

DEL MONTE PACIFIC LIMITED

ANNUAL REPORT  
FY2024



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## CORPORATE PROFILE

Dual listed on the Mainboards of the Singapore Exchange Securities Trading Limited and the Philippine Stock Exchange, Inc., Del Monte Pacific Limited (Bloomberg: DELM SP/ DELM PM), together with its subsidiaries (the “Group”), is a global branded food and beverage company that caters to consumer needs for premium quality, healthy products. The Group innovates, produces, markets and distributes its products worldwide.

The Group sells packaged fruit, vegetable and tomato, sauces, condiments, pasta, broth, stock, juices and frozen pineapple, under various brands and also sells fresh pineapples under the S&W brand ([www.swpremiumfood.com](http://www.swpremiumfood.com)).

The Group owns heritage brands - *Del Monte*, *S&W*, *Contadina* and *College Inn* – all of which originated in the USA more than 100 years ago as premium quality packaged food products. The Group has exclusive rights to use the *Del Monte* trademarks for packaged products in the United States, South America, the Philippines, Indian subcontinent and Myanmar, while it owns *S&W* globally except for Australia and New Zealand. The Group owns the *Contadina* and *College Inn* trademarks in various countries.

DMPL's USA subsidiary, Del Monte Foods, Inc. (DMFI) ([www.delmontefoods.com](http://www.delmontefoods.com)), owns other trademarks such as *Bubble Fruit*, *Joyba*, *Kitchen Basics* and *Take Root Organics* while DMPL's Philippine subsidiary, Del Monte Philippines, Inc. ([www.delmontephil.com](http://www.delmontephil.com)), owns exclusive rights to trademarks such as *Del Monte*, *Today's*, *Fiesta*, *202*, *Fit 'n Right*, *Heart Smart*, *Bone Smart* and *Quick 'n Easy* in the Philippines.

DMPL's USA subsidiary operates four plants in the USA and two in Mexico, while its Philippine subsidiary operates a fully-integrated pineapple operation with its 28,000-hectare pineapple plantation in Bukidnon, a frozen fruit processing facility and a Not From Concentrate juicing plant nearby, and a fruit processing facility that is about an hour away from the plantation. The Philippine subsidiary also operates a beverage bottling plant in Cabuyao, Laguna.

The Group owns approximately 96% of a holding company that owns 50% of Del Monte Foods Private Limited ([www.delmontefoods.in](http://www.delmontefoods.in)) in India which markets *Del Monte*-branded packaged products in the Indian market. The Group's joint venture partner is the well-respected Bharti Enterprises, which is one of the largest conglomerates in India.

DMPL and its subsidiaries are not affiliated with the other Del Monte companies in the world, including Fresh Del Monte Produce Inc., Del Monte Canada, Del Monte Asia Pte. Ltd. and these companies' affiliates.

DMPL is 71%-owned by NutriAsia Pacific Ltd. and Bluebell Group Holdings Limited, which are beneficially owned by the Campos family of the Philippines. A subsidiary of the NutriAsia Group, NutriAsia Inc., is the market leader in the liquid condiments, specialty sauces and cooking oil market in the Philippines.

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[www.delmontepacific.com](http://www.delmontepacific.com)  
[www.delmontefoods.com](http://www.delmontefoods.com)  
[www.delmonte.com](http://www.delmonte.com)  
[www.swpremiumfood.com](http://www.swpremiumfood.com)  
[www.contadina.com](http://www.contadina.com)  
[www.collegeinn.com](http://www.collegeinn.com)  
[www.delmontephil.com](http://www.delmontephil.com)  
[www.lifegetsbetter.ph](http://www.lifegetsbetter.ph)  
[www.delmontefoods.in](http://www.delmontefoods.in)



For more information,  
please scan QR Code to  
access DMPL's website

*Del Monte*, *Del Monte Quality* and *Shield in Color* are principal registered trademarks of the Group for packaged food and beverage products in the USA, South America, Philippines, Myanmar and Indian subcontinent territories. The Group owns the *S&W* trademarks worldwide except for Australia and New Zealand. The Group's other trademarks include, among other trademarks in various jurisdictions, *Contadina*, *College Inn*, *Bubble Fruit*, *Joyba*, *Kitchen Basics* and *Take Root Organics* in the USA, and *Today's*, *Fiesta*, *202*, *Fit 'n Right*, *Heart Smart*, *Bone Smart* and *Quick 'n Easy* in the Philippines. The Group's vision – *Nourishing Families. Enriching Lives. Every Day.* - is also registered as a trademark in the USA.





Nurturing our fields,  
Nourishing for generations

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## OUR VISION

*Nourishing Families.  
Enriching Lives.  
Every Day.*

**We nourish families by providing delicious food and beverages that make eating healthfully effortless – anytime and anywhere. We build brands with quality products that are perfectly wholesome and thoughtfully prepared.**

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## OUR CORE VALUES



### CHAMPIONING TOGETHER

To champion together is our choice. Del Monte succeeds because we see ourselves as one team. We each work to our unique strengths and play a part in the group's collective greatness. When we collaborate, we achieve more.

### HEALTHY FAMILIES

We choose to grow healthy families. We strengthen family bonds of our consumers and enable our employees to build better lives for their families. At the heart of who we are is the well-being of the home.

### OWNERSHIP WITH INTEGRITY

We choose to embody ownership with integrity. Del Monte is under our care – we hold ourselves accountable. We see how our work helps achieve Del Monte's vision. A genuine Malasakit – this is what we share in Del Monte.

### INNOVATION

We choose to innovate. We constantly rethink, explore, and create to produce only the fresh, groundbreaking and pioneering ideas for our products and processes. We will push – creating breakthroughs, always challenging ourselves to be future-ready.

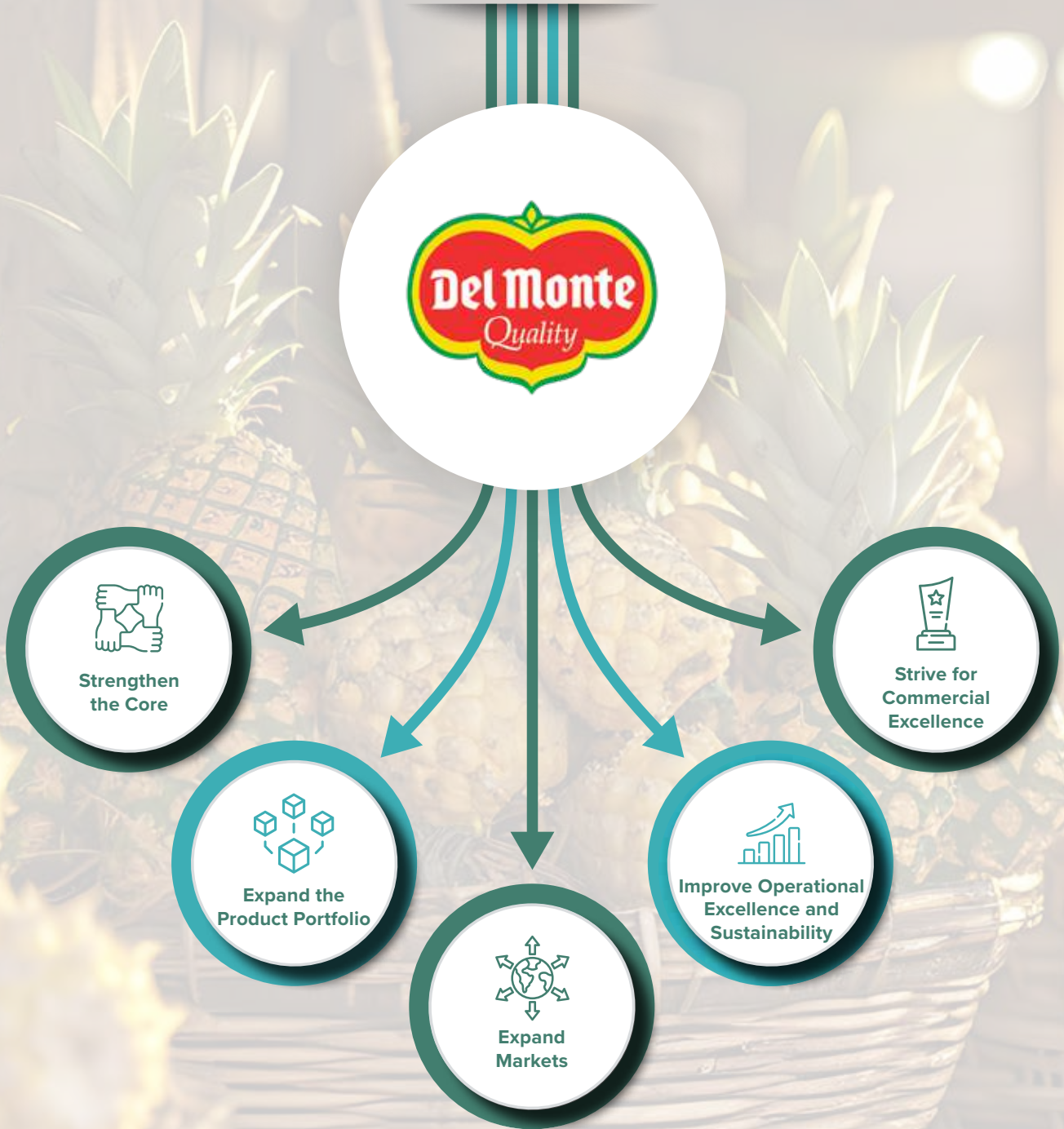
### COMMITMENT TO SOCIETY AND ENVIRONMENT

We choose to make a commitment to society and the environment. We are responsible for the big role we play in safeguarding our world's future. Thus, we ensure that Del Monte not only refrains from harming the environment, but also contributes to enriching it. We are committed to uplifting lives through honest and ethical business practices. We are a good corporate citizen.

### EXCELLENCE IN EVERYTHING WE DO

We choose to be excellent in everything we do. No matter how large or small a task is, we understand the value of executing each one effectively and efficiently. We drive Quality and uphold doing the right things the right way.

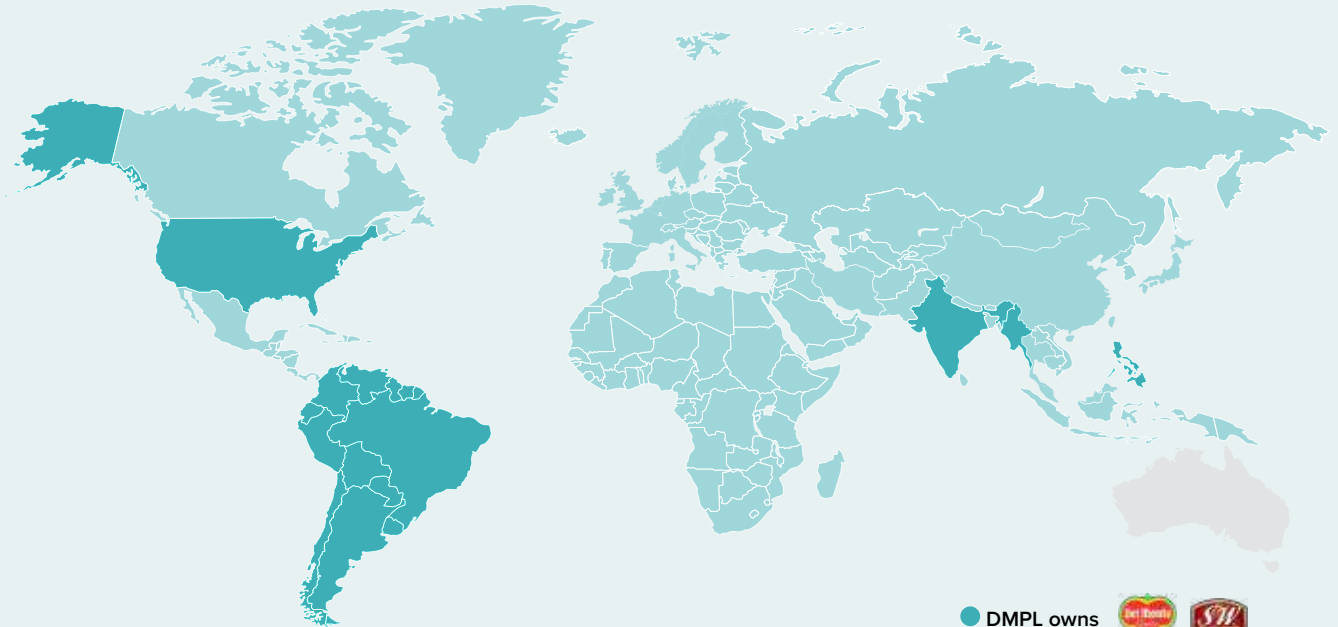
# OUR STRATEGY



## *Enablers*

**BUILD THE RIGHT CAPABILITIES, TALENT,  
CULTURE AND TEAM TO DELIVER AGAINST VISION**

# KEY BRANDS AND BRAND OWNERSHIP



- DMPL owns  
- DMPL owns 



## DEL MONTE

(Packaged Products)

USA, SOUTH AMERICA,  
PHILIPPINES, INDIAN  
SUBCONTINENT  
AND MYANMAR

## S&W

(For both Packaged  
and Fresh Products)

GLOBALLY  
EXCEPT AUSTRALIA AND  
NEW ZEALAND



## CONTADINA COLLEGE INN

The Group also owns the  
CONTADINA and COLLEGE INN  
trademarks



## PRODUCTION FACILITIES

**4**

USA

**2**

Mexico

**3**

Philippines

**2**

India



# 138 YEARS OF HERITAGE



## Our Passion for Quality Goes Back Generations

The Del Monte name has been synonymous with premium foods since its debut in 1886. For generations, our Company has proudly earned our reputation with a series of innovations and a singular dedication to quality.

Today, that commitment to quality is deeply embedded in our culture. At Del Monte, we will always strive to cultivate the best wholesome vegetables, fruits and tomatoes to help you and your family live a life full of vitality and enjoyment.



### 1886

Del Monte brand is born in California



### 1926

Del Monte U.S. sets up operations in the Philippines



### 1979

RJR acquires Del Monte U.S., now called Del Monte Corporation (DMC)

### 1988

KKR buys RJR-Nabisco

### 1989

KKR sells DMC and breaks up the Del Monte brand

### 1996

DMC fully divests from Del Monte Philippines (DMPI)

### 1997

TPG acquires DMC

### 1999

- ▶ DMC lists on the New York Stock Exchange
- ▶ Del Monte Pacific Limited (DMPL) is incorporated as parent of DMPI
- ▶ DMPL lists on the Singapore Exchange



### 2006

NutriAsia Pacific Limited acquires 85% of DMPL

### 2007

- ▶ DMPL buys the S&W brand for Asia and EMEA from DMC
- ▶ DMPL enters into a joint venture with the Bharti group in India

### 2011

KKR investor group reacquires DMC and takes it private

### 2013

- ▶ DMPL lists on the Philippine Stock Exchange (PSE)
- ▶ NPL down to 67% stake



### 2014

DMPL acquires the consumer food business of DMC from KKR for US\$1.675 billion; re-unites with U.S. company

### 2020

Private equity firm invests in a 13% stake in DMPL

*Nourishing Families for Generations*



## FIVE-YEAR SUMMARY

Financial Year ending April (Amounts in US\$ million unless otherwise stated)	FY2024	FY2023	FY2022	FY2021	FY2020
<b>Profitability<sup>1</sup></b>					
Turnover	2,427.7	2,421.3	2,342.1	2,162.7	2,128.3
Gross Profit	419.6	607.0	622.7	556.0	452.2
EBITDA	130.5	329.7	351.5	309.0	142.2
EBITDA - without Non-Recurring items	149.6	337.2	351.5	309.0	225.7
Profit/(loss) from Operations	45.0	245.6	267.3	211.9	51.2
Net Profit Attributable to Owners	(129.2)	16.9	100.0	63.3	(81.4)
EPS (US cents)	(6.64)	0.66	4.17	2.24	(5.20)
Net Profit - without Non-Recurring items	(115.8)	72.2	100.0	63.3	32.2
EPS - without Non-Recurring items <sup>2</sup> (US cents)	(5.96)	3.50	4.17	2.24	0.64
Gross Margin (%)	17.3	25.1	26.6	25.7	21.2
EBITDA Margin (%)	5.4	13.6	15.0	14.3	6.7
Operating Margin (%)	1.9	10.1	11.4	9.8	2.4
Net Margin (%)	na	0.7	4.3	2.9	na
EPS Growth (%)	nm	(84.2)	86.2	143.1	nm
Return on Equity (%)	na	3.9	17.6	10.5	na
Return on Assets (%)	na	0.6	4.0	2.5	na
<b>Balance Sheet</b>					
Cash	13.1	19.8	21.9	29.4	33.5
Debt	2,296.0	2,273.4	1,567.4	1,285.7	1,396.0
Net Debt	2,282.9	2,253.5	1,545.5	1,256.3	1,362.6
Fixed Assets	670.3	659.0	577.6	544.8	517.6
Total Assets	3,112.9	3,139.7	2,584.9	2,417.9	2,554.4
Shareholders' Equity	253.2	385.8	494.7	642.5	565.9
Net Tangible Asset Per Share (US cents)	(31.7)	(22.4)	(18.6)	(21.3)	(25.2)
Net Debt to Equity (%)	901.8	584.2	312.4	195.5	240.8
Net Debt to EBITDA (x)	17.5	6.8	4.4	4.1	9.6
Net Debt to Adjusted EBITDA (x)	15.3	6.7	4.4	4.1	6.0
<b>Cash Flow</b>					
Cash Flow from Operations	369.3	(2.8)	280.7	315.3	377.4
Capital Expenditure	187.6	237.9	202.7	164.0	132.5
<b>Share Statistics<sup>3</sup></b>					
Number of Outstanding Ordinary Shares (m)	1,944.0	1,944.0	1,944.0	1,944.0	1,944.0
Number of Outstanding Preference Shares <sup>4</sup> (m)	-	-	10.0	30.0	30.0
<b>Singapore Exchange</b>					
Share Price <sup>5</sup> (S\$)	0.109	0.235	0.380	0.340	0.107
Share Price (US\$ equivalent)	0.080	0.176	0.274	0.256	0.076
Market Capitalization (S\$ m)	211.9	456.8	738.7	660.9	208.0
Market Capitalization (US\$ m)	155.8	342.2	532.7	498.4	147.4
US\$ : S\$	1.36	1.34	1.39	1.33	1.41
Price Earnings Multiple <sup>1</sup> (x)	na	30.0	10.0	10.0	na
<b>Philippine Stock Exchange</b>					
Share Price <sup>5</sup> (Peso)	5.10	11.04	14.24	13.30	3.74
Share Price (US\$ equivalent)	0.09	0.20	0.27	0.28	0.07
Market Capitalization (US\$ m)	172.2	386.7	528.9	536.9	144.1
US\$ : PhP	57.6	55.5	52.3	48.2	50.4
Price Earnings Multiple <sup>1</sup> (x)	na	30.1	6.5	12.3	na
Share Price: Series A-1 Preference Shares <sup>4</sup> (US\$)	na	na	na	10.20	9.60
Share Price: Series A-2 Preference Shares <sup>4</sup> (US\$)	na	na	10.16	10.06	9.70
<b>Dividend</b>					
Dividend Per Share <sup>6</sup> (US cents)	-	0.13	1.70	1.20	1.54
Dividend Per Share (Singapore cents)	-	0.17	2.36	1.62	2.12
Dividend Yield (%)	-	0.7	6.2	4.8	19.8
Dividend Payout (%)	-	15.0	33.0	37.0	na

1 The profitability of the Group in FY2020, 2023-24 included non-recurring items in the USA.

2 EPS is calculated as earnings after preference share dividends.

3 DMPL ordinary shares were listed on 2 August 1999 on the Singapore Exchange and on 10 June 2013 on the Philippine Stock Exchange (PSE). Singapore share prices are converted to U.S. cents for the purpose of computing financial ratios. DMPL did a 2:10 Bonus Issue with ex-date of 9 April 2013. It also did a Rights Issue in March 2015. New shares issued resulted in a 33% dilution.

4 Preference Shares started trading on the PSE on 7 April 2017 for Series A-1 and on 15 December 2017 for Series A-2. Series A-1 had been redeemed on 7 April 2022 and Series A-2 on 15 December 2022.

5 Based on fiscal yearend prices, i.e. 30 April.

6 A special dividend was declared in FY2020 as the private equity investment in Del Monte Philippines, Inc. generated a net gain of US\$77 million for DMPL.



## FY2024 HIGHLIGHTS

DMPL generated sales of US\$2.4bn in FY2024, same as prior year as higher sales in the U.S. and higher exports of fresh pineapples were offset by lower exports of packaged products

Del Monte Foods, Inc. (DMFI) delivered US\$1.7bn sales or 72% of Group revenue, marginally higher by 1% due to pricing actions, incremental volume from foodservice and e-commerce, and higher broth, stock and bubble tea sales

Market leadership maintained in nearly all core categories in the U.S. and Philippines, and for fresh pineapple in China

However, higher inflationary and operational costs from higher inventory in the U.S. and lower pineapple supply and productivity in the Philippines led to a lower Group gross margin of 17.3% from 25.1%, and gross profit of US\$419.6m, lower by 31%

One-off costs of US\$13.3m due to DMFI's severance cost, IPO-related and professional fees; IPO had been deferred

Without one-off costs, the Group generated:

- EBITDA of US\$149.6m, down 56%
- Net loss of US\$115.8m from a net profit of US\$72.2m in the prior year

Including one-off costs, the Group generated:

- EBITDA of US\$130.5m, down 60%
- Net loss of US\$129.2m from a net profit of US\$16.9m in the prior year

### Notes on DMPL's Results

1. FY2024 is from 1 May 2023 to 30 April 2024.
2. DMPL owns 89.3% of Del Monte Philippines, Inc. and 93.6% of Del Monte Foods, Inc. DMPL, therefore, recognizes a 10.7% and 6.4% non-controlling interest (NCI) in these two subsidiaries, respectively. These comprise the NCI line in the P&L. Net profit is net of NCI.
3. DMPL adopted the amendments to IAS 16 and IAS 41 (Agriculture: Bearer Plants) in April 2017. The change in accounting standard was applied retrospectively. This involved reclassifying a portion of biological assets to plant, property and equipment leading to much higher depreciation expense. However, for EBITDA calculation, the Group retained the old calculation using the lower depreciation for comparability.

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## LETTER TO SHAREHOLDERS

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**MR. ROLANDO C. GAPUD**  
*Executive Chairman*

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**MR. JOSELITO D. CAMPOS, JR.**  
*Executive Director*





*Our Company  
continues to be the  
number 1 fresh  
pineapple exporter to  
China with a 55%  
share, and among the  
Top 3 in Japan and  
South Korea.*

Dear Shareholders,

Our Company had a difficult year in FY2024. Del Monte Pacific Ltd. (DMPL) generated stable sales of US\$2.4 billion driven by better revenue in the United States and exports of fresh pineapples to China, South Korea and Singapore, offset by lower exports of packaged products. However, costs were much higher coupled with substantial interest expense. Unfortunately, these led to a loss in FY2024.

Sales of our U.S. subsidiary, Del Monte Foods, Inc. (DMFI), topped US\$1.7 billion, accounting for about 72% of Group sales. Sales were marginally higher from prior year due to pricing actions, incremental volume from foodservice and e-commerce, as well as higher broth, stock and bubble tea sales.

Sales in the Philippines of US\$360.0 million in FY2024 were in line with prior year's sales. Robust double-digit growth in convenience store and foodservice, as well as strong e-commerce sales which more than doubled, offset the decline in general trade.

Fresh pineapple exports rose, driven by stronger demand in China, South Korea and Singapore, as well as favorable mix with increased volume of the higher-margin premium S&W Deluxe pineapple, and better pricing. Our Company continues to be the number 1 fresh pineapple exporter to China with a 55% share, and among the Top 3 in Japan and South Korea.

However, Group gross profit was lower by 31% to US\$419.6 million on higher inflationary and operational costs brought about by higher inventory in the U.S. and lower pineapple supply and productivity in the Philippines.

In the U.S., we ended up being more optimistic about category trends and volume which did not materialize in FY2024, leading to more inventory than we needed. We had higher costs from increased variable product cost, sale of



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## LETTER TO SHAREHOLDERS

*A task force has been formed to restore gross margins both in the U.S. and rest of DMPL from the second half of FY2025.*

high-cost FY2023 pack inventory (with high metal, raw produce and logistics cost), higher waste from aged inventories and discontinued products, and increased warehousing costs from higher inventory levels.

In the Philippines, we had higher product costs brought about by lower pineapple supply and yield of the C74 pineapple variety for processing due to severe weather-related issues that impacted its growing cycle since 2022. This resulted in lower cannery tonnage and under absorption of fixed cost as most growing costs are fixed in nature.

In addition, the Group had one-off costs of US\$13.3 million due to DMFI's severance cost, fees pertaining to the deferred IPO, and professional fees.

Our Company reported a net loss of US\$129.2 million from a net profit of US\$16.9 million in the prior year on higher costs, significant interest expense and some one-off expenses.

Despite incurring a loss, the Group generated positive cash flow from operations of US\$369.3 million in FY2024, which was a turnaround from the prior year cash outflow of US\$2.8 million mainly driven by better management of working capital, particularly inventory. We expect to see further improvement in the U.S. subsidiary in FY2025 following our decision to reduce the pack for most categories.

The Group's net debt amounted to US\$2.28 billion as at 30 April 2024, same level as prior year.

## STRATEGY AND OUTLOOK

In FY2025, the Group's main priorities will be as follows:

1. Plans are underway for the selective sale of assets and injection of equity through strategic partnerships. The Group intends to utilize the proceeds from these transactions to lower leverage.
2. A task force has been formed to restore gross margins both in the U.S. and rest of DMPL from the second half of FY2025, as the Group will still be carrying over high inflationary costs from FY2024 in the first half of FY2025, particularly in the U.S. Measures will include:
  - Continuation of plans in the U.S. to reduce inventory
  - Reduction of waste and inventory write offs across the Group
  - Reduction of warehousing and distribution costs in the U.S.
  - Consolidation of manufacturing footprint in the U.S.
  - Improved planning through digitization and clear organization accountability
  - Restoration of productivity for processed pineapple C74 variety in the next 12 to 24 months
  - Rightsizing workforce and reduction of fixed costs
3. Continued focused growth for innovation such as Joyba bubble tea in the U.S.
4. Further investment in the growth of the Fresh business mainly in North Asia

The Group is pursuing all these initiatives in FY2025 but the results will only be fully reflected in FY2026. Under current conditions, the Group expects to incur a net loss in FY2025 although at a reduced amount.

More details are in the Outlook section of this report.

## RECOGNITION

DMFI's Del Monte Fruit Refreshers and Take Root Organics won the 2024 Product of the Year Awards for healthy snack and meal ingredient categories, respectively. With our team's consistent collaboration and commitment to innovation, this recognition follows many years of winning products within various categories.

Del Monte Philippines, Inc. (DMPI) was cited as one of the Philippines' Best Employers for 2024 by the Philippine Daily Inquirer and Statista. DMPI ranked number 23 among 300 companies.

We are inspired to continuously uphold our core values: championing together, healthy families, ownership with integrity, commitment to society and environment, and excellence in everything we do.

## SUSTAINABILITY

Sustainability/ESG is an important part of the Group's vision, strategy and core values.

In FY2024, DMPI's climate scenario analysis was independently conducted, now forming part of its climate risk mitigation and regulatory disclosures. A third-party materiality

assessment of its sustainability impacts identified its priorities. DMPI has progressively been broadening its measure of scope 3 emissions. The Company has also begun implementing the EPR Law in 2023 by diverting from landfills 20% of its plastic packaging waste.

More details are in the Sustainability section of this report and our FY2024 Sustainability Report.

## APPRECIATION

We are grateful to our people for their dedication, passion and hard work, especially during these challenging times, and encourage them to continue working harder and pursuing our vision.

We thank our shareholders, bankers, business partners, consumers and other stakeholders for your continued support. And finally, we thank the Chairpersons of our Board Committees, our Independent Directors and the rest of the Board members for their invaluable wise counsel.



**MR. ROLANDO C. GAPUD**  
Executive Chairman



**MR. JOSELITO D. CAMPOS, JR.**  
Managing Director and CEO

22 July 2024

## BOARD OF DIRECTORS



**MR. ROLANDO C. GAPUD**  
*Executive Chairman, 82*

*Appointed on 20 January 2006 and last re-appointed on 29 August 2023*

Mr. Rolando C. Gapud is the Chairman of the Board of Del Monte Foods, Inc., DMPL's U.S. subsidiary, and Chairman of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is also a Director of Del Monte Foods Private Ltd., a joint venture of DMPL with the Bharti Group of India. He has over 45 years of experience in banking, finance and general management, having worked as CEO of several Philippine companies, notably Security Bank and Trust Company, Oriental Petroleum and Minerals Corp. and Greenfield Development Corp. He was also the COO of the joint venture operations of Bankers Trust and American Express in the Philippines. He has served in the Boards of various major Philippine companies, including the Development Bank of the Philippines, the development finance arm of the Philippine Government. He holds a Master of Science in Industrial Management degree from the Massachusetts Institute of Technology. He is a member of the Asian Executive Board of the Sloan School of MIT and the Board of Governors of the Asia School of Business, a joint venture between the Sloan School of MIT and Bank Negara, the Central Bank of Malaysia.



**MR. EDGARDO M. CRUZ, JR.**  
*Executive Director, 69*

*Appointed on 2 May 2006 and last re-appointed on 27 August 2021*

Mr. Edgardo M. Cruz, Jr. is a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary, and of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. Mr. Cruz is a member of the Board of the NutriAsia Group of Companies. He is the Chairman and President of Capital Consortium, Inc. He is also the Chairman of the Board of Bonifacio Gas Corporation, Bonifacio Water Corporation, Bonifacio Transport Corporation and Crescent West Development Corporation. He is a member of the Board of Evergreen Holdings, Inc., Fort Bonifacio Development Corporation, BG West Properties, Inc., Bonifacio Global City Estate Association and Bonifacio Estate Services Corporation. He is also a Board member and Chief Financial Officer of Bonifacio Land Corporation. He sits on the Boards of Ayala Greenfield Development Corporation and Ayala Greenfield Golf and Leisure Club, Inc. He is a member of the Board of Trustees of Bonifacio Arts Foundation, Inc., The Mind Museum and the Del Monte Foundation, Inc. Mr. Cruz earned his MBA degree from the Asian Institute of Management and his bachelor's degrees in Accounting and Economics from De La Salle University. He is a Certified Public Accountant.



**MR. JOSELITO D. CAMPOS, JR.**  
*Executive Director, 73*

*Appointed on 20 January 2006 and last re-appointed on 26 August 2022*

Mr. Joselito D. Campos, Jr. is the Managing Director and CEO of DMPL, and the Vice Chairman of Del Monte Foods, Inc., DMPL's U.S. subsidiary. He is a Director of Del Monte Philippines, Inc., DMPL's Philippine subsidiary, and Del Monte Foods Private Ltd., a joint venture of the Company with the Bharti Group of India. Mr. Campos is Chairman and CEO of the NutriAsia Group of Companies, a major food conglomerate in the Philippines. He is also Chairman of Fort Bonifacio Development Corp. and Chairman of Ayala Greenfield Development Corp., two major Philippines property developers. He is a Director of San Miguel Corporation, one of the largest and oldest business conglomerates in the Philippines. He was formerly Chairman and CEO of United Laboratories, Inc. and its regional subsidiaries and affiliates. Unilab is the Philippines' largest pharmaceutical company with substantial operations in the Asian region. Mr. Campos is the Consul General in the Philippines for the Republic of Seychelles. He is also Chairman of the Metropolitan Museum of Manila, Bonifacio Arts Foundation, Inc., The Mind Museum and the Del Monte Foundation, Inc. He is a Trustee and Global Council Member of the Asia Society in the Philippines; a Trustee of the Philippines-China Business Council and the Philippines Center for Entrepreneurship; a National Advisory Council Member of the World Wildlife Fund-Philippines; and a Director of the Philippine Eagle Conservation Program Foundation, Inc. Mr. Campos holds an MBA from Cornell University.



**MR. BENEDICT KWEK GIM SONG**  
*Lead Independent Director, 77*

*Appointed on 30 April 2007 and last re-appointed on 29 August 2023*

*Appointed as Lead Independent Director on 11 September 2013*

Mr. Benedict Kwek Gim Song is DMPL's Chairman of the Audit and Risk Committee and is a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary. Mr. Kwek was Chairman of previously SGX-listed Pacific Shipping Trust from 2008 to 2012. He was also a Director and Chairman of the Audit Committee of listed companies including Ascendas REIT. He has over 30 years of banking experience, having served as the President and CEO of Keppel TatLee Bank. He has held various key positions at Citibank in the Philippines, Hong Kong, New York and Singapore. He holds a Bachelor of Social Science (Economics) degree from the then University of Singapore and attended a management development program at Columbia University in the United States.





**MR. GODFREY E. SCOTCHBROOK**  
*Independent Director, 78*

*Appointed on 28 December 2000 and last re-appointed on 27 August 2021*

Mr. Godfrey E. Scotchbrook is DMPL's Chairman of the Remuneration and Share Option Committee. He is also a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary, and of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. Mr. Scotchbrook is an independent practitioner in corporate communications, issues management and investor relations with more than 50 years of experience in Asia. In 1990, he founded Scotchbrook Communications and his prior appointments included being an Executive Director of the then publicly listed Shui On Group and a Non-Executive Director of Hong Kong-listed Convenience Retail Asia. He is a Fellow of the Hong Kong Management Association and also of the British Chartered Institute of Public Relations. Mr. Scotchbrook earned his DipCam PR having studied Media and Communications at City University, London.



**DR. EMIL Q. JAVIER**  
*Independent Director, 83*

*Appointed on 30 April 2007 and last re-appointed on 26 August 2022*

Dr. Emil Q. Javier is an Independent Director of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is a Filipino agronomist with a broad understanding of developing country agriculture. He was the first and only developing country scientist to Chair the Technical Advisory Committee of the prestigious Consultative Group for International Agricultural Research (CGIAR), a global consortium led by the World Bank and the Food and Agriculture Organization of the United Nations (FAO). He was Director General of the Asian Vegetable Research and Development Center (AVRDC) based in Taiwan and has served as Chairman of the Board of International Rice Research Institute (IRRI), and as Chairman and Acting Director of the Southeast Asian Regional Center for Graduate Study and Research in Agriculture (SEARCA). In the Philippines at various periods, he had been President of the University of the Philippines, Minister for Science and Technology and President of the National Academy of Science and Technology. He was also conferred the rank of National Scientist by the President of the Philippines, the highest honor given by the President to a Filipino in the field of science and technology. Dr. Javier is an Independent Director of Philippine-listed Centro Escolar University. He holds doctorate and master's degrees in plant breeding and agronomy from Cornell University and University of Illinois at Urbana-Champaign, respectively. He completed his bachelor's degree in agriculture at the University of the Philippines Los Baños.



**MRS. YVONNE GOH**  
*Independent Director, 71*

*Appointed on 4 September 2015 and last re-appointed on 26 August 2022*

Mrs. Yvonne Goh is DMPL's Chairperson of the Nominating and Governance Committee. Mrs. Goh is also a Director of UNLV Singapore Limited, the Singapore branch of the University of Nevada Las Vegas (UNLV), USA. She had served two terms on the Board of EQUAL-ARK Singapore Ltd., a charity registered under the Charities Act and an Institution of a Public Character (IPC), assisting at-risk-kids and the elderly through equine-assisted learning and therapy. Mrs. Goh serves on the Board of the National Arthritis Foundation, a charity and an IPC devoted to helping Arthritis sufferers, educating patients and the public on Arthritis and supporting Arthritis research. Mrs. Goh was previously Managing Director of the KCS Group in Singapore, a professional services organization and Managing Director of Boardroom Limited, a company listed on the SGX. Mrs. Goh had served on the Board of WWF Singapore Limited, the Singapore chapter of WWF International, a leading global NGO. She was a Council Member and Vice Chairman of the Singapore Institute of Directors as well as Chairman of its Professional Development Committee. Mrs. Goh was also a Director of the Accounting and Corporate Regulatory Authority (ACRA) and a past Chairman of the Singapore Association of the Institute of Chartered Secretaries and Administrators. Mrs. Goh is a Fellow of the Singapore Institute of Directors.



**MRS. JEANETTE BEATRICE C. NAUGHTON**  
*Alternate Director to Mr. Campos, 48*

*Appointed on 2 October 2023*

Mrs. Jeanette Beatrice Campos Naughton is Vice President, Strategic Planning of Del Monte Foods, Inc. (DMFI), DMPL's U.S. subsidiary. She is the daughter of Mr. Joselito D. Campos, Jr., DMPL's Managing Director and CEO, a substantial shareholder of the Company and DMFI's Vice Chairman and Director. Mrs. Naughton is responsible for spearheading DMFI's strategic planning function and Diversity, Equity and Inclusion initiatives, with principal involvement in DMFI's mid-to-long term corporate vision, financial goals and key measures, business strategies and resources requirements. Mrs. Naughton formerly held management positions at Google in their Mountain View, California headquarters. She has an MBA from the Sloan School of Management at the Massachusetts Institute of Technology and a BA Mathematics degree from Wellesley College.

**Directorships in other listed companies, both current and in the past three years:**

**MR. JOSELITO D. CAMPOS, JR.**  
 Director of Philippine-listed San Miguel Corporation (since 2010)

**DR. EMIL Q. JAVIER**  
 Independent Director of Philippine-listed Centro Escolar University (since 2002)

None of DMPL's Directors are Chairman in other listed companies.

# BOARD OF DIRECTORS

## ADDITIONAL INFORMATION ON DIRECTORS SEEKING RE-APPOINTMENT

Pursuant to Rule 720(6) of the Listing Manual of the SGX-ST, the information on Mr. Edgardo M. Cruz, Jr. who is seeking re-appointment as Director at the Company's Annual General Meeting, are set out below:

INFORMATION AS REQUIRED IN APPENDIX 7.4.1	MR. EDGARDO M. CRUZ, JR. <i>Executive Director</i>
Date of appointment	2 May 2006
Date of last re-appointment	27 August 2021
Age	69
Country of principal residence	Philippines
The Board's comments on this re-appointment	The Nominating and Governance Committee (NGC) had recommended to the Board the re-appointment of Mr. Cruz as a Director and took into account his attendance at meetings, contributions and performance in its assessment and recommendation. The Board concurred with the NGC's recommendation on Mr. Cruz's re-appointment as a Director of the Company.
Whether re-appointment is executive, and if so, the area of responsibility	Yes Strategy, performance and business development of the Group
Job Title	Executive Director, Member of the NGC
Professional qualifications	<ul style="list-style-type: none"> <li>• Bachelor in Accounting and Economics from De La Salle University</li> <li>• MBA from the Asian Institute of Management</li> <li>• Certified Public Accountant</li> </ul>
Working experience and occupation(s) during the past 10 years	<ul style="list-style-type: none"> <li>• 2014 – Present Director in Del Monte Pacific's and NutriAsia's affiliated companies.</li> </ul> <p>Please refer to the "Board of Directors" section</p>
Shareholding interest in the Company and its subsidiaries	Please refer to the Directors' Interest discussion under Directors' Statement section.
Any relationship (including immediate family relationship) with any existing director, existing executive officer, the Company and/ or substantial shareholder of the Company or any of its subsidiaries	Nil
Conflict of interest (including any competing business)	Nil
Undertaking (in the format set out in Appendix 7.7) under Rule 720(1) of the Listing Manual of the SGX-ST has been submitted to the Company	Yes

**INFORMATION AS REQUIRED  
IN APPENDIX 7.4.1**

**MR. EDGARDO M. CRUZ, JR.**  
*Executive Director*

Other Principal Commitments<sup>1</sup> including  
Directorships<sup>2</sup>

Past Directorships  
(for the last 5 years)  
Nil

Present / Existing Directorships

- Del Monte Foods, Inc.
- Del Monte Philippines, Inc.
- Capital Consortium, Inc.
- Bonifacio Gas Corporation
- Bonifacio Water Corporation
- Bonifacio Transport Corporation
- Crescent West Development Corporation
- Evergreen Holdings, Inc.
- Fort Bonifacio Development Corporation
- BG Group of Companies
- Ayala Greenfield Development Corporation
- Ayala Greenfield Gold and Leisure Club, Inc.
- Bonifacio Arts Foundation, Inc.
- The Mind Museum
- Del Monte Foundation, Inc.

(a) Whether at any time during the last 10 years, an application or a petition under any bankruptcy law of any jurisdiction was filed against him/her or against a partnership of which he/she was a partner at the time when he/she was a partner or at any time within 2 years from the date he/she ceased to be a partner? No

(b) Whether at any time during the last 10 years, an application or a petition under any law of any jurisdiction was filed against an entity (not being a partnership) of which he/she was a director or an equivalent person or a key executive, at the time when he/she was a director or an equivalent person or a key executive of that entity or at any time within 2 years from the date he/she ceased to be a director or an equivalent person or a key executive of that entity, for the winding up or dissolution of that entity or, where that entity is the trustee of a business trust, that business trust, on the ground of insolvency? No

(c) Whether there is any unsatisfied judgment against him/her? No

1 "Principal Commitments" has the same meaning as defined in the 2018 Code of Corporate Governance (i.e. includes all commitments which involve significant time commitment such as full-time occupation, consultancy work, committee work, non-listed company board representations and directorships and involvement in non-profit organizations. Where a director sits on the boards of non-active related corporations, those appointments should not normally be considered principal commitments).

2 Not applicable for announcements of appointment pursuant to Rule 704(9) of the Listing Manual of the SGX-ST (i.e. appointment of a person who is a relative of a director or chief executive officer or substantial shareholder of the Company to a managerial position in the Company or any of its principal subsidiaries).



# BOARD OF DIRECTORS

## INFORMATION AS REQUIRED IN APPENDIX 7.4.1

**MR. EDGARDO M. CRUZ, JR.**  
*Executive Director*

(d) Whether he/she has ever been convicted of any offense, in Singapore or elsewhere, involving fraud or dishonesty which is punishable with imprisonment, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he/she is aware) for such purpose? No

(e) Whether he/she has ever been convicted of any offense, in Singapore or elsewhere, involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or has been the subject of any criminal proceedings (including any pending criminal proceedings of which he/she is aware) for such breach? No

(f) Whether at any time during the last 10 years, judgment has been entered against him/her in any civil proceedings in Singapore or elsewhere involving a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere, or a finding of fraud, misrepresentation or dishonesty on his/her part, or he/she has been the subject of any civil proceedings (including any pending civil proceedings of which he/she is aware) involving an allegation of fraud, misrepresentation or dishonesty on his/her part? No

(g) Whether he/she has ever been convicted in Singapore or elsewhere of any offense in connection with the formation or management of any entity or business trust? No

(h) Whether he/she has ever been disqualified from acting as a director or an equivalent person of any entity (including the trustee of a business trust), or from taking part directly or indirectly in the management of any entity or business trust? No

**INFORMATION AS REQUIRED  
IN APPENDIX 7.4.1**

**MR. EDGARDO M. CRUZ, JR.**  
*Executive Director*

(i) Whether he/she has ever been the subject of any order, judgment or ruling of any court, tribunal or governmental body, permanently or temporarily enjoining him/her from engaging in any type of business practice or activity? No

(j) Whether he/she has ever, to his/her knowledge, been concerned with the management or conduct, in Singapore or elsewhere, of the affairs of: No

(i) any corporation which has been investigated for a breach of any law or regulatory requirement governing corporations in Singapore or elsewhere; or

(ii) any entity (not being a corporation) which has been investigated for a breach of any law or regulatory requirement governing such entities in Singapore or elsewhere; or

(iii) any business trust which has been investigated for a breach of any law or regulatory requirement governing business trusts in Singapore or elsewhere; or

(iv) any entity or business trust which has been investigated for a breach of any law or regulatory requirement that relates to the securities or futures industry in Singapore or elsewhere,

In connection with any matter occurring or arising during that period when he/she was so concerned with the entity or business trust?

(k) Whether he/she has been the subject of any current or past investigation or disciplinary proceedings, or has been reprimanded or issued any warning, by the Monetary Authority of Singapore or any other regulatory authority, exchange, professional body or government agency, whether in Singapore or elsewhere? No

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## SENIOR MANAGEMENT



**MR. JOSELITO D. CAMPOS, JR.**  
*Managing Director and  
Chief Executive Officer*

*Joined the DMPL Group on  
16 March 2006*



**MR. LUIS F. ALEJANDRO**  
*Chief Operating Officer*

*Joined the DMPL Group on  
16 March 2006*



**MR. IGNACIO C.O. SISON**  
*Chief Corporate Officer*

*Joined the DMPL Group on  
1 August 1999*

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Mr. Joselito D. Campos, Jr. is the Managing Director and CEO of DMPL, and the Vice Chairman of Del Monte Foods, Inc., DMPL's U.S. subsidiary. He is a Director of Del Monte Philippines, Inc., DMPL's Philippine subsidiary, and Del Monte Foods Private Ltd., a joint venture of the Company with the Bharti Group of India. Mr. Campos is Chairman and CEO of the NutriAsia Group of Companies, a major food conglomerate in the Philippines. He is also Chairman of Fort Bonifacio Development Corp. and Chairman of Ayala Greenfield Development Corp., two major Philippines property developers. He is a Director of San Miguel Corporation, one of the largest and oldest business conglomerates in the Philippines. He was formerly Chairman and CEO of United Laboratories, Inc. and its regional subsidiaries and affiliates. Unilab is the Philippines' largest pharmaceutical company with substantial operations in the Asian region. Mr. Campos is the Consul General in the Philippines for the Republic of Seychelles. He is also Chairman of the Metropolitan Museum of Manila, Bonifacio Arts Foundation, Inc., The Mind Museum and the Del Monte Foundation, Inc. He is a Trustee and Global Council Member of the Asia Society in the Philippines; a Trustee of the Philippines-China Business Council and the Philippines Center for Entrepreneurship; a National Advisory Council Member of the World Wildlife Fund-Philippines; and a Director of the Philippine Eagle Conservation Program Foundation, Inc. Mr. Campos holds an MBA from Cornell University.

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Mr. Luis F. Alejandro is the COO of DMPL and the President and COO of Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is a Director of Del Monte Foods, Inc., DMPL's U.S. subsidiary, and of Del Monte Foods Private Ltd., a joint venture of DMPL with the Bharti Group of India. He has over 40 years of experience in consumer product operations and management. He started his career with Procter & Gamble where he spent 15 years in brand management before joining Kraft Foods Philippines, Inc. as President and General Manager. Later, he joined Southeast Asia Food, Inc. and Heinz UFC Philippines, Inc., two leading consumer packaged condiment companies of the NutriAsia Group, as President and COO. He then became President and COO of ABS-CBN Broadcasting Corporation, a leading media conglomerate in the Philippines. He holds a Bachelor's degree in Economics from the Ateneo de Manila University and an MBA from the Asian Institute of Management.

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Mr. Ignacio Carmelo O. Sison is DMPL's Chief Corporate Officer responsible for sustainability, risk management, strategy, investor relations, and corporate communications, and the Chief Sustainability Officer of Del Monte Philippines, Inc. He has been with DMPL since 1999 and was the group's CFO for nine years. Before joining DMPL, Mr. Sison was CFO of its previous parent company for three years. Among others, he also worked for Pepsi-Cola Products Philippines and SGV & Co. In 2010, Mr. Sison received the Best CFO award from the Singapore Corporate Awards. DMPL's sustainability initiatives have been recognized through Mr. Sison's thought leadership at the webinars of the Singapore Exchange, GRI and Financial Executives Institute of the Philippines. Mr. Sison is a member of the Institute of Corporate Directors and is the Vice Chairman of the Philippine Sustainability Reporting Committee. He is Chair of the Finance and Budget Committee of Ateneo de Manila University's Board. Mr. Sison holds an MSc degree in Agricultural Economics from Oxford University; an MA, Major in Economics, from the International University of Japan; a BA in Economics, magna cum laude, from the University of the Philippines; and an International Baccalaureate from Pearson College UWC, Canada.



**MR. PARAG SACHDEVA**  
**Chief Financial Officer**

*Joined the DMPL Group on  
21 September 2015*

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Mr. Parag Sachdeva is the CFO of DMPL and Del Monte Philippines, Inc., DMPL's Philippine subsidiary. Mr. Sachdeva has 30 years of management and finance experience spanning planning and controllership, performance management, mergers and acquisitions, treasury, IT and human resources. Before joining DMPL, he was with Carlsberg Asia for more than a year and supported efficiency and effectiveness programs across the Asian and African regions. Prior to Carlsberg, he was with HJ Heinz for 20 years and held leadership positions in Asia Pacific regions in finance, IT and human resources. Mr. Sachdeva graduated from the Aligarh Muslim University in India, Major in Accounting and Commerce. He also has an MBA degree, Major in Finance from the same university.



**MR. ANTONIO E.S. UNGSON**  
**Chief Legal Counsel,  
Chief Compliance Officer and  
Company Secretary**

*Joined the DMPL Group on  
16 August 2006*

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Mr. Antonio E.S. Ungson is the Chief Legal Counsel, Chief Compliance Officer and Company Secretary of DMPL. He was Head of the Legal Department of Del Monte Philippines, Inc., DMPL's Philippine subsidiary for 16 years. Prior to joining the Group in 2006, Mr. Antonio E.S. Ungson was a Senior Associate in SyCip Salazar Hernandez & Gatmaitan in Manila, where he served various clients for eight years in assignments consisting mainly of corporate and transactional work including mergers and acquisitions, securities and government infrastructure projects. He also performed litigation work and company secretarial services. Mr. Ungson was a lecturer on Obligations and Contracts and Business Law at the Ateneo de Manila University Loyola School of Management. He obtained his MBA from Kellogg HKUST, his Bachelor of Laws from the University of the Philippines College of Law and his undergraduate degree in Economics, cum laude and with a Departmental award at the Ateneo de Manila University.



**MR. RUIZ G. SALAZAR**  
**Chief Human Resource Officer**

*Joined the DMPL Group on  
12 October 2016*

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Mr. Ruiz G. Salazar is the Chief Human Resource Officer of DMPL and Del Monte Philippines, Inc., DMPL's Philippine subsidiary. He is a Human Resources and Organization Development Leader with over 25 years of professional career focused on delivering strategic and effective solutions as a value-driven partner to business, most of which was spent with Johnson & Johnson (J&J). He was Regional Human Resources Director of J&J Asia Pacific, where he was responsible for talent management, organization transformation, succession pipelining and capability development covering mostly J&J's Consumer Division across the region. Prior to J&J, he was also Group Head – Human Resources and Organization Development of NutriAsia Food, Inc. Mr. Salazar completed the J&J's Senior Management Program at the Asian Institute of Management in 1996, and the J&J's Advanced Management Program at the University of California in 1995. He obtained his Bachelor of Arts degree (Major in Economics) from the University of Santo Tomas.



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## SENIOR MANAGEMENT



1 2 3 4 5 6 7 8 9

DEL MONTE FOODS, INC.



1 2 3 4 5 6 7 8 9 10 11 12

DEL MONTE PHILIPPINES, INC.



1 2 3 4 5 6 7 8 9 10 11 12

S&W FINE FOODS INTERNATIONAL LTD.

**DEL MONTE FOODS, INC.**

- PAUL MATTHEW BELIVEAU**  
*Chief Human Resources Officer*

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- BIBIE WU**  
*Chief Communications & Technical Development Officer*

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- TODD STILLWELL**  
*Senior Vice President, Logistics, Planning and Customer Supply Chain*

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- SPENCER LEE**  
*Chief Financial Officer*

---

- GREGORY LONGSTREET**  
*President and Chief Executive Officer*

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- WILLIAM SAWYERS**  
*General Counsel, Chief Compliance Officer, Secretary*

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- DANIELA VONGHIA**  
*Senior Vice President, Operations*

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- DAVID STIS**  
*Chief Commercial Officer*

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- JEANETTE NAUGHTON**  
*Vice President, Strategic Planning*

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**DEL MONTE PHILIPPINES, INC.**

- EILEEN ASUNCION**  
*Group Head, Commercial Joint Venture (JV) Operations*

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- TAN CHOOI KHIM**  
*Group Head, International Commercial Operations*

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- RUIZ SALAZAR**  
*Chief Human Resource Officer*

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- PARAG SACHDEVA**  
*Chief Financial Officer*

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- LUIS ALEJANDRO**  
*President and Chief Operating Officer*

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- JOSELITO CAMPOS, JR.**  
*Chief Executive Officer*

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- IGNACIO SISON**  
*Chief Sustainability Officer*

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- KATHERINE JOY DE JESUS**  
*Group Head, Corporate Legal and Compliance, and Corporate Secretary*

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- THOMAS TEO**  
*Head of Finance and Treasury*

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- SHARON TANGANCO**  
*Chief Marketing Officer*

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- ANGEL GATCHALIAN, JR.**  
*Group Head, Corporate Procurement*

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- IRIS UY**  
*Group Head, R&D*

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**S&W FINE FOODS INTERNATIONAL LTD.**

- MARIA ODETTE LAGUNILLA**  
*Fresh Senior Commercial Manager and Deluxe Lead*

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- MARCO DEO VERDEFLO**  
*Director, Fresh Commercial Operations*

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- RHODORA GUMAPAC-NEGRIDO**  
*Senior Manager, Supply Chain and Product Sourcing*

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- SUMARLEKI AMJAH**  
*Head, ASEAN, MENA and Indian subcontinent (Packaged)*

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- SHARIN REBOLLIDO**  
*Commercial Senior Manager, China, Korea, Hong Kong and Taiwan (Packaged and Beyond Fresh)*

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- TAN CHOOI KHIM**  
*General Manager*

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- RICHARD LIN**  
*Commercial Manager, China (Fresh and Packaged)*

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- WARUNEE KARNASUTA**  
*Commercial Manager, Europe, Middle East and Africa (Packaged)*

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- YAP SIEW LING**  
*Commercial Manager, Europe, Middle East and Africa (Packaged)*

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- FRITZ MATTI**  
*Commercial Manager, Japan (Fresh and Packaged)*

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- MA. MARIETA BRUGADA**  
*Finance Director, Mindanao Operations and International Market*

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- KRISTOFFER VINCENT SAN MIGUEL**  
*Senior Manager, International Markets Finance*

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# INNOVATION IN PURSUIT OF HEALTH AND WELLNESS



For 138 years, Del Monte has been driven by its mission to nourish families with the earth's goodness. Through its powerful portfolio of brands, including Del Monte, Contadina, College Inn, Kitchen Basics, Joyba, Take Root Organics, and S&W, the Company offers a diverse selection of premium food staples and snacks that are nutritious and delicious. Del Monte's dedication to sustainability and accessibility ensures that everyone can enjoy great-tasting food they can feel good about, contributing to a healthier future for all.

## USA

Trusted in households throughout America, Del Monte Foods continues to prioritize packaged food products that are healthy, tasty, convenient and satisfy the needs of today's consumers. By expanding its powerful portfolio and reaching new consumers, the Company is cultivating a healthier, more hopeful tomorrow.

### Del Monte Foods Staples

Del Monte Foods is getting creative in reaching new audiences to promote its beloved food staples, catering to consumers' growing demand for convenient yet healthy food options.

### Reaching New Audiences for Beloved Products

In June 2023, Del Monte Foods released survey data on snacking attitudes and behaviors for U.S. consumers. The data revealed that over two-thirds of U.S. adults choose fruit to feel their best while snacking, and many wish for more adult-oriented fruit cups and snacks.

To meet the needs of both consumers and retailers, Del Monte released two new flavors of Fruit Refreshers - Pineapple & Mango in Prickly Pear Flavored Fruit Water and Peaches in Honeysuckle Flavored Fruit Water - offering a nutritious and convenient grown-up version of beloved childhood fruit cups.



New flavors of Del Monte Fruit Refreshers fruit cups for healthy snacking





**Contadina Fire Roasted Diced Tomatoes Help Make Restaurant-quality Dishes at Home**

In October 2023, Del Monte Foods launched Contadina Fire Roasted Diced Tomatoes. Fire roasted tomatoes are flame charred before being diced and canned, helping create delicious, robust flavors for favorite meals. With a five-year compound annual growth rate of 8%, fire roasted tomatoes deliver meaningful, added value to the category. To encourage usage occasions, Contadina partnered with celebrity chef Michael Symon to inspire home cooks to be creative and innovative using Contadina for a variety of dishes and cuisines.



*New Contadina Fire Roasted Diced Tomatoes for delicious, robust flavors*

**Del Monte Foods Beverages**

Over the past six years, Del Monte Foods has launched multiple new products using breakthrough technologies in ingredients, packaging and processes.

**Expanding Production and Distribution of Joyba Bubble Tea**

At the end of the fiscal year, Del Monte Foods announced a national expansion of Joyba Bubble Tea, a ready-to-drink beverage that highlights a unique blend of innovation and commitment to mental well-being. In June 2023, the brand announced its purpose with the launch of “Real Tea, Real Talk,” a campaign highlighting the importance of real conversations about mental health with peers, featuring resources from Born This Way Foundation. The campaign resonated deeply with Gen Z consumers who prioritize mental health and authentic experiences in everyday life.

Building on the brand’s success, Joyba bubble tea has introduced new lines of botanical teas and reduced sugar offerings as an innovative extension of the core product line.



*New Joyba botanical teas and reduced sugar offerings*

**Del Monte Sustainability**

As part of Del Monte Foods’ purpose to grow a healthier and more hopeful tomorrow, the Company has been focused on growing and producing its products using sustainable and earth-friendly practices.

**Investing in Crop Resilience**

Del Monte Foods is dedicated to sustainability and agricultural innovation through a robust program focused on breeding and testing vegetable seeds. By emphasizing non-GMO methods, the Company is developing crops that exhibit

increased resistance to pests and diseases, a crucial step in ensuring food security and reducing the need for chemical pesticides.

**Collaborating on Regenerative Agriculture**

With the launch of the new Take Root Organics tomato products, the Company has established a collaborative forum for organic tomato growers. This platform allows growers to share best practices, learn about regenerative agriculture processes, and work together to enrich both the collective community and the planet.





# INNOVATION IN PURSUIT OF HEALTH AND WELLNESS

## PHILIPPINES

Innovation in the Philippines has largely focused on strengthening its core categories behind relevant functional benefits. Health and wellness have been the anchor for new product introductions with the consumers' health needs in mind. Finding solutions to address emerging health issues has led to a host of innovative products that offer clinically-proven benefits, from promoting weight management and body fat reduction, to lower cholesterol and better digestion.

### Healthy Beverage

Innovations in the Beverage category are focused on increasing relevance of Del Monte among key consumer segments with adults benefitting from the functional line of 100% Juices and Fit 'n Right while the younger market enjoys the healthy flavor variety of Juice Drinks:

- Innovations on 100% Pineapple Juice aggressively expanded its relevance among a broader base of consumers, with ACE vitamins delivering improved immunity for the family; and 100% Pineapple Juice Fiber-Enriched delivering daily detoxification for young adults.
- 100% Pineapple Juice Heart Smart with Reducol, a special patented blend of plant sterols and stanols clinically proven to help lower bad cholesterol, is addressing the increasing incidence of high cholesterol in the country according to Food & Nutrition Research Institute (FNRI).
- The Company relaunched Fit 'n Right Classic for the evolving fitness enthusiasts who are taking care of their body through diet and exercise. It does not only contain L-Carnitine but also GCE, a combination exclusively available to Del Monte Fit 'n Right to support an individual's fitness goal. It also has a delicious and refreshing taste while delivering the functional benefit. Have a sip of the new Fit 'n Right Green Apple flavor.



New Del Monte Fit 'n Right Green Apple flavor

- True to the promise of healthy fruit goodness in exciting flavors, the Company made the limited edition Del Monte Juice Drink variants, Melon Cucumber and Pineapple Kiwi into mainstays to drive home consumption occasions.



Melon Cucumber and Pineapple Kiwi flavors are here to stay!

- To make Del Monte relevant to the emerging Gen Z consumer segment, Del Monte Fruity Zing, a light and refreshing juice drink was launched at an affordable price. It comes in exciting Apple-Lychee and Calamansi-Lemon flavors in a convenient bottle format for both in-home and out-of-home consumption.



New affordable Del Monte Fruity Zing juice drinks

- The Company entered the fast-growing ready-to-drink milk category with Mr. Milk, an affordable fruit and yogurt-flavored milk drink which now carries 6 flavors: Plain, Strawberry, Green Apple, Mango, Orange and Blueberry. Blueberry, being a flavor loved by kids, was added recently to accelerate Mr. Milk's penetration and consumption frequency.



New Mr. Milk Blueberry flavor loved by kids

- DMPI's strategic joint venture with Vietnam Dairy Products JSC (Vinamilk), a leading regional dairy company, introduced new products in September 2021 which include a line of fortified ready-to-drink dairy products that deliver superb taste and highly relevant functional benefits.
  - ✓ Del Monte Vinamilk IQ Smart Milk Drink comes in chocolate, vanilla and strawberry flavors, and is fortified with Omega 3 & 6 for brain function, Vitamin A for the eyes and B-Vitamins for energy to help children through tough school days; and
  - ✓ Del Monte Vinamilk Yogurt Drink comes in strawberry and mixed fruit flavors, and is fortified with Power 10TM vitamins to help nourish even the pickiest of eaters.

**Convenience Cooking**

The portfolio of products that offers culinary solution to evolving home cooks, and that provides them with healthier alternatives, has expanded. These include lycopene-rich tomato sauces and condiments, culinary sauces and cooking aids with real ingredients.

As a dominant market leader in tomato-based sauces, Del Monte has also invested in growing new variants to increase consumption beyond peak consumption occasions and broaden appeal beyond moms for their families:

- Del Monte Carbonara was relaunched with a refreshed design in recognition of the growing love of Filipinos for beyond red sauces. To build affinity among the young consumers who seek authenticity and restaurant-quality experience, Del Monte Carbonara boasts of being made with real milk and real cream for a delectable pasta one can easily recreate at home.
- With the growth of economy brands in the Spaghetti Sauce and Pasta categories, Del Monte strengthened its position in the value pack segment which combines both the sauce and the pasta in one pack. But beyond this, Del Monte, which prides itself with only the best quality products, reinforced its premium positioning with Del Monte Pasta Italiana that offers al dente pasta to the more discerning consumers. It is made only from the finest durum wheat semolina to give that perfect bite to make chef-quality pasta dishes in the comfort of their homes.



Del Monte Carbonara for a delectable pasta at home



Del Monte Spaghetti, al dente pasta for the discerning consumers

**Snacking**

To participate in the huge snacking segment particularly biscuits, Del Monte launched new affordable trial pack formats and flavors under the Del Monte Potato Crisp brand. These are delicious, crispy-thin and flavorful biscuits offering consumers a healthier snack alternative with its 'baked, not fried' proposition.



Del Monte Potato Crisp Biscuits in smaller packs. Baked, not fried - now with two new flavors of BBQ and sour cream

**Foodservice**

Two new products exclusive to foodservice channel were launched - All Purpose Dressing in 1kg to offer something beyond tomato products, and the 1-litre Pineapple Concentrate with a lower cash outlay versus the dispenser pack.

**S&W IN ASIA**

S&W is the Company's brand platform for Asia, outside the Philippines and the Indian subcontinent, which is adaptable to the diverse tastes of its markets.

Following the success of S&W Sweet 16 fresh pineapple, the Company launched S&W Deluxe Premium, a naturally-ripened extra sweet pineapple, in China, Japan and



Naturally-ripened extra sweet S&W Deluxe fresh pineapples in China, Japan and South Korea

South Korea in November 2021 with favorable market feedback. Majority are sold in China through distributors, and this premium fresh variety is gaining traction in China's retail segment.

As part of S&W's plan to provide high-quality, healthy products globally, it introduced Not From Concentrate (NFC) Pineapple Juice, made of 100% MD2 Pineapple Juice, i.e. from the premium fresh pineapple variety. S&W offers NFC Pineapple Juice to customers as an ingredient for their pineapple smoothies, ice lollies or packaged NFC juice.



S&W customers using NFC Pineapple Juice



# INNOVATION IN PURSUIT OF HEALTH AND WELLNESS



The Group's frozen fruit product uses Nice Tech's revolutionary technology. Extra sweet and golden yellow pineapples from fully ripened fruits are cut into spears then frozen without breaking the cellular structure of the fruit. This technology is superior to the regular Individually Quick-Frozen (IQF) technology.

With the rising global trend on healthy snacks, the frozen product is now in foodservice channels such as KFC in the UK, 7-Eleven in Japan and McDonald's in the Middle East, Balkans and Canada.

Individually packaged frozen Pineapple Stick and frozen chunks called Golden Pineapple have been sold in 7-Eleven Japan since 2018, positioned as an on-the-go healthy snack in the store's chiller section. These are also sold in the UK, Spain, Andorra, China, Hong Kong and South Korea.



Using revolutionary technology, these frozen pineapples have similar properties as fresh cut pineapple when thawed

## INDIA

In line with Del Monte India's stated innovation strategy, the Company expanded its retail portfolio into three adjacent categories. It entered the packaged dates category with a mass variety of Arabian dates in a 500-gram pack size. As one of the few recognized, organized players in the category, its offering quickly gained traction in the market and this introduction became its most successful launch in retail.



New Arabian dates quickly gained traction

Expanding into canola oil

Given the Company's strength and equity in premium edible oils, and as one of the leaders in olive oil, it launched a range of canola oil in 1- and 5-liter. Canola is fast emerging as an equally healthy yet far more affordable option to olive oil in India considering the significant price

increase that olive oil has seen globally over the last couple of years. Del Monte India also expanded its mayonnaise portfolio by introducing a range of salad dressings, an emerging category as consumers switch or upgrade to condiment options that they perceive to be healthier.



Expanding into salad dressings



# U.S. CLAIMS TO FAME



As the **original plant-based food company**, we're always innovating to make nutritious and delicious foods more accessible to consumers across our portfolio of beloved brands, including Del Monte, Contadina, College Inn, Kitchen Basics, Joyba, Take Root Organics and S&W.

**99%**  
of U.S. consumers recognize the Del Monte brand

## RECENT AWARDS AND RECOGNITIONS:

- Food Network selected Contadina Tomato Paste and Contadina Diced Tomatoes as top picks
- America's Test Kitchen awarded College Inn Chicken Bone Broth as its #1 preference in a blind taste test
- Kitchen Basics Bone Broth was a #2 favorite of Tasting Table

## LEADING MARKET POSITIONS

### Canned Vegetables

#1 brand nationally<sup>1</sup>  
6.5x the size of the next largest brand



### Packaged Fruit

#1 Canned fruit brand<sup>1</sup>  
#1 Fastest growing canned pineapple brand



### Broth and Stock

#2 for College Inn brand in Northeast region<sup>1</sup>  
#2 for Kitchen Basics stock brand<sup>1</sup>  
#2 Broth + Stock manufacturer<sup>1</sup>



### Canned Tomatoes

#1 Italian Tomato brand in Paste and Sauce segments  
#1 fastest growing organic brand<sup>1</sup> for Take Root Organics



**THE TODAY SHOW  
SELECTED COLLEGE INN  
BONE BROTH AS ITS  
#1 BONE BROTH**

**DEL MONTE FRUIT  
REFRESHERS  
AND TAKE ROOT  
ORGANICS WON  
2024 PRODUCT OF  
THE YEAR AWARD IN  
TWO CATEGORIES!<sup>2</sup>**

Del Monte was the **FIRST** consumer-facing manufacturer to work with the **USDA** for **NON-GMO CERTIFICATION** for corn products



**99%**  
**TOMATOES**  
are from the U.S. with supply from Italy

**99%**  
**VEGETABLES**  
are from the U.S. with supply from Netherlands, Peru and Poland

**70%**  
**FRUITS**  
are from the U.S. with supply from Mexico, Chile, Philippines, China, Thailand and Greece

**92%**  
of our packaging is non-plastic and recycle-ready

We support **594** GROWERS in USA

We support **130** FRUIT GROWERS in Mexico

**94%**  
of U.S. consumers stated Del Monte is a brand they trust

2024	Vegetables	Tomatoes	Fruits (U.S.)	Fruits (Mexico)
<b>Tons</b>	109,871	137,100	284,022	55,486
<b>Growers</b>	71	13	510	130

<sup>1</sup> Excluding private label.

<sup>2</sup> Product of the Year is the world's largest consumer-voted award for product innovation, where winners are determined by the votes of 40,000 consumers in a national representative survey conducted by research partner Kantar, a global leader in consumer research.



# PRODUCTS



## DEL MONTE IN THE UNITED STATES



JOYBA





## DEL MONTE IN THE PHILIPPINES





# PRODUCTS



## S&W IN ASIA AND THE MIDDLE EAST





## DEL MONTE IN INDIA





## ASIA CLAIMS TO FAME



Throughout our **98-YEAR JOURNEY**, Del Monte is proud to be recognized for our premium quality, nutritious and delicious products

Our operations benefit about **100,000 INDIVIDUALS**

## AWARDS AND RECOGNITIONS

- DMPL's Independent Director **Dr. Emil Q. Javier** was declared a **National Scientist** by the President of the Philippines
- **16 awards** for 12 years from the Singapore Corporate Awards including **Best Managed Board, Best CFO, Best Investor Relations** and **Best Annual Report**
- **Highest ranked** mid-cap company with a **ranking of #8** overall in the **Singapore Governance and Transparency Index** out of 474 SGX-listed companies
- **Finalist** in the **Asia Pacific Tambuli Awards** for **Good Health and Well-Being**, Corporate Purpose Category
- Recognized by LinkedIn as a company with the **"Most Inspirational Team"**



### LEADING MARKET POSITIONS IN ASIA



#### BEANS

**Top 2** in Singapore and Indonesia



#### APPLE CIDER VINEGAR

**Top 2** in ASEAN



#### CANNED PINEAPPLE

**Top 1** in South Korea  
**Top 3** in Singapore



#### CANNED TROPICAL FRUIT

**Top 1** in China and South Korea



#### FRESH PINEAPPLE

**#1** imported pineapple in China  
**Top 3** in Japan and South Korea



### LEADING MARKET POSITIONS IN THE PHILIPPINES



#### PACKAGED PINEAPPLE

**#1** brand nationally  
Also **used for everyday cooking**



#### CANNED MIXED FRUIT

**#1** brand nationally  
**Healthy snack or dessert**



#### RTD JUICES EX FOIL POUCHES

**#1** brand nationally  
**Healthy and refreshing** juices



#### TOMATO SAUCE

**#1** brand nationally  
**Versatile ingredient** for various recipes



#### SPAGHETTI SAUCE

**#1** brand nationally  
For **easy-to-prepare** delicious spaghetti meals

**S&W  
FRESH  
PINEAPPLE**

contains ~100mg of **Bromelain** enzyme per cup that reduces inflammation after injury or surgery

**S&W HEART  
SMART  
PINEAPPLE  
JUICE**

won the **Food & Beverage Award** in the Singapore Business Review Listed Companies Awards for Best Innovation

**FROZEN  
PINEAPPLES**

using **patented freezing technology**, retains fresh-like properties when thawed



**100%**  
of our Culinary products contain  
**ZERO  
TRANS FAT**

**DEL MONTE  
KITCHENOMICS**

has 3 million strong community on Facebook

**DMPL'S CEO  
MR. JOSELITO D.  
CAMPOS, JR.**

Entrepreneur of the Year Awardee  
Asia Pacific Entrepreneurship Awards

**3X  
EMPLOYER OF THE  
YEAR AWARD**

from the People Management  
Association of the Philippines

**44%**  
of senior management  
are women

**14.8 AVERAGE  
TRAINING  
HOURS**  
per employee

**CARBON NEGATIVE**  
given plantation and forest cover

**~690,000 INDIGENOUS**  
trees planted

**~28,000-HECTARE**  
pineapple plantation



**17%  
RENEWABLE  
ENERGY**

supplied for the  
Cannery's power  
requirement

**~22,000  
PATIENTS  
BENEFITED**

from the Foundation's medical,  
dental and mobile missions

**308  
YOUTHS  
GRANTED**

scholarships  
to various schools  
in SY2023-24



# AWARDS

## GOVERNANCE

### Del Monte Pacific Wins the Best Managed Board and Best CFO Awards



DMPL's Executive Chairman, Mr. Rolando Gapud, receiving the Best Managed Board (Gold) Award



DMPL's CFO, Mr. Parag Sachdeva, receiving the Best CFO Award

In the Singapore Corporate Awards (SCA) held on 7 September 2023, DMPL was honored to receive the Best Managed Board (Gold) and Best Chief Financial Officer Awards for mid-cap companies.

Since the SCA began in 2006, the Company has won a total of 17 awards for 12 years since 2010, a significant recognition among companies listed in Singapore.

Del Monte Pacific Ltd has received four distinct awards over the years -- Best Managed Board, Best CFO, Best Investor Relations and Best Annual Report -- and is one of 22 companies to have achieved this feat from among 623 companies listed on the Singapore Exchange.

The SCA comprises six of Singapore's key corporate awards, including Best CEO and Best Risk Management, to recognize and celebrate the best in corporate governance among listed companies in Singapore. The awards are organized by the Institute of Singapore Chartered Accountants, Singapore Institute of Directors and The Business Times, supported by the Accounting and Corporate Regulatory Authority and Singapore Exchange.

### High Corporate Governance Ranking in Singapore

Del Monte Pacific ranked as the highest mid-cap company and 8th overall or Top 1.7% among 474 Singapore-listed companies evaluated in the Singapore Governance and Transparency Index in August 2023.

## COMMERCIAL

### Del Monte Foods' Fruit Refreshers and Take Root Organics Are Best New Retail Products for 2024

40,000 people voted and Del Monte Foods took home two prizes in the 2024 Product of the Year Awards. First in the healthy snack category for Del Monte Fruit Refreshers and another in the meal ingredient category for Take Root Organics. With our team's consistent collaboration and commitment to innovation, this recognition follows many years of winning products within various categories.



Del Monte Fruit Refreshers and Take Root Organics bagged the 2024 Product of the Year Awards

**College Inn Beef Bone Broth Was Selected as #1 Bone Broth by the Today Show**

The Today Show tried seven of the most popular beef bone broth varieties and College Inn Beef Bone Broth was the number one taste-test winner! Remarks included “best-tasting... and College Inn knocked it out of the pasture with a luxurious, thicker, oh-so-potent beef bone broth that stood up to the more expensive options.”



College Inn Beef Bone Broth chosen as #1 bone broth in the Today Show



**HUMAN RESOURCES**

**Del Monte Foods Earns Second Consecutive Perfect Score on the Human Rights Campaign Foundation's Corporate Equality Index**

Del Monte Foods received a perfect score of 100 on the Human Rights Campaign Foundation's 2023-2024 Corporate Equality Index, the nation's foremost benchmarking survey and report measuring corporate policies and practices related to LGBTQ+ workplace equality. This is the second consecutive year the company has earned a perfect score. Del Monte Foods joins the ranks of 545 major U.S. businesses that also earned top marks in 2024.



**Del Monte Foods Ranked #1 Largest Food & Beverage Manufacturer in the Greater Bay Area by San Francisco Business Times**

As an original Bay Area innovator for the past 100+ years, Del Monte Foods continues to transform the company to meet consumers' changing needs — making nutritious, plant-based foods more accessible to all. Del Monte Foods is very proud to once again see the company's growth and impact recognized with the #1 rank in the San Francisco Business Times' list of Largest Food and Beverage Manufacturers in the Greater Bay Area.



**SUSTAINABILITY**

**Del Monte Philippines Cited as One of Philippines' 300 Best Employers**

Del Monte Philippines, Inc. has been recognized as one of the country's Best Employers for 2024 by the Philippine Daily Inquirer and Statista. DMPI ranked number 23 among 300 companies.

The Philippines' Best Employers 2024 was the culmination of a vast and comprehensive research project that covered tens of thousands of evaluations, the opinions of thousands of employees and the scores for hundreds of companies.



## AWARDS

### Del Monte Philippines Bagged the Most Outstanding Labor Management Cooperation Award for the Philippines

Del Monte Philippines, Inc.'s (DMP) Mindanao Labor Management Cooperation (LMC) garnered the 2023 Outstanding LMC for Industrial Peace Award in the Philippines from the National Conciliation and Mediation Board.

DMP had won the same award for Cannery LMC in 2005 and for Plantation LMC in 2007. This is the first time that the Company submitted a consolidated entry for Plantation and Cannery LMCs. DMPI bested around 78 organized companies in the region to emerge as one of the winners that made it to the final round of 9 finalists nationwide.

Amidst challenges, Del Monte's LMC program is a testament of its collaborative efforts towards a lasting and enduring harmony in the workplace.

### Del Monte Foundation Recognized as TESDA's Best Industry Partner

The Del Monte Foundation bagged the Best Industry Partner Award in Northern Mindanao from the Technical Education and Skills Development Authority (TESDA) for its exceptional efforts and significant impact in the field of technical education and skills development.

### Del Monte Foundation Received the Salamat Po Award from DSWD

The Del Monte Foundation received the Salamat Po Award from the Department of Social Welfare and Development (DSWD) - Region X. The Salamat Po Award celebrates and honors organizations and individuals, both in government and private sectors, who have contributed a positive impact on the lives of Filipinos through the delivery of basic social services and programs. Del Monte's community outreach programs have served rural areas in Northern Mindanao since the 1950s.

Its programs include scholarships and school assistance, technical skills training and livelihood support, health and medical services, family welfare, community infrastructures and environment conservation initiatives.



Del Monte Philippines received the Most Outstanding Labor Management Cooperation Award

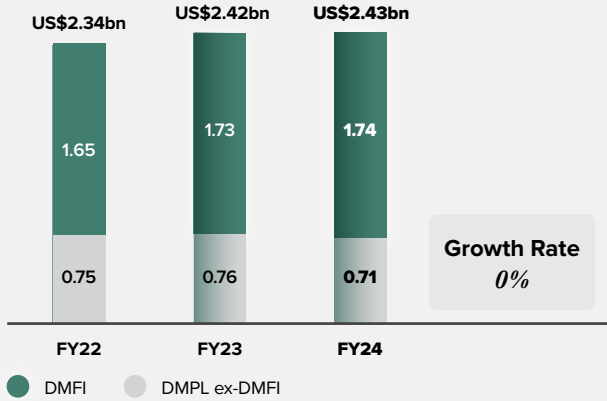


Del Monte Foundation Executive Director, Ms. Bella Quimpo, receiving the Best Industry Partner Award from TESDA

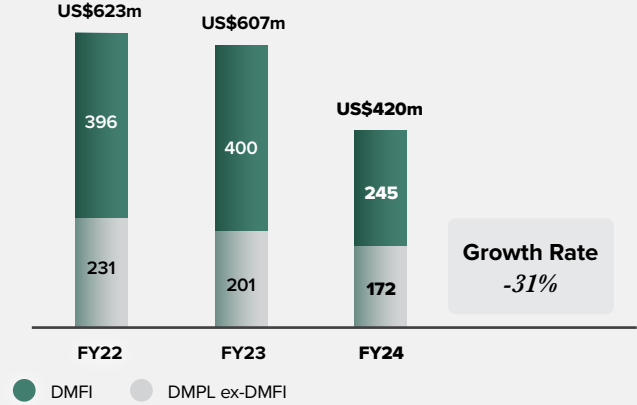
# OPERATING AND FINANCIAL REVIEW

## DMPL FINANCIAL PERFORMANCE ON RECURRING BASIS

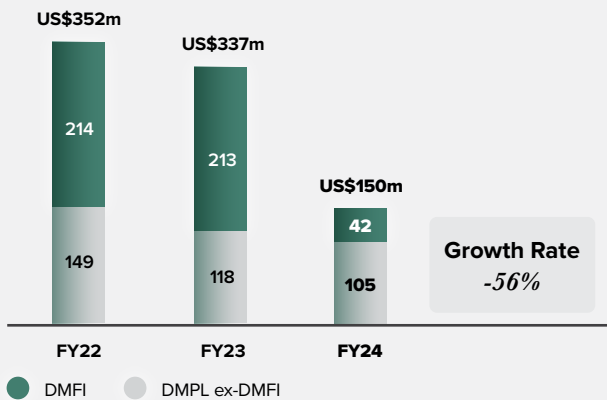
### Net Sales



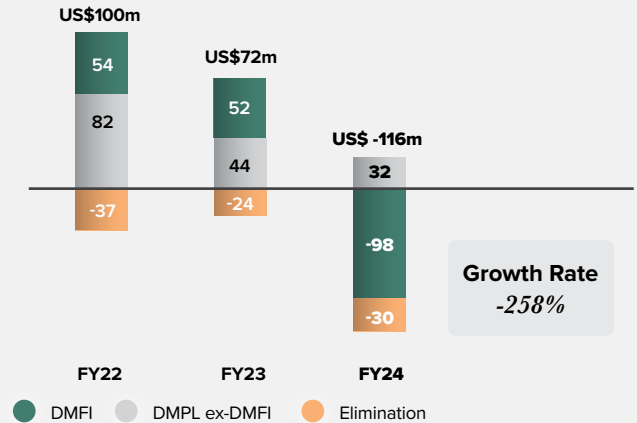
### Gross Profit



### EBITDA



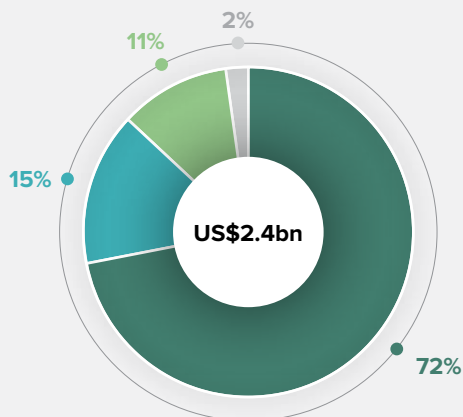
### Net Profit



Notes: There were no one-off items in FY2022

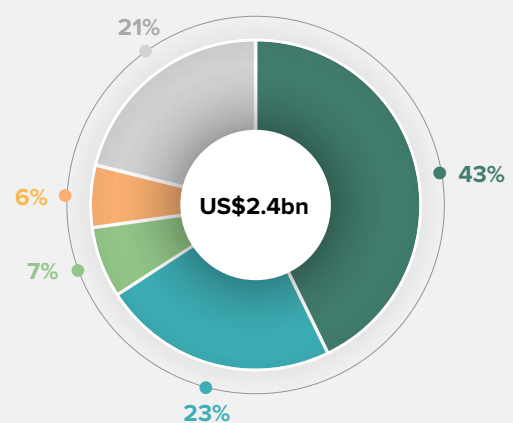
The figures do not sum up to the totals due to elimination adjustments on consolidation

### DMPL FY2024 SALES (By Geography)



● Americas ● Philippines ● Asia ex-Philippines ● Europe

### DMPL FY2024 SALES (By Product)



● Meals and Meal Enhancers ● Snacking and Desserts  
● Premium Fresh Fruit ● Beverage ● Others

# OPERATING AND FINANCIAL REVIEW

## SUMMARY

For the year ended FY2024, DMPL generated stable sales of US\$2.4 billion on higher sales in the U.S. and higher exports of fresh pineapples to China, South Korea and Singapore, offset by lower exports of packaged products. Sales from the Philippines were in line with prior year.

However, gross profit and EBITDA were lower by 31% and 60% to US\$419.6 million and US\$130.5 million, respectively, on higher inflationary and operational costs brought about by higher inventory in the U.S. and lower pineapple supply and productivity in the Philippines.

DMPL incurred a net loss of US\$129.2 million versus the prior year period's net profit of US\$16.9 million. This year included one-off expenses of US\$13.3 million in DMFI primarily consisting of severance cost, IPO-related cost and professional fees. DMFI's IPO had been postponed.

## SALES

### USA

The Group's U.S. subsidiary, Del Monte Foods, Inc., (DMFI), generated

sales of US\$1.7 billion or about 72% of Group sales. Sales were marginally higher by 0.6% driven by pricing actions in FY2023 and FY2024, incremental volume from foodservice and e-commerce, as well as higher broth and stock sales from College Inn and Kitchen Basics, and higher Joyba bubble tea sales, which offset lower volume from strategic exit from the lower margin co-pack business (packing for other manufacturers), category headwinds across canned products and increased trade spend to sustain and grow market share.

DMFI continues to pursue its innovation efforts and expand on new product offerings. In February, DMFI received Product of the Year awards in two categories: first in the healthy snack category for one of its newest innovations, Del Monte Fruit Refreshers and another in the meal ingredient category for Take Root Organics. Product of the Year award is the world's largest consumer-voted award for product innovation. Winners are determined by the votes of 40,000 consumers in a nationally representative survey conducted by research partner Kantar, a global leader in consumer research. This year marked 16 years of the award in the U.S. and more than 30 years globally.

DMFI's Joyba Bubble Tea was named by the Refrigerated and Frozen Food Awards as one of the Best New Retail Products for 2023. Retailer reception to Joyba's national launch has been extremely strong, and it is performing better than the category. In the three years since its launch, Joyba has become the number 1 bubble tea in USA in dollar sales and strongest velocities.

New products sales reached US\$138.4 million during the year and contributed 7.7% to DMFI's total sales in FY2024.



Joyba bubble tea, a hit with Millennials and Gen Z

## Consumers are closely considering how they spend their \$

We have entered an era of calculated consumption and spending



### HOW CONSUMERS ARE EATING

- ✓ **Eating meals at home**, most of the time
- ✓ **Opting for less costly food** that stretch a meal & their \$
- ✓ **Cutting back on discretionary items** and ingredients
- ✓ **Shifting across forms/types to save money** - growth in starch pasta/potatoes
- ✓ **Minimizing food waste** where possible, previously 1/3 of household purchases
- ✓ Harnessing **QSR/Coffee Shops to save money** or time



### HOW CONSUMERS ARE SHOPPING

- ✓ **Adopting saving strategies** that work for them
- ✓ Hunting for the **best value across retailers and channels**
- ✓ Relying more on **just-in-time purchases**
- ✓ Sticking to the list, buying **fewer impulse items and stock up/pantry loading**
- ✓ **Reconsidering Private Label offerings**
- ✓ **Leveraging the Internet to find the best deal**, whether buying online or offline



### HOW RETAILERS ARE RESPONDING

- ✓ **Actively destocking** as volume sales soften and supply concerns abate
- ✓ **Promoting value via their own brands and leading brands** to meet consumers' demand for lower prices
- ✓ **Requiring more frequent and deeper promotional support** to win key merchandizing periods
- ✓ **Looking for new ideas and new products** to spark sales
- ✓ **Taking advantage of the abundant inventory** within the supplier community



## New Item Platforms Inspired by Consumer Trends



### Global Cuisine & Bold Flavors



Global / Spicy Flavors



Botanicals



Fire-Roasted



Bubble Fruit Gel



Unique "Charcuterie" Varieties



### Health & Wellness



High Protein Bone Broth Protein



Petite and Tender Vegetables



Fruit Refreshers Better For You Snacking



Tomato Reduced Sodium



Sippables Protein, Red Sodium



Reduced Sugar



### Everyday Value



Value Packs / Value Pricing



DMFI grew its market shares in canned vegetable, fruit, tomato and fruit cup snacks. Vegetable had an exceptionally strong Holiday especially at Walmart where the Company participated in their Holiday Meal Train merchandizing platform. DMFI cemented its leading market share position across its core business.



### Market Position in Key Categories in the USA

Products	Market Position	Market Share	Change vs. prior year	Brands
Canned Vegetable	#1	22.9%	+0.9 ppt	
Canned Fruit	#1	19.9%	+0.5 ppt	
Fruit Cup Snacks	#2	26.7%	+0.1 ppt	
Canned Tomato	#3	6.0% <sup>1</sup>	+0.1 ppt	
Broth	#2	9.2% <sup>2</sup>	-0.1 ppt	

Market position is for branded only, ex-private label

<sup>1</sup> Combined share for Del Monte, Contadina, S&W and Take Root Organics brands

<sup>2</sup> Combined share for College Inn and Kitchen Basics brands

Source: Circana OmniMarket Core Outlets, DMFI Custom DBs, Equivalent Volume share, Total U.S. MULO, 12 months ending 28 April 2024

# OPERATING AND FINANCIAL REVIEW

Foodservice sales in the U.S. improved by 19% to US\$117.7 million bringing it to 6.8% of total DMFI sales. In the past year, DMFI had focused on growing within the non-commercial/group purchasing organization segment with special attention on healthcare and college and universities. DMFI has successfully grown its core fruit and vegetable categories through account conversions and menu development. DMFI also continues to expand into new school districts and states providing nutritious fruit and vegetable that are “Buy American Compliant” and meet the K12 School Nutrition dietary policies.



DMFI has successfully grown its core fruit and vegetable categories through account conversions and menu development

## Philippines

Sales in the Philippines of US\$360.0 million in FY2024 were in line with prior year’s sales both in peso and U.S. dollar terms. Robust double-digit growth in convenience store and foodservice, as well as strong e-commerce sales which more than doubled, offset the decline in general trade. Modern trade sales were relatively flat against prior year.

Sales of culinary products were higher while packaged fruit and beverage were flat. Del Monte Philippines continued with compelling strategic

campaigns and value bundles. Campaigns included Saucy Weekends promoting more members of the family enjoying the saucy dish made with Del Monte Tomato Sauce. Del Monte Spaghetti Sauce also started the Birthday campaign in its bid to own the most frequent occasion when pasta is served at home with fully-integrated advertising and the Limited-Edition Birthday Collectibles sold in stores. These resonated well with consumers as these reinforced Del Monte’s value amidst the inflationary environment.



Saucy Weekends campaign promoting saucy meals with tomato sauce



Re-aired TV ad: “Pineapple Juicy Sweetness, Loved by Kids”



Spaghetti Sauce Birthday campaign with Limited-Edition Birthday Collectibles



Del Monte Philippines introduced the Blueberry flavor to its Mr. Milk yogurt drink line which is now the fastest growing flavor. To increase its presence in snacks and offer young consumers their preferred flavors, Del Monte launched the Sour Cream and Barbecue variants to its Del Monte Potato Crisp range.

To participate in the ready-to-drink PET juice's growth, the Company launched its latest innovation, Del Monte Fruity Zing, a competitively priced juice at Php25. It is uniquely

positioned as an on-the-go dual flavor refreshment for the Gen Z's. Del Monte Fruity Zing had been placed in 8,000 supermarkets and convenience stores.

Del Monte strengthened its market leadership in key product categories, including packaged pineapple, mixed fruits, tomato sauce and spaghetti sauce behind programs driving occasion-based messaging, versatile recipe usage and value bundles. Canned mixed fruit and spaghetti sauce had notable increases of 2

percentage points each. Canned mixed fruit's share grew due to lower-priced flanker brand, Today's, with key competitors declining double-digit. Spaghetti Sauce increased share due to Del Monte and Today's brands maintaining their strength from the peak Christmas season demand, and value packs' growth across regions and mainly supermarkets. However, RTD juices lost share to low-priced competitors which the Company had addressed with the introduction of Fruity Zing.



New Mr. Milk Blueberry flavor loved by kids



Del Monte Potato Crisp added Sour Cream and Barbecue flavors

### Market Leader in Various Categories in the Philippines

Products	Market Position	Market Share	Change vs. prior year	Brands
Packaged Pineapple	#1	95.7%	+0.4 ppt	Del Monte
Canned Mixed Fruit <sup>1</sup>	#1	76.8%	+2.1 ppts	Del Monte Today's
RTD Juices ex-foil pouches	#1	40.2%	-1.3 ppts	Del Monte
Tomato Sauce	#1	84.9%	+0.8 ppt	Del Monte
Spaghetti Sauce <sup>2</sup>	#1	41.8%	+2.0 ppts	Del Monte Today's Contadina

1 Combined share for Del Monte and Today's brands

2 Combined share for Del Monte, Today's and Contadina brands

Source: The Nielsen Company - Retail Audit Data, 12 months to April 2024



## OPERATING AND FINANCIAL REVIEW

Foodservice and convenience store channels continued their growth momentum with sales up 13% and 19%, respectively, on new accounts, outlets and menu ideas. Del Monte products are now part of the ingredient in additional 210 dishes of strategic customers and it executed menu ideation in 29 major accounts. The Company also placed 10 products – 5 Tetra Pak juices, 1 canned pineapple orange juice, 2 Del Monte Vinamilk IQ Smart milk and 2 Fruity Zing juices - in convenience stores.

Consistent to owning the Christmas season, Del Monte Pineapple Sliced and Tidbits were highlighted in holiday offerings of big chain accounts like Bonchon, Kenny Rogers Roasters and Kuya J.



10 products placed in convenience stores

### International/Exports

International markets, composed of fresh produce and packaged goods, generated sales of US\$303.8 million, down 12%. Fresh sales which accounted for US\$160.7 million were up 8%; however, packaged sales which accounted for US\$143.1 million were lower by 26% due to lower sales to DMFI. S&W branded business achieved robust sales growth of 20% to US\$156.0 million.

Fresh sales rose driven by stronger demand in China, South Korea and Singapore, as well as favorable mix with increased volume of the higher-margin premium S&W Deluxe pineapple, and better pricing.

S&W, along with its major distributor partner, held the first ever S&W Pineapple Festival in China covering more than 300 retail stores and 9



Del Monte pineapple is a feature in Bonchon's Christmas dish

wholesale markets to communicate S&W's strong commitment to the Chinese market and showcase its innovative products.

S&W Deluxe fresh pineapple was also launched for the first time in select retail outlets in Metro Manila.



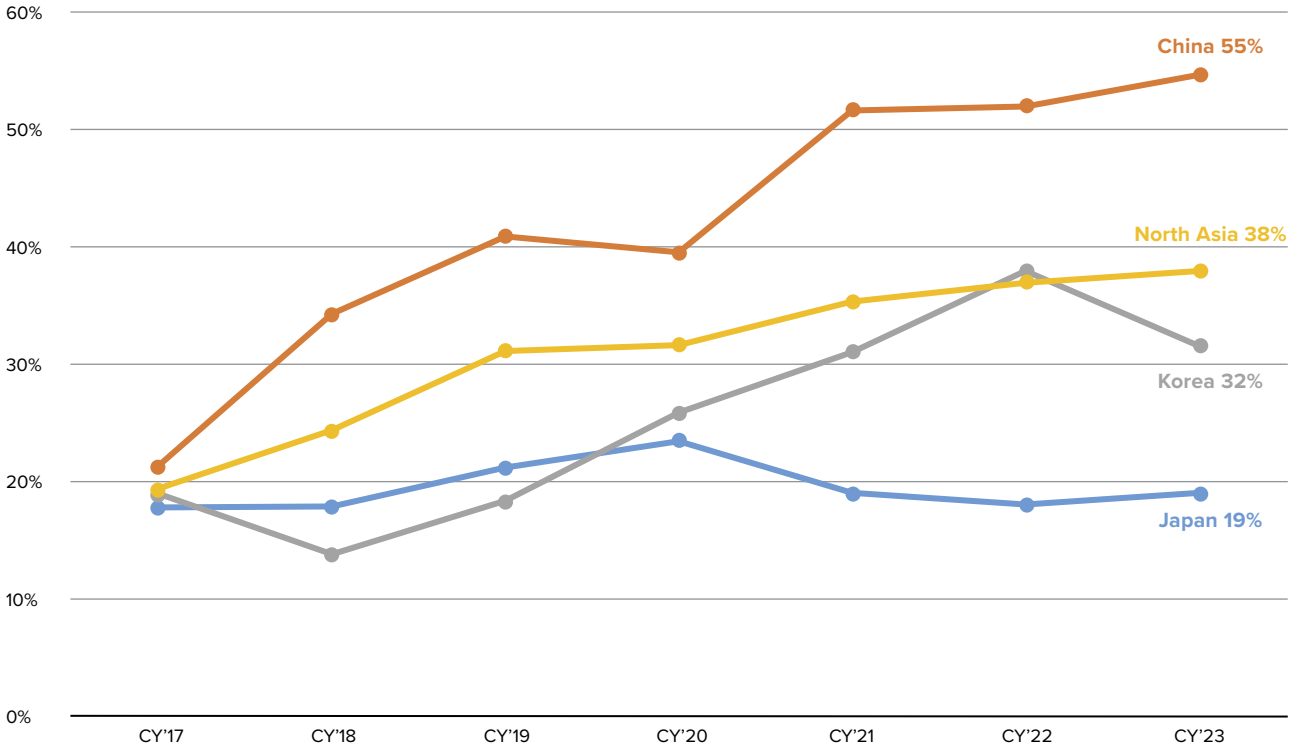
S&W Pineapple Festival launch in Hebei Gaobeidian, the biggest wholesale market in North China



S&W Deluxe Pineapple was first launched in Shopwise Gateway during its store opening on 27 July 2023

The Group's high quality, premium MD2 pineapple makes it the largest fresh pineapple exporter to China with a 55% share and one of the three biggest exporters to Japan and South Korea.

**S&W Fresh North Asia Market Share (CY2017-2023)**



Source:  
 CY2020-2022 Imports Data from Asiafruit Congress Statistical Handbook;  
 CY2023-24 from Customs Data of Importing Country

With the rising global trend on healthy snacks, the Group's Nice Fruit frozen pineapple spears and chunks healthy snack/dessert has gained traction, now sold in more foodservice channels such as KFC in the UK, 7-Eleven in Japan and McDonald's in the Middle East, Balkans and Canada. In FY2024, frozen Pineapple Chunks were launched in Ireland by the Group's customer, Green Isle, as one of the latest additions to their perfect-for-lunchbox and on-the-go fruit snacks range. These are now available in all major retail stores in Ireland. S&W Frozen Pineapple Stick for consumption as a popsicle was also launched in 7-Eleven Taiwan.



Frozen pineapple chunks launched in Ireland by DMPL's customer



SS&W Pineapple Stick is now in Taiwan!

## OPERATING AND FINANCIAL REVIEW

Packaged sales decreased with lower sales in USA due to DMFI's inventory correction process; however, S&W sales of packaged pineapple in North Asia, Southeast Asia and the Middle East were slightly higher.



McDonald's China's Pineapple Chicken Fillet Burger featuring S&W Pineapple Slice

In the foodservice segment, McDonald's China and McDonald's Hong Kong launched Chinese New Year promotions featuring S&W Pineapple Slices in their burgers and S&W Fiesta Fruit Cocktail in their yuzu drink. In addition, KFC launched a special NBA-themed Pineapple



KFC Pineapple Beef Burger featuring grilled S&W Pineapple Slice

Beef Burger in their menu, featuring grilled S&W Pineapple Slice.

S&W is also riding on the fruit tea trend in China having introduced its pineapples in fruit tea chains Cha Bai Dao, Goodme and Heytea.



Heytea's Black Pineapple Fruit Tea

### India

Sales at our joint venture Del Monte Foods Private Limited in India (formerly FieldFresh Foods), which are equity accounted and not consolidated, were US\$65.5 million, 1% lower versus prior year in U.S. dollar terms but up 2% in rupee terms. There was sustained growth from its retail business primarily in traditional trade.

Given the Company's strength and equity in premium edible oils, and as one of the leaders in olive oil in India, it launched canola oil in 1- and 5-liter. Canola is fast emerging as an equally healthy yet far more affordable option to olive oil in India considering the significant price increase that olive oil has seen globally over the last couple of years. Del Monte India also expanded its mayonnaise portfolio by introducing a range of salad dressings, an emerging category as consumers switch or upgrade to condiment options that they perceive to be healthier.

Del Monte India's new factory in Punjab started operations in October 2023. It manufactures tomato-based sauces as well as mayonnaise and its derivatives.

Operating profit of US\$1.4 million improved by 46% with margin improvements from strategic raw

material sourcing and counter inflationary price increases.

However, DMPL's share in India was a US\$0.1 million loss from a US\$0.1 million profit in the prior year mainly due to a catch-up accounting adjustment in prior year.



Expanding into canola oil and salad dressing



## GROSS PROFIT AND MARGIN

DMPL's gross profit decreased by 31% to US\$419.6 million while gross margin declined to 17.3% from 25.1% on higher inflationary and operational costs brought about by higher inventory in the U.S. and lower pineapple supply and productivity in the Philippines.

DMFI reported a gross profit of US\$245.1 million, lower by 39% versus last year's US\$400.3 million. Gross margin declined to 14.1% from 23.1% driven by higher variable product cost, sale of high-cost FY2023 pack inventory (with high

metal, raw produce and logistics cost), higher waste from aged inventories and discontinued products, and higher warehousing costs from higher inventory levels. Additionally, margins were impacted by increased trade spend because of strong promotional activities to gain market share in declining categories. This was partly offset by price increases last year and early this year.

DMFI closed two vegetable plants in Wisconsin and Washington, and consolidated its green beans volume from Wisconsin into another plant, which should lower fixed costs going forward.

DMPL ex-DMFI delivered gross profit of US\$172.1 million, lower by 14.5% than the US\$201.4 million last year. Gross margin decreased to 24.2% from 26.3% on higher product costs brought about by lower pineapple supply and yield which resulted in lower cannery tonnage and under absorption of fixed cost as most growing costs are fixed in nature. This was partly mitigated by price increases to manage inflation, and favorable sales mix from higher sales of the high margin S&W Deluxe fresh pineapples.

## ONE-OFF EXPENSES

DMFI One-Off Expenses (in US\$m)	FY2024	FY2023	Booked Under
Severance	7.5	-	G&A
IPO-related* cost	4.8	-	G&A
Professional fees	4.6	-	Other Income/Expense
Settlement of legal claims	2.0	2.5	Other Income/Expense
Excess of net realizable value over inventory cost related to the Kitchen Basics acquisition	1.6	5.0	Other Income/Expense
Plant closure	(1.4)	-	Other Income/Expense
Early redemption fee for US\$500m Notes	-	45.5	Interest Expense
Write-off of deferred financing costs (non-cash)	-	26.3	Interest Expense
<b>Total (pre-tax)</b>	<b>19.1</b>	<b>79.3</b>	
Tax impact	(4.9)	(20.3)	
Non-controlling interest	(0.9)	(3.8)	
<b>Total (post tax and NCI)</b>	<b>13.3</b>	<b>55.2</b>	

\*postponed

## EBITDA AND NET PROFIT

The Group generated an EBITDA of US\$130.5 million, 60% lower than prior year's US\$329.7 million due to the unfavorable operating results of both DMFI and DMPL ex-DMFI. DMFI reported an EBITDA of US\$22.9 million, down from US\$206.0 million driven by higher costs as discussed above, partly offset by price increases. DMPL ex-DMFI generated an EBITDA of US\$105.3 million,

down 11% due to higher operating costs, partly offset by lower variable distribution and deliberate cuts on administrative cost.

The Group incurred a net loss of US\$129.2 million versus the prior year period's net profit of US\$16.9 million. This year included one-off expenses at DMFI of US\$13.3 million primarily consisting of severance cost, IPO-related cost, and professional fees. DMFI's net loss was US\$111.0 million

from last year's net loss of US\$2.8 million, while DMPL ex-DMFI had a net profit of US\$12.2 million, lower versus last year's US\$44.1 million.

## INVENTORIES

DMPL's inventories had stabilized at US\$1.04 billion as at 30 April 2024 from US\$1.08 billion last year. There was a deliberate reduction of DMFI's high inventory level, and de-stocking of DMPL ex-DMFI's inventories.

# OPERATING AND FINANCIAL REVIEW

## CAPEX

Capital expenditures were US\$187.6 million in FY2024, lower than the US\$237.9 million in FY2023. DMFI accounted for US\$43.1 million of Group capex in FY2024, lower than the US\$55.4 million in FY2023 due to lower additions in CIP. DMPL ex-DMFI's capex accounted for US\$144.5 million in FY2024, lower than the US\$182.5 million in FY2023 due to lower additions in Bearer plants, CIP and leasehold improvements. DMPL ex-DMFI capex was comprised mostly of additions to bearer plants at US\$125.4 million, with the balance of US\$19.1 million for building, CIP, machinery and equipment.

## CASH FLOW AND DEBT

The Group's working capital decreased to US\$39.6 million net liability in FY2024 from US\$252.9 million in the prior year. The decrease in working capital was due to the shift to current from non-current liability for long-term loans maturing in the next 12 months.

DMPL believes that it will be able to pay or refinance its liabilities as and when they fall due, considering that the Group continues to find new sources of funding and improve cash management:

- The Group continues to get incremental short-term lines from partner banks for meeting its short-term obligations that will provide sufficient working capital financing to meet its objectives and future financial obligations.
- The Group has new proposals from reputed financial institutions for new long-term loans.

In addition:

- US\$500 million of current liabilities pertains to certain obligations of the Company maturing in less than a year in respect of which discussions have been progressing with the partner banks for extension and refinancing for up to three years.

Management remains vigilant in managing its costs and is focused on restoring gross margin both in the U.S. and the rest of DMPL.

Despite incurring a loss, the Group generated positive cash flow from operations amounting to US\$369.3 million, which was a turnaround from the cash outflow of US\$2.8 million last year mainly driven by better working capital management, in particular, inventory.

The Group's net debt (borrowings less cash and bank balances) amounted to US\$2.28 billion as at 30 April 2024, almost similar to the US\$2.25 billion as at 30 April 2023. Out of the total net debt of US\$2.28 billion, DMFI accounted for US\$1.16 billion while DMPL ex-DMFI accounted for US\$1.12 billion.

However, the Group's net debt/adjusted EBITDA increased to 15.3x from 6.7x, and gearing to 9.0x from 5.8x. While overall debt level was stable, the much lower EBITDA and net income reduced total equity resulting in higher gearing ratios.

## DIVIDENDS

No dividends were declared for FY2024 due to the net loss position of DMPL.

	For the fiscal year ended 30 April	
	2024	2023
Name of dividend	N.A.	Final Ordinary
Type of dividend	N.A.	Cash
Rate of dividend	<b>Nil</b>	<b>US\$0.0013 per ordinary share</b>
Tax rate	N.A.	Nil
Book closure date	N.A.	11 July 2023
Payable date	N.A.	25 July 2023

## QUARTERLY RESULTS

FY2024 Quarterly Results					
(Amounts in US\$ million unless otherwise stated)	1Q	2Q	3Q	4Q	Total
Turnover	516.7	667.1	646.7	597.3	2,427.7
Gross Profit	108.3	135.5	116.6	59.1	419.6
EBITDA	51.1	63.9	40.5	(25.0)	130.5
Operating Profit	26.4	44.1	22.8	(48.3)	45.0
Net Profit	(13.1)	(8.5)	(29.0)	(78.6)	(129.2)
Net Profit - without one-offs	(13.1)	(6.9)	(28.5)	(67.4)	(115.8)
Gross Margin (%)	21.0	20.3	18.0	9.9	17.3
Operating Margin (%)	5.1	6.6	3.5	(8.1)	1.9
Net Margin (%)	(2.5)	(1.3)	(4.5)	(13.2)	(5.3)
EPS to common (cents)	(0.67)	(0.44)	(1.49)	(4.04)	(6.64)
Net Debt	2,299.7	2,478.6	2,432.4	2,282.9	2,282.9
Net Debt to Equity (%)	599.8	677.9	731.7	901.8	901.8
Net Debt to EBITDA (x)	7.2	9.6	11.4	15.3	15.3
Cashflow from operations	53.5	(91.8)	166.3	241.2	369.3

FY2023 Quarterly Results					
(Amounts in US\$ million unless otherwise stated)	1Q	2Q	3Q	4Q	Total
Turnover	456.6	698.9	681.2	584.6	2,421.3
Gross Profit	131.7	205.3	152.2	117.8	607.0
EBITDA	70.0	124.4	80.2	55.0	329.7
Operating Profit	50.4	103.2	57.2	34.7	245.6
Net Profit	(30.5)	49.5	9.8	(11.9)	16.9
Net Profit - without one-offs	19.6	51.1	11.9	(10.5)	72.2
Gross Margin (%)	28.9	29.4	22.3	20.2	25.1
Operating Margin (%)	11.0	14.8	8.4	5.9	10.1
Net Margin (%)	(6.7)	7.1	1.4	(2.0)	0.7
EPS to common (cents)	(1.65)	2.46	0.46	(0.61)	0.66
Net Debt	1,730.2	2,037.5	2,187.3	2,253.5	2,253.5
Net Debt to Equity (%)	416.5	446.7	582.5	584.2	584.2
Net Debt to EBITDA (x)	5.0	5.6	6.2	6.7	6.8
Cashflow from operations	6.0	(156.9)	71.9	76.3	(2.8)



# QUARTERLY RESULTS

## FIRST QUARTER FY2024

The Group generated sales of US\$516.7 million for the first quarter of FY2024, higher by 13.2% versus the prior year quarter driven by higher sales in the U.S. as well as higher exports of fresh pineapples.

The Group's U.S. subsidiary, Del Monte Foods Inc. (DMFI), achieved sales of US\$356.4 million or 69% of Group turnover. DMFI's revenues grew by 17.8% driven by pricing actions and strong development of the company's branded product portfolio in both traditional and emerging channels.

DMFI grew its leading market share positions across its core businesses of packaged vegetables, fruits, tomatoes and fruit cup snacks, with notable increases across its packaged fruit portfolio. Innovation continued to help fuel the company's growth led by the success of its new Joyba Bubble Tea brand which was recently named by the Refrigerated and Frozen Food Awards as one of the Best New Retail Products for 2023. In addition, Del Monte's new Gut Love and Boost Me Fruit Cup Snacks were recognized as Snack Products of the Year by the 2023 Mindful Awards.

New products launched in the past three years contributed 8.7% to DMFI's total sales in the first quarter.

DMFI generated a gross profit of US\$64.7 million, lower by 17.4% versus prior year quarter's US\$78.4 million. Gross margin at 18.2% declined by 776 bps versus prior quarter's 25.9%. This was mainly driven by inflationary factors coming from sales of high cost FY2023 pack inventory. DMFI implemented a 4% price increase on July 31st and implemented a number of cost savings initiatives to restore margins in the subsequent quarters.

DMPL ex-DMFI generated sales of US\$166.9 million (inclusive of the US\$6.4 million sales by DMPL to DMFI which were netted out during consolidation) which were 3.9% lower than the US\$173.7 million sales in the prior year quarter. The higher exports sales of S&W fresh pineapples,

favorable pricing across almost all segments and higher volume from the Philippine market were offset by lower sales from exports processed business.

DMPL ex-DMFI delivered a lower gross margin of 26.2% from 30.3% in the same period last year as overall pricing improvements were offset by higher product costs brought about by lower plantation yields and inflationary factors as it sells through higher cost inventory from FY2023.

Philippine sales of US\$75.9 million were 5.3% higher in peso terms but marginally flat in U.S. dollar terms due to the peso depreciation. Sales of packaged fruit, beverage and culinary were higher behind compelling communication campaigns including Saucy Weekends campaign promoting tomato sauce, and value-for-money offers amidst a high inflationary environment. Del Monte improved its market leadership shares in all its five core categories of packaged pineapple, mixed fruit, beverage, tomato and spaghetti sauces, with notable increases in fruits behind consumption-building efforts. Foodservice and convenience store channels continued their strong performance with sales up 25.3% and 16.1%, respectively, on new accounts, outlets and menu ideas.

Fresh sales expanded strongly, up 22.9%, driven by increased sales of premium S&W Deluxe fresh pineapples as well as better pricing. S&W, along with a major distributor partner, held the first ever S&W Pineapple Festival in China covering more than 300 retail stores and 9 wholesale markets to communicate S&W's strong commitment to the Chinese market and showcase its innovative products. S&W Deluxe fresh pineapple was also launched for the first time in select retail outlets in Metro Manila. S&W Frozen Pineapple Stick for consumption as a popsicle was recently launched in 7-Eleven Taiwan. It is now available in 3,400 stores.

Sales of packaged pineapple declined mainly due to reduced shipments to USA. As a result of this, total

international market sales of US\$79.7 million were lower by 6.9%.

DMPL's share in Del Monte Foods Private Limited (formerly FieldFresh), the joint venture in India, was a US\$0.1 million profit which declined from prior year quarter's share in profit of US\$0.6 million (which included a one-off miscellaneous income from the sale of its Fresh business). Overall, the India joint venture delivered solid performance with sustained growth across its B2C business and foodservice channel, as well as margin improvements from price increases and better sourcing of key raw materials.

DMFI delivered an EBITDA of US\$25.4 million, down 29.3% versus the US\$36.0 million in the prior year quarter due to margin declines from record level inflation last year. DMFI generated a net loss of US\$9.3 million, lower than prior year quarter's net loss of US\$42.2 million due to the one-off cost of US\$71.9 million or US\$50.2 million post tax and NCI for the refinancing of its high yield loans.

DMPL ex-DMFI generated an EBITDA of US\$25.9 million, lower by 21.8%, and a net profit of US\$4.4 million lower by 74.0% versus the US\$17.1 million last year mainly driven by lower margins.

The Group generated an EBITDA of US\$51.1 million which was lower versus prior year's US\$70.0 million mainly driven by unfavorable operations results from both DMFI and DMPL ex-DMFI. The Group incurred a net loss of US\$13.1 million versus prior year quarter's net loss of US\$30.5 million. On a recurring basis, the Group generated a net loss of US\$13.1 million versus a net income of US\$19.6 million last year mainly due to abovementioned factors.

The Group's net debt/adjusted EBITDA increased to 7.2x from 5.0x last year and gearing to 6.0x from 4.2x due to higher loans from the redemption of DMPL's US\$100 million Series A-2 Preference Shares in December 2022, acquisition of Kitchen Basics and higher working capital, mainly DMFI's inventory.

Although debt levels had gone up, the refinancing of the US\$300 million Preference Shares with bank loans at an average interest rate of 6.80% versus the Preference Share coupon of 10% on a step-up basis if not redeemed, saves the company about US\$10.5 million annually.

The Group's cash flow from operations in the first quarter was US\$53.5 million, higher versus last year's US\$6.0 million mainly driven by lower additions to inventories as an initiative to improve the Group's working capital and generate positive cash flow from operations.

The Group had negative working capital as at 31 July 2023 amounting to US\$132.3 million which was an improvement against the negative working capital of US\$205.3 million as at 30 April 2023.

## SECOND QUARTER FY2024

The Group generated sales of US\$667.1 million for the second quarter of FY2024, lower by 4.6% versus the prior year quarter, mainly driven by lower co-pack sales in the US, and lower export sales of fresh and packaged pineapple and other products.

DMFI achieved sales of US\$494.6 million or 74% of Group turnover. DMFI's revenues declined by 2.3% driven by strategic exit from lower margin co-pack business (packing for other manufacturers), lower sales of plastic fruit cups and canned fruits, partly offset by price increases across branded and non-branded categories. New products launched in the past three years contributed 7.0% to DMFI's total sales in the second quarter.

DMFI grew its leading market share positions across its core businesses of canned fruit, vegetable and tomato.

However, DMFI generated a gross profit of US\$94.4 million, lower by 33.4% versus prior year quarter's US\$141.8 million. Gross margin was 19.1% versus the prior quarter's 28.0%. Cost was significantly impacted by unfavorable cost from the sale of high cost FY2023 inventory which

was inflated due to high metal, raw produce and logistics cost, as well as continued commodity price volatility.

DMPL ex-DMFI generated sales of US\$178.7 million (inclusive of the US\$5.9 million sales by DMPL to DMFI which were netted out during consolidation), 13.6% lower than the US\$206.9 million sales in the prior year quarter. Lower exports of fresh and packaged pineapple and other products were impacted by lower pineapple supply for the second quarter as majority of fruits had matured or ripened early and were thus harvested in the first quarter. Pineapple supply is expected to improve in the fourth quarter.

DMPL ex-DMFI delivered a lower gross margin of 22.5% from 30.1% in the same period last year as overall pricing improvements were offset by higher product costs brought about by lower plantation supply and inflationary factors as it sells through higher cost inventory from FY2023.

Philippine market delivered sales of US\$107.8 million, 1.5% lower in peso terms but flat in U.S. dollar terms. Sales in the culinary and beverage segments experienced growth, driven by the launch of strategic campaigns. Spaghetti Sauce Birthday Campaign including the Limited-Edition Birthday Collectibles resonated well with consumers as it reinforced Del Monte's value amidst the inflationary environment. Del Monte juices launched a youth recruitment campaign aimed at redefining its brand proposition to align with today's dynamic beverage landscape. Del Monte also strengthened its market leadership in key product categories, including packaged pineapple, mixed fruits, and spaghetti sauce behind programs driving occasion-based messaging, versatile recipe usage and expansion of value-for-money package formats. Foodservice and convenience store channels continued their growth momentum with sales up 15.5% and 13.2%, respectively, on new accounts, outlets and menu ideas.

Sales in the international markets declined on both reduced fresh and

packaged sales. Lower fresh sales were driven by lower pineapple supply, as discussed above, which offset favorable sales mix (on the back of increased sales of premium higher-margin S&W Deluxe fresh pineapples) as well as better pricing. Packaged sales decreased with lower sales in USA due to their inventory correction and unserved demand in other markets due to lower pineapple fruit supply. S&W participated in large trade fairs in Hong Kong and Guangzhou to meet current and potential customers and to further expand S&W's footprint in China. In Europe, Frozen Pineapple Chunks were launched in Ireland by the Group's customer, Green Isle, as one of their latest additions to their perfect-for-lunchbox and on-the-go fruit snacks range. These are now available in all major retail stores in Ireland.

DMPL's share in Del Monte Foods Private Limited (formerly FieldFresh), the joint venture in India, was a US\$0.2 million profit which was higher than prior year quarter's share in profit of US\$0.1 million. This was mainly driven by continued margin improvements both from price increases coupled with strategic sourcing of key raw materials.

DMFI delivered an EBITDA of US\$38.6 million, down 55.3% versus the US\$86.5 million in the prior year quarter driven by reduced margins from significantly high cost, and lower volume as discussed above partly offset by lower administration cost. Consequently, DMFI generated a net loss of US\$3.5 million, versus prior year quarter's net profit of US\$37.8 million.

DMPL ex-DMFI generated an EBITDA of US\$24.3 million, lower by 33.9%, and a net profit of US\$1.9 million lower by 88.9% versus the US\$17.5 million last year mainly driven by lower volume attributed to lower pineapple supply and lower shipment to the US.

The Group generated an EBITDA of US\$63.9 million which was lower than the prior year's US\$124.4 million mainly driven by unfavorable operating results from both DMFI and DMPL ex-

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## QUARTERLY RESULTS

DMFI. The Group incurred a net loss of US\$8.5 million versus the prior year quarter's net profit of US\$49.5 million.

The Group's cash outflow from operations in the second quarter was US\$91.8 million, better than last year's cash outflow of US\$156.9 million. This was mainly driven by lower additions to inventory and accounts receivable. Lowering inventory and working capital is a key priority in FY2024 and FY2025.

### THIRD QUARTER FY2024

The Group generated sales of US\$646.7 million for the third quarter of FY2024, lower by 5.1% versus the prior year quarter, mainly driven by lower sales in the US, Philippines and lower export sales of packaged pineapple products.

DMFI generated sales of US\$466.4 million or 72% of Group turnover. DMFI's revenues declined by 5.9% driven by strategic shift away from lower-margin co-pack products that it packs for other manufacturers, as well as lower canned fruit and vegetable sales on declining category trends. Despite this, Del Monte remains to be a leading brand with a number 1 or 2 ranking in majority of its categories. Del Monte canned vegetable had a good holiday season and reached record market share of 23.7%. Lower DMFI sales were partially offset by higher tomato and broth sales, and increased foodservice and USDA wins. In the foodservice channel, DMFI continued to expand into new school districts and states providing nutritious fruit and vegetables that are "Buy American Compliant" and meet the K12 School Nutrition dietary policies. This contributed to the double-digit sales growth in this channel.

Recently, DMFI received Product of the Year awards in two categories: first in the healthy snack category for one of its newest innovations, Del Monte Fruit Refreshers and another in the meal ingredient category for Take Root Organics. Product of the Year award is the world's largest consumer-voted award for product innovation. Winners are determined by the votes

of 40,000 consumers in a nationally representative survey conducted by research partner Kantar, a global leader in consumer research. This year marked 16 years of the award in the U.S. and more than 30 years globally.

New products launched in the past three years contributed 7.2% to DMFI's total sales in the third quarter.

DMFI generated a gross profit of US\$73.1 million, lower by 26.0% versus prior year quarter's US\$98.8 million. Gross margin fell to 15.7% from 19.9% in the prior year quarter as overall pricing improvements were offset by higher trade spend on promotional activities, higher standard costs driven by increases in raw materials and manufacturing costs, unfavorable absorption due to lower pack volume, higher waste from aged inventories and discontinued product portfolio, and higher warehousing costs.

DMPL ex-DMFI generated sales of US\$183.0 million (inclusive of the US\$2.8 million intercompany sales between DMPL and DMFI which were netted out during consolidation), 10.1% lower than the US\$203.7 million sales in the prior year quarter. Lower sales were significantly driven by lower exports of packaged pineapple and other products which had been impacted by lower pineapple supply mainly driven by lower plantation yield from unfavorable weather conditions. Pineapple supply is expected to show some improvement in the fourth quarter.

DMPL ex-DMFI delivered a lower gross margin of 23.3% from 26.1% in the same period last year as overall pricing improvements and better sales mix were offset by higher product costs brought about by lower plantation yield which resulted to lower cannery tonnage, smaller fruit size distribution and unfavorable cost absorption as most growing costs are fixed in nature.

Philippine market delivered sales of US\$107.4 million, 4.0% lower in peso terms and 2.1% lower in U.S.

dollar terms. The downturn in sales was primarily driven by a drop in beverage sales, attributed to the growing emergence of simple juice drink brands and juice PET formats. Efforts to bolster juice sales through ongoing brand campaigns aimed at building brand salience and relevance remain ongoing to spur recovery. Meanwhile, Spaghetti Sauce achieved its highest December market share at 37.8% since 2020, culminating in a third quarter FY2023 share of 39.3%. This holiday season performance was fuelled by the accelerated recovery of spaghetti value packs, distribution expansion and Christmas communication focused on inviting spaghetti preparations to enhance family celebrations. Mr. Milk yogurt drink introduced the Blueberry flavor which is the second top flavor in this category, while Del Monte Potato Crisp launched the Sour Cream and Barbecue flavors. The foodservice channel continued to grow with sales up 13.3% on new outlets, menu ideas and products. It launched the Pineapple Juice 1-liter pack and All Purpose Dressing in 1,266 accounts.

Sales in the international markets declined by 20.6% on reduced packaged product sales which offset the strong growth in Fresh. Improved sales of Fresh were driven by favorable mix due to increased volume of the higher-margin S&W Deluxe pineapple as well as better pricing. Packaged sales declined with lower sales to USA due to their inventory correction and unserved demand in other markets due to lower pineapple fruit supply. In the foodservice segment, McDonald's China and McDonald's Hong Kong launched Chinese New Year promotions featuring S&W Pineapple Slices in their burgers and S&W Fiesta Fruit Cocktail in their yuzu drink. The special promotions covered more than 5,000 McDonald's stores in China and more than 250 stores in Hong Kong.

DMPL's share in Del Monte Foods Private Limited (formerly FieldFresh), the joint venture in India, was a US\$0.4 million loss from prior year



period's US\$0.4 million profit. This was mainly driven by softness in demand across the industry, as well as sales lost from pricing competition. Despite this, margins continued to improve on account of selected price increases as well as strategic sourcing of key raw materials.

DMFI delivered an EBITDA of US\$14.3 million, down 69.5% versus the US\$46.9 million in the prior year quarter driven by reduced margins from significantly high cost and lower volume as discussed above. Consequently, DMFI generated a net loss of US\$23.1 million versus prior year quarter's net profit of US\$5.9 million.

DMPL ex-DMFI generated an EBITDA of US\$25.4 million, lower by 23.4%, and a net profit of US\$1.4 million lower by 89.6% versus the US\$13.2 million from prior year quarter mainly driven by lower volume and higher cost attributed to lower pineapple supply and lower shipment to the US.

The Group generated an EBITDA of US\$40.5 million which was lower than the prior year's US\$80.2 million mainly driven by unfavorable operating results from both DMFI and DMPL ex-DMFI. The Group incurred a net loss of US\$29.0 million versus the prior year quarter's net profit of US\$9.8 million.

The Group's cash flow from operations was US\$166.3 million, better than last year's cash inflow of US\$71.9 million. This was mainly driven by better management of working capital, in particular lower additions to inventory. Lowering inventory and working capital is a key priority in FY2024 and FY2025.

#### **FOURTH QUARTER FY2024**

The Group generated sales of US\$597.3 million for the fourth quarter of FY2024, higher by 2.2% versus the prior year quarter driven by higher exports of S&W fresh and packaged pineapples in North Asia and other markets.

DMFI achieved sales of US\$420.0

million or 70% of Group turnover. DMFI's sales decreased by 2.0% from US\$428.7 million driven by the strategic shift away from lower-margin co-pack products, as well as lower packaged fruit sales on declining category trends. This offset the strong growth of Joyba bubble tea, broth and stock categories, and increased sales from foodservice and USDA. Favorable impact from pricing net of increased trade spends accounted for 2.2%. In the foodservice channel, DMFI continued to expand into new school districts and states providing nutritious fruits and vegetables that are "Buy American Compliant" and meet the K12 School Nutrition dietary policies. This contributed to the double-digit sales growth in this channel.

DMFI continues to pursue its innovation efforts and expand on new product offerings in recent years. New products launched in the past three years contributed 8.4% to DMFI's total sales in the fourth quarter.

DMFI generated a gross profit for the quarter of US\$12.8 million and a gross margin of 3.0% which significantly declined from prior year's gross profit of US\$81.4 million and gross margin of 19.0%. This was mainly attributed to higher variable product and waste cost, and warehousing and distribution costs related to the high inventory level of DMFI. Costs for the quarter included true up from incurred variances that were not cycled in prior quarters, mainly from Mexico and Modesto plants. The nature of variances in Mexico consisted of significant under absorption impact from lower production by almost 35% and strengthening of Mexican Peso against the U.S. dollar by 15% versus annual standard. In Modesto, we also had forecasting gaps in variances related to labor and conversion costs that led to increased cost impact in the fourth quarter. The impact of these two and some other miscellaneous variances related to prior quarters was approximately 500 bps.

DMPL ex-DMFI generated sales of US\$182.1 million (inclusive of the US\$4.7 million sales by DMPL to

DMFI which were netted out during consolidation) which were higher than the US\$180.3 million sales in the prior year quarter. This was mainly driven by higher exports of fresh pineapples across all markets, including the premium quality Deluxe fresh pineapples. Philippine market sales were higher by 3.3% in peso terms, but flat in U.S. dollar terms due to weaker peso.

DMPL ex-DMFI delivered a higher gross margin of 25.0% from 18.5% in the same period last year driven by favorable volume and sales mix from higher sales of high-margin Deluxe pineapples, and better pricing which more than offset the impact of higher product cost caused by lower productivity for both plantation and production, increased growing cost for raw pineapple and higher conversion cost. In addition, DMPL also had favorable impact against the peso from hedging majority of its import transactions.

Philippine market delivered sales of US\$68.8 million, 3.3% higher in peso terms and flat in U.S. dollar terms. Packaged fruit and beverage generated higher sales on the back of new campaigns, value bundles and re-airing of TV ads. The Group launched its latest innovation, Del Monte Fruity Zing, a competitively priced juice, uniquely positioned as an on-the-go dual flavor refreshment for the Gen Z's which received positive online feedback. Del Monte Fruity Zing had been placed in 8,000 supermarkets and convenience stores. Tomato Sauce achieved its highest share in three years of 85.8% driven by a new 'More Saucy' campaign and value bundles for everyday cooking. Spaghetti Sauce also increased market share behind Del Monte and Today's brands maintaining its strength from the peak Christmas season demand.

Sales in the international markets grew by 9.4% driven by the Fresh segment's strong growth of 32.6%. Improved sales of Fresh were led by higher volume to South Korea and China, favorable mix due to increased volume of the S&W Deluxe pineapple

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## QUARTERLY RESULTS

as well as better pricing. S&W is riding on the fruit tea trend in China having introduced its pineapples in fruit tea chains Cha Bai Dao, Goodme and Heytea which spans almost 7,000 outlets combined all over China. KFC in China also launched a special NBA-themed Pineapple Beef Burger, featuring grilled S&W Pineapple Slice. However, packaged sales declined with lower sales in USA due to DMFI's inventory correction. This offset higher packaged pineapple sales in South Korea.

DMPL's share in Del Monte Foods Private Limited (formerly FieldFresh), the joint venture in India, was nil compared to a loss of US\$0.9 million in the prior year quarter. This was driven by growth from the B2C and General Trade business and continued margin improvements attributed to better raw material sourcing, coupled with selective price increases to manage inflation.

DMPL ex-DMFI generated an EBITDA of US\$29.7 million, almost double prior year quarter's US\$15.2 million. Net income of US\$4.5 million was a

turnaround from prior year quarter's net loss of US\$3.7 million. This was mainly driven by significant improvement in gross margin by 650 bps, due to better operating results as discussed above, as well as the favorable impact of prior year's net loss in share from joint venture Del Monte Foods Private Limited which is nil this year.

The Group posted an EBITDA loss of US\$25.0 million, of which DMFI accounted for US\$55.5 million loss. Excluding one-off expenses from DMFI amounting to US\$16.0 million which relates to severance payments, IPO and various professional fees, the Group's recurring EBITDA loss would have been lower at US\$9.0 million but still unfavorable against prior year quarter's EBITDA of US\$56.9 million. This was mainly driven by DMFI's unfavorable results due to significantly higher cost as discussed above. Hence, the Group reported a net loss of US\$78.6 million, higher versus prior year quarter's net loss of US\$11.9 million. Excluding one-off cost, the Group delivered a net loss of

US\$67.5 million versus prior year quarter's net loss of US\$10.5 million.

The Group's cash flow from operations in the fourth quarter was US\$241.2 million, significantly higher versus last year's US\$76.3 million mainly driven by lower inventory and higher collection of trade and other receivables which contributed to higher free cash flow. Lowering inventory and working capital was a key priority in FY2024 and will continue to be in FY2025.

In March 2024, DMPL's indirect subsidiary, Jubilant Year Investments Limited issued Senior Perpetual Capital Securities, amounting to US\$70 million, guaranteed by Del Monte Philippines, Inc. (DMPI) and Philippine Packaging Management Service Corporation. The proceeds of the issuance were used to settle certain derivative rights of DMPI minority shareholder, SEA Diner Holdings (S) Pte. Ltd. and redeem about less than 3% of its shareholdings in DMPI.

# BUSINESS OUTLOOK

In FY2025, the Group's main priorities will be as follows:

1. Plans are underway for the selective sale of assets and injection of equity through strategic partnerships. The Group intends to utilize the proceeds from these transactions to lower leverage.
2. A task force has been formed to restore gross margins both in the U.S. and rest of DMPL from the second half of FY2025 as the Group will still be carrying over high inflationary costs from FY2024 in the first half of FY2025, particularly in the U.S.. Measures will include:
  - Continuation of plans in the U.S. to reduce inventory
  - Reduction of waste and inventory write offs across the Group
  - Reduction of warehousing and distribution costs in the U.S.
  - Consolidation of manufacturing footprint in the U.S.
  - Improved planning through digitization and clear organization accountability
  - Restoration of productivity for processed pineapple C74 variety in the next 12 to 24 months
  - Rightsizing workforce and reduction of fixed costs
3. Continued focused growth for innovation such as Joyba bubble tea in the U.S.
4. Further investment in the growth of the Fresh business in North Asia and other export markets

The Group is pursuing all these initiatives in FY2025 but the results will only be fully reflected in FY2026. Under current conditions, the Group expects to incur a net loss in FY2025 although at a reduced amount.



## USA

Del Monte Foods is dedicated to outperforming its categories and growing market share. Canned vegetable, fruit and tomato category trends have been improving since January and the Company anticipates this trend to continue in FY2025. It is expanding its core categories with line extensions, pack sizes that address consumers' need for value, and new varieties.

Second, it will leverage strong relationships with retailers to drive distribution in existing channels as well as capitalize on growth opportunities in underpenetrated channels. There will be increased penetration in channels such as club, e-commerce, dollar, convenience, natural, drugstores and foodservice. It will also work on winning Holiday merchandizing and improving trade ROI.

Third, it will accelerate new product growth and brand expansion. It will keep expanding its new brands like Joyba bubble tea, Kitchen Basics and Take Root Organics through distribution expansion, marketing investment and new products. Retailer reception of the national launch of Joyba has been extremely strong, with Joyba dollar and unit sales rates significantly higher than category average. Kitchen Basics is projected to continue its momentum, after growing 3x faster than the overall broth and stock category in the second half of FY2024. The Company anticipates that its Joyba and Kitchen Basics brands will make important contributions to both sales and margins.

## PHILIPPINES

Del Monte will restore growth in the Philippines in both core and new products, supported by improvements in the general trade channel.

For beverage, the Group will rebuild brand relevance for Del Monte 100% Pineapple Juice by reinforcing functional benefits among busy adults and drive consumption frequency through habit creation supported by Fiber Cleanse daily campaign. Del Monte will penetrate the Gen Z segment through Fruity Zing, its new exciting affordable refreshment.

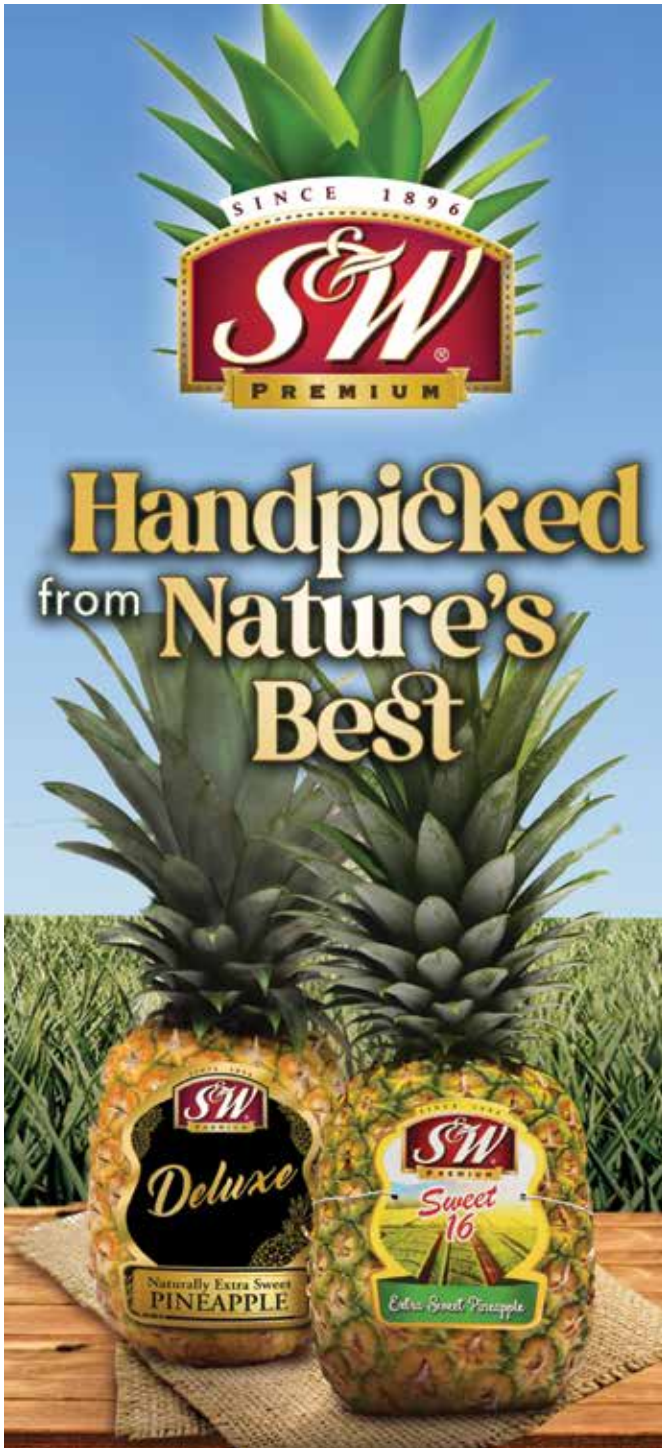
For culinary, the Group will increase consumption of Tomato Sauce and Paste by bringing back relevance in weekly family meals while reinforcing its tomato superiority. For Spaghetti Sauce, it will continue to build market share and user base by owning the biggest kids' occasion – birthday, and strengthen Del Monte's market position on value packs through widespread distribution.

For packaged fruit, Del Monte will push consumption frequency behind a versatility story of pineapple dishes loved by kids and aims to own the dessert space during the peak Christmas season. For non-peak season, it will increase household consumption through trendy desserts.

For Potato Crisp snacks and Mr. Milk, the Group will grow penetration of kiddie households through ownership of school snacks and lunch, while maximizing new flavors.



## BUSINESS OUTLOOK



### S&W

The Group will continue to drive Fresh and Beyond Fresh products (frozen pineapple and Not From Concentrate/NFC juice). It aims to grow market share and maintain market leadership in premium fresh pineapple in key North Asian markets, especially China, where it is a market leader, through its quality and enhanced distribution relationships. Its more premium fresh pineapple, S&W Deluxe, is gaining good traction in China, and is expected to grow more in Japan and South Korea. This variant is naturally-ripened and sweeter with favorable market feedback.

S&W will expand store coverage for fresh pineapple in Tier 2-3 cities in China through existing and new distributors, and expand further in the fresh cut segment in Japan and South Korea retail, where it is among the top three exporters, while also increasing e-commerce sales.

It will further grow value-added pineapple offerings such as Nice Fruit frozen pineapple sticks and NFC pineapple juice as an ingredient in industrial and convenience store juices. Prospects for frozen pineapple sticks remain promising as fast food chains and convenience stores start to offer this product as a healthier dessert or snack alternative.

### INDIA

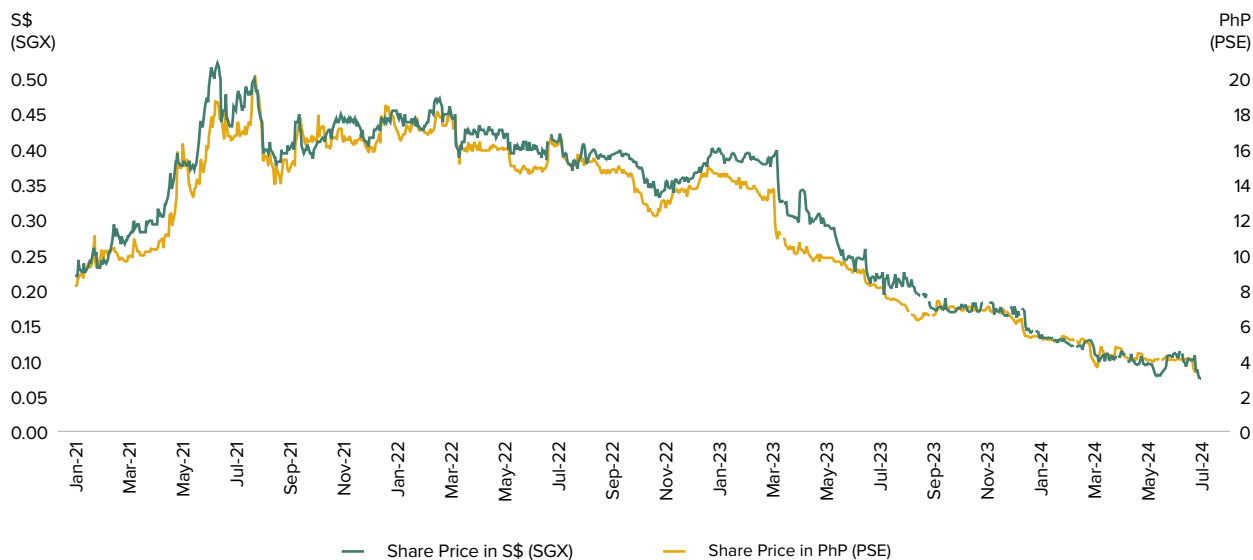
The Group's JV in India, Del Monte Foods Private Ltd. (formerly known as FieldFresh), expects to deliver higher sales while continuing its upward trajectory on contribution margin and operating profit in FY2025.

It plans to increase its general trade and foodservice outlet coverage on the back of ongoing investments in sales manpower. General trade coverage expansion will also be helped by the introduction of a range of product offerings priced at Rs.20 and below. Within B2B, its focus will be on regaining lost ground in existing key accounts and acquiring new customers.

Its strong 'War On Waste' plan is expected to bring in savings across trade spends, manufacturing costs and product cost via alternate vendors and sourcing of raw material and packing material as well as recipe cost optimization.

# SHARE PRICE AND CALENDAR

## DEL MONTE PACIFIC SHARE PRICE ON THE SINGAPORE EXCHANGE AND THE PHILIPPINE STOCK EXCHANGE



## DEL MONTE PACIFIC SHARE PRICE HIGHLIGHTS\*

	in SGX (S\$)				in PSE (PhP)			
	up to 5 July 2024	2023	2022	2021	up to 5 July 2024	2023	2022	2021
<b>Low</b>	0.082	0.126	0.280	0.194	4.50	6.40	12.10	7.26
<b>High</b>	0.134	0.335	0.385	0.465	6.35	14.18	14.80	17.98
<b>End of period</b>	0.082	0.129	0.335	0.405	4.50	6.49	14.00	15.52
<b>Average</b>	0.110	0.212	0.341	0.338	5.53	9.80	13.56	12.82

\*Calendar Year basis

## CALENDAR FOR FY2025 (MAY 2024 - APRIL 2025)

<b>30 Aug 2024</b>	FY2024 Annual General Meeting
<b>10 Sep 2024</b>	1Q FY2025 results announcement
<b>13 Dec 2024</b>	2Q FY2025 results announcement
<b>13 Mar 2025</b>	3Q FY2025 results announcement
<b>26 Jun 2025</b>	4Q FY2025 results announcement

From December onwards, the schedule is indicative and is subject to changes. The final dates will be announced about a week before the results announcement.



Del Monte Pacific's August 2023 AGM

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# RISK MANAGEMENT

## RISK MANAGEMENT FRAMEWORK

The Del Monte Pacific Group (DMPL) has an established enterprise-wide risk management framework that sets out the governance structure to proactively manage risks, including financial, operational, information technology, compliance, and sustainability risks in all levels of the organization, and mitigate the potential impact on people, the environment, corporate governance, and corporate performance.

The framework provides the following considerations for the Board with respect to its risk oversight responsibilities: strategy and goal setting, performance and value creation, governance and policies, culture and practices, communication and reporting.

## RISK MANAGEMENT APPROACH

The Board, with the assistance of the Audit and Risk Committee (ARC), is responsible for the risk governance of the Group. The Board reviews the adequacy and effectiveness of the Group's risk management and internal controls system to safeguard shareholders' interests and the Group's assets. Internal controls are discussed under Principle 9, while the terms of reference of the ARC are outlined under Principle 10 of the Corporate Governance section of the Annual Report.

The Board reviews the principal risks as well as emerging risks. Based on their potential impact and probability, the top risks are mapped and categorized as critical, urgent, or pre-emptive, and are reviewed accordingly. The assessment of risks includes actions taken to date and further steps to mitigate the risks based on objectives, goals, strategies and measures,

management concerned, timeline, an estimate of the potential impact, and an evaluation of whether the risks are rising or declining.

Risk assessment and mitigation are aligned with strategy and form an integral part of the annual planning and budgeting process. Risks are identified and managed to reduce the uncertainty associated with executing business strategies and to maximize opportunities that may arise. The Board believes that risk management provides the framework for management to assess risk and embrace a mindset of mitigation and resilience.

## RISK MANAGEMENT AND INTERNAL CONTROLS

The Group maintains an effective system of risk management and internal controls addressing financial, operational, compliance, and information technology (IT) controls, and risk management policies and systems established by Management. These controls are designed to provide reasonable assurance as to the adequacy, effectiveness, and efficiency of operations, reliability of financial reporting, and compliance with applicable laws and regulations.

The adequacy and effectiveness of these controls are subject to a periodic review by the Group's Internal Audit department and monitored by the ARC. In addition, the Group's external auditors also review the effectiveness of the Group's key internal controls as part of their audit for the year with respect to financial reporting. Significant non-compliance in internal controls, if any, together with recommendations for improvement, is reported to the ARC. A copy of this report is also issued to the relevant department for follow-up action.

## FINANCIAL AUTHORITY LIMITS

The Board has adopted a set of internal guidelines specifying matters requiring Board approval. These include approval of annual budgets and major investment proposals. Management is also given clear directions on matters, including set thresholds for certain operational matters relating to subsidiaries, that require the Board's approval. Certain material corporate actions or material transactions that require the Board's approval include major transactions and investments exceeding certain thresholds and capital expenditure exceeding certain material limits, among others.

## CODE OF BUSINESS ETHICS

Del Monte Pacific Limited has a Code of Business Ethics in place which sets out the principles and policies upon which businesses are conducted. It calls for the Group to conduct its businesses in a manner which, in all reasonable circumstances, is above reproach. In line with this, the Company expects from all officers and employees the highest standards of business and personal ethics. Company employees must act with the utmost fairness and according to the highest moral principles when dealing with the Company's stakeholders – co-employees, customers, suppliers, shareholders, the government, and surrounding communities. Employees are urged not to engage in activities that could bring on a conflict of interest. A Conflict of Interest questionnaire is sent to employees annually. The Company abhors any form of corruption and bribery by its employees and suppliers. The policy is available on DMPL's website. (<https://www.delmontepacific.com/corporate-governance/code-of-business-ethics>)



The Group has a Human Rights Policy which embodies the responsibility of business to respect human rights in all aspects of its operations. DMPL expects its employees, suppliers and contractors to adhere to the same human rights principles. The Group does not tolerate human rights abuses and violations and shall enforce this zero tolerance policy for any human rights violations that its operations might come across. Del Monte recognizes an opportunity to promote human rights in the various areas where it makes positive contributions to society. The Group respects the legitimate role of civil society organizations and human rights defenders in promoting rights, and in working with businesses to prevent and mitigate human rights abuses.

#### **WHISTLEBLOWER POLICY**

The Company has a suitable framework for whistleblowing that allows employees to freely communicate their concerns about illegal or unethical practices without fear of retaliation or reprisal, and has designated the ARC to oversee whistleblowing reports that are investigated by Internal Audit and other relevant departments. A Whistleblower Policy has been in place since 2004 to promote the highest standards of business and personal ethics in the conduct of the Group's affairs. As representatives of the Group, officers and employees must uphold honesty and integrity, and strictly comply with all applicable laws, rules and regulations.

The said policy, with respect to which the ARC is responsible for oversight and monitoring, aims to deter and uncover corrupt, illegal, unethical, fraudulent practices or other conduct detrimental to the interest of the Group committed by officers

and employees, as well as third parties, such as, but not limited to, suppliers and contractors. The Group encourages its officers, employees, suppliers and contractors to provide information about unsafe, unlawful, unethical, fraudulent or wasteful practices. The ARC and the officers who administer the policy do not disregard anonymous complaints.

This policy enables the Group to effectively deal with reports from whistleblowers in a manner that will protect the identity of the whistleblower and provide for the appropriate use of the information provided. It also establishes policies for protecting whistleblowers against reprisal by any person internal or external to the Company, and provides for the appropriate infrastructure, including the appointment of a Whistleblower Protection Officer and a Whistleblower Investigations Officer, as well as alternative means of reporting.

The Board, together with the ARC Chairman, has appointed the Group CFO as the Protection Officer and the Head of Internal Audit as the Investigations Officer to administer the Company's Whistleblower program.

For more information, please refer to the Corporate Governance section Principle 10 of this report.

#### **RISK APPETITE**

The risk appetite framework ensures that the Group's risk profile remains within tolerable boundaries as it maximizes opportunities. The risk appetite sets out the nature and extent of risks the Group is willing to take and capable to manage as it seeks to achieve its strategic and business objectives.

- Commitment to delivering value to our shareholders through sustainable growth
- Market expansion where it has brand ownership and a competitive advantage
- Innovation initiatives and new investments conform to the Group's vision and strategic objectives
- Due diligence for new investments to prevent potential losses that may have a significant impact
- Market, operational and technological risks are minimized
- Actions that may negatively affect reputation and brand image are avoided
- Compliance with laws and regulations, including those with respect to health and safety of people, the environment, and good corporate governance, is a core principle
- Shareholder value creation is pursued while financial prudence is exercised

The risk appetite framework recognizes the importance of balancing risks and rewards to achieve the optimal level of risk that the Group can tolerate in its pursuit of its strategic, business, and sustainability objectives.

The following are the principal risks and mitigation measures of the Group.

# RISK MANAGEMENT

Principal Risk	Specific Risk We Face	Mitigation
<b>Leverage and Liquidity</b>	<p>The Group has availed loan facilities, which has resulted in a leveraged balance sheet.</p> <p>Risks would arise if the Group is unable to service its interest and principal obligations on time and in full, given its liquidity. This may also impact the Group's performance, cash flow, and may breach the financial covenants set under the relevant loan facility.</p>	<ul style="list-style-type: none"> <li>• Improve cash flows through the following:               <ul style="list-style-type: none"> <li>– Improve working capital by reducing inventory</li> <li>– Reduce the pack</li> <li>– Monitor production levels, productivity enhancements, operational efficiencies, and sales</li> <li>– Move out prior period overpacked and surplus items</li> <li>– Generate more cash flow</li> <li>– Regularly track working capital and forecast</li> <li>– Delever the balance sheet</li> </ul> </li> <li>• Work with agent bank to increase the amount available to borrow under the Asset-Based Line of credit</li> <li>• Comply with bank covenants</li> <li>• Raise equity to pay down debt</li> </ul>
<b>Information Technology Strategy, Systems and Processes</b>	<p>New systems and systems enhancements are complex and resource intensive. Inability to realize a positive return on investment upon implementation of these new systems and / or system enhancements, including security upgrades and change management processes may hamper the Group's digitization and transformation.</p> <p>Cybersecurity events, such as data breaches, outages and inability to access systems and data, can disrupt operations. Cyberattacks can exploit weaknesses in network devices and servers, corrupting information and stealing confidential data which can lead to financial losses, among others.</p>	<ul style="list-style-type: none"> <li>• Enhance process improvements by "Fixing the Basics" across all functions, include functional goals of several departments and standardize systems</li> <li>• Put in place effective and energized leaders in Sales, Operations, IT, Finance and new Plant Managers in most locations to drive results and improvements</li> <li>• Build and stabilize a high-performance Information Technology organization and assess systems, processes, risks, and develop people resources</li> <li>• IT Steering Committee meets quarterly to provide oversight and input</li> <li>• Establish IT Governance to rationalize and prioritize systems enhancements and project demand funnel to focus on business value, protect the overall environment, and simplify and harmonize business processes</li> <li>• Maximize IT and SAP functionality to drive process improvements such as measuring and reporting of Procurement variances, line losses, configuring project accounting to automate tracking of marketing spend</li> <li>• Use Sophos Endpoint XDR across all DM regions and Sophos Firewalls with HA (High-Availability Always-On) at each site to protect network traffic and access to the network</li> <li>• Address and monitor malicious activities identified by tools and routines that have been deployed by a dedicated Security Incident Monitoring and Operations Group</li> <li>• Use of Security Information and Event to monitor alerts from applications and network hardware</li> <li>• Conduct regular security patching for Windows, Linux servers and computers, monthly Sophos Endpoint updates and use VPN for all remote secure connections</li> <li>• Create another layer of security for network traffic and network access</li> <li>• Complete staffing of open roles in IT</li> <li>• Conduct weekly working sessions with business partners to improve coordination</li> <li>• Implement a more rigorous performance review process and performance rating alignment to incentivize and reward results driven employees</li> <li>• Include process improvement and/or cost reduction ideas as part of employees' key objectives</li> </ul>

Principal Risk	Specific Risk We Face	Mitigation
<b>Supply Chain Management</b>	<p>The Group entered into supply agreements with third-party co-manufacturers which are subject to several regulations.</p> <p>Unanticipated and unbudgeted cost increases on material, labor factory overheads, transportation, raw produce and tin plate cost exacerbate the risks.</p> <p>Lower cost may not be realized due to organization culture, resources and capabilities of co-manufacturers.</p>	<ul style="list-style-type: none"> <li>• Optimize transportation rates through third parties</li> <li>• Maximize rail transportation to realize savings</li> <li>• Improve transportation planning and cross functional interaction between departments to optimize ocean freight</li> <li>• Establish inventory expectations, rotation and analytics to identify excesses, quality/hold issues, aging, slow moving and damaged inventory for timely decision making and action</li> <li>• Conduct monthly meetings with the Waste Task Force to monitor and address inventory issues</li> <li>• Monitor line losses, bill of material variances, and recovery yields</li> <li>• Conduct regular contract review to seek cost saving opportunities and assess creative ways to ensure labor availability during the pack season</li> <li>• Put in place a process with clear performance expectations and targets, and benchmarking per plant</li> <li>• Improve coordination and align deployment plans</li> </ul>
<b>Inventory and Sourcing Management</b>	<p>The Group's revenue and profitability may be affected by reduced customer inventory levels, private labels merchandising, lower category sales, service issues, and inaccurate forecasting may result in high inventory in the short-term.</p> <p>Permanent loss of shelf space and non-acceptance of new products are possible consequences.</p> <p>The Group has strategic relationships with several key third parties, including certain large suppliers and trade customers, among others. The frequency and scale of use and sale by the company raises regulatory expectations as to how organizations manage third-party risks.</p> <p>The Group may not have the tools, guidance and time to effectively manage and monitor third-party risks. Ongoing monitoring, risk assessment and communication may not be effective to elevate third-party risks to the leadership.</p>	<ul style="list-style-type: none"> <li>• Implement the inventory management system to reduce weeks supply to target levels and monitor closely surplus inventory</li> <li>• Improve raw produce planning by sourcing and harvesting only the required tonnage to support the inventory management system</li> <li>• Improve long run demand and supply planning capability</li> <li>• Improve weeks of supply to target levels</li> <li>• Develop alternate raw product sourcing and implement a global sourcing strategy to counter seasonal production</li> <li>• Extend the growing season to improve plant capacity and utilization</li> <li>• Ensure secondary or back-up suppliers are in place or pursued where business continuity or relationship risks have a material impact to the Group</li> <li>• Negotiate a win-win approach for a long-term relationship</li> <li>• Conduct regular contract review for opportunities to save on cost</li> <li>• Perform a risk assessment of key strategic partners and communicate the risks and action plans</li> <li>• Implement a robust due diligence process for new or significant third parties</li> <li>• Consider a third-party due diligence vendor for broader and deeper due diligence process</li> <li>• Conduct regular benchmarking to measure competitiveness</li> </ul>



# RISK MANAGEMENT

Principal Risk	Specific Risk We Face	Mitigation
<p><b>Commercial Execution</b></p>	<p>The Group's results depend highly on the performance of our products in the categories where we compete. Inability to meet the plan may result in impairment of goodwill and the Group's ability to fund operations, manage obligations, and maintain its reputation.</p> <p>Volume loss, product mix variance due to pressures from competition, ineffective channel expansion and lack of promotional and marketing activities, customer service and project execution are market challenges the Group needs to hurdle to deliver the objectives.</p> <p>Consumer preferences and purchasing habits have evolved. Dining trends are shifting to fresh, convenient products away from the center of store. Consumers have strong preferences to healthy, nutritious and sustainably grown or produced products, especially the younger generation.</p> <p>E-commerce continues to grow even after the COVID-19 pandemic.</p>	<ul style="list-style-type: none"> <li>• Monitor and manage price gaps by tracking competitive price points</li> <li>• Implement a monthly actual to plan and customer business review with executive management to address challenges</li> <li>• Address key variances with customers and reduce trade support where necessary</li> <li>• Enhance sales processes to improve forecasting and a new profit mindset to increase gross margin</li> <li>• Implement SKU rationalization through brand recognition and quality to improve profitability and increase market share</li> <li>• Analyze periodically and adjust, as needed, price brackets to cover increased transportation costs on smaller truckloads</li> <li>• Limit private labels to select strategic customers only in areas of excess capacity</li> <li>• Establish new capabilities to expand the Group's presence in growing channels such as e-commerce through online retail sites and convenience stores</li> <li>• Enhance relevance of existing portfolio and brands through consumer communication and marketing strategy</li> <li>• Increase trade funding to reinstate price gaps</li> <li>• Institute quarterly business reviews to address gaps against plan</li> <li>• Pursue profitable high-margin bids</li> <li>• Identify categories and products that perform well</li> <li>• Minimize customer service issues</li> <li>• Drive distribution in new channels</li> </ul>
<p><b>People and Talent Turnover</b></p>	<p>The Group's capability to retain diverse talents has an impact on the execution of the strategic plan and is critical in enhancing organization success.</p> <p>The high turnover rate in the Company's plants in Mexico impacts the facility's ability to fully staff the operation especially during peak seasons.</p>	<ul style="list-style-type: none"> <li>• Use of technology solution for a wider reach of candidates in addition to the in-house Talent Acquisition teams</li> <li>• Redesign the onboarding experience for seasonal employees</li> <li>• Explore housing options for seasonal employees instead of providing hotel rooms and monthly stipend</li> <li>• Put in place a retention strategy to address employee experience and create a Great Place to Work culture</li> <li>• Improve communication through Town Hall meetings</li> <li>• Conduct engagement activities and low-cost recognition programs</li> <li>• Implement an onboarding buddy program</li> <li>• Collaborate with Talent Acquisition in holding events through various job fairs</li> <li>• Provide a structured training program</li> <li>• Create a self-funded variable compensation program for rewarding performance achievement that exceeds the Annual Operating Plan volume</li> </ul>

Principal Risk	Specific Risk We Face	Mitigation
<p><b>Cost Increases and Inflationary Pressures</b></p>	<p>Del Monte Pacific Group's subsidiaries have experienced cost increases in raw materials, packaging and other inputs, including tin plate, raw produce, fuel and labor. Geo-political conflict, inflation, and supply chain challenges put pressure on the company's margins and working capital.</p>	<ul style="list-style-type: none"> <li>• Socialize inflationary cost increases with customers and private labels to mitigate the risk on price actions to address inflation</li> <li>• Expand plant direct shipment to minimize freight cost and explore giving incentives for customers who can pick up their orders</li> <li>• Explore Customer Pickup allowance increase to incentivize customers and transfer freight increase risks</li> <li>• Expand the global sourcing strategy especially for fruits due to cost and supply issues</li> <li>• Collaborate value engineering initiatives with cross-functional teams</li> <li>• Conduct Risk and Opportunity Analysis to determine the impact of known inflationary price increases and offset with cost reduction initiatives, productivity improvements and price adjustment</li> <li>• Renegotiate supplier contracts, vendor bidding and contracts by collaborating with a cross-functional team and prioritize strategic sourcing</li> <li>• Rationalize trade spending where gross margins are not in accordance with strategy</li> <li>• Reduce conversion cost year-on-year</li> <li>• Optimize packaging base weight</li> <li>• Minimize increases in overhead spending</li> </ul>
<p><b>Climate Change</b></p>	<p>The agriculture sector is very sensitive to weather and climate. It also relies heavily on land, water, and other natural resources.</p> <p>The effects of climate change on agriculture will depend on the rate and severity of the change, and how the Company adapts.</p> <p>Adverse weather conditions and competing crops could affect food supply and increase prices.</p> <p>Produce tonnage brought about by climate change, pests, and plant disease may affect our ability to meet targets.</p> <p>Water is a key resource in agriculture. Declining water tables due to changes in weather patterns and increasing weather disturbances, such as extreme heat waves, may affect the quality of produce grown and production yield which may affect the Group's supply.</p>	<ul style="list-style-type: none"> <li>• Identify climate risks by location and determine the effects of increasing global temperature</li> <li>• Implement plans to mitigate climate change risks and weather disturbances such as El Niño and La Niña</li> <li>• Work with growers and to implement sustainable farming practices and ensure stable crop yields</li> <li>• Improve plantation yield through ecologically friendly land preparation, use of sustainable planting materials, plant nutrient application, water source and plant disease management</li> <li>• Improve agricultural practices by expanding capabilities in imaging, satellite data integration, and digital mapping solutions</li> <li>• Use high-resolution weather data to measure the weekly location-specific rainfall events</li> <li>• Implement cover cropping</li> <li>• Identify alert produce fields</li> <li>• Intensify soil conservation measures</li> <li>• Sustain better root health thru Integrated Pest Management (IPM) Program</li> <li>• Install grub traps and fast-track alternative safe chemicals to control pest and disease</li> <li>• Identify and implement ways to reduce water use at high water-risk areas</li> </ul>

# RISK MANAGEMENT

Principal Risk	Specific Risk We Face	Mitigation
<p><b>Operations</b></p>	<p>As an integrated producer of packaged, frozen and fresh fruit products for the world market, the Group's earnings are inevitably subject to certain other risk factors, which include general economic, market and business conditions, change in business strategy or development plans, international business operations, production efficiencies, input costs and availability, logistics and transportation facilities, obsolescence, litigious counterparties, insurgent activities, virulent disease, and changes in government regulations, including environmental regulations.</p>	<ul style="list-style-type: none"> <li>• Execute a long-term strategic plan and Annual Operating Plan with clear targets and accountabilities, supported by a BCP, risk management, and a corporate sustainability program</li> <li>• Enhance relevance of existing products across key brands and segments through marketing strategy and consumer communication</li> <li>• Implement price adjustments to cover cost inflation</li> <li>• Rationalize low-margin products</li> <li>• Optimize packing operations, procurement, logistics and transportation cost</li> <li>• Pursue productivity-enhancing and efficiency-generating work practices and capital projects</li> <li>• Continue to comply with new legislations on the environment, taxation and labor that affect operations and proactively develop strategies to reduce the impact of these regulations</li> <li>• Manage security risks in operating units by improving stakeholder relations in local communities and strengthening security measures, as needed</li> </ul>
<p><b>Environmental Risks</b></p>	<p>Production output is subject to certain risk factors relating to weather conditions, calamities, crop yields, crop diseases, contract growers and service providers' performance, leasehold arrangements, and changes in regulations.</p> <p>There is no assurance that climate change and/or weather disturbances will not materially affect or disrupt the Group's business operations in the future or that the Group is fully capable to deal with these situations with respect to all the damages and economic losses resulting from these risks.</p> <p>New regulations in packaging format, recyclability of materials, or packaging taxes may increase product cost.</p>	<ul style="list-style-type: none"> <li>• The Group develops and executes an Annual Operating Plan and a long-term strategic plan, supported by risk mitigation measures</li> <li>• The Group also has disaster recovery plans and a Business Continuity Plan in place</li> <li>• Develop initiatives to mitigate climate change, weather disturbances and changing weather patterns</li> <li>• Implement carbon emissions reduction strategies and projects             <ul style="list-style-type: none"> <li>– Increase renewable energy projects by implementing solar power</li> <li>– Conduct soil conservation initiatives</li> <li>– Adopt regenerative, and sustainable farming and manufacturing practices</li> <li>– Harness technology to increase farm yields, productivity and safety</li> <li>– Reduce practices that could adversely affect the environment and biodiversity</li> </ul> </li> <li>• The Group has Good Agricultural Practices and Rainforest Alliance certification, and complies with agricultural standards</li> <li>• Develop a strategic plan to address possible changes in regulations on sustainable packaging</li> <li>• Implement phase-out program for hazardous materials through alternative sustainable materials</li> <li>• Conduct safety training drills and chemical handling training which covers earthquake, firefighting, evacuation, medical response and chemical response drills</li> <li>• Work with insurance brokers to assess the risk exposure and secure adequate insurance coverage, if cost effective</li> </ul>



Principal Risk	Specific Risk We Face	Mitigation
<b>Innovation Challenges</b>	<p>The Group's branded business in the U.S., the Philippines and the Indian subcontinent through Del Monte and other brands, and in Asia and the Middle East through the S&amp;W brand, is affected by evolving consumer preferences and trends.</p> <p>Product innovation is one of the Group's strategic pillars. The success of new product launches is a driver to achieve the Group's long-range plan.</p>	<ul style="list-style-type: none"> <li>• Develop new products that capitalize on category trends, especially health and wellness, and generate sales</li> <li>• Ensure new product launches and platform criteria are met to improve likelihood of new product success and breakthrough by implementing the following measures: <ul style="list-style-type: none"> <li>- Shift to branded, value-added and packaged products, and limit private label business</li> <li>- Leverage brand heritage for growth and position new products that address consumer needs and preferences</li> <li>- Fast track innovation projects that have oversight from the Executive Leadership Team</li> <li>- Prioritize effective execution and project management to improve margins, profitability and cash flow</li> </ul> </li> </ul>
<b>Occupational Health and Safety</b>	<p>Lost workdays due to accidents in the workplace can have a huge impact on the business. DMPL may experience loss of productivity, reduction of sales, low staff morale and loss of reputation.</p> <p>The effects of medical outbreaks of infectious diseases, such as the coronavirus, could affect business and results of operations. The Group may experience volatility in demand for and supply of our products due to supply chain challenges, lockdown restrictions, closing of businesses and unemployment, among others.</p> <p>Accidents and infectious diseases pose a risk to our employees' health and well-being and may reduce employee productivity due to lost workdays, illness and government restrictions.</p>	<ul style="list-style-type: none"> <li>• Comply with the Department of Labor and Employment regulation on Occupational Health and Safety of employees by promoting health and safety programs to prevent accidents in the workplace <ul style="list-style-type: none"> <li>- Monitor recordable injuries, work-related illnesses, high-consequence injuries, and fatalities especially those who are considered as high risks</li> <li>- Conduct safety training to all workers and ensure safety officers are on site to monitor any incidence of unsafe acts or conditions in the workplace</li> <li>- Comply with government regulation in setting-up a properly equipped medical clinic based on the number of employees in a facility</li> <li>- Procure the services of a third-party nurse and/or doctor who can provide first-aid and attend to employees' medical emergencies and condition</li> <li>- Provide first aid training to key personnel</li> </ul> </li> <li>• Implement safeguards and protocols to minimize operational disruption due to infectious diseases while adhering to government regulations on health and safety: <ul style="list-style-type: none"> <li>- Implement guidelines of global and national health agencies, including the Department of Health (DOH) and Department of Labor and Employment (DOLE) to protect employees</li> <li>- Mandate annual physical examination for all employees</li> <li>- Partner with third-party medical providers to conduct health examinations and monitor employee health</li> <li>- Monitor new and emerging infectious disease and its health risks</li> <li>- In case of medical outbreaks, implement various health and safety protocols as required by the DOH and/or the DOLE</li> <li>- Provide hybrid work arrangement and technology support for employees to have continuous access to the ERP network, videoconferencing facilities, online applications, emails and files</li> </ul> </li> <li>• Promote health, wellness, and nutrition to employees to provide added health protection, increase resistance and immunity when medical outbreaks occur <ul style="list-style-type: none"> <li>- Conduct learning sessions and training programs for employees to attain a healthy lifestyle</li> <li>- Encourage consumption of a healthy and nutritious diet</li> </ul> </li> </ul>

# U.N. SUSTAINABLE DEVELOPMENT GOALS DMPL'S CONTRIBUTION



Uplifted **216 families** from extreme poverty through the ZEP2030 initiative



DMPI uses **Smart Farm Roadmap** technology in farm management



**22,000 patients** served by the Foundation's Medical, Dental and Mobile Clinic



Supported **308 scholars** from high school to college levels



DMPL workforce gender ratio: **54% men, 46% women**



**80 families** improved their sanitation through the Foundation's toilet project



DMPI's waste-to-energy facility contributed **17%** of the cannery's electricity



**80% of full-time workers** in DMPI are members of labor unions



New products contributed **3% to DMPI sales**



DMPL's **Human Rights Policy** ensures equality for all its employees

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DMPL provided **1,400 houses and 50 dormitories** for plantation workers

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Cannery line loss **6% lower** vs. FY23

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DMPL planted **12,000 seedlings** to rehabilitate a mangrove watershed

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DMPL reduced its Water Use Ratio by **18%** in FY24 vs. FY23

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**About 26,000 trees** planted by the Foundation and its partners

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DMPL upheld its **Supplier Code of Conduct** for supplier compliance

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The Group **engaged stakeholders** – Feeding America, TESDA

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# KEY SUSTAINABILITY GOALS



## BETTER NUTRITION

- More nutritious products
- Product innovation and renovation with more positive nutrients
- Reduced sugar and sodium
- Plant-based
- Health and wellness



## ESG ETHOS

- Environmental, Social, Governance corporate culture
- Sustainability goals
- Employee engagement, well-being
- Diversity, equality, inclusion
- Community development



## WASTE REDUCTION

- Reduce wastage from production to distribution
- Manage material usage
- Plastic solution
- Recycle, reuse and repurpose
- Lower environmental impact



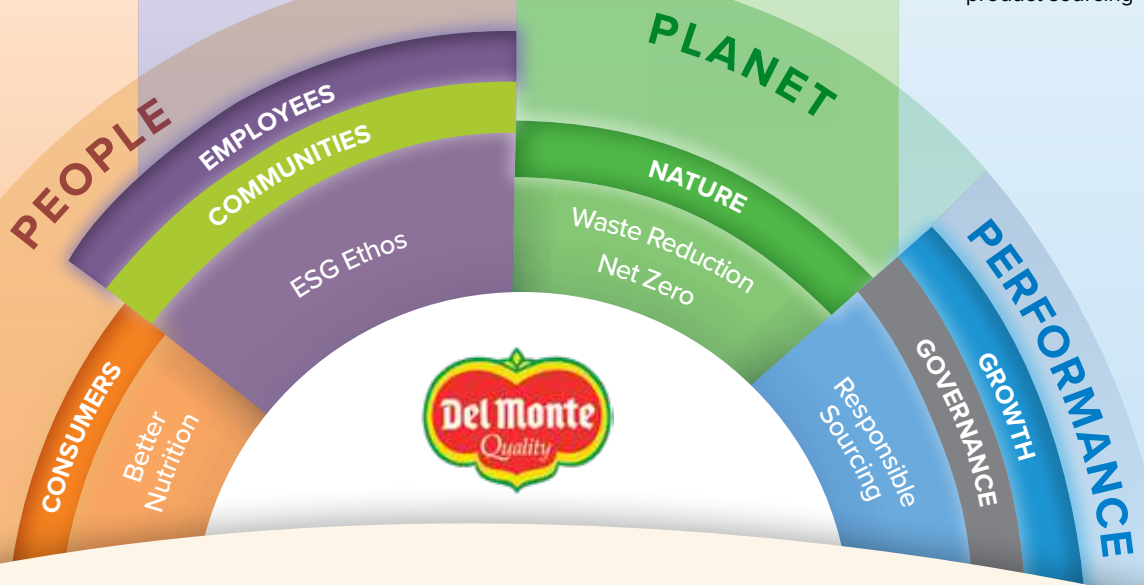
## NET ZERO

- Net zero carbon emissions by 2050
- Pineapple operations negative carbon footprint
- Renewable energy
- Sustainable agriculture, manufacturing and supply chain



## RESPONSIBLE SOURCING

- Supplier code of conduct adherence
- Environmental and social compliance
- Sustainability programs of suppliers
- Sustainable ingredient and product sourcing



OUR SUSTAINABILITY GOALS ARE ALIGNED WITH THE UN SUSTAINABLE DEVELOPMENT GOALS.

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# CLIMATE-RELATED REPORT



Sunrise in the plantation in Bukidnon, Philippines

## INTRODUCTION

Del Monte Pacific's (DMPL) climate-related report outlines actual and potential impacts on its business, as well as opportunities and strategies to mitigate risks. DMPL adapts to the evolving climate change and adjusts its mitigation strategies accordingly.

The company's operations have experienced firsthand how climate change has impacted its operations such as water stress in the U.S., as well as El Niño and La Niña in the Philippines. Del Monte Philippines, Inc. (DMPI) also experienced more frequent typhoons in recent years.

DMPL commits to net-zero carbon emissions goal by 2050 by reducing scopes 1, 2 and 3 carbon emissions and supports the call to limit the rising of the global temperature. Del Monte Foods, Inc. (DMFI) has registered with the Science Based Targets Initiative (SBTi) to align its net zero standards and define a measurable path not only to the net-zero emissions goal,

but also to drive near-term, consistent progress for reducing emissions across the supply chain versus specific 2030 emissions reduction targets as aligned with SBTi criteria. DMPI expanded its scope 3 GHG emissions report to include scope 3 upstream emissions – purchased goods and services, transportation to manufacturing facilities, leased assets, operational waste, business travel, and employee commuting.

The Group will pursue opportunities to reduce its carbon emissions and will work with its value chain, suppliers, third party manufacturers and customers, to develop a glide path to net-zero emissions and report on progress against these goals.

DMPL developed its metrics and targets with various stakeholders based on an assessment and understanding of its climate-related risks. Under different climate scenarios, the Group will update its strategies, mitigate risks and

implement opportunities. DMPL will integrate these assessments into the Group's strategic planning and enterprise risk management frameworks to ensure it adapts to climate change.

## GOVERNANCE

### Board Oversight

DMPL is committed to high standards of corporate governance and supports the principles of openness, integrity and accountability.

The DMPL Board has oversight on the Group's climate-related risks. Management is responsible for managing the Group's risks across functions. Risk assessment and mitigation are aligned with the Group's strategy and form an integral part of the annual business planning and budgeting process. Climate-related risks and its impact on DMPL's business have been part of the Company's risk assessment.

# CLIMATE-RELATED REPORT

## THE BOARD OF DIRECTORS AND MANAGEMENT

Sustainability is part of the Board's agenda at least twice a year. The Board approves the Group's sustainability objectives, goals and projects which include, among others, climate-related projects. The Board also oversees their progress and disclosures in the Annual Report and Sustainability Report.

Management is responsible for overseeing the Group's risks across functions. Risk assessment and mitigation are aligned with the Group's strategy and form an integral part of the annual business planning and budgeting process.

## CHIEF CORPORATE OFFICER

Leads the sustainability agenda of the Group and updates the Board and management on sustainability goals and projects.

## NOMINATING AND GOVERNANCE COMMITTEE

Headed by an independent director, tasked with ensuring compliance with and proper observance of corporate governance principles and practices

## SUSTAINABILITY TEAM

Provides direction and supports the sustainability initiatives of different departments, follows up their goals and progress. The sustainability team updates the Board and also reviews the Risk Management report for the Board. The leadership team has been tasked by the Board to include ESG-related goals and KPIs in their annual performance goals.

## AUDIT AND RISK COMMITTEE

Reviews climate-related risks quarterly as part of the Risk Management report on principal risks. Risk assessment and evaluation is an integral part of the Annual Operating Plan. Identified risks are also included and monitored in the corporate risk register, and mitigating measures are followed up with the relevant stakeholders.

## STRATEGY

Task Force on Climate-Related Financial Disclosures (TCFD) requires companies to assess their risks, opportunities, and business impact as well as the resilience of the company's strategy under different external conditions.

## Climate-related Risks in the Philippines



Pineapple field in the Philippines

DMPI operates a 30,000-hectare plantation in Bukidnon and Misamis Oriental, and a Processing Plant in Bugo, Cagayan de Oro City. Majority of the pineapple products from Mindanao plantation account for a large component of the Company's total production and revenue.

DMPI's business is susceptible to natural phenomena, such as weather disturbances and other natural disasters. The Philippines experienced a number of major natural catastrophes over the past years, including typhoons, volcanic eruptions, earthquakes, tsunamis, mudslides, fires, droughts and

floods related to El Niño and La Niña weather events, respectively. DMPI's plantations are located in northern Mindanao, which is outside the typhoon belt and earthquake faults. However, there is no assurance that natural catastrophes will not materially disrupt the Company's business operations in the future.

Climate change poses a risk to the business as weather patterns in Mindanao have changed since the Company started its operations. The occurrence of droughts, typhoons and flooding is increasing in Bukidnon and Cagayan de Oro, which may affect agricultural output and the operations of the Bugo Processing and Production Facility. DMPI adapts its agricultural and production practices to address disruptions caused by changing weather conditions, which may result in decreased production output, higher cost of operations, and lower profitability.

DMPI engaged a third party specialist to conduct climate scenario analysis to evaluate risks posed by climate change. The engagement focused on the top three physical risks of the Bugo facility and a representative area of the plantation.

## Physical risks are significant at these time periods

	Bugo Cannery			Manolo Fortich Plantation		
	Stormsurge**	Flooding	Waterstress***	La Niña / Heavy Rain	El Niño / Drought	Thunderstorm and Lightning
2024-2030	X	✓	X	✓	✓	✓
2031-2040	✓	✓	X	✓	✓	✓
2041-2050	✓	✓	✓	✓	✓	✓

X NO, risk is not expected to increase from baseline\* magnitude

✓ YES, risk remains or may increase from baseline\* magnitude




\* baseline magnitude determined and discussed during the focused group discussion

\*\* due to higher wind speed during tropical cyclones

\*\*\* due to increasing water demand

Note: Assessment of increasing risks based only on associated indicators; the NO/YES is the convergence of data in various scenarios

### Risks and opportunities in the plantation




	 La Niña / Heavy Rain	 El Niño / Drought	 Thunderstorm and Lightning
<b>Impact</b>	<ul style="list-style-type: none"> <li>• Damage to crops affecting yield and quality</li> <li>• Delay to field operations</li> <li>• Difficulties in transporting goods and workers</li> </ul>	<ul style="list-style-type: none"> <li>• Damage to crops affecting yield and quality</li> <li>• Sunburn damage</li> <li>• Increase health risks</li> </ul>	<ul style="list-style-type: none"> <li>• Injuries / casualties to field workers</li> <li>• Damage to equipment, facilities and crops</li> </ul>
<b>Financial Impact</b>	<ul style="list-style-type: none"> <li>• <b>Php 300 million</b> associated cost increase for ditches and soil amendments</li> <li>• Lower sales, higher plantation costs</li> <li>• Excess rainfall induces early ripening of fruits</li> <li>• <b>Php 500 million</b> estimated financial impact</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Php 25 million</b> with decrease tonnage of 416MT</li> <li>• <b>Php 31 million</b> spent covering 1,434 hectares. For mulching in 2016</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Php 75 thousand to Php 250 thousand</b> annual average cost for affected workers</li> <li>• Safety issue</li> </ul>
<b>Opportunities / adaptation strategies</b>	<ul style="list-style-type: none"> <li>• Improve water drainage</li> <li>• Conduct vulnerability assessment</li> <li>• Avail crop insurance</li> <li>• Diversify crops and varieties</li> <li>• Monitor and adjust crop calendar</li> <li>• Improve road safety</li> </ul>	<ul style="list-style-type: none"> <li>• Implement soil conservation practices</li> <li>• Install water storage structure</li> <li>• Implement wrapping method</li> <li>• Consider treatment application</li> <li>• Provide shelter for workers</li> <li>• Expand health monitoring</li> </ul>	<ul style="list-style-type: none"> <li>• Establish safety protocols</li> <li>• Install / improve lightning protection system</li> <li>• Invest in modern early warning system</li> </ul>

\*assuming 40% of the yield impact is due to excessive rainfall



# CLIMATE-RELATED REPORT

## Risk and opportunities in the cannery

	 <b>Storm Surge</b>	 <b>Flooding</b>	 <b>Water Stress</b>
<b>Impact</b>	<ul style="list-style-type: none"> <li>• Damage to facilities, assets, personnel and products</li> </ul>	<ul style="list-style-type: none"> <li>• Damage to facilities, assets, personnel and products</li> </ul>	<ul style="list-style-type: none"> <li>• Delay to operations</li> <li>• Higher drilling and pumping cost due to lowering water table</li> <li>• Land subsidence</li> </ul>
<b>Financial Impact</b>	<p>Gross value of assets and inventories:</p> <ul style="list-style-type: none"> <li>• Bugo assets, <b>Php 2.3 billion</b></li> <li>• Inventories, <b>Php 2.6 billion</b></li> <li>• Deductible of <b>Php 58 million (2%)</b></li> <li>• <b>Php 23 million</b> premium, 98% of damages recoverable thru insurance coverage</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Php 33 million</b> payout in 2022 – first severe case of flooding in the cannery</li> </ul>	<ul style="list-style-type: none"> <li>• <b>Php 33 million</b> cost upcharge of alternative water source</li> <li>• <b>Php 13 million CAPEX</b> restoration cost of one unused deep well</li> <li>• <b>Php 2 million CAPEX</b> for recycling rain water</li> </ul>
<b>Opportunities / adaptation strategies</b>	<ul style="list-style-type: none"> <li>• Improve water drainage</li> <li>• Conduct vulnerability assessment</li> <li>• Avail crop insurance</li> <li>• Diversify crops and varieties</li> <li>• Monitor and adjust crop calendar</li> <li>• Improve road safety</li> </ul>	<ul style="list-style-type: none"> <li>• Strategize vulnerable asset location from risk areas</li> <li>• Implement adaptive measures</li> <li>• Assess water drainage system / flood program with LGU</li> <li>• Enhance BCP/ Crisis Management</li> </ul>	<ul style="list-style-type: none"> <li>• Study groundwater availability</li> <li>• Explore alternative water sources and storage</li> <li>• Water conservation</li> <li>• Consider subsidence susceptibility study</li> </ul>

The next step is to assess the company’s other climate-related transition risks to reduce greenhouse gas emissions.

DMPI currently has a 2.8MW waste-to-energy facility in its cannery. In June 2024, DMPI started commissioning a solar facility in its manufacturing facilities in Manolo Fortich, with a capacity of about 4.0MW based on commissioning results. This is part of the DMPI’s initiative to transition using renewable energy to reduce greenhouse gas emissions, ensure stable power supply and save on electricity costs. By 2025, the Company will have an additional 2.0MW solar power supply in its cannery facility.



Solar energy facility located in Manolo Fortich, Bukidnon, close to manufacturing facilities

## Climate-related Risks in the U.S.



*Pear Orchard in the U.S.*

Del Monte Foods, Inc. (DMFI), operates four manufacturing facilities in the U.S. and two in Mexico which primarily process vegetables or fruits. Vegetable plants are located in Washington and Wisconsin, while fruit plants are located in California, Washington, and Mexico, and one tomato plant is in California.

DMFI has a seasonal production cycle that generally runs between the months of June and October for the majority of processed vegetable, fruit and tomato products. The seasonal nature of DMFI's fresh harvest leaves the Company vulnerable to extreme weather events that could affect crop development or harvest as there is only one main season per year when it is able to source its raw materials.

Climate change poses risks to the business as weather patterns across the United States and Mexico have changed since the company started its operations in its growing areas. Wind storms, droughts, extreme heat, and extreme rainfall are increasing in certain areas. One major concern of the Company is water stress particularly in its manufacturing facility in California, USA. Below is DMFI's water stress risk assessment.

Title	Latitude	Longitude	Overall Water Risk
Hanford, CA Plant	36.2562045	-119.6452907	4. High (3-4)
Markesan, WI Plant	43.70349315	-88.9739737	3. Medium - High (2-3)
Modesto, CA Plant	37.63715573	-120.9171246	3. Medium - High (2-3)
Montemorelos Distribution Facility	25.19889732	-99.8078462	3. Medium - High (2-3)
Plover, WI Plant	44.45650358	-89.50969152	3. Medium - High (2-3)
Puebla Distribution Facility	19.84073159	-97.48405115	2. Low - Medium (1-2)
Toppenish, WA Plant	46.37119562	-120.3039049	1. Low (0-1)
Yakima, WA Plant	46.59880109	-120.5079002	1. Low (0-1)

# CLIMATE-RELATED REPORT

DMFI works with its growers to address potential disruptions caused by changing weather conditions, which may result in decreased production output, higher cost of operations, and lower profitability. Measures include optimizing irrigation practices of growers, issuing monthly crop report on the weather condition and disturbance during planting and harvesting, and working on greenhouse gas emission reduction and water conservation initiatives.

While DMFI implements these measures, the Company is not able to eliminate the risks relating to the exposure of the agricultural sector to fluctuations in weather conditions.

As a food and beverage company, climate change is a key risk that can impact the Company's business. The Group has a Risk Management framework to assess all types of business risks.

Risk Management is a fundamental part of Del Monte Pacific Limited's processes and planning. Its risk management process is based on industry best practices and provides the principles and guidelines in managing risks.

The Board believes that risk management provides the framework for management to assess climate-related risks and embrace a mindset

## RISK MANAGEMENT

IMPACT	PROBABILITY		
	Low	Medium	High
High	Urgent	Critical	Critical
Medium	Pre-emptive	Urgent	Critical
Low	Pre-emptive	Pre-emptive	Urgent

of resilience. The Group identifies and manages climate-related risks to reduce the uncertainty associated with executing its business strategies and to maximize opportunities that may arise. Climate risks can take various forms and can have material adverse impact on its operations, human resources and financial performance. Mitigating measures are implemented to address these risks.

DMPL's Risk Management framework helps in incorporating climate-related risks and opportunities into its business strategies. As more data, studies and insights become available, the Group will continue to refine its risk assessment framework.

## METRICS AND TARGETS

Del Monte Pacific Limited has set environmental, social and governance goals for the Company. The Group strives toward its ambition to reduce its environmental impact and focuses on safeguarding the environment by mitigating the risk of climate change, managing water use and reducing waste. The Group measures and discloses these three focus areas, and other metrics and targets in its operations.

DMPL commits to net-zero emissions goals by 2050. The goal is to reduce scopes 1, 2 and 3 carbon emissions and supports the call for countries to limit global temperature rise to 2.0oC.

	UM	DMFI*	DMPI**
<b>Carbon Emissions</b>			
Scope 1	MT CO2eq	55,237	114,913
Scope 2	MT CO2eq	26,914	53,230
Scope 3	MT CO2eq	1,803,335	886,248
Carbon Intensity	MT CO2eq / MT	1.85	2.08
<b>Water Consumption</b>			
Water used for operations	'000 liters	2,850,893	9,212,917
Water use ratio	L/Kg produced	3.07	18.17
<b>Waste</b>			
Waste directed to landfills	MT	43,086	79,271

\* DMFI scopes 1, 2 and 3 emissions in FY2023

\*\* DMPI scopes 1,2 and 3 emissions in FY2024; DMPI Scope 3 limited to upstream carbon emissions (includes transportation, employee commuting, business travel, top 20 suppliers for purchase goods and services, leased assets and disposal of waste)





DMPI Chief Sustainability Officer, Ignacio C.O. Sison, with DMFI Sustainability Director, Molly Laverty, and the Corporate Affairs and Sustainability Team

The Group will continue to enhance its metrics and targets and develop a roadmap to its net-zero emissions target by 2050. DMPL will work closely with key stakeholders to identify and measure emissions, and explore best practices in using analytics and digitalization to enhance accountability, transparency and decision-making.

DMPL is committed to setting climate goals for a *healthier planet, healthier produce and healthier people*. The Group's business depends on responsible stewardship of nature, the source of its produce. Part of this responsibility is to ensure the Company reduces its net carbon emissions. Del Monte continues to invest in the present to sustain its future.



# CORPORATE GOVERNANCE

## SUMMARY OF DISCLOSURE

Pursuant to Rule 710 of the Listing Manual, the table on Summary of Disclosures below describes our corporate governance practices with specific reference to the principles and provisions of the Code.

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# CORPORATE GOVERNANCE

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# CORPORATE GOVERNANCE

Del Monte Pacific Limited (Company or DMPL) is committed to the highest standards of corporate governance and supports the principles of openness, integrity and accountability promoted by the Singapore Exchange Securities Trading Limited (SGX-ST), and similarly upheld by The Philippine Stock Exchange, Inc. (PSE) and the Philippine Securities and Exchange Commission (SEC).

The Board of Directors (Board) and Management are also committed to use their best endeavors to align the Company's governance framework with the recommendations of the 2018 Code of Corporate Governance issued on 6 August 2018 by the Monetary Authority of Singapore (MAS) (2018 Code) and the SEC Code of Corporate Governance for Publicly Listed Companies which took effect on 1 January 2017 (SEC CG Code), as well as the Singapore Governance and Transparency Index (SGTI) and the ASEAN Corporate Governance Scorecard (ACGS).

The Company confirms that it has adhered to the principles and provisions set out in the 2018 Code and principles and recommendations set out in the SEC CG Code, where applicable, and has identified and explained areas of non-adherence in this report (Report).

This Report describes the Company's corporate governance policies and practices with specific reference made to each of the principles and provisions of the 2018 Code in compliance with the Listing Manual of the SGX-ST (Listing Manual).

## BOARD MATTERS

### Principle 1

#### *The Board's Conduct of Affairs*

The Board oversees Management and ensures that the long-term interests of the Company's shareholders are served.

The Board provides entrepreneurial leadership and sets the strategic direction for the Company which includes sustainability matters. A section of the Company's Sustainability Report can be found in the "Sustainability" section of this Annual Report. (The complete Sustainability Report is available for download from [www.delmontepacific.com](http://www.delmontepacific.com) and a printed copy upon request starting August 2024).

The Board is responsible for the overall policies and integrity of the Group to ensure success. The Board, among other things, reviews on an annual basis: (i) the vision and mission of the Company; and (ii) Management's performance. The Board had, on 28 June 2024, reviewed and confirmed the Company's vision and mission.

The Board has adopted a set of internal guidelines specifying matters requiring the Board's approval. These include approval of the Group's strategic plans, appointment of Directors and Key Management Personnel, annual budgets, major investment proposals, and review of the financial performance of the Group. Key Management Personnel refers to the CEO and other persons having authority and responsibility for planning, directing, and controlling the Group's activities. The Board, on the Remuneration and Share Option Committee's (RSOC) recommendation, also approves all remuneration matters involving Directors and Key Management Personnel.

Management is also given clear directions on matters (including set thresholds for certain operational matters relating to subsidiaries) that require the Board's approval.

Certain material corporate actions or material transactions that require the Board's approval include:

- the Group's strategic plans;
- the Group's annual operating plans (AOP);
- quarterly results announcements;
- annual results and financial statements;
- issuance of shares or securities, and grant of share awards or options;
- remuneration and HR matters;
- declaration of dividends;
- convening of shareholders' meetings;
- merger and acquisition transactions;
- certain interested person transactions;

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# CORPORATE GOVERNANCE

- major transactions and investments exceeding certain thresholds;
- capital expenditure exceeding certain material limits;
- gearing levels and financial risk appetite of the Group; and
- succession plans for Directors and Key Management Personnel, including appointments and the appropriate level of compensation.

The Company's Memorandum of Association and Articles of Association require Directors to abstain from participating in Board discussions on any agenda item in which they are conflicted. All Directors are required to declare if they have a conflict of interest in any matter including corporate transactions, and to voluntarily recuse themselves from all discussions and decisions pertaining to such matters.

The Board likewise reviews and approves all corporate actions for which shareholders' approvals are required.

To facilitate effective management, certain functions have been delegated to various Board Committees, each of which has its own written terms of reference (TOR) and whose actions are reported to, and monitored by, the Board.

The Board Committees, namely, the Audit and Risk Committee (ARC), the Nominating and Governance Committee (NGC), and the RSOC support the Board in discharging its responsibilities. The role and responsibilities of each of the Board Committees are set out separately in this Report. Each committee has been constituted with clearly written TOR that set out its duties, authorities and accountabilities. The TOR are reviewed on a regular basis, at least once annually, to ensure continued relevance and consistency with the 2018 Code and the SEC CG Code.

To achieve its goals, the Board ensures that the Company is equipped with the necessary financial, operational and human resources. The Board, together with Management, shapes the Company's values and standards to be more strategic, innovative, and global in its mindset and outlook.

The Board works closely with Management to drive the Group's business to a higher level of success. Management is accountable to the Board and the performance of Key Management Personnel is reviewed by the Board annually. The Board approves the AOP with key performance metrics. The Board then sanctions and works with the Del Monte Performance Management System as a tool for alignment on annual key result areas (key results performance objectives, with assigned weightage and ratings).

The Board has also put in place a framework of prudent and effective controls that allows risks to be assessed and managed, including the safeguarding of shareholders' interests and the Company's assets.

The Board ensures that obligations to shareholders and other stakeholders are understood and complied with. Stakeholders include shareholders, employees, business partners, suppliers, communities (in areas where the Group has presence), customers and government regulators. With the Company Secretary's assistance, the Board and Management are kept continually apprised of their compliance obligations and responsibilities arising from various regulatory requirements and changes.

The Board meets at least quarterly, or more frequently when required, to review and evaluate the Group's business results and performance, major initiatives and any issues affecting these, and to address key policy matters.

Board meetings are scheduled in advance to enable all Directors to attend and perform their duties. An annual calendar of meetings is prepared and circulated before the start of each financial year. For these meetings or any matter for which the Board's guidance and approval are sought, Management has an obligation to supply the Board with complete, adequate information, in a timely manner. Management endeavors to provide the Board papers and related materials, background, or explanatory information, relating to matters to be brought before the Board, at least five business days before the date of meetings. The Board and the Board Committees can request further clarification and information from Management on all matters within their purview.

During the year under review, the Board held six meetings. The Company's Articles of Association allow for tele-conference and video-conference meetings to facilitate participation by Board members and Management. In addition, typically during a financial year, Board meetings are held twice in the United States and once in the Philippines, where the Company's key subsidiaries, Del Monte Foods, Inc. and Del Monte Philippines, Inc., respectively operate. This allows the Board to develop a good understanding of the Group's businesses and to promote active engagement with the Group's Key Management Personnel in these subsidiaries.



# CORPORATE GOVERNANCE

## Attendance for FY2024

(from 1 May 2023 to 30 April 2024)

Directors	Board Meetings	Audit and Risk Committee Meetings	Remuneration and Share Option Committee Meetings	Nominating and Governance Committee Meetings	Annual General Meeting
Mr. Rolando C. Gapud	6	N.A.	N.A.	4	1
Mr. Joselito D. Campos, Jr.	6	N.A.	N.A.	N.A.	1
Mr. Edgardo M. Cruz, Jr.	6	N.A.	N.A.	4	1
Mr. Benedict Kwek Gim Song	6	4	1	4	1
Mr. Godfrey E. Scotchbrook	6	4	1	4	1
Dr. Emil Q. Javier	6	4	1	4	1
Mrs. Yvonne Goh	6	4	1	4	1
Mrs. Jeanette Beatrice C. Naughton*	3/3	N.A.	N.A.	N.A.	1
<b>Total No. of Meetings Held</b>	<b>6</b>	<b>4</b>	<b>1</b>	<b>4</b>	<b>1</b>

\* Mrs. Jeanette Beatrice C. Naughton was appointed as Alternate Director to Mr. Campos on 2 October 2023

New Directors undergo an orientation program whereby they are briefed by the Company Secretary on their obligations as Directors, as well as the Group's corporate governance practices, and relevant statutory and regulatory compliance issues, as appropriate. They are also briefed by Management on the Group's industry and business operations. Ongoing orientation includes visits to the Group's plantation and manufacturing facilities for Board members to gain a first-hand understanding and appreciation of the Group's business operations. During the year under review, Mrs. Jeanette Beatrice C. Naughton was appointed as Alternate Director to Mr. Campos, and she had been given an orientation on the various aspects of the Group's businesses.

Timely updates on developments in accounting matters, sustainability, legislation, jurisprudence, government policies and regulations affecting the Group's businesses and operations are likewise provided to all Directors. The Board had been duly updated on changes to the 2018 Code and SEC CG Code, as well as on any developments affecting other relevant laws and related matters. The Board also receives regular training updates on matters affecting the Group's businesses and operations. In addition, all Directors are required to undergo annual continuing training as may be relevant to the effective discharge of their responsibilities, at the expense of the Company, as set out in the table below:

## DIRECTORS AND OFFICERS TRAINING AND SEMINARS ATTENDED IN FY2024 (MAY 2023 - APRIL 2024)

Date	Location	No. of hours	Training/Seminar/Conference	Organizer	Attendees
18 May 2023	Online	8.0	Orientation on GHG Emissions Calculation	Synergized Macro Solutions	Ignacio Sison
6 Jul 2023	Singapore	4.0	Board Dynamics	Singapore Institute of Directors	Yvonne Goh
19 Jul 2023	Online	1.5	Promotion of Sustainability and SDG Reporting in Asia	UNCTAD-ISAR Regional Partnership	Ignacio Sison
14 Aug 2023	Online	3.0	Knowledge Exchange Session IFRS S1 and S2	Philippine Sustainability Reporting Committee	Ignacio Sison
24 Aug 2023	Online	2.0	Materiality Assessment with Director and Management	PWC	Ignacio Sison
14 Sep 2023	Online	1.5	The Future of ESG: Trends, Regulations and Best Practices	British Standards Institution	Ignacio Sison

## CORPORATE GOVERNANCE

Date	Location	No. of hours	Training/Seminar/Conference	Organizer	Attendees
22 Sep 2023	Online	2.0	Supply Chain Conference	Supply Chain Management Association of the Philippines	Ignacio Sison
2 Oct 2023	Online	1.0	Environmental Governance	Institute of Corporate Directors	Ignacio Sison
5 Oct 2023	Online	3.5	Sustainability Reporting and Road Towards 3rd Party Validation	Financial Executives Institute of the Philippines	Ignacio Sison
10 Nov 2023	Manila	3.5	Corporate Governance Training	Center for Global Best Practices	Joselito Campos, Jr.
13 Nov 2023	Online	2.0	Economic Briefing	Philippine Food Bank	Ignacio Sison
18 Nov 2023	Manila	4.0	Advanced Corporate Governance Training 1. Operationalizing Shared Prosperity Towards our Dream Philippines 2. Cybersecurity Governance: Challenges and Solutions 3. The Brand Architecture: A Valuable Framework for Setting Strategy	Institute of Corporate Directors (Philippines)	Emil Javier
9 Jan 2024	Online	1.5	Economic Briefing	Goldman Sachs and BPI	Luis Alejandro, Parag Sachdeva and Antonio Ungson
19 Jan 2024	Online	2.0	Climate Scenario Analysis Report	SGV	Ignacio Sison
26 Jan 2024	Online	1.0	How Food Companies Leverage AI to their Advantage	Rabobank	Luis Alejandro, Ignacio Sison and Parag Sachdeva
30 Apr 2024	Online	1.5	Accelerating Sustainability: Beyond EPR Compliance	Plastic Bank	Ignacio Sison

All seven Directors had also registered for ESG courses in FY2023, based on the list provided by the SGX, as part of their sustainability training as Board members. Among others, the courses include the Board's roles and responsibilities with respect to sustainability, ESG developments, value creation through ESG, sustainability reporting and climate-related risks reporting.

The NGC had formalized procedures for the selection, appointment and re-appointment of Directors. Letters of appointment are issued to new Directors setting out their duties, obligations, and terms of appointment, as appropriate.

The Board is of the view that all Directors had objectively discharged their duties and responsibilities at all times as fiduciaries, in the Company's best interest.

The Board had received the Best Managed Board (Gold) Award thrice from the Singapore Corporate Awards (for companies with a market capitalization of between S\$300 million to less than S\$1 billion), and it will continue to uphold the Company's high corporate governance standards.

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# CORPORATE GOVERNANCE

## Principle 2

### ***Board Composition and Guidance***

The Board comprises seven Directors, three of whom are Executive Directors. The four Non-Executive Directors are Independent Directors. The composition of the Board is as follows:

Mr. Rolando C. Gapud	Executive Chairman
Mr. Joselito D. Campos, Jr.	Executive Director (also Managing Director and CEO)
Mrs. Jeanette Beatrice C. Naughton	Alternate Director to Mr. Campos
Mr. Edgardo M. Cruz, Jr.	Executive Director
Mr. Benedict Kwek Gim Song	Lead Independent Director
Mr. Godfrey E. Scotchbrook	Independent Director
Dr. Emil Q. Javier	Independent Director
Mrs. Yvonne Goh	Independent Director

The profiles of the Directors, including information on their appointments and re-appointments, are set out in the “Board of Directors” section of this Report.

The Board is of the view that a strong element of independence is present in the Board with Independent Directors making up a majority of the Board. The Board exercises objective and independent judgment on the Group’s corporate affairs. No individual or group of individuals dominates the Board’s decision-making.

The Non-Executive Directors contribute to the Board process by monitoring and reviewing Management’s performance against pre-determined goals and objectives. Their views and opinions provide an alternative and objective perspective to the Group’s business. The Directors exercise independent judgment and discretion on the Group’s business activities and transactions, in particular, in situations involving conflicts of interest and other complexities.

The NGC, on an annual basis, determines whether or not a Director is independent, taking into account the 2018 Code’s definition and Rule 210(5)(d) of the Listing Manual.

Independence is taken to mean that Directors are independent in conduct, character and judgment, and have no relationship with the Company, or its related corporations, its substantial shareholders or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the Director’s independent business judgment in the best interest of the Company. Disclosures of Directors’ interests and their interest in transactions are standing agenda items in all Board meetings, and such disclosures would be circulated and tabled for Board members’ information, as appropriate.

The Board considers the existence of relationships or circumstances, including those identified by the listing rules of the SGX-ST and the Practice Guidance, that are relevant in its determination as to whether a Director is independent. Such relationships or circumstances include the employment of a Director by the Company or any of its related corporations during the financial year or in any of the past three financial years; a Director who has an immediate family member who is, or has been in any of the past three financial years, employed by the Company or any of its related corporations and whose remuneration is determined by the RSOC; a Director who has been on the Board for an aggregate period of nine years.

Consistent with previous practice, the NGC had undertaken a rigorous review of the independence of each Independent Director, including those whose tenure had exceeded nine years from the date of their first appointment. Led by the NGC Chairperson and facilitated by Boardroom Corporate & Advisory Services Pte. Ltd., the Company’s external corporate secretarial service provider, the assessment was conducted by means of a confidential and incisive questionnaire completed by each Director and a declaration of independence completed by each Independent Director.

As part of this rigorous review, Board members were asked to share their observations on how each of the Independent Director whose tenure had exceeded nine years, namely Messrs. Benedict Kwek Gim Song, Emil Q. Javier and Godfrey E. Scotchbrook, has demonstrated his independence on the Board. Board members were invited to cite, as appropriate, specific instances and examples.

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# CORPORATE GOVERNANCE

The results were analyzed and discussed at the NGC and Board meetings. It was concluded that there is a strong sense of independence among all Board members. Management is constantly challenged and questioned on proposals that come before the Board with all Directors engaging in thorough and robust discussion and deliberation, taking into consideration the interest of the Group's stakeholders.

Based on the assessment, Messrs. Benedict Kwek Gim Song (first appointed on 30 April 2007), Emil Q. Javier (first appointed on 30 April 2007) and Godfrey E. Scotchbrook (first appointed on 28 December 2000) have each demonstrated independent mindedness and conduct at Board and Board Committee meetings. The NGC is also of the firm view and opinion that these Directors continue to exercise independent judgment in the best interest of the Company in the discharge of their duties as Directors, and their more than nine years of exemplary service on the Board have not in any way affected their independence. Throughout their tenure in office they had continually challenged and provided constructive feedback to Management.

Each member of the NGC had abstained from deliberations in respect of the assessment on his own independence.

On 11 January 2023, the SGX announced that it would limit the tenure of Independent Directors to nine years and would remove with immediate effect, the two-tier voting mechanism to retain long tenured Independent Directors. Companies listed on the SGX were given until their annual general meeting (AGM) for the financial year ending on or after 31 December 2023 to comply with this new regulation. The NGC has commenced the process of identifying and evaluating candidates for appointment as new Independent Directors and will be making its recommendations to the Board.

The current Directors bring invaluable experience, extensive business network and expertise in specialized fields, such as strategic planning, mergers and acquisitions, corporate finance and restructuring, accounting, marketing and business development, risk and crisis management, corporate communications, investor relations, corporate governance and agronomy.

The size, composition, range of experience and the varied expertise of the current Board allow discussions on policy, strategy, and performance to be critical, informed and effective.

The Board has adopted a Board Diversity Policy which recognizes the importance of diversity. The Board firmly believes that its effectiveness and decision-making will be enhanced as it harnesses the variety of skills, industry and business experiences, gender, age, ethnicity and culture, geographical background and nationalities, tenure of service, and other distinguishing qualities of its own diverse Board.

The NGC is responsible for administering this policy and for evaluating it annually.

During the year under review, the Independent Directors had met at least once without the presence of the Executive Directors and Management, led by the Lead Independent Director (Lead ID), and the Lead ID provides feedback to the Chairman of the Board and the CEO.

## **Principle 3**

### ***Chairman and Chief Executive Officer***

There is a clear division of executive duties and responsibilities in the Company, providing checks and balances to ensure that there is no concentration of power in any one individual and that accountability is increased. The Company's business is managed and administered by the Managing Director and CEO, Mr. Joselito D. Campos Jr., while the Board is headed by Mr. Rolando C. Gapud as Executive Chairman. The Chairman of the Board and the CEO are not related to each other.

The duties of the Executive Chairman include, among other things, providing leadership to the Board and ensuring the Board's effectiveness in all aspects, leading the Company in its relationships with stakeholders and setting the course for the Company to reach greater heights. He works closely with the CEO, as well as the business unit heads on strategic planning. The Executive Chairman leads the Board in charting the Company's strategic roadmap including setting the vision and the key initiatives to achieve it. He is in the forefront of any acquisitions, joint ventures, and strategic alliances of the Company.



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# CORPORATE GOVERNANCE

The Executive Chairman also sets the tone in Board meetings to encourage proactive participation and constructive discussions on agenda topics. At Board meetings, he ensures that adequate time is allocated for discussion of all agenda items, in particular, discussions on strategic matters and issues. Constructive discussions between the Board and Management are encouraged, as with Executive Directors and Non-Executive Directors. The Executive Chairman ensures that Directors and shareholders alike, receive clear, timely and accurate information from Management, thus maintaining the Company's high standards of corporate governance.

The duties of the CEO include, among other things, determining the Company's strategic direction, formulating, executing and implementing the strategic plan together with its Key Management Personnel. He communicates and implements the Company's vision, mission, values and overall strategy, and promotes any organization change in relation to the same. He oversees the Group's operations and manages its human and financial resources in accordance with its strategic plan. The CEO ensures that he has an in-depth working knowledge of the Group's industry and markets and keeps up to date with developments in both. He also directs, evaluates and guides the work of the Company's Key Management Personnel, provides the Board with timely information, and interfaces between the Board and Management. He builds the corporate culture and motivates the Company's employees and serves as the link between the Company and its stakeholders.

## Lead Independent Director

Mr. Benedict Kwek Gim Song acts as the Lead ID and is the principal liaison to address shareholders' concerns, which for any reason direct contact through normal channels to the Chairman, CEO or Management may have failed to resolve, or for which such contact through normal channels may be inappropriate. Questions or feedback may be submitted via email to the Lead ID at [ben.kwek@delmontepacific.com](mailto:ben.kwek@delmontepacific.com).

His role as Lead Independent Director includes the following:

- Acting as liaison between the Independent Directors and the Chairman of the Board, and lead the Independent Directors to provide a non-executive perspective in circumstances where it would be inappropriate for the Chairman to serve in such capacity, and contribute a balanced viewpoint to the Board;
- Advising the Chairman of the Board as to the quality, quantity and timeliness of information submitted by Management that is necessary or appropriate for the Independent Directors to perform their duties effectively and responsibly;
- Assisting the Board in ensuring compliance with and implementing governance guidelines; and
- Serving as a liaison for consultation and communication with shareholders.

During the year under review, the Lead ID met with the other Independent Directors separately from the other Directors.

## **Principle 4**

### ***Board Membership and the Nominating and Governance Committee***

The Nominating Committee was set up on 7 February 2003 and renamed on 29 June 2017 as the Nominating and Governance Committee to include corporate governance matters in its functions. It currently comprises the following six members, a majority of whom, including the Chairperson, are Independent Directors:

Mrs. Yvonne Goh	NGC Chairperson
Mr. Benedict Kwek Gim Song	Member
Mr. Godfrey E. Scotchbrook	Member
Dr. Emil Q. Javier	Member
Mr. Rolando C. Gapud	Member
Mr. Edgardo M. Cruz, Jr.	Member

The NGC's main activities are outlined in the commentaries on "Board Composition and Guideline", "Board Membership" and "Board Performance" of this Report.

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# CORPORATE GOVERNANCE

Under its TOR, the NGC is responsible for reviewing the Board's composition and effectiveness, determining whether Directors possess the requisite qualifications, skills, experience and expertise to meet the Company's needs, and whether their independence is compromised. The NGC also oversees succession planning for Directors, the CEO and Key Management Personnel of the Group. The NGC is also tasked with ensuring compliance with, and proper observance of, corporate governance principles and practices recommended by the 2018 Code and principles and recommendations of the SEC CG Code.

All appointments and re-appointments of Directors are first reviewed and considered by the NGC before recommending them to the Board for approval. The NGC has formalized and adopted procedures for the selection, appointment and re-appointment of Directors in order to increase the rigor and transparency of the nominating process.

The NGC evaluates the balance of skills and competencies in the Board and, in consultation with the Chairman of the Board determines the qualifications and expertise required for a particular appointment.

The NGC does not usually but may consider engaging the services of search consultants to identify prospective Board candidates if the need so arises. The NGC currently considers recommendations and referrals from other sources, provided the prospective candidates meet the qualification criteria established for the particular appointment.

The NGC undertakes the process of identifying the caliber of Directors aligned with the Company's strategic directions. The NGC evaluates the suitability of a prospective candidate based on his/her qualifications and experience, ability to commit time and effort in the effective discharge of duties and responsibilities, independence, past business and related experience, and track record. The NGC also identifies any core competencies that will complement those of current Directors on the Board.

Mrs. Jeanette Beatrice Naughton was appointed as Alternate Director to Mr. Campos during the year under review.

The NGC is also tasked with reviewing the performance and contribution of the Directors in order to consider them for re-election or re-appointment. The NGC reviews, in particular, the Directors' attendance and participation at meetings of the Board and Board Committees, and their efforts and contributions towards the success of the Group's business and operations.

The NGC reviews and determines the independence of each Director on an annual basis. The NGC considers an "Independent Director" as one who is independent in conduct, character and judgement, and has no relationship with the Company, its related corporations, its substantial shareholders or its officers, that could interfere, or be reasonably perceived to interfere, with the exercise of the Director's independent business judgment, in the best interests of the Company.

In accordance with SGX Listing Rule 210(5)(d), none of the Independent Directors is currently employed, or have been employed by the Company, or any of its related corporations, for the current or any of the past three financial years. None of the Independent Directors have immediate family members who are currently employed, or have been employed by the Company, or any of its related corporations, for the past three financial years, and whose remuneration is determined by the RSOC. For purposes of determining independence, the Independent Directors have also provided confirmation that they are not related to the Directors and/or substantial shareholders of the Company. The NGC is satisfied that there are no other relationships which can affect their independence. The Board concurred with the NGC's determination of the independence of the Independent Directors.

Details of each Director's academic and professional qualifications, directorships or chairmanships in other companies, and other principal commitments (where applicable) are presented in the "Board of Directors" section of this Annual Report.

DMPL's policy on Directors' conflict of interest states that Directors should consult the Chairman of the Board and the Chairperson of the NGC prior to accepting any appointments to the Board of Directors or advisory Board of another listed company or its principal subsidiaries, or any other principal commitments so that such appointments may be considered by the Board in accordance with corporate guidelines and the said policy.

In cases where a Director has multiple Board representations, the NGC also assesses whether such Director has been adequately carrying out his duties as a Director of the Company.

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# CORPORATE GOVERNANCE

To address competing time commitments when Directors serve on multiple boards, the Board had set a maximum limit of four directorships and/or chairmanships that Executive Directors may hold concurrently in listed companies, and a maximum limit of five directorships and/or chairmanship in listed companies for Independent and Non-Executive Directors. None of the Directors hold more than one board seat in other listed companies.

Under Article 88 of the Company's Articles of Association, all Directors hold office for a maximum period of three years whereupon they shall retire but would be eligible for re-appointment. In addition, effective 1 January 2019, all Directors must submit themselves for re-nomination and re-appointment at least once every three years pursuant to Rule 720(5) of the Listing Manual of the SGX-ST.

## **Directors Retiring Under Article 88 and/or Rule 720(5) of the Listing Manual of the SGX-ST**

Mr. Edgardo M. Cruz, Jr.  
Executive Director  
Appointed on 2 May 2006  
Last elected on 27 August 2021

In reviewing the nomination for the re-appointment of Directors retiring under Article 88 of the Company's Articles of Association and/or Rule 720(5) of the Listing Manual of the SGX-ST, the NGC had considered the contributions and performance of each Director, taking into account his or her attendance and participation at Board and Board Committee meetings, as well as his or her independence.

Mr. Cruz had consented to continue in office and had offered himself for re-appointment at the Company's AGM.

Neither Mr. Cruz nor his immediate family member had provided to or received from the Group any significant payments or material services other than Mr. Cruz's compensation for services to the Group, including but not limited to services on the Board and Board Committees. Neither Mr. Cruz nor any of his immediate family members is or was a substantial shareholder of or a partner in or executive officer or Director of any organization which had provided to or received from the Group any significant payments or material services which had not been duly disclosed to the Board or the shareholders. Please refer to the "Board of Directors" section of this Annual Report for more information on Mr. Cruz's other principal commitments. Mr. Cruz is not a director of any other listed companies.

Accordingly, the NGC supports the nomination of Mr. Cruz for re-appointment as Director of the Company.

In its long-term drive towards excellence, the Company recognizes the importance of sustainable leadership. To support this, a Succession Planning Program was established where a leadership talent bench would be continuously developed. DMPL is committed to building and sustaining leadership capabilities by strengthening the talent pipeline, rolling out a program that identifies and sets out plans to develop expected leadership competencies, identifying high performers, and executing development and retention plans for these high performers. The Company further drives functional excellence via an integrated employee development program which includes training, on-the-job learning, coaching and mentoring.

There is a set retirement age for Key Management Personnel.

The NGC conducts a regular review of the succession plan for Board members, the CEO and Key Management Personnel of the Company.

The NGC implements an annual evaluation process to assess its effectiveness as a whole. The evaluation process is undertaken as an internal exercise and involves NGC members completing a questionnaire covering areas relating to:

- Memberships and appointments
- Conduct of NGC meetings
- Training and resources available
- Reporting to the Board
- Process for selection and appointment of new Directors
- Nomination of Directors for re-appointment
- Independence of Directors

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# CORPORATE GOVERNANCE

- Board performance evaluation
- Succession planning
- Multiple Board representations
- Standards of conduct
- Communication with shareholders

The evaluation process takes into account the views of each NGC member and provides an opportunity for members to give constructive feedback on the workings of the NGC, including procedures and processes adopted, and if these may be improved upon.

During the year under review, the NGC held four meetings.

## **Principle 5**

### ***Board Performance***

The Board, through the NGC, has implemented a formal annual evaluation process to assess the effectiveness of the Board as a whole, each of its Board Committees and individual Directors. The evaluation process is undertaken annually and involves Board members completing questionnaires covering mainly the following areas of assessment:

- Board composition
- Information to the Board
- Board procedures, training and resources
- Board accountability
- Communication with CEO and Key Management Personnel
- Succession planning for Directors, Board Chairman and the CEO
- Standards of conduct and effectiveness of the Board
- Rigorous review of the independence of each of the Independent Directors
- Board Committees' performance in relation to discharging their responsibilities under their respective terms of reference

Each Director conducts a self-assessment of his/her performance and contribution to the Board through completion of a questionnaire on a secured online portal, the results of which are collated and tabulated by an external facilitator.

The Directors' self-evaluation on their performance focuses on the following:

- Directors' duties
- Leadership
- Communication skills
- Strategy and risk management
- Board contribution
- Knowledge
- Interaction with fellow Directors, Key Management Personnel, Auditors, Company Secretary, Legal Advisors and other professional advisors

The evaluation process takes into account the views of each Board member and provides an opportunity for Directors to provide constructive feedback on the workings of the Board, including its procedures and processes and if these may be improved upon.

Led by the NGC Chairperson and facilitated by Boardroom Corporate & Advisory Services Pte. Ltd. (Boardroom), an external service provider, this collective assessment was conducted by means of confidential questionnaires completed by each Director, which are collated, analyzed and discussed with the NGC and the Board with comparatives from the prior year evaluation. A summary of the findings and recommendations was prepared based on the completed questionnaires for the Board as a whole, each of its Board Committees and individual Directors. This was reviewed and deliberated on by the NGC and thereafter tabled to the Board for its necessary action to further enhance the effectiveness of the Board, as appropriate.

The appointment and the removal of the Company Secretary is a matter for the Board as a whole.



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# CORPORATE GOVERNANCE

The Company Secretary, Mr. Antonio E. S. Ungson, is a lawyer by profession. He had previously served as company secretary in various companies during the course of his career. He also has an understanding of basic financial and accounting matters.

The Directors have separate and independent access to Management and the Company Secretary. Aside from access to Management and the Company Secretary for advice and services, the Directors may, in appropriate circumstances, seek independent professional advice concerning the Company's affairs at the Company's expense.

## REMUNERATION MATTERS

### Principle 6

#### *Procedures for Developing Remuneration Policies*

The RSOC was set up on 7 February 2003 and for the year under review, the RSOC comprises the following members who are all Independent Non-Executive Directors:

Mr. Godfrey E. Scotchbrook	RSOC Chairman
Mr. Benedict Kwek Gim Song	Member
Dr. Emil Q. Javier	Member
Mrs. Yvonne Goh	Member

The main activities of the RSOC are outlined in the commentaries on "Procedures for Developing Remuneration Policies", "Level and Mix of Remuneration" and "Disclosure of Remuneration" of this Report.

The RSOC's principal function is to ensure that a formal and transparent procedure is in place for fixing the remuneration packages of the Directors as well as the Key Management Personnel of the Group. It is at liberty to seek independent professional advice as appropriate and has periodically sought the advice of remuneration consultants on remuneration matters for certain Directors and Key Management Personnel. For the year under review, the RSOC did not enter into any formal engagement with remuneration consultants but had consulted with them based on ongoing partnership.

Under its TOR, the RSOC is responsible for reviewing and recommending a remuneration framework and specific remuneration packages (where applicable) for the Directors and Key Management Personnel. The RSOC considers all aspects of remuneration such as Director's fees, salaries, allowances, bonuses, options, share awards and other benefits-in-kind. All remuneration matters are ultimately approved by the Board.

In conjunction with the review of remuneration matters of the Key Management Personnel, the RSOC reviews individual performance appraisal reports and benchmark studies conducted by Management.

The RSOC's recommendation for Directors' fees had been made in consultation with the Chairman of the Board and endorsed by the entire Board, following which the recommendation is tabled for shareholders' approval at the Company's AGM. No member of the RSOC or the Board participated in the deliberation of his/her own remuneration.

The RSOC implements an annual evaluation process to assess its effectiveness as a whole. The evaluation process is facilitated by Boardroom and involves RSOC members completing a questionnaire covering mainly the following areas of assessment:

- Memberships and appointments
- Conduct of the RSOC meetings
- Training and resources
- Scope of remuneration matters reviewed
- Reporting to the Board
- Standards of conduct
- Communication with shareholders

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# CORPORATE GOVERNANCE

The evaluation process took into account the views of each RSOC member and provided an opportunity for members to give constructive feedback on the workings of the RSOC, including procedures and processes adopted and if these may be improved upon.

During the year under review, the RSOC held one meeting.

## **Principle 7**

### ***Level and Mix of Remuneration***

The remuneration of the Company's Directors and Key Management Personnel has been formulated to attract, retain, and motivate these individuals to steer the Group to deliver the highest level of performance. The Board and the RSOC assure that the level and structure of remuneration are aligned with the long-term interests and risk management policies of the Company. Relative to industry practice, trends and norms, the Company has measurable standards to align the performance-based remuneration of the Executive Directors and Key Management Personnel with the long-term interests of the Company.

Where appropriate, the RSOC reviews the service contracts of the Company's Executive Directors and Key Management Personnel.

In reviewing the recommendation for Non-Executive Directors' remuneration for FY2024, the RSOC continued to adopt a framework based on guidelines of the Singapore Institute of Directors, which comprises a base fee, fees for membership on Board Committees, as well as fees for chairing Board Committees. The fees take into consideration the amount of time, responsibilities and effort that each Board member is required to devote to their role.

#### Directors' Fee Structure

- Board Chairman: US\$99,000 per annum
- Directors: US\$54,000 per annum
- ARC Chairman: US\$24,750 per annum
- RSOC Chairman: US\$12,375 per annum
- NGC Chairperson: US\$12,375 per annum
- ARC Members: US\$13,500 per annum
- RSOC Members: US\$6,750 per annum
- NGC Members: US\$6,750 per annum

The compensation structure for Key Management Personnel of the Company's subsidiaries consists of two key components - fixed cash and a short-term variable bonus. The fixed component includes salary, pension fund contributions and other allowances. The variable component comprises a performance-based bonus which is payable upon the achievement of individual and corporate performance targets such as revenue and net profit.

## **Principle 8**

### ***Disclosure on Remuneration***

The remuneration of Directors, the CEO and the immediate family member of the CEO are disclosed in bands of S\$250,000/- with a maximum disclosure band of S\$500,000/- and above.

The remuneration of the top five Key Management Personnel is similarly disclosed in bands of S\$250,000/- with a maximum disclosure band of S\$500,000/- and above.

Although the disclosure is not in compliance with provision 8.1 of 2018 Code, the Board is of the view that it is in the best interest of the Company not to disclose such remuneration information in detail, given the confidentiality and commercial sensitivity (within the industry and within the Group itself) attached to remuneration matters and for personal security reasons, disclosure in bands of S\$250,000/- in excess of S\$500,000/- is not provided. As for personal security reasons, the names of, and the aggregate remuneration paid to, the Company's top five Key Management Personnel are not disclosed. Similarly, the aggregate remuneration paid to the Executive Directors is not disclosed.

# CORPORATE GOVERNANCE

*Employee who is a substantial shareholder of the Company, or an immediate family member of a Director, the CEO or a substantial shareholder of the Company, and whose remuneration exceeds S\$100,000 during the year*

Mrs. Jeanette Beatrice Campos Naughton is Vice President, Strategic Planning of the Company's USA subsidiary, Del Monte Foods, Inc. (DMFI). She is the daughter of Mr. Joselito D. Campos, Jr., DMPL's Managing Director and CEO, a substantial shareholder of the Company and DMFI's Vice Chairman and Director. Mrs. Naughton is responsible for spearheading DMFI's strategic planning function and Diversity, Equity and Inclusion initiatives, with principal involvement in DMFI's mid-to-long term corporate vision, financial goals and key measures, business strategies and resources requirements. Her remuneration for the period under review was S\$700,000-S\$800,000. Mrs. Naughton formerly held management positions at Google in their Mountain View, California headquarters. She has an MBA from the Sloan School of Management at the Massachusetts Institute of Technology and a BA Mathematics degree from Wellesley College.

## DISCLOSURE ON REMUNERATION OF DIRECTORS FOR FY2024

REMUNERATION BANDS AND NAMES OF DIRECTORS	FIXED SALARY/ CONSULTANCY FEES %	DIRECTOR FEES %	VARIABLE INCOME / BONUS %	BENEFITS IN KIND %
<b>EXECUTIVE DIRECTORS</b>				
<b>Above S\$500,000</b>				
Mr. Joselito D. Campos, Jr.	58	2	40	–
Mr. Rolando C. Gapud	47	13	40	–
Mr. Edgardo M. Cruz, Jr.	71	24	5	–
<b>NON-EXECUTIVE DIRECTORS</b>				
<b>Below S\$250,000</b>				
Mrs. Yvonne Goh	–	100	–	–
Dr. Emil Q. Javier	52 <sup>1</sup>	43	5	–
Mr. Benedict Kwek Gim Song	–	100	–	–
Mr. Godfrey E. Scotchbrook	–	100	–	–

Notes:

1 Refers to consultancy fees

## DISCLOSURE ON REMUNERATION OF TOP FIVE KEY EXECUTIVES<sup>1</sup> FOR FY2024

REMUNERATION BANDS AND NUMBER OF KEY EXECUTIVES	FIXED SALARY %	VARIABLE INCOME / BONUS %	BENEFITS IN KIND %
<b>Above S\$500,000</b>			
1	59	40	1
1	80	14	6
1	94	5	1
<b>S\$250,000 to below S\$500,000</b>			
1	78	8	14
1	94	5	1

Notes:

1 Key Executives who are not Directors

### Share Option Plan

The Company also has the Del Monte Pacific Executive Share Option Plan 2016 (ESOP 2016), which was approved by shareholders at the general meeting held on 30 August 2016. The ESOP 2016 aims to provide an opportunity for Group executives and Directors to participate in the equity of the Company in order to motivate them to excel in their performance. The ESOP 2016 is valid for a period of ten years; however, no options have been granted to date under this plan.

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# CORPORATE GOVERNANCE

## ACCOUNTABILITY AND AUDIT

### Principle 9

#### *Risk Management and Internal Controls*

The Group maintains an effective system of risk management and internal controls addressing financial, operational, compliance and information technology (IT) controls, and risk management policies and systems established by Management. These controls are designed to provide reasonable assurance as to the adequacy, effectiveness and efficiency of operations, reliability of financial reporting, and compliance with applicable laws and regulations.

The adequacy and effectiveness of these controls are subject to a periodic review by the Group's Internal Audit department and monitored by the ARC. In addition, the Group's external auditors also reviewed the effectiveness of the Group's key internal controls as part of their audit for the year with respect to financial reporting. Significant non-compliance in internal controls, if any, together with recommendations for improvement, is reported to the ARC. A copy of this report is also issued to the relevant department for follow-up action.

Risk assessment and evaluation are carried out as an integral part of the Annual Operating Plan (AOP). Having identified key risks to the achievement of the Group's AOP, Management formulates mitigating actions in respect of each significant risk. Identified risks are also included and monitored in the corporate risk register, and mitigating measures are followed up. The approach to risk management is set out in the "Risk Management" section of this Annual Report.

IT issues are also regularly reported to the Board through the ARC. Reports include matters on business continuity, disaster recovery and cybersecurity among others. The Board, through the ARC, provides directions on these matters which Management executes and Internal Audit monitors.

Cybersecurity and IT general controls had remained focus areas in FY2024. The Group had partnered with third-party firms to perform cybersecurity audits which included vulnerability assessment and penetration testing (VAPT). The Group had also conducted user training and awareness campaigns on cyber threats and had issued tips and security advisories based on best practices in order to avoid breaches.

Based on the internal controls established and maintained by the Group, work performed by the internal and external auditors, assurances by the CEO, Chief Operating Officer, Chief Corporate Officer, Chief Financial Officer (CFO) and Chief Compliance Officer, and reviews performed by Management and various Board Committees, the Board is of the opinion, and the ARC concurs, that the Group's internal controls, addressing financial, operational, compliance and IT risks, and its risk management systems were adequate and effective as at 30 April 2024.

The Board and the ARC are also responsible for (a) monitoring the Group's risk of becoming subject to, or violating, any sanctions-related law or regulation; and (b) ensuring timely and accurate disclosures to SGX-ST of any such risks and other relevant authorities. The Company will inform shareholders of any material sanctions-related risks to the Group, the impact of such risk on the financials and operations of the Group, if any, and also the cessation of such risk via announcements to SGX-ST.

For the year under review, the Board had received (a) written confirmation from the CEO and the CFO that the financial records have been properly maintained, and the financial statements give a true and fair view of the Company's operations and finances; and (b) written confirmation from the CEO and other Key Management Personnel who are responsible, that the Company's risk management and internal control systems have remained adequate and effective.

The Board will, on a continuing basis, endeavor to further enhance and improve the Company's system of internal controls and risk management policies.

The Group's internal audit team, led by the Head of Internal Audit, reports directly to the ARC. An internal audit report is submitted to the ARC on a quarterly basis. The ARC reports all material updates to the Board.



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# CORPORATE GOVERNANCE

## Principle 10

### ***Audit and Risk Committee***

The Audit Committee was set up on 9 July 1999 and renamed Audit and Risk Committee (ARC) on 25 June 2015 as it had always served the function of overseeing the Company's risk management framework and policies. The ARC comprises the following four members who are all Independent Non-Executive Directors:

Mr. Benedict Kwek Gim Song	ARC Chairman
Mr. Godfrey E. Scotchbrook	Member
Dr. Emil Q. Javier	Member
Mrs. Yvonne Goh	Member

The members of the ARC are highly qualified with two members having the requisite financial management experience and expertise.

The ARC does not comprise any former partners or Directors of the Company's current auditing firm.

The main activities of the ARC are outlined in the commentaries on "Accountability and Audit" and "Audit and Risk Committee" of the Report.

The ARC implements an annual evaluation process to assess its effectiveness as a whole. The evaluation process is undertaken as an internal exercise and involves ARC members completing a questionnaire covering areas relating to:

- Membership and appointments
- Conduct of the ARC meetings
- Training and resources available
- Financial reporting processes
- Financial and operational internal controls
- Risk management systems
- Internal and external audit processes
- Whistleblowing reporting processes
- ARC's relationship with the Board
- Communication with shareholders

The evaluation process takes into account the views of each ARC member and provides an opportunity for members to give constructive feedback on the workings of the ARC including procedures and processes adopted and if these may be improved upon.

Led by the ARC Chairman, a summary of findings prepared based on responses from the completed questionnaires was discussed with feedback noted.

Under its TOR, the ARC reviews the adequacy, scope and results of the Company's annual audit and its cost effectiveness. The ARC also ensures the independence and objectivity of the external auditors and internal auditors. Likewise, it reviews the non-audit services provided by the Company's external auditors.

For FY2024, the ARC had reviewed the audit and non-audit services of the external auditors and was satisfied that the auditors continue to be independent, adequately resourced and effective. Non-audit fees include services related to business advisory and outsourcing of internal audit. A breakdown of the aggregate fees paid for audit and non-audit services is set out below:

	<b>Year ended 30 April 2024 (US\$'000)</b>
<b>Audit fees</b>	
– paid to auditors of the Company	204
– paid to other auditors	1,227
<b>Non-audit fees</b>	
– paid to auditors of the Company	30
– paid to other auditors	813

# CORPORATE GOVERNANCE

The ARC also reviews significant financial reporting issues to ensure the integrity of the Company's financial statements and any announcements relating to the Company's financial performance. The ARC further conducts periodic reviews of all interested persons transactions. The ARC also reviews the assurance from the CEO and the CFO on the Company's financial records and the Group's financial statements.

The ARC reviewed the external auditor's audit plan for the financial year ended 30 April 2024 and agreed with the auditor's proposed significant areas of focus and assumptions that would have an impact on the financial statements. In the ARC's review of the financial statements as at 30 April 2024, it had discussed with Management the accounting principles applied and their judgement of items that could affect the integrity of the statements, and it had also considered the clarity of key disclosures in the statements. The ARC also reviewed and addressed among other matters, the following key audit matters (KAMs) as reported by the external auditor for the financial year ended 30 April 2024:

<p><b>Fair Value of Biological Assets</b></p>	<p>The ARC was provided with an understanding of the relevant processes the Group undertook in separating bearer plants from the agriculture produce.</p> <p>The ARC considered the reasonableness of the approach and methodology applied to the fair value of biological assets (fruits growing on bearer plants and fruits harvested), and reviewed Management's estimates and assumptions as well as the adequacy of disclosures related to this matter.</p> <p>Additionally, the ARC also considered the external auditor's assessment of the valuation methodology and assumptions adopted by Management in valuing the biological assets.</p> <p>The ARC was satisfied with the valuation process and the methodology adopted.</p>
<p><b>Recoverability of Goodwill and Indefinite Life Trademarks</b></p>	<p>The ARC considered the approach and methodology applied to the valuation model in the goodwill impairment assessment. The ARC reviewed the reasonableness of cash flow forecasts, long term growth rate and discount rate as well as the independence and competency of the valuer appointed to perform the valuations.</p> <p>The Group has assessed the following trademarks as having indefinite useful lives: "Del Monte" in the United States, South America, Philippines, Indian subcontinent and Myanmar; "College Inn" in the United States, Australia, Canada and Mexico; "Today's" in the Philippines; "S&amp;W" in certain countries in Asia (excluding Australia and New Zealand), Middle East, Western Europe, Eastern Europe and Africa, and "Kitchen Basics" trademark in the United States and Canada.</p> <p>From the acquisition date until fiscal year 2023, goodwill is attributable to DMFI as a single cash generating unit (CGU). In fiscal year 2024, we revisited the operating segment identification in terms of how DMFI manages the U.S. business and has identified three reportable operating segments and hence the CGUs were aligned with new operating segments in accordance with IAS 36, Impairment of Assets.</p> <p>For purposes of the goodwill impairment test in fiscal year 2024, we have identified the three CGUs, namely Healthy Snacking, Flavor and Meal Enhancer, and Beyond Retail. As of valuation date, the estimated recoverable amount exceeded its carrying amount.</p> <p>The ARC reviewed the data, estimates and assumptions used in each valuation model as well as the independence and competency of the valuer appointed to perform the valuations.</p> <p>The ARC considered the findings of the external auditors with regard to the appropriateness of the assumptions used.</p> <p>The ARC was satisfied that there are no impairments required on the goodwill and indefinite life trademarks for the financial year.</p>

# CORPORATE GOVERNANCE

<b>Recoverability of Deferred Tax Assets</b>	<p>The ARC considered the methodology and assumptions applied to the recoverability or non-recoverability of deferred assets.</p> <p>The ARC reviewed the reasonableness of cash flow, forecasts, past performance and future plans associated with the Group's operations.</p> <p>The ARC also considered the external auditor's findings including their assessment of the key assumptions used and the procedures applied to test these assumptions.</p> <p>The ARC is satisfied with the methodology and assumptions used.</p> <p>The Group has recognized US\$146.7 million of net deferred tax assets, which includes net deferred tax assets recognized by Del Monte Foods, Inc., a subsidiary in the USA, amounting to US\$146.5 million.</p>
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The ARC concluded that the Group's accounting treatment in each of the significant matters was appropriate. All the KAMs that were raised by the external auditors for the financial year ended 30 April 2024 have been addressed by the ARC and covered in the above commentary. The KAMs in the auditors' report can be found on pages 101-103 of this Annual Report.

Except as disclosed, the Company did not enter into any other material contracts involving the interests of its CEO, Directors or controlling shareholders for FY2024.

The ARC keeps abreast of changes in accounting standards by requiring on a continuing basis Management and the external auditors to look into and present these changes as well as their implications on the Group's financial statements. The ARC monitors these changes and provides guidance on concomitant issues on financial reporting. These matters are taken up in ARC meetings, in ARC's separate meetings with the external auditors and their periodic meetings with the CFO.

The ARC has the authority to investigate any matter within its TOR, unrestricted access to Management and the Head of the Internal Audit department, and full discretion to invite any Director, Key Management Personnel or executive officer to attend its meetings.

The ARC monitors the adequacy and effectiveness of the Group's internal control system and internal audit function. It has set in place arrangements to ensure independent investigation of matters such as improprieties in financial reporting.

The Company has a suitable framework for whistleblowing that allows employees to freely communicate their concerns about illegal or unethical practices without fear of retaliation or reprisal and has designated the ARC to oversee whistleblowing reports that are investigated by Internal Audit and other relevant departments. A Whistleblower Policy has been in place since 2004 to promote the highest standards of business and personal ethics in the conduct of the Group's affairs. As representatives of the Group, officers and employees must uphold honesty and integrity, and strictly comply with all applicable laws, rules and regulations.

The said policy, with respect to which the ARC is responsible for oversight and monitoring, aims to deter and uncover corrupt, illegal, unethical, fraudulent practices or other conduct detrimental to the interest of the Group committed by officers and employees, as well as third parties, such as, but not limited to, suppliers and contractors. The Group encourages its officers, employees, suppliers and contractors to provide information about unsafe, unlawful, unethical, fraudulent or wasteful practices. The ARC and the officers who administer the policy do not disregard anonymous complaints.

This policy enables the Group to effectively deal with reports from whistleblowers in a manner that will protect the identity of the whistleblower and provide for the appropriate use of the information provided. It also establishes policies for protecting whistleblowers against reprisal by any person internal or external to the Company, and provides for the appropriate infrastructure, including the appointment of a Whistleblower Protection Officer and a Whistleblower Investigations Officer, as well as alternative means of reporting.

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# CORPORATE GOVERNANCE

The Board, together with the ARC Chairman, had appointed the Group CFO as the Protection Officer and the Head of Internal Audit as the Investigations Officer to administer the Company's Whistleblower program. These are the contact details:

For legal compliance: +632 8856 2557, +63 917 534 1680, or email [legalcompliance@delmonte-phil.com](mailto:legalcompliance@delmonte-phil.com)

For other matters: +632 8856 2888, +63 917 712 0311, or email [othercompliance@delmonte-phil.com](mailto:othercompliance@delmonte-phil.com)

The ARC also makes recommendations to the Board on the appointment, re-appointment and removal of the external auditors, including their remuneration and terms of engagement. Such recommendation, once approved by the Board, is then ratified by shareholders at a general meeting (GM). For any change in the external auditor, the Company provides the reason for the change in its disclosure to the regulators.

In appointing the external auditors for the Company and its subsidiaries, the Group has complied with Rule 712 of the Listing Manual of the SGX-ST in having appointed a suitable auditing firm to meet its audit obligations, and one that is registered with the Accounting and Corporate Regulatory Authority of Singapore (ACRA). The Group has also complied with Rule 715 of the Listing Manual of the SGX-ST in having engaged the same auditing firm based in Singapore to audit its Singapore-incorporated subsidiaries and significant associated companies, and for having appointed suitable auditing firms for its significant foreign-incorporated subsidiaries and associated companies. The Group has also complied with the requirements of SRC Rule 68 in selecting an SEC-accredited auditing firm in the Philippines.

Consistent with the Company's rotation policy, the ARC and the Board undertake to conduct a comprehensive review of the external auditors at least every five years.

The ARC meets with the Group's external auditors and with the Head of Internal Audit department without the presence of Management at least once a year. During the year under review, the ARC had met with the Group's external auditors without the presence of Management and with the Head of Internal Audit without the presence of Management more than once.

The Group's Internal Audit department is staffed by qualified, experienced and trained personnel who are members of the Institute of Internal Auditors. The team comprises auditors with diverse backgrounds: accounting, industrial engineering and agricultural economics. They have internal audit experience ranging from 1.5 to 26 years. Team members also possess various certifications: Certified Internal Auditor, Certified Information Systems Auditor, Certified Internal Control Auditor and Certified Risk Analyst. Their duties are appropriately segregated.

This department commands a respectable standing within the Company and is responsible for reviewing the risk management, internal controls and governance processes of the Group to ensure these are adequate and effectively implemented.

The Head of Internal Audit is Mr. Gil Ramon S. Veloso who reports functionally to the ARC and administratively to the CEO. Mr. Gil Veloso is a Certified Public Accountant and a Certified Internal Control Auditor. He has completed an Executive Education Program at the Asian Institute of Management. He is also a member of the Institute of Internal Auditors with 26 years internal audit experience covering financial, operational, compliance and IT audits. He has audited various entities in the Philippines, Singapore, the U.S., China and India. The Internal Audit Head or the Internal Audit Department has access and may reach out to the ARC or any of its members at any time.

It is the Group's policy to support the Internal Audit department in complying with the International Professional Practices Framework set by The Institute of Internal Auditors. Training and development opportunities are provided for staff of the Internal Audit department to upgrade their technical knowledge and skill sets to ensure they remain current and relevant.

In order to effectively carry out its functions, the Internal Audit department has unfettered access to all company personnel, documents, records and properties.

The ARC approves the hiring, removal, evaluation and compensation of the Head of Internal Audit. The ARC annually reviews the adequacy, effectiveness and independence of the internal audit function, and it is of the view that the Company's internal audit function is adequately resourced, effective and independent.

During the year under review, the ARC held four meetings.



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# CORPORATE GOVERNANCE

## SHAREHOLDER RIGHTS AND ENGAGEMENT

### Principle 11

#### *Shareholder Rights and Conduct of General Meetings*

The Company treats all shareholders fairly and equitably, and recognizes, protects and facilitates the exercise of shareholders' rights. Moreover, the Company continually reviews and updates such governance arrangements.

Shareholders are informed of changes in the Group's business that are likely to materially affect the value of the Company's shares.

The Company encourages shareholder participation at AGMs or GMs, and ensures that the venue for the meetings is in a convenient location easily accessed by public transportation.

Shareholders have the opportunity to participate effectively and vote in the meetings either in person or by proxy.

The Company's Memorandum and Articles of Association do not allow corporations which provide nominee or custodial services to appoint more than two proxies to vote. At present, only the Central Depository (Pte.) Ltd. is permitted to appoint more than two proxies. The Company does, however, allow shareholders who did not or could not vote, as well as non-shareholders, to attend the meetings as observers.

The Company does not practice bundling of resolutions at GMs. Each distinct issue is proposed as a separate resolution and full information is provided for each item in the agenda for the meetings.

At GMs, shareholders are given the opportunity to communicate their views and direct questions in person to Directors and Senior Management regarding the Company. The Chairman of the Board, the respective Chairperson of the ARC, NGC and RSOC, three other Directors, Senior Management including the CEO, the Investor Relations Manager, and the external auditors were present at the last AGM held on 29 August 2023, to assist the Board in addressing shareholders' questions.

The Company had since 2013 instituted electronic poll voting, and all resolutions are put to vote by electronic poll at its meetings. Shareholders are informed of the rules and voting procedures before the start of any meeting. The Company had appointed independent scrutineers, Reliance 3P Advisory Pte. Ltd. in Singapore and Ortega Bacorro Odulio Calma & Carbonell Law Office in the Philippines, to validate the votes submitted for the said meeting held on 29 August 2023. The detailed results of the poll, including the number of votes cast for and against each resolution with the respective percentages taken during the AGM or GM are disclosed and made available to the public on the same day, and likewise uploaded on the Company's website within five days from the date of the meeting.

The Company's Memorandum and Articles of Association do not provide for absentia voting which, even if allowed, may only be possible following a deliberate study to ensure that the integrity of information and authentication of the identity of shareholders and other related security issues through the web would not be compromised, and importantly, legislative changes are effected to recognize remote voting.

The AGM and GM minutes reflect that shareholders are always given the opportunity to ask questions. The minutes include shareholders' comments and a summary of the questions and answers during the meetings. The minutes are promptly made available in the Company's website after the meetings.

The Company's dividend payment policy for Ordinary Shares is to distribute a minimum of 33% of full year profit but remains subject to review by the Board, as there may be times when the Company's surplus is used to fund its cash flow requirements.

The dividend policy and terms, including the declaration dates from previous years, are provided on the Company's website. The Company endeavors to pay dividends within 30 days after declaration date.

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# CORPORATE GOVERNANCE

## Principle 12

### *Engagement with Shareholders*

The Company is committed to engaging with its stakeholders including its shareholders, and providing easy and regular access to timely, effective, fair, pertinent and accurate information about the Company. The Company has an Investor Relations (IR) policy that clearly articulates and promotes this.

The Company's IR is handled in-house. It has a dedicated Investor Relations team comprising the Chief Corporate Officer and Investor Relations Manager who regularly engage and communicate with the investing community. Various IR and communication modes are employed by the Company to provide information, gather feedback, and address questions and concerns. Insights and feedback gathered are taken and, where appropriate, acted upon.

The Company strengthens its relationships with the investing community (shareholders, potential investors and stock brokers) and solicits their views through one-on-one meetings, participation in conferences, forums and road shows organized by stock broking and investing companies. For the quarterly results in FY2024, DMPL had on average 20 attendees per meeting.

To maintain an open channel of communication, the Company also has an email alert system whereby emails on material developments and updates concerning the Company are sent out to investors. Such information, and other material information about the Company, including its financial position, performance, ownership, strategies, activities and governance, are disclosed to all shareholders and the investing community via the SGX-ST and PSE portals.

In the past, the Company had organized visits to its plantation and cannery, as well as trade checks, for the investing community, providing them with first-hand appreciation and understanding of the Group's operations and markets.

The Company provides descriptive and detailed disclosures whenever possible and avoids boilerplate disclosures, and immediately announces any material information on the Company or any of its subsidiaries or associated companies.

The Company observes a closed-window period of two weeks prior to the announcement of its quarterly results and one month prior to the announcement of its full year results. During this period, the Company does not meet or communicate with the investing community to avoid any selective disclosure.

The Company announces its financial results on a quarterly basis within the prescribed timeframe and holds joint briefings or conference calls with the investing community, with a recording available for six months. Key Management Personnel were present during the briefings. The Company uploads on its website the materials for media briefings and press conferences.

The Management Discussion and Analysis (MDA) report, press release and presentation on the Company's financial results are disseminated through the SGX-ST and PSE portals, and the Company's email alerts and website all on the same day.

The Company's corporate website ([www.delmontepacific.com](http://www.delmontepacific.com)) has an international design to promote DMPL as a global food and beverage player, while the structure and sitemap allow for easy navigation and access to key investor information. The website features the Company's four key brands (Del Monte, S&W, Contadina and College Inn), its domestic and international businesses, as well as awards received. It also has links to the websites of its other subsidiaries and brands, and includes social media links to DMPL's subsidiaries' Facebook, Instagram, Twitter, Pinterest and LinkedIn pages.

The corporate website has a dedicated and comprehensive IR section that is user-friendly with easily downloadable and updated press releases, announcements, quarterly reports, presentations, annual reports and analyst reports. Announcements are uploaded as soon as they are released to the SGX-ST and PSE portals, including other disclosures and reports submitted to the Philippine SEC.

The following are also included in the IR site: IR policy, IR calendar, AGM and GM Minutes, dividend policy and payment details, share information, and the Company's top 20 shareholders. The following are also available on the website: Sustainability, Corporate Governance, profile of Directors and Senior Management, Memorandum and Articles of Association, Code of Business Ethics and other policies.

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# CORPORATE GOVERNANCE

The IR email address ([jluy@delmontepacific.com](mailto:jluy@delmontepacific.com)) and telephone number (+65 6594 0980) are listed prominently on the IR homepage and in the annual report, making DMPL's IR Manager accessible. The IR team endeavors to reply to emails and requests within a day.

The Company is guided by strong principles and provisions grounded on the 2018 Code, the SEC CG Code, the SGX Listing Manual, the SGTI and the ACGS to strengthen stakeholder relations. DMPL's IR is guided by the principles of trust, good corporate governance, transparency, quality, fairness, timeliness, proactiveness and engagement, accessibility, employment of technology, and continuous improvement.

The Company had received the Best Investor Relations (Gold) Award in 2017 and the Best Annual Report (Gold) Award in 2019 from the Singapore Corporate Awards (SCA).

Since the SCA began in 2006, DMPL has won three Gold awards for the Best Managed Board and two for Best Investor Relations. DMPL is one of less than 10 companies from 623 companies listed in Singapore to have achieved this.

The Company has also received four distinct awards including that for the Best CFO and is one of only 22 companies to have achieved this.

The Company has won a total of 17 awards for 12 years from 2010 to 2019 and 2022 to 2023. No awards were given out by the SCA in 2020 due to the pandemic, while 2021 was a special edition with a different recognition, Corporate Excellence and Resilience Awards.

Del Monte Pacific also won the Singapore Corporate Governance Award from the Securities Investors Association (Singapore) or SIAS in October 2022. It has received a total of 9 awards from SIAS since 2001 including 4 corporate governance awards.

The Company was ranked 8<sup>th</sup>, within the top 1.7 percentile, among 474 Singapore-listed companies evaluated in the August 2023 SGTI.

As part of the Company's ongoing efforts to improve investor relations, it will continue to review and update governance arrangements with stakeholders. The Company also benchmarks against peers and industry best practices by having its relevant executives attend seminars and forums, joining IR organizations, and keeping abreast of updates to the 2018 Code and similar guidelines and recommendations.

## **Principle 13**

### ***Engagement with Stakeholders***

The Company actively engages with its stakeholders through various media and channels to ensure that its business interests are aligned with those of its stakeholders.

The Company has identified its stakeholder groups through an assessment of their connection to and to the impact of the Group's operations to them, namely, consumers, business partners, creditors, host communities, employees, and shareholders.

The Company's strategy and key areas of focus in relation to the management of stakeholder relationships for FY2024 will be addressed in its Sustainability Report to be published on the Company's corporate website.

Stakeholders can communicate and engage with the Company through the Company's website at [www.delmontepacific.com](http://www.delmontepacific.com) or contact the IR team via email at [jluy@delmontepacific.com](mailto:jluy@delmontepacific.com) and/or telephone at +65 6594 0980.

## **CREDITORS' RIGHTS**

DMPL diversifies its funding sources to improve its financial flexibility. It secures funding from a number of banks across Asia and the USA (please refer to Corporate Information for DMPL's bankers) to minimize extensive exposure to one creditor. The Group also considers bond and equity financing to the extent that the latter strengthens the balance sheet. Above all these, the key objective has been to have a solid business plan and execution to generate cash flow to service loan and interest requirements.

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# CORPORATE GOVERNANCE

## DEALINGS IN SECURITIES

The Company adopted in 2013 a Securities Dealings Policy to govern dealings in the Company's shares by its Directors, Key Management Personnel and certain designated employees having access to price sensitive information. With this policy, these individuals are required to seek the approval of the Chairman or the Board before dealing in the Company's shares. Directors are also required to report their dealings in the Company's shares within two business days from the date of transaction.

Directors, Key Management Personnel and certain designated employees had been advised that it is an offence to deal in the Company's securities when they are in possession of unpublished material price-sensitive information. They are also discouraged from dealing in the Company's securities on short-term considerations.

They are not allowed to deal in the Company's securities during the period commencing two weeks before the announcement of the Company's financial results for each of the first three quarters of its financial year, and one month before the announcement of the Company's full-year financial results. For the year under review, these individuals had been compliant with the Securities Dealings Policy.



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# DIRECTORS' STATEMENT

The Directors are pleased to present their report to the shareholders together with the audited financial statements of Del Monte Pacific Limited (the Company) and its subsidiaries (collectively, the Group) comprising the statements of financial position, income statements, statements of comprehensive income, statements of changes in equity and the statements of cash flow of the Group and Company for the financial year ended 30 April 2024.

## OPINION OF THE DIRECTORS

In the Directors' opinion,

- (a) the financial statements of the Group are drawn up so as to give a true and fair view of the financial position of the Group and the Company as at 30 April 2024 and the financial performance, changes in equity and cash flows of the Group and the Company for the year then ended in accordance with International Financial Reporting Standards; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due. The Group is working with partner banks to refinance the obligations that are falling due within 12 months and raising longer term capital. It also expects to receive dividend payment from its subsidiaries in the next 12 months.

## DIRECTORS

The Directors in office as at the date of this report are as follows:

Mr. Rolando C. Gapud	(Executive Chairman)
Mr. Joselito D. Campos, Jr.	(Executive Director, Managing Director and Chief Executive Officer)
Mr. Edgardo M. Cruz, Jr.	(Executive Director)
Mr. Benedict Kwek Gim Song	(Lead Independent Director)
Mr. Godfrey E. Scotchbrook	(Independent Director)
Dr. Emil Q. Javier	(Independent Director)
Mrs. Yvonne Goh	(Independent Director)
Mrs. Jeanette Beatrice Naughton	(Alternate Director to Mr. Joselito D. Campos, Jr.) (Appointed on 2 October 2023)

## ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES OR DEBENTURES

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company, its subsidiaries or any other body corporate.

# DIRECTORS' STATEMENT

## DIRECTORS' INTERESTS

According to the registers kept by the Company, particulars of interests of Directors in shares and share options in the Company who held office at the end of the financial year (including those held by their spouses and children) are as follows:

### Directors' Interest in Shares:

	Direct interests			Deemed interests		
	As at beginning of the year	As at end of the year	As at	As at beginning of the year	As at end of the year	As at
	1 May 2023	30 April 2024	21 May 2024	1 May 2023	30 April 2024	21 May 2024

### The Company

#### Ordinary shares of US\$0.01 each

Mr. Rolando C. Gapud	2,651,203	2,651,203	2,651,203	–	–	–
Mr. Joselito D. Campos, Jr.	7,621,466	7,621,466	7,621,466	1,386,276,498	1,386,276,498	1,386,276,498
Mr. Edgardo M. Cruz, Jr.	2,984,632	2,984,632	2,984,632	–	–	–
Mr. Benedict Kwek Gim Song	117,092	117,092	117,092	–	–	–
Mr. Godfrey E. Scotchbrook	117,092	117,092	117,092	–	–	–
Dr. Emil Q. Javier	611,828	611,828	611,828	–	–	–
Mrs. Jeanette Beatrice Naughton (Alternate Director to Mr. Joselito D. Campos, Jr.)	–	–	–	–	1,386,276,498	1,386,276,498

Except as disclosed in this report, no Director who held office at the end of the financial year had interests in shares, debentures, warrants, share options or share-based incentives of the Company or of related corporations, either at the beginning or at the end of the financial year.

## DIRECTORS' CONTRACTUAL BENEFITS

Except for salaries, bonuses and fees, and those benefits that are disclosed in this report and in Note 37 to the financial statements, since the end of the last financial year, no Director has received or become entitled to receive a benefit by reason of a contract made by the Company or a related corporation with the Director, or with a firm of which he is a member, or with a company in which he has a substantial financial interest.

## SHARE OPTION AND INCENTIVE PLANS

The Company also has the Del Monte Pacific Executive Share Option Plan 2016 (ESOP 2016) which was approved by shareholders at the general meeting held on 30 August 2016. The ESOP 2016 aims to provide an opportunity for Group executives and Directors to participate in the equity of the Company in order to motivate them to excel in their performance. The ESOP 2016 is valid for a period of ten years; however, no options had been granted to date.

The ESOP 2016 is administered by the Remuneration and Share Option Committee (RSOC) which comprises the following members:

Mr. Godfrey E. Scotchbrook	(RSOC Chairman)
Mr. Benedict Kwek Gim Song	(Member)
Dr. Emil Q. Javier	(Member)
Mrs. Yvonne Goh	(Member)

No options or share awards have been granted to the controlling shareholders of the Company or their associates, or to Directors of the Company or employees of the Group, either at the beginning or at the end of the financial year.

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# DIRECTORS' STATEMENT

## AUDIT AND RISK COMMITTEE

For the financial year ended 30 April 2024, the Audit and Risk Committee (ARC) comprised the following members:

Mr. Benedict Kwek Gim Song	(ARC Chairman)
Mr. Godfrey E. Scotchbrook	(Member)
Dr. Emil Q. Javier	(Member)
Mrs. Yvonne Goh	(Member)

From 1 May 2023 to 30 April 2024, the ARC held six meetings. The ARC reviews the effectiveness of the systems of internal controls of the Group, its accounting policies, annual financial statements and quarterly reports, the adequacy and effectiveness of the internal audit function, and the findings of both the external and internal auditors. The ARC may also examine whatever aspects it deems appropriate regarding the Group's financial affairs, its internal and external audits, and its exposure to risks of a regulatory or legal nature. Furthermore, all interested person transactions are subject to regular periodic reviews by the ARC to ensure that they are carried out on arm's length commercial terms, consistent with the Group's usual business practices and policies, and are not prejudicial to the Company's minority shareholders.

In performing its functions, the ARC reviewed the overall scope of both internal and external audits and the assistance given by the Company's officers to the auditors. The ARC met with the internal and external auditors to discuss the results of their respective examinations and their evaluation of the Group's system of internal controls. The ARC also reviewed the financial statements of the Company and the consolidated financial statements of the Group for the financial year ended 30 April 2024, as well as the external auditors' report thereon.

The ARC has full access to, and the cooperation of, Management and the internal auditors. It also has full discretion to invite any Director or executive officer to attend its meetings. The Chief Financial Officer attends all meetings of the ARC. The auditors have unrestricted access to the ARC. The ARC has reasonable resources to enable it to discharge its functions effectively.

## INTERNAL CONTROLS

Based on the internal controls established and maintained by the Group, work performed by the internal and external auditors, assurances by the Chief Executive Officer, Chief Operating Officer, Chief Corporate Officer, Chief Financial Officer and Chief Compliance Officer, and reviews performed by Management and various Board Committees, the Board is of the opinion, and the ARC concurs, that the Group's internal controls, addressing financial, operational, compliance and information technology risks, and its risk management systems were adequate and effective as at 30 April 2024.

## AUDITORS

Ernst & Young LLP have indicated their willingness to accept their re-appointment as the Group's external auditors.

On behalf of the Board of Directors



**Mr. Rolando C. Gapud**  
*Executive Chairman*



**Mr. Joselito D. Campos, Jr.**  
*Executive Director*

Date: 7 August 2024

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# INDEPENDENT AUDITORS' REPORT

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## REPORT ON THE FINANCIAL STATEMENTS

### Opinion

We have audited the financial statements of Del Monte Pacific Limited (the "Company") and its subsidiaries (collectively, the "Group"), which comprise the statements of financial position of the Group and the Company as at 30 April 2024, the income statements, statements of comprehensive income, statements of changes in equity and statements of cash flows of the Group and the Company for the year then ended, and notes to the financial statements, including a summary of material accounting policy information.

In our opinion, the accompanying financial statements of the Group and the Company present fairly, in all material respects, the financial position of the Group and the Company as at 30 April 2024, and their financial performance, their changes in equity, and their cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* ("ACRA Code") and the *International Code of Ethics for Professional Accountants (including International Independence Standards)* ("IESBA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements, ACRA Code and IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.



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# INDEPENDENT AUDITORS' REPORT

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## Key Audit Matters (cont'd)

Key audit matter	How our audit addressed the matter
<b>Fair value of agricultural produce</b> <p>As at 30 April 2024, the Group has agricultural produce amounting to US\$48.6 million that is carried as part of biological assets account in the statement of financial position, which is contributed by Del Monte Philippines, Inc, a subsidiary in the Philippines.</p> <p>The valuation of agricultural produce was significant to our audit as the estimation process is complex, involves significant management estimate, and is based on assumptions that could be affected by natural phenomena. The key assumptions in determining the fair value of harvested produce include expected selling prices and gross margins. The key assumptions for the fair value of unharvested produce include its expected selling prices, gross margin, estimated tonnage of harvests and future growing costs.</p> <p>The Group's disclosures relating to biological assets, in particular agricultural produce, and sources of estimation uncertainty are included in Notes 11 and 34 to the financial statements.</p>	<p>We obtained an understanding of management's fair value measurement methodology and its process in valuing the agricultural produce. We assessed the appropriateness of the methodology used in estimating the fair value. We tested the key assumptions used in the valuation of harvested produce which include expected selling prices and gross margin, and unharvested produce its expected selling prices, gross margin, estimated tonnage of harvests and future growing costs, against management plans, historical data, and external data such as selling prices in the principal market.</p> <p>We also reviewed Group's disclosures in Notes 11 and 34 to the financial statements, relating to biological assets and sources of estimation uncertainty.</p>

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## Impairment assessment of goodwill and indefinite life trademarks

As at 30 April 2024, the Group carries goodwill of US\$203.4 million and indefinite life trademarks of US\$472.4 million, of which US\$203.4 million and US\$458.3 million, respectively, are attributable to a subsidiary in the United States of America, Del Monte Foods, Inc. and its subsidiaries (collectively, DMFI).

### (a) Goodwill

DMFI's goodwill is allocated to three Cash Generating Units ("CGUs") namely: Healthy Snacking, Flavor and Meal Enhancer, and Beyond Retail with carrying value of US\$43.8 million, US\$117.1 million, and US\$42.5 million respectively. The Group used the value in use calculation to estimate the recoverable amount of the CGUs for purposes of assessing whether there is any impairment to be recognized.

The annual impairment test is significant to our audit because the assessment process is complex, involves significant management judgment and is dependent on certain key estimates such as the discount rate based on weighted average cost of capital ("WACC"), long-term earnings before interest, taxation, depreciation and amortization ("EBITDA") margin and terminal growth rate of the CGUs.

The Group's disclosures relating to the goodwill and indefinite life America trademarks allocated to DMFI, sources of estimation uncertainty and sensitivity of the recoverable amounts are included in Note 8 to the financial statements.

We obtained an understanding of the Group's impairment assessment process and the related controls. We tested the reasonableness of the key assumptions, which include the WACC, long-term EBITDA margin, and terminal growth rate against management plans, historical data and available market information in light of current market and economic conditions. We also performed sensitivity analysis on the key assumptions to consider the extent of reasonable change in these assumptions that individually or collectively would result in the impairment of these assets. We involved our internal specialist in evaluating certain key assumptions and methodology used.

We also reviewed the Group's disclosures in Note 8 to the financial statements, about those assumptions to which the outcome of the impairment test were most sensitive, that is, those that have the most significant effect on the determination of the recoverable amount of the CGU.

# INDEPENDENT AUDITORS' REPORT

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## Key Audit Matters (cont'd)

Key audit matter	How our audit addressed the matter
<b>Impairment assessment of goodwill and indefinite life trademarks (cont'd)</b>	
<i>(b) Americas trademarks</i>	
<p>As at 30 April 2024, the indefinite life trademarks coming from Americas, comprise "Del Monte", "College Inn", and "Kitchen Basics" amounting to US\$458.3 million.</p> <p>The Group used the Relief from Royalty methodology in valuing its trademarks. The annual impairment test is significant to our audit because the assessment process is complex, involves significant management judgment and is dependent on certain estimates such as the discount rate based on WACC, revenue growth rate, terminal growth rate, and royalty rates observed in the market that can be affected by future market and economic conditions.</p> <p>The Group's disclosures relating to its Americas indefinite life trademarks, sources of estimation uncertainty and sensitivity of the recoverable amounts are included in Note 8 to the financial statements.</p>	<p>We tested the reasonableness of the key assumptions, which include the WACC, revenue growth rate, terminal growth rate, and royalty rates, against management plans, historical data and available market information in light of current market and economic conditions. We also performed sensitivity analysis on the key assumptions to consider the extent of reasonable change in these assumptions that individually or collectively would result in the impairment of these assets. We involved our internal specialist in evaluating certain key assumptions and methodology used.</p> <p>We also reviewed the Group's disclosures in Note 8 to the financial statements, about those assumptions to which the outcomes of the impairment tests were most sensitive, that is, those that have the most significant effect on the determination of the recoverable amounts of the CGUs.</p>

## Recognition of deferred tax assets

As at 30 April 2024, the Group has recognized deferred tax assets of US\$146.7 million, of which US\$146.5 million was attributable to DMFI.

The recognition of the deferred tax asset was significant to our audit because it entails estimation of the future taxable income which involves significant management judgment and is based on assumptions that are affected by future market or economic conditions. The key assumptions in the taxable income forecast include revenue growth rate, EBITDA margin and long-term growth rate.

The Group's disclosures relating to deferred tax and sources of estimation uncertainty are included in Note 9 to the financial statements.

We assessed the reasonableness of deferred tax assets recognized by comparing it to the taxable income forecast that were approved by the Board of Directors. We assessed the reasonableness of the key assumptions in estimating the taxable income forecast such as revenue growth rate, EBITDA margin and long-term growth rate against historical data, management's support for the current estimates and projections, available market information, industry and market outlook in light of current market and economic conditions, and performed sensitivity analyses over the key assumptions. We also evaluated the reasonableness of the timing of the reversal of future taxable and deductible temporary differences by considering the taxable income forecast and current tax laws.

We reviewed management's forecasting process by comparing the actual results of DMFI against its prior year forecast.

We involved our internal tax specialist in reviewing the deductibility of the temporary differences.

We also reviewed Group's disclosures in Note 9 to the financial statements, relating to deferred tax and sources of estimation uncertainty.

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# INDEPENDENT AUDITORS' REPORT

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## OTHER INFORMATION

Management is responsible for the other information. The other information comprises the Group's 2024 Annual Report, but does not include the financial statements and our auditor's report thereon. The Group's 2024 Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

When we read the Group's 2024 Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and take appropriate actions in accordance with ISAs.

## RESPONSIBILITIES OF MANAGEMENT AND DIRECTORS FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Company or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

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# INDEPENDENT AUDITORS' REPORT

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS (CONT'D)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The partner in charge of the audit resulting in this independent auditor's report is Alvin Phua.



Ernst & Young LLP

Public Accountants and  
Chartered Accountants  
Singapore

7 August 2024



# STATEMENTS OF FINANCIAL POSITION

AS AT 30 APRIL 2024 AND 2023

	Note	Group		Company	
		30 April 2024 (US\$'000)	30 April 2023 (US\$'000) Restated	30 April 2024 (US\$'000)	30 April 2023 (US\$'000)
<b>Noncurrent assets</b>					
Property, plant and equipment – net	5	670,344	658,991	–	–
Right-of-use assets	23	91,268	100,566	–	77
Investments in subsidiaries	6	–	–	818,675	967,159
Investments in joint ventures	7	19,669	20,161	2,255	2,623
Intangible assets and goodwill	8	746,807	753,841	–	–
Deferred tax assets – net	9	146,705	118,060	110	–
Biological assets	11	3,413	3,007	–	–
Pension assets – net	20	7,800	10,630	–	60
Other noncurrent assets	10	41,911	42,863	10,561	5,023
		<b>1,727,917</b>	<b>1,708,119</b>	<b>831,601</b>	<b>974,942</b>
<b>Current assets</b>					
Biological assets	11	48,577	44,852	–	–
Inventories	12	1,043,843	1,076,772	–	–
Trade and other receivables	13	218,154	231,036	27,421	26,406
Prepaid expenses and other current assets	14	61,274	59,054	39	94
Cash and cash equivalents	15	13,123	19,836	470	554
		<b>1,384,971</b>	<b>1,431,550</b>	<b>27,930</b>	<b>27,054</b>
<b>Total assets</b>		<b>3,112,888</b>	<b>3,139,669</b>	<b>859,531</b>	<b>1,001,996</b>
<b>Equity</b>					
Share capital	16	19,449	19,449	19,449	19,449
Share premium	17	208,339	208,339	208,478	208,478
Retained earnings	17	(73,233)	119,540	(73,233)	119,540
Reserves	17	(24,707)	(28,511)	(24,707)	(28,511)
<b>Equity attributable to owners of the Company</b>	38	<b>129,848</b>	<b>318,817</b>	<b>129,987</b>	<b>318,956</b>
Non-controlling interests	38	123,303	66,941	–	–
<b>Total equity</b>		<b>253,151</b>	<b>385,758</b>	<b>129,987</b>	<b>318,956</b>
<b>Noncurrent liabilities</b>					
Loans and borrowings	18	1,377,315	1,453,300	43,726	241,959
Employee benefits	20	15,778	21,294	112	–
Environmental remediation liabilities	21	–	–	–	–
Lease liabilities	23	70,949	72,204	–	–
Deferred tax liabilities – net	9	11,473	11,630	–	49
Other noncurrent liabilities	19	38,877	16,826	–	–
		<b>1,514,392</b>	<b>1,575,254</b>	<b>43,838</b>	<b>242,008</b>
<b>Current liabilities</b>					
Loans and borrowings	18	918,728	820,053	491,012	324,898
Employee benefits	20	23,899	24,280	–	–
Trade payables and other current liabilities	22	380,918	304,940	194,661	116,134
Lease liabilities	23	20,470	27,892	–	–
Current tax liabilities		1,330	1,492	33	–
		<b>1,345,345</b>	<b>1,178,657</b>	<b>685,706</b>	<b>441,032</b>
<b>Total liabilities</b>		<b>2,859,737</b>	<b>2,753,911</b>	<b>729,544</b>	<b>683,040</b>
<b>Total equity and liabilities</b>		<b>3,112,888</b>	<b>3,139,669</b>	<b>859,531</b>	<b>1,001,996</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# INCOME STATEMENTS

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

	Note	Group			Company		
		Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)	Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)
Revenue	24, 29	<b>2,427,730</b>	2,421,313	2,342,086	–	–	–
Cost of sales		<b>(2,008,171)</b>	(1,814,320)	(1,719,429)	–	–	–
<b>Gross profit</b>		<b>419,559</b>	606,993	622,657	–	–	–
Distribution and selling expenses		<b>(225,348)</b>	(229,272)	(221,798)	–	–	–
General and administrative expenses		<b>(141,021)</b>	(120,334)	(129,311)	<b>(11,502)</b>	(13,980)	(12,983)
Other (expenses) income – net		<b>(8,188)</b>	(11,789)	(4,258)	<b>2,527</b>	1,836	1,674
<b>Results from operating activities</b>		<b>45,002</b>	245,598	267,290	<b>(8,975)</b>	(12,144)	(11,309)
Finance income	26	<b>13,173</b>	14,293	5,201	<b>72</b>	177	145
Finance expense	26	<b>(207,570)</b>	(215,861)	(112,707)	<b>(47,527)</b>	(32,337)	(13,238)
Net finance expense		<b>(194,397)</b>	(201,568)	(107,506)	<b>(47,455)</b>	(32,160)	(13,093)
Share in net (loss) income of joint ventures and subsidiaries	6, 7	<b>(1,062)</b>	(1,486)	(4,954)	<b>(72,671)</b>	61,304	124,437
<b>(Loss) profit before taxation</b>	25	<b>(150,457)</b>	42,544	154,830	<b>(129,101)</b>	17,000	100,035
Tax expense – net	27	<b>18,508</b>	(17,167)	(39,300)	<b>(56)</b>	(51)	(4)
<b>(Loss) profit for the year</b>		<b>(131,949)</b>	25,377	115,530	<b>(129,157)</b>	16,949	100,031
<b>(Loss) profit attributable to:</b>							
Owners of the Company	28	<b>(129,157)</b>	16,949	100,031	<b>(129,157)</b>	16,949	100,031
Non-controlling interests		<b>(2,792)</b>	8,428	15,499	–	–	–
		<b>(131,949)</b>	25,377	115,530	<b>(129,157)</b>	16,949	100,031
<b>Earnings per share</b>							
Basic earnings per share (US cents)	28	<b>(6.64)</b>	0.66	4.17	–	–	–
Diluted earnings per share (US cents)	28	<b>(6.64)</b>	0.66	4.17	–	–	–

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF COMPREHENSIVE INCOME

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

	Note	Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)
<b>Group</b>				
<b>(Loss) profit for the year</b>		<b>(131,949)</b>	25,377	115,530
<b>Other comprehensive (loss) income</b>				
<b>Items that will or may be reclassified subsequently to profit or loss:</b>				
Currency translation difference		<b>(7,400)</b>	(11,146)	(15,302)
Effective portion of changes in fair value of cash flow hedges		<b>6,718</b>	9,095	(8,805)
Tax impact on share in cash flow hedges		<b>(1,680)</b>	(2,274)	2,193
		<b>(2,362)</b>	(4,325)	(21,914)
<b>Items that will not be reclassified to profit or loss:</b>				
Remeasurement of retirement plans		<b>8,780</b>	3,416	12,760
Tax impact on remeasurement of retirement plans	9	<b>(2,175)</b>	(821)	(3,255)
Gain on property revaluation	5	–	22,121	–
Tax impact on revaluation reserve	9	–	(5,828)	–
		<b>6,605</b>	18,888	9,505
<b>Other comprehensive income (loss) for the year, net of tax</b>		<b>4,243</b>	14,563	(12,409)
<b>Total comprehensive (loss) income for the year</b>		<b>(127,706)</b>	39,940	103,121
<b>Total comprehensive (loss) income attributable to:</b>				
Owners of the Company		<b>(125,353)</b>	30,979	89,196
Non-controlling interests		<b>(2,353)</b>	8,961	13,925
		<b>(127,706)</b>	39,940	103,121

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF COMPREHENSIVE INCOME

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

	Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)
<b>Company</b>			
<b>(Loss) profit for the year</b>	<b>(129,157)</b>	16,949	100,031
<b>Other comprehensive (loss) income</b>			
<b>Items that will or may be reclassified subsequently to profit or loss:</b>			
Currency translation difference	<b>(6,948)</b>	(9,698)	(13,351)
Effective portion of changes in fair value of cash flow hedges	<b>6,001</b>	8,471	(8,239)
Tax impact on share in cash flow hedges	<b>(1,500)</b>	(2,118)	2,052
	<b>(2,447)</b>	(3,345)	(19,538)
<b>Items that will not be reclassified to profit or loss:</b>			
Remeasurement of retirement plans	<b>8,307</b>	3,027	11,685
Tax impact on remeasurement of retirement plans	<b>(2,056)</b>	(728)	(2,982)
Gain on property revaluation	–	20,493	–
Tax impact on revaluation reserve	–	(5,417)	–
	<b>6,251</b>	17,375	8,703
<b>Other comprehensive income (loss) for the year, net of tax</b>	<b>3,804</b>	14,030	(10,835)
<b>Total comprehensive (loss) income for the year</b>	<b>(125,353)</b>	30,979	89,196

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.



# STATEMENT OF CHANGES IN EQUITY

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

Group	Note	Share capital (US\$'000)	Share premium (US\$'000)	Translation reserve (US\$'000)	Revaluation reserve (US\$'000)	Remeasurement			Reserve for own shares (US\$'000)	Retained earnings (US\$'000)	Total (US\$'000)	Non-controlling interests (US\$'000)	Total equity (US\$'000)
						retirement plans (US\$'000)	Hedging reserve (US\$'000)	Total (US\$'000)					
<b>2024</b>													
At 30 April 2023		19,449	208,339	(105,020)	29,354	46,051	1,390	(286)	119,540	318,817	66,941	385,758	
<b>Total comprehensive loss for the year</b>													
Loss for the year		-	-	-	-	-	-	-	(129,157)	(129,157)	(2,792)	(131,949)	
<b>Other comprehensive (loss) income</b>													
Currency translation differences		-	-	(6,948)	-	-	-	-	-	(6,948)	(452)	(7,400)	
Remeasurement of retirement plans, net of tax	20	-	-	-	-	6,251	-	-	-	6,251	354	6,605	
Effective portion of changes in fair value of cash flow hedges, net of tax		-	-	-	-	-	4,501	-	-	4,501	537	5,038	
<b>Total other comprehensive (loss) income</b>		-	-	(6,948)	-	6,251	4,501	-	(129,157)	(125,353)	439	4,243	
<b>Total comprehensive (loss) income for the year</b>		-	-	(6,948)	-	6,251	4,501	-	(129,157)	(125,353)	(2,353)	(127,706)	
<b>Transactions with owners of the Company recognized directly in equity</b>													
<b>Contributions by and distributions to owners of the Company</b>													
Redemption of shares by subsidiary	6	-	-	-	-	-	-	-	(61,074)	(61,074)	(6,638)	(67,712)	
Issuance of senior perpetual securities		-	-	-	-	-	-	-	-	-	67,637	67,637	
Dividends	17	-	-	-	-	-	-	-	(2,542)	(2,542)	(2,284)	(4,826)	
<b>Total contributions by and distributions to Owners</b>		-	-	-	-	-	-	-	(63,616)	(63,616)	58,715	(4,901)	
<b>At 30 April 2024</b>		<b>19,449</b>	<b>208,339</b>	<b>(111,968)</b>	<b>29,354</b>	<b>52,302</b>	<b>5,891</b>	<b>(286)</b>	<b>(73,233)</b>	<b>129,848</b>	<b>123,303</b>	<b>253,151</b>	

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENT OF CHANGES IN EQUITY

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

Group	Note	Attributable to owners of the Company							Non-controlling interests (US\$'000)	Total equity (US\$'000)			
		Share capital (US\$'000)	Share premium (US\$'000)	Translation reserve (US\$'000)	Revaluation reserve (US\$'000)	Remeasurement retirement plans (US\$'000)	Hedging reserve (US\$'000)	Reserve for own shares (US\$'000)			Retained earnings (US\$'000)	Total (US\$'000)	
<b>2023</b>													
At 30 April 2022		29,449	298,339	(95,322)	14,278	43,752	(4,963)	(286)	140,320	425,567	69,138	494,705	
<b>Total comprehensive income for the year</b>													
Profit for the year		–	–	–	–	–	–	–	16,949	16,949	8,428	25,377	
<b>Other comprehensive income (loss)</b>													
Currency translation differences		–	–	(9,698)	–	–	–	–	–	(9,698)	(1,448)	(11,146)	
Gain on property revaluation, net of tax		–	–	–	15,076	–	–	–	–	15,076	1,217	16,293	
Remeasurement of retirement plans, net of tax	20	–	–	–	–	2,299	–	–	–	2,299	296	2,595	
Effective portion of changes in fair value of cash flow hedges, net of tax		–	–	–	–	–	6,353	–	–	6,353	468	6,821	
<b>Total other comprehensive income (loss)</b>		–	–	(9,698)	15,076	2,299	6,353	–	–	14,030	533	14,563	
<b>Total comprehensive income (loss) for the year</b>		–	–	(9,698)	15,076	2,299	6,353	–	16,949	30,979	8,961	39,940	
<b>Transactions with owners of the Company recognized directly in equity Contributions by and distributions to owners of the Company</b>													
Redemption of A-2 preference shares	16	(10,000)	(90,000)	–	–	–	–	–	–	(100,000)	–	(100,000)	
Dividends	17	–	–	–	–	–	–	–	(37,729)	(37,729)	(11,158)	(48,887)	
<b>Total contributions by and distributions to Owners At 30 April 2023</b>	16, 17	(10,000) <b>19,449</b>	(90,000) <b>208,339</b>	– <b>(105,020)</b>	– <b>29,354</b>	– <b>46,051</b>	– <b>1,390</b>	– <b>(286)</b>	(37,729) <b>119,540</b>	(137,729) <b>318,817</b>	(11,158) <b>66,941</b>	(148,887) <b>385,758</b>	

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENT OF CHANGES IN EQUITY

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

Group	Note	Attributable to owners of the Company										Total equity (US\$'000)				
		Share capital (US\$'000)	Share premium (US\$'000)	Translation reserve (US\$'000)	Revaluation reserve (US\$'000)	Remeasurement retirement plans (US\$'000)	Hedging reserve (US\$'000)	Share option reserve (US\$'000)	Reserve for own shares (US\$'000)	Retained earnings (US\$'000)	Total (US\$'000)		Non-controlling interests (US\$'000)			
<b>2022</b>																
At 30 April 2021		49,449	478,339	(81,971)	14,278	35,049	1,224	1,753	(286)	83,349	581,184	61,312	642,496			
<b>Total comprehensive income for the year</b>																
Profit for the year		-	-	-	-	-	-	-	-	100,031	100,031	15,499	115,530			
<b>Other comprehensive income (loss)</b>																
Currency translation differences		-	-	(13,351)	-	-	-	-	-	-	(13,351)	(1,951)	(15,302)			
Remeasurement of retirement plans, net of tax	20	-	-	-	-	8,703	-	-	-	-	8,703	802	9,505			
Effective portion of changes in fair value of cash flow hedges, net of tax		-	-	-	-	-	(6,187)	-	-	-	(6,187)	(425)	(6,612)			
<b>Total other comprehensive income (loss)</b>		-	-	(13,351)	-	8,703	(6,187)	-	-	-	(10,835)	(1,574)	(12,409)			
<b>Total comprehensive income (loss) for the year</b>		-	-	(13,351)	-	8,703	(6,187)	-	-	100,031	89,196	13,925	103,121			
<b>Transactions with owners of the Company recognized directly in equity</b>																
<b>Contributions by and distributions to owners of the Company</b>																
Redemption of A-1 preference shares	16	(20,000)	(180,000)	-	-	-	-	-	-	-	(200,000)	-	(200,000)			
Cancelled options	31	-	-	-	-	-	-	(1,753)	-	-	(1,753)	(207)	(1,960)			
Dividends	17	-	-	-	-	-	-	-	-	(43,060)	(43,060)	(5,892)	(48,952)			
<b>Total contributions by and distributions to owners</b>		(20,000)	(180,000)	-	-	-	-	(1,753)	-	(43,060)	(244,813)	(6,099)	(250,912)			
<b>At 30 April 2022</b>		<b>29,449</b>	<b>298,339</b>	<b>(95,322)</b>	<b>14,278</b>	<b>43,752</b>	<b>(4,963)</b>	<b>-</b>	<b>(286)</b>	<b>140,320</b>	<b>425,567</b>	<b>69,138</b>	<b>494,705</b>			

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENT OF CHANGES IN EQUITY

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

	Note	Share capital (US\$'000)	Share premium (US\$'000)	Share in translation reserve of subsidiaries (US\$'000)	Share in revaluation reserve of subsidiaries (US\$'000)	Share in remeasurement of retirement plans of subsidiaries (US\$'000)	Share in hedging reserve of a subsidiary (US\$'000)	Reserve for own shares (US\$'000)	Retained earnings (US\$'000)	Total (US\$'000)
<b>Company</b>										
<b>2024</b>										
At 30 April 2023		19,449	208,478	(105,020)	29,354	46,051	1,390	(286)	119,540	318,956
<b>Total comprehensive loss for the year</b>										
Loss for the year		-	-	-	-	-	-	-	(129,157)	(129,157)
<b>Other comprehensive (loss) income</b>										
Currency translation differences		-	-	(6,948)	-	-	-	-	-	(6,948)
Remeasurement of retirement plans, net of tax	20	-	-	-	6,251	-	-	-	-	6,251
Effective portion of changes in fair value of cash flow hedges, net of tax		-	-	-	-	-	4,501	-	-	4,501
<b>Total other comprehensive (loss) income</b>		-	-	(6,948)	-	6,251	4,501	-	-	3,804
<b>Total comprehensive (loss) income for the year</b>		-	-	(6,948)	-	6,251	4,501	-	(129,157)	(125,353)
<b>Transactions with owners of the Company recognized directly in equity</b>										
<b>Contributions by and distributions to owners of the Company</b>										
Redemption of shares by subsidiary	16	-	-	-	-	-	-	-	(61,074)	(61,074)
Dividends	17	-	-	-	-	-	-	-	(2,542)	(2,542)
<b>Total contributions by and distributions to owners</b>		-	-	-	-	-	-	-	(63,616)	(63,616)
<b>At 30 April 2024</b>	16, 17	<b>19,449</b>	<b>208,478</b>	<b>(111,968)</b>	<b>29,354</b>	<b>52,302</b>	<b>5,891</b>	<b>(286)</b>	<b>(73,233)</b>	<b>129,987</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.



# STATEMENT OF CHANGES IN EQUITY

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

Note	Share capital (US\$'000)	Share premium (US\$'000)	Share in translation reserve of subsidiaries (US\$'000)	Share in revaluation reserve of subsidiaries (US\$'000)	Share in remeasurement of retirement plans of subsidiaries (US\$'000)	Share in hedging reserve of a subsidiary (US\$'000)	Reserve for own shares (US\$'000)	Retained earnings (US\$'000)	Total (US\$'000)
<b>Company</b>									
<b>2023</b>									
At 30 April 2022	29,449	298,478	(95,322)	14,278	43,752	(4,963)	(286)	140,320	425,706
<b>Total comprehensive income for the year</b>									
Profit for the year	–	–	–	–	–	–	–	16,949	16,949
<b>Other comprehensive income (loss)</b>									
Currency translation differences	–	–	(9,698)	–	–	–	–	–	(9,698)
Gain on property revaluation, net of tax	–	–	–	15,076	–	–	–	–	15,076
Remeasurement of retirement plans, net of tax	–	–	–	–	2,299	–	–	–	2,299
Effective portion of changes in fair value of cash flow hedges, net of tax	–	–	–	–	–	6,353	–	–	6,353
<b>Total other comprehensive income (loss)</b>	–	–	(9,698)	15,076	2,299	6,353	–	–	14,030
<b>Total comprehensive income (loss) for the year</b>	–	–	(9,698)	15,076	2,299	6,353	–	16,949	30,979
<b>Transactions with owners of the Company recognized directly in equity</b>									
<b>Contributions by and distributions to owners of the Company</b>									
Redemption of A-2 preference shares	(10,000)	(90,000)	–	–	–	–	–	–	(100,000)
Dividends	–	–	–	–	–	–	–	(37,729)	(37,729)
<b>Total contributions by and distributions to owners</b>	(10,000)	(90,000)	–	–	–	–	–	(37,729)	(137,729)
<b>At 30 April 2023</b>	<b>19,449</b>	<b>208,478</b>	<b>(105,020)</b>	<b>29,354</b>	<b>46,051</b>	<b>1,390</b>	<b>(286)</b>	<b>119,540</b>	<b>318,956</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENT OF CHANGES IN EQUITY

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

	Share capital (US\$'000)	Share premium (US\$'000)	Share in translation reserve of subsidiaries (US\$'000)	Share in revaluation reserve of subsidiaries (US\$'000)	Share in remeasurement of retirement plans of subsidiaries (US\$'000)	Share in hedging reserve of a subsidiary (US\$'000)	Share option reserve (US\$'000)	Reserve for own shares (US\$'000)	Retained earnings (US\$'000)	Total (US\$'000)
<b>Company</b>										
<b>2022</b>										
At 30 April 2021	49,449	478,478	(81,971)	14,278	35,049	1,224	1,753	(286)	83,349	581,323
<b>Total comprehensive income for the year</b>										
Profit for the year	-	-	-	-	-	-	-	-	100,031	100,031
<b>Other comprehensive income (loss)</b>										
Currency translation differences	-	-	(13,351)	-	-	-	-	-	-	(13,351)
Remeasurement of retirement plans, net of tax	-	-	-	-	8,703	-	-	-	-	8,703
Effective portion of changes in fair value of cash flow hedges, net of tax	-	-	-	-	-	(6,187)	-	-	-	(6,187)
<b>Total other comprehensive income (loss)</b>	-	-	(13,351)	-	8,703	(6,187)	-	-	-	(10,835)
<b>Total comprehensive income (loss) for the year</b>	-	-	(13,351)	-	8,703	(6,187)	-	-	100,031	89,196
<b>Transactions with owners of the Company recognized directly in equity</b>										
<b>Contributions by and distributions to owners of the Company</b>										
Redemption of A-1 preference shares	(20,000)	(180,000)	-	-	-	-	-	-	-	(200,000)
Cancelled options	-	-	-	-	-	-	(1,753)	-	-	(1,753)
Dividends	-	-	-	-	-	-	-	-	(43,060)	(43,060)
<b>Total contributions by and distributions to owners</b>	(20,000)	(180,000)	-	-	-	-	(1,753)	-	(43,060)	(244,813)
<b>At 30 April 2022</b>	<b>29,449</b>	<b>298,478</b>	<b>(95,322)</b>	<b>14,278</b>	<b>43,752</b>	<b>(4,963)</b>	<b>-</b>	<b>(286)</b>	<b>140,320</b>	<b>425,706</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

Note	Group			Company		
	Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)	Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)
<b>Cash flows from operating activities</b>						
(Loss) profit for the year	<b>(131,949)</b>	25,377	115,530	<b>(129,157)</b>	16,949	100,031
Adjustments to reconcile profit for the year to net cash flows:						
Finance expense	26	<b>201,730</b>	211,353	111,986	<b>47,525</b>	32,229
Depreciation of property, plant and equipment	25	<b>161,297</b>	154,439	146,480	–	–
Amortization of right-of-use assets	23	<b>32,582</b>	32,972	39,292	<b>31</b>	93
Tax credit – deferred	9, 27	<b>(32,511)</b>	(9,592)	18,695	<b>(107)</b>	(19)
Allowance for inventory obsolescence	12	<b>18,700</b>	9,542	4,135	–	–
Tax expense – current	27	<b>14,003</b>	26,759	20,605	<b>163</b>	71
Amortization of intangible assets	8	<b>7,034</b>	6,967	6,650	–	–
Finance income	26	<b>(4,828)</b>	(13,751)	(2,629)	–	(177)
Unrealized foreign exchange loss (gain)		<b>(2,505)</b>	3,966	(1,851)	<b>(70)</b>	108
(Gain) loss on disposal of property, plant and equipment	25	<b>(1,754)</b>	759	789	–	–
Net gain on derivatives financial instrument		<b>(1,322)</b>	–	–	–	–
Share in losses (earnings) of joint ventures and subsidiaries	7	<b>1,062</b>	1,486	4,954	<b>72,671</b>	(61,304)
Impairment (reversal) of trade and nontrade receivables	13	<b>272</b>	(181)	1,060	–	–
Impairment loss in joint ventures	7	–	–	2,000	–	–
Equity-settled share-based payment transactions		–	–	(1,960)	–	–
		<b>261,811</b>	450,096	465,736	<b>(8,944)</b>	(12,050)
Changes in:						
Biological assets		<b>(5,864)</b>	(632)	(6,311)	–	–
Inventories		<b>14,558</b>	(396,413)	(137,944)	–	–
Trade and other receivables		<b>15,954</b>	(18,002)	(40,020)	<b>7,058</b>	(5,023)
Prepaid expenses and other current assets		<b>(1,998)</b>	(13,456)	(9,334)	<b>(54)</b>	920
Other assets		<b>9,335</b>	(7,813)	(9,039)	<b>45</b>	–
Trade payables and other current liabilities		<b>75,069</b>	20,695	31,757	<b>138</b>	(725)
Employee benefits		<b>4,952</b>	(15,902)	1,809	<b>126</b>	107
Operating cash flows		<b>373,817</b>	18,573	296,654	<b>(1,631)</b>	(16,771)
Taxes paid		<b>(4,519)</b>	(21,336)	(15,916)	–	–
<b>Net cash flows generated from (used in) operating activities</b>		<b>369,298</b>	(2,763)	280,738	<b>(1,631)</b>	(16,771)
						(11,682)

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

Note	Group			Company		
	Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)	Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)
<b>Cash flows from investing activities</b>						
Acquisition of property, plant and equipment	(187,606)	(237,922)	(202,659)	–	–	–
Proceeds from disposal of property, plant and equipment	6,445	210	231	–	–	–
Additions to investments in joint ventures	7 (1,028)	(4,090)	(1,001)	–	–	–
Interest received	703	4,434	1,169	–	8	11
Additional advances to joint ventures	–	(185)	(595)	–	(185)	(595)
Acquisition of intangible assets, net of transaction costs	8 –	(71,761)	–	–	–	–
Advances to related company	–	–	–	(10,401)	(110,384)	(67,874)
Dividend received	–	–	–	18,994	88,503	33,519
<b>Net cash flows (used in) generated from investing activities</b>	<b>(181,486)</b>	<b>(309,314)</b>	<b>(202,855)</b>	<b>8,593</b>	<b>(22,058)</b>	<b>(34,939)</b>
<b>Cash flows from financing activities</b>						
Proceeds from borrowings	39 4,761,967	4,746,953	2,848,113	266,600	128,500	333,000
Repayment of borrowings	39 (4,720,243)	(4,032,573)	(2,547,034)	(299,538)	(168,071)	(89,810)
Redemption of preference share capital	16 –	(100,000)	(200,000)	–	(100,000)	(200,000)
Interest paid	(190,705)	(144,006)	(89,359)	(40,850)	(29,165)	(11,004)
Issuance of senior perpetual shares	67,637	–	–	–	–	–
Payments of lease liability	23 (38,242)	(42,685)	(38,870)	–	–	(52)
Redemption of shares of subsidiary	6 (37,857)	–	–	–	–	–
Derivative settlement	(29,856)	–	–	–	–	–
Payment of debt related costs	18 (4,764)	(20,295)	(2,383)	(389)	(218)	(2,383)
Dividends paid to equity holders of the parent	17 (2,542)	(37,729)	(43,060)	(2,542)	(37,729)	(43,060)
Dividends paid to non-controlling interests	(2,284)	(11,158)	(5,892)	–	–	–
Redemption cost on senior secured notes	26 –	(44,530)	–	–	–	–
Net (repayments) collections of advances from related companies	–	–	–	(239,291)	38,412	20,941
Advances from related companies	–	–	–	308,968	205,697	39,034
<b>Net cash flows (used in) generated from financing activities</b>	<b>(196,889)</b>	<b>313,977</b>	<b>(78,485)</b>	<b>(7,042)</b>	<b>37,426</b>	<b>46,666</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.



# STATEMENTS OF CASH FLOWS

FOR FINANCIAL YEARS ENDED 30 APRIL 2024, 2023 AND 2022

Note	Group			Company		
	Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)	Year ended 30 April 2024 (US\$'000)	Year ended 30 April 2023 (US\$'000)	Year ended 30 April 2022 (US\$'000)
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(9,077)</b>	1,900	(602)	<b>(80)</b>	(1,403)	45
Effect of exchange rate changes on cash and cash equivalents held in foreign currency	<b>2,364</b>	(3,917)	(6,980)	<b>(4)</b>	(172)	(20)
Cash and cash equivalents at beginning of year	<b>19,836</b>	21,853	29,435	<b>554</b>	2,129	2,104
Cash and cash equivalents at end of year	<b>13,123</b>	19,836	21,853	<b>470</b>	554	2,129

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

These notes form an integral part of the financial statements.

The accompanying financial statements were approved and authorized for issuance by the Board of Directors (the “Board”) on 7 August 2024.

## 1. DOMICILE AND ACTIVITIES

Del Monte Pacific Limited (the “Company”) was incorporated as an international business company in the British Virgin Islands on 27 May 1999 under the International Business Companies Act (Cap. 291) of the British Virgin Islands. It was automatically re-registered as a company on 1 January 2007 when the International Business Companies Act was repealed and replaced by the Business Companies Act 2004 of the British Virgin Islands.

The registered office of the Company is located at Craigmuir Chambers, Road Town, Tortola, British Virgin Islands.

The principal activity of the Company is investment holding. Its subsidiaries are principally engaged in growing, processing, and selling packaged fruits, vegetable and tomato, sauces, condiments, pasta, broth and juices, mainly under the brand names of “Del Monte”, “S&W”, “Today’s”, “Contadina”, “College Inn” and other brands and fresh pineapples under “S&W” and other brands pursuant to relevant agreements. The Company’s subsidiaries also produce and distribute private label food products.

The immediate holding company is NutriAsia Pacific Limited (“NAPL”), and the indirect shareholders of which are NutriAsia Inc. (“NAI”) and Well Grounded Limited (“WGL”), which at 30 April 2024, 2023 and 2022, each held 57.8% and 42.2% interests in NAPL, respectively, through their intermediary company, NutriAsia Holdings Limited. NAPL, NAI and WGL were incorporated in the British Virgin Islands. The ultimate holding company is HSBC International Trustee Limited.

On 2 August 1999, the Company was admitted to the Official List of the Singapore Exchange Securities Trading Limited (“SGX-ST”). The Ordinary Shares of the Company were also listed on the Philippine Stock Exchange Inc. (“PSE”) on 10 June 2013. The first tranche of the Company’s Preference Shares (“Series A-1”) was listed on 7 April 2017 and the second tranche (“Series A-2”) on 15 December 2017. The Company redeemed all of the outstanding 20,000,000 Series A-1 Preference Shares on 7 April 2022, and all of the outstanding 10,000,000 Series A-2 Preference Shares on 15 December 2022 (Note 16).

On 6 August 2010, the Company established DM Pacific Limited-ROHQ (“ROHQ”), the regional operating headquarters of the Company in the Philippines. The ROHQ is registered with and licensed by the Philippine Securities and Exchange Commission (“SEC”) to engage in general administration and planning, business planning and coordination, sourcing and procurement of raw materials and components, corporate financial advisory, marketing control and sales promotion, training and personnel management, logistics services, research and product development, technical support and maintenance, data processing and communication, and business development. The ROHQ commenced its operations in October 2015.

The financial statements of the Group as at 30 April 2024 and 2023 and for the three financial years ended 30 April 2024, 2023 and 2022 comprise the Company and its subsidiaries (collectively referred to as the “Group”, and individually as “Group entities”), and the Group’s interests in joint ventures.

## 2. GOING CONCERN

As of 30 April 2024, the Company’s current liabilities exceeded its current assets by US\$657.8 million (2023: US\$414.0 million). This is mainly driven by maturing term loans and revolving credit facility of the Company that will be due within the next 12 months and subject to on-going refinancing discussion with creditor banks.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 2. GOING CONCERN (CONT'D)

Management believes that the Company will be able to pay or refinance its liabilities as and when they fall due. Accordingly, the use of going concern assumption is appropriate considering the following:

- The Group continues to find new sources of funding to improve cash management:
  1. The Group has new proposals from reputed financial institutions for new long-term loans.
  2. The Group continues to get incremental short-term lines from partner banks for meeting its short-term obligations that will provide sufficient working capital financing for it to meet its objectives and future financial obligations.
  3. Despite incurring a loss in FY2024, the Group generated positive cash flow from operations for the year amounting to US\$369.3 million, which was a turnaround from the cash outflow last year of US\$2.8 million mainly driven by better management of working capital particularly inventory. The Group expects to see further improvement in the US subsidiary following its decision to reduce pack for most of the product categories.
  4. Management remains vigilant in managing its costs and is focused to restore gross margins both in the US and rest of DMPL. The Group will focus on the following priorities in FY2025, among others:
    - Continuation of plans in the US to reduce inventory level
    - Reduction of waste and inventory write offs across the Group
    - Reduction of warehousing and distribution costs in the US
    - Consolidation of manufacturing footprint in the US
    - Improve planning through digitization and clear organization accountability across the Group
    - Restoration of productivity for processed pineapple variety (C74) in the next 12 to 24 months
    - Right size workforce and reduce fixed costs.
  5. The Group further plans to lower leverage by approximately US\$300.0 million via selective sale of assets and injecting equity subject to market conditions.
  6. The Company had continued to receive dividend payments from its subsidiaries and expects the same in the next 12 months.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 3. BASIS OF PREPARATION

### 3.1 *Statement of compliance*

The financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”).

### 3.2 *Basis of measurement*

The financial statements have been prepared on historical cost basis except as otherwise described in the succeeding notes below.

### 3.3 *Functional and presentation currency*

The financial statements are presented in United States Dollars (“US\$” or “US Dollars”) which is the Company’s functional and presentation currency. All financial information presented in US Dollars has been rounded to the nearest thousand, unless otherwise stated.

### 3.4 *Use of estimates and judgments*

The preparation of the financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

#### *Judgments*

Information about judgments made in applying accounting policies that have the most significant effects on the amounts recognized in the financial statements are included in the following notes:

Note 6	–	Equity classification
Note 6	–	Determination of control over subsidiaries
Note 7	–	Determination of joint control and the type of joint arrangement
Note 8	–	Assessment of the appropriateness of the indefinite useful lives of certain intangible assets
Note 23	–	Determination of lease term of contracts with renewal options

#### *Estimates and underlying assumptions*

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about assumptions and estimation uncertainties that have a significant risk resulting in a material adjustment within the next financial year are included in the following notes:

Note 5	–	Useful lives of property, plant and equipment, revaluation of freehold land, estimate of harvest for bearer plant’s depreciation
Note 6	–	Obligation to purchase excess shares or sell shortfall shares
Note 6	–	Fair value of derivative liability on the call option
Note 6	–	Recoverability of investments in subsidiaries
Note 7	–	Recoverability of investments in joint ventures
Note 8	–	Impairment of goodwill and intangible assets
Note 8	–	Useful lives of intangible assets
Note 9	–	Recognition of deferred tax assets
Note 11	–	Fair value of harvested agricultural produce
Note 11	–	Future tonnage of harvests
Note 11	–	Fair value of unharvested agricultural produce
Note 12	–	Allowance for inventory obsolescence and net realizable value
Note 13	–	Impairment of trade and nontrade receivables

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 3. BASIS OF PREPARATION (CONT'D)

### 3.4 Use of estimates and judgments (cont'd)

#### *Estimates and underlying assumptions (cont'd)*

Note 20	–	Measurement of employee benefit obligations
Note 20	–	Actuarial estimates and assumptions used
Note 22	–	Estimation of trade promotion accruals
Note 23	–	Determination of incremental borrowing rate for lease liabilities
Note 27	–	Measurement of income tax
Note 34	–	Determination of fair values
Note 36	–	Contingencies

### 3.5 Measurement of fair value

The Group measures or discloses the fair value of certain assets and liabilities at each reporting date. Fair value is the estimated price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the most advantageous market for the asset or liability.

The principal or most advantageous market must be accessible to the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- (i) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.
- (ii) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- (iii) Level 3: unobservable inputs for the asset or liability.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing the categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics, and risks of the asset or liability and the level of fair value hierarchy as explained above.



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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 3. BASIS OF PREPARATION (CONT'D)

### 3.6 Adoption of New or Revised Standards, Amendments to Standards and Interpretations

The accounting policies adopted are consistent with those of the previous fiscal year, except that the Group has adopted the following new accounting pronouncements starting 1 May 2023. Adoption of these new standards did not have any significant impact on the Group's consolidated financial statements.

- Amendments to International Accounting Standard ("IAS") 1 and IFRS Practice Statement 2, *Disclosure of Accounting Policies*

The amendments provide guidance and examples to help entities apply materiality judgments to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to the Practice Statement provide non-mandatory guidance.

As a result of the adoption of these amendments, the Group has only disclosed the material accounting policy information.

- Amendments to IAS 8, *Definition of Accounting Estimates*

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

- Amendments to IAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

The amendments narrow the scope of the initial recognition exception under IAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgment (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

- IFRS 17, *Insurance Contracts*

IFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, IFRS 17 will replace IFRS 4, Insurance Contracts. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 3. BASIS OF PREPARATION (CONT'D)

### 3.6 Adoption of New or Revised Standards, Amendments to Standards and Interpretations (cont'd)

- IFRS 17, *Insurance Contracts* (cont'd)

The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of IFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

The Group has early adopted the amendments to IAS 1, *Classification of Liabilities as Current or Non-current* which is effective for annual reporting periods beginning on or after 1 January 2024. The amendments clarify:

- That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or noncurrent.
- That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The Group has retroactively adopted the amendment beginning 1 May 2022. As a result, the Group has reclassified its loan under the asset-based lending ("ABL") Credit Agreement where the Group has the right to defer settlement beyond 12 months from current to noncurrent liabilities amounting to \$465.3 million and \$458.8 million as of 30 April 2024 and 2023, respectively. The adoption did not have impact to the Group's statement of comprehensive income and statements of cash flows.

## 4. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policy information set out below have been applied consistently to all periods presented in these financial statements, and have been applied consistently by Group entities, except as explained in Note 3.6, which addresses the changes in accounting policies.

### 4.1 Basis of consolidation

- (i) Business combination

Business combinations are accounted for using the acquisition method in accordance with IFRS 3, *Business Combinations*, as at the acquisition date, which is the date on which control is transferred to the Group.

The Group's goodwill is initially measured at cost. Goodwill is measured at the acquisition date as:

- the fair value of consideration transferred; plus
- the recognized amount of any non-controlling interests in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree
- Over the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.1 Basis of consolidation (cont'd)

(i) Business combination (cont'd)

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognized in the income statement.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the non-controlling interests' proportionate share of the recognized amounts of the acquiree's identifiable net assets, at the acquisition date. The measurement basis taken is elected on a transaction-by-transaction basis. All other components of non-controlling interests are measured at acquisition-date fair value unless another measurement is required by another standard.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners and therefore no adjustments are made to goodwill and no gain or loss is recognized in the income statement. Adjustments to non-controlling interests arising from transactions that do not involve the loss of control are based on a proportionate amount of the net assets of the subsidiary.

If the assets acquired is not a business, the Group shall account for the transaction or other event as an asset acquisition. The cost to the Group is allocated to the individual identifiable assets and liabilities on the basis of their relative fair values at the date of purchase. These transactions or events do not give rise to goodwill.

(ii) Acquisition under common control

The formation of the Group in 1999 was accounted for as a reorganization of companies under common control using merger accounting. The financial statements therefore reflect the combined financial statements of all companies that form the Group as if they were a Group for all periods presented. The assets and liabilities of Del Monte Pacific Resources Limited and its subsidiaries (collectively "DMPRL") contributed to the Company have been reflected at predecessor cost in these financial statements.

(iii) Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets and goodwill. For the measurement of goodwill on initial recognition, see Note 8.

*Subsequent measurement*

Goodwill is measured at cost less accumulated impairment losses. In respect of the joint ventures, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the joint ventures.

Impairment of goodwill is discussed in Note 4.9.

(iv) Investments in joint ventures

Investments in joint ventures are accounted for using the equity method. They are recognized initially at cost, which includes capitalizable transaction costs.

Impairment of investments in joint ventures is discussed in Note 4.9.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.1 Basis of consolidation (cont'd)

- (v) Investments in subsidiaries and joint ventures in the separate financial statements

Interest in subsidiaries and joint ventures are accounted for using the equity method.

When the Company's share of losses exceeds its interest in subsidiaries and joint ventures, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Company has an obligation to fund the investee's operations or has made payments on behalf of the investee.

### 4.2 Foreign currency

- (i) Foreign currency transactions

The consolidated financial statements are presented in US Dollars, which is the Company's functional and presentation currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The functional currencies of the Group's foreign operations are Philippine Peso (PHP) for Del Monte Philippines, Inc. ("DMPI"), Singaporean Dollar (SGD) for DMPL Management Services ("DMS") and Japanese Yen (JPY) for S&W Japan Limited.

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at the exchange rate at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on translation are recognized in the income statement, except for differences which are recognized in Other Comprehensive Income ("OCI") arising on the retranslation of qualifying cash flow hedges to the extent the hedge is effective.

- (ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to US Dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to US Dollars using monthly average exchange rates.

Foreign currency differences are recognized in OCI and presented in the foreign currency translation reserve ("translation reserve") in equity. However, if the operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of, such that control, or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal.

When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to the income statement.

When the settlement of a monetary item that is a receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognized in OCI, and presented in the translation reserve in equity.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.3 Intangible assets

- (i) Indefinite useful life intangible assets

Intangible assets are measured at cost less accumulated impairment losses.

The Group assesses intangible assets as having indefinite useful life if there is no foreseeable limit to the period over which the assets are expected to generate cash inflows for the entity.

Other intangible assets that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortization and accumulated impairment losses.

- (iii) Subsequent expenditure

Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognized in the income statement as incurred.

- (iv) Amortization

Amortization of intangible assets with finite lives is calculated based on the cost of the asset.

Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of these assets, other than goodwill and, from the date that they are available for use. The estimated useful lives for the current period and comparative years are as follows:

Trademarks	–	10 to 20 years
Customer relationships	–	20 years

Amortization methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

### 4.4 Financial instruments

- Classification and subsequent measurement

#### *Financial assets*

The Group has the following financial assets:

*Financial Assets at Amortized Cost.* This category is the most relevant to the Group. Financial assets at amortized cost comprise cash in banks and cash equivalents, trade and other receivables, due from a subsidiary, refundable deposits and note receivables recognized under other noncurrent assets (Note 10).

*Financial Assets designated at Fair Value through Other Comprehensive Income ("FVOCI") (equity instruments).* The Group can elect to classify irrevocably its equity investments as equity instruments designated at FVOCI when they meet the definition of equity under IAS 32, Financial Instruments: Presentation, and are not held for trading. The Group has investments in unquoted equity instruments and club shares that are classified and measured at FVOCI.

*Financial Assets at Fair Value through Profit or Loss ("FVTPL").* This category includes derivative instruments which the Group had not irrevocably elected to classify at FVOCI.



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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.4 *Financial instruments (cont'd)*

- Classification and subsequent measurement (cont'd)

#### *Financial liabilities*

The Group has financial liabilities at amortized cost comprising of bank loans, trade and other payables. The Group has derivative instruments which are carried at FVTPL.

#### *Classification of Financial Instruments between Debt and Equity*

A financial instrument is classified as debt instrument if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

#### *Derivative financial instruments, including hedge accounting*

The Group uses derivative financial instruments for the purpose of managing risks associated with interest rates, currencies, transportation and certain commodities. The Group does not trade or use instruments with the objective of earning financial gains on fluctuations in the derivative instrument alone, nor does it use instruments where there are no underlying exposures. All derivative instruments are recorded in the statement of financial position at fair value. The accounting for changes in the fair value (i.e., gains or losses) of a derivative instrument depends on whether the instrument has been designated and qualifies as part of a hedging relationship and further, on the type of hedging relationship. For those derivative instruments that are not designated as hedging instruments, changes in fair value subsequent to initial recognition are recognized in the income statement. For those derivative instruments that are designated and qualify as hedging instruments, the Group designates the hedging instrument as a fair value hedge, cash flow hedge, or a hedge of a net investment in a foreign operation based upon the exposure being hedged.

Derivatives are recognized initially at fair value; any directly attributable transaction costs are recognized in the income statement as they are incurred. Subsequent to initial recognition, derivatives are measured at fair value. Changes therein are recognized in OCI, generally for derivatives designated as effective hedges, or the consolidated income statement, for other derivatives.

For a cash flow hedge of a forecast transaction, the transaction should be highly probable to occur and should present an exposure to variations in cash flows that could ultimately affect reported profit or loss.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.4 *Financial instruments (cont'd)*

- Classification and subsequent measurement (cont'd)

#### *Cash flow hedges*

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognized in OCI and accumulated in the hedging reserve. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in the income statement.

The amount accumulated in equity is retained in OCI and reclassified to the consolidated income statement in the same period or periods during which the hedged item affects the income statement, except when a hedged forecast transaction subsequently results in the recognition of a non-financial item such as inventory, in which case the amount retained in OCI is included directly in the initial cost of the non-financial item when it is recognized.

If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. When hedge accounting for cash flow hedges is discontinued, the amount that has been accumulated in OCI remains in equity until, for hedge of a transaction resulting in the recognition of a non-financial item, it is included in the non-financial item's cost on its initial recognition or, for other cash flow hedges, it is reclassified to the income statement in the same period or periods as the hedged expected future cash flows affect the income statement. If a hedged forecast transaction is no longer expected to occur, then the amount accumulated in equity is immediately reclassified to the income statement.

### 4.5 *Property, plant and equipment*

- (i) Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses except for freehold land, which are stated at its revalued amounts. The revalued amount is the fair value at the date of revaluation less any subsequent accumulated impairment losses. Revaluation is carried out by independent professional values regularly such that the carrying amount of these assets does not differ materially from that which would be determined using fair values at the reporting date.

Bearer plants are measured at cost less accumulated amortization based on actual volume of harvest over total estimated volume of harvest. Costs to grow include purchase cost of various chemicals and fertilizers, land preparation expenses and direct expenses during the cultivation of the primary ratoon and, if needed, re-ratoon crops.

Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

Construction-in-progress represents plant and properties under construction or development and is stated at cost. This includes cost of construction, plant and equipment, borrowing costs directly attributable to such asset during the construction period and other direct costs. Construction-in-progress is not depreciated until such time when the relevant assets are substantially completed and available for its intended use.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item, and is recognized net within other income/other expenses in the income statement.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.5 *Property, plant and equipment (cont'd)*

(ii) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognized. The costs of the day-to-day servicing of property, plant and equipment are recognized in the income statement as incurred.

(iii) Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation (except bearer plants) is recognized in the income statement on a straight-line basis over their estimated useful lives of each component of an item of property, plant and equipment, unless it is included in the carrying amount of another asset. Freehold land is not depreciated.

Depreciation is recognized from the date that the property, plant and equipment are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use.

The estimated useful lives for the current period and comparative years are as follows:

Buildings, land improvements and leasehold improvements	–	3 to 50 years or lease term, whichever is shorter
Machineries and equipment	–	3 to 30 years

For bearer plants, units of production method is used. Depreciation is charged according to the cost of fruits harvested at plant crop and ratoon crop harvest months.

Bearer plants are depreciated based on the ratio of actual quantity of harvest over the estimated yield for both plant crop and ratoon crop harvests. Plant crop harvest usually occurs within 16 to 18 months after planting while ratoon crop harvest occurs within 32 to 34 months after planting. Depreciation is determined on a per field basis.

### 4.6 *Biological assets*

The Group's biological assets include: (a) agricultural produce consisting of pineapple and papaya; (b) breeding and dairy herd; (c) growing herd; and (d) cattle for slaughter. Agricultural produce include: (a) harvested and unharvested pineapple and papaya fruits from the Group's bearer plants; and (b) cut meat from the cattle for slaughter.

The Group's biological assets are accounted for as follows:

#### *Breeding and Dairy Herd*

The breeding and dairy herd are measured at cost. The breeding and dairy herd have useful lives of 3 ½ to 6 years. The cost method was used since fair value cannot be measured reliably. The breeding and dairy herd have no active markets and no similar assets are available in the relevant markets. In addition, existing sector benchmarks are irrelevant and estimates necessary to compute for the present value of expected net cash flows comprise a wide range of data which will not result in a reliable basis for determining the fair value. Breeding and dairy herd are classified as noncurrent assets in the statement of financial position of the Group.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.6 *Biological assets (cont'd)*

#### *Growing Herd*

Growing herd is measured at cost. The cost method was used since the fair value cannot be measured reliably. Growing herd has no defined active market since it has not yet been identified if this will be for breeding or for slaughter. Growing herd is classified as noncurrent assets in the statement of financial position of the Group.

The Group's agricultural produce are accounted for as follows:

#### *Agricultural Produce*

The Group's growing or unharvested agricultural produce are measured at their fair value from the time of maturity of the bearer plant until harvest. The Group estimates the fair value of unharvested agricultural produce using estimated tonnage of harvest, estimated future selling prices and gross margin of finished goods less estimated future growing cost and adjusted for margin related to production. The fair value is multiplied to the estimated tonnage of harvested pineapple fruit at the end of the period based on the age of the crops after planting date. The Group's harvested produce are measured at fair value at the point of harvest based on the estimated selling prices reduced by cost to sell and adjusted for margin related to production. The fair value is multiplied to actual harvest for the period. Gains and losses arising from changes in fair values are included in profit or loss under "Changes in fair values of biological assets" in revenue for the period in which they arise.

#### *Cutmeat*

Cutmeat is measured at each reporting date at their fair value less cost to sell. Gains and losses arising from changes in fair values are included in profit or loss under "changes in fair value of biological assets" in revenue for the period in which they arise.

### 4.7 *Leases*

Right-of-use assets and lease liabilities are presented separately in the consolidated statement of financial position.

#### *Group as a lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognizes lease liability to make lease payments and right-of-use asset representing the right to use the underlying asset.

#### *Right-of-use Assets*

The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liability. The right-of-use assets were measured at an amount equal to the lease liability, adjusted for initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.7 Leases (cont'd)

#### *Right-of-use Assets (cont'd)*

The estimated useful lives are as follows:

Buildings, land improvements and leasehold improvements	–	2 to 6 years
Land	–	2 to 26 years
Machineries and equipment	–	2 to 17 years

The right-of-use assets are presented separately in the statement of financial position.

#### *Lease liabilities*

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate (“IBR”). After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### *Short-term leases and leases of low-value assets*

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases that are considered of low value (i.e., personal computers). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

#### *Sale and Leaseback*

When the Group sells or transfers an asset to another entity (the buyer-lessor) and leases that asset back from the buyer-lessor, the Group account for the sale or transfer contract and the lease by applying the requirements of IFRS 16 *Leases*. The Group first applies the requirements for determining when a performance obligation is satisfied in IFRS 15 *Revenue from Contracts with Customers* to determine whether the sale or transfer of an asset is accounted for as a sale of that asset.

For sale or transfer of an asset that satisfies the requirements of IFRS 15 *Revenue from Contracts with Customers* to be accounted for as a sale of the asset, the Group measures the right-of-use asset arising from the leaseback at the proportion of the previous carrying amount of the asset that relates to the right of use retained by the Group. Accordingly, the Group recognizes only the amount of any gain or loss that relates to the rights transferred to the buyer-lessor.

If the sale or transfer of an asset does not satisfy the requirements of IFRS 15 *Revenue from Contracts with Customers* to be accounted for as a sale of the asset, the Group continues to recognize the transferred asset and recognizes a financial liability equal to the proceeds from the sale or transfer. The Group accounts for the financial liability in accordance with the requirements of IFRS 9 *Financial Instruments*.



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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.7 Leases (cont'd)

#### *Sublease arrangements*

At the inception date, if the sublease qualifies as finance lease, the Group derecognizes the right-of-use asset on the head lease and continues to account for the original lease liability. The Group as a sublessor, recognizes a net investment in sublease and evaluate it for impairment. If classified as operating lease, the Group continues to account for the lease liability and right-of-use asset on the head lease like any other lease.

### 4.8 Inventories

Inventories are measured at the lower of cost and net realizable value.

The cost of raw materials, packaging materials, traded goods, cost of production materials and storeroom items is based on the First-in, First-out ("FIFO") method. Cost of processed inventories comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

The costs of conversion include costs directly related to the units of production, and a systematic allocation of fixed and variable production overheads that are incurred in converting materials into finished goods.

The allocation of fixed production overheads is based on the normal capacity of the production facilities. Normal capacity is the production expected to be achieved on average for the periods or seasons under normal circumstances, taking into account the seasonal business cycle of the Group.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

The cost of growing crops transferred from biological assets is its fair value less cost to sell at the date of harvest.

### 4.9 Impairment

#### (i) Non-derivative financial assets

The Group recognizes loss allowances for expected credit losses ("ECLs") on financial assets measured at amortized cost.

The Group measures loss allowances at an amount equal to lifetime ECLs, except for debt securities that are determined to have low credit risk at the reporting date and other debt securities, non-trade and other receivables and bank balances for which credit risk has not increased significantly since initial recognition, which are measured at 12-month ECLs.

Impairment loss allowances for trade receivables without a significant financing component are measured at an amount equal to lifetime ECL.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.9 Impairment (cont'd)

(i) Non-derivative financial assets (cont'd)

The Group considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realizing security (if any is held), or when the financial asset is more than 90 days past due.

At each reporting date, the Group assesses whether financial assets at amortized cost are credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit-impaired may include significant financial difficulty of the debtor, a breach of contract such as a default, the restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that the debtor or issuer will enter bankruptcy or other financial reorganization, the disappearance of an active market for that financial asset because of financial difficulties, adverse changes in the payment status of borrowers or issuers, or economic conditions that correlate with defaults.

Impairment loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets in the statement of financial position. The gross carrying amount of a financial asset is written-off when the Group has no realistic prospects of recovery of the asset.

(ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than biological assets, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite useful lives, the recoverable amount is estimated each year at the same time.

An impairment loss is recognized if the carrying amount of an asset or its related cash-generating unit ("CGU") exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value-in-use ("VIU") and its fair value less costs to sell. In assessing VIU, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU.

Impairment losses are recognized in the income statement. Impairment losses recognized in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs), and then to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a pro rata basis.

*Investments in subsidiaries and joint ventures*

An impairment loss in respect of investment in subsidiaries and joint ventures is measured by comparing the recoverable amount of the investment with its carrying amount. An impairment loss is recognized in the income statement. An impairment loss is reversed if there has been a favorable change in the estimates used to determine the recoverable amount.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.9 Impairment (cont'd)

- (ii) Non-financial assets (cont'd)

#### *Goodwill*

Goodwill that forms part of the carrying amount of an investment in a joint venture is not recognized separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in a joint venture is tested for impairment as a single asset when there is objective evidence that the investment in a joint venture may be impaired.

When conducting the annual impairment test for goodwill, the Group compares the estimated fair value of the CGU containing goodwill to its recoverable amount.

Goodwill is allocated to a CGU or group of CGUs that represents the lowest level within the entity at which the goodwill is monitored for internal management purposes. The recoverable amount is computed using two approaches: the VIU approach, which is the present value of expected cash flows, discounted at a risk adjusted weighted average cost of capital; and the fair value less cost to sell approach, which is based on the Income Approach, which indicates the recoverable amount of an asset based on the value of the cash flows that the asset can be expected to generate in the future.

Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment testing is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

An impairment loss in respect of goodwill attributable to acquisition of a subsidiary is not reversed.

### 4.10 Employee benefits

- (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts.

Obligations for contributions to defined contribution pension plans are recognized as an employee benefit expense in the income statement in the periods during which services are rendered by employees.

- (ii) Defined benefit pension plan

A defined benefit pension plan requires contributions to be made to separately administered funds. The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets. The Group determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.10 *Employee benefits (cont'd)*

(ii) Defined benefit pension plan (cont'd)

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements that apply to any plan in the Group. An economic benefit is available to the Group if it is realizable during the life of the plan, or on settlement of the plan liabilities.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Remeasurements of the net defined benefit liability comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest). The Group recognizes them immediately in other comprehensive income and all expenses related to defined benefit plans in staff cost in profit or loss. When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in the income statement.

When the plan amendment or curtailment occurs, the Group recognizes gains and losses on the settlement of a defined benefit plan when the settlement occurs. The gain or loss on settlement is the difference between the present value of the defined benefit obligation being settled as determined on the date of settlement and the settlement price, including any plan assets transferred and any payments made directly by the Group in connection with the settlement.

#### *Multi-employer plans*

The Group participates in several multi-employer pension plans, which provide defined benefits to certain union employees. The Group accounts for its proportionate share of the defined benefit obligation, plan assets and cost associated with the plan in the same way as a defined contribution plan. For certain union employee related retirement plans where sufficient information is not available to use defined benefit accounting, the Group accounts for these plans as if they were defined contribution plans.

(iii) Other plans

The Group has various other non-qualified retirement plans and supplemental retirement plans for executives, designed to provide benefits in excess of those otherwise permitted under the Group's qualified retirement plans. These plans are unfunded and comply with Internal Revenue Service (IRS) rules for non-qualified plans.

(iv) Other long-term employee benefits

The Group's net obligation in respect of long-term employee benefits other than pension plans is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The calculation is performed using the projected unit credit method. Any actuarial gains and losses are recognized in the income statement in the period in which they arise. Other long-term employee benefits include the Group's long-term executive cash incentive awards (Note 31).

(v) Termination benefits

Termination benefits are recognized as an expense when the Group is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits arising from involuntary termination are recognized as an expense once the Group has announced the plan to affected employees.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.10 *Employee benefits (cont'd)*

(vi) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognized for the amount expected to be paid under short-term cash bonus if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(vii) Share-based payment transactions

The Group grants share awards and share options to employees of the Group. The fair value of incentives granted is recognized as an employee benefit expense with a corresponding increase in equity. The fair value is measured at grant date and accounted for as described below.

*Share awards*

The fair value, measured at grant date, is recognized over the period during which the employees become unconditionally entitled to the shares.

*Share options*

The fair value, measured at grant date, is recognized over the vesting period during which the employees become unconditionally entitled to the options. At each reporting date, the Group revises its estimates of the number of options that are expected to become exercisable. It recognizes the impact of the revision of original estimates in employee benefit expense and as a corresponding adjustment to equity over the remaining vesting period.

### 4.11 *Provisions*

A provision is recognized if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognized as finance cost.

(i) Environment remediation liabilities

In accordance with the Group's environment policy and applicable legal requirements, a provision for environmental remediation obligations and the related expense is recognized when such losses are probable, and the amounts of such losses can be estimated reliably. Accruals for estimated losses for environmental remediation obligations are recognized no later than the completion of the remedial feasibility study. These accruals are adjusted as further information develops or circumstances change.

(ii) Retained insurance liabilities

The Group accrues for retained insurance risks associated with the deductible portion of any potential liabilities that might arise out of claims of employees, customers or other third parties for personal injury or property damage occurring in the course of the Group's operations.

A third-party actuary is engaged to assist the Group in estimating the ultimate cost of certain retained insurance risks. Additionally, the Group's estimate of retained insurance liabilities is subject to change as new events or circumstances develop which might materially impact the ultimate cost to settle these losses.



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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.12 Revenue recognition

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services, excluding amounts collected on behalf of third parties. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as principal or agent. The following specific recognition criteria must also be met before revenue is recognized:

(i) Sales of goods

Revenue from the sale of goods is recognized at a point in time when control of the asset is transferred to the customer, generally on delivery and acceptance of the promised goods.

Each contract with a customer specifies minimum quantity, fixed prices and effective period and is not subject to change for the contractual period unless mutually agreed by the parties.

The Group provides allowances under trade promotions to customers and coupons to end consumers which are reimbursable by the Group to customers when redeemed. Allowances and coupons are generally considered as reductions of the transaction price and recognized at the later of when the Group recognizes revenue for the transfer of the related goods and when the Group pays or promises to pay the allowances or coupons.

Variable amounts related to these allowances and coupons are estimated using the expected value method and included in the transaction price to the extent it is highly probable that a significant revenue reversal will not subsequently occur. Accruals for trade promotions are based on expected levels of performance. Settlement typically occurs in subsequent periods primarily through an off-invoice allowance at the time of sale or through an authorized process for deductions taken by a customer from amounts otherwise due to the Group. Evaluation of trade promotions are performed monthly and adjustments are made where appropriate to reflect changes in the Group's estimates. The Group accrues coupon redemption costs based on estimates of redemption rates that are developed by management. Management's estimates are based on recommendations from independent coupon redemption clearing-houses as well as historical information. Should actual redemption rates vary from amounts estimated, adjustments may be required.

(ii) Sales returns

The Group uses the expected value method to estimate the goods that will not be returned because this method best predicts the amount of variable consideration to which the Group will be entitled. The requirements in IFRS 15 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. The amount of revenue and the receivable recognized is adjusted for expected returns, which are estimated based on the historical data. No right of return asset (and corresponding adjustment to cost of sales) is recognized for the right to recover products from a customer since Group's policy is to dispose all goods to be returned.

(iii) Bill-and-hold arrangements

Bill-and-hold arrangements pertain to sales of the Group wherein the customers are billed for goods that are ready for delivery, but the Group retains physical possession of the product until it is transferred to the customer at a future date. The Group assessed whether control has transferred to the customers, even though the customers do not have physical possession of the goods. The following criteria must all be met in order for the customers to have obtained control in bill-and-hold arrangements:

- the reason for the bill-and-hold arrangement must be substantive;
- the product must be identified separately as belonging to the customer;
- the product currently must be ready for physical transfer to the customer; and
- the entity cannot have the ability to use the product or to direct it to another customer.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 4. MATERIAL ACCOUNTING POLICY INFORMATION (CONT'D)

### 4.12 Revenue recognition (cont'd)

(iii) Bill-and-hold arrangements (cont'd)

Custodial services provided to the customers are identified as a separate performance obligation. A portion of the contract price should be allocated to the custodial services and separately recognized over the period of time the product is being held by the Group, along with the related costs of storing the product. Penalty on the late payment of the invoices affects the estimate of the transaction price.

### 4.13 Tax

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

### 4.14 New standards and interpretations issued but not yet effective

Pronouncements issued but not yet effective are listed below. The Group intends to adopt the following pronouncements when they become effective. Adoption of these pronouncements is not expected to have a significant impact on the Group's consolidated financial statements.

- Amendments to IFRS 16, *Lease liability in a Sale and Leaseback*

The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

The amendments are effective for annual reporting beginning on or after 1 January 2024 and must be applied retrospectively. Earlier adoption is permitted and that fact must be disclosed. The amendments are not expected to have a material impact on the Group.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 5. PROPERTY, PLANT AND EQUIPMENT – NET

	← At cost →				At appraised value	
	Buildings, land improvements and leasehold improvements US\$'000	Machineries and equipment US\$'000	Construction -in-progress ("CIP") US\$'000	Bearer plants US\$'000	Freehold land US\$'000	Total US\$'000
<b>Group</b>						
<b>Cost/Valuation</b>						
At 1 May 2022	229,900	602,399	57,384	382,782	61,878	1,334,343
Additions	9,808	6,843	72,688	147,028	–	236,367
Disposals	(80)	(3,527)	–	–	–	(3,607)
Write off – closed fields	–	–	–	(136,468)	–	(136,468)
Reclassifications from CIP	5,235	30,710	(35,945)	–	–	–
Revaluation	–	–	–	–	22,121	22,121
Currency realignment	(4,198)	(13,180)	(1,378)	(21,782)	(1,000)	(41,538)
At 30 April 2023 and 1 May 2023	240,665	623,245	92,749	371,560	82,999	1,411,218
Additions	2,903	4,068	57,604	129,301	–	193,876
Disposals	(1,736)	(14,144)	(62)	–	–	(15,942)
Write off – closed fields	–	–	–	(68,818)	–	(68,818)
Reclassifications from CIP	6,896	109,352	(116,248)	–	–	–
Currency realignment	(2,448)	(8,301)	(1,328)	(17,364)	(723)	(30,164)
At 30 April 2024	246,280	714,220	32,715	414,679	82,276	1,490,170
<b>Accumulated depreciation and impairment losses</b>						
At 1 May 2022	117,622	424,819	–	205,719	8,536	756,696
Charge for the year	10,090	34,152	–	113,571	–	157,813
Disposals	(37)	(2,621)	–	–	–	(2,658)
Write off – closed fields	–	–	–	(136,468)	–	(136,468)
Currency realignment	(2,095)	(10,191)	–	(10,870)	–	(23,156)
At 30 April 2023 and 1 May 2023	125,580	446,159	–	171,952	8,536	752,227
Charge for the year	10,739	38,306	–	118,677	–	167,722
Disposals	(1,319)	(9,360)	–	–	–	(10,679)
Write off – closed fields	–	–	–	(68,818)	–	(68,818)
Currency realignment	(2,039)	(7,528)	–	(11,059)	–	(20,626)
At 30 April 2024	132,961	467,577	–	210,752	8,536	819,826
<b>Carrying amounts</b>						
At 30 April 2023	115,085	177,086	92,749	199,608	74,463	658,991
At 30 April 2024	113,319	246,643	32,715	203,927	73,740	670,344

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 5. PROPERTY, PLANT AND EQUIPMENT – NET (CONT'D)

Depreciation recognized in the consolidated statements of cash flows is net of the amount capitalized in inventories of US\$6.4 million (2023: US\$3.4 million).

The Group has property, plant and equipment (“PPE”) acquisitions of US\$2.3 million as of 30 April 2024 (2023: US\$3.9 million) that are unpaid as at year-end and included under “Accrued operating expenses” in “Trade and other current liabilities” (Note 22).

Down payments made by the Group for the acquisition of PPE amounted to US\$0.2 million for the year ended 30 April 2024 (2023: US\$3.5 million) recorded under “Advances to suppliers” in “Other noncurrent assets” (Note 10). In addition, the Group has reclassified certain prepaid and other current assets to PPE which amounted to nil in 2024 (2023: US\$2.4 million).

In fiscal year 2024, the Group capitalized interest expense arising from general borrowings and lease liabilities to bearer plants amounting to US\$2.4 million and US\$1.5 million (2023: US\$2.0 million and US\$1.2 million), respectively.

Arising from the disposal of certain PPE are US\$0.6 million that remains due as of 30 April 2024 and is recorded under “Nontrade receivable” in “Trade and other receivables” (Note 13).

### Bearer Plants

	Group	
	30 April 2024	30 April 2023
Hectares planted with growing crops:		
– Pineapples	16,397	16,562
– Papaya	136	185
Fruits harvested from the growing crops: (in metric tons)		
– Pineapples	700,711	858,908
– Papaya	1,420	1,497

Bearer plants are measured at cost less accumulated amortization based on actual volume of harvest over total estimated volume of harvest. Costs related to bearer plants are capitalized up to the point of maturity of the bearer plants, including costs during the ratoon crop cycle. Costs to grow include purchase cost of various chemicals and fertilizers, land preparation expenses and direct expenses during the cultivation of the primary ratoon and, if needed, re-ratoon crops.

The accumulated costs are deferred and are amortized as raw product costs under “Inventories” upon harvest. Amortization is based on the actual volume of harvest over total estimated volume harvest in a given period.

The cost of fields closed and written off in 2024 amounted to US\$68.8 million, which have been fully depreciated during the year (2023: US\$136.5 million).

### Leasehold Improvements

As at 30 April 2024 and 2023, the Group has no significant legal or constructive obligation to dismantle any of its leasehold improvements as the lease contracts provide, among other things, that the improvements introduced on the leased assets shall become the property of the lessor upon termination of the lease.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 5. PROPERTY, PLANT AND EQUIPMENT – NET (CONT'D)

### Freehold Land

The table below summarises the valuation of freehold land held by the Group as at 30 April 2024 and 2023 in various locations:

Located in	30 April 2024 US\$'000	30 April 2023 US\$'000	Date of Latest Valuation
The Philippines	18,022	18,698	2023 (Various)
United States of America	41,064	41,009	1 April 2023
Singapore	14,654	14,756	30 April 2023
	73,740	74,463	

The Group engaged independent appraisers to determine the fair values of its freehold land. Revaluations are performed at regular intervals to ensure that the fair value of the freehold land does not differ materially from its carrying amount. Management evaluated that the fair values of its freehold land at the respective valuation dates approximate their fair values as of the reporting date. The assumptions used in determining the fair value are disclosed in Note 34. Management believes that there are no events or changes in circumstances indicating a significant change in fair value of the land from the last appraisal made.

The carrying amount of the Group's freehold land as at 30 April 2024 would be US\$34.4 million (2023: US\$34.4 million) had the freehold land been carried at cost less impairment losses.

### Construction-in-Progress ("CIP")

CIP includes on-going item expansion projects for the Group's operations.

Major items in CIP as of 30 April 2024 include projects in the Americas pertain to pear coring slicing and LAN material handling mechanical overhaul for Modesto, WMS rollout, SAP Ariba, SAP supply network planning, ABAP Development for IT, Del Monte 4pk capability, rebuilding of 61H seamers of Hanford, Puebla transformation, Fire Protection System Phase 2 for Mexico, construction of additional Line 4 in JMC Packing House, additional 307 Cook Room Line, acquisition of 307 Line 6 Auto Caser, construction of Fruit Truck Ingress and Egress in JMC PH and construction of 21 Duplex Houses, which are among the significant projects implemented in fiscal year 2024. These projects are expected to be completed by fiscal year 2025.

Major items in CIP as of 30 April 2023 include plastic sleeveless cartoning for Modesto, additional Joyba production capacity for Mexico, installation of new fire roasting equipment and 4pk capability of 15oz, 8oz and 6oz tomato products for Hanford, warehouse management system roll out to manufacturing plants and distribution centers in the U.S., new tetra line in Cabuyao, installation of additional Fresh Del Monte 202 line at the cannery in Bugo, additional 307 Cook Room Line, acquisition of tetra filler in Bugo, 307 Line 6 Auto Caser and JMC Fresh Fruit Packing House Line 4 are among the significant projects implemented in 2023. These projects were completed in fiscal year 2024.

Capitalized borrowing costs for the year ended 30 April 2024 amounting to US\$0.03 million is related to carry-over projects Complete 307 Cook Room Line and 307 Line 6 Auto Caser. Capitalized borrowing costs for the year ended 30 April 2023 amounting to US\$0.3 million pertains to an additional Complete 307 Cook Room Line, and the carry-over of both of the Fresh Del Monte 202 Line and 307 Line 6 Auto Caser.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 5. PROPERTY, PLANT AND EQUIPMENT – NET (CONT'D)

### Plant closures

#### *Toppenish and Markesan Plant*

The Group announced on 27 February 2024 its intention to close its Toppenish, Washington and Markesan, Wisconsin plants to discontinue summer pack season at both sites. A small group of employees will be retained to continue to perform labelling and warehousing functions through the fall of 2024. In connection with the plant closures, the Group recognized no impairment losses on related property, plant and equipment for the year ended 30 April 2024.

Under these plant closures, approximately 46 employees were terminated by the end of fiscal year 2024. The Group recognized provisions for employee severance benefits amounting to US\$4.1 million, with approximately US\$2.0 million outstanding as of 30 April 2024. The employee severance benefits are presented under employee benefits (Note 20).

Additionally, related inventory write-downs amounting to US\$1.6 million were recognized for the year ended 30 April 2024. No environmental liabilities were recognized related to plant closures.

In connection with these announcements, the Group has recorded net expense of US\$1.4 million in other (expenses) income – net, which includes the gain on sale of Markesan fixed assets to a third-party, Seneca, amounting to US\$1.8 million for the year ended 30 April 2024.

## 6. INVESTMENTS IN SUBSIDIARIES

	30 April 2024 US\$'000	30 April 2023 US\$'000
<b>Company</b>		
Unquoted equity shares, at cost, at the beginning and end of the year	1,020,215	1,020,215
Amounts due from subsidiaries (nontrade)	237,516	237,516
	<u>1,257,731</u>	<u>1,257,731</u>
Accumulated share in losses at the beginning of the year	(290,572)	(277,723)
Dividends declared by subsidiaries	(18,994)	(88,503)
Share in net (loss) profit of subsidiaries	(72,303)	61,702
Share in other comprehensive income of subsidiaries, net of tax	3,887	13,952
Loss on derivative settlement of a subsidiary recognized under equity reserve	(29,856)	–
Loss on repurchase of shares by a subsidiary recognized under equity reserve	(31,218)	–
	<u>(439,056)</u>	<u>(290,572)</u>
Interests in subsidiaries at the end of the year	<u>818,675</u>	<u>967,159</u>

The amounts due from subsidiaries are unsecured and interest-free. Settlement of the balances are neither planned nor likely to occur in the foreseeable future as they are, in substance, a part of the Company's net investments in the subsidiaries.

#### Issuance of Senior Perpetual Capital Securities of the newly incorporated subsidiary, Jubilant Year Investments Limited ("Jubilant")

On 18 March 2024, Jubilant issued US\$70.0 million Senior Perpetual Capital Securities ("Securities"), which are guaranteed by DMPPI and Philippine Packaging Management Service Corporation. The net proceeds were used by the Group to settle transactions with SEA Diner Holdings (S) Pte. Ltd. ("SEA Diner") in the order enumerated in the "Derivative Settlement, Share Redemption and Share Sale Agreement" or "DSSRSSA" mentioned in the succeeding paragraphs.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

### Issuance of Senior Perpetual Capital Securities of the newly incorporated subsidiary, Jubilant Year Investments Limited (cont'd)

The Securities confer a right to receive distributions, the initial rate of which is 9.000% per annum, subject to increase upon the happening of certain events and on 18 March 2027 and every three years thereafter. Distributions are payable semi-annually in equal installments in arrears on 18 March and 18 September of each year, commencing on 18 September 2024. Jubilant or DMPI may opt to defer payment of any or all distributions under certain conditions. Distributions will accrue on each arrear of distribution for so long as the same remains outstanding.

There is no fixed redemption date for the Securities but Jubilant may, subject to applicable law, redeem them upon the happening of certain events as stated in the terms and conditions of the securities, and on 18 March 2027 and every distribution payment date thereafter.

There are two covenants under the Terms and Conditions of the Securities: (a) Related Party Transaction Covenant and an (b) Undertaking in respect of other obligations.

The Related Party Transaction Covenant provides that DMPI shall procure that the aggregate amount of all outstanding balances due from related parties (such amount to be determined with reference to the semi-annual or annual consolidated financial statements of DMPI and its Subsidiaries prepared in accordance with the Philippine Financial Reporting Standard for such Test Period) as of the last day of each Test Period does not exceed US\$175.2 million. "Test Period" means each period of six months ending on the last day of each of the second financial quarter and the fourth financial quarter of the fiscal year of DMPI. The amount of US\$75.0 million (or such amount that remains) for the purchase of inventory by DMPI from DMFI and such amounts as are incurred in connection with the transactions related to the DSSSRSA are to be excluded in determining the aggregate amount of all outstanding balances due from related parties specified above for the relevant Test Period.

DMPI has further covenanted that so long as any of the Securities remain outstanding, it will not, and will procure that none of its Subsidiaries will, enter into any agreement, undertaking, instrument or arrangement pursuant to which DMPI or any of its Subsidiaries incurs or is permitted to incur indebtedness, the terms of which include a cross-default, cross-acceleration or other similar provision whereby any default, potential default or event of default (howsoever defined in such other Indebtedness) is triggered by or is otherwise based on the default, potential default or event of default (howsoever defined in such Indebtedness) of any person other than DMPI and its Subsidiaries (including, for the avoidance of doubt, the Company).

In case of breach of any of these covenants, Jubilant will make an offer to purchase all outstanding securities at a price equal to 101% of their principal amount plus any accrued but unpaid distributions and any arrears of distribution.

### Derivative Settlement, Share Redemption and Share Sale Agreement (DSSRSSA)

The Company, DMPI, Central American Resources, Inc ("CARI") and SEA Diner entered into a DSSRSSA dated 19 February 2024 to agree to the terms of a series of transactions to be undertaken between the parties (collectively, the "Derivative Settlement, Share Redemption and Share Sale"), as described and subject to the order of priority as follows:

- (i) Firstly, payment by CARI of a settlement amount to terminate certain derivative rights (particularly in relation to a call option agreement and right to earn accretion shares) that SEA Diner has in relation to the share capital of DMPI (the "Derivative Settlement"). The total agreed amount for the Derivative Settlement was US\$29.9 million;
- (ii) Secondly, repurchase by DMPI of 68,244,984 DMPI shares from SEA Diner for US\$36.0 million; and
- (iii) Lastly, the repurchase by DMPI of additional 2,815,640 of DMPI shares owned by SEA Diner from the residual proceeds of the Perpetual Issuance amounting to US\$1.5 million which was executed on 5 June 2024.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

### Derivative Settlement, Share Redemption and Share Sale Agreement (DSSRSSA) (cont'd)

Following completion of the Derivative Settlement and the partial Mutual Redemption (including the additional redemption described in the paragraph above), the Company (through CARI, an indirect wholly-owned subsidiary) would own 89.27% of DMPI's total issued and outstanding shares. The number of shares that the Company (through CARI) owns in DMPI remains unchanged at 2,433,668,395 shares. SEA Diner's residual shares in DMPI were converted into redeemable, convertible preferred shares ("New RCPS") the terms of which shall be governed by a new agreement that replaces the Shareholders' Agreement.

The key terms of the New RCPS include, among others:

- (1) 8.0% dividend yield per year paid quarterly, subject to DMPI's option to elect to defer;
- (2) In the event of deferral, the applicable dividend yield per year shall step up to 12.0% and be cumulative (and compound on a quarterly basis) until such time that all the deferred dividends are paid in full;
- (3) No advances (or similar transactions) or ordinary equity dividends are allowed by DMPI if there are any deferred preferred dividends that have not been paid in cash ((2) and (3) together the "Preferred Dividend Deferral Condition");
- (4) DMPI's gross debt shall not exceed US\$550.0 million (the "Debt Cap") without the written approval of the New RCPS holder (applicability of this Debt Cap shall be only after 31 January 2025);
- (5) The holder of the New RCPS will have the right to request a redemption which shall be subject to DMPI's approval (a) any time after 18 months from the issuance of the New RCPS, and (b) from 31 January 2025 onwards, if gross indebtedness to the last twelve months EBIT of DMPI exceeds 6.0x, such redemption of the New RCPS will be at the original issue price of the New RCPS plus any deferred but unpaid and accrued preferred dividends;

In the event the holder of the New RCPS has requested redemption but such redemption has not been satisfied in full, the applicable dividend yield shall in respect of the redemption, at each 12-month anniversary of the redemption due date, increase by 1.0% relative to the original issue price of the New RCPS (i.e. the 8.0% yield above shall increase to 9.0% and the 12.0% yield above shall increase to 13% if redemption is not satisfied in full within 12 months from the request), up to an increase of the applicable dividend yield by 4.0% of the original issue price of the New RCPS;

In the event of a breach of the terms of the New RCPS, including (a) the incurrence of debt above the Debt Cap without consent of the New RCPS holder, and/or (b) the Preferred Dividend Deferral Condition, or a change in control, the holder of the New RCPS may, at its sole election, require DMPI to redeem the New RCPS at such amount that would result in a 12% internal rate of return on the original issue price of the New RCPS for the holder of the New RCPS;

- (6) The holder of the New RCPS has the option to elect to convert its New RCPS into ordinary shares of DMPI at a ratio of one New RCPS into one ordinary share of DMPI;
- (7) A list of reserved matters that require the approval of the new RCPS holder, including any amendment to DMPI's charter or articles, any amendment to rights or terms of any shares of DMPI or its subsidiaries, dissolution, liquidation or winding up of DMPI, the issuance of any shares of DMPI or its subsidiaries in certain circumstances, any incurrence of indebtedness where such incurrence results in breach of financial covenants by DMPI or any of its subsidiaries, any material changes in the business or DMPI, and certain related party transactions; and
- (8) Customary anti-dilution protections and information rights.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

### Impact to the Group

In relation to the above transactions, as at 30 April 2024, the Group recognized the net consideration of US\$67.6 million (US\$70.0 million gross proceeds from issuance of senior perpetual capital securities less total transaction costs of US\$2.4 million, of which US\$0.9 million is still unpaid as of 30 April 2024 and classified under trade and other payables in Note 22), under non-controlling interests as the owners of the senior perpetual capital securities are external parties.

The Group also recognized losses in equity reserve under retained earnings of US\$61.1 million arising from the completion of DSSRSSA:

- US\$29.9 million on the amount paid for the derivative settlement, and
- US\$31.2 million loss arising from the repurchase of 71,060,624 shares owned by SEA Diner (Consideration of US\$37.9 million less the book value of the shares of US\$6.6 million).

### Impact on the Company

In relation to the above transactions, as at 30 April 2024, the Company recognized its share on the loss of US\$61.0 million in equity reserve under retained earnings.

### **Significant judgments**

#### Equity Classification

#### *Senior Perpetual Capital Securities*

The Group has no contractual obligation to deliver cash or another financial asset to the holders of securities. The securities have no fixed redemption date, and the redemption is at the option of the Group. The distributions to holders of securities, while cumulative, is also at the discretion of the Group.

#### *New RCPS*

The Group has no contractual obligation to deliver cash or another financial asset to the holders of New RCPS as the default event in case of breach among the other terms in the New RCPS Agreement, are assessed to be within the control of the Group and the redemption of the RCPS is subject to the mutual consent of both parties.

### **Source of estimation uncertainty**

#### *Obligation to Purchase Excess Shares or Sell Shortfall Shares*

The Shareholders' Agreement provides for a conditional obligation for CARI to purchase excess shares or sell shortfall shares to SEA Diner at par value subject to certain conditions (amount of initial public offering ("IPO") pre-money market capitalization exceeding the US\$2 billion threshold amount or an IPO being consummated more than 275 days from a conversion date) set out in the Shareholders' Agreement. Management assessed that the Group's derivative asset or liability to purchase excess shares or sell shortfall shares to SEA Diner has a carrying value of nil as at 30 April 2023 since the IPO did not occur during such periods. As a result, the probability of the options relating to the excess shares and shortfall shares being triggered is nil or minimal. The obligation is no longer existing as of 30 April 2024.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

### Source of estimation uncertainty (cont'd)

#### Fair Value of Derivative Liability on the Call Option

The fair value of the derivative liability related to the call option was measured using Black-Scholes model. The inputs to this model were taken from a combination of observable markets and unobservable market data. Changes in inputs about these factors could affect the reported fair value of the derivative liabilities and impact profit or loss. Management assessed that the fair value of the derivative liability is nil as at 30 April 2023 as the estimated pre-money market capitalization is higher than the threshold in the Call Option Agreement. In the current fiscal year, the call options were redeemed in full for US\$29.9 million.

#### Shareholders' Agreement with SEA Diner Holdings (S) Pte. Ltd. ("SEA Diner")

The Shareholders' Agreement entered into in January 2020 between the Company, CARI, DMPI and SEA Diner which resulted in the latter acquiring 13% ownership interest in DMPI for a total consideration of US\$130.0 million. This agreement was superseded by the new RCPS Agreement as discussed in the foregoing.

Details of the Company's subsidiaries are as follows:

Name of subsidiary	Principal activities	Place of incorporation and business	Effective equity held by the Group	
			30 April 2024 %	30 April 2023 %
<b>Held by the Company</b>				
Del Monte Pacific Resources Limited ("DMPRL") <sup>[6]</sup>	Investment holding	British Virgin Islands	100.00	100.00
DMPL India Pte Ltd ("DMPLI") <sup>[3]</sup>	Investment holding	Singapore	100.00	100.00
DMPL Management Services Pte Ltd <sup>[3]</sup>	Providing administrative support and liaison services to the Group	Singapore	100.00	100.00
GTL Limited <sup>[4]</sup>	Inactive	Federal Territory of Labuan, Malaysia	100.00	100.00
S&W Fine Foods International Limited ("S&W") <sup>[6]</sup>	Selling processed food products under the "S&W" trademark; Owner of the "S&W" trademark in Asia (excluding Australia and New Zealand), the Middle East, Western Europe, Eastern Europe and Africa	British Virgin Islands	100.00	100.00
DMPL Foods Limited ("DMPLFL") <sup>[7][8]</sup>	Investment holding	British Virgin Islands	93.57	93.57
<b>Held by DMPRL</b>				
Central American Resources, Inc. ("CARI") <sup>[6]</sup>	Investment holding	Panama	100.00	100.00
Dewey Limited ("Dewey") <sup>[7]</sup>	Mainly investment holding	Bermuda	100.00	100.00
<b>Held by CARI</b>				
DMPI <sup>[1][2]</sup>	Growing, processing and distribution of food products mainly under the brand name "Del Monte"	Philippines	89.27	87.00
South Bukidnon Fresh Trading Inc ("SBFTI") <sup>[1]</sup>	Inactive	Philippines	100.00	100.00



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

Name of subsidiary	Principal activities	Place of incorporation and business	Effective equity held by the Group	
			30 April 2024 %	30 April 2023 %
<b>Held by DMPI</b>				
Philippine Packing Management Services Corporation ("PPMSC") <sup>[1]</sup>	Intellectual property holding and licensing, management, logistics and support services	Philippines	89.27	87.00
Jubilant Year Investments Limited <sup>[7][9]</sup>	Investment holding	British Virgin Islands	89.27	–
Del Monte Txanton Distribution Inc ("DMTDI") <sup>[a][1][2]</sup>	Inactive	Philippines	35.71	34.80
<b>Held by Dewey</b>				
Dewey Sdn. Bhd. <sup>[4]</sup>	Inactive	Malaysia	100.00	100.00
<b>Held by DMPLI</b>				
DMPL India Limited <sup>[7]</sup>	Investment holding	Mauritius	95.52	95.52
<b>Held by S&amp;W</b>				
S&W Japan Limited <sup>[7]</sup>	Support and marketing services	Japan	100.00	100.00
<b>Held by DMPLFL</b>				
Del Monte Foods Holdings Limited ("DMFHL") <sup>[1][8]</sup>	Investment holding	British Virgin Islands	93.57	93.57
<b>Held by DMFHL</b>				
Del Monte Foods Holdings II, Inc. ("DMFHII") <sup>[5][8]</sup>	Investment holding	State of Delaware, U.S.A.	93.57	93.57
<b>Held by DMFHII</b>				
Del Monte Foods Holdings Inc. ("DMFHI") <sup>[5][8]</sup>	Investment holding	State of Delaware, U.S.A.	93.57	93.57
<b>Held by DMFHI</b>				
Del Monte Foods, Inc. ("DMFI") <sup>[5][8]</sup>	Manufacturing, processing and distributing food, beverages and other related products	State of Delaware, U.S.A.	93.57	93.57
<b>Held by DMFI</b>				
Sager Creek Foods, Inc. (formerly Vegetable Acquisition Corp.) <sup>[5][8]</sup>	Real estate holding	State of Delaware, U.S.A.	93.57	93.57
Del Monte Andina C.A. ("Del Monte Andina") <sup>[8]</sup>	Manufacturing, processing and distributing food, beverages and other related products	Venezuela	100.00	100.00

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

Name of subsidiary	Principal activities	Place of incorporation and business	Effective equity held by the Group	
			30 April 2024 %	30 April 2023 %
<b>Held by DMFI (cont'd)</b>				
Del Monte Colombiana S.A. <sup>[4] [8]</sup>	Manufacturing, processing and distributing food, beverages and other related products	Colombia	76.35	76.35
Industrias Citricolas de Montemorelos, S.A. de C.V. ("ICMOSA") <sup>[4] [8]</sup>	Manufacturing, processing and distributing food, beverages and other related products	Mexico	93.57	93.57
Del Monte Peru S.A.C. <sup>[7] [8]</sup>	Distribution of food, beverages and other related products	Peru	93.57	93.57
Del Monte Ecuador DME C.A. <sup>[7] [8]</sup>	Distribution of food, beverages and other related products	Ecuador	93.57	93.57
Hi-Continental Corp. <sup>[7] [8]</sup>	Distributor of non-Del Monte products	State of California, U.S.A.	93.57	93.57
College Inn Foods <sup>[7] [8]</sup>	Distributor of College Inn brand products	State of California, U.S.A.	93.57	93.57
Contadina Foods, Inc. <sup>[7] [8]</sup>	Distributor of Contadina brand products	State of Delaware, U.S.A.	93.57	93.57
S&W Fine Foods, Inc. <sup>[7] [8]</sup>	Distributor of S&W Fine Foods, Inc.	State of Delaware, U.S.A.	93.57	93.57
Del Monte Ventures, LLC ("DM Ventures") <sup>[b] [8]</sup>	Holding company	State of Delaware, U.S.A.	93.57	93.57
Joyba, Inc. <sup>[5]</sup>	Distributor of Joyba brand products	State of California, U.S.A.	93.57	93.57
Kitchen Basics, Inc. <sup>[5]</sup>	Distributor of Kitchen Basics brand products	State of California, U.S.A.	93.57	93.57
Green Thumb Foods, Inc. <sup>[5]</sup>	Distributor of Green Thumb Foods brand products	State of California, U.S.A.	93.57	93.57
<b>Held by DM Ventures</b>				
Del Monte Chilled Fruit Snacks, LLC <sup>[b] [8]</sup>	Development, production, marketing, sale and distribution of processed refrigerated fruit products	State of Delaware, U.S.A.	47.72	47.72
<b>Held by Del Monte Andina</b>				
Del Monte Argentina S.A.	Inactive	Argentina	–	–

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 6. INVESTMENTS IN SUBSIDIARIES (CONT'D)

- [a] DMTDI is consolidated as the Group has de facto control over the entity. Even with less than the majority voting rights, the Group concluded that DMTDI is a subsidiary and that it has power to direct the relevant activities of DMTDI due to DMPI having majority seats in the Board through a shareholders agreement with the other shareholders of DMTDI. The key management personnel (i.e., President and Chief Executive Officer, Chief Operating Officer, Chief Financial Officer and Treasurer and Corporate Secretary) of DMPI also serve in the same positions in DMTDI. In its special meeting held on 22 April 2019, DMTDI's Board approved the dissolution and liquidation of DMTDI by shortening its corporate term. As at 30 April 2024 the application for the dissolution and liquidation is yet to be submitted with the Philippine SEC due to certain regulatory and documentary requirements.
- [b] The Group incorporated its subsidiary, Del Monte Ventures, LLC on 21 June 2017 which acquired interests in four joint venture entities which were all incorporated in the state of Delaware, USA. These joint ventures will pursue sales of expanded refrigerated offerings across all distribution and sales channels, and will establish a new retail food and beverage concept. These joint ventures will initially focus on the U.S. market, with the potential for expansion into other territories. These joint venture entities are in their pre-operating stages and have no material assets or liabilities as of 30 April 2024 and 2023.
- [1] Audited by SyCip Gorres Velayo & Co. ("SGV"), member firm of Ernst & Young Global.
- [2] On 20 May 2020, CARI completed the sale of 12% stake in DMPI to SEA Diner. Conditions of the sale were already met as of 30 April 2020, as confirmed by both parties.
- On 16 December 2020, CARI sold additional 27,973,200 common shares of DMPI to SEA Diner for US\$10.0 million, which increased the ownership of SEA Diner in DMPI to 13%.
- On 4 April 2024, DMPI redeemed 71,060,624 shares from SEA Diner for US\$37.9 million, and held it as treasury shares. This increased CARI's interest in DMPI to 89.27% (shares owned by CARI of 2,433,668,395 over the new outstanding shares of DMPI amounting to 2,726,259,280 shares).
- [3] Audited by Ernst and Young LLP ("EY") Singapore.
- [4] Audited by Ernst & Young Global member firms in the respective countries.
- [5] Not required to be audited in the country of incorporation. Audited by SGV for the purpose of group reporting.
- [6] Not required to be audited in the country of incorporation. Audited by EY Singapore for the purpose of group reporting.
- [7] Not required to be audited in the country of incorporation.
- [8] On 15 May 2020, DMFHII issued 64,546 shares of capital stock to DMFHL. On the same date, DMFHL issued 0.64546 shares of capital stock to DMPLFL and DMPLFL issued 645.46 shares of capital stock to the Company as full payment of the US\$228.4 million loan to finance purchases of the Second Lien Term Loans. Upon issuance of the capital stock to the Company, DMFHL was unconditionally released of all liabilities for principal and interest through 30 April 2020 relating to the purchase of the Second Lien Term Loans. On 15 May 2020, DMFHL recorded US\$229.5 million of additional paid-in capital related to this transaction. In addition, the Company and DMPLFL entered into a supplemental agreement dated 11 August 2020 for the issuance of additional 3.23 ordinary shares by DMPLFL to cover the additional accrued interest through 15 May 2020 which amounted to US\$1.1 million. On 15 May 2020, DMFHL issued 0.42395 of ordinary shares to DMPLFL and DMPLFL issued 423.95 shares of preferred stock to the Company in exchange for US\$150.0 million of additional paid-in capital. As a result, DMFHL recorded US\$150.0 million of additional paid-in capital related to this transaction.
- [9] Jubilant Year Investments Limited (JYIL), a direct wholly-owned subsidiary of DMPI, was incorporated as a company with limited liability under the laws of the British Virgin Islands on 2 January 2024. Its registered office is located at Vistra Corporate Services Centre, Wickhams Cay II, Road Town, Tortola, VG1110, British Virgin Islands. JYIL, a special purpose vehicle incorporated for the purpose of issuing the perpetual securities, will remain a wholly-owned subsidiary of DMPI as long as the perpetual securities are outstanding and intends to use the net proceeds it receives from offering of the perpetual securities to fund the share acquisition and for the Group's general corporate purposes, including but not limited to the refinancing of certain existing indebtedness of DMPI.

Information relating to the Group's subsidiaries with shareholder(s) with material non-controlling interests are disclosed in Note 38.

### **Significant judgments**

#### *Determination of Control over Subsidiaries*

The Company regularly reassesses whether it controls an investee when facts and circumstances indicate that there are changes to one or more of the three elements of control listed in Note 4. The Company determined that it exercised control on all its subsidiaries as it has all elements of control.

### **Source of estimation uncertainty**

#### *Recoverability of Investments in Subsidiaries*

When the subsidiary has suffered recurring operating losses, a test is made to assess whether the interests in subsidiary has suffered any impairment by determining the recoverable amount. This determination requires significant judgment and estimation. An estimate is made of the future profitability, cash flow, financial health and near-term business outlook of the subsidiary, including factors such as market demand and performance. The recoverable amount will differ from these estimates as a result of differences between assumptions used and actual operations.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 7. INVESTMENTS IN JOINT VENTURES

Name of joint venture	Principal activities	Place of incorporation and business	Effective equity held by the Group	
			30 April 2024 %	30 April 2023 %
Del Monte Foods Private Limited (formerly known as FieldFresh Foods Private Limited) ("DMFPL")	Production and sale of fresh and processed fruits and vegetable food products	India	47.76	47.76
Nice Fruit Hong Kong Limited ("NFHKL")	Production and sale of frozen fruits and vegetable food products	Hong Kong	35.00	35.00
Del Monte – Vinamilk Dairy Philippines, Inc. (DVDPI)	Distribution of dairy and milk products	Philippines	43.50	43.50

The summarised financial information of a material joint venture, DMFPL, not adjusted for the percentage ownership held by the Group, is as follows:

	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000
Revenue	66,036	66,084
(Loss) income from continuing operations <sup>a</sup>	(248)	203
Other comprehensive income	–	–
<b>Total comprehensive (loss) income</b>	<b>(248)</b>	<b>203</b>
<sup>a</sup> Includes:		
– depreciation	(120)	(75)
– interest expense	(1,520)	(1,568)
Noncurrent assets	14,564	10,701
Current assets	23,624	21,851
Noncurrent liabilities	(17,706)	(20,193)
Current liabilities	(16,462)	(11,881)
Net assets	4,020	478
Proportion of the Group's ownership including non- controlling interest	50%	50%
	2,010	239
Goodwill	20,000	20,000
Impairment loss	(4,096)	(4,096)
Translation adjustment	(500)	1,395
Carrying amount of investment	17,414	17,538

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 7. INVESTMENTS IN JOINT VENTURES (CONT'D)

	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000
<b>Carrying amount of interest in DMFPL at beginning of the year</b>	17,538	14,336
Capital injection during the year	–	3,100
Group's share (loss) income from continuing operations, representing total comprehensive (loss) income	(124)	102
<b>Carrying amount of interest at end of the year</b>	<b>17,414</b>	<b>17,538</b>

In fiscal year 2022, the Group recognized an impairment loss amounting to US\$2.0 million due to the continuous net loss position of DMFPL. The impairment loss was included in other (expenses) income – net in the income statement. No impairment was required in fiscal years 2024 and 2023.

The interest in the net assets of an immaterial joint venture, NFHKL, is as follows:

	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000
<b>Carrying amount of interest in NFHKL at beginning of the year</b>	2,623	2,836
Additional advances during the year	–	185
Group's share in loss from continuing operations, representing total comprehensive loss	(368)	(398)
<b>Carrying amount of interest at end of the year</b>	<b>2,255</b>	<b>2,623</b>

DVDPI is a joint venture entered into by Del Monte Philippines, Inc. and Vietnam Dairy Products Joint Stock Company, company incorporated in Vietnam, to expand further into the dairy sector in the Philippines. This joint venture was incorporated and registered with SEC on 12 July 2021.

The interest in the net assets of an immaterial joint venture, DVDPI, is as follows:

	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000
<b>Carrying amount of interest in DVDPI at beginning of the year</b>	–	–
Capital injection	1,028	990
Reclassification from receivables (to payables)	(458)	200
Group's share in loss from continuing operations, representing total comprehensive loss	(570)	(1,190)
<b>Carrying amount of interest at end of the year</b>	<b>–</b>	<b>–</b>



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 7. INVESTMENTS IN JOINT VENTURES (CONT'D)

The summarised interest in joint ventures of the Group and the Company, is as follows:

	Group		Company	
	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000
<b>Group's interest in joint ventures</b>				
DMFPL	17,414	17,538	–	–
NFHKL	2,255	2,623	2,255	2,623
DVDPI	–	–	–	–
<b>Carrying amount of investments in joint ventures</b>	<b>19,669</b>	<b>20,161</b>	<b>2,255</b>	<b>2,623</b>

### **Significant judgments**

#### *Determination of Joint Control and the Type of Joint Arrangement*

Joint control is presumed to exist when the investors have contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Management has assessed that it has joint control in all joint arrangements.

The Group determines the classification of a joint venture depending upon the parties' rights and obligations arising from the arrangement in the normal course of business. When making an assessment, the Group considers the following:

- (a) the structure of the joint arrangement.
- (b) when the joint arrangement is structured through a separate vehicle:
  - i. the legal form of the separate vehicle;
  - ii. the terms of the contractual arrangement; and
  - iii. when relevant, other facts and circumstances.

The Group determined that its interests in DMFPL, NFHKL and DVDPI are joint ventures as the arrangements are structured in a separate vehicle and that it has rights to the net assets of the arrangements. The terms of the contractual arrangements do not specify that the parties have rights to the assets and obligations for the liabilities relating to the arrangements.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 7. INVESTMENTS IN JOINT VENTURES (CONT'D)

### *Source of estimation uncertainty*

#### *Recoverability of investments in joint ventures*

When the joint venture has suffered recurring operating losses, a test is made to assess whether the investment in joint venture has suffered any impairment by determining the recoverable amount. This determination requires significant judgment and estimation. An estimate is made of the future profitability, cash flow, financial health and near-term business outlook of the joint venture, including factors such as market demand and performance. The recoverable amount will differ from these estimates as a result of differences between assumptions used and actual operations.

Since its acquisition, the Indian sub-continent trademark and the investment in DMFPL were allocated to the Indian sub-continent cash-generating unit ("Indian sub-continent CGU"). The recoverable amount of Indian sub-continent CGU was estimated using the discounted cash flows based on five-year cash flow projections.

### *Key assumptions used in discounted cash flow projection calculations*

Key assumptions used in the calculation of recoverable amounts are discount rates, revenue growth rates, EBITDA margin and terminal growth rate. The values assigned to the key assumptions represented management's assessment of future trends in the industry and were based on both external and internal sources.

	<b>30 April 2024</b>	<b>30 April 2023</b>
	%	%
Pretax discount rate	19.3	18.9
Revenue growth rate	5.0 – 20.2	5.0 – 20.2
EBITDA margin	5.3 – 9.6	5.9 – 13.4
Long-term EBITDA margin	9.6	10.1
Terminal growth rate	5.0	5.0

The discount rate is a pre-tax measure estimated based on the historical industry average weighted-average cost of capital. This is based on a rate of debt leveraging rate of 10.10% in 2024 (2023: 20.60%), at a market interest rate of 9.37% in 2024 (2023: 10.1%).

Revenue growth rate is expressed as compound annual growth rates in the initial five years of the plan. In the first year of the business plan, revenue growth rate was projected at 20% (2023: 18%) based on the near-term business plan and market demand. The annual revenue growth included in the cash flow projections for four years was projected at the growth rate based on the historical growth in volume and prices and industry growth.

A long-term growth rate into perpetuity has been determined based on management's estimate of the long-term compound annual growth rate in the Indian economy which management believed was consistent with the assumption that a market participant would make.

EBITDA margin has been a factor of the revenue forecast based on business plan and market demand coupled with the cost saving initiatives.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 7. INVESTMENTS IN JOINT VENTURES (CONT'D)

### *Sensitivity to changes in assumptions*

In fiscal year 2024 and 2023, the estimated recoverable amount exceeded the carrying amount of interest in the joint venture and trademark, accordingly, no impairment loss was recognized. In fiscal year 2022, the carrying amount of interest in a joint venture and trademark exceed the estimated recoverable amount, accordingly, an impairment loss of US\$2.0 million was recognized.

Management has identified that a reasonably possible change in the following two key assumptions could result in the carrying amount to exceed the recoverable amount. The implication of the key assumptions for the recoverable amount is discussed below:

Long-term growth rates – A reduction of 0.5% in 2024 (2023: 0.5%) in the long-term growth rate would still not result to impairment in 2024 (2023: impairment of US\$1.0 million).

Discount rates – An increase of 1.0% in 2024 (2023: 1.0%) in the discount rate would result in an impairment of approximately US\$0.8 million in 2024 (2023: impairment of US\$3.3 million).

## 8. INTANGIBLE ASSETS AND GOODWILL

	Note	Goodwill US\$'000	Indefinite life trademarks US\$'000	Amortizable trademarks US\$'000	Customer relationship US\$'000	Total US\$'000
<b>Cost</b>						
At 1 May 2022		203,432	408,043	24,180	107,000	742,655
Additions		–	64,320	–	8,441	72,761
At 30 April 2023 and 1 May 2023		203,432	472,363	24,180	115,441	815,416
30 April 2024		203,432	472,363	24,180	115,441	815,416
<b>Accumulated amortization</b>						
At 1 May 2022		–	–	10,819	43,789	54,608
Amortization	25	–	–	1,300	5,667	6,967
At 30 April 2023 and 1 May 2023		–	–	12,119	49,456	61,575
Amortization	25	–	–	1,262	5,772	7,034
At 30 April 2024		–	–	13,381	55,228	68,609
<b>Carrying amounts</b>						
At 30 April 2023		203,432	472,363	12,061	65,985	753,841
At 30 April 2024		203,432	472,363	10,799	60,213	746,807

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### *Goodwill*

From the acquisition date until fiscal year 2023, goodwill is attributable to DMFI as a single CGU. In fiscal year 2024, the management of DMFI revisited the operating segment identification in terms of how DMFI manages the US business and has identified three reportable operating segments and hence the CGUs were aligned with new operating segments in accordance with IAS 36, *Impairment of Assets*. Goodwill attributable between three CGUs as at 30 April 2024 are as follows:

	Healthy snacking US\$'000	Flavor and meal enhancers US\$'000	Beyond retail US\$'000	Total US\$'000
Goodwill	43,810	117,145	42,477	203,432

DMFI and its subsidiaries operates in three reportable segments which reflect the internal organizational and management structure according to the nature of the products and services provided, namely:

- **Healthy snacking:** Products that offer health-conscious choices such as canned fruit, plastic fruit cup, Joyba beverage, chilled fruit cup. These products are sold in the retail environment.
- **Flavor and meal enhancer ("FLAME"):** Products that are added to other ingredients to prepare a meal such as canned vegetables, broth, stock, and canned tomatoes. These products are sold in the retail environment.
- **Beyond retail:** Products are same as in Healthy snacking and FLAME segments, however, they are packaged and sold to non-retail markets, e.g., institutions such as schools, hospitals, government bodies, and food service establishments. The Group also provides co-manufacturing services under this segment.

### *Indefinite life trademarks*

Management has assessed the following trademarks as having indefinite useful lives as the Group has exclusive access to the use of these trademarks. These trademarks are expected to be used indefinitely by the Group as they relate to continuing businesses that have a proven track record with stable cash flows.

### America trademarks

As at 30 April 2024, American trademarks amount to US\$458.3 million (2023: US\$458.3 million). The indefinite life trademarks of US\$394.0 million arising from the acquisition of Consumer Food Business relate to those of DMFI for the use of the "Del Monte" trademarks in the United States and South America market, and the "College Inn" trademark in the United States, Australia, Canada and Mexico.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### *Indefinite life trademarks (cont'd)*

#### **America trademarks' (cont'd)**

The "Kitchen Basics" trademark in the United States and Canada of US\$64.3 million was assessed to have an indefinite useful life.

On 3 August 2022, the Group has acquired certain assets associated with the Kitchen Basics brand of ready-to-use stock and broth from McCormick & Company for a consideration of US\$100.4 million (including transaction costs totalling US\$1.4 million). Kitchen Basics products are distributed nationally in the United States and include a range of conventional and organic stock and broth offerings.

The acquisition is consistent with DMFI's overall growth strategy, as it focuses on innovation, renovation and customization of its iconic brand portfolio. Kitchen Basics will join Del Monte's brand portfolio as DMFI expands its retail presence in the category. The assets acquired comprise intangible assets amounting to US\$72.8 million and inventories of US\$27.6 million. The purchase price (including transaction costs) is allocated based on the fair value of the assets acquired as determined by the third-party valuer.

The acquisition was treated as an asset acquisition since the acquisition did not come with any physical workforce, research and development, and management.

In fiscal year 2024 and 2023, no impairment loss is recognized related to trademark arising from the acquisition of Kitchen Basics based on the fair value determined by the third-party valuer.

#### **Philippines trademarks**

A subsidiary, PPMSC, owns the "Del Monte" and "Today's" trademarks for use in connection with processed foods in the Philippines (the "Philippines Trademarks") with carrying value amounting to US\$1.8 million as at 30 April 2024 and 2023.

#### **Indian sub-continent and Myanmar trademarks**

In November 1996, a subsidiary, DMPRL, entered into an agreement with an affiliated company to acquire the exclusive right to use the "Del Monte" trademarks in the Indian sub-continent territories and Myanmar in connection with the production, manufacture, sale and distribution of food products and the right to grant sub-licenses to others ("Indian sub-continent trademark"). In 2007, the Company acquired shares in DMFPL and caused the licensing of trademarks to DMFPL to market its products under the "Del Monte" brand in India. These trademarks have a carrying value of US\$4.1 million as at 30 April 2024 and 2023.

#### **S&W trademarks**

In November 2007, a subsidiary, S&W, entered into an agreement with Del Monte Corporation to acquire the "S&W" trademarks in certain countries in Asia (excluding Australia and New Zealand and including the Middle East), Western Europe and Eastern Europe for a total consideration of US\$10.0 million. The trademark has a carrying value of US\$8.2 million as at 30 April 2024 and 2023.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### *Indefinite life trademarks (cont'd)*

#### Impairment test

Management has performed impairment testing for all indefinite life trademarks and concluded that no impairment exists at the reporting date.

In fiscal years 2024 and 2023, the recoverable amounts of the Americas, Philippines, and S&W Asia trademarks were based on fair value less cost of disposal using the Relief from Royalty ("RFR") method. The RFR calculations use cash flow projections based on financial budgets approved by management covering a five-year period. The key assumptions used in the estimation of the recoverable amounts represent management's assessment of future trends in the relevant industries and were based on historical data from both external and internal sources.

The discount rate used was a pre-tax measure estimated based on the historical industry average weighted-average cost of capital.

Revenue growth was projected taking into account the average growth levels experienced over the past five years and estimated sales volume and price growth for the next five years. It was assumed that sales price would increase in line with forecast inflation over the next five years.

In fiscal years 2024 and 2023, the estimated recoverable amount exceed the carrying amount of the trademark, and accordingly, no impairment was required. The key assumptions used in the estimation of the recoverable amounts are set out below.

	30 April 2024	30 April 2023
	%	%
<b>Americas trademarks</b>		
Pretax discount rate	9.7	9.7
Revenue growth rate	4.0	4.5
Terminal growth rate	2.0	2.0
Royalty rate	8.0	5.5
<b>Philippines trademarks</b>		
Pretax discount rate	7.8	7.8
Revenue growth rate	6.7	5.6
Terminal growth rate	4.7	5.4
Royalty rate	1.0	1.0
<b>S&amp;W Asia trademark</b>		
Pretax discount rate	16.9	13.0
Revenue growth rate	8.3	7.6
Royalty rate	3.0	3.0

### Indian sub-continent trademark

The Indian sub-continent trademark and the investment in DMFPL were allocated to Indian sub-continent CGU (Note 7).

### Americas trademarks and Goodwill

In fiscal years 2024 and 2023, the recoverable amount of the CGU is based on the value in use ("VIU") being greater than the fair value less costs of disposal ("FVLCD") and the VIU. FVLCD and VIU are considered equivalent because the CGUs are operated in a manner consistent with the way in which a market participant would operate the CGU. As such, the VIU was greater than FVLCD because disposal costs could not be reliably estimated as of the measurement date.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### *Indefinite life trademarks (cont'd)*

#### Fiscal year 2024

	Healthy Snacking 30 April 2024 US\$'000	FLAME 30 April 2024 US\$'000	Beyond Retail 30 April 2024 US\$'000
Recoverable amount	354,051	629,176	389,850

#### Fiscal year 2023

The recoverable amount for the fiscal year 2023 amounted to US\$4.03 million.

Included within the carrying value of the CGU are the trademarks, goodwill, net assets and deferred taxes attributed to the segment.

#### *VIU*

The VIU is the present value of expected cash flows, discounted at a risk-adjusted weighted average cost of capital.

The key assumptions used in the estimation of the recoverable amount using the VIU approach are set out below. The values assigned to the key assumptions represent management's assessment of future trends in the relevant industries and were based on historical data from both external and internal sources.

#### Fiscal year 2024

	Healthy Snacking 30 April 2024 %	FLAME 30 April 2024 %	Beyond Retail 30 April 2024 %
Pretax discount rate	14.0	12.7	14.0
Long-term EBITDA margin	13.0	14.1	14.9
Terminal growth	2.0	2.0	2.0

#### Fiscal year 2023

	30 April 2024 %
Pretax discount rate	9.8
Long-term EBITDA margin	12.8
Terminal growth	2.0

The cash flow projections included specific estimates for five years and a terminal growth rate thereafter. The terminal growth rate was determined based on management's estimate of the long-term compound annual EBITDA growth rate. This growth rate is consistent with the assumption that a market participant would make and with industry expectations and internal estimates of sustainable long-term growth for the business.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### *Sensitivity analysis*

Management has identified that a reasonably possible change in the discount rate or long-term margin could cause the carrying amount to exceed the recoverable amount. The following table shows the percentages to which these would need to change independently for the estimated recoverable amount of the DMFI CGU to be equal to its carrying amount.

2024	Healthy Snacking %	FLAME %	Beyond Retail %
Pretax discount rate	14.7	12.3	11.9
Long-term EBITDA margin	8.3	9.8	12.6

### *Source of estimation uncertainty*

#### *Impairment of goodwill and intangible assets*

Goodwill and the indefinite life trademarks are assessed for impairment at least annually. The impairment assessment requires an estimation of the VIU and fair value less costs of disposal of the CGU to which the goodwill and indefinite life trademarks are allocated.

Estimating the VIU requires the Group to make an estimate of the expected future cash flows from the CGU and apply an appropriate discount rate in order to calculate the present value of those cash flows. Actual cash flows will differ from these estimates as a result of differences between assumptions used and actual operations.

Estimating fair value less costs of disposal require the use of estimates and assumptions. The estimated fair value would change depending on the assumptions used, such as the discount rate and long-term margin.

#### *Amortizable trademarks and customer relationship*

	Net carrying amount		Remaining amortization period (years)	
	30 April 2024	30 April 2023	30 April 2024	30 April 2023
	US\$'000	US\$'000		
America S&W trademark	–	163	–	0.8
America Contadina trademark	10,797	11,898	9.8	10.8
	10,797	12,061		

#### America trademarks

The amortizable trademarks relate to the exclusive right to use of the “S&W” trademark in the United States, Canada, Mexico and certain countries in Central and South America and “Contadina” trademark in the United States, Canada, Mexico South Africa and certain countries in Asia Pacific, Central America, Europe, Middle East and South America market.

Management has included these trademarks in the CGU impairment assessment and concluded that no impairment exists at the reporting date.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 8. INTANGIBLE ASSETS AND GOODWILL (CONT'D)

### Customer relationships

Customer relationships relate to the network of customers where DMFI has established relationships with the customers, particularly in the United States market through contracts.

	Net carrying amount		Remaining amortization period (years)	
	30 April 2024	30 April 2023	30 April 2024	30 April 2023
	US\$'000	US\$'000		
Customer relationships – CP	52,512	57,862	9.8	10.8
Customer relationships – Kitchen Basics	7,701	8,123	18.5	19.5
	<u>60,213</u>	<u>65,985</u>		

Management has included the customer relationships, except Kitchen Basics, in the CGU impairment assessment and concluded no impairment exists at the reporting date.

### *Source of estimation uncertainty*

The Group estimates the useful lives of its amortizable trademarks and customer relationships based on the period over which the assets are expected to be available for use. The estimated useful lives of the trademarks and customer relationships are reviewed periodically and are updated if expectations differ from previous estimates due to legal or other limits on the use of the assets. A reduction in the estimated useful lives of amortizable trademarks and customer relationships would increase recorded amortization expense and decrease noncurrent assets.

## 9. DEFERRED TAX ASSETS – NET

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority.

Deferred tax assets and liabilities of the Group are attributable to the following:

	30 April 2024		30 April 2023	
	Assets US\$'000	Liabilities US\$'000	Assets US\$'000	Liabilities US\$'000
<b>Group</b>				
Provisions	9,208	–	9,153	–
Employee benefits	11,251	–	13,016	–
Property, plant and equipment – net	–	(19,626)	–	(19,751)
Intangible assets and goodwill	–	(115,620)	–	(103,711)
Effective portion of changes in fair value of cash flow hedges	–	(55)	–	(415)
Tax loss carry-forwards	151,682	–	142,007	–
Inventories	5,552	–	2,361	–
Biological assets	–	(1,597)	–	(1,629)
Interest	81,935	–	52,865	–
Undistributed profits from a subsidiary	–	–	–	(377)
Charitable contributions	2,606	–	2,139	–
Others	9,896	–	10,772	–
Deferred tax assets (liabilities)	272,130	(136,898)	232,313	(125,883)
Set off of tax	(125,425)	125,425	(114,253)	114,253
<b>Deferred taxes – net</b>	<u>146,705</u>	<u>(11,473)</u>	<u>118,060</u>	<u>(11,630)</u>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 9. DEFERRED TAX ASSETS – NET (CONT'D)

Movements in deferred tax assets and deferred tax liabilities of the Group during the year are as follows:

	At 1 May 2023 US\$'000	Recognized in profit or loss US\$'000	Recognized in other comprehen- sive income US\$'000	Currency realignment US\$'000	At 30 April 2024 US\$'000
<b>2024</b>					
Provisions	9,153	180	–	(125)	9,208
Employee benefits	13,016	325	(2,175)	85	11,251
Property, plant and equipment – net	(19,751)	(44)	–	169	(19,626)
Intangible assets and goodwill	(103,711)	(11,909)	–	–	(115,620)
Effective portion of changes in fair value of cash flow hedges	(415)	2,657	(1,680)	(617)	(55)
Tax loss carry-forwards	142,007	9,675	–	–	151,682
Inventories	2,361	3,191	–	–	5,552
Biological assets	(1,629)	(26)	–	58	(1,597)
Interest	52,865	29,070	–	–	81,935
Undistributed profits from a subsidiary	(377)	377	–	–	–
Charitable contributions	2,139	467	–	–	2,606
Others	10,772	1,452	–	576	9,896
	106,430	32,511	(3,855)	146	135,232

	At 1 May 2022 US\$'000	Recognized in profit or loss US\$'000	Recognized in other comprehen- sive income US\$'000	Currency realignment US\$'000	At 30 April 2023 US\$'000
<b>2023</b>					
Provisions	6,532	2,081	–	540	9,153
Employee benefits	13,954	(745)	(821)	628	13,016
Property, plant and equipment – net	(14,959)	811	(5,828)	225	(19,751)
Intangible assets and goodwill	(92,089)	(11,622)	–	–	(103,711)
Effective portion of changes in fair value of cash flow hedges	1,603	108	(2,274)	148	(415)
Tax loss carry-forwards	155,391	(13,384)	–	–	142,007
Inventories	1,409	952	–	–	2,361
Biological assets	(1,916)	113	–	174	(1,629)
Interest	29,234	23,631	–	–	52,865
Undistributed profits from a subsidiary	(5,730)	5,353	–	–	(377)
Charitable contributions	3,321	(1,182)	–	–	2,139
Others	7,574	3,476	–	(278)	10,772
	104,324	9,592	(8,923)	1,437	106,430

As at 30 April 2024, the Group has recognized deferred tax assets of US\$146.7 million (2023: US\$118.1 million), of which US\$146.5 million (2023: US\$118.0 million) was attributable to DMFI.

As at 30 April 2024, the Group recognized deferred tax liability relating to undistributed profit of a subsidiary amounting to nil (2023: US\$0.4 million).



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 9. DEFERRED TAX ASSETS – NET (CONT'D)

### *Unrecognized deferred tax assets*

The following are the temporary differences for which deferred tax assets have not been recognized as of 30 April 2024 and 2023:

	30 April 2024 US\$'000	30 April 2023 US\$'000
Deductible temporary differences	5,469	–
Tax losses and tax credits	2,044	4,538
	<u>7,513</u>	<u>4,538</u>

The tax losses will expire in 2025 and 2029. The tax credits will expire between 2025 and 2027. Deferred tax assets have not been recognized with respect to these items because it is not probable that sufficient future taxable profits will be available to utilize the benefits.

### *Sources of estimation uncertainty*

As of 30 April 2024, deferred tax assets amounting to US\$151.0 million (2023: US\$142.0 million) have been recognized in respect of the tax loss carry forwards from DMFI because management assessed that it is probable that sufficient future taxable income will be available against which DMFI can utilize these benefits. Future taxable profit is based on the expected future cash flows used in the impairment assessment of goodwill and trademark with indefinite useful lives. Management has identified that a reasonably possible change in the revenue growth rate, EBITDA margin and long-term growth rate could cause the non-realizability of the Group's deferred tax assets. Management expects profitable growth coming from revenue strategies and cost efficiencies in the future. To the extent that profitable growth does not materialize in the future periods, deferred tax assets of US\$269.1 million may not be realized. The majority of the tax loss for years ending fiscal year 2019 and after can be carried forward indefinitely and tax loss carry forwards prior to fiscal year 2019 may be utilized up to a 20-year period.

## 10. OTHER NONCURRENT ASSETS

	Group		Company	
	30 April 2024 US\$'000	30 April 2023 US\$'000 Restated	30 April 2024 US\$'000	30 April 2023 US\$'000
Advance rentals and deposits	17,828	19,557	–	–
Derivative assets	–	6,189	–	–
Financial assets carried at FVOCI	11,665	6,080	10,516	5,023
Excess insurance	5,917	4,201	–	–
Advances to suppliers	3,793	2,898	–	–
Receivable from sale and leaseback	2,389	2,571	–	–
Others	319	1,367	45	–
	<u>41,911</u>	<u>42,863</u>	<u>10,561</u>	<u>5,023</u>

Advance rentals and deposits consist of rent payments related to lease contracts which will commence beyond one year from the reporting period, as well as security deposits made for lease contracts entered by the Group.

Included in the financial assets carried at FVOCI is an investment in unquoted equity shares held by the Company of an entity incorporated in Switzerland which was acquired through an assignment of a US\$5.0 million receivable due to a subsidiary. In the current year, the Company invested an additional US\$5.5 million in the investee.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 10. OTHER NONCURRENT ASSETS (CONT'D)

Excess insurance relates mainly to reimbursements from insurers to cover certain workers' compensation claims liabilities (Note 19).

Advances to suppliers represents advance payments made on capital projects.

Receivable from sale and leaseback is the noncurrent portion of receivable relating to assets sold to DMPI Employees Agrarian Reform Beneficiaries Cooperation ("DEARBC") and subsequently leased back to the Group in 2021 (Note 23). The current portion of US\$0.1 million is presented under trade and other receivables (Note 13).

Other noncurrent assets include deferred input VAT on capital goods (property and equipment) incurred prior to 1 January 2022 that are to be amortized over its useful life or five years, whichever is shorter, and other deferred expenses expected to be amortized beyond one year from the next reporting period.

## 11. BIOLOGICAL ASSETS

	Note	Group	
		30 April 2024 US\$'000	30 April 2023 US\$'000 Restated
Presented as biological assets under:			
Current assets		48,577	44,852
Noncurrent assets		3,413	3,007
<b>Total biological assets*</b>		<b>51,990</b>	<b>47,859</b>
<b>Livestock</b>			
At beginning of the year		3,007	2,735
Purchases of livestock		1,218	1,247
Sales of livestock		(691)	(810)
Currency realignment		(121)	(165)
At end of the year		3,413	3,007
<b>Agricultural produce</b>			
At beginning of the year		16,146	14,043
Additions		14,574	18,632
Harvested		(13,727)	(15,729)
Currency realignment		(584)	(800)
At end of the year		16,409	16,146
Fair value gain on unharvested agricultural produce		32,168	28,706
At end of the year		48,577	44,852
<b>Fair value gain (loss) recognized under:</b>			
Harvested pine for cannery			
Inventories		1,821	4,496
Cost of sales	25	15,904	39,456
		17,725	43,952
Inventories – cattle for slaughter		2	8
Cost of sales – fresh pines	25	24,099	17,851
Unharvested agricultural produce		4,636	(2,706)
Fair value gain recognized under revenues		46,462	59,105

\* Change in total biological assets recognized in the consolidated statements of cash flows is net of the foreign currency translation impact amounting to US\$1.7 million (2023: US\$2.8 million).

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 11. BIOLOGICAL ASSETS (CONT'D)

### *Livestock*

Livestock comprises growing herd and breeding and dairy herd that are stated at cost and cattle for slaughter that is stated at fair value less point-of-sale costs. The fair value is determined based on the average selling prices at year end, less estimated point-of-sale costs.

### *Risk management strategy related to agricultural activities*

The Group is exposed to risks arising from changes in cost and volume of fruits harvested from the growing crops which are influenced by natural phenomenon such as weather patterns, volume of rainfall and field performance. The cost of growing crops is also exposed to the change in cost and supply of agricultural supplies and labor, which are determined by constantly changing market forces of supply and demand.

The Group is subject to risk relating to its ability to maintain the physical condition of its fruit crops. Plant diseases could adversely impact production and consumer confidence, which impact sales.

The Group secures favorable harvest of pineapples and other agricultural produce from biological assets by continuously assessing factors that could affect harvest and responding to them on a timely manner. The Group is equipped with necessary technical manpower, farm inputs, such as fertilizer, chemicals and equipment to respond to any changes brought about by the factors as mentioned above.

The Group is subject to laws and regulations in the Philippines where it operates its agricultural activities. The Group has established environmental policies and procedures aimed at compliance with local environmental and other laws.

### **Source of estimation uncertainty**

#### *Fair Value of Harvested Agricultural Produce*

The fair values of the harvested pineapple fruits are based on the most reliable estimate of selling prices, in both local and international markets at the point of harvest, as determined by the Group. For the pineapple variety being sold as fresh fruits, the market price is based on the selling price of fresh fruits as sold in the local and international markets. For the pineapple variety being processed as cased goods, the market price is derived from average sales price of the processed product, adjusted for margin and associated costs related to production. Changes in fair values of agricultural produce after initial recognition are included in the carrying amount of cased goods at the reporting date.

#### *Future Tonnage of Harvests*

Bearer plants are stated at cost which comprises actual costs incurred in nurturing the crops, reduced by the equivalent amortization of fruits harvested which considers the future tonnage of harvests. Estimated harvest is affected by natural phenomenon such as weather patterns and tonnage of rainfall. Field performance and market demand also affect the level of estimated harvests. The cost is developed by allocating growing costs for the estimated growth cycle of two to three years over the estimated harvests to be made during the life cycle of the plant crops. The Group reviews and monitors the estimated future tonnage of harvests regularly.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 11. BIOLOGICAL ASSETS (CONT'D)

### *Source of estimation uncertainty (cont'd)*

#### *Fair Value of Unharvested Agricultural Produce*

The fair values of the growing pineapple crops are based on the most reliable estimate of market prices (in both local and international markets at the point of harvest) as determined by the Group, multiplied by estimated tonnage of pineapple fruits based on crop age after planting. Fair value is initially recognized when the pineapple fruit develops when the bearer plant has reached maturity to bear fruit. The fair value is approximated by estimating selling price at point of harvest and gross margin of finished goods less future growing costs to be incurred until harvest. Such future growing costs decrease as the growing crops near the point of harvest.

For the pineapple variety being sold as fresh fruits, the gross margin is based on the market price of pineapple fruits being sold by the Group. For the pineapple variety being processed as cased goods, the gross margin is based on the selling price of the final product sold in the market, adjusted for margin related to production.

Estimated tonnage is based on standard weight of the growing pineapple crops when they reach certain months after planting date. Estimated tonnage is also affected by natural phenomenon such as weather patterns and volume of rainfall, and actual field performance.

The valuation techniques and significant unobservable inputs used in determining the fair value of these biological assets are discussed in Note 34.

## 12. INVENTORIES

	Group	
	30 April 2024 US\$'000	30 April 2023 US\$'000
Finished goods		
– at cost	635,275	698,664
– at net realizable value	24,659	37,482
Semi-finished goods		
– at cost	257,258	173,557
– at net realizable value	10,468	12,372
Raw materials and packaging supplies		
– at cost	62,750	78,683
– at net realizable value	53,433	76,014
	1,043,843	1,076,772

Total cost of inventories carried at net realizable value amounted to US\$114.2 million as at 30 April 2024 (2023: US\$138.6 million). Inventories recognized as an expense in cost of sales amounted to US\$1,528.8 million for the year ended 30 April 2024 (2023: US\$1,385.2 million) (Note 25).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 12. INVENTORIES (CONT'D)

Inventories are stated at net realizable value after allowance for inventory obsolescence. Movements in the allowance for inventory obsolescence during the year are as follows:

	Note	Group	
		30 April 2024 US\$'000	30 April 2023 US\$'000
At beginning of the year		12,737	6,464
Allowance for the year	25	18,700	9,542
Write-off against allowance		(5,755)	(2,585)
Currency realignment		(53)	(684)
At end of the year		25,629	12,737

### Source of estimation uncertainty

#### Allowance for inventory obsolescence and net realizable value

The Group recognizes allowance on inventory obsolescence when inventory items are identified as obsolete. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods when identified are charged to income statement and are written off. In addition to an allowance for specifically identified obsolete inventory, estimation is made on a group basis based on the age of the inventory items. The Group believes such estimates represent a fair charge of the level of inventory obsolescence in a given year. The Group reviews on a monthly basis the condition of its inventory. The assessment of the condition of the inventory either increases or decreases the expenses or total inventory.

Estimates of net realizable value are based on the most reliable evidence available at the time the estimates are made of the amount the inventories expected to be realized. These estimates take into consideration fluctuations of price or cost directly relating to events occurring after reporting date to the extent that such events confirm conditions existing at the reporting date.

The Group reviews on a continuous basis the product movement, changes in customer demands and introductions of new products to identify inventories which are to be written down to the net realizable values. The write-down of inventories is reviewed periodically to reflect the accurate valuation in the financial records. An increase in write-down of inventories would increase the recorded cost of sales and operating expenses and decrease current assets.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 13. TRADE AND OTHER RECEIVABLES

	Group		Company	
	30 April 2024 US\$'000	30 April 2023 US\$'000	30 April 2024 US\$'000	30 April 2023 US\$'000
Trade receivables	192,569	195,335	–	–
Nontrade receivables	35,445	45,346	5	6
Amounts due from subsidiaries (nontrade)	–	–	27,416	26,400
Allowance for expected credit loss – nontrade	(4,319)	(4,317)	–	–
Allowance for expected credit loss – trade	(5,541)	(5,328)	–	–
Trade and other receivables	218,154	231,036	27,421	26,406

The amounts due from subsidiaries are unsecured, interest-free and repayable on demand. There is no allowance for allowance for expected credit losses (“ECL”) arising from these outstanding balances.

Nontrade receivables consist of plant receivables, claims from third party service providers, advances to growers, which are claimed upon delivery of fruits, and fuel withdrawals applied against truckers’ bills when due.

The aging of trade and nontrade receivables at the reporting date is:

	Group			
	Gross		ECL allowance	
	Trade US\$'000	Nontrade US\$'000	Trade US\$'000	Nontrade US\$'000
<b>At 30 April 2024</b>				
Within credit terms	139,109	8,530	–	–
Past due 0 – 60 days	30,116	4,778	–	–
Past due 61 – 90 days	3,019	893	–	–
Past due 91 – 120 days	4,560	711	–	–
More than 120 days	15,765	20,533	(5,541)	(4,319)
	192,569	35,445	(5,541)	(4,319)
<b>At 30 April 2023</b>				
Within credit terms	119,651	24,709	–	–
Past due 0 – 60 days	35,579	3,433	–	–
Past due 61 – 90 days	3,404	3,724	–	–
Past due 91 – 120 days	4,875	1,328	–	–
More than 120 days	31,826	12,152	(5,328)	(4,317)
	195,335	45,346	(5,328)	(4,317)

The recorded allowance for ECLs falls within the Group’s historical experience in the collection of trade and other receivables. Therefore, management believes that there is no significant additional credit risk beyond what has been recorded.

As at 30 April 2024 and 2023, the receivables of the Company were neither past due nor impaired.

Nontrade receivables include current portion of lease receivable amounting to nil as at 30 April 2024 (2023: US\$0.1 million) (Note 23), and current portion of receivable from sale and leaseback amounting to US\$0.1 million as at 30 April 2024 (2023: US\$0.1 million). The noncurrent portion of lease receivable and receivable from sale and leaseback are presented under other noncurrent assets as “Others” (Note 10).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 13. TRADE AND OTHER RECEIVABLES (CONT'D)

Movements in allowance for ECLs during the year are as follows:

	Note	Group		Total US\$'000
		Trade US\$'000	Nontrade US\$'000	
At 1 May 2023		5,328	4,317	9,645
Allowance for the year	25	273	7	280
Reversal for the year	25	(8)	–	(8)
Currency realignment		(52)	(5)	(57)
At 30 April 2024		5,541	4,319	9,860
At 1 May 2022		5,850	4,317	10,167
Allowance for the year	25	–	7	7
Write-off for the year		(242)	–	(242)
Reversal for the year	25	(188)	–	(188)
Currency realignment		(92)	(7)	(99)
At 30 April 2023		5,328	4,317	9,645

### Source of estimation uncertainty

#### Impairment of trade and nontrade receivables

The Group maintains an allowance for ECL at a level considered adequate to provide for potential uncollectible receivables based on the applicable ECL methodology. The level of this allowance is evaluated by the Group on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Group's relationship with debtors, their payment behaviour and known market factors. The Group reviews the age and status of trade receivables, and identifies accounts that are to be provided with allowance on a continuous basis. Additionally, allowance is also determined, through a provision matrix based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The amount and timing of recorded expenses for any period would differ if the Group made different judgment or utilized different estimates. An increase in the Group's allowance for impairment would increase the Group's recorded operating expenses and would decrease the Group's current assets.

The recorded allowance for ECL falls within the Group's historical experience in the collection of accounts receivables. The Group managed to continue operating in the middle of the pandemic since its products are essential. There were no significant internal operational interruptions and disruptions caused by external factors such as restrictions to movement of materials were managed so that there will be no major adverse impacts to the overall results of operations for the fiscal years ended 30 April 2024 and 2023.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 14. PREPAID EXPENSES AND OTHER CURRENT ASSETS

	Note	Group		Company	
		30 April	30 April	30 April	30 April
		2024	2023	2024	2023
		US\$'000	US\$'000	US\$'000	US\$'000
			Restated		
Prepaid expenses		56,437	48,986	39	77
Down payment to suppliers		3,658	7,372	–	–
Derivative assets	19	1,179	2,678	–	–
Short-term placements		–	18	–	–
Others		–	–	–	17
		61,274	59,054	39	94

Prepaid expenses consist of advance payments for insurance, advertising, rent and taxes, among others.

Down payment to suppliers pertains to advance payments for the purchase of materials and supplies that will be used for operations.

As at 30 April 2023, short-term placements have maturities of 4-6 months and earn interest of 0.75%-0.875% per annum.

## 15. CASH AND CASH EQUIVALENTS

	Group		Company	
	30 April	30 April	30 April	30 April
	2024	2023	2024	2023
	US\$'000	US\$'000	US\$'000	US\$'000
Cash on hand	92	84	–	–
Cash in banks	12,976	19,392	470	554
Cash equivalents	55	360	–	–
Cash and cash equivalents	13,123	19,836	470	554

Certain cash in bank accounts earn interest at floating rates based on daily bank deposit rates. Cash equivalents are short-term placements which are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term placement rates.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 16. SHARE CAPITAL

	Group and Company			
	30 April 2024		30 April 2023	
	No. of shares ('000)	US\$'000	No. of shares ('000)	US\$'000
<b>Authorized:</b>				
Ordinary shares of US\$0.01 each	3,000,000	30,000	3,000,000	30,000
Preference shares of US\$1.00 each	600,000	600,000	600,000	600,000
	<b>3,600,000</b>	<b>630,000</b>	<b>3,600,000</b>	<b>630,000</b>
<b>Issued and fully paid:</b>				
Ordinary shares of US\$0.01 each	1,944,936	19,449	1,944,936	19,449
Preference shares of US\$1.00 each	–	–	–	–
	<b>1,944,936</b>	<b>19,449</b>	<b>1,944,936</b>	<b>19,449</b>

Reconciliation of number of outstanding ordinary shares in issue:

	Year ended 30 April 2024	Year ended 30 April 2023
	No. of shares ('000)	No. of shares ('000)
At beginning and end of the year	1,943,960	1,943,960

The number of outstanding ordinary shares excludes 975,802 ordinary shares held by the Company as treasury shares. The retained earnings of the Company is restricted for the declaration and payment of dividends to the extent of US\$286,000 as at 30 April 2024 and 2023 representing the cost of shares held in treasury.

Reconciliation of number of outstanding preference shares in issue:

	Year ended 30 April 2024	Year ended 30 April 2023
	('000)	('000)
At beginning of the year	–	10,000
Redeemed	–	(10,000)
At end of the year	–	–

The following summarizes the information on the Company's registration of securities under the Securities Regulation Commission's Revised Securities Regulation Code of the Philippines ("SRC"):

### Ordinary Shares

Date of SEC Approval	Authorized Shares	No. of Shares Issued	Issue/Offer Price
28 May 2013*	2,000,000,000	1,297,500,491	Php29.80
15 October 2014**	3,000,000,000	5,500,000	Php17.00
14 January 2015***	3,000,000,000	641,935,335	Php10.60

\* The SEC issued an order rendering effective the registration of its issued shares. The Company was listed by way of introduction to The Philippine Stock Exchange, Inc. on 10 June 2013.

\*\* The SEC issued an order rendering effective the registration of additional 5,500,000 ordinary shares which were offered and sold to the public in the Philippines.

\*\*\* The rights shares were considered exempt from registration pursuant to Section 10(e) and 10(l) of the SRC. The exemption from registration was confirmed by the SEC in a letter dated 14 January 2015.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 16. SHARE CAPITAL (CONT'D)

### Ordinary Shares (cont'd)

The total number of ordinary shareholders as at 30 April 2024 and 2023 was 7,286 and 7,396, respectively.

The holders of ordinary shares are entitled to receive dividends after dividend of preference shares are paid, as declared from time to time, and are entitled to one vote per share at meetings of the Company. The preference shares are cumulative, non-voting, redeemable at the option of the issuer, non-participating and non-convertible. The preference share has a par value of US\$1.0 per share and were issued at US\$10.0 per share. Ordinary shares rank equally with regard to the Company's residual assets after preference shares are paid.

In April 2014, the Company increased its authorized share capital from US\$20.0 million, divided into 2,000,000,000 ordinary shares at US\$0.01 per share, to US\$630.0 million, divided into 3,000,000,000 ordinary shares at US\$0.01 per share and 600,000,000 preference shares at US\$1.00 per share. The preference shares may be issued in one or more series, each such class of shares will have rights and restrictions as the Board may designate. The terms and conditions of the authorized preference shares are finalized upon each issuance.

On 30 October 2014, the Company had additional ordinary shares listed and traded on the SGX-ST and the PSE pursuant to a public offering conducted in the Philippines. The Company offered and sold by way of primary offer 5,500,000 ordinary shares at an offer price of 17.00 Philippine pesos (Php) per share.

In March 2015, additional 641,935,335 ordinary shares were listed on the SGX-ST and the PSE, which were offered and sold to eligible shareholders by way of a stock rights offering at an exercise price of S\$0.325 or Php10.60 for each share in Singapore and the Philippines, respectively.

In September 2017, the Company transferred 745,918 of its treasury shares to ordinary shares in connection with the release of share awards granted to certain Directors pursuant to the Del Monte Pacific Restricted Share Plan ("Del Monte Pacific RSP").

The Company also issued share awards under the Del Monte Pacific RSP in fiscal year 2018.

### Preference Shares

<u>Date of SEC Approval</u>	<u>Authorized Shares</u>	<u>No. of Shares Issued</u>	<u>Issue/Offer Price</u>
21 March 2017	600,000,000	20,000,000 Series A-1 Preference Shares	US\$10.00
21 March 2017* / 27 November 2017**	600,000,000	10,000,000 Series A-2 Preference Shares	US\$10.00

\* No Order of Registration was issued for the second tranche offer of preference shares as it was part of the shelf-registration previously applied by the Company with the SEC.

\*\* Date of issuance of the SEC Permit to Sell.

On 7 April 2022, the Company redeemed all of the outstanding 20,000,000 Series A-1 Preference Shares for US\$200.0 million, and on 15 December 2022, all of the outstanding 10,000,000 Series A-2 Preference Shares for US\$100.0 million.

The redeemed preferred shares were cancelled but remained part of the Company's authorized capital and shall be available to be reissued by resolution of the board.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 16. SHARE CAPITAL (CONT'D)

### *Capital management*

The Board's policy has been to maintain a sound capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group's capital comprises its share capital, retained earnings and total reserves as presented in the statements of financial position. The Board monitors the return on capital, which the Group defines as profit or loss for the year divided by total shareholders' equity. The Board also monitors the level of dividends paid to ordinary shareholders. Under the Company's Articles of Association and the terms of the preference shares, the Company may declare and pay dividends on common shares provided there are adequate and available funds for dividends on preference shares which have priority over common shares.

The bank loans of the Group contain various covenants with respect to capital maintenance and ability to incur additional indebtedness. The Board ensures that loan covenants are considered as part of its capital management through constant monitoring of covenant results through interim and full year results.

There were no changes in the Group's approach to capital management during the current and prior fiscal year.

## 17. RETAINED EARNINGS AND RESERVES

### *Retained earnings*

#### *Dividends*

	Group and Company		
	30 April 2024 US\$'000	30 April 2023 US\$'000	30 April 2022 US\$'000
<b>Declared and paid during the financial year:</b>			
<i>Dividends on ordinary shares</i>			
2024: US\$0.0013 (2023: US\$0.0170; 2022: US\$0.0120)	2,542	33,251	23,310
<i>Dividends on preference shares</i>			
A-1 preference shares for 2024: nil (2023: nil; 2022: US\$0.6625) per share	–	–	13,250
A-2 preference shares for 2024: nil (2023: US\$0.4478; 2022: US\$0.6500) per share	–	4,478	6,500
	–	4,478	19,750
	2,542	37,729	43,060
<b>Proposed but not recognized as a liability as at reporting date:</b>			
<i>Dividends on ordinary shares</i>			
2024: nil (2023: US\$0.0013; 2022: US\$0.0170)	–	2,527	33,047

The retained earnings were restricted for the payment of dividends representing the accumulated equity in net earnings of the subsidiaries amounting to US\$247.3 million as at 30 April 2024 (2023: US\$243.5 million). The accumulated equity in net earnings of the subsidiaries will be available for dividend distribution upon receipt of dividends from the subsidiaries. As of 30 April 2024 and 2023, the Group's investment in joint ventures have no undistributed net earnings.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 17. RETAINED EARNINGS AND RESERVES (CONT'D)

### *Retained earnings (cont'd)*

#### Ordinary shares

On 20 June 2023, the Company declared dividends of US\$0.0013 per share to ordinary shareholders on record as at 11 July 2023. The special dividend was paid on 25 July 2023.

On 23 June 2022, the Company declared dividends of US\$0.0170 per share to ordinary shareholders on record as at 13 July 2022. The special dividend was paid on 27 July 2022.

On 23 June 2021, the Company declared dividends of US\$0.0120 per share to ordinary shareholders on record as at 13 July 2021. The special dividend was paid on 27 July 2021.

#### Preference shares

On 15 December 2022, the redemption date of the Series A-2 Preference Shares, the Company paid the accrued cash dividends at the fixed rate of 6.5% per annum, or equivalent to US\$0.12278 per Series A-2 Preference Share for the period from 8 October 2022 to 15 December 2022.

On 9 September 2022, the Company declared dividends to holders of Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.32500 per Series A-2 Preference Share for the six-month period from 8 April 2022 to 7 October 2022. The final dividends were paid on 7 October 2022.

On 11 March 2022, the Company declared dividends to holders of Series A-1 Preference Shares, at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference Share for the six-month period from 8 October 2021 to 7 April 2022. The Company also declared dividends to holders of Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.32500 per Series A-2 Preference Share for the six-month period from 8 October 2021 to 7 April 2022. The final dividends were paid on 7 April 2022.

On 10 September 2021, the Company declared dividends to the holders of the Series A-1 Preference Shares at the fixed rate of 6.625% per annum, or equivalent to US\$0.33125 per Series A-1 Preference and Series A-2 Preference Shares at the fixed rate of 6.5% per annum, or equivalent to US\$0.32500 per series A-2 Preference Shares for the six-month period from 8 April 2021 to 7 October 2021. The final dividends were paid on 7 October 2021.

The cumulative undeclared dividends on the preference shares amounted to US\$0.4 million as of 30 April 2022, and were settled in full in fiscal year ended 2023.

#### Share premium

Under the British Virgin Islands law in whose jurisdiction the Company operates, the Company's share premium and retained earnings form part of the Company's surplus that may be available for dividend distribution provided that the solvency test is met by the Company. The Group's share premium is shown net of a merger deficit of US\$0.14 million, which arose from the acquisition of a subsidiary, DMPRL, under common control in 1999.

The share premium account includes any premium received on the initial issuance of the share capital. Any transaction costs associated with the issuance of shares are deducted from the share premium account, net of any related income tax effects.

In fiscal year 2023 and 2022, share premium decreased by US\$90.0 million and US\$180.0 million, respectively, as a result of the redemption of Series A-2 Preference Shares on 15 December 2022 and Series A-1 Preference Shares on 7 April 2022 (Note 16).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 17. RETAINED EARNINGS AND RESERVES (CONT'D)

### Reserves

	Group		Company	
	30 April 2024 US\$'000	30 April 2023 US\$'000	30 April 2024 US\$'000	30 April 2023 US\$'000
Translation reserve	(111,968)	(105,020)	(111,968)	(105,020)
Revaluation reserve	29,354	29,354	29,354	29,354
Remeasurement of retirement plan	52,302	46,051	52,302	46,051
Hedging reserve	5,891	1,390	5,891	1,390
Reserve for own shares	(286)	(286)	(286)	(286)
	(24,707)	(28,511)	(24,707)	(28,511)

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of foreign operations.

The revaluation reserve relates to surplus on the revaluation of freehold land of the Group.

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of hedging instruments used in cash flow hedges pending subsequent recognition in profit or loss as the hedged cash flows affect the income statement of the Group (Note 19).

The reserve for the Company's own shares comprises the cost of the Company's shares held by the Group. As at 30 April 2024 and 2023, the Company held 975,802 treasury shares.

## 18. LOANS AND BORROWINGS

	Group		Company	
	30 April 2024 US\$'000	30 April 2023 US\$'000 Restated	30 April 2024 US\$'000	30 April 2023 US\$'000
<b>Current liabilities</b>				
Bonds	89,541	104,799	89,541	–
Secured bridging loan	44,938	59,998	44,938	59,998
Short-term secured loans	26,577	–	26,577	–
Short-term unsecured loans	477,968	469,902	70,531	101,000
Current portion of long-term secured loans	171,675	126,181	164,421	108,106
Current portion of long-term unsecured loans	108,029	59,173	95,004	55,794
	918,728	820,053	491,012	324,898
<b>Noncurrent liabilities</b>				
Bonds	11,158	100,301	–	88,760
Asset-based lending credit ("ABL")	465,275	458,823	–	–
Noncurrent portion of long-term secured loans	695,678	781,825	–	64,428
Noncurrent portion of long-term unsecured loans	205,204	112,351	43,726	88,771
	1,377,315	1,453,300	43,726	241,959
	2,296,043	2,273,353	534,738	566,857

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 18. LOANS AND BORROWINGS (CONT'D)

### Terms and debt repayment schedule

Terms and conditions of outstanding loans and borrowings (short-term and long-term borrowings) are as follows:

	Currency	Nominal interest rate  % p. a.	Calendar year maturity	30 April 2024		30 April 2023	
				Face value	Carrying amount	Face value	Carrying amount
				US\$'000	US\$'000	US\$'000	US\$'000
<b>Group</b>							
<i>Short-term borrowings</i>							
Unsecured bank loans <sup>[1]</sup>	PHP	(2024) 6.40% – 8.45% (2023) 5.95% – 7.50%	2024	102,982	102,982	143,701	143,701
Unsecured bank loans <sup>[1]</sup>	US\$	(2024) 5.70% -8.41% (2023) 3.20% – 6.87%	2024	374,986	374,986	326,200	326,200
Secured bank loans	US\$	(2024) 7.8191%	2024	26,577	26,577	–	–
<i>Long-term borrowings</i>							
Secured bank loan under Asset-Based Lending (ABL) Credit Agreement <sup>[2]</sup>	US\$	(2024) ABL Base B – 11% SOFR 5.32% + Spread of 3.6% or total of 8.92% (2023) ABL Base B – 9% SOFR 4.96% + Spread of 2.1% or total of 7.06%	2027	472,223	465,275	465,000	458,823
Unsecured 3Y bonds	PHP	3.4840%	–	–	–	105,097	104,799
Unsecured bank loans <sup>[1]</sup>	PHP	(2024) 7.25% – 7.42% (2023) 5.5268%	2025	175,616	174,504	27,028	26,959
Unsecured bank loans <sup>[1]</sup>	US\$	(2024) 7.08% – 8.58% (2023) 6.80% – 8.19%	2024-2026	138,773	138,730	144,569	144,566
Unsecured bonds	US\$	3.75%	2024	90,000	89,541	90,000	88,760
Unsecured 5Y bonds	PHP	3.7563%	2025	11,216	11,158	11,638	11,541
Secured bridging loan	US\$	(2024) 8.1726% (2023) 3.0585%	2025	45,000	44,938	60,000	59,998
Secured bank loans	PHP	4.125%	2024	–	–	27,028	26,942
Secured bank loans	US\$	(2024) 8.23% – 8.81% (2023) 8.02% – 8.18%	2025	164,500	164,421	172,750	172,533
Term Loan B	US\$	(2024) 9.6802% (2023) 9.3143%	2029	716,247	702,931	723,500	708,531
				<u>2,318,120</u>	<u>2,296,043</u>	<u>2,296,511</u>	<u>2,273,353</u>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 18. LOANS AND BORROWINGS (CONT'D)

### Terms and debt repayment schedule (cont'd)

Company	Currency	Nominal interest rate % p. a.	Calendar year maturity	30 April 2024		30 April 2023	
				Face value	Carrying amount	Face value	Carrying amount
				US\$'000	US\$'000	US\$'000	US\$'000
<i>Short-term borrowings</i>							
Unsecured bank loans <sup>(1)</sup>	US\$	(2024) 6.91% – 7.68% (2023) 3.20% – 6.88%	2024	70,531	70,531	101,000	101,000
Secured bank loans	US\$	(2024) 7.8191%	2024	26,577	26,577	–	–
<i>Long-term borrowings</i>							
Unsecured bank loans <sup>(1)</sup>	US\$	(2024) 6.57% – 8.55% (2023) 6.80% – 8.19%	2024-2026	138,773	138,730	144,569	144,566
Unsecured bonds	US\$	3.75%	2024	90,000	89,541	90,000	88,760
Secured bridging loan	US\$	3.0585%	2025	45,000	44,938	60,000	59,998
Secured bank loans	US\$	(2024) 8.23% – 8.81% (2023) 8.02% – 8.18%	2025	164,500	164,421	172,750	172,533
				<u>535,381</u>	<u>534,738</u>	<u>568,319</u>	<u>566,857</u>

(1) Unsecured bank loans and borrowings

Certain unsecured bank loan agreements contain various affirmative and negative covenants that are typical of these types of facilities such as financial covenants relating to required debt-to-equity ratio, interest cover and maximum annual capital expenditure restrictions. These covenants include requirements for delivery of periodic financial information and restrictions and limitations on indebtedness, investments, acquisitions, guarantees, liens, asset sales, disposals, mergers, changes in business, dividends and other transfers.

	Borrower	Principal In '000	Debt-to- equity Ratio	Debt Service Coverage Ratio	Interest Coverage Ratio	Fixed Charge Ratio
Unsecured loans	DMPI	PHP 5,800,000	3.0x	1.2x	–	–
Unsecured loans	DMPI	PHP 3,000,000	3.0x	1.2x	–	–
Unsecured loans	DMPI	PHP 1,500,000	2.5x	1.2x	–	–
Unsecured bonds	DMPI	PHP 645,900	2.5x	1.2x	–	–
Unsecured loans	DMPL	US\$50,000	3.0x	–	–	–
Unsecured loans	DMPL	US\$75,000	3.0x	–	–	–
Unsecured loans	DMPL	US\$25,000	3.0x	–	2.0x	–
Unsecured loans	DMPL	US\$30,000	3.0x	–	2.0x	–
Unsecured bonds	DMPL	US\$90,000	–	–	–	2.25x

There have been no breaches of the financial covenants of any interest-bearing loans for the years ended 30 April 2024 and 2023.



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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 18. LOANS AND BORROWINGS (CONT'D)

- (1) Unsecured bank loans and borrowings (cont'd)

### *Ability to Incur Additional Indebtedness*

On 20 December 2021, Coöperatieve Rabobank U.A. ("Rabobank") had restated and amended the original Facility Letter dated 18 March 2021, increasing the facility limit from US\$30.0 million to US\$50.0 million. On 18 January 2023, Rabobank reduced the facility limit back to US\$30.0 million. As of 30 April 2024, US\$30.0 million remained available for drawdown by the Company.

On 13 December 2022, the Company entered into a Seventh Amendment Agreement with BDO Unibank, Inc. ("BDO") that gives the Company the right to borrow an additional aggregate amount of US\$30.0 million, subject to the terms of such amendment agreement. As of 30 April 2024 and 2023, the US\$30.0 million had been fully drawn. On 3 August 2023, the Company entered into an Eighth Amendment Agreement with BDO that gives the Company the right to borrow an additional aggregate amount of US\$50.0 million, subject to the terms of such amendment agreement. As of 30 April 2024, the US\$50.0 million had been fully drawn.

The Company has an uncommitted facility with Rizal Commercial Banking Corporation ("RCBC") amounting to US\$40.0 million, of which US\$37.5 million was drawn in the fiscal year 2024 (2023: US\$38.0 million). Additionally, the Company also has uncommitted facilities with DBS Bank Ltd ("DBS") totaling US\$30.0 million comprising of short-term loan of US\$25.0 million and export financing facility of US\$5.0 million. US\$25.0 million had been drawn as of 30 April 2024 and 2023.

- (2) ABL Credit Agreement

On 15 May 2020, DMFI entered into an agreement to refinance the ABL Credit Agreement with JP Morgan Chase as the administrative agent, and other lenders and agent parties thereto, to provide for senior secured financing of up to US\$450.0 million, subject to availability under the borrowing base, with a term of three years until 15 May 2023. On 15 May 2020, US\$100.2 million was drawn under this facility. Loans under the ABL Credit Agreement interest based on either the Eurodollar rate or the alternative base rate, plus an applicable margin. On 29 April 2021, the ABL agreement was extended to five years to the earliest of (a) 29 April 2026 and (b) 91 days prior to the maturity of the Senior Secured Notes or any refinancing indebtedness in respect thereof. On 21 September 2022, the ABL agreement was then extended to 21 September 2027 and the total commitments as of this amendment is US\$625.0 million. On 21 August 2023, the ABL agreement was amended for the commitment upsize of US\$125.0 million.

*Interest Rates.* Effective 15 May 2020, borrowings under the ABL Credit Agreement incurred interest of 1.75% in the case of the Alternative Base rate (ABR) plus applicable margin (from 2.0% or 1.75% or 1.5% depending on average excess availability). In the case of Eurodollar loans, 2.75% plus applicable margin (from 2.5% or 2.75% or 3.0% depending on average excess availability). Effective 29 April 2021, borrowings under the ABL Credit Agreement bear interest of 1.0% in the case of the Alternative Base rate (ABR) plus applicable margin (from 0.75% or 1.0% or 1.25% depending on average excess availability). In the case of Eurodollar loans, 2.0% plus applicable margin (from 1.75% or 2.0% or 2.25% depending on average excess availability).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 18. LOANS AND BORROWINGS (CONT'D)

### (2) ABL Credit Agreement (cont'd)

*Commitment Fees.* In addition to paying interest on outstanding principal under the ABL Credit Agreement, the Group is required to pay a commitment fee that was initially 0.375% per annum in respect of the unutilized commitments thereunder. The commitment fee rate on Tranche A from time to time is 0.250% or 0.500% depending on the amount of unused commitments under the ABL Credit Agreement for the prior fiscal quarter. The commitment fee rate on Tranche B is 0.500%. The Group must also pay customary letter of credit fees between 1.75% to 2.75% based on average excess availability, and fronting fees equal to 0.125% of the face amount for each letter of credit issued.

Effective 2 May 2022, the Group is required to pay a commitment fee of 0.375% (2022: 0.250%) depending on the amount of unused commitment under ABL Credit Agreement for the prior fiscal quarter.

As at 30 April 2024, there were US\$472.2 million (30 April 2023: US\$465.0 million) of loans outstanding and US\$23.5 million of letters of credit issued (30 April 2023: US\$24.3 million). The net availability to DMFI Group under the ABL Credit Agreement was US\$254.2 million as at 30 April 2024 (30 April 2023: US\$135.7 million). The weighted average interest rate was approximately 9.02% per annum in 2024 (2023: 7.32%). The ABL Credit Agreement includes a sub limit for letters of credit and for borrowings on same day notice, referred to as "swingline loans."

*Ability to Incur Additional Indebtedness.* Notwithstanding any increase in the facility size, the Group's ability to borrow under the facility will always remain limited by the borrowing base (to the extent the borrowing base is less than the commitments).

*Guarantee of Obligations under the Term Loan Credit Agreements and the ABL Credit Agreement.* All obligations of DMFI under the Term Loan Credit Agreements and the ABL Credit Agreement are unconditionally guaranteed by the DMFHL and by substantially all existing and future, direct and indirect, wholly owned material restricted domestic subsidiaries of DMFI, subject to certain exceptions. DMFI was released from the guarantees after payment of First and Second Lien Term Loans on 15 May 2020.

On 19 April 2023, the Group amended and restated the ABL agreement to include DMPL arrangements, revisions on the Consolidated Fixed Charge Coverage Ratio and Excess Availability and; delivery of Defined Inventory and Return of Inventory Purchaser deposit.

- a. The Group to maintain and keep DMPL arrangements in place at all times until the end of the Relief Period
- b. (A) During the Relief Period, permit Excess Availability to be less than or equal to (a) US\$25.0 million at any time during the first period, (b) US\$30.0 million at any time during the Second Period and (B) following the Relief Period, permit Excess Availability to be less than or equal to (a) US\$15.0 million at any time during the Fourth period and (b) US\$25.0 million at any time thereafter.
- c. The Group under the ABL credit agreement to deliver any Defined Inventory to the Inventory Purchaser pursuant to the Inventory Purchase Agreement or otherwise other than deliveries in an aggregate amount not to exceed \$5.0 million in compliance with the terms of this Agreement (including, without limitation, (i) the provisions set forth in the defined term "Eligible Inventory" and (ii) the requirement to deliver a Defined Inventory Notice with respect to the delivery of any Defined Inventory; and/or (b) return any portion of the Inventory Purchaser Deposit to the Inventory Purchaser.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 18. LOANS AND BORROWINGS (CONT'D)

(2) ABL Credit Agreement (cont'd)

### **Security interests**

The ABL Credit Agreement is generally secured by a first priority lien on DMFI's inventories and accounts receivable and by a third priority lien on substantially all other assets excluding real estate.

*Restrictive and Financial Covenants.* The ABL Credit Agreement includes restrictive covenants limiting the Group's ability, and the ability of the Group's restricted subsidiaries, to incur additional indebtedness, create liens, engage in mergers or consolidations, sell or transfer assets, pay dividends and distributions or repurchase the Group's capital stock, make investments, loans or advances, prepay certain indebtedness, engage in certain transactions with affiliates, amend agreements governing certain subordinated indebtedness adverse to the lenders, and change the Group's lines of business.

An amendment was executed to the ABL agreement in July 2024 (Note 41).

Classification	Original Principal (In '000)	Outstanding Balance (In '000)	Interest Rate % p.a.	Calendar year maturity	Payment Terms (e.g., annually, quarterly, etc.)	Interest paid 1 May 2023 to 30 Apr 2024 (In '000)
<b>Held by the Company:</b>						
Secured loan <sup>[1]</sup>	USD 30,000	USD 24,000	8.2252%	2024	Quarterly interest payments and principal 20% in fiscal year 2024, and balance on maturity.	USD 2,372
Secured bridging loan <sup>[2]</sup>	USD 50,000	USD 45,000	8.1726%	2025	Monthly interest payment and principal 10% on February 2024, 10% on August 2024 and 80% on maturity date.	USD 2,139
Secured loan <sup>[3]</sup>	USD 45,000	USD 40,500	8.8063%	2025	Quarterly interest payment and principal 5% on April 2023, 5% on April 2024 and 90% on maturity date.	USD 3,786
Unsecured loan <sup>[3]</sup>	USD 30,000	USD 24,000	8.55%	2025	Quarterly interest payment and principal 20% on four equal semi-annual instalments starting October 2022 and 80% on maturity date.	USD 2,265
Unsecured loan <sup>[4]</sup>	USD 75,000	USD 64,773	7.0916%	2024	Quarterly interest payment and principal 15% on eleven equal quarterly instalments starting January 2022 and 85% on maturity date.	USD 4,817
Unsecured loan <sup>[4]</sup>	USD 50,000	USD 50,000	6.5700%	2026	Quarterly interest payment; and principal on eight quarterly instalments starting February 2025.	USD 547
Secured loan <sup>[5]</sup>	USD 100,000	USD 100,000	8.6093%	2024	Monthly interest payments and principal on maturity date.	USD 8,677
Unsecured bonds <sup>[6]</sup>	USD 90,000	USD 90,000	3.75%	2024	Semi-annual interest payments and principal on maturity date.	USD 3,375

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 18. LOANS AND BORROWINGS (CONT'D)

Classification	Original Principal (In '000)	Outstanding Balance (In '000)	Interest Rate % p.a.	Calendar year maturity	Payment Terms (e.g., annually, quarterly, etc.)	Interest paid 1 May 2023 to 30 Apr 2024 (In '000)
<i>Held by the subsidiaries:</i>						
Unsecured bonds <sup>[7]</sup>	PHP 654,900	PHP 645,900	5Y 3.7563%	2025	Quarterly interest payments and principal on maturity date	PHP 19,882
Unsecured loan <sup>[8]</sup>	PHP 5,800,000	PHP 5,800,000	7.25%	2028	Quarterly interest payment; and principal on thirteen quarterly instalments starting October 2025	PHP 216,006
Unsecured loan <sup>[9]</sup>	PHP 3,000,000	PHP 3,000,000	7.25%	2028	Quarterly interest payment; and principal on twelve quarterly instalments starting January 2026	PHP 109,958
Unsecured loan <sup>[9]</sup>	PHP 1,500,000	PHP 1,312,500	7.4210%	2025	Quarterly interest payment; and principal on eight quarterly instalments starting February 2024	PHP 103,071
Secured loan <sup>[10]</sup>	USD 725,000	USD 716,247	9.6802%	2029	Monthly interest payments and quarterly instalment payments of US\$1.5 million in January 2023 and US\$1.8 million beginning May 2023 and balance on maturity date	USD 71,222
ABL	USD 575,000	USD 472,223	9.02%	2027	No fixed terms	USD 48,477

[1] On 14 December 2022, the Company obtained a long-term loan amounting to US\$30.0 million to partly finance redemption of series A-2 preference shares. The loans mature in December 2024. The Company is in compliance with the loan covenants requiring testing as at 30 April 2024 and 2023.

[2] The secured bridging loans of US\$50.0 million as at 30 April 2024 (2023: US\$60.0 million) represent the remaining balance for the bridging loan that was obtained by the Company to finance the acquisition of Sager Creek and its related costs. The previous US\$60.0 million bridging loan matured in August 2023.

On 3 August 2023, the Company refinanced the bridging loan with a new US\$50.0 million maturing in February 2025 with a variable interest rate of 8.1726% per annum. The Company is in compliance with the loan covenants requiring testing as at 30 April 2024 and 2023.

[3] On 4 April 2022, the Company obtained long-term loans amounting to US\$45.0 million (secured) and US\$30.0 million (unsecured) from two different banks, to partly finance redemption of series A-1 preference shares. The loans will mature in April 2025. The Company is in compliance with the loan covenants requiring testing as at 30 April 2024 and 2023.

[4] In fiscal year 2020, the Company obtained long-term loans amounting to US\$75.0 million maturing in October 2024, to refinance existing debt.

In fiscal year 2024, the Company obtained long-term loans amounting to US\$50.0 million maturing in November 2026, to refinance existing debt.

The Company is in compliance with the loan covenants as at 30 April 2024 and 2023.

[5] On 15 May 2020, the Company obtained a long-term loan amounting to US\$100.0 million maturing on 15 May 2023, to finance the Company's subscription of equity shares in DMPL Foods Limited, the proceeds of which were used by DMFI to partially pay its borrowings. The loans are secured by first ranking security interest over DMPI shares. On 15 May 2023, the loan maturity was extended to November 2024. The Company is in compliance with the loan covenants as at 30 April 2024 and 2023.

[6] On 9 December 2021, the Company issued unsecured bonds amounting to US\$90.0 million. The bonds bear fixed interest of 3.75% per annum and mature on 9 December 2024. The proceeds were used to partly finance redemption of series A-1 preference shares.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 18. LOANS AND BORROWINGS (CONT'D)

- [7] On 30 October 2020, DMPI issued peso-denominated fixed rate bonds with an aggregate principal amount of US\$90.1 million (Php5.0 billion) with an oversubscription option of up to US\$45.0 million (Php2.5 billion).

The following are the series of the bonds:

- (i) 3.4840% per annum, three-year fixed-rate bonds due October 2023; and
- (ii) 3.7563% per annum five-year fixed-rate bonds due October 2025.

The net proceeds of the bonds were used by DMPI to repay its existing short-term and unsecured loans. As of 30 April 2024, US\$11.2 million (Php645.9 million) five-year fixed-rate bonds remain outstanding. DMPI had been compliant with its bond covenants as at 30 April 2024 and 2023.

- [8] On 31 October 2023, DMPI obtained a long-term loan facility amounting to US\$100.7 million (Php5.8 billion) payable over thirteen equal quarterly instalments with the first repayment date due in October 2025 and last repayment date due in October 2028 at a variable interest rate (April 2024: 7.25% per annum) to finance payment of the three-year Php5.8 billion bonds. DMPI had been compliant with its loan covenants as at 30 April 2024 and 2023.

- [9] On 6 November 2020, DMPI availed of an unsecured long-term credit facility amounting to US\$27.0 million (Php1.5 billion) at a variable interest rate (2024: 7.421% per annum, 30 April 2023: 5.5268%), maturing in 2025, to refinance existing debts. The loan shall be repaid in five years, inclusive of a three-year grace period on the principal, the principal payable in eight equal quarterly instalments to commence at the end of the 13th quarter from the initial drawdown date until fully paid. DMPI is in compliance with the loan covenants as at 30 April 2024 and 2023.

On 31 October 2023, DMPI obtained a long-term loan facility amounting to US\$52.1 million (Php3.0 billion) payable over twelve equal quarterly instalments with the first repayment date due in January 2026 and last repayment date due in October 2028 at a variable interest rate 7.25% per annum for general corporate requirements and to refinance existing debts.

DMPI is in compliance with the loan covenants as at 30 April 2024 and 2023.

- [10] DMFI is a party to a Term Loan B agreement with the lenders party thereto, Goldman Sachs Bank USA as administrative agent and as collateral agent, that provided for a total term loan of US\$725.0 million with a term of seven years. The initial term loan amounting to US\$600.0 million was obtained on 16 May 2022 and additional term loan amounting to US\$125.0 million was obtain on 7 February 2023. The term loan will mature on 16 May 2029.

*Interest Rates.* The term loans bear an interest equal to the adjusted term SOFR plus a spread adjustment of 0.10% and margin of 4.25%. As of 30 April 2024, the interest rate for the Term Loan is 9.68% per annum (2023: 9.31% per annum). Interest is initially payable monthly and can be paid quarterly at DMFI's option.

- [10] *Principal Payments.* The outstanding principal amount is payable i) commencing with the last day of each fiscal quarter following 16 May 2022 and on the last day of each fiscal quarter thereafter prior to the maturity date of the term loan, in each case, in an amount equal to 0.25% of the original principal amount of the initial term loan and ii) on the maturity date, in an amount equal to the remainder of the principal amount of the initial term loans outstanding on such date, together, in each case, with accrued and unpaid interest on the principal amount to be paid to but excluding the date of such payment. In the event any new term loans are made, such new term loans shall be repaid on each instalment date occurring on or after the applicable increased amount date in the manner specified in the agreement.

*Ability to Incur Additional Indebtedness.* DMFI may, by written notice to Administrative agent, elect to request prior to maturity date, an increase to the existing term loans or the establishment of one or more new term loan commitments by the available incremental amount, and not less than US\$5.0 million individually (or such lesser amount which shall reasonably be approved by administrative agent or such lesser amount that shall constitute the difference between the available incremental amount and all such New Term Loan Commitments obtained prior to such date), and integral multiples of US\$1.0 million in excess of that amount.

DMFI is compliant with the Term Loan B Agreement loan covenants as at 30 April 2024 and 2023.

### Debt issuance costs

Loans and borrowings are stated net of unamortized debt issuance cost. The balance of unamortized debt issuance cost are as follows:

	Note	Group		Company	
		Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000
At beginning of the year		23,157	35,359	1,462	2,732
Additions		4,764	20,295	389	218
Write-off		–	(26,341)	–	–
Amortization	26	(5,844)	(6,156)	(1,207)	(1,488)
At end of the year		22,077	23,157	644	1,462



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 19. OTHER NONCURRENT LIABILITIES

	Group	
	30 April 2024 US\$'000	30 April 2023 US\$'000
Noncurrent portion of long-term equipment financing	22,444	–
Workers' compensation	16,156	13,268
Derivative liabilities	–	3,097
Accrued vendors liabilities	277	461
	38,877	16,826

In October 2023, DMFI entered into an agreement to sell and lease back equipment for 60 months at an interest of 6.57% per annum with gross proceeds amounting to US\$32.4 million. Based on the agreement, the Group has the option to repurchase the equipment for an agreed purchase price, thus, this transaction did not qualify as sale and leaseback and is accounted as financial liabilities under “long-term equipment financing” in accordance with IFRS 9, *Financial Instruments*.

Workers' compensation are liabilities for wage replacement and medical benefits to employees injured in the course of employment in exchange for mandatory relinquishment of the employee's right to sue his or her employer for the tort of negligence.

### Derivative liabilities

The Group uses interest rate swaps, interest rate caps, commodity swaps and foreign currency forward contracts to hedge market risks relating to possible adverse changes in interest rates, commodity costs and foreign currency exchange rates. The Group continually monitors its positions and the credit rating of the counterparties involved to mitigate the amount of credit exposure to any one party.

As at 30 April 2024 and 2023, the Group designated each of its derivative contracts, as a hedge of a highly probable forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (“cash flow hedge”). The following fair value of cash flow hedges were outstanding for the Group:

	Note	Group	
		30 April 2024 US\$'000	30 April 2023 US\$'000
Commodity contracts		(16)	(3,928)
Foreign currency forward contract		(1,571)	1,061
Interest rate cap		–	6,189
Interest rate swap		–	(1,105)
Total		(1,587)	2,217
Included in:			
Other noncurrent assets	10	–	6,189
Prepaid expenses and other current assets	14	1,179	2,678
Trade payables and other current liabilities	22	(2,766)	(3,553)
Other noncurrent liabilities		–	(3,097)
		(1,587)	2,217

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

#### Interest Rates

As of 30 April 2024 and 2023, the Group designated each of its derivative contracts as a hedge of the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow hedge").

The Group adopts a policy of hedging its floating rate exposure in accordance with the current rate environment and expected debt balances. This is achieved partly by entering into fixed-rate instruments and partly by borrowing at a floating rate using interest rate cap and interest rate swaps as hedges of the variability in cash flows attributable to movements in interest rates. The Group applies a hedge ratio in accordance with the risk management objectives.

The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference interest rates, tenors, repricing dates and maturities and the notional quantity or par amounts.

The Group assesses whether the derivative designated in each hedging relationship is expected to be effective in offsetting changes in cash flows of the hedged item using the hypothetical derivative method. Changes in the fair value of the cap other than intrinsic value is excluded from the assessment of effectiveness and amortized over the hedging period using a straight-line method.

In these hedging relationships, the main sources of ineffectiveness are the effect of the counterparty's and the Group's own credit risk on the fair value of the swaps, which is not reflected in the change in the fair value hedged cash flows attributable to the change in interest rates, and differences in repricing dates between the swaps and the borrowings.

On 25 April 2024, the Group pre-terminated both interest rate cap and interest rate swap hedges, resulting to recognition of US\$4.4 million expense and US\$4.8 million income, respectively. For interest rate cap, US\$10.5 million was retained in the OCI for the intrinsic value of the hedge to be amortized systematically in accordance with the related loan.

Significant terms of the interest rate cap and interest rate swap contracts are as follows:

#### 30 April 2023

##### Interest rate cap

<b>Contract Date</b>	<b>Notional amount US\$ '000</b>	<b>Fixed Rate</b>	<b>Strike Rate</b>	<b>Effective Date</b>	<b>Maturity Date</b>
8 April 2022	575,000	0.84%	3.00%	1 May 2023	1 April 2026

##### Interest rate swap

<b>Contract Date</b>	<b>Notional amount US\$ '000</b>	<b>Fixed Rate</b>	<b>Floating SOFR</b>	<b>Effective Date</b>	<b>Maturity Date</b>
23 March 2023	250,000	3.84%	Varies	24 March 2023	16 May 2029

Notional amount of US\$200.0 million, US\$200.0 million and US\$175.0 million will mature on 1 April 2024, 2025 and 2026, respectively. The floating rate is based on secured overnight financing rate (SOFR). In April 2024, the Group has pre-terminated both the interest rate cap and interest rate swap.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

#### Commodities

Certain commodities such as diesel fuel and natural gas (collectively, "commodity contracts") are used in the production and transportation of the Group's products. Generally, these commodities are purchased based upon market prices that are established with the vendors as part of the purchase process. The Group may use futures, swaps, and swaption or option contracts, as deemed appropriate, to reduce the effect of price fluctuations on anticipated purchases. These contracts may have a term of up to 24 months. The Group accounts for these commodity derivatives as cash flow hedges. The effective portion of derivative gains and losses is deferred in equity and recognized as part of cost of products sold in the appropriate period and the ineffective portion is recognized as cost of products sold.

There is an economic relationship between the hedged items and the hedging instruments as the terms of the commodity forward contracts match the terms of the expected highly probable forecast transactions (i.e. notional amount and expected payment date). The Group established a hedge ratio of 1:1 for the hedging relationships as the underlying risk of the commodity forward contracts are identical to the hedged risk components. The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference index prices, purchase dates, maturities and the notional or par amounts.

To test the hedge effectiveness, the Group uses the hypothetical derivative method and compares the change in the fair value of the hedging instruments against the changes in the fair value of the hedged items attributable to the hedged risks.

The notional amounts of the Group's commodity contracts were as follows as of 30 April 2024 and 2023:

	<b>30 April 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
Natural gas (MMBTU)	618	1,039
Diesel (gallons)	4,358	5,786
Gas (oil barrels)	96	47

#### Foreign Currency

From time to time, the Group manages its exposure to fluctuations in foreign currency exchange rates by entering into forward contracts to cover a portion of its projected expenditures paid in local currency. These contracts may have a term of up to 24 months. The Group accounted for these contracts as cash flow hedges.

	<b>30 April 2024 US\$'000</b>	<b>30 April 2023 US\$'000</b>
Mexican pesos	278,783	–
United States dollar	197,000	154,000

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

#### Amounts Relating to Hedged Items

The amounts at the reporting date relating to items designated as hedged items are as follows:

	30 April 2024		
	Change in value used for calculating hedge effectiveness US\$'000	Cash flow hedge reserve US\$'000	Balances remaining in the cash flow hedge reserve from hedging relationships for which hedge accounting is no longer applied US\$'000
<b>Interest rate risk</b>			
Variable rate instruments	5,065	11,552	–
<b>Commodity price risk</b>			
Inventory purchases	(897)	(3,351)	–
<b>Foreign exchange risk</b>			
Foreign currency forwards	(520)	(1,735)	–
	30 April 2023		
	Change in value used for calculating hedge effectiveness US\$'000	Cash flow hedge reserve US\$'000	Balances remaining in the cash flow hedge reserve from hedging relationships for which hedge accounting is no longer applied US\$'000
<b>Interest rate risk</b>			
Variable rate instruments	(12,437)	9,238	–
<b>Commodity price risk</b>			
Inventory purchases	5,264	(8,394)	–
<b>Foreign exchange risk</b>			
Foreign currency forwards	3,449	493	–

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

### Amounts Relating to Hedging Instruments (cont'd)

The amounts relating to items designated as hedging instruments and hedge ineffectiveness are as follows:

	30 April 2024			Line item in the statement of financial position where the hedged instrument is included	During 2024		Line item in profit or loss affected by the reclassification
	Notional amount	Carrying amount			Change in the value of hedge instrument recognized in OCI	Amount reclassified from hedging reserve to profit or loss	
		US\$'000	Assets US\$'000				
<b>Interest rate risk</b>							
Interest rate swaps/cap	–	–	–	–	–	(11,049)	Net finance expense
<b>Commodity price risk</b>							
Commodity contracts							
Natural gas (MMBTU)	618	–	(733)	Derivative liabilities – Current	2,796	1,858	Cost of sales
Diesel (gallons)	4,358	484	–	Prepaid and Other Current Assets	1,326	(701)	Cost of sales
Gas oil (barrels)	96	233	–	Prepaid and Other Current Assets	(3,225)	–	
<b>Foreign exchange risk</b>							
Foreign currency forward (USD)	197,000	–	(2,033)	Derivative liabilities – Current	757	–	Net finance expense
Foreign currency forward (MXN)	278,783	462	–	Prepaid and Other Current Assets	(237)	(474)	Cost of sales
					<u>1,417</u>	<u>(10,366)</u>	

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 19. OTHER NONCURRENT LIABILITIES (CONT'D)

### Derivative liabilities (cont'd)

#### Amounts Relating to Hedging Instruments (cont'd)

	30 April 2023			Line item in the statement of financial position where the hedged instrument is included	During 2023		Line item in profit or loss affected by the reclassification
	Notional amount	Carrying amount			Change in the value of hedge instrument recognized in OCI	Amount reclassified from hedging reserve to profit or loss	
		US\$'000	Assets US\$'000				
<b>Interest rate risk</b>							
Interest rate swaps	250,000	1,617	–	Prepaid and Other Current Assets	12,437	–	
Interest rate swaps	–	–	(2,722)	Derivative liabilities – Noncurrent	–	–	
Interest rate cap	575,000	6,189	–	Derivative assets – Noncurrent	–	–	
<b>Commodity price risk</b>							
Commodity contracts							
Natural gas (MMBTU)	1,039	–	(1,596)	Derivative liabilities – Current	(2,557)	(861)	Cost of sales
			(75)	Derivative liabilities – Noncurrent			
Diesel (gallons)	5,786	–	(1,455)	Derivative liabilities – Current	(2,176)	(403)	Cost of sales
			(300)				
Gas oil (barrels)	47	–	(502)	Derivative liabilities – Current	(531)	–	
<b>Foreign exchange risk</b>							
Foreign currency forward (USD)	154,000	1,061	–	Prepaid and Other Current Assets	1,122	–	Net finance expense
Foreign currency forward (MXN)	–	–	–	–	(4,571)	(4,107)	Cost of sales
					3,724	(5,371)	

### Hedging Reserves

The following table provides a reconciliation by risk category of the hedging reserve and analysis of OCI items, net of tax, resulting from cash flow hedge accounting:

	Group	
	30 April 2024 US\$'000	30 April 2023 US\$'000
Balance at beginning of year	1,426	(5,395)
Changes in fair value:		
– Interest rate risk	(5,065)	12,437
– Commodity risk	897	(5,264)
– Foreign exchange risk	520	(3,449)
Amount reclassified to profit or loss		
– Interest rate risk	11,049	–
– Commodity risk	(1,157)	1,264
– Foreign exchange risk	474	4,107
Tax movements on reserves during the year	(1,679)	(2,274)
Balance at end of year	6,465	1,426



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 20. EMPLOYEE BENEFITS

	Group		Company	
	30 April 2024 US\$'000	30 April 2023 US\$'000	30 April 2024 US\$'000	30 April 2023 US\$'000
Pension asset	7,800	10,630	–	60
	<u>7,800</u>	<u>10,630</u>	<u>–</u>	<u>60</u>
Post-retirement benefit obligation	6,103	6,795	–	–
Executive retirement plan	1,928	2,188	–	–
Cash incentive award	–	4,024	–	–
Short-term employee benefits	22,698	17,972	–	–
Other plans	1,356	2,894	–	–
Net defined benefit liability	7,592	11,701	112	–
Total employee benefit liability	<u>39,677</u>	<u>45,574</u>	<u>112</u>	<u>–</u>
Current	23,899	24,280	–	–
Noncurrent	15,778	21,294	112	–
	<u>39,677</u>	<u>45,574</u>	<u>112</u>	<u>–</u>

Included in pension asset of the Group and Company is an amount of US\$7.8 million and nil (2023: US\$10.6 million and US\$0.1 million), respectively, relating to the defined benefit and defined contribution retirement plans in DMPI.

Included in post-retirement benefit obligation is an amount of US\$6.1 million (2023: US\$6.8 million) relating to the post-retirement medical benefits plan in DMFI.

Included in net defined benefit liability is an amount of US\$7.6 million and US\$0.1 million (2023: US\$11.7 million and nil) relating to the qualified retirement plans in DMFI and ROHQ, respectively.

The Group contributes to the following post-employment defined benefit plans:

### **The DMPI Multi Employer Retirement Plan**

DMPI has both funded defined benefit and defined contribution retirement plans (the “Plan”) which covers all of regular employees as well as of those under DMPL – ROHQ. Contributions and costs are determined in accordance with the actuarial study made for the Plan. Annual cost is determined using the projected unit credit method. DMPI’s latest actuarial valuation date is 30 April 2024. Valuations are obtained on a periodic basis.

Starting on the date of membership of an employee in the Plan, DMPI shall contribute to the retirement fund 7.00% of the member’s salary as defined every month. In addition, DMPI shall contribute periodically to the fund the amounts which may be required to meet the guaranteed minimum benefit provision of the plan. Such contributions shall not be allocated nor credited to the individual accounts of the members, but shall be retained in a separate account to be used in cases where the guaranteed minimum benefit applies.

Benefits are based on the total amount of contributions and earnings credited to the personal retirement account of the plan member at the time of separation or the 125% of the final basis salary multiplied by the number of credited years of service under the plan, whichever is higher. The manner of payment is lump sum, payable immediately.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 20. EMPLOYEE BENEFITS (CONT'D)

### The DMPI Multi Employer Retirement Plan (cont'd)

The retirement plan meets the minimum retirement benefit specified under Republic Act No. 7641, The Philippine Retirement Pay Law.

The fund is administered by a trustee bank under the supervision of the Board of Trustees of the Plan.

The Board of Trustees is responsible for investment strategy of the Plan.

DMPI does not expect to make contributions to the plan in fiscal year 2025.

### The DMFI Plan

DMFI sponsors a qualified defined benefit pension plan (the "DMFI Plan") and several unfunded defined benefit post-retirement plans providing certain medical, dental, and life insurance benefits to eligible retired, salaried, non-union hourly and union employees. The DMFI Plan comprises of two parts:

- The first part is a cash balance plan ("Part B") which provides benefits for eligible salaried employees and provides that a participant's benefit derives from the accumulation of monthly compensation and interest credits. Compensation credits are calculated based upon the participant's eligible compensation and age each month. Interest credits are calculated each month by applying an interest factor to the previous month's ending balance. Participants may elect to receive their benefit in the form of an annuity or a lump sum. Part B of the plan was frozen to new participants effective 31 December 2016, which the active participation of certain participants was grandfathered subject to meeting participation requirements.
- The second part is an arrangement which provides for grandfathered and suspended hourly participants a traditional pension benefit based upon service, final average compensation and age at termination. This plan was frozen since 31 December 1995, which the active participation of certain participants was grandfathered and the active participation of other participants was suspended.

DMFI currently meets and plans to continue to meet the minimum funding levels required under local legislation, which imposes certain consequences on DMFI's defined benefit plan if it does not meet the minimum funding levels. The Company did elect to use funding balance to offset minimum required contributions. The amount of the 2024 funding balance elected to be used to offset the 2024 minimum contributions (amount as of the beginning of the 2024 Plan Year) was US\$0.8 million. The amount is rolled forward with interest to the due date of any required contribution, is intended to offset any contributions required for the 2024 plan year, including quarterly contributions due.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 20. EMPLOYEE BENEFITS (CONT'D)

### Movement in net defined benefit liability (asset)

The following table shows a reconciliation from the opening balances to the closing balances for net defined benefit liability (asset) and its components:

	30 April 2024				30 April 2023			
	Defined benefit obligation	Fair value of plan assets	Effect of Asset Ceiling	Net defined liability (asset)	Defined benefit obligation	Fair value of plan assets	Effect of Asset Ceiling	Net defined liability (asset)
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Group</b>								
Beginning balance	243,788	(238,402)	2,480	7,866	269,094	(262,372)	1,673	8,395
<b>Included in profit or loss:</b>								
Current service cost	2,154	–	–	2,154	2,126	–	–	2,126
Plan administration cost	–	2,222	–	2,222	–	939	–	939
Interest cost/(income)	11,634	(11,395)	151	390	10,806	(10,623)	85	268
	257,576	(247,575)	2,631	12,632	282,026	(272,056)	1,758	11,728
<b>Included in OCI</b>								
Remeasurements loss (gain):								
– Actuarial loss (gain) arising from:								
– financial assumptions	(9,992)	–	–	(9,992)	(13,784)	–	–	(13,784)
– demographic assumptions	(1,161)	–	–	(1,161)	(1,024)	–	–	(1,024)
– experience adjustment	(142)	–	–	(142)	2,603	–	–	2,603
– Return on plan assets excluding interest income	–	3,535	–	3,535	–	7,952	–	7,952
– Changes in the effect of the asset ceiling	–	–	(1,020)	(1,020)	–	–	837	837
– Effect of movements in exchange rates	(988)	4,540	(261)	3,291	(1,343)	2,357	(115)	899
	(12,283)	8,075	(1,281)	(5,489)	(13,548)	10,309	722	(2,517)
<b>Others</b>								
Contributions	–	(620)	–	(620)	–	(472)	–	(472)
Benefits paid	(25,734)	25,106	–	(628)	(24,690)	23,817	–	(873)
	(25,734)	24,486	–	(1,248)	(24,690)	23,345	–	(1,345)
<b>Ending balance</b>	219,559	(215,014)	1,350	5,895	243,788	(238,402)	2,480	7,866

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 20. EMPLOYEE BENEFITS (CONT'D)

### Movement in net defined benefit liability (asset) (cont'd)

Represented by:

	Net defined benefit liability (asset)	
	30 April 2024	30 April 2023
	US\$'000	US\$'000
Pension asset	(7,800)	(10,630)
Post-retirement benefit obligation	6,103	6,795
Net defined benefit liability	7,592	11,701
	5,895	7,866

### Plan assets

Plan assets comprise:

	Group	
	30 April 2024	30 April 2023
	US\$'000	US\$'000
Interest-bearing cash/bank deposits	2,925	3,318
Real estate (within Philippines)	17,517	14,386
Common collective trust funds:		
Fixed income	48,237	53,055
Equity fund	62,760	69,060
Mutual funds – Equity fund	8,319	9,154
Debt instruments:		
Corporate	34,294	37,733
Government	36,743	41,950
Others	5,309	5,285
Equity securities – Quoted	1,582	3,661
Others	(2,671)	800
Fair value of plan assets	215,015	238,402

The Board of DMFI reviews the level of funding required for the retirement fund. Such a review includes the asset-liability matching (“ALM”) strategy and investment risk management policy. DMFI’s ALM objective is to match maturities of the plan assets to the retirement benefit obligation as they fall due. The Group monitors how the duration and expected yield of the investments match the expected cash outflows arising from the retirement benefit obligation.

DMFI’s investment objectives are to ensure that the assets of its qualified defined benefit plan are invested to provide an optimal rate of investment return on the total investment portfolio, consistent with the assumption of a reasonable risk level, and to ensure that pension funds are available to meet the plan’s benefit obligations as they become due.

DMFI believes that a well-diversified investment portfolio, including both equity and fixed income components, will result in the highest attainable investment return with an acceptable level of overall risk. DMFI’s investment policies and procedures are designed to ensure that the plan’s investments are in compliance with the Employee Retirement Income Security Act (“ERISA”).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 20. EMPLOYEE BENEFITS (CONT'D)

### *Actuarial valuation*

The funded obligations and plan assets are measured and valued with the advice of qualified actuary who carries out a full valuation annually. The last valuation of these obligations and plan was performed in April 2024 wherein the results of these valuations form the basis of the fair value of the funded obligations and plan assets as at 30 April 2024.

The principal actuarial assumptions used for accounting purposes expressed as weighted average were:

	← DMFI →	
	30 April 2024	30 April 2023
Discount rate (per annum)	5.59%-5.65%	3.96%-4.50%
	← DMPI →	
	30 April 2024	30 April 2023
Discount rate (per annum)	6.29%	6.58%
Future salary increases (per annum)	5.00%	5.00%
	← ROHQ →	
	30 April 2024	30 April 2023
Discount rate (per annum)	6.27%	6.50%
Future salary increases (per annum)	5.00%	5.00%

Since the defined benefit plans and other benefit liabilities are measured on a discounted basis, the discount rate is a significant assumption. The discount rate for DMFI plan was determined based on an analysis of interest rates for high-quality, long-term corporate debt at each measurement date. The discount rate for DMPI and ROHQ Plans were determined based on the theoretical spot yield curve calculated for the government securities market. In order to appropriately match the bond maturities with expected future cash payments, the Group utilized differing bond portfolios to estimate the discount rates for the defined benefits pension plans and for the post-retirement benefits.

The discount rate used to determine the defined benefit plans and for the post-retirement benefits projected benefit obligation as of the reporting date is the rate in effect at the measurement date. The same rate is also used to determine the defined benefit pension plans and post-retirement benefits for the following fiscal year. The defined benefits pension plans' investment guidelines are established based upon an evaluation of market conditions, tolerance for risk and cash requirements for benefit payments. Assumptions regarding future mortality have been based on published statistics and mortality tables.

As at 30 April 2024 the weighted average duration of DMPI's and ROHQ's defined benefit retirement obligation is 6.7 years and 3.7 years, respectively (2023: 7.3 years and 4.8 years, respectively).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 20. EMPLOYEE BENEFITS (CONT'D)

### *Actuarial valuation (cont'd)*

The projected future benefit payments for the DMPI and ROHQ plans are as follows:

As of 30 April 2024:

	DMPI US\$'000	ROHQ US\$'000	Total Expected Benefit Payments US\$'000
2025	3,437	543	3,980
2026	3,080	62	3,142
2027	2,514	80	2,594
2028	3,082	83	3,165
2029	3,243	86	3,329
2030-2034	16,515	682	17,197

As of 30 April 2023:

	DMPI US\$'000	ROHQ US\$'000	Total Expected Benefit Payments US\$'000
2024	3,421	69	3,490
2025	2,854	524	3,378
2026	2,867	51	2,918
2027	2,437	66	2,503
2028	3,058	72	3,130
2039-2033	18,421	906	19,327

The weighted average duration of DMFI's defined benefit retirement obligation are as follows:

	Duration (years)	
	30 April 2024	30 April 2023
Qualified retirement plan	8.1	8.6
Post-retirement benefits plan	7.5	8.0
Executive retirement plans	N/A	N/A



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 20. EMPLOYEE BENEFITS (CONT'D)

### *Actuarial valuation (cont'd)*

The projected future benefit payments for the DMFI plan as of 30 April 2024 and 2023 are as follows:

	Normal Retirement US\$'000	Other than Normal Retirement US\$'000	Total US\$'000
<b>2024</b>			
Less than one year	21,014	743	21,757
More than one year to five years	72,666	2,460	75,126
More than five years	71,990	2,314	74,304
<b>2023</b>			
Less than one year	21,848	727	22,575
More than one year to five years	76,265	2,529	78,794
More than five years	75,791	2,492	78,283

The weighted-average asset allocation of the Group's pension plan assets and weighted-average target allocation as of the measurement date from date of incorporation is as follows:

	30 April 2024	Target Allocation Range
Equity securities	34%	34%
Debt securities	58%	58%
Other	8%	8%
Total	100%	
<hr/>		
	30 April 2023	Target Allocation Range
Equity securities	36%	36%
Debt securities	57%	57%
Other	7%	7%
Total	100%	

The plan exposes the Group to market risk.

The Board of DMFI approves the percentage of asset to be allocated for fixed income instruments and equities. The retirement plan has set maximum exposure limits for each type of permissible investments in marketable securities and deposit instruments. The Board of DMFI may, from time to time, in the exercise of its reasonable discretion and taking into account existing investment opportunities, review and revise such allocation and limits.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 20. EMPLOYEE BENEFITS (CONT'D)

### Source of estimation uncertainty

#### Measurement of employee benefit obligations

Pension expense and pension assets/liabilities are determined using certain actuarial estimates and assumptions relating to the discount rate used in valuing the subsidiary's defined benefit obligations and future experiences such as future salary increases, retirement date or age, mortality and turnover rate of covered employees. These estimates and assumptions directly influence the amount of the pension assets/liabilities and expense recognized in the financial statements.

### Sensitivity analysis

The calculation of the defined benefit obligation is sensitive to the assumptions set out above. The following table summarizes how the impact on the defined benefit obligation at the end of reporting period would have increased (decreased) as a result of a change in the respective assumptions by the respective percentages below.

#### Defined benefit obligation

	DMFI			
	2024		2023	
	0.50% increase US\$'000	0.50% decrease US\$'000	0.50% increase US\$'000	0.50% decrease US\$'000
Discount rate (per annum)	(6,816)	7,339	(7,490)	8,038

#### Defined benefit obligation

	DMPI			
	2024		2023	
	1.0% increase US\$'000	1.0% decrease US\$'000	1.0% increase US\$'000	1.0% decrease US\$'000
Discount rate (per annum)	(1,705)	1,947	(1,769)	2,020
Future salary increases (per annum)	1,958	(1,745)	2,032	(1,811)

#### Defined benefit obligation

	ROHQ			
	2024		2023	
	1.0% increase US\$'000	1.0% decrease US\$'000	1.0% increase US\$'000	1.0% decrease US\$'000
Discount rate (per annum)	(45)	50	(47)	52
Future salary increases (per annum)	51	(46)	53	(48)

The above sensitivities are based on the average duration of the benefit obligation determined at the date of the last full actuarial valuation at 30 April 2024 and are applied to adjust the defined benefit obligation at the end of the reporting period for the assumptions concerned. Whilst the analysis does not take account of the full distribution of cash flows expected under the plan, it does provide an approximation to the sensitivity of the assumption shown.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 20. EMPLOYEE BENEFITS (CONT'D)

### Accumulated post-retirement benefit obligation

The accumulated post-retirement benefit obligation is computed in accordance with IAS 19, *Employee Benefits*. This quantity is the actuarial present value of all benefits attributed under the projected unit credit method to service rendered prior to a particular date. Prior to an employee's full eligibility date, the accumulated post-retirement benefit obligation as of a particular date for an employee is the portion of the expected post-retirement benefit obligation attributed to that employee's service rendered to that date; on and after the full eligibility date, the accumulated and expected post-retirement benefit obligations for an employee are the same.

### Source of estimation uncertainty

Accumulated post-retirement benefit obligation is determined using certain actuarial estimates and assumptions relating to the annual rate(s) of change in the cost of health care benefits currently provided by the post-retirement benefit plans due to factors other than changes in the composition of the plan population by age and dependency status, for each year from the measurement date until the end of the period in which benefits are expected to be paid. These estimates and assumptions directly influence the amount of the pension assets/liabilities and expense recognized in the financial statements.

### Multi-employer plans

The Group participates in several multi-employer pension plans, which provide defined benefits to covered union employees. Contribution rates to the multi-employer plans are provided in the collective bargaining agreements for the covered union employees. The contribution rates are expressed in terms of specific amounts to be contributed based on hours worked by covered union employees. The Group made contributions of US\$3.5 million, US\$8.4 million and US\$7.9 million during fiscal years 2024, 2023 and 2022, respectively.

The risks of participating in the multi-employer pension plans are as follows:

- assets contributed to the multi-employer plan by the Group may be used to provide benefits to employees of other participating employers;
- if a participating employer stops contributing to the plan, the unfunded obligations of the plan allocable to such withdrawing employer may be partially borne by the Group; and
- if the Group stops participating in some of its multi-employer pension plans, the Group may be required to pay those plans an amount based on its allocable share of the underfunded status of the plan, referred to as a withdrawal liability.

### Defined Contribution Plans

The Group participates in two defined contribution plans. Group contributions to these defined contribution plans are based on employee contributions and compensation. The expense recognized under these plans for the year ended 30 April 2024 was US\$3.6 million (2023: US\$4.8 million; 2022: US\$4.2 million).

### Other plans

The Group has various other nonqualified retirement plans and supplemental retirement plans for executives, designed to provide benefits in excess of those otherwise permitted under the Group's qualified retirement plans. These plans are unfunded and comply with IRS rules for nonqualified plans.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 21. ENVIRONMENTAL REMEDIATION LIABILITIES

	Group	
	30 April 2024 US\$'000	30 April 2023 US\$'000
At beginning of the year	–	203
Provisions used during the year	–	(203)
At end of the year	–	–

Provision for environmental remediation relates to legal or constructive obligations incurred by the Group in connection with its operations and have all been settled in 2023.

## 22. TRADE PAYABLES AND OTHER CURRENT LIABILITIES

	Note	Group		Company	
		30 April 2024 US\$'000	30 April 2023 US\$'000	30 April 2024 US\$'000	30 April 2023 US\$'000
Trade payables		223,069	216,700	762	66
Accrued operating expenses:					
Interest	39	14,688	10,441	4,708	3,228
Advertising		9,971	4,060	–	–
Trade promotions		6,805	8,410	–	–
Taxes and insurance		18,355	11,755	–	–
Professional fees		13,847	9,200	556	394
Freight and warehousing		13,116	8,902	–	–
Salaries, bonuses and other employee benefits		3,875	2,019	–	–
Utilities		1,908	3,236	–	–
Tinplate and consigned stocks		4,482	2,204	–	–
Miscellaneous		15,302	11,250	292	309
Overdrafts		238	1,969	–	–
Accrued payroll expenses		4,804	5,980	3,719	4,207
Withheld from employees (taxes and social security cost)		2,759	2,473	41	41
Contract liabilities	24	1,032	2,366	–	–
VAT payables		162	214	–	–
Advances from customers		165	208	–	–
Derivative liabilities	19	2,766	3,553	–	–
Other payables		37,956	–	12,639	–
Current portion of long-term equipment financing	19	5,618	–	–	–
Amounts due to subsidiaries (non-trade)	37	–	–	171,944	107,889
		<b>380,918</b>	<b>304,940</b>	<b>194,661</b>	<b>116,134</b>

Accrued miscellaneous include management fees and other outside services, land and other rental, credit card payable and other importation incidental costs.

Contract liabilities pertain to advances from customers which are generally expected to be recognized as revenue within a period of less than one year. Accordingly, opening contract liabilities are recognized within each reporting period. The Group applies the practical expedient in paragraph 121 of IFRS 15 and does not disclose the aggregate amount of the transaction price of unsatisfied or partially unsatisfied performance obligations as of the end of the reporting period because its contracts have original expected durations of one year or less.

Other payables include the Company's payables to Aviemore Ltd, a wholly-owned subsidiary of NutriAsia Inc, and an entity under the same controlling shareholders of the Company, amounting to US\$12.6 million. The amount due is unsecured, bears an interest of 7% per annum, and is payable on demand.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 22. TRADE PAYABLES AND OTHER CURRENT LIABILITIES (CONT'D)

Other payables also include a subsidiary's payables to a minority shareholder of the Company, Bluebell Group Holdings Limited amounting to US\$19.0 million. The amount due is unsecured, interest-free and payable on demand.

The amounts due to subsidiaries are unsecured, interest-free and payable on demand.

### Sources of estimation uncertainty

#### Estimation of trade promotion accruals

The determination of the unbilled trade promotion accrual requires significant estimation of the amount of discount to be redeemed based on volumes sold when the services are performed and billings are received.

## 23. LEASES

### Group as a lessee

Set out below are the carrying amount of right-of-use assets recognized and the movements during the period:

	<b>Buildings, land improvements and leasehold improvements US\$'000</b>	<b>Land US\$'000</b>	<b>Machineries and equipment US\$'000</b>	<b>Total US\$'000</b>
<b>Cost</b>				
At 1 May 2022	137,477	57,076	40,918	235,471
Additions	12,354	3,052	1,265	16,671
Lease expiry	–	(871)	–	(871)
Currency realignment	(2,110)	(3,252)	–	(5,362)
At 30 April 2023 and 1 May 2023	147,721	56,005	42,183	245,909
Additions	12,825	13,647	1,073	27,545
Disposals/Retirements	(5,795)	(1,674)	(168)	(7,637)
Lease termination/expiry	(2,891)	–	–	(2,891)
Currency realignment	(1,343)	(2,029)	–	(3,372)
At 30 April 2024	150,517	65,949	43,088	259,554
<b>Accumulated amortization</b>				
At 1 May 2022	59,933	20,312	31,687	111,932
Amortization	21,323	8,700	5,935	35,958
Lease expiry	–	(871)	–	(871)
Currency realignment	(498)	(1,178)	–	(1,676)
At 30 April 2023 and 1 May 2023	80,758	26,963	37,622	145,343
Amortization	21,848	8,942	1,661	32,451
Lease termination/expiry	(5,795)	(1,674)	(168)	(7,637)
Currency realignment	(644)	(1,227)	–	(1,871)
At 30 April 2024	96,167	33,004	39,115	168,286
<b>Carrying amounts</b>				
At 30 April 2023	66,963	29,042	4,561	100,566
At 30 April 2024	54,350	32,945	3,973	91,268

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 23. LEASES (CONT'D)

### *Group as a lessee (cont'd)*

In April 2021, DMPI entered a sale and leaseback of buildings, warehouses and equipment located on foreshore land. The assets were sold to DEARBC and subsequently leased back to DMPI with payment and lease terms of 20 years for both the sale and the lease. Right-of-use assets recognized at commencement date amounted to US\$7.1 million which comprises the proportion of the previous carrying amount of the assets that relates to right of use retained by DMPI and the adjustment for below-market terms on the sale of assets. Lease liability and gain on sale and leaseback at commencement date amounted to US\$4.8 million and US\$0.2 million, respectively.

The following are the amounts recognized in the income statement:

	Note	30 April 2024 US\$'000	30 April 2023 US\$'000
Amortization expense of right-of-use assets	25	32,582	32,972
Interest expense on lease liabilities	26	4,692	5,443
Expenses relating to short-term leases	25	10,928	12,882
Variable lease payments		508	402
<b>Total amount recognized in statement of income</b>		<b>48,710</b>	<b>51,699</b>

Amortization expense is net of amount capitalized to inventories and to PPE as bearer plants during the year, and includes amortization capitalized previously to inventories that were sold during the year amounting to US\$ 22.8 million (2023: US\$ 23.9 million).

The Group has several lease contracts that include extension and termination options. The Group applies judgment in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate such as construction of significant leasehold improvements or significant customization to the leased asset.

The Group included the renewal period for certain lease contract on warehouses as part of the lease term. The Group typically exercises its option to renew for the lease because there will be a significant negative effect on production if a replacement asset is not readily available. The renewable period of land, building and certain warehouse are not included as part of the lease term as these are not reasonably certain to be exercised since it is subject to mutual agreement of both parties and is considered as unenforceable.

DMPI also entered into a lease contract with DEARBC, with an initial contract period of 25 years from 11 January 1999 to 10 January 2024. The lease contract was amended by both parties effective 11 January 2019 to extend the lease period to 10 January 2049. Effective January 2019, both parties also approved the amendment granting the Group the sole option to terminate the lease every five years without incurring penalty until the end of the contract period. Since DMPI has the sole option to terminate the lease every five years without incurring penalty, DMPI has the absolute right to enforce the entire duration of the lease (i.e., lease term).

DMPI assessed the lease term to be five years from 11 January 2019 since it is not yet reasonably certain to renew beyond the initial five year non-cancellable lease period due to the relatively long-time horizon to be able to forecast the facts and circumstances that will merit the renewal of the contract. There are also no significant economic penalties other than the standing crops which only have a life cycle of up to three years.

On 9 January 2024, the lease term was extended for another 25 years starting 11 January 2024. Starting 1 May 2024, the annual rental rate will increase from Php16,500 per hectare to Php19,000 per hectare and the annual rental rate will increase from Php19,000 per hectare to Php20,000 per hectare starting 1 January 2027.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 23. LEASES (CONT'D)

### *Group as a lessee (cont'd)*

Set out below are the carrying amounts of lease liabilities and the movements during the period:

	30 April 2024 US\$'000	30 April 2023 US\$'000
<b>At the beginning of year</b>	100,096	121,320
Additions	25,050	17,986
Accretion of interest	6,158	6,615
Payments of principal	(35,466)	(38,962)
Payments of interest	(2,776)	(3,723)
Currency realignment	(1,643)	(3,140)
<b>At the end of year</b>	<u>91,419</u>	<u>100,096</u>
Current	20,470	27,892
Noncurrent	70,949	72,204
	<u>91,419</u>	<u>100,096</u>

Finance expense in the consolidated statements of cash flows is net of the amount capitalized in PPE as bearer plants (Note 5) amounting to US\$1.5 million (2023: US\$1.2 million).

### *Group as a lessor*

The Group has sublease agreements which provides for lease rentals based on an agreed fixed monthly rate. Rental income related to these sublease agreements amounted to US\$0.1 million for the fiscal year 2024 (2023: US\$0.5 million).

Lease receivables represent amounts to be settled in cash over the remaining lease term. Movement of the lease receivables during the period are as follows:

	30 April 2024 US\$'000	30 April 2023 US\$'000
<b>At the beginning of year</b>	186	691
Adjustments	–	3
Contractual receipts	(126)	(486)
Interest income	4	17
Currency realignment	(7)	(39)
<b>At the end of year</b>	<u>57</u>	<u>186</u>
Current	–	126
Noncurrent	57	60
	<u>57</u>	<u>186</u>

### *Sources of estimation uncertainty*

#### *Determination of incremental borrowing rate ("IBR") for lease liabilities*

The Group is not able to readily determine the interest rate implicit in the lease, therefore, it uses its IBR to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (e.g. when leases are not in the subsidiary's functional currency). The Group uses existing debt borrowing rates of the respective Group's entities as its IBR.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 24. REVENUE

Revenue of the Group comprises fair value gains arising from changes in fair value of the Group's biological assets recognized upon harvest of agricultural produce and gross invoiced sales of goods, net of discounts and returns, recognized when goods are delivered. All intra-group transactions have been excluded from the Group revenue.

	Note	Group		
		30 April 2024 US\$'000	30 April 2023 US\$'000	30 April 2022 US\$'000
Gross revenue		2,895,390	2,811,249	2,707,207
Fair value gain on biological assets	11	46,462	59,105	65,678
Less:				
Discounts		(89,450)	(88,990)	(84,255)
Returns		(25,114)	(20,186)	(18,264)
Direct promotions		(399,558)	(339,865)	(328,280)
Net revenue		2,427,730	2,421,313	2,342,086

Disaggregation of revenue is presented in Note 29.

### Contract balances

The following table provides information about trade receivables and contract liabilities from contracts with customers:

	Note	Group		
		30 April 2024 US\$'000	30 April 2023 US\$'000	30 April 2022 US\$'000
Receivables, included in Trade and other receivables – Gross of ECL allowance	13	192,569	195,335	189,839
Contract liabilities, included in Trade payables and other current liabilities	22	1,032	2,366	2,091

Contract liabilities pertain to advances from customers which are generally expected to be recognized as revenue within a period of less than one year. Accordingly, opening contract liabilities are recognized within each reporting period. The Group applies the practical expedient in paragraph 121 of IFRS 15 and does not disclose the aggregate amount of the transaction price of unsatisfied or partially unsatisfied performance obligations as of the end of the reporting period because its contracts have original expected durations of one year or less. Contract liabilities amounting to US\$2.4 million as at 1 May 2023 have been recognized as revenue in fiscal year 2024 (1 May 2022: US\$2.1 million).

The Group recognized revenue adjustments from performance obligations satisfied or partially satisfied in previous periods due to changes in estimates of trade promotions, coupon redemptions, cash discounts and penalties amounting to nil, nil and US\$0.7 million in fiscal year 2024, 2023 and 2022, respectively.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 25. PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging (crediting):

	Note	← Group →			← Company →		
		Year ended	Year ended	Year ended	Year ended	Year ended	Year ended
		30 April	30 April	30 April	30 April	30 April	30 April
		2024	2023	2022	2024	2023	2022
		US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Amortization of intangible assets	8	7,034	6,967	6,650	–	–	–
Changes in fair value of agricultural produce harvested and sold	11	(40,003)	(57,307)	(60,236)	–	–	–
Allowance for inventory obsolescence	12	18,700	9,542	4,135	–	–	–
Inventories recognized as cost of sales	12	1,528,800	1,385,159	1,300,313	–	–	–
Impairment of trade and nontrade receivables (reversal of impairment)	13	272	(181)	1,060	–	–	–
Depreciation of property, plant and equipment		161,297	154,439	146,480	–	–	–
Amortization of right-of-use assets	23	32,582	32,972	39,292	31	93	93
Short-term leases	23	10,928	12,882	13,710	–	–	–
Research and development expenses		10,486	10,237	9,970	–	–	–
Audit fees paid to:							
– EY Singapore		204	172	95	165	136	60
– SGV		1,133	1,438	1,297	222	251	450
– affiliates of auditors of the Company		50	50	43	–	–	–
– other auditor		44	6	6	–	–	–
Non-audit fees paid to:							
– EY Singapore		30	–	–	30	–	–
– SGV		729	160	–	30	111	–
– other auditors		84	80	80	–	2	2
(Gain) loss on disposal of property, plant and equipment		(1,754)	759	789	–	–	–
Legal expenses		2,521	3,646	2,318	5	3	8
<b>Staff costs</b>							
Wages and salaries		235,271	224,576	249,629	6,478	5,538	5,174
Social security costs		18,579	22,128	20,039	26	22	44
Pension costs – defined benefit pension plan*		4,499	10,401	10,426	108	107	145
Pension costs – provident fund		4,342	5,313	4,757	5	4	4
Equity-settled share-based payment transactions**		–	–	(1,753)	–	–	–

\* Included the effect of post-retirement medical plan amendment and enhanced early retirement program.

\*\* Net of non-controlling interests amounting to US\$0.2 million for 2022.

Other expenses not included above are advertising and marketing costs, freight, warehousing costs and others.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 26. NET FINANCE EXPENSE

Note	← Group →			← Company →		
	Year ended 30 April 2024	Year ended 30 April 2023	Year ended 30 April 2022	Year ended 30 April 2024	Year ended 30 April 2023	Year ended 30 April 2022
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
<b>Finance income</b>						
Interest income from:						
– Bank deposits	154	88	43	–	1	1
– Due from a subsidiary	–	–	–	–	–	–
– Others	914	824	728	–	7	10
Realized foreign exchange gain	3,760	12,839	1,858	–	169	–
Unrealized foreign exchange gain	8,345	542	2,572	72	–	134
	<u>13,173</u>	<u>14,293</u>	<u>5,201</u>	<u>72</u>	<u>177</u>	<u>145</u>
<b>Finance expense</b>						
Interest expenses on bank loans	(200,325)	(125,526)	(91,197)	(46,304)	(30,741)	(12,225)
Interest rate swap settlement	11,049	744	–	–	–	–
Amortization of debt issue cost, discount	18 (5,844)	(6,156)	(12,258)	(1,207)	(1,488)	(980)
Leases	23 (4,692)	(5,443)	(6,345)	–	–	(3)
Redemption cost on senior secured notes	–	(44,530)	–	–	–	–
Write-off of deferred financing cost	–	(26,341)	–	–	–	–
Realized foreign exchange loss	(1,918)	(4,101)	(2,186)	(14)	–	(23)
Unrealized foreign exchange loss	(5,840)	(4,508)	(721)	(2)	(108)	(7)
	<u>(207,570)</u>	<u>(215,861)</u>	<u>(112,707)</u>	<u>(47,527)</u>	<u>(32,337)</u>	<u>(13,238)</u>
Net finance expense	<u>(194,397)</u>	<u>(201,568)</u>	<u>(107,506)</u>	<u>(47,455)</u>	<u>(32,160)</u>	<u>(13,093)</u>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 27. TAX EXPENSE – NET

	Note	Group		
		Year ended	Year ended	Year ended
		30 April	30 April	30 April
		2024	2023	2022
		US\$'000	US\$'000	US\$'000
<b>Current tax expense</b>				
– Current year		14,003	26,759	20,605
<b>Deferred tax credit</b>				
– Origination and reversal of temporary differences	9	(32,511)	(9,592)	18,695
		(18,508)	17,167	39,300
<b>Reconciliation of effective tax rate</b>				
(Loss) profit before taxation		(150,457)	42,544	154,830
Taxation on profit at applicable tax rates		(31,587)	6,201	31,048
Final tax on dividend		5,931	6,586	9,477
Non-deductible expenses		5,694	4,822	2,389
Non-taxable income		(26)	(12)	(6)
Change in unrecognized deferred tax asset		1,267	(1,410)	(4,356)
Change in tax rate		–	1,174	1,005
Others		213	(194)	(257)
		(18,508)	17,167	39,300

	Group		
	Year ended	Year ended	Year ended
	30 April	30 April	30 April
	2024	2023	2022
	US\$'000	US\$'000	US\$'000
<b>Applicable tax rates</b>			
– Philippines (non-PEZA)	25.0%	25.0%	25.0%
– Philippines (PEZA)*	5.0%	5.0%	5.0%
– India	31.2%	31.2%	31.2%
– Singapore	17.0%	17.0%	17.0%
– United States of America	25.0%	25.0%	25.0%
– Mexico	30.0%	30.0%	30.0%

\* based on gross profit for the year

DMPI's production operations in Cagayan de Oro City, Philippines are undertaken in the Philippine Packing Agricultural Export Processing Zone ("PPAEPZ"). This zone was established in accordance with the regulations of the Philippine Economic Zone Authority ("PEZA"). DMPI enjoys several fiscal and non-fiscal incentives including a 5% tax on gross profit in lieu of the statutory 25% (2023: 25% and 2022: 25%) on profit before tax, duty free importation of capital equipment, raw materials and supplies used in pursuit of its Ecozone-registered activities, among other incentives. DMPI received PEZA approval for a second zone, the Bukidnon Agro-Resources Export Zone ("BAREZ"), for agri-development projects. The current tax incentive expired in fiscal year 2018 and was extended for an additional three years ending fiscal year 2021. On 21 December 2021, PEZA issued a Certificate of Board Resolution approving the retention of DMPI's status as an Export Ecozone Enterprise (EEE) beyond 31 December 2021. The incentives may be availed of for as long as DMPI complies with the PEZA's requirements which include exporting 70% of its production and these incentives are not rationalized by law.

On 7 May 2021, PEZA issued Letter of Authority ("LOA") No. 21-EOD-LS/F/EE-1006 that provides for extension of the DMPI's Ecozone Export Enterprise status until the Implementing Rules and Regulation of CREATE Act is issued. The status of DMPI as a PEZA registered export enterprise is expected to be retained being part of the Investment Priority Plan and for meeting the conditions set forth by PEZA to allow a company to continue availing of the incentives despite exceeding local sales.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 27. TAX EXPENSE – NET (CONT'D)

On 17 August 2021, PEZA issued LOA No. 21-EOD-LS/FP/EE-1916 to renew DMPI's authority to sell to the domestic market a portion of its production of its registered products produced at the PPAEPZ / BAREZ. Said LOA expired 31 December 2021. On 24 January 2022, LOA No. 22-EOD-LS/FP/EE-0166 was issued to cover the period 1 January 2022 to 31 July 2022.

On 8 June 2022, PEZA issued LOA No. 22-EOD-LS/FP/EE-2251 to renew DMPI's authority to sell to the domestic market a portion of its production of its registered products produced at the PPAEPZ / BAREZ for the period 1 August 2022 to 31 July 2023.

On 29 June 2022 PEZA issued LOA No. 22-ERD/AA/EEEE-2485, the application to include the additional facility at the Quezon Agro-Industrial Zone (QAIZ) to engage in the "production of packed fresh pineapples in carton boxes with or without crown" was approved.

On 19 July 2023 PEZA issued LOA No. 22-EOD-LS/FP/EE-2251 to renew DMPI's authority to sell to the domestic market its registered products manufactured at its PPAEPZ, BAREZ and QAIZ facilities, provided that the annual total volume (statistical cases) of its local sales for FY ending 30 April 2023 shall not exceed the equivalent of thirty percent (30%) of the annual total sales volume (statistical cases) for the said period, which shall include the volume intended for donation to Del Monte Foundation Inc.

On 2 January 2024, PEZA issued renewal of LOA No. 23-EOD-LS/FP/EE-1768, authorizing DMPI to sell to the domestic market its registered products manufactured at its PPAEPZ, BAREZ and QAIZ facilities, provided that the annual total volume (statistical cases) of its local sales for FY ending 30 April 2024 shall not exceed the equivalent of thirty percent (30%) of the annual total sales volume (statistical cases) for the said period, which shall include the volume intended for donation to Del Monte Foundation Inc.

On 25 March 2024, PEZA issued extension of LOA Nos. 23-EOD-LS/FP/EE-1768 by LOA No. 24-EOD-LS/FP/EE-007 authorizing DMPI to sell to the domestic market its registered products manufactured at its PPAEPZ, BAREZ and QAIZ facilities, provided that the annual total volume (statistical cases) of its local sales for FY ending 30 April 2024 shall not exceed the equivalent of thirty percent (30%) of the annual total sales volume (statistical cases) for the said period, which shall include the volume intended for donation to Del Monte Foundation Inc. The said LOA extension is valid until 31 May 2024.

On 28 May 2024, PEZA issued extension of LOA Nos. 23-EOD-LS/FP/EE-1768 by LOA No. 24-EOD-LS/FP/EE-007 authorizing DMPI to sell to the domestic market its registered products manufactured at its PPAEPZ, BAREZ and QAIZ facilities, provided that the annual total volume (statistical cases) of its local sales for FY ending 30 April 2024 shall not exceed the equivalent of thirty percent (30%) of the annual total sales volume (statistical cases) for the said period, which shall include the volume intended for donation to Del Monte Foundation Inc. The said LOA extension is valid until 31 July 2025.

### **Company**

There is no tax expense for the Company as the income of the Company is exempt from all income taxes in the British Virgin Islands except for ROHQ in the Philippines which has a preferential tax rate of 10%.

### **Sources of estimation uncertainty**

#### *Measurement of income tax*

The Group has exposure to income taxes in several foreign jurisdictions. Significant judgment is involved in determining the group-wide provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognized, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 28. EARNINGS PER SHARE

### Basic earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issue during the year.

Cumulative undeclared preference dividends amounted to US\$0.4 million as of 30 April 2022. There was no cumulative undeclared preference dividends as of 30 April 2024 and 2023 as all preference shares were fully redeemed.

	Group		
	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000	Year ended 30 April 2022 US\$'000
(Loss) profit attributable to owners of the Company	(129,157)	16,949	100,031
Cumulative preference share dividends for the year	–	(4,063)	(18,903)
	<u>(129,157)</u>	<u>12,886</u>	<u>81,128</u>
Weighted average number of ordinary shares ('000):			
Outstanding ordinary shares at 1 May, representing weighted average number of ordinary shares during the year	1,943,460	1,943,960	1,943,960
	<u>1,943,460</u>	<u>1,943,960</u>	<u>1,943,960</u>
Basic earnings per share (in US cents)	(6.64)	0.66	4.17

### Diluted earnings per share

For the purpose of calculation of the diluted earnings per ordinary share, the weighted average number of ordinary shares in issue is adjusted to take into account the dilutive effect arising from Del Monte Pacific RSP, with the potential ordinary shares weighted for the period outstanding.

	Group		
	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000	Year ended 30 April 2022 US\$'000
Profit attributable to owners of the Company	(129,157)	16,949	100,031
Cumulative preference share dividends for the year	–	(4,063)	(18,903)
	<u>(129,157)</u>	<u>12,886</u>	<u>81,128</u>
Diluted weighted average number of shares ('000):			
Weighted average number of ordinary shares at end of year (basic)	1,943,960	1,943,960	1,943,960
Potential ordinary shares issuable under share awards	–	–	–
Weighted average number of ordinary shares issued (diluted)	<u>1,943,960</u>	<u>1,943,960</u>	<u>1,943,960</u>
Diluted earnings per share (in US cents)	(6.64)	0.66	4.17

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 29. OPERATING SEGMENTS

The Group has two operating segments: geographical and product. In identifying these operating segments, management generally considers geographical as its primary operating segment.

### Geographical segments

#### *Americas*

Reported under the Americas segment are sales and profit on sales in USA, Canada and Mexico. Majority of this segment's sales are principally sold under the Del Monte brand but also includes products under the Contadina, S&W, College Inn and other brands. This segment also includes sales of private label food products. Sales in the Americas are distributed across the United States, in all channels serving retail markets, as well as to the US military, certain export markets, the foodservice industry and other food processors.

#### *Asia Pacific*

Reported under Asia Pacific are sales and profit on sales in the Philippines, comprising of Del Monte branded packaged products, including Del Monte traded goods, and Today's brand; S&W products in Asia and the Middle East both fresh and packaged; and Del Monte packaged products from the Philippines into Indian subcontinent as well as unbranded fresh and packaged goods.

#### *Europe*

Included in this segment are sales of S&W co-branded, buyer's own label and unbranded products in Europe.

### Product segments

#### *Meals and Meal Enhancers*

The meals and meal enhancers segment includes sales and profit of a) packaged pineapples which are mainly used to enhance the flavor of different dishes, and b) products that are added to other ingredients to prepare a meal, such as packaged vegetables, tomato-based products such as ketchup, tomato sauce, pasta sauce, recipe sauce, pizza sauce, pasta, broth and stock, and condiments under five brands, namely Del Monte, S&W, College Inn, Contadina and Kitchen Basics. Key products under this segment are packaged beans, packaged corn, broth and stock sold in the United States as well as canned pineapple and tomato-based products sold in the United States and Asia Pacific. This segment includes the FLAME segment of DMFHL.

#### *Snacking and Desserts*

The snacking and desserts segment includes sales and profit of packaged fruits, including frozen, under the Del Monte, S&W, Joyba and Today's brands. This also includes the product innovations in the Philippines in the biscuits category and the Joyba beverages in the United States. This segment includes the Healthy Snacking of DMFHL.

#### *Beverage*

Beverage includes sales and profit of 100% pineapple juice in can, juice drinks in various flavors in can, tetra and PET packaging, and pineapple juice concentrate.

#### *Premium Fresh fruit*

Fresh fruit and others include sales and profit of S&W branded fresh pineapples in Asia Pacific and buyer's label or non-branded fresh pineapples in Asia,

#### *Others*

Includes all sales and profit of non-branded products, excluding fresh pineapples, and the "Beyond Retail" segment of DMFHL. This includes buyer's labels, that are packaged in different formats such as can, plastic cup, pouch and aseptic bag. This also includes sales of cattle in the Philippines. The cattle operation helps in the disposal of pineapple pulp, a residue of pineapple processing which is fed to the animals.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 29. OPERATING SEGMENTS (CONT'D)

Information about reportable segments

	Americas		Asia Pacific		Europe		Total					
	Year ended 30 April 2024	Year ended 30 April 2023	Year ended 30 April 2024	Year ended 30 April 2023	Year ended 30 April 2024	Year ended 30 April 2023	Year ended 30 April 2024	Year ended 30 April 2023				
<b>Revenue</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>	<b>US\$'000</b>				
Meals and meal enhancers	844,280	821,708	742,843	207,808	199,936	207,229	3,461	8,621	1,915	1,055,549	1,030,265	951,987
Snacking and desserts	471,584	473,354	452,540	81,383	81,615	88,701	235	378	325	553,202	555,347	541,566
Premium fresh fruit	-	-	-	160,684	149,111	131,080	-	-	-	160,684	149,111	131,080
Beverages	8,054	7,674	6,333	134,641	141,105	144,788	1,959	2,469	2,232	144,654	151,248	153,353
Others	427,331	437,454	465,884	48,719	61,845	67,559	37,591	36,043	30,657	513,641	535,342	564,100
<b>Total</b>	<b>1,751,249</b>	<b>1,740,190</b>	<b>1,667,600</b>	<b>633,235</b>	<b>633,612</b>	<b>639,357</b>	<b>43,246</b>	<b>47,511</b>	<b>35,129</b>	<b>2,427,730</b>	<b>2,421,313</b>	<b>2,342,086</b>
<b>Operating Income</b>	<b>(22,585)</b>	<b>173,950</b>	<b>161,894</b>	<b>107,074</b>	<b>107,434</b>	<b>132,115</b>	<b>(1,888)</b>	<b>6,942</b>	<b>7,556</b>	<b>82,601</b>	<b>288,326</b>	<b>301,565</b>
Unallocated G&A	-	-	-	-	-	-	-	-	-	(29,412)	(30,939)	(30,017)
Other income (expense)	-	-	-	-	-	-	-	-	-	(8,187)	(11,789)	(4,258)
<b>Operating Income – Group level</b>	<b>(22,585)</b>	<b>173,950</b>	<b>161,894</b>	<b>107,074</b>	<b>107,434</b>	<b>132,115</b>	<b>(1,888)</b>	<b>6,942</b>	<b>7,556</b>	<b>45,002</b>	<b>245,598</b>	<b>267,290</b>
<b>Share in net loss of joint ventures</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,062)</b>	<b>(1,486)</b>	<b>(4,954)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,062)</b>	<b>(1,486)</b>	<b>(4,954)</b>
Depreciation and amortization	50,103	52,459	57,794	150,811	141,919	134,628	-	-	-	200,914	194,378	192,422
<b>Capital expenditure</b>	<b>43,290</b>	<b>55,433</b>	<b>32,122</b>	<b>148,429</b>	<b>182,489</b>	<b>170,537</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>191,719</b>	<b>237,922</b>	<b>202,659</b>

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 29. OPERATING SEGMENTS (CONT'D)

### *Major customer*

Revenues from a major customer of the Americas segment for fiscal year 2024 amounted to approximately US\$681.8 million or 28.1% (2023: US\$609.2 million or 25%, 2022: 561.4 million or 24%) of the Group's total revenue. The customer accounted for approximately 13% of trade and other receivable as at 30 April 2024 (2023: 14%).

## 30. SEASONALITY OF OPERATIONS

The Group's business is subject to seasonal fluctuations as a result of increased demand during the end of year festive season. For Americas, products are sold heavily during the Thanksgiving and Christmas seasons. As such, the Group's sales are usually highest during the five months from August to December.

The Group operates 9 production facilities in the USA, Mexico, and the Philippines as at 30 April 2024 (2023: 11). Fruit plants are located in California and Washington in the U.S. and in the Philippines. Most of its vegetable plants are located in the U.S. Midwest and its tomato plant is located in California.

The US Consumer Food Business has a seasonal production cycle that generally runs between the months of June and October. This seasonal production primarily relates to the majority of processed fruit, vegetable and tomato products, while some of its processed fruit and tomato products and its College Inn broth products are produced throughout the year. Additionally, the Consumer Food Business has contracts to co-pack certain processed fruit and vegetable products for other companies.

## 31. SHARE OPTION AND INCENTIVE PLANS

The Company adopted the Del Monte Pacific Executive Share Option Plan 2016 ("ESOP 2016"), which was approved by the shareholders at the general meeting held on 30 August 2016. The purpose of the ESOP 2016 is to provide an opportunity for Group executives and directors to participate in the equity of the Company in order to motivate them to excel in their performance. The ESOP 2016 shall be valid for a period of ten years; however, it has yet to be implemented, and no options had been granted to-date.

The ESOP 2016 is administered by the Remuneration Share Option Committee (RSOC).

### **Cash incentives**

On 16 December 2019, DMFHI granted a total cash incentive of US\$2.6 million to key executives under cash incentive award agreements. The grants require performance criteria to be achieved. The awards will vest in two equal annual parts over a period of approximately two years when the employee remains employed on each vesting date.

The accrued net obligation as of 30 April 2024 is nil (2023: US\$4.0 million). Total expense recognized under "Wages, salaries and other benefits" in the consolidated income statement of the Group amounted to -US\$4.0 million, US\$0.3 million and US\$5.0 million in fiscal years 2024, 2023 and 2022, respectively.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 31. SHARE OPTION AND INCENTIVE PLANS (CONT'D)

### Long Term Incentive Plan

#### *Overview*

Effective as of 4 October 2021, DMPI had established the DMPI Long Term Incentive Plan of 2021 (“DMPI LTIP”) for the purpose of providing designated employees of DMPI with the opportunity to receive grants of nonqualified stock options.

#### *Participation*

Participation in the DMPI LTIP is limited to employees of DMPI and its subsidiaries (including any officer who is also an employee), who will be qualified and approved by the DMPI RSOC from the list of potential participants identified by Management as critical to the delivery of DMPI’s Long Range Plan.

#### *Administration*

The DMPI RSOC administers and interprets the DMPI LTIP. The DMPI RSOC has full power and express discretionary authority to administer and interpret the Plan, to make factual determinations and to adopt or amend such rules, regulations, agreements and instruments for implementing the DMPI LTIP in its sole discretion. The DMPI RSOC may amend or terminate the LTIP at any time; provided, however, that the RSOC cannot amend the DMPI LTIP without the approval of the shareholders of DMPI if such approval is required in order to comply with applicable laws or securities exchange requirements.

There was no expense recognized in the consolidated income statement arising from the DMPI LTIP for fiscal years 2024, 2023, and 2022.

#### *Principal Terms of the Plan*

Grants under the DMPI LTIP consist of stock options and are subject to the terms and conditions of the plan as well as those specified as to the participants in the applicable grant agreements. Subject to certain adjustments, the maximum aggregate number of DMPI shares that may be issued pursuant to such stock options is up to 2% of DMPI’s total issued and outstanding common shares.

The DMPI RSOC determines the number of shares pursuant to each stock option and the recipient of each grant. Each stock option has a term of five years; 50% shall become vested on the third year from the grant date while the remaining 50% shall become vested on the fifth year from the grant date. Each stock option will vest in accordance with such vesting schedule if the recipient continues to be employed by DMPI from the date of grant until the applicable vesting date. Any unvested stock option shall be forfeited upon the participant’s separation of service and may be made available for re-issuance to another participant. However, vested stock options will remain exercisable by a separated participant for 90 days from separation from DMPI or in case of death or disability, vested stock options shall be exercisable by the participant’s legal heirs or legal representatives within one year from such occurrence.

Recipients of grants of stock options are not required to pay any amount upon application or acceptance of the grant. The exercise price of stock options shall not be less than the fair market value of a share on the date of grant. Once a stock option is exercised, the voting, dividend, transfer and other rights attached to the shares are the same as with other shares of DMPI common stock, provided the shares remain outstanding.

Upon vesting of a stock option, a recipient of a grant will have the right to require DMPI to repurchase all or any portion of the vested portion of a stock option at the applicable fair market value of a share, less the exercise price.

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT

The Group has exposure to the following risks from financial instruments:

- credit risk
- interest rate risk
- liquidity risk
- foreign exchange risk
- commodity price risk

### ***Risk management framework***

The Board of the Group has overall responsibility for the establishment and oversight of the Group's risk management framework. The Audit and Risk Committee ("ARC") is responsible for monitoring the Group's risk management policies developed by management.

The Group's risk management policies are established to identify and analyze the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits.

Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The ARC oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The ARC is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the ARC.

### ***Financial risk management objectives and policies***

Risk management is integral to the whole business of the Group. The Group has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. The Board of the Group continually monitors the Group's risk management process to ensure that an appropriate balance between risk and control is achieved.

### ***Credit risk***

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers. The carrying amounts of financial assets in the statements of financial position represent the Group and the Company's maximum exposures to credit risk, before taking into account any collateral held. The Group and Company do not hold any collateral in respect of their financial assets.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Group's customer base, including the default risk of the industry and countries in which customers are located, as these factors may have an influence on credit risk.



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Credit risk (cont'd)*

The ARC has approved a credit policy under which each new customer is analyzed individually for creditworthiness before the Group's standard payment and delivery terms and conditions are offered. The Group's review includes credit ratings, where available, and in some cases bank references. Purchase limits are established for each customer, which represents the maximum open amount. Customers failing to meet the Group's benchmark credit worthiness may transact with the Group only on a prepayment or Letters of Credit basis.

### *Exposure to credit risk*

At the reporting date, the maximum exposure to credit risk for financial assets, excluding cash on hand, by geographic region was:

	Group	
	30 April 2024 US\$'000	30 April 2023 US\$'000
Americas	133,855	154,486
Europe	12,686	10,418
Asia Pacific	90,093	99,238
	<u>236,634</u>	<u>264,142</u>

At 30 April 2024, the Group's most significant customer accounted for 14% of the trade and other receivables carrying amount (2023: 14%).

### *Impairment losses*

The aging of financial assets excluding cash on hand that were not impaired at the reporting date was:

	Group	
	30 April 2024 US\$'000	30 April 2023 US\$'000
Within credit terms	166,119	177,466
Past due 0 – 60 days	34,894	39,012
Past due 61 – 90 days	3,912	7,128
Past due 91 – 120 days	5,271	6,203
More than 120 days	26,438	34,333
	<u>236,634</u>	<u>264,142</u>

As at 30 April 2024 and 2023, the Company's financial assets are all not past due.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Credit risk (cont'd)*

The table below shows the credit quality of the Group's financial assets based on their historical experience with the corresponding third parties:

Group	2024				Total US\$'000
	General approach			Simplified Approach US\$'000	
	Stage 1 US\$'000	Stage 2 US\$'000	Stage 3 US\$'000		
Cash in banks and cash equivalents	13,031	–	–	–	13,031
Trade and other receivables*	2,446	–	–	228,014	230,460
Refundable deposits**	1,824	–	–	–	1,824
Derivative assets	1,179	–	–	–	1,179
	18,480	–	–	228,014	246,494
ECL Allowance	–	–	–	(9,860)	(9,860)
	18,480	–	–	218,154	236,634

\* includes noncurrent portion of receivables from sale and leaseback (Note 10) and lease receivables (Note 23)

\*\* included under advance rentals and deposits (Note 10)

Group	2023				Total US\$'000
	General approach			Simplified Approach US\$'000	
	Stage 1 US\$'000	Stage 2 US\$'000	Stage 3 US\$'000		
Cash in banks and cash equivalents	19,752	–	–	–	19,752
Trade and other receivables*	2,631	–	–	240,681	243,312
Short-term placements	18	–	–	–	18
Refundable deposits**	1,838	–	–	–	1,838
Derivative assets	8,867	–	–	–	8,867
	33,106	–	–	240,681	273,787
ECL Allowance	–	–	–	(9,645)	(9,645)
	33,106	–	–	231,036	264,142

\* includes noncurrent portion of receivables from sale and leaseback (Note 10) and lease receivables (Note 23)

\*\* included under advance rentals and deposits (Note 10)

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Credit risk (cont'd)*

As at 30 April 2024 and 2023, the Company's financial assets were all classified under Stage 1.

Company	2024				
	General Approach			Simplified	Total
	Stage 1	Stage 2	Stage 3	Approach	
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Cash in banks and cash equivalents	470	–	–	–	470
Nontrade receivables	27,421	–	–	–	27,421
	27,891	–	–	–	27,891

Company	2023				
	General Approach			Simplified	Total
	Stage 1	Stage 2	Stage 3	Approach	
	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Cash in banks and cash equivalents	554	–	–	–	554
Nontrade receivables	26,406	–	–	–	26,406
	26,960	–	–	–	26,960

Stage 1 financial assets pertain to those cash that are deposited in reputable banks. Stage 2 includes receivables that are collected on their due dates even without an effort from the Group to follow up with them.

The Group sells its products through major distributors and buyers in various geographical regions. Management has a credit risk policy which includes, among others, the requirement of certain securities to ensure prompt observance and performance of the obligations of its distributors and other buyers from time to time. The Group monitors its outstanding trade receivables on an on-going basis. In addition, the Group also engages in sale of its trade receivables without recourse to certain financial institutions.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Credit risk (cont'd)*

Set out below is the information about the credit risk exposure on the Group's trade receivables using simplified approach (provision matrix):

	2024					Total US'000
	Within credit term US'000	Days past due			Over 120 days US'000	
		<30 days US'000	30-60 days US'000	61-120 days US'000		
Trade receivables	139,109	30,116	3,019	4,560	15,765	192,569
Expected credit loss rate	0.00%	0.00%	0.00%	0.00%	35.15%	–
Expected credit loss	–	–	–	–	5,541	5,541

	2023					Total US'000
	Within credit term US'000	Days past due			Over 120 days US'000	
		<30 days US'000	30-60 days US'000	61-120 days US'000		
Trade receivables	119,651	35,579	3,404	4,875	31,826	195,335
Expected credit loss rate	0.00%	0.00%	0.00%	0.00%	16.74%	–
Expected credit loss	–	–	–	–	5,328	5,328

The Group assessed that all balances under Stage 1 and Stage 2 have not experienced significant increase in credit risk as of 30 April 2024 and 2023.

The Group applies the simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables. The Group uses a provision matrix to measure ECLs. Loss rates are based on actual credit loss experience over a period of three years. The Group has assessed that adjusting the loss rates for forward-looking information does not have a material effect considering the significantly low historical loss rates and the absence of economic factors that are highly correlated with the Group's credit loss experience on receivables.

For other financial assets such nontrade receivables and other receivables, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Credit risk (cont'd)*

##### *Cash in banks and cash equivalents*

Cash in banks and cash equivalents are held with banks and financial institutions which are regulated.

The percentages of cash in banks and cash equivalents held in the following regions are:

	30 April 2024 %	30 April 2023 %
<b>Group</b>		
United States of America	28	35
Philippines	32	50
Hong Kong	39	14
Singapore	1	1
<b>Company</b>		
Philippines	79	82
Hong Kong	8	7
Singapore	13	11

Apart from the information stated above, the Group and Company have no significant concentration of credit risk with any single counterparty or group counterparties.

#### *Derivatives*

The derivatives are entered into with banks and financial institutions which are regulated.

#### **Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in the market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term and short-term debt obligations with floating interest rates.

The Group's cash balances are placed with reputable global banks and financial institutions. The Group manages its interest rate risks by placing the cash balances with varying maturities and interest rate terms. This includes investing the Group's temporary excess liquidity in short-term low-risk securities from time to time. The Group also enters into interest rate swaps to manage the volatility. The Group obtains financing through bank borrowings and leasing arrangements. Funding is obtained from bank loan facilities for both short-term and long-term requirements. The Group's policy is to obtain the most favorable interest rate available without increasing its foreign currency exposure.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Interest rate risk (cont'd)*

##### *Interest rate profile of interest-bearing financial instruments*

The interest rate profile of the interest-bearing financial instruments as reported to management of the Group is as follows:

	← Group →		← Company →	
	30 April 2024 US\$'000	30 April 2023 US\$'000	30 April 2024 US\$'000	30 April 2023 US\$'000
<b>Fixed rate instruments</b>				
Loans and borrowings	100,699	292,040	89,541	148,758
<b>Variable rate instruments</b>				
Loans and borrowings	2,195,344	1,981,313	445,197	418,099
Interest rate caps	–	5,084	–	–
	<u>2,195,344</u>	<u>1,986,397</u>	<u>445,197</u>	<u>418,099</u>
	<u>2,296,043</u>	<u>2,278,437</u>	<u>534,738</u>	<u>566,857</u>

##### *Cash flow sensitivity analysis for variable rate instruments*

At the reporting date, if interest rates had moved as illustrated in the table below, with all other variables held constant, profit/loss before tax in the next 12 months would have been affected as follows:

	Profit before tax in the next 12 months	
	100 bp increase US\$'000	100 bp decrease US\$'000
<b>Group</b>		
<b>30 April 2024</b>		
Variable rate instruments	(9,959)	9,959
Interest rate caps	–	–
	<u>(9,959)</u>	<u>9,959</u>
<b>30 April 2023</b>		
Variable rate instruments	(18,569)	18,569
Interest rate caps	7,208	(7,208)
	<u>(11,361)</u>	<u>11,361</u>

The assumed movement in basis points for the interest rate sensitivity analysis is based on the currently observable market environment, showing significantly higher volatility than in prior years.

As at 30 April 2024 and 2023, the Group designated each of its derivative contracts as a hedge of the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow hedge").



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

The Group maintains a balance between continuity of cash inflows and flexibility in the use of available and collateral free credit lines from local and international banks. Currently, the Group excluding DMFI is entitled to a total of US\$1,076.2 million (2023: US\$1,639.9 million) in credit lines, of which 4% (2023: 17%) remain available. The lines are mostly for short-term financing requirements since the long-term facilities have been fully drawn. The Group constantly maintains good relations with its banks, such that additional facilities, whether for short or long-term requirements, may be made available.

The Group is able to increase the commitments under the ABL Facility, subject only to the consent of the new or existing lenders providing such increases, such that the aggregate principal amount of commitments does not exceed US\$625.0 million. The lenders under this facility are under no obligation to provide any such additional commitments, and any increase in commitments will be subject to customary conditions precedent. Notwithstanding any such increase in the facility size, the Group's ability to borrow under the facility will remain limited at all times by the borrowing base (to the extent the borrowing base is less than the commitments).

The following are the expected contractual undiscounted cash outflows of financial assets and liabilities, including interest payments and excluding the impact of netting agreements:

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Group</b>						
<b>30 April 2024</b>						
<b>Derivative financial assets</b>						
Commodity contracts	19	717	717	717	–	–
Foreign currency contracts	19	462	462	462	–	–
<b>Non-derivative financial assets</b>						
Cash in banks and cash equivalents	15	13,031	13,031	13,031	–	–
Trade and other receivables*	10,13	220,600	221,917	218,154	941	2,822
Refundable deposits**	10	1,824	1,824	–	–	1,824
		<u>236,634</u>	<u>237,951</u>	<u>232,364</u>	<u>941</u>	<u>4,646</u>

\* includes noncurrent portion of receivables from sale and leaseback (Note 10) and lease receivables (Note 23)

\*\* included under advance rentals and deposits (Note 10)

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### Financial risk management objectives and policies (cont'd)

#### Liquidity risk (cont'd)

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Group</b>						
<b>30 April 2024</b>						
<b>Derivative financial liabilities</b>						
Interest rate swap	19	2,033	2,033	2,033	–	–
Commodity contracts	19	733	733	733	–	–
<b>Non-derivative financial liabilities</b>						
Unsecured bank loans*						
– Current	18	675,539	678,074	678,074	–	–
– Noncurrent	18	216,362	259,349	15,320	244,029	–
Secured bank loans**						
– Current	18	243,189	253,409	253,409	–	–
– Noncurrent	18	1,160,953	1,188,469	481,289	21,759	685,421
Lease liabilities	23	91,419	153,995	34,891	102,089	17,015
Equipment financing	19,22	28,062	31,372	6,786	24,586	–
Trade payables and other current liabilities***	22	368,416	368,416	368,416	–	–
		<u>2,786,706</u>	<u>2,935,850</u>	<u>1,840,951</u>	<u>392,463</u>	<u>702,436</u>
Net financial liabilities (assets)		<u>2,550,072</u>	<u>2,697,899</u>	<u>1,608,587</u>	<u>391,522</u>	<u>697,790</u>

\* includes bonds

\*\* includes the ABL loans

\*\*\* excludes derivative liabilities, advances from customers, deferred revenue, withheld from employees (taxes and social security cost), current portion of long-term equipment financing and VAT payables

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Group</b>						
<b>30 April 2023</b>						
<b>Derivative financial assets</b>						
Interest rate swap	19	7,806	7,806	1,617	6,189	–
Foreign currency contracts	19	1,061	1,061	1,061	–	–
<b>Non-derivative financial assets</b>						
Cash in banks and cash equivalents	15	19,752	19,752	19,752	–	–
Trade and other receivables*	10,13	233,667	235,178	231,036	976	3,166
Short-term placements	14	18	18	18	–	–
Refundable deposits**	10	1,838	1,838	–	–	1,838
		<u>264,142</u>	<u>265,653</u>	<u>253,484</u>	<u>7,165</u>	<u>5,004</u>

\* includes noncurrent portion of receivables from sale and leaseback

\*\* included under advance rentals and deposits

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### Financial risk management objectives and policies (cont'd)

#### Liquidity risk (cont'd)

	Note	Carrying amount US\$'000 Restated	Contractual cash flows US\$'000 Restated	Less than 1 year US\$'000 Restated	1-5 years US\$'000 Restated	More than 5 years US\$'000 Restated
<b>Group</b>						
<b>30 April 2023</b>						
<b>Derivative financial liabilities</b>						
Interest rate swap	19	2,722	2,722	–	2,722	–
Commodity contracts	19	3,928	3,928	3,553	375	–
<b>Non-derivative financial liabilities</b>						
Unsecured bank loans*						
– Current	18	633,873	651,106	651,106	–	–
– Noncurrent	18	212,652	235,321	11,643	223,678	–
Secured bank loans**						
– Current	18	186,180	183,129	183,129	–	–
– Noncurrent	18	1,240,648	1,282,506	478,294	116,978	687,234
Lease liabilities	23	100,096	168,381	36,508	80,787	51,086
Trade payables and other current liabilities***	22	296,126	296,126	296,126	–	–
		<u>2,676,225</u>	<u>2,823,219</u>	<u>1,660,359</u>	<u>424,540</u>	<u>738,320</u>
Net financial liabilities (assets)		<u>2,412,083</u>	<u>2,557,566</u>	<u>1,406,875</u>	<u>417,375</u>	<u>733,316</u>

\* includes the bonds payables

\*\* includes the ABL loans

\*\*\* excludes derivative liabilities, advances from customers, deferred revenue, withheld from employees (taxes and social security cost) and VAT payables

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Company</b>						
<b>30 April 2024</b>						
<b>Non-derivative financial assets</b>						
Cash and cash equivalents	15	470	470	470	–	–
Trade and other receivables	13	27,421	27,421	27,421	–	–
		<u>27,891</u>	<u>27,891</u>	<u>27,891</u>	<u>–</u>	<u>–</u>
<b>Non-derivative financial liabilities</b>						
Unsecured bank loans*						
– Current	18	255,076	264,323	264,323	–	–
– Noncurrent	18	43,726	49,576	2,922	46,654	–
Secured bank loans						
– Current	18	235,936	253,409	253,409	–	–
– Noncurrent	18	–	–	–	–	–
Trade payables and other current liabilities**	22	194,620	194,620	194,620	–	–
		<u>729,358</u>	<u>761,928</u>	<u>715,274</u>	<u>46,654</u>	<u>–</u>
Net financial liabilities		<u>701,467</u>	<u>734,037</u>	<u>687,383</u>	<u>46,654</u>	<u>–</u>

\* includes the bonds payables

\*\* excludes withheld from employees (taxes and social security cost) and VAT payables

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Liquidity risk (cont'd)*

	Note	Carrying amount US\$'000	Contractual cash flows US\$'000	Less than 1 year US\$'000	1-5 years US\$'000	More than 5 years US\$'000
<b>Company</b>						
<b>30 April 2023</b>						
<b>Non-derivative financial assets</b>						
Cash and cash equivalents	15	554	554	554	–	–
Trade and other receivables	13	26,406	26,406	26,406	–	–
		<u>26,960</u>	<u>26,960</u>	<u>26,960</u>	<u>–</u>	<u>–</u>
<b>Non-derivative financial liabilities</b>						
Unsecured bank loans*						
– Current	18	156,794	160,223	160,223	–	–
– Noncurrent	18	177,531	196,273	9,873	186,400	–
Secured bank loans						
– Current	18	168,104	173,838	173,838	–	–
– Noncurrent	18	64,428	74,574	5,287	69,287	–
Trade payables and other current liabilities**	22	116,093	116,093	116,093	–	–
		<u>682,950</u>	<u>721,001</u>	<u>465,314</u>	<u>255,687</u>	<u>–</u>
Net financial liabilities		<u>655,990</u>	<u>694,041</u>	<u>438,354</u>	<u>255,687</u>	<u>–</u>

\* includes the bonds payables

\*\* excludes withheld from employees (taxes and social security cost) and VAT payables

The Group's bank loans contain loan covenants, a default of which would require the Group to repay the loans earlier than indicated in the above table. The covenants are constantly monitored on a regular basis by the treasury department and regularly reported to management to ensure compliance.

For derivative financial liabilities, the disclosure shows net cash from amounts for derivatives that are net cash settled.

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amounts.

#### **Foreign exchange risk**

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The currency giving rise to this risk is primarily the Philippine Peso and Mexican Peso.

From time to time, the Group manages its exposure to fluctuations in foreign currency exchange rates by entering into forward contracts to cover a portion of its projected expenditures paid in foreign currency. The Group accounts for these contracts as cash flow hedges.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Foreign exchange risk (cont'd)*

At the reporting date, the Group's exposure to foreign currencies is as follows:

	Philippine Peso US\$'000	Mexican Peso US\$'000
<b>30 April 2024</b>		
Trade and other receivables	42,157	8,390
Cash and cash equivalents	6,948	695
Other noncurrent assets	21,139	–
Loans and borrowings	(102,982)	–
Trade and other payables	(126,949)	(32,233)
	<u>(159,687)</u>	<u>(23,148)</u>
<b>30 April 2023</b>		
Trade and other receivables	41,972	4,813
Cash and cash equivalents	16,282	310
Other noncurrent assets	19,891	1,383
Loans and borrowings	(143,701)	–
Trade and other payables	(119,528)	(27,855)
	<u>(185,084)</u>	<u>(21,349)</u>

The Company has no significant exposure to foreign currencies as at 30 April 2024 and 2023.

#### *Sensitivity analysis*

A 10% strengthening of the group entities' foreign currencies against their respective functional currency at the reporting date would have increased (decreased) profit/loss before taxation and equity by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

A 10% weakening of the group entities' foreign currencies against their respective functional currency would have the equal but opposite effect on the amounts shown below, on the basis that all other variables remain constant.

	Philippine Peso		Mexican Peso	
	Increase (decrease) Profit before taxation US\$'000	Equity US\$'000	Increase (decrease) Profit before taxation US\$'000	Equity US\$'000
<b>30 April 2024</b>				
10% strengthening	(15,969)	–	(2,315)	–
10% weakening	15,969	–	2,315	–
<b>30 April 2023</b>				
10% strengthening	(18,508)	–	(2,135)	–
10% weakening	18,508	–	2,135	–

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 32. FINANCIAL RISK MANAGEMENT (CONT'D)

### *Financial risk management objectives and policies (cont'd)*

#### *Commodity price risk*

Certain commodities such as diesel fuel and natural gas (collectively, "commodity contracts") are used in the production and transportation of the Group's products. Generally, these commodities are purchased based upon market prices that are established with the vendors as part of the procurement process. The Group uses futures, swaps, and swaption or option contracts, as deemed appropriate, to reduce the effect of price fluctuations on anticipated purchases. These contracts may have a term of up to 24 months. The Group accounts for these commodity derivatives as cash flow hedges. The effective portion of derivative gains and losses is deferred in equity and recognized as part of cost of products sold in the appropriate period and the ineffective portion is recognized as cost of products sold.

In these hedge relationships, the main sources of ineffectiveness are the effect of the differences in timing of cash flows of the hedged item and the hedging instrument, difference in indexes linked to the hedged risk of the hedged item and the hedging instrument, the counterparties' credit risk differently impacting the fair value movements of the hedging instruments and changes to the forecasted amount of cash flows of hedged item and hedging instrument.

#### *Sensitivity analysis*

A 10% change in commodity prices at the reporting date would have increased (decreased) profit/loss before tax and increased (decreased) equity by the amounts shown below.

	30 April 2024		30 April 2023	
	Profit before taxation US\$'000	Equity US\$'000	Profit before taxation US\$'000	Equity US\$'000
10% increase in commodity price	–	26	–	53
10% decrease in commodity price	–	(26)	–	(53)



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 33. ACCOUNTING CLASSIFICATION AND FAIR VALUES

### Fair values versus carrying amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

	Note	Financial assets at amortized cost US\$'000	Financial assets at FVOCI US\$'000	Derivatives US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>Group</b>							
<b>30 April 2024</b>							
Cash and cash equivalents	15	13,123	–	–	–	13,123	13,123
Trade and other receivables*	10, 13, 23	220,600	–	–	–	220,600	220,600
Refundable deposits**	10	1,824	–	–	–	1,824	1,824
Financial assets carried at FVOCI	10	–	11,665	–	–	11,665	11,665
Derivative assets	14	–	–	1,179	–	1,179	1,179
		<u>235,547</u>	<u>11,665</u>	<u>1,179</u>	<u>–</u>	<u>248,391</u>	<u>248,391</u>
Loans and borrowings	18	–	–	–	2,296,043	2,296,043	2,401,349
Trade and other payables***	22	–	–	–	368,416	368,416	368,416
Derivative liabilities	22	–	–	2,766	–	2,766	2,766
Equipment financing	19, 22	–	–	–	28,062	28,062	28,062
		<u>–</u>	<u>–</u>	<u>2,766</u>	<u>2,692,521</u>	<u>2,695,287</u>	<u>2,800,593</u>

\* includes noncurrent portion of receivables from sale and leaseback (Note 10) and lease receivables (Note 23)

\*\* included under advance rentals and deposits (Note 10)

\*\*\* excludes derivative liabilities, advances from customers, deferred revenue, withheld from employees (taxes and social security cost), current portion of long-term equipment financing and VAT payables

	Note	Financial assets at amortized cost US\$'000	Financial assets at FVOCI US\$'000 Restated	Derivatives US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000 Restated	Fair value US\$'000 Restated
<b>Group</b>							
<b>30 April 2023</b>							
Cash and cash equivalents	15	19,836	–	–	–	19,836	19,836
Trade and other receivables*	10, 13	233,667	–	–	–	233,667	233,667
Short-term placements	14	18	–	–	–	18	18
Refundable deposits**	10	1,838	–	–	–	1,838	1,838
Financial assets carried at FVOCI	10	–	6,080	–	–	6,080	6,080
Derivative assets	14	–	–	8,867	–	8,867	8,867
		<u>255,359</u>	<u>6,080</u>	<u>8,867</u>	<u>–</u>	<u>270,306</u>	<u>270,306</u>
Loans and borrowings	18	–	–	–	2,273,353	2,273,353	2,356,065
Trade and other payables***	22	–	–	–	296,126	296,126	296,126
Derivative liabilities	19, 22	–	–	6,650	–	6,650	6,650
		<u>–</u>	<u>–</u>	<u>6,650</u>	<u>2,569,479</u>	<u>2,576,129</u>	<u>2,658,841</u>

\* includes noncurrent portion of receivables from sale and leaseback (Note 10) and lease receivables (Note 23)

\*\* included under advance rentals and deposits (Note 10)

\*\*\* excludes derivative liabilities, advances from customers, contract liabilities, withheld from employees (taxes and social security cost) and VAT payables

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 33. ACCOUNTING CLASSIFICATION AND FAIR VALUES (CONT'D)

### *Fair values versus carrying amounts (cont'd)*

	Note	Financial assets at amortized cost US\$'000	Financial assets at FVOCI US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>Company</b>						
<b>30 April 2024</b>						
Trade and other receivables	13	27,421	–	–	27,421	27,421
Cash and cash equivalents	15	470	–	–	470	470
Financial assets carried at FVOCI	10	–	10,516	–	10,516	10,516
		<u>27,891</u>	<u>10,516</u>	<u>–</u>	<u>38,407</u>	<u>38,407</u>
Loans and borrowings	18	–	–	534,738	534,738	534,738
Trade and other payables*	22	–	–	194,620	194,620	194,620
		<u>–</u>	<u>–</u>	<u>729,358</u>	<u>729,358</u>	<u>729,358</u>

\* excludes withheld from employees (taxes and social security cost)

	Note	Financial assets at amortized cost US\$'000	Financial assets at FVOCI US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Fair value US\$'000
<b>Company</b>						
<b>30 April 2023</b>						
Trade and other receivables	13	26,406	–	–	26,406	26,406
Cash and cash equivalents	15	554	–	–	554	554
Financial assets carried at FVOCI	10	–	5,023	–	5,023	5,023
		<u>26,960</u>	<u>5,023</u>	<u>–</u>	<u>31,983</u>	<u>31,983</u>
Loans and borrowings	18	–	–	566,857	566,857	566,857
Trade and other payables*	22	–	–	116,093	116,093	116,093
		<u>–</u>	<u>–</u>	<u>682,950</u>	<u>682,950</u>	<u>682,950</u>

\* excludes withheld from employees (taxes and social security cost)

## 34. DETERMINATION OF FAIR VALUES

### *Fair value hierarchy*

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: unobservable inputs for the asset or liability.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 34. DETERMINATION OF FAIR VALUES (CONT'D)

### *Fair value hierarchy (cont'd)*

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing the categorisation at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

	Note	30 April 2024			Total US\$'000
		Level 1 US\$'000	Level 2 US\$'000	Level 3 US\$'000	
<b>Group</b>					
<b>Financial assets</b>					
Derivative assets	14, 19	–	1,179	–	1,179
Financial assets carried at FVOCI	10	1,130	10,535	–	11,665
<b>Non-financial assets</b>					
Fair value of agricultural produce harvested under inventories	11	–	–	1,821	1,821
Fair value of unharvested agricultural produce	11	–	–	48,577	48,577
Freehold land	5	–	–	73,740	73,740
<b>Financial liabilities</b>					
Derivative liabilities	19, 22	–	2,766	–	2,766
Lease liabilities	23	–	–	91,419	91,419
Loans and borrowings		–	1,665,689	735,660	2,401,349
Equipment financing	19, 22	–	–	28,062	28,062
	Note	30 April 2023			Total
		Level 1 US\$'000 Restated	Level 2 US\$'000	Level 3 US\$'000	US\$'000 Restated
<b>Group</b>					
<b>Financial assets</b>					
Derivative assets	14, 19	–	8,867	–	8,867
Financial assets carried at FVOCI	10	1,057	5,023	–	6,080
<b>Non-financial assets</b>					
Fair value of agricultural produce harvested under inventories	11	–	–	4,496	4,496
Fair value of unharvested agricultural produce	11	–	–	44,852	44,852
Freehold land	5	–	–	74,463	74,463
<b>Financial liabilities</b>					
Derivative liabilities	19, 22	–	6,650	–	6,650
Lease liabilities	23	–	–	100,096	100,096
Loans and borrowings		–	1,621,836	734,229	2,356,065

During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 34. DETERMINATION OF FAIR VALUES (CONT'D)

### *Fair value hierarchy (cont'd)*

Included within financial assets carried at FVOCI (Level 2) are investment in unquoted equity shares by the Company that were valued based on the latest transaction price at which the Company acquired additional shares in the investee. This approach utilized the most recent transaction price involving the Company to estimate the fair value of the investment in these unquoted equity shares. Other than this investment, the Company has no other assets and liabilities measured at fair value as of 30 April 2024 and 2023.

### Financial instruments measured at fair value

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods.

Type	Valuation technique
Interest rate swaps/caps (under "derivative assets" as part of "prepaid expenses and other current assets" and "other noncurrent assets;" and "derivative liabilities" as part of "trade payables and other current liabilities" and "Other noncurrent liabilities")	Market comparison technique: The fair values are calculated using a discounted cash flow analysis based on terms of the swap contracts and the observable interest rate curve. Fair values reflect the risk of the instrument and include adjustments to take into account the credit risk of the Group and counterparty when appropriate.
Commodities contracts (under "derivative assets" as part of "prepaid expenses and other current assets" and "other noncurrent assets;" and "derivative liabilities" as part of "trade payables and other current liabilities" and "other noncurrent liabilities")	Market comparison technique. The commodities are traded over-the-counter and are valued based on the Chicago Board of Trade quoted prices for similar instruments in active markets or corroborated by observable market data available from the Energy Information Administration. The values of these contracts are based on the daily settlement prices published by the exchanges on which the contracts are traded.
Call option (under "derivative liabilities" as part of "trade payables and other current liabilities" and "other noncurrent liabilities")	The estimated fair value of the additional call option as at 30 April 2023 is based on the Black-Scholes model. The value of these derivative liabilities is driven primarily by DMPI's forecasted net income which is not based on observable market data.
Financial assets carried at FVOCI (under "other noncurrent assets")	The estimated fair value of the investment unquoted equity shares as at 30 April 2024 and 2023 is based on recent open-market transactions of the equity shares.

### Financial instruments not measured at fair value

Type	Valuation technique
Financial assets and liabilities (under "other noncurrent assets" and "loans and borrowings")	The fair value of the Term Loan B, note receivable and refundable deposits are calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date (Level 2).
Other financial assets and liabilities (under "trade and other receivables," "cash and cash equivalents," "trade and other payables," loans and borrowings," and "lease liabilities")	The notional amounts of financial assets and liabilities with maturity of less than one year (including trade and other receivables, cash and cash equivalents, and trade and other payables) are, because of the short period to maturity, assumed to approximate their fair values.
	The fair value of all financial assets and liabilities with maturity of more than one year are calculated based on the present value of future principal and interest cash flows, discounted at the market rates, ranging from 2.9% to 7.5% (2023: 2.9% to 7.0%) (Level 3).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 34. DETERMINATION OF FAIR VALUES (CONT'D)

### Other non-financial assets

Assets	Valuation technique	Significant unobservable inputs
Freehold land (under "property, plant, and equipment")	<p>The fair value of freehold land is determined by external, independent property valuers, having appropriate recognized professional qualifications and recent experience in the location and category of property being valued.</p> <p>The valuation method used is sales comparison approach. This is a comparative approach that considers the sales of similar or substitute properties and related market data and establish a value estimate by involving comparison (Level 3).</p>	<p>The unobservable inputs used to determine market value are the net selling prices, sizes, property location and market values. Other factors considered to determine market value are the desirability, neighborhood, utility, terrain, and the time element involved.</p> <p>The market value per square meter ranges from US\$109.1 to US\$122.5. The market value per acre ranges from US\$5,251 to US\$104,585.</p>
Livestock (cattle for slaughter and cut meat) (under "biological assets")	Sales Comparison Approach: the valuation model is based on selling price of livestock of similar age, weight, breed and genetic make-up (Level 3).	The unobservable inputs are age, average weight and breed.
Harvested crops – sold as fresh fruit (under "revenue" and "cost of sales")	The fair values of harvested crops are based on the most reliable estimate of selling prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the fresh fruit, reduced by costs to sell (Level 3).	The unobservable input is the estimated pineapple selling price per ton specific for fresh products.
Harvested crops – used in processed products (under "revenue" and "cost of sales")	The fair values of harvested crops are based on the most reliable estimate of market prices, in both local and international markets at the point of harvest. The market price is derived from average sales price of the processed product reduced by costs to sell (concentrates, pineapple beverages, sliced pineapples, etc.) and adjusted for margin associated to further processing (Level 3).	The unobservable input is the estimated pineapple selling price and gross margin per ton specific for processed products.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 34. DETERMINATION OF FAIR VALUES (CONT'D)

### Other non-financial assets (cont'd)

Assets	Valuation technique	Significant unobservable inputs
Unharvested agricultural produce – fruits growing on the bearer plants (under “biological assets”)	The growing produce are measured at fair value from the time of maturity of the bearer plant until harvest. Management used future selling prices and gross margin of finished goods, adjusted to remove the margin associated to further processing, less future growing costs applied to the estimated volume of harvest as the basis of fair value.	<p>The unobservable inputs are expected selling price and gross margin for harvested produce while key assumptions for the fair value of unharvested agricultural produce include expected selling prices, gross margin, estimated tonnage of harvests and future growing costs.</p> <p>The unobservable inputs are estimated pineapple selling price and gross margin per ton for fresh and processed products, estimated volume of harvest and future growing costs.</p>

Significant increase (decrease) in the significant unobservable inputs of freehold land, livestock, harvested crops sold as fresh fruit and harvested crop sold used in processed products would result in higher (lower) fair values. Significant increase (decrease) in the estimated future pineapple selling price, gross margin per ton and estimated volume of harvest would result in higher (lower) fair value of growing produce, while significant increase (decrease) in the future growing costs would result in lower (higher) fair value.

## 35. COMMITMENTS

### Purchase commitments

The Group has entered into non-cancellable agreements with growers, co-packers, packaging suppliers and other service providers with commitments generally ranging from one year to ten years, to purchase certain quantities of raw products, including fruit, vegetables, tomatoes, packaging services and ingredients.

At the reporting date, the Group have commitments for future minimum payments under non-cancellable agreements as follows:

	Group	
	30 April 2024 US\$'000	30 April 2023 US\$'000
Within one year	357,557	414,042
After one year but within five years	311,154	308,337
After five years	431,520	325,056
	<u>1,100,231</u>	<u>1,047,435</u>

### Future capital expenditure

	Group	
	30 April 2024 US\$'000	30 April 2023 US\$'000
<b>Capital expenditure not provided for in the financial statements</b>		
– approved by Directors and contracted for	6,864	33,769
– approved by Directors but not contracted for	23,461	29,625
	<u>30,325</u>	<u>63,394</u>



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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 36. CONTINGENCIES

### *Legal cases*

The Group is the subject of, or a party to, various suits and pending or threatened litigation. While it is not feasible to predict or determine the ultimate outcome of these matters, the Group believes that none of these legal proceedings will have a material adverse effect on its financial position.

### **Source of estimation uncertainty**

The Group, in the ordinary course of business, sets up appropriate provisions for its present legal or constructive obligations, if any, in accordance with its policies on provisions. In recognizing and measuring provisions, management takes risk and uncertainties into account.

As at 30 April 2024, the Group is involved in various legal proceedings and regulatory assessments, and management believes that these proceedings will not have a material effect on the consolidated financial statements.

The Group, in consultation with its external and internal legal and tax counsels, believe that its position on these assessments are consistent with relevant laws and believe that these proceedings will not have a material adverse effect on the consolidated financial statements. However, it is possible that future results of operations could be materially affected by changes in the estimates or the effectiveness of management's strategies relating to these proceedings. As at 30 April 2024, management has assessed that the probable cash outflow to settle these assessments is not material.

As of 28 April 2024, provision for retained liabilities arising from workers' compensation claims amounted to US\$16.9 million, US\$16.2 million of which is noncurrent (30 April 2023: US\$14.8 million, US\$13.3 million of which is noncurrent); 1 May 2022: US\$17.8 million, US\$14.6 million of which is noncurrent (Note 19).

## 37. RELATED PARTIES

### *Related party transactions*

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

All publicly-listed entities, including the Company, have Material Related Party Transaction Policies containing the approval requirements and limits on amounts and extent of related party transactions in compliance with the requirements under the Revised SRC Rule 68 and SEC Memorandum Circular 10, series of 2019.

Other than those disclosed elsewhere in the financial statements, there are no other significant transactions with related parties.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 37. RELATED PARTIES (CONT'D)

### *Related party transactions (cont'd)*

Group	Category/Transaction	Year	Amount of the transaction US\$'000	Outstanding balance		Terms	Conditions
				Due from Related Parties*	Due to Related Parties** US\$'000		
<b>Under Common Control</b>							
•	Shared IT services	<b>2024</b>	<b>109</b>	<b>254</b>	–	Due and non-interest bearing	Unsecured; no impairment
		2023	98	60	–		
		2022	112	41	–		
•	Sale of apple juice concentrate /materials	<b>2024</b>	<b>81</b>	<b>21</b>	–	Due and non-interest bearing	Unsecured; no impairment
		2023	15	8	–		
		2022	12	–	–		
•	Inventory count shortage	<b>2024</b>	<b>38</b>	–	–	Due and non-interest bearing	Unsecured; no impairment
		2023	–	–	–		
		2022	–	–	–		
•	Sale of Raw Materials	<b>2024</b>	–	–	–		
		2023	–	–	(4)		
		2022	48	–	(68)		
•	Purchases	<b>2024</b>	<b>338</b>	–	<b>(180)</b>	Due and non-interest bearing	Unsecured
		2023	119	5	(21)		
		2022	122	5	(11)		
•	Tollpack fees	<b>2024</b>	–	–	–	Due and non-interest bearing	Unsecured
		2023	–	–	–		
		2022	12	58	–		

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 37. RELATED PARTIES (CONT'D)

### Related party transactions (cont'd)

Group	Category/Transaction	Year	Amount of the transaction US\$'000	Outstanding balance		Terms	Conditions
				Due from Related Parties*	Due to Related Parties**		
<b>Under Common Control</b>							
–	Security deposit	<b>2024</b>	–	–	–	Due and	Unsecured
		2023	25	–	–	demandable;	
		2022	7	–	–	non-interest bearing	
<b>Other Related Parties</b>							
–	Management fees from DMPI retirement fund	<b>2024</b>	<b>4</b>	<b>1</b>	<b>(2)</b>	Due and	Unsecured;
		2023	4	–	2	demandable;	no
		2022	53	7	2	non-interest bearing	impairment
–	Rental to DMPI Retirement	<b>2024</b>	<b>1,915</b>	–	<b>(705)</b>	Due and	Unsecured
		2023	1,851	–	(174)	demandable;	
		2022	1,837	–	(362)	non-interest bearing	
–	Rental to NAI Retirement	<b>2024</b>	<b>651</b>	–	<b>(232)</b>	Due and	Unsecured
		2023	629	–	(57)	demandable;	
		2022	652	–	(121)	non-interest bearing	
–	Rental to DMPI Provident Fund	<b>2024</b>	–	–	–	Due and	Unsecured
		2023	6	–	–	demandable;	
		2022	7	–	–	non-interest bearing	
–	Cash advances NAI	<b>2024</b>	<b>5,996</b>	–	<b>(5,996)</b>	Short-term;	Unsecured;
		2023	–	–	–	Non-interest bearing	no
		2022	1,261	1,261	–	bearing	impairment
–	Cash advances Bluebell Holdings Limited	<b>2024</b>	<b>19,000</b>	–	<b>(19,000)</b>	Due and	Unsecured
		2023	–	–	–	demandable;	
		2022	–	–	–	Non-interest bearing	
–	Cash advances Aviemore Ltd	<b>2024</b>	<b>12,639</b>	–	<b>(12,639)</b>	Due and	Unsecured
		2023	–	–	–	demandable;	
		2022	–	–	–	Interest bearing	
		<b>2024</b>		<b>276</b>	<b>(38,754)</b>		
		2023		73	(254)		
		2022		1,372	(560)		

\* included as part of trade and other receivables excluding long-term loans receivable

\*\* included as part of trade and other payables

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 37. RELATED PARTIES (CONT'D)

### Related party transactions (cont'd)

Company		Outstanding balance				
Category/Transaction	Year	Amount of the transaction US\$'000	Due from Related Parties* US\$'000	Due to Related Parties** US\$'000	Terms	Conditions
<b>Subsidiaries</b>						
– Dividend income	2024	18,994	–	–	Due and demandable; non-interest bearing	Unsecured; no impairment
	2023	88,503	–	–		
	2022	33,519	–	–		
– Reimbursement of expenses	2024	63,909	27,416	–	Due and demandable; non-interest bearing	Unsecured; no impairment
	2023	136,439	26,400	–		
	2022	7,317	84,229	–		
– Cash advance	2024	63,788	–	(170,583)	Due and demandable; both interest/noninterest bearing	Unsecured
	2023	76,517	–	(106,796)		
	2022	5,277	–	(30,278)		
– Management fees payable to subsidiaries	2024	267	–	(1,361)	Due and demandable; non-interest bearing	Unsecured
	2023	565	–	(1,093)		
	2022	577	–	(528)		
– Cash advances Aviemore Ltd	2024	12,639	–	(12,639)	Due and demandable; Interest bearing	Unsecured
	2023	–	–	–		
	2022	–	–	–		
<b>Joint Venture</b>						
– Cash advance	2024	–	–	–	Due and demandable; non-interest bearing	Unsecured; no impairment
	2023	185	4,377	–		
	2022	595	2,835	–		
	<b>2024</b>	<b>–</b>	<b>27,416</b>	<b>(184,583)</b>		
	<b>2023</b>	<b>–</b>	<b>30,777</b>	<b>(107,889)</b>		
	<b>2022</b>	<b>–</b>	<b>87,064</b>	<b>(30,806)</b>		

\* included as part of trade and other receivables excluding long-term loans receivable and advances to joint venture

\*\* included as part of trade and other payables

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 37. RELATED PARTIES (CONT'D)

### *Related party transactions (cont'd)*

The transactions with related parties are undertaken on an arm's length basis and on normal commercial terms consistent with the Group's usual business practices and policies and are carried out based on terms agreed between the parties. Pricing for the sales of products are market driven, less certain allowances. For purchases, the Group's policy is to solicit competitive quotations. Purchases are normally awarded based on the best products and/or services on the best terms. In determining whether the price and terms offered by vendors, including related parties, are fair and reasonable, factors such as, but not limited to, delivery schedules, specification compliance, track record, experience and expertise, and where applicable, preferential rates, rebates or discounts accorded for bulk purchases, will also be taken into account.

Except for transactions identified in the previous section as interest-bearing, outstanding balances at financial reporting date are unsecured, interest-free and settlement occurs in cash and are collectible or payable on demand. For the years ended 30 April 2024 and 2023, the Group has not made any provision for doubtful accounts relating to amounts owed by related parties.

As discussed in Note 18, the Company extended a loan to DMFHII that was used to finance DMFHII's purchase of DMFI's Second Lien term loans. The loan was converted into ordinary shares in DMPLFL in May 2020.

### *Key management personnel compensation*

Key management personnel of the Group are those persons having authority and responsibility for planning, directing and controlling the activities of the Group. The Directors of the Company and key executive officers (excluding executive directors) are considered as key management personnel of the Group.

The key management personnel compensation is as follows:

	← Group →			← Company →		
	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000	Year ended 30 April 2022 US\$'000	Year ended 30 April 2024 US\$'000	Year ended 30 April 2023 US\$'000	Year ended 30 April 2022 US\$'000
<b>Directors:</b>						
Fees and remuneration	5,856	7,576	5,930	5,058	6,673	5,007
<b>Key executive officers (excluding Directors):</b>						
Short-term employee benefits	5,233	5,056	4,625	2,819	4,168	3,525
Post-employment benefits	29	28	27	–	–	–

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 38. NON-CONTROLLING INTEREST IN SUBSIDIARIES

The following table summarises the information relating to the Group's subsidiaries with shareholder/s with material non-controlling interests, based on their respective financial statements prepared in accordance with IFRS, modified for fair value adjustments on acquisition and differences in Group's accounting policies.

	30 April 2024 US\$'000	30 April 2023 US\$'000	30 April 2022 US\$'000
<b>DMPLFL</b>			
Ownership interests held by non-controlling interests	6.43%	6.43%	6.43%
Revenue	1,737,342	1,733,102	1,654,913
Profit	(118,641)	(2,942)	45,818
Other comprehensive income	12,375	6,777	5,031
<b>Total comprehensive income</b>			
Attributable to non-controlling interests:			
– Profit	(7,628)	(189)	2,946
– Other comprehensive income	796	436	323
<b>Total comprehensive income</b>	(6,832)	247	3,269
Noncurrent assets	1,219,310	1,202,400	1,119,963
Current assets	1,123,146	1,135,911	727,810
Noncurrent liabilities	(1,244,148)	(838,835)	(678,406)
Current liabilities	(387,733)	(682,635)	(356,362)
<b>Net assets</b>	710,575	816,841	813,005
<b>Net assets attributable to non-controlling interests</b>	45,685	52,518	52,271
Cash flows provided by operating activities	180,780	(217,687)	54,848
Cash flows provided by (used in) provided by investing activities	(36,950)	(127,133)	(31,998)
Cash flows used in financing activities, before dividends to non-controlling interests	(147,000)	349,267	(24,471)
Currency realignment	(71)	43	(149)
<b>Net increase (decrease) in cash and cash equivalents</b>	(3,241)	4,490	(1,770)

On 15 May 2020, the Company increased its effective stake in DMPLFL after converting its long-term receivable from DMFHL into equity investment (Note 6).



# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 38. NON-CONTROLLING INTEREST IN SUBSIDIARIES (CONT'D)

	30 April 2024 US\$'000	30 April 2023 US\$'000
<b>DMPI</b>		
Ownership interests held by non-controlling interests	10.73%	13%
Revenue	691,934	739,026
Profit	46,590	66,455
Other comprehensive income	(750)	8,441
<b>Total comprehensive income</b>		
Attributable to non-controlling interests:		
– Profit	4,945	8,639
– Other comprehensive income	93	1,097
<b>Total comprehensive income</b>	5,038	9,736
Noncurrent assets	495,100	492,792
Current assets	560,959	462,949
Noncurrent liabilities	(226,907)	(94,274)
Current liabilities	(573,076)	(628,283)
<b>Net assets</b>	256,076	233,184
Senior perpetual capital securities (non-controlling interest) – See Note 6	(66,083)	–
<b>Net assets excluding senior perpetual capital securities</b>	189,993	233,184
<b>Net assets attributable to non- controlling interests excluding senior perpetual capital securities</b>	20,386	30,314
Cash flows provided by operating activities	86,081	41,112
Cash flows used in investing activities	(147,687)	(183,556)
Cash flows provided by used in financing activities, before dividends to non-controlling interests	54,556	137,502
Currency realignment	1,603	45
<b>Net decrease in cash and cash equivalents</b>	(5,447)	(4,897)

In relation to the sale of 12% stake in DMPI, the Group recognized non-controlling interest amounting to US\$26.4 million, representing 12% of the net asset value of DMPI as at 30 April 2020 (Note 6).

On 16 December 2020, additional 1% stake was sold to SEA Diner. The increase in ownership interest of SEA Diner in DMPI resulted to an increase in equity reserve amounting to US\$9.3 million (Note 6).

On 4 April 2024, DMPI redeemed 2.54% of its shares owned by SEA Diner (Note 6).

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 39. SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

The changes in liabilities arising from financing activities of the Group for the year ended 30 April 2024, 2023 and 2022 are as follows:

	Note	1 May 2023 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Foreign exchange movement US\$'000	Reclassifi- cation and others US\$'000	30 April 2024 US\$'000
<b>Group</b>								
<b>Fiscal Year 2024</b>								
Current interest-bearing loans and borrowings	18	820,053	2,858,693	(3,009,649)	–	(17,886)	267,517	918,728
Noncurrent interest-bearing loans and borrowings	18	1,453,300	1,903,274	(1,710,594)	–	(2,849)	(265,816)	1,377,315
Lease liabilities	23	100,096	–	(38,242)	6,158	(1,643)	25,050	91,419
Accrued interest payable	22	10,441	–	(190,705)	195,074	(122)	–	14,688
Derivative liabilities	19, 22	6,650	–	–	–	–	(3,884)	2,766
Total liabilities from financing activities		<u>2,390,540</u>	<u>4,761,967</u>	<u>(4,949,190)</u>	<u>201,232</u>	<u>(22,500)</u>	<u>22,867</u>	<u>2,404,916</u>

	Note	1 May 2022 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Foreign exchange movement US\$'000	Reclassifi- cation and others US\$'000	30 April 2023 US\$'000
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### Group

#### Fiscal Year 2023

Current interest-bearing loans and borrowings	18	338,294	3,485,753	(3,343,872)	–	(11,069)	350,947	820,053
Noncurrent interest-bearing loans and borrowings	18	1,229,072	1,261,200	(688,701)	–	(8,729)	(339,542)	1,453,300
Lease liabilities	23	121,320	–	(42,691)	6,615	(3,134)	17,986	100,096
Accrued interest payable	22	34,122	–	(144,006)	120,361	(36)	–	10,441
Derivative liabilities	19, 22	7,896	–	–	–	–	(1,246)	6,650
Total liabilities from financing activities		<u>1,730,704</u>	<u>4,746,953</u>	<u>(4,219,270)</u>	<u>126,976</u>	<u>(22,968)</u>	<u>28,145</u>	<u>2,390,540</u>

	Note	1 May 2021 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Foreign exchange movement US\$'000	Reclassifi- cation and others US\$'000	30 April 2022 US\$'000
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### Group

#### Fiscal Year 2022

Current interest-bearing loans and borrowings	18	263,625	2,235,913	(2,170,734)	–	(13,081)	22,571	338,294
Noncurrent interest-bearing loans and borrowings	18	1,022,118	612,200	(376,300)	–	(15,717)	(13,229)	1,229,072
Lease liabilities	23	128,803	–	(38,870)	7,534	(4,061)	27,914	121,320
Accrued interest payable	22	30,843	–	(89,359)	92,690	(52)	–	34,122
Derivative liabilities	19, 22	–	–	–	–	–	7,896	7,896
Total liabilities from financing activities		<u>1,445,389</u>	<u>2,848,113</u>	<u>(2,675,263)</u>	<u>100,224</u>	<u>(32,911)</u>	<u>45,152</u>	<u>1,730,704</u>

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 39. SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION (CONT'D)

	Note	1 May 2023 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Reclassifi- cation and others US\$'000	30 April 2024 US\$'000
<b>Company</b>							
<b>Fiscal Year 2024</b>							
Current interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	324,898	216,600	(299,538)	–	249,052	491,012
Noncurrent interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	241,959	50,000	–	–	(248,233)	43,726
Accrued interest payable	22	3,228	–	(40,850)	42,330	–	4,708
Total liabilities from financing activities		570,085	266,600	(340,388)	42,330	819	539,446

	Note	1 May 2022 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Reclassifi- cation and others US\$'000	30 April 2023 US\$'000
<b>Company</b>							
<b>Fiscal Year 2023</b>							
Current interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	170,571	98,500	(168,071)	–	223,898	324,898
Noncurrent interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	434,587	30,000	–	–	(222,628)	241,959
Accrued interest payable	22	3,434	–	(28,932)	28,726	–	3,228
Total liabilities from financing activities		608,592	128,500	(197,003)	28,726	1,270	570,085

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 39. SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION (CONT'D)

	Note	1 May 2021 US\$'000	Cash inflows US\$'000	Cash outflows US\$'000	Accrued interest but not yet paid US\$'000	Reclassifi- cation and others US\$'000	30 April 2022 US\$'000
<b>Company</b>							
<b>Fiscal Year 2022</b>							
Current interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	69,810	168,000	(89,810)	–	22,571	170,571
Noncurrent interest-bearing loans and borrowings, excluding obligations under finance leases and hire purchase contracts	18	293,561	165,000	–	–	(23,974)	434,587
Accrued interest payable	22	2,341	–	(11,004)	12,097	–	3,434
Total liabilities from financing activities		365,712	333,000	(100,814)	12,097	(1,403)	608,592

Reclassification and others include the effect of reclassification of noncurrent portion of interest-bearing loans and borrowings to current due to the passage of time, deferred financing costs, and fair value adjustments of hedge contracts. This also include additions and terminations of lease liabilities.

## 40. COMPARATIVE INFORMATION

During the year, the Group restated the classification of its loans and borrowings to reflect more appropriately the expected settlement period of its ABL, and the classification of certain noncurrent financial assets carried at FVOCI to reflect the noncurrent nature of their investment tenure. Comparative amounts in the statement of financial position were restated for consistency. The amounts are reclassifications within the statement of financial position, and the effects of the reclassification are summarised as follows.

### Statement of financial position

	Note	Year ended 30 April 2023 (US\$'000)	Reclassi- fication (US\$'000)	Year ended 30 April 2023 (US\$'000) Restated
<b>Noncurrent assets</b>				
Other noncurrent assets – Financial assets carried at FVOCI	10	42,250	613	42,863
<b>Current assets</b>				
Prepaid expenses and other current assets – Others	14	59,667	(613)	59,054
<b>Noncurrent liabilities</b>				
Loans and borrowings	18	994,477	458,823	1,453,300
<b>Current liabilities</b>				
Loans and borrowings	18	1,278,876	(458,823)	820,053

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 30 APRIL 2024

## 41. SUBSEQUENT EVENTS

In May 2024, the Group formalized a plan to sell the real estate at Toppenish and Markesan plant with carrying value of approximately US\$8.0 million. These assets will be classified as assets-held-for-sale in the consolidated balance sheet with effect from the 1<sup>st</sup> quarter until sold.

In August 2024, Del Monte Foods Corporation II Inc (“DMFC”), a subsidiary within DMFHL, entered into a new two-step financing commitment (the “DMFC-ABL”) with its ABL lenders and certain other lenders. The DMFC-ABL allows DMFC to borrow up to US\$210.0 million additional monies in step-one, and incremental borrowings of up to US\$30.0 million in a new facility step-two. The commitment also lacks financial covenants that could lead to default, but failing to meet milestones will necessitate governance changes.

# STATISTICS OF ORDINARY SHAREHOLDERS

AS AT 8 JULY 2024

## ORDINARY SHARES

Authorized Share Capital	:	US\$30,000,000
Issued and Fully Paid-up Capital (including Treasury Shares)	:	US\$19,449,358
Issued and Fully Paid-up Capital (excluding Treasury Shares)	:	US\$19,163,646
Number of Shares Issued (including Treasury Shares)	:	1,944,935,826
Number of Shares Issued (excluding Treasury Shares)	:	1,943,960,024
Number of Treasury Shares held	:	975,802
Number of Subsidiary Holdings held	:	Nil
Class of Shares	:	Ordinary shares of US\$0.01 each, with each ordinary shares entitled to one vote

Percentage of the aggregate number of Treasury Shares and Subsidiary Holdings held against the total number of issued ordinary shares: 0.05%

## DISTRIBUTION OF SHAREHOLDINGS

SIZE OF SHAREHOLDINGS	NO. OF SHAREHOLDERS	%	NO. OF SHARES	%
1 – 99	60	0.83	2,102	0.00
100 – 1,000	175	2.42	94,760	0.01
1,001 – 10,000	5,271	72.80	14,258,800	0.73
10,001 – 1,000,000	1,688	23.31	123,616,788	6.36
1,000,001 AND ABOVE	46	0.64	1,805,987,574	92.90
<b>TOTAL</b>	<b>7,240</b>	<b>100.00</b>	<b>1,943,960,024</b>	<b>100.00</b>

## TWENTY LARGEST SHAREHOLDERS

NO.	NAME	NO. OF SHARES	%
1	NUTRIASIA PACIFIC LIMITED	1,196,539,958	61.55
2	HSBC (SINGAPORE) NOMINEES PTE. LTD.	191,790,120	9.87
3	LEE PINEAPPLE COMPANY PTE. LTD.	106,854,000	5.50
4	BNP PARIBAS NOMINEES SINGAPORE PTE. LTD.	57,979,932	2.98
5	RAFFLES NOMINEES (PTE.) LIMITED	48,169,136	2.48
6	DBS NOMINEES (PRIVATE) LIMITED	26,240,478	1.35
7	GOVERNMENT SERVICE INSURANCE SYSTEM	15,957,937	0.82
8	CITIBANK NOMINEES SINGAPORE PTE. LTD.	14,936,208	0.77
9	WEE POH CHAN PHYLLIS	14,625,500	0.75
10	BDO SECURITIES CORPORATION	10,617,085	0.55
11	UNITED OVERSEAS BANK NOMINEES (PRIVATE) LIMITED	9,217,080	0.47
12	COL FINANCIAL GROUP, INC.	9,106,427	0.47
13	MAYBANK SECURITIES PTE. LTD.	7,927,295	0.41
14	JOSELITO JR. DEE CAMPOS	7,621,466	0.39
15	PHILLIP SECURITIES PTE. LTD.	7,417,337	0.38
16	UOB KAY HIAN PRIVATE LIMITED	4,962,120	0.26
17	BANCO DE ORO – TRUST BANKING GROUP	4,845,876	0.25
18	TIGER BROKERS (SINGAPORE) PTE. LTD.	4,836,400	0.25
19	G.D. TAN & COMPANY, INC.	4,558,375	0.23
20	ABN AMRO CLEARING BANK N.V.	4,432,372	0.23
<b>TOTAL</b>		<b>1,748,635,102</b>	<b>89.96</b>



# SUBSTANTIAL ORDINARY SHAREHOLDERS

AS RECORDED IN THE REGISTER OF SUBSTANTIAL SHAREHOLDERS AS AT 8 JULY 2024

Name of Shareholders	Direct Interest		Deemed Interest		Total Interest	
	Number of Shares	% <sup>(1)</sup>	Number of Shares	% <sup>(1)</sup>	Number of Shares	% <sup>(1)</sup>
Bluebell Group Holdings Limited	189,736,540 <sup>(2)</sup>	9.76	–	–	189,736,540	9.76
Golden Sunflower International Limited	–	–	189,736,540 <sup>(2)</sup>	9.76	189,736,540	9.76
Mr. Joselito D. Campos, Jr.	7,621,466	0.39	1,386,276,498 <sup>(2)(3)</sup>	71.31	1,393,897,964	71.70
NutriAsia Pacific Limited	1,196,539,958	61.55	–	–	1,196,539,958	61.55
NutriAsia, Inc.	–	–	1,196,539,958 <sup>(4)</sup>	61.55	1,196,539,958	61.55
NutriAsia Holdings Limited	–	–	1,196,539,958 <sup>(5)</sup>	61.55	1,196,539,958	61.55
Golden Chamber Investment Limited	–	–	1,196,539,958 <sup>(5)</sup>	61.55	1,196,539,958	61.55
Star Orchid Limited	–	–	1,196,539,958 <sup>(5)</sup>	61.55	1,196,539,958	61.55
Well Grounded Limited	–	–	1,196,539,958 <sup>(5)</sup>	61.55	1,196,539,958	61.55
HSBC Trustee (Hong Kong) Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
HSBC International Trustee Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
HSBC International Trustee (Holdings) Pte. Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
The Hongkong and Shanghai Banking Corporation Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
HSBC Asia Holdings Limited	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
HSBC Holdings plc	–	–	1,386,276,498 <sup>(6)</sup>	71.31	1,386,276,498	71.31
Lee Pineapple Company (Pte.) Limited	106,854,000	5.50	–	–	106,854,000	5.50
Lee Foundation	–	–	106,854,000 <sup>(7)</sup>	5.50	106,854,000	5.50

## PERCENTAGE OF SHAREHOLDINGS IN PUBLIC'S HAND

Based on the information provided, to the best knowledge of the Directors and Substantial Shareholders of the Company, approximately 22.3% of the Company's Shares are held in the hands of the public. Accordingly, the Company has complied with Rule 723 of the Listing Manual of the SGX-ST.

Notes:

- (1) The percentage of issued capital is calculated based on 1,943,960,024 Shares (being 1,944,935,826 Shares excluding 975,802 Treasury Shares) and there are no subsidiary holdings.
- (2) Bluebell Group Holdings Limited ("**BGHL**") is wholly owned by Golden Sunflower International Limited ("**GSIL**"). GSIL is therefore deemed interested in the Shares of the Company held by BGHL.  
GSIL is wholly owned by the Twin Palms Pacific Trust ("**TPP Trust**"), of which HSBC Trustee (Hong Kong) Limited ("**HKL**") is the trustee. The beneficiaries of the TPP Trust are Mr. Joselito D. Campos, Jr. ("**JDC**") and his children. JDC is therefore deemed interested in the Shares held by BGHL. The 189,736,540 Shares are held in nominee by HSBC (Singapore) Nominees Pte. Ltd.
- (3) NutriAsia Pacific Limited ("**NPL**") is a substantial and controlling shareholder of the Company, holding 1,196,539,958 Shares in the Company. JDC and his family have beneficial interests in NPL (through Golden Chamber Investment Limited ("**GCIL**") and Star Orchid Ltd. ("**SOL**") which hold trusts in which they are beneficiaries). JDC is therefore deemed interested in the Shares held by NPL.
- (4) NutriAsia, Inc. ("**NI**") owns 57.8% of NutriAsia Holdings Limited ("**NHL**"), which in turn owns 100% of NPL. NI is therefore deemed to be interested in the Shares held by NPL.
- (5) NPL is wholly owned by NHL. NHL is therefore deemed interested in the Shares held by NPL.  
NHL is in turn majority owned by NI (57.8%) and partly owned by Well Grounded Limited ("**WGL**") (42.2%). NI and WGL are therefore deemed interested in the Shares held by NPL.  
NI is in turn majority owned by GCIL (65.4%) and WGL is in turn wholly owned by SOL. GCIL and SOL are therefore deemed interested in the Shares held by NPL.
- (6) GCIL and GSIL are owned by the TPP Trust and SOL is wholly owned by The Star Orchid Trust, for which HKL acts as trustee for both trusts. HKL is therefore deemed interested in the Shares held by NPL and BGHL. The beneficiaries of the Star Orchid Trust are beneficially owned by the Campos family.  
HKL is wholly owned by HSBC International Trustee Limited. HSBC International Trustee Limited is therefore deemed interested in the Shares held by NPL and BGHL.  
HSBC International Trustee Limited is wholly owned by HSBC International Trustee (Holdings) Pte. Limited. HSBC International Trustee (Holdings) Pte. Limited is therefore deemed interested in the Shares held by NPL and BGHL.  
HSBC International Trustee (Holdings) Pte. Limited is wholly owned by The Hongkong and Shanghai Banking Corporation Limited. The Hongkong and Shanghai Banking Corporation Limited is therefore deemed interested in the Shares held by NPL and BGHL.  
The Hongkong and Shanghai Banking Corporation Limited is wholly owned by HSBC Asia Holdings Limited. HSBC Asia Holdings Limited is therefore deemed interested in the Shares held by NPL and BGHL.  
HSBC Asia Holdings Limited is wholly owned by HSBC Holdings plc. HSBC Holdings plc is therefore deemed interested in the Shares held by NPL and BGHL.
- (7) Lee Foundation, by virtue of its not less than 20% interest in Lee Pineapple Company (Pte.) Limited, had a deemed interest in the Company's Shares in which Lee Pineapple Company (Pte.) Limited had a direct or deemed interest.

# INTERESTED PERSON TRANSACTIONS

FOR THE YEAR ENDED 30 APRIL 2024

The aggregate value of IPT conducted pursuant to shareholders' mandate obtained in accordance with Chapter 9 of the Singapore Exchange's Listing Manual was as follows:

In US\$'000

Name of Interested Person	Nature of Relationship	Aggregate value of all IPTs (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all IPTs conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than S\$100,000)	
		FY2024	FY2023	FY2024	FY2023
NutriAsia, Inc.	Affiliate of the Company	–	–	6,562	233
Bluebell Group Holdings Limited	Affiliate of the Company	–	–	19,000	–
Aviemoire Ltd.	Affiliate of the Company	–	–	12,639	–
DMPI Retirement Fund	Retirement Fund of Subsidiary's Employees	–	–	1,919	1,878
NutriAsia, Inc. Retirement Fund	Retirement Fund of Affiliate's Employees	–	–	651	636
<b>Aggregate Value</b>		<b>–</b>	<b>–</b>	<b>40,771</b>	<b>2,747</b>

# PROFORMA GROUP FINANCIAL INFORMATION\*

FOR THE YEAR ENDED 30 APRIL 2024

(Amounts in Singapore Dollars)

	Year ended 30 April 2024 S\$'000	Year ended 30 April 2023 S\$'000	Year ended 30 April 2022 S\$'000
Revenue	3,253,158	3,317,199	3,161,816
Cost of sales	(2,690,949)	(2,485,618)	(2,321,229)
<b>Gross Profit</b>	<b>562,209</b>	<b>831,581</b>	<b>840,587</b>
Distribution and selling expenses	(301,966)	(314,103)	(299,427)
General and administrative expenses	(188,968)	(164,858)	(174,570)
Other (expenses) income – net	(10,972)	(16,151)	(5,748)
<b>Results from operating activities</b>	<b>60,303</b>	<b>336,469</b>	<b>360,842</b>
Finance income	17,652	19,581	7,021
Finance expenses	(278,144)	(295,730)	(152,154)
Net finance expense	(260,492)	(276,149)	(145,133)
Share in loss of joint ventures, net of tax	(1,423)	(2,036)	(6,688)
<b>(Loss) profit before taxation</b>	<b>(201,612)</b>	<b>58,284</b>	<b>209,021</b>
Tax credit (expense) – net	24,801	(23,519)	(53,055)
<b>(Loss) profit for the year/period</b>	<b>(176,811)</b>	<b>34,765</b>	<b>155,966</b>
<b>(Loss) profit attributable to:</b>			
Non-controlling interests	(3,741)	11,546	20,924
Owners of the Company	(173,070)	23,220	135,042

\* Basis of presentation of Proforma Group Financial Information.

The audited financial statements of the Group are expressed in United States dollars (US\$).

Given the Company's listing on the SGX-ST, for the convenience of certain readers, the above financial information for the years 2024, 2023 and 2022 are presented in Singapore dollars (S\$) obtained by measurement of the S\$ figures using the exchange rate of S\$1.34, S\$1.37 and S\$1.35, respectively.

Such translations should not be construed as a representation that the US\$ amounts have been or could be converted into S\$ at this or any other rates. In addition, the above financial information does not form part of the audited financial statements of the Group.

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# CORPORATE INFORMATION

## BOARD OF DIRECTORS

**Mr. Rolando C. Gapud**  
*Executive Chairman*

**Mr. Joselito D. Campos, Jr.**  
*Executive Director*

**Mrs. Jeanette Beatrice C. Naughton**  
*Alternate Director to Mr. Campos*

**Mr. Edgardo M. Cruz, Jr.**  
*Executive Director*

**Mr. Benedict Kwek Gim Song**  
*Lead Independent Director*

**Mr. Godfrey E. Scotchbrook**  
*Independent Director*

**Dr. Emil Q. Javier**  
*Independent Director*

**Mrs. Yvonne Goh**  
*Independent Director*

## AUDIT AND RISK COMMITTEE

**Mr. Benedict Kwek Gim Song**  
*Chairman*

**Mr. Godfrey E. Scotchbrook**  
*Member*

**Dr. Emil Q. Javier**  
*Member*

**Mrs. Yvonne Goh**  
*Member*

## NOMINATING AND GOVERNANCE COMMITTEE

**Mrs. Yvonne Goh**  
*Chairperson*

**Mr. Benedict Kwek Gim Song**  
*Member*

**Mr. Godfrey E. Scotchbrook**  
*Member*

**Dr. Emil Q. Javier**  
*Member*

**Mr. Rolando C. Gapud**  
*Member*

**Mr. Edgardo M. Cruz, Jr.**  
*Member*

## REMUNERATION AND SHARE OPTION COMMITTEE

**Mr. Godfrey E. Scotchbrook**  
*Chairman*

**Mr. Benedict Kwek Gim Song**  
*Member*

**Dr. Emil Q. Javier**  
*Member*

**Mrs. Yvonne Goh**  
*Member*

## EXECUTIVE OFFICERS

**Mr. Joselito D. Campos, Jr.**  
*Managing Director and Chief Executive Officer*

**Mr. Luis F. Alejandro**  
*Chief Operating Officer*

**Mr. Ignacio C. O. Sison**  
*Chief Corporate Officer*

**Mr. Parag Sachdeva**  
*Chief Financial Officer*

**Mr. Antonio E. S. Ungson**  
*Chief Legal Counsel, Chief Compliance Officer and Company Secretary*

**Mr. Ruiz G. Salazar**  
*Chief Human Resource Officer*

## COMPANY SECRETARY

**Mr. Antonio E. S. Ungson**  
2/F JY Campos Centre  
9th Avenue corner 30th Street  
Bonifacio Global City  
Taguig City 1634  
Philippines  
Tel : +632 8856 2888  
Fax: +632 8856 2628

## AUDITORS

**Ernst & Young LLP**  
One Raffles Quay  
North Tower, Level 18  
Singapore 048583  
Partner in-charge: Alvin Phua  
(Date of appointment: since financial year ended 30 April 2024)

**SyCip Gorres Velayo & Co.\***  
(A member firm of Ernst & Young)  
6760 Ayala Avenue  
1226 Makati City  
Philippines  
Partner in-charge: Johnny F. Ang  
(Date of appointment: since financial year ended 30 April 2022)  
\*SGV is the auditor for the Philippine SEC filings

## BANKERS

Australia and New Zealand Banking Group Limited  
BDO Unibank, Inc.  
Bank of Commerce  
Bank of the Philippine Islands  
CTBC Bank (Philippines) Corporation  
Coöperatieve Rabobank U.A.  
DBS Bank, Ltd.  
Development Bank of the Philippines  
Goldman Sachs Bank USA  
The Hongkong & Shanghai Banking Corporation  
JPMorgan Chase & Co.  
KEB Hana Bank  
Metropolitan Bank and Trust Company  
Mizuho Bank Ltd.  
Philippine Bank of Communications

Philippine National Bank  
Rizal Commercial Banking Corporation  
Robinsons Bank Corporation  
Standard Chartered Bank (Singapore) Limited  
UBS AG Singapore  
Union Bank of the Philippines  
Wealth Development Bank Corporation

## REGISTERED OFFICE

**Craigmuir Chambers**  
PO Box 71 Road Town, Tortola  
British Virgin Islands  
Tel : +284 494 2233  
Fax : +284 494 3547

## SINGAPORE SHARE TRANSFER AGENT

**Boardroom Corporate & Advisory Services Pte. Ltd.**  
1 Harbourfront Avenue  
Keppel Bay Tower #14-07  
Singapore 098632  
Tel: +65 6536 5355  
Fax: +65 6536 1360

## PHILIPPINES SHARE TRANSFER AGENT

**BDO Unibank, Inc.**  
Trust and Investments Group - Securities Services (Stock Transfer)  
46th Floor BDO Corporate Center  
Ortigas, East Tower  
12 ADB Avenue, Mandaluyong City  
Philippines  
Tel: +632 8878 4961  
Fax: +632 8878 4056

## BVI REGISTRAR AND SHARE TRANSFER OFFICE

**Nerine Trust Company (BVI) Limited**  
Nerine Chambers,  
PO Box 905, Quastisky Building  
Road Town, Tortola VG 1110,  
British Virgin Islands

## LISTING & TRADING SYMBOLS

Listed on 2 August 1999  
on the Singapore Exchange  
Listed on 10 June 2013  
on the Philippine Stock Exchange  
Bloomberg: DELM SP and DELM PM  
Reuters: DMPL.SI and DELM.PS

## FOR FURTHER INQUIRIES, PLEASE CONTACT:

**Investor Relations and Business Office**  
Ms. Jennifer Y. Luy  
DMPL Management Services Pte. Ltd.  
17 Bukit Pasoh Road  
Singapore 089831  
Tel : +65 6324 6822  
Fax : +65 6221 9477  
jluy@delmontepacific.com

**DEL MONTE PACIFIC LIMITED**

c/o 17 Bukit Pasoh Road, Singapore 089831

Tel +65 6324 6822 | Fax +65 6221 9477

Email: [jluy@delmontepacific.com](mailto:jluy@delmontepacific.com)

[www.delmontepacific.com](http://www.delmontepacific.com)