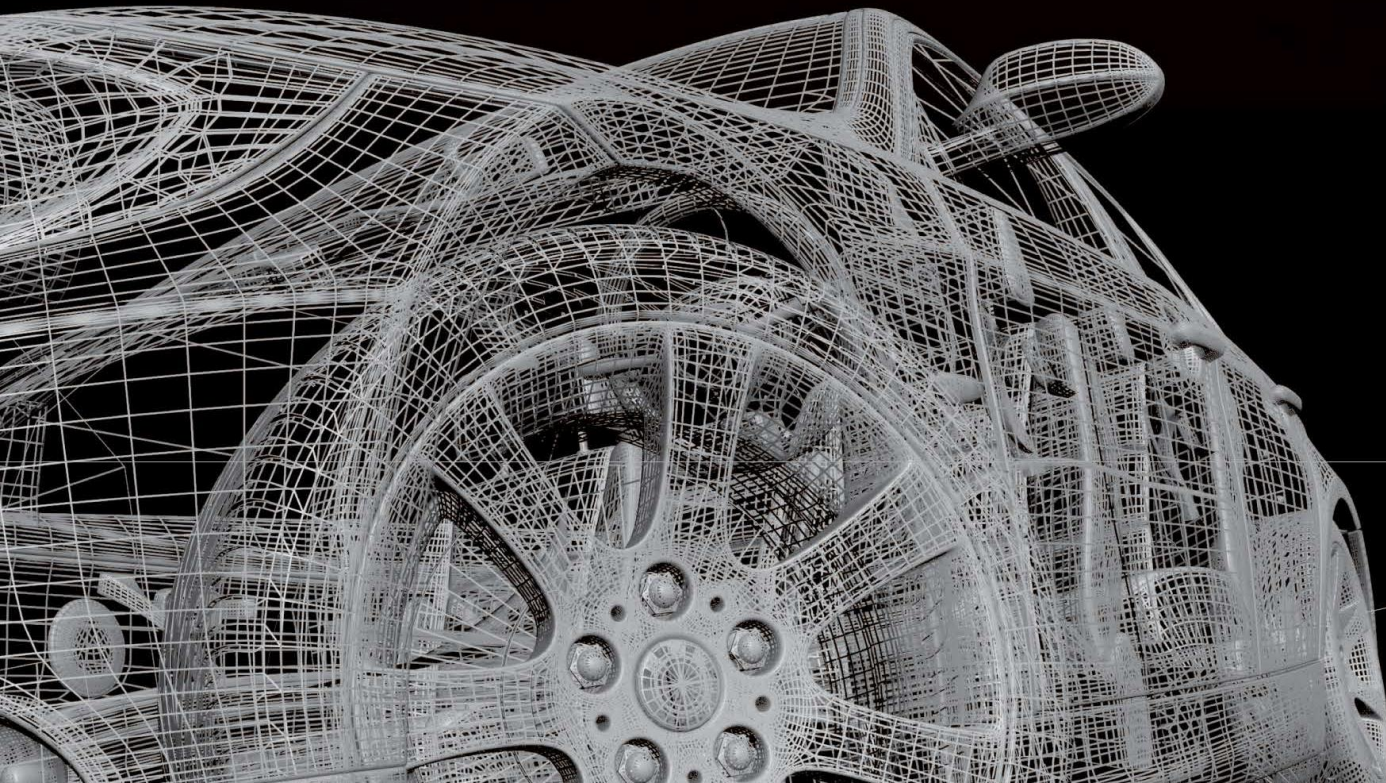




ENHANCING CAPABILITIES DEVELOPING POTENTIAL





About Us

Trusted Component Manufacturer and Dealer in the Automotive Industry

- Malaysian-based automotive company involved in the manufacturing of noise, vibration and harshness (NVH) and non-NVH components for the automotive industry, and the operation of automobile dealerships in Malaysia
- Listed on the SGX-ST on 31 October 2018, the Group has two business segments – Manufacturing and Dealership
- The **Manufacturing** business specialises in producing NVH components such as headliners and engine outers which are incorporated into various parts of automobiles, including the ceiling, dashboard, hood and boot, as well as non-NVH components such as parcel trays and board assembly decks
- The **Dealership** business comprises several 3S and 4S automobile dealership for the sale of new automobiles with brands such as Ford, Honda, Hyundai, Mazda, Mitsubishi, Peugeot, and Proton. These Dealerships are owned and operated by MeGroup

2000

- Approved Supplier to Perodua; began supplying parts to them

2011

- Enrolled into Kaizen programme to further improve manufacturing process

2015

- Launched 1st Peugeot dealership
- Accredited with ISO14001:2004 certification for environmental management systems

2020

- Awarded 1st Mitsubishi dealership
- Collaboration with Flux
- Completed R&D lab – Sound test lab
- Began trial supply to mattress industry
- Secured new manufacturing projects with Mitsubishi, Peugeot and Toyota

2001

- ISO 9002 certification for manufacturing interior parts for NVH insulations

2012

- Launched 1st Mazda dealership at Sungei Besi

2017

- Launched 2nd Peugeot dealership at Seremban
- Launched 1st Honda dealership at Cheras

2021

- Awarded 2nd Mitsubishi dealership at Bandar Bukit Raja
- Awarded 1st Proton dealership
- Launches first used car dealership outlet



1995

- Founded 30 March; operated out of a shophouse in Balakong
- Manufactured carpet flooring & other NVH parts for Proton

2008

- Entered into Malaysia Japan Automotive Industries Cooperation Improvement Programme
- Relocated manufacturing facility to meet growing demands

2014

- ISO/TS 16949:2009 certification for quality management system
- Entered into Technical Assistance Agreement with Hirotani Co Ltd

2019

- Completed acquisition of MJNMSB
- Awarded 1st Hyundai dealership
- Awarded 1st Ford dealership
- Began supplying to Johnson Controls Hitachi
- Approved Supplier to another major Japanese carmaker

2022

- Appointed as a Honda authorised used car dealer from Jan 2022
- Converted a second manufacturing line into a fully automated system
- Invested in a small foaming line in the main manufacturing facility
- Established Northern Manufacturing Hub at Kulim Hi-tech Park
- Awarded rights for second Mitsubishi outlet
- First Proton dealership achieved 4S status in March 2022
- Acquired 20% in Hanamaru, an online auction platform

2004

- Approved Supplier to Ford, Mazda & Nissan
- Group's first foray into international export market

2013

- Established Thermobonded Felt line at Main Manufacturing Plant

2018

- Launched 2nd Honda dealership at Kuala Selangor
- Awarded 3rd Peugeot dealership
- Approved Supplier to Johnson Controls Hitachi
- Listed on the Singapore Exchange on 31 Oct

An Experienced Management Team



Mr Wong Cheong Chee

Executive Chairman and CEO

- >40 years' experience in the manufacturing industry



Mr Abdul Razak Bin Montel

Head of Sales, Manufacturing

- >30 years' experience in the manufacturing industry



Ms Carol Wong Keat Yee

Executive Director and

- Head of Operations, Manufacturing
- 21 years' experience in the industry



Mr Jeffery Wong Sai Hou

Head of Group Expansion & Strategy,
Head of Dealership

- 23 years' experience in the industry



Mr William Wong Sai Keat

Head of Engineering and R&D,
Manufacturing

- 18 years' experience in the industry



Mr Felix Cheah Yao Jian

Group Financial Controller

- >13 years' experience in auditing, taxation, treasury, financial reporting and corporate finance in various industries



**Our
Manufacturing
Business**

Manufacturing: *High Margin Business*

Manufactures

- NVH components for Automobiles
- Non-NVH components for Automobiles
- NVH components for machineries

Operates

- Main Manufacturing Plant
- Thermobonded Felt Plant
- Assembly Line at Kulim Hi-tech Park for Mazda components
- Constructing a new facility at Kulim Hi-tech Park to house another manufacturing and assembly line

Stable margins

- NVH components are developed and tailored to each customer's car marque and are usually supplied for the entire lifecycle of the car model
- NVH components are usually supplied for the entire lifecycle of the car model

R&D capability

- Quality assurance through R&D
- Currently the only NVH manufacturer in Malaysia to have such a lab



Approved Supplier to

9

car brands



131 employees

as at 31 March 2022



HONDA
The Power of Dreams



MITSUBISHI
MOTORS



PROTON
INSPIRING CONNECTIONS



MAZDA



PERODUA



TOYOTA



HITACHI

ISUZU

Our Manufacturing Capabilities



FELT MANUFACTURING



FELT RECYCLING



HEAT ROLLER MACHINE



STAMPING MACHINE



FELT PRESS MACHINE



HIGH PRESSURE WATER JET CUTTING MACHINE



DIE CUTTING MACHINE

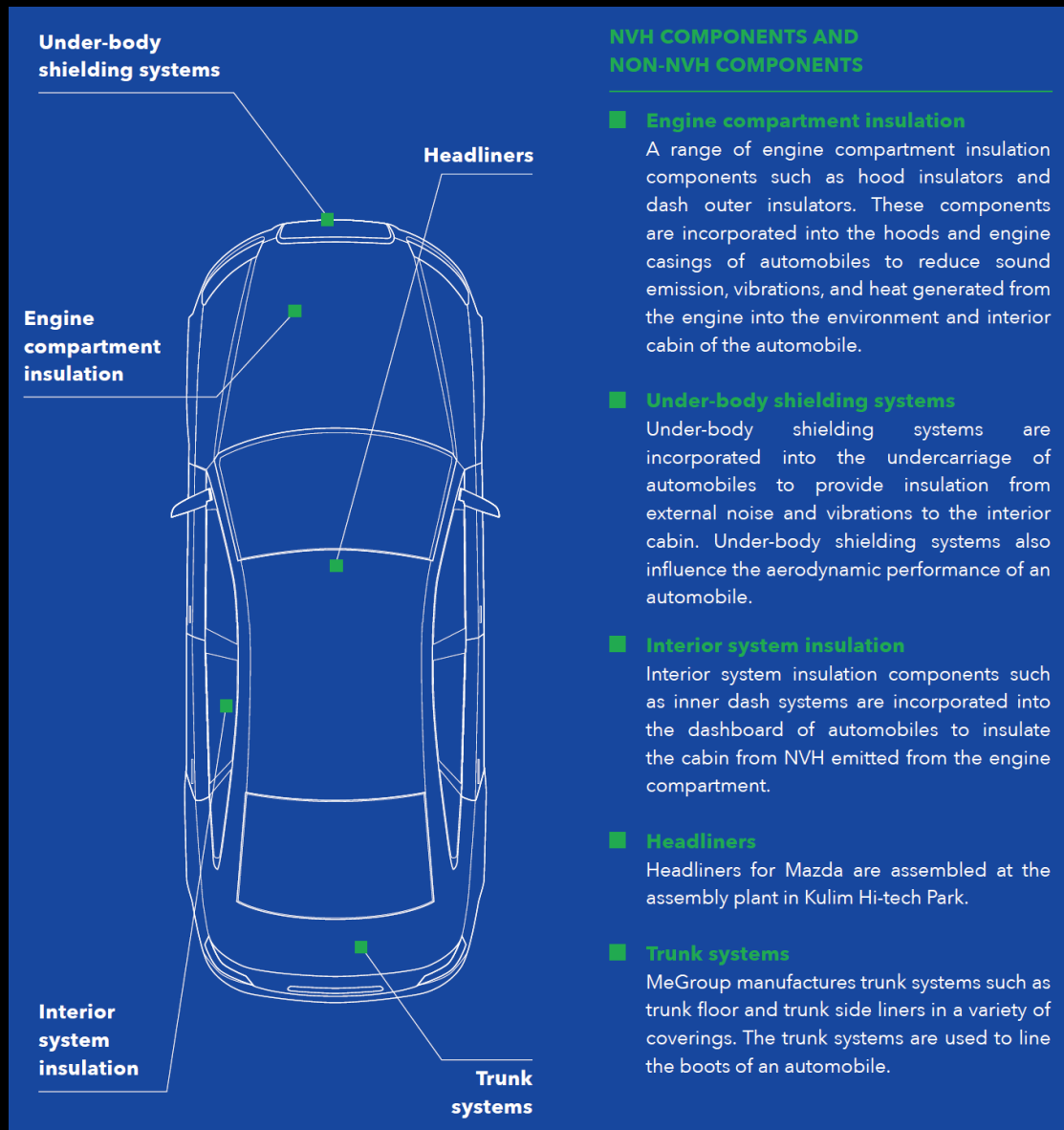


CATIA DESIGN EXPERTISE



FINISHING TOUCHES

Examples of NVH and non-NVH Products



NVH COMPONENTS AND NON-NVH COMPONENTS

■ Engine compartment insulation

A range of engine compartment insulation components such as hood insulators and dash outer insulators. These components are incorporated into the hoods and engine casings of automobiles to reduce sound emission, vibrations, and heat generated from the engine into the environment and interior cabin of the automobile.

■ Under-body shielding systems

Under-body shielding systems are incorporated into the undercarriage of automobiles to provide insulation from external noise and vibrations to the interior cabin. Under-body shielding systems also influence the aerodynamic performance of an automobile.

■ Interior system insulation

Interior system insulation components such as inner dash systems are incorporated into the dashboard of automobiles to insulate the cabin from NVH emitted from the engine compartment.

■ Headliners

Headliners for Mazda are assembled at the assembly plant in Kulim Hi-tech Park.

■ Trunk systems

MeGroup manufactures trunk systems such as trunk floor and trunk side liners in a variety of coverings. The trunk systems are used to line the boots of an automobile.



INSULATOR HOOD



INSULATOR DASH OUTER



INSULATOR DASH INNER



LID TRUNK



TOP CEILING



PAD ROOF SILENCER



BOARD ASSEMBLY DECK



COVER FRONT FLOOR

Manufacturing R&D Capabilities

MeGroup is currently the only NVH supplier in Malaysia to build its own R&D lab for product quality control and enhancement

- **Testing Lab**

- Tensile Strength
- Bending Strength
- Flame/Fire Test
- Cold Resistance (up to -20°C)
- Heat Resistance
- Water Resistance
- Peeling Test
- Shearing Test



TESTING LAB



FLAMMABILITY TEST



HEAT TEST



UNIVERSAL TESTING MACHINE



SOUND TESTING CHAMBERS

- **Sound Test Lab**

- Sound Absorption Testing (REVRO)
SIZE: 1m x 1m / 1.2m x 1.2m
- Sound Insulation Loss Testing (ABLOSS)
SIZE: 0.7m x 0.7m / 1m x 1m



SOUND ABSORPTION CHAMBER



SOUND TRANSMISSION LOSS CHAMBER



**Our
Dealership
Business**

Our Business – Dealership

Dealership Standards

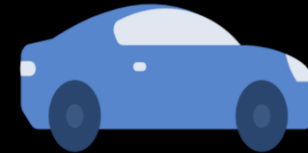
- 1S: Sale of new automobiles
- 2S: Provision of after-sales services
- 3S: Sale of automobile parts and accessories
- 4S: Automobile body paintwork and collision repair services

Continued Business

- Continued collaboration with Flux, a Mobility-as-a-Service provider, to lease out unsold inventory

Latest Developments

- Appointed as a Honda authorised used car dealer from January 2022
- Awarded rights for second Mitsubishi outlet
- First Proton dealership outlet commenced 3S operations in January 2022 and 4S services in March 2022
- Acquired 20% in Hanamaru, an online auction platform
- On the look out to enter new partnerships with other dealership brands



7

Car Brands



Dealership Outlets

11



Dealership Outlet Locality



Honda Kuala Selangor



Mitsubishi Kuala Selangor



Ford 3S Shah Alam



Mazda 4S Sungai Besi



Mitsubishi Bandar Bukit Raja



Peugeot 4S Setia Alam



Honda Cheras



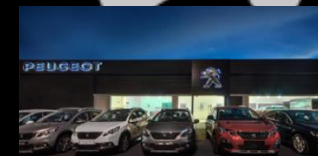
Peugeot 4S Kajang



Hyundai 3S Klang



Proton 4S Telok Panglima Garang 3



Peugeot Seremban





FY2022 Highlights

FY2022 Highlights

REVENUE: RM 255.4 million

Breakdown by segment

Manufacturing

Dealership

RM 29.9 mil

(approx. 12%)

RM 225.5 mil

(approx. 88%)

GROSS PROFIT: RM 21.2 million

Breakdown by segment

Manufacturing

Dealership

RM 6.4 mil

(approx. 30%)

RM 14.8 mil

(approx. 70%)

BALANCE SHEET

Net Current Assets

RM 8.3 mil

Net Tangible Assets

RM 38.3 mil

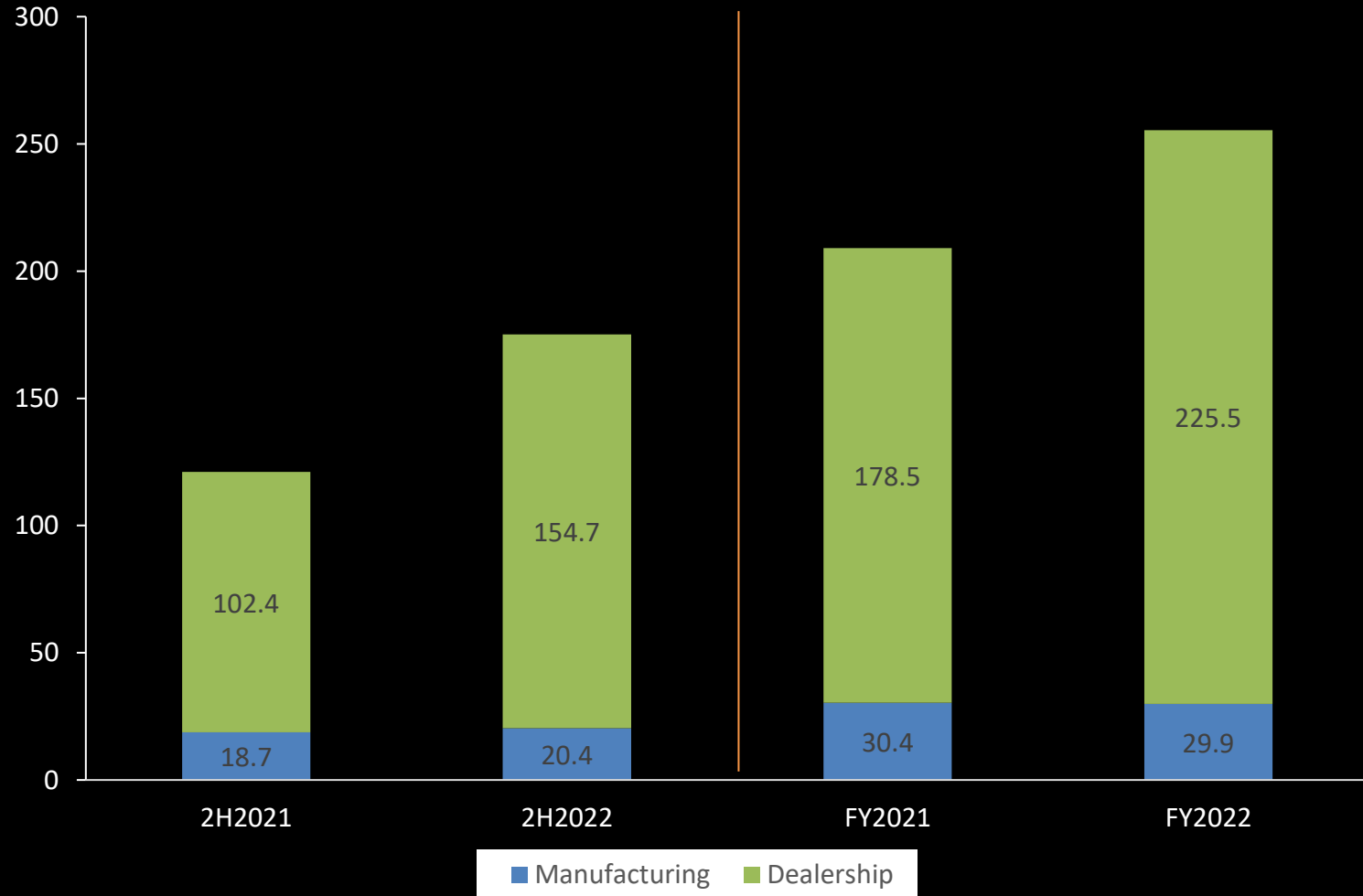
Gearing

0.65 *(FY2021: 0.53)*

NAV

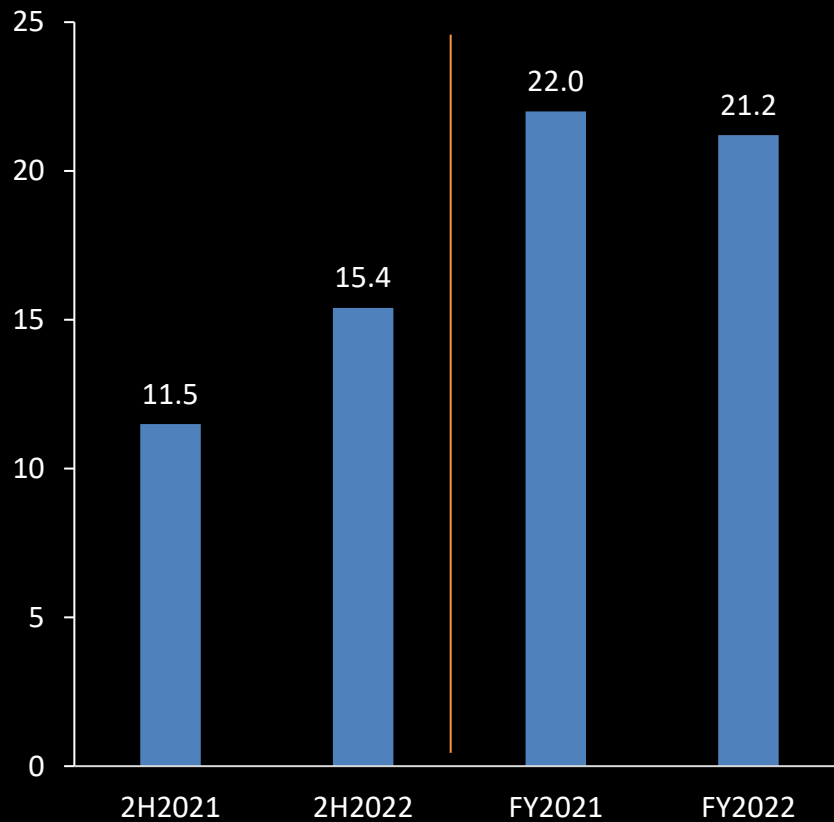
32.15 sen

FY2022 Highlights – Revenue (‘RM million)

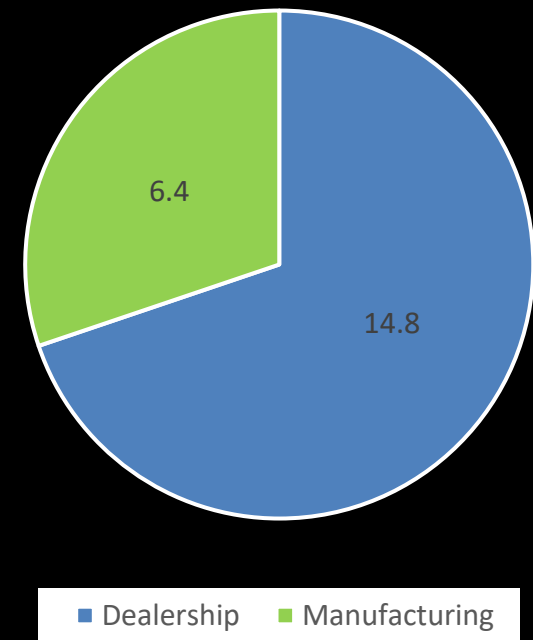


FY2022 Highlights

Gross Profit ('RM million)

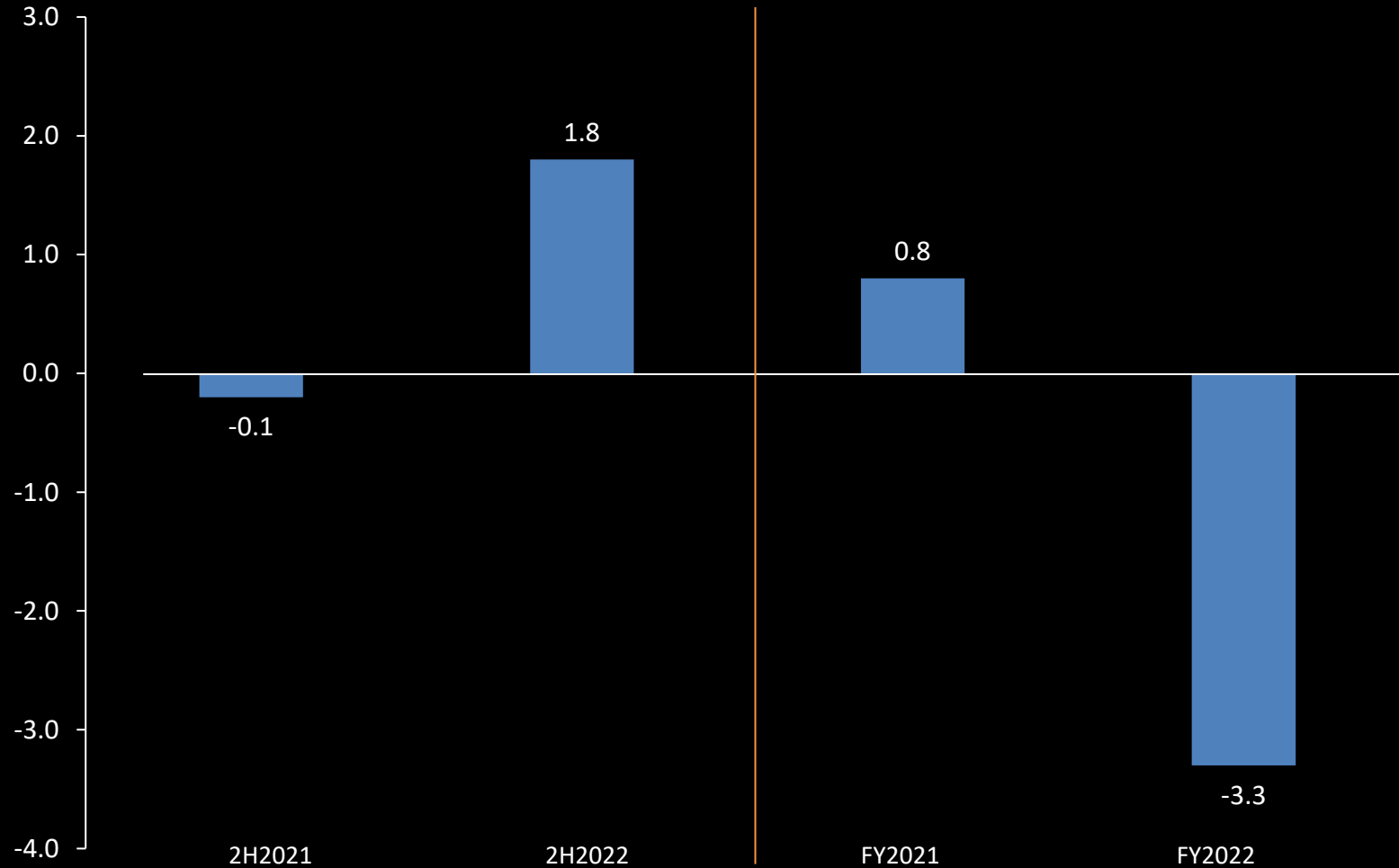


FY'22 Gross Profit by Segment ('RM million)



FY2022 Highlights

Net Profit ('RM million)



FY2022 ESG Initiatives

Environmental

- Installed solar panels in our main manufacturing facility to reduce carbon footprint and overhead expenses by tapping on solar energy
- Installation works of the solar panels on the roof of the Main Manufacturing Plant was completed in December 2021 and utilisation of renewable solar energy has started since January 2022
- The Group has achieved its FY2022 goal of more than 10% reduction in the monthly average electricity consumption from non-renewable energy from Balakong MP, resulting in total electricity savings of c.RM18,000 since January 2022 to end FY2022

Social

- Achieved zero cases of Workplace Safety and Health Complaint
- Achieved zero cases of industrial accidents
- Adopt 'equal opportunity employer' work practices

Governance

- Achieved zero incident of regulatory non-compliance by all employees, officers and directors
- No incidences of non-compliance with the applicable data privacy laws





General Repair Bay 3

revolution

W 2383 D

Genuine Tyre

Industry Outlook

Outlook

- The Malaysia government has entered the “Transition to Endemic” phase from 1 April 2022, with all restrictions on business operating hours removed and the easing of its Covid-19 safety measures starting from 1 May 2022
- The Malaysian Automotive Association (MAA) announced on 20 January 2022 that the Total Industry Volume (“TIV”) in the 12 months to December 2021 calendar year in Malaysia was 508,911 units, a 4% decline compared to the 12 months to December 2020 calendar year
- MAA also forecasted that the total TIV for the 12 months to December 2022 will be 600,000 units, comprising 540,000 units of passenger vehicles and 60,000 units of commercial vehicles. For the first 6 months 2022, MAA reported that TIV registered was 331,386 units, 33% higher than the same period a year ago, driven largely by commercial vehicles which registered a 49.2% year-on-year growth
- MAA also reported that the total production volume for first half of 2022 increased 31.8% year-on-year to reach 317,933 units, led by a recovery in both passenger vehicles and commercial vehicles
- According to MAA, following the government’s decision of not extending sales tax exemption incentive for passenger vehicles (under the PEMERKASA+ package) after 30 June 2022, there has been a strong up-tick in demand for new vehicles. That said, the automotive sector continues to remain challenging due to a supply chain disruption in chips, affecting the sales of certain automobile models



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Mazda CX-5

Thank you