

FOR IMMEDIATE RELEASE

Info-Tech Delivers Record FY2025 Results with Strong Top and Bottom-Line Growth

- **NPAT rises 22% to S\$15.0 million**, supported by strong revenue growth of **29% to S\$56.5 million**. Excluding one-off items, S\$2.9 million for IPO listing expenses and S\$0.1 million for Malaysia relocation costs, **adjusted NPAT would be S\$18.0 million, translating into 46% growth**.
- Strong overall performance driven by a three-fold increase in Services revenue in FY2025, reflecting robust demand for Academy Training, alongside continued growth in Subscription and Hardware segments.
- Customer base expands, with HRMS active users increasing 23% and Accounting Software customers rising 51%.
- Proposes final tax-exempt dividend of 1.95 Singapore cents per share. Together with the interim dividend of 1.55 Singapore cents, the total FY2025 dividend of 3.50 Singapore cents per share represents 60% of the Group's NPAT and 50% of its adjusted NPAT.

Financial Highlights (S\$' million)	6 months ended 31 Dec			12 months ended 31 Dec		
	2H2025	2H2024	Change (%)	FY2025	FY2024	Change (%)
Total Revenue	34.1	22.3	53	56.5	43.7	29
<u>Revenue by Product/Service Line</u>						
- Subscription	20.1	18.5	9	39.1	36.1	8
- Services	12.7	2.7	373	15.0	5.3	183
- Hardware	1.3	1.1	11	2.4	2.3	5
Gross Profit	29.0	18.9	54	48.1	37.4	29
EBITDA	13.8	7.7	79	21.2	17.0	24
Adjusted EBITDA	14.7⁽¹⁾	7.7	91	24.2⁽²⁾	17.0	42
Net Profit After Tax ("NPAT")	9.9	5.7	73	15.0	12.3	22
Adjusted NPAT	10.8⁽¹⁾	5.7	89	18.0⁽²⁾	12.3	46
Basic Earnings Per Share (cents)*	3.83	2.21	73	5.82	4.78	22

⁽¹⁾ Excludes one-off listing-related expenses of S\$0.9 million

⁽²⁾ Excludes one-off listing-related expenses of S\$2.9 million and one-off Malaysia office relocation-related expenses of S\$0.1 million

* Based on 258,000,000 ordinary shares.

Singapore, 24 February 2026 – Info-Tech Systems Ltd., (“**Info-Tech**” or the “**Company**,” and together with its subsidiaries, the “**Group**”), a one-stop Software-as-a-Service (“**SaaS**”) solutions provider for Small and Medium Enterprises (“**SMEs**”), offering Human Resource Management Software (“**HRMS**”), **Accounting**, Customer Relationship Management (“**CRM**”) and **training** solutions through Info-Tech Academy, reported strong FY2025 results, with adjusted NPAT rising 46% to S\$18.0 million on revenue growth of 29% to S\$56.5 million (FY2024: S\$43.7 million).

FY2025 revenue growth was broad-based across all product lines. **Subscription** revenue increased 8% year-on-year (“**YoY**”) to S\$39.1 million, driven by higher adoption of the Group’s flagship cloud-based HRMS solution and its newly launched Accounting Software. **Subscription order book** expanded 13% to S\$29.0 million as at 31 December 2025 (FY2024: S\$25.6 million). **Comprising mainly prepaid billings for the next 12 months**, the order book provides strong near-term revenue visibility and reflects resilient, recurring demand. Operational metrics remained robust. As at 31 December 2025, HRMS active users grew 23% YoY, while Accounting Software customers increased 51%, underscoring continued customer acquisition and platform traction.

Services revenue recorded a three-fold increase to S\$15.0 million, driven primarily by strong demand for artificial intelligence (AI) focused programmes offered by the Group’s Academy in the second half of 2025, which saw higher individual and corporate registrations. Meanwhile, **Hardware** revenue rose 5% YoY to S\$2.4 million, supported by increased sales of hardware as well as repair and maintenance services.

On a geographical basis, revenue from the Group’s Singapore market rose 30% YoY to S\$42.7 million, up from S\$32.8 million in FY2024. All other markets also achieved double-digit growth, with Malaysia increasing 25% to S\$10.3 million and Others, which include Hong Kong and India, rising 33% to S\$3.5 million. To support its regional expansion strategy, the Group incorporated a wholly-owned subsidiary in Dubai in November 2025, positioning itself to enter the Middle East market in 2026.

In line with higher revenue, the Group recorded an adjusted EBITDA of S\$24.2 million in FY2025, corresponding to an adjusted EBITDA margin of 42.8%. Adjusted net profit margin also improved by 3.7 percentage points YoY to 31.9%, up from 28.2% in FY2024. Basic earnings per share, based on 258.0 million ordinary shares, increased 22% YoY to 5.82 Singapore cents, compared with 4.78 Singapore cents in FY2024, reflecting the higher income earned during the year.

The Group closed the year in a strong financial position, with zero borrowings and cash and cash equivalents of S\$67.3 million (31 December 2024: S\$29.7 million). The increase in cash and cash equivalent was primarily driven by the remaining IPO proceeds of S\$21.3 million and net operating cash generated of S\$16.8 million during the year.

Dividend

In line with its strong FY2025 performance, the Group proposed a final tax-exempt dividend of 1.95 Singapore cents per share. Together with the interim dividend of 1.55 Singapore cents per share paid in August 2025, the total cash dividend for FY2025 amounts to 3.50 Singapore cents per share, representing 60% of the Group's NPAT and 50% of its adjusted NPAT.

Outlook and Business Strategies

Info-Tech's FY2025 performance reflects sustained demand for its cloud-based SaaS solutions across Singapore and key overseas markets. While Singapore remained stable, Malaysia, Hong Kong, and India recorded strong adoption of the Group's HRMS and Accounting Software solutions. Contributions from the Services and Hardware segments supported double-digit revenue growth across the Group.

The Group expanded its digital solutions suite with the launch of its CRM software, complementing its HRMS and Accounting offerings. Targeted marketing and customer engagement initiatives will drive adoption across all markets.

Following the Singapore Budget 2026, the Group expects increased demand for AI training courses. Academy facilities at Bendemeer and Jurong were expanded in Q4 2025 to support growth.

To strengthen its international footprint, the Group incorporated a wholly owned subsidiary in Dubai to support Middle East expansion. Malaysia and India operations will continue to anchor customer support and R&D, enabling scalable and cost-efficient growth.

Chief Executive Officer and Co-founder, Mr Babu Dilip, said:

"We are pleased with the strong growth momentum across our core business segments. Our HRMS and Accounting solutions continue to perform well, reflecting the increasing demand for reliable, compliant, and automation-driven business software. At the same time, Info-Tech Academy has delivered exceptional growth, underscoring the rising need for practical digital and AI-focused skills in today's workforce."

The launch of our CRM platform will further enhance the value we deliver to customers. We expect the CRM solution to work seamlessly with our existing products and support new growth opportunities across our markets.

With a solid foundation, a growing customer base, and a clear product roadmap, we remain confident in sustaining our growth trajectory and delivering long-term value to our clients, partners, and shareholders.”

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About Info-Tech Systems Ltd. (SGX: ITS)

Established in 2007 and listed on the Mainboard of the Singapore Exchange (“SGX”) on 4 July 2025, Info-Tech Systems Ltd. (“Info-Tech”) is a one-stop Software-as-a-Service (“SaaS”) and digital solutions provider for Small and Medium Enterprises (“SMEs”), offering **HRMS, Accounting, CRM, and training solutions** through Info-Tech Academy.

The Group’s platform, anchored by its flagship HRMS, has expanded to Accounting, CRM solutions and digital training programmes through Info-Tech Academy. Info-Tech today delivers an integrated, cloud-based ecosystem supporting workforce, financial, and customer management functions.

Headquartered in Singapore, the Group operates across Malaysia, Hong Kong, and India, with more than 580 employees. As at 31 December 2025, the Group’s SaaS platform served over 950,000 active users across approximately 25,000 organisations in diverse industries.

Issued for and on behalf of Info-Tech Systems Ltd.

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