#### Civmec Limited

#### Media Briefing

Expanding Capabilities, Broadening Horizons

25 March 2015





#### Presentation Flow

**Recent Developments** Public Infrastructure **Recent Share Price Movement** Outlook

#### Civmec – The Heavy Engineering Specialist



- Established in 2009 and listed on SGX Mainboard since April 2012
- Civmec is an integrated, multi-disciplined construction and engineering services provider to the resources and infrastructure industries in Australia
- Headquartered in Perth, Western Australia, it also has facilities and operations in Broome, the Northern Territory and has established presence in Sydney and Singapore
- With its comprehensive suite of services, Civmec is a leader of heavy engineering services for infrastructure, oil and gas and mining sectors.

## Recent Developments



#### Perth Stadium Contract





- Awarded a A\$73 million contract one of the biggest contracts awarded for this project –
   for fabrication and site erection of steelwork for new Perth Stadium by Brookfield Multiplex
- Installation of 14,000 tonnes of structural steel for superstructure and canopy of facility
- Project has commenced in March 2015 and will complete in approximately 18 months
- Award of contract shows support by WA's State Government and underscores Civmec's capabilities; is Civmec's largest infrastructure contract to date
- Revenue contribution to commence from the April-June 2015 quarter ("Q4 FY2015")

## Recent Contract Wins Public Infrastructure Sector



#### **Elizabeth Quay**

- Waterfront development in Perth, Western Australia
- A\$2.6 billion project that will connect Swan River to the Perth CBD
- Civmec awarded contract for the supply and installation of pre-cast concrete and site civil works



#### Gateway WA Perth Airport and Freight Access Project

- Perth's major road infrastructure project (A\$1.0 billion) designed to improve the safety and efficiency of this transport hub
- Supply of pre-cast concrete modules

## Public Infrastructure



#### New Focus On Public Infrastructure

- New emphasis on infrastructure projects complements Civmec's strategy to diversify and expand beyond current markets
- Australia's Government is investing approximately \$50 billion across Australia over 7 years, which when combined with State/Territory and private sector funding, will be a catalyst for additional infrastructure investment in excess of \$125 billion<sup>1</sup>:
- Provides significant tendering opportunities for Civmec
- Commenced business development activity on the East Coast of Australia established an office in Sydney

Pipeline of Government projects<sup>1</sup> that will require disciplines that Civmec possesses (totaling approximately \$50 billion):



#### What This Means For Civmec

- Reduce dependence on Oil & Gas and Resources sectors
- Simultaneously shifting towards an Operating Expenditure ("Opex") model from a Capital Expenditure ("Capex") model
- More clients are including Civmec on their panels for capital works
- Tendering activity as EPC / joint venture partner



### Our Scale, Our Advantage

- Largest facility in Western Australia, with waterfront (120,000 sq m)
- At least eight major engineering disciplines
- Sophisticated internal processes (Civtrac) and minimised outsourcing
- Henderson facility is nearing completion
- Mature processes allows Civmec to expand on Opex activities
- Gaining market recognition, both from Mining and Infrastructure sectors

## Our Scale, Our Advantage



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# Recent Share Price Movement



## Stock Movement What Civmec Has Announced

- Responded to SGX query regarding trading activity on 17 March 2015:
  - Not aware of any information not previously announced that might explain the change in share price and trading volume
  - Civmec confirms its compliance with the Listing Rules
- Civmec responded to increased share trading activity on 18 March 2015:
  - Motivated seller who holds a large but not substantial shareholding in Civmec who is selling for personal reasons, which may have caused additional trading of securities
  - Civmec is not aware of any information not previously announced

### Share Price Chart (1 Month)

25 February 2015 – 24 March 2015



### Other Developments

- Support shown by major shareholder who has increased total shareholdings to 7.83%
- Phillip Capital issued a "BUY" rating on 19 March 2015

"We are very pleased with the progress of the business and the recently announced contract awards have reinforced that we are gaining momentum in executing our strategy,"

Mr. Pat Tallon, CEO of Civmec



#### Outlook

- Perth Stadium contract underscores success of push to public infrastructure
  - Resources sector shift from Capex to Opex offers fresh opportunities
    - Henderson facility has matured and offers economies of scale, new opportunities |
    - Opening up Australian Eastern seaboard (Sydney office); exploring opportunities in SEA
  - Tendering activity as EPC / joint venture partner
- 6 Strong balance sheet which will provide a solid foundation for growth

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### Thank you

#### **Media and Investor Contact Information:**

#### WeR1 Consultants Pte Ltd

38A Circular Road, Singapore 049394

Tel: (65) 6737 4844 | Fax: (65) 6737 4944

lan Lau, ianlau@wer1.net

Sheryl Sim, sheryl@wer1.net



