in the FY2022 financial results announcement. The Geospatial Division also had S\$92 million in deferred services backlog (not included in the Group's engineering project order backlog) at the end of FY2023.
- The Board has proposed a final dividend of 2.5 cents per share for shareholder's approval. Taken along with the interim dividend of 1.5 cents per share already paid, the total dividend paid and proposed for FY2023 is 4.0 cents per share, matching that paid for FY2022.

SINGAPORE, 26 MAY 2023 – SGX Mainboard-listed Boustead Singapore Limited (“Boustead” or the “Group”), a progressive global infrastructure-related engineering and technology group, today announced its unaudited financial results for the second-half and full-year ended 31 March 2023 (“2H FY2023” and “FY2023” respectively).

For 2H FY2023, overall revenue was 8% higher year-on-year at S\$314.8 million, largely due to higher revenue contributions from the Energy Engineering Division, arising from an improving outlook for the energy sector. Total profit and net profit were 119% and 145% higher year-on-year at S\$28.4 million and S\$22.7 million respectively, largely due to higher gross profit, interest income, the Real Estate Division’s sale of a subsidiary (holding Boustead Industrial Park) to a joint venture in Vietnam and reversal of impairment loss. For a comparative review, after adjusting for other gain/losses, impairments and the JSS, all net of non-controlling interests, net profit for 2H FY2023 would have been 34% higher year-on-year.

For FY2023, overall revenue was 11% lower year-on-year at S\$561.6 million, mainly impacted by decreased revenue contributions from the Energy Engineering Division and Real Estate Division. Total profit and net profit were 45% and 48% higher year-on-year at S\$56.2 million and S\$45.3 million respectively, due to the same reasons mentioned earlier and also significant currency exchange gains. For a comparative review, after adjusting for other gains/losses, impairments and the JSS, all net of non-controlling interests, net profit for FY2023 would have been 3% lower year-on-year.

In view of the Group’s continued profitability derived from core businesses as well as a strong cash position, the Board of Directors has proposed a final dividend of 2.5 cents per share for shareholders’ approval. Taken along with the interim dividend of 1.5 cents per share already paid, the total dividend paid and proposed for FY2023 is 4 cents per share, matching that paid for FY2022.

Mr Wong Fong Fui, Chairman & Group Chief Executive Officer of Boustead said, “Our Group’s improved profitability in FY2023 is a promising sign that the worst of the pandemic is behind us. With the end of COVID-19 as a global health emergency, economies are reopening and witnessing a resurgence of business activities. However, inflation, interest rates, volatile global economic conditions and geopolitics may continue to significantly impact overall business sentiments and reverse what has been achieved by the world in exiting the pandemic. While our Group has made a robust recovery in the past year by securing the highest amount of new contracts since the onset of the pandemic and marking the third-highest level in the past decade, we need to be prepared for more volatility and ensure our Group is strong enough to weather any storm.”

Mr Wong added, “At the divisional level, the Energy Engineering Division has had a good year as it successfully rebuilt their order backlog with new contracts, benefitting from the demand for greater energy security. The Real Estate Division also made notable progress especially with the normalisation of construction activities, while the Geospatial Division continued to deliver a steady performance. Our efforts to address the challenges faced by the Healthcare Division have reduced the loss but admittedly, this is not enough for us and more effort needs to be put in to effectively turnaround this division.”

Mr Wong concluded, “The voluntary unconditional general offer that we launched for Boustead Projects Limited in February 2023 helped us to consolidate Boustead’s effective interest from about 54.0% at the end of FY2022 to 75.5% by the close of the offer towards the end of FY2023. 82% of available shares during the exercise were acquired by us at S\$0.95 per share, a sign that our offer was well received. It has become of strategic importance that our Group is reunited, simplified for organisational agility and flexibility, and will be able to withstand the challenges of an uncertain global environment. We ask for the continued support of shareholders and thank you for your patience as we explore the next steps to delist and privatise Boustead Projects Limited, so that our Group can move forward with renewed agility and flexibility.”

The Energy Engineering Division’s revenue was 13% lower year-on-year at S\$98.0 million, as a result of the significantly lower order backlog carried forward at the end of FY2022 which impacted revenue

contribution in 1H FY2023. However, revenue contribution picked up in 2H FY2023, arising from an improving outlook for the energy sector and a steady flow of new contracts.

The Real Estate Division (Boustead Projects)'s revenue was 16% lower year-on-year at S\$284.0 million, attributable to lower revenue contributions from the engineering & construction business in 1H FY2023 and lower revenue contributions from the real estate business.

The Geospatial Division's revenue remained stable year-on-year at S\$168.0 million, as demand for geospatial technology and smart mapping capabilities continued to hold firm, despite significant currency exchange headwinds.

The Healthcare Division's revenue was 7% lower year-on-year at S\$11.1 million, as demand for rehabilitative care and sports science solutions continued to be impacted by the lingering effects of the pandemic.

The Group's overall gross profit for FY2023 was 8% higher year-on-year at S\$157.0 million, with the overall gross margin increasing to 28% from 23% in FY2022. The better overall gross margin was mainly due to improved cost management across most of the divisions during FY2023.

PBT for FY2023 was 38% higher year-on-year at S\$76.5 million, mainly attributable to higher gross profit, interest income derived from short-term bank deposits and the notes of Boustead Industrial Fund, gain on Boustead Projects' disposal of a subsidiary to a joint venture, significant currency exchange gains and lower impairments, partially offset by the share of loss of associates and joint ventures.

The Group's net asset value per share was 94.9 cents at the end of FY2023 compared to 89.9 cents at the end of FY2022, due to increased profits and greater consolidation of shareholdings in Boustead Projects following the voluntary unconditional general offer. The net cash position (i.e. net of all bank borrowings) declined to S\$320.5 million at the end of FY2023, translating to a net cash per share position of 67.1 cents.

In FY2023, the Group was awarded approximately S\$565 million in new contracts including a record contract secured by the Real Estate Division valued at approximately S\$300 million. The pipeline of new contracts secured in FY2023 has boosted the Group's engineering project order backlog to S\$556 million (unrecognised project revenue remaining at the end of FY2023 plus the total value of new orders secured since then), of which S\$154 million is under the Energy Engineering Division and S\$402 million is under the Real Estate Division, significantly higher than the S\$274 million disclosed in the FY2022 financial results announcement. The Geospatial Division also had S\$92 million in deferred services backlog (not included in the Group's engineering project order backlog) at the end of FY2023.

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About Boustead Singapore Limited

Established in 1828, Boustead Singapore Limited (SGX:F9D) is a progressive global Infrastructure-Related Engineering and Technology Group listed on the SGX Mainboard.

As Singapore's oldest continuous business organisation, we focus on the niche engineering and development of key infrastructure to support sustainable shared socio-economic growth. Our strong suite of engineering services under our Energy Engineering Division and Real Estate Division centres on energy infrastructure and smart, eco-sustainable and future-ready real estate developments.

In addition, we provide technology-driven transformative solutions to improve the quality of life for all walks of life. Our Geospatial Division provides professional services and exclusively distributes Esri ArcGIS technology – the world's leading geographic information system, smart mapping and location analytics enterprise platform – to major markets in the Asia Pacific. The enterprise platform creates digital infrastructure solutions and digital twins that enable smart nations, smart cities and smart communities to solve the world's most complex problems. This leads to improved human well-being, vibrant ecosystems and more effective planning and management of key infrastructure and resources. Our Healthcare Division provides innovative medical solutions that address age-related chronic diseases and mobility issues, with a focus on rehabilitative care and sports science in the Asia Pacific.

With a vast global network stretching across Asia, Australia, Europe, Africa and the Americas, we are ready to serve the world. To date, we have undertaken projects in 93 countries and territories globally.

Over the years, we have been a recipient of many reputable awards including the prestigious Forbes Asia 200 Best Under A Billion Award. In 2019, we were awarded the Most Transparent Company Award and Sustainability Award (Runner-Up) by the Securities Investors Association (Singapore). Between 2020 to 2023, we also ranked among Singapore's Best Employers, Singapore's Fastest Growing Companies and Asia-Pacific High-Growth Companies. We were also honoured with the Corporate Excellence & Resilience Award at the Singapore Corporate Awards 2021 Special Edition.

Visit us at www.boustead.sg.

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