

## **News Release**

## Geo Energy appointed Trafigura as the New Offtaker for the SDJ Mine

- The Group appointed Trafigura Pte. Ltd. ("Trafigura") as the new offtaker for the remaining life of mine of PT Sungai Danau Jaya ("SDJ") less its domestic market obligations, with a minimum annual commitment of 5 million metric tonnes of coal during 2020 to 2022 ("New Offtake")
- Trafigura will make an advance payment of US\$15 million to Geo Coal International Pte Ltd ("Geo Coal") in relation to the New Offtake
- Engelhart CTP (Singapore) Pte. Ltd. ("ECTP") and Geo Energy have mutually agreed to end the existing SDJ offtake agreement as ECTP is streamlining its physical coal trading activities and will be exiting offtake arrangements, including with Geo Coal

SINGAPORE, 27 June 2019 – Geo Energy Resources Limited ("Geo Energy" or the "Company", and together with its subsidiaries, the "Group") (SGX:RE4), is pleased to announce the signing of a New Offtake for the Group's SDJ mine with Trafigura. The coal delivery under the New Offtake is expected to commence from 1 January 2020. Under the New Offtake, Trafigura will buy and Geo Coal will sell the entire SDJ coal production for the remaining life of mine less the domestic market obligations. In addition, Geo Energy has committed to a minimum annual supply of 5 million metric tonnes of coal to Trafigura from the SDJ mine during 2020 to 2022. Trafigura will make available to Geo Coal a prepayment of US\$15 million for the New Offtake.

Founded in 1993, Trafigura is one of the largest physical commodities trading groups in the world. Trafigura sources, stores, transports and delivers a range of raw materials to its clients around the world. Globally, Trafigura has 4,300 employees who work in 66 offices in 38 countries. Trafigura has managed to grow its revenue from US\$12.0 billion in 2003 to US\$180.7 billion in 2018. Its trading business is supported by industrial and financial assets like Trafigura's Mining Group, Puma Energy and Galena Asset Management etc.<sup>1</sup>

SDJ mine's previous offtaker, ECTP, and Geo Energy have reached a mutual understanding to terminate their existing offtake agreement due to ECTP streamlining its physical coal trading activities and will be exiting its offtake agreements, including with Geo Coal. The New Offtake comes with more competitive terms and better rates than the current coal purchase contract with ECTP. The coal sales for the remainder of 2019 including the Group's domestic market obligations will be marketed by SDJ.

<sup>&</sup>lt;sup>1</sup> For more information, visit www.trafigura.com



Commenting on the New Offtake, Mr Tung Kum Hon, Chief Executive Officer of Geo Energy said, "Our Group would like to express our appreciation to ECTP for their support since the start of SDJ's coal production in much tougher coal market conditions. Over the last few years, ECTP was an integral part to the success of SDJ's coal production. We are hopeful of more cooperative opportunities in

the future should a suitable project for both parties comes along, if ECTP decides to enter into offtake arrangements in the future.

We are delighted to sign on Trafigura, one of the largest physical commodities trading groups in the world, as SDJ mine's new offtaker. We believe that this signing will enable our Group to adjust our risks and coal pricing towards current coal market conditions as well as to gain new

markets through Trafigura. We are looking forward to working together with Trafigura for the life of mine of SDJ's coal production. Together with Macquarie Bank Limited, our TBR mine offtaker, we are well positioned to broaden our reach with the expertise and experience of two of the largest commodity groups in the world."

- End

## ABOUT GEO ENERGY RESOURCES LIMITED (Bloomberg Ticker: GERL SP)

Geo Energy Resources Limited ("Geo Energy") is one of the major coal producers in Indonesia and is listed on the Singapore Stock Exchange and is part of the Singapore FTSE-ST index.

The Group is ranked 17th in the inaugural award for Singapore's Fastest Growing Companies 2019 presented by The Straits Times and Statista based on the strongest revenue growth in recent years.

The Group's operations are primarily located in Indonesia. It is a coal mining specialist with an established track record in the operation of coal mining sites for the purpose of coal production and coal sales since 2008. It owns major mining concessions and coal mines in East and South Kalimantan, Indonesia.

For more information, please visit www.geocoal.com

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