ZICO HOLDINGS INC.

(Company Registration No. LL07968)

Unaudited Financial Statements and Dividend Announcement For the Financial Period Ended 30 September 2019

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3) AND FULL YEAR RESULTS

1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

		Group		Group			
•	Three	Months Ended		Nine Months Ended			
•	30 September 2019	30 September 2018	Change	30 September 2019	30 September 2018	Change	
	(Unaudited)	(Unaudited)		(Unaudited)	(Unaudited)		
_	RM'000	RM'000	%	RM'000	RM'000	%	
Revenue	19,134	22,569	(15.2)	61,921	67,491	(8.3)	
Other items of income							
Interest income	1,049	89	1,078.7	1,684	196	759.2	
Other income	1,057	792	33.5	3,677	1,755	109.5	
	21,240	23,450	(9.4)	67,282	69,442	(3.1)	
Other gains and losses							
Others	107	142	(24.6)	(243)	(44)	(452.3)	
(Loss)/Gain allowance on trade and other receivables	(22)	(51)	(56.9)	137	80	71.3	
	21,325	23,541	(9.4)	67,176	69,478	(3.3)	
Items of expense							
Amortisation and depreciation expenses	(1,195)	(1,379)	(13.3)	(3,821)	(3,743)	2.1	
Employee benefits expense	(13,443)	(12,914)	4.1	(40,957)	(38,168)	7.3	
Operating lease expenses	(1,708)	(1,442)	18.4	(5,065)	(4,050)	25.1	
Retainer fees and consultancy fees	(1,460)	(1,828)	(20.1)	(4,795)	(4,824)	(0.6)	
Other expenses	(3,042)	(4,332)	(29.8)	(10,166)	(11,223)	(9.4)	
Finance costs	(797)	(505)	57.8	(2,665)	(1,293)	106.1	
	(21,645)	(22,400)	(0.3)	(67,469)	(63,301)	6.6	
	(320)	1,141	(128.0)	(293)	6,177	(104.7)	
Share of results of associates, net of tax	4	4	-	9	20	(55.0)	
Share of results of joint venture, net of tax	759	94	707.4	2,177	94	2,216	
Profit before income tax	443	1,239	(64.2)	1,893	6,291	(69.9)	
Income tax credit / (expense)	163	(226)	(172.1)	716	(729)	(198.2)	
Profit for the financial period	606	1,013	(40.2)	2,609	5,562	(53.1)	

		Group		Group Nine Months Ended			
•	Three	Months Ended					
•	30 September 2019 (Unaudited)	30 September 2018 Change (Unaudited)		30 September 2019 (Unaudited)	30 September 2018 (Unaudited)	Change	
	RM'000	RM'000	%	RM'000	RM'000	%	
Other comprehensive income							
Items that may be reclassified subsequently to profit or loss							
Fair value loss on financial assets, available-for-sale	-	(964)	(100.0)	-	(1,026)	(100.0)	
Foreign currency translation differences	(1,030)	2,143	(148.1)	(975)	177	(650.8)	
•	(1,030)	1,179	(187.4)	(975)	(849)	14.8	
Items that will not be reclassified subsequently to profit or loss Fair value losses on financial	(260)			(724)		n m	
assets, at FVOCI	(369)	-	n.m	(724)	-	n.m	
Foreign currency translation differences	71	(137)	(151.8)	(203)	(137)	48.2	
Other comprehensive loss for the financial period, net of tax	(1,328)	1,042	(227.4)	(1,902)	(986)	92.9	
Total comprehensive income/ (loss) for the financial period	(722)	2,055	(135.1)	707	4,576	(84.5)	
Profit attributable to:							
Owners of the parent	1,199	877	36.7	2,733	3,714	(26.4)	
Non-controlling interests	(593)	136	(536.0)	(124)	1,848	(106.7)	
	606	1,013	(40.2)	2,609	5,562	(53.1)	
Total comprehensive income attributable to:							
Owners of the parent	(232)	2,085	(111.1)	1,037	2,967	(65.0)	
Non-controlling interests	(490)	(30)	(1,533)	(330)	1,609	(120.5)	
•	(722)	2,055	(135.1)	707	4,576	(84.5)	

n.m. – not meaningful

1(a)(ii) Notes to Consolidated Statement of Comprehensive Income

Profit for the financial year	Three Mor	nths Ended	Nine Months Ended		
is stated after charging/(crediting) the following:	30 September 2019	30 September 2018	30 September 2019	30 September 2018	
-	(Unaudited) RM´000	(Unaudited) RM´000	(Unaudited) RM'000	(Unaudited) RM´000	
Other gains and losses					
Trade and other receivables written off	(17)	(9)	(118)	(103)	
Loss on disposal of AFS	(21)	-	(21)	-	
Unrealised foreign exchange gain/(loss), net	164	183	(14)	212	
Realised foreign exchange loss, net	(19)	(33)	(90)	(153)	
Amortisation and depreciation expenses					
Amortisation of intangible assets	808	1,031	2,678	2,714	
Depreciation of plant and equipment	387	348	1,143	1,029	
Employee benefits expense					
Share based payment expenses	300	279	896	1,240	
Operating lease expenses					
Amortisation of right-of-use assets	2,018	_	4,917	-	
Rental of premises	(328)	1,398	94	4,000	
Rental of accommodation	18	44	54	50	
Other expenses					
Loss on disposal of plant and equipment	_	_	_	9	
Plant and equipment written off	-	4	-	4	
Income tax expenses					
Over/(under) provision of income tax in respect					
of prior year	214	(3)	214	(3)	

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

	Grou	Group Company		
-	30 September	31 December	30 September	31 December
	2019	2018	2019	2018
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
_	RM'000	RM'000	RM'000	RM'000
ASSETS				
Non-current assets				
Plant and equipment	5,669	6,571	73	84
Right-of-use assets	19,613	-	1,331	-
Intangible assets	59,716	62,847	1,868	2,264
Subsidiaries	-	-	65,794	64,581
Associates	12	28	2	2
Joint venture	13,033	10,856	9,322	9,356
Investments	2,215	2,410	-	-
Deferred income tax assets	7,014	4,645	-	-
Trade and other receivables	4,611	4,611	36,235	36,235
-	111,883	91,968	114,625	112,522
-	,	•	•	<u> </u>
Current assets				
Trade and other receivables	111,501	96,518	44,292	43,539
Prepayments	770	1,154	109	401
Current income tax recoverable	679	831	-	1
Cash and cash equivalents	14,238	15,956	247	841
Other current assets	2,688	6,759	5	5
_	129,876	121,218	44,653	44,787
Total assets	241,759	213,186	159,278	157,309
FOURTY AND HADILITIES				
EQUITY AND LIABILITIES				
Equity	04 220	04.422	04.220	04.422
Share capital	94,328	84,132	94,328	84,132
Share based-reserve	3,024	3,294	3,024	3,294
Currency translation reserve	2,662	3,637	9,613	9,908
Fair value reserve	(2,016)	(1,295)	-	2 404
Retained earnings	27,198	25,705	1,989	3,491
Equity attributable to owners of the parent	125,196	115,473	108,954	100,825
Non-controlling interests	(1,548)	552	<u> </u>	<u>-</u>
Total equity	123,648	116,025	108,954	100,825
Non-current liabilities				
Interest-bearing liabilities	5,265	3,584	5,265	3,582
Lease liabilities	13,793	-	916	-
Provisions	131	129	-	-
Deferred income tax liabilities	1,510	1,830	-	
-	20,699	5,543	6,181	3,582
Current liabilities				
Trade and other payables	29,122	25,447	4,597	10,759
Interest-bearing liabilities	50,489	56,124	39,113	42,143
Lease liabilities	7,145	-	423	-
Contracted liabilities	7,791	6,917	-	-
Provisions	20	20	-	-
Current income tax payable	2,845	3,110	10	
<u>-</u>	97,412	91,618	44,143	52,902
Total liabilities	118,111	97,161	50,324	56,484
Total equity and liabilities	241,759	213,186	159,278	157,309

1(b)(ii) Aggregate amount of group's borrowings and debt securities-

Amount repayable in one year or less, or on demand

As at 30 September 2019 (Unaudited)		As at 31 December 2018 (Audited)		
Secured	Unsecured	Secured	Unsecured	
RM'000	RM'000	RM'000	RM'000	
50,489	-	56,124	-	

Amount repayable after one year

	As at 30 September 2019 (Unaudited)		As at 31 December 2018 (Audited)		
Secured	Unsecured	Secured	Unsecured		
RM'000	RM'000	RM'000	RM'000		
5,265	-	3,584	-		

Details of any collateral

The secured borrowings comprised:

Finance lease facilities	As at 30 September 2019 (Unaudited) RM'000	As at 31 December 2018 (Audited) RM'000 48	Secured by RM10,000 mortgage over the leased motor vehicles.
Term loan	5,708	3,643	 Letter of undertaking by a director; and Assignment of dividends due to the Company by a subsidiary
Revolving credit	41,669	47,517	Corporate guarantee for all moneys owing by certain subsidiaries
Bank overdraft	8,367	8,500	Corporate guarantee by a subsidiary
	55,754	59,708	•

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated Statement of Cash Flows

	Three Mo 30 September 2019 (Unaudited) RM´000	nths Ended 30 September 2018 (Unaudited) RM´000	Nine Mont 30 September 2019 (Unaudited) RM´000	hs Ended 30 September 2018 (Unaudited) RM´000
Operating activities				
Profit before income tax	443	1,239	1,893	6,291
Adjustments for: Amortisation of intangible assets	808	1,031	2,678	2,714
Trade and other receivables written off	17	9	118	103
Depreciation of plant and equipment	387	348	1,143	1,029
Depreciation of right-of-use	2,018	-	4,917	-
Loss/(Gain) allowance on trade and other receivables	22	51	(137)	(80)
Interest income	(1,049)	(89)	(1,684)	(196)
Interest expense	491	505	1,796	1,293
Loss on disposal of plant and	-	-	-	9
equipment Plant and equipment written off Provision	_	4	_	4
	2	-	2	-
Share of results of associates, net of tax	(4)	(4)	(9)	(20)
Share of results of joint venture, net of tax	(759)	(94)	(2,177)	(94)
Unrealised foreign exchange (gain)/loss, net	(164)	(183)	14	(212)
Share based payment expenses	300	279	896	1,240
Operating cash flows before working capital changes	2,512	3,096	9,450	12,081
Working capital changes:				
Trade and other receivables	(3,278)	(370)	(16,531)	(6,748)
Prepayments	(111)	(258)	179	269
Trade and other payables	2,593	(348)	3,789	(132)
Cash (used in)/generated from operations	1,716	2,120	(3,113)	5,470
Income tax paid	(1,150)	(673)	(741)	(1,864)
Net cash generated from / (used in) operating activities	566	1,447	(3,854)	3,606

	Three Mo 30 September 2019 (Unaudited) RM´000	nths Ended 30 September 2018 (Unaudited) RM´000	Nine Mon 30 September 2019 (Unaudited) RM´000	ths Ended 30 September 2018 (Unaudited) RM´000
Investing activities Acquisition of subsidiary, net of cash acquired	-	-	-	627
Advances to associate	(272)	(1,334)	(2,117)	(4,556)
(Advances to) /Repayment from third parties	83	(453)	127	(156)
Dividend received	-	-	-	30
Interest received	1,049	89	1,684	196
Joint venture, net of cash acquired Proceeds from disposal of plant and	-	(9,162)	-	(9,162)
equipment	-	1	-	1
Purchase of plant and equipment	(60)	(15)	(130)	(270)
Purchase of intangible assets	(4)	(604)	(55)	(744)
Purchase of financial asset, available-for-sale	3	-	(327)	-
Addition of investment	-	(3,243)	-	(3,243)
Net cash generated from / (used in) investing activities	799	(14,722)	(818)	(17,277)
Financing activities				
Interest paid	(491)	(505)	(1,796)	(1,293)
Issuance of ordinary shares	-	-	10,196	-
Dividends paid to non-controlling interests	-	-	(1,770)	(1,744)
Proceeds from/(Repayment of) term loan facility	-	(300)	3,060	(5,981)
(Repayment of)/Proceeds from revolving credit facility	(1,229)	11,873	(6,566)	13,744
Repayments of finance lease payables	13	(15)	(40)	(43)
Net cash (used in) / generated from financing activities	(1,707)	11,053	3,084	4,683
Net change in cash and cash equivalents	(342)	(2,222)	(1,588)	(8,988)
Cash and cash equivalents at beginning of financial year	6,179	11,972	7,456	18,340
Effect of exchange rate changes on cash and cash equivalents	34	(445)	3	(47)
Cash and cash equivalents at end of the financial period	5,871	9,305	5,871	9,305

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

Statement of Changes	in Equity							
(Unaudited)	Share capital	Share- based reserve	Retained earnings	Currency translation reserve	Fair value reserve	Equity attributable to owners of	Non- controlling interests	Total equity
	RM'000	RM'000	RM'000	RM'000	RM'000	the parent RM'000	RM'000	RM'000
Balance as at 1 January 2019 Adoption of IFRS 16	84,132	3,294 -	25,705 (1,240)	3,637	(1,295)	115,473 (1,240)	552 -	116,025 (1,240)
	84,132	3,294	24,465	3,637	(1,295)	114,233	552	114,785
Profit for the financial period	-	-	2,733	-	-	2,733	(124)	2,609
Other comprehensive loss: Fair value loss on								
financial assets Foreign currency translation differences	-	-	-	- (975)	(721)	(721) (975)	(203)	(724)
Total comprehensive income/(loss) for the financial period	-	-	2,733	(975)	(721)	1,037	(330)	707
Contributions by and distributions to owners of the parent								
Issuance of ordinary shares Exercise of share	9,030	-	-	-	-	9,030	-	9,030
awards Grant of share awards	1,166 -	(1,166) 896	-	-	-	- 896	-	- 896
Total transactions with owners of the parent Transactions with noncontrolling interests	10,196	(270)	-	-	-	9,926	-	9,926
Dividend paid to non- controlling interests Total transactions with	-	-	-	-	-	-	(1,770)	(1,770)
non-controlling interests			-	-		-	(1,770)	(1,770)
Balance as at 30 September 2019	94,328	3,024	27,198	2,662	(2,016)	125,196	(1,548)	123,648

(Unaudited)	Share capital	Share- based reserve	Retained earnings	Currency translation reserve	Fair value reserve	Equity attributable to owners of the parent	Non- controlling interests	Total equity
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Balance as at 1 January 2018 Profit for the financial period	82,592	2,643	23,236	2,855	(32)	111,294 3,714	2,269 1,848	113,563 5,562
Other comprehensive loss: Fair value loss on financial assets	_	_	_	_	(924)	(924)	(102)	(1,026)
Foreign currency translation differences	_	_	_	177	(32.)	177	(137)	40
Total comprehensive income/(loss) for the financial period	-	-	3,714	177	(924)	2,967	1,609	4,576
Contributions by and distributions to owners of the parent Exercise of share								
awards Grant of share awards	1,540	(1,540)	-	-		- 1 240	-	- 1 240
Total transactions with owners of the parent Transactions with non-	1,540	(300)	<u>-</u> -	<u>-</u>		1,240	<u>-</u>	1,240
controlling interests Dividend paid to non- controlling interests Subscription of shares	-	-	-	-	-	-	(1,744)	(1,744)
of a subsidiary Total transactions with non-controlling	-	-		-	-	-	(2,058)	(2,058)
interests		-	-	-	-	-	(3,802)	(3,802)
Balance as at 30 September 2018	84,132	2,343	26,950	3,032	(956)	115,501	76	115,577

Statement of Changes in Equity Company

(Unaudited)	Share capital	Share-based reserve	Retained earnings	Currency translation reserve	Total equity
	RM'000	RM'000	RM'000	RM'000	RM'000
Balance as at 1 January 2019	84,132	3,294	3,491	9,908	100,825
Adoption of IFRS 16	-	-	(26)	-	(26)
- -	84,132	3,294	3,465	9,908	100,799
Loss for the financial period	-	-	(1,476)	-	(1,476)
Other comprehensive loss: Foreign currency translation differences	-		-	(295)	(295)
Total comprehensive income / (loss) for the financial period	-	-	(1,476)	(295)	(1,771)
Contributions by and distributions to owners of the parent					
Issuance of ordinary shares	9,030	-	_	_	9,030
Exercise of share awards	1,166	(1,166)	_	_	-
Grant of share awards	-	896	-	-	896
Total transactions with owners					
of the parent	10,196	(270)	-	-	9,926
Balance as at 30 September 2019	94,328	3,024	1,989	9,613	108,954

(Unaudited)	Share capital	Share-based reserve	Retained earnings	Currency translation reserve	Total equity
	RM'000	RM'000	RM'000	RM'000	RM'000
Balance as at 1 January 2018	82,592	2,643	1,374	9,778	96,387
Loss for the financial period	-	-	(185)	-	(185)
Other comprehensive loss: Foreign currency translation					
differences	-	-	-	(309)	(309)
Total comprehensive income/(loss) for the financial period	-	-	(185)	(309)	(494)
Contributions by and distributions to owners of the parent					
Exercise of share awards	1,540	(1,220)	-	-	320
Grant of share awards	-	920	-	-	920
Total transactions with owners					_
of the parent	1,540	(300)	-	-	1,240
Balance as at 30 September 2018	84,132	2,343	1,189	9,469	97,133

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

Shares Capital – Ordinary Shares

	Number of issued shares	Issued and paid-up share capital (RM)
Balance as at 1 January 2019	301,569,463	84,131,694
Issue of new ordinary shares(1)	1,006,309	424,086
Issue of new ordinary shares ⁽²⁾	20,000,000	9,030,600
Issue of new ordinary shares ⁽³⁾	771,653	351,492
Issue of new ordinary shares ⁽⁴⁾	903,317	390,470
Balance as at 30 September 2019	324,250,742	94,328,342

Notes:-

- (1) The issuance of new shares is in relation to the vesting of 788,352 share awards and 217,957 new shares pursuant to the New Awards on 21 March 2019 under the ZICO Holdings Performance Share Plan ("PSP")
- (2) The issuance of new 20,000,000 shares in respect of placement of shares on 25 March 2019.
- (3) The issuance of new shares is in relation to the vesting of 771,653 share awards new shares pursuant to the New Awards on 22 April 2019 under the ZICO Holdings Performance Share Plan ("PSP").
- (4) The issuance of new shares is in relation to the vesting of 903,317 share awards new shares pursuant to the New Awards on 21 May 2019 under the ZICO Holdings Performance Share Plan ("PSP").

There were 3,500,000 outstanding options (30 September 2018: 3,500,000 options) and 2,785,045 share awards granted but unvested under the PSP as at 30 September 2019 (30 September 2018: 5,391,703).

Save for the above, the Company did not have any convertibles or treasury shares as at 30 September 2019 and 30 September 2018.

The Company did not have any subsidiary holdings as at 30 September 2019 and 30 September 2018.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

	As at 30 September 2019	As at 31 December 2018
Total number of issued shares	324,250,742	301,569,463

The Company did not have any treasury shares as at 30 September 2019 and 31 December 2018.

1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable. The Company did not have any treasury shares during and as at the end of the current financial period reported on.

1(d)(v) A statement showing all sales, transfers, disposals, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable. There were no subsidiary holdings during and as at the end of the current financial period reported on.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter)

Not applicable. The figures have not been audited or reviewed by the Company's auditors.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group's financial statements for the financial period ended 30 September 2019 was prepared in accordance with the International Financial Reporting Standards ("IFRSs"). The Group has performed a detailed analysis of the transition options and other requirements of IFRSs and has determined that there are no changes to the Group's current accounting policies under the IFRSs or material adjustments on the initial transition to the new framework.

Other than the adoption of the new IFRSs, amendments and interpretations of IFRSs which took effect from the current financial year, there were no changes in accounting policies and methods of computation adopted in the financial statements for the current reporting year as compared to the most recent audited financial statements.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Please refer to paragraph 4 above.

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

	Group			
	Three Months Ended		Nine Months Ended	
	30 September	30 September	30 September	30 September
Earnings per share ("EPS")	2019	2018	2019	2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Profit attributable to owners of the parent (RM'000) Weighted average number of ordinary shares in issue (in thousands)	1,199 317,102 ⁽¹⁾	877 300,730 ⁽³⁾	2,733 317,102 ⁽¹⁾	3,714 300,730 ⁽³⁾
Basic EPS (RM cents) Weighted average number of ordinary shares in issue on fully	0.38	0.29	0.86	1.23
diluted basis (in thousands)	321,399 ⁽²⁾	303,668 ⁽⁴⁾	321,399 ⁽²⁾	303,668 ⁽⁴⁾
Fully diluted EPS (RM cents)	0.37	0.29	0.85	1.22

Note:-

- (1) Adjusted for 2,463,322 ordinary shares allotted and issued pursuant to the vesting of share awards under the PSP.
 - 788,352 shares on 21 March 2019
 - 771,653 shares on 22 April 2019 903,317 shares on 21 May 2019

and; the issuance of new 217,957 shares pursuant to the New Award under the PSP on 21 March 2019; and subscription of 20,000,000 placement shares on 25 March 2019.

- (2) Adjusted for 6,285,045 ordinary shares which may be allotted and issued upon the exercise of 3.5 million outstanding options and vesting of 2,785,045 outstanding share awards as at 30 September 2019.
- (3) Adjusted for 2,152,023 ordinary shares allotted and issued pursuant to the vesting of share awards under the PSP.
 - 811,656 shares on 21 March 2018
 - 799,985 shares on 23 April 2018
 - 540,382 shares on 21 May 2018
- (4) Adjusted for 8,891,703 ordinary shares which may be allotted and issued upon the exercise of 3.5 million outstanding options and vesting of 5,391,703 outstanding share awards as at 30 September 2018.

- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the
 - (a) Current period reported on; and
 - (b) Immediately preceding financial year

	Group		Company	
	30 September	31 December	30 September	31 December
Net asset value ("NAV")	2019	2018	2019	2018
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
NAV (RM'000)	125,196	115,473	108,954	100,825
Number of ordinary shares in issue (in thousands)	324,251	301,569	. 324,251	301,569
NAV per ordinary share (RM cents)	38.61	38.29	33.60	33.43

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss:-
 - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

Consolidated Statement of Comprehensive Income

Review for the performance of the Group for the three months ended 30 September 2019 ("3Q2019") as compared to the three months ended 30 September 2018 ("3Q2018").

Revenue

The Group's revenue breakdown for each business segment was as follows:

	3Q2019 (RM million)	3Q2018 (RM million)	% change
Advisory and Transactional Services ("ATS")	17.3	17.0	1.7
Management and Support Services Business &			
Licensing Services (("MSSL")	1.8	5.6	(67.9)
Total	19.1	22.6	(15.5)

The increase in the Group's revenue was due to the higher revenue from ATS segments.

Higher revenue from ATS was mainly due to the additional revenue contributions from advisory services consulting business under Asean Advisory Pte Ltd ("AAPL").

The decrease in revenue from MSSL was mainly due to the lower revenue contributions from management and support services under ZICO Knowledge Services Sdn. Bhd. ("ZIKS").

Subsequent to the balance sheet date and the Company's extraordinary general meeting on 4 November 2019, the Company has completed the disposal of the entire issued and paid-up share capitals of Finova Singapore Pte Ltd and ZICO BPO Pte Ltd on 4 November 2019.

Other items of income

Interest income

The interest income increased by RM1.0 million due to interest income on long outstanding trade debtor balances in 3Q2019.

Other income

Other income increased by RM0.3 million mainly due to higher reimbursement income from client in ZICOLaw Thailand Ltd and corporate secretarial businesses.

Items of expense

Amortisation and depreciation expenses

Amortisation and depreciation expenses decreased by RM0.2 million mainly due to certain assets being fully amortised and depreciated.

Employee benefits expense

Employee benefits expense increased by RM0.5 million mainly due to the additional headcount by ZICO Trust (S) Ltd ("ZAT") due to expansion of business.

Operating lease expenses

Operating lease expenses increased by RM0.3 million mainly due to the impact on adoption of IFRS16 Leases.

Retainer fees and consultancy fees

Retainer fees and consultancy fees had decreased by RMO.4 million mainly due to lower consultancy fees incurred by ZICO Consultancy Sdn. Bhd.

Other expenses

Other expenses decreased by RM1.3 million mainly due to lower IT software maintenance expenses incurred by MSSL and lower reimbursable expenses incurred by B.A.C.S. Pte. Ltd. ("B.A.C.S.").

Finance Costs

Finance costs increased by RM0.3 million mainly due to the impact on adoption of IFRS16 Leases; being impact of discounting effect on lease liabilities.

Share of associates results

Share of associate results is consistent with 3Q2018.

Share of joint venture results

Share of joint venture results is higher by RM0.7 million mainly due to higher income generated by a joint venture company.

Profit before income tax

Profit before income tax was lower by RM0.8 million mainly due to lower revenue generated by the Group and set-off by lower expenses as indicated above.

Income tax credit / (expense)

Income tax credit increased by RM0.4 million in 3Q2019 mainly due to higher deferred tax assets recognized for the unutilised tax losses of the subsidiaries.

Fair value losses on financial assets / Fair value loss on financial assets, available-for-sale

The fair value losses on financial assets were due to the fair value adjustment resulting from the revaluation of available-for-sale investments.

Foreign currency translation difference

The foreign currency translation difference was mainly due to the fluctuation of foreign currency from US Dollars and Singapore Dollars to Ringgit Malaysia.

Profit for the financial period

Profit for the financial period was lower by RM0.4 million mainly due higher income tax credit as indicated above and set-off with the higher expenses incurred by the Group.

Consolidated Statement of Financial Position

The comparative performance for both the assets and liabilities are based on the financial statements as at 30 September 2019 and 31 December 2018.

Non-current assets

Plant and equipment decreased by RM0.9 million mainly due to (i) depreciation charge for the current financial period and (ii) translation of plant and equipment at different closing rate as compared to 31 December 2018.

Right-of-use assets increased by RM19.6 million (100%) mainly due to the Company adopting IFRS16 using the modified retrospective method with no restatement of comparative information.

Intangible assets decreased by RM3.1 million mainly due to (i) translation of goodwill and identifiable assets arising from the acquisition of B.A.C.S., FINOVA, as well as the corporate secretarial portfolio under ZICO-Stamford Corporate Services Pte. Ltd. at a different closing rate as compared to 31 December 2018 and (ii) amortisation of the computer software and identifiable assets for the current financial period.

Investment in associates decreased by RM16k mainly due to the share of associate's profit and offset against dividend paid in May 2019 by an associate.

Investment in a joint venture increased by RM2.2 million mainly due to the share of joint venture's profit during financial period ended 30 September 2019.

Investments decreased by RM0.2 million mainly due to the disposal of investment in shares and fair value adjustments of shares held by ZICO Capital Pte. Ltd. ("ZICAPSG").

Deferred tax assets increased by RM2.4 million mainly due to recognition of deferred tax assets for the unutilised tax losses of certain subsidiaries.

There is no movement on the non-current trade and other receivables.

Current assets

Current trade and other receivables increased by RM15.0 million mainly due to the additional billings recognized at the end of September 2019 by ATS.

Prepayments decreased by RM0.4 million mainly due to amortisation of consultancy fee incurred and insurance.

Current income tax recoverable decreased by RM0.2 million mainly due to tax refunds received from Malaysia tax authorities.

Cash and cash equivalents decreased by RM1.7 million mainly due to cash being utilised for operations, which is partially offset by the placement proceeds.

Other current assets (comprising clients' monies held in trust and fixed deposit with maturity of more than 90 days) decreased by RM4.1 million mainly due to the disbursement of monies held in trust for clients during financial period ended 30 September 2019.

Non-current liabilities

The increase in non-current interest-bearing liabilities by RM1.7 million was mainly due to the additional drawdown of term loan facilities.

Lease liabilities increased by RM13.8 million (100%) mainly due to the Company adopting IFRS16 using the modified retrospective method with no restatement of comparative information.

The increase in the provisions due to fluctuation of the foreign exchange rate as compared to 31 December 2018.

The decrease in deferred tax liabilities ("DTL") by RM0.3 million was mainly due to the reversal of deferred tax liabilities on amortisation of identifiable intangible assets arising from the acquisition of B.A.C.S. and FINOVA.

Current liabilities

Trade and other payables increased by RM3.7 million mainly due to increase in payables for computer software incurred by MSSL and payroll related costs during financial period ended 30 September 2019.

Current interest-bearing liabilities decreased by RM5.6 million mainly due to the repayment for the term loan facilities and the finance lease payables.

Lease liabilities increased by RM7.1 million (100%) mainly due to the Company adopting IFRS16 using the modified retrospective method with no restatement of comparative information.

Contracted liabilities increased by RM0.9 million mainly due to increased billings to the clients under the corporate secretarial and trust business and offset with the translation of deferred revenue at a different closing rate as compared to 31 December 2018.

There is no movement on the provision for leave benefits as compared to 31 December 2018.

The decrease in current income tax payable by RM0.3 million was mainly due to the provision of tax on profits generated being lower as compared to tax installment payments.

Consolidated Statement of Cash Flow

The net cash generated from operating activities of RM0.6 million in 3Q2019 was mainly due to the profit before income tax of RM0.4 million partially offset by (i) increase in trade and other receivables as a result of billings to debtors, (ii) increase in trade and other payables towards end of September 2019 and (iii) income tax paid.

Net cash generated from investing activities of RM0.8 million in 3Q2019 was mainly due to interest received offset by net cash utilised for advances to associates.

Net cash used in financing activities of RM1.7 million in 3Q2019 was mainly due to repayment of revolving credit facilities.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable. No forecast or prospect statement has been previously disclosed to shareholders.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Uncertainty in US-China trade relations have continued to affect the professional services sector in the ASEAN region. This is reflected in the lower revenue contribution and earnings from the Group's capital markets, corporate and other services, especially in Singapore. We expect the current business environment to remain challenging in the near future. The Group's strategy going forward is to ensure that its businesses are resilient and profitable.

11. Dividend

If a decision regarding dividend has been made:-

(a) Whether an interim (final) dividend has been declared (recommended); and

No dividend has been declared or recommended for the current financial period reported on.

(b)(i) Amount per share (cents)

(Optional) Rate (%)

Not applicable.

(b)(ii) Previous corresponding period (cents)

(Optional) Rate (%)

Not applicable. No dividend has been declared or recommended for the previous corresponding period.

(c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).

Not applicable.

(d) The date the dividend is payable.

Not applicable.

(e) The date on which Registrable Transfers receive by the Company (up to 5.00pm) will be registered before entitlements to the dividend are determined.

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect for the reason(s) for the decision.

No dividend has been declared or recommended for 3Q2019 in view of the current phase of growth and the need to consolidate cash resources for business purposes.

13. If the group has obtained a general mandate from shareholders for interested person transactions ("IPT"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company does not have a general mandate for recurrent interested person transactions. There were no interested person transactions of S\$100,000 and above in 3Q2019.

IPT below \$\$100,000 comprise the following:

- 1) Payment to Mr Stephen Arthur Maloy of SGD24,950 per quarter, as disclosed in the Company's corporate governance report, with reference to the Company's annual report 2018, page 41.
- 2) Advances to the Company's associated entity ShakeUp Online Sdn Bhd ("Shakeup") for operational requirements. Each transaction is below SGD100,000. Shakeup is an interested person under Chapter 9 of the Catalist Rules, as it is an associate of Mr Chew Liong Kim, a director of the Company. He holds 80% equity interest in Shakeup.

14. Use of IPO proceeds

As announced on 13 August 2018, the proceeds from IPO have been fully utilised.

15. Use of Placement proceeds

As announced on 13 May 2019, the proceeds from placement exercise announced on 14 March 2019 and completed on 25 March 2019 have been fully utilized. The utilization is consistent with the announcement on 13 May 2019.

16. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7H) under Rule 720(1)

The Company confirms that it has procured undertakings from all of its directors and executive officers in the required format.

17. Negative Confirmation by the Board Pursuant to Rule 705(5) of the Catalist Listing Manual

The Board of Directors of the Company confirms, to the best of their knowledge, nothing has come to their attention which may render the unaudited financial results for the nine months ended 30 September 2019 to be false or misleading in any material aspect.

BY ORDER OF THE BOARD

Chew Seng Kok Managing Director

11 November 2019

This announcement has been prepared by the Company and its contents have been reviewed by the Company's sponsor ("**Sponsor**"), Asian Corporate Advisors Pte. Ltd., for compliance with the relevant rules of the Singapore Exchange Securities Trading Limited ("**Exchange**"). The Company's Sponsor has not independently verified the contents of this announcement including the correctness of any of the figures used, statements or opinions made.

This announcement has not been examined or approved by the Exchange and Exchange assume no responsibility for the contents of this announcement including the correctness of any of the statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Ms. Foo Quee Yin. Telephone number: +65 6221 0271.