

RHT | HEALTH TRUST

FY16 Results



Disclaimer

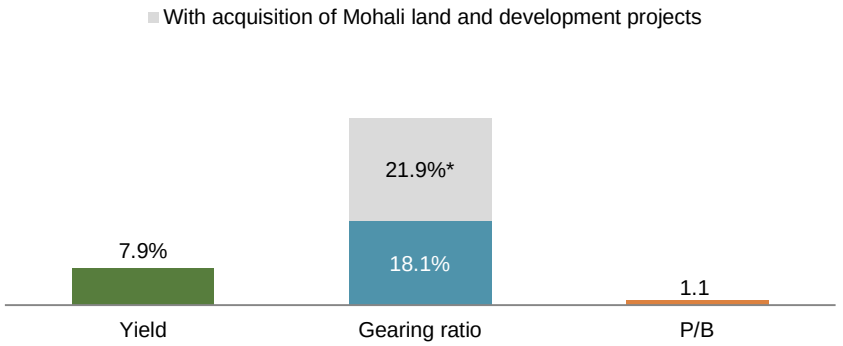
This presentation is focused on comparing actual results from the period from 1 April 2015 to 31 March 2016 (“FY16”). Other than the comparative figures presented, no other comparative figures will be presented as the acquisition of the Portfolio of RHT as well as listing on the Singapore Stock Exchange was completed on 19 October 2012.

This presentation may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other developments or companies, shifts in expected levels of income and occupancy rate, changes in operating expenses (including employee wages, benefits and training), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. Investors are cautioned not to place undue reliance on these forward-looking statements. For further information, please also refer to RHT’s press release which is released in conjunction with this set of presentation.

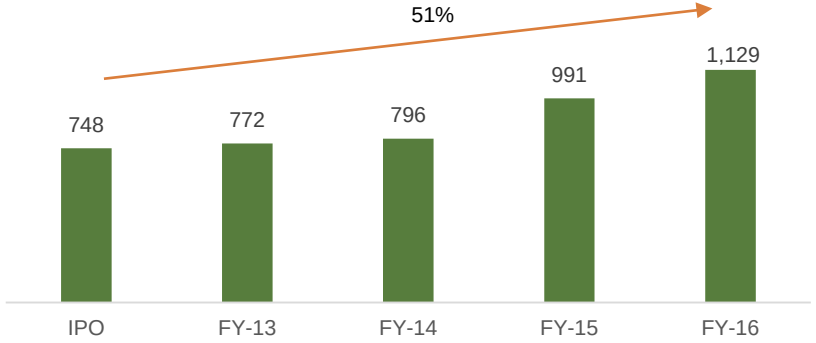
The Indian Rupee and Singapore Dollar are defined herein as “INR” and “S$” respectively. Any discrepancy between individual amounts and total shown in this presentation is due to rounding.

Financial Highlights

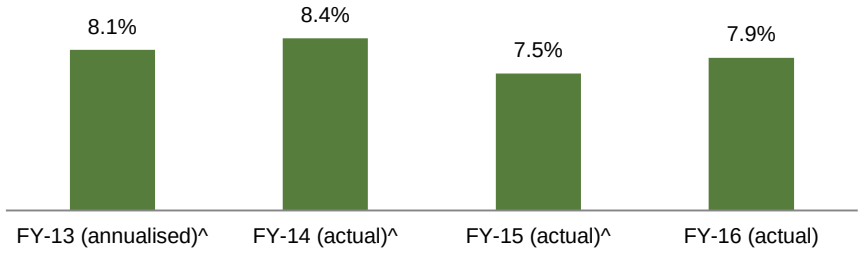
Attractive yield, low gearing & P/B



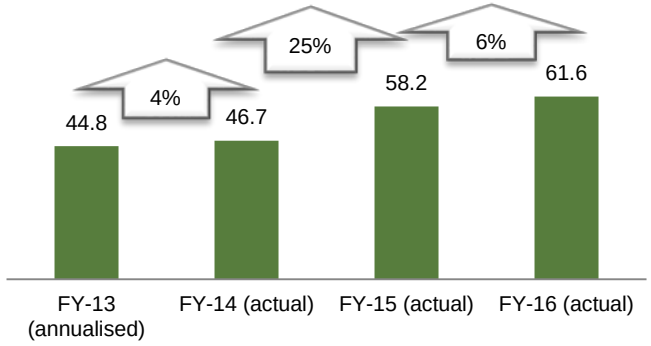
Business Value (S$ m)



Attractive yield of 8% over the last 4 financial years



Distributable Income (S$ m) – Y-o-Y comparison



RHT yield, gearing and P/B are based on unit price of S$0.98 as at 31 March 2016.
Figures for actual yield of FY-16 based on a total number of Common Units of. 797,841,944 as at 31 March 2016.Yield for FY-13 and FY-14 based on Common Units excluding Sponsor Units.
^Figures for yield for FY-13, FY-14, FY-15 based on a unit price of S$0.98 for illustrative purposes.
*Gearing ratio takes into consideration ongoing and future asset enhancement initiatives (BG Road CE, Ludhiana CE, acquisition of Mohali Land, projects to be completed and the sale of FHTL)

Financial Highlights

Cumulative Distribution Amount for 2H FY16: 3.82 cents

Ex-date: 2 June 2016 at 9.00 am

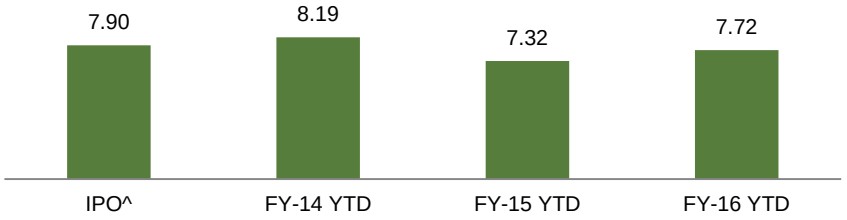
Books Closure Date: 6 June 2016 at 5.00 pm

Payment Date: 15 June 2016

Period	1 October 2015 to 31 March 2016
3Q FY16	1.91 cents per unit
4Q FY16	1.91 cents per unit
Total	3.82 cents per unit

Total DPU paid for FY-16: 7.72 cents per unit

DPU (Singapore cents) Y-o-Y comparison



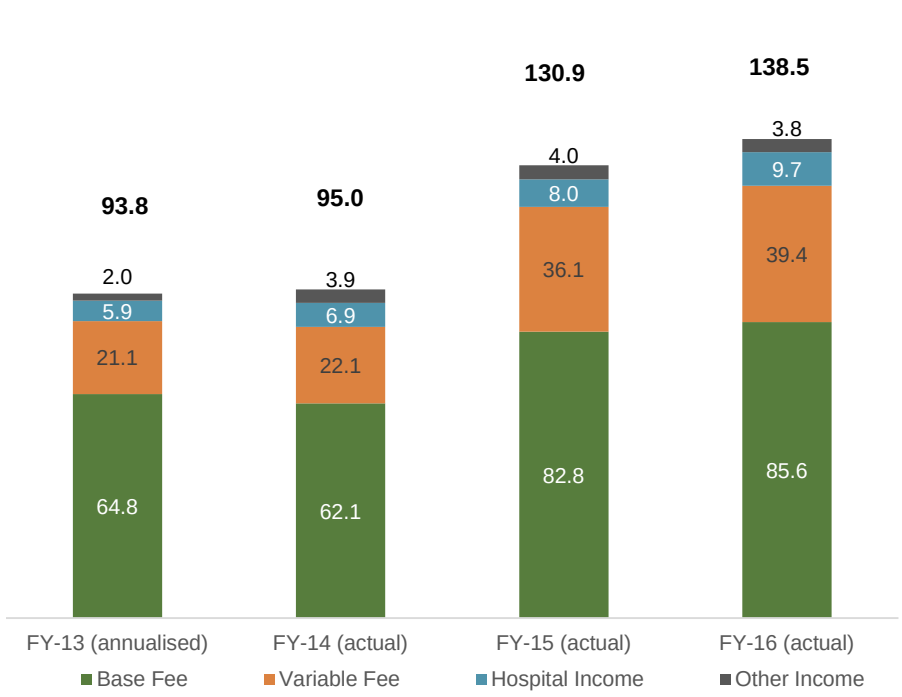
Distributions are paid on a semi-annual basis for the six-month periods ending 31 March and 30 September of each year.

Based on total number of Common Units of 797,841,944 currently issued as at 31 March 2016

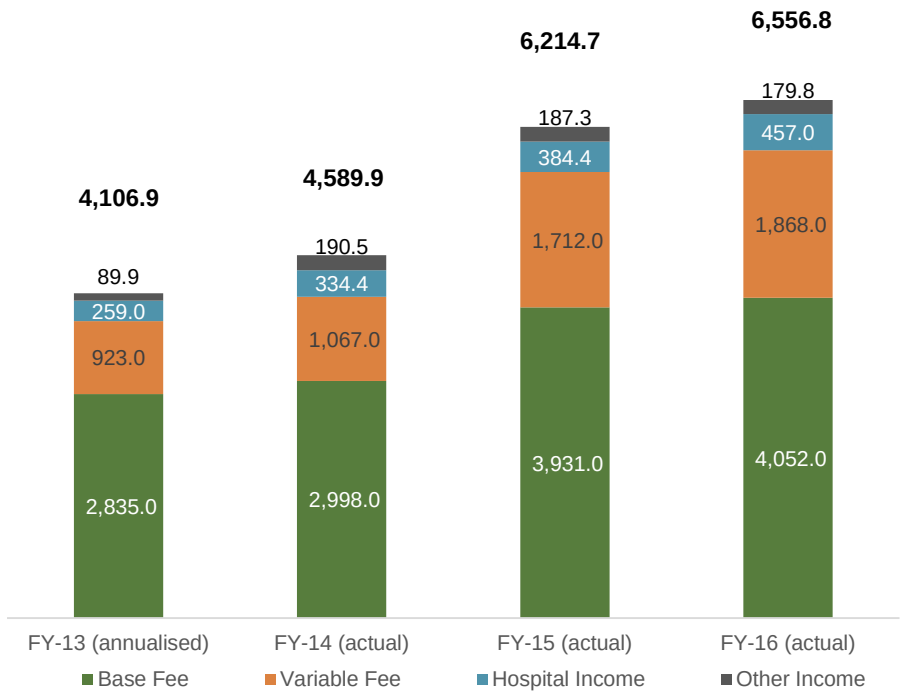
^Annualised as IPO was in October of FY-13

Financial Performance for FY16

Revenue (S$'000) (1)(2)(3)



Revenue (INR m) (1)(2)(3)



Notes:

(1) Exchange rate for translation for annualised FY-13 was S$ 1 = INR 44.04, actual FY-14 was S$ 1 = INR 48.27, exchange rate for actual FY-15 was S$1 = INR 47.41 and actual FY-16 was S$1 = INR 47.36

(2) Excludes straight-lining of Base Service Fee. Figures for Actual Year 2014 includes GST.

(3) FY15 figures include a one-off gain on acquiring the Mohali CE

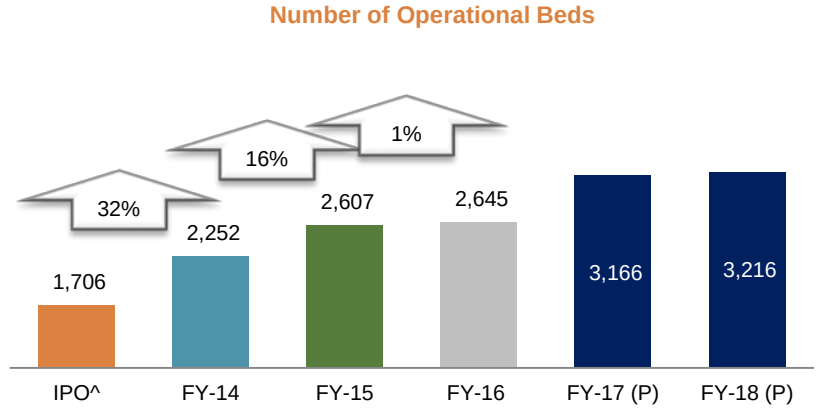
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Stable Portfolio and Growth

Solid Portfolio Characteristics

	ARPOB (INR m)	Occupancy rate[3]
3Q FY14[1]	10.23	78%
4Q FY14[1]	10.72	73%
1Q FY15[2]	12.31	74%
2Q FY15[2]	12.66	74%
3Q FY15[2]	13.23	72%
4Q FY15[2]	12.91	75%
1Q FY16[2]	13.47	72%
2Q FY16[2]	12.94	80%
3Q FY16[2]	13.28	75%
4Q FY16[2]	13.93	73%

Consistent Growth in Operational Beds Since Listing



Notes:

(1) Excluding Gurgaon CE
(2) Including Mohali and Gurgaon CE
(3) Occupancy rate is the percentage rate of beds that were occupied over the number of operational beds.
(4) Installed capacity refers to the maximum number of beds that can be operated at each hospital without further expansion. Potential capacity refers to the maximum number of beds that can operate at each hospital when all stages of development are completed.

^Bed figures at IPO exclude Gurgaon CE as it was under development at the time of Listing

Bed figures for FY-17(P) and FY-18(P) include bed capacity from ongoing projects currently under development

Portfolio



RHT– 18 Quality Assets Spread Across India

RHT:

- ✓ Investment mandate to invest in medical and healthcare assets and services in Asia, Australasia and other emerging markets
- ✓ A healthcare-related business trust listed on the SGX (current market cap of S$821.9 m(1))
- ✓ Partnership with *Fortis Healthcare Limited*, the leading healthcare delivery services provider in India

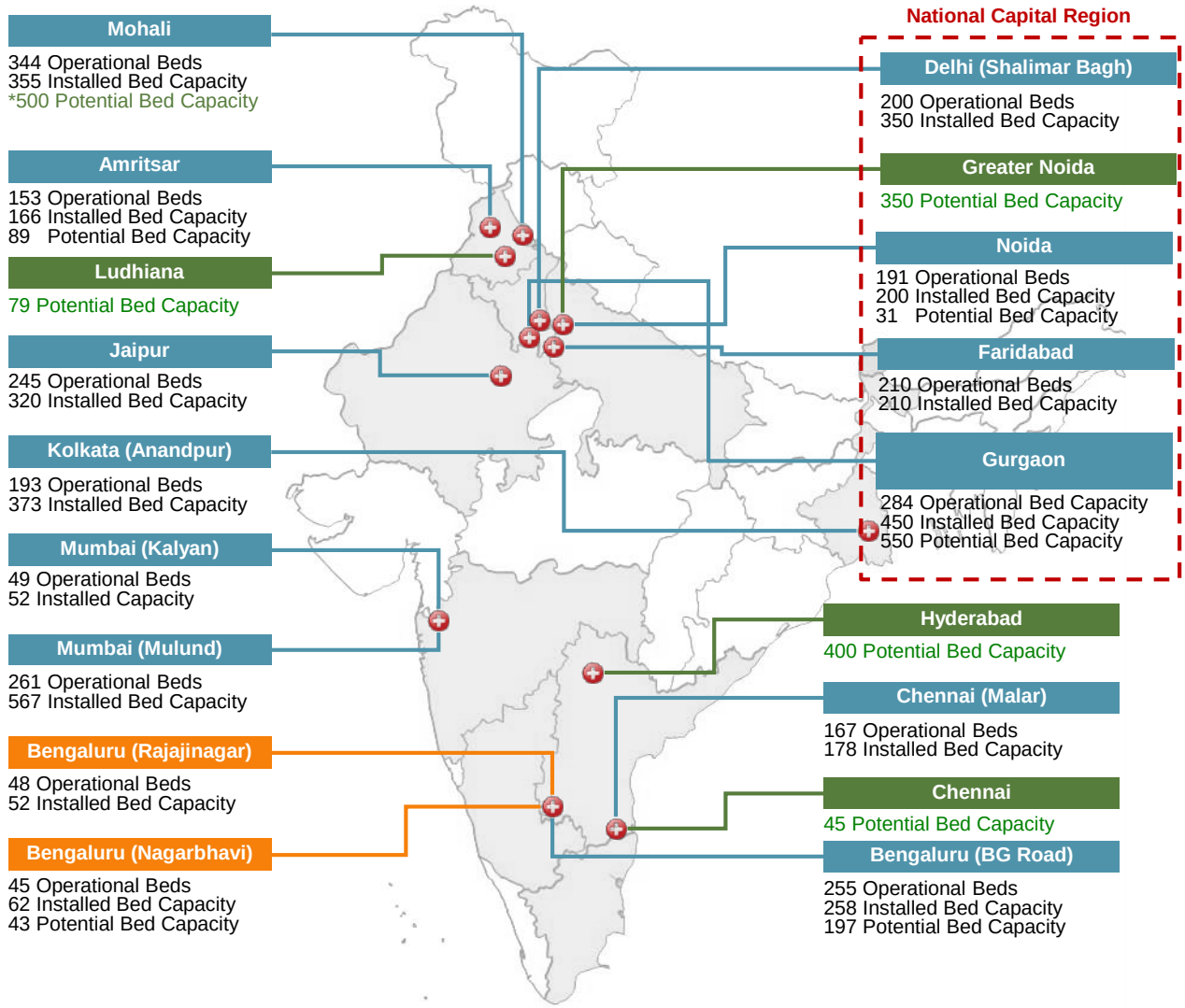
RHT Portfolio Summary:

- ✓ Portfolio valued at S$1,129.0m(3)
- ✓ 12 RHT Clinical Establishments
- ✓ 4 Greenfield Clinical Establishments
- ✓ 2 Operating Hospitals managed and operated by RHT

Premier Locations Across India:

- ✓ Approximately 3.6 million sq ft of built-up area across 10 states
- ✓ Sizeable population catchment
- ✓ Located near to major transportation nodes

: RHT Clinical Establishments
: Greenfield Clinical Establishments
: Operating Hospitals



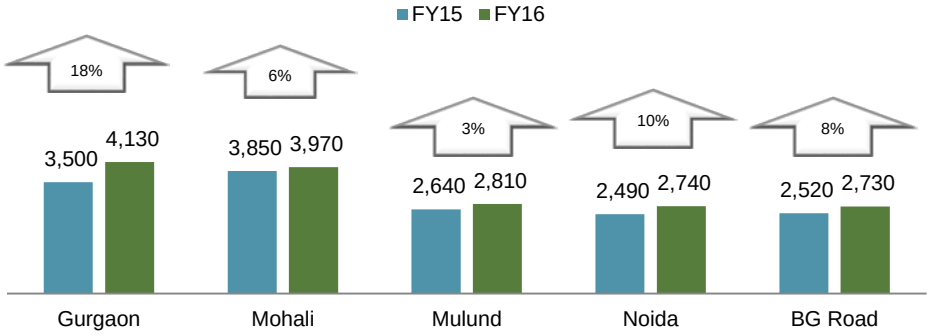
Note:
(1) As at 13 May 2016. Source: SGX
(2) No. of beds and installed capacities as of 31 March 2016. Potential bed capacity assumes all planned phases of development and construction are completed
(3) Based on S$1 = INR 49.20 as at 31 March 2016. The appraised value of each of the portfolio assets by the independent valuer is as at 31 March 2016.
*The development of the Mohali land is intended to be carried out in phases and will not result in an immediate addition in capacity of 500 beds upon completion of the initial phase of development

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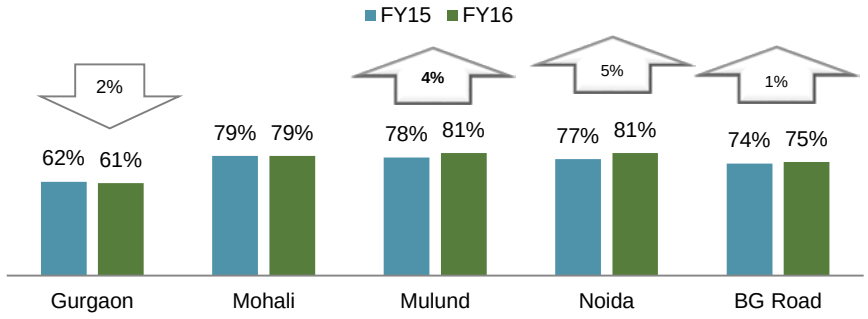
Diversified Portfolio of Quality Assets

RHT's assets are spread across India with increasing income generated

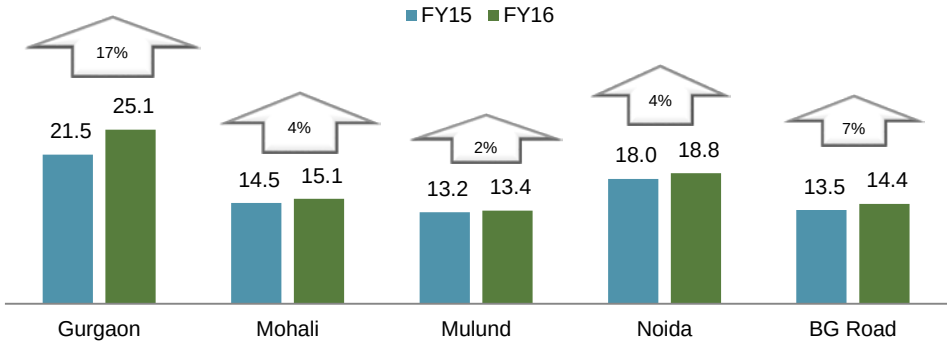
Strong Revenue Increases in RHT Clinical Establishments (INR m)



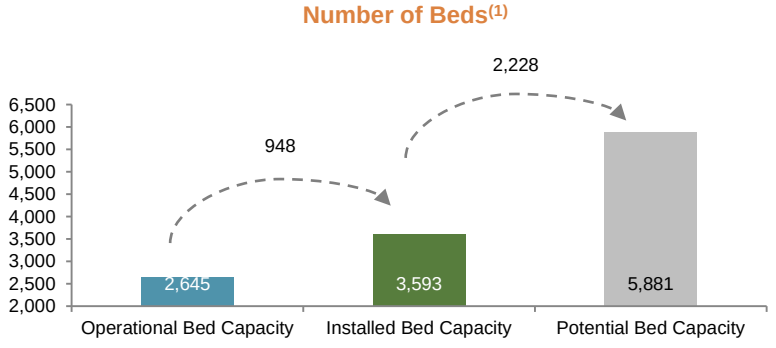
Stable Occupancy in RHT Clinical Establishments



ARPOB Growth in RHT Clinical Establishments (INR m)



Strong Growth from Capacity Expansion



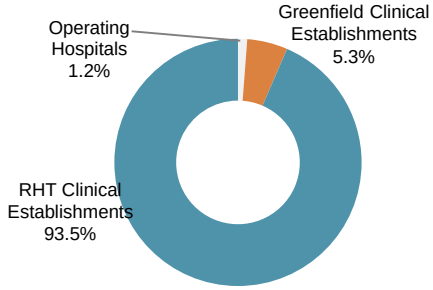
Source: Fortis presentation slides for FY16
All figures based on information released by Fortis Healthcare Limited for their Top 10 performing hospitals
(1) Installed capacity refers to the maximum number of beds that can be operated at each hospital without further expansion. Potential capacity refers to the maximum number of beds that can operate at each hospital when all stages of development are completed.

Stable Portfolio Providing Upside Exposure

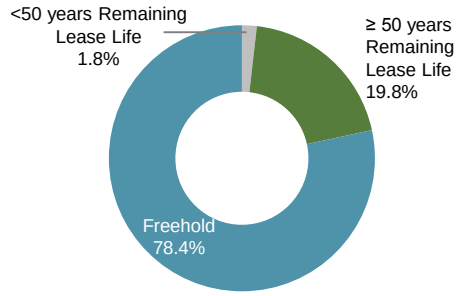
Fee structure offers RHT ideal combination of guaranteed, stable cash-flows with opportunity to participate in operational growth of its healthcare assets

Solid Portfolio Characteristics

Income-generating Assets Account for Vast Majority of Portfolio



Substantial Portion of Portfolio Comprise Long Term Lease / Freehold Land



Portfolio Valuation Breakdown (FY-16)[1]

The Gurgaon CE and Shalimar Bagh CE owned by FHTL 49% with 51% owned by FHML. Currently, RHT has the 100% economic interest.

Stability from Base Fee Component

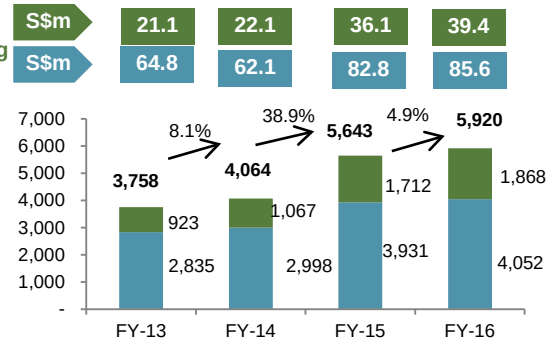
Service Fee Components - Base and Variable(INRm)[2]

Variable Service Fee

- 7.5% of Fortis Operating Companies' Operating Income

Base Service Fee[3]

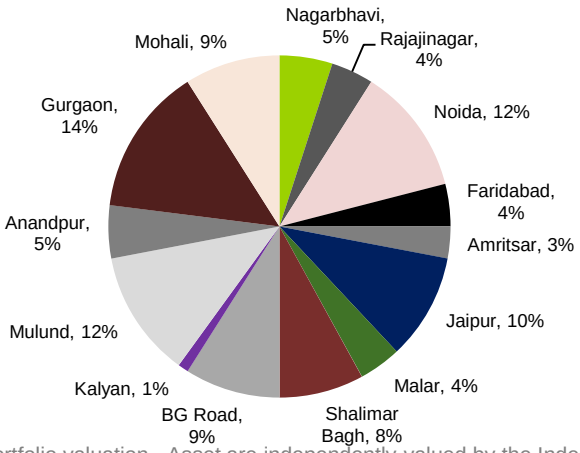
- Fixed at the start with a 3.0% p.a. escalation
- Revised upwards for any capex / expansion



Note: FY-13 fees are annualised. Decline in Base Service Fee in FY-14 is due to depreciation of INR against SGD

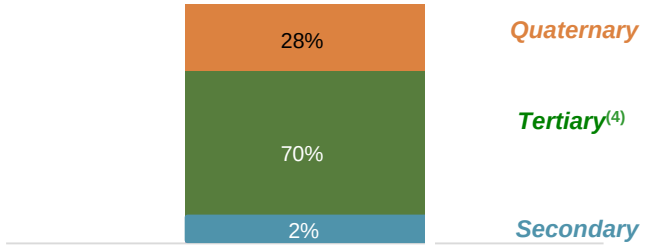
No Single Asset Accounts for >25% of RHT's Revenues

(Revenue Contribution with 49% FHTL Ownership)



Potential to Provide Higher-End and More Advanced Services

Portfolio Valuation % (FY-16)[1]



Note:

(1) Weighted by portfolio valuation. Asset are independently valued by the Independent Valuer in INR as at 31 Mar 2016

(2) Financials converted at S$1 = INR43.75 for FY-13, S$1 = INR48.27 for FY-14, S$1 = INR47.41 for FY-15, S$1 = INR 47.48, FY-16 S$1 = INR 47.36

(3) Base Service fee excludes accounting straight lining and includes Technological Renewal Fee and are on a full year basis.

(4) Includes Secondary/Tertiary Services.

In-built Capacity for Expansion within Existing Portfolio

Hospitals	Current Operational Bed Capacity	Current Installed Bed Capacity	Potential Bed Capacity (ex. Greenfield CEs)
Amritsar	153	166	89
Anandpur, Kolkata	193	373	
BG Road, Bengaluru	255	258	197
Gurgaon	284	450	550
Faridabad	210	210	
Jaipur	245	320	
Kalyan, Mumbai	49	52	
Malar, Chennai	167	178	
Mohali	344	355	500 (Mohali land)
Mulund, Mumbai	261	567	
Nagarbhavi, Bengaluru	45	62	43
Noida	191	200	31
Rajajinagar, Bengaluru	48	52	
Shalimar Bagh, New Delhi	200	350	
Total	**2,645**	**3,593**	

Development Project Pipeline





	Ludhiana Greenfield CE	BG Road Brownfield CE
Estimated Time of Completion	FY 2017	FY 2017
No. of Beds Planned	79	200
Specialties	Mother & Child Programmes	Oncology, Operating Theatre
Civil Cost	INR 775.8 m (S$16.0 m)	INR 1,300.1m (S$26.8 m)

	Expansion of Mohali CE
Estimated Time of Completion	-
Potential Bed Capacity	500
Specialties	-
Cost	Land – INR 730.0 m (S$15.1 m) Building – INR 1,339.9 m (S$27.6 m)

Based on S$1 = INR 48.50

Capacity Enhancement Initiatives Underway







	Jaipur CE	Mulund CE	Nagarbhavi CE
Estimated Time of Completion	FY 2017	FY 2018	FY 2017
No. of Additional Beds Planned	40	50	60
Rationale	Mother and Child Health programme, Orthopedics	Mother and Child Health programme	Addition of 2 operating theatres and a cath lab
Civil Cost	INR 24.0m (S$0.5 m)	INR 42.0m (S$0.9 m)	INR 200.0m (S$4.1 m)







	Amritsar CE	Noida CE	Shalimar Bagh CE
Estimated Time of Completion	FY 2017	FY2017	FY 2017
No. of Additional Beds Planned	102	40	-
Rationale	Boost occupancy, ARPOB	Maternal and Child Health programme	Addition of Oncology programme
Civil Cost	INR 378.0m (S$7.8 m)	INR 117.9m (S$2.4 m)	INR 57.8m (S$1.2 m)

Based on S$1 = INR 48.50
Appraised by the independent valuer as at 31 March 2016

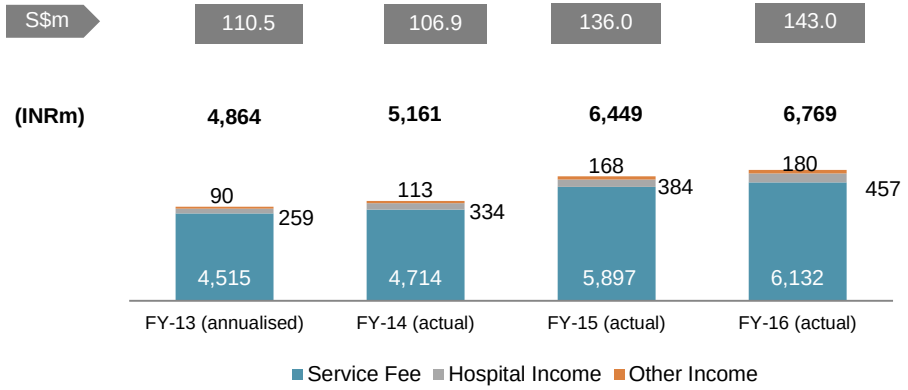
Financials



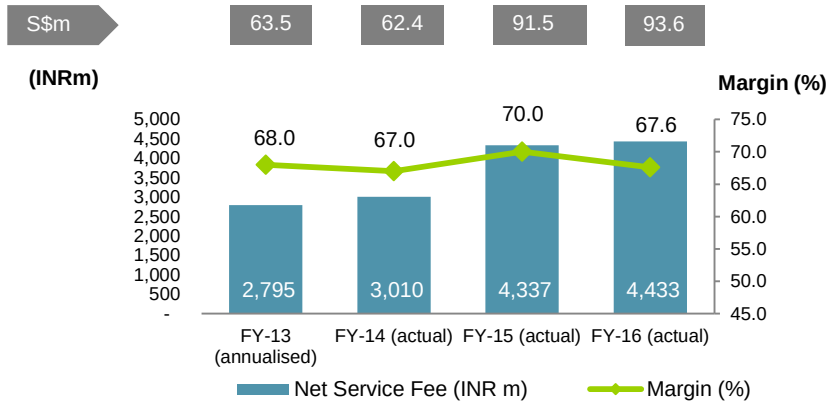
Financial Highlights

Strong growth in revenue, income, and EBITDA witnessed in recent years

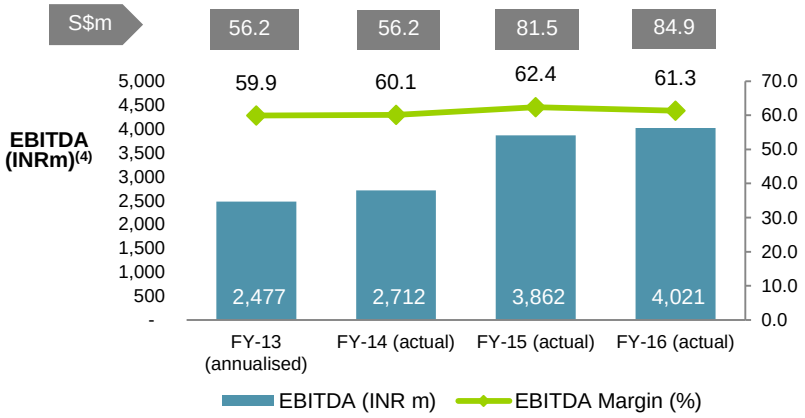
Gross Revenue[1][2][3]



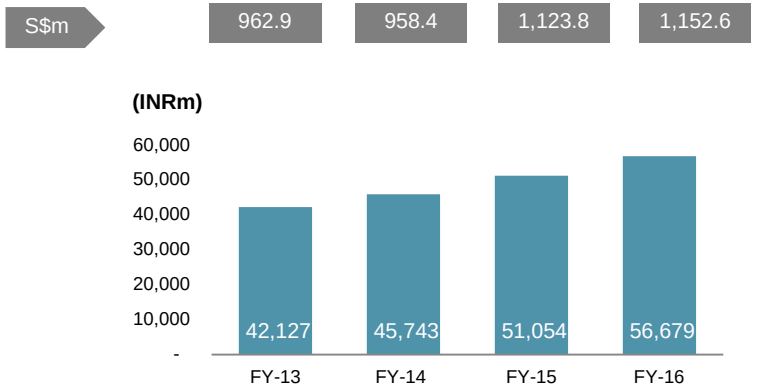
Net Service Fee and Margin[1][2][3][6] (Operations)



EBITDA and EBITDA Margin[1][2][3][6] (Operations & Trust level expenses)



Total Assets[3][5]



Note: Decline in total assets for FY-14 (in SGD terms) due to depreciation of INR against SGD

Note:
(1) Exchage rate for translation at S$1 = INR for FY-13, FY-14, FY-15 and FY-16 are 44.04, 48.27, 47.41 and 47.36 respectively.
(2) Excludes non-recurring items
(3) Annualised as IPO was in October of FY-13
(4) EBITDA is defined as Total Revenue minus Total Expenses, adding back Depreciation and Amortisation and Finance Expense
(5) S$1 = INR for FY-13, FY-14, FY-15 and FY-16 are 43.75, 47.73, 45.43 and 49.17 respectively
(6) Excludes straight-lining

Review of 4Q FY16 Performance

Actual 4Q FY15 against 4Q FY16 (y-o-y)	Actual 4Q FY15	Actual 4Q FY16	Variance	Actual 4Q FY15	Actual 4Q FY16	Variance
	S$'000	S$'000	%	INR'000	INR'000	%
Total Revenue^	34,803	33,817	(2.8)	1,589,541	1,641,315	3.3
Net Service Fee and Hospital Income	24,097	23,272	(3.4)	1,099,834	1,128,897	2.6
Distributable Income	15,056	15,261	1.4	-	-	-

Actual 4Q FY16 against 3Q FY16 (q-o-q)	Actual 3Q FY16	Actual 4Q FY16	Variance	Actual 3Q FY16	Actual 4Q FY16	Variance
	S$'000	S$'000	%	INR'000	INR'000	%
Total Revenue^	34,786	33,817	(2.8)	1,630,757	1,641,315	0.6
Net Service Fee and Hospital Income	23,631	23,272	(1.5)	1,107,855	1,128,897	1.9
Distributable Income	15,263	15,261	n.m	-	-	-

Exchange rate for translation for actual 4QFY15 was S$ 1 = INR 45.52, Exchange rate for actual 3QFY16 was S$1 = INR 46.88. Exchange rate for actual 4QFY16 was S$1 = INR 48.50.
^Excludes straight-lining

Review of FY16 Full Year Performance

FY15 YTD against FY16 YTD (y-o-y)	FY15 YTD	FY16 YTD	Variance	FY15 YTD	FY16 YTD	Variance
	S$'000	S$'000	%	INR'000	INR'000	%
Total Revenue^	130,590	138,447	6.0	6,189,120	6,556,651	5.9
Net Service Fee and Hospital Income	91,561	93,612	2.2	4,338,714	4,433,325	2.2
Distributable Income	58,166	61,583	5.9	-	-	-

Exchange rate for FY15 YTD was S$ 1 = INR 47.41, Exchange rate for FY16 YTD was S$1 = INR 47.36.

^Excludes straight-lining and FY15 numbers exclude gain on acquisition in connection with the acquisition of the Mohali CE

FY15 figures (INR) exclude a one-off stamp duty and gain on acquisition in connection with the acquisition of the Mohali CE

Financial Results for 4Q FY16

For the quarter ended 31 March 2016	4Q FY16 S$ '000	4Q FY15 S$ '000	Variance %
Revenue:			
Service fee	31,764	32,827	(3)
Hospital income	2,067	2,248	(8)
Other income	1,071	629	70
Total revenue	**34,902**	**35,704**	**(2)**
Total service fee and hospital expenses	**(14,895)**	**(13,048)**	**14**
Finance income	113	292	(61)
Finance expenses	(2,714)	(1,688)	61
Trustee-manager fee	(1,876)	(1,726)	9
Other trust expenses	(1,370)	(393)	249
Foreign exchange (loss)/gain	(2,408)	2,262	n.m.
Total expenses	**(23,150)**	**(14,301)**	**62**
Profit before changes in fair value of financial derivatives	**11,752**	**21,403**	**(45)**
Fair value gain/(loss) on financial derivatives	2,450	(5,036)	n.m.
Profit before taxes	**14,202**	**16,367**	**(13)**
Income tax expense	(5,243)	(5,936)	(12)
Net profit for the period attributable to unitholders of the Trust	**8,959**	**10,431**	**(14)**

Exchange rate for translation for actual 4QFY15 was S$ 1 = INR 45.52, Exchange rate for actual 4QFY16 was S$1 = INR 48.50

Financial Results for 4Q FY16

For the quarter ended 31 March 2016	4Q FY16 S$ '000	4Q FY15 S$ '000
Reconciliation to Unitholders' Distribution		
Net profit for the period attributable to unitholders of the Trust	**8,959**	**10,431**
Distribution adjustments:		
Impact of non-cash straight-lining	(1,085)	(1,399)
Technology renewal fee	(171)	(181)
Depreciation and amortisation	4,351	2,274
Amortisation of debt arrangement fee	-	150
Trustee-manager fees payable in units	857	805
Deferred tax	2,150	2,716
Foreign exchange differences	(470)	212
Capital expenditure	(309)	(273)
Transaction cost capital in nature	967	567
Unrealised loss/(gain) on financial asset	12	(246)
Total distributable income attributable to unitholders of the Trust	**15,261**	**15,056**

Exchange rate for translation for actual 4QFY15 was S$ 1 = INR 45.52, Exchange rate for actual 4QFY16 was S$1 = INR 48.50

*Prior quarter's amounts have been reclassified to conform to current quarter's presentation.

Financial Results for FY16 YTD

	FY16 YTD S$ '000	FY15 YTD S$ '000	Variance %
Revenue:			
Service fee	129,475	124,382	4
Hospital income	9,649	8,107	19
Other income	3,796	3,953	(4)
Total revenue	**142,920**	**136,442**	**5**
Total service fee and hospital expenses	**(61,179)**	**(58,114)**	**5**
Finance income	623	714	(13)
Finance expenses	(8,800)	(6,082)	45
Trustee-manager fee	(6,755)	(6,657)	1
Other trust expenses	(2,747)	(3,368)	(18)
Foreign exchange loss	(10,495)	(1,141)	n.m.
Total expenses	**(89,353)**	**(74,648)**	**20**
Profit before changes in fair value of financial derivatives	**53,567**	**61,794**	**(13)**
Fair value gain/(loss) on financial derivatives	7,725	(5,075)	n.m.
Profit before taxes	**61,292**	**56,719**	**8**
Income tax expense	(17,816)	(19,296)	(8)
Net profit for the period attributable to unitholders of the Trust	**43,476**	**37,423**	**16**

Exchange rate for translation for FY15 YTD was S$ 1 = INR 47.41, Exchange rate for actual FY16 YTD was S$1 = INR 47.36

Financial Results for FY16 YTD

	FY16 YTD S$ '000	FY15 YTD S$ '000
Reconciliation to Unitholders' Distribution		
Net profit for the period attributable to unitholders of the Trust	**43,476**	**37,423**
Distribution adjustments:		
Impact of non-cash straight-lining	(4,472)	(5,451)
Technology renewal fee	(699)	(694)
Depreciation and amortisation	16,344	13,908
Amortisation of debt arrangement fee	336	607
Trustee-manager fees payable in units	3,296	3,619
Deferred tax	5,141	6,842
Foreign exchange differences	(1,660)	(2,392)
Capital expenditure	(1,148)	(944)
Transaction cost capital in nature	967	5,494
Unrealised loss/(gain) on financial asset	2	(246)
Total distributable income attributable to unitholders of the Trust	**61,583**	**58,166**

Exchange rate for translation for FY15 YTD was S$ 1 = INR 47.41, Exchange rate for actual FY16 YTD was S$1 = INR 47.36

Balance Sheet

(S$ '000)	31 Mar 16	31 Mar 15
Intangibles	127,986	140,514
PPE	844,851	823,597
Other long term assets	66,841	61,397
Long term liabilities	(313,541)	(196,915)
Net current assets/(liabilities)	13,471	(59,460)
Total net assets attributable to unitholders	**739,608**	**769,133**

Converted at an exchange rate of S$1 = INR 45.43 for 31 March 2015. Exchange rate for 31 March 2016 was S$1 = INR 49.17

Hedging - Foreign currency exposure

Particulars	Minimum Hedging (percentage to total exposure)
Indian rupee-denominated cashflows receivable from India are hedged a year forward	100% (on a 6 month rolling basis)

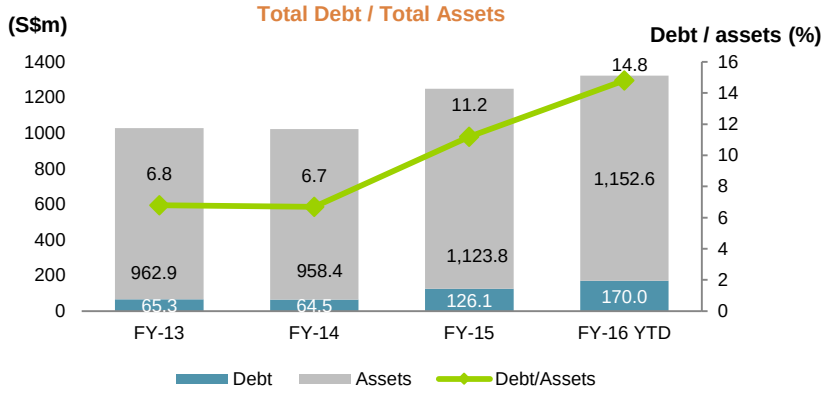
RHT has hedged the following foreign exchange exposures

Contracted rate	Settlement
INR 53.19 to SGD 1	Dec-14
INR 51.38 to SGD 1	Jun-15
INR 50.23 to SGD 1	Dec-15
INR 49.58 to SGD 1	Jun-16
INR 49.35 to SGD 1	Dec-16

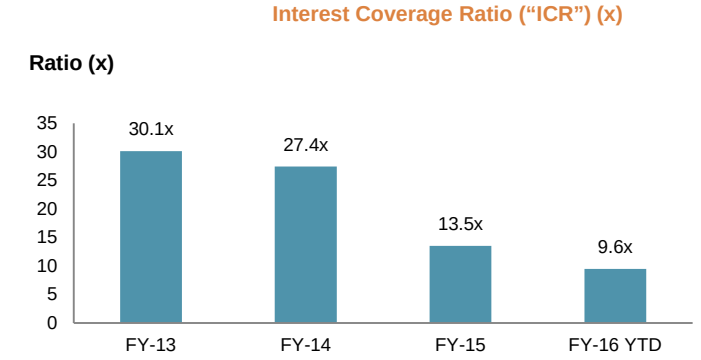
Key Credit Ratios and Debt Maturity

Conservative financial profile with generous debt headroom; INR cash flows from India hedged into SGD on a one year forward basis via forward contracts on a semi-annual basis

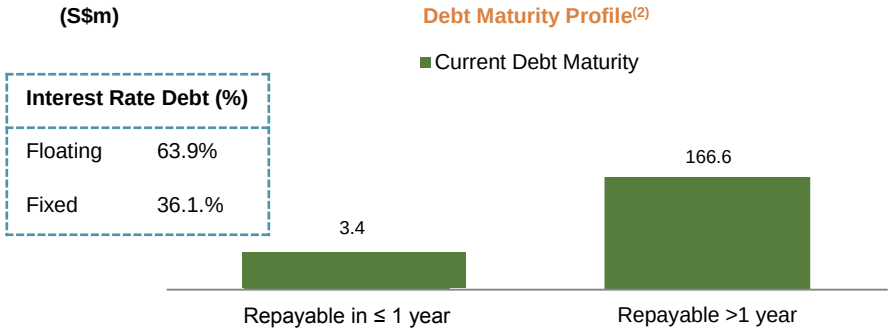
Low Gearing with Extremely Conservative Capital Structure

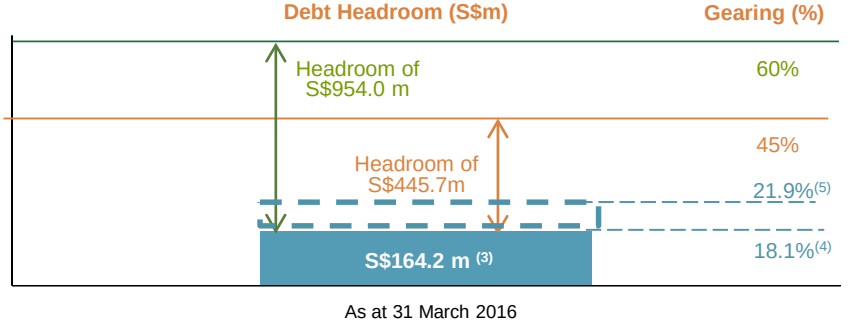


Healthy Interest Coverage Ratios[1]



Weighted Average Debt Maturity of 1.7 Years with Generous Debt Headroom





Note:
(1) Interest Coverage Ratio is defined as the ratio between EBITDA divided by Financial Expense including those capitalized during the year
(2) As at 31 March 2016, gross of upfront fees.
(3) Defined as Net Debt, being total loans and borrowings less cash and cash equivalents
(4) Gearing is calculated as Net Debt divided by sum of Net Assets and Net Debt
(5) Gearing ratio takes into consideration ongoing and future asset enhancement initiatives (BG Road CE, Ludhiana CE,FY16 projects and acquisition of land for the expansion of the Mohali CE)

RHT Distribution Policy

- Our distribution policy provides for distribution of at least 90% of the Distributable Income
- Currently, the TM distributes 100% of the Distributable Income
- For FY2017, RHT TM intends to distribute 95% of its Distributable Income
- The 5% retained will be used to fund future capital expenditure in relation to expansion or other growth initiatives

Proposed FHTL Transaction



Proposed Transaction

- RHT currently owns 49% of the equity shares (and 100% economic interest) in Fortis Hospotel Ltd (FHTL) which owns Gurgaon Clinical Establishment and the Shalimar Bagh Clinical Establishment with the balance 51% to be transferred post approvals from local regulatory
- RHT now proposes to transfer 51% economic interest in FHTL to FHL to align the equity ownership and economic interest in compliance with local regulations

Pro Forma Effects of the Proposed Disposal and Related Arrangements for FY2015		
	Before the Proposed Disposal and Related Arrangements	After the Proposed Disposal and Related Arrangements
Revenue (S$ million)	136.0	86.2
EBITDA (S$ million)	82.2	54.1
EBITDA Margin	60.4%	62.7%
Distributable Income (S$ million)	58.2	42.5[1][2]
Total assets (TA)	1,123.8	1,014.6
Total debt (TD)	126.1	220.5
- *External Debt*	*126.1*	*123.4*
- *Associate Company Debt* [3]	*Nil*	*97.1*
Bond Covenants		
TD/TA (ratio not exceeding 0.4:1)	0.11	0.22
Interest coverage ratio (at least 3:1)	13.52	5.38

1) Includes share of results of associate amounting to S$19.8m
2) Excludes one-off distribution of sales proceeds from the above transaction amounting to S$212.8m .
3) This is the Optionally Convertible Debenture (OCD) liability to FHTL arising from de-consolidation. The OCDs will mature in 2026 and a have a coupon of 9.3%. The coupon is cumulative and payable on redemption .

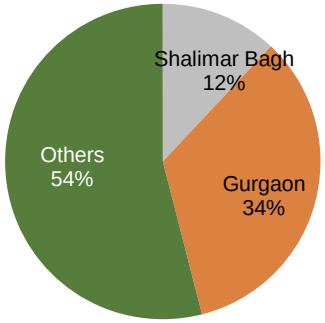
Proposed Transaction

- RHT's credit profile will continue to be robust
  - Pro Forma TD / TA ratio is 0.22 as against the bond covenant of 0.40:1.00
  - Pro Forma Interest Coverage Ratio of 5.38 as against bond covenant of 3:1
  - The Total Debt includes Optionally Convertible Debenture (OCD) liability to FHTL (9.3% coupon maturing 2026) and interest coverage ratio includes the interest payable on this OCD though the same is cumulative and payable on redemption
- Growth potential with close to 570 new planned / potential bed capacity to be added by FY 2018 under various greenfield / brownfield expansion projects
- RHT continues to enjoy strong banking relationships with all the existing banks supporting the proposed transaction
- Distribution policy of RHT, provides for distribution of at least 90% of the Distributable Income
  - Currently RHT distributes 100% of Distributable Income
  - For FY2017, RHT TM intends to distribute 95% of its Distributable Income

FHTL's Contribution to RHT Portfolio

% Valuation of FHTL in comparison to RHT Portfolio (1)

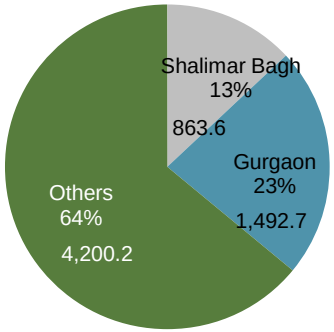
Before Proposed Disposal



% Revenue of FHTL in comparison to RHT Portfolio(2)

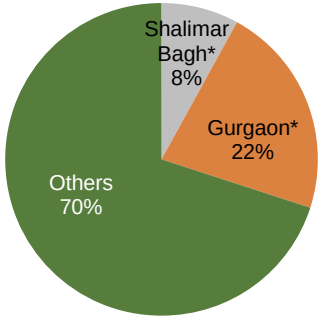
Before Proposed Disposal

(INR m)



% Valuation of FHTL in comparison to RHT Portfolio (Post-Disposal)

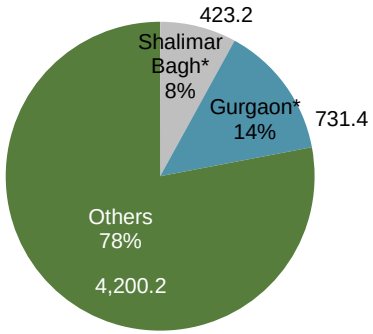
After Proposed Disposal



% Revenue of FHTL in comparison to RHT Portfolio (Post-Disposal)

After Proposed Circular

(INR m)



*Through investment in associates
Figures based on 31 March 2016
(1) Weighted by portfolio valuation. Asset are independently valued by the Independent Valuer in INR as at 31 Mar 2016
(2) Based on Total Revenue (excluding straight-lining) for FY2016

RHT | HEALTH TRUST

Appendix



Unit Price Performance Against Peers

For the quarter 1 January to 31 March 2016



Name	Open	Close	Change (%)
Religare Health Trust	0.99	0.98	(1.01)
Ascendas India Trust	0.86	0.875	1.74
Parkway Life REIT	2.30	2.39	3.91
First REIT	1.195	1.23	2.93

Source: Bloomberg

Key Highlights of RHT's CEs

Gurgaon CE

- Gurgaon CE has performed its 100th Bone Marrow Transplant in less than three years of becoming operational
- Performed its 100th kidney transplant on 12 March 2016

Mohali CE

- Two doctors at the Mohali CE have received awards at the 6th MT India Healthcare Awards 2016 – 'Best Doctor in Rheumatology' and 'Best Innovative Medical Product of the Year'

BG Road CE

- The Nursing team at the BG Road CE received the prestigious 'Association of Healthcare Providers of India' Award for Nursing Excellence

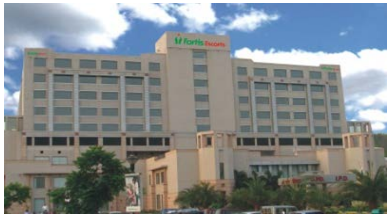
Mulund CE

- Doctors at the Mulund CE have performed seven heart transplants in the span of six months

Source: Fortis FY16 Investor Slides

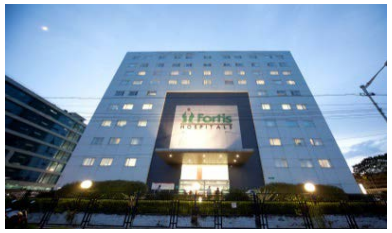
Awards & Accolades

RHT featured as one of “Asia’s Top 50 Healthcare Providers” by Frost and Sullivan



Jaipur CE

- Six Sigma Healthcare Excellence Awards – 2013 ‘Best Hospital in Patient Care, Best Hospital in Patient Safety and Best Hospital in Quality Initiatives
- Recognised as the ‘India’s Top Hospital in Patient Safety’ at the 4th National MT India Healthcare Award
- Ranked no. 2 as best multispecialty hospital in respective city, The Week Magazine Awards
- Won top honours at the Quality Council of India-D.L. Shah Awards for the third time
- Won the Rajasthan State Productivity Council’s Productivity Excellence Award for reducing “Hospital Acquired Pressure Ulcers (bed sores)” to zero



Anandpur CE

- No. 2 Best Hospital in Multi-specialty category in Kolkata in a survey conducted by AC Nielson for The Week Magazine
- Received the prestigious National Energy Conservation Award from the President of India
- Received CII Energy Management Award



BG Road CE

- Joint Commission International (JCI) accreditation
- Awarded the JCI accreditation for the 3rd term in a row in May 2014
- No. 4 on 2013 World’s Best Hospitals list for Medical Tourists
- Recognized for the 5th consecutive year by the Medical Travel Quality Alliance (MTQUA) and ranked 3rd amongst Top 20 hospitals across the globe in its annual rankings
- Received National Energy Conservation Award 2014
- Ranked no. 2 as best multispecialty hospital in respective city, The Week Magazine Awards

Awards & Accolades



Mulund CE

- Received JCI Accreditation 4th consecutive time
- Stars of the Industry Healthcare Leadership Award (Patient Safety)
- FICCI Healthcare Award (Operational Excellence)
- FICCI 'Special Jury Recognition Award'
- Won 3 awards at the prestigious Asian Hospital Management Awards, 2014 in categories of 'Human Resources' and 'Patient Safety'
- Named 'Medical Team of the Year' at the first British Medical Journal Awards (BMJA) India 2014 for its outstanding Antibiotic Review Program and Antibiotic Restriction Policy.



Gurgaon CE

- Recognized as a Green Building and received a 4 Star rating by TERI GRIHA (Green Rating for Integrating Habitat Assessment)
- No. 2 globally on '30 Most Technologically Advanced Hospitals in the World' by 'topmastersinhealthcare.com'
- "Green Hospital" for 2014 from the Association of Healthcare Providers India (AHPI)
- Won two awards under "Process Innovation" and "Safety" categories of Frost and Sullivan 's Project Evaluation & Recognition Programme 2015



Shalimar Bagh CE

- Received a 3 Star rating by TERI GRIHA
- 1st Runner-up in FICCI HEAL Award 2014 (Poster Presentation)
- 3 Star rating by the Bureau of Energy Efficiency, Government of India, Ministry of Power
- FICCI HEAL Award 2014 (Excellence in Branding Marketing & Image Building)
- 1st prize in 'Best Poster Presentation' at National Conference of Consortium of Accredited Healthcare Organisations (CAHOCON 2015)

Awards & Accolades



Nagarbhavi CE

- National Energy Conservation Award



Noida CE

- Won ‘Comprehensive Neurosciences Service Provider of the Year’ award at Frost and Sullivan’s 7th Annual India Healthcare Excellence Awards 2015
- National Energy Conservation Award



Mohali CE

- JCI Accreditation
- FICCI Healthcare Excellence Award (Healthcare Delivery)
- Won ‘Best Multispecialty Hospital (Non Metro)’ Award during the first edition of “Doc N Doc Gammex Saviour Awards”
- CII Healthcare Award for Commitment to Excellence, Energy Management Award
- Best Case Award at TCTAP 2015
- Ranked no. 2 as best multispecialty hospital in respective city, The Week Magazine Awards
- Won two awards at the 6th MT India Healthcare Awards 2016
- National Energy Conservation Award

Trustee-Manager Fee Structure

Performance based management fees designed to align Management's interests with Unitholders

Base fee

- **0.4% p.a. of the value of the Trust Property**
- **50% to be paid in Units**

Performance fee

- **4.5% p.a. of Distributable Income**
- **50% to be paid in Units**

Acquisition / divestment fee

- **0.5% - 1.0% of acquisition price**
- **0.5% of the sale price (Divestment to 3rd party)**
- **No divestment fee (Divestment to Sponsor)**

Development fee

- **2.0% of total development project costs**
- **Payable in the form of cash and/ or units**

Asset management fee

- **1.0% of gross revenue**
- **Paid quarterly in arrears**
- **No asset management fee paid for assets operated by Sponsor**

For further information please contact:

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