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GOLDEN AGRI-RESOURCES LTD
Interim Performance Presentation
Three-month period ended 31 March 2019
14 May 2019



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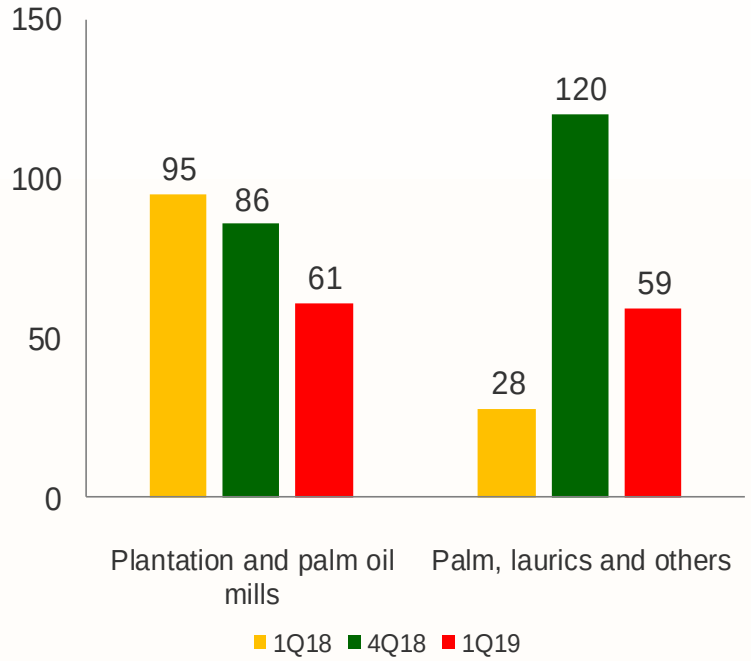
EXECUTIVE SUMMARY

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Downstream segment supports steady 1Q 2019 EBITDA despite lower CPO prices

EBITDA (US$ million)



1Q 2019 vs 1Q 2018 results

Revenue	US$1,617 mn	↓	11%
EBITDA	US$121 mn	↔	
Underlying Profit[1]	US$12 mn	↓	53%
Palm product output	629,000 MT	↑	3%
CPO FOB price	US$512/MT	↓	21%

Note:

1. Net profit attributable to owners of the Company, excluding net effect of net gain/loss from changes in fair value of biological assets, depreciation of bearer plants, exceptional items and other non-operating items (foreign exchange gain/loss and deferred tax income/expense).

FINANCIAL HIGHLIGHTS

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CONSOLIDATED FINANCIAL PERFORMANCE

US$ million	1Q 2019	1Q 2018	YoY	4Q 2018	QoQ
Revenue	1,617	1,816	-11%	1,653	-2%
Gross Profit	193	248	-22%	262	-26%
EBITDA	121	121	-	203	-41%
Underlying Profit[1]	12	25	-53%	101	-88%
Net gain/loss from changes in fair value of biological assets[2]	*1*	*-0.3*	*n.m*	*-2*	*n.m*
Depreciation of bearer plants[2]	*-24*	*-22*	*5%*	*-25*	*-3%*
Foreign exchange gain[2]	*19*	*5*	*243%*	*25*	*-24%*
Deferred tax income/expense[2]	*-0.4*	*4*	*n.m*	*-19*	*-98%*
Exceptional items[2]	*11*	*-*	*n.m*	*-1*	*n.m*
Net profit attributable to owners of the Company	18	12	55%	79	-77%

- 1Q 2019 EBITDA were steady compared to the same period last year as stronger contribution from downstream business compensated weaker upstream performance
- Lower quarter-on-quarter EBITDA primarily due to upstream production seasonality and the absence of fair value gain on financial assets

Notes:

1. Net profit attributable to owners of the Company, excluding net effect of net gain/loss from changes in fair value of biological assets and depreciation of bearer plants, exceptional items and other non-operating items (foreign exchange gain and deferred tax income/expense).
2. Net of tax and/or non-controlling interests.

FINANCIAL POSITION

Robust balance sheet amidst challenging environment

US$ million	31-Mar-19	31-Dec-18	Change
Total Assets	8,591	8,546	1%
Cash and short-term investments	*562*	*545*	*3%*
Fixed assets[1]	*3,746*	*3,716*	*1%*
Total Liabilities	4,246	4,236	0.3%
Net Debt[2]	1,854	1,734	7%
Total debt[3]	*3,028*	*3,010*	*1%*
Cash, short-term investments and liquid working capital[4]	*1,174*	*1,276*	*-8%*
Total Equity Attributable to Owners of the Company	4,195	4,169	1%
Net Debt[2]/Equity[5]	0.44x	0.42x	
Net Debt[2]/Total Assets	0.22x	0.20x	
Net Debt[2]/EBITDA[6]	3.84x	3.03x	
EBITDA/Interest	2.92x	3.55x	

Notes:

1. Includes Property, Plant and Equipment, Bearer Plants, Right-of-use Assets and Investment Properties
2. Interest bearing debt less cash, short-term investments and liquid working capital
3. Interest bearing debt
4. Liquid working capital is trade receivables, inventories (excluding consumables), deposits and advances to suppliers less trade payables and advances from customers
5. Equity attributable to owners of the Company
6. 31 March 2019 figure is based on annualised EBITDA

SEGMENTAL PERFORMANCE

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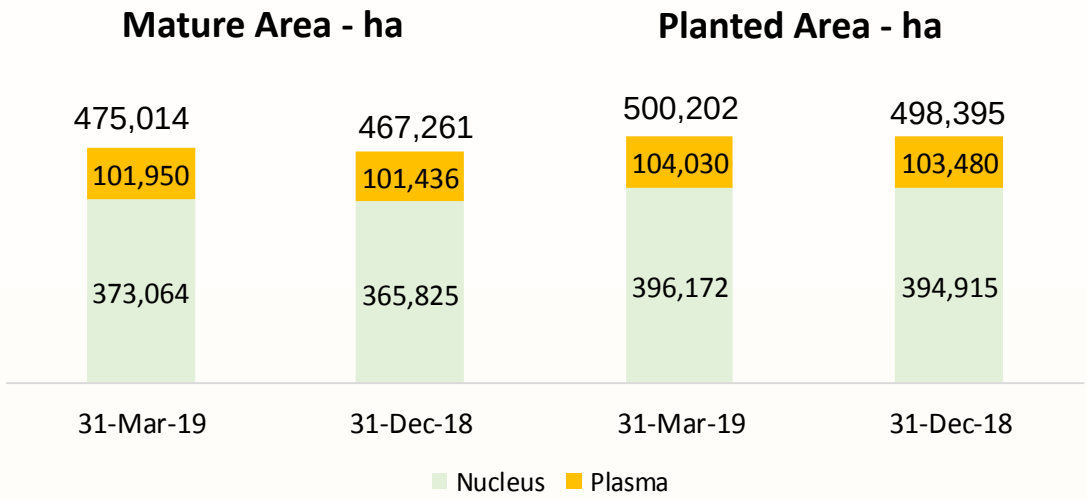
1Q 2019 EBITDA margin impacted by weaker prices and lower production

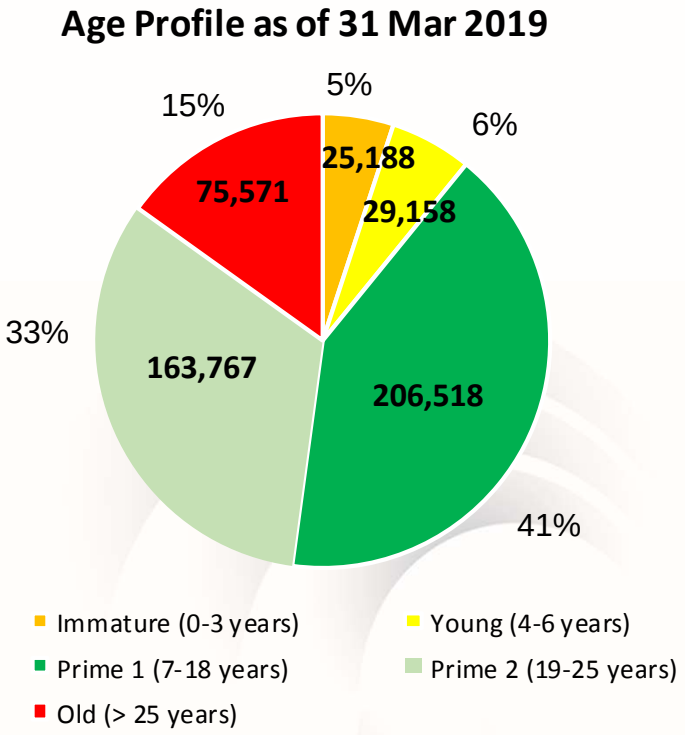
	1Q 2019	1Q 2018	YoY	4Q 2018	QoQ
Revenue (US$ million)	308	343	-10%	351	-12%
EBITDA (US$ million)	61	95	-36%	86	-29%
EBITDA margin	*20%*	*28%*	*-8%*	*24%*	*-4%*
CPO FOB Price (US$/MT)	512	645	-21%	468	9%
FFB Production ('000 tonnes)	2,174	2,125	2%	2,795	-22%
Nucleus	1,683	1,691	-1%	2,090	-19%
Plasma	491	433	13%	705	-30%
FFB Yield (tonnes/ha)	4.6	4.4	3%	5.9	-22%
Palm Product Output ('000 tonnes)	629	612	3%	813	-23%
CPO	501	491	2%	650	-23%
PK	128	121	5%	163	-22%
Oil Extraction Rate	21.8%	22.5%	-0.7%	21.7%	0.1%
Kernel Extraction Rate	5.6%	5.5%	0.1%	5.4%	0.2%
Palm Product Yield (tonnes/ha)	1.3	1.2	1%	1.6	-22%

1Q 2019 fruit production slowed down quarter-on-quarter due to seasonality

PLANTATION AREA

Focus on productivity growth through replanting and technological innovation





- Immature and younger estates use newer-generation higher-yielding seeds to sustain long-term production growth
- Replanting of 2,200 ha for 1Q 2019 with full year target of 15,000 ha

Notes:
1. Total planted area, including plasma
2. Average age of plantations, including plasma, is 17 years

Increasing benefits from integrated business model and enhanced customer relationships in destination markets

	1Q 2019	1Q 2018	YoY	4Q 2018	QoQ
Revenue (US$ million)	1,610	1,805	-11%	1,633	-1%
Sales Volume ('000 tonnes)	2,720	2,390	14%	2,588	5%
EBITDA (US$ million)	59	28	112%	120	-51%
EBITDA margin	*3.7%*	*1.6%*	*2.1%*	*7.4%*	*-3.7%*

- Despite CPO price volatility in 1Q 2019, EBITDA margin expanded by 2.1% year-on-year
- 1Q 2019 EBITDA lower than previous quarter with the absence of fair value gain on financial assets

Note:
1. This segment refers to processing and merchandising of palm and oilseed based products i.e. bulk, branded, oleo-chemicals and other vegetable oils, as well as production and distribution of other consumer products in China and Indonesia mainly food and beverages

STRATEGY AND OUTLOOK

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GROWTH STRATEGY AND OUTLOOK

Capitalising on the robust fundamentals of the industry, GAR continues to enhance its integrated operation capabilities to optimise profit opportunities across the value chain



Upstream

- Focus on replanting with higher-yielding seeds to sustain production growth
- Continued efforts in yield improvement, cost efficiency and sustainability initiatives
- Projected 2019 capex US$150 million



Downstream

- Extending product portfolio, global market reach and logistic facilities to enhance our integrated operations
- Evaluating strategic options and business model restructuring
- Projected 2019 capex US$100 million



Outlook

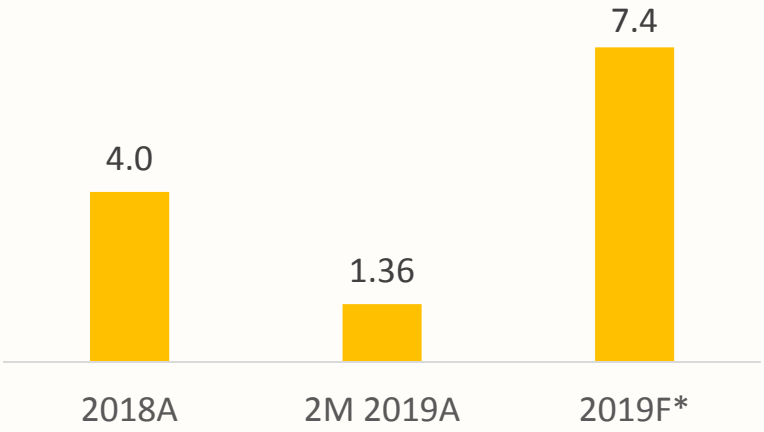
- GAR remains confident in the robust demand growth for palm oil in the long term
- We expect CPO price to remain supported by global demand growth including from biodiesel

INDONESIA BIODIESEL

Indonesia growing biodiesel mixture mandate is a major catalyst to the industry

- Global feedstock for biodiesel grew by 14% to 41 million MT in 2018 and expected to further expand by 9% in 2019
- Indonesia implemented a subsidised B20 programme in 2016 with full implementation since Sep 2018. B30 programme is expected to be implemented in 2H 2019.
- Indonesian biodiesel production outperformed at 6.0 million kltr in 2018 versus 3.4 million kltr a year earlier, and estimated at 9.5 million kltr for 2019*

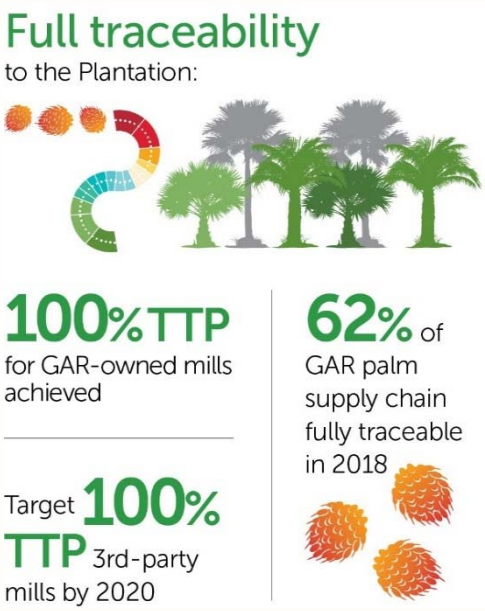
Indonesia Biodiesel Consumption
in million kltr



- In 2018 Indonesia domestic biodiesel totaled 4.0 million kltr while 2019 volume is expected at 7.4 million kltr*
- Domestic biodiesel realisation in 2019 is on track
- Indonesia biodiesel export reached 157k MT in 1Q 2019

Notes:
* Assuming B30 programme implementation in 2H 2019
Source: Data processed from the Company's estimates, Oil World, Ministry of Energy and Mineral Resources, and GAPKI

TOWARDS RESPONSIBLE PALM OIL PRODUCTION



Progress on Traceability to the Plantation

- Full TTP for around 60% of the palm supply chain
- Over 50 third-party mills have reported full TTP with over 150 taking part in the TTP exercise

Human rights and supply chain

- Together with Nestlé and Verite, we are carrying out an assessment of our suppliers on labour and human rights issues
- 5 mills chosen for the assessment
- Aims to determine risks of noncompliance with the GSEP, Nestlé's Responsible Sourcing Standard and provide concrete recommendations for remediation

APPENDIX

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AGE PROFILE

Immature and younger estates use newer-generation higher-yielding planting materials that will further boost production growth in the future

hectares	Immature (0-3 years)	Young (4-6 years)	Prime 1 (7-18 years)	Prime 2 (19-25 years)	Old (>25 years)	Total
31 March 2019						
Nucleus	23,108	27,580	181,618	109,762	54,104	396,172
Plasma	2,080	1,578	24,900	54,005	21,467	104,030
Total Area	25,188	29,158	206,518	163,767	75,571	500,202
% of total planted area	5%	6%	41%	33%	15%	100%
31 December 2018						
Nucleus	29,090	27,744	175,676	117,866	44,539	394,915
Plasma	2,044	3,910	28,709	50,794	18,023	103,480
Total Area	31,134	31,654	204,385	168,660	62,562	498,395
% of total planted area	6%	6%	41%	34%	13%	100%

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