

A trusted partner in the Energy and Marine industries

About CosmoSteel: Backed by over 30 years of track record as a supplier and distributor of piping system components, CosmoSteel's customers are typically companies in the Energy, Marine and other industries in Southeast Asia and other regions. With over 411,000 sq ft of storage space across four warehouses in Singapore, CosmoSteel has one of the largest and most extensive inventories of steel pipes, fittings and flanges in Singapore comprising over 25,000 line items and since 2014, it has further expanded its product range to include structural steel, electrical products and structural and cable products. As an endorsement of its quality assurance system, it was awarded ISO 9002:1994 in 2000; ISO 9001:2000 in 2003; ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007 in 2009, bizSAFE STAR certification in 2012 and ISO 22301:2012 in 2015. In 2016, it was ranked 45th out of 631 companies in the Singapore Governance and Transparency Index for best practices in corporate transparency and business operations.

Key Business Strategies & Outlook

One-Stop Inventory Specialist

- Extensive and ready stocks for quick turnaround
- Extended product range that include structural steel, electrical products and structural and cable products

Capitalising on Market Expansion

- Intensify marketing efforts in the Asia Pacific region
- Strengthen ties with existing and new customers
- Identify new potential markets

Prudent Financial Management

- Stay vigilant and continue cost management
- Improve productivity and efficiency

Equity Data (As at 15 November 2016)

Listed on SGX-ST Mainboard	2007
Share price (S\$)	0.131
Market capitalisation (S\$m)	38.0
Issued & Paid-up Shares (m)	290

Substantial Shareholders (As at 31 October 2016)

Hanwa Co., Ltd	28.45%
Ong Tong Hai, Jack	9.78%
Ong Tong Yang, Andy	6.87%

FINANCIAL OVERVIEW (FYE 30 SEPTEMBER)

Profit & Loss (S\$'m)	FY16	FY15
Revenue	68.8	109.9
(Loss) Before Tax	(8.8)	(1.4)
Net (Loss)	(7.6)	(0.9)
Per Share Data (S¢)	FY16	FY15
(Loss) Per Share	(2.61)	(0.32)
Dividends Per Share	0.50	0.50
NAV Per Share	39.68	42.23
Efficiency Ratios (Days)	FY16	FY15
Trade Receivables Turnover	123	115
Trade Payables Turnover	57	64
Inventory Turnover	625	441
Liquidity Ratios (Times)	FY16	FY15
Current Ratio	4.71	3.00
Gearing Ratio	0.26	0.47

Key Management

Ong Chin Sum – CEO & Executive Director
Ong Tong Yang, Andy – Executive Director
Ong Tong Hai, Jack – Executive Director
Seiji Usui – Executive Director
Laura Ng Ying Shu – CFO
Tan Bee Kheng – Financial Controller
Loh Ngiap Boon – General Manager

