



## JOINT MEDIA RELEASE

### Keppel Data Centres, Huawei, Xiangjiang and Cloud Engine ink cooperation agreement to pool data centre expertise

**SINGAPORE / SHANGHAI, 11 October 2018** – Keppel Data Centres Holding Pte Ltd. (Keppel Data Centres), a leading developer, manager and operator of high-availability data centres across Asia Pacific and Europe; Huawei, a leading global provider of information and communications technology (ICT) solutions; Xiangjiang Science & Technology Co., Ltd (Xiangjiang), a technology firm specialising in the development and manufacturing of data centre equipment for leading multinational companies, and Cloud Engine (Beijing) Network Technology Co., Ltd (Cloud Engine), a data centre operator and cloud services systems integrator serving major telecommunications companies in China, have announced an agreement to enhance cooperation in developing more efficient and robust data centres of the future.

The companies will tap one another's expertise to develop, operate and maintain high-availability data centres in China and around the world by leveraging their respective core strengths. For example, Huawei Network Energy will provide a solid backing for this cooperation with advanced technologies such as network connection, energy efficiency improvement, and intelligent management, at the same time Huawei's enterprise cloud offerings and expanding global data centre footprint can potentially benefit from Keppel Data Centres established track record in providing custom data centre solutions across Asia Pacific and Europe, while Xiangjiang can draw on its strengths in data centre equipment and system integration, and Cloud Engine can bring into full play its expertise in technology, capital and consulting.

As leading solutions providers for different parts of the data centre value chain from power and cooling equipment to server hardware, operational know-how and enterprise cloud solutions, the companies intend to jointly promote each other's services when pursuing data centre projects.

Global data centre demand is projected to continue its upward trajectory fuelled by data storage demands that are expected to increase fivefold from 2016 to 2021 as a result of widespread adoption of cloud-based services and the Internet of Things (IoT)<sup>1</sup>. Underpinning that growth

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<sup>1</sup> Cisco Global Cloud Index 2016-2021 White Paper (Updated 1 February 2018), Cisco

are some 4 billion global internet users<sup>2</sup>, of which China constitutes almost 20% at 772 million<sup>3</sup>.

Mr Wong Wai Meng, CEO of Keppel Data Centres said, “Keppel Data Centres is pleased to support the data centre growth requirements of international as well as local Chinese enterprises with this strategic collaboration. As one of Huawei Cloud’s DC solutions provider of choice, we look forward to contributing to the collaboration with Keppel Data Centres’ experience in providing robust and reliable data centre solutions. Together with our partners, we can help businesses fully realise their digital potential.”

Mr Zhou Danjin, President of the Southern Pacific Region of Huawei Enterprise Business Group, said at the signing ceremony: "Huawei signed a cooperation agreement on green data centre technology development with Keppel Data Centres last year. Together with our partners Keppel Data Centres, Cloud Engine, and Xiangjiang Technology, Huawei hopes to continue to help Keppel Data Centres to enhance the global data centre landscape, reduce operating expenditure, improve operational efficiency, and promote the common development of all parties through continuously innovative data centre solutions and global service networks."

Mr Wang Zhiyuan, the Executive Vice President of Xiangjiang Science & Technology said, "Since the establishment of Xiangjiang Science & Technology about 20 years ago, we have become a network and application service provider alongside the rapid development of China’s information industry. We provide products and services to China Telecom, China Mobile, China Unicom and other well-known enterprise customers and governments. We look forward to contributing to the cooperation and providing our expertise in data centre solutions and systems integration.”

Mr Dong Yutao, CEO of Cloud Engine said, “As a comprehensive new generation data centre service provider, Cloud Engine will bring its expertise in data centre investment, planning and design, EPC general contracting and operation into full play, and look forward with our partners to make ‘cloud’ become the ‘engine’ of economic upgrading and enterprise digital transformation.”

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<sup>2</sup> Digital in 2018, We are Social and Hootsuite

<sup>3</sup> 41<sup>st</sup> Statistical Report on Internet Development in China, China Internet Network Information Center



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**About Keppel Data Centres Holding Pte Ltd**

Keppel Data Centres Holding was formed in January 2011 as a 70-30 joint venture company between Keppel T&T and Keppel Land to consolidate their data centre assets and position the business for further growth. The company currently manages and operates a gross floor area of more than 648,500 sq ft in data centre, business continuity and disaster recovery centre space in Singapore.

<http://www.keppeldatacentres.com>

**About Keppel Telecommunications & Transportation Ltd**

Keppel Telecommunications & Transportation Ltd (Keppel T&T), is a subsidiary of Keppel Corporation Limited, a leading company listed on the Main Board of the SGX-ST with core businesses in offshore and marine, property, infrastructure and investments. Keppel T&T is also listed on the Main Board of SGX-ST with logistics and data centre operations in Europe and Asia-Pacific. In Singapore, wholly owned subsidiary Keppel Logistics has more than 40 years of experience in offering customised integrated logistics solutions. It currently also operates logistics facilities in China, Hong Kong, Malaysia, Indonesia, Vietnam and Australia.

Keppel Data Centres, Keppel T&T's data centre division has a track record of more than a decade in owning, developing and managing high quality carrier-neutral data centre facilities that support mission-critical computer systems. Keppel T&T is also the sponsor of Keppel DC REIT, the first data centre Real Estate Investment Trust (REIT) listed in Asia and on the SGX-ST. Together with assets owned through Keppel DC REIT, Keppel T&T has a global portfolio of 21 data centres located in key data centre hubs across Asia Pacific and Europe.

<http://www.keppeltt.com.sg>

## **About Huawei Technologies Co.,Ltd.**

Huawei is a leading global provider of information and communications technology (ICT) infrastructure and smart devices. With integrated solutions across four key domains – telecom networks, IT, smart devices, and cloud services – we are committed to bringing digital to every person, home and organization for a fully connected, intelligent world.

Huawei's end-to-end portfolio of products, solutions and services are both competitive and secure. Through open collaboration with ecosystem partners, we create lasting value for our customers, working to empower people, enrich home life, and inspire innovation in organizations of all shapes and sizes.

At Huawei, innovation focuses on customer needs. We invest heavily in basic research, concentrating on technological breakthroughs that drive the world forward. We have more than 180,000 employees, and we operate in more than 170 countries and regions. Founded in 1987, Huawei is a private company fully owned by its employees.

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## **About Xiangjiang Technology co., LTD**

Xiangjiang technology co., LTD. (Xiangjiang Technology) is a leading network and application comprehensive service provider in China, which has been focusing on the communication industry for decades. It provides the first-class communication facilities and data centre system integration solutions for customers. Xiangjiang Technology has built a well-known cloud power R&D centre and has obtained about 300 products and invention patents. Xiangjiang Technology focus on communication operators and government and enterprise customers, which has participated in the construction of nearly a thousand large and medium-sized data centres in China in the past. Xiangjiang Technology has established long-term strategic cooperative relations with China Telecom, China Mobile, China Unicom and other top 500 enterprises such as Huawei, Schneider and Deutsche Telekom, continuously provide the service to the fields of communication, power grid, finance, Internet and government agencies.

## **About Cloud Engine (Beijing) Network Technology co., LTD (CE)**

Cloud Engine (Beijing) network technology co., LTD (CE) is an innovative technology company, which is deeply engaged in the application and service area of China's cloud industry. It builds an efficient cloud service platform by relying on the ability to leverage global network resources. Cloud Engine focused on the Customer value-added services and the skill of solving problems, providing customers with high standards of personalized services. Cloud Engine business areas include investment, design, EPC general contracting and

operation, engineering technology services and cloud computing value-added application services. Our team consists of Telecom operators and IT vendors and experts. The target of Cloud Engine is to Create China's leading one-stop solution service provider for the whole industrial chain combining cloud infrastructure services and industrial application capabilities.