



Koh Brothers Eco Engineering Limited

Annual General Meeting 25 April 2023



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BUSINESS OVERVIEW BUSINESS STRATEGIES 2 FINANCIAL 3 HIGHLIGHTS







BUSINESS OVERVIEW





Engineering & Construction

- Leading contractor in Singapore with established portfolio of infrastructure, building, M&E projects
- Good momentum, with order book of <u>S\$684.6 million</u> as of 31 December 2022
- Continue to leverage on our competitive advantage, track record, experience and capabilities to seize opportunities for more valuable construction projects
- Focused on smooth execution of projects, actively monitoring progress, safety and cost controls
- Face challenging operating environment due to rising cost resulting from high interest rate, cost increase of materials and manpower caused by high inflation, global supply chain disruption and geopolitical tensions

Engineering & Construction -Infra-structure



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| Contract ValueS\$520.0mS\$225.4mClientPUBLTA• Section from South Tunnel at Tuas Road and Industrial Tunnel at Pioneer Road to the Tuas Water Reclamation Plant (10km)• All civil, structural, architectural, electrical & mechanical and system works relating to the construction of cut-and-cover tunnels and other structures from the east of the planned Prince Edward Station to the existing Marina Bay Station | | Deep Tunnel Sewerage System (Phase 2) | Circle Line 6 | |
|---|----------------|---|---|---|
| Section from South Tunnel at Tuas Road and Industrial Tunnel at Pioneer Road to the Tuas Water Reclamation Plant (10km) Design and construction of the tunnels, shafts and other features All civil, structural, architectural, electrical & mechanical and system works relating to the construction of cut-and-cover tunnels and other structures from the east of the planned Prince Edward Station to | Contract Value | S\$520.0m | S\$225.4m | |
| Road and Industrial Tunnel at Pioneer Road to the Tuas Water Reclamation Plant (10km)electrical & mechanical and system works relating to the construction of cut-and-cover tunnels and other structures from the east of the planned Prince Edward Station to | Client | PUB | LTA | |
| | | Road and Industrial Tunnel at Pioneer Road to the Tuas Water Reclamation Plant (10km) Design and construction of the | electrical & mechanical and system works relating to the construction of cut-and-cover tunnels and other structures from the east of the planned Prince Edward Station to | 6 |

Engineering & Construction - Water & Waste Water Process





| | Tuas Water Reclamation Plant Contract 2A - Influent Pumping Solutions | | | |
|----------------|---|--|--|--|
| Contract Value | S\$200.7m | S\$668.2m | | |
| Client | PUB | PUB | | |
| | To carry out mechanical, electrical and instrumentation control and automation works for Industrial Liquids Module 1 at Tuas Reclamation Plant World largest industrial used water treatment facility using ceramic membrane technology to reclaim industrial used water Treatment capacity of 75,000 m³ | Provision of Influent Pumping Stations, Coarse Screen Shafts 66/22kV Electrical Main Substation A and B | | |

Engineering & Construction - Building





Van Holland Luxury Residence

| Contract Value | S\$29.4m | |
|----------------|--|---|
| Client | KBD Holland | |
| | Construction of freehold residential development at Holland Village 69-unit residential development comprising one block of 4-storey and two blocks of 5-storey residential units, 26-metre infinity lap pool and clubhouse | |
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Bio-Refinery & Renewable Energy



Bio-Refinery & Renewable Energy

- Held through Oiltek International Limited ("Oiltek")
- Services for edible oil industry including the engineering, procurement, construction and commissioning of edible oil refining plants, turnkey outside-battery-limits infrastructure engineering, downstream high value niche processes and products
 Services for renewable energy industry including the designing, building and supplying of multi-feedstock biodiesel, winter fuel, and palm oil mill effluent biogas recovery plants, specialty chemical product trading, engineering component sales and agency.

Outlook

Remain confident about the long-term outlook for bio-refinery as the global consumption of oils grows, as evidenced by the strong growth in the food and beverage, renewable energy and biodiesel sectors and an acceleration of the global trend towards environmental sustainability benefiting the renewable energy segment.

Healthy Order Book





Business Strategy



Upgrade Core Competency

- Water & Hydro Engineering Business
- MEICA (Process M&E)
- Building, Land Infrastructure
- Direct Operation



Strengthen Project Management

- Engineering Capabilities
- Construction Management
- Global & Local Supply Chains
- Cash Flow Management

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Diversify and Transform

- Building Service (M&E) Business
- High-tech Building Business
- Renewable Energy Business



Upgrade Corporate Governance E Digitalization

- ESG
- Digitalization of Business Processes
- Enterprise Resource Planning





FINANCIAL HIGHLIGHTS

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Financial Highlights

| S\$'m | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 |
|----------------------------|--------|--------|--------|--------|--------|
| Revenue | 328.8 | 290.6 | 182.3 | 180.6 | 211.7 |
| Gross Profit | 14.6 | 16.3 | 0.6 | 11.8 | 14.5 |
| Profit / (Loss) Before Tax | 7.0 | 6.9 | (10.2) | 3.7 | 4.5 |
| Profit / (Loss) After Tax | 5.9 | 6.2 | (11.0) | 2.7 | 3.4 |
| Gross Profit Margin (%) | 4.4 | 5.6 | 0.3 | 6.5 | 6.8 |





Gearing Ratio & Order Book

| S\$'m | 31 Dec 2018 | 31 Dec 2019 | 31 Dec 2020 | 31 Dec 2021 | 31 Dec 2022 |
|---------------------------|----------------|----------------|----------------|----------------|----------------|
| Cash and Bank Balances | 20.6 | 47.2 | 56.2 | 64.8 | 55.2 |
| Net Debt | 27.0 | 42.7 | 29.1 | 9.9 | 3.8 |
| Shareholders' Equity | 90.4 | 104.5 | 103.8 | 143.0 | 145.5 |
| Gearing Ratio (x) | 0.29 | 0.41 | 0.28 | 0.07 | 0.03 |
| Order Book | 682.8 | 857.1 | 676.3 | 775.0 | 684.6 |

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Balance Sheet & Key Ratios

| S\$'m | 31 Dec 2018 | 31 Dec 2019 | 31 Dec 2020 | 31 Dec 2021 | 31 Dec 2022 |
|---------------------------|----------------|----------------|----------------|----------------|----------------|
| Current Assets | 184.0 | 232.0 | 209.2 | 225.4 | 205.0 |
| Current Liabilities | 149.7 | 178.2 | 143.6 | 117.8 | 123.5 |
| Net Current Assets | 34.3 | 53.9 | 65.6 | 107.6 | 81.5 |
| Cash and Bank Balances | 20.6 | 47.2 | 56.2 | 64.8 | 55.2 |
| Total Assets | 250.1 | 314.8 | 277.7 | 283.4 | 291.0 |
| Net Debt | 27.0 | 42.7 | 29.1 | 9.9 | 3.8 |
| Net Assets | 93.5 | 107.0 | 106.0 | 145.2 | 151.0 |
| NAV per share (cents) | 5.78 | 5.92 | 5.19 | 5.07 | 5.16 |
| Current Ratio (x) | 1.2 | 1.3 | 1.5 | 1.9 | 1.6 |

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