

# THE LEADING LOGISTICS FACILITIES PROVIDER

Global Logistic Properties ("GLP") is a leading global provider of modern logistics facilities. As of 31 December 2014, GLP's US\$19 billion property portfolio encompasses 29 million square meters (312 million square feet) of logistics facilities across China, Japan and Brazil. GLP's customers include some of the world's most dynamic manufacturers, retailers and third party logistics companies. Domestic consumption is a key driver of demand for GLP.

GLP pursues a three-pronged growth strategy of being the best operator, creating value through developments and expanding our fund management platform.

In December 2014, GLP announced its entry into the United States via its best-in-class fund management platform. The transaction is expected to be completed in 4Q FY15.

The Company listed on the Singapore Stock Exchange in 2010 in one of the largest real estate IPOs globally.

### **GLOBAL FOOTPRINT** JAPAN 84% in Tokyo and Osaka • 4.7m sqm total area CHINA · 3.9m sgm completed · Presence in 35 cities • 0.8m sqm development pipeline • 20.7m sqm total area UNITED STATES OF AMERICA1 10.6m sqm completed Presence in 36 major sub-markets • 10.0m sqm development pipeline • 11.0m sqm total and completed area 12.9m sam land reserves BRAZIL · 88% in São Paulo and Rio de Janeiro 3.4m sam total area 2.4m sqm completed 1.1m sqm development pipeline

### **THREE PILLARS OF GROWTH**

# **VALUE CREATION THROUGH DEVELOPMENT**

- Revaluation gains earned on development completions (25% value creation margin)
- Development fees and promotes earned off partners' share of development capex

## **FUND MANAGEMENT**

- Leveraging of capital to support long-term growth
- Enhance returns through recurring fees
- AUM: US\$20.1billion<sup>1</sup>

### **OPERATIONS**

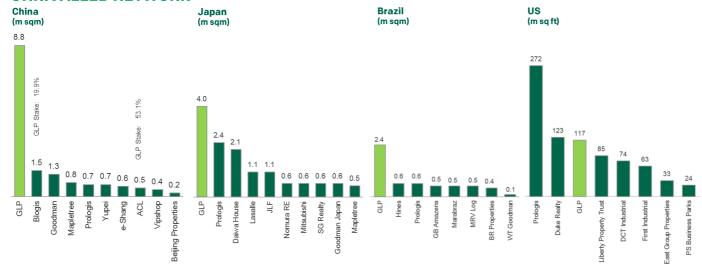
- Develop, own and manage modern logistics facilities
- Market leading presence in China, Japan, Brazil and USA1
- Domestic consumption is a key driver of demand

# **NAV BREAKDOWN<sup>4</sup>** China 55% Brazil 12% USA Japan 21% Others

- Based on US transaction closing in 4Q FY15
- Based on US transaction closing in 4Q FYIb Comprises all assets under management which includes all properties held by subsidiaries and jointly-controlled entities but excludes Blogis As of January 30, 2015 Pro-forms NAV assuming GLP's ultimate 10% stake in GLP US Income Partners I by August 2015

8%





Charts represent total operating/in-service space by modern logistics operators for lease as of 31 December 2014. Office and retail properties are excluded.

Source: Company websites, public filings, various news sources and CBRE estimates

#### **PORTFOLIO GROWTH**

GLP is a world-class developer, operator and investment manager of logistics real estate with a proven track record of delivering growth.



# **OUR VALUED CUSTOMERS**

GLP serves a diversified customer base, largely catering to domestic consumption.

adidasCOFCO

Schenker

• Procter & Gamble

• Rakuten

Nikon

• H&M

AmazonDeppon

UnileverCoca-Cola

• Walmart

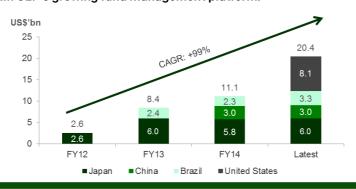
Panasonic Logistics
 JD.com
 (360buy)

• DHL

Goodaymart (Haier)

# **BEST-IN-CLASS FUND MANAGEMENT PLATFORM**

Through the fund management platform, GLP partners with leading global real estate investors to directly invest in high quality logistics real estate. GLP's total assets under fund management is expected to reach US\$20.4 billion upon US transaction closing in 4Q FY15. The continued strong support from capital partners will sustain GLP's growing fund management platform.



### **EXECUTIVE COMMITTEE**

Ming Z. Mei Co-Founder

**Chief Executive Officer** 

Yoshiyuki Chosa President, GLP Japan

Mauro Dias President, GLP Brazil

Higashi Michihiro Chief Investment Officer, GLP China

Masato Miki

President & CEO, GLP Japan Advisors (Manager of GLP J-REIT)

Stephen Schutte
Chief Operating Officer

Kazuhiro Tsutsumi Global Treasurer & Chief Financial Officer, GLP Japan

Ralf Wessel

Head of Fund Management & Business Development

Heather Xie
Chief Financial Officer

Kent Yang
President, GLP China

Teresa Zhuge
Chief Financial Officer, GLP China

# INVESTOR & MEDIA RELATIONS CONTACT

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