

Financial Highlights

for full year ended 30 September 2025
("FY2025")



IMPORTANT NOTICE

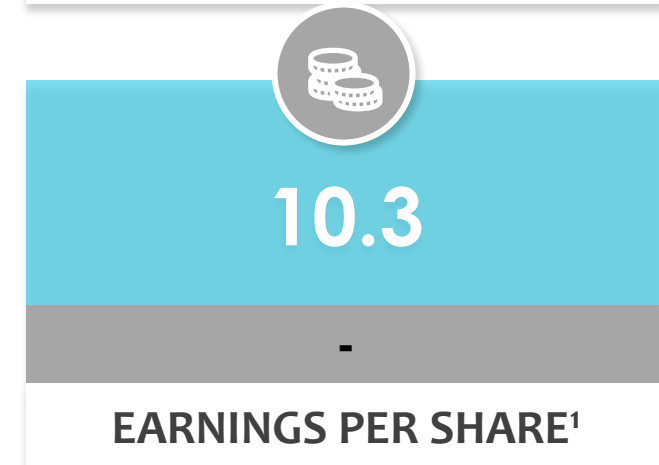
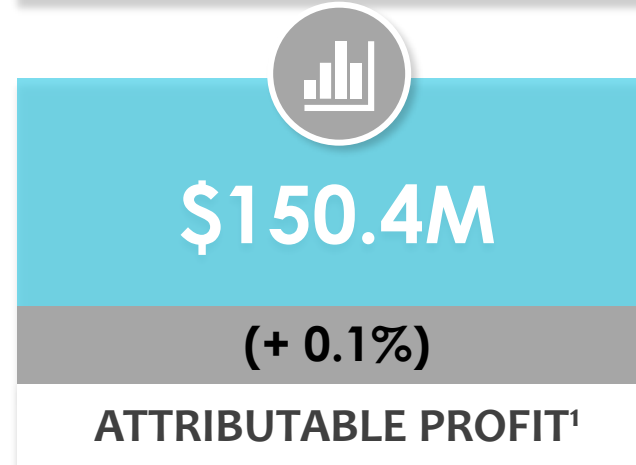
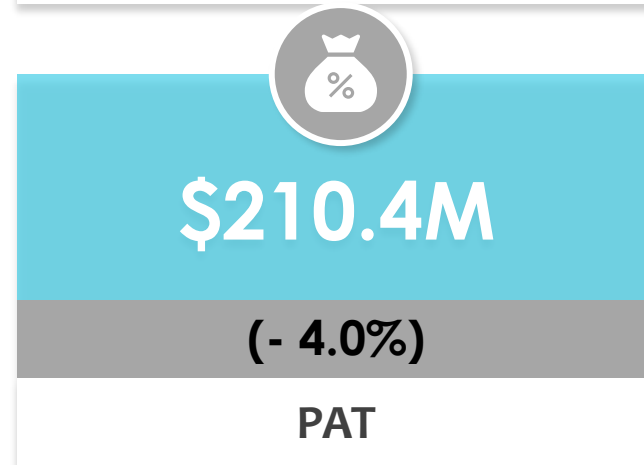
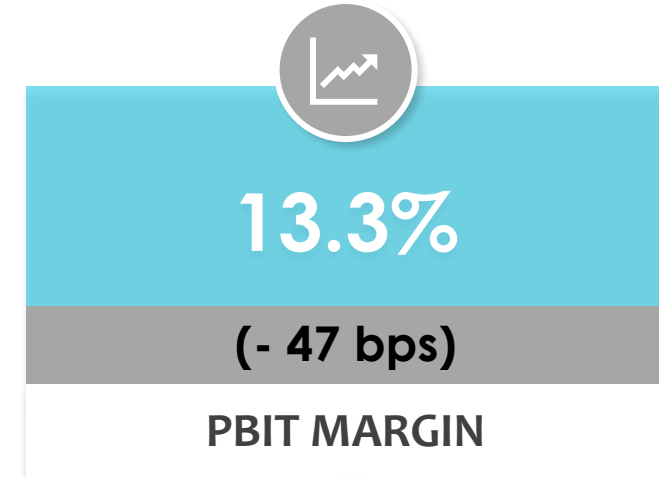
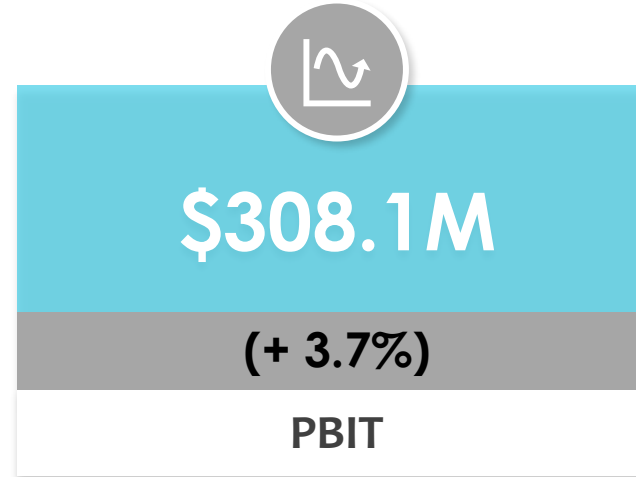
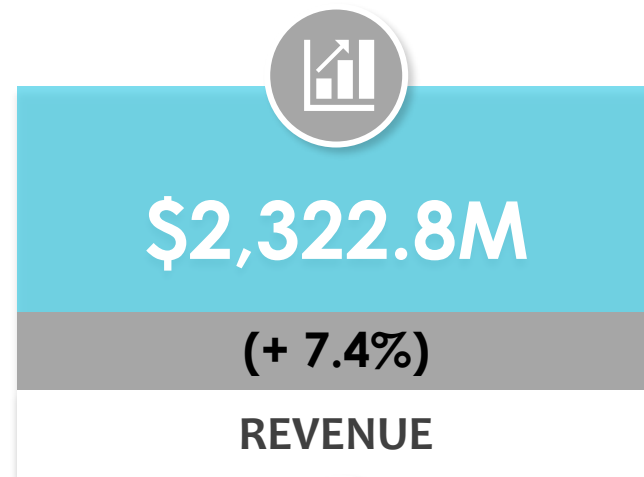
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F&N DELIVERS STEADY EARNINGS GROWTH ON STRONG F&B MOMENTUM

All divisions within the F&B segment contributed to the Group's growth



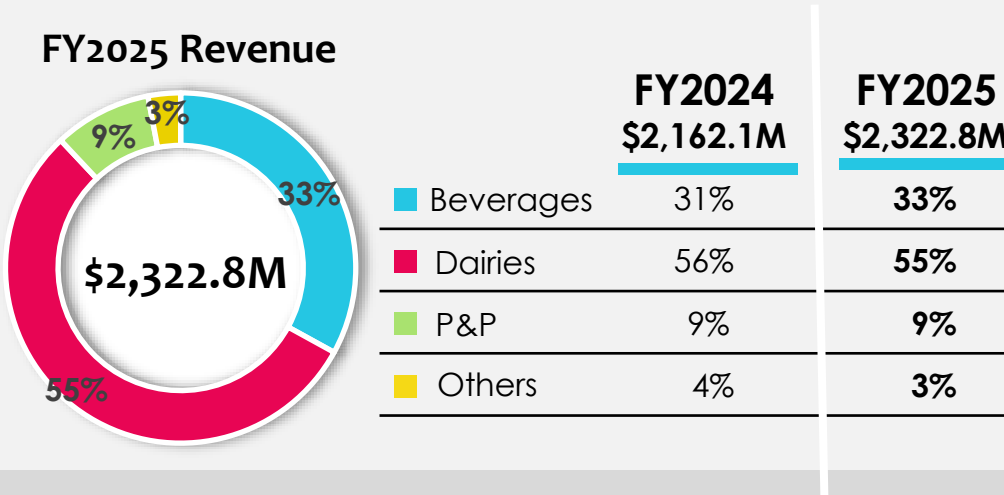
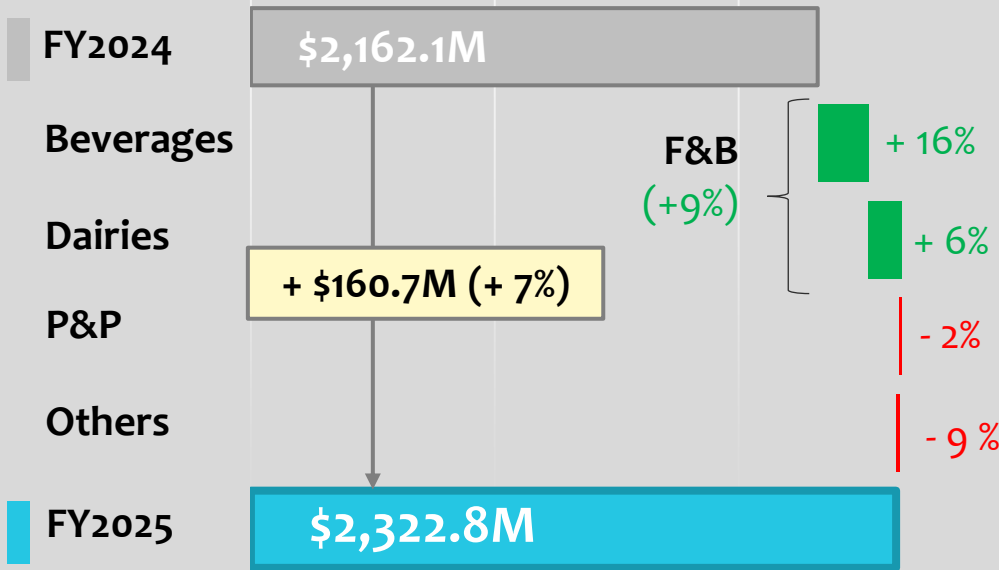
F&B LED GROUP REVENUE GROWTH OF 7%

Beverages & Dairies saw a +9% increase in sales

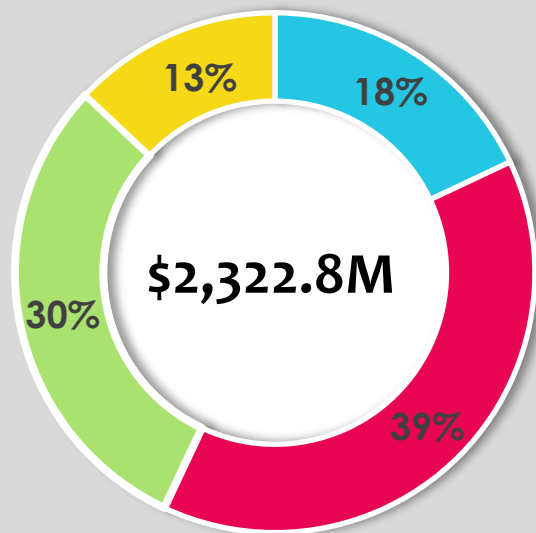
FY2025 REVENUE (BY BUSINESS)

KEY HIGHLIGHTS

- F&B grew by 9%.
- Beverages: Growth was driven by stronger beer sales, higher bottled water volumes and new product launches.
- Dairies: Performance was underpinned by solid canned and liquid milk sales across Singapore, Malaysia and Thailand, and the maiden contribution from the Malaysia School Milk Programme.
- P&P's revenue declined 2%, primarily due to the absence of one-off contributions, including title sales and non-recurring licensing income that had boosted the previous year's results.



FY2025 REVENUE (by Geography)



FY2024
\$2,162.1M

FY2025
\$2,322.8M

Singapore	20%	18%
Malaysia	39%	39%
Thailand	31%	30%
Others	10%	13%

REVENUE GROWTH IN MALAYSIA, THAILAND AND MYANMAR

Driven by higher soft drinks, beer and dairy sales

FY2025 REVENUE (BY GEOGRAPHY) KEY TAKEAWAYS

- 🇲🇾 Malaysia: Revenue grew, lifted by higher dairy and bottled water volumes, and favourable forex translation.
- 🇹🇭 Thailand: Revenue grew, supported by higher canned milk sales, and favourable forex translation.
- 🇸🇬 Singapore: Despite improved dairy sales, revenue declined due to the streamlining of export business.
- 🌟 Others: Largely lifted by Myanmar, driven by higher beer volumes.

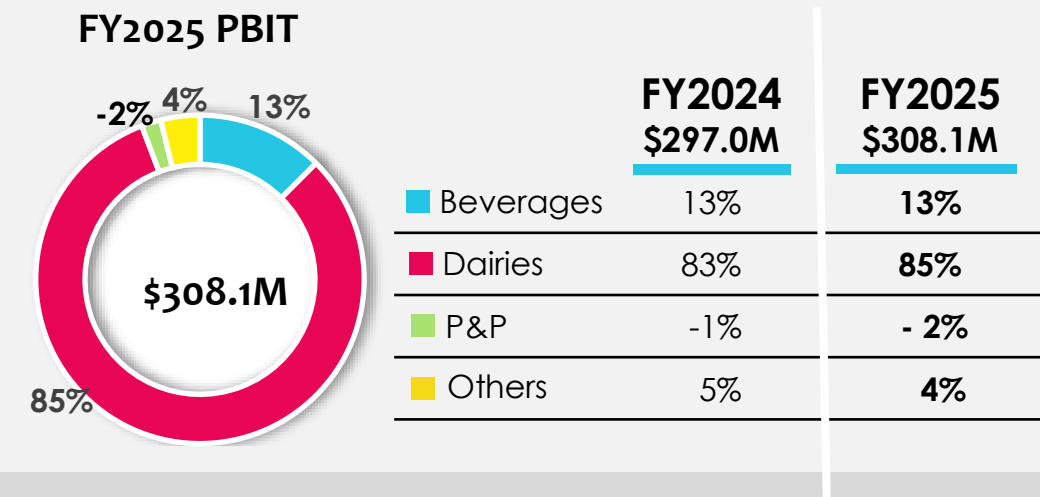
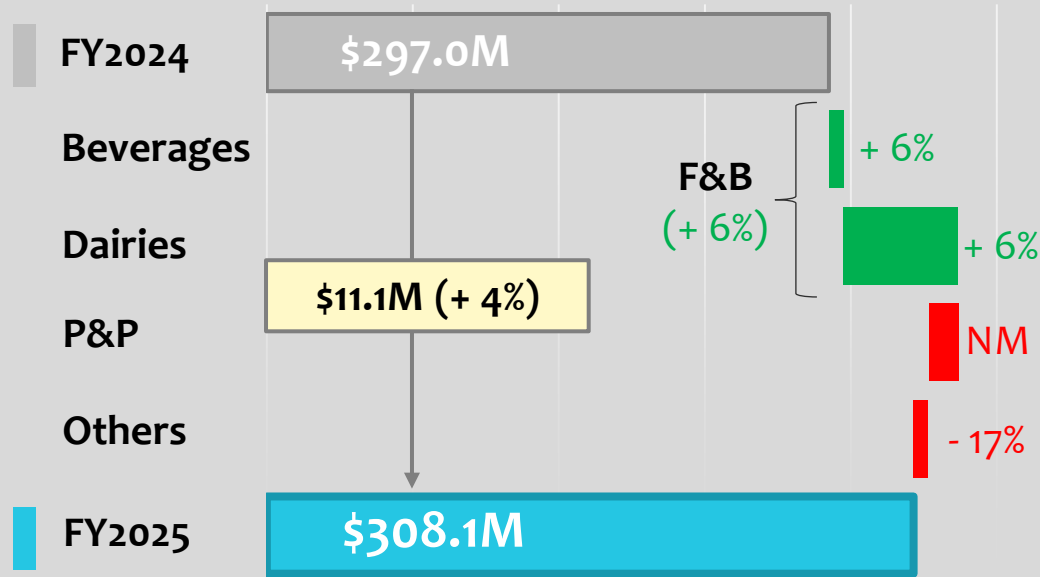
PROFIT GREW 4%

Supported by higher F&B sales, and a more favourable commodity and currency environment

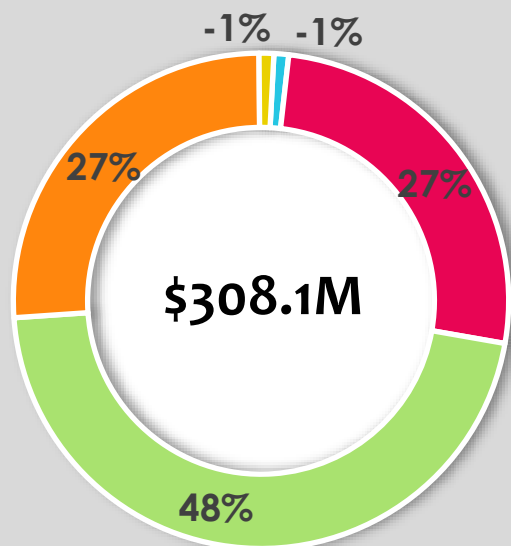
FY2025 PBIT (BY BUSINESS)

KEY POINTS

- F&B earnings increased 6%.
- Beverages: Earnings grew 6% on the back of stronger Beer and Soft Drinks earnings.
- Dairies:
 - Earnings rose 6%, supported by higher sales, lower input costs, disciplined spending, and favourable forex translation.
 - Despite lower profit contribution from Vinamilk, strong performances in key markets, particularly Malaysia (+67%) and Thailand (+11%), helped cushioned the decline in earnings.
- P&P's earnings were mainly affected by decreased sales and higher input costs.



FY2025 PBIT (by Geography)



	FY2024 \$297.0M	FY2025 \$308.1M
Singapore	- 2%	- 1%
Malaysia	25%	27%
Thailand	45%	48%
Vietnam	32%	27%
Others	0%	- 1%

MALAYSIA & THAILAND CONTRIBUTED TO EARNINGS GROWTH

Higher sales, lower input costs and positive forex impact supported growth

FY2025 PBIT (BY GEOGRAPHY) KEY TAKEAWAYS

- 🇲🇾 Malaysia: Earnings increased due to higher Dairies sales and lower input costs, despite lower contribution from Food segment.
- 🇹🇭 Thailand: Profit increased, driven by higher canned and liquid milk sales, forex translation gains and lower input costs.
- 🇻🇳 Vietnam: Lower share of profit (-14%) from Vinamilk contributed to Vietnam's decline.

FINANCIAL HIGHLIGHTS

FY2025 Balance Sheet

ASSETS

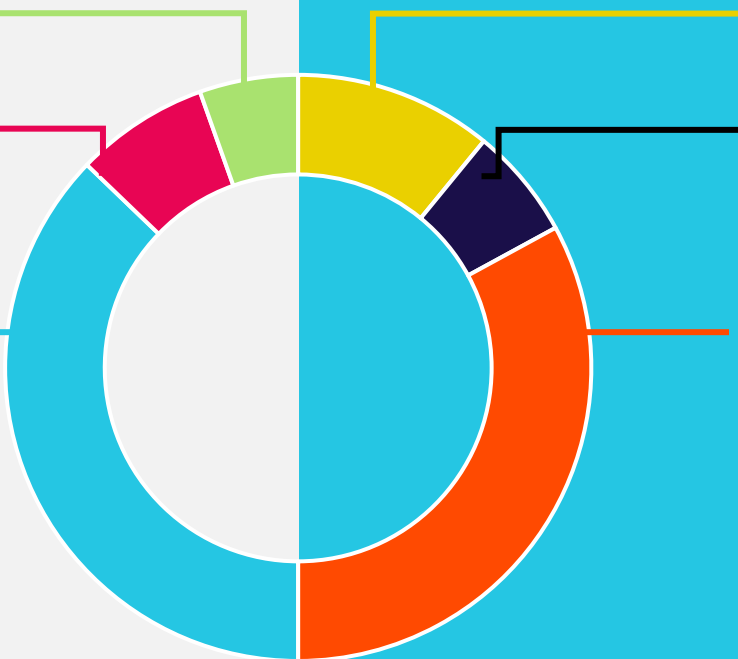
Cash & Bank Balances	\$363.5M
Other Current Assets	\$789.7M
Non-Current Assets	\$3,880.9M

Total Assets
\$5,034.0M

LIABILITIES & EQUITY

\$1,088.5M	Borrowings
\$625.1M	Other Liabilities
\$3,320.4M	Total Equity

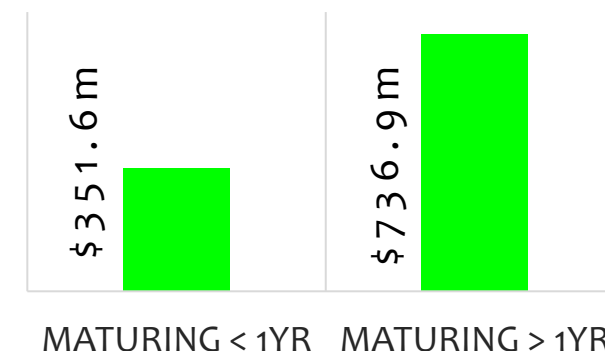
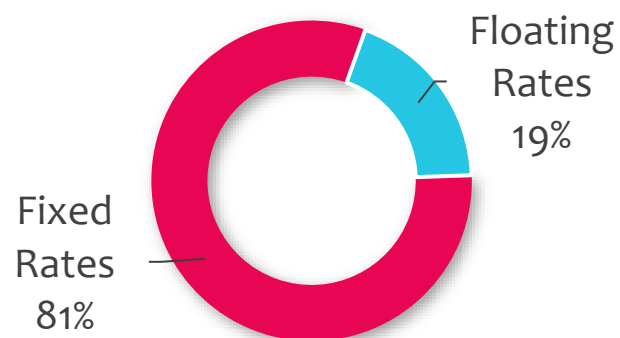
Total Liabilities & Equity
\$5,034.0M



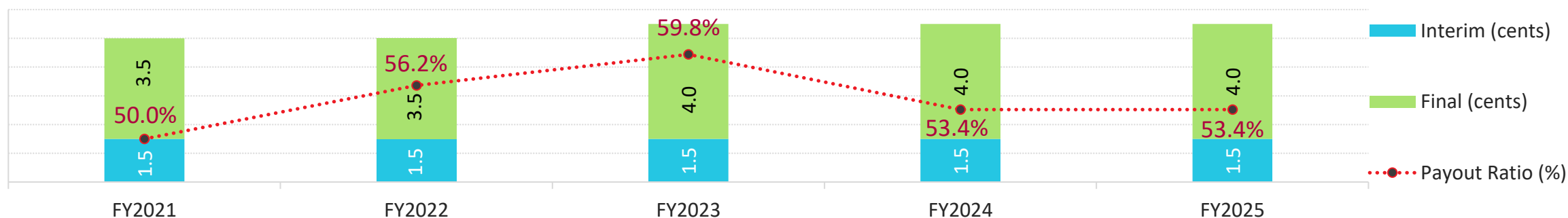
STRONG CAPITAL STRUCTURE

Maturity Profile of Group Debt

	FY2024	FY2025
Cash	\$529.6M	\$363.5M
Borrowings	\$1,165.1M	\$1,088.5M
Gearing ¹	18.8%	21.8%



Dividend

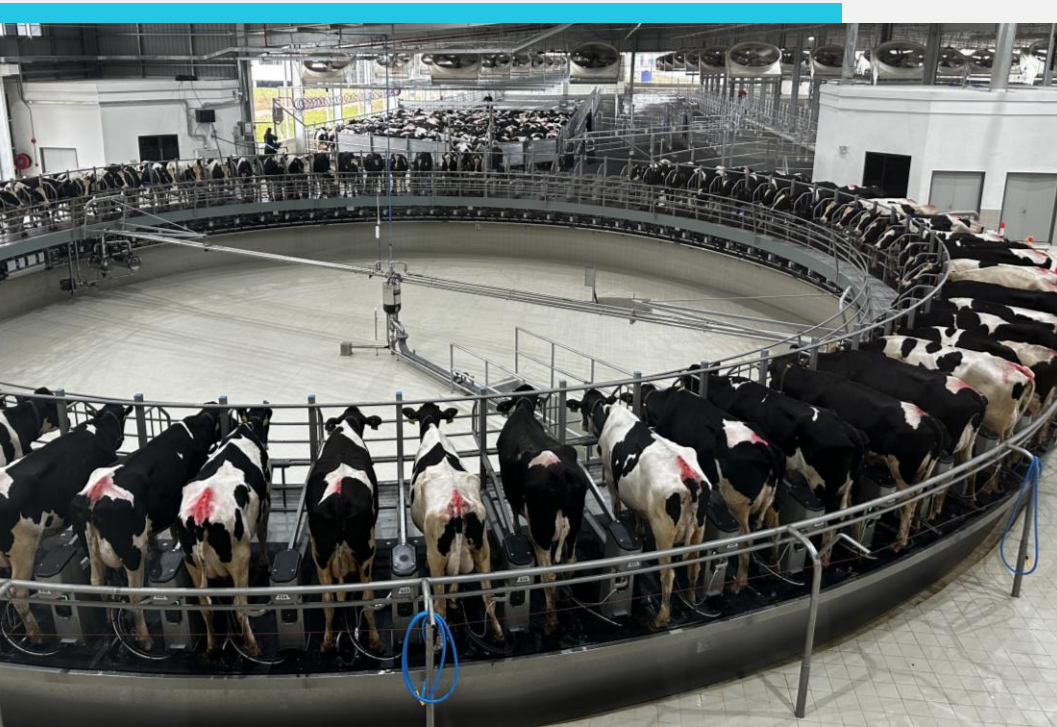


CORPORATE DEVELOPMENT

Full Year Ended 30 September 2025



F&N ACHIEVES KEY MILESTONE WITH THE ARRIVAL OF DAIRY CATTLE AT F&N AGRIVALLEY



Commercial production commenced in June

- In April 2025, F&N received its first commercial shipment of 2,500 dairy cattle at F&N AgriValley, Malaysia's largest integrated dairy farm.
 - The farm currently houses over 6,500 cattle, including a recently arrived batch of 2,500.
 - Pilot milking operations commenced in mid-2025, and the adjacent dairy manufacturing facility is on track to begin commercial production in the first quarter of 2026, which will be marketed under F&N MAGNOLIA.
-
- Once fully operational, the farm will support 20,000 milking cows across 2,726 hectares, producing up to 200 million litres of fresh milk annually.
 - The project is a key pillar of the Group's upstream integration strategy, supporting its *Reach Competitively* ambition.

F&N AgriValley Taking Shape



2 x 80 Bail Milking Parlour



Dairy Packaging Factory



Feed Storage and TMR System Ready



Delivery Barn



Cow Barn
1-10



Bio-digester & Manure
Treatment & Biogas Generator



50 Bail Milking Parlour



@August 2025



NEW DAIRY FACILITY IN CAMBODIA PROGRESSING AS PLANNED

Facility will enhance supply chain efficiency and reduce import dependency

- Construction of the new dairy facility is progressing as planned, with operations expected to begin in the first quarter of 2026.
- The facility will produce, distribute, and market F&N dairy products, initially focusing on canned milk, with plans to expand into other dairy products in the future.
- Once operational, the facility will enhance the Group's supply chain efficiency, reduce import dependency, and strengthen its established leadership position in Cambodia's canned milk sector, while serving as a strategic hub to support further growth in the Indochina region.

F&N'S NEW BEVERAGE FACILITY IN MALAYSIA

Expanding production capacity & enhancing operational agility

- The Group's new beverage manufacturing facility in Butterworth, Penang was commissioned in August 2025 and has commenced operations.
- The plant produces carbonated soft drinks and drinking water for the northern Peninsular Malaysia market, improving production efficiency, shortening delivery routes, and reducing logistics-related emissions.
- The investment supports the Group's commitment to *Reach Competitively* by enhancing capacity and operational agility.



STRATEGIC COLLABORATIONS TO DRIVE CONSUMER APPEAL

- These strategic partnerships enhanced our product differentiation, broadened our consumer reach, and injected freshness into our portfolio.
- Successfully captured consumer attention, created buzz in the market, and reinforced our position as an innovative brand owner.



EXPANDING OUR HEALTH-FOCUSED PORTFOLIO

Tapping into health and wellness with F&N MAGNOLIA Cholest Care

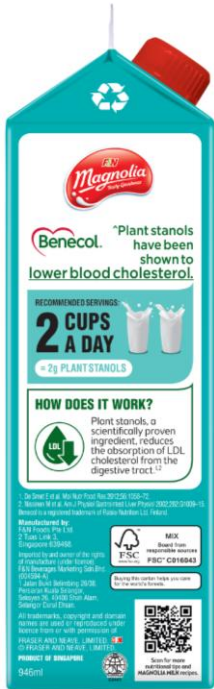
F&N MAGNOLIA Cholest Care
Tetra 946ml



Only available in
Singapore



Front



Side

2 CUPS A DAY

2g of plant stanols has been shown to **lower blood cholesterol**^{*}

CHOLEST Care

Care for a Healthier You

*Magnolia Cholest Care Low Fat High Calcium Milk is a special purpose food intended for people who want to lower their blood cholesterol level. 2 servings of 250ml contains 2g of plant stanols. Consumption of at least 2g/day of plant stanols has been shown to lower blood cholesterol levels. Include Magnolia Cholest Care as part of a balanced and varied diet. Consumption of more than 2g/day of plant stanols does not provide any additional benefits in lowering blood cholesterol. May not be nutritionally appropriate for pregnant and breast-feeding women and children under five years old. L. De Smet E et al. Mol Nutr Food Res 2012;36:1058-72. 2. Nissenin M et al. Am J Physiol Gastrointest Liver Physiol 2002;282:G1009-15.

EXPANDING OUR HEALTH-FOCUSED PORTFOLIO

Expanding the 100PLUS range with Power Peach Zero Sugar

100PLUS Power Peach Zero

PET 500ml & 1.5L



Only available in
Singapore & Malaysia



500ml



1.5L

POWER UP YOUR MOVES
WITH **100PLUS**
POWER PEACH
ZERO SUGAR | ZERO CALORIES

LIVE DRINK
100PLUS



DRIVING PREMIUMISATION AND INNOVATION

Flavour innovation – F&N MAGNOLIA Earl Grey

F&N MAGNOLIA Earl Grey Low Fat Flavoured Milk

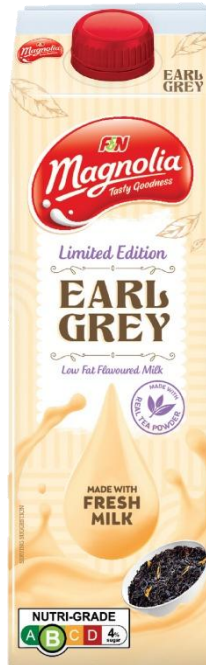
Tetra 475ml & 946ml



Only available in
Singapore



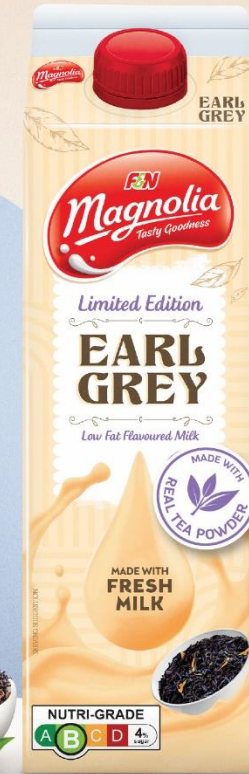
475ml



946ml

EARL GREY DELIGHT WITH EVERY SIP

Enjoy the creamy goodness of fresh milk infused
with the rich aroma of earl grey.



Limited
Edition



• Low Fat • Source of Protein • Source of Calcium

pure enjoyment . pure goodness



Website: <https://fraserandneave.com>

Thank You

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FRASER AND NEAVE, LIMITED

FY2025 GROUP FINANCIAL HIGHLIGHTS

	FY2024 (\$'M)	FY2025 (\$'M)	Change (%)
Revenue	2,162.1	2,322.8	+ 7.4
Gross Profit	688.8	727.5	+ 5.6
Profit before interest and tax	297.0	308.1	+ 3.7
<i>PBIT margin (%)</i>	13.7%	13.3%	- 47 bps
Profit after tax	219.1	210.4	- 4.0
Profit attributable to shareholders	150.2	150.4	+ 0.1
Earnings per share (cents)	10.3	10.3	0.0