



1st Quarter 2022 Business Update



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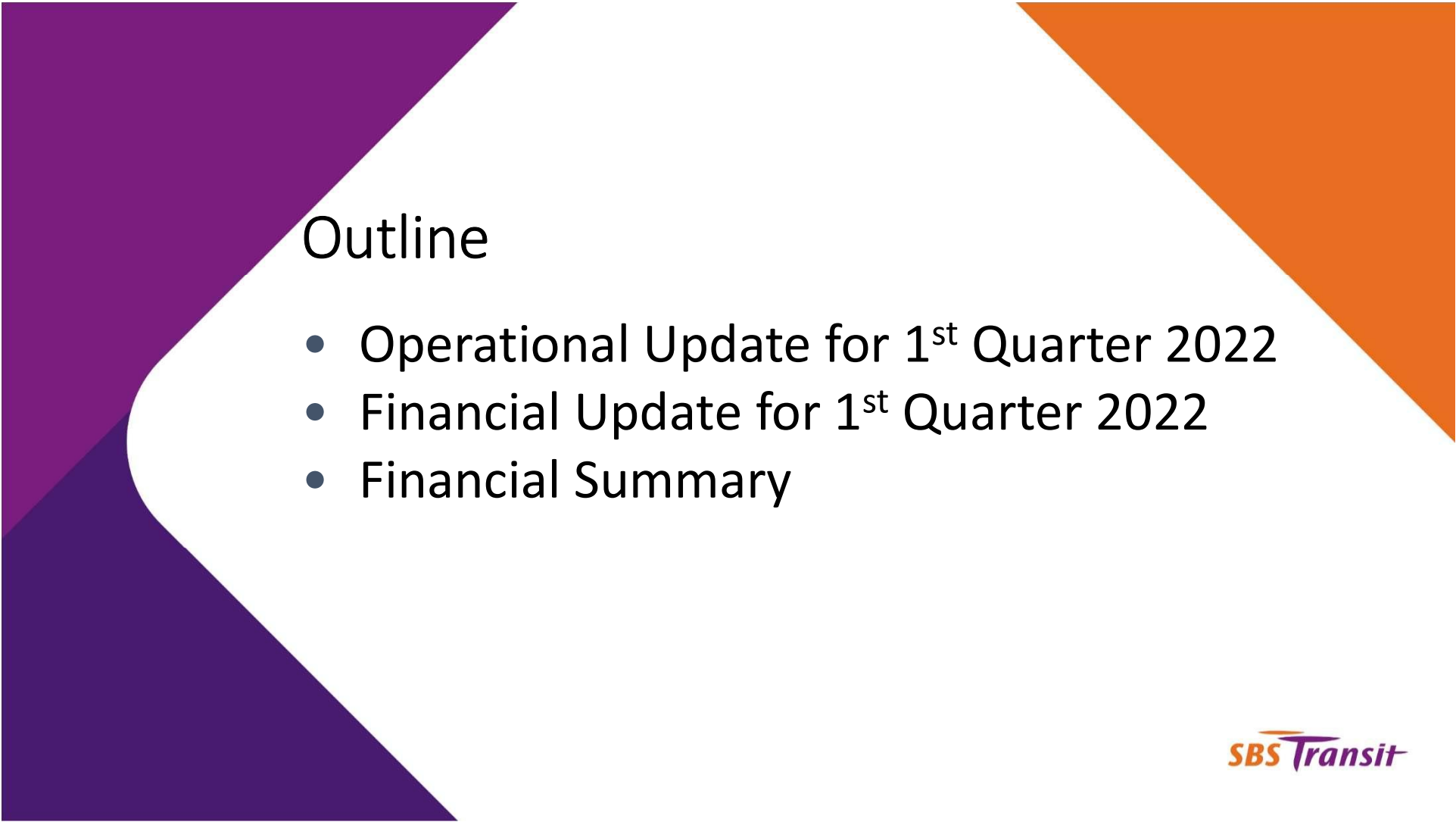
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Outline

- Operational Update for 1st Quarter 2022
- Financial Update for 1st Quarter 2022
- Financial Summary

Operational Update for 1st Quarter 2022



SBS Transit

Operational Update for 1st Quarter 2022

- The consolidated Rail licence to operate DTL, NEL and SPLRT under the New Financing Framework (V2) (NRFF 2) for 11 years commenced on 1 January 2022.
- Public Transport Council (PTC) has approved a fare increase of 2.2% w.e.f 26 December 2021. This was factored into the fare revenue for 1st Quarter 2022.
- The ridership for Q1 2022 for NEL and DTL was 67% and 62% respectively of pre-COVID-19 levels, an improvement from the previous quarter Q4 2021:

Ridership % of Pre-COVID-19 level			
	Q1 2021	Q4 2021	Q1 2022
NEL	70%	66%	67%
DTL	64%	57%	62%

- We have accepted LTA's offer of a two-year extension for the tendered Seletar Bus Package, commencing on 11 March 2023.

Financial Update for 1st Quarter 2022



SBS Transit

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1st Quarter 2022 Income Statement

	1Q 2022	1Q 2021	Inc/(Dec)	
	\$'m	\$'m	\$'m	%
Revenue	344.07	316.98	27.09	8.5
Operating Costs	324.70	292.07	32.63	11.2
Operating Profit	19.37	24.91	(5.54)	(22.2)
Profit after Tax	15.51	23.31	(7.80)	(33.5)
EBITDA	42.93	50.32	(7.39)	(14.7)
Operating Profit before COVID-19 Government reliefs	19.37	6.34	13.03	205.5
COVID-19 Government reliefs	-	18.57	(18.57)	NM
Operating Profit after COVID-19 Government reliefs	19.37	24.91	(5.54)	(22.2)

1st Quarter 2022 Income Statement

1st Quarter 2022 vs 1st Quarter 2021

- Revenue ↑ \$27.1m
 - Public Transport Services ↑ \$27.5m mainly due to higher service fee arising largely from higher fuel indexation and higher other operating income, offset by lower mileage; and
 - Other Commercial Services ↓ \$0.4m.
- Operating costs ↑ \$32.6m due mainly to higher staff costs largely from cessation of wage subsidy from Jobs Support Scheme (JSS) and lower savings from Wage Credit Scheme, higher fuel and electricity costs due to higher average diesel and electricity prices; partially offset by lower expenses in the areas of repairs and maintenance, depreciation and other operating costs.
- As a result, Operating profit ↓ \$5.5m and PAT ↓ \$7.8m.
- Excluding Government reliefs, operating profit for 1st Quarter 2022 of \$19.4m ↑ as compared to \$6.3m for the same period last year, representing an increase of \$13.0m.

Balance Sheet

	Mar 2022	Dec 2021	Inc/(Dec)	
	\$'m	\$'m	\$'m	%
Short-term deposits and bank balances	236.68	204.03	32.65	16.0
Other Current Assets	331.13	354.86	(23.73)	(6.7)
Non-Current Assets	578.41	594.90	(16.49)	(2.8)
Total assets	1,146.22	1,153.79	(7.57)	(0.7)
Current Liabilities	365.27	383.41	(18.14)	(4.7)
Non-current Liabilities	162.52	168.81	(6.29)	(3.7)
Total liabilities	527.79	552.22	(24.43)	(4.4)
Equity	618.43	601.57	16.86	2.8
Total Liabilities and Equity	1,146.22	1,153.79	(7.57)	(0.7)

- Decrease in total liabilities was mainly due to the decrease in trade and other payables, partially offset by higher income tax payable.
- Decrease in total assets was due mainly to the decrease in trade and other receivables and depreciation of vehicles, premises and equipment, partially offset by higher short-term deposits and bank balances and higher deferred tax assets.
- Increase in total equity was mainly due to profits generated from operations.

Summary and Outlook

- 1st Quarter 2022 Operating Profit of \$19.4m, Group PAT \$15.51m.
- Covid-19 restrictions is further relaxed from 26 April 2022 with the Disease Outbreak Response System Condition (DORSCON) level lowered from Orange to Yellow.
- All workers will be allowed to return to office, up from the previous limit of 75% (announced on 29 March 2022) and Covid-19 tests are no longer required for fully vaccinated travellers entering Singapore.
- With the Covid-19 restrictions relaxed, we expect rail ridership and other commercial services revenue to improve.
- The new tenure of five extended bus contracts, negotiated together with the consolidated rail licence NRFF 2, will take effect from 1 September 2022 with revised lower rates.
- The fare increase of 2.2% from 26 December 2021 is unable to cover the rising costs, especially with the absence of the Jobs Support Scheme relief in 2022 and the continuing escalating energy prices. Electricity costs have risen by > 40% as compared to 1st Quarter 2021.



THANK YOU

Appendix – By Segments

	1Q 2022		1Q 2021	
	Revenue \$'m	Operating Profit	Revenue \$'m	Operating Profit
Public Transport Services	333.49	13.64	306.02	18.54
Other Commercial Services	10.58	5.73	10.96	6.37
Total	344.07	19.37	316.98	24.91