KEPPEL INFRASTRUCTURE TRUST

UBS OneASEAN Summit 2024

5 March 2024



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Constituent of:

MSCI Singapore Small Cap Index

FTSE ST Large & Mid-Cap Index

Awards and Accreditations[1]:

Signatory of: PRI Principles for Responsible Investment

ISO

WSH Awards 2021

bizSAFE STAR

MSCI ESG RATINGS BBB (CCC | B | BB | BBB | A | AA | AAA)

1. Keppel Infrastructure Fund Management Pte Ltd is a signatory to the United Nations-supported Principles for Responsible Investment, under the membership of Keppel Capital.

Overview

European Onshore Wind Platform



Largest SGX-listed Diversified Infrastructure Business Trust

Providing exposure to the resilient and growing global infrastructure sector

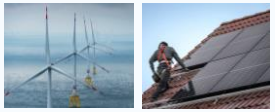
S$8.1b AUM
Portfolio of scale providing global access to attractive real assets

13 evergreen businesses and concession assets
underpinned by strong secular tailwinds

>10 mature economies
Focused on investment grade jurisdictions with well-developed regulatory frameworks and strong sovereign credit ratings



NORWAY and SWEDEN
ENERGY TRANSITION
- European Onshore Wind Platform



GERMANY
ENERGY TRANSITION
- Borkum Riffgrund 2 (BKR2)
- German Solar Portfolio[1]



SOUTH KOREA
ENVIRONMENTAL SERVICES
- Eco Management Korea Holdings (EMK)





SINGAPORE
ENERGY TRANSITION
- City Energy
- Keppel Merlimau Cogen Plant

ENVIRONMENTAL SERVICES
- Senoko Waste-to-Energy (WTE) Plant
- Keppel Seghers Tuas WTE Plant
- Keppel Seghers Ulu Pandan NEWater Plant
- SingSpring Desalination Plant



KINGDOM OF SAUDI ARABIA
ENERGY TRANSITION
- Aramco Gas Pipelines Company



THE PHILIPPINES
DISTRIBUTION & STORAGE
- Philippine Coastal Storage & Pipeline Corporation (Philippine Coastal)





AUSTRALIA & NEW ZEALAND
DISTRIBUTION & STORAGE
- Ixom
- Proposed acquisition of Ventura

1. Completed first phase of the German Solar Portfolio acquisition on 2 Jan 2024, with the remaining phases to be completed by end-Jun 2024.

Building the Infrastructural Foundation for a Sustainable Future

Focus on evergreen, yield accretive businesses and assets that will benefit from secular growth trends

2 WTE plants with combined capacity to **treat ~40% of Singapore's municipal incinerable waste,** and diverting waste from landfill

Capable of **processing up to 19% of desalinated water** and **36% of NEWater supply** in Singapore

Made headways in the renewable energy market: ~19% of AUM as at 2 Jan 2024

3

Business segments

Energy Transition: Supports the transition to a low-carbon economy	▪ City Energy ▪ Keppel Merlimau Cogen Plant ▪ Aramco Gas Pipelines Company ▪ European Onshore Wind Platform ▪ Borkum Riffgrund 2 ▪ German Solar Portfolio
Environmental Services Provides the essential services that protect human health and safeguard the environment	▪ Keppel Seghers Ulu Pandan NEWater Plant ▪ SingSpring Desalination Plant ▪ Senoko WTE Plant ▪ Keppel Seghers Tuas WTE Plant ▪ Eco Management Korea Holdings
Distribution & Storage Supports the economy, driving growth	▪ Ixom ▪ Philippine Coastal

FY 2023: Record Year

Driven by strong portfolio performance from growth and value creation

Record EBITDA, Distributable Income and DPU

Record EBITDA

$447.6m[1]

Up 11.3%y-o-y

FY 2023 Total Returns[4]

7%

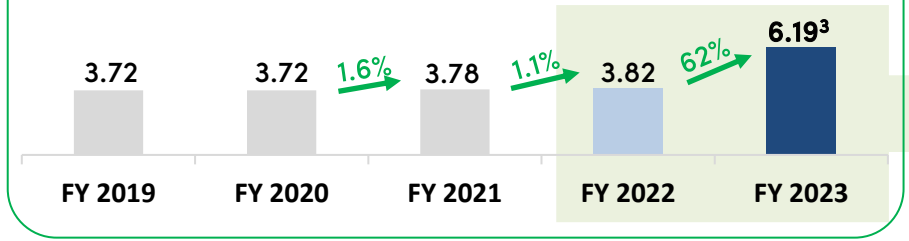
Surpassing STI's 4.8%

Yield[4]

14.3%

Surpassing STI's 4.1%

Record DPU (cents)

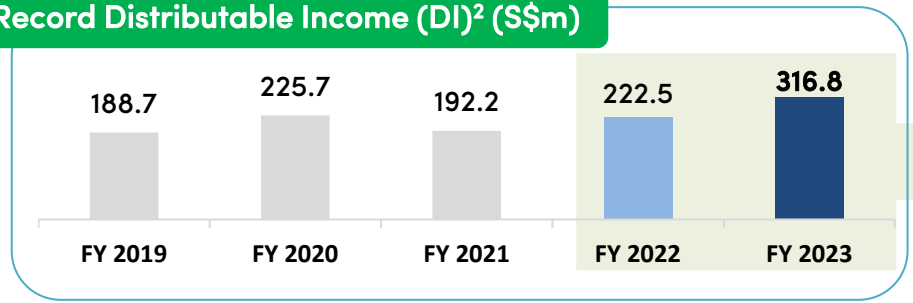


Record DPU

▲ 62%

y-o-y including special distribution of 2.33 cents

Record Distributable Income (DI)[2] (S$m)



Record DI

▲ 42%

y-o-y with strong portfolio performance

1. Excludes one-off acquisition related cost incurred ($3.7m), unrealised exchange gains ($3.3m), fair value gain on the investment in AGPC ($9.3m), write-off of EMK's fixed assets ($1.7m) and reversal of impairment loss on the Lista onshore wind farm in Norway ($1.5m). Group adjusted EBITDA would be $456.3m without the adjustments.
2. Computed as Funds from Operations less mandatory debt repayment and other charges, credits or adjustments as deemed appropriate by the Trustee-Manager.
3. Includes special distribution of 2.33 cents supported by successful value creation strategy.
4. Source: Bloomberg, based on 12 months total returns and distribution yields as at 31 Dec 2023.

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Voluntary Independent Portfolio Valuation

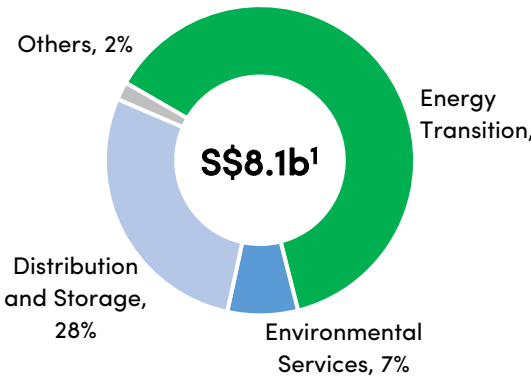
Portfolio AUM of $8.1b with new acquisitions and value creation initiatives

- Improve transparency and better reflect asset values which are largely recognised at cost in statutory reports
- Higher valuation of existing portfolio: $7.4b vs $7.3b for FY 2022 driven by growth in existing businesses

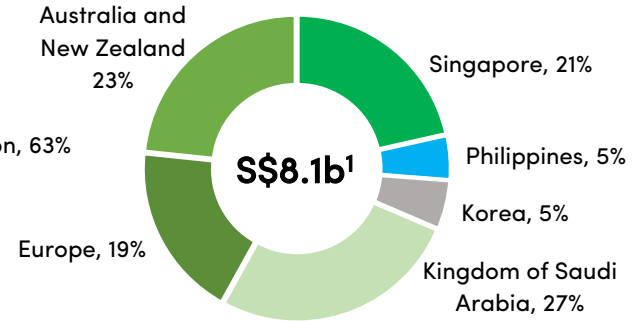
A resilient and diversified portfolio..

Assets under Management (AUM)

By Business and Assets

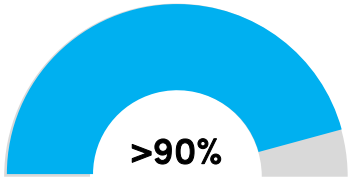


By Geography



... that is well insulated from inflation

Inflation-protection



~65% of portfolio with costs pass through mechanisms / CPI-linked; ~30% in businesses with leading position and price-setting capabilities

1. Assets under Management (AUM). Based on independent valuation conducted by Ernst & Young (except the German Solar Portfolio). Represents KIT's equity stake in the enterprise value of its investments plus cash held at the Trust. Excluding first phase of German Solar Portfolio acquisition, AUM would be $7.4b as at 31 December 2023.

Driving Portfolio Growth through Acquisitions and Value Creation

Well-positioned for growth

2023-2024 milestones

- **Expand into transportation infrastructure**
  Acquisition of Ventura
- **Made 1st solar investment**
  German Solar Portfolio
- **Secured concession extension**
  Senoko WTE Plant
- **Crystalised value creation**
  Ixom and City Energy

Feb 2019
Acquired 100% stake in **Ixom**



Jan 2021
Acquired 50% interest in **Philippine Coastal**



Feb 2022



Acquired 49% stake in **Aramco Gas Pipelines Company** as part of a consortium

Jun 2022



Acquired remaining 30% stake in the **SingSpring Desalination Plant**

Sep 2022



Acquired 13.4% interest in a **European Onshore Wind Platform**, with three wind farms across Norway and Sweden

Oct 2022



Acquired 52% interest in **EMK**, an integrated waste platform in South Korea

Dec 2022



Acquired 20.5% interest in **BKR2**, an offshore wind farm in Germany

Dec 2023



Acquired 13.4% interest in **Fäbodliden II**, an onshore wind farm in Sweden

Jan 2024



Acquired 45% interest in a **German solar portfolio**[1]

Jan 2024



Announced acquisition of **Ventura,** a leading transportation business in Australia

AUM: $8.1b[2]
As at 2 Jan 2024, include the Phase 1 acquisition of German Solar Portfolio

1. Completed first phase of the German Solar Portfolio acquisition on 2 Jan 2024, with the remaining phases to be completed by end-Jun 2024.
2. Assets under Management (AUM). Based on independent valuation conducted by Ernst & Young. Represents KIT's equity stake in the enterprise value of its investments plus cash held at the Trust. Excluding first phase of German Solar Portfolio acquisition, AUM would be $7.4b as at 31 Dec 2023.

Deepen Renewables Exposure with First Solar Portfolio Investment

Attractive de-risked portfolio backed by 20-year lease contracts with German households

- Acquisition of a 45% stake in a German solar portfolio comprising > 60,000 bundled solar photovoltaic (PV) systems, including > 55,000 battery storage systems and > 30,000 EV charging equipment, backed by 20-year contracts
- Developed and maintained by Enpal, the largest provider of solar solutions to residential homes in Germany
- Jointly acquiring with Equitix, a global infrastructure investor and fund manager, and their co-investors



Renewables Exposure

1.3GW

Up from 740MW

Carbon emissions avoidance

115k tonnes[1]

per annum

Seller	Enpal GmbH
Purchase Consideration	€109m (S$159m)[2]
Enterprise Value	€733m (S$1.1b)[2]
Proposed Funding	Internal sources of funds and/or external borrowings
Expected Completion[3]	First 53,500 systems: Completed in Jan 2024 Remaining 6,500 systems: By end-Jun 2024

- ✓ Accretive investment
- ✓ Highly predictable cash flows
- ✓ Residential solar installation fueled by price benefits
- ✓ Portfolio significantly de-risked
- ✓ Further KIT's environmental targets

1. Based on conversion factor of 349 gCO2/KWh per IEA emissions factors.
2. Based on EUR/SGD of 1.465. Purchase consideration exclude acquisition and transaction costs.
3. To be completed in four phases: First close of 53,500 systems achieved in Jan 2024; second close of 2,100 systems in 1Q 2024; third close of 4,400 systems in 2Q 2024; where applicable, the fourth closing shall take place as an adjustment to meet the guaranteed internal rate of return by end-Jun 2024.

Proposed Acquisition of Ventura



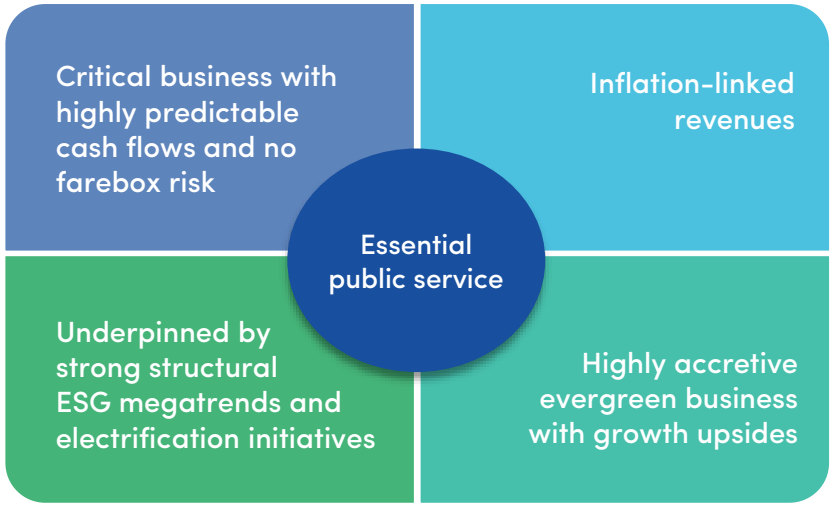
Ventura

Acquisition of Ventura: A Leading Transportation Business in Australia

Essential service that supports Melbourne's population growth and sustainable commute

- KIT to acquire approx. 98.6%[1,3] interest in Ventura Motors Pty Ltd (Ventura), the largest bus operator in Victoria
- Highly accretive acquisition: FY 2023 Proforma DPU to increase by 3.4%
- Essential service with highly predictable cash flows: >80% of revenue backed by long-term inflation-protected government contracts



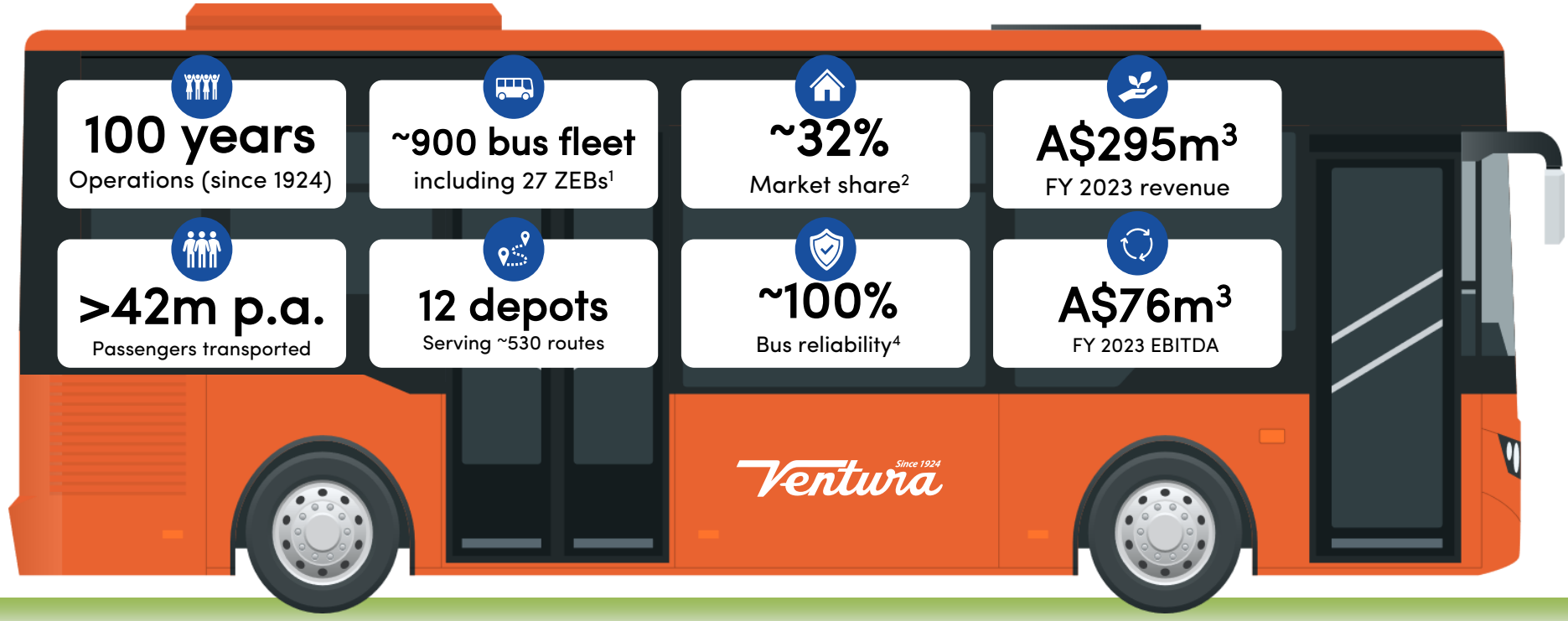


Seller	Cornwall families[1]
Enterprise Value	A$600m (approx. S$540m[2])
Purchase Consideration	Approx. A$328.2m (approx. S$295.3m[2,3])
Proposed Funding	Combination of internal resources, debt and equity
Expected Completion[4]	2Q 2024, subject to the conditions precedent, including approval by the Australian Foreign Investment Review Board and the Victorian Government

1. The remaining 1.4% will be held by Andrew Cornwall who will continue as Chief Executive Officer of Ventura
2. Based on an exchange rate of S$0.90:A$1.00
3. Subject to completion adjustments

Ventura: A Century of Service History

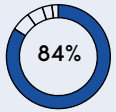
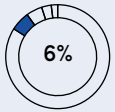
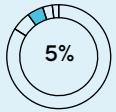
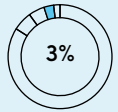
Victoria's largest bus operator, providing essential transport services in Melbourne



1. Zero Emissions Buses (ZEB)s delivered or on order.
2. Market share based on share of government contract route revenues in Victoria.
3. Normalised figures (year-end 30 June), based on unaudited management accounts.
4. For 2023. Bus reliability from the Department of Transport and Planning website.

Defensive Business with Growth in Private Markets

> 80% of revenues backed by long-term inflation-protected government contracts with no farebox risk

	Government		*Private*	
	Mass Transit	**Public Schools**	**Private Charter**	**Private Schools**
Description	High frequency services along pre-determined routes (day & night) for general commuters	Bus services contracted to transport public school students	Private charters for regular transit or rail replacement	Bus services contracted to transport private school students
Contract economics	Stable revenue from fixed margin in addition to cost recovery; CPI indexation	Stable revenue from fixed margin in addition to cost recovery; CPI indexation	Fixed hourly or daily rates	Fixed daily rate with CPI indexation
Contract duration	~10 years	~7 years	Ad-hoc or annual contracts	~3 years
Ventura % Revenue (FY23)[1]				

1. Remaining 2% comprises other corporate revenues (e.g. advertising revenue from advertising space on buses, contract incentives from achieving KPIs, etc.)
Source: Ventura FY23 unaudited financial statements

Key Investment Highlights

Attractive entry point into the transportation infrastructure sector



1

Largest bus operator in Victoria with best-in-class performance



2

Attractive market with favourable macroeconomic tailwinds



3

Defensive revenues with cost indexation and capital reimbursement



4

Strong and proven platform of scale to capture growth opportunities



5

Accretive acquisition that strengthens KIT's portfolio resiliency



6

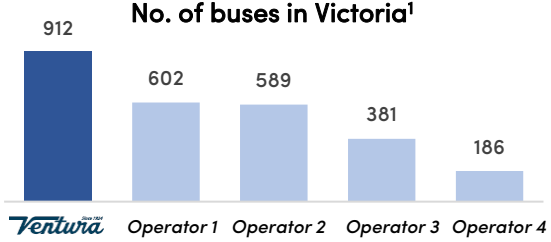
Electrification theme supporting KIT's ESG targets

1. Largest Bus Operator in Victoria with best-in-class performance

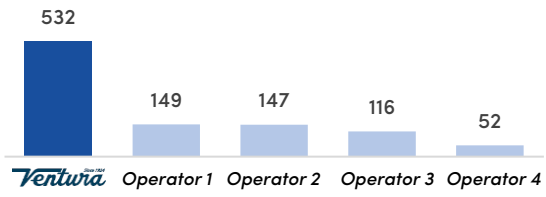
Core pillar of Melbourne's transportation landscape

Largest fleet in Victoria

No. of buses in Victoria[1]



No. of Public Routes[1]

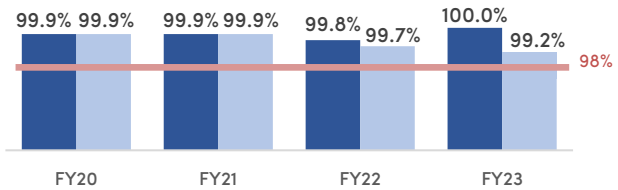


- Largest share of **public bus services** market in Victoria
- Fast-growing **private bus charterer** in Victoria, serving ~150 schools and supporting tourism and general charter

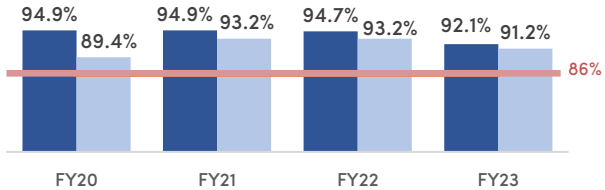
- **Consistent Market leader** in reliability and punctuality metrics
- **Differentiated digital platform** drives sustainable innovation

Market leading performance KPIs

Bus Reliability[2]



Bus Punctuality[3]



Ventura | Victorian bus industry | Victorian bus industry target

1. Data for Metropolitan Bus Services Contracts (MBSC) routes as at Jan 2024
2. Reliability refers to the actual number of bus service kilometres provided by the operator as a percentage of the total bus services kilometres scheduled to be provided by the operator
3. Punctuality refers to the total number of on-time services delivered as a percentage of the total number of services scheduled

Chart source: Australian Bus Fleet List from Bus Australia, Victorian Government Melbourne Bus Contracts, Department of Transport and Planning, Public Transport Victoria

2. Attractive Market with Favourable Tailwinds

Buses: A critical transport link between Melbourne's fastest growing regions

MELBOURNE

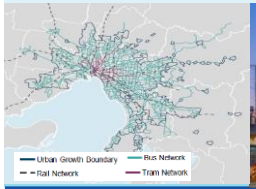


Australia's **largest** and a **fast-growing** city

~5.2m
Current population in 2023

CAGR: 1.7%

~9.0m
Projected population by 2056







Buses provide > 80% coverage of Melbourne metropolitan area

Key Growth Drivers

Residential development

Delivery of new routes to serve Melbourne's growing outer suburbs

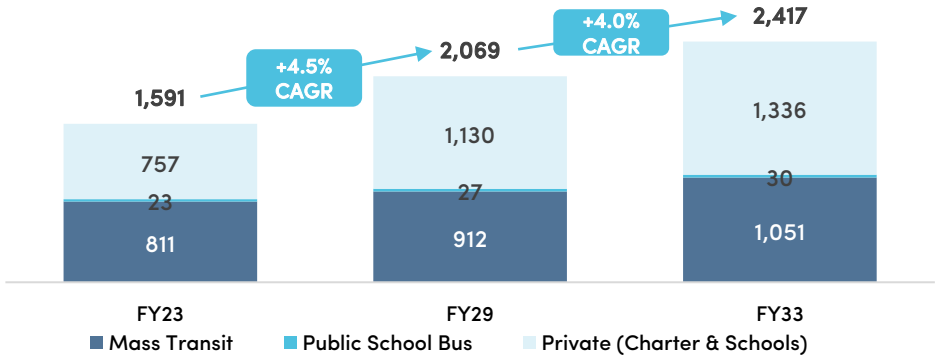
Acceleration of commercial and transport infrastructure spend

Victoria's 'Big Build': A$90b investment delivering over 165 major road and rail projects across the state

Bus reform and network optimisation

Victoria Government aims to boost passenger coverage and network for greater efficiency

Addressable Market[1] (A$m)



1. Addressable market refers to size of bus industry in Metropolitan Melbourne for Mass Transit & Public School Bus and Victoria for Private

Source: Australian Bureau of Statistics, Infrastructure Victoria

Chart source: Market analysis

3. Defensive Cash Flows with Cost Indexation and Capital Reimbursement

Majority of revenues derived from long-term, inflation-protected government contracts

> 80% of revenues from MBSC

Long-term contracts

10 years

(8+2[2]) year contract term

Provides stable EBITDA and cash flows with performance incentives

Cost-indexed payments

- **Fixed-fee; inflation-protected**
  - No farebox / patronage risk
  - Stable revenue based on service delivery cost plus a fixed margin
  - Contract payments indexed to relevant inflation indices (i.e. CPI, fuel index, labour index)
  - Incentive payments for meeting KPIs

Capital reimbursement

- **Return of and on capital expenditures (capex)**
  - Reimbursement for capex on fleet acquisitions and depot upgrades[1]
  - Receive access payment for usage of depots

1. Each fleet purchase is reimbursed over 14 years plus a 'return on capital' component
2. Automatic two-year extension if certain KPIs are met

4. Strong Platform of Scale to Capture Growth Opportunities

Pursue growth opportunities within existing business and adjacent verticals

Capture upsides within key regions

1 Increase service kilometres and optimise service efficiency



- Increase government contracted service kilometres via new, expanded and more frequent routes
- Optimise cost base and achieve greater savings from electrification
- Expand and maximise share of charter hires within operating regions

2 Expand network



Tender for additional routes in Victoria and other Australian states

Leveraging technology for vertical and horizontal growth

3 Grow new revenue streams



Unlock ancillary revenues e.g. on-demand bus service

4 Differentiating on technology



Drive sustainable advantage from existing platform[1]

Strategic expansion

5 Additional electrification revenue



Opportunities for third-party charging revenue[2]

6 Bolt-on acquisitions



- Pursue M&A opportunities
- Expand geographic footprint within and outside Melbourne

1. Proprietary safety and route planning apps
2. Charging for ad-hoc usage of unutilised charging capacity at electrified depot (e.g. trucks, emergency services, etc.)

5. Accretive Acquisition that Strengthens Portfolio Resiliency

Pro forma DPU to increase by 3.4% based on FY 2023 Distributions

Funds from Operations (FFO)[2]

▲ **6.1%**

From $287.9m[3] in FY 2023 to $305.6m pro forma post acquisition

DPU (cents)[2,4]

▲ **3.4%**

From 3.86 cents[5] in FY 2023 to 3.99 cents[4] pro forma post acquisition

Gearing[2]

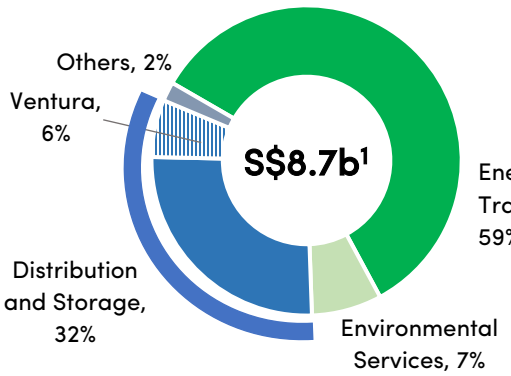
▼ **0.7 pts**

From 39.9% as at 31 Dec 2023 to 39.2% pro forma post acquisition

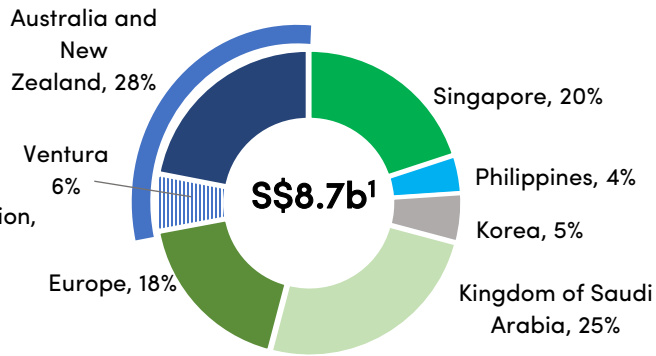
Enlarged Portfolio: AUM to grow by 7% to 8.7b post-acquisition

Assets under Management (AUM)

By Business and Assets



By Geography



1. AUM as at 2 Jan 2024. Based on independent valuation conducted by Ernst & Young (except for the German Solar Portfolio). Represents KIT's equity stake in the enterprise value of its investments plus cash held at the Trust. Excluding first phase of German Solar Portfolio acquisition, AUM would be $7.4b as at 31 December 2023.
2. Pro-forma figures assume the estimated transaction expenses and purchase consideration are funded by combination of internal resources, debt and equity. Please refer to section 7.1 of the related SGX announcement for more details.
3. Exclude effects of the Ixom Capital Optimisation which was distributed as special distribution to unitholders.
4. Assumed cash distribution received from the investment, net of corporate expenses, is fully distributed to unitholders. The pro-forma DPU post-investment set out herein should not be interpreted as being representative of the future DPU.
5. Based on DPU declared for FY2023, excluding special distribution of 2.33 cents paid in Nov 2023.

6. Electrification Thematic Supporting KIT's ESG Targets

Clear pathway to electrification

- **Owns and operates Victoria's first fully electric bus depot**
- Key partner in Victorian government's ZEBs trial, responsible for **delivering >50% of the trial buses**
- **Clear pathway for electrification** and aims to convert 25% of fleet to electric buses by 2030
- **Electrification leader** in Victoria (27 ZEBs[1])
- Contributor to Australia's greenhouse gas emission reduction target of **net zero by 2050**

KIT's carbon emissions intensity[2]

Carbon emissions ('000tCO2) / Distributable Income (S$m)

▼ **8%**

From 6,900 tCO2e/$m in FY 2023 to 6,380 tCO2e/$m pro forma post acquisition

Ventura is a first mover for energy transition in Victoria's public transportation sector

Ventura's Ivanhoe Depot: Victoria's first fully electrified depot



1. Delivered or on order as of January 2024
2. Computed as carbon emissions / Distributable Income.

KIT | KEPPEL INFRASTRUCTURE TRUST

Growth and Value Creation

German Solar Portfolio



Market Outlook

Infrastructure: Driving Sustainable Development



Resilient sector amid market turmoil..

- **Investor appetite for infrastructure assets is expected to remain strong** amid uncertain macro backdrop
- **Listed infrastructure has historically produced above-average returns in inflationary environment** with stronger inflation-linked cash flows and profitability



... powered by the Energy Transition sector

- **US$4.6 trillion in global energy transition and grid investments** e.g. renewables, EV, carbon capture, are required annually between 2023 and 2030 for the world to get back on track to net zero[1]
- **Accelerate EV adoption**: Governments globally have introduced incentives and regulations to spur demand for EVs and curb transport-related emissions



.. and transit towards the circular economy

- **Continued demand for waste to energy (WTE) and water desalination technologies**, underpinned by the growth in urban population, industrialisation, and climate change

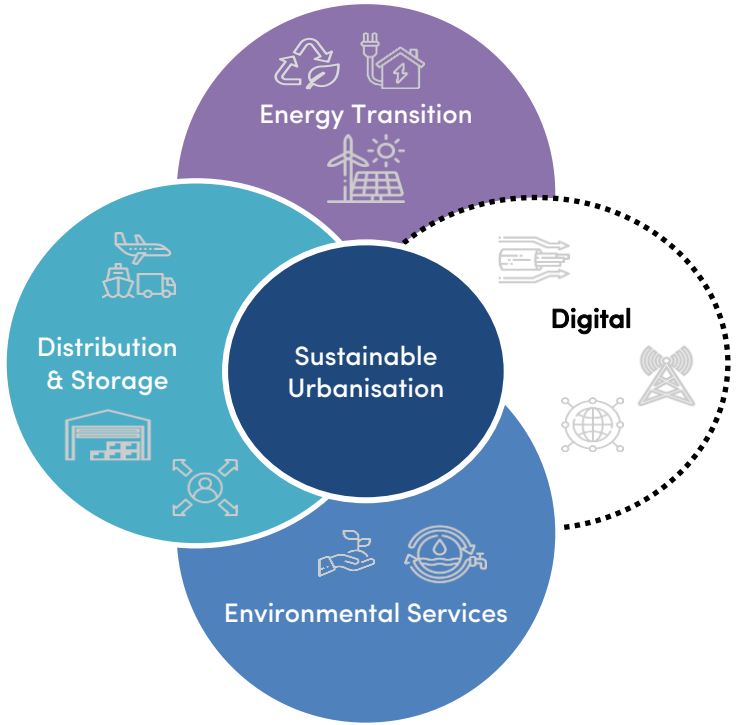
1. BloombergNEF estimates

Continued Focus on Growth

Leveraging on the Sustainable Urbanisation thematics

1. **Focus on developed markets in APAC and Europe;** opportunistic for the rest of the world
2. **Optimise portfolio through asset recycling,** unlocking value to **grow evergreen portfolio**
3. **Leveraging Sustainable Urbanisation thematics** for sustainable growth:
   - Energy Transition & Climate Change
   - Rapid urbanisation & ageing population
   - Digitalisation

- **Actively pursue third party evergreen businesses and yield-accretive investments**



Near-term pipeline



Acquire 100% economic interest in **Keppel Marina East Desalination Plant**



European Onshore Wind Farm pipeline: 6 consented projects (486 MW)[1] and 8 additional projects (660MW)[1]



Potential investment in **up to 1 GW** of Jinko Power's **solar farm and energy storage projects**

1. As of 31 Dec 2023. Consented projects are pipeline projects that obtained all permits. Additional projects include other onshore wind development projects in Sweden or the UK owned and controlled directly or indirectly 100% by FORAS which have a reasonable prospect of reaching FID within 5 years from the entry into the Subscription Agreement.

Value Creation a Key Differentiation for KIT

Driving growth of businesses through focused portfolio optimisation plans

- Improve asset performance
- Business optimisation
- Realise greater synergies

Engineering DNA: Strengthen cash flow profile of existing portfolio

CityEnergy – Good Energy for our City

- Position City Energy as a key importer for green hydrogen, and accelerate transition to green hydrogen
- Grow new businesses in solar, EV charging, and LPG business

IXOM

- Further sharpen business
- Pursue bolt-on opportunities
- Leverage on strategic assets to grow market share
- Enhance supply chain and increase customer stickiness

PHILIPPINE COASTAL STORAGE & PIPELINE CORPORATION

- Expand within and outside Subic Bay to meet demand
- Enhance utilisation and minimize excess capacity
- Tap on positive pricing opportunities

EMK – Eco Management Korea

- Drive growth through bolt-on acquisitions
- Sharpen liquids business and improve waste mix
- Secure designated waste licenses to improve pricing

Drawing on Keppel's Deep Engineering and Operating Capabilities

Operator-oriented DNA: Strong emphasis on value-adding and active management

Global Solutions

Leveraging Keppel's strong technical expertise and proven operating capabilities to provide solutions for the world's most pressing challenges

30 years'

Infrastructure investment, development and management track record

Energy Infrastructure

- Developer of Singapore's 1st independent power project, Keppel Merlimau Cogen (1.3GW)
- ~2.6GW renewable energy portfolio[1]
- Developing Singapore's 1st hydrogen-ready advanced CCGT (600MW)
- Keppel's Infrastructure Division is a pioneer retailer of gas and electricity in Singapore
- EV charging solutions provider in Singapore
- Keppel's Infrastructure Division is the 1st and largest district cooling systems developer and service provider in Singapore

Environmental Infrastructure

Water Reuse & Wastewater Solutions

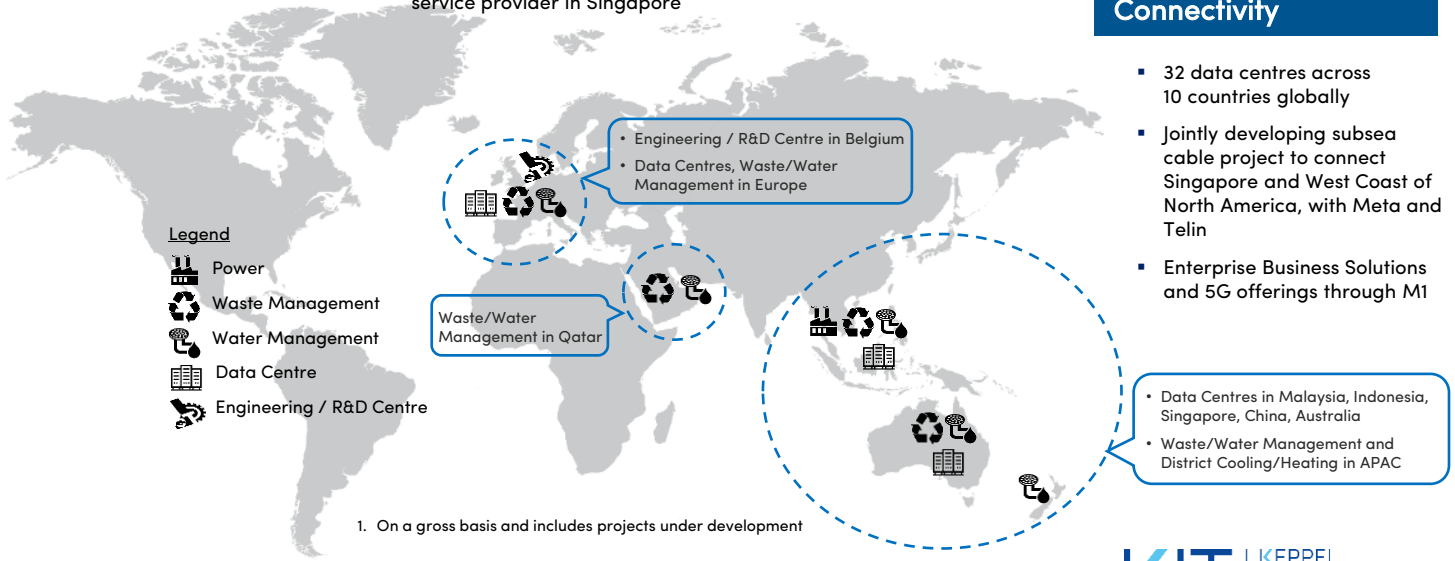
- Extensive range of wastewater treatment and water recycling solutions for all types of municipal and industrial effluent
- Water treatment production capacity of over 300,000m³/day

Waste-to-Energy (WTE)

- >100 WTE projects & 150 WTE lines across 17 countries and 4 continents
- 40% of Singapore's municipal incinerable waste

Connectivity

- 32 data centres across 10 countries globally
- Jointly developing subsea cable project to connect Singapore and West Coast of North America, with Meta and Telin
- Enterprise Business Solutions and 5G offerings through M1



1. On a gross basis and includes projects under development

FY 2023 Updates



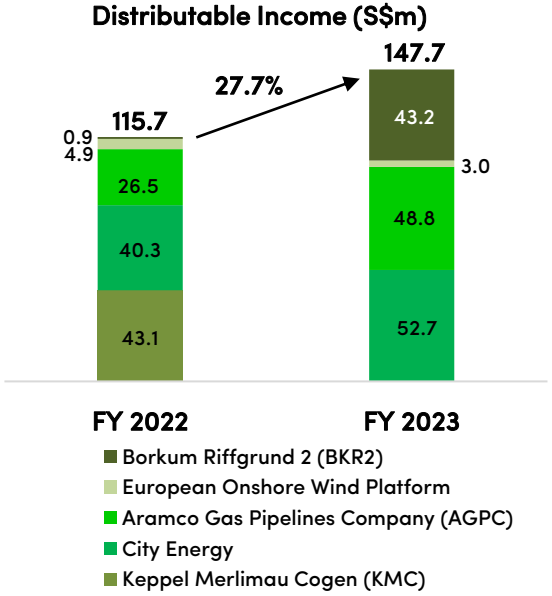
City Energy

Financial Performance at a Glance

Achieved Record EBITDA for City Energy, Ixom and Philippine Coastal

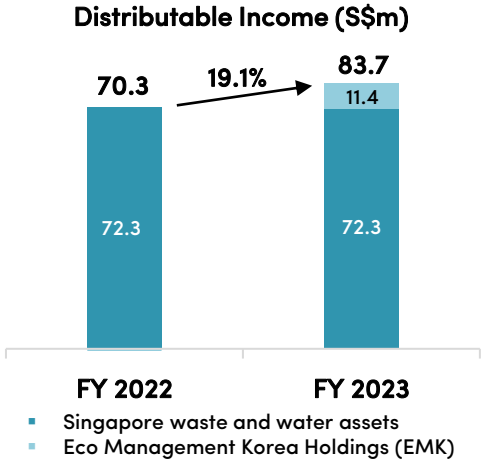
Energy Transition

- Higher DI contributed by AGPC and wind farm assets, and the favourable fuel over recovery at City Energy
- KMC's full year computed DI negated by mandatory debt amortisation in Jun 2023



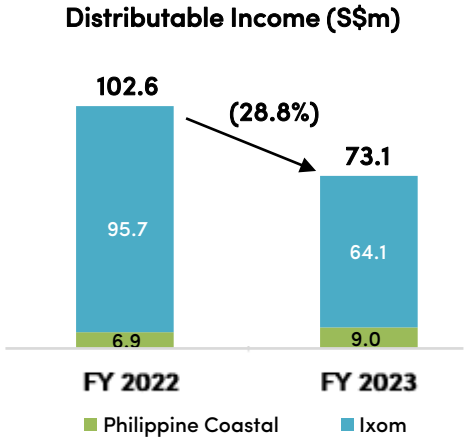
Environmental Services

- Higher DI supported by full year contribution from EMK with higher price and volume for landfill business, and higher utilisation of incineration capacity



Distribution & Storage

- Ixom's EBITDA in AUD up by 5%; lower DI due to one-off refinancing related fees, higher interest expenses, capex and taxes, and AUD translation effects
- Higher DI from Philippine Coastal with higher utilisation and pricing



Business Updates: Energy Transition







- **City Energy**
  - Expanded product offerings with the acquisition of TSH's LPG business, the second largest LPG cylinder distributor in Singapore, allowing City Energy to grow into a new market
  - Exclusive rights to extend EV charging services to ~20,000 carpark lots in private residential and mixed developments
  - Higher income from mandatory annual gas inspections following 2023 Gas Act amendment
- **KMC:** Lower availability of 95.8% due to unplanned outage; operations resumed in Dec 2023
- **BKR2:** Granted additional capacity of 26 MW; output capacity to increase to 486MW with upgrading works
- **European Onshore Wind Platform:** Achieved commercial operations of Fäbodliden II (17 MW) in Dec 2023
- **German Solar Portfolio:** Completed first closing comprising 53,500 installed solar panel systems in Jan 2024; remaining 6,500 systems to be completed by Jun 2024 in phases. Total Generation Capacity of 585 MW when completed
- **Aramco Gas Pipelines Company:** Demand underpinned by economic growth and favourable demographics as part of the Kingdom of Saudi Arabia's efforts to reduce carbon emissions

Business Updates: Environmental Services



- **EMK**
  - Maintained high availability and full utilisation of incineration capacity
  - Higher volume for landfill business: Secured new contracts from blue chip customers
  - Seeking growth opportunities through accretive bolt-on acquisitions
- **Singapore waste and water assets**
  - Fulfilled all contractual obligations
  - Extended concession of the Senoko WTE Plant with Singapore's National Environment Agency (NEA) for 3 years with an option to further extend by up to another year: DI contribution will not be significant as KIT is only funding a small portion of the refurbishment capex
  - Ongoing discussions with regulators to explore the extension of the Singspring Desalination plant

Business Updates: Distribution & Storage



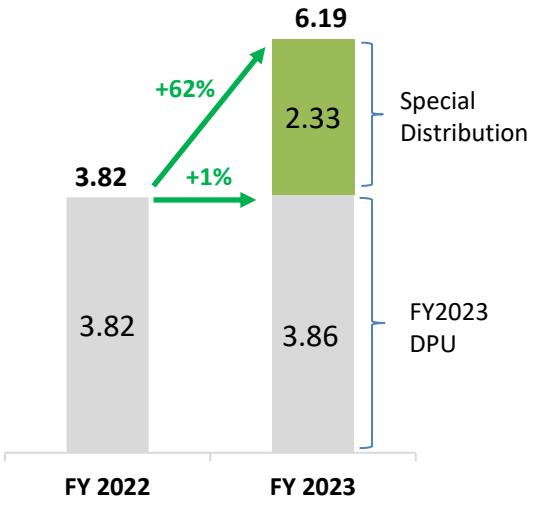


- **Ixom**
  - Strong volume and pricing across coagulants, caustic and sodium hypochlorite in Australia
  - Increased volume from the industrial and dairy segments of the New Zealand business
- **Philippine Coastal**
  - Tank utilisation rate of almost 100% as at end-Dec 2023, underpinned by increased demand and robust outlook
  - Secured renewal of a major customer contract at attractive pricing for 4 years with option to extend for another 5 years
  - Execution of new pricing strategy to drive revenue and enhance margins
  - Tank storage capacity expansion works on track for completion by 2H 2024

Distributable Income

Record DPU for FY 2023

Distribution Per Unit (cents)



S$'000	2H 2023	2H 2022	+/(-) %	FY 2023	FY 2022	+/(-) %
Energy Transition	50,034	78,916	(36.6)	147,706	115,667	27.7
- City Energy	20,545	26,506	(22.5)	52,730	40,274	30.9
- Aramco Gas Pipelines Company	18,200	26,533	(31.4)	48,817	26,533	84.0
- KMC[1]	-	20,132	NM	-	43,115	NM
- European Onshore Wind Platform	501	4,875	(89.7)	3,005	4,875	(38.4)
- BKR2	10,788	870	>100.0	43,154	870	>100.0
Environmental Services	44,861	32,827	36.7	83,728	70,291	19.1
- Singapore waste and water assets	36,546	34,806	5.0	72,296	72,270	-
- EMK	8,315	(1,979)	NM	11,432	(1,979)	NM
Distribution & Storage	31,521	58,980	(46.6)	73,092	102,610	(28.8)
- Ixom	27,032	55,841	(51.6)	64,134	95,678	(33.0)
- Philippine Coastal	4,489	3,139	43.0	8,958	6,932	29.2
Asset Subtotal	126,416	170,723	(26.0)	304,526	288,568	5.5
Corporate[2]	(73,713)	(35,798)	>100.0	(118,932)	(66,075)	80.0
Ixom Capital Optimisation[3]	131,164	-	NM	131,164	-	NM
Distributable Income	183,867	134,925	36.3	316,758	222,493	42.4

1. KMC's full year computed DI is negated by the mandatory debt repayment in Jun 2023.
2. Comprises Trust expenses and distributions paid/payable to perpetual securities holders, management fees and financing costs. The higher costs were due to higher management fees from the capital optimisation of $131.2m in the Group's 2H2023 Distributable Income, the issuance of the Series 4 Medium Term Notes in May 2022 and draw down of equity bridge loans to fund the acquisitions of EMK and BKR2 in 2H 2022.
3. Including capital optimisation at City Energy, total value creation proceeds will be $273m.

Balance Sheet

Building a strong balance sheet to support growth plans

Balance Sheet (S$'m)	31 Dec 2023	31 Dec 2022
Cash	482.6	535.7
Borrowings	2,717.0	2,907.2
Net debt	2,234.4	2,371.5
Total assets	5,601.1	5,962.8
Total liabilities	3,828.2	4,055.6

Net gearing
39.9%

Net Debt/EBITDA
5.0x

Debt headroom
~$549m[1]

Fixed and hedged debt
~83%[2]

Undrawn committed credit facilities
$478m

Interest Coverage Ratio (MTN)
14.7x

Weighted average interest rate
4.25%

Weighted average term to maturity
Approx. 3.3 years for debt profile

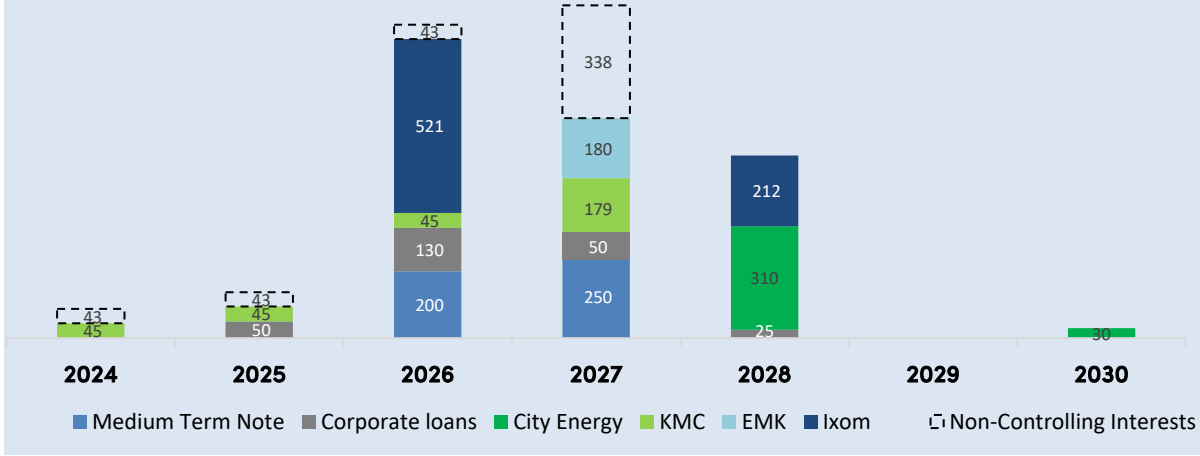
1. Up to 45% (internal cap) gearing level; Unlike REITs, there are no restrictions on gearing for Business Trusts
2. A 100bps change in interest rate would have a ~1.5% impact to FY 2023's Distributable Income

Capital Management

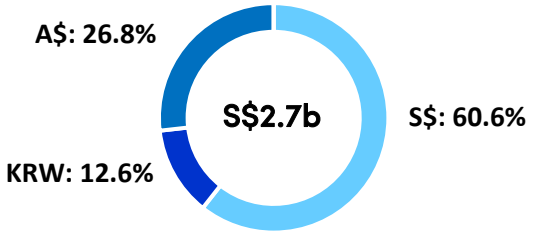
Well-diversified debt maturity profile with healthy capital management metrics

- Obtained $100m in corporate loan facilities in 4Q 2023 to support 2024 acquisitions
- Reviewing KMC's capital structure to allow the plant to resume contributions to KIT
- Mitigating impact of currency fluctuations: 67% foreign currency distributions hedged

Debt Maturity Profile[1]
as at 31 Dec 2023 (S$'m)



Debt Breakdown by Currency
as at 31 Dec 2023



Sustainability at the Core

On track to achieve ESG targets

- Progressing on decarbonisation roadmap with reduction in carbon emissions intensity and increased exposure to renewables; continue to promote workplace diversity and develop human capital

Carbon Emissions Intensity[1]
↓36%
Vs 30% reduction target by 2030 from 2019 base year

Board ESG Committee
Leadership Commitment
Formed in 2022

Volunteering Hours[2]
>900 hours
Vs 500 hours target and 2022's >1,000 hours

Exposure to Renewables[2]
19%
Vs 25% AUM target by 2030; up from 10% in end-2022

Contractual Obligations
100%
Maintained 100% target with no major disruptions

Female Diversity on Board
33%
Vs 30% target; no change from 2022

Regulatory Non-compliance
Zero
- Environmental laws/regulations
- Physical security breaches

Employee Engagement score
>75%
Maintained above 75% target

Training Hours
28 hours
Above 20 hours target and 2022's 23 hours

1. Excluding capital optimisation gains and associated management fees in FY 2023, KIT's reduction in carbon emissions intensity from 2019 would be 7%.
2. As part of Keppel Fund Management and Investment.

Thank You

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Additional Information

Special Distribution from Successful Value Creation

Crystallised part of value created with $273m capital optimisation arising from EBITDA growth at Ixom and City Energy

Driven by higher valuations on strong business and EBITDA growth

IXOM

Feb 2019
Ixom Acquisition



FY 2019 EBITDA
A$130.2m[1]

▲ **52%**
EBITDA growth

FY 2023
EBITDA
A$197.7m[1]

- 7 bolt-on acquisitions and 3 non-core divestments
- Strengthened market leading position
- Realised revenue and cost synergies
- Completed refinancing: Strong demand with facility upsized to ~A$1.0b

CityEnergy

Good Energy for our City

2021
New strategy and rebranding



FY 2021 EBITDA
S$47.4m

▲ **>30%**
EBITDA growth

FY 2022
EBITDA
S$61.6m

- New growth engines in EV charging and smart home solutions
- Expand offerings with the acquisition of Tan Soon Huah (TSH) LPG business
- Completed refinancing into a sustainability-linked loan upsized to $400m

Capital Optimisation

$273m

From growth at Ixom and City Energy

Use of funds



$131m (48%)
Special distribution to Unitholders

$142m (52%)
Partially fund FY 2022 acquisitions

1. Based on Ixom's full year results for their financial year ended 30 September 2023, excluding one-off and lease adjustments.

Portfolio Overview as at 31 Dec 2023

		Description	Customer	Source of cash flows	Total Assets[1] (S$'m)
Energy Transition	 **City Energy**	Sole producer and retailer of piped town gas; expanded into LPG business, as well as EV charging and smart home solutions	> 900,000 commercial and residential customers	Fixed margin per unit of gas sold, with fuel and electricity costs passed through to consumers	2,918.6
	 **Keppel Merlimau Cogen**	1,300MW combined cycle gas turbine power plant	Capacity Tolling Agreement with Keppel Electric until 2030 with option for 10-year extension (land lease till 2035, with 30-year extension)	Fixed payments for meeting availability targets	
	 **Aramco Gas Pipelines Company**	Holds a 20-year lease and leaseback agreement over the usage rights of Aramco's gas pipelines network	20 years quarterly tariff from Aramco, one of the largest listed companies globally (A1 credit rating)	Quarterly tariff payments backed by minimum volume commitment for 20 years with built-in escalation	
	 **European Onshore Wind Platform**	Four wind farm assets in Sweden and Norway with a combined capacity of 275 MW	Local grid	Sale of electricity to the local grid	
	 **BKR2**	A 491 MW operating offshore wind farm located in Germany	20-year power purchase agreement with Ørsted till 2038	Operates under the German EEG 2014 with attractive Feed-in-Tariff and guaranteed floor price till 2038	
	 **German Solar Portfolio**	Over 60,000 bundled solar PV systems[2] with a projected combined generation capacity of 585 MW	20-year lease contracts with German households	Receive fixed monthly rental fees for rental of solar PV systems	Purchase price[3]: €109m (S$159m)

1. Based on book value as at 31 December 2023.
2. Including systems under development.
3. Purchase consideration exclude acquisition and transaction costs.

Portfolio Overview as at 31 Dec 2023

			Description	Customer	Source of cash flows	Total Assets[1] (S$'m)
Environmental Services		**Senoko WTE Plant**	Waste-to-energy plant with 2,310 tonnes/day waste incineration concession	NEA, Singapore government agency - concession until 2027 with option for up to 1-year extension (Singapore - AAA credit rating)	Fixed payments for availability of incineration capacity	1,159.4
		**Tuas WTE Plant**	Waste-to-energy plant with 800 tonnes/day waste incineration concession	NEA, Singapore government agency - concession until 2034 (Singapore - AAA credit rating)	Fixed payments for availability of incineration capacity	
		**Ulu Pandan NEWater Plant**	One of Singapore's largest NEWater plants, capable of producing 148,000m^3/day	PUB, Singapore government agency - concession until 2027 (Singapore - AAA credit rating)	Fixed payments for the provision of NEWater production capacity	
		**SingSpring Desalination Plant**	Singapore's first large-scale seawater desalination plant, capable of producing 136,380m^3/day of potable water	PUB, Singapore government agency - concession until 2025 (land lease till 2033) (Singapore - AAA credit rating)	Fixed payments for availability of output capacity	
		**EMK**	Leading integrated waste management services player in South Korea	Variety of customers including government municipalities and large industrial conglomerates	Payments from customers for delivery of products and provision of services based on agreed terms	
Distribution & Storage		**Ixom**	Manufacturer and distributor of water treatment chemicals, industrial and specialty chemicals in Australia and New Zealand	Over 30,000 customers comprising municipals and blue-chip companies	Payments from customers for delivery of products and provision of services based on agreed terms	1,358.5
		**Philippine Coastal**	Largest petroleum products storage facility in the Philippines, located in the Subic Bay Freeport Zone	Blue-chip customers	USD-denominated "take-or-pay" contracts	

1. Based on book value as at 31 December 2023

2H 2023: Distributable Income

S$'000	Energy Transition	Environmental Services	Distribution & Storage	Corporate[1]	Group
Profit after tax	49,182	(12,328)	(10,215)	32,397	59,036
Add/(less) adjustments:					
Reduction in concession / lease receivables	33	32,542	-	-	32,575
Transaction costs in relation to acquisition[2]	-	-	1,681	-	1,681
Tax paid	(2,412)	(4,876)	(11,139)	(127)	(18,554)
Maintenance capex	(1,430)	(9,837)	(19,476)	-	(30,743)
Non-cash interest	1,022	628	2,722	237	4,609
Income tax expense	(2,704)	(4,948)	13,395	14	5,757
Depreciation and amortisation	42,929	28,246	26,581	-	97,756
Share of results of joint venture	(12,654)	-	(4,048)	-	(16,702)
QPDS interest expenses to KIT	35,312	10,414	-	(45,726)	-
Perp securities holder	-	-	-	(13,687)	(13,687)
FFO from joint venture	30,396	-	7,822	-	38,218
Payment of upfront fee and legal fees	(52)	-	(10,652)	(513)	(11,217)
Other adjustments	(33,351)	1,513	39,373	(46,308)	(38,773)
NCI	(10,847)	(834)	(1,190)	-	(12,871)
Funds from Operations[3]	95,424	40,520	34,854	(73,713)	97,085
Add: Ixom capital optimisation[4]	-	-	-	131,164	131,164
Add: Maintenance capex funded by long-term debt	-	7,491	-	-	7,491
Less: Growth capex funded by FFO	(4,490)	-	(2,656)	-	(7,146)
Less: Mandatory debt repayment	(21,140)[5]	(3,150)[6]	(677)[6]	-	(24,967)
Adjustment for KMC DI	(19,760)[7]	-	-	-	(19,760)
Distributable Income[8]	**50,034**	**44,861**	**31,521**	**57,451**	**183,867**

Note:

1. Comprises Trust expenses and distribution paid/payable to perpetual securities holders, management fees and financing costs.

2. Due to one-off acquisition related costs incurred for new investments which are reversed through "Transaction costs in relation to acquisition" to reflect actual funds from operations.

3. Funds from Operations means profit after tax adjusted for reduction in concession/lease receivables, transaction costs, non-cash interest and current cash tax, maintenance capital expenditure, non-cash adjustments and non-controlling interest adjustments.

4. Part of the $273 million capital optimisation proceeds.

5. Relating to BKR2's mandatory debt amortisation in Jul 2023.

6. Relating to debt repayment for SingSpring Desalination Plant and Philippine Coastal.

7. KMC's computed DI negated by the mandatory debt amortisation in Jun 2023.

8. Distributable Income is defined as Funds from Operations less mandatory debt repayment and other charges, credits or adjustments as deemed appropriate by the Trustee-Manager.

2H 2022: Distributable Income

S$'000	Energy Transition	Environmental Services	Distribution & Storage	Corporate[1]	Group
Profit/(loss) after tax	26,509	(7,549)	(37,459)	11,327	(7,172)
Add/(less) adjustments:					
Reduction in concession / lease receivables	28	31,004	-	-	31,032
Transaction costs in relation to acquisition[2]	-	758	13,636	12,600	26,994
Tax paid	(1,053)	(1,566)	(11,066)	(2)	(13,687)
Maintenance capex	(7,459)	(2,714)	(15,148)	-	(25,321)
Non-cash interest	387	1,393	1,354	150	3,284
Income tax expense	2,198	(4,167)	14,676	(705)	12,002
Depreciation and amortisation	41,816	9,536	30,342	-	81,694
Share of results of joint venture	2,274	-	65,481[3]	-	67,755
QPDS interest expenses to KIT	35,313	10,414	-	(45,727)	-
Perp securities holder	-	-	-	(13,687)	(13,687)
FFO from joint venture	6,582	-	3,836	-	10,418
Payment of upfront fee and legal fees	(200)	-	-	-	(200)
Other adjustments[4]	(26,694)	(45)	(4,736)	246	(31,229)
NCI	(785)	-	(1,236)	-	(2,021)
Funds from Operations	78,916	37,064	59,680	(35,798)	139,862
Less: Mandatory debt repayment	-	(4,237)[5]	(700)[5]	-	(4,937)
Distributable Income	**78,916**	**32,827**	**58,980**	**(35,798)**	**134,925**

Note:

1. Comprises Trust expenses and distribution paid/payable to perpetual securities holders, management fees and financing costs.
2. Due to one-off acquisition related cost incurred for new investments which are reversed through "Transaction costs in relation to acquisition" to reflect actual funds from operations.
3. Include impairment loss on the investment in Philippine Coastal
4. Other adjustments include reversal of fair value gain on the investment in AGPC.
5. Relating to debt repayment for SingSpring Desalination Plant and Philippine Coastal.

FY2023: Distributable Income

S$'000z	Energy Transition	Environmental Services	Distribution & Storage	Corporate[1]	Group
Profit after tax	53,471	(36,201)	26,548	47,109	90,927
Add/(less) adjustments:					
Reduction in concession / lease receivables	63	63,761	-	-	63,824
Transaction costs in relation to acquisition [2]	-	-	3,956	(263)	3,693
Tax paid	(4,715)	(6,446)	(37,006)	(214)	(48,381)
Maintenance capex	(2,312)	(15,441)	(29,835)	-	(47,588)
Non-cash interest	1,970	1,276	4,024	565	7,835
Income tax expense	1,963	(8,306)	27,754	414	21,825
Depreciation and amortisation	85,176	66,666	53,285	-	205,127
Share of results of joint venture	(20,366)	-	(5,254)	-	(25,620)
QPDS interest expenses to KIT	70,049	20,658	-	(90,707)	-
Perp securities holder	-	-	-	(27,150)	(27,150)
FFO from joint venture	63,818	-	12,958	-	76,776
Payment of upfront fee and legal fees	(1,402)	-	(10,652)	(1,364)	(13,418)
Other adjustments	(11,944)	1,186	34,277	(47,322)	(23,803)
NCI	(21,671)	(3,711)	(2,963)	-	(28,345)
Funds from Operations[3]	214,100	83,442	77,092	(118,932)	255,702
Add: Ixom capital optimisation[4]	-	-	-	131,164	131,164
Add: Maintenance capex funded by long-term debt	-	7,491	-	-	7,491
Less: Growth capex funded by FFO	(4,490)	-	(2,656)	-	(7,146)
Less: Mandatory debt repayment	(21,140)[5]	(7,205)[6]	(1,344)[6]	-	(29,689)
Adjustment for KMC DI	(40,764)[7]	-	-	-	(40,764)
Distributable Income[8]	**147,706**	**83,728**	**73,092**	**12,232**	**316,758**

Note:

1. Comprises Trust expenses and distribution paid/payable to perpetual securities holders, management fees and financing costs.
2. Due to one-off acquisition related cost incurred for new investments which are reversed through "Transaction costs in relation to acquisition" to reflect actual funds from operations.
3. Funds from Operations means profit after tax adjusted for reduction in concession/lease receivables, transaction costs, non-cash interest and current cash tax, maintenance capital expenditure, non-cash adjustments and non-controlling interest adjustments.
4. Part of the $273 million capital optimisation proceeds.
5. Relating to BKR2's mandatory debt amortisation in Jul 2023.
6. Relating to debt repayment for SingSpring Desalination Plant and Philippine Coastal.
7. KMC's computed DI negated by the mandatory debt amortisation in Jun 2023.
8. Distributable Income is defined as Funds from Operations less mandatory debt repayment and other charges, credits or adjustments as deemed appropriate by the Trustee-Manager.

FY2022: Distributable Income

S$'000	Energy Transition	Environmental Services	Distribution & Storage	Corporate[1]	Group
Profit after tax	(4,065)	(9,523)	(1,783)	12,542	(2,829)
Add/(less) adjustments:					
Reduction in concession / lease receivables	54	61,848	-	-	61,902
Transaction costs in relation to acquisition[2]	-	759	18,757	39,304	58,820
Tax paid	(2,062)	(3,082)	(34,754)	(5)	(39,903)
Maintenance capex	(12,538)	(2,764)	(25,429)	-	(40,731)
Non-cash interest	762	1,398	2,802	254	5,216
Income tax expense	3,062	(3,807)	26,856	202	26,313
Depreciation and amortisation	82,285	13,252	61,147	-	156,684
Share of results of joint venture	2,274	-	61,445[3]	-	63,719
QPDS interest expenses to KIT	70,049	20,659	-	(90,708)	-
Perp securities holder	-	-	-	(27,150)	(27,150)
FFO from joint venture	6,582	-	8,310	-	14,892
Payment of upfront fee and legal fees	(200)	-	-	(758)	(958)
Other adjustments[4]	(27,724)	24	(10,917)	244	(38,373)
NCI	(2,812)	-	(2,443)	-	(5,255)
Funds from Operations	115,667	78,764	103,991	(66,075)	232,347
Less: Mandatory debt repayment	-	(8,473)[5]	(1,381)[5]	-	(9,854)
Distributable Income	**115,667**	**70,291**	**102,610**	**(66,075)**	**222,493**

Note:

1. Comprises Trust expenses and distribution paid/payable to perpetual securities holders, management fees and financing costs.
2. Due to one-off acquisition related cost incurred for new investments which are reversed through "Transaction costs in relation to acquisition" to reflect actual funds from operations.
3. Includes impairment loss on the investment in Philippine Coastal.
4. Other adjustments include reversal of fair value gain on the investment in AGPC.
5. Relating to debt repayment for SingSpring Desalination Plant and Philippine Coastal.

FY2023: Businesses and Assets Results Summary

City Energy

S$'000	FY2023	FY2022	Change %
Revenue	399,532	389,528	2.6
Other income	9,233	1,780	>100.0
Other (losses)/gains - net	(139)	(216)	(35.6)
Expenses			
Operating costs	(294,189)	(305,144)	(3.6)
Staff costs	(26,590)	(24,171)	10.0
Depreciation and amortisation	(5,588)	(3,824)	46.1
Finance costs	(38,714)	(30,613)	26.5
Profit before tax	43,545	27,340	59.3
Income tax expense	(8,064)	(5,135)	57.0
Net profit after tax	35,481	22,205	59.8
Funds from operations attributable to KIT	57,219	40,274	42.1
EBITDA	81,260[1]	61,578[1]	32.0

Keppel Merlimau Cogen

S$'000	FY2023	FY2022	Change %
Revenue	130,539	132,226	(1.3)
Other income	3,687	66	>100.0
Other (losses)/gains - net	272	(365)	N/M
Expenses			
Operating costs	(40,929)	(29,339)	39.5
Staff costs	-	-	-
Depreciation and amortisation	(82,449)	(78,461)	5.1
Finance costs	(98,087)	(98,474)	(0.4)
Loss before tax	(86,967)	(74,347)	17.0
Income tax credit	6,101	9,120	(33.1)
Net loss after tax	(80,866)	(65,227)	24.0
Funds from operations attributable to KIT	40,765	43,114	(5.4)
EBITDA	92,931[2]	105,402[2]	(11.8)

1. Exclude unrealised exchange gain (S$0.2m).
2. Exclude unrealised exchange gain (S$0.02m).

FY2023: Businesses and Assets Results Summary

Singapore waste and water assets

S$'000	FY2023	FY2022	Change %
Revenue	103,754	103,249	0.5
Other income	1,099	739	48.7
Expenses			
Operating costs	(84,573)	(81,256)	4.1
Staff costs	-	-	-
Depreciation and amortisation	(7,628)	(7,465)	2.2
Finance costs	(21,228)	(21,478)	(1.2)
Loss before tax	(8,576)	(6,211)	38.1
Income tax (expense)/credit	(364)	(1,077)	(66.3)
Net loss after tax	(8,940)	(7,288)	22.7
Funds from operations attributable to KIT	79,502	80,744	(1.5)
EBITDA	19,895	22,490	(11.5)

Eco Management Korea

KRW'm	FY2023	2M ended 31 Dec 2022	Change %
Revenue	122,200	19,372	>100.0
Other income	1,541	575	>100.0
Other (losses)/gains - net	(530)	(514)	3.1
Expenses			
Operating costs	(53,732)	(10,171)	>100.0
Staff costs	(19,644)	(3,177)	>100.0
Depreciation and amortisation	(57,374)	(5,398)	>100.0
Finance costs	(27,379)	(7,327)	>100.0
Loss before tax	(34,918)	(6,640)	>100.0
Income tax credit	8,426	4,556	84.9
Net loss after tax	(26,492)	(2,084)	>100.0
Funds from operations attributable to KIT	3,830	(1,846)	N/M
EBITDA	51,115[1]	6,320[2]	>100.0

1. Exclude fixed assets written off (KRW 1.7b).
2. Exclude one-off acquisition related cost incurred during the period (KRW 513.4m).

FY2023: Businesses and Assets Results Summary

Ixom

A$'000	FY2023	FY2022	Change %
Revenue	1,375,623	1,386,745	(0.8)
Other income	2,698	192	>100.0
Other (losses)/gains - net	109	465	(76.6)
Expenses			
Operating costs	(1,001,962)	(1,046,174)	(4.2)
Staff costs	(172,017)	(160,383)	7.3
Depreciation and amortisation	(59,730)	(63,583)	(6.1)
Finance costs	(41,147)	(27,298)	50.7
Profit before tax	103,574	89,964	15.1
Income tax expense	(31,111)	(27,926)	11.4
Net profit after tax	72,463	62,038	16.8
Funds from operations attributable to KIT	71,890	99,488	(27.7)
EBITDA	209,225[1]	199,053[2]	5.1

1. Exclude one-off acquisition related costs incurred (A$4.4m) and unrealised exchange loss (A$1.3m).
2. Exclude one-off acquisition related costs incurred (A$19.5m), unrealised exchange gain (A$0.6m) and gain on Ixom's divestment of its Fiji business (A$0.5m).