

### **NEWS RELEASE**

For immediate release

# CICT posts higher 1H 2023 distributable income of S\$353.2 million year-on-year

- Distribution per unit rose 1.5% stemming from acquisitions and proactive portfolio management
- Anchored by a disciplined and prudent approach to capital management

Singapore, 1 August 2023 – CapitaLand Integrated Commercial Trust Management Limited (CICTML), the manager of CapitaLand Integrated Commercial Trust (CICT or the Trust), today reported a distributable income of \$\$353.2 million for the six months ended 30 June 2023 (1H 2023), an increase of 1.7% year-on-year (y-o-y) compared to the \$\$347.3 million for 1H 2022. This steady performance is driven by CICT's proactive portfolio management and value creation initiatives, particularly from its acquisitions and the completed asset enhancement at Raffles City Singapore, offset by higher finance costs from the additional borrowings for its acquisitions and increases in interest rates.

CICT's 1H 2023 distribution per unit (DPU) was 5.30 cents, up 1.5% y-o-y. Based on the closing price of S\$2.04 per unit on 31 July 2023, CICT's annualised distribution yield for 1H 2023 was 5.2%. With the record date on Thursday, 10 August 2023, Unitholders can expect to receive their 1H 2023 DPU on Friday, 15 September 2023.

CICT continued to demonstrate strong 1H 2023 financial performance with a y-o-y increase of 12.7% in gross revenue and 10.1% in net property income, reaching S\$774.8 million and S\$552.3 million, respectively. The improvement was mainly attributed to contributions from the acquisitions of CapitaSky and the Australia portfolio, as well as the completion of the asset enhancement initiative (AEI) at Raffles City Singapore. This was also boosted by higher rental income from a majority of CICT's Singapore properties. These positive factors were partially offset by an increase in operating expenses. CICT's adjusted net asset value per unit, after excluding 1H 2023 distributable income to Unitholders, was marginally higher at S\$2.07 as at 30 June 2023, up from S\$2.06 as at 31 December 2022.

Mr Tony Tan, CEO of CICTML, said: "Against a backdrop of global uncertainties, CICT continued to deliver stable financial returns to Unitholders underpinned by a resilient portfolio performance and proactive asset management. We achieved higher committed occupancy rates and positive rent reversions for the office and retail assets."

"Looking ahead, we will focus on strengthening our portfolio and optimising the potential of our overseas properties through proactive management. CQ @ Clarke Quay is expected to complete the phased AEI works by late 2H 2023 and will contribute to CICT's performance in 2024 when the tenants progressively commence operations. Supported by a healthy balance

sheet and a robust capital structure, we are well-positioned to implement our portfolio and asset management strategies effectively amidst the macro uncertainties. We will continue to exercise prudence in our capital management and evaluate any organic growth and inorganic opportunities with financial discipline."

## Summary of CICT's results

	1H 2023	1H 2022	FY 2022	FY 2021
Gross Revenue (S\$'000)	774,777	687,599	1,441,747	1,305,051
Net Property Income (S\$' 000)	552,337	501,620	1,043,283	951,082
Amount Available for Distribution (S\$' 000)	358,983	351,200	712,968	687,416
Distributable Income (S\$' 000)	353,245	347,296	702,374	674,713
DPU (cents)	5.30 <sup>5</sup>	5.22	10.58	10.40

#### Notes:

- For 1H 2023, S\$5.7 million comprising S\$4.5 million and S\$1.2 million received from CapitaLand China Trust (CLCT) and Sentral REIT respectively had been retained for general corporate and working capital purposes.
- For 1H 2022, S\$3.9 million comprising S\$2.4 million and S\$1.5 million received from CLCT and Sentral REIT respectively had been retained for general corporate and working capital purposes.
- <sup>3</sup> For FY 2022, S\$10.6 million comprising S\$7.9 million and S\$2.7 million received from CLCT and Sentral REIT respectively had been retained for general corporate and working capital purposes.
- <sup>4</sup> For FY 2021, S\$12.7 million comprising \$\$10.0 million and S\$2.7 million received from CLCT and Sentral REIT respectively had been retained for general corporate and working capital purposes.
- Distribution comprises taxable income of 5.04 cents, tax-exempt income of 0.02 cents and capital of 0.24 cents which relates to the distribution of income from 79RR Office Trust, Glory Office Trust and income repatriated from Australia and Germany.

#### Proactive portfolio management

Despite macro headwinds, CICT's diversified portfolio continued to demonstrate resilience on the back of proactive portfolio management. As at 30 June 2023, CICT's committed portfolio occupancy improved to 96.7%, up 0.5 percentage points from 31 March 2023. The committed occupancies for its retail, office and integrated development portfolios were 98.7%, 95.4% and 97.8%, respectively.

In 1H 2023, CICT successfully converted leasing enquiries into commitments and strengthened tenant relationships by signing approximately 1.0 million square feet (sq ft) of new leases and renewals. This comprised about 0.5 million sq ft of office space and 0.5 million sq ft of retail space. As a result, a significant portion of the lease expiries for 2023 has been addressed. For CICT's Singapore portfolio, tenant retention rates for its office and retail leases were 91.7% and 86.8%, respectively for 1H 2023. Comparing the average committed rent of incoming leases and the average rent of outgoing leases, the office and retail leases of the Singapore portfolio registered positive rent reversions of 9.6% and 6.9% for 1H 2023 respectively. CICT will continue to maintain a proactive approach in balancing the weighted average lease term to expiry and rents within the portfolio.

CICT's office portfolio saw new tenant additions, attracting those primarily from sectors including financial services, business consultancy, and legal. Notably, global payments start-up Nium has chosen Capital Tower as its strategic hub in Singapore. On the retail front, CICT actively curates and enhances in-store experiences, continuously introducing diverse offerings to create an engaging environment. To that end, CICT launched several new-to-market offerings such as Japan's Mister Donut at Junction 8, Australia's bubble tea CHAFFIC at Westgate and Korean barbeque restaurant Bulgogi Syo.

The phased AEI at CQ @ Clarke Quay is scheduled for completion in the later part of 2H 2023 and active leasing of space will continue during this period. Several exciting new F&B openings along the riverfront such as Mexican restaurant Sanchos, Chapters by Drinks & Co. and Seafood Paradise, are shaping up the dining scene at the property. In addition, live music venue and restaurant Simply Retro by Tin Box has started captivating audiences with live performances at CQ @ Clarke Quay.

# Disciplined and prudent capital management

CICT maintains a robust financial position and exercises prudence in capital management. To enhance financial stability, CICT continues to diversify funding sources with flexibility and agility. It successfully issued S\$400.0 million fixed rates notes due 19 June 2030 at 3.938% per annum under the unsecured US\$3.0 billion Euro-Medium Term Note Programme. CICT has the necessary facilities in place to refinance the remaining outstanding debt of S\$130.0 million due in November 2023.

CICT obtained a total of S\$2.2 billion sustainability-linked/green loan facilities and green bond issuance as at 30 June 2023. The total outstanding sustainability-linked/green loan facilities and green bond issuance was S\$4.1 billion as at 30 June 2023.

As at June 30, 2023, CICT maintained an aggregate leverage of 40.4% over an average term to maturity of 4.3 years and at an average cost of debt of 3.2%. Of CICT's total borrowings, approximately 78% were on fixed interest rate. CICT retained its credit rating of "A-" from Standard & Poor's and "A3" from Moody's. Notably, Moody's upgraded CICT's outlook from negative to stable on 26 June 2023.

# About CapitaLand Integrated Commercial Trust (www.cict.com.sg)

CapitaLand Integrated Commercial Trust (CICT) is the first and largest real estate investment trust (REIT) listed on Singapore Exchange Securities Trading Limited (SGX-ST) with a market capitalisation of S\$13.6 billion as at 31 July 2023. It debuted on SGX-ST as CapitaLand Mall Trust in July 2002 and was renamed CICT in November 2020 following the merger with CapitaLand Commercial Trust.

CICT owns and invests in quality income-producing assets primarily used for commercial (including retail and/or office) purpose, located predominantly in Singapore. As the largest proxy for Singapore commercial real estate, CICT's portfolio comprises 21 properties in Singapore, two properties in Frankfurt, Germany, and three properties in Sydney, Australia with a total property value of \$\$24.2 billion based on valuations of its proportionate interests in the portfolio as at 31 December 2022.

CICT is managed by CapitaLand Integrated Commercial Trust Management Limited, a wholly owned subsidiary of CapitaLand Investment Limited, a leading global real estate investment manager with a strong Asia foothold.

# About CapitaLand Investment Limited (<u>www.capitalandinvest.com</u>)

Headquartered and listed in Singapore, CapitaLand Investment Limited (CLI) is a leading global real estate investment manager (REIM) with a strong Asia foothold. As at 31 March 2023, CLI had S\$133 billion of real estate assets under management, and S\$89 billion of real estate funds under management (FUM) held via six listed real estate investment trusts and business trusts, and more than 30 private vehicles across Asia Pacific, Europe and USA. Its diversified real estate asset classes cover retail, office, lodging, business parks, industrial, logistics and data centres.

CLI aims to scale its FUM and fee-related earnings through fund management, lodging management and its full stack of operating capabilities, and maintain effective capital management. As the investment management arm of CapitaLand Group, CLI has access to the development capabilities of and pipeline investment opportunities from CapitaLand's development arm.

As a responsible company, CLI places sustainability at the core of what it does and has committed to achieve net zero emissions by 2050. CLI contributes to the environmental and social well-being of the communities where it operates, as it delivers long-term economic value to its stakeholders.

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This news release may contain forward-looking statements. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, availability of real estate properties, competition from other developments or companies, shifts in customer demands, shifts in expected levels of occupancy rate, property rental income, charge out collections, changes in operating expenses (including employee wages, benefits and training costs and property operating expenses), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business.

You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of CapitaLand Integrated Commercial Trust Management Limited, as manager of CapitaLand Integrated Commercial Trust ("CICT", and the manager of CICT, the "Manager") regarding future events. No representation or warranty expressed or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this news release. Neither the manager nor any of its respective affiliates, advisers or representatives undertakes any obligation to update publicly or revise any forward-looking statements, and none of them shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising, whether directly or indirectly, from any use, reliance or distribution of this news release or its contents or otherwise arising in connection with this news release.

The past performance of CICT and the Manager is not indicative of future performance. The listing of the units in CICT (the "Units") on the Singapore Exchange Securities Trading Limited (the "SGX-ST") does not guarantee a liquid market for the Units. The value of the Units and the income derived from them may fall as well as rise. The Units are not obligations of, deposits in, or guaranteed by, the manager and/or any of its affiliates. An investment in the Units is subject to investment risks, including the possible loss of the principal amount invested. Investors have no right to request that the manager redeem or purchase their Units while the Units are listed on the SGX-ST. It is intended that holders of the Units may only deal in their Units through trading on the SGX-ST.

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