

13<sup>th</sup> October 2016

## September 2016 Monthly Report

	Number of Visitors (thousands)			Utilization Rate <sup>1</sup>		
	Actual	YoY Change <sup>2</sup>	3 Year Average Change <sup>3</sup>	Actual	YoY Change Percentage Point (ppt) <sup>4</sup>	3 Year Average Percentage Point (ppt) Change <sup>5</sup>
Apr	491	+0.1%	+0.2%	77.9%	-0.3 ppt	-0.2 ppt
May	572	-4.0%	-1.0%	87.2%	-3.6 ppt	-0.8 ppt
Jun	492	-5.4%	-1.0%	77.8%	-4.2 ppt	-2.1 ppt
Jul	541	+11.9%	+8.6%	82.5%	+8.3 ppt	+6.3 ppt
Aug	497	-1.8%	-0.2%	76.4%	-1.2 ppt	+0.1 ppt
Sep	477	-4.6%	-6.3%	75.3%	-4.6 ppt	-5.6 ppt
Oct						
Nov						
Dec						
Jan						
Feb						
Mar						
TOTAL	3,070	-0.8%	-0.3%	79.6%	-0.9 ppt	-0.4 ppt

1Q	1,555	-3.2%	-1.3%	81.1%	-2.7 ppt	-1.0 ppt
2Q	1,515	+1.7%	+0.7%	78.1%	+0.9 ppt	+0.3 ppt
3Q						
4Q						

All of the above information are obtained from Accordia Golf Co., Ltd. as the manager of the 89 golf courses (including golf course related assets relating to such golf courses) located in Japan in the portfolio (the "Initial Portfolio") of Accordia Golf Trust ("AGT"). The information is on a best estimates basis and unaudited.

In September 2016, the number of visitors decreased 4.6% as compared to the same period last year due to the heavier autumn rainfall and some typhoons.

Note: Data calculated is based on 89 golf courses in AGT's portfolio

<sup>1</sup> Utilization Rate = Total number of visitors per 18 holes / (Total operating days x 50 (flights) x 4 (persons)). Total operating days exclude closed days under specific circumstances such as typhoon and snow, among other factors

<sup>2</sup> Year-on-Year (YoY) Change = (Current month data - corresponding month of the previous year) / corresponding month of the previous year

<sup>3</sup> 3 Year Average Change = (Current month data – previous 3 Year Average) / previous 3 Year Average

<sup>4</sup> 3 Year-on-Year (YoY) Change Percentage Point (ppt) = Current month data - corresponding month of the previous year

<sup>5</sup> 3 Year Average Percentage Point Change = Current month data – previous 3 Year Average

**Appendix: 3 Year Average<sup>6</sup>**

	Number of Visitors (thousands)	Utilization Rate
Apr	490	78.1%
May	578	88.0%
Jun	507	79.9%
Jul	498	76.2%
Aug	499	76.3%
Sep	509	80.9%
Oct	518	79.7%
Nov	512	81.2%
Dec	456	76.0%
Jan	353	64.0%
Feb	303	64.2%
Mar	452	74.2%
1Q	1,574	82.1%
2Q	1,505	77.8%
3Q	1,486	78.5%
4Q	1,108	67.9%

<sup>6</sup> 3 Year Average = Average data of the corresponding month(s) of the previous 3 years

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