### **Frasers Hospitality Trust**

FRASERS
HOSPITALITY
TRUST

Privatisation by a wholly-owned subsidiary of Frasers Property Limited

13 Jun 2022



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This presentation should be read in conjunction with the joint announcement released by Frasers Property Hospitality Trust Holdings Pte. Ltd. (the "Offeror") and Frasers Hospitality Trust (a stapled group comprising of Frasers Hospitality Real Estate Investment Trust ("FH-REIT") and Frasers Hospitality Business Trust ("FH-BT")) ("FHT") on 13 June 2022 (in relation to the proposed privatisation of FHT via the acquisition by the Offeror of all the issued and paid-up stapled securities ("Stapled Securities") of FHT held by the stapled securityholders of FHT ("Stapled Securityholders") other than the Stapled Securities held by TCC Group Investments Limited and Frasers Property Limited ("FPL") and/or its subsidiaries (including the Offeror)) (the "Joint Announcement"). A copy of the Joint Announcement is available on http://www.sgx.com and the and the website of FHT.

All statements other than statements of historical facts included in this presentation are or may be forward-looking statements. Forward-looking statements include but are not limited to those using words such as "seek", "expect", "anticipate", "estimate", "believe", "intend", "project", "plan", "strategy", "forecast" and similar expressions or future or conditional verbs such as "will", "would", "should", "could", "may" and "might". Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of occupancy or property rental income, changes in operating expenses (including employee wages, benefits and training costs), governmental and public policy changes and the continued availability of financing in amounts and on terms necessary to support future business.

Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the FHT Managers' current view of future events, and the FHT Managers do not undertake to update publicly or revise any forward-looking statements or financial information contained in this presentation to reflect any change in the FHT Managers' expectations with regard thereto or any change in events, conditions or circumstances on which any such statement or information is based, subject to compliance with all applicable laws and regulations and/or the rules of the Singapore Exchange Securities Trading Limited ("SGX-ST") and/or any other regulatory or supervisory body or agency.

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This presentation has not been reviewed by the Monetary Authority of Singapore ("MAS").

Any discrepancies in the figures included herein between the listed amounts and total thereof are due to rounding.

The presentation is qualified in its entirety by, and should be read in conjunction with, the full text of the Joint Announcement. In the event of any inconsistency or conflict between the Joint Announcement and the information contained in this presentation, the Joint Announcement shall prevail. All capitalised terms not defined in this presentation shall have the meaning ascribed to them in the Joint Announcement.







#### **Transaction overview**

Offeror

- Frasers Property Hospitality Trust Holdings Pte. Ltd. (the "Offeror")
  - Wholly-owned subsidiary of Frasers Property Limited ("FPL")

Transaction Structure

- Privatisation of Frasers Hospitality Trust ("FHT"), to be effected through:
  - The proposed acquisition of all the issued stapled securities ("Stapled Securities") of FHT held by the stapled securityholders of FHT ("Stapled Securityholders") (other than the Stapled Securities held by (a) TCC Group Investments Limited ("TCC") and (b) FPL and/or its subsidiaries (including the Offeror) (collectively, the "Excluded Stapled Securityholders", and the Stapled Securityholders other than the Excluded Stapled Securityholders, the "Scheme Stapled Securityholders") (the "Scheme Stapled Securities") by the Offeror, by way of a trust scheme of arrangement (the "Scheme") in accordance with the Singapore Code on Take-overs and Mergers.

Scheme Consideration

- \$0.700 per Scheme Stapled Security ("Scheme Consideration"), entirely in cash
- The Offeror reserves the right to adjust the Scheme Consideration by reducing the Scheme Consideration, if and to the extent any distribution in excess of the Permitted Distributions (as defined below) is announced, declared, made or paid by the FHT Managers on or after the date of Implementation Agreement.

Permitted Distributions<sup>1</sup> FHT may declare, make or pay the distributions declared, paid or made or to be declared, paid or made by the FHT Managers in cash to the Stapled Securityholders in the ordinary course of business, in respect of the period from 1 Oct 2021 (the "Permitted Distributions Start Date") up to the day immediately before the date on which the Scheme becomes effective in accordance with its terms (the "Effective Date") including any capital distribution or clean-up distribution to the Stapled Securityholders in respect of the period from the day following the latest completed financial period of the FHT Group preceding the Effective Date up to the day immediately before the Effective Date (the "Permitted Distributions").

**Kev Approvals** Required<sup>2</sup>

- 1. Stapled Securityholder Approval Amendment of FH-REIT trust deed, the FH-BT trust deed and the stapling deed (collectively, the "FHT Trust Deeds") (Extraordinary Resolution); and Approval of Scheme (Scheme Resolution)
- Court and Regulatory Approvals Court sanction of Scheme; SGX-ST Clearance; and Australian Foreign Investment Review Board Approvals

<sup>&</sup>lt;sup>1</sup> For the avoidance of doubt, the Permitted Distributions shall not include distributions declared, paid or made by the FHT Managers to the Stapled Securityholders in respect of proceeds received in connection with the sale of any of the properties held by the FHT Group (including, without limitation, the divestment of the Sofitel Sydney Wentworth which was completed on 29 Apr 2022)

<sup>&</sup>lt;sup>2</sup> For further details on the necessary approvals, please refer to slide 28 of this presentation





**Background to the Scheme** 

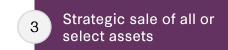
# The Scheme to privatise FHT is the outcome of a robust strategic review conducted by the FHT Independent Directors (1/2)

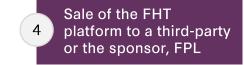
Since FHT's strategic review announcement made on 8 April 2022, the FHT Independent Directors had with the assistance of their financial adviser DBS Bank, explored various possible strategic options to enhance and unlock value for the Stapled Securityholders and sought to deliver a proposal which could optimise value and certainty to Stapled Securityholders.

#### Various strategic options considered by the Independent Board









Key factors considered by FHT in evaluating the viability of various strategic options and arriving at the proposed Scheme to privatise FHT

Present state and the possible trajectory for recovery in the hospitality industry

- 2 Current macroeconomic outlook
- Presence of associated reversionary interests and master lease agreements with FPL Group
- Current competitive positioning of FHT vis-à-vis its other listed hospitality S-REIT peers
- Transactional certainty and ancillary transaction costs
- Historical trading, financial and operational performance

# The Scheme to privatise FHT is the outcome of a robust strategic review conducted by the FHT Independent Directors (2/2)

Credible option for Stapled Securityholders to realise their investments with a high degree of certainty at an attractive valuation

Further background of the strategic review

Represents a credible offer from a financial perspective



Allows Stapled Securityholders to realise their investment immediately at a premium to NAV and have the option to reinvest their proceeds Offers strong deal certainty for Stapled Securityholders in terms of timing and execution

- Following the announcement on 8 April 2022, the FHT Independent Directors initiated concurrent discussions with all parties (including FPL) on the various strategic options available to FHT
- During these discussions, FPL had indicated to the FHT Independent Directors that hospitality remains one of its core businesses and it was prepared to discuss a privatisation of FHT with the FHT Independent Directors
- The FHT Independent Directors commenced extensive negotiations with FPL with the view of providing Stapled Securityholders with a proposal that would optimise both certainty and value
- The FHT Independent Directors concluded that the Scheme represents the best option for Stapled Securityholders





**Transaction** Rationale

# FHT encountered long-term challenges and obstacles which limited its growth

- 1 Obstacles in growing distribution per Stapled Security ("DPS") and net asset value ("NAV")
  - Muted growth in FHT's key hospitality markets since IPO despite: (a) FHT's proactive pursuit of yield-accretive acquisitions; and (b) value creation through refurbishments and asset enhancement initiatives ("AEI")
  - Strengthening of the Singapore dollar ("S\$" or "SGD") against FHT's operational currencies have offset valuation gains from FHT's efforts to grow organically
- 2 Uncertainty in recovery and outlook amidst a gradual move towards an endemic phase with looming recessionary pressures
  - Timing and speed of full recovery for FHT's portfolio from the impact of the unprecedented COVID-19 pandemic remain uncertain
  - Significant risks to the hospitality sector remain as the world transits gradually to the endemic phase of COVID-19
  - Ongoing geopolitical tensions, inflationary pressures and rising interest rates add to the uncertainty
  - Further strengthening in the S\$ could potentially limit any potential revaluation gains and DPS growth from a COVID-19 recovery
- 3 FHT's small size has limited its ability to reap the benefits of a continued listing
  - FHT is sub-scale relative to its S-REIT peers in a market where scale and size are essential to liquidity and substantive growth
  - Without sufficient scale, FHT has not been included in major stock market indices and has been limited in its flexibility in undertaking asset acquisitions for growth

# Since IPO, FHT has proactively pursued organic and inorganic strategies to grow

Growth through strategic acquisitions, refurbishments and AEI have resulted in asset growth but has had limited impact on NAV and DPS growth

Since its IPO, the FHT Managers have remained committed to the growth and optimisation of its portfolio to maximise value for Stapled Securityholders Significant efforts have been made to grow: Including the pursuit of yield-accretive 3<sup>rd</sup> party acquisitions (potentially limited by FHT's higher pre-COVID-19 average yield since IPO of 7.2% vs. its peers of 6.4%)<sup>4</sup>; and value creation via refurbishments and AEI

Despite such efforts to grow, such initiatives have had limited impact on FHT's DPS and NAV growth

FHT pursued yield-accretive 3rd party acquisitions since IPO totalling approximately \$\$565m and refurbishments and AEI of approximately \$\$60m

Acquisitions

Asset Name	Year	Purchase Price		Gain/(Loss) in Local Currency
Sofitel Sydney Wentworth	2015	A\$224m	A\$270m	20.50%
Maritim Dresden	2016	€58.4m	€59.3m	1.50%
Novotel Melbourne	2016	A\$237m	A\$231m	(2.50%)

#### ΑEI

Asset Name	AEI Costs
InterContinental Singapore	S\$26.0m
Novotel Darling Square	S\$24.5m
ibis Style London Gloucester Road	S\$3.4m
Fraser Suites Sydney	S\$3.5m
Sofitel Sydney Wentworth	S\$2.2m
The Westin KL	S\$1.7m

#### Despite the growth of FHT's portfolio, FHT's DPS and NAV per Stapled Security have seen a declining trend since its IPO



Although FHT's portfolio valuation experienced growth of 35% since IPO, it has not managed to translate this into DPS and NAV growth due to muted growth within the hospitality sector and strengthening of the S\$ against FHT's operational currencies

Source: FHT filings

<sup>&</sup>lt;sup>1</sup>Includes the sum of the FHT's investment properties and property, plant and equipment (collectively, the "FHT Properties"), excluding right-of-use assets. The portfolio includes Sofitel Sydney Wentworth ("SSW"), the divestment of which was completed on 29 Apr 2022

<sup>&</sup>lt;sup>2</sup>Ascott Residence Trust, CDL Hospitality Trusts, and Far East Hospitality Trust's portfolios grew by 92%, 21% and 2% respectively within the period of 14 Jul 2014 to 30 Sep 2021. Ascott Residence Trust's merger with Ascendas Hospitality Trust contributed to its growth of 92%. Total portfolio includes investment properties under development, property and equipment and excludes right-of-use assets. Data compiled from respective filings.

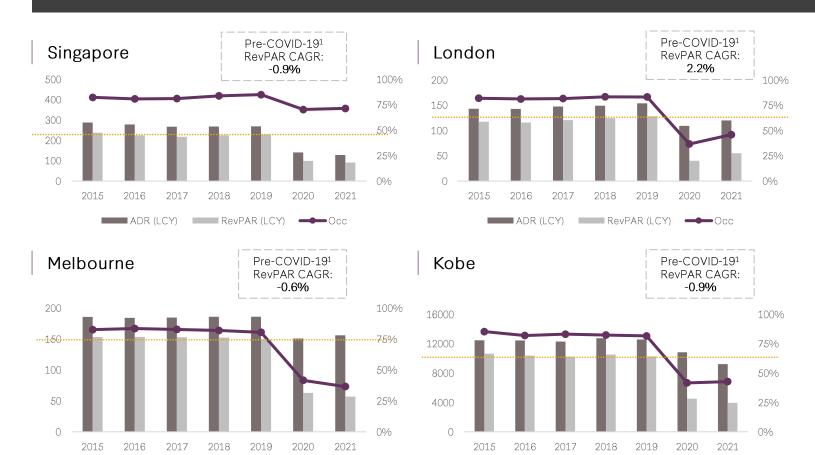
<sup>&</sup>lt;sup>3</sup>Refers to the period from IPO on 14 Jul 2014 to 30 Sep 2015

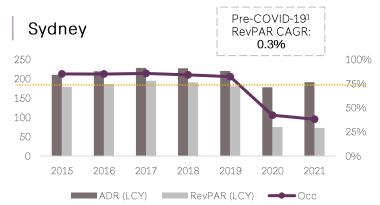
<sup>&</sup>lt;sup>4</sup>Refers to average last twelve months ("LTM") yield adjusted for rights issue for the period from 30 Sep 2015, being the first financial year end since FHT's IPO, up to and including 31 Dec 2019, deemed as the pre-COVID-19 period. Data sourced from Bloomberg L.P.

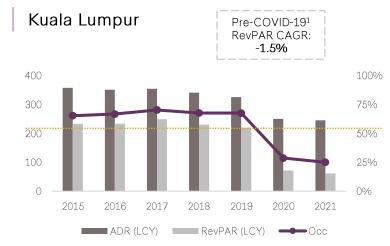
### FHT's operating markets experienced muted growth

ADR (LCY) RevPAR (LCY) -Occ

#### The hospitality sector in FHT's key markets has seen minimal growth since FHT's IPO in 2014<sup>2</sup>







Denotes FHT's pre-COVID-19 FY2019 RevPAR levels

ADR (LCY) RevPAR (LCY) Ccc

Source: STR

<sup>&</sup>lt;sup>1</sup> Pre-COVID-19 period refers to the period from 2015 to 2019

<sup>&</sup>lt;sup>2</sup> "ADR" refers to average daily rate; "RevPAR" refers to revenue per available room; and "Occ" refers to occupancy rate in %

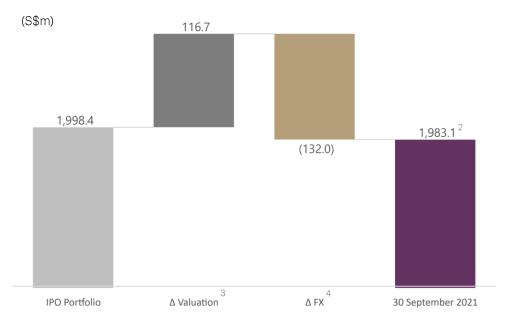
### A strengthening SGD has offset local currency revaluation gains

Concerted efforts were made by FHT to grow since IPO but it has faced significant headwinds from adverse FX trends which have offset valuation gains made by FHT's portfolio over the years

Operational currencies have weakened against S\$ by over 10% since FHT's IPO<sup>1</sup>



Currency weakness against S\$ resulted in valuation gains being offset by foreign exchange ("FX") losses (Portfolio valuation below excludes SSW)



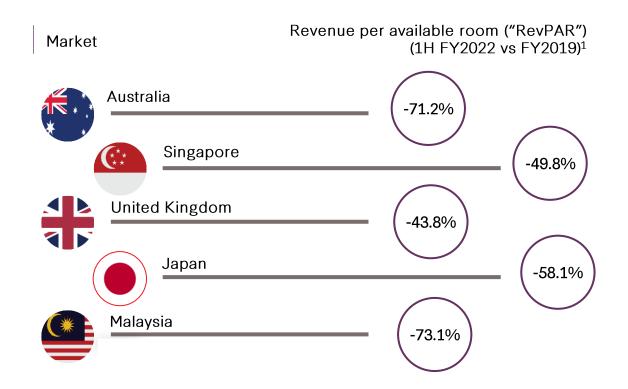
the historical valuation of the IPO Portfolio and Post-IPO Acquisitions as at Sep 2021, converted into S\$ based on the applicable foreign exchange rates as at the time of the IPO and/or the Post-IPO Acquisitions (as the case may be)

<sup>&</sup>lt;sup>1</sup> Data compiled from Bloomberg L.P. for the period from 14 Jul 2014 up to and including 8 Jun 2022

<sup>&</sup>lt;sup>2</sup> The portfolio valuation (i) does not include SSW, the divestment of which was completed on 29 Apr 2022, and (ii) has been converted into S\$ based on the applicable foreign exchange rates as at 30 Sep 2021
<sup>3</sup> Δ Valuation is calculated based on (i) the current valuation of FHT's portfolio and FHT's acquisitions since IPO ("Post-IPO Acquisitions"), converted into S\$ based on the applicable foreign exchange rates as at the time of the IPO and/or the Post-IPO Acquisitions (as the case may be), less (ii) the historical valuation of FHT's portfolio as at IPO ("IPO Portfolio") and Post-IPO Acquisitions as at the time of the IPO and/or the Post-IPO Acquisitions (as the case may be), converted into S\$ based on the applicable foreign exchange rates as at the time of the IPO and/or the Post-IPO Acquisitions (as the case may be)
<sup>4</sup> Δ FX is calculated based on (i) the historical valuation of the IPO Portfolio and Post-IPO Acquisitions as at 30 Sep 2021, converted into S\$ based on the applicable foreign exchange rates as at 30 Sep 2021, less (ii)

### Timing and speed of a full recovery from the impact of COVID-19 remain uncertain

While countries re-open borders and move into an endemic phase whilst making a gradual recovery from the unprecedented impacts of the COVID-19 pandemic, the operating performance of FHT's assets remain significantly below pre-COVID-19 levels



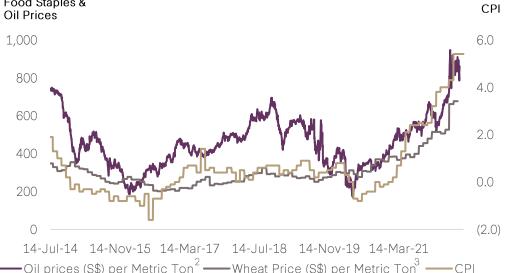
# Geopolitical tensions and looming recessionary pressures add further uncertainty to the recovery outlook

Ongoing Russia-Ukraine conflict compounded existing COVID-19 pandemic-induced supply chain disruption and surges in commodities pricing, thereby triggering interest rate hikes and heightened recessionary pressures

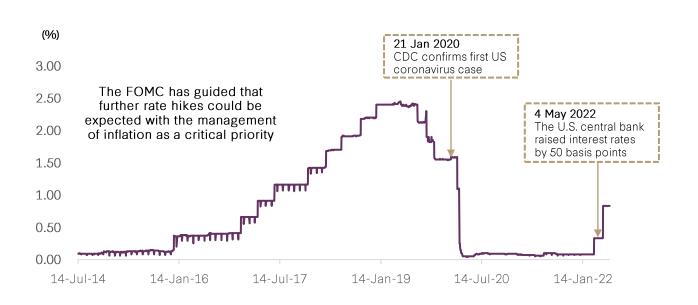
Inflationary pressures have driven up Singapore's Consumer Price Index ("CPI")¹ along with geopolitical uncertainties that have seen the prices of oil and food staples rise

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Food Staples &
Oil Prices



Recent rise in interest rates is expected to lead to higher costs of capital<sup>4</sup>



<sup>&</sup>lt;sup>1</sup> Data was compiled from Bloomberg L.P. and Singapore Department of Statistics for the period from 14 Jul 2014 up to and including 8 Jun 2022

<sup>&</sup>lt;sup>2</sup> Data was compiled from Bloomberg L.P. and translated at respective US\$:S\$ spot rates for the period from 14 Jul 2014 up to and including 8 Jun 2022

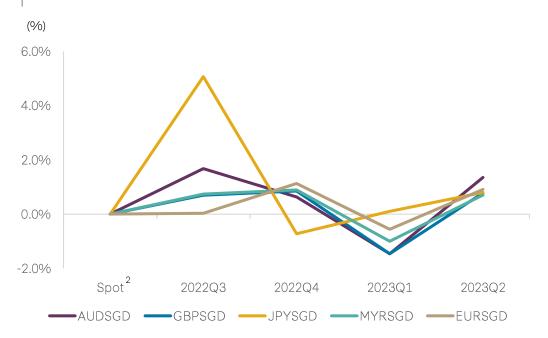
<sup>&</sup>lt;sup>3</sup> Monthly price were compiled from World Bank and US Department of Agriculture for the period from Jul 2014 up to and including Apr 2022

<sup>&</sup>lt;sup>4</sup>The US Federal Funds effective interest rate data was compiled from Bloomberg L.P. for the period from 14 Jul 2014 up to and including 8 Jun 2022

# Further strengthening in S\$ could potentially limit any potential revaluation gains and DPS growth from a COVID-19 recovery

Strengthening of S\$ may potentially limit the growth of FHT's DPS and NAV amidst recovery from COVID-19 pandemic

#### S\$ likely to remain strong vs. FHT's operational currencies<sup>1</sup>



Market forecasts indicate that the S\$ will likely maintain its strength against FHT's operational currencies in the next 12 months

This could potentially limit FHT's recovery even if the operational and financial performance and valuations of the FHT Properties improve in local currency terms

<sup>&</sup>lt;sup>1</sup> Data was compiled from Bloomberg Composite as of 9 Jun 2022 and implied from FX forecast prices against US\$

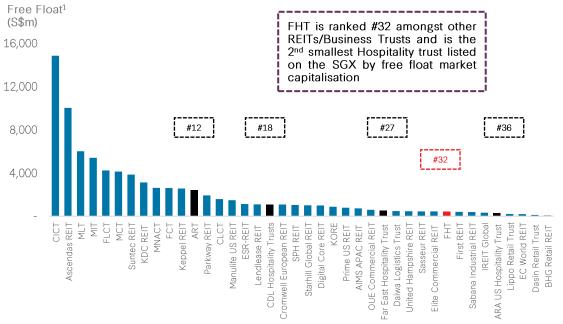
<sup>&</sup>lt;sup>2</sup> Spot refers to respective FX spot rates as of 8 Jun 2022

### Size matters and is essential in enabling liquidity and growth

#### FHT is sub-scale relative to its peers in a market which constrains growth and trading performance of FHT

FHT is the 2<sup>nd</sup> smallest hospitality trust on the SGX-ST in terms of asset size and free float market capitalisation with its S-REIT peers being generally c. 1.5 to c. 3.5 times larger. FHT's free float market capitalisation would have to increase by 4.4 times or c. S\$1.8b to be considered for inclusion in the FTSE EPRA Nareit Index. Index inclusion typically brings with it improved liquidity, a stronger institutional investor following and analyst coverage, and potentially improved valuations leading to a lower cost of capital.

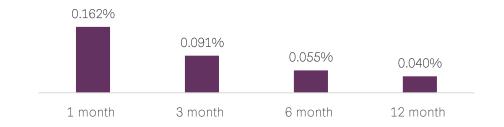
### FHT is currently ranked #32 among other REITs/BTs by free float market cap



### FHT Free Float<sup>2</sup> vs FTSE EPRA Nareit Free Float Entry Requirement<sup>3</sup> (S\$m)



### FHT's average daily trading volume ("ADTV")<sup>5</sup> has been low historically



 $<sup>^{\</sup>rm 1}$  Free float and data were compiled from Capital IQ as of 7 Apr 2022

<sup>&</sup>lt;sup>2</sup> Data was complied from Bloomberg L.P. as of 7 Apr 2022

<sup>&</sup>lt;sup>3</sup> The FTSE EPRA Nareit Developed Asia Free Float Fast Entry Requirement as of Apr 2022 requires the free float market capitalisation of the REIT/BT to be at least 0.4% of the market capitalisation of the index. The conversion rate assumed was US\$:S\$ exchange rate of 1.00: 1.3958

<sup>&</sup>lt;sup>4</sup> This includes the direct and deemed interest held by Excluded Stapled Securityholders

<sup>&</sup>lt;sup>5</sup> This refers to average daily trading volumes as a percentage of total Stapled Securities outstanding up to and including 7 Apr 2022



Fraser Suites Sydney



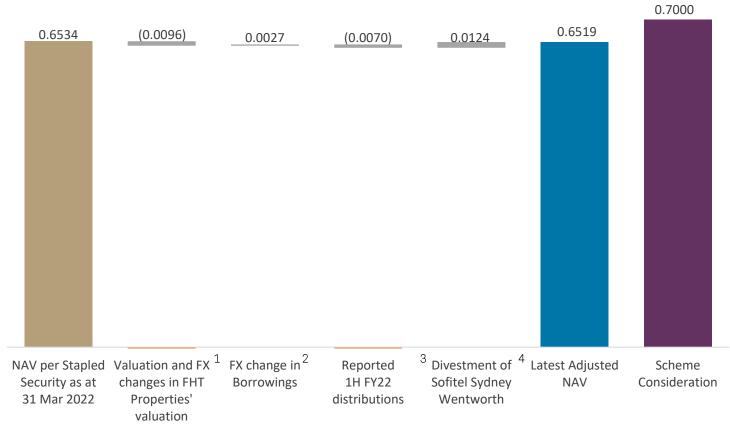
Financial Evaluation of the Scheme

### Financial Evaluation of the Scheme Consideration

- P/NAV as implied by the Scheme Consideration of 1.07x exceeds historical averages of FHT's trading multiples since IPO, current trading multiples of other listed Singapore hospitality trusts and precedent S-REIT privatisations
- Premia of 45.4%, 48.5%, 47.7% and 43.8% to the 1M, 3M, 6M and 12M VWAP respectively, referenced against the last undisturbed trading date of 7 April 2022
- Premia over benchmark prices exceed average premia paid in precedent S-REIT privatisations over most corresponding benchmark periods
- Higher total return to Stapled Securityholders based on the Scheme Consideration versus a similar investment in 2 out of 3 other listed hospitality trusts from 14 July 2014 ("FHT IPO Date") to 8 June 2022
- Premium of 16.7% to the analyst consensus target price in 2022
- In-line with adjusted pre-COVID-19 NAV after taking into consideration an uncertain post-COVID-19 recovery and recessionary pressures and allows investors to reinvest their proceeds

# The FHT Managers have commissioned valuations of FHT's properties as at 31 May 2022

Latest Adjusted NAV per Stapled Security against the Scheme Consideration (S\$)



The latest independent valuations <u>have</u> accounted for the potential recovery trajectory post-COVID-19, based on latest information available as at end May 2022 and certain assumptions.

<sup>&</sup>lt;sup>1</sup> The incremental carrying values of the FHT Properties (excluding SSW) held as at 31 Mar 2022, based on the valuation of the FHT Properties as at 31 May 2022, converted to S\$ based on the applicable FX rates as at 31 May 2022, against the carrying value of the FHT Properties (excluding SSW) held as at 31 Mar 2022. Valuation commissioned on the FHT Properties as at 31 May 2022 for internal reporting purposes

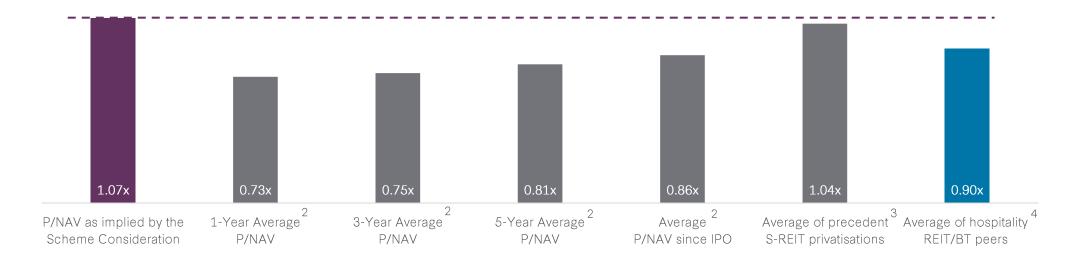
<sup>&</sup>lt;sup>2</sup> The incremental value of FHT's borrowings as at 31 Mar 2022, converted to S\$ based on the applicable foreign exchange rates as at 31 May 2022

<sup>&</sup>lt;sup>3</sup> Exclusion of FHT's reported DPS for the financial half year ended 31 Mar 2022 of 0.7039 Singapore cents, to be paid out on 29 Jun 2022

<sup>&</sup>lt;sup>4</sup> The gain from the divestment of SSW, which was completed on 29 Apr 2022

# P/NAV multiple implied by Scheme Consideration allows Stapled Securityholders to exit at an attractive valuation

P/NAV as implied by the Scheme Consideration<sup>1</sup> against benchmarks



Opportunity for Stapled Securityholders to realise their investments in cash and redeploy their capital into other investments

<sup>4</sup>P/NAV is computed as the closing price as at 7 Apr 2022, divided by the reported NAV per security as of the last reported financial quarter or period, as compiled from Bloomberg L.P. and respective filings; Selected hospitality REIT/BT peers include Ascott Residence Trust, CDL Hospitality Trusts, and Far East Hospitality Trust

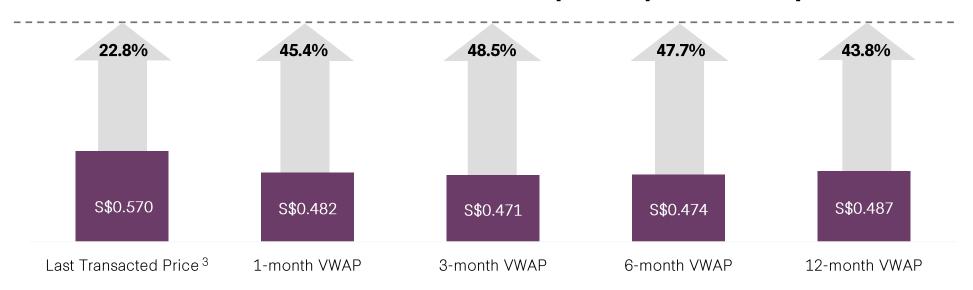
<sup>&</sup>lt;sup>1</sup>Derived from: (i) the incremental carrying values of the FHT Properties (excluding SSW) and held as at 31 Mar 2022, based on the valuation of the FHT Properties as at 31 May 2022, converted to S\$ based on the applicable foreign exchange rates as at 31 May 2022, against the carrying values of the FHT Properties (excluding SSW) held as at 31 Mar 2022; (ii) the incremental value of FHT's borrowings as at 31 Mar 2022, converted to S\$ based on the applicable foreign exchange rates as at 31 May 2022; (iii) the exclusion of FHT's reported DPS for the financial half year ended 31 Mar 2022 of 0.7039 Singapore cents to be paid out on 29 Jun 2022; and (iv) the gain from the divestment of SSW, which was completed on 29 Apr 2022

<sup>&</sup>lt;sup>2</sup>The historical average P/NAV is computed daily up to and including 7 Apr 2022 and reflects the market capitalisation at the end of each trading day divided by NAV for last reported financial quarter or period, as compiled from Bloomberg L.P. and FHT filings

<sup>&</sup>lt;sup>3</sup> Selected S-REIT privatisations take into account the privatisations of: (i) Soilbuild Business Space REIT announced on 14 Dec 2020; (ii) Accordia Golf Trust announced on 29 Jun 2020; (iii) RHT Health Trust announced on 15 Nov 2017; (iv) Croesus Retail Trust announced on 28 Jun 2017; (v) Saizen Trust announced on 20 Oct 2015; and (vi) Perennial CRT announced on 14 Mar 2014

### Scheme Consideration represents a premium of 45.4%, 48.5%, 47.7% and 43.8% to the 1M, 3M, 6M and 12M VWAP respectively<sup>1,2</sup>

#### Scheme Consideration: S\$0.700 per Stapled Security



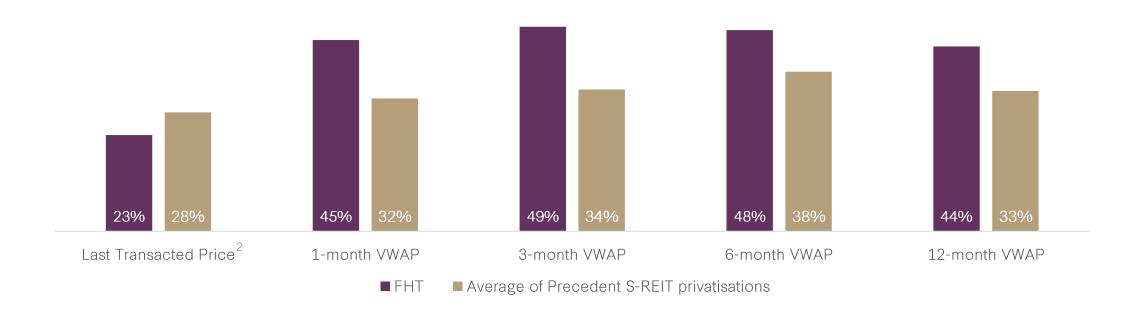
<sup>&</sup>lt;sup>1</sup>The VWAPs of Stapled Securities are rounded to the nearest three (3) decimal places and computed on data compiled from Bloomberg L.P. up to and including 7 Apr 2022. The respective premia are rounded to the nearest one (1) decimal place and subject to rounding differences

<sup>&</sup>lt;sup>2</sup>Referenced against the last undisturbed trading date of 7 Apr 2022

<sup>&</sup>lt;sup>3</sup> Refers to the closing price of FHT as of 7 Apr 2022 of \$\$0.570

# Premia over benchmark prices exceed average premia paid in precedent S-REIT privatisations over most corresponding benchmark periods<sup>1,3</sup>

Premia over Benchmark Prices (%)



Source: SGX announcements

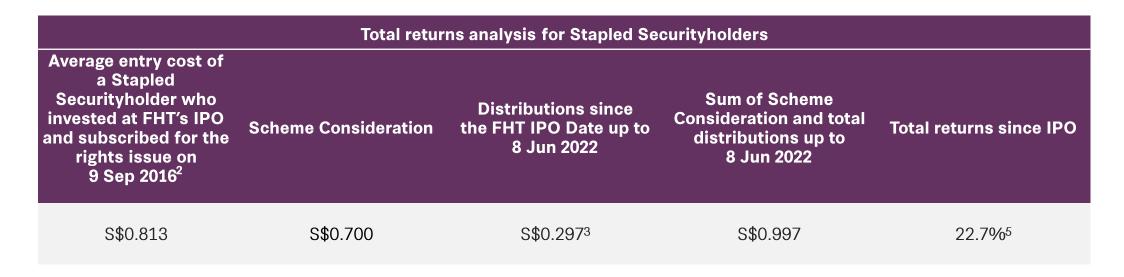
<sup>&</sup>lt;sup>1</sup> Selected precedent S-REIT privatisations take into account the privatisations of: (i) Soilbuild Business Space REIT announced on 14 Dec 2020; (ii) Accordia Golf Trust announced on 29 Jun 2020; (iii) RHT Health Trust announced on 15 Nov 2017; (iv) Croesus Retail Trust announced on 28 Jun 2017; (v) Saizen Trust announced on 22 Oct 2015; and (vi) Perennial CRT announced on 14 Mar 2014

<sup>&</sup>lt;sup>2</sup> Refers to the closing price of FHT as of 7 Apr 2022 of S\$0.570

<sup>&</sup>lt;sup>3</sup> Referenced against the last undisturbed trading date of 7 Apr 2022

# Provides a higher total return for Stapled Securityholders<sup>1</sup> than 2 out of 3 of FHT's peers<sup>4</sup> over the same period

Total Returns Analysis Since IPO



The Scheme Consideration of S\$0.700 per Scheme Stapled Security, implies a total return of 22.7% for a Stapled Securityholder who had invested in the Stapled Securities at FHT's IPO and subscribed for FHT's rights issue; this is a higher return than two out of three of FHT's peers<sup>4</sup> over the same period

<sup>&</sup>lt;sup>1</sup> As implied by the Scheme Consideration

<sup>&</sup>lt;sup>2</sup> The security price as at 14 Jul 2014 is computed as the IPO price of \$\$0.880 per Stapled Security for FHT (adjusted for rights issues undertaken since IPO to 8 Jun 2022) and closing price of the relevant hospitality REIT/BT peers sourced from Bloomberg L.P., and adjusted for any rights issue undertaken since 14 Jul 2014 to 8 Jun 2022

<sup>&</sup>lt;sup>3</sup> Refers to total dividends distributed per stapled security since IPO and adjusted for rights issue sourced from Bloomberg L.P.

<sup>&</sup>lt;sup>4</sup> FHT's peers include Ascott Residence Trust, CDL Hospitality Trusts, and Far East Hospitality Trust which provided returns of 48.9%, 20.7%, and 7.9% respectively within the period of 14 Jul 2014 to 8 Jun 2022

<sup>&</sup>lt;sup>5</sup> Total return is rounded to one (1) decimal place and subject to rounding differences

# Scheme Consideration represents a premium of 16.7% to analyst consensus target price<sup>1</sup> in 2022

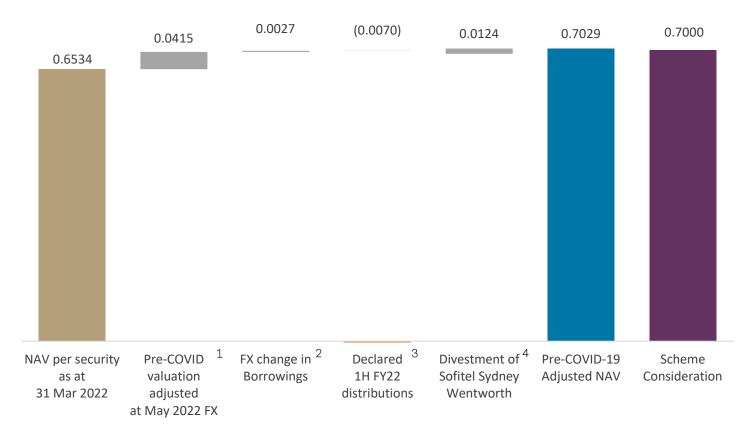


In arriving at the target prices, the respective analyst reports have taken into account the recovery prospects of FHT.

<sup>&</sup>lt;sup>1</sup> The average consensus target prices were complied from Bloomberg L.P. as of 8 Jun 2022

### Scheme Consideration takes into account pre-COVID-19 portfolio valuations

In line with adjusted NAV per Stapled Security assuming Pre-COVID-19 portfolio valuations (S\$)



Demonstrates that recovery prospects have been taken into account in arriving at the Scheme Consideration

Notes: Figures presented above may not add up to \$\$0.7029 due to rounding differences.

<sup>&</sup>lt;sup>1</sup>Derived from the incremental carrying values of the FHT Properties (excluding SSW) held as at 30 Sep 2019, converted to S\$ based on the applicable foreign exchange rates as at 31 May 2022, against the carrying value of the FHT Properties held as at 31 Mar 2022 (excluding SSW).

<sup>&</sup>lt;sup>2</sup> Derived from the incremental value of FHT's borrowings as at 31 Mar 2022, converted to S\$ based on the applicable foreign exchange rates as at 31 May 2022.

<sup>&</sup>lt;sup>3</sup> Refers to the exclusion of FHT's reported DPS for the financial half year ended 31 Mar 2022 of 0.7039 Singapore cents to be paid out on 29 Jun 2022.

<sup>&</sup>lt;sup>4</sup> Refers to the gain from divestment of SSW, which was completed on 29 Apr 2022.





Timeline and Approvals Required

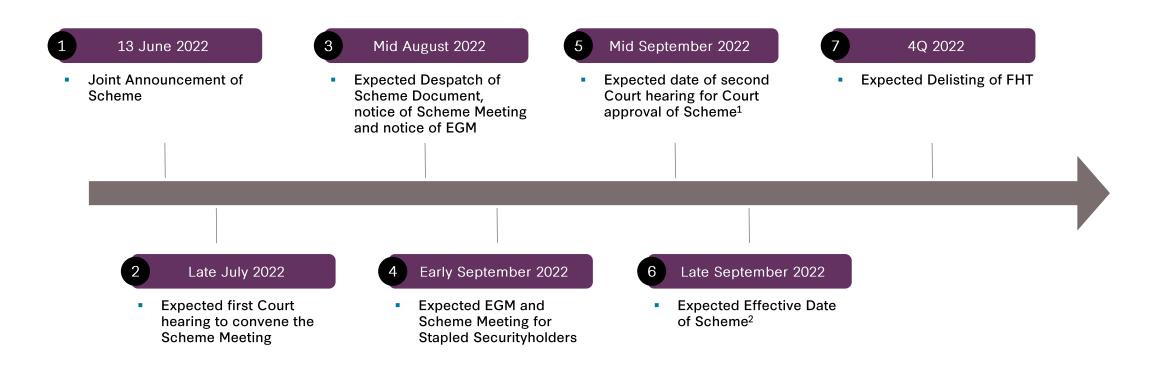
# The Scheme will be subjected to the approval of the Stapled Securityholders and various other conditions

Stapled Securityholder Approvals	Requirements		
Amendment of FHT Trust Deeds (Extraordinary Resolution) ("FHT Scheme Amendments")	<ul> <li>Approval of not less than <u>75.0%</u> of the total number of votes cast</li> </ul>		
Approval for the Scheme ("Scheme Resolution")	<ul> <li>Subject to the FHT Scheme Amendments being approved by Stapled Securityholders, approval by a majority in number representing at least 75.0% in value of the total number of Stapled Securities held by Scheme Stapled Securityholders present and voting by proxy</li> </ul>		
	<ul> <li>The outcome of the Scheme Meeting will be decided solely by Scheme Stapled Securityholders</li> </ul>		
	<ul> <li>The Offeror and its concert parties (including TCC) as well as persons who are both (A) substantial shareholders of the Offeror and its concert parties, and (B) substantial Stapled Securityholders of FHT (i.e. those holding 5% or more interests in both the Offeror and its concert parties, and FHT), will abstain from voting on the Scheme. FHT Managers will also abstain from voting on the Scheme</li> </ul>		
Other Approvals	Requirements		
Court and Regulatory Approvals	<ul> <li>Court sanction for: (1) convening of the Scheme Meeting; and (2) the approval of the Scheme (if approved at the Scheme Meeting)</li> <li>Satisfaction of regulatory approvals including approval from the SGX-ST for the Scheme, the Scheme Document and the proposed delisting of FHT, and other conditions</li> </ul>		
Australian Foreign Investment Review Board Approvals	<ul> <li>Receipt by the Offeror from the Treasurer of the Commonwealth of Australia that the Australian Commonwealth Government does not object to the acquisition</li> </ul>		

The Scheme Resolution is contingent upon the approval of the FH-REIT and FH-BT Trust Deed Amendments Resolution

### **Expected Indicative Timetable**

The Scheme is expected to be effective by 4Q FY2022



Notes: The above timeline is indicative only and may be subject to change. Please refer to future SGXNET announcement(s) by the FHT Managers for the exact dates of these events

<sup>&</sup>lt;sup>1</sup> The dates of the Court hearings of the application to (a) convene the Scheme Meeting and (b) approve the Scheme will depend on the dates that are allocated by the Court

<sup>&</sup>lt;sup>2</sup> The Scheme will become effective upon written notification to the MAS of the grant of the Scheme Court Order, which shall be effected by or on behalf of the Offeror on a date to be mutually agreed in writing between the Offeror and the FHT Managers (being a date within 25 Business Days from the date on which the relevant scheme conditions are satisfied or waived. Please refer to the joint announcement for more details.

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