

**CHART**

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# **ComfortDelGro Corporation Limited FY2015 Results**

**12 Feb 2016**



# Financial Overview

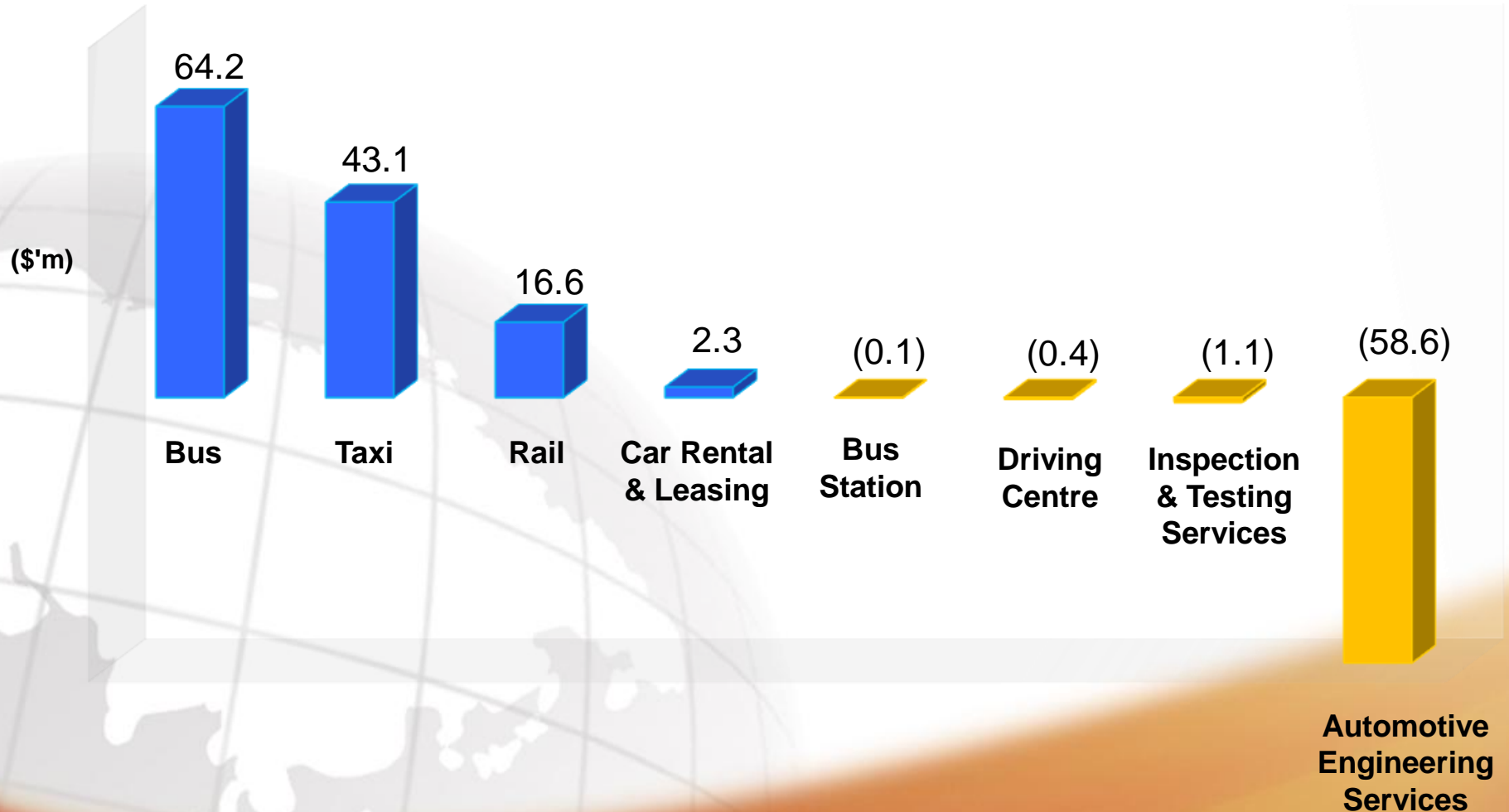
# CHART 3

## Key Financial Highlights

		<u>Increase</u>	<u>FY15 \$'m</u>	<u>FY14 \$'m</u>
Revenue	↑	\$60.2m / 1.5%	4,111.5	4,051.3
Op Costs	↑	\$51.6m / 1.4%	3,660.8	3,609.2
Op Profit	↑	\$8.6m / 1.9%	450.7	442.1
Net Profit	↑	\$18.4m / 6.5%	301.9	283.5
EBITDA	↑	\$44.2m / 5.6%	840.0	795.8
EPS	↑	0.78¢ / 5.9%	14.07¢	13.29¢

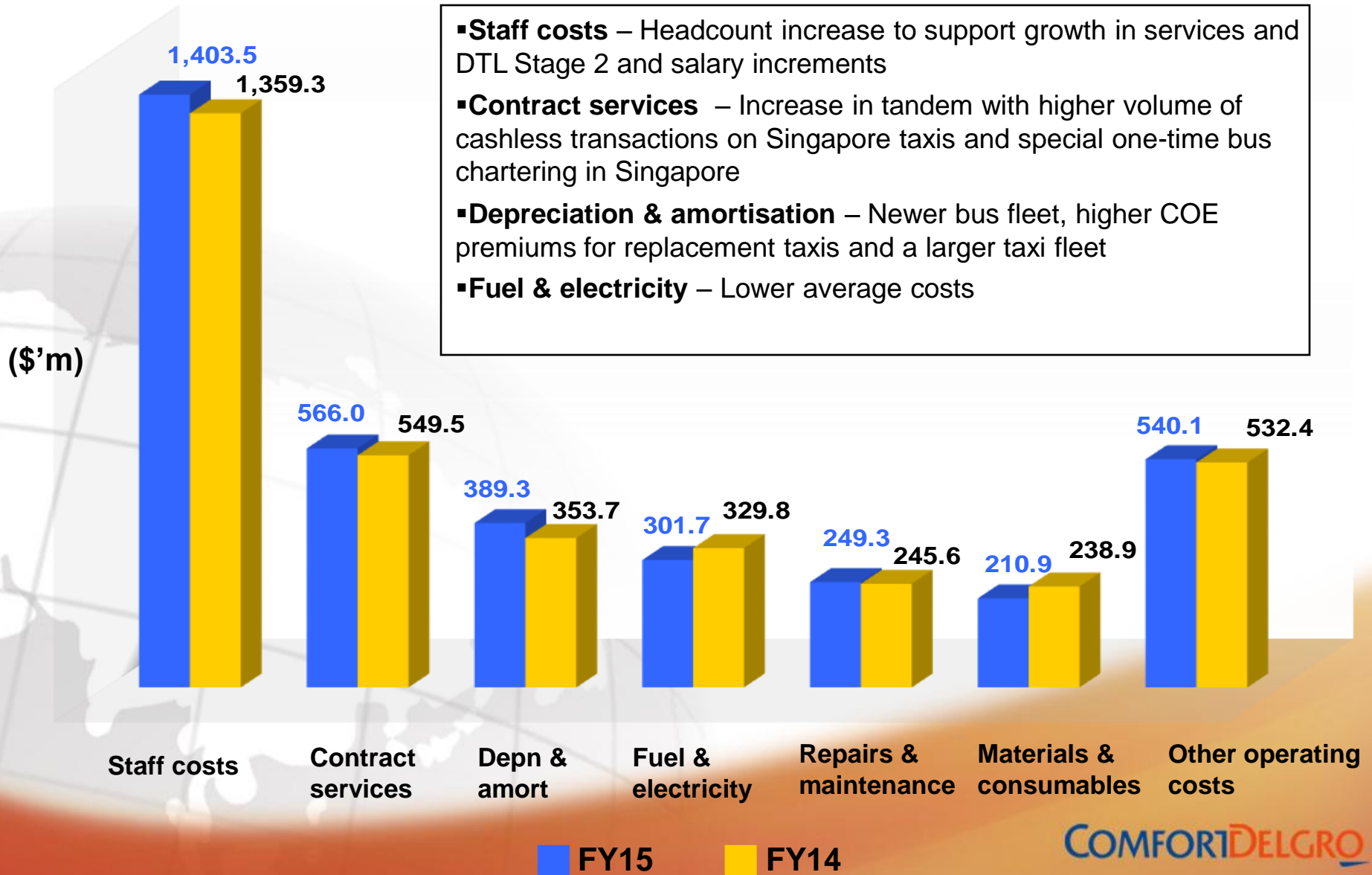
# CHART 4

## Revenue Growth of \$60.2m or 1.5%



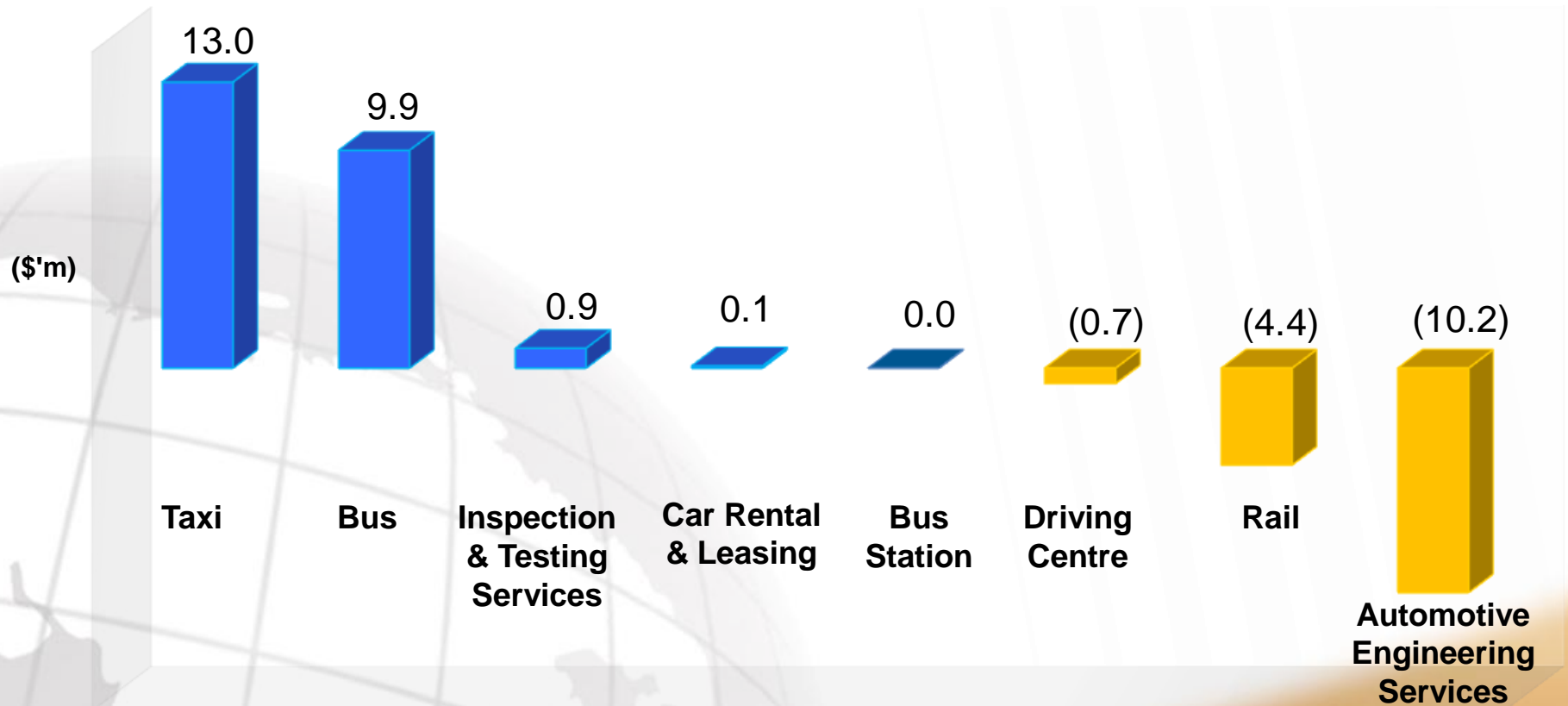
# CHART 5

## Operating Costs were \$51.6m or 1.4% higher



# CHART 6

## Taxi and Bus Businesses drive growth in Operating Profit



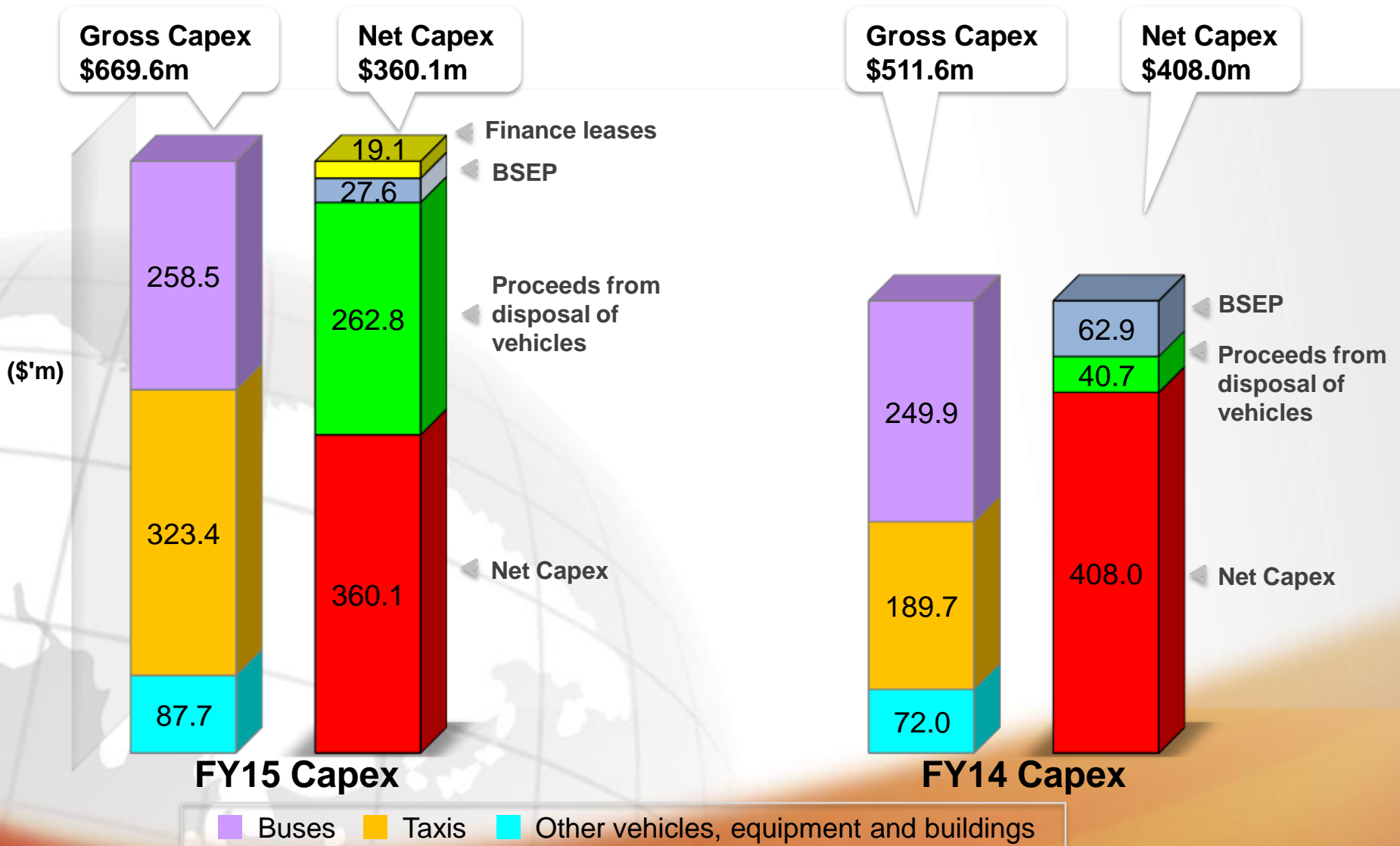
# CHART 7

## Financial Position Remains Strong

	Dec 15	Dec 14	Incr/(Decr)	
Cash and short-term deposits	\$787.8m	\$825.8m	(\$38.0m)	(4.6%)
Borrowings	\$558.6m	\$737.1m	(\$178.5m)	(24.2%)
Net Cash	\$229.2m	\$88.7m	\$140.5m	158.4%
Gross Gearing	18.5%	26.0%	(7.5%) points	

# CHART 8

## Investing for Sustainable Growth



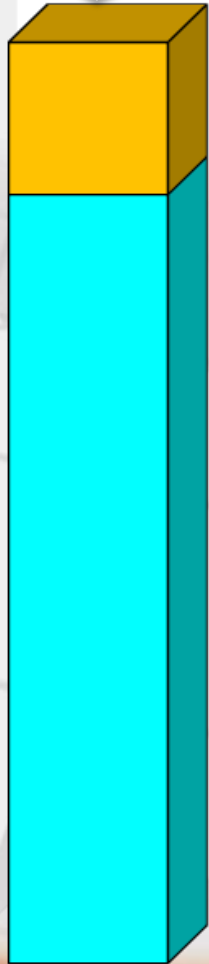


# CHART

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## Cash Flow

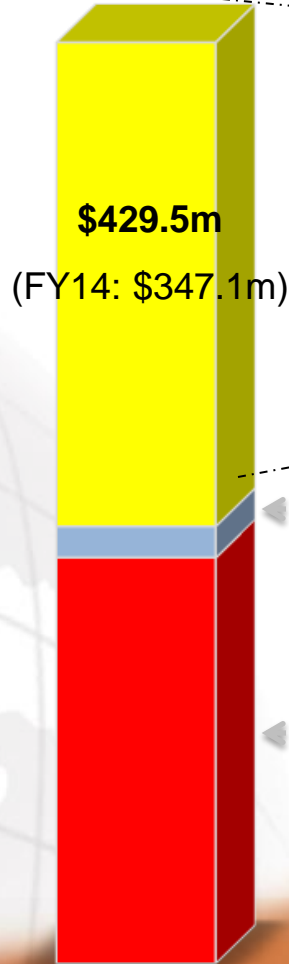
**Sources of funds \$817.2m**  
(FY14: \$818.0m)



**Grants received \$135.2m**  
(FY14: \$95.9m)

**Cash from operations \$682.0m**  
(FY14: \$722.1m)

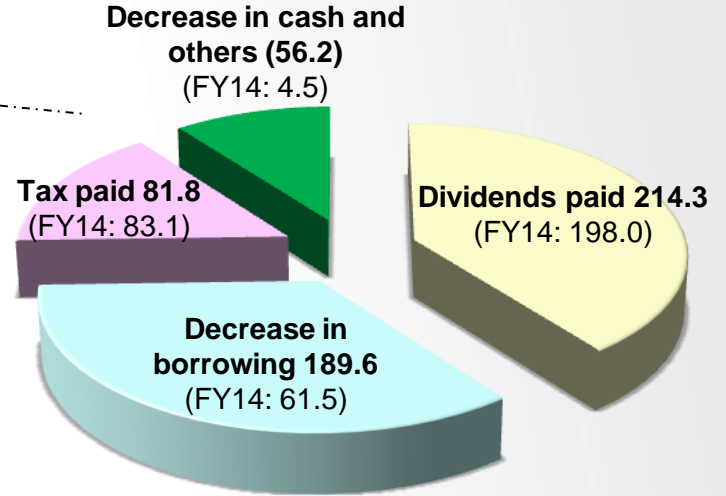
Utilisation of funds



**\$429.5m**  
(FY14: \$347.1m)

**BSEP \$27.6m**  
(FY14: \$62.9m)

**Net Capex \$360.1m**  
(FY14: \$408.0m)



**Decrease in cash and others (56.2)**  
(FY14: 4.5)

**Tax paid 81.8**  
(FY14: 83.1)

**Dividends paid 214.3**  
(FY14: 198.0)

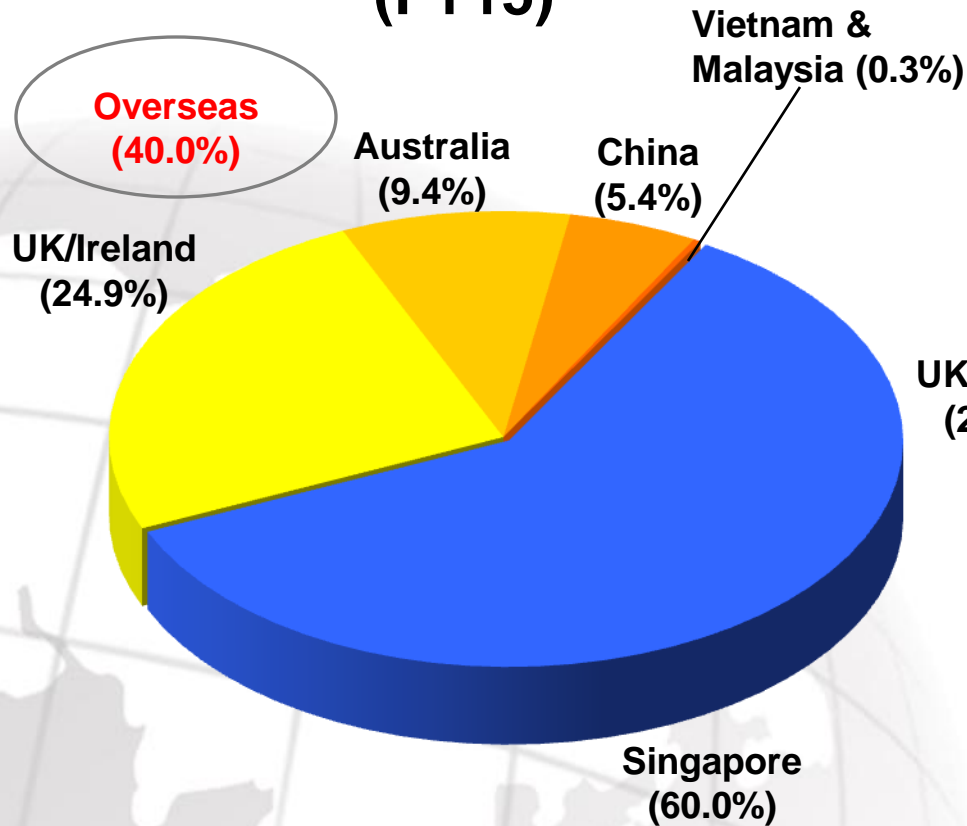
**Decrease in borrowing 189.6**  
(FY14: 61.5)

(\$'m)

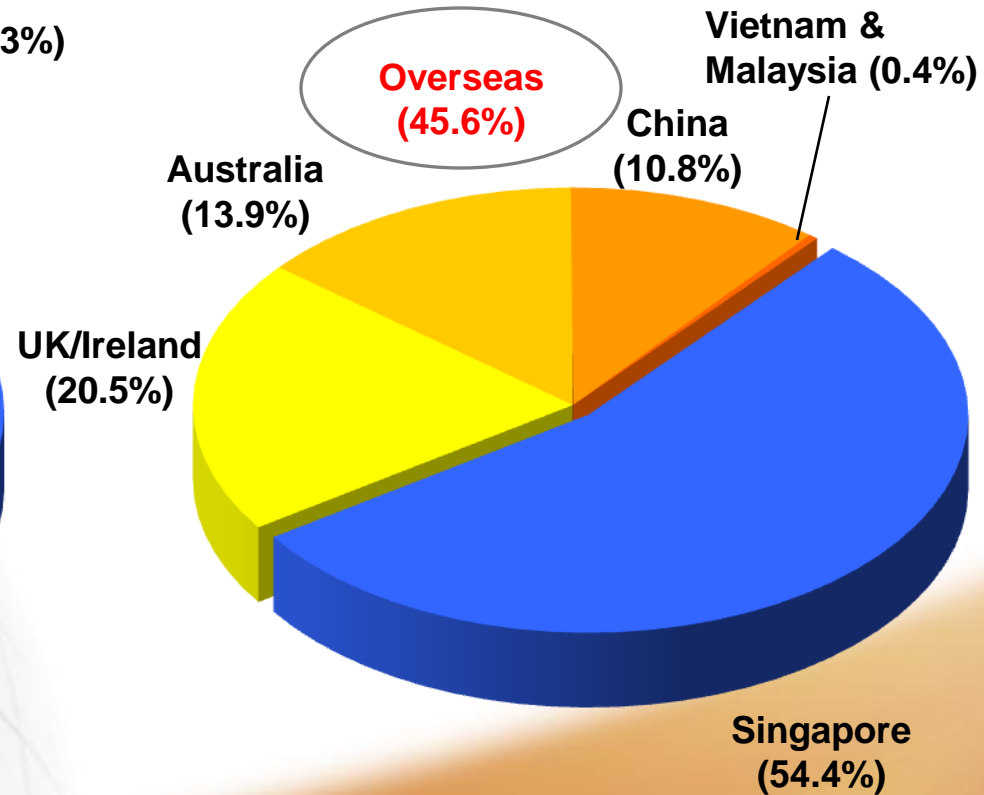
# CHART 10

## Overseas Contribution to Group Revenue of 40.0% and Group Operating Profit of 45.6%

### Group Revenue (FY15)



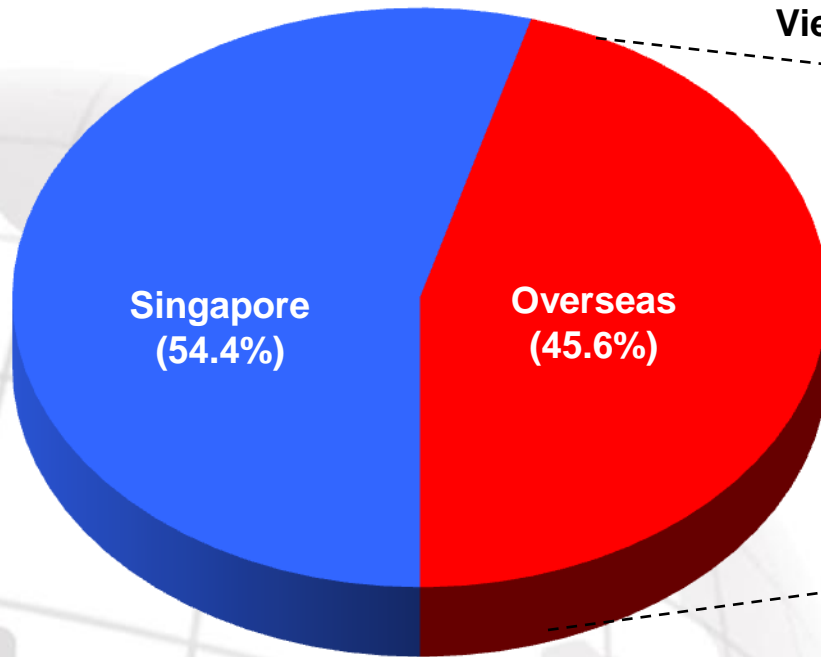
### Group Operating Profit (FY15)



# CHART 11

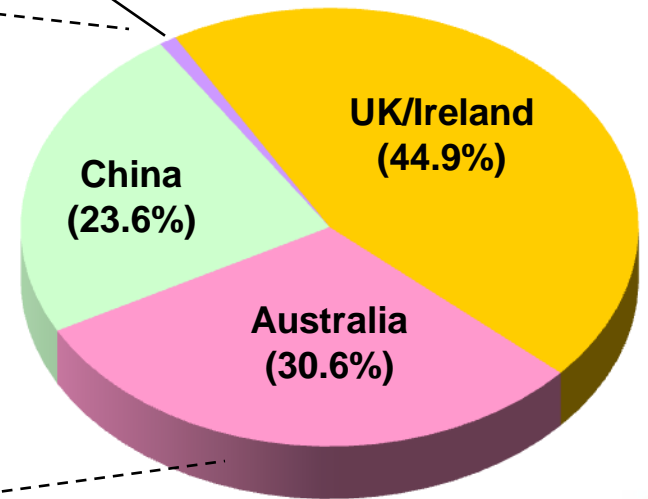
## Overseas Contribution to Group Operating Profit of 45.6%

### Group Operating Profit (FY15)



### Overseas Operating Profit (FY15)

Vietnam & Malaysia (0.9%)



# Outlook



# CHART 13 Outlook: Keen competition and cost pressures will continue to be felt throughout the Group

<u>Segments</u>	<u>Revenue Expectation</u>
Bus	Singapore : Decrease Australia : Maintain UK : Increase
Rail	Increase
Bus Station	Decrease
Taxi	Maintain
Automotive Engineering Services	Decrease
Driving Centre	Maintain
Inspection & Testing Services	Decrease
Car Rental & Leasing	Maintain

**Thank You**