

Supplemental Listing Document

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**Non-collateralised warrants
8,000,000 European Style Cash Settled Put Warrants
relating to the ordinary shares of
Tencent Holdings Limited
issued by**



Macquarie Bank Limited
(ABN 46 008 583 542)
(Incorporated under the laws of Australia)

Issue Price: SGD 0.780 per Warrant

This document is published for the purpose of obtaining a listing of all the above warrants (the “**Warrants**”) to be issued by Macquarie Bank Limited (the “**Issuer**”) and is supplemental to and should be read in conjunction with a base listing document published on 13 July 2018 (the “**Base Listing Document**”) for the purpose of giving information with regard to the Issuer and the Warrants. Information relating to Tencent Holdings Limited (the “**Company**”) is contained in this document.

This document does not constitute or form part of any offer, or invitation, to subscribe for or to sell, or solicitation of any offer to subscribe for or to purchase, Warrants or other securities of the Issuer, nor is it calculated to invite, nor does it permit the making of, offers by the public to subscribe for or purchase for cash or other consideration Warrants or other securities of the Issuer. Restrictions have been imposed on offers and sales of the Warrants and on distributions of documents relating thereto in Singapore, the United States, the United Kingdom, Hong Kong and Australia (see Base Listing Document).

Investors are warned that the price of the Warrants may fall in value as rapidly as it may rise and holders may sustain a total loss of their investment. Prospective purchasers should therefore ensure that they understand the nature of the Warrants and carefully study the risk factors set out in this document before they invest in the Warrants.

The Warrants constitute direct, general and unsecured contractual obligations of the Issuer and of no other person, including those in respect of deposits, but excluding any debts for the time being preferred by law and any subordinated obligations and if you purchase the Warrants you are relying upon the creditworthiness of the Issuer and have no rights under the Warrants against the Company.

The Issuer is regulated as an authorised deposit taking institution by the Australian Prudential Regulation Authority (“APRA”). The Issuer, acting through its Singapore branch is authorised and licensed by the Monetary Authority of Singapore to carry on wholesale banking business in Singapore pursuant to the Banking Act, Chapter 19 of Singapore and therefore is subject to the supervision of the Monetary Authority of Singapore.

13 December 2018

Application has been made to the SGX-ST for permission to deal in and for quotation of the Warrants and the SGX-ST has agreed in principle to grant permission to deal in and for quotation of the Warrants. It is expected that dealings in the Warrants will commence on 14 December 2018.

Warrants are complex instruments and are not suitable for inexperienced investors. Investors should also have sufficient financial resources and liquidity to bear all of the risks of an investment in the Warrants. Prospective purchasers should not invest in Warrants which are complex financial instruments unless they have the expertise (either alone or with a financial adviser) to evaluate how the Warrants will perform under changing conditions, the resulting effects on the value of the Warrants and the impact this investment will have on the potential investor's overall investment portfolio.

Subject as set out below, the Issuer accepts full responsibility for the accuracy of the information contained in this document and the Base Listing Document in relation to itself and the Warrants. To the best of the knowledge and belief of the Issuer (which has taken all reasonable care to ensure that such is the case), the information contained in this document and the Base Listing Document for which it accepts responsibility (subject as set out below in respect of the information contained herein with regard to the Company) is in accordance with the facts and is not limited by anything likely to affect the import of such information. The information contained herein with regard to the Company consists of extracts from information released publicly. The Issuer accepts responsibility for accurately reproducing such extracts but accept no further or other responsibility in respect of such information.

Neither the delivery of this document nor any sale made hereunder shall create any implication that there has been no change in the affairs of the Issuer, and its subsidiaries and affiliates since the date hereof. No person has been authorised to give any information or to make any representations other than those contained in this document in connection with the offering of the Warrants, and, if given or made, such information or representations must not be relied upon as having been authorised by the Issuer.

This document does not constitute an offer or invitation by or on behalf of the Issuer to purchase or subscribe for any of the Warrants. The distribution of this document and the offering of the Warrants may, in certain jurisdictions, be restricted by law. The Issuer requires persons into whose possession this document comes to inform themselves of and observe all such restrictions.

The Warrants have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the “**Securities Act**”). Warrants, or interests therein, may not at any time be offered, sold, resold or delivered within the United States or to, or for the account or benefit of, U.S. persons and any offer, sale, resale or delivery made within the United States or to, or for the account or benefit of, a U.S. person will not be recognised. A further description of certain restrictions on offering and sale of the Warrants and distribution of this document is given in the section headed “Sales Restrictions” in the Base Listing Document.

The SGX-ST has made no assessment of, nor taken any responsibility for, the financial soundness of the Issuer or the merits of investing in the Warrants, nor have they verified the accuracy or the truthfulness of statements made or opinions expressed in this document.

The Issuer or its affiliates may repurchase Warrants at any time and any Warrant which is repurchased may be offered from time to time in one or more transactions in the over-the-counter market or otherwise at prevailing market prices or in negotiated transactions, at the discretion of the Issuer. Investors should not therefore make any assumption as to the number of Warrants in issue at any time.

References in this document to the “**Conditions**” shall mean references to the Terms and Conditions of the European Style Cash Settled Put Warrants contained in the Base Listing Document. Terms not defined herein shall have the meanings ascribed thereto in the Conditions.

TERMS AND CONDITIONS OF THE WARRANTS

*The following are the terms and conditions of the Warrants and should be read in conjunction with, and are qualified by reference to, the other information set out in this document and the base listing document dated 13 July 2018 (the “**Base Listing Document**”).*

The Conditions are set out in the section headed “Terms and Conditions of the European Style Cash Settled Put Warrants” in the Base Listing Document. For the purposes of the Conditions, the following terms shall have the following meanings:

Warrants:	8,000,000 European Style Cash Settled Put Warrants relating to the ordinary shares (“ Shares ”) of the Company
Company:	Tencent Holdings Limited (Reuters Instrument Code: 0700.HK)
Conversion Ratio (number of Shares per Warrant):	0.125000 (i.e. every 8 Warrants initially relate to 1 Share)
Underlying Price ¹ and Source:	HKD 310.000 (out of the money) (Reuters/Bloomberg)
Exercise Price:	HKD 300.000
Gearing ¹ :	8.7x
Premium ¹ :	14.7%
Volatility ¹ :	Implied: 40% Historical: 30%
Launch Date:	10 December 2018
Closing Date:	13 December 2018
Dealing Commencement Date:	14 December 2018
Last Trading Date:	The 5 th Exchange Business Day immediately preceding the Expiry Date, provided that if such day is not a Business Day, the first preceding day that is a Business Day, currently being 19 September 2019

¹ These figures are calculated as at, and based on information available to the Issuer on or about, the date of the termsheet in respect of the Warrants. The Issuer is not obliged, and undertakes no responsibility to any person, to update or inform any person of any changes to the figures after the date of the termsheet in respect of the Warrants.

Expiry Date:	26 September 2019
Board Lot:	100 Warrants
Valuation Date:	Each of the five Exchange Business Days immediately preceding the Expiry Date (subject to Market Disruption Events as set out in the Conditions of the Warrants)
Exercise:	Warrantholders shall not be required to deliver an exercise notice. Exercise of Warrants shall be determined by whether the Cash Settlement Amount (less any Exercise Expenses) is positive. If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Warrants shall be deemed to have been automatically exercised at 12:00 noon (Singapore time) on the Expiry Date (or if the Expiry Date is not a Business Day, the immediately preceding Business Day). The Cash Settlement Amount less the Exercise Expenses in respect of the Warrants shall be paid in the manner set out in Condition 4(c) of the Warrants. In the event the Cash Settlement Amount (less any Exercise Expenses) is zero or negative, all Warrants shall be deemed to have expired at 12:00 noon (Singapore time) on the Expiry Date (or if the Expiry Date is not a Business Day, the immediately preceding Business Day) and Warrantholders shall not be entitled to receive any payment from the Issuer in respect of the Warrants.
Cash Settlement Amount:	In respect of each Warrant, shall be an amount (if positive) payable in the Settlement Currency equal to the Exchange Rate multiplied by: (A) (i) the Exercise Price LESS (ii) the arithmetic mean of the closing prices of one Share (as derived from the daily publications of the Relevant Stock Exchange, subject to any adjustments to such closing prices determined by the Issuer to be necessary to reflect any capitalisation, rights issue, distribution or the like) for each Valuation Date MULTIPLIED by (B) the Conversion Ratio In certain circumstances, the Conversion Ratio and the Exercise Price will be adjusted as set out in Condition 6 of the Warrants.
Exchange Rate:	The rate of exchange for the conversion of the Reference Currency to the Settlement Currency as at 5:00 p.m. (Singapore time) on the Expiry Date as shown on Bloomberg provided that if the Bloomberg service ceases to display such information, such page as displays such information on such other services as may be selected by the Issuer.
Reference Currency:	Hong Kong dollars
Settlement Currency:	Singapore dollars
	The Shares are traded in Hong Kong dollars on The Stock Exchange of Hong Kong Limited ("HKEX"). However, the Warrants

will be issued and traded in Singapore dollars on the Singapore Exchange Securities Trading Limited (“**SGX-ST**”).

Exercise Expenses: Warrantholders will be required to pay all charges (including any taxes if applicable) which are incurred in respect of the exercise of the Warrants.

Relevant Stock Exchange: HKEX

Clearing System: The Central Depository (Pte) Limited (“**CDP**”)

Fees and Charges: Normal transaction and brokerage fees shall apply to the trading of the Warrants on the SGX-ST.

In addition, the Conditions have been modified as follows:

Reference to “Business Day” in Condition 2 shall be replaced by “Exchange Business Day”.

“**Exchange Business Day**” shall be a day on which the HKEX is open for dealings in Hong Kong during its normal trading hours.

The Conditions set out in the section headed “Terms and Conditions of the European Style Cash Settled Put Warrants” in the Base Listing Document are set out below. This section is qualified in its entirety by reference to the detailed information appearing elsewhere in this document which shall, to the extent so specified or to the extent inconsistent with the relevant Conditions set out below, replace or modify the relevant Conditions for the purpose of the Warrants.

TERMS AND CONDITIONS OF THE EUROPEAN STYLE CASH SETTLED PUT WARRANTS

1. Form, Status, Transfer and Title

- (a) *Form.* The Warrants (which expression shall, unless the context otherwise requires, include any further warrants issued pursuant to Condition 11) are issued subject to and with the benefit of:
- (i) an instrument by way of deed poll (the “**Instrument**”) dated the Closing Date, made by Macquarie Bank Limited (the “**Issuer**”); and
 - (ii) a master warrant agent agreement (the “**Warrant Agent Agreement**”) dated 26 November 2004 and such other Warrant Agent Agreement as may be in force from time to time, made between the Issuer and the Warrant Agent for the Warrants.

Copies of the Instrument and the Warrant Agent Agreement are available for inspection at the specified office of the Warrant Agent.

The Warrantholders (as defined below) are entitled to the benefit of, are bound by and are deemed to have notice of all the provisions of the Instrument and the Warrant Agent Agreement.

- (b) *Status.* The Warrants constitute direct, general and unsecured contractual obligations of the Issuer and rank, and will rank, equally among themselves and *pari passu* with all other present and future unsecured and unsubordinated obligations of the Issuer (save for statutorily preferred exceptions). The Warrants provide for cash settlement on exercise.
- (c) *Transfer.* The Warrants are represented by a global warrant certificate (“**Global Warrant**”) which will be deposited with The Central Depository (Pte) Limited (“**CDP**”). Warrants in definitive form will not be issued. Transfers of Warrants may be effected only in Board Lots or integral multiples thereof. All transactions in (including transfers of) Warrants, in the open market or otherwise, must be effected through a securities account with CDP. Title will pass upon registration of the transfer in the records maintained by CDP.
- (d) *Title.* Each person who is for the time being shown in the records maintained by CDP as entitled to a particular number of Warrants shall be treated by the Issuer and the Warrant Agent as the holder and absolute owner of such number of Warrants, notwithstanding any notice to the contrary. The expression “**Warrantholder**” shall be construed accordingly.

2. Warrant Rights and Exercise Expenses

- (a) *Warrant Rights.* Every Warrant entitles each Warrantholder, upon due exercise and on compliance with Condition 4, to payment by the Issuer of the Cash Settlement Amount (as defined below) (if any) in the manner set out in Condition 4.

The "**Cash Settlement Amount**", in respect of each Warrant, shall be an amount (if positive) payable in the Settlement Currency equal to:

(A) (i) the Exercise Price for the time being LESS (ii) the arithmetic mean of the closing prices of one Share (as derived from the daily publications of the relevant stock exchange on which the Shares related to the Warrants are traded ("**Relevant Stock Exchange**") (as specified in the relevant Supplemental Listing Document), subject to any adjustments to such closing prices determined by the Issuer to be necessary to reflect any capitalisation, rights issue, distribution or the like) for each Valuation Date (as defined below) MULTIPLIED by (B) the Conversion Ratio,

and multiplied by the applicable exchange rate if the Reference Currency is different from the Settlement Currency.

If the Issuer determines, in its sole discretion, that on any Valuation Date a Market Disruption Event (as defined below) has occurred, then that Valuation Date shall be postponed until the first succeeding Business Day (as defined below) on which there is no Market Disruption Event, unless there is a Market Disruption Event on each of the two Business Days immediately following the original date that, but for the Market Disruption Event, would have been a Valuation Date. In that case:

- (A) that second Business Day shall be deemed to be the Valuation Date notwithstanding the Market Disruption Event; and
- (B) the Issuer shall determine the closing price on the basis of its good faith estimate of the bid price that would have prevailed on that second Business Day but for the Market Disruption Event.

If the postponement of a Valuation Date as aforesaid would result in a Valuation Date falling on or after the Expiry Date, then (1) the Business Day immediately preceding the Expiry Date (the "**Last Valuation Date**") shall be deemed to be the Valuation Date notwithstanding the Market Disruption Event and (2) the Issuer shall determine the closing price on the basis of its good faith estimate of the bid price that would have prevailed on the Last Valuation Date but for the Market Disruption Event.

"**Conversion Ratio**" means the ratio (expressed as the number of Shares to which one Warrant relates) specified by the Issuer, subject to adjustments in accordance with these Conditions.

"**Market Disruption Event**" means the occurrence or existence on any Valuation Date of (i) any suspension of trading on the Relevant Stock Exchange of the Shares requested by the Company if that suspension, is in the determination of the Issuer, material, (ii) any suspension of or limitation imposed on trading (including but not limited to unforeseen circumstances such as by reason of movements in price exceeding limits permitted by the Relevant Stock Exchange or any act of God, war,

riot, public disorder, explosion, terrorism or otherwise) on the Relevant Stock Exchange in the Shares if that suspension or limitation is, in the determination of the Issuer, material, or (iii) the closing of the Relevant Stock Exchange or a disruption to trading on the Relevant Stock Exchange if that disruption, is in the determination of the Issuer, material as a result of the occurrence of any act of God, war, riot, public disorder, explosion, terrorism or otherwise.

“Valuation Date” means, with respect to the exercise of Warrants, and subject as provided above in relation to a Market Disruption Event, each of the five Business Days immediately preceding the Expiry Date relating to such exercise.

- (b) *Exercise Expenses.* Warrantholders will be required to pay all charges (including any taxes if applicable) which are incurred in respect of the exercise of the Warrants (the “**Exercise Expenses**”). An amount equivalent to the Exercise Expenses will be deducted by the Issuer from the Cash Settlement Amount in accordance with Condition 4. Notwithstanding the foregoing, the Warrantholders shall account to the Issuer on demand for any Exercise Expenses to the extent that they were not or could not be deducted from the Cash Settlement Amount prior to the date of payment of the Cash Settlement Amount to the Warrantholders in accordance with Condition 4.

3. Expiry Date

Unless automatically exercised in accordance with Condition 4(b), the Warrants shall be deemed to expire at 12:00 noon (Singapore time) on the Expiry Date (or if the Expiry Date is not a Business Day, the immediately preceding Business Day).

4. Exercise of Warrants

- (a) *Exercise.* Warrants may only be exercised on the Expiry Date (or if the Expiry Date is not a Business Day, the immediately preceding Business Day) in accordance with Condition 4(b).
- (b) *Automatic Exercise.* Warrantholders shall not be required to deliver an exercise notice. Exercise of Warrants shall be determined by whether the Cash Settlement Amount (less any Exercise Expenses) is positive. If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Warrants shall be deemed to have been automatically exercised at 12:00 noon (Singapore time) on the Expiry Date (or if the Expiry Date is not a Business Day, the immediately preceding Business Day). The Cash Settlement Amount less the Exercise Expenses in respect of the Warrants shall be paid in the manner set out in Condition 4(c) below. In the event the Cash Settlement Amount (less any Exercise Expenses) is zero or negative, all Warrants shall be deemed to have expired at 12:00 noon (Singapore time) on the Expiry Date (or if the Expiry Date is not a Business Day, the immediately preceding Business Day) and Warrantholders shall not be entitled to receive any payment from the Issuer in respect of the Warrants.
- (c) *Settlement.* In respect of Warrants which are automatically exercised in accordance with Condition 4(b), the Issuer will pay to the relevant Warrantholder the Cash Settlement Amount (if any) in the Settlement Currency. The aggregate Cash Settlement Amount (less any Exercise Expenses) shall be despatched as soon as practicable and no later than five Business Days following the Last Valuation Date by

way of crossed cheque or other payment in immediately available funds drawn in favour of the Warrantholder only (or, in the case of joint Warrantholders, the first-named Warrantholder) appearing in the records maintained by CDP. Any payment made pursuant to this Condition 4(c) shall be delivered at the risk and expense of the Warrantholder and posted to the Warrantholder's address appearing in the records maintained by CDP (or, in the case of joint Warrantholders, to the address of the first-named Warrantholder appearing in the records maintained by CDP). If the Cash Settlement Amount is equal to or less than the determined Exercise Expenses, no amount is payable.

- (d) *CDP not liable.* CDP shall not be liable to any Warrantholder with respect to any action taken or omitted to be taken by the Issuer or the Warrant Agent in connection with the exercise of the Warrants or otherwise pursuant to or in connection with these Conditions.
- (e) *Business Day.* In these Conditions, a “**Business Day**” shall be a day on which the SGX-ST is open for dealings in Singapore during its normal trading hours and banks are open for business in Singapore.

5. Warrant Agent

- (a) *Warrant Agent.* The Issuer reserves the right, subject to the appointment of a successor, at any time to vary or terminate the appointment of the Warrant Agent and to appoint another Warrant Agent provided that it will at all times maintain a Warrant Agent which, so long as the Warrants are listed on the SGX-ST, shall be in Singapore. Notice of any such termination or appointment and of any change in the specified office of the Warrant Agent will be given to the Warrantholders in accordance with Condition 9.
- (b) *Agent of Issuer.* The Warrant Agent will be acting as agent of the Issuer and will not assume any obligation or duty to or any relationship of agency or trust for the Warrantholders. All determinations and calculations by the Warrant Agent under these Conditions shall (save in the case of manifest error) be final and binding on the Issuer and the Warrantholders.

6. Adjustments

- (a) *Potential Adjustment Event.* Following the declaration by a Company of the terms of any Potential Adjustment Event (as defined below), the Issuer will determine whether such Potential Adjustment Event has a dilutive or concentrative or other effect on the theoretical value of the Shares and, if so, will (i) make the corresponding adjustment, if any, to any one or more of the Conditions as the Issuer determines appropriate to account for that dilutive or concentrative or other effect, and (ii) determine the effective date of that adjustment. The Issuer may, but need not, determine the appropriate adjustment by reference to the adjustment in respect of such Potential Adjustment Event made by an exchange on which options or futures contracts on the Shares are traded.
- (b) *Definitions.* “**Potential Adjustment Event**” means any of the following:

- (i) a subdivision, consolidation or reclassification of the Shares (excluding a Merger Event) or a free distribution or dividend of any such Shares to existing holders by way of bonus, capitalisation or similar issue;
 - (ii) a distribution or dividend to existing holders of the Shares of (1) such Shares, or (2) other share capital or securities granting the right to payment of dividends and/or the proceeds of liquidation of the Company equally or proportionately with such payments to holders of such Shares, or (3) share capital or other securities of another issuer acquired by the Company as a result of a “spin-off” or other similar transaction, or (4) any other type of securities, rights or warrants or other assets, in any case for payment (in cash or otherwise) at less than the prevailing market price as determined by the Issuer;
 - (iii) an extraordinary dividend;
 - (iv) a call by the Company in respect of the Shares that are not fully paid;
 - (v) a repurchase by the Company of the Shares whether out of profits or capital and whether the consideration for such repurchase is cash, securities or otherwise;
 - (vi) with respect to a Company an event that results in any shareholder rights pursuant to a shareholder rights agreement or other plan or arrangement of the type commonly referred to as a “poison pill” being distributed, or becoming separated from shares of common stock or other shares of the capital stock of such Company (provided that any adjustment effected as a result of such an event shall be readjusted upon any redemption of such rights); or
 - (vii) any other event that may have, in the opinion of the Issuer, a dilutive or concentrative or other effect on the theoretical value of the Shares.
- (c) *Merger Event, Tender Offer, Nationalisation and Insolvency.* If a Merger Event, Tender Offer, Nationalisation or Insolvency occurs in relation to the Shares, the Issuer may take any action described below:
- (i) determine the appropriate adjustment, if any, to be made to any one or more of the Conditions to account for the Merger Event, Tender Offer, Nationalisation or Insolvency, as the case may be, and determine the effective date of that adjustment. The Issuer may, but need not, determine the appropriate adjustment by reference to the adjustment in respect of the Merger Event, Tender Offer, Nationalisation or Insolvency made by an options exchange to options on the Shares traded on that options exchange;
 - (ii) cancel the Warrants by giving notice to the Warrantholders in accordance with Condition 9. If the Warrants are so cancelled, the Issuer will pay an amount to each Warrantholder in respect of each Warrant held by such Warrantholder which amount shall be the fair market value of a Warrant taking into account the Merger Event, Tender Offer, Nationalisation or Insolvency, as the case may be, less the cost to the Issuer and/or any of its affiliates of unwinding any underlying related hedging arrangements, all as

determined by the Issuer in its reasonable discretion. Payment will be made in such manner as shall be notified to the Warrantheolders in accordance with Condition 9; or

- (iii) following any adjustment to the settlement terms of options on the Shares on such exchange(s) or trading system(s) or quotation system(s) as the Issuer in its reasonable discretion shall select (the “**Option Reference Source**”) make a corresponding adjustment to any one or more of the Conditions, which adjustment will be effective as of the date determined by the Issuer to be the effective date of the corresponding adjustment made by the Option Reference Source. If options on the Shares are not traded on the Option Reference Source, the Issuer will make such adjustment, if any, to any one or more of the Conditions as the Issuer determines appropriate, with reference to the rules and precedents (if any) set by the Option Reference Source, to account for the Merger Event, Tender Offer, Nationalisation or Insolvency, as the case may be, that in the determination of the Issuer would have given rise to an adjustment by the Option Reference Source if such options were so traded.

Once the Issuer determines that its proposed course of action in connection with a Merger Event, Tender Offer, Nationalisation or Insolvency, it shall give notice to the Warrantheolders in accordance with Condition 9 stating the occurrence of the Merger Event, Tender Offer, Nationalisation or Insolvency, as the case may be, giving details thereof and the action proposed to be taken in relation thereto. Warrantheolders should be aware that due to the nature of such events, the Issuer will not make an immediate determination of its proposed course of action or adjustment upon the announcement or occurrence of a Merger Event, Tender Offer, Nationalisation or Insolvency.

- (d) *Definitions.* “**Insolvency**” means that by reason of the voluntary or involuntary liquidation, bankruptcy, insolvency, dissolution or winding-up of or any analogous proceeding affecting a Company (i) all the Shares of that Company are required to be transferred to a trustee, liquidator or other similar official or (ii) holders of the Shares of that Company become legally prohibited from transferring them. “**Merger Date**” means the closing date of a Merger Event or, where a closing date cannot be determined under the local law applicable to such Merger Event, such other date as determined by the Issuer. “**Merger Event**” means, in respect of the Shares, any (i) reclassification or change of such Shares that results in a transfer of or an irrevocable commitment to transfer all of such Shares outstanding to another entity or person, (ii) consolidation, amalgamation, merger or binding share exchange of a Company with or into another entity or person (other than a consolidation, amalgamation, merger or binding share exchange in which such Company is the continuing entity and which does not result in reclassification or change of all of such Shares outstanding), (iii) takeover offer, exchange offer, solicitation, proposal or other event by any entity or person to purchase or otherwise obtain 100 per cent. of the outstanding Shares of the Company that results in a transfer of or an irrevocable commitment to transfer all such Shares (other than such Shares owned or controlled by such other entity or person), or (iv) consolidation, amalgamation, merger or binding share exchange of the Company or its subsidiaries with or into another entity in which the Company is the continuing entity and which does not result in a reclassification or change of all such Shares outstanding but results in the outstanding Shares (other than Shares owned or controlled by such other entity) immediately prior to such event collectively

representing less than 50 per cent. of the outstanding Shares immediately following such event, in each case if the Merger Date is on or before the Valuation Date or, if there is more than one Valuation Date, the Last Valuation Date. “**Nationalisation**” means that all the Shares or all or substantially all of the assets of a Company are nationalised, expropriated or are otherwise required to be transferred to any governmental agency, authority, entity or instrumentality thereof. “**Tender Offer**” means a takeover offer, tender offer, exchange offer, solicitation, proposal or other event by any entity or person that results in such entity or person purchasing, or otherwise obtaining or having the right to obtain, by conversion or other means, greater than 10 per cent. and less than 100 per cent. of the outstanding voting shares of the Company, as determined by the Issuer, based upon the making of filings with governmental or self-regulatory agencies or such other information as the Issuer deems relevant.

- (e) *Other Adjustments.* Except as provided in this Condition 6 and Condition 12, adjustments will not be made in any other circumstances, subject to the right reserved by the Issuer (such right to be exercised in the Issuer's sole and unfettered discretion and without any obligation whatsoever) to make such adjustments as it believes appropriate in circumstances where an event or events occur which it believes in its sole discretion (and notwithstanding any prior adjustment made pursuant to the above) should, in the context of the issue of the Warrants and the obligations of the Issuer, give rise to such adjustment provided that such adjustment is considered by the Issuer not to be materially prejudicial to the Warrantholders generally (without considering the circumstances of any individual Warrantholder or the tax or other consequences of such adjustment in any particular jurisdiction).
- (f) *Notice of Adjustments.* All determinations made by the Issuer pursuant hereto will be conclusive and binding on the Warrantholders. The Issuer will give, or procure that there is given, notice as soon as practicable of any adjustment and of the date from which such adjustment is effective by publication in accordance with Condition 9.

7. Purchases

The Issuer or its related corporations may at any time purchase Warrants at any price in the open market or by tender or by private treaty. Any Warrants so purchased may be held or resold or surrendered for cancellation.

8. Meetings of Warrantholders; Modification

- (a) *Meetings of Warrantholders.* The Warrant Agent Agreement contains provisions for convening meetings of the Warrantholders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution (as defined in the Warrant Agent Agreement) of a modification of the provisions of the Warrants or of the Warrant Agent Agreement.

At least 21 days' notice (exclusive of the day on which the notice is given and of the day on which the meeting is held) specifying the date, time and place of the meeting shall be given to the Warrantholders. Such a meeting may be convened by the Issuer or by Warrantholders holding not less than ten per cent. of the Warrants for the time being remaining unexercised. The quorum at any such meeting for passing an Extraordinary Resolution will be two or more persons holding or representing not less than 25 per cent. of the Warrants for the time being remaining unexercised, or at any

adjourned meeting two or more persons being or representing Warrantholders whatever the number of Warrants so held or represented.

A resolution will be an Extraordinary Resolution when it has been passed at a duly convened meeting by not less than three-quarters of the votes cast by such Warrantholders who, being entitled to do so, vote in person or by proxy.

An Extraordinary Resolution passed at any meeting of the Warrantholders shall be binding on all the Warrantholders, whether or not they are present at the meeting. Resolutions can be passed in writing if passed unanimously.

- (b) *Modification.* The Issuer may, without the consent of the Warrantholders, effect (i) any modification of the provisions of the Warrants or the Instrument which is not materially prejudicial to the interests of the Warrantholders or (ii) any modification of the provisions of the Warrants or the Instrument which is of a formal, minor or technical nature, which is made to correct an obvious error or which is necessary in order to comply with mandatory provisions of Singapore law. Any such modification shall be binding on the Warrantholders and shall be notified to them by the Warrant Agent before the date such modification becomes effective or as soon as practicable thereafter in accordance with Condition 9.

9. Notices

- (a) *Documents.* All cheques and other documents required or permitted by these Conditions to be sent to a Warrantholder or to which a Warrantholder is entitled or which the Issuer shall have agreed to deliver to a Warrantholder may be delivered by hand or sent by post addressed to the Warrantholder at his address appearing in the records maintained by CDP or, in the case of joint Warrantholders, addressed to the joint holder first named at his address appearing in the records maintained by CDP, and airmail post shall be used if that address is not in Singapore. All documents delivered or sent in accordance with this paragraph shall be delivered or sent at the risk of the relevant Warrantholder.
- (b) *Notices.* All notices to Warrantholders will be validly given if published in English on the web-site of the SGX-ST. Such notices shall be deemed to have been given on the date of the first such publication. If publication on the web-site of the SGX-ST is not practicable, notice will be given in such other manner as the Issuer may determine. The Issuer shall, at least one month prior to the expiry of any Warrant, give notice of the date of expiry of such Warrant in the manner prescribed above, provided that if the tenure of the Warrant is less than one month, the Issuer shall publish the expiry notice as soon as practicable after the listing of the Warrant.

10. Liquidation

In the event of a liquidation or dissolution of the Company or the appointment of a liquidator (including a provisional liquidator) or receiver or judicial manager or trustee or administrator or analogous person under Singapore or other applicable law in respect of the whole or substantially the whole of its undertaking, property or assets, all unexercised Warrants will lapse and shall cease to be valid for any purpose, in the case of voluntary liquidation, on the effective date of the relevant resolution and, in the case of an involuntary liquidation or dissolution, on the date of the relevant court order or, in the case of the appointment of a liquidator (including a provisional liquidator) or receiver or judicial manager or trustee or administrator or analogous person under Singapore or other applicable law in respect of the whole or substantially the whole of its undertaking, property or assets, on the date when such appointment is effective but subject (in any such case) to any contrary mandatory requirement of law. In the event of the voluntary liquidation of the Company, the Issuer shall make such adjustments or amendments as it reasonably believes are appropriate in the circumstances.

11. Further Issues

The Issuer shall be at liberty from time to time, without the consent of the Warrantholders, to create and issue further warrants so as to form a single series with the Warrants.

12. De-Listing

- (a) *De-Listing.* If at any time, any Shares cease to be listed, traded or publicly quoted on the Relevant Stock Exchange for any reason and are not immediately re-listed, re-traded or re-quoted on an exchange, trading system or quotation system acceptable to the Issuer ("**De-Listing**"), the Issuer shall give effect to these Conditions in such manner and make such adjustments and amendments to the rights attaching to the Warrants (including terminating the Warrants early) as it shall, in its absolute discretion, consider appropriate to ensure, so far as it is reasonably able to do so, that the interests of the Warrantholders generally are not materially prejudiced as a consequence of such De-Listing (without considering the individual circumstances of any Warrantholder or the tax or other consequences that may result in any particular jurisdiction).
- (b) *Adjustments.* Without prejudice to the generality of Condition 12(a), where the Shares are, or, upon the De-Listing, become, listed on any other stock exchange, these Conditions may, in the absolute discretion of the Issuer, be amended to the extent necessary to allow for the substitution of that other stock exchange in place of the Relevant Stock Exchange and the Issuer may, without the consent of the Warrantholders, make such adjustments to the entitlements of Warrantholders on exercise (including, if appropriate, by converting foreign currency amounts at prevailing market rates into the Settlement Currency) as may be appropriate in the circumstances.
- (c) *Issuer's Determination.* The Issuer shall determine, in its absolute discretion, any adjustment or amendment and its determination shall be conclusive and binding on the Warrantholders save in the case of manifest error. Notice of any adjustments or amendments shall be given to the Warrantholders in accordance with Condition 9 as soon as practicable after they are determined.

13. Early Termination for Illegality and Force Majeure, etc.

- (a) *Illegality and Force Majeure, etc.* If the Issuer determines that, for reasons beyond its control, the performance of its obligations under the Warrants has become illegal or impractical in whole or in part for any reason, or the Issuer determines that, for reasons beyond its control, it is no longer legal or practical for it to maintain its hedging arrangements with respect to the Warrants for any reason, the Issuer may at its discretion and without obligation terminate the Warrants early by giving notice to the Warrantheolders in accordance with Condition 9.

Should any one or more of the provisions contained in the Conditions be or become invalid, the validity of the remaining provisions shall not in any way be affected thereby.

- (b) *Termination.* If the Issuer terminates the Warrants early, then the Issuer will, if and to the extent permitted by applicable law, pay an amount to each Warrantheolder in respect of each Warrant held by such holder equal to the fair market value of a Warrant notwithstanding such illegality or impracticality less the cost to the Issuer of unwinding any underlying related hedging arrangements, all as determined by the Issuer in its sole and absolute discretion. Payment will be made in such manner as shall be notified to the Warrantheolders in accordance with Condition 9.

14. Governing Law

The Warrants, the Instrument and the Warrant Agent Agreement will be governed by and construed in accordance with Singapore law. The Issuer and each Warrantheolder (by its purchase of the Warrants) shall be deemed to have submitted for all purposes in connection with the Warrants, the Instrument and the Warrant Agent Agreement to the non-exclusive jurisdiction of the courts of Singapore.

15. Prescription

Claims against the Issuer for payment of any amount in respect of the Warrants will become void unless made within six years of the Expiry Date and, thereafter, any sums payable in respect of such Warrants shall be forfeited and shall revert to the Issuer.

16. Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore

Unless otherwise provided in the Global Warrant, the Instrument and the Warrant Agent Agreement, a person who is not a party to any contracts made pursuant to the Global Warrant, the Instrument and the Warrant Agent Agreement has no rights under the Contracts (Rights of Third Parties) Act, Chapter 53B of Singapore to enforce any terms of such contracts. Except as expressly provided herein, the consent of any third party is not required for any subsequent agreement by the parties hereto to amend or vary (including any release or compromise of any liability) or terminate such contracts.

SUMMARY OF THE ISSUE

The following is a summary of the issue and should be read in conjunction with, and is qualified by reference to, the other information set out in this document and the Base Listing Document. Terms used in this Summary are defined in the Conditions.

Issuer:	Macquarie Bank Limited
Company:	Tencent Holdings Limited
The Warrants:	European Style Cash Settled Put Warrants relating to the Shares
Number:	8,000,000 Warrants
Form:	The Warrants will be issued subject to, and with the benefit of, an instrument by way of deed poll dated 13 December 2018 (the “ Instrument ”) and executed by the Issuer and a master warrant agent agreement dated 26 November 2004 (the “ Warrant Agent Agreement ”) and made between the Issuer and the Warrant Agent.
Conversion Ratio (number of Shares per Warrant):	0.125000 (i.e. every 8 Warrants initially relate to 1 Share)
Cash Settlement Amount:	In respect of each Warrant, shall be an amount (if positive) payable in the Settlement Currency equal to the Exchange Rate multiplied by: (A) (i) the Exercise Price LESS (ii) the arithmetic mean of the closing prices of one Share (as derived from the daily publications of the Relevant Stock Exchange, subject to any adjustments to such closing prices determined by the Issuer to be necessary to reflect any capitalisation, rights issue, distribution or the like) for each Valuation Date MULTIPLIED by (B) the Conversion Ratio In certain circumstances, the Conversion Ratio and the Exercise Price will be adjusted as set out in Condition 6 of the Warrants.
Exchange Rate:	The rate of exchange for the conversion of HKD to SGD as at 5:00 p.m. (Singapore time) on the Expiry Date as shown on Bloomberg provided that if the Bloomberg service ceases to display such information, such page as displays such information on such other services as may be selected by the Issuer.
Denominations:	Warrants are represented by a global warrant in respect of all the Warrants.
Exercise:	Warrantholders shall not be required to deliver an exercise notice. Exercise of Warrants shall be determined by whether the Cash Settlement Amount (less any Exercise Expenses) is positive. If the Cash Settlement Amount (less any Exercise Expenses) is positive, all Warrants shall be deemed to have been automatically exercised at 12:00 noon (Singapore time) on the Expiry Date (or if the Expiry Date is not a Business Day, the immediately preceding Business Day). The Cash

Settlement Amount less the Exercise Expenses in respect of the Warrants shall be paid in the manner set out in Condition 4(c) of the Warrants. In the event the Cash Settlement Amount (less any Exercise Expenses) is zero or negative, all Warrants shall be deemed to have expired at 12:00 noon (Singapore time) on the Expiry Date (or if the Expiry Date is not a Business Day, the immediately preceding Business Day) and Warrantholders shall not be entitled to receive any payment from the Issuer in respect of the Warrants.

Trading Currency:	Singapore dollars
Transfers of Warrants:	Warrants may only be transferred in Board Lots (or integral multiples thereof). All transfers in Warrants, in the open market or otherwise, must be effected through a securities account with CDP. Title will pass upon registration of the transfer in the records of CDP.
Listing:	Application has been made to the SGX-ST for permission to deal in and for quotation of the Warrants and the SGX-ST has agreed in principle to grant permission to deal in and for quotation of the Warrants. Issue of the Warrants is conditional on such listing being granted. It is expected that dealings in the Warrants on the SGX-ST will commence on or about 14 December 2018.
Governing Law:	The laws of Singapore
Warrant Agent:	Macquarie Capital Securities (Singapore) Pte. Limited
Further Issues:	Further issues which will form a single series with the Warrants will be permitted.

The above summary is qualified in its entirety by reference to the detailed information appearing elsewhere in this document and the Base Listing Document.

RISK FACTORS

The following risk factors are relevant to the Warrants:

- (a) investment in Warrants involves substantial risks including market risk, liquidity risk, and the risk that the Issuer will be unable to satisfy its obligations under the Warrants. Investors should ensure that they understand the nature of all these risks before making a decision to invest in the Warrants. You should consider carefully whether Warrants are suitable for you in light of your experience, objectives, financial position and other relevant circumstances. Warrants are not suitable for inexperienced investors;
- (b) the Warrants constitute direct, general and unsecured contractual obligations of the Issuer and no other person and will rank *pari passu* on a parity with the Issuer's other unsecured contractual obligations and with the Issuer's unsecured and unsubordinated debt other than indebtedness preferred by mandatory provisions of law. The Warrants are not secured by any collateral. Section 13A of the Banking Act of 1959 of Australia provides that, in the event of the Issuer becoming unable to meet its obligations or suspending payments, the assets of the Issuer in Australia shall be available to satisfy specified liabilities in priority to all other liabilities of the Issuer (including the obligations of the Issuer under the Warrants). The specified liabilities include first, certain obligations of the Issuer to APRA in respect of amounts payable by APRA to holders of protected accounts, and then as the next priority obligations of the Issuer in respect of APRA's costs of administration, then other liabilities of the Issuer in relation to protected accounts in Australia, following this any debts that the Authorized Deposit-taking Institution owes to the Reserve Bank of Australia and any liabilities under a certified support contract (certified under section 11CB of the Banking Act) and then, other liabilities, in order of their priority. If you purchase the Warrants you are relying upon the creditworthiness of the Issuer and have no rights under the Warrants against any other person. In particular, it should be noted that the Issuer issues a large number of financial instruments, including Warrants, on a global basis and, at any given time, the financial instruments outstanding may be substantial. If you purchase the Warrants you are relying upon the creditworthiness of the Issuer and have no rights under the Warrants against the company which has issued the underlying shares. The Issuer is not a fiduciary of Warrantheolders (as defined in the Conditions) and has substantially no obligation to a Warrantheolder other than to pay amounts in accordance with the terms thereof as set forth herein and in the Base Listing Document. The Issuer does not in any respect underwrite or guarantee the performance of any Warrant. Any profit or loss realised by a Warrantheolder in respect of a Warrant upon exercise or otherwise due to changes in the value of such Warrant, or the underlying shares, is solely for the account of such Warrantheolder. In addition, the Issuer shall have the absolute discretion to put in place any hedging transaction or arrangement which it deems appropriate in connection with any Warrant or the underlying shares. A reduction in the rating, if any, accorded to outstanding debt securities of the Issuer by any one of its rating agencies could result in a reduction in the trading value of the Warrants;
- (c) the price of the Warrants may fall in value as rapidly as it may rise and Warrantheolders may sustain a total loss of their investment. The risk of losing all or any part of the purchase price of a Warrant upon the expiry of the Warrants means that, in order to recover and realise a return on investment, investors in Warrants must generally anticipate correctly the direction, timing and magnitude of any change in the value of the shares of the underlying company. Changes in the price of the shares of the underlying company can be unpredictable, sudden and large and such changes may result in the price of such shares moving in a direction which will negatively impact upon the return on an investment. In the case of Warrants relating to shares, certain events relating to such shares or the underlying company may

cause adverse movements in the value and price of the underlying shares, as a result of which, the Warrantholders may, in certain circumstances, sustain a total loss of their investment if, for the Warrants, the average closing price of the underlying share on the valuation dates is equal to or higher than the exercise price;

- (d) due to their nature, the Warrants can be volatile instruments and may be subject to considerable fluctuations in value. The price of the Warrants may fall in value as rapidly as it may rise due to, including but not limited to, variations in the frequency and magnitude of the changes in the price of the underlying shares, dividends and interest rate, the time remaining to expiry and the creditworthiness of the Issuer;
- (e) before exercising or selling the Warrants, the holders of Warrants should carefully consider, among other things, (i) the trading price of the Warrants; (ii) the value and volatility of the reference security; (iii) the time remaining to expiration; (iv) the probable range of Cash Settlement Amounts; (v) any change(s) in interim interest rates and dividend yields; (vi) any change(s) in currency exchange rates; (vii) the depth of the market or liquidity of the reference security; (viii) any related transaction costs; and (ix) the creditworthiness of the Issuer;
- (f) fluctuations in the price of the underlying shares will affect the price of the Warrants but not necessarily in the same magnitude and direction, therefore, prospective investors intending to purchase Warrants to hedge their market risk associated with investing in the underlying shares, should recognise the complexities of utilising the Warrants in this manner;
- (g) the settlement amount of Warrants at any time prior to the expiry of the Warrants may be less than the trading price of such Warrants at that time. The difference between the trading price and the settlement amount as the case may be, will reflect, among other things, a “time value” for the Warrants. The “time value” of the Warrants will depend partly upon the length of the period remaining to the expiry date of the Warrants and expectations concerning the value of the shares of the underlying company;
- (h) investors should note that an investment in the Warrants involves valuation risks in relation to the underlying asset. The value of the underlying asset may vary over time and may increase or decrease by reference to various factors, which may include corporate actions, macro economic factors and market trends. Certain (but not all) events relating to the underlying shares require or, as the case may be, permit the Issuer to make certain adjustments or amendments to the Conditions (including, but not limited to, adjusting the Exercise Price (if applicable) and the Conversion Ratio). However, the Issuer is not required to make an adjustment for every event that affects the underlying asset. If an event occurs that does not require the Issuer to adjust the Conversion Ratio or any other part of the Conditions, the market price of the Warrants and the return upon the exercise of the Warrants may be affected;
- (i) as indicated in the Conditions, a Warrantholder must tender a specified number of Warrants at any one time in order to exercise. Thus, Warrantholders with fewer than the specified minimum number of Warrants in a particular series will either have to sell their Warrants or purchase additional Warrants, incurring transactions costs in each case, in order to realise their investment;
- (j) unless otherwise specified in the Conditions, in the case of any exercise of the Warrants, there may be a time lag between the date on which the Warrants are exercised and the time the applicable settlement amount relating to such an event is determined. Any such delay between the time of exercise and the determination of the settlement amount will be specified in the Conditions. However such delay could be significantly longer, particularly in the case of a delay in the exercise of the Warrants arising from, a determination by the Issuer that a

Market Disruption Event has occurred at any relevant time or that adjustments are required in accordance with the Conditions. That applicable settlement amount, may change significantly during any such period, and such movement or movements could decrease or modify the settlement amount of the Warrants;

- (k) if, whilst the Warrants remain unexercised, trading in the underlying shares on the relevant stock exchange is suspended, trading in the Warrants may be suspended for a similar period;
- (l) in the case of the Warrants, certain events relating to the shares of the underlying company require or, as the case may be, permit the Issuer to make certain adjustments or amendments to the Conditions, and investors have limited anti-dilution protection under the Conditions. The Issuer may at its sole discretion adjust the entitlement upon exercise or valuation of the Warrants for events such as, amongst others, subdivision of the shares of the underlying company and dividend in specie, however the Issuer is not required to make an adjustment for every event that may affect the shares of the underlying company;
- (m) the Warrants are only exercisable on their expiry date and may not be exercised by Warrantholders prior to such expiry date. Accordingly, if on such expiry date the Cash Settlement Amount (where applicable) is zero or negative, a Warrantholder will lose the value of his investment;
- (n) investors should note that it is not possible to predict the price at which the Warrants will trade in the secondary market or whether such market will be liquid or illiquid. A decrease in the liquidity of the Warrants or the underlying shares, futures, derivatives or other security related to the Warrants may cause, in turn, an increase in the volatility associated with the price of such issue of Warrants. The Issuer may, but is not obligated to, at any time, purchase Warrants at any price in the open market or by tender or private agreement. Any Warrants so purchased may be held or resold or surrendered for cancellation. As the Warrants are only exercisable on the expiry date, an investor will not be able to exercise his warrants to realize value in the event that the relevant issue becomes illiquid;
- (o) in the event of any delisting of the Warrants from the SGX-ST (other than at expiry), the Issuer will use all reasonable efforts to list the Warrants on another exchange. If the Warrants are not listed or traded on any exchange, pricing information for the Warrants may be difficult to obtain and the liquidity of the Warrants may be adversely affected;
- (p) two or more risk factors may simultaneously have an effect on the value of a Warrant such that the effect of any individual risk factor may not be predicted. No assurance can be given as to the effect any combination of risk factors may have on the value of a Warrant;
- (q) in the ordinary course of their business, including without limitation in connection with the Issuer or its appointed designated market maker's market making activities, the Issuer and any of its respective subsidiaries and affiliates may effect transactions for their own account or for the account of their customers and hold long or short positions in the underlying shares or related derivatives. In addition, in connection with the offering of any Warrants, the Issuer and any of its respective subsidiaries and affiliates may enter into one or more hedging transactions with respect to the underlying shares or related derivatives. In connection with such hedging or market-making activities or with respect to proprietary or other trading activities by the Issuer and any of its respective subsidiaries and its affiliates, the Issuer and any of its respective subsidiaries and affiliates may enter into transactions in the underlying shares or related derivatives which may affect the market price, liquidity or value of the Warrants and which may affect the interests of Warrantholders;

- (r) if the Issuer determines in good faith that the performance of its obligations under the Conditions has become unlawful or impractical in whole or in part, the Issuer may at its sole and absolute discretion and without obligation, terminate the Warrants prior to the expiry date, in which event the Issuer to the extent permitted by any relevant applicable law, will pay to each Warrantholder an amount as determined by the Issuer, in its sole and absolute discretion, in accordance with the Conditions. If the Issuer terminates the Warrants prior to the expiry date, the Issuer will, if and to the extent permitted by any relevant applicable law, pay each Warrantholder an amount to be determined by the Issuer, in its sole and absolute discretion, to be the fair market value of the Warrants immediately prior to such termination or otherwise determined as specified in the Conditions, notwithstanding the illegality or impracticality;
- (s) the Issuer may enter into discount, commission or fee arrangements with brokers and/or any of its affiliates with respect to the primary or secondary market in the Warrants and such arrangement may present certain conflicts of interest for the brokers. The arrangements may or may not result in the benefit to investors in Warrants buying and selling Warrants through nominated brokers. Investors in the Warrants should note that any brokers with whom the Issuer has a commission arrangement does not, and cannot be expected to deal, exclusively in the Warrants, therefore any broker and/or its subsidiaries or affiliates may from time to time engage in transactions involving the shares in the underlying company and/or structured products of other issuers over the same shares in the same underlying company as the Warrants for their proprietary accounts and/or accounts of their clients. The fact that the same broker may deal simultaneously for different clients in competing products in the market place may affect the value of the Warrants and present certain conflicts of interests;
- (t) changes in Singapore tax law and/or policy may adversely affect Warrantholders. Warrantholders who are in any doubt as to the effects of any such changes should consult their stockbrokers, bank managers, accountants, solicitors or other professional advisers;
- (u) as the Warrants are represented by a global warrant certificate which will be deposited with the CDP:
 - (i) investors should note that no definitive certificate will be issued in relation to the Warrants;
 - (ii) there will be no register of Warrantholders and each person who is for the time being shown in the records maintained by CDP as entitled to a particular number of Warrants by way of interest (to the extent of such number) in the global warrant certificate in respect of those Warrants represented thereby shall be treated as the holder of such number of Warrants;
 - (iii) investors will need to rely on any statements received from their brokers/custodians as evidence of their interest in the Warrants; and
 - (iv) notices to such Warrantholders will be published on the web-site of the SGX-ST. Investors will need to check the web-site of the SGX-ST regularly and/or rely on their brokers/custodians to obtain such notices; and
- (v) the value of the Warrants depends upon, amongst other things, the ability of Issuer to fulfil its obligations under the terms which, in turn is primarily dependent on the financial prospects of the Issuer; and
- (w) Foreign Account Tax Compliance withholding may affect payments on the Warrants

Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986 ("FATCA") impose a new reporting regime and, potentially, a 30% withholding tax with respect to (i) certain payments from sources within the United States, (ii) "foreign passthru payments" made to certain non-U.S. financial institutions that do not comply with this new reporting regime, and (iii) payments to certain investors that do not provide identification information with respect to interests issued by a participating non-U.S. financial institution.

While the Warrants are in dematerialised form and held within the clearing systems, in all but the most remote circumstances, it is not expected that FATCA will affect the amount of any payment received by the clearing systems. However, FATCA may affect payments made to custodians or intermediaries in the subsequent payment chain leading to the ultimate investor if any such custodian or intermediary generally is unable to receive payments free of FATCA withholding. It also may affect payment to any ultimate investor that is a financial institution that is not entitled to receive payments free of withholding under FATCA, or an ultimate investor that fails to provide its broker (or other custodian or intermediary from which it receives payment) with any information, forms, other documentation or consents that may be necessary for the payments to be made free of FATCA withholding. Investors should choose the custodians or intermediaries with care (to ensure each is compliant with FATCA or other laws or agreements related to FATCA) and provide each custodian or intermediary with any information, forms, other documentation or consents that may be necessary for such custodian or intermediary to make a payment free of FATCA withholding. An Issuer's obligations under the Warrants are discharged once it has paid the clearing systems and an Issuer has therefore no responsibility for any amount thereafter transmitted through the clearing systems and custodians or intermediaries.

- (x) our business and financial condition has been and may be negatively impacted by adverse global credit and other market conditions as well as geopolitical events. Global economic conditions may have a negative impact on our financial condition and liquidity.

Macquarie Group Limited (ABN 94 122 169 279) ("**MGL**") and its controlled entities ("**Macquarie Group**") businesses operate in or depend on the operation of global markets, either directly or indirectly, including through exposures in securities, loans, derivatives and other activities. In particular, past uncertainty and volatility in global credit markets, liquidity, increased funding costs, constrained access to funding, and the decline in equity and capital market activity have impacted and may again impact transaction flow in a range of industry sectors. If repeated, such factors could adversely impact the Issuer and its controlled entities ("**MBL Group**").

In conducting our businesses and maintaining and supporting our global operations, we are subject to risks of possible nationalization and/or confiscation of assets, expropriation, price controls, capital controls, redenomination risk, exchange controls, protectionist trade policies, economic sanctions and other restrictive governmental actions, unfavourable political and diplomatic developments and changes in legislation. These risks are particularly elevated in emerging markets.

The Issuer may face new costs and challenges as a result of general economic and geopolitical events and conditions. For instance, a European sovereign default, slowdown in the U.S. or Chinese economies, slowing growth in emerging economies, the departure of the United Kingdom or another member country from the Euro zone or the market perception of such events could disrupt global funding markets and the global financial system more generally. Geopolitical instability, such as threats of, potential for, or actual conflict, occurring around the world, may also adversely affect global financial markets, general economic and business conditions and the Issuer's ability to continue operating or trading in a country. Potential risks of default on sovereign debt in some jurisdictions could expose us to substantial losses, and market and economic disruptions of all types could have an adverse impact on our business.

Poor economic conditions and other adverse geopolitical conditions and developments such as growing tensions between the U.S. and China relating to tariff levels and reciprocal trade between the two countries more generally, can adversely affect and have adversely affected investor and client confidence, resulting in declines in the size and number of underwritings, financial advisory transactions and increased market risk as a result of increased volatility, which could have an adverse effect on our revenues and our profit margins.

Governments, regulators and central banks globally have taken numerous steps to increase liquidity and to restore investor and public confidence since the global financial crisis. While the global economic environment has since improved, there can be no assurance as to the impact that the withdrawal of relief measures will have on global economic conditions on the MBL Group.

- (y) our liquidity, profitability and businesses may be adversely affected by an inability to access international capital markets or by an increase in our cost of funding.

Liquidity is essential to our businesses, and we rely on credit and equity markets to fund our operations. Our liquidity may be impaired by an inability to access secured or unsecured debt markets, an inability to sell assets or unforeseen outflows of cash or collateral. Our liquidity may also be impaired due to circumstances that we may be unable to control, such as general market disruptions, which may occur suddenly and dramatically, an operational problem that affects us or our trading clients, or changes in our credit spreads, which are continuous, market-driven, and subject at times to unpredictable and highly volatile movements.

General business and economic conditions are key considerations in determining our access to credit and equity capital markets, cost of funding and ability to meet our liquidity needs. Renewed turbulence or a worsening general economic climate could adversely impact factors such as short-term and long-term interest rates, inflation, monetary supply, commodities prices, debt and equity capital markets, foreign exchange rates, consumer confidence and the strength of the economies in which we operate. Should conditions remain uncertain for a prolonged period, or deteriorate further, our funding costs may increase and may limit our ability to replace, in a timely manner, maturing liabilities, which could adversely affect our ability to fund and grow our business or otherwise have a material impact on us.

In the event that our current sources of funding prove to be insufficient, we may be forced to seek alternative financing, which could include selling liquid securities or other assets. The cost of these financing alternatives and/or their unavailability of sufficient funding could slow the growth rate of our businesses, cause us to reduce our term assets and increase our cost of funding, all of which could affect the MBL Group

- (z) many of our businesses are highly regulated and we could be adversely affected by changes in regulations and regulatory policy or unintended consequences from such changes and increased compliance requirements, particularly for financial institutions.

We operate various kinds of businesses across multiple jurisdictions, and some of our businesses operate across more than one jurisdiction or sector and are regulated by more than one regulator. Additionally, some members of the MBL Group own or manage assets and businesses that are regulated. The regulations vary from country to country but generally are designed to protect depositors and the banking system as a whole, not holders of the Issuer's securities or creditors. In addition, as a diversified financial institution, many of our businesses are subject to financial services regulation other than prudential banking regulation in most jurisdictions in which we operate. Certain regulatory developments will significantly alter the regulatory framework and may adversely affect our competitive position and profitability.

Changes to laws, regulations or policies, including changes in interpretation or implementation of laws, regulations or policies, could substantially affect us or our businesses, the products and services we offer or the value of our assets, or have unintended consequences or impacts across our business. Global economic conditions and increased scrutiny of the culture in the banking sector have led to increased supervision and regulation, as well as changes in regulation in the markets in which we operate and may lead to further significant changes of this kind. In Australia, the Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry ("Royal Commission") was established in December 2017 with the final report expected to be released in February 2019. The Royal Commission may result in adverse findings against or relevant to the MBL Group and impose further regulatory measures on the banking industry.

In some countries in which we do business or may in the future do business, in particular in emerging markets, the laws and regulations applicable to the financial services industry are uncertain and evolving, and it may be difficult for us to determine the exact requirements of local laws in every market. Our inability to remain in compliance with local laws in a particular market could have a significant and negative effect not only on our businesses in that market but also on our reputation generally. We are also subject to the enhanced risk that transactions we structure might not be legally enforceable in all cases. In addition, regulation is becoming increasingly extensive and complex and some areas of regulatory change involve multiple jurisdictions seeking to adopt a coordinated approach or certain jurisdictions seeking to expand the territorial reach of their regulation.

MBL is an Authorised Deposit-taking Institution ("ADI") regulated by The Australian Prudential Regulation Authority ("APRA"). APRA may introduce new prudential regulations or modify existing regulations, including those that apply to the Issuer as an ADI. Any such event could result in changes to the organisational structure of the Macquarie Group and could adversely affect the MBL Group.

We are also subject in our operations worldwide to rules and regulations relating to corrupt and illegal payments and money laundering, as well as laws, sanctions and economic trade restrictions relating to doing business with certain individuals, groups and countries. The geographical diversity of our business increases the risk that we may be found in violation of such rules or regulations. Emerging technologies, such as cryptocurrencies, could limit our ability to track the movement of funds. Our ability to comply with these laws is dependent on our ability to improve detection and reporting capabilities and reduce variation in control processes and oversight accountability.

- (aa) We may be adversely affected by increased governmental and regulatory scrutiny or negative publicity.

The financial crisis and the subsequent political and public sentiment regarding financial institutions has resulted in a significant amount of adverse press coverage, as well as adverse statements or charges by regulators or other government officials, and in some cases, to increased regulatory scrutiny, investigations and litigation. Investigations, inquiries, penalties and fines sought by regulatory authorities have increased substantially over the last several years, and regulators have become aggressive in commencing enforcement actions or with advancing or supporting legislation targeted at the financial services industry. Adverse publicity, governmental scrutiny and legal and enforcement proceedings can also have a negative impact on our reputation with clients and on the morale and performance of our employees, which could adversely affect the MBL Group.

- (ab) Changes and increased volatility in currency exchange rates may adversely impact our financial results and our financial and regulatory capital positions.

While our consolidated financial statements are presented in Australian dollars, a significant portion of our operating income is derived, and operating expenses are incurred, from our

offshore business activities, which are conducted in a broad range of currencies and with counterparties around the world. Changes in the rate at which the Australian dollar is translated from other currencies can impact our financial statements and the economics of our business. Insofar as we are unable to hedge or have not completely hedged our exposure to non-Australian currencies, our reported profit or foreign currency translation reserve would be affected.

Investors should be aware that exchange rate movements may adversely impact our future financial results. MBL Group's regulatory capital position may be adversely impacted by a depreciating Australian dollar, which increases the capital requirement for assets denominated in currencies other than Australian dollars.

- (ac) Our business may be adversely affected by our failure to adequately manage the risks associated with certain strategic opportunities and new businesses, including acquisitions, and the exiting or restructuring of existing businesses.

We are continually evaluating strategic opportunities and undertaking acquisitions of businesses, some of which may be material to our operations. Our completed and prospective acquisitions and growth initiatives may cause us to become subject to unknown liabilities of the acquired or new business and additional or different regulations.

We may be exposed to a number of risks in acquiring new businesses and in outsourcing, exiting or restructuring existing businesses, and if any such risks eventuate they may have a negative impact on our businesses, prospects, results of operation or financial condition. Where our acquisitions are in foreign jurisdictions, or are in emerging or growth economies in particular, we may be exposed to heightened levels of regulatory scrutiny and political, social or economic disruption and sovereign risk in emerging and growth markets.

Future growth, including through acquisitions, mergers and other corporate transactions, may also place significant demands on our managerial, legal, accounting, IT, risk management, operational and financial resources and may expose us to additional risks.

- (ad) Our business is substantially dependent on our brand and reputation.

We believe our reputation in the financial services markets and the recognition of the Macquarie brand by our customers are important contributors to our business. Many companies in the MBL Group and many of the funds managed by entities owned, in whole or in part, by MBL and MGL use the Macquarie name. We do not control those entities that are not in MBL Group, but their actions may reflect directly on our reputation.

The financial condition and results of operation of MBL Group may be indirectly adversely affected by the negative performance, or negative publicity in relation to any of the entities using the Macquarie name, including any Macquarie-managed fund or funds that Macquarie has promoted or is associated with.

- (ae) Competitive pressure, both in the financial services industry as well as in the other industries in which we operate, could adversely impact our business and results of operation.

We face significant competition from local and international competitors, which compete vigorously for participation in the various markets and sectors across which we operate. Furthermore, the use of digital channels by customers to conduct their banking continues to rise and emerging competitors are increasingly utilizing new technologies and seeking to disrupt existing business models, including in relation to digital payment services and open data banking, that challenge, and could potentially disrupt, traditional financial services. We face competition from established providers of financial services as well as from businesses developed by non-financial services companies. We believe that we will continue to

experience pricing pressures in the future as some of our competitors seek to obtain or increase market share.

Any trend toward consolidation in the global financial services industry may create stronger competitors with broader ranges of product and service offerings, increased access to capital, and greater efficiency and pricing power. In recent years, competition in the financial services industry has also increased as large insurance and banking industry participants have sought to establish themselves in markets that are perceived to offer higher growth potential and as local institutions have become more sophisticated and competitive and have sought alliances, mergers or strategic relationships. Many of our competitors are larger than we are and may have significantly greater financial resources than we do and/or may be able to offer a wider range of products which may enhance their competitive position.

The effect of competitive market conditions, especially in our main markets, products and services, may lead to an erosion in our market share or margins and could adversely impact the MBL Group.

- (af) Our ability to retain and attract qualified employees is critical to the success of our business and the failure to do so may materially adversely affect our performance.

Our employees are our most important resource, and our performance is largely dependent on the talents and efforts of highly skilled individuals. As such, our continued ability to compete effectively in our businesses and to expand into new business areas and geographic regions depends on our ability to retain and motivate our existing employees and attract new employees. Competition from within the financial services industry and from businesses outside the financial services industry for qualified employees has historically been intense and is expected to increase during periods of economic growth.

In order to attract and retain qualified employees, we must compensate such employees at or above market levels. As a regulated entity, we may be subject to limitations on remuneration practices. These limitations may require us to further alter our remuneration practices in ways that could adversely affect our ability to attract and retain qualified and talented employees.

- (ag) Our business is subject to the risk of loss associated with falling prices in the equity and other markets in which we operate.

We are exposed to changes in the value of financial instruments and other financial assets that are carried at fair market value, as well as changes to the level of our advisory and other fees, due to changes in interest rates (including the potential for negative interest rates), exchange rates, equity and commodity prices, credit spreads and other market risks. These changes may result from changes in economic conditions, monetary and fiscal policies, market liquidity, availability and cost of capital, international and regional political events, acts of war or terrorism, corporate, political or other scandals that reduce investor confidence in capital markets, natural disasters or pandemics or a combination of these or other factors. Certain financial instruments that we hold and contracts to which we are a party are increasingly complex, as we employ structured products to benefit our clients and ourselves, and these complex structured products often do not have readily available markets to access in times of liquidity stress.

- (ah) Defaults by one or more other large financial institutions or counterparties could adversely affect financial markets generally.

The commercial soundness of many financial institutions may be closely interrelated as a result of credit, trading, clearing or other relationships among financial institutions. Concerns about, or a default by, one or more institutions or by a sovereign could lead to market-wide liquidity problems, losses or defaults by other institutions globally that may further affect us. This is sometimes referred to as "systemic risk" and may adversely affect financial

intermediaries, such as clearing agencies, clearing houses, banks, securities firms, hedge funds and exchanges that we interact with on a daily basis. These risks may impact the value of financial instruments and other financial assets that are carried at fair market value by the Issuer and its' ability to deal in those assets. If these risks eventuate, they may have an impact on the MBL Group.

- (ai) An increase in the failure of third parties to honor their commitments in connection with our trading, lending and other activities may adversely impact our business.

We are exposed to the potential for credit-related losses that can occur as a result of an individual, counterparty or issuer being unable or unwilling to honor its contractual obligations. We are also exposed to potential concentration risk arising from large individual exposures or groups of exposures. Like any financial services organization, we assume counterparty risk in connection with our lending, trading, derivatives and other businesses where we rely on the ability of a third party to satisfy its financial obligations to us on a timely basis. Credit losses can and have resulted in financial services organizations realizing significant losses and in some cases failing altogether. To the extent our credit exposure increases, it could have an adverse effect on our business and profitability if material unexpected credit losses occur.

- (aj) Failure to maintain our credit ratings and those of our subsidiaries could adversely affect our cost of funds, liquidity, competitive position and access to capital markets.

The credit ratings assigned to us and certain of our subsidiaries by rating agencies are based on an evaluation of a number of factors, including our ability to maintain a stable and diverse earnings stream, strong capital ratios, strong credit quality and risk management controls, funding stability and security, disciplined liquidity management and our key operating environments, including the availability of systemic support in Australia. In addition, a credit rating downgrade could be driven by the occurrence of one or more of the other risks identified in this section or by other events that are not related to the MBL Group.

If we fail to maintain our current credit ratings, this could (i) adversely affect our cost of funds and related margins, liquidity, competitive position, the willingness of counterparties to transact with us and our ability to access capital markets or (ii) trigger our obligations under certain bilateral provisions in some of our trading and collateralized financing contracts. Under these provisions, counterparties could be permitted to terminate contracts with us or require us to post additional collateral, which could cause us to sustain losses and impair our liquidity by requiring us to find other sources of financing or to make significant cash payments or securities movements.

- (ak) We may incur losses as a result of ineffective risk management processes and strategies.

While we employ a broad and diversified set of risk monitoring and risk mitigation techniques, those techniques and the judgments that accompany their application cannot anticipate every economic and financial outcome or the specifics and timing of such outcomes. As such, we may, in the course of our activities, incur losses. There can be no assurance that the risk management processes and strategies that we have developed will adequately anticipate or be effective in addressing market stress or unforeseen circumstances.

- (al) MBL Group relies on services provided by Macquarie Group.

MGL provides shared services to MBL Group. These shared services include, but are not limited to, risk management, financial and treasury services, information technology, human resources and other group-wide services and business shared services. Other than shared service arrangements and compliance with legal obligations, entities of Macquarie Group that are not part of the MBL Group are not obligated to support the businesses of the MBL Group. Any failure by MGL to continue to provide shared services or an increase in the cost of such services will have an adverse impact on our results or operations.

- (am) Our business operations expose us to potential tax liabilities that could have an adverse impact on our results of operation and our reputation.

We are exposed to risks arising from the manner in which the Australian and international tax regimes may be applied and enforced, both in terms of our own tax compliance and the tax aspects of transactions on which we work with clients and other third parties. Our international, multi-jurisdictional platform increases our tax risks. While we believe that we have in place controls and procedures that are designed to ensure that transactions involving third parties comply with applicable tax laws and regulations, any actual or alleged failure to comply with or any change in the interpretation, application or enforcement of applicable tax laws and regulations could adversely affect our reputation and affected business areas, significantly increase our own tax liability and expose us to legal, regulatory and other actions.

- (an) we may incur financial loss, adverse regulatory consequences or reputational damage due to inadequate or failed internal or external operational systems, processes, people or systems or external events.

Our businesses are highly dependent on our ability to process and monitor, on a daily basis, a very large number of transactions, many of which are highly complex, across numerous and diverse markets in many currencies. Our financial, accounting, data processing or other operating systems and facilities may fail to operate properly or become disabled as a result of events that are wholly or partially beyond our control, adversely affecting our ability to process these transactions or provide these services.

We are exposed to the risk of loss resulting from human error, the failure of internal or external processes and systems, such as from the disruption or failure of our IT systems or from external suppliers and service providers including cloud-based outsourced technology platforms, or external events.

In addition, there have been a number of highly publicized cases around the world involving actual or alleged fraud or other misconduct by employees in the financial services industry in recent years, and we run the risk that employee, contractor and external service provider misconduct could occur. It is not always possible to deter or prevent employee misconduct and the precautions we take to prevent and detect this activity may not be effective in all cases, which could result in financial losses and reputational damage that could adversely affect the MBL Group. We also face the risk of operational failure, termination or capacity constraints of any of the counterparties, clearing agents, exchanges, clearing houses or other financial intermediaries we use to facilitate our securities or derivatives transactions, and as our interconnectivity with our clients and counterparties grows, we increasingly face the risk of operational failure with respect to our clients' and counterparties' systems.

- (ao) A cyber attack, information or security breach, or a technology failure could adversely affect our ability to conduct our business, manage our exposure to risk or expand our businesses, result in the disclosure or misuse of confidential or proprietary information and increase our costs.

Our businesses are highly dependent on the security and efficacy of our information technology systems, as well as those of third parties with whom we interact or on whom we rely. We implement measures designed to protect the security, confidentiality, integrity and availability of our computer systems, software and networks, including maintaining the confidentiality of information that may reside on those systems. However, there can be no assurances that our security measures will provide absolute security.

Information security risks for financial institutions have increased in recent years, in part because of the proliferation of new technologies, the use of internet and telecommunications technology and the increased sophistication and activities of attackers. We, our customers,

regulators and other third parties have been subject to, and are likely to continue to be the target of, cyber attacks.

Information security threats may also occur as a result of our plans to continue to implement internet banking and mobile banking channel strategies, develop additional remote connectivity solutions and outsource some of our business operations. We face indirect technology, cybersecurity and operational risks relating to the customers, clients, external service providers and other third parties with whom we do business or upon whom we rely to facilitate or enable our business activities.

As a result of increasing consolidation, interdependence and complexity of financial entities and technology systems, a technology failure, cyber attack or other information or security breach that significantly degrades, deletes or compromises the systems or data of one or more financial entities could have a material impact on counterparties or other market participants, including us. Any third-party technology failure, cyber attack or other information or security breach, termination or constraint could adversely affect our businesses.

Despite efforts to protect the integrity of our systems and implement protective measures, we may not be able to anticipate all security breaches, nor may we be able to implement guaranteed preventive measures against such security breaches. Cyber attacks or other information or security breaches, whether directed at us or third parties, may result in a material loss or have adverse consequences for MBL Group.

- (ap) Our businesses are subject to the risk of unforeseen, hostile or potential catastrophic events, and environmental, social, reputational and other risks.

Our businesses and assets are subject to the risk of unforeseen, hostile or catastrophic events, many of which are outside of our control, including natural disasters, extreme weather events, occurrence of diseases, leaks, spills, explosions, release of toxic substances, fires, accidents on land or at sea, terrorist attacks or other hostile or catastrophic events. Additionally, rising climate change concerns may lead to additional regulation that could increase the operating costs and/or reduce the profitability of our investments.

The occurrence of any such events may prevent us from performing under our agreements with clients, may disrupt our business activities, impair our operations or financial results, affect the value of assets held in the affected locations, and may result in litigation, regulatory action, negative publicity or other reputational harm. In addition, such an event or environmental change (as the case may be) could have an adverse impact on economic activity, consumer and investor confidence, or the levels of volatility in financial markets, all of which could adversely affect the MBL Group.

- (aq) Conflicts of interest could limit our current and future business opportunities.

As we expand our businesses and our client base, we increasingly have to address potential or perceived conflicts of interest, including situations where our services to a particular client conflict with, or are perceived to conflict with, our own proprietary investments or other interests or with the interests of another client, as well as situations where one or more of our businesses have access to material non-public information that may not be shared with other businesses within MBL Group. While we believe we have adequate procedures and controls in place to address conflicts of interest, including those designed to prevent the improper sharing of information among our businesses, appropriately dealing with conflicts of interest is complex and difficult, and our reputation could be damaged and the willingness of clients to enter into transactions may be adversely affected if we fail, or appear to fail, to deal appropriately with conflicts of interest. In addition, potential or perceived conflicts could materially adversely affect our reputation or business, including give rise to claims by and liabilities to clients, litigation or enforcement actions or discourage clients or counterparties to do business with us.

- (ar) Litigation, regulatory actions and contingent liabilities may adversely impact our results of operations.

We may, from time to time, be subject to material litigation, regulatory actions and contingent liabilities, for example, as a result of inappropriate documentation of contractual relationships, class actions or regulatory violations, which, if they crystallize, may adversely impact upon our results of operation and financial condition in future periods or our reputation. We regularly obtain legal advice and make provisions, as deemed necessary. There is a risk that any losses may be larger than anticipated or provided for or that additional litigation, regulatory actions or other contingent liabilities may arise. Furthermore, even where monetary damages may be relatively small, an adverse finding in a regulatory or litigation matter could harm our reputation or brand, thereby adversely affecting our business.

- (as) Investors should note that they are exposed to an exchange rate risk as the Warrants will be issued and traded in Singapore dollars while the underlying shares are traded in Hong Kong dollars and the Cash Settlement Amount is converted from a foreign currency into Singapore dollars. The value of the Warrants may therefore be affected by, amongst other factors, the relative exchange rates of the Singapore dollar and the Hong Kong dollars. Exchange rates between currencies are determined by forces of supply and demand in the foreign exchange markets. These forces are, in turn, affected by factors such as international balances of payments and other economic and financial conditions, government intervention in currency markets and currency trading speculation. Fluctuations in foreign exchange rates, foreign political and economic developments, and the imposition of exchange controls or other foreign governmental laws or restrictions applicable to such investments may affect the foreign currency market price and the exchange rate-adjusted equivalent price of the Warrants. Fluctuations in the exchange rate of any one currency may be offset by fluctuations in the exchange rate of other relevant currencies

- (at) The price of the Share is published during the trading hours of the Relevant Stock Exchange. The trading days and hours of the Relevant Stock Exchange are different from that of the SGX-ST. In assessing the price of the Warrants, you should be aware of the differences in the time zone and the actual trading days and hours of the relevant exchanges in Singapore and Hong Kong. For example, the price of the Share may be volatile during which the Stock SGX-ST is not open for trading of the Warrants. There may also be certain period of time during the trading hours of the SGX-ST when the prices of the Shares are not available. The market maker will not be able to provide liquidity for the Warrants during such times.

INFORMATION RELATING TO THE COMPANY

All information contained in this document regarding the Company, including, without limitation, its financial information, is derived from publicly available information. The Issuer has not independently verified any of such information.

Tencent Holdings Limited (the “**Company**”), an investment holding company, provides Internet and mobile value-added services (VAS), online advertising services, and e-commerce transactions services to users in the People's Republic of China, the United States, Europe, and internationally.

The information set out in Appendix I of this document relates to the unaudited consolidated financial statements of the Company and its subsidiaries for the third quarter ended 30 September 2018 and has been extracted and reproduced from an announcement by the Company dated 14 November 2018 in relation to the same. Further information relating to the Company may be located on the Company's web-site at <http://www.tencent.com/>.

INFORMATION RELATING TO THE DESIGNATED MARKET MAKER

Macquarie Capital Securities (Singapore) Pte. Limited (“**MCSSP**”) has been appointed the designated market maker (“**DMM**”) for the Warrants. The DMM will provide competitive buy and sell quotes for the Warrants continuously during the trading hours of the SGX-ST on the following basis:

- (a) Maximum bid and offer spread : 10 times the minimum permitted price movement in the Warrants in accordance with the rules of the SGX-ST or SGD 0.20, whichever is the greater
- (b) Minimum quantity subject to bid and offer spread : 10,000 Warrants
- (c) Last Trading Day for Market Making : The date falling five Exchange Business Days immediately preceding the Expiry Date, provided that if such day is not a Business Day, the first preceding day that is a Business Day

Quotations will/may however not be provided by the DMM in the following circumstances:

- (i) during the pre-market opening and five minutes following the opening of the SGX-ST on any trading day;
- (ii) if the Warrant is valueless (where the Issuer’s bid price is below the minimum bid size for such securities as prescribed by the SGX-ST);
- (iii) when trading in the Shares is suspended or limited in a material way (including price quote limits activated by the relevant exchange or otherwise); for the avoidance of doubt, the DMM is not obliged to provide quotations for the Warrants at any time when the shares or securities relating to or constituting the Index are not traded for any reason;
- (iv) when the Issuer or DMM faces technical problems affecting the ability of the DMM to provide the bid and offer prices;
- (v) when the ability of the Issuer to source a hedge or unwind an existing hedge, as determined by the Issuer in good faith, is materially affected by the prevailing market conditions. The Issuer will inform the SGX-ST of its inability to do so as soon as practicable;
- (vi) in cases where the Issuer has no Warrants to sell, the DMM will only provide the bid price;
- (vii) when the stock market experiences exceptional price movements and volatility; and
- (viii) when it is a public holiday in Singapore or Hong Kong and the SGX-ST or HKEX is not open for dealings.

History and Business

MCSSP holds a Capital Markets Services License issued by the Monetary Authority of Singapore and is a trading member of SGX-ST as well as a Clearing Member of the CDP. Under the Capital Markets Services License, MCSSP is permitted to deal in securities and provide custodial services as well as act as an exempt financial adviser. Its principal activities are those relating to the provision of stock and share broking services, prescribed under the rules and regulations of the SGX-ST, and related securities

research services. MCSSP is a wholly owned subsidiary of Macquarie Group Holdings (Singapore) Pte. Limited and its ultimate holding company is Macquarie Group Limited.

SUPPLEMENTAL INFORMATION RELATING TO THE ISSUER

The Macquarie Bank Limited Interim Directors' Report and Financial Report for the half-year ended 30 September 2018 is set out in Appendix II of this document. References to page numbers in Appendix II are to page numbers of the Macquarie Bank Limited Interim Directors' Report and Financial Report. Copies of the Macquarie Bank Limited Interim Directors' Report and Financial Report can be obtained at the office of Macquarie Capital Securities (Singapore) Pte. Limited at 9 Straits View #21-07 Marina One West Tower Singapore 018937, and viewed at www.macquarie.com.au.

For more information on the Issuer, please see www.macquarie.com.

Queries regarding the Warrants may be directed to 1800 288 2880 (Toll Free) or +65 6601 0289 (International) or info@warrants.com.sg.

SALE

General

No action has been or will be taken by the Issuer that would permit a public offering of the Warrants or possession or distribution of any offering material in relation to the Warrants in any jurisdiction where action for that purpose is required. No offers, sales or deliveries of any Warrants, or distribution of any offering material relating to the Warrants may be made in or from any jurisdiction except in circumstances which will result in compliance with any applicable laws or regulations and will not impose any obligation on the Issuer. In the event that the Issuer contemplates a placing, placing fees may be payable in connection with the issue and the Issuer may at its discretion allow discounts to placees.

United Kingdom and European Economic Area

Please note that in relation to EEA states, additional selling restrictions may apply in respect of any specific EEA state, including those set out below for the United Kingdom.

The Warrants are not offered, sold or otherwise made available and will not be offered, sold, or otherwise made available under this document to any retail investor in the European Economic Area. Consequently no key information document required by Regulation (EU) No 1286/2014 (the "**PRIPs Regulation**") for offering or selling the Warrants or otherwise making them available to retail investors in the European Economic Area has been prepared and therefore offering or selling the Warrants or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPS Regulation. For the purposes of this provision:

- (a) the expression "**retail investor**" means a person who is one (or more) of the following:
 - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**"); or
 - (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the Insurance Mediation Directive), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
 - (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended, including by Directive 2010/73/EU, the Prospectus Directive); and
- (b) the expression "**offer**" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Warrants to be offered so as to enable an investor to decide to purchase or subscribe the Warrants.

In addition, all applicable provisions of the Financial Services and Markets Act 2000 (the "**FSMA**") must be complied with in respect of anything done in relation to any Warrants in, from or otherwise involving the United Kingdom. An invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) may only be communicated or caused to be communicated in connection with the issue or sale of any Warrants in circumstances in which Section 21(1) of the FSMA does not or where applicable would not, if the Issuer was not an authorised person, apply to the Issuer.

United States of America

The Warrants have not been, and will not be, registered under the Securities Act. Subject to certain exceptions, Warrants, or interests therein, may not at any time be offered, sold, resold or

delivered, directly or indirectly, in the United States or to, or for the account or benefit of, any U.S. person or to others for offering, sale or resale in the United States or to any such U.S. person. Offers and sales of Warrants, or interests therein, in the United States or to U.S. persons would constitute a violation of United States securities laws unless made in compliance with registration requirements of the Securities Act or pursuant to an exemption therefrom. As used herein, “**United States**” means the United States of America (including the States and the District of Columbia), its territories, its possessions and other areas subject to its jurisdiction; and “**U.S. person**” means any citizen or resident of the United States, including any corporation, partnership or other entity created or organised in or under the laws of the United States or of any political subdivision thereof, any estate or trust the income of which is subject to United States income taxation regardless of its source, and any other “**U.S. person**” as such term is defined in Regulation S under the Securities Act.

Singapore

This document has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this document and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of Warrants may not be circulated or distributed, nor may Warrants be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than pursuant to, and in accordance with the conditions of, any applicable provision of the Securities and Futures Act, Chapter 289 of Singapore.

Hong Kong

Each distributor, purchaser or subscriber of the Warrants has represented and agreed that it has not issued or had in its possession for the purposes of issue, and will not issue, or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Warrants, which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Warrants which are or are intended to be disposed of only to persons outside Hong Kong or only to “professional investors” as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made under that Ordinance.

Commonwealth of Australia

This document is not a prospectus, product disclosure statement or any other disclosure document for the purposes of the Corporations Act 2001 (Cth) (the “**Act**”). This document has not been, and will not be, lodged with the Australian Securities and Investments Commission, ASX Limited or any other government agency in Australia. Each Warrantholder will be required to represent and agree that, unless the applicable final terms otherwise provides, it:

- (a) has not offered or invited applications, and will not make any offer, or invite applications, for the issue, sale or purchase of any Warrant in Australia (including an offer or invitation which is received by a person in Australia); and
- (b) has not distributed or published, and will not distribute or publish, this document, any addendum to the Base Listing Document and this document or any other offering material or advertisement relating to any Warrant in Australia,

Unless:

- (a) the offeree or invitee is a “wholesale client”, “sophisticated investor” or “professional investor” (as defined in the Act);
- (b) the minimum aggregate consideration payable by each offeree or invitee is at least A\$500,000 (or its equivalent in other currencies but disregarding moneys lent by the offeror or its associates); or
- (c) the offer or invitation otherwise does not require disclosure to investors in accordance with Part 6D.2 or Chapter 7 of the Act.

Section 708(19) of the Act provides that an offer of debentures for issue or sale does not need disclosure to investors under Part 6D.2 of the Act if the issuer is an Australian authorised deposit-taking institution (“**ADI**”). As at the date of this document, the Issuer is an ADI.

SUPPLEMENTAL GENERAL INFORMATION

The information set out herein is supplemental to, and should be read in conjunction with, the information set out on page 119 of the Base Listing Document.

1. Settlement of trades done on a normal “ready basis” on the SGX-ST generally takes place on the third Business Day following the transaction. Dealing in the Warrants will take place in Board Lots in Singapore dollars. For further details on the transfer of Warrants and their exercise, please refer to the section headed “Summary of the Issue” above.
2. It is not the current intention of the Issuer to apply for a listing of the Warrants on any stock exchange other than the SGX-ST.
3. The Issuer is an indirect subsidiary of Macquarie Group Limited. Macquarie Group Limited, with its controlled entities (“**Macquarie Group**”), is a large diversified Australian-based financial institution with a long and successful history. Like any financial institution, Macquarie Group has been subject to lawsuits.

There are no, nor have there been, any governmental, legal or arbitration proceedings (including any proceedings which are pending or threatened of which Macquarie Bank or the Macquarie Group is aware) in the 12 month period prior to the date of this document which may have or have had a significant effect on the financial position or profitability of Macquarie Bank.

4. To the best of the Issuer's knowledge, there has been no adverse change, material in the context of the issue of the Warrants, in the financial position of the Issuer since 30 September 2018.
5. The following contracts, relating to the issue of the Warrants, have been or will be entered into by the Issuer and may be material to the issue of the Warrants:
 - (a) the Instrument; and
 - (b) the Warrant Agent Agreement.

None of the directors of the Issuer has any direct or indirect interest in any of the above contracts.

6. The Warrants are not fully covered by Shares held by Issuer or a trustee for and on behalf of the Issuer. The Issuer has appropriate risk management capabilities to manage the issue of the Warrants.
7. Copies of the following documents may be inspected during usual business hours on any weekday (Saturdays, Sundays and holidays excepted) at the office of Macquarie Capital Securities (Singapore) Pte. Limited at 9 Straits View, #21-07 Marina One West Tower, Singapore 018937, until the expiry of the Warrants:
 - (a) the Constitution of the Issuer;
 - (b) the 2017 and 2018 annual reports of the Issuer and the unaudited half-year financial statements of the Issuer;
 - (c) the Instrument;
 - (d) the Warrant Agent Agreement; and

(e) the Base Listing Document.

APPENDIX I

REPRODUCTION OF THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018 OF TENCENT HOLDINGS LIMITED AND ITS SUBSIDIARIES

The information set out below is a reproduction of the unaudited consolidated financial statements of the Company and its subsidiaries for the third quarter ended 30 September 2018 and has been extracted and reproduced from an announcement by the Company dated 14 November 2018 in relation to the same.

For Immediate Release**TENCENT ANNOUNCES 2018 THIRD QUARTER RESULTS**

Hong Kong, November 14, 2018 – Tencent Holdings Limited (“Tencent” or the “Company”, 00700.HK), a leading provider of Internet value added services in China, today announced the unaudited consolidated results for the third quarter (“3Q2018”) ended September 30, 2018.

3Q2018 Key Highlights

Revenues: +24% YoY, non-GAAP Profit attributable to equity holders of the Company: +15% YoY

- Total revenues were RMB80,595 million (USD11,716 million¹), an increase of 24% over the third quarter of 2017 (“YoY”).
- Operating profit was RMB27,861 million (USD4,050 million), an increase of 22% YoY. Operating margin broadly stable at 35%.
- Profit for the period was RMB23,405 million (USD3,402 million), an increase of 30% YoY. Net margin increased to 29% from 28% last year.
- Profit attributable to equity holders of the Company for the quarter was RMB23,333 million (USD3,392 million), an increase of 30% YoY.
- Basic earnings per share were RMB2.469. Diluted earnings per share were RMB2.440.
- On a non-GAAP² basis, which excludes certain non-cash items and certain impact of M&A transactions:
 - Operating profit was RMB22,563 million (USD3,280 million), an increase of 4% YoY. Operating margin decreased to 28% from 33% last year.
 - Profit for the period was RMB20,423 million (USD2,969 million), an increase of 19% YoY. Net margin decreased to 25% from 26% last year.
 - Profit attributable to equity holders of the Company for the quarter was RMB19,710 million (USD2,865 million), an increase of 15% YoY.
 - Basic earnings per share were RMB2.085. Diluted earnings per share were RMB2.061.

“During the third quarter of 2018, we registered strong operating results in our businesses and maintained healthy financial metrics.” said Mr. Ma Huateng, Chairman and CEO of Tencent. “Our advertising, digital content, payment and cloud services sustained robust activity and revenue growth, and now account for the majority of our revenue. For our game business, we implemented stringent self-imposed limitations on games playing by minors, which we believe put the game industry on a healthy and more solid foundation for future development. At the end of the quarter, we upgraded our organisation to help enterprises and various industries to benefit from the new trend of industrial internet through digitisation and technology innovation, and to provide consumers with better integrated entertainment and social experiences, as well as to unify our advertising sales platforms. We believe this strategic organisational upgrade will position us well for future long-term growth.”

¹ Figures stated in USD are based on USD1 to RMB6.8792

² Non-GAAP adjustments excludes share-based compensation and M&A related impact such as net (gains)/losses from investee companies, amortisation of intangible assets and impairment provision

3Q2018 Financial Review

Revenues increased by 24% year-on-year, primarily benefiting from growth in payment-related services, online advertising, digital content sales and cloud services.

Revenues from our VAS business increased by 5% to RMB44,049 million for the third quarter of 2018 on a year-on-year basis. Online games revenues decreased by 4% to RMB25,813 million, mainly reflecting a decline in revenues from our PC client games, partially offset by an increase in revenues from our smart phone games. Social networks revenues increased by 19% to RMB18,236 million, primarily driven by revenue growth from digital content services such as live broadcast services and video streaming subscriptions.

Revenues from our online advertising business increased by 47% to RMB16,247 million for the third quarter of 2018 on a year-on-year basis. Social and others advertising revenues grew by 61% to RMB11,157 million. The increase mainly reflected more advertising inventories for properties such as Weixin Moments and new advertising format such as Mini Programs, as well as growth in revenues from our mobile advertising network and QQ KanDian. Media advertising revenues increased by 23% to RMB5,090 million. The growth was primarily driven by higher advertising revenues from Tencent Video due to successful drama series and self-commissioned variety shows.

Revenues from our other businesses increased by 69% to RMB20,299 million for the third quarter of 2018 on a year-on-year basis, mainly driven by higher contributions from our payment-related and cloud services.

Operating profit increased by 22% year-on-year. Non-GAAP operating profit increased by 4% year-on-year.

Profit attributable to equity holders of the Company increased by 30% year-on-year, mainly due to higher net other gains generated from investment related items compared to the same period last year. Non-GAAP profit attributable to equity holders increased by 15% year-on-year.

Other Key Financial Information for 3Q2018

Share-based compensation was RMB2,011 million, up 23% YoY.

EBITDA was RMB27,568 million, up 15% YoY. Adjusted EBITDA was RMB29,577 million, up 15% YoY.

Capital expenditure was RMB5,974 million, up 71% YoY.

Free cash flow was RMB26,354 million, down 4% YoY.

As at 30 September, 2018, net debt position totalled RMB29,227 million. Fair value of our stakes in listed investee companies (excluding subsidiaries) totalled RMB273,104 million as at 30 September 2018.

Business Review and Outlook

1. Company Strategic Highlights

In October 2018, we announced a strategic organisational upgrade in order to enhance our utilisation of internal resources and our competitive advantages, so as to better capture growth opportunities emerging from the new Internet era.

The upgrade involves the formation of two new business groups, the Platform and Content Group (PCG), and the Cloud and Smart Industries Group (CSIG), and of a new business line, Advertising and Marketing Services (AMS), from the reorganisation of three existing business groups – the Mobile Internet Group (MIG), the Online Media Group (OMG) and the Social Network Group (SNG).

Given users' increasing demand for multimedia content and content creators' need for content distribution platforms, we are pairing our digital content services together with our social and other high traffic platforms in the PCG.

We believe we can provide advanced technologies and capabilities including cloud computing, big data, AI, security, and location-based services (LBS) to traditional industries undergoing digital transformation via our CSIG.

We are consolidating our advertising operations into the AMS line, within our Corporate Development Group (CDG), in order to leverage our integrated resources in social, video, news and information media, and to bring greater value to advertisers.

2. Company Business Highlights

Operating Information

	As at 30 September 2018	As at 30 September 2017 (in millions, unless specified)	Year- on-year change	As at 30 June 2018	Quarter- on-quarter change
MAU of QQ	802.6	843.2	-4.8%	803.2	-0.1%
Smart device MAU of QQ	697.9	652.9	6.9%	708.6	-1.5%
Combined MAU of Weixin and WeChat	1,082.5	980.0	10.5%	1,057.7	2.3%
Smart device MAU of Qzone	531.1	551.8	-3.8%	542.7	-2.1%
Fee-based VAS registered subscriptions	154.1	125.3	23.0%	153.9	0.1%

Communication and Social

- **QQ:** Smart device MAU increased by 6.9% year-on-year to 697.9 million. We continued to expand our young user base and enhanced engagement with this targeted group via new entertainment-driven features and enriched video content. MAU and DAU for users aged 21 years or below grew year-on-year and quarter-on-quarter, and smart device MAU for young users climbed 16% year-on-year. Young users' time spent within Mobile QQ increased steadily year-on-year and quarter-on-quarter, mainly driven by increased consumption of video content and new interactive features. We reached 7 billion daily short and mini content video views across Tencent platforms, in particular QQ KanDian, our newsfeed service within Mobile QQ.
- **Weixin and WeChat:** MAU reached 1,082.5 million, up 10.5% year-on-year. We saw healthy growth in user engagement benefiting from the increasing use cases offered by Mini Programs and Weixin Pay. Mini Programs deepened penetration across different industries, such as transportation and healthcare. User activity within Weixin benefited from strong growth in social video content viewing, with hundreds of millions of daily social video uploads.

Online Games

Smart phone games revenues (including smart phone games revenues attributable to our social networks business) grew 7% year-on-year and 11% sequentially to RMB19.5 billion, mainly due to the contributions from new games. We released 10 new titles, including Free Fantasy Online Mobile, MT4 and Saint Seiya during the quarter. Benefiting from positive seasonality and new avatar personalisation items, Honour of Kings' paying users increased sequentially, resulting in increased revenues quarter-on-quarter. Honour of Kings continued to be the leading game in China in terms of MAU and DAU. During the quarter, we further increased our smart phone games market share by user and time spent.

We have 15 games with monetisation approval, mostly RPG and action titles based on established IPs, in our game pipeline.

In international market, our PUBG MOBILE title became the 2nd most popular smart phone game globally (excluding China) by MAU, according to AppAnnie.

PC client games revenues were down by 15% year-on-year and down by 4% quarter-on-quarter to RMB12.4 billion. The year-on-year revenue decline was due to users' migration to mobile games and the high base in the same quarter last year. While our reported revenues declined quarter-on-quarter, our cash sales (before deferral) increased, benefiting from favourable seasonality and content updates for CrossFire, Dungeon & Fighter and our sports titles. In November 2018, League of Legends achieved viewership records for its World Championship final, at which Invictus Gaming became the first mainland China team to win the Championship.

As the leading game company in China, we are seeking to create a healthy game environment for children. We implemented stringent self-imposed limitations on game playing by minors and recently introduced measures, such as real-ID verification process and face recognition check, to enhance the implementation. We believe the initiatives put the game industry on a more sustainable foundation for future development.

Digital Content

Our fee-based VAS subscriptions were up by 23% year-on-year to 154 million subscriptions, mainly attributable to growth in video subscriptions, in turn due to popular premium content, such as drama series Ruyi's Royal Love in the Palace and anime series Land of Warriors. Digital content revenues grew at a double-digit percentage rate year-on-year and at a high single-digit percentage rate quarter-on-quarter, benefiting from increased monetisation of our live broadcast services, significant uptake of our video subscriptions, and more sales of music and literature products.

We achieved 82 million video subscriptions, up 79% year-on-year and 10% quarter-on-quarter. Three drama series (Legend of Fuyao, Ruyi's Royal Love in the Palace and Sand Sea), and the anime series (Land of Warriors), contributed substantially to the subscription growth.

Online Advertising

Our online advertising business achieved 47% year-on-year and 15% quarter-on-quarter growth in revenues.

Media advertising revenues grew by 23% year-on-year and 8% quarter-on-quarter. For video advertising, revenues growth of 34% year-on-year and 13% quarter-on-quarter benefited from commercially successful drama series and increased sponsorship advertising for self-commissioned variety shows. For news advertising, revenues increased year-on-year due to higher ad-fill rates, but decreased slightly quarter-on-quarter due to fewer sports events in the third quarter compared to the second quarter.

Social and others advertising revenues grew by 61% year-on-year mainly driven by Weixin Moments, Mini Programs, mobile advertising network and QQ KanDian. Social and others advertising revenues grew by 19% sequentially due primarily to increased impressions and click-throughs of Mini Programs advertisements, and more impressions of Weixin Moments advertisements. We have been expanding our long-tail advertiser base for Weixin Moments through cooperating with local advertising agencies and converting Weixin Pay merchants to advertisers.

Others

We recorded 69% year-on-year and 16% quarter-on-quarter revenue growth for our other businesses, mainly contributed by our payment-related services, and by our cloud services.

We maintained our leadership in China's mobile payment market in terms of MAU and DAU. Our daily

transaction volume increased over 50% year-on-year, within which our offline daily commercial payment transaction volume grew 200% year-on-year. We strengthened our payment infrastructure to ensure safer and more convenient payment services and largely completed our transition to the NetsUnion Clearing Corporation's centralised clearing and settlement system. In October 2018, we launched the first of its kind Cross-Border Mobile Payment services, allowing WeChat Pay HK users to conduct RMB-denominated transactions with Hong Kong dollars in Mainland China. Leveraging our large-scale payment platform and core technologies, we expanded our FinTech services in areas including wealth management, micro-loans and insurance. LiCaiTong added pension funds to its fund offering and its aggregated customer assets surpassed RMB500 billion at the end of the quarter. WeBank-originated WeiLiDai loan balances grew rapidly while their non-performing loan rate remained at below-industry level, benefiting from our advanced risk prediction models and user targeting.

Our cloud services revenues more than doubled year-on-year and increased at a double-digit percentage rate quarter-on-quarter. Revenues for the first three quarters of the year exceeded RMB6 billion. We sustained our leading cloud services position in the games and live broadcast sectors, and enlarged our presence in other sectors, such as finance and retail. The number of cloud paying customers grew at a triple-digit percentage rate year-on-year.

For other detailed disclosure, please refer to our website www.tencent.com/ir, or follow us via Weixin Official Account (Weixin ID: Tencent_IR):



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About Tencent

Tencent uses technology to enrich the lives of Internet users. Our social products Weixin and QQ link our users to a rich digital content catalogue including games, video, music and books. Our proprietary targeting technology helps advertisers reach out to hundreds of millions of consumers in China. Our infrastructure services including payment, security, cloud and artificial intelligence create differentiated offerings and support our partners' business growth. Tencent invests heavily in people and innovation, enabling us to evolve with the Internet.

Tencent was founded in Shenzhen, China, in 1998. Shares of Tencent (00700.HK) are traded on the Main Board of the Stock Exchange of Hong Kong.

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Non-GAAP Financial Measures

To supplement the consolidated results of the Group prepared in accordance with IFRS, certain additional non-GAAP financial measures (in terms of, operating profit, operating margin, profit for the period, net margin, profit attributable to equity holders of the Company, basic EPS and diluted EPS), have been presented in this press release. These unaudited non-GAAP financial measures should be considered in addition to, not as a substitute for, measures of the Group's financial performance prepared in accordance with IFRS. In addition, these non-GAAP financial measures may be defined differently from similar terms used by other companies.

The Company's management believes that the non-GAAP financial measures provide investors with useful supplementary information to assess the performance of the Group's core operations by excluding certain non-cash items and certain impacts of M&A transactions. In addition, non-GAAP adjustments include relevant non-GAAP adjustments for the Group's material associates based on available published financials of the relevant material associates, or estimates made by the Company's management based on available information, certain expectations, assumptions and premises.

Forward-Looking Statements

This press release contains forward-looking statements relating to the business outlook, forecast business plans and growth strategies of the Company. These forward-looking statements are based on information currently available to the Company and are stated herein on the basis of the outlook at the time of this press release. They are based on certain expectations, assumptions and premises, some of which are subjective or beyond our control. These forward-looking statements may prove to be incorrect and may not be realised in future. Underlying the forward-looking statements is a large number of risks and uncertainties. Further information regarding these risks and uncertainties is included in our other public disclosure documents on our corporate website.

CONSOLIDATED INCOME STATEMENT

RMB in million, unless specified

		Unaudited		Unaudited	
		3Q2018	3Q2017	3Q2018	2Q2018
Revenues		80,595	65,210	80,595	73,675
VAS		44,049	42,124	44,049	42,069
Online advertising		16,247	11,042	16,247	14,110
Others		20,299	12,044	20,299	17,496
Cost of revenues		(45,115)	(33,529)	(45,115)	(39,229)
Gross profit		35,480	31,681	35,480	34,446
	Gross margin	44%	49%	44%	47%
Interest income		1,082	1,017	1,082	1,072
Other gains, net		8,762	3,918	8,762	2,506
Selling and marketing expenses		(6,573)	(4,812)	(6,573)	(6,360)
General and administrative expenses		(10,890)	(9,058)	(10,890)	(9,857)
Operating profit		27,861	22,746	27,861	21,807
	Operating margin	35%	35%	35%	30%
Finance costs, net		(1,492)	(524)	(1,492)	(1,151)
Share of profit of associates and joint ventures		264	818	264	1,526
Profit before income tax		26,633	23,040	26,633	22,182
Income tax expense		(3,228)	(4,993)	(3,228)	(3,602)
Profit for the period		23,405	18,047	23,405	18,580
	Net margin	29%	28%	29%	25%
Attributable to:					
Equity holders of the Company		23,333	18,006	23,333	17,867
Non-controlling interests		72	41	72	713
Non-GAAP profit attributable to equity holders of the Company		19,710	17,070	19,710	19,716
Earnings per share for profit attributable to equity holders of the Company					
(in RMB per share)					
- basic		2.469	1.912	2.469	1.893
- diluted		2.440	1.888	2.440	1.868

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

RMB in million, unless specified

	Unaudited	
	3Q2018	3Q2017
Profit for the period	23,405	18,047
Other comprehensive income, net of tax:		
<i>Items that may be subsequently reclassified to profit or loss</i>		
Share of other comprehensive income of associates and joint ventures	41	336
Net gains from changes in fair value of available-for-sale financial assets	-	1,895
Transfer to profit or loss upon disposal of available-for-sale financial assets	-	(176)
Currency translation differences	4,462	(2,338)
Other fair value gains	223	270
<i>Items that will not be subsequently reclassified to profit or loss</i>		
Net losses from changes in fair value of financial assets at fair value through other comprehensive income	(7,864)	-
Other fair value gains	22	241
	(3,116)	228
Total comprehensive income for the period	20,289	18,275
Attributable to:		
Equity holders of the Company	19,761	18,248
Non-controlling interests	528	27

OTHER FINANCIAL INFORMATION

RMB in million, unless specified

	Unaudited		
	3Q2018	2Q2018	3Q2017
EBITDA (a)	27,568	26,409	24,024
Adjusted EBITDA (a)	29,577	28,139	25,632
Adjusted EBITDA margin (b)	37%	38%	39%
Interest and related expenses	1,298	1,188	794
Net (debt)/ cash (c)	(29,227)	(35,301)	18,862
Capital expenditures (d)	5,974	7,085	3,492

Note:

- (a) EBITDA consists of operating profit less interest income and other gains/losses, net, and plus depreciation of property, plant and equipment as well as investment properties, and amortisation of intangible assets. Adjusted EBITDA consists of EBITDA plus equity-settled share-based compensation expenses.
- (b) Adjusted EBITDA margin is calculated by dividing adjusted EBITDA by revenues.
- (c) Net (debt)/ cash represents period end balance and is calculated as cash and cash equivalents, plus term deposits and others, minus borrowings and notes payable.
- (d) Capital expenditures consist of additions (excluding business combinations) to property, plant and equipment, construction in progress, investment properties, land use rights and intangible assets (excluding media contents, game licenses and other contents).

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

RMB in million, unless specified

	Unaudited	Audited
	30 September 2018	31 December 2017
ASSETS		
Non-current assets		
Property, plant and equipment	33,740	23,597
Construction in progress	4,386	3,163
Investment properties	736	800
Land use rights	7,033	5,111
Intangible assets	48,663	40,266
Investments in associates	214,178	113,779
Investments in redeemable instruments of associates	-	22,976
Investments in joint ventures	8,624	7,826
Financial assets at fair value through profit or loss	92,214	-
Financial assets at fair value through other comprehensive income	48,477	-
Available-for-sale financial assets	-	127,218
Prepayments, deposits and other assets	16,630	11,173
Other financial assets	2,923	5,159
Deferred income tax assets	13,850	9,793
Term deposits	-	5,365
	491,454	376,226
Current assets		
Inventories	456	295
Accounts receivable	25,736	16,549
Prepayments, deposits and other assets	26,208	17,110
Other financial assets	415	465
Financial assets at fair value through profit or loss	6,152	-
Term deposits	32,805	36,724
Restricted cash	2,306	1,606
Cash and cash equivalents	105,394	105,697
	199,472	178,446
Total assets	690,926	554,672

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)

RMB in million, unless specified

	Unaudited 30 September 2018	Audited 31 December 2017
EQUITY		
Equity attributable to equity holders of the Company		
Share capital	-	-
Share premium	25,767	22,204
Treasury shares	(102)	-
Shares held for share award schemes	(4,299)	(3,970)
Other reserves	7,063	35,158
Retained earnings	285,952	202,682
	314,381	256,074
Non-controlling interests	28,381	21,019
Total equity	342,762	277,093
LIABILITIES		
Non-current liabilities		
Borrowings	82,578	82,094
Notes payable	51,410	29,363
Long-term payables	6,072	3,862
Other financial liabilities	1,403	2,154
Deferred income tax liabilities	9,881	5,975
Deferred revenue	4,741	2,391
	156,085	125,839
Current liabilities		
Accounts payable	69,439	50,085
Other payables and accruals	30,482	29,433
Borrowings	25,965	15,696
Notes payable	13,747	4,752
Current income tax liabilities	9,511	8,708
Other tax liabilities	946	934
Deferred revenue	41,989	42,132
	192,079	151,740
Total liabilities	348,164	277,579
Total equity and liabilities	690,926	554,672

RECONCILIATIONS OF IFRS TO NON-GAAP RESULTS

RMB in million, unless specified	As reported	Adjustments				Non-GAAP
		Share-based compensation (a)	Net (gains)/losses from investee companies (b)	Amortisation of intangible assets (c)	Impairment provision (d)	
Unaudited three months ended September 30, 2018						
Operating profit	27,861	2,011	(20,949)	127	13,513	22,563
Profit for the period	23,405	3,531	(20,840)	916	13,411	20,423
Profit attributable to equity holders	23,333	3,458	(20,819)	876	12,862	19,710
Operating margin	35%					28%
Net margin	29%					25%
Unaudited three months ended June 30, 2018						
Operating profit	21,807	1,798	(4,010)	99	2,564	22,258
Profit for the period	18,580	2,562	(4,033)	813	2,577	20,499
Profit attributable to equity holders	17,867	2,478	(3,986)	779	2,578	19,716
Operating margin	30%					30%
Net margin	25%					28%
Unaudited three months ended September 30, 2017						
Operating profit	22,746	1,632	(3,169)	110	295	21,614
Profit for the period	18,047	1,851	(3,475)	395	356	17,174
Profit attributable to equity holders	18,006	1,816	(3,475)	367	356	17,070
Operating margin	35%					33%
Net margin	28%					26%

Note:

- (a) Including put options granted to employees of investee companies on their shares and shares to be issued under investee companies' share-based incentive plans which can be acquired by the Group, and other incentives
- (b) Including net (gains)/losses on deemed disposals, disposals of investee companies and businesses, and fair value changes arising from investee companies
- (c) Amortisation of intangible assets resulting from acquisitions, net of related deferred tax
- (d) Impairment provision for associates, joint ventures, AFS and intangible assets arising from acquisitions

APPENDIX II

REPRODUCTION OF THE MACQUARIE BANK LIMITED INTERIM DIRECTORS' REPORT AND FINANCIAL REPORT FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

Interim Financial Report

Macquarie Bank

Half-year ended 30 September 2018



MACQUARIE BANK 2019 INTERIM FINANCIAL REPORT

This Interim Financial Report has been prepared in accordance with Australian Accounting Standards and the *Corporations Act 2001* (Cth) and does not include all the notes of the type normally included in an annual financial report. Macquarie Bank Limited's (MBL) most recent annual financial report is available at **www.macquarie.com** as part of Macquarie Bank's 2018 Annual Report. MBL has also released information to the Australian Securities Exchange operated by ASX Limited ("ASX") in compliance with the continuous disclosure requirements of the ASX Listing Rules. Announcements made by MBL under such rules are available on ASX's internet site **www.asx.com.au** (MBL's ASX code is "MBL").

The material in this report has been prepared by MBL ABN 46 008 583 542 and is current at the date of this report. It is general background information about Macquarie Bank's (MBL and its subsidiaries, the Consolidated Entity) activities, is given in summary form in terms of the requirements of AASB 134 – *Interim Financial Reporting* and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered with professional advice when deciding if an investment is appropriate.

The Interim Financial Report was authorised for issue by MBL's Directors on 2 November 2018. The Board of Directors has the power to amend and reissue the Financial Report.

INTERIM FINANCIAL REPORT
FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

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Directors
Operating and financial review
Auditor's Independence declaration

1

DIRECTORS' REPORT

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Directors
Operating and financial review
Auditor's Independence declaration

DIRECTORS

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

The Directors of MBL submit their report with the financial report of the Consolidated Entity for the half-year ended 30 September 2018.

DIRECTORS

At the date of this report, the Directors of Macquarie Bank are:

Independent Directors

P.H. Warne, Chairman

G.R. Banks AO

G.M. Cairns

P.M. Coffey

M.J. Coleman

D.J. Grady AM

M.J. Hawker AM

G.R. Stevens AC

N.M. Wakefield Evans

Executive Voting Directors

M.J. Reemst, Managing Director and Chief Executive Officer

N.W. Moore

S.R. Wikramanayake

Other than Mr Coffey and Ms Wikramanayake, the Directors listed above each held office as a Director of Macquarie Bank throughout the period and until the date of this report. Those Directors listed as Independent Directors have been independent throughout the period of their appointment.

On 26 July 2018, MBL announced that Nicholas Moore indicated his intention to retire as Managing Director and Chief Executive Officer of MGL and as an Executive Voting Director of MBL effective 30 November 2018, with Shemara Wikramanayake to replace him as Managing Director and Chief Executive Officer of MGL.

RESULT

The financial report for the half-year ended 30 September 2018 and the results herein are prepared in accordance with AASB 134 – *Interim Financial Reporting* and the *Corporations Act 2001* (Cth).

The consolidated profit attributable to the ordinary equity holders of Macquarie Bank, in accordance with Australian Accounting Standards, for the period was \$A735 million (half-year to 31 March 2018: \$A924 million; half-year to 30 September 2017: \$A644 million).

OPERATING AND FINANCIAL REVIEW

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

Review of performance and financial position

Overview

Macquarie Bank's consolidated net profit attributable to ordinary equity holders of \$A735 million for the half-year ended 30 September 2018 increased 14% from \$A644 million in the prior corresponding period⁽¹⁾ and decreased 20% from \$A924 million in the prior period⁽²⁾.

	HALF-YEAR TO			MOVEMENT	
	30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	31 Mar 18 %	30 Sep 18 %
Net operating income	3,242	3,309	2,854	(2)	14
Total operating expenses	(2,176)	(2,011)	(1,999)	8	9
Income tax expense	(320)	(363)	(207)	(12)	55
(Profit)/Loss attributable to non-controlling interests	(4)	(4)	3	—	*
Distribution on Macquarie Income Securities	(7)	(7)	(7)	—	—
Profit attributable to ordinary equity holders	735	924	644	(20)	14

(1) Prior corresponding period (pcp) refers to the six months to 30 September 2017.

(2) Prior period refers to the six months to 31 March 2018.

* Indicates that the result was a gain in one period and a loss in another, or vice versa.

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OPERATING GROUPS

Macquarie Bank's annuity-style businesses

Macquarie Bank's annuity-style businesses generated a combined net profit contribution for the half-year ended 30 September 2018 of \$A759 million, down 22% on the prior corresponding period.

MACQUARIE ASSET MANAGEMENT

\$A32m ↓ 54% on pcpc

- Release of accruals relating to legacy business activities in the prior corresponding period
- Lower contribution from MSIS Retail
- Base fees broadly in line.

CORPORATE AND ASSET FINANCE

\$A432m ↓ 30% on pcpc

- Decreased income from early repayments, realisations and investment-related income in the Principal Finance portfolio
- Lower interest income largely as a result of the reduction in the Principal Finance portfolio size
- Asset Finance portfolio broadly in line with the prior corresponding period.

BANKING AND FINANCIAL SERVICES

\$A295m ↑ 4% on pcpc

- Growth in deposit, Australian loan portfolio and funds on platform average volumes.

Partially offset by:

- Increased costs associated with investment in technology and headcount in key areas to support business growth
- Platform margin fee compression
- Entire period effect of Australian Government Major Bank Levy relative to the prior corresponding period.

Macquarie Bank's capital markets facing businesses

Macquarie Bank's capital markets facing businesses delivered a net profit contribution for the half-year ended 30 September 2018 of \$A650 million, up 104% on the prior corresponding period.

COMMODITIES AND GLOBAL MARKETS

\$A650m ↑ 104% on pcpc

- Increased contribution across the commodities platform driven by client activity and improved trading opportunities
- Increased fee and commission income in Asia driven by increased market turnover and client activity.

Partially offset by:

- Reduced opportunities and challenging markets impacting equity trading activities
- Increased operating expenses reflecting increased client activity, the impact of acquisitions completed in the prior year, and an increase in investment in technology platforms.

► Further information on Macquarie Bank's performance is detailed on pages 8 to 9.

OPERATING AND FINANCIAL REVIEW

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

CONTINUED

Net operating income

Net operating income of \$A3,242 million for the half-year ended 30 September 2018 increased 14% from \$A2,854 million in the prior corresponding period, driven by higher Net interest and trading income as well as Fee and commission income. This was partially offset by lower Other operating income and charges.

Key drivers included:

Net interest and trading income

HALF-YEAR TO			↑ 21% on prior corresponding period
30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	
2,227	2,062	1,837	

- Increased contribution across the commodities platform driven by client activity and improved trading opportunities in CGM
- Growth in deposit and Australian loan portfolio in BFS
- Higher earnings on capital and lower costs of holding long-term liquidity in Corporate, as well as the impact of accounting volatility on economically hedged positions that do not qualify for hedge accounting in terms of AASB 9.

Partially offset by:

- Reduced income from early repayments, realisations and the reduction in the Principal Finance portfolio size in CAF.

Fee and commission income

HALF-YEAR TO			↑ 28% on prior corresponding period
30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	
573	441	449	

- Following the adoption of AASB 15, the presentation of \$A113 million of fee expenses relating to stock borrowing activities and certain recoverable costs previously presented net of associated revenues have been reclassified to Operating expenses
- Increase in brokerage commission in Futures and Cash equity markets from increased market turnover and client activity in Asia in CGM.

Partially offset by:

- Lower fee income from MSIS Retail business in MAM.

Net operating lease income

HALF-YEAR TO			↓ 2% on prior corresponding period
30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	
460	468	469	

- Reduction in underlying Aviation income partially offset by improved income from the Energy and Technology portfolios and favourable foreign exchange movements in CAF.

Share of net profits of associates and joint ventures

HALF-YEAR TO			↑ 22% on prior corresponding period
30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	
11	13	9	

- Increase reflecting performance of underlying investments.

Other operating income and charges

HALF-YEAR TO			↓ significantly on prior corresponding period
30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	
(29)	325	90	

- Lower Investment income mainly due to a gain on reclassification of an investment in a toll road in the UK by CAF, recognised in the prior corresponding period
- Lower Other income driven by Treasury's funding management activities, which included a structural change in funding between the Bank and Non-Bank Groups in Corporate, and the non-recurrence of accrual releases relating to legacy business activities in MAM in the prior corresponding period. This was partially offset by asset sales in CAF in the current period
- Lower charges for Credit and Other impairments with the prior corresponding period recognising write-downs on underperforming financing facilities in CGM, partly offset by a partial reversal of collective provisions, driven by net loan repayments and the improved credit performance of underlying portfolios in CAF.

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Operating expenses

Total operating expenses of \$A2,176 million for the half-year ended 30 September 2018 increased 9% from \$A1,999 million in the prior corresponding period.

Key drivers included:

Employment expenses

HALF-YEAR TO			
30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	
766	722	765	In line with prior corresponding period

- Higher average headcount across all Operating Groups
- Unfavourable foreign exchange movements.

Offset by:

- Lower performance-related profit share expense allocation from the Non-Bank Group to the Bank Group.

Brokerage, commission and trading-related expenses

HALF-YEAR TO			
30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	
392	303	316	↑ 24% on prior corresponding period

- Following the adoption of AASB 15, the presentation of \$A77 million of fee expenses relating to stock borrowing activities previously presented net of associated revenues have been reclassified to Brokerage, commission and trading-related expenses.

Partially offset by:

- Lower brokerage and commission expense from MSIS Retail.

Non-salary technology expenses

HALF-YEAR TO			
30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	
83	68	65	↑ 28% on prior corresponding period

- Higher project activity in BFS.

Occupancy and Other operating expenses

HALF-YEAR TO			
30 Sep 18 \$Am	31 Mar 18 \$Am	30 Sep 17 \$Am	
935	918	853	↑ 10% on prior corresponding period

- Increased recoveries for support services received by the Bank Group due to higher business activity
- Following the adoption of AASB 15, the presentation of \$A36 million of recoverable costs previously presented net of associated revenues have been reclassified to Other operating expenses.

Income tax expense

Income tax expense for the half-year ended 30 September 2018 was \$A320 million, a 55% increase from \$A207 million in the prior corresponding period. The increase was mainly due to the geographic composition and nature of earnings.

The effective tax rate for the half-year ended 30 September 2018 was 30.1%, up from 24.1% in the prior corresponding period and 28.1% in the prior period.

Note on adoption of new Australian Accounting Standards

The September 2018 financial results reflect the adoption of AASB 9 – *Financial Instruments* (AASB 9) and AASB 15 – *Revenue from contracts with customers* (AASB 15) on 1 April 2018. As permitted by AASB 9 and AASB 15, the Consolidated Entity has not restated previously reported financial periods. Refer to Note 1 – Summary of significant accounting policies in the Financial Report for details regarding the Consolidated Entity's transition to AASB 9 and AASB 15.

OPERATING AND FINANCIAL REVIEW

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

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FINANCIAL POSITION

Balance sheet

Macquarie Bank's balance sheet has been impacted by changes in business activities and Treasury management initiatives during the half-year ended 30 September 2018.

Total assets

AS AT		↑ 7% on 31 Mar 18
30 Sep 18 \$Ab	31 Mar 18 \$Ab	
184.9	173.2	

Total assets of \$A184.9 billion at 30 September 2018 increased 7% from \$A173.2 billion at 31 March 2018 mainly due to an increase in Derivative assets, Trading assets, Loan assets and Other assets. These increases were partially offset by decreases in Receivables from financial institutions and Financial investments.

- Derivative assets of \$A17.9 billion at 30 September 2018 increased 41% from \$A12.7 billion at 31 March 2018 mainly due to price movements in underlying physical commodities, particularly energy related commodities, as well as the revaluation of interest rate and foreign exchange derivatives
- Trading assets of \$A19.5 billion at 30 September 2018 increased 31% from \$A14.9 billion at 31 March 2018 mainly due to an increase in long equity positions
- Loan assets of \$A75.4 billion at 30 September 2018 increased 4% from \$A72.3 billion at 31 March 2018 mainly due to net new loans written in BFS including \$A3.4 billion for Australian mortgages and \$A0.5 billion for Business Banking. This was partially offset by a decrease of 5% in CAF's loan and finance lease portfolio to \$A22.9 billion at 30 September 2018 from \$A24.1 billion at 31 March 2018 primarily due to repayments in Principal Finance and Vehicles portfolios
- Other assets of \$A18.5 billion at 30 September 2018 increased 6% from \$A17.4 billion at 31 March 2018 mainly due to an increase in unsettled trade balances in CGM
- Receivables from financial institutions of \$A34.9 billion at 30 September 2018 decreased 5% from \$A36.6 billion at 31 March 2018 mainly due to a decrease in stock borrowing and reverse repurchase trades in CGM driven by short-term funding opportunities and client flow, partially offset by Treasury's funding and liquidity management activities during the half-year ended 30 September 2018
- Financial investments of \$A5.2 billion at 30 September 2018 decreased 10% from \$A5.7 billion at 31 March 2018 mainly due to the disposal of investments held as part of Treasury's liquidity management activities.

Total liabilities

AS AT		↑ 7% on 31 Mar 18
30 Sep 18 \$Ab	31 Mar 18 \$Ab	
171.8	160.1	

Total liabilities of \$A171.8 billion at 30 September 2018 increased 7% from \$A160.1 billion at 31 March 2018 mainly driven by an increase in Derivative liabilities, Deposits, Payables to financial institutions and Other liabilities. These increases were partially offset by a decrease in Debt issued and Trading liabilities.

- Derivative liabilities of \$A18.0 billion at 30 September 2018 increased 53% from \$A11.8 billion at 31 March 2018 mainly due to price movements in underlying physical commodities, particularly energy related commodities, as well as the revaluation of interest rate and foreign exchange derivatives
- Payables to financial institutions of \$A13.7 billion at 30 September 2018 increased 29% from \$A10.6 billion at 31 March 2018 mainly due to debt restructuring for Macquarie Air Finance in CAF
- Deposits of \$A52.6 billion at 30 September 2018 increased 9% from \$A48.4 billion at 31 March 2018 mainly due to increased volumes across the retail and business deposit portfolios
- Other liabilities of \$A23.7 billion at 30 September 2018 increased 13% from \$A21.1 billion at 31 March 2018 mainly due to an increase in unsettled trade balances and call margin money in CGM
- Debt issued of \$A36.7 billion at 30 September 2018 decreased 12% from \$A41.5 billion at 31 March 2018, mainly driven by Treasury's funding and liquidity management activities (including repayment of short-term debt), as well as repayments in CAF leasing facilities
- Trading liabilities of \$A7.0 billion at 30 September 2018 decreased 12% from \$A7.9 billion at 31 March 2018 mainly due to a decrease in short listed equity positions.

Total equity

AS AT		Broadly in line with 31 Mar 18
30 Sep 18 \$Ab	31 Mar 18 \$Ab	
13.0	13.1	

Total equity of \$A13.0 billion at 30 September 2018 decreased from \$A13.1 billion at 31 March 2018 due to the payment of the FY2018 final dividend and the impact on opening retained earnings on the adoption of AASB 9. This was partially offset by retained earnings generated for the half-year ended 30 September 2018.

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Funding

Macquarie Bank's liquidity risk management framework is designed to ensure that it is able to meet its funding requirements as they fall due under a range of market conditions.

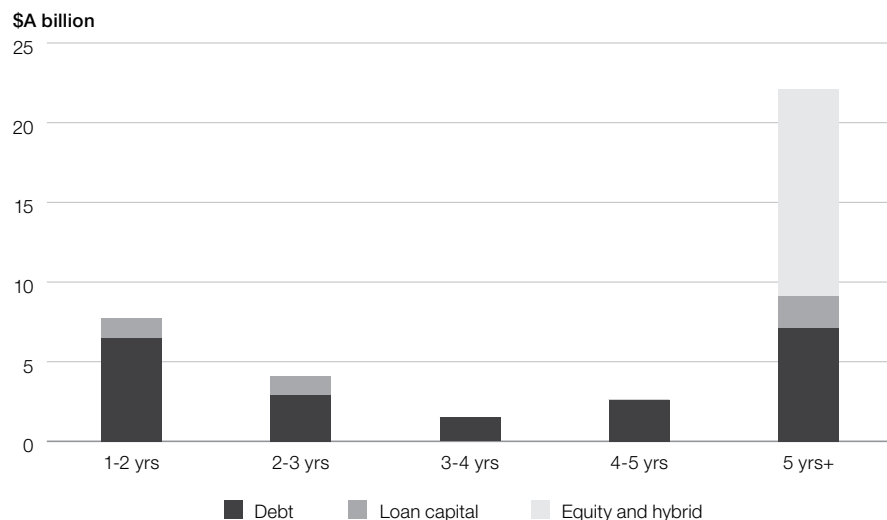
Macquarie Bank has diversity of funding by both source and maturity. The weighted average term to maturity of term funding maturing beyond one year (excluding equity which is a permanent source of funding, and securitisations) was 4.1 years at 30 September 2018.

4.1 years

The weighted average term to maturity of term funding maturing beyond one year at 30 September 2018

Term funding profile

Detail of drawn term funding maturing beyond one year



Macquarie Bank has a liability driven approach to balance sheet management, where funding is raised prior to assets being taken on to the balance sheet. Since 1 April 2018, Macquarie Bank has continued to raise term wholesale funding across various products and currencies.

Details of term funding raised between 1 April 2018 and 30 September 2018:

		Total \$Ab
Issued paper	Senior and subordinated	0.5
Total		0.5

Macquarie Bank has continued to develop its major funding markets and products during the half-year ended 30 September 2018.

OPERATING AND FINANCIAL REVIEW

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

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Capital

Under Basel III rules, APRA requires authorised deposit-taking institutions (ADIs) to have a minimum ratio of Tier 1 capital to risk-weighted assets of 8.5% including the 2.5% capital conservation buffer, with at least 7.0% in the form of Common Equity Tier 1 capital, per APRA ADI Prudential Standard 110⁽¹⁾. In addition, APRA may impose ADI-specific minimum capital ratios which may be higher than these levels. The minimum BCBS Basel III leverage ratio requirement of 3% was effective from 1 January 2018⁽²⁾.

Macquarie Bank is well capitalised, with the following capital adequacy ratios as at 30 September 2018:

Bank Group Basel III ratios as at 30 September 2018	Harmonised Basel III ⁽³⁾	APRA Basel III
Common Equity Tier 1 Capital Ratio	13.0%	10.4%
Tier 1 Capital Ratio	14.8%	12.1%
Leverage Ratio	6.4%	5.6%

- For further information relating to the capital adequacy of Macquarie Bank, refer to section 6.0 Capital of the Management Discussion and Analysis available at macq.co/1H19MDA

(1) Based on materiality, the countercyclical capital buffer (CCyB) of ~6bps has not been included.

(2) APRA released a discussion paper on their proposed implementation of the leverage ratio with a minimum requirement for the leverage ratio of 4% from July 19.

(3) 'Harmonised' Basel III estimates are calculated in accordance with the BCBS Basel III framework.

Business strategy

Consistent with our *What We Stand For* principles, Macquarie Bank adopts a business strategy focused on the medium-term. It is consistent with the Macquarie Group business strategy and approach. Key aspects include:

Risk Management Approach

Adopting a conservative approach to risk management. Macquarie Bank's robust risk management framework is embedded across all Bank Group entities.

This equips the business for unanticipated disruptions and ensures that both the relevant business and Macquarie Bank can survive a worst-case outcome from any new or existing activity.

Strong Balance Sheet

Maintaining a strong and conservative balance sheet.

This is consistent with Macquarie Bank's longstanding policy of holding a level of capital which supports its business and managing its capital base ahead of ordinary business requirements. Macquarie Bank remains well funded, with diversified funding sources, including deposits.

We continue to pursue its strategy of diversifying funding sources by growing our deposit base and accessing different funding markets.

Business Mix

Conducting a mix of annuity-style and capital markets facing businesses that deliver solid returns in a range of market conditions.

Macquarie Bank has dynamically developed its annuity-style businesses, providing steady returns to the business and our shareholders, and stability to clients.

Diversification

Operating a diversified set of businesses across different locations and service offerings: asset finance, lending, banking, and risk and capital solutions across debt, equity and commodities.

Macquarie Bank offers a range of services to government, institutional, corporate and retail clients. This diversity mitigates concentration risk and provides resilience to Macquarie Bank.

Proven Expertise

Utilising proven deep expertise has allowed Macquarie Bank to establish leading market positions as a global specialist in sectors including renewables, infrastructure, resources and commodities, energy, financial institutions and real estate. This is coupled with deep knowledge of Asia-Pacific financial markets.

Adjacencies

Expanding progressively by pursuing adjacencies through organic opportunities and selective acquisitions.

These include products and geographies adjacent to our established areas of expertise. This results in sustainable evolutionary growth.

Pursuit Of Growth Opportunities

Targeting continued evolution and growth through innovation. We start with knowledge and skill, and we encourage ingenuity and entrepreneurial spirit coupled with accountability.

Ideas for new businesses are typically generated in the Operating Groups. Additionally, there are no specific businesses, markets, or regions in which our strategy dictates that we operate. This means we retain operational flexibility and can adapt the portfolio mix to changing market conditions within the boundaries of the *Risk Appetite Statement* (RAS) approved by the Board.

What We Stand For



Opportunity



Accountability



Integrity

These long-held principles form the basis of Macquarie Group's expectations of our staff and adherence to them is required under our *Code of conduct*.

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FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018
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EVENTS AFTER THE REPORTING DATE

There were no material events subsequent to 30 September 2018 that have not been reflected in the financial statements.

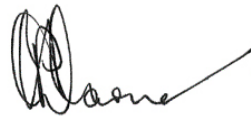
INTERIM DIVIDEND

The Directors have resolved that no dividend will be paid for the half-year ended 30 September 2018.

ROUNDING OF AMOUNTS

In accordance with Australian Securities and Investments Commission Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, amounts in the Directors' Report and the half-year Financial Report have been rounded off to the nearest million dollars unless otherwise indicated.

This report is made in accordance with a resolution of the Directors.



Peter Warne
Independent Director and Chairman



Mary Reemst
Managing Director and Chief Executive Officer

Sydney
2 November 2018

AUDITOR'S INDEPENDENCE DECLARATION FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018



AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the review of Macquarie Bank Limited for the half-year ended 30 September 2018, I declare that to the best of my knowledge and belief, there have been:

- no contraventions of the auditor independence requirements of the *Corporations Act 2001* (Cth) in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Macquarie Bank Limited and the entities it controlled during the period.

A handwritten signature in black ink, reading 'K. G. Smith'.

K.G. Smith
Partner
PricewaterhouseCoopers

Sydney
2 November 2018

Liability is limited by a scheme approved under
Professional Standards Legislation.

PricewaterhouseCoopers, ABN 52 780 433 757

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FINANCIAL REPORT

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CONSOLIDATED INCOME STATEMENT FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

	Notes	Half-year to 30 Sep 18 ⁽¹⁾ \$m	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
Interest and similar income	2	2,512	2,302	2,317
Interest and similar expense	2	(1,428)	(1,316)	(1,285)
Net interest income		1,084	986	1,032
Fee and commission income	2	573	441	449
Net trading income	2	1,143	1,076	805
Net operating lease income	2	460	468	469
Share of net profits of associates and joint ventures	2	11	13	9
Other operating income and charges	2	(29)	325	90
Net operating income		3,242	3,309	2,854
Employment expenses	2	(766)	(722)	(765)
Brokerage, commission and trading-related expenses	2	(392)	(303)	(316)
Occupancy expenses	2	(58)	(69)	(55)
Non-salary technology expenses	2	(83)	(68)	(65)
Other operating expenses	2	(877)	(849)	(798)
Total operating expenses		(2,176)	(2,011)	(1,999)
Operating profit before income tax		1,066	1,298	855
Income tax expense	4	(320)	(363)	(207)
Profit after income tax		746	935	648
(Profit)/loss attributable to non-controlling interests		(4)	(4)	3
Profit attributable to equity holders of Macquarie Bank Limited		742	931	651
Distributions paid or provided for on:				
Macquarie Income Securities	5	(7)	(7)	(7)
Profit attributable to the ordinary equity holder of Macquarie Bank Limited		735	924	644

The above consolidated income statement should be read in conjunction with the accompanying notes.

(1) The September 2018 financial results reflect the adoption of AASB 9 – *Financial Instruments* (AASB 9) and AASB 15 – *Revenue from contracts with customers* (AASB 15) on 1 April 2018. As permitted by AASB 9 and AASB 15, the Consolidated Entity has not restated previously reported financial periods. Refer to Note 1 for the impact on the Consolidated Entity's initial adoption of AASB 9 and AASB 15.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

	Notes	Half-year to 30 Sep 18 ⁽¹⁾ \$m	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
Profit after income tax		746	935	648
Other comprehensive income/(loss) ⁽²⁾ :				
Movements in items that may be subsequently reclassified to the income statement:				
Fair value through other comprehensive income (FVOCI) reserve ⁽³⁾ :				
Revaluation losses recognised in other comprehensive income	15	(5)	(31)	(2)
Changes in allowance for expected credit losses	15	1	–	–
Transferred to income statement on:				
Impairment	15	–	8	4
Sale or reclassification	15	–	(14)	(66)
Cash flow hedges, net movement recognised in OCI	15	29	43	34
Share of other comprehensive loss of associates and joint ventures	15	(1)	(1)	–
Exchange differences on translation and hedge of foreign operations		256	163	(31)
Movements in items that will not be subsequently reclassified to income statement:				
Fair value (loss)/gain attributable to own credit risk on debt that is subsequently measured at fair value through profit or loss	15	(12)	40	(3)
Total other comprehensive income/(loss)		268	208	(64)
Total comprehensive income		1,014	1,143	584
Total comprehensive (income)/loss attributable to non-controlling interests		(5)	(7)	3
Total comprehensive income attributable to Macquarie Income Securities		(7)	(7)	(7)
Total comprehensive income attributable to the ordinary equity holder of Macquarie Bank Limited		1,002	1,129	580

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

(1) The September 2018 financial results reflect the adoption of AASB 9 and AASB 15 on 1 April 2018. As permitted by AASB 9 and AASB 15, the Consolidated Entity has not restated previously reported financial periods. Refer to Note 1 for the impact on the Consolidated Entity's initial adoption of AASB 9 and AASB 15.

(2) All items are net of tax, where applicable.

(3) Represents the available for sale reserve for periods prior to adoption of AASB 9 on 1 April 2018.

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CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 SEPTEMBER 2018

	Notes	As at 30 Sep 18 ⁽¹⁾ \$m	As at 31 Mar 18 \$m	As at 30 Sep 17 \$m
Assets				
Receivables from financial institutions		34,941	36,629	38,360
Trading assets	6	19,514	14,894	18,179
Derivative assets		17,901	12,695	12,161
Other assets	7	18,486	17,437	16,228
Financial investments	8	5,160	5,733	4,323
Loan assets	9	75,365	72,289	69,218
Due from related body corporate entities		1,414	1,383	1,075
Property, plant and equipment		10,917	11,074	10,673
Interests in associates and joint ventures		752	727	579
Intangible assets		198	214	242
Deferred tax assets		231	143	179
Total assets		184,879	173,218	171,217
Liabilities				
Trading liabilities	11	7,019	7,938	7,209
Derivative liabilities		18,046	11,788	10,663
Deposits		52,576	48,371	49,316
Other liabilities	12	23,699	21,056	20,148
Payables to financial institutions		13,688	10,603	14,075
Due to related body corporate entities		15,243	13,993	5,101
Debt issued	13	36,703	41,524	47,437
Deferred tax liabilities		492	586	461
Total liabilities excluding loan capital		167,466	155,859	154,410
Loan capital		4,366	4,256	4,246
Total liabilities		171,832	160,115	158,656
Net assets		13,047	13,103	12,561
Equity				
Contributed equity	14	9,937	9,928	9,915
Reserves	15	757	477	312
Retained earnings	15	2,345	2,686	2,329
Total capital and reserves attributable to the equity holders of Macquarie Bank Limited		13,039	13,091	12,556
Non-controlling interests	15	8	12	5
Total equity		13,047	13,103	12,561

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

(1) The September 2018 financial position reflects the adoption of AASB 9 on 1 April 2018. As permitted by AASB 9, the Consolidated Entity has not restated previously reported financial periods. Prior comparative periods have been reclassified to conform to current period presentation. Refer to Note 1 for the impact of the initial adoption of AASB 9 and other presentation changes.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

	Notes	Contributed equity \$m	Reserves \$m	Retained earnings \$m	Total \$m	Non- controlling interests \$m	Total equity \$m
Balance as at 1 April 2017		9,911	373	2,296	12,580	8	12,588
Profit/(loss) after income tax		–	–	651	651	(3)	648
Other comprehensive (loss), net of tax		–	(61)	(3)	(64)	–	(64)
Total comprehensive (loss)/income		–	(61)	648	587	(3)	584
Transactions with equity holders:							
Dividends and distributions paid or provided for	5,15	–	–	(614)	(614)	–	(614)
Non-controlling interests:							
Changes in non-controlling ownership interests		–	–	(1)	(1)	(1)	(2)
Dividends and distributions paid or provided for		–	–	–	–	1	1
Other equity movements:							
Contributions from ultimate parent entity in relation to share-based payments	14	4	–	–	4	–	4
		4	–	(615)	(611)	–	(611)
Balance as at 30 September 2017		9,915	312	2,329	12,556	5	12,561
Profit after income tax		–	–	931	931	4	935
Other comprehensive income, net of tax		–	165	40	205	3	208
Total comprehensive income		–	165	971	1,136	7	1,143
Transactions with equity holders:							
Dividends and distributions paid or provided for	5,15	–	–	(610)	(610)	–	(610)
Non-controlling interests:							
Change in non-controlling ownership interests		–	–	(4)	(4)	1	(3)
Dividends and distributions paid or provided for		–	–	–	–	(1)	(1)
Other equity movements:							
Contributions from ultimate parent entity in relation to share-based payments	14	13	–	–	13	–	13
		13	–	(614)	(601)	–	(601)
Balance as at 31 March 2018		9,928	477	2,686	13,091	12	13,103
Change on initial application of AASB 9		–	1	(141)	(140)	–	(140)
Restated balance as at 1 April 2018		9,928	478	2,545	12,951	12	12,963
Profit after income tax		–	–	742	742	4	746
Other comprehensive income/(loss), net of tax		–	279	(12)	267	1	268
Total comprehensive income		–	279	730	1,008	5	1,014
Transactions with equity holders:							
Dividends and distributions paid or provided for	5,15	–	–	(931)	(931)	–	(931)
Non-controlling interests:							
Changes in non-controlling ownership interests		–	–	1	1	(1)	–
Dividends and distributions paid or provided for		–	–	–	–	(8)	(8)
Other equity movements:							
Contributions from ultimate parent entity in relation to share-based payments	14	9	–	–	9	–	9
		9	–	(930)	(921)	(9)	(930)
Balance as at 30 September 2018		9,937	757	2,345	13,039	8	13,047

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

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CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

	Notes	Half-year to 30 Sep 18 ⁽¹⁾ \$m	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
Cash flows generated from/(utilised in) operating activities				
Interest and similar income received		2,516	2,301	2,327
Interest and similar expense paid		(1,422)	(1,296)	(1,316)
Fees and other non-interest income received		560	537	489
Fees and commissions paid		(328)	(402)	(294)
Operating lease income received		1,109	985	870
Dividends and distributions received		1	17	9
Employment expenses paid		(874)	(498)	(820)
Operating expenses paid		(1,020)	(988)	(812)
Income tax paid		(118)	(34)	(65)
Changes in operating assets and liabilities:				
Net change in trading related assets and liabilities		4,172	5,417	(1,018)
Net loan assets granted		(2,264)	5,413	(2,710)
Net payments for assets under operating lease		(557)	(675)	(531)
Net increase/(decrease) in deposits		4,200	(1,210)	1,874
Net increase/(decrease) in payables to financial institutions		1,557	700	(1,650)
Net (decrease)/increase in debt issued		(5,897)	(6,256)	2,342
Net change in other assets and liabilities		(106)	20	(65)
Life business:				
Life investment linked contract premiums received, disposal of investment assets and other unitholder contributions		611	485	619
Life investment linked contract payments, acquisition of investment assets and other unitholder redemptions		(612)	(488)	(611)
Net cash flows generated from operating activities	16	1,528	4,028	(1,362)
Cash flows generated from/(utilised in) investing activities				
Net proceeds from/(payments for) financial investments		1,103	(1,164)	1,361
Proceeds from the disposal of or capital return from associates, subsidiaries and businesses, net of cash deconsolidated		495	202	22
Payments for the acquisition of associates, or capital contribution, subsidiaries and businesses, net of cash acquired		(17)	(78)	(195)
Proceeds from the disposal of property, plant and equipment, and intangible assets		–	35	–
Payments for the acquisition of property, plant and equipment and intangible assets		(108)	(64)	(45)
Net cash flows generated from/(utilised in) investing activities		1,473	(1,069)	1,143
Cash flows utilised in financing activities				
Payments for non-controlling interests		(8)	–	–
Payments on redemption of loan capital		–	–	(330)
Dividends and distributions paid		(931)	(610)	(614)
Net cash flows utilised in financing activities		(939)	(610)	(944)
Net increase/(decrease) in cash and cash equivalents		2,062	2,349	(1,163)
Cash and cash equivalents at the beginning of the period		11,350	9,001	10,164
Cash and cash equivalents at the end of the period	16	13,412	11,350	9,001

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

(1) The September 2018 financial results reflect the adoption of AASB 9 and AASB 15 on 1 April 2018. As permitted by AASB 9 and AASB 15, the Consolidated Entity has not restated previously reported financial periods. Refer to Note 1 for the impact on the Consolidated Entity's initial adoption of AASB 9 and AASB 15.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

NOTE 1

Summary of significant accounting policies

(i) Basis of preparation

This general purpose interim set of financial statements for the half-year period ended 30 September 2018 has been prepared in accordance with Australian Accounting Standard AASB 134. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting* as issued by the International Accounting Standards Board (IASB).

This interim set of financial statements comprises the consolidated financial report of Macquarie Bank Limited (MBL or the Company) and the entities it controlled at the end of, or during, the period (the Consolidated Entity).

This interim set of financial statements does not include all the information of the type that is normally included in the Consolidated Entity's annual financial report. Accordingly, this report is to be read in conjunction with the Consolidated Entity's annual financial report for the year ended 31 March 2018 and any public announcements made by the Consolidated Entity during the half-year reporting period in accordance with the continuous disclosure requirements.

In accordance with *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*, amounts in the Directors' Report and the interim set of financial statements have been rounded off to the nearest million Australian dollars (\$) unless otherwise indicated.

The accounting policies adopted in the preparation of the interim set of financial statements are consistent with those adopted and disclosed in the Consolidated Entity's annual financial report for the year ended 31 March 2018, other than where disclosed and with the exception of changes in accounting policies required following the adoption of new accounting standards on 1 April 2018. AASB 9 and AASB 15 are effective for the Consolidated Entity from 1 April 2018. Changes to the Consolidated Entity's key accounting policies during the period are described in this report in the section titled '*New Australian Accounting Standards and amendments to Accounting Standards that are effective in the current period*'.

Critical accounting estimates and significant judgements

The preparation of this interim set of financial statements in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the accounting policies. Under AASB 9, determining the appropriate business model for a group of financial assets and assessing whether the cash flows generated by an asset constitute solely payment of principal and interest (SPPI test) are new areas of accounting judgement as disclosed in the section titled '*New Australian Accounting Standards that are effective in the current period*'. The section also describes the changes to estimates and assumptions under AASB 9 and AASB 15 which respectively affect the timing and amount of the Consolidated Entity's credit impairment provisions and the timing and amount of revenue recognition. The basis of which key judgements and estimation uncertainty applied by management in preparing the interim set of financial statements are consistent with those that were applied and disclosed in the annual financial report for the year ended 31 March 2018.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events.

Management believes that the estimates used in preparing the financial report are reasonable. Actual results in the future may differ from those reported and it is therefore reasonably possible, on the basis of existing knowledge, that outcomes within the next financial period that are different from the Consolidated Entity's assumptions and estimates could require an adjustment to the carrying amounts of the reported assets and liabilities.

New Accounting Standards and amendments to Accounting Standards and Interpretations that are not yet effective for the reporting period

AASB 16 Leases

AASB 16 – *Leases* (AASB 16) replaces the current AASB 117 – *Leases* standard for the Consolidated Entity's financial reporting period commencing on 1 April 2019. AASB 16 sets out a comprehensive model for identifying and the subsequent measurement of lease arrangements. A contract contains a lease if it conveys the right to control the use of an identified asset for a period of time. Contracts that are determined to be a lease within the scope of AASB 16 from the lessee's perspective will require the recognition of a 'right-of-use' (ROU) assets and a related lease liability, being the present value of future lease payments. This will result in an increase in the recognised assets and liabilities in the Consolidated Entity's statement of financial position as well as a change in the recognition of interest expense on the lease liability and depreciation on the ROU assets. The pattern of expense recognition will also change with higher costs in the earlier stages of the lease as a result of the interest expense being determined on a lease liability that amortises over the lease term. Classification of leases from the Consolidated Entity's perspective as lessor is expected to remain largely unchanged under AASB 16.

Alternative methods of calculating the ROU asset are allowed under AASB 16 which impact the size of the transition adjustment. The Consolidated Entity is still evaluating which method to apply.

An initial assessment has been performed based on operating leases that existed in the current reporting period. Based on this assessment it is not anticipated that there will be a material impact to the Consolidated Entity's retained earnings, although the adoption of AASB 16 will result in the recognition of additional liabilities and related ROU asset. The transition adjustment at the date of adoption of AASB 16 will be a function of the leases that exist at that date, the future expected lease payments and the Consolidated Entity's borrowing rate. The Consolidated Entity is currently evaluating AASB 16's various transition elections which will affect the determination of the lease liability and associated ROU asset. A schedule of current operating lease commitments is disclosed in Note 33 of the annual financial report for the year ended 31 March 2018.

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Summary of significant accounting policies *continued*

(i) Basis of preparation *continued*

AASB Interpretation 23 (Interpretation 23) Uncertainty over Income Tax Treatments

Interpretation 23 which clarifies the application of the recognition and measurement criteria in AASB 112 – *Income Taxes* where there is uncertainty over income tax treatments, requires an assessment of each uncertain tax position as to whether it is probable that a taxation authority will accept the position. Where it is not probable, the effect of the uncertainty will be reflected in determining the relevant taxable profit or loss, tax bases, unused tax losses, unused tax credits or tax rates. The amount will be determined as either the single most likely amount or the sum of the probability weighted amounts in a range of possible outcomes, whichever better predicts the resolution of the uncertainty. Judgements will be reassessed as and when new facts and circumstances are presented.

Interpretation 23 will apply to the Consolidated Entity from 1 April 2019. Based on an initial assessment it is not expected that the implementation of Interpretation 23 will materially impact the Consolidated Entity's statement of financial position or income statement or reserves. This assessment is subject to the matters relevant at the date of transition.

Revised IFRS Conceptual Framework

The International Accounting Standards Board (IASB) has issued the revised IFRS Conceptual Framework ('Framework') for financial reporting. The main purpose of the Framework is to assist the IASB in developing accounting standards and assist financial report preparers develop its accounting policies when there is no specific or similar standard that addresses a particular issue.

Amendments made include the definition and recognition criteria for assets, liabilities, income and expenses, and other relevant financial reporting concepts. The Framework is effective for annual periods beginning on or after 1 January 2020. The Consolidated Entity is currently assessing the impact of the Framework and timing of adoption.

The Australian equivalent Conceptual Framework has not yet been amended.

New Australian Accounting Standards and amendments to Accounting Standards that are effective in the current period

(a) AASB 9 Financial Instruments and related amendments

AASB 9 Financial instruments

AASB 9 replaced AASB 139 – *Financial Instruments: Recognition and Measurement* from 1 April 2018. AASB 9 results in changes to accounting policies for the classification and measurement of financial assets and financial liabilities and the manner in which credit impairments are required to be determined as well as requirements with respect to hedge accounting.

The Consolidated Entity early adopted the provisions relating to the presentation of gains and losses on financial liabilities designated at fair value due to the Consolidated Entity's own credit risk in other comprehensive income (OCI) from 1 October 2016. The Consolidated Entity has applied all other provisions of AASB 9 in the current financial year beginning 1 April 2018 in respect of the classification and measurement of financial assets, impairment of financial assets and hedge accounting, for which a transition adjustment has been recognised in its retained earnings and OCI as at 1 April 2018. As permitted by AASB 9 the Consolidated Entity's comparative financial statements were not restated.

The key changes in significant accounting policies and impacts from the transition are summarised below:

Classification and subsequent measurement:

Financial assets

AASB 9 has three classification categories for financial assets; amortised cost, FVOCI and fair value through profit or loss. The classification is based on the business model under which the financial asset is managed and its contractual cash flows.

Compared to AASB 139, the FVOCI and amortised cost categories have been added and the held-to-maturity, loans and receivables and available for sale classification categories have been removed.

Under AASB 9, financial assets with embedded derivatives are classified in their entirety, without separating any embedded derivative element.

The Consolidated Entity applies the following principal policies for the new financial assets' classifications in terms of AASB 9.

Amortised cost

A financial asset is measured at amortised cost if both of the following conditions are met:

- (i) the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- (ii) the contractual terms of the financial asset give rise on specified dates to cash flows that meet the SPPI requirements.

Fair value through other comprehensive income (FVOCI)

A financial asset is measured at FVOCI if the following conditions are met:

- (i) the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- (ii) the contractual terms of the financial asset give rise on specified dates to cash flows that meet the SPPI requirements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

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NOTE 1

Summary of significant accounting policies *continued*

(i) Basis of preparation *continued*

Changes in the fair value of debt financial assets that are classified as FVOCI are recognised in OCI, except for the recognition of expected credit losses, interest revenue and foreign exchange gains and losses which are recognised in the income statement.

Expected credit losses are recognised both in the income statement and OCI. When debt financial assets at FVOCI are derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from OCI to 'Other operating income' in the income statement. Interest income from these financial assets is included in 'Interest and similar income' using the effective interest rate (EIR) method.

Fair value through profit or loss

Financial assets that are not measured at amortised cost or FVOCI are measured at fair value through profit or loss. For the purposes of the Consolidated Entity's financial statements, the AASB 9 fair value through profit or loss classification has been further split between assets that are held for active trading (held for trading or 'HFT'), financial assets that have been designated to be measured at fair value through profit or loss (DFVTPL) and financial assets in a business model whose objective is achieved by selling the financial assets or managing the financial assets on a fair value basis or financial assets that fail the SPPI test (FVTPL). Equity financial assets are measured at FVTPL unless the Consolidated Entity irrevocably elects to present subsequent changes in the fair value in OCI. This election is made on an individual instrument basis and upon realisation of the equity instrument, the fair value gain or loss is transferred from a reserve account directly to retained earnings. The Consolidated Entity has not made this election for its equity instruments.

The Consolidated Entity may also irrevocably elect to classify a financial asset as DFVTPL if doing so eliminates or significantly reduces an accounting mismatch. Interest income from these financial assets is included in 'Interest and similar income'.

Business model assessment

The Consolidated Entity determines the business model at the level that reflects how groups of financial assets are managed. In determining the business model, all relevant evidence that is available at the date of the assessment is used including:

- (i) how the performance of the financial assets held within that business model are evaluated and reported to the Consolidated Entity's key management personnel;
- (ii) the risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way in which those risks are managed; and
- (iii) how managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected).

The Consolidated Entity exercises judgement to determine the appropriate level at which to assess its business models and its intention with respect to financial assets.

Financial liabilities:

AASB 9 largely retains the existing requirements of AASB 139 for the classification and measurement of financial liabilities.

Financial liabilities are measured at amortised cost, except for those financial liabilities that are DFVTPL.

The component of the change in the fair value of financial liabilities that are DFVTPL due to the Consolidated Entity's own credit risk is presented in OCI, unless this creates an accounting mismatch. After this component is recorded in OCI, it is not subsequently transferred to the income statement but it is instead recognised as retained earnings. If a mismatch is created or enlarged, the change in fair value (due to the Consolidated Entity's credit risk) is presented in profit or loss. Under AASB 139, this component was recognised in profit or loss. This treatment was early adopted prospectively from 1 October 2016.

Impairment:

AASB 9 replaces the AASB 139's incurred loss model with an expected loss model. Whilst the ultimate credit loss under both AASB 9 and AASB 139 is the same over the lifetime of the asset, AASB 9's expected credit loss (ECL) requirements requires earlier recognition of credit impairments.

The impairment requirements apply to financial assets measured at amortised cost and FVOCI, lease receivables, amounts receivable from contracts with customers as defined in AASB 15, loan commitments, certain letters of credit and financial guarantee contracts.

In terms of AASB 9's ECL requirements, the Consolidated Entity applies a three-stage approach to measuring the ECL based on changes in the financial asset's underlying credit risk and includes forward-looking or macroeconomic information. Where ECL is modelled collectively for portfolios of exposures, it is modelled as the product of the probability of default (PD), the loss given default (LGD) and the exposure at default (EAD). The calculation of ECL requires judgement and the choice of inputs, estimates and assumptions used involve uncertainty at the time that they are made. Outcomes within the next financial period that are different from management's assumptions and estimates could result in changes to the timing and amount of ECL to be recognised.

The determination of the ECL, which is unbiased and probability weighted, and incorporates all available information relevant to the assessment, including information about past events, current conditions and reasonable and supportable information about future events, time value of money and economic conditions at the reporting date.

The ECL is determined with reference to the following stages:

(i) Stage 1: 12 month ECL

At initial recognition, and for financial assets for which there has not been a significant increase in credit risk (SICR) or for those financial assets for which there has been an increase in credit risk but for which the credit risk is considered to be low, ECL is determined based on the probability of default (PD) over the next 12 months and the life time losses associated with such PD, adjusted for forward looking information (FLI).

Interest income is determined with reference to the financial asset's EIR and the financial asset's gross carrying amount.

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Summary of significant accounting policies **continued**

(i) Basis of preparation **continued**

(ii) Stage 2: Lifetime ECL not credit-impaired

When there has been a SICR, the ECL is determined with reference to the financial asset's life-time PD and the lifetime losses associated with that PD, adjusted for FLI. The Consolidated Entity assesses whether there has been a SICR since initial recognition based on qualitative, quantitative, and reasonable and supportable FLI that includes significant management judgment. Use of more alternative criteria could result in significant changes to the timing and amount of ECL to be recognised. Lifetime ECL is generally determined based on the contractual maturity of the financial asset. For revolving facilities, the Consolidated Entity exercises judgement based on the behaviour, rather than contractual characteristics of the facility type.

Interest income is determined with reference to the financial asset's EIR and the financial asset's gross carrying amount.

(iii) Stage 3: Lifetime ECL credit-impaired

Financial assets are classified as stage 3 where they are determined to be credit impaired, which generally matches the Australian Prudential Regulatory Authority (APRA) definition of default which includes exposures that are at least 90 days past due and where the obligor is unlikely to pay without recourse against available collateral.

The ECL for credit impaired financial assets is generally measured as the difference between the contractual and expected cash flows from the individual exposure, discounted using the EIR for that exposure. For credit-impaired exposures that are modelled collectively, ECL is measured as the product of the lifetime PD, LGD and EAD, adjusted for FLI. Interest income is determined with reference to the financial asset's EIR and the financial asset's amortised cost carrying value, being the exposures gross carrying value after the ECL provision.

(iv) Purchased or originated credit-impaired financial assets

Purchased or originated credit-impaired (POCI) financial assets are initially recognised at fair value with interest income subsequently being recognised based on a credit-adjusted EIR.

The ECL is measured as the product of the lifetime PD, LGD and EAD adjusted for FLI or by discounting the difference between the contractual and expected cash flows from the individual exposure using the credit-adjusted EIR, with increases and decreases in the measured ECL from the date of origination or purchase being recognised in income statement as an impairment gain or loss.

ECL for financial guarantee contracts and loan commitments are recognised as a provision.

Modified financial assets and financial liabilities at amortised cost:

A financial instrument is modified when its original contractual cash flows are renegotiated or modified. A financial instrument that is renegotiated is derecognised if the existing agreement is cancelled and a new agreement is made on substantially different terms or if the existing terms are modified such that the renegotiated loan is substantially different from the existing financial instrument. When the modification does not result in derecognition, a gain or loss is recognised in the income statement as the difference between the financial instrument's original contractual cash flows and the modified cash flows discounted at the original EIR. Where the modification results in derecognition, a newly recognised financial asset is assessed to determine whether it is required to be classified as POCI.

Hedge accounting:

The Consolidated Entity has adopted the hedge accounting requirements under AASB 9 prospectively for the reporting period beginning 1 April 2018.

The new hedge accounting requirements under AASB 9 simplify hedge accounting by more closely aligning hedge relationships with the Consolidated Entity's risk management activities. Hedge accounting may be applied to a greater variety of hedging items and related hedged risks. Hedge effectiveness testing is less prescriptive than that under AASB 139 and is generally expected to result in the Consolidated Entity achieve hedge accounting in more scenarios. Also, as permitted by AASB 9, the foreign currency basis spread on a derivative hedging instrument has been excluded from designated hedge relationships and has been separately accounted for as a cost of hedging reserve in OCI.

Transition:

As permitted by AASB 9, the Consolidated Entity has not restated its comparative financial statements and has recorded a transition adjustment to its opening balance sheet, retained earnings and OCI at 1 April 2018 for the impact of the adoption of AASB 9's classification and measurement, impairment and hedge accounting requirements.

The transition adjustment which material relates to AASB 9's ECL requirements has reduced the Consolidated Entity's shareholders' equity by \$142 million after tax and does not have a material impact on the Consolidated Entity's minimum regulatory capital requirements.

Refer to the "Change on initial application of AASB 9" section following this note for the detailed transition impact.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018 CONTINUED

NOTE 1

Summary of significant accounting policies *continued*

(i) Basis of preparation *continued*

Amendments to statement of financial position presentation following the adoption of AASB 9

Although the Consolidated Entity has not, as permitted by AASB 9, restated its comparative financial statements, the Consolidated Entity has:

- (i) included a new statement of financial position line item, being 'Financial investments' which typically includes equity and debt investments at FVTPL, debt investments designated at FVTPL and debt investments at FVOCI. Financial assets that were previously disclosed within the line item 'Other financial assets at fair value through profit or loss', with the exception of loan assets designated at FVTPL and line item 'Investment Securities available for sale' have been reclassified to 'Financial investments' to align with the disclosure in the current period.
- (ii) aligned the category for 'Loan assets' in the current period to include loans previously reported under 'Loan assets held at amortised cost', which are now measured at either amortised cost, FVOCI or FVTPL. 'Loan assets' also include financial assets DFVTPL which were previously reported under 'Other financial assets at fair value through profit or loss' and certain loans classified as FVTPL which were previously reported under 'Trading assets', and
- (iii) aligned the category for 'Debt issued' in the current period to include debt previously reported under 'Debt issued at amortised cost' and 'Other debt issued at fair value through profit or loss' with the exception of other liabilities that are DFVTPL.

Other amendments to statement of financial position presentation

The Consolidated Entity has made other voluntary changes in the presentation of certain items in its statement of financial position. Margin money placed has been reclassified from 'Loan assets' to 'Other assets'. Similarly, segregated funds and margin money held have been reclassified from 'Deposits' and 'Payables to financial institutions' to 'Other liabilities'. The change in presentation for financial assets and financial liabilities is considered only to aligns the presentation of similar financial instruments and therefore provides more information about the effect of these financial instruments on the financial position and performance of the Consolidated Entity. This has had no effect on the measurement of these items and therefore on retained earnings or profit for any period. The effect of these presentational changes on the statement of financial position has been disclosed in the transition disclosures section of this note and as footnotes to the other relevant notes to the financial statements.

Amendments to income statement presentation

The Consolidated Entity has made certain presentation changes in its Income statement and Note 2 – Operating Profit before income tax, in order to align the presentation of items of income and expense with the categories of financial instruments presented in the statement of financial position.

AASB 7 – Financial Instruments: Disclosures

AASB 7 has been amended to include more extensive qualitative and quantitative disclosure relating to AASB 9, such as new financial instrument classification categories which impacts disclosures related to the statement of financial position as well as introducing new qualitative and quantitative disclosure requirements for the three stage ECL impairment model. The amendment also includes new hedge accounting and transition disclosures related to the adoption of AASB 9.

The disclosures relevant for this interim set of financial statements have been included in this financial report. A full set of disclosures as required by revised AASB 7 will be provided in the Consolidated Entity's annual financial statements for the year ending 31 March 2019.

AASB 2017-6 Amendments to Australian Accounting Standards: Prepayments features with negative compensation.

AASB 2017-6 amends AASB 9 to permit entities to measure at amortised cost or FVOCI, particular financial assets that would otherwise have contractual cash flows that meet the SPPI test but do not meet that condition only as a result of a prepayment feature. This is subject to meeting other conditions, such as the nature of the business model relevant to the financial asset. Otherwise, the financial assets would be measured at FVTPL.

The Consolidated Entity has early adopted the amendment from 1 April 2018. The impact of this amendment is included in the transition adjustment for AASB 9.

AASB 2017-7 Amendments to Australian Accounting Standards: Long-term interests in associates and joint ventures.

AASB 2017-7 clarifies the accounting for long-term interests in an associate or joint venture, which in substance form part of the net investment in the associate or joint venture, but to which the equity method is not applied. Such long term interests are accounted under AASB 9 before applying the loss allocation and impairment requirements in AASB 128 – *Investments in Associates and Joint Ventures*. These long term interests are in the nature of debt instruments. The Consolidated Entity's calculates the ECL on these long-term interests under the AASB 9 impairment model.

AASB 2017-7 is effective for annual periods beginning on or after 1 January 2019. The Consolidated Entity has early adopted the amendment in the financial year beginning 1 April 2018. The impact of this amendment is included in the transition adjustment for AASB 9.

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Summary of significant accounting policies *continued*

(i) Basis of preparation *continued*

Change on initial application of AASB 9

The section entitled 'AASB 9 *Financial Instruments and related amendments*' sets out an explanation regarding the Consolidated Entity's adoption of AASB 9. The following table summarises the presentation changes as well as changes in the carrying amounts in the Consolidated Entity's statement of financial position as a result of the adoption of AASB 9 as at 1 April 2018. It includes a comparison of AASB 139's measurement categories and the new measurement categories determined in accordance with AASB 9 and the impact of the classification and measurement changes and the new ECL requirements on the Consolidated Entity's statement of financial position.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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	AASB 139 measurement category	Carrying amount at 31 Mar 18 \$m	Presentation changes \$m	Revised presentation at 31 Mar 18 \$m	AASB 9 classification & measurement changes \$m
Assets					
Receivables from financial institutions ^(A)	Amortised cost	36,629	–	36,629	(16,083)
		–	–	–	16,083
Trading assets	FVTPL	14,894	–	14,894	–
Derivative assets	FVTPL	12,695	–	12,695	–
Financial investments ^{(1),(2),(B)}	Available for sale	–	5,322	5,322	(191)
	FVTPL (designated)	–	411	411	(339)
		–	–	–	530
Investment securities available for sale ⁽¹⁾	Available for sale	5,322	(5,322)	–	–
Other assets ^{(2),(3),(C)}	Amortised cost	6,839	8,007	14,846	(254)
	FVTPL	648	–	648	254
	FVTPL (designated)	–	143	143	–
	Non financial asset	1,800	–	1,800	–
Loan assets ^{(2),(3),(D),(E)}	Amortised cost	80,143	(8,007)	72,136	(793)
	FVTPL (designated)	–	153	153	–
		–	–	–	672
		–	–	–	121
Other financial assets at fair value through profit or loss ⁽²⁾	FVTPL (designated)	707	(707)	–	–
Due from related body corporate entities	Amortised cost	1,383	–	1,383	–
Property, plant and equipment	Non financial asset	11,074	–	11,074	–
Interests in associates and joint ventures – equity	Non financial asset	713	–	713	–
Interests in associates and joint ventures – loans ^(F)	Amortised cost	14	–	14	(4)
		–	–	–	4
Intangible assets	Non financial asset	214	–	214	–
Investments in subsidiaries	Non financial asset	–	–	–	–
Deferred tax assets	Non financial asset	143	–	143	–
Total assets		173,218	–	173,218	–
Liabilities					
Trading liabilities	FVTPL	7,938	–	7,938	–
Derivative liabilities	FVTPL	11,788	–	11,788	–
Deposits ⁽³⁾	Amortised cost	59,379	(11,008)	48,371	–
Other liabilities ^{(3),(4)}	Amortised cost	5,326	12,058	17,384	–
	FVTPL (designated)	640	153	793	–
	Non financial liability	2,879	–	2,879	–
Payables to financial institutions ^{(3),(A)}	Amortised cost	11,653	(1,050)	10,603	(2,522)
		–	–	–	2,522
Due to related body corporate entities	Amortised cost	13,993	–	13,993	–
Debt issued ⁽⁴⁾	Amortised cost	39,685	–	39,685	–
	FVTPL (designated)	–	1,839	1,839	–
Other debt issued at fair value through profit or loss ⁽⁴⁾	FVTPL (designated)	1,992	(1,992)	–	–
Deferred tax liabilities	Non financial liability	586	–	586	–
Total liabilities excluding loan capital		155,859	–	155,859	–
Loan capital	Amortised cost	4,256	–	4,256	–
Total liabilities		160,115	–	160,115	–
Net assets		13,103	–	13,103	–
Equity					
Contributed equity		9,928	–	9,928	–
Reserves		477	–	477	–
Retained earnings		2,686	–	2,686	–
Total capital and reserves attributable to ordinary equity holders of Macquarie Bank Limited		13,091	–	13,091	–
Non-controlling interests		12	–	12	–
Total equity		13,103	–	13,103	–

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AASB 9 remeasurement**AASB 9 measurement categories**

Classification changes \$m	ECL \$m	Tax impact \$m	Net impact \$m	Carrying amount at 1 Apr 18 \$m	Amortised cost \$m	HFT \$m	FVTPL \$m	DFVTPL \$m	FVOCI \$m
-	-	-	-	20,546	20,546	-	-	-	-
-	-	-	-	16,083	-	-	16,083	-	-
-	-	-	-	14,894	-	14,894	-	-	-
-	-	-	-	12,695	-	12,695	-	-	-
-	-	-	-	5,131	-	-	-	-	5,131
-	-	-	-	72	-	-	-	72	-
-	-	-	-	530	-	-	530	-	-
-	-	-	-	-	-	-	-	-	-
-	(16)	-	(16)	14,576	14,576	-	-	-	-
-	-	-	-	902	-	-	902	-	-
-	-	-	-	143	-	-	-	143	-
-	-	-	-	1,800	-	-	-	-	-
-	(170)	-	(170)	71,173	71,173	-	-	-	-
-	-	-	-	153	-	-	-	153	-
-	-	-	-	672	-	-	672	-	-
-	-	-	-	121	-	-	-	-	121
-	-	-	-	-	-	-	-	-	-
-	(1)	-	(1)	1,382	1,382	-	-	-	-
-	-	-	-	11,074	-	-	-	-	-
-	-	-	-	713	-	-	-	-	-
-	-	-	-	10	10	-	-	-	-
-	-	-	-	4	-	-	4	-	-
-	-	-	-	214	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-
-	-	59	59	202	-	-	-	-	-
-	(187)	59	(128)	173,090	107,687	27,589	18,191	368	5,252
-	-	-	-	7,938	-	7,938	-	-	-
-	-	-	-	11,788	-	11,788	-	-	-
-	-	-	-	48,371	48,371	-	-	-	-
-	12	-	12	17,396	17,396	-	-	-	-
-	-	-	-	793	-	-	-	793	-
-	-	-	-	2,879	-	-	-	-	-
-	-	-	-	8,081	8,081	-	-	-	-
-	-	-	-	2,522	-	-	-	2,522	-
-	-	-	-	13,993	13,993	-	-	-	-
-	-	-	-	39,685	39,685	-	-	-	-
-	-	-	-	1,839	-	-	-	1,839	-
-	-	-	-	-	-	-	-	-	-
-	-	-	-	586	-	-	-	-	-
-	12	-	12	155,871	127,526	19,726	-	5,154	-
-	-	-	-	4,256	4,256	-	-	-	-
-	12	-	12	160,127	131,782	19,726	-	5,154	-
-	(199)	59	(140)	12,963	-	-	-	-	-
-	-	-	-	9,928	-	-	-	-	-
(4)	4	1	1	478	-	-	-	-	-
4	(203)	58	(141)	2,545	-	-	-	-	-
-	(199)	59	(140)	12,951	-	-	-	-	-
-	-	-	-	12	-	-	-	-	-
-	(199)	59	(140)	12,963	-	-	-	-	-

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018 CONTINUED

NOTE 1

Summary of significant accounting policies *continued*

(i) Basis of preparation *continued*

Footnotes to the AASB 9 Transition Table

Presentation changes

On adoption of AASB 9 the Consolidated Entity elected to make the following presentation changes to certain financial assets and liabilities in order to better reflect the nature of the underlying assets and liabilities:

- (1) Available for sale debt and equity securities of (March 2018: \$5,322 million; September 2017: \$3,909 million) were re-presented to be included within 'Financial investments'.
- (2) Debt and equity securities (March 2018: \$707 million; September 2017: \$692 million) that were previously presented as part of 'Other financial assets at fair value through profit or loss' were re-presented to be included as part of 'Financial investments' (March 2018: \$411 million; September 2017: \$414 million), 'Loan assets' (March 2018: \$153 million; September 2017: \$138 million) and 'Other assets' (March 2018: \$143 million; September 2017: \$140 million).
- (3) Margin placed (March 2018: \$8,007 million; September 2017: \$6,753 million) that was previously presented as part of 'Loan assets' was re-presented to be included as part of 'Other assets'. Similarly, margin received that was previously presented in 'Deposits' (March 2018: \$11,008 million; September 2017: \$9,671 million) and margin received that was previously presented in 'Payable to financial institutions' (March 2018: \$1,050 million; September 2017: \$1,266 million) were re-presented to be included in 'Other liabilities'.
- (4) Financial liabilities that were previously presented as part of 'Other debt issued at fair value through profit or loss' were re-presented to be included in 'Other liabilities' (March 2018: \$153 million; September 2017: \$nil) and 'Debt issued' (March 2018: \$1,839 million; September 2017: \$1,789 million).

AASB 9 classification and measurement changes

Following the adoption of AASB 9, the following classification and measurement changes arose:

- (A) Reverse repurchase agreements of \$16,083 million that were classified as at amortised costs in terms of AASB 139 were determined to be held within a business model in which such assets were managed on a fair value basis in terms of AASB 9 and were accordingly re-classified to FVTPL. In order to eliminate an accounting mismatch, repurchase agreements of \$2,522 million that were classified as at amortised cost in terms of AASB 139 were reclassified to DFVTPL on adoption of AASB 9.
- (B) Financial investments (debt and equity) that were classified in terms of AASB 139 as available for sale of \$191 million and as FVTPL (designated) of \$339 million were determined to be held within a business model in which such assets are managed on a fair value basis in terms of AASB 9. The financial investments were accordingly re-classified to FVTPL on adoption of AASB 9.
- (C) Commodity debtors of \$254 million which were classified as at amortised cost in terms of AASB 139 were determined to be managed on a fair value basis in terms of AASB 9. The commodity debtors were accordingly reclassified as at FVTPL on adoption of AASB 9.
- (D) Loans of \$672 million that were classified as at amortised cost in terms of AASB 139 had certain loan features that resulted in the loan not meeting the AASB 9's SPPI requirements and have accordingly been re-classified to FVTPL on adoption of AASB 9.
- (E) Loans of \$121 million that were classified as at amortised cost in terms of AASB 139 were determined to be held within a business model to both collect cash flows and to realise through sale. These loans were accordingly re-classified as at FVOCI on adoption of AASB 9.
- (F) Loans to associates and joint ventures of \$4 million were reclassified to FVTPL on adoption of AASB 9 as such assets are managed on a fair value basis.

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NOTE 1

Summary of significant accounting policies **continued**

(i) Basis of preparation **continued**

The following table provides a reconciliation between the closing impairment allowance for financial assets in accordance with AASB 139 (incurred credit loss) to the opening impairment allowance determined in accordance with AASB 9 (expected credit loss) as at 1 April 2018. Changes to the impairment allowance from AASB 139 to AASB 9 are due to the reclassification of financial assets between amortised cost and fair value and the remeasurement of impairment allowances in terms of AASB 9's new ECL requirements on all debt financial assets that are either classified as amortised cost or at FVOCI as well as certain off balance sheet credit arrangements.

Financial assets	Measurement Category under AASB 139	Measurement category under AASB 9	Loss allowance under AASB 139 \$m	Reclassification \$m	Remeasurement ⁽¹⁾ \$m	Adjusted in fair value at transition date ⁽²⁾ \$m	ECL allowance under AASB 9 \$m
Other assets	Amortised cost	Amortised cost	22	–	16	–	38
Loan assets	Amortised cost	Amortised cost	367	(37)	170	–	500
		FVTPL	–	37	–	(37)	–
		FVOCI	–	–	4	–	4
							504
Due from related body corporate entities	Amortised cost	Amortised cost	–	–	1	–	1
Interests in associates and joint ventures – loans	Amortised cost	Amortised cost	2	(1)	–	–	1
		FVTPL	–	1	–	(1)	–
							1
Undrawn commitments and financial guarantees			–	–	12	–	12
Total expected credit loss allowance			391	–	203	(38)	556

(1) The ECL movement on loan assets of \$174 million primarily represents an increase in Stage 2 provisions due to a lifetime ECL allowance recognised on exposures that have experienced a SICR since origination.

(2) Represents an AASB 139 impairment allowance on amortised cost financial assets that were reclassified to FVTPL on transition to AASB 9.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018 CONTINUED

NOTE 1

Summary of significant accounting policies *continued*

(i) Basis of preparation *continued*

(b) AASB 15 – Revenue from Contracts with Customers

AASB 15 replace all the previous guidance on revenue recognition from contracts with customers. It requires the identification of discrete performance obligations within a customer contract and an associated transaction price that is allocated to these obligations. Revenue is recognised upon satisfaction of these performance obligations, which occur when control of the goods or services is transferred to the customer.

The Consolidated Entity adopted AASB 15 on 1 April 2018. On conclusion of the transition project, no material adjustment to opening retained earnings was recognised as the amendments to accounting policies did not result in significant changes to the timing or amount of revenue recognised at 31 March 2018. However, the Consolidated Entity has prospectively presented certain amounts of gains and losses, which were previously presented on a net basis within fee and commission income, on a gross basis in terms of AASB 15 within fee and commission income and operating expenses.

The key judgements in applying AASB 15 include the timing and amount of variable consideration to be recognised in relation to performance fees; determining whether multiple services provided in a single contract are distinct; and determining when incurred expenses can be presented net of any associated revenue.

The Consolidated Entity's revenue from contracts with customers is primarily in the nature of fees and commission income as presented in the income statement.

Brokerage and commission

The Consolidated Entity enters into contracts with customers to act as an agent to buy and sell securities. Brokerage and Commissions are recognised at a point in time, being on trade date, when the transfer of control of the underlying security has occurred. The brokerage and commission income is presented net of any rebates.

Other fee and commission income

Other fee and commission income includes fees earned on a range of banking products and services platforms, wealth services, credit cards, structuring fees, lending services and income on structured products.

Contract assets, contract liabilities and capitalised expenses

Where the Consolidated Entity provides services to clients, consideration is due immediately upon satisfaction of a point in time service or at the end of a pre-specified period for an over time service. Where receivables are recorded, they are presented within other assets.

Contract liabilities relate to prepayments received from customers where the Consolidated Entity is yet to satisfy its performance obligation.

The Consolidated Entity has applied the practical expedient that allows for costs incurred to obtain a contract to be expensed as incurred where the amortisation period for any asset recognised would be less than 12 months.

(ii) Comparatives

Where necessary, comparative information has been restated to conform to changes in presentation in the current period.

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	Half-year to 30 Sep 18 \$m	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
NOTE 2			
Operating profit before income tax			
Net interest income			
Interest and similar income ⁽¹⁾	2,512	2,302	2,317
Interest and similar expense ⁽²⁾	(1,428)	(1,316)	(1,285)
Net interest income	1,084	986	1,032
Fee and commission income			
Brokerage and commissions	206	185	184
Portfolio administration fee	142	140	134
Lending and securitisation fees	70	68	69
Other fee and commission income	155	48	62
Total fee and commission income ⁽³⁾	573	441	449
Net trading income⁽⁴⁾			
Equities	171	204	269
Commodities ⁽⁵⁾	794	767	378
Credit, interest rate and foreign exchange products	178	105	158
Net trading income	1,143	1,076	805
Net operating lease income			
Rental income ⁽⁶⁾	1,100	1,013	909
Depreciation on operating lease assets	(640)	(545)	(440)
Net operating lease income	460	468	469
Share of net profits of associates and joint ventures	11	13	9

- (1) Includes interest income calculated using the EIR method of \$2,097 million (half-year to 31 March 2018: \$2,012 million; half-year to 30 September 2017: \$2,058 million) on financial assets that are measured at amortised cost and \$114 million (half-year to 31 March 2018: \$72 million; half-year to 30 September 2017: \$60 million) on financial assets measured at FVOCI.
- (2) Includes interest expense of \$1,342 million (half-year to 31 March 2018: \$1,259 million; half-year to 30 September 2017: \$1,244 million) on financial liabilities that are measured at amortised cost.
- (3) Upon adoption of AASB 15 from 1 April 2018, fee expense relating to stock lending activities of \$77 million and certain recoverable costs of \$36 million previously recognised net of associated revenue have been reclassified to fee and commission expenses and other expenses respectively. Prior period comparatives were not reclassified.
- (4) Includes fair value movements on trading assets and liabilities, ineffective portion of designated hedge relationships and fair value changes on derivatives used to economically hedge the Consolidated Entity's interest rate risk where hedge accounting requirements are not met.
- (5) Includes \$177 million (half-year to 31 March 2018: \$250 million; half-year to 30 September 2017: \$114 million) of transportation and storage costs.
- (6) Includes \$55 million (half-year to 31 March 2018: \$76 million; half-year to 30 September 2017: \$79 million) of net supplemental rent on aircraft.

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	Half-year to 30 Sep 18 \$m	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
NOTE 2			
Operating profit before income tax continued			
Other operating income and charges			
Investment income			
Net gain on equity investments ⁽¹⁾	25	22	13
Net gain on debt investments ⁽²⁾	1	46	2
Net gain on sale of interests in associates and joint ventures	–	26	1
Net gain on change of control, joint control or/and significant influence and reclassifications to/from held for sale	3	101	67
Total investment income	29	195	83
Credit impairment (charges)/reversal⁽³⁾			
Loan assets ⁽⁴⁾	(55)	(20)	(65)
Other assets	(1)	(7)	(1)
Undrawn commitments and financial guarantees	2	–	–
Recovery of exposures previously written off	10	48	26
Total credit impairment (charges)/reversal	(44)	21	(40)
Other impairments charges			
Equity investment securities available for sale	–	(10)	(6)
Interests in associates and joint ventures	–	(3)	(5)
Intangible assets and other non-financial assets	(2)	(10)	(16)
Total other impairment charges	(2)	(23)	(27)
(Charges)/other income	(12)	132	74
Total other operating income and charges	(29)	325	90
Net operating income	3,242	3,309	2,854

(1) The current period includes fair value gains and losses and dividend income from investments that have been classified as at FVTPL. Prior period includes gains and losses on sale of and dividend income from available for sale investments (half-year to 31 March 2018: \$22 million; half-year to 30 September 2017: \$13 million).

(2) Half-year to 31 March 2018 primarily includes gain on sale of debt investments DFVTPL.

(3) The change in ECL relating to financial assets under AASB 9 is recorded under Credit impairment charges. Individual and collective provisions for September 2017 and March 2018 remain in accordance with AASB 139 and have not been restated.

(4) Prior comparative period impairment charges includes loan assets written off (half-year to 31 March 2018: \$67 million; half-year to 30 September 2017: \$67 million).

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Half-year to
30 Sep 18
\$m

Half-year to
31 Mar 18
\$m

Half-year to
30 Sep 17
\$m

NOTE 2**Operating profit before income tax continued****Employment expenses**

Salary and related costs including commissions, superannuation and performance-related profit share	(673)	(654)	(677)
Share-based payments	(90)	(68)	(84)
Provision for long service leave and annual leave	(3)	–	(4)
Total employment expenses	(766)	(722)	(765)

Brokerage, commission and trading-related expenses

Brokerage and other trading-related expenses	(261)	(248)	(262)
Other fee and commission expenses ⁽¹⁾	(131)	(55)	(54)
Total brokerage, commission and trading-related expenses	(392)	(303)	(316)

Occupancy expenses

Operating lease rentals	(5)	(5)	(4)
Depreciation: buildings, furniture, fittings and leasehold improvements	(2)	(2)	(1)
Other occupancy expenses	(51)	(62)	(50)
Total occupancy expenses	(58)	(69)	(55)

Non-salary technology expenses

Information services	(40)	(35)	(38)
Depreciation: equipment	(2)	(1)	(2)
Service provider and other non-salary technology expenses	(41)	(32)	(25)
Total non-salary technology expenses	(83)	(68)	(65)

Other operating expenses

Professional fees	(74)	(100)	(89)
Travel and entertainment expenses	(28)	(28)	(26)
Advertising and promotional expenses	(11)	(7)	(12)
Amortisation of intangible assets	(10)	(11)	(10)
Auditor's remuneration	(12)	(11)	(11)
Communication expenses	(6)	(7)	(8)
Depreciation: infrastructure assets	(6)	(7)	(7)
Other expenses ^{(1),(2)}	(730)	(678)	(635)
Total other operating expenses	(877)	(849)	(798)

Total operating expenses	(2,176)	(2,011)	(1,999)
Operating profit before income tax	1,066	1,298	855

(1) Upon adoption of AASB 15 from 1 April 2018, fee expense relating to stock lending activities of \$77 million and certain recoverable costs of \$36 million previously recognised net of associated revenue have been reclassified to fee and commission expenses and other expenses respectively. Prior period comparatives were not reclassified.

(2) Other expenses include service cost recoveries from Consolidated Entity's related body corporate entity, Macquarie Group Services Australia Pty Limited (MGSA)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

CONTINUED

NOTE 3

Segment reporting

(i) Operating segments

AASB 8 – *Operating Segments* requires the 'management approach' to disclosing information about the Consolidated Entity's reportable segments. The financial information is reported on the same basis as used internally by senior management for evaluating operating segment performance and for deciding how to allocate resources to operating segments. Such information may be produced using different measures to that used in preparing the statutory income statement.

For internal reporting, performance measurement and risk management purposes, the Consolidated Entity is divided into four Operating Groups and a Corporate segment. These segments have been set up based on the different core products and services offered. Segment information has been prepared in accordance with the basis of preparation described below.

The Operating Groups comprise:

- **MAM** offers a range of investment solutions for its fiduciary clients within the infrastructure debt sector. In addition, MAM provides financing solutions for ship owners, hedge funds, private equity and private credit funds as well as real estate funds along with a market leading capability in arranging and underwriting Export Credit Agency backed debt facilities
- **CAF** is a global provider of specialist financing, investing and asset management solutions. CAF has expertise in flexible primary financing, secondary market investing and asset finance including aircraft, vehicles, technology, healthcare, manufacturing, industrial, energy, rail and mining equipment
- **BFS** provides a diverse range of personal banking, wealth management and business banking products and services to retail clients, advisers, brokers and business clients
- **CGM** provides clients with an integrated, end-to-end offering across global markets including equities, fixed income, foreign exchange and commodities.

The **Corporate** segment, which is not considered an Operating Group, includes head office and central service groups including Group Treasury. The Corporate segment also holds certain legacy investments, assets and businesses that are no longer core for strategic reasons and are not allocated to any of the Operating Groups.

Items of income and expense within the Corporate segment include the net impact of managing liquidity for the Consolidated Entity, earnings on capital, non-trading derivative volatility, earnings from investments, central overlay on credit and other impairments or valuation of assets, unallocated head office costs and costs of central service groups, the Consolidated Entity's performance-related profit share and share-based payments expense, income tax expense and certain distributions attributable to non-controlling interests and holders of loan capital.

All transactions and transfers between segments are generally determined on an arm's length basis and are included within the relevant categories of income or expense. These transactions eliminate on aggregation/consolidation.

Below is a selection of key policies applied in determining operating segment results.

Internal funding arrangements

Group Treasury has the responsibility for managing funding for the Consolidated Entity, and Operating Groups obtain their funding from Group Treasury. The interest rates charged by Group Treasury are determined by the currency and term of the funding. Break costs are charged to Operating Groups for the early repayment of term funding.

In certain cases, Operating Groups may source funding directly from external sources – typically where the funding is secured by the assets of the Operating Group. In such cases the Operating Group bears the funding costs directly and Group Treasury may levy additional charges where appropriate.

Deposits are a funding source for the Consolidated Entity. BFS receives a deposit premium from Group Treasury on deposits they generate. This deposit premium is included within net interest and trading income for segment reporting purposes.

Transactions between Operating Groups

Operating Groups that enter into arrangements with other Operating Groups must do so on commercial terms or as agreed by the Group's Chief Executive Officer or Chief Financial Officer (CFO). There is a requirement for accounting symmetry in such transactions.

Internal transactions are recognised in each of the relevant categories of income and expense as appropriate.

Accounting for derivatives that economically hedge interest rate risk

For businesses that predominately earn income from lending activities (CAF and BFS), derivatives that economically hedge interest rate risk are required to be carried at fair value through net trading income unless they form part of a qualifying hedge relationship. Hedge relationships are generally only recognised at the Consolidated Entity level; however for segment reporting, derivatives are accounted for on an accruals basis in the Operating Group segments and changes in fair value are recognised within the Corporate segment offset by the effect of hedge relationships at the Consolidated Entity level.

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NOTE 3

Segment reporting **continued**

Central service groups

Central service groups recover their costs from Operating Groups on either a time and effort allocation basis or a fee for service basis. Central service groups include the Corporate Operations Group (COG), Financial Management Group (FMG), Risk Management Group (RMG), Legal and Governance and Central Executive.

Performance-related profit share and share-based payments expense

Performance-related profit share and share-based payments expense relating to the Macquarie Group Employee Retained Equity Plan (MEREP) is recognised in the Corporate segment and not allocated to Operating Groups.

Income tax

Income tax expense and benefits are recognised in the Corporate segment and not allocated to Operating Groups. However, to recognise an Operating Group's Contribution to permanent income tax differences, an internal management revenue or charge is used. These internal management revenue/charges are offset by an equal and opposite amount recognised in the Corporate segment such that they are eliminated on aggregation.

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	Macquarie Asset Management \$m	Corporate and Asset Finance \$m	Banking and financial services \$m	Annuity-style businesses \$m
NOTE 3				
Operating segments continued				
The following is an analysis of the Consolidated Entity's revenue and results by reportable segment.				
Net interest and trading income	59	192	634	885
Fee and commission income/(expense)	19	22	235	276
Net operating lease income	1	458	–	459
Share of net profits/(losses) of associates and joint ventures	–	2	(1)	1
Other operating income and charges				
Credit and other impairment charges	(1)	(13)	(9)	(23)
Other operating income and charges	5	87	1	93
Internal management revenue/(charge)	–	4	2	6
Net operating income	83	752	862	1,697
Total operating expenses	(51)	(317)	(567)	(935)
Operating profit/(loss) before income tax	32	435	295	762
Income tax expense	–	–	–	–
Profit/(loss) after income tax	32	435	295	762
Profit attributable to non-controlling interests	–	(3)	–	(3)
Profit/(loss) attributable to equity holders	32	432	295	759
Distributions paid or provided for on MIS	–	–	–	–
Net profit/(loss) attributable to ordinary equity holders	32	432	295	759
Reportable segment assets	3,107	35,330	46,008	84,445
Net interest and trading income	48	239	598	885
Fee and commission income/(expense)	22	20	230	272
Net operating lease income	2	464	–	466
Share of net (losses)/profits of associates and joint ventures	–	(3)	3	–
Other operating income and charges				
Credit and other impairment (charges)/reversal	(1)	(16)	(18)	(35)
Other operating income and charges	58	246	7	311
Internal management revenue/(charge)	8	3	–	11
Net operating income	137	953	820	1,910
Total operating expenses	(64)	(366)	(547)	(977)
Operating profit/(loss) before income tax	73	587	273	933
Income tax expense	–	–	–	–
Profit/(loss) after income tax	73	587	273	933
Profit attributable to non-controlling interests	–	(4)	–	(4)
Profit/(loss) attributable to equity holders	73	583	273	929
Distributions paid or provided for on MIS	–	–	–	–
Net profit/(loss) attributable to ordinary equity holders	73	583	273	929
Reportable segment assets	3,279	36,690	42,318	82,287
Net interest and trading income	60	330	584	974
Fee and commission income/(expense)	43	23	233	299
Net operating lease income	1	465	–	466
Share of net profits of associates and joint ventures	–	–	–	–
Other operating income and charges				
Credit and other impairment reversal/(charges)	1	1	(8)	(6)
Other operating income and charges	48	105	6	159
Internal management revenue/(charge)	–	1	3	4
Net operating income/(charge)	153	925	818	1,896
Total operating expenses	(83)	(310)	(534)	(927)
Operating profit/(loss) before income tax	70	615	284	969
Income tax expense	–	–	–	–
Profit/(loss) after income tax	70	615	284	969
Loss attributable to non-controlling interests	–	–	–	–
Profit/(loss) attributable to equity holders	70	615	284	969
Distributions paid or provided for on MIS	–	–	–	–
Net profit/(loss) attributable to ordinary equity holders	70	615	284	969
Reportable segment assets	2,857	37,247	39,277	79,381

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Commodities and Global Markets \$m	Capital markets facing businesses \$m	Corporate \$m	Total \$m
Half-year to 30 September 2018			
1,174	1,174	168	2,227
305	305	(8)	573
–	–	1	460
10	10	–	11
(19)	(19)	(4)	(46)
1	1	(77)	17
2	2	(8)	–
1,473	1,473	72	3,242
(823)	(823)	(418)	(2,176)
650	650	(346)	1,066
–	–	(320)	(320)
650	650	(666)	746
–	–	(1)	(4)
650	650	(667)	742
–	–	(7)	(7)
650	650	(674)	735
92,407	92,407	8,027	184,879
Half-year to 31 March 2018			
1,052	1,052	125	2,062
208	208	(39)	441
–	–	2	468
14	14	(1)	13
(34)	(34)	67	(2)
30	30	(14)	327
(1)	(1)	(10)	–
1,269	1,269	130	3,309
(722)	(722)	(312)	(2,011)
547	547	(182)	1,298
–	–	(363)	(363)
547	547	(545)	935
–	–	–	(4)
547	547	(545)	931
–	–	(7)	(7)
547	547	(552)	924
84,047	84,047	6,884	173,218
Half-year to 30 September 2017			
822	822	41	1,837
182	182	(32)	449
–	–	3	469
8	8	1	9
(56)	(56)	(5)	(67)
15	15	(17)	157
5	5	(9)	–
976	976	(18)	2,854
(657)	(657)	(415)	(1,999)
319	319	(433)	855
–	–	(207)	(207)
319	319	(640)	648
–	–	3	3
319	319	(637)	651
–	–	(7)	(7)
319	319	(644)	644
84,019	84,019	7,817	171,217

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NOTE 3

Segment reporting *continued*

(ii) Fee and commission income relating to contracts with customers

The below table represents disaggregation of fee and commission income by operating segments:

	Macquarie Asset Management \$m	Corporate and Asset Finance \$m	Banking and Financial Services \$m	Annuity-style businesses \$m	Commodities and Global Markets \$m	Capital markets facing businesses \$m	Corporate \$m	Total \$m
Half-year to 30 September 2018								
Fee and commission income								
Brokerage and commissions	–	–	38	38	168	168	–	206
Portfolio administration fee	19	–	122	141	1	1	–	142
Lending and securitisation fees	–	2	66	68	2	2	–	70
Other fee and commission income	–	20	9	29	134	134	(8)	155
Total fee and commission income	19	22	235	276	305	305	(8)	573
Half-year to 31 March 2018								
Fee and commission income								
Brokerage and commissions	–	–	40	40	145	145	–	185
Portfolio administration fee	19	–	120	139	1	1	–	140
Lending and securitisation fees	–	2	62	64	4	4	–	68
Other fee and commission income	3	18	8	29	58	58	(39)	48
Total fee and commission income	22	20	230	272	208	208	(39)	441
Half-year to 30 September 2017								
Fee and commission income								
Brokerage and commissions	–	–	42	42	142	142	–	184
Portfolio administration fee	20	–	113	133	1	1	–	134
Lending and securitisation fees	–	2	63	65	4	4	–	69
Other fee and commission income	23	21	15	59	35	35	(32)	62
Total fee and commission income	43	23	233	299	182	182	(32)	449

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Segment reporting continued

(iii) Products and services

For the purposes of preparing a segment report based on products and services, the activities of the Consolidated Entity have been divided into four areas:

- **Lending:** corporate and structured finance, banking activities, mortgages and leasing
- **Financial Markets:** trading in fixed income, equities, currency, commodities and derivative products
- **Asset and Wealth Management:** manufacture and distribution of fund management products
- **Capital Markets:** underwriting, facilitation and broking.

	Half-year to 30 Sep 18 \$m	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
Revenues from external customers			
Lending	3,083	3,163	2,906
Financial Markets	2,183	1,953	1,522
Asset and Wealth Management	202	224	286
Capital Markets	68	49	53
Total revenue from external customers⁽¹⁾	5,536	5,389	4,767

(1) Revenue from external customers includes fee and commission income relating to contracts with customers, interest and similar income, net trading income, operating lease income, income associated with investing activities and other income.

(iv) Geographical areas

Geographical segments have been determined based on where the transactions have been booked. The operations of the Consolidated Entity are headquartered in Australia.

Revenues from external customers			
Australia	2,665	2,332	2,281
Europe, Middle East and Africa ⁽¹⁾	1,494	1,488	1,421
Americas ⁽²⁾	1,012	1,221	688
Asia Pacific	365	348	377
Total	5,536	5,389	4,767

(1) Includes external revenue generated in the United Kingdom of \$1,139 million (half-year to 31 March 2018: \$1,101 million; half-year to 30 September 2017: \$1,071 million).

(2) Includes external revenue generated in the United States of America of \$942 million (half-year to 31 March 2018: \$1,127 million; half-year to 30 September 2017: \$688 million).

(v) Major customers

The Consolidated Entity does not rely on any major customers.

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	Half-year to 30 Sep 18 \$m	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
NOTE 4			
Income tax expense			
(i) Numerical reconciliation of income tax expense to <i>prima facie</i> tax payable			
<i>Prima facie</i> income tax expense on operating profit ⁽¹⁾	(320)	(389)	(257)
Tax effect of amounts which are non-assessable/(non-deductible) in calculating taxable income:			
Rate differential on offshore income	14	25	52
Other items	(14)	1	(2)
Total income tax expense	(320)	(363)	(207)
(ii) Tax benefit/(expense) relating to items of other comprehensive income			
Available for sale reserves	–	16	16
FVOCI reserve	–	–	–
Own credit risk	5	(17)	14
Cash flow hedges	(2)	(11)	(8)
Foreign currency translation reserves	–	(2)	1
Total tax benefit/(expense) relating to items of other comprehensive income	3	(14)	23

(1) *Prima facie* income tax expense on operating profit is calculated at the rate of 30% (half-year to 31 March 2018: 30%; half-year to 30 September 2017: 30%).

Revenue authorities undertake risk reviews and audits as part of their normal activities. The Consolidated Entity has assessed these and other taxation claims and litigation, including seeking advice where appropriate, and considers that it holds appropriate provisions.

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	Half-year to 30 Sep 18 \$m	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
NOTE 5			
Dividends and distributions paid or provided for			
(i) Dividends paid			
Ordinary share capital			
Final dividend paid	924	–	607
Interim dividend paid	–	603	–
Total dividends paid (Note 15)	924	603	607
(ii) Dividends not recognised at the end of the period			
Since the end of the period, the Directors have resolved that no dividend will be paid for the half-year ended 30 September 2018.			
(iii) Distributions paid or provided for			
Macquarie Income Securities⁽¹⁾			
Distributions paid (net of distributions previously provided for)	4	4	4
Distributions provided for	3	3	3
Total distributions paid or provided for (Note 15)	7	7	7
Total dividends and distributions paid or provided for	931	610	614

(1) Macquarie Income Securities (MIS) are stapled arrangements, which include perpetual preference shares issued by the Company. Refer to Note 14 – Contributed equity for further details on these instruments.

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	As at 30 Sep 18 \$m	As at 31 Mar 18 \$m	As at 30 Sep 17 \$m
NOTE 6			
Trading assets			
Equities			
Listed	9,062	4,429	7,142
Unlisted	28	17	13
Debt securities			
Commonwealth and foreign government securities	5,700	5,846	5,997
Corporate loans and securities	1,043	798	910
Treasury notes	762	611	298
Other debt securities	89	697	213
Commodities	2,830	2,496	3,606
Total trading assets	19,514	14,894	18,179

NOTE 7

Other assets			
Margin placed	8,217	8,007	6,753
Security settlements	4,159	3,108	4,233
Commodity settlements	2,690	2,597	2,170
Other	672	972	581
Trading related assets	15,738	14,684	13,737
Debtors and prepayments ⁽¹⁾	1,138	1,340	1,061
Life investment linked contracts and other unitholder assets	623	648	679
Assets of disposal groups and interests in associates held for sale ⁽²⁾	605	345	112
Income tax receivable	199	234	235
Other	183	186	404
Total other assets	18,486	17,437	16,228

(1) Includes \$131 million (31 March 2018: \$142 million, 30 September 2017: \$132 million) of fee and commission receivables.

(2) Subsequent to 30 September 2018 the Consolidated Entity disposed of assets and liabilities that had been classified as held for sale for a pre-tax gain of approximately \$330 million. The gain on disposal will be recognised by the Consolidated Entity in the half-year ending 31 March 2019.

NOTE 8

Financial investments			
Equities			
Listed	35	49	76
Unlisted	231	368	483
Debt investments ⁽¹⁾	4,894	5,316	3,764
Total financial investments⁽²⁾	5,160	5,733	4,323

(1) Represents fair value of the debt investments. ECL on debt investments measured at FVOCI is recognised in the income statement with a corresponding effect in OCI and it does not reduce the carrying amount of the debt investments.

(2) Refer to the transition disclosure Note 1 for the change in the classification of instruments previously included as the part of 'Investment securities available for sale' and 'other financial assets at fair value through profit or loss' to 'Financial investments'.

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NOTE 9**Loan assets**

	As at 30 Sep 18			As at 31 Mar 18			As at 30 Sep 17		
	Gross \$m	ECL allowance ⁽¹⁾ \$m	Net \$m	Gross \$m	Individually assessed provisions for impairment ⁽¹⁾ \$m	Net \$m	Gross \$m	Individually assessed provisions for impairment ⁽¹⁾ \$m	Net \$m
Mortgage ⁽²⁾	40,461	(52)	40,409	36,937	(3)	36,934	33,996	(3)	33,993
Asset financing ⁽²⁾	18,620	(231)	18,389	19,125	(41)	19,084	19,543	(60)	19,483
Corporate, commercial and other lending ⁽³⁾	14,952	(225)	14,727	14,460	(76)	14,384	14,475	(289)	14,186
Investment lending ⁽⁴⁾	1,841	(1)	1,840	2,134	–	2,134	1,902	(1)	1,901
Total loan assets before collective allowance for credit losses	75,874	(509)	75,365	72,656	(120)	72,536	69,916	(353)	69,563
Less: collective allowance for credit losses ⁽¹⁾			–			(247)			(345)
Total loan assets⁽³⁾			75,365			72,289			69,218

(1) The current period results reflect the adoption of AASB 9. The ECL relating to loan assets under AASB 9 are recorded under the ECL allowance. As prior periods have not been restated for AASB 9, individually assessed provisions and collective allowance for credit losses provided for in September 2017 and March 2018 remain in accordance with AASB 139 and are therefore not necessarily comparable to the ECL allowance recorded in the current period.

(2) Includes \$9,630 million (31 March 2018: \$11,560 million; 30 September 2017: \$14,066 million) held by consolidated Special Purpose Entities (SPEs), which are available as security to note holders and debt providers.

(3) Gross balance as at 30 September 2018 includes \$372 million of loans measured at FVTPL and \$175 millions of loans measured at DFVTPL which are not subject to ECL allowance under AASB 9. This also includes \$94 million of loans measured at FVOCI on which an ECL allowance of \$5 million has been recognised in OCI and is hence not included in the carrying value above.

The table below represents the movements in individually assessed provisions and collective allowance for credit losses for the half years ended 31 March 2018 and 30 September 2017. Refer to Note 10 – Expected credit losses, for the reconciliation of ECL on loan assets for the half-year ended 30 September 2018.

	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
Individually assessed provisions for impairment		
Balance at the beginning of the period	353	357
Provided for during the period	41	50
Loan assets written off or sold, previously provided for	(264)	(47)
Recovery of loans previously provided for	(21)	(2)
Net transfer from collective provisions	5	–
Foreign exchange movements	6	(5)
Balance at the end of the period	120	353
Individually assessed provisions as a percentage of total gross loan assets	0.17%	0.50%
Collective allowance for credit losses		
Balance at the beginning of the period	345	396
Reversed during the period	(88)	(52)
Disposal during the period	(7)	–
Net transfer to individually assessed provisions	(5)	–
Foreign exchange movements	2	1
Balance at the end of the period	247	345

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NOTE 10

Expected credit losses

Background

The Consolidated Entity adopted AASB 9 on 1 April 2018. Whilst AASB was adopted retrospectively, the Consolidated Entity's comparative financial information has not been restated. The current period's results, which have been prepared in accordance with AASB 9's ECL requirements, and the comparative financial results, which have been prepared in accordance with AASB 139, are not directly comparable.

Presentation

At the reporting date the Consolidated Entity has presented the ECL allowances in its statement of financial position as follows:

- *Financial assets measured at amortised cost:* Deduction against the gross carrying amount.
- *Debt investments measured at FVOCI:* Included in OCI since the asset's carrying value is measured at fair value.
- *Undrawn credit commitments, financial guarantee contracts and letters of credit:* Recognised as a provision and included in other liabilities.
- *Purchased or originated credit-impaired financial assets:* Recognised as part of the net carrying value of the asset.

Transition impact

On transition to AASB 9 on 1 April 2018 the Consolidated Entity's total credit impairment allowances increased by \$202 million as a result of the following principle differences between AASB 139's incurred credit loss requirements and AASB 9's expected credit loss impairment requirements:

- *FLI:* AASB 9 requires the determination of the ECL to include FLI, which includes macro-economic information. Previously AASB 139 required only the consideration of historical information that was updated to reflect current events at the balance sheet date.
- *A 12-month minimum ECL requirement (stage 1):* AASB 9 requires a 12-month ECL impairment allowance to be held on all exposures, unless the contractual period is shorter.
- *SICR (stage 2):* AASB 9 requires the Consolidated Entity to determine whether there has been a SICR, and in such instances, to classify the exposure as stage 2 and recognise a lifetime loss.
- *Off balance sheet exposures:* AASB 9's scope includes certain off balance sheet exposures such as undrawn credit commitments, financial guarantee contracts and letters of credit for which an ECL is required to be recognised. No impairment allowance was specifically required to be recognised under AASB 139.

Model inputs

The Consolidated Entity models the ECL for on-balance sheet financial assets measured at amortised cost or FVOCI such as loans, debt securities and lease receivables, as well as off-balance sheet items such as undrawn loan commitments, certain financial guarantees and letters of credit. For this purpose, the Consolidated Entity's segments its credit portfolio between retail and wholesale exposures, and further splits these portfolios into representative groupings which are typically based on shared risk characteristics. Unlike wholesale portfolio exposures, retail portfolios are generally modelled on a collective basis. These groupings are subject to review to ensure that the portfolios remain homogeneous.

The key model inputs used in measuring the ECL include:

- *Exposure at default:* The EAD represents the estimated exposure in the event of a default. The EAD is estimated taking into consideration a range of possible exposures including both repayments and future drawdowns of unutilised commitments up to when the exposure is expected to default.
- *Probability of default:* The development of PDs for retail and wholesale exposures is generally performed at a facility level. Retail exposures are segmented based on product type and shared characteristics that are highly correlated to credit risk such as region, product, counterparty groupings, loan-to-value ratio (LVR) and other similar criteria. In calculating the PD, credit performance information for each portfolio is gathered and statistically analysed to determine an unadjusted PD. Wholesale portfolio PDs are a function of industry type, internal credit ratings and transition matrices used to determine a point in time PD estimate. PD estimates for both retail and wholesale portfolios are also adjusted for FLI.
- *LGD:* The LGD is the magnitude of the expected credit loss in a default event. The LGD is estimated using historical loss rates considering relevant factors for individual exposures or portfolios. These factors include collateral, seniority, industry, recovery costs and the structure of the facility. LGD estimates are also adjusted for FLI, which is further addressed in the pages that follow.

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Expected credit losses *continued*

Method of determining SICR

SICR thresholds, which require judgement, are used to determine whether an exposure's credit risk has increased significantly. The SICR methodology is based on a relative credit risk approach which considers changes in an underlying exposure's credit risk. This may result in exposures being classified in stage 2 that are of a higher credit quality than other exposures that are classified as stage 1. Accordingly, while increases in the quantum of stage 2 exposures will suggest an increase in credit risk, it should not necessarily be inferred that the assets are of a lower credit quality.

The Consolidated Entity periodically assesses exposures to determine whether there has been a SICR, which may be evidenced by either qualitative or quantitative factors. Quantitative factors are described below for the Consolidated Entity's material retail and wholesale portfolios. Qualitative factors include, but are not be limited to, whether an exposure has been identified and placed on CreditWatch (the Consolidated Entity's internal governance framework that is used to identify counterparties whose credit risk is deteriorating). All exposures on CreditWatch are classified as stage 2 or, if defaulted, as stage 3.

Retail exposures

Exposures are assigned a behavioural score which considers the exposure's lifetime PD on initial recognition. This behavioural score is periodically assessed and updated to reflect changes in the underlying exposure's behaviour. The score includes factors such as limit utilisation, payment history (including delinquency) and product specific features (for example cash advances for credit cards or changes in novation status for selected car leases).

SICR thresholds referencing the movement between origination and reporting date behavioural score movements have been established that, where exceeded, result in the exposure being categorised as stage 2. Where the behavioural score subsequently improves, the exposure is assessed for categorisation back to stage 1. The pre-defined SICR thresholds are periodically reviewed and calibrated based on historical default experience.

Wholesale exposures

The Consolidated Entity assigns an internal credit rating to each exposure at origination based on information available at that date. These internal ratings are broadly aligned to external credit rating agencies such as Standard & Poor's and Moody's. The internal ratings for each exposure are re-assessed on an on-going basis. This assessment may consider factors such as payment history, credit limit utilisation, requests to modify the debt or forbearance, changes in the exposure's business, external data from credit reference agencies, media reports, external credit ratings and external quoted bond and credit default swap prices.

Where an exposure's assigned credit rating deteriorates beyond pre-defined thresholds, the exposure is categorised as stage 2. If the exposure's rating subsequently improves so that it does not exceed the threshold, the exposure is assessed for reclassification to stage 1. The methodology has been calibrated so that a larger change in rating is required for higher quality credit rated exposures than for lower quality credit rated exposures to be classified as stage 2. The rating methodology is periodically reviewed and calibrated based on historical default experience.

For both retail and wholesale portfolios:

- The AASB 9 'low credit risk' exemption is not applied by the Consolidated Entity to material portfolios of any significant duration in assessing whether there has been a SICR.
- For material retail portfolios the credit risk for an exposure or portfolio is generally deemed to have increased significantly if the exposure is more than 30 days past due, unless there are product specific characteristics that indicate that this threshold should be rebutted.

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NOTE 10

Expected credit losses *continued*

Definition of default

The Consolidated Entity's definition of default determines the reference point for the calculation of the ECL components, and in particular the PD. Default is generally defined as the point when the borrower is unlikely to pay its credit obligations in full, without recourse by the Consolidated Entity to the realisation of collateral; or the borrower is more than 90 days past due. The Consolidated Entity periodically reviews its exposures to identify other default-related events such as significant financial difficulty of the borrower which includes breaches of lending covenants; it becoming probable that the borrower will enter bankruptcy or other financial reorganisation; the disappearance of an active market for that financial asset because of financial difficulties; or the purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.

Retail and wholesale exposures that are identified as in default can be reclassified from stage 3 following a pre-defined period over which the exposure demonstrates that it has returned to a performing status and, in the case of wholesale exposures, based on an individual assessment of the exposure.

Forward-looking information

The inclusion of FLI in calculating ECL allowances adjusts both the determination of SICR as well as the LGD (that is relevant to the determination of the recovery rates on collateral). The Consolidated Entity has identified a number of key indicators that are considered in modelling the ECL, the most significant of which are gross domestic product (GDP), unemployment rate and the level of house prices, interest rates, equity indices and commodity prices. The predicted relationships between these key indicators and the key model inputs in measuring the ECL have been developed by analysing historical data as part of the model build, calibration and validation process. These indicators, both in terms of the magnitude and type of indicator, are reviewed throughout the financial reporting period.

The Consolidated Entity's Risk Management Group, which consults with a range of internal specialists, is responsible for the FLI including the development of scenarios and the weighting applied to those scenarios. For this purpose, four possible economic scenarios have been developed, being one upside case, two downside cases (of varying severity given that impairment losses will not react linearly to economic downturn scenarios) as well as a base case scenario. In determining the ECL, each of the scenarios is probability weighted and then applied to the exposure's PDs and LGDs. The scenarios and the assigned probabilities are updated semi-annually or more frequently if a material disruption event were to occur.

The scenarios, including its underlying indicators, are developed using a combination of publicly available data, internal forecasts and third party information to form the initial baseline. Internal specialists within the Consolidated Entity are consulted to assist in refining and challenging the baseline. The upside and downside scenarios are created through a process that initially anchors them to a certain degree of deviation in GDP growth from the baseline. The scenarios are refined through consultation with internal specialists and benchmarking to externally available data, which includes forecasts published from a range of market economists and official data sources, including major central banks. Assigning probabilities to these scenarios requires professional judgement which draws on internal risk and economics specialist input and compared to general market outlooks and publicly-available market commentary. The scenarios and the associated probabilities are ultimately approved by senior risk and finance executives.

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There has been no material changes in the scenarios or the probabilities assigned thereto from the date of transition to AASB 9 to 30 September 2018. The key elements for each of the key regions where Macquarie's ECL is derived have been set-out below:

Scenario	Weighting	Expectation
Baseline	Probable	Global: The baseline scenario assumes current global economic performance is maintained throughout most of the forecast period. Australia: GDP growth is forecast to remain stable through to mid-2021, house prices declining moderately in 2019 and recovering thereafter, the unemployment rate gradually declines to a trough in 2021 and the Reserve Bank of Australia (RBA) increasing the cash rate in 2020. United States: Growth is forecast to remain stable through to 2019 after which it is expected to decelerate through to the end of the forecast period, while 10-year government bond yields are expected to rise by mid-2019 and the unemployment rate is expected to fall. Europe: Moderate growth forecasted for the forecast period, 10-year government bond yields increasing from 2020 and peaking in 2022 and levels of unemployment falling.
Upside	Possible	Global: Marginally higher growth in GDP over the baseline scenario during the forecast period. Australia: Marginally higher GDP over the baseline scenario during the forecast period. Following the RBA increasing the cash rate in 2019, house prices decline but recover during 2020 and end higher than current peak price levels. United States: Marginally higher GDP over the baseline during the forecast period with a peak early in 2019 and moderating thereafter. 10-year government bond yields peak higher than the baseline in 2021 and the unemployment rate falling further than that forecasted in the baseline scenario. Europe: Marginally higher GDP over the baseline during the forecast period. 10-year government bond yields peak higher than the baseline in 2022 and the unemployment rate falling further than that forecasted in the baseline scenario.
Downside	Possible	Globally: Marginally lower growth in GDP over the baseline through to 2022. Australia: GDP growth falls in 2019 and marginally recovers after 2021. House prices decline further than that as forecasted in the baseline scenario to 2019 but recovers to current levels by 2021. During 2020 the level of unemployment rate peaks and the RBA cuts interest rates. United States: GDP growth reduces and gradually recovers after 2021, 10-year government bond yields fall through to 2020 and remain at those levels and the unemployment rate rises from current levels through to 2022. Europe: Low levels of GDP growth through to 2022, 10-year government bond yields remaining close to current levels and rising unemployment rates.
More Severe Downside	Unlikely	Globally: A recession from 2019-2020 following a marked retraction in GDP growth before recovering in 2021. Australia: GDP growth contracts through mid-2019 and recovers above existing levels in mid-2021. House prices register a significant decline from current levels to mid-2019 and the RBA cuts interest rates by 2019 and remain low through most of the forecast period. United States: GDP contracts during 2019 but returns to growth towards the end of 2020 and peaks in mid-2021. 10-year government bond rates drop to reach a trough by 2020 and recover gradually over the forecast period. Unemployment peaks before declining again in mid-2021. Europe: Growth contracts during 2019 and recovers to current levels by mid-2021. 10-year government bond yields fall and rise marginally through to 2021. Unemployment levels peak in 2021 before moderating towards the end of the forecast period but still above that of the baseline.

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NOTE 10

Expected credit losses *continued*

The table below presents the gross exposure and related ECL allowance for each class of asset and off-balance sheet item subject to impairment requirements of AASB 9^{(1),(2)}.

	As at 30 Sep 18		As at 1 Apr 18	
	Gross exposure ⁽²⁾ \$m	ECL allowance \$m	Gross exposure ⁽²⁾ \$m	ECL allowance \$m
Receivables from financial institutions	18,669	–	20,546	–
Other assets ⁽³⁾	13,628	37	14,302	38
Financial investments	4,736	–	5,131	–
Loan assets ⁽⁴⁾	75,327	514	71,794	504
Due from related body corporate entities	1,414	–	1383	1
Interests in associates and joint ventures – loans	7	1	11	1
Undrawn credit commitments and financial guarantees ⁽⁵⁾	6,886	7	4,721	12
Total	120,667	559	117,888	556

(1) The Consolidated Entity has not restated its comparative information on adoption of AASB 9. Accordingly, amounts prior to 1 April 2018 are not disclosed here.

(2) Gross exposure represents the carrying value of assets subject to AASB 9's impairment requirements. Financial assets measured at FVTPL are not subject to impairment and are therefore not included in the above table.

(3) Includes contract assets of \$3 million (1 April 2018: \$12 million) related to contracts with customers.

(4) Includes ECL allowance of \$509 million (1 April 2018: \$500 million) on loan assets carried at amortised cost and \$5 million (1 April 2018: \$4 million) on loan assets measured at FVOCI.

(5) Gross exposure for undrawn credit commitments and financial guarantees represents the notional values of these contracts.

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NOTE 10

Expected credit losses *continued*

The table below represents the reconciliation from the opening balance to the closing balance of ECL allowance on loan assets to which the impairment requirements under AASB 9 are applied.

ECL on loan assets

	Lifetime ECL			Collective allowance for credit losses	Individually assessed provisions	Total ECL Allowance
	12 month ECL \$m	Not credit impaired \$m	Credit impaired \$m	\$m	\$m	\$m
Balance as at 31 March 2018	–	–	–	247	120	367
Change on initial application of AASB 9	144	202	158	(247)	(120)	137
Balance as at 1 April 2018	144	202	158	–	–	504
Transfers during the period:						
To 12 month ECL	29	(26)	(3)	–	–	–
To lifetime ECL not credit impaired	(6)	22	(16)	–	–	–
To lifetime ECL credit impaired	–	(14)	14	–	–	–
Impairment (reversal)/charge (Note 2)	(27)	9	73	–	–	55
Amounts written off, previously provided for	–	–	(43)	–	–	(43)
Foreign exchange movement	–	(2)	–	–	–	(2)
Balance at the end of the period	140	191	183	–	–	514

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NOTE 11			
Trading liabilities			
Equity securities	6,003	7,540	6,610
Debt securities			
Foreign government securities	942	328	476
Corporate loans and securities	74	70	70
Commodities	–	–	53
Total trading liabilities	7,019	7,938	7,209
NOTE 12			
Other liabilities			
Segregated funds and margin money held	13,549	12,058	10,937
Security settlements	4,214	2,977	4,298
Commodity settlements	1,860	1,580	1,232
Others	411	507	411
Trading related liabilities	20,034	17,122	16,878
Aircraft and rail maintenance liabilities	958	846	770
Accrued charges, income received in advance and other liabilities	757	1,270	1,073
Creditors	715	820	596
Life investment linked contracts and other unitholder liabilities	618	640	674
Liabilities of disposal group classified as held for sale ⁽¹⁾	369	219	–
Income tax payable	248	139	157
Total other liabilities	23,699	21,056	20,148

(1) Subsequent to 30 September 2018 the Consolidated Entity disposed of assets and liabilities that had been classified as held for sale for a pre-tax gain of approximately \$330 million. The gain on disposal will be recognised by the Consolidated Entity in the half-year ending 31 March 2019.

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NOTE 13			
Debt issued			
Bonds, negotiable certificates of deposit and commercial paper ⁽¹⁾	34,682	39,685	45,648
Structured notes ⁽²⁾	2,021	1,839	1,789
Total debt issued^{(3),(4)}	36,703	41,524	47,437

(1) Includes amounts payable to SPE note holders and debt holders of \$7,312 million (31 March 2018: \$8,979 million; 30 September 2017: \$11,148 million).

(2) Includes debt instruments on which the return is linked to commodities, equities, currencies, interest rates or other assets.

(3) The amount that would be contractually required to be paid at maturity to the holders of debt instruments which are measured at FVTPL for the Consolidated Entity is \$2,880 million (31 March 2018: \$2,669 million; 30 September 2017: \$2,546 million). This amount is based on the final notional amount rather than the fair value.

(4) Includes cumulative fair value gain of \$9 million (31 March 2018: \$25 million; 30 September 2017: \$30 million loss) due to changes in own credit risk on liabilities designated to be measured at FVTPL.

The Consolidated Entity has not had any defaults of principal, interest or other breaches with respect to its debt during the periods reported.

Reconciliation of debt issued by major currency

(In Australian dollar equivalent)

United States dollar	18,696	20,834	25,808
Australian dollar	10,338	12,153	13,417
Euro	4,142	4,945	4,545
Swiss franc	1,544	1,487	1,453
Great British pound	816	727	817
Japanese yen	572	579	572
Yuan renminbi	185	246	221
Norwegian krone	170	163	163
Hong Kong dollar	126	152	168
Korean won	114	112	102
Canadian dollar	–	126	129
South African rand	–	–	42
Total debt issued	36,703	41,524	47,437

The Consolidated Entity's primary sources of domestic and international debt funding are its multi-currency, multi-jurisdictional Debt Instrument Program and domestic Negotiable Certificate of Deposits issuance.

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NOTE 14			
Contributed equity			
Ordinary share capital⁽¹⁾			
Opening balance of 589,276,303 (1 October 2017: 589,276,303; 1 April 2017: 589,276,303) fully paid ordinary shares	9,328	9,328	9,328
Closing balance of 589,276,303 (31 March 2018: 589,276,303; 30 September 2017: 589,276,303) fully paid ordinary shares	9,328	9,328	9,328

(1) Ordinary shares have no par value.

Equity contribution from ultimate parent entity			
Balance at the beginning of the period	209	196	192
Additional paid in capital	9	13	4
Balance at the end of the period	218	209	196

MEREP awards are primarily settled in MGL ordinary shares. Where MEREP awards are issued by MGL to employees of the Consolidated Entity, and MGL is not subsequently reimbursed by the Consolidated Entity, the Consolidated Entity recognises the grant date fair value of the award net of tax as a capital contribution from MGL. If issued awards expire, the reversal of the original contribution is recognised as a return of capital.

	As at 30 Sep 18 \$m	As at 31 Mar 18 \$m	As at 30 Sep 2017 \$m
Macquarie Income Securities			
4,000,000 Macquarie Income Securities of \$100 each	400	400	400
Less transaction costs for original placement	(9)	(9)	(9)
Total Macquarie Income Securities	391	391	391

The MIS are redeemable (in whole or in part) at MBL's discretion. They are classified as equity in accordance with AASB 132 – *Financial Instruments: Presentation*. Interest is paid quarterly at a floating rate of Bank Bill Swap Rate (BBSW) plus 1.7% p.a. Payment of interest to holders is subject to certain conditions, including the profitability of the Company. The MIS is a perpetual instrument with no conversion rights. Distributions on the MIS have been allocated in Note 5 – Dividends and distributions paid as provided for.

Contributed equity			
Ordinary share capital	9,328	9,328	9,328
Equity contribution from ultimate parent entity	218	209	196
Macquarie Income Securities	391	391	391
Total contributed equity	9,937	9,928	9,915

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NOTE 15			
Reserves, retained earnings and non-controlling interests			
(i) Reserves			
Foreign currency translation and net investment hedge reserve			
Balance at the beginning of the period	492	332	363
Exchange differences on translation of foreign operations, net of hedge and tax	255	160	(31)
Balance at the end of the period	747	492	332
FVOCI reserve⁽¹⁾			
Balance at the beginning of the period	15	52	116
Change on initial application of AASB 9, net of tax (Note 1)	1	–	–
Restated balance as at 1 April 2018	16	52	116
Revaluation losses recognised in OCI, net of tax	(5)	(31)	(2)
Changes in allowance for ECL, net of tax	1	–	–
Transferred to income statement on:			
Impairment, net of tax	–	8	4
Sale or reclassification, net of tax	–	(14)	(66)
Balance at the end of the period	12	15	52
Cash flow hedging reserve			
Balance at the beginning of the period	(29)	(72)	(106)
Revaluation gain for the period, net of tax	29	43	34
Balance at the end of the period	–	(29)	(72)
Share of reserves of interests in associates and joint ventures accounted for using the equity method			
Balance at the beginning of the period	(1)	–	–
Share of other comprehensive loss of associates and joint ventures, net of tax	(1)	(1)	–
Balance at the end of the period	(2)	(1)	–
Total reserves at the end of the period	757	477	312

(1) Represents the available for sale reserve for periods prior to adoption of AASB 9 on 1 April 2018.

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NOTE 15			
Reserves, retained earnings and non-controlling interests continued			
(ii) Retained earnings			
Balance at the beginning of the period	2,686	2,329	2,296
Change on initial application of AASB 9, net of tax (Note 1)	(141)	–	–
Restated balance as at 1 April 2018	2,545	2,329	2,296
Profit attributable to equity holders of MBL	742	931	651
Distributions paid or provided for on Macquarie Income Securities (Note 5)	(7)	(7)	(7)
Dividends paid on ordinary share capital (Note 5)	(924)	(603)	(607)
Gain/(loss) on change in non-controlling ownership interest	1	(4)	(1)
Fair value changes attributable to own credit risk on financial liabilities designated at FVTPL, net of tax	(12)	40	(3)
Balance at the end of the period	2,345	2,686	2,329
(iii) Non-controlling interests			
Share capital and partnership interests	55	56	55
Reserves	4	3	–
Accumulated losses	(51)	(47)	(50)
Total non-controlling interests⁽¹⁾	8	12	5

(1) Non-controlling interest represents equity in subsidiaries that is not attributable, directly or indirectly, to the parent company. As such, it is ineligible to absorb losses arising elsewhere within the Consolidated Entity.

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NOTE 16**Notes to the consolidated statement of cash flows****(i) Reconciliation of cash and cash equivalents**

Cash and cash equivalents at the end of the financial period are reflected in the related items in the statement of financial position as follows:

Receivables from financial institutions ⁽¹⁾	7,327	7,793	6,489
Trading assets ⁽²⁾	762	611	298
Debt investments ⁽³⁾	1,725	1,141	842
Other assets ⁽⁴⁾	3,598	1,805	1,372
Cash and cash equivalents at the end of the period⁽⁵⁾	13,412	11,350	9,001

(1) Includes cash at bank, overnight cash at bank, other loans to banks and amounts due from clearing houses.

(2) Includes certificates of deposit, bank bills, treasury notes and other short-term debt securities.

(3) Includes short-term debt securities.

(4) Includes amounts due from clearing houses.

(5) Cash and cash equivalents include \$5,763 million (31 March 2018: \$4,330 million; 30 September 2017: \$3,641 million) in escrow accounts which are restricted for use or held by collateralised securitisation vehicles on segregated deposit funds.

	Half-year to 30 Sep 18 \$m ⁽¹⁾	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
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(ii) Reconciliation of profit after income tax to net cash flows generated from/(utilised in) operating activities

Profit after income tax	746	935	648
Adjustments to profit after income tax:			
Depreciation and amortisation	668	603	460
Unrealised foreign exchange and fair value movement on financial assets and liabilities	453	262	14
Impairment charges	46	26	84
Investment income and gain on sale of operating lease assets and other non-financial assets	5	(199)	(93)
Share of net profit of associates and joint ventures	(11)	(14)	(8)
Changes in assets and liabilities:			
Change in values of associates due to dividends received	–	11	8
Change in net interest receivable and payable	10	17	(17)
Change in fees and non-interest income receivable	(31)	60	(19)
Change in fees and commissions payable	64	(99)	21
Change in tax balances	202	330	141
Change in debtors, prepayments, accrued charges and creditors	(119)	171	(8)
Change in net trading assets and liabilities and net derivative financial instruments ⁽²⁾	2,562	3,933	(1,853)
Changes in other assets and liabilities	(106)	20	(65)
Change in loan assets	(2,264)	5,413	(2,710)
Change in operating lease assets	(557)	(675)	(531)
Changes in deposits	4,200	(1,210)	1,874
Changes in payables to financial institutions	1,557	700	(1,650)
Changes in debt issued	(5,897)	(6,256)	2,342
Net cash flows generated from/(utilised in) operating activities	1,528	4,028	(1,362)

(1) The September 2018 financial results reflect the adoption of AASB 9 and AASB 15 on 1 April 2018. As permitted by AASB 9 and AASB 15 the Consolidated Entity has not restated previously reported financial periods. Refer to Note 1 for the impact on the Consolidated Entity's initial adoption of AASB 9 and AASB 15.

(2) Includes unrealised foreign exchange movements relating to derivatives which largely offsets the unrealised foreign exchange movements on financial assets and liabilities.

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NOTE 17			
Contingent liabilities and commitments			
Contingent liabilities exist in respect of:			
Performance related contingents ⁽¹⁾	1,077	237	237
Letters of credit	907	874	902
Guarantees	118	107	143
Indemnities	107	44	120
Total contingent liabilities ^{(2),(3)}	2,209	1,262	1,402
Commitments exist in respect of:			
Undrawn credit facilities and securities commitments ^{(4),(5)}	6,684	4,712	4,617
Property, plant and equipment and other asset developments	1,093	7	–
Total commitments	7,777	4,719	4,617
Total contingent liabilities and commitments	9,986	5,981	6,019

(1) Includes \$831 million in favour of a related party for which collateral of a similar amount has been received.

(2) Contingent liabilities exist in respect of actual and potential claims and proceedings that arise in the conduct of the Consolidated Entity's business. In the event it is likely that a loss is probable and can be reliably measured then a liability is recognised and the exposure is excluded from the contingent liabilities above. Other than those recognised liabilities, the Consolidated Entity is currently not engaged in any litigation or claim which is likely to have a material adverse effect on the Consolidated Entity's business, financial condition or performance.

(3) It is not practicable to ascertain the timing of any outflow and the possibility of any reimbursement related to these contingent liabilities.

(4) Undrawn credit facilities are irrevocably extended to clients. These amounts include fully or partially undrawn commitments that are legally binding and cannot be unconditionally cancelled by the Consolidated Entity. Securities commitments includes firm commitments to underwrite debt and equity securities issuances and private equity commitments.

(5) Includes a \$2,352 million credit facility granted to a related body corporate party.

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NOTE 18**Measurement categories of financial instruments**

The following table contains information relating to the measurement categories of financial instruments under AASB 9 of the Consolidated Entity. The descriptions of measurement categories are included in Note 1(i)(a) – Significant accounting policies. The methods and significant assumptions that have been applied in determining the fair values of financial instruments are disclosed in Note 19 – Fair value of financial assets and financial liabilities.

	Financial Instruments						Fair value of		
	HFT \$m	DFVTPL \$m	FVTPL \$m	FVOCI \$m	Amortised cost \$m	Non-financial instruments \$m	Total \$m	Financial Instruments at fair value \$m	Financial Instruments at amortised cost \$m
Assets	As at 30 September 2018								
Receivables from financial institutions ⁽¹⁾	–	–	16,272	–	18,669	–	34,941	16,272	18,669
Trading assets	19,514	–	–	–	–	–	19,514	19,514	–
Derivative assets	17,901	–	–	–	–	–	17,901	17,901	–
Other assets ⁽²⁾	–	128	2,795	–	13,588	1,975	18,486	2,923	13,588
Financial investments									
Equity	–	–	266	–	–	–	266	266	–
Debt	–	73	85	4,736	–	–	4,894	4,894	–
Loan assets	–	175	372	94	74,724	–	75,365	641	75,362
Due from related body corporate entities	–	–	–	–	1,414	–	1,414	–	1,414
Property, plant and equipment	–	–	–	–	–	10,917	10,917	–	–
Interests in associates and joint ventures									
Equity interests	–	–	–	–	–	743	743	–	–
Loans to associates and joint ventures	–	–	3	–	6	–	9	3	6
Intangible assets	–	–	–	–	–	198	198	–	–
Deferred tax assets	–	–	–	–	–	231	231	–	–
Total assets	37,415	376	19,793	4,830	108,401	14,064	184,879	62,414	109,039
Liabilities									
Trading liabilities	7,019	–	–	–	–	–	7,019	7,019	–
Derivative liabilities	18,046	–	–	–	–	–	18,046	18,046	–
Deposits	–	–	–	–	52,576	–	52,576	–	52,603
Other liabilities ⁽³⁾	–	711	–	–	20,458	2,530	23,699	711	20,458
Payables to financial institutions ⁽⁴⁾	–	2,330	–	–	11,358	–	13,688	2,330	11,371
Due to related body corporate entities	–	–	–	–	15,243	–	15,243	–	15,243
Debt issued	–	1,877	–	–	34,826	–	36,703	1,877	34,993
Deferred tax liabilities	–	–	–	–	–	492	492	–	–
Loan capital	–	–	–	–	4,366	–	4,366	–	4,486
Total liabilities	25,065	4,918	–	–	138,827	3,022	171,832	29,983	139,154

(1) Includes reverse repurchase agreements measured at FVTPL on adoption of AASB 9.

(2) Includes margin placed, commodity debtors and Life investment linked contracts and other unitholder assets measured at FVTPL. Non-financial assets primarily represent assets of disposal groups, equity interests in associates held for sale and prepayments.

(3) Includes Life investment linked contracts and other unitholder liabilities measured at DFVTPL. Non-financial liabilities primarily represent liabilities of disposal groups classified as held for sale.

(4) Includes repurchase agreements measured at DFVTPL on adoption of AASB 9.

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NOTE 18

Measurement categories of financial instruments *continued*

The following table summarises the categories of financial instruments under AASB 139 as at 31 March 2018:

	Financial Instruments						Total \$m	Fair value of	
	HFT \$m	DFVTPL \$m	FVTPL \$m	Available for sale \$m	Loans and receivables/ amortised cost \$m	Non- financial instruments \$m		Financial Instruments at fair value \$m	Financial Instruments at amortised cost \$m
Assets	As at 31 March 2018								
Receivables from financial institutions	–	–	–	–	36,629	–	36,629	–	36,629
Trading assets	14,894	–	–	–	–	–	14,894	14,894	–
Derivative assets	12,695	–	–	–	–	–	12,695	12,695	–
Other assets ⁽¹⁾	–	143	648	–	14,846	1,800	17,437	791	14,846
Financial investments									
Equity	–	339	–	78	–	–	417	417	–
Debt	–	72	–	5,244	–	–	5,316	5,316	–
Loan assets	–	153	–	–	72,136	–	72,289	153	72,407
Due from related body corporate entities	–	–	–	–	1,383	–	1,383	–	1,383
Property, plant and equipment	–	–	–	–	–	11,074	11,074	–	–
Interests in associates and joint ventures									
Equity interests	–	–	–	–	–	713	713	–	–
Loans to associates and joint ventures	–	–	–	–	14	–	14	–	14
Intangible assets	–	–	–	–	–	214	214	–	–
Deferred tax assets	–	–	–	–	–	143	143	–	–
Total assets	27,589	707	648	5,322	125,008	13,944	173,218	34,266	125,279
Liabilities									
Trading liabilities	7,938	–	–	–	–	–	7,938	7,938	–
Derivative liabilities	11,788	–	–	–	–	–	11,788	11,788	–
Deposits	–	–	–	–	48,371	–	48,371	–	48,387
Other liabilities ⁽²⁾	–	793	–	–	17,384	2,879	21,056	793	17,384
Payables to financial institutions	–	–	–	–	10,603	–	10,603	–	10,637
Due to related body corporate entities	–	–	–	–	13,993	–	13,993	–	13,993
Debt issued	–	1,839	–	–	39,685	–	41,524	1,839	39,918
Deferred tax liabilities	–	–	–	–	–	586	586	–	–
Loan capital	–	–	–	–	4,256	–	4,256	–	4,422
Total liabilities	19,726	2,632	–	–	134,292	3,465	160,115	22,358	134,741

(1) Includes Life investment linked contracts and other unitholder assets measured at FVTPL. Non-financial assets primarily represent assets of disposal groups, equity interests in associates held for sale and prepayments.

(2) Includes Life investment linked contracts and other unitholder liabilities measured at DFVTPL. Non-financial liabilities primarily represent liabilities of disposal groups classified as held for sale.

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The following table summarises the categories of financial instruments under AASB 139 as at 30 September 2017:

	Financial Instruments							Fair value of	
	HFT \$m	DFVTPL \$m	FVTPL \$m	Available for sale \$m	Loans and receivables/ amortised cost \$m	Non- financial instruments \$m	Total \$m	Financial Instruments at fair value \$m	Financial Instruments at amortised cost \$m
Assets	As at 30 September 2017								
Receivables from financial institutions	–	–	–	–	38,360	–	38,360	–	38,360
Trading assets	18,179	–	–	–	–	–	18,179	18,179	–
Derivative assets	12,161	–	–	–	–	–	12,161	12,161	–
Other assets ⁽¹⁾	–	140	679	–	13,777	1,632	16,228	819	13,777
Financial investments									
Equity	–	347	–	212	–	–	559	559	–
Debt	–	67	–	3,697	–	–	3,764	3,764	–
Loan assets	–	138	–	–	69,080	–	69,218	138	69,339
Due from related body corporate entities	–	–	–	–	1,075	–	1,075	–	1,075
Property, plant and equipment	–	–	–	–	–	10,673	10,673	–	–
Interests in associates and joint ventures									
Equity interests	–	–	–	–	–	555	555	–	–
Loans to associates and joint ventures	–	–	–	–	24	–	24	–	24
Intangible assets	–	–	–	–	–	242	242	–	–
Deferred tax assets	–	–	–	–	–	179	179	–	–
Total assets	30,340	692	679	3,909	122,316	13,281	171,217	35,620	122,575
Liabilities									
Trading liabilities	7,209	–	–	–	–	–	7,209	7,209	–
Derivative liabilities	10,663	–	–	–	–	–	10,663	10,663	–
Deposits	–	–	–	–	49,316	–	49,316	–	49,334
Other liabilities ⁽²⁾	–	674	–	–	17,185	2,289	20,148	674	17,185
Payables to financial institutions	–	–	–	–	14,075	–	14,075	–	14,104
Due to related body corporate entities	–	–	–	–	5,101	–	5,101	–	5,101
Debt issued	–	1,789	–	–	45,648	–	47,437	1,789	45,564
Deferred tax liabilities	–	–	–	–	–	461	461	–	–
Loan capital	–	–	–	–	4,246	–	4,246	–	4,449
Total liabilities	17,872	2,463	–	–	135,571	2,750	158,656	20,335	136,037

(1) Includes Life investment linked contracts and other unitholder assets measured at FVTPL. Non-financial assets primarily represent assets of disposal groups, equity interests in associates held for sale and prepayments.

(2) Includes Life investment linked contracts and other unitholder liabilities measured at DFVTPL. Non-financial liabilities primarily represent liabilities of disposal groups classified as held for sale.

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FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

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NOTE 19

Fair values of financial assets and liabilities

Fair value reflects the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Quoted prices or rates are used to determine fair value where an active market exists. If the market for a financial instrument is not active, fair values are estimated using present value or other valuation techniques, using inputs based on market conditions prevailing on the measurement date.

The values derived from applying these techniques are affected by the choice of valuation model used and the underlying assumptions made regarding inputs such as timing and amounts of future cash flows, discount rates, credit risk, volatility and correlation.

Financial instruments are categorised in their entirety, in accordance with the levels of the fair value hierarchy as outlined below:

Level 1:	quoted prices (unadjusted) in active markets for identical assets or liabilities
Level 2:	inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
Level 3:	inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The appropriate level for an instrument is determined on the basis of the lowest level input that is significant to the fair value measurement.

AASB 13 – *Fair Value Measurement* requires use of the price within the bid-offer spread that is most representative of fair value. Valuation systems will typically generate mid-market prices. The bid-offer adjustment reflects the extent to which bid-offer costs would be incurred if substantially all residual net portfolio market risks were closed using available hedging instruments.

The following methods and significant assumptions have been applied in determining the fair values of financial instruments which are carried at amortised cost:

- the fair values of liquid assets and other instruments maturing within three months are approximate to their carrying amounts. This assumption is applied to liquid assets and the short-term elements of all other financial assets and financial liabilities
- the fair value of demand deposits with no fixed maturity is approximate to their carrying amount as they are short-term in nature or are payable on demand
- the fair values of variable rate financial instruments, including certain loan assets and liabilities carried at amortised cost, cash collateral on securities borrowed/cash collateral on securities lent and reverse repurchase/repurchase agreements included within receivables from financial institutions and payables to financial institutions, are approximate to their carrying amounts. The fair value of loan assets repayable without penalty is approximate to their carrying value, fair values of all loan assets is determined with reference to changes in credit markets as well as interest rates

- the fair value of fixed rate loans and debt carried at amortised cost is estimated by reference to current market rates offered on similar loans and the creditworthiness of the borrower
- the fair value of debt issued and loan capital issued at amortised cost is based on market prices where available. Where market prices are not available the fair value is based on discounted cash flows using rates appropriate to the term and issue and incorporates changes in the Consolidated Entity's own credit spread
- substantially all of the Consolidated Entity's commitments to extend credit are at variable rates. As such, there is no significant exposure to fair value fluctuations resulting from interest rate movements relating to these commitments.

The following methods and significant assumptions have been applied in determining the fair values of financial instruments measured at fair value:

- Trading assets and liabilities, financial assets and liabilities at fair value through profit or loss, derivative financial instruments and other transactions undertaken for trading purposes are measured at fair value by reference to quoted market prices when available (for example listed securities). If quoted market prices are not available, then fair values are estimated on the basis of pricing models or other recognised valuation techniques
- repurchase and reverse repurchase agreements being collateralised financing arrangements, are measured at fair value with reference to the securities which are held or provided as the collateral for the financing
- Financial investments at FVOCI are measured at fair value by reference to quoted market prices when available (for example listed securities). If quoted market prices are not available, then fair values are estimated on the basis of pricing models or other recognised valuation techniques. Unrealised gain and loss, excluding impairment write-downs on debt instruments, are recorded in the FVOCI reserve in equity until the asset is sold, collected, reclassified or otherwise disposed of
- fair values of fixed rate loans and issued debt classified as at fair value through profit or loss is estimated by reference to current market rates offered on similar loans and issued debt
- for financial assets carried at fair value, in order to measure counterparty credit risk, a Credit Valuation Adjustment (CVA) is incorporated into the valuation. The CVA is calculated at a counterparty level taking into account all exposures to that counterparty
- for financial liabilities carried at fair value, in order to measure the Consolidated Entity's own credit risk, a Debit Valuation Adjustment (DVA) is incorporated into the valuations at counterparty level, and
- for uncollateralised derivative positions, the Consolidated Entity has incorporated the market implied funding costs for these uncollateralised derivative positions as a Funding Valuation Adjustment (FVA). FVA is determined by calculating the net expected exposures at a counterparty level and applying MGL's internal Treasury lending rates as an input into the calculation. The approach takes into account the probability of default of each counterparty, as well as any mandatory break clauses.

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Fair values of financial assets and liabilities continued

Where valuation techniques are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of the area that created them. All models are certified before they are used, and models are calibrated periodically to test that outputs reflect prices from observable current market transactions in the same instrument or other available observable market data.

To the extent possible, models use only observable market data (for example for over-the-counter (OTC) derivatives), however management is required to make assumptions for certain inputs that are not supported by prices from observable current market transactions in the same instrument, such as volatility and correlation.

The fair values calculated for financial assets which are carried on the statement of financial position at amortised cost are for disclosure purposes only. The methods and assumptions applied to derive these fair values, as described below, can require significant judgement by management and therefore may not necessarily be comparable to other financial institutions.

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FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

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NOTE 19

Fair values of financial assets and liabilities *continued*

The following table summarises the levels of the fair value hierarchy for financial instruments held at amortised cost:

	Level 1 \$m	Level 2 \$m	Level 3 \$m	Total \$m
Assets				
As at 30 September 2018				
Receivables from financial institutions	7,341	11,328	–	18,669
Other financial assets	8,217	5,371	–	13,588
Loan assets	–	4,314	71,048	75,362
Due from related body corporate entities	–	1,414	–	1,414
Interests in associates and joint ventures – loans	–	–	6	6
Total assets	15,558	22,427	71,054	109,039
Liabilities				
Deposits	42,660	9,943	–	52,603
Other financial liabilities	13,549	6,909	–	20,458
Payables to financial institutions	362	5,703	5,306	11,371
Due to related body corporate entities	–	15,243	–	15,243
Debt issued	–	30,628	4,365	34,993
Loan capital	429	4,057	–	4,486
Total liabilities	57,000	72,483	9,671	139,154
Assets				
As at 31 March 2018				
Receivables from financial institutions	7,830	28,799	–	36,629
Other financial assets	8,007	6,839	–	14,846
Loan assets	–	8,238	64,169	72,407
Due from related body corporate entities	–	1,383	–	1,383
Interests in associates and joint ventures – loans	–	–	14	14
Total assets	15,837	45,259	64,183	125,279
Liabilities				
Deposits	40,616	7,771	–	48,387
Other financial liabilities	12,059	5,325	–	17,384
Payables to financial institutions	974	7,547	2,116	10,637
Due to related body corporate entities	–	13,993	–	13,993
Debt issued	–	35,001	4,917	39,918
Loan capital	423	3,999	–	4,422
Total liabilities	54,072	73,636	7,033	134,741
Assets				
As at 30 September 2017				
Receivables from financial institutions	6,533	31,827	–	38,360
Other financial assets	6,753	7,024	–	13,777
Loan assets	–	6,926	62,413	69,339
Due from related body corporate entities	–	1,075	–	1,075
Interests in associates and joint ventures – loans	–	–	24	24
Total assets	13,286	46,852	62,437	122,575
Liabilities				
Deposits	42,400	6,934	–	49,334
Other financial liabilities	10,937	6,248	–	17,185
Payables to financial institutions	246	11,547	2,311	14,104
Due to related body corporate entities	–	5,101	–	5,101
Debt issued	–	39,703	6,161	45,864
Loan capital	426	4,023	–	4,449
Total liabilities	54,009	73,556	8,472	136,037

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NOTE 19**Fair values of financial assets and liabilities continued**

The following table summarises the levels of the fair value hierarchy for financial instruments measured at fair value:

	Level 1 \$m	Level 2 \$m	Level 3 \$m	Total \$m
Assets				
As at 30 September 2018				
Receivables from financial institutions	–	16,272	–	16,272
Trading assets	14,045	5,265	204	19,514
Derivative assets	870	16,428	603	17,901
Financial Investments	3,130	1,555	475	5,160
Loan assets	–	569	72	641
Interests in associates and joint ventures – loans	–	–	3	3
Other financial assets	1,349	1,572	2	2,923
Total assets	19,394	41,661	1,359	62,414
Liabilities				
Trading liabilities	5,527	1,492	–	7,019
Derivative liabilities	1,122	16,548	376	18,046
Payables to financial institutions	–	2,330	–	2,330
Debt issued	–	1,871	6	1,877
Other financial liabilities	–	710	1	711
Total liabilities	6,649	22,951	383	29,983
Assets				
As at 31 March 2018				
Trading assets	10,015	4,709	170	14,894
Derivative assets	451	11,628	616	12,695
Financial Investments	3,925	1,670	138	5,733
Loan assets	–	153	–	153
Other financial assets	31	759	1	791
Total assets	14,422	18,919	925	34,266
Liabilities				
Trading liabilities	6,377	1,561	–	7,938
Derivative liabilities	632	10,810	346	11,788
Debt issued	–	1,833	6	1,839
Other financial liabilities	–	792	1	793
Total liabilities	7,009	14,996	353	22,358
Assets				
As at 30 September 2017				
Trading assets	11,440	6,524	215	18,179
Derivative assets	754	10,848	559	12,161
Financial Investments	2,404	1,531	388	4,323
Loan assets	–	138	–	138
Other financial assets	26	786	7	819
Total assets	14,624	19,827	1,169	35,620
Liabilities				
Trading liabilities	6,050	1,159	–	7,209
Derivative liabilities	436	9,942	285	10,663
Debt issued	–	1,737	52	1,789
Other financial liabilities	–	667	7	674
Total liabilities	6,486	13,505	344	20,335

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CONTINUED

NOTE 19

Fair values of financial assets and liabilities continued

Reconciliation of balances in Level 3 of the fair value hierarchy

The following table summarises the movements in Level 3 of the fair value hierarchy for the financial instruments measured at fair value.

	Trading assets \$m	Financial investments \$m	Loan assets \$m
Balance as at 1 April 2017	328	391	–
Purchases, originations, issuances and other additions	96	2	–
Sales/settlements	(228)	(41)	–
Transfers into Level 3 ⁽³⁾	21	24	–
Transfers out of Level 3 ⁽³⁾	(4)	(1)	–
Fair value movements recognised in the income statement ⁽¹⁾	2	(1)	–
Fair value movements recognised in OCI ⁽¹⁾	–	14	–
Balance as at 30 September 2017	215	388	–
Fair value movements for the period included in the income statement for assets and liabilities held at the end of the period ⁽¹⁾	3	–	–
Balance as at 1 October 2017	215	388	–
Purchases, originations, issuances and other additions	–	22	–
Sales/settlements	(93)	(227)	–
Transfers into Level 3 ⁽³⁾	49	7	–
Transfers out of Level 3 ⁽³⁾	–	(14)	–
Fair value movements recognised in the income statement ⁽¹⁾	(1)	–	–
Fair value movements recognised in OCI ⁽¹⁾	–	(38)	–
Balance as at 31 March 2018	170	138	–
Fair value movements for the period included in the income statement for assets and liabilities held at the end of the period ⁽¹⁾	(2)	10	–
Balance as at 1 April 2018	170	138	–
Change on initial application of AASB 9	–	1	72
Purchases, originations, issuances and other additions	7	258	–
Sales/settlements	(24)	(12)	–
Transfers into Level 3 ⁽³⁾	35	97	–
Transfers out of Level 3 ⁽³⁾	(2)	(1)	–
Fair value movements recognised in the income statement ⁽¹⁾	18	(8)	–
Fair value movements recognised in OCI ⁽¹⁾	–	2	–
Balance as at 30 September 2018	204	475	72
Fair value movements for the period included in the income statement for assets and liabilities held at the end of the period ⁽¹⁾	17	4	–

(1) The Consolidated Entity employs various hedging techniques in order to manage risks, including risks in Level 3 positions. Such techniques may include the purchase or sale of financial instruments that are classified as Levels 1 and/or 2. The realised and unrealised gains and losses for assets and liabilities in Level 3 presented in the table above do not reflect the related realised or unrealised gains and losses arising on economic hedging instruments classified in Level 1 and/or 2.

(2) The derivative financial instruments in the table above are represented on a net basis. On a gross basis derivative assets are \$603 million (31 March 2018: \$616 million; 30 September 2017: \$559 million) and derivative liabilities are \$376 million (31 March 2018: \$346 million; 30 September 2017: \$285 million).

(3) Assets and liabilities transferred in or out of Level 3 are presented as if those assets or liabilities had been transferred at the beginning of the period.

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NOTE 19**Fair values of financial assets and liabilities continued****Reconciliation of balances in Level 3 of the fair value hierarchy continued**

Interest in associates and joint ventures (loans) \$m	Other financial assets \$m	Debt issued \$m	Other financial liabilities \$m	Derivative financial instruments (net replacement values) ⁽²⁾ \$m	Total \$m
–	7	(57)	(7)	147	809
–	–	2	–	47	147
–	–	–	–	41	(228)
–	–	–	–	(7)	38
–	–	–	–	(5)	(10)
–	–	3	–	51	55
–	–	–	–	–	14
–	7	(52)	(7)	274	825
–	–	2	–	49	54
–	7	(52)	(7)	274	825
–	–	49	–	128	199
–	(6)	–	6	(113)	(433)
–	–	–	–	11	67
–	–	–	–	–	(14)
–	–	(3)	–	(30)	(34)
–	–	–	–	–	(38)
–	1	(6)	(1)	270	572
–	–	–	(2)	(28)	(22)
–	1	(6)	(1)	270	572
3	1	–	–	–	77
–	–	–	–	54	319
–	–	–	–	(46)	(82)
–	–	–	–	1	133
–	–	–	–	13	10
–	–	–	–	(65)	(55)
–	–	–	–	–	2
3	2	(6)	(1)	227	976
–	–	–	–	(64)	(43)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

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NOTE 19

Fair values of financial assets and liabilities *continued*

Significant transfers between levels of the fair value hierarchy

During the period, the Consolidated Entity did not have significant transfers between Level 1 and 2.

Transfers into Level 3 were due to the lack of observable valuation inputs for certain securities and investments. Transfers out of Level 3 were principally due to valuation inputs becoming observable during the period.

Unrecognised gains

For financial assets and financial liabilities measured at fair value through profit or loss, when the transaction price in a non-active market is different to the fair market value from other observable current market conditions in the same instrument or based on valuation techniques whose variables include other data from observable markets, the Consolidated Entity recognises the difference between the transaction price and the fair value in the income statement. In cases where unobservable data is used, profit or loss is only recognised in the income statement when the inputs become observable, or over the life of the instrument.

The table below summarises the deferral and recognition of profit or loss where a valuation technique has been applied for which not all inputs are observable in the market:

	Half-year to 30 Sep 18 \$m	Half-year to 31 Mar 18 \$m	Half-year to 30 Sep 17 \$m
Balance at the beginning of the period	178	173	185
Deferral on new transactions	19	24	23
Amounts recognised in the income statement during the period	(23)	(19)	(35)
Balance at the end of the period	174	178	173

Sensitivity analysis of valuations using unobservable inputs

The table below shows the sensitivity in changing assumptions to reasonably possible alternative assumptions, for those financial instruments for which fair values are determined in whole or in part using valuation techniques, such as discounted cash flows, which are based on assumptions that have been determined by reference to historical company and industry experience.

	Favourable changes		Unfavourable changes	
	Profit or loss \$m	OCI \$m	Profit or loss \$m	OCI \$m
Product type	As at 30 September 2018			
Equity and equity linked products	4	–	(8)	–
Commodities	60	–	(48)	–
Interest rate and other products	22	–	(22)	–
Total	86	–	(78)	–
Product type	As at 31 March 2018			
Equity and equity linked products	1	7	(1)	(4)
Commodities	47	–	(51)	–
Interest rate and other products	17	–	(17)	–
Total	65	7	(69)	(4)
Product type	As at 30 September 2017			
Equity and equity linked products	–	7	–	(1)
Commodities	57	–	(60)	–
Interest rate and other products	10	–	(10)	–
Total	67	7	(70)	(1)

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Fair values of financial assets and liabilities continued

Significant unobservable inputs

The following table contains information about the significant unobservable inputs used in Level 3 valuations, and the valuation techniques used to measure the fair values of the instruments. The range of values represents the highest and lowest of inputs used in the valuation techniques. Therefore, the range does not reflect the level of uncertainty regarding a particular input, but rather the different underlying characteristics of the relevant assets and liabilities.

	Assets \$m	Liabilities \$m	Valuation technique(s)	Significant unobservable inputs	Range of inputs	
					Minimum value	Maximum value
As at 30 September 2018						
Equity and equity linked products	88	6	Market comparability	Price in % ⁽¹⁾		
Commodities	645	370	Pricing model	Volatility	5.1%	126.7%
Interest rate and other products	626	7	Pricing model	Correlation	0.0%	102.0%
			Market comparability	Price in % ⁽¹⁾		
Total	1,359	383				
As at 31 March 2018						
Equity and equity linked products	101	29	Market comparability	Price in % ⁽¹⁾		
Commodities	635	322	Pricing model	Volatility	5.0%	106.0%
Interest rate and other products	189	2	Pricing model	Correlation	0.0%	95.0%
			Market comparability	Price in % ⁽¹⁾		
Total	925	353				
As at 30 September 2017						
Equity and equity linked products	42	9	Market comparability	Price in % ⁽¹⁾		
Commodities	580	271	Pricing model	Volatility	0.0%	106.0%
Interest rate and other products	547	64	Pricing model	Correlation	0.0%	100.0%
			Market comparability	Price in % ⁽¹⁾		
Total	1,169	344				

(1) The range of inputs relating to market comparability is not disclosed as the diverse nature of the underlying investments results in a wide range of inputs.

Correlation

Correlation is a measure of the relationship between the movements of two variables (i.e. how the change in one variable influences a change in the other variable). Correlation is a key input of derivatives with more than one underlying and is generally used to value hybrid and exotic instruments.

Volatility

Volatility is a measure of the variability or uncertainty in returns for a given derivative underlying. It represents an estimate of the amount a particular underlying instrument, parameter or index will change in value over time. Volatility is an input in the valuation of derivatives containing optionality. Volatility and skew are impacted by the underlying risk, term and strike price of a derivative.

Inputs for unlisted equity securities (discount rates, earnings multiples)

Unlisted equity instruments are generally valued based on earnings multiples of comparable companies. Significant unobservable inputs may include earnings multiples, discount rates and forecast earnings of the investee companies.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018 CONTINUED

NOTE 20

Disposal of Businesses

CAF's Principal Finance and Transportation Finance Businesses

On 2 November 2018, MGL, MBL, Macquarie Financial Holdings Pty Limited (MFHPL) and Macquarie B.H. Pty Ltd (MBHPL) (MBL's intermediate holding company), executed a Restructure Deed to transfer the Businesses with an effective date of 10 December 2018 (Effective Date). The transfers are intended to simplify the Consolidated Entity's structure by better reflecting the latest activities of individual parts of the Businesses.

CAF Principal Finance provides flexible primary financing solutions and engages in secondary market investing across the capital structure. CAF Transportation Finance involves the financing of aircraft, rotorcraft and rail assets. These Businesses are both reported as part of the CAF operating segment. The post-tax profit of the Businesses included in the Consolidated Entity's results for the half-year period ended 30 September 2018 was approximately \$150 million⁽¹⁾. On the Effective Date under the Restructure Deed, MBL will transfer the economic risk, benefit and control attaching to these Businesses to MFHPL for a fair value consideration of approximately \$7.4 billion⁽¹⁾ and as a result MBL will deconsolidate the net assets of the Businesses resulting in an increase in equity attributable to the ordinary shareholder of approximately \$0.3 billion⁽¹⁾.

The fair value consideration is expected to be applied predominately by MBL against the payment of dividends of approximately \$0.3 billion⁽¹⁾, returning capital of up to \$2.04 billion to MBHPL and the settlement of certain deposit balances that it has with MFHPL. The return of capital has been approved by APRA but is subject to shareholder approval.

(1) Values are subject to change based on the business position and exchange rates at the Effective Date.

NOTE 21

Events after the reporting date

There were no material events subsequent to 30 September 2018 that have not been reflected in the financial statements.

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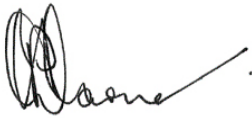
DIRECTOR'S DECLARATION

FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018

In the Directors' opinion:

- a) the financial statements and notes set out on pages 19 to 72 are in accordance with the *Corporations Act 2001* (Cth) including:
 - i. complying with the Australian accounting standards, and
 - ii. giving a true and fair view of the Consolidated Entity's financial position as at 30 September 2018 and performance for the half-year ended on that date, and
- b) there are reasonable grounds to believe that Macquarie Bank Limited will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors.



Peter Warne
Independent Director and Chairman



Mary Reemst
Managing Director and Chief Executive Officer

Sydney
2 November 2018

INDEPENDENT AUDITOR'S REVIEW REPORT FOR THE HALF-YEAR ENDED 30 SEPTEMBER 2018



REPORT ON THE HALF-YEAR FINANCIAL REPORT

We have reviewed the accompanying half-year financial report of Macquarie Bank Limited (the Company), which comprises the consolidated statement of financial position as at 30 September 2018, the consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows and consolidated income statement for the half-year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration for the Consolidated Entity. The Consolidated Entity comprises the Company and the entities it controlled during that half-year.

Directors' responsibility for the half-year financial report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* (Cth) and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Australian Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* (Cth) including giving a true and fair view of the Consolidated Entity's financial position as at 30 September 2018 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 – *Interim Financial Reporting* and the *Corporations Regulations 2001* (Cth). As the auditor of Macquarie Bank Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001* (Cth).

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Macquarie Bank Limited is not in accordance with the *Corporations Act 2001* (Cth) including:

- giving a true and fair view of the Consolidated Entity's financial position as at 30 September 2018 and of its performance for the half-year ended on that date
- complying with Accounting Standard AASB 134 – *Interim Financial Reporting* and the *Corporations Regulations 2001* (Cth).

PricewaterhouseCoopers

K.G. Smith
Partner
PricewaterhouseCoopers

Sydney
2 November 2018

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