# ASX & SGX-ST Release



15 June 2018

TO: ASX Limited Singapore Exchange Securities Trading Limited

# Notice of Annual General Meeting

Attached are copies of the following documents in relation to the 2018 Annual General Meeting of AusNet Services Ltd to be held on Thursday, 19 July 2018 at 2.00pm (Melbourne time):

- Notice of Annual General Meeting;
- Proxy Form (sent to ASX shareholders); and
- Voting Instruction Form (sent to SGX-ST shareholders).

Claire Hamilton Company Secretary

AusNet Services Ltd ABN 45 603 317 559

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#### AUSNET SERVICES LTD ABN 45 603 317 559

("AusNet Services")

## 19 JULY 2018

The Annual General Meeting of AusNet Services Ltd will be held in the Clarendon Auditorium, Melbourne Exhibition Centre, Level 2, 2 Clarendon Street, Southbank, Melbourne, Victoria, Australia on Thursday, 19 July 2018 at 2.00pm.

# BUSINESS

### 1 FINANCIAL STATEMENTS AND REPORTS

To receive and consider the Company's financial statements and the reports of the Directors and the Auditor for the year ended 31 March 2018.

## 2 ELECTION OF DIRECTORS

To consider and, if thought fit, to pass the following as separate ordinary resolutions:

- (a) "That Mr Alan Chan Heng Loon, who retires in accordance with clause 10.1(c) of the Company's Constitution, and, being eligible, offers himself for election, be elected."
- (b) "That Mr Robert Milliner, who retires in accordance with clause 10.1(d) of the Company's Constitution, and, being eligible, offers himself for re-election, be re-elected."

## **3 REMUNERATION REPORT**

To consider and, if thought fit, to pass the following as an ordinary resolution:

"That the Remuneration Report of AusNet Services Ltd for the year ended 31 March 2018 be adopted."

**Note:** The vote on this resolution is advisory only and does not bind the Directors or the Company.

### 4 GRANT OF EQUITY AWARDS TO THE MANAGING DIRECTOR

To consider and, if thought fit, to pass the following as an ordinary resolution:

"That for the purposes of Listing Rule 10.14 and all other purposes, to grant equity awards to the Managing Director of AusNet Services, Mr Nino Ficca, under the Company's long term and deferred short term incentive plans on the terms and conditions described in the Explanatory Notes accompanying this Notice of Meeting."

### 5 ISSUE OF SHARES – UP TO 10% PRO RATA

To consider and, if thought fit, to pass the following as an ordinary resolution:

"That for the purposes of clause 3.10 of the Constitution of AusNet Services, AusNet Services and the Directors of AusNet Services be given authority to issue new Shares, and to make or grant an offer, agreement or option which would or might require Shares to be issued to a maximum of 10% of issued share capital, where the offer to issue Shares is made pursuant to a pro rata issue (as that term is defined in the ASX Listing Rules) and any underwriting thereof (or any other arrangement to make up the shortfall under a pro rata issue), and otherwise in the circumstances, for the period and on the terms and conditions described in the Explanatory Notes to this Notice."

#### 6 ISSUE OF SHARES PURSUANT TO DIVIDEND REINVESTMENT PLAN

To consider and, if thought fit, to pass the following as an ordinary resolution:

"That for the purposes of clause 3.10 of the Constitution of AusNet Services and all other purposes, AusNet Services and the Directors of AusNet Services be given authority to issue new Shares pursuant to a dividend reinvestment plan and any underwriting thereof, for the period and on the terms and conditions described in the Explanatory Notes to this Notice."

#### 7 ISSUE OF SHARES PURSUANT TO AN EMPLOYEE INCENTIVE SCHEME

To consider and, if thought fit, to pass the following as an ordinary resolution:

"That for the purposes of clause 3.10 of the Constitution of AusNet Services and all other purposes, AusNet Services and the Directors of AusNet Services be given authority to issue new Shares pursuant to an employee incentive scheme, for the period and on the terms and conditions described in the Explanatory Notes to this Notice."

By Order of the Board of AusNet Services Ltd.

#### Claire Hamilton Company Secretary

15 June 2018

# **INFORMATION FOR MEMBERS**

The accompanying Explanatory Notes form part of this Notice and should be read in conjunction with it. Unless the context requires otherwise, terms defined in the Glossary to the Explanatory Notes have the same meanings when used elsewhere in this Notice.

### **REQUIRED MAJORITY**

The resolutions described in items 2, 3, 4, 5, 6 and 7 of the "Business" section of this Notice are all ordinary resolutions and each will be passed if at least 50% of votes cast by Shareholders entitled to vote on the resolution are cast in favour of the resolution.

### **VOTING AND PROXIES**

#### ELIGIBILITY TO VOTE

For the purposes of determining entitlement to vote at the Meeting, Shares will be taken to be held by those registered as Shareholders at **7.00pm** (Melbourne time) on **Tuesday 17 July 2018**. Transactions registered after that time will be disregarded in determining Shareholders' entitlement to vote at the Meeting.

# SHARES LISTED ON SGX-ST AND DEPOSITED WITH CDP

As set out in AusNet Services' ASX and SGX announcements on 2 May 2018 and 28 May

2018, AusNet Services will delist from the SGX-ST on 16 July 2018.

If your Shares are currently listed on SGX-ST and deposited with CDP (AusNet Services SGX Shares), you will have received an offer booklet setting out information about the delisting and your right to participate in a voluntary share sale facility.

If you hold AusNet Services SGX Shares and do not elect to participate in the share sale facility by the date and time specified in the offer booklet:

- (a) your AusNet Services SGX Shares will be transferred from CDP to the Australian register on 16 July 2018; and
- (b) you will have the right to vote at the Meeting on the items of business by either completing and returning to CDP a CDP Voting Instruction Form (which, following the delisting, will be given effect as a Proxy Form for the purposes of the Australian register) or attending the Meeting in person, as follows.

In order to vote using the CDP Voting Instruction Form, you must complete the CDP Voting Instruction Form accompanying this Notice and return it to CDP by **5.00pm** (Singapore time) on **Thursday 12 July 2018**.

Instructions on how to lodge your CDP Voting Instruction Form with CDP are included in the CDP Voting Instruction Form accompanying this Notice.

All validly completed CDP Voting Instruction Forms which are received by CDP by **5.00pm** (Singapore time) on **Thursday 12 July 2018** will be processed and voting instructions will be given effect at the Meeting.

If you wish to attend and vote in person at the Meeting, please follow the procedures set out in the CDP Voting Instruction Form and this Notice.

#### VOTING EXCLUSIONS

#### ITEM 3 - REMUNERATION REPORT

AusNet Services will disregard any votes on item 3:

- > by or on behalf of a member of the KMP whose remuneration is disclosed in the Remuneration Report for the year ended 31 March 2018 or their closely related parties in any capacity; and
- > as a proxy by a person who is a member of the KMP at the date of this meeting or their closely related parties,

unless the vote is cast as proxy for a person entitled to vote on item 3;

> in accordance with a direction on the proxy form; or > by the Chairman of the Meeting as proxy for a person who is entitled to vote and the Chairman has received express authority to vote undirected proxies as the Chairman sees fit.

# ITEM 4- GRANT OF EQUITY AWARDS TO THE MANAGING DIRECTOR

AusNet Services will disregard any votes on item 4:

- > cast in favour of item 4 by or on behalf of the Managing Director and any of his associates, in any capacity; and
- > cast as a proxy by a person who is a member of the KMP at the date of this meeting or their closely related parties,

unless the vote is cast as proxy for a person entitled to vote on item 4;

- in accordance with a direction on the proxy form; or
- > by the Chairman of the Meeting as proxy for a person who is entitled to vote and the Chairman has received express authority to vote undirected proxies as the Chairman sees fit.

'KMP' means key management personnel which has the meaning ascribed in the *Corporations Act 2001* (Cth) ('Corporations Act') and the accounting standards.

# INFORMATION FOR MEMBERS (CONTINUED)

'Closely related party' has the meaning ascribed in the Corporations Act and 'associate' has the meaning ascribed in the ASX Listing Rules. Both terms include a spouse and certain other close family members, as well as any related companies controlled by KMP.

#### APPOINTING A PROXY

You can appoint a proxy to attend and vote on your behalf. A personalised proxy form accompanies this Notice.

A proxy need not be a Shareholder and may be an individual or a body corporate.

The Shareholder, or the Shareholder's attorney who has not received any notice of revocation of the authority, must sign the proxy form.

Proxies given by a body corporate must be signed by a director, company secretary, sole director and sole company secretary or under the hand of a duly authorised officer or attorney.

If you are entitled to cast two or more votes, you may appoint two proxies and may specify the proportion or number of votes each proxy is appointed to exercise. If you do not specify a proportion or number, each proxy may exercise half of the votes. If you appoint two proxies to vote, neither proxy may vote on a show of hands if more than one proxy attends. On a poll, each proxy may only exercise votes in respect of those Shares or voting rights the proxy represents.

#### LODGING YOUR PROXY FORM

Completed and signed proxy forms (together with any power of attorney or other authority under which the appointment was signed or a certified copy of the authority) must be returned no later than **2.00pm** (Melbourne time) on **Tuesday, 17 July 2018**.

You can lodge your completed proxy form, letter of representation or power of attorney:

(a) in person to:

Computershare Investor Services Pty Limited Yarra Falls 452 Johnston Street Abbotsford, VIC 3067 Australia

(b) by mail to:

Computershare Investor Services Pty Limited GPO Box 242 Melbourne, VIC 3001 Australia

(A reply paid envelope is enclosed)

#### (c) by fax to:

Computershare Investor Services Pty Limited 1800 783 447 (within Australia) +61 3 9473 2555 (outside Australia)

(d) online at:

# AusNet Services' website at www.investorvote.com.au.

To use this facility you will need your proxy form as it contains your Securityholder Reference Number (SRN) or Holder Identification Number (HIN) which is your Personal Identification Number (PIN) to verify the transmission. You will be deemed to have signed your proxy form if you lodge it in accordance with the instructions on the website. (Note: this facility is not available for attorneys.)

Proxy forms may also be delivered or faxed to AusNet Services' registered office at:

Company Secretary AusNet Services Level 31, 2 Southbank Boulevard Southbank, VIC 3006 Australia

#### Fax: +61 3 9695 6666

If you appoint a proxy or attorney, you may still attend the Meeting. However, if you vote on a resolution, the proxy or attorney is not entitled to vote as your proxy or attorney on the resolution. Accordingly, you will be asked if you wish to revoke your proxy if you register at the Meeting.

#### UNDIRECTED AND DIRECTED PROXIES

You are encouraged to actively direct your proxy how to vote on each item of business by marking the appropriate boxes on the proxy form.

If you appoint a member of the Company's KMP or one of their closely related parties as your proxy, they will not be able to cast your votes on Resolutions 3 or 4, unless you direct them how to vote or the Chairman of the Meeting is your proxy.

If you appoint the Chairman of the Meeting as your proxy or the Chairman of the Meeting becomes your proxy by default, and you do not mark a voting box for Resolutions 3 or 4, then by completing and returning the Proxy Form you will be expressly authorising the Chairman of the Meeting to vote in respect of the relevant resolution even though it is connected with the remuneration of the Company's KMP.

The Chairman of the Meeting intends to vote all available proxies in favour of each resolution.

# INFORMATION FOR MEMBERS (CONTINUED)

#### CORPORATE REPRESENTATIVES

Corporate Shareholders who wish to appoint a representative to attend and vote at the Meeting on their behalf must provide that person with a properly executed letter or other document confirming that they are authorised to act as that Shareholder's representative. A form of authorisation may be obtained from Computershare.

#### ADMISSION TO MEETING

If you attend the Meeting, please bring your personalised proxy form with you. The bar code at the top of the form will help you to register. If you do not bring your form with you, you will still be able to attend the Meeting, but representatives from Computershare will need to verify your identity.

Corporate representatives are requested to bring a copy of the letter of representation pursuant to which they were appointed. This will also apply where you appoint a body corporate as your proxy. The body corporate will need to ensure that it appoints an individual as its corporate representative to attend and vote for that corporation at the Meeting. Attorneys are requested to bring a certified copy of the power of attorney pursuant to which they were appointed. Proof of identity will also be required.

You will be able to register from **1.00pm** (Melbourne time) on the day of the Meeting.

#### WEBCAST AND YOUR PRIVACY

A live audio webcast of the Meeting will be available on AusNet Services' website at www.ausnetservices.com.au.

Attendees at the Meeting may be video recorded and the tapes may be viewed at the discretion of AusNet Services for security purposes.

# EXPLANATORY NOTES

These Explanatory Notes have been prepared to assist Shareholders to understand the items of business to be considered at the Meeting. These Explanatory Notes are important and should be read carefully by all Shareholders.

#### **ITEM 1 FINANCIAL STATEMENTS** AND REPORTS

Whilst Shareholders are not required to vote on the financial statements and reports, Shareholders will be given a reasonable opportunity at the Meeting to raise questions on the financial statements and reports. Shareholders will also be able to ask the Auditor questions relevant to the audit of the financial statements and reports.

#### ITEM 2 ELECTION OF DIRECTORS

Two Directors are standing for election or re-election at the Meeting.

Clause 10.1(c) of the Company's Constitution requires a Director who was appointed during the year to retire at the next Annual General Meeting following their appointment. Mr Alan Chan Heng Loon was appointed since the 2017 Annual General Meeting and accordingly will retire and, being eligible, offers himself for election by Shareholders at this Meeting. As a new Director, Mr Chan underwent background and probity checks.

Clause 10.1(d) of the Company's Constitution requires that a Director may not hold office

beyond the third annual general meeting following the Director's last election or re-election without submitting for reelection. In accordance with this Clause, Mr Robert Milliner retires and, being eligible, offers himself for re-election by Shareholders at this Meeting.

Details of the experience and qualifications of the Directors seeking election or re-election, as applicable, are below:



Diplome d'Ingenieur, MBA (INSEAD)

Appointed to the Board in May 2018. Member of the Remuneration Committee and the Nomination Committee.

Mr Chan has significant experience in both the government and corporate sectors. From 2002 to 2017 he was Chief Executive Officer and a director of Singapore Press Holdings Ltd (SPH) and was responsible for managing the SPH group's portfolio of businesses.

# EXPLANATORY NOTES (CONTINUED)

His other prior directorships include Singapore Power Limited and The Development Bank of Singapore Ltd. Before joining SPH, Mr Chan had a career in government spanning 25 years. Some of his government appointments included Permanent Secretary of the Ministry of Transport, Deputy Secretary of the Ministry of Foreign Affairs, Principal Private Secretary to Senior Minister Lee Kuan Yew and director of Manpower, Ministry of Defence.

Mr Chan has also served as Chairman of the Urban Redevelopment Authority (Singapore) and was Chairman of the Corporate Governance Council that reviewed the Singapore Code of Corporate Governance in 2012.

Mr Chan is currently Chairman of the Land Transport Authority (Singapore), Chairman of the Singapore – China Foundation and a member of the Public Service Commission (Singapore). He is also Deputy Chairman of Pavilion Energy Pte Ltd and Pavilion Gas Pte Ltd.

Mr Chan holds a Diplome d'Ingenieur from the Ecole Nationale de l'Aviation Civile, France and MBA (with Distinction) from INSEAD, France. He is a President's Scholar and was conferred the Public Administration Medal (Gold and Silver) and Meritorious Service Medal for his contributions to public service.

Mr Chan was nominated by Singapore Power, one of AusNet Services' substantial shareholders, and is considered by the Board to be a Non-executive Director.

#### Recommendation:

The Board (with Mr Chan abstaining) unanimously recommends that Shareholders vote in favour of the election of Mr Alan Chan Heng Loon.



#### 2(b)Mr Robert Milliner LLB (Hons), BCom, MBA

Appointed to the Board in July 2015. Member of the Audit and Risk Management Committee, Remuneration Committee and the Nomination Committee.

Mr Milliner has extensive experience in the legal and corporate sectors and during his time in legal practice specialised in commercial law in major energy sector reforms, mergers and acquisitions, privatisation and infrastructure transactions. He is a Senior Adviser at UBS and Senior Adviser to the International Chamber of Commerce Secretary General. He is a director of the Global Infrastructure Hub Ltd and Chairman of the Board of the Foundation for Young Australians. In 2013 and 2014 he was the B20 Australia Sherpa and coordinated the international business community's recommendations to the 2014 G20.

From 2004 to 2011 he was Chief Executive Partner of law firm Mallesons Stephen Jaques (now King & Wood Mallesons) and retired from Mallesons in January 2012 after 28 years as a partner.

Mr Milliner is considered by the Board to be an independent Non-executive Director.

#### Recommendation:

The Board (with Mr Milliner abstaining) unanimously recommends that Shareholders vote in favour of the re-election of Mr Robert Milliner.

### **ITEM 3 REMUNERATION REPORT**

The Remuneration Report for year ended 31 March 2018 outlines the remuneration arrangements of the Company in accordance with the requirements of the Corporations Act and its regulations. The report details the remuneration arrangements for Key Management Personnel which includes Non-executive Directors, the Managing Director and key senior executives. The report is set out in the 2018 Annual Report which is also available on AusNet Services' website at www.ausnetservices.com.au.

The Board is committed to ensuring that the remuneration structure for senior executives is closely aligned to the strategy and business objectives of the Company, with a focus on driving a performance culture and delivering results that are acceptable to Shareholders. It is the Board's objective to deliver a Remuneration Report which explains the way in which financial rewards for senior executives have driven the Company's short-term and long-term performance.

Shareholders will be given a reasonable opportunity at the Meeting to raise questions and make comments on the Remuneration Report.

The vote on the adoption of the Remuneration Report is advisory only and does not bind the Directors of AusNet Services. However, the Directors will take the outcome of the vote into consideration when reviewing the remuneration practices and policies of AusNet Services.

# EXPLANATORY NOTES (CONTINUED)

A voting exclusion statement applies to this resolution, as set out in this Notice of Meeting.

#### Recommendation:

The Board unanimously recommends that Shareholders vote in favour of Resolution 3.

# ITEM 4 GRANT OF EQUITY AWARDS TO THE MANAGING DIRECTOR

Shareholder approval is being sought to award to the Managing Director of AusNet Services, Mr Nino Ficca:

- (a) Performance Rights under the AusNet Services' 2018 Long Term Incentive Plan (LTIP) as his long term incentive award, which seeks to align the interests of executives with Shareholders over a three year period; and
- (b) Deferred Rights under the AusNet Services' Deferred Short Term Incentive Plan (STIP) being the deferred portion (one third) of the Managing Director's short term incentive award for FY2018. The deferral period is two years and seeks to align the STIP rewards with Shareholder outcomes.

#### WHY IS MEMBER APPROVAL BEING SOUGHT?

ASX Listing Rule 10.14 states that a listed company must not permit a director to acquire shares under an employee incentive scheme without the prior approval of members by an ordinary resolution. The Board intends to source any Shares allocated to Mr Ficca on vesting of his equity awards through on-market purchases, which are excluded from the operation of ASX Listing Rule 10.14.

However, the Board has determined that, in the interests of transparency and good governance, Shareholders should be asked to approve the granting of equity awards to Mr Ficca.

A voting exclusion statement applies to this resolution, as set out in this Notice of Meeting.

#### (A) PERFORMANCE RIGHTS UNDER THE AUSNET SERVICES' LONG TERM INCENTIVE PLAN (LTIP)

#### DETAILS OF THE PROPOSED 2018 LTIP GRANT

The proposed 2018 grant to Mr Ficca under the LTIP is for 927,412 Performance Rights. The grant represents the long term incentive component of the Managing Director's remuneration package. The total number of Performance Rights which Mr Ficca may apply for has been determined by dividing \$1,560,000, being 120.0% of Mr Ficca's fixed annual remuneration, by a Share price of \$1.6821. The Share price has been calculated based on the Volume Weighted Average Price (VWAP) over the five trading day period commencing on the date AusNet Services released its FY2018 Financial Results. Vesting of the rights will be subject to the LTIP Rules and satisfaction of the performance measures described below.

Each Performance Right represents a right to receive one Share, subject to the achievement of the performance measures, as set out below. The Performance Rights are non-transferable, except in limited circumstances or with the consent of the Board.

The Performance Rights will be granted to Mr Ficca as soon as practicable after the Meeting and in any event within 12 months after the Meeting.

#### PERFORMANCE MEASURES

Performance Rights granted to Mr Ficca will be subject to three separate performance measures over a three-year performance period commencing on 1 April 2018 (Performance Period), as follows:

(1) Relative Total Shareholder Return

Fifty per cent of Performance Rights will be subject to a performance hurdle relating to relative total shareholder return (TSR), which compares the TSR of AusNet Services over the Performance Period with the TSR of companies in the S&P/ASX 100 index at the commencement of the Performance Period. Vesting is determined by the Company's relative TSR performance percentile ranking as follows:

Relative TSR Ranking	Percentage of performance rights subject to TSR that vest
Below 50.1 percentile	0%
At 50.1 percentile	35%
Between 50.1 and 75th percentile	Straight line vesting between 35% and 100%
At or above 75th percentile	100%

#### (2) Earnings Per Share Growth

Twenty-five per cent of Performance Rights will be subject to a performance hurdle relating to earnings per share growth (EPS Growth). The Board has set a threshold of 2.5% EPS Growth over the Performance Period and a maximum of 7.5% per annum Compound Annual Growth Rate (CAGR). The EPS Growth Vesting Schedule is as follows:

# EXPLANATORY NOTES (CONTINUED)

Actual EPS Growth Performance	Percentage of performance rights subject to EPS that vest
Less than 2.5% CAGR	0%
Between greater than 2.5% CAGR and less than or equal to 7.5% CAGR	Straight line vesting between 0% and 100%
Greater than 7.5% CAGR	100%

(3) Return on Invested Capital

Twenty-five per cent of Performance Rights will be subject to a performance hurdle relating to Return On Invested Capital (ROIC). The Board has set a threeyear average ROIC threshold of 4.7% for the Performance Period and a maximum 4.9%. The ROIC Vesting Schedule is as follows:

ROIC Performance	Percentage of performance rights subject to ROIC that vest
Less than 4.7%	0%
Between 4.7% and 4.9%	Straight line vesting between 0% and 100%
Greater than 4.9%	100%

# ALLOCATION OF SHARES UPON VESTING OF PERFORMANCE RIGHTS

If the Board determines that the vesting conditions are satisfied, Performance Rights will automatically vest. Following testing of the applicable performance conditions and determination of the level of vesting of Performance Rights, one Share will be allocated in relation to each Performance Right which vests. The Board may settle the Performance Rights by issuing new Shares or acquiring existing Shares on market. AusNet Services will cause to be transferred to Mr Ficca the number of Shares to which he is entitled. Alternatively, the Board may determine to settle the performance rights with a cash equivalent amount. The Shares, or a cash equivalent amount as determined by the Board, will then be allocated or paid to Mr Ficca as soon as practicable following vesting of the Performance Rights. Any Performance Rights that do not vest following testing of the performance hurdles at the end of the Performance Period will lapse.

#### TRADING RESTRICTIONS

Shares allocated on vesting of Performance Rights will not be subject to any further trading restrictions, subject to compliance with AusNet Services' Guidelines for Dealing in Securities.

#### PRICE PAYABLE FOR SHARES

No amount will be payable in respect of the grant of Performance Rights, or in respect of any Shares allocated upon vesting of the Performance Rights.

#### CESSATION OF EMPLOYMENT

The LTIP Rules provide that all unvested Performance Rights will lapse in the event that Mr Ficca resigns or his employment with AusNet Services is terminated for cause. In all other circumstances unvested Performance Rights will remain on foot subject to the original performance measures and will be tested at the original testing date.

#### CHANGE OF CONTROL

In the event of a change of control event (as described in the LTIP Rules) the Board has absolute discretion to determine the manner in which any or all of Mr Ficca's Performance Rights will be dealt with.

#### CLAWBACK

In the event of fraud, dishonesty or breach of obligations (including legal and statutory non-compliance), the Board may take any actions to ensure that no unfair benefit is obtained.

#### OTHER INFORMATION

The LTIP is an equity-based long-term incentive plan. There is no loan scheme in relation to the grant of Performance Rights.

The Managing Director is the only Director of AusNet Services eligible to participate in the LTIP. Following Shareholder approval at the 2017 Annual General Meeting, Mr Ficca was granted 888,939 Performance Rights as his 2017 LTIP Grant. No amount was payable by Mr Ficca in respect of this grant.

As stated above, if this resolution is approved, the maximum number of 2018 Performance Rights that may be granted to the Managing Director is 927,412.

Mr Ficca is prohibited from hedging the Share price exposure in respect of Performance Rights during the Performance Period applicable to those Performance Rights.

#### (B) DEFERRED RIGHTS UNDER THE AUSNET SERVICES' DEFERRED SHORT TERM INCENTIVE PLAN (STIP)

#### **OVERVIEW:**

Following a review in 2017 of the Company's Short Term Incentive (STI) Framework, the Board introduced a deferred component for STI awards, comprising "Deferred Rights". The Board believes that deferring STI will strengthen alignment between payment of

# EXPLANATORY NOTES (CONTINUED)

STI awards, the financial performance of the Company and shareholder outcomes. An award of STI is dependent on a satisfactory level of Company performance and Mr Ficca's achievement against performance measures as determined by the Board.

Under this framework:

- > two thirds of Mr Ficca's earned STI award for FY2018 is delivered in cash; and
- > one third is provided as Deferred Rights for a period of two years from the date of grant.

A Deferred Right is a right to acquire one Share (or a cash equivalent amount in respect of the Deferred Rights that vest) subject to service based conditions.

The Deferred Rights will be granted to Mr Ficca as soon as practicable after the Meeting and in any event within 12 months of the Meeting.

#### PERFORMANCE MEASURES:

The performance measures are a combination of key company and individual performance objectives. For FY2018, the Board has evaluated Mr Ficca's performance against these performance measures and determined that Mr Ficca has earned a STI award at 76.8% of his maximum performance in FY2018, which equates to a total value of \$1,072,500.

Further details regarding the basis on which Mr Ficca's STI outcome was determined for FY2018 are set out in the Remuneration Report.

#### QUANTUM OF SHARES:

For FY2018 two thirds of the STI award earned by Mr Ficca (\$715,000) will be delivered to him in cash. Subject to Shareholder approval, it is intended that the remaining one third of the award (\$357,500) will be provided to him as Deferred Rights. It is proposed that the number of Deferred Rights to be granted to Mr Ficca will be 212,532. The number of Deferred Rights was determined by dividing \$357,500, being one third of Mr Ficca's STI outcome, by a Share price of \$1.6821. The Share price has been calculated based on the VWAP over the five trading day period commencing on the date AusNet Services released its FY2018 Financial Results

# VESTING CONDITIONS AND ALLOCATION OF SHARES UPON VESTING

The Deferred Rights granted to Mr Ficca will vest at the end of the two-year deferral period.

Shortly after vesting of performance rights, the Board may settle the Deferred Rights by issuing new Shares or acquiring existing Shares on market. Alternatively, the Board may determine to settle the Deferred Rights with a cash equivalent amount. The Shares, or a cash equivalent amount as determined by the Board, will then be allocated or paid to Mr Ficca as soon as practicable following vesting of the Deferred Rights.

#### CESSATION OF EMPLOYMENT

The rules of the STIP provide that all unvested Deferred Rights will lapse in the event that Mr Ficca's employment with AusNet Services is terminated for cause, unless the Board decides otherwise. In all other circumstances, unvested Deferred Rights will remain on foot and subject to their original deferral terms, subject to the Board's discretion to determine otherwise.

#### PRICE PAYABLE FOR SHARES

No amount will be payable in respect of the grant of Deferred Rights, or in respect of any Shares allocated upon vesting of the Deferred Rights.

#### CLAWBACK

In the event of fraud, dishonesty or breach of obligations (including legal and statutory non-compliance) the Board may take any actions to ensure that no unfair benefit is obtained.

#### DIVIDENDS

No dividends will apply in respect of Deferred Rights. However, unless the Board determines otherwise, Mr Ficca will receive a cash payment at the end of the vesting period equivalent to the amount of dividends he would have received if he had held a number of Shares equal to the number of the Deferred Rights that have vested. This payment will be calculated based on the amount of dividends foregone over the relevant vesting period, not including any adjustment for franking.

#### CHANGE OF CONTROL

In the event of a change of control event (as described in the rules of the STIP) the Deferred Rights granted to Mr Ficca will vest subject to the discretion of the Board to determine a different treatment.

#### OTHER INFORMATION

The STIP is an equity-based incentive plan. There is no loan scheme in relation to the grant of Deferred Rights.

The Managing Director is the only Director of AusNet Services eligible to participate in the STIP. Following Shareholder approval at the 2017 Annual General Meeting, Mr Ficca was granted 179,343 Deferred Rights as his 2017 STIP Grant. No amount was payable by Mr Ficca in respect of this grant.

# EXPLANATORY NOTES (CONTINUED)

As stated above, if this resolution is approved, the maximum number of Deferred Rights that may be granted to the Managing Director is 212,532.

Mr Ficca is prohibited from hedging the Share price exposure in respect of Deferred Rights during the vesting period applicable to those Deferred Rights.

#### Recommendation:

The Board (with Mr Ficca abstaining) unanimously recommends that Shareholders vote in favour of resolution 4.

#### ITEM 5 ISSUE OF SHARES – 10% PRO RATA

Clause 3.10 of the Constitution of AusNet Services provides that the Directors must not exercise any power to issue Shares, or to make or grant an offer, agreement or option which would or might require Shares to be issued, without the prior approval of members in a general meeting. Such approval must be obtained no more than 18 months before the issue of any Shares, or the making or granting of an offer, agreement or option.

This provision was included in AusNet Services' Constitution to preserve the rights of securityholders of the Stapled Group that existed under certain Singapore securities regulations prior to the implementation of the corporate restructure in June 2015.

ASX Listing Rule 7.1 limits the number of Shares that AusNet Services may issue in any 12-month period (without Shareholder approval) to 15 percent of its issued capital. ASX Listing Rule 7.2 provides various exceptions to ASX Listing Rule 7.1 which, if satisfied, allow the issue of new Shares without prior approval of Shareholders.

The effect of Clause 3.10 of the Constitution is that prior Shareholder approval is required to issue new Shares, even if the ASX Listing Rules would otherwise allow new Shares to be issued without such prior approval.

The terms of the approval sought under this resolution place additional limits on the right of the Company to issue Shares so that, if Shareholder approval is provided under this resolution 5, the Company would be able to issue Shares, or to make or grant an offer, agreement or option which would or might require Shares to be issued only to a maximum of 10% of its issued share capital, where the offer to issue Shares is made pursuant to a pro rata issue (as that term is defined in the ASX Listing Rules) and any underwriting thereof (or any other arrangement to make up the shortfall under a pro rata issue). The 10% maximum will be calculated based on the total number of

Shares on issue as at the date that any such pro rata issue is first offered.

Resolution 5 seeks Shareholder approval to give authority to AusNet Services to:

- (a) issue Shares by way of rights issue, bonus issue or otherwise at any time and upon such terms and conditions and for such purposes and to such persons as the Directors in their absolute discretion determine;
- (b) make or grant offers, agreements or options that might or would require Shares to be issued (including but not limited to warrants, debentures or other instruments convertible into Shares) at any time and upon such terms and conditions and for such purposes and to such persons as the Directors in their absolute discretion determine; and
- (c) issue Shares under any offers, agreements or options referred to in paragraph (b) where those offers, agreements or options were made or granted while the authority provided under this resolution 5 was in force, notwithstanding that at the time the underlying Shares are issued, the authority conferred by this resolution 5 may have ceased,

providing that these actions are permitted under the ASX Listing Rules or otherwise permitted by the ASX, and the offer is made pursuant to a pro rata issue and results in an issue of Shares of no more than 10% of the issued share capital of the Company.

The approval extends to any underwriting (or any sub-underwriting) of the pro rata issue or any other arrangement to make up a shortfall under a pro rata issue, provided at all times the issue does not exceed the 10% limit referred to above. It is not uncommon for listed companies to seek to underwrite pro rata issues to provide some certainty that the desired level of funds is raised under the issue. In addition, it is not unusual for companies to operate shortfall facilities or other similar facilities to seek to place rights or shares not taken up under the pro rata issue to shareholders who have taken up their rights or other investors. The approval will allow for the issue of Shares pursuant to rights not taken up by Shareholders via underwriting, sub-underwriting and shortfall or similar facilities. AusNet Services is not currently proposing any issue of new Shares including that which would require additional approval under the ASX Listing Rules.

Resolutions 6 and 7 also seek Shareholder approval for the issue of new Shares in the circumstances specified in those

# EXPLANATORY NOTES (CONTINUED)

resolutions. An issue of Shares pursuant to this resolution 5 does not include any Shares issued in the circumstances described in resolutions 6 or 7.

Unless revoked or varied at a general meeting, the authority conferred by resolution 5 continues in force for a period of 18 months, unless and until revoked or varied at a subsequent Annual General Meeting of AusNet Services.

#### Recommendation:

The Board unanimously recommends that Shareholders vote in favour of resolution 5.

#### ITEM 6 ISSUE OF SHARES – DIVIDEND REINVESTMENT PLAN (DRP)

In addition to the approval sought under resolution 5, Shareholders are being asked to consider a proposed resolution to allow a DRP to be conducted for the half-year and full-year. The resolution, if passed, will give the Board the ability to issue new Shares under Clause 3.10 of the Constitution for a period of 18 months, pursuant to a DRP or any underwriting thereof. Any such issue of Shares will remain subject to the ASX Listing Rules and the Corporations Act, and will not be counted in any determination of the number of any Shares issued pursuant to resolution 5. The Company's DRP is considered a beneficial way for Shareholders to reinvest dividends. While AusNet Services is not currently proposing to conduct an underwritten DRP, approval for underwriting of the DRP is sought to give AusNet Services the flexibility to do so if considered desirable.

Unless revoked or varied at a general meeting, the authority conferred by resolution 6 continues in force for a period of 18 months, unless and until revoked or varied at a subsequent Annual General Meeting of AusNet Services.

#### Recommendation:

The Board unanimously recommends that Shareholders vote in favour of resolution 6.

#### ITEM 7 ISSUE OF SHARES – EMPLOYEE INCENTIVE SCHEME

In addition to the approval sought under resolutions 5 and 6, Shareholders are being asked to consider a proposed resolution to allow the Company to issue Shares to senior executives as part of an employee incentive scheme. The resolution, if passed, will give the Board the ability to issue new Shares under Clause 3.10 of the Constitution for a period of 18 months, pursuant to an employee incentive scheme for senior executives of the Company. AusNet Services does not currently operate an employee incentive scheme which involves the issue of new Shares. However, the Board considers it prudent to have the ability to develop such a scheme, should it be considered appropriate as part of the Board's ongoing consideration of the structure of executive remuneration.

Any such issue of Shares will remain subject to the ASX Listing Rules and the Corporations Act, and will not be counted in any determination of the number of any Shares issued pursuant to resolution 5.

Unless revoked or varied at a general meeting, the authority conferred by resolution 7 continues in force for a period of 18 months, unless and until revoked or varied at a subsequent Annual General Meeting of AusNet Services.

#### Recommendation:

The Board unanimously recommends that Shareholders vote in favour of resolution 7.

# GLOSSARY

In these Explanatory Notes, and in the Notice, the following expressions have the following meanings unless stated otherwise or the context requires otherwise:

ASX means ASX Limited.

ASX Listing Rules means the listing rules of ASX as amended or replaced from time to time, except to the extent of any express written waiver by ASX.

Auditor means KPMG.

AusNet Services means AusNet Services Ltd (ABN 45 603 317 559).

**CDP** means The Central Depository (Pte) Limited.

**CDP Voting Instruction Form** means the form specifying the voting instructions of persons whose Shares are listed on SGX-ST and deposited with CDP, which accompanies this Notice.

Company means AusNet Services.

**Computershare** means Computershare Investor Services Pty Limited.

**Constitution** means the constitution of AusNet Services.

**Corporations Act** means the *Corporations Act 2001* (Cth).

**Director** means a person appointed to perform the duties of a director of AusNet Services. **DRP** means a Dividend Reinvestment Plan of AusNet Services.

**Explanatory Notes** means the notes attached to the Notice of Meeting.

**LTIP** means AusNet Services' Long Term Incentive Plan.

**LTIP Rules** means the AusNet Services' Long Term Incentive Plan Rules.

**Meeting** means the Annual General Meeting of AusNet Services to be held on Thursday, 19 July 2018 at 2.00pm.

**SGX-ST** means Singapore Exchange Securities Trading Limited.

Share means a share in AusNet Services.

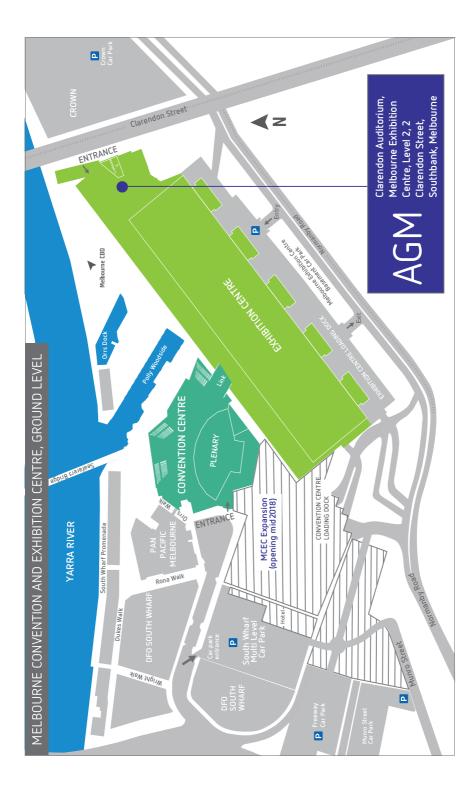
**Shareholder** means a holder of Shares in AusNet Services.

Stapled Companies means AusNet Services (Distribution) Pty Ltd (ABN 37 108 788 245) and AusNet Services (Transmission) Pty Ltd (ABN 48 116 124 362).

**Stapled Group** means the Stapled Companies and the Trust.

**STIP** means the AusNet Services' Deferred Short Term Incentive Plan.

**Trust** means AusNet Services Finance Trust, the responsible entity of which is AusNet Services (RE) Pty Ltd (ABN 46 109 977 371).





#### AUSNET SERVICES

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T +61 3 9695 6000 F +61 3 9695 6666

Locked Bag 14051 Melbourne City Mail Centre Melbourne VIC 8001

#### www.ausnetservices.com.au

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AST

MR SAM SAMPLE FLAT 123 123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE SAMPLEVILLE VIC 3030

## Lodge your vote:

Online: www.investorvote.com.au



Computershare Investor Services Pty Limited GPO Box 242 Melbourne Victoria 3001 Australia

Alternatively you can fax your form to (within Australia) 1800 783 447 (outside Australia) +61 3 9473 2555

For Intermediary Online subscribers only (custodians) www.intermediaryonline.com

For all enquiries call:

(within Australia) 1300 368 103 (outside Australia) +61 3 9415 4229

# **Proxy Form**



# Vote and view the annual report online

• Go to www.investorvote.com.au **or** scan the QR Code with your mobile device. • Follow the instructions on the secure website to vote.

## Your access information that you will need to vote:

#### Control Number: 999999

#### SRN/HIN: 19999999999 PIN: 99999

PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential.



## How to Vote on Items of Business

All your securities will be voted in accordance with your directions.

### Appointment of Proxy

This Document is printed on Greenhouse Friendly<sup>III</sup> ENVI Laser Carbon Neutral Paper

Voting 100% of your holding: Direct your proxy how to vote by marking one of the boxes opposite each item of business. If you do not mark a box your proxy may vote or abstain as they choose (to the extent permitted by law). If you mark more than one box on an item your vote will be invalid on that item.

**Voting a portion of your holding:** Indicate a portion of your voting rights by inserting the percentage or number of shares you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast must not exceed your voting entitlement or 100%.

**Appointing a second proxy:** You are entitled to appoint up to two proxies to attend the meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of shares for each proxy, otherwise each proxy may exercise half of the votes. When appointing a second proxy write both names and the percentage of votes or number of shares for each in Step 1 overleaf.

A proxy need not be a member of the Company.

## **Signing Instructions for Proxy Forms**

**Individual:** Where the holding is in one name, the member must sign.

**Joint Holding:** Where the holding is in more than one name, all of the members should sign.

**Power of Attorney:** If you have not already lodged the Power of Attorney with the registry, please attach a certified photocopy of the Power of Attorney to this form when you return it.

**Companies:** Where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held. Delete titles as applicable.

## Attending the Meeting

Bring this form to assist registration. If a representative of a corporate member or proxy is to attend the meeting you will need to provide the appropriate "Certificate of Appointment of Corporate Representative" prior to admission. A form of the certificate may be obtained from Computershare or online at www.investorcentre.com under the help tab, "Printable Forms".

**Comments & Questions:** If you have any comments or questions for the company, please write them on a separate sheet of paper and return with this form.



MR SAM SAMP FLAT 123 123 SAMPLE S THE SAMPLE H SAMPLE ESTA SAMPLEVILLE	TREET IILL TE		Change of address. If incorrect, mark this box and make the correction in the space to the left. Securityholders sponsored by a broker (reference number commences with 'X') should advise your broker of any changes.	I 9999999999	9 IND			
Pro>	ky Form		Please ma	ark 🗶 to indicate	your directions			
	•• •	y to Vote on Your			XX			
I/We bei	ng a member/s of Au	usNet Services Ltd herel	by appoint					
	e Chairman the Meeting OR				eave this box blank if the Chairman of the sert your own name(s).			
to act gen to the exte Auditoriu	erally at the Meeting on ent permitted by law, as t <b>m, Melbourne Exhibitio</b>	my/our behalf and to vote in the proxy sees fit) at the Ann on Centre, Level 2, 2 Clarer	dual or body corporate is named, th accordance with the following direc ual General Meeting of AusNet Ser <b>Idon Street, Southbank, Melbour</b> ostponement of that Meeting.	tions (or if no directions have a final structure of the second structure of t	ave been given, and <b>Clarendon</b>			
the Meetir proxy on I or indirect	<b>Chairman authorised to exercise undirected proxies on remuneration related resolutions</b> : Where I/we have appointed the Chairman of the Meeting as my/our proxy (or the Chairman becomes my/our proxy by default), I/we expressly authorise the Chairman to exercise my/our proxy on Items 3 and 4 (except where I/we have indicated a different voting intention below) even though Items 3 and 4 are connected directly or indirectly with the remuneration of a member of key management personnel, which includes the Chairman.							
•	Important Note: If the Chairman of the Meeting is (or becomes) your proxy you can direct the Chairman to vote for or against or abstain from voting on Items 3 and 4 by marking the appropriate box in step 2 below.							
STEP 2	tems of Busine		f you mark the <b>Abstain</b> box for an item, of hands or a poll and your votes will not		required majority.			
				For	Against Abstain			
Item 2(a)	Election of Mr Alan Cha	n Heng Loon						
Item 2(b)	Re-election of Mr Rober	t Milliner						
Item 3	Remuneration Report							
Item 4	Grant of Equity Awards	to the Managing Director						
Item 5	Issue of Shares – Up to	10% Pro Rata						
Item 6	Issue of Shares pursuar	nt to Dividend Reinvestment Pl	an					
Item 7	Issue of Shares pursuar	nt to an Employee Incentive Sc	heme					

The Chairman of the Meeting intends to vote undirected proxies in favour of each item of business. In exceptional circumstances, the Chairman of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.

Individual or Member 1	Member 2		Member 3			
Sole Director and Sole Company Secretary	Director		Director/Compa	any Secretary		
Contact Name		Contact Daytime Telephone		Date	1	1



# Voting Instruction Form for CDP's Depositors ANNUAL GENERAL MEETING – THURSDAY 19 JULY 2018

Please read the notes overleaf before completing and signing this form. A copy of the Notice of Annual General Meeting is enclosed. Terms used in this Voting Instruction Form for CDP's Depositors are defined in the Glossary contained in the Explanatory Notes, unless otherwise indicated.

AusNet Services c/o The Central Depository (Pte) Limited Robinson Road Post Office P.O. Box 1597 Singapore 903147

I/We

To:

request you to appoint the Chairman of the Meeting as my/our proxy to attend and vote for me/us on my/our behalf at the Annual General Meeting of AusNet Services Ltd to be held in the Clarendon Auditorium, Melbourne Exhibition Centre, Level 2, 2 Clarendon Street, Southbank, Melbourne, Victoria, Australia on Thursday 19 July 2018 at 2:00pm (Melbourne time) and at any adjournment of the Meeting.

I/We direct that my/our proxy vote as indicated:

### **BUSINESS**

	For	Against	Abstain <sup>1</sup>
2(a) Election of Mr Alan Chan Heng Loon			
2(b) Re-election of Mr Robert Milliner			
3 Remuneration Report			
4 Grant of Equity Awards to the Managing Director			
5 Issue of Shares – Up to 10% Pro Rata			
6 Issue of Shares pursuant to Dividend Reinvestment Plan			
7 Issue of Shares pursuant to an Employee Incentive Scheme			
	Number of Shares to which this instruction relates Securities Account Number to whic this instruction relates		

1. If you mark the Abstain box for a particular item, you are directing your proxy not to vote on your behalf on a poll.

#### TO BE COMPLETED IF YOU WISH TO GIVE VOTING INSTRUCTIONS:

#### For Individuals:

Signature of Direct Account Holder		Signature of Direct Account Holder		
Dated this day of	2018	Dated this day of	2018	
For Corporations:				
Signature of Director(s)/Secretary		Signature of Director(s)/Secretary		
Dated this day of	2018	Dated this day of	2018	Common Seal

# NOTES:

- You may attend (in person) the Annual General Meeting on 19 July 2018, in your capacity as either as a shareholder or the appointed representative of a corporate shareholder, provided that you bring with you a form of photo ID to verify your name and address at the Annual General Meeting.
- 2) Your Shares are currently registered with CDP. For so long as your Shares are registered with CDP:
  - CDP is not allowed under the constitution of AusNet Services to appoint more than 2 proxies;
  - you are not able to attend and vote or appoint your own proxies to attend the Annual General Meeting; and
  - > you can only request CDP to appoint the Chairman of the Annual General Meeting as your proxy to attend and vote on your behalf in accordance with the voting instructions herein. CDP will not appoint a proxy other than the Chairman of the Annual General Meeting to attend and vote in accordance with the voting instructions herein.
- 3) As set out in AusNet Services' ASX and SGX announcements on 2 May 2018 and 28 May 2018, AusNet Services will delist from the SGX-ST on 16 July 2018 (the "Delisting"). As the current holder of AusNet Services Shares traded on the SGX-ST, you will have received an offer booklet setting out further information about the Delisting and your right to participate in a voluntary share sale facility. If you do not elect to participate in the share sale facility by the date and time specified in the offer booklet, your Shares will be transferred from CDP to the Australian register on 16 July 2018, and you will have a right to vote at the Annual General Meeting either by completing and returning this form to CDP or by attending the Annual General Meeting in person. Following the Delisting, this form will be given effect as a Proxy Form for the purposes of the Australian register, provided that as at 7.00pm (Melbourne time) on Tuesday 17 July 2018, your Shares are no longer registered with CDP but are held by you on the Australian register.
- You must return this Voting Instruction Form for CDP's Depositors, duly completed, to AusNet Services c/o The Central Depository (Pte) Limited, Robinson Road Post Office P.O. Box 1597 Singapore 903147 by

5pm (Singapore time) on Thursday 12 July 2018 (Singapore time)
(the "Receipt Date").

- 5) You should complete each box for the resolutions set out in the "Business" section of this form, including the number of Shares to be voted "for" or "against" or "abstain". The total number of Shares represented should not exceed your total shareholding.
- 6) If CDP, on behalf of AusNet Services, does not receive your specific instructions by the Receipt Date, no vote will be recorded or any action taken with respect to your Shares at the Annual General Meeting.

- 7) You should indicate your Securities Account Number to which the number of Shares to which this instruction relates, in the box provided. If the Securities Account Number is not provided, this form will be deemed to be incomplete and AusNet Services and CDP are entitled (but not obliged) to disregard your voting instruction.
- 8) If you wish to give voting instructions on your Shares, this form must be signed by you or your attorney duly authorised in writing or, if you are a corporation, executed under your common seal or under the hand of your attorney duly authorised in writing. In the case of joint holders, all joint holders must sign this form. The Power of Attorney or other authority appointing the attorney or a notarially/duly certified copy of that Power of Attorney or other authority must be attached to this form if it is signed by an attorney.
- 9) If, as at the Receipt Date, your total shareholding exceeds the total number of Shares to which any voting instruction relates, CDP will forward your voting instructions only in respect of the Shares in respect of which any voting instruction relates.

If, as at the Receipt Date, your total shareholding is less than the total number of Shares to which any voting instruction relates, CDP will forward your voting instructions only in respect of your total shareholding as at the Receipt Date, provided that any instruction which requires CDP to split the Shares between votes "for" or "against" or "abstain" in respect of any resolution set out in the "Business" section of this form shall be invalid. For example, if on the Receipt Date, your total shareholding is 10 Shares but your voting instruction relates to 20 Shares, CDP will forward the voting instructions in respect of 10 Shares if the votes are either wholly for or wholly against or wholly abstaining in respect of a resolution set out in the "Business" section of this form and against the resolution, CDP will not be able to allocate the Shares amongst the split votes and will accordingly treat the voting instruction as invalid.

- 10) Where the Chairman of the Meeting is appointed as your proxy, you can direct the Chairman to vote "for" or "against" or "abstain" from voting on items 3 and 4 by marking the appropriate box in the 'Business' section of this form, even though items 3 and 4 are connected directly or indirectly with the remuneration of a member of key management personnel, which includes the Chairman.
- 11) The Chairman of the meeting intends to vote undirected proxies in favour of each item of business. In exceptional circumstances, the Chairman of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.