

**Wilmar International Limited (“Wilmar” or the “Company”)
For the period ended 31 March 2023
Executive Summary**

Key highlights of Wilmar Group results for the period ended 31 March 2023:

	1Q2023	1Q2022	
	US\$'000	US\$'000	Change
Revenue	16,914,552	17,576,155	-3.8%
Net Profit	391,380	530,349	-26.2%
Core Net Profit	381,859	503,353	-24.1%
EBITDA	970,640	1,107,691	-12.4%
Sales volume ('000MT)			
Food Products			
- Consumer Products	2,291	2,330	-1.7%
- Medium Pack and Bulk	4,894	4,575	7.0%
	7,185	6,905	4.1%
Feed and Industrial Products			
- Tropical Oils	5,905	5,058	16.7%
- Oilseeds and Grains	5,039	4,098	23.0%
- Sugar	2,739	2,718	0.8%
	13,683	11,874	15.2%
Operating cash flows before working capital changes	756,094	654,329	15.6%
Cash flows from operating activities	2,170,298	(496,142)	n.m.
	31.03.2023	31.12.2022	
Net debt	17,271,176	18,746,549	-7.9%
Equity attributable to owners of the Company	20,497,622	19,985,736	2.6%

Performance for 1Q2023

The Group reported net profit of US\$391.4 million and core net profit of US\$381.9 million for the quarter, with stronger sales volume recorded in both Food Products and Feed & Industrial Products segments. Excluding the gain on dilution of interest in Adani Wilmar Limited of US\$175.6 million recognised in 1Q2022, the Group reported a growth in net profit of 10.3%, while core net profit grew by 16.5% during the quarter.

Despite the challenging operating conditions, the Group managed to deliver a satisfactory set of results for 1Q2023. Higher volume of sales was achieved across all businesses. Sugar milling and merchandising did well with higher sugar prices. Oilseed crushing did better due to higher volume and good coverage of raw materials. Food Products segment saw an overall increase in volume of sales, largely due to higher medium pack and bulk products sales, particularly in China. Plantation profit was reasonable even though palm oil prices came down significantly from the peak. Shipping performed well but palm oil refining margin was poor.

In addition, the Group enjoyed higher share of profits from its investments in associates and joint ventures during the quarter, especially from India and Europe, as well as non-operating gains from its investment securities and lower effective tax rate.

Cash Flow & Balance Sheet

The stable performance for the quarter led the Group to generate higher operating cash flows before working capital changes of US\$756.1 million. With the decline in commodity prices and seasonal reduction in overall inventory balance during the quarter, working capital requirements for the Group decreased accordingly, leading to lower net debt of US\$17.27 billion as of 31 March 2023 (31 December 2022: US\$18.75 billion). Consequently, net gearing ratio for the Group improved to 0.84x as of March 2023 (FY2022: 0.94x). This led to the Group generating strong cash inflow from operating activities of US\$2.17 billion in 1Q2023.

At the end of the reporting period, the Group had unutilised banking facilities amounting to US\$26.32 billion.

Outlook

Results for the quarter ended 31 March 2023 were satisfactory, despite the uncertain macro-economic outlook at the start of the year. With our diversified and integrated business strategies, we are cautiously optimistic that performance for the rest of the year will remain satisfactory.

28 April 2023