

Full Year Financial Statement Announcement For The Year Ended 31 March 2023

PART I – INFORMATION REQUIRED FOR ANNOUNCEMENT OF QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR RESULTS

1 (a) A condensed interim consolidated income statement and statement of comprehensive income, or a statement of comprehensive income for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Notes	6 month Mar 2023	s ended Mar 2022	<u>Group</u> +/(-)	12 months e Mar 2023	ended Mar 2022	+ / (-)
		\$'000	\$'000	%	\$'000	\$'000	%
Revenue Cost of sales	4	24,278	17,257	40.7 24.5	46,392	25,031	85.3 75.1
Gross profit		(11,839) 12,439	(9,513) 7,744	60.6	<u>(23,847)</u> 22,545	(13,621) 11,410	97.6
Other items of income						_	
Interest income Other gains		50 2,145	1,657	N.M 29.5	50 2,560	2 2,903	100.0 (11.8)
Other items of expense		(7,000)	(4.000)	60.4	(4.4.400)	(0.740)	00.0
Marketing and distribution costs Administrative expenses		(7,990) (2,910)	(4,992) (1,979)	60.1 47.0	(14,189) (5,420)	(8,712) (3,945)	62.9 37.4
Finance costs		(652)	(430)	51.6	(1,105)	(824)	34.1
Other losses		(772)	183	100.0	(893)	(557)	60.3
Share of loss from equity- accou associate	ntea	(11)	(15)	(26.7)	(11)	(15)	(26.7)
Profit before tax from		2 200	2.460	6.0	2 527	262	100.0
continuing operations Income tax expense	5	2,299 (211)	2,168 (332)	(36.4)	3,537 (109)	262 (441)	(75.3)
Profit/(Loss) from continuing	· ·	(= · · ·/	(002)	(00)	(100)	(/_	(. 0.0)
operations, net of tax		2,088	1,836	13.7	3,428	(179)	100.0
Other comprehensive income: Items that may be reclassified subsequently to profit or los Exchange differences on translat	s:						
foreign operations, net of tax	y	89	15	100.0	116	8_	100.0
Other comprehensive income for the period, net of tax		89	15	100.0	116	8	100.0
Total comprehensive profit/(lo	ss)	2,177	1,851	17.6	3,544	(171)	100.0

		Group						
		6	6 months ended 12 months					
	Notes	Mar 2023	Mar 2022	+ / (-)	Mar 2023	Mar 2022	+ / (-)	
		\$'000	\$'000	%`´	\$'000	\$'000	%´	
Profit/(Loss) attributable to owners of the parent, net of tax: – from continuing operations		1,936	1,488	30.1	3,093	(409)	100.0	
Profit attributable to non-controlling								
interests, net of tax:								
 from continuing operations 		152	348	(56.3)	335	230	45.7	
Profit/(Loss) net of tax		2,088	1,836	13.7	3,428	(179)	100.0	
•				•				
Total comprehensive profit/(loss) attributable to owners of the parent		2,025	1,503	34.7	3,209	(401)	100.0	
Total comprehensive profit attributable to non-controlling		_,0_0	.,000	· · · ·	3,233	(101)		
interests		152	348	(56.3)	335	230	45.7	
Total comprehensive profit/(loss)		2,177	1,851	17.6	3,544	(171)	100.0	
Earnings/(Loss) per share		Cents	Cents		Cents	<u>Cents</u>		
Basic and diluted	6	3.07	2.36		4.90	(0.65)		

N.M. denotes not meaningful

Notes on Statement of Comprehensive Income

	<u>Group</u>						
	6 months	ended	12 months	s ended			
	Mar 2023	Mar 2022	Mar 2023	Mar 2022			
	\$'000	\$'000	\$'000	\$'000			
Other gains/(losses)							
Amortisation of other intangible assets	(18)	(18)	(35)	(35)			
Foreign exchange adjustment losses	(60)	(40)	(204)	(32)			
Government grants received	469	719	693	1,678			
Plant and equipment written off	_	1	_	(13)			
Insurance settlement – credit	_	270	_	270			
Inventories written off	(20)	_	(20)	(233)			
Reversal for impairment on inventories	1,676 [°]	1,014	1,856	`771 [′]			
Reversal/(Allowance) for impairment on							
trade and other receivables	(674)	34	(634)	40			
Fair value gain/(loss) on derivative	, ,		, ,				
financial instruments	_	104	11	144			
Write off of bad debts	_	(244)	_	(244)			
Net	1,373	1,840	1,667	2,346			
Presented in profit or loss as:							
Other gains	2,145	2,142	2,560	2,903			
Other losses	(772)	(302)	(893)	(557)			
Net	1,373	1,840	1,667	2,346			
Net	1,575	1,040	1,007	2,040			
Finance costs							
Interest expense	652	430	1,105	824			
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1 (b) (i) A condensed interim statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	<u>Group</u>						
		<u>2023</u>	<u>2022</u>	+ / (-)	<u>2023</u>	2022	+ / (-)
	<u>Notes</u>	\$'000	\$'000	%	\$'000	\$'000	%
ASSETS							
Non-current assets							
Property, plant and equipment	7	18,199	18,410	(1.1)	17,088	17,746	(3.7)
Intangible assets		104	138	(24.6)	_	_	0.0
Right-of-use assets	8	9,557	9,150	4.4	7,084	7,899	(10.3)
Investments in subsidiaries		_	_	0.0	15,734	15,734	0.0
Investment in associates		187	198	(5.6)	_	_	0.0
Deferred tax assets		55	32	71.9	_	_	0.0
Other receivables	10	_	1	N.M	_	_	0.0
Total non-current assets		28,102	27,929	0.6	39,906	41,379	(3.6)
Current assets							
Inventories	9	12,500	9,923	26.0	_	_	0.0
Trade and other receivables Other non-financial	10	6,450	7,796	(17.3)	3,514	1,624	100.0
assets		566	341	(66.0)	34	37	(8.1)
Cash and cash equivalents	11	20,388	13,289	53.4	854	501	70.5
Total current assets	_	39,904	31,349	27.3	4,402	2,162	100.0
Total assets	=	68,006	59,278	14.7	44,308	43,541	1.8
EQUITY AND LIABILITIES Equity attributable to owners of the parent							
Share capital	14	21,831	21,831	0.0	21,831	21,831	0.0
Treasury shares		(2)	(2)	0.0	(2)	(2)	0.0
Accumulated losses		(2,584)	(5,677)	(54.5)	(7,851)	(7,934)	(1.0)
Other reserves	_	327	211	55.0			0.0
Equity, attributable to owners of the parent, total		19,572	16,363	19.6	13,978	13,895	0.6
Non-controlling interests	_	4,520	4,185	8.0			0.0
Total equity	_	24,092	20,548	17.2	13,978	13,895	0.6

		<u>Group</u>				<u>Company</u>			
	<u>Notes</u>	<u>2023</u> \$'000	<u>2022</u> \$'000	+ / (-) %	<u>2023</u> \$'000	<u>2022</u> \$'000	+ / (-) %		
Non-current liabilities									
Provisions		128	143	(10.5)	_	_	0.0		
Deferred tax liabilities		95	101	(5.9)	26	26	0.0		
Lease liabilities	12	8,670	8,692	(0.3)	7,344	8,093	(9.3)		
Other financial liabilities	13	13,028	16,120	(19.2)	8,174	8,532	(4.2)		
Total non-current liabilities	_	21,921	25,056	(12.5)	15,544	16,651	(6.6)		
Current liabilities Income tax payable		431	532	(19.0)	_	55	N.M.		
Trade and other payables		7,396	3,444	100.0	9,237	7,221	27.9		
Lease liabilities	12	1,435	873	64.4	175	165	6.1		
Other financial liabilities	13	12,731	8,814	44.4	5,374	5,543	(3.0)		
Derivative financial instruments	15		11	N.M.		11	N.M.		
Total current liabilities		21,993	13,674	60.8	14,786	12,995	13.8		
Total liabilities	_	43,914	38,730	13.4	30,330	29,646	2.3		
Total equity and liabilities	_	68,006	59,278	14.7	44,308	43,541	1.8		

1 (b) (ii) Aggregate amount of the Group's borrowings and debt securities.

	Group						
	<u>2</u> (<u>023</u>	<u>20</u>	<u>22</u>			
	Secured \$'000	Unsecured \$'000	Secured \$'000	Unsecured \$'000			
Aggregate repayable in one year or less, or on demand	8,108	4,623	7,927	887			
b) Amount payable after one year	13,028		16,120				

The facilities are secured or covered by:

- 1) First legal mortgages on leasehold properties held by the Company and a subsidiary.
- 2) Assignment of rental proceeds from the leasehold properties held by the Company and a subsidiary.
- 3) Corporate guarantee from certain subsidiaries in favour of the lender of the Company.
- 4) Corporate guarantee from the Company in favour of lenders of certain subsidiaries.
- 5) Negative pledge on the assets of a subsidiary.

1 (c) A condensed interim consolidated statement of cash flows, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	<u>Group</u>		
	Year e	ended	
	Mar 2023	Mar 2022	
	\$'000	\$'000	
Cash flows from operating activities			
Profit before tax	3,537	262	
Adjustments for:	0,007	202	
Interest income	(50)	(2)	
Interest expense	1,105	824	
Share of the loss of equity-accounted associate	11	15	
Depreciation of property, plant and equipment	1,066	1,126	
Depreciation of property, plant and equipment Depreciation of right-of-use assets	1,470	1,388	
Amortisation of high-of-use assets	35	35	
Allowance/(Reversal) of impairment of trade and other receivables	634	(40)	
Plant and equipment written off	-	13	
Inventory written off	20	233	
Reversal for impairment of inventories	(1,856)	(771)	
Fair value gain on derivative	(1,030)	(771)	
financial instruments	(11)	(144)	
Operating cash flows before changes in working capital	5,961	2,939	
Inventories	(741)	2,713	
Trade and other receivables	713	(472)	
Other non-financial assets	(225)	(96)	
Trade and other payables	3,896	235	
Deferred grant income	· <u>-</u>	(599)	
Provisions	(15)	_	
Net cash flows from operations before interest and tax	9,589	4,720	
Income tax paid	(121)	(159)	
Net cash flows from operating activities	9,468	4,561	
Cash flows from investing activities			
Purchase of plant and equipment	(858)	(40)	
Net cash flows used in investing activities	(858)	(40)	

	<u>Group</u>			
	Year ended			
	Mar 2023	Mar 2022		
	\$'000	\$'000		
Cash flows from financing activities				
Principal element of lease payments	(1,300)	(1,315)		
Interest element of lease payments	(326)	(310)		
Increase in new borrowings	3,737	2,500		
Decrease in other financial liabilities	(2,962)	(1,371)		
Interest paid	(776)	(514)		
Net cash flows used in financing activities	(1,627)	(1,010)		
Net increase in cash and cash equivalents	6,983	3,511		
Cash and cash equivalents, consolidated statement of cash flows, beginning balance	13,289	9,768		
Net effect of exchange rate changes on cash and cash equivalents	116	10		
Cash and cash equivalents, consolidated statement of cash flows,				
ending balance	20,388	13,289		

- A condensed interim statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising (d) from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately
- (i) preceding financial year.

					_		Other reserves		
	Total equity	Attributable to parent sub-total	Share capital	Accumulated losses	Treasury shares	Foreign currency translation reserve	Gain on changes of non-controlling interests	Loss on reissuance of treasury shares	Non- controlling interests
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Group	Ψοσο	Ψοσο	ΨΟΟΟ	Ψοσο	φοσσ	Ψοσο	Ψοσο	ΨΟΟΟ	Ψοσο
Balance at 1 April 2022	20,548	16,363	21,831	(5,677)	(2)	211	_	_	4,185
Movements in equity:	20,010	. 0,000	,00.	(0,011)	(-/				.,
Total comprehensive profit for the year	3,544	3,209	_	3,093	_	116		_	335
Balance at 31 March 2023	24,092	19,572	21,831	(2,584)	(2)	327		_	4,520
Balance at 1 April 2021	20,719	16,764	21,831	(5,268)	(2)	203	_	_	3,955
Movements in equity: Total comprehensive loss for the year	(171)	(401)	_	(409)	_	8			230
Balance at 31 March 2022	20,548	16,363	21,831	(5,677)	(2)	211	_	_	4,185
Company									
Balance at 1 April 2022	13,895	13,895	21,831	(7,934)	(2)	_	_	_	_
Movements in equity: Total comprehensive profit for the year	83	83	_	83	_	_	_	_	_
Balance at 31 March 2023	13,978	13,978	21,831	(7,851)	(2)		_		
Balance at 31 March 2023	13,970	13,970	21,031	(1,051)	(2)				
Balance at 1 April 2021	14,198	14,198	21,831	(7,631)	(2)	_	_	_	_
Movements in equity:									
Total comprehensive loss for the year	(303)	(303)	_	(303)	_	_		_	
Balance at 31 March 2022	13,895	13,895	21,831	(7,934)	(2)				

Notes to the Condensed Financial Statements 31 March 2023

1. General

The Company is incorporated in Singapore with limited liability. The condensed interim financial statements are presented in Singapore dollars, which is the Company's functional currency and they cover the Company (referred to as "parent") and the subsidiaries. The registered office is 53 Ubi Avenue 3 Travelite Building, Singapore 408863. The Company is situated in Singapore.

The Board of Directors approved and authorised these condensed interim financial statements for issue on the date of this announcement.

The principal activities of the Company are those of an investment holding company and the provision of management services. It is listed on the Singapore Exchange Securities Trading Limited ("SGX-ST").

The principal activities of the group are disclosed in Note 2 on segment information.

The condensed interim financial information contained in this announcement has neither been audited nor reviewed by the auditors.

The latest audited annual financial statements were not subject to an adverse opinion, qualified opinion or disclaimer of opinion.

Basis of presentation

These condensed consolidated interim financial statements have been prepared in accordance with the Singapore Financial Reporting Standards (International) ("SFRS (I) s") 1-34 Interim Financial Reporting issued by the Accounting Standards Council Singapore. They are also in compliance with the International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and the provisions of the SGX Mainboard Listing Rules.

The accounting policies and methods of computation applied in these condensed consolidated interim financial statements are consistent with those of the latest audited annual financial statements. However, the typical notes and information included in the latest audited annual financial statements are not included in these interim financial statements except for the selected explanatory notes included to explain events and transactions that are significant to an understanding of the changes in the performance and the financial position of the group since the latest audited annual financial statements.

1. General (cont'd)

Critical judgments, assumptions and estimation uncertainties

The critical judgments made in the process of applying the accounting policies that have the most significant effect on the amounts recognised in the financial statements and the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting year, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities currently or within the next reporting year are disclosed below. These estimates and assumptions are periodically monitored to ensure they incorporate all relevant information available at the date when financial statements are prepared. However, this does not prevent actual figures differing from estimates.

Expected credit loss allowance on trade receivables:

The allowance for expected credit losses (ECL) assessment requires a degree of estimation and judgement. It is based on the lifetime ECL for trade receivables. In measuring the expected credit losses, management considers all reasonable and supportable information such as the group's historical trend of these receivables which includes analysis of the age of these receivables, forward-looking information such as forecasts of future economic conditions (including the impact of the COVID-19 pandemic), creditworthiness of the profile of the customers and future collectability. The carrying amounts might change materially within the next reporting year but these changes may not arise from assumptions or other sources of estimation uncertainty at the end of the reporting year. The carrying amount is disclosed in the note on trade and other receivables.

Allowance on inventories:

The allowance for impairment of inventories assessment requires a degree of estimation and judgement. The level of the loss allowance is assessed by taking into consideration various factors, including macroeconomics, general market conditions, future market demands (including the impact of the COVID-19 pandemic) and physical determination. Possible changes in these estimates could result in revisions to the stated value of the inventories. The carrying amount of inventories at the end of the reporting year is disclosed in the note on inventories.

Useful lives of plant and equipment

The estimates for the useful lives and related depreciation charges for plant and equipment are based on commercial and other factors which could change significantly as a result of innovations and in response to market conditions. The depreciation charge is increased where useful lives are less than previously estimated lives, or the carrying amounts written off or written down for technically obsolete items or assets that have been abandoned. It is impracticable to disclose the extend of the possible effects. It is reasonably possible, based on existing knowledge, that outcomes within the next reporting year that are different from assumptions could require a material adjustment to the carrying amount of the balances affected. The carrying amounts of the specific asset (of class of assets) at the end of the reporting period affected by the assumption are disclosed in the note of property, plant and equipment.

Assessment of carrying amounts of property, plant and equipment and right-of-use assets:

An assessment is made for the reporting year whether there is any indication that the asset may be impaired. If any such indication exists, an estimate is made of the recoverable amount of the asset. The recoverable amounts of cash-generating units if applicable is measured based on the fair value less costs of disposal or value in use calculations. It is impracticable to disclose the extent of the possible effects. It is reasonably possible, based on existing knowledge, that outcomes within the next reporting year that are different from assumptions could require a material adjustment to the carrying amount of the balances affected. The carrying amount of the specific asset or class of assets at the end of the reporting year affected by the assumption is \$27,756,000 for the group.

2. Financial information by operating segments

2A. Information about reportable segment profit or loss, assets and liabilities

Disclosure of information about operating segments, products and services, the geographical areas, and the major customers are made as required by the financial reporting standard on operating segments. This disclosure standard has no impact on the reported financial performance or financial position of the reporting entity.

The group deals in luggage bags, travelling accessories, travel bags, small leather goods, garments and related products, handbags and related products, fashion apparels and related products, knit wears, wallets and all types of leather goods. For management purposes, the group's operating businesses are organised by distribution channels. Such a structural organisation is determined by the nature of risks and returns associated with each business segment and defines the management structure as well as the internal reporting system. It represents the basis on which the management reports the primary segment information that is available and that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing the performance. They are managed separately because each business requires different strategies.

- (a) Departmental stores This segment includes major departmental store operators in Singapore and Malaysia;
- Specialty stores This segment includes shops operated by the group and sells mainly the group's merchandise;
- (c) Third party retailers This segment includes independent retailers;
- (d) Wholesale distribution This segment mainly refers to the group's export markets; and
- (e) Gift and corporate sales This segment includes customers who are mainly credit card companies which purchase for their gift redemption/reward programmes purposes, and corporate customers purchasing for corporate promotional activities.

Segment results consist of costs directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment assets consist principally of trade receivables, inventories and plant and equipment that are directly attributable to a segment.

Unallocated items comprise cash and cash equivalents, certain other receivables, certain property, plant and equipment, right-of-use assets, certain inventories, intangible assets, deferred tax assets, other assets, provision, other financial liabilities, trade and other payables, income tax payable, finance leases, deferred tax liabilities, certain interest income, finance costs, certain marketing and distribution costs, certain administrative expenses, certain other gains and other losses, share of profit from equity-accounted associate and income tax expense.

The management reporting system evaluates performance based on a number of factors. However the primary profitability measurement is to evaluate segment's operating results before interests and income taxes and other unallocated items.

2. Financial information by operating segments (cont'd)

2B. Profit or loss from continuing operations and reconciliations

<u>2023</u>	Departmental stores \$'000	Specialty stores \$'000	Third party retailers \$'000	Gifts & corporate sales \$'000	Wholesale distribution \$'000	Group total \$'000
Revenue	27,926	10,449	1,805	748	5,464	46,392
Operating (loss)/profit	2,047	1,439	143	139	(641)	3,127
Interest income Other gains Other losses Finance costs Unallocated items Income tax expense Profit from continuing operations, net of tax						50 2,560 (893) (1,105) (202) (109) 3,428
<u>2022</u>	Departmental <u>stores</u> \$'000	Specialty stores \$'000	Third party retailers \$'000	Gifts & corporate sales \$'000	Wholesale distribution \$'000	Group total \$'000
Revenue	15,230	5,596	1,578	252	2,375	25,031
Operating loss	(382)	(741)	74	(40)	(312)	(1,401)
Interest income Other gains Other losses Finance costs Unallocated items Income tax expense Loss from continuing operations, net of tax					_	2 2,639 (307) (792) 121 (441) (179)

2. Financial information by operating segments (cont'd)

2C. Assets and reconciliations

					Gifts &		
	Departmental	Specialty	Third party	Wholesale	corporate		Group
	stores	stores	retailers	distribution	sales	<u>Unallocated</u>	total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
31 March 2023	,	,	,	,	,	,	,
Total assets for reportable segments	5,013	1,366	160	2,929	205	_	9,673
Unallocated assets:							
Property, plant and equipment	_	_	_	_	_	18,199	18,199
Right-of-use assets	_	_	_	_	_	9,557	9,557
Inventories	_	_	_	_	_	8,690	8,690
Cash and cash equivalents	_	_	_	_	_	20,388	20,388
Other unallocated assets		_	_	_	_	1,499	1,499
Total group assets	5,013	1,366	160	2,929	205	58,333	68,006
31 March 2022							
Total assets for reportable segments	5,581	1,077	204	3,815	(11)	_	10,666
Unallocated assets:	0,001	1,011	20.	0,0.0	()		10,000
Property, plant and equipment	_	_	_	_	_	18,152	18,152
Right-of-use assets	_	_	_	_	_	9,150	9,150
Inventories	_	_	_	_	_	6,537	6,537
Cash and cash equivalents	_	_	_	_	_	13,289	13,289
Other unallocated assets	_	_	_	_	_	1,484	1,484
Total group assets	5,581	1,077	204	3,815	(11)	48,612	59,278
- ·		•		•	/	•	

2D. Liabilities and reconciliations

	<u>Gro</u>	<u>oup</u>
	31 Mar 2023	31 Mar 2022
	\$'000	\$'000
Unallocated liabilities:		
Trade and other payables	7,396	3,444
Other financial liabilities	35,864	34,499
Other liabilities	654	787
Total group liabilities	43,914	38,730

2. Financial information by operating segments (cont'd)

2E. Other material items and reconciliations

31 March 2023	Departmental stores \$'000	Specialty stores \$'000	Third party retailers \$'000	Wholesale distribution \$'000	Unallocated \$'000	Group <u>total</u> \$'000
Capital expenditure	169	172	_	_	6	347
Significant non-cash items: Depreciation of property, plant and equipment and right-of-use assets Reversal of impairment of inventories Allowance of impairment on trade receivables Amortisation of other intangible assets	136 - - - -	1,335 - - - -	2 - - -	- - - -	1,063 (1,856) 634 35	2,536 (1,856) 634 35
31 March 2022 Capital expenditure		24	_	_	16	40
Significant non-cash items: Depreciation of property, plant and equipment and right-of-use assets Reversal of impairment of inventories Reversal of impairment on trade receivables Plant and equipment written off Amortisation of other intangible assets	61 - - - -	8 - - -	11 - - - -	- - - -	2,434 (771) (40) 13 35	2,514 (771) (40) 13 35

3. Related party relationships and transactions

FRS2 24 Related Party Disclosures requires the reporting entity to disclose: (a) transactions with its related parties; and (b) relationships between parents and subsidiaries irrespective of whether there have been transactions between those related parties. A party is related to a party if the party controls, or is controlled by, or can significantly influence or is significantly influenced by the other party.

The ultimate controlling party is Thang Teck Jong.

3A. Related party transactions

There are transactions and arrangements between the reporting entity and related partied and the effects of these on the basis determined between the parties are reflected in these financial statements. The intercompany balances are unsecured without fixed repayment terms and interest unless stated otherwise. For any balances and financial guarantees no interest or charge is imposed unless stated otherwise.

Significant related party transactions:

	<u>Group</u>		
Other related parties	2023 \$'000	2022 \$'000	
Administrative income (a)	(66)	(66)	
Royalty expense (b)	262	172	

- (a) The related party, Jong Fresh Supplies Pte Ltd and the Company have a common shareholder who has significant influence.
- (b) The related party, Crocodile International Pte Ltd, is controlled by a shareholder of a subsidiary who has significant influence.

	Gro	<u>oup</u>
<u>Associate</u>	<u>2023</u> \$'000	<u>2022</u> \$'000
Rental income		(106)

4. Revenue

	<u>Group</u>		
	<u>2023</u> \$'000	<u>2022</u> \$'000	
Sale of goods Royalty income Rental income Other revenues	44,731 40 392 1,229 46,392	23,072 48 497 1,414 25,031	

The revenue from sale of goods is recognised at a point in time and all contracts with customers are less than 12 months. The customers are retailers and wholesalers. Certain portion of the goods is exported. Royalty and rental income are recognised over time. Other revenues mainly consist of services charged which is recognised at point in time.

5. Income tax expense

	<u>Group</u>		
	<u>2023</u> \$'000	<u>2022</u> \$'000	
Current tax expense:			
Current tax expense	54	475	
Withholding tax expense	55	_	
Deferred tax income:			
Deferred tax income		(34)	
Total income tax expense	109	441	

6. Earnings/(Loss) per share

The following table sets out the numerators and denominators used to calculate basic and diluted earnings/(loss) per share of no par value:

	<u>Group</u>	
	<u>2023</u> \$'000	<u>2022</u> \$'000
A. Numerators: Earnings/(Loss) attributable to equity: Continuing operations: attributable to equity holders	3,093	(409)
	<u>2023</u> '000	<u>2022</u> '000
B. Denominators: weighted average number of equity shares: Basic and diluted	63,098	63,098

7. Property, plant and equipment

<u>Group</u>	Leasehold properties \$'000	Equipment and leasehold improvements	<u>Total</u> \$'000
Cost:	\$ 000	\$'000	\$ 000
At 1 April 2021	19,864	5,402	25,266
Additions	-	40	40
Disposals/write off	_	(21)	(21)
At 31 March 2022	19,864	5,421	25,285
		·	
Additions	_	858	858
Disposals/write off	_	(37)	(37)
Foreign exchange adjustments		(14)	(14)
At 31 March 2023	19,864	6,228	26,092
Accumulated depreciation and impairment losses:			
At 1 April 2021	2,107	3,650	5,757
Depreciation for the year	503	623	1,126
Disposals		(8)	(8)
At 31 March 2022	2,610	4,265	6,875
Depreciation for the year	503	563	1,066
Disposals	_	(37)	(37)
Foreign exchange adjustments At 31 March 2023	3,113	<u>(11)</u> 4,780	7,893
At 31 March 2023	3,113	4,700	7,093
Carrying value:			
At 1 April 2021	17,757	1,752	19,509
At 31 March 2022	17,254	1,156	18,410
At 31 March 2023	16,751	1,448	18,199
	Group		<u>p</u>
		<u>2023</u>	<u>2022</u>
		\$'000	\$'000
Net book value of plant and equipment under least	se liabilities	50	108

8. Right-of-use assets

	Leasehold land	<u>Group</u>	
Group	and building	Retail outlets	<u>Total</u>
	\$'000	\$'000	\$'000
Cost:			
At 1 April 2021	8,335	3,527	11,862
Additions	_	324	324
Remeasurement	227	_	227
Disposals/write off		(1,048)	(1,048)
At 31 March 2022	8,562	2,803	11,365
Additions	_	2,481	2,481
Disposal	_	(762)	(762)
Remeasurement	(594)	(108)	(702)
At 31 March 2023	7,968	4,414	12,382
Accumulated depreciation	400	4.040	4.700
At 1 April 2021	439	1,343	1,782
Depreciation for the year	224	1,164	1,388
Remeasurement	_	93	93
Disposals		(1,048)	(1,048)
At 31 March 2022	663 221	1,552	2,215
Depreciation for the year Disposal	221	1,249 (762)	1,470 (762)
Remeasurement	_	(98)	(98)
At 31 March 2023	884	1,941	2,825
Carrying value:			
At 1 April 2021	7,896	2,184	10,080
At 31 March 2022	7,899	1,251	9,150
At 31 March 2023	7,084	2,473	9,557

9. Inventories

mventories	<u>Group</u>	
	31 Mar 2023 \$'000	31 Mar 2022 \$'000
Finished goods and goods for resale	12,500	9,923
Inventories are stated after allowance. Movements in allowance:		
Balance at beginning of the period/year Charged to profit or loss included in other (gains)/losses Balance at end of the period/year	2,642 (1,856) 786	3,413 (771) 2,642
Changes in inventories of finished goods and goods for resale The amount of inventories included in cost of sales	2,577 22,314	(2,175) 12,266

10. Trade and other receivables

	<u>Group</u>	
	31 Mar 2023	31 Mar 2022
	\$'000	\$'000
Trade receivables:		
Outside parties	10,724	11,039
Less allowance for impairment – outside parties	(5,408)	(4,854)
Net trade receivables, sub-total	5,316	6,185
Other receivables:		
Related parties	22	38
Outside parties	191	441
Deposits to secure services	1,001	1,120
Staff advances	27	40
Less allowance for impairment – outside parties	(107)	(27)
Net other receivables, sub-total	1,134	1,612
Total trade and other receivables	6,450	7,797
B: 1		
Disclosed as:		
Trade and other receivables, current	6,450	7,796
Other receivables, non-current		1
	6,450	7,797
Movements in above allowances:		
Balance at beginning of the year	4,881	4,921
Charge for trade and other receivables to profit or loss included in other (gains)/losses	634	(40)
Balance at end of the year	5,515	4,881
Dalance at end of the year	3,313	4,001

11. Cash and cash equivalents

	<u>Group</u>		
	31 Mar 2023 \$'000	31 Mar 2022 \$'000	
Not restricted in use	20,388	13,289	

12. Lease liabilities

Lease liabilities are presented in the statements of financial position as follows:

	<u>Group</u>	
	31 Mar 2023	31 Mar 2022
	\$'000	\$'000
Lease liabilities, current	1,435	873
Lease liabilities, non-current	8,670	8,692
	10,105	9,565

The obligation under finance leases are secured over the leased assets.

13. Other financial liabilities

	Group			
	31 Mar 2023 \$'000	31 Mar 2022 \$'000		
Non-current: Financial instruments with floating interest rate:				
Bank loans (secured)	13,028	16,120		
Non-current, total	13,028	16,120		
Current: Financial instruments with floating interest rate:	- 11-			
Bank loans (secured)	8,108	7,927 887		
Bills payable to banks Current, total	4,623 12,731	8,814		
Total	25,759	24,934		
10.01	20,100	2 1,00 1		
The range of floating interest rates paid was as follows:				
	<u>Group</u>			
	31 Mar 2023 %	31 Mar 2022 %		
Bank loans (secured)	1.99 – 7.20	1.98 – 3.50		
Bills payable to banks	2.82 - 6.40	1.93 – 2.81		

The bank loans of the Company are secured by first legal mortgages on leasehold properties of the Company and a subsidiary, assignment of rental proceeds from the aforementioned leasehold properties and corporate guarantees from certain subsidiaries in favour of the lender. The bank agreement also provides for the need to comply with certain financial covenants by the Company.

The fair value (Level 2) of the bank loans is a reasonable approximation of carrying amount as they are floating rate debt instruments that are re-set regularly at one, three or six month intervals.

14. Share capital

Group and Company Balance at 1 April 2021, 31 March 2022 and 31 March 2023	Number of shares issued '000 63,106	<u>Share capital</u> \$'000 21,831
The ordinary shares of no par value are fully paid, carry one vote each	and have no right	to fixed income.
	Number of treasury <u>shares</u> '000	<u>Cost</u> \$'000
Number at 1 April 2021, 31 March 2022 and 31 March 2023	8	2

The Company is not subject to any externally imposed capital requirement.

15. Derivative financial instruments

The table below summarises the fair value of derivatives engaged into at the end of the year. All derivatives are not designated as hedging instruments.

	Group	
	31 Mar 2023	31 Mar 2022
	\$'000	\$'000
<u>Liabilities – Derivatives with negative fair values:</u>		
Interest rate swaps (Note 15A)		11
		11
	Gro	<u>up</u>
	31 Mar 2023	31 Mar 2022
Movements during the year as follows:	\$'000	\$'000
At beginning of the year	11	155
Fair value changes recognised in profit or loss	(11)	(144)
At end of the year		11

15A. Interest rate swaps

The interest rate swaps expired in May 2022.

16. Changes and adoption of financial reporting standards

The same accounting policies and methods of computation used in the latest audited annual financial statements have been applied.

1 (d) (ii) Details of any changes in the Company's share capital arising from right issue, bonus issue, subdivision, consolidation, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There was no change in the Company's share capital since the end of the previous period reported on, being 30 September 2022 till 31 March 2023.

The number of shares held as treasury shares as at 31 March 2023 and 31 March 2022 was 7,800 (0.01%).

There were no outstanding convertibles or subsidiary holdings as at 31 March 2023 and 31 March 2022.

1 (d) (iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued shares excluding treasury shares as at the end of current financial year was 63,098,409 (31 March 2022: 63,098,409).

1 (d) (iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

No treasury shares were sold, transferred, cancelled or used during the financial year ended 31 March 2022.

1 (d) (v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable as there were no subsidiary holdings.

Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed.

Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The adoption policies and method of computation applied in the financial statements for the current financial period are consistent with those applied in the audited financial statements for the year ended 31 March 2023.

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The adoption of the new/revised accounting policies has not resulted in any substantial changes to the Group's accounting policies nor any significant impact on this financial statement.

6 Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year after deducting any provision for preference dividends.

	Grou	<u>Group</u>	
	<u>2023</u>	<u>2022</u>	
Earnings/(Loss) per share (in Cents)			
Continuing operations:			
 Basic and diluted 	4.90	(0.65)	

7 Net asset value (for the issuer and group) per ordinary share based on total number issued share capital excluding treasury shares of the issuer at end of the current financial period reported on and immediately preceding financial year.

	Gro	<u>oup</u>	Comp	<u>any</u>
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
Net asset value per share (in cents)	31.0	25.9	22.2	22.0
Net assets (excluding non- controlling interest) (\$'000)	19,572	16,363	13,978	13,895
Number of shares used in calculating net asset value per share ('000)	63,098	63,098	63,098	63,098

- A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
 - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors;
 and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

(A) Commentary on Consolidated Statement of Profit and Loss of The Group

(i) Revenue

Revenue increased by 85.3% (FY2022: 38.8%) year-on-year as the Group's performance gradually improves.

The revenue has increased significantly mainly due to:

- fully re-opening of Singapore border in April 2022 which leading to tourism spending;
- lifted up of restriction of working from home and most of the companies can have full work force.

(ii) Gross Profit

The gross profit margin improved from 45.6% (FY2022) to 48.6%. which mainly due to larger contribution by apparel division.

(iii) Interest Income

Interest income of 50,000 (FY2022: 2,000) was recognised as finance income pursuant to SFRS(I) 15 Revenue from Contracts with Customers.

(iv) Other Gains

The other gains of \$2.6 million mainly included:

- a) Reversal of impairment on inventories \$1.9 million (FY2022: \$0.8 million)
- b) Government grants received \$0.7 million (FY2022: \$1.7 million).

(v) Marketing and Distribution Costs and Administrative Expenses

Increase in marketing and distribution costs, and administrative expenses were in line with the increase in revenue. More expenses such as promotion, commission and warehouse expenses have incurred as compared to last year.

(vi) Finance Costs

The increase in finance costs was primarily due to higher interest of trust receipts with the financial institutions.

(vii) Other Losses

The other losses of \$0.9 million (FY2022: \$0.6 million) included \$0.6 million of allowance for impairment on trade receivables.

(viii) Share of Loss from Equity-Accounted Associate/ Joint Venture

This year, the Group shared after-tax loss of BYN International Co., Ltd, a 20%-owned associate in Thailand incorporated in August 2017.

(ix) Income Tax Expense

The Group's income tax expense arose from tax provisions in respect of profitable Singapore subsidiaries as well as withholding taxes suffered in respect of foreign-sourced income.

(A) Commentary on Consolidated Statement of Profit and Loss of The Group (cont'd)

(x) Other Comprehensive (Loss) Income

Exchange losses/gains on translating foreign operations.

(xi) Profit (Loss) Attributable to Non-Controlling Interests, Net of Tax

Non-controlling interests shared the net profit of the subsidiaries in the menswear division.

(B) <u>Commentary on Consolidated Statements of Financial Position and Statement of Cash Flows</u>

- (i) The Group and Company ROU assets totalling \$9.6 million and \$7.1 million respectively, on 31 March 2023. Depreciation amounting to \$1.5 million was charged in FY2023.
- (ii) The increase in revenue during the year with the high demand from the market, resulted in improvement of the Group's inventories management.
- (iii) The Group's trade receivables decreased slightly from \$11.0 million to \$10.7 million. Overall, debtors' turnover days has improved from 171 days (FY2022) to 88 days.
- (iv) The Group's trade payables increase from \$1.0 million (FY2022) to \$2.4 million. The significant increase was mainly due to more purchase towards the year end in order to carter the coming events. This can be proved by the increase of approximately \$2.6 million in inventories.
- (v) Total other financial liabilities increased from \$24.9 million to \$25.8 million. The increase of \$0.9 million mainly due to:
 - (a) \$3.7 million increase of bills payable from \$0.9 million to \$4.6 million; which was off-set by
 - (b) \$3.0 million decrease in Temporary Bridging Loan (TBL) from \$24 million to \$21 million.
- (vi) The cash balance of \$20.4 million was sufficient for the Group's ongoing operations for the next 12 months.

Where a forecast, or prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

There was no profit forecast issued for the financial year under review.

A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Both local consumer and oversea tourist spending in Singapore are expected to continue rising, after the world emerges from the Covid -19 for the last two years. In March 2023, China has reopened its borders to foreign tourist since the pandemic as well.

Taking into this consideration, the Group has planned for

- Participation in more mega luggage events such as NATAS (National Association of Travel Agents Singapore), Takashimaya Mega Luggage Fair and etc. Travel Fair have returned after the border fully open. Such events will indirectly increase the demand of travel-related accessories;
- b) More promotion events such as atrium sales for both luggage, travel accessories and apparel. The atrium sales are not only targeted at tourist-based shopping malls but also neighbourhood shopping malls;
- c) Opening of new boutiques; and
- d) Exploring suitable new store locations.

In the aftermath of the global pandemic, Management has witnessed a significant shift in consumer behaviour, with more and more individuals opting to purchase products and services online. Recognising this change, Management team has been diligently analysing market trends and consumer preferences to formulate a proactive strategy to meet the evolving needs of our customers.

To effectively address this shift, Management has decided to focus resources on improving the digital presence across multiple platforms. Some key initiatives that currently undertaking inclusive:

- a) Enhancing existing Online Shopping Platform by improving website functionality, optimizing search capabilities, and streamlining the checkout process to make it more convenient and efficient.
- b) Actively exploring partnerships with popular channels such as TikTok.
- c) Collaboration with Major Airline Apps (e.g., Kris Plus).

On 24 March 2023, the Group has announced the proposed acquisition of 40% of the total number of issue shares in the capital of Funkie Monkies Ventures Pte. Ltd. Subject to the approval, the Group intends to diversify its business and expand its core business to include music education and artist management.

With all these prospects in view, the Group will continue to persist in our efforts to build new capabilities that will help pivot our business to seize any arising opportunities that present themselves in the post-pandemic economy.

11 Dividends:

(a) Current financial period reported on

No dividend has been declared for this current financial period reported on.

(b) Corresponding period of the immediately preceding financial year

No dividend has been declared for the corresponding period of the immediately preceding financial year.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12 If no dividend has been declared (recommended), a statement to that effect.

No dividend has been declared or recommended for this current financial period reported on as the Group is conserving cash for business growth and opportunities.

13 If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920 (1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company does not have any general mandate from shareholders pursuant to Rule 920.

14 Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720 (1).

The Company confirms that it has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720 (1) of the SGX-ST Listing Manual.

PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to paragraph 8.

15 A breakdown of sales

		<u>Group</u>		
		<u>2023</u>	<u>2022</u>	% increase/ (decrease)
		\$'000	\$'000	(,
(a)	Sales reported for first half year	22,114	7,774	100.0
(b)	Operating profit/(loss) after tax before deducting non-controlling interests reported for first half year	1,340	(2,015)	100.0
(c)	Sales reported for second half year	24,278	17,257	40.7
(d)	Operating profit after tax before deducting non-controlling interests reported for second half year	2,088	1,836	13.7

A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

	<u>2023</u> S\$'000	<u>2022</u> S\$'000
(a) Ordinary	_	_
(b) Preference (c) Total		

Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704 (13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was held	Details of changes in duties and position held, if any, during the year
Kong Ling Ting @ Kang Ling Ting	52	Spouse of Thang Teck Jong (Executive Chairman and substantial shareholder)	Director, Human Resource and Administration. Responsible for the development of systems and procedures for all human resource and administrative functions of the Group. Position held since 2011.	Re-designated from Assistant General Manager since 1 August 2018.
Ho Hee Tong	73	Brother of Thang Teck Jong (Executive Chairman and substantial shareholder)	Information Technology Assistant Manager. Responsible for the maintenance of the information technology system and facilities of the Group. Position held since 2014.	Re-designated from Manager since 1 August 2018.

BY ORDER OF THE BOARD

THANG TECK JONG Executive Chairman 30 May 2023