

(Constituted in the Republic of Singapore pursuant to a trust deed dated 31 March 2006 (as amended))

# PERFORMANCE FEE PAYABLE TO CAMBRIDGE INDUSTRIAL TRUST MANAGEMENT LIMITED

Cambridge Industrial Trust Management Limited (the "**Manager**") wishes to announce that, as a result of the strong relative performance of Cambridge Industrial Trust ("**CIT**") during the half-year ended 30 June 2014, the Manager is entitled to a Performance Fee of S\$2.89 million under CIT's Trust Deed. However, in the announcement on 17 April 2014 entitled "Unilateral Adjustment to Performance Fees in Favour of Unitholders", the Manager agreed to adjust the Tier 2 Performance Fee rate from 15% to 5%, which has resulted in a reduced Performance Fee of S\$1.68 million.

Under the terms of the Trust Deed, a Performance Fee is only payable to the Manager where the total return of CIT (as measured by the Trust Index, which combines both capital performance of the CIT security and its reinvested income) in any Half Year exceeds the total return (combining capital performance of the securities and the reinvested income) of the Benchmark Index. The Trust Index and Benchmark Index are both calculated by FTSE International Limited, an entity independent from the Manager and CIT. For the Half Year ended 30 June 2014, the total return of the Trust Index has exceeded the total return of the Benchmark Index by 2.27%, resulting in a fee of S\$1.68 million.

The Manager has elected to receive the Performance Fee in cash.

## BY ORDER OF THE BOARD

Cambridge Industrial Trust Management Limited As Manager of Cambridge Industrial Trust (Company Registration No. 200512804G, Capital Markets Services Licence No.: 100132-2)

Philip Levinson Chief Executive Officer and Executive Director

9 July 2014

#### For further enquiries, please contact:

Cambridge Industrial Trust Management Limited Mr David Mason Chief Operating Officer & Chief Financial Officer (65) 6827 9350 <u>david.mason@cambridgeitm.com</u>

## About Cambridge Industrial Trust

Cambridge Industrial Trust ("CIT"), publicly listed on the Singapore Exchange Securities Trading Limited since 25 July 2006, is Singapore's first independent industrial real estate investment trust ("REIT").

CIT invests in quality income-producing industrial properties and has a diversified portfolio of 48 properties located across Singapore, with a total gross floor area of approximately 7.8 million sq ft and a property value of S\$1.3 billion as at 31 March 2014. They range from logistics, warehousing light industrial properties, general industrial to car showroom and workshop properties, which are located close to major transportation hubs and key industrial zones island-wide.

The Manager's objective is to provide Unitholders with a stable and secure income stream through the successful implementation of the following strategies:

- Acquisition of value-enhancing properties;
- Pro-active asset management;
- Divestment of non-core properties; and
- Prudent capital and risk management.

Cambridge Industrial Trust Management Limited, the Manager of CIT, is indirectly owned by three strategic sponsors, namely, National Australia Bank Group ("NAB") (56%), Oxley Group (24%) and Mitsui & Co., Ltd ("Mitsui") (20%):

- NAB, one of Australia's four largest banks, is an international financial services group that provides a comprehensive and integrated range of financial products and services;
- Oxley Group is an innovative private investment house specialising in real estate and private equity investments across Asia-Pacific; and
- Mitsui is one of the largest corporate conglomerates in Japan and listed on the Tokyo Stock Exchange. It is one of the largest publicly traded companies in the world. Mitsui also developed the Japan Logistics Fund Inc., a publicly listed REIT in Japan dedicated to investing in distribution facilities.

For further information on CIT, please visit http://www.cambridgeindustrialtrust.com/

## **Important Notice**

The value of units in CIT ("**Units**") and the income derived from them may fall as well as rise. Units are not investments or deposits in, or liabilities or obligations of, Cambridge Industrial Trust Management Limited ("**Manager**"), RBC Investor Services Trust Singapore Limited (in its capacity as trustee of CIT) ("**Trustee**"), or any of their respective related corporations and affiliates (including but not limited to National Australia Bank Limited, nablnvest Capital Partners Pty Limited, or other members of the National Australia Bank group) and their affiliates (individually and collectively "**Affiliates**"). An investment in Units is subject to equity investment risk, including the possible delays in repayment and loss of income or the principal amount invested. Neither CIT, the Manager, the Trustee nor any of the Affiliates guarantees the repayment of any principal amount invested, the performance of CIT, any particular rate of return from investing in CIT, or any taxation consequences of an investment in CIT. Any indication of CIT performance returns is historical and cannot be relied on as an indicator of future performance.

Investors have no right to request that the Manager redeem or purchase their Units while the Units are listed. It is intended that investors may only deal in their Units through trading on Singapore Exchange Securities Trading Limited (the "**SGX-ST**"). Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

This release may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of occupancy or property rental income, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in amounts and on terms necessary to support future CIT business. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

This release is for informational purposes only and does not have regard to your specific investment objectives, financial situation or your particular needs. Any information contained in this release is not to be construed as investment or financial advice, and does not constitute an offer or an invitation to invest in CIT or any investment or product of or to subscribe to any services offered by the Manager, the Trustee or any of the Affiliates.