

CO REG NO: 200403029E

Unaudited Condensed Interim Consolidated Financial Statements For The Half Year and Full Year Ended 31 December 2023



CONTENTS

| 01 | Condensed Interim Consolidated Income Statement and Statement of Comprehensive Income |
|----|---|
| 02 | Condensed Interim Consolidated Statements of Financial Position (Group and Company) |

- **Condensed Interim Consolidated Statement of Cash Flows** 03
- 04 **Condensed Interim Consolidated of Changes in Equity**
- **Condensed Interim Statement of Changes in Equity** 05
- 06 **Notes to Condensed Interim Consolidated Financial Statements**
- 16 Other Information Required by Appendix 7C of the Catalist Rules





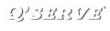






















Condensed Interim Consolidated Income Statement and Consolidated Statement of Comprehensive Income

| | | | Gro | up | |
|--|------|--|--|--|---|
| | Note | Half Year ended 31/12/2023 (Unaudited) S\$'000 | Half Year ended 31/12/2022 (Unaudited) S\$'000 | Full Year ended 31/12/2023 (Unaudited) S\$'000 | Full Year ended 31/12/2022 (Audited) S\$'000 |
| Revenue Cost of sales Gross profit | 4.4 | 33,532 (25,794) 7,738 | 37,718 (29,306) 8,412 | 67,297 (52,330) 14,967 | 74,058 (57,704) 16,354 |
| Other income Selling and distribution expenses Administrative expenses Other expenses Loss allowance (made)/reversed on third party trade and other receivables Finance costs Profit before income tax | 6 | 500 (1,326) (4,278) (1,252) (49) (197) 1,136 | 742 (1,475) (4,243) (1,802) (40) (253) 1,341 | 970 (2,983) (8,138) (2,743) 19 (458) | 899 (3,196) (8,018) (3,506) (68) (440) 2,025 |
| Income tax expense Profit for the financial year | 7 | (472) 664 | (514) 827 | (666) 968 | (828) 1,197 |
| Other comprehensive income Items that may be reclassified subsequently to profit or loss: Exchange differences on translation of foreign operations Other comprehensive (loss)/income for the financial period, net of tax | | <u>(117)</u> (117) | 269 269 | (476) (476) | 422 422 |
| Total comprehensive income for the financial year | | 547 | 1,096 | 492 | 1,619 |
| Profit attributable to: Owners of the parent Non-controlling interests | | 672 (8) 664 | 836 (9) 827 | 986 (18) 968 | 1,214 (17) 1,197 |
| Total comprehensive income attributable to: Owners of the parent Non-controlling interests | | 549 (2) 547 | 1,094 2 1,096 | 505 (13) 492 | 1,633 (14) 1,619 |
| Earnings per share Basic and diluted (in cents) | 9 | 0.18 | 0.25 | 0.30 | 0.37 |



Condensed Interim Statements of Financial Position

| | | Gr | oup | Con | npany |
|---|------|---|---|---|---|
| | Note | As at 31/12/2023 (Unaudited) S\$'000 | As at 31/12/2022 (Audited) S\$'000 | As at 31/12/2023 (Unaudited) S\$'000 | As at 31/12/2022 (Audited) S\$'000 |
| Non-current assets | | | | | |
| Property, plant and equipment | 11 | 17,359 | 18,172 | - | - |
| Intangible asset | 12 | 143 | 205 | - | - |
| Investments in subsidiaries | | - | - | 11,408 | 9,841 |
| Financial assets, at fair value through profit or loss Financial assets, at fair value through other | | 96 | - | - | - |
| comprehensive income | 13 | _ | _ | _ | _ |
| Deferred tax assets | .0 | 38 | _ | - | - |
| | | 17,636 | 18,377 | 11,408 | 9,841 |
| Current assets | | | · | · | · |
| Inventories | | 15,794 | 17,720 | - | - |
| Trade and other receivables | | 12,763 | 16,164 | 10,970 | 12,455 |
| Other current assets | | 882 | 986 | - | - |
| Financial assets, at fair value through profit or loss | | 3 | 7 | - | - |
| Fixed deposits Cash and bank balances | | 31 5,408 | 132 5,416 | - 57 | - 68 |
| Casil and bank balances | | 34,881 | 40,425 | 11,027 | 12,523 |
| | | 34,001 | 70,723 | 11,021 | 12,020 |
| Current liabilities | | | | | |
| Trade and other payables | | 6,788 | 6,766 | 200 | 226 |
| Refund liabilities | | 1,660 | 1,922 | - | - |
| Current income tax payable | | 295 | 503 | 33 | 8 |
| Lease liabilities | | 106 | 111 | - | - |
| Bank borrowings | | 6,424 | 12,220 | | - 004 |
| Net current assets | | 15,273 | 21,522 18,903 | 233 | 234 |
| Net current assets | | 19,608 | 10,903 | 10,794 | 12,289 |
| Non-current liabilities | | | | | |
| Other payables | | 384 | 343 | - | - |
| Lease liabilities | | 2,426 | 2,309 | - | - |
| Bank borrowings | | 675 | 809 | - | - |
| Deferred tax liabilities | | 313 | 215 | 24 | 23 |
| | | 3,798 | 3,676 | 24 | 23 |
| Net assets | | 33,446 | 33,604 | 22,178 | 22,107 |
| Equity | | | | | |
| Share capital | 15 | 24,777 | 24,777 | 24,777 | 24,777 |
| Foreign currency translation account | 10 | (595) | (114) | | <u>-</u> ,,,,,, |
| Fair value reserve | | (49) | (49) | - | - |
| Retained earnings/(Accumulated losses) | | 9,612 | 9,276 | (2,599) | (2,670) |
| Equity attributable to owners of the parent | | 33,745 | 33,890 | 22,178 | 22,107 |
| Non-controlling interests | | (299) | (286) | | - |
| Total equity | | 33,446 | 33,604 | 22,178 | 22,107 |
| | | | | | |



Condensed Interim Consolidated Statement of Cash Flows

| | | Gro | up |
|--|------|--|--|
| | Note | Full Year ended 31/12/2023 (Unaudited) S\$'000 | Full Year ended 31/12/2022 (Audited) S\$'000 |
| Operating activities Profit before income tax | | 1,634 | 2,025 |
| Adjustments for: Loss allowance (reversed)/made on third party trade and other receivables | | (19) | 68 |
| Bad debts written off - trade Write-down of inventories | 6.1 | 24 716 | 337 |
| Amortisation of intangible asset Depreciation of property, plant and equipment Fair value loss arising from financial assets, at fair value through profit | 6.1 | 62 1,098 | 60 1,172 |
| or loss Gain on disposal of property, plant and equipment Interest expense | 6.1 | 8 (50) 458 | 1 (5) 440 |
| Interest income Unrealised exchange (gain)/loss | | (35) (46) | (22) 1,387 |
| Operating cash flows before working capital changes | | 3,850 | 5,463 |
| Working capital changes: Inventories Trade and other receivables | | 911 3,158 | (2,537) (3,404) |
| Trade and other payables Other current assets | | 351 104 | (2,084) (137) |
| Refund liabilities Cash generated from/(used in) operations | | (262) 8,112 (814) | (2,338) |
| Income tax paid Interest received Net cash from/(used in) operating activities | | 35 7,333 | (821) 22 (3,137) |
| | | 1,000 | (0,101) |
| Investing activities Proceeds from disposal of property, plant and equipment Purchase of property, plant and equipment | | 50 (304) | 17 (241) |
| Financial assets, at fair value through profit or loss Purchase of intangible asset | | (100) | (69) |
| Decrease/(Increase) in fixed deposits Net cash used in investing activities | | 100 (254) | (100) (393) |
| Financing activities | | () | () |
| Dividend paid Fixed deposits pledged | 8 | (650) (1) | (650) (1) |
| Interest paid Repayment of lease liabilities Proceeds from bank borrowings | | (458) (120) 23,443 | (440) (151) |
| Repayment of bank borrowings Net cash (used in)/from financing activities | | (29,152) (6,938) | 36,067 (33,537) 1,288 |
| Net change in cash and cash equivalents | | 141 | (2,242) |
| Cash and cash equivalents at beginning of financial year | | 5,416 | 7,850 |
| Net effect of exchange rate changes on cash and cash equivalents Cash and cash equivalents at end of financial year | | (149) 5,408 | (192) 5,416 |
| | | | |



Condensed Interim Consolidated Statement of Changes in Equity

| Group | Share capital S\$'000 | Foreign currency translation account S\$'000 | Fair value reserve S\$'000 | Retained earnings S\$'000 | Equity attributable to owners of the parent S\$'000 | Non- controlling interests S\$'000 | Total S\$'000 |
|--|-----------------------------|--|-------------------------------------|------------------------------|---|---|------------------|
| (Unaudited) | · | · | | | · | | |
| Balance at 1 January 2023 | 24,777 | (114) | (49) | 9,276 | 33,890 | (286) | 33,604 |
| Profit for the financial year | - | - | - | 986 | 986 | (18) | 968 |
| Exchange differences on translating foreign operations | _ | (481) | - | | (481) | 5 | (476) |
| Total comprehensive income for the financial year | - | (481) | - | 986 | 505 | (13) | 492 |
| Transactions with owners: | | | | | | | |
| Dividends | | - | - | (650) | (650) | | (650) |
| Balance at 31 December 2023 | 24,777 | (595) | (49) | 9,612 | 33,745 | (299) | 33,446 |
| (Audited) | | | | | | | |
| Balance at 1 January 2022 | 24,777 | (533) | (49) | 8,712 | 32,907 | (272) | 32,635 |
| Profit for the financial year | - | - | - | 1,214 | 1,214 | (17) | 1,197 |
| Exchange differences on translating foreign operations | _ | 419 | - | - | 419 | 3 | 422 |
| Total comprehensive income for the financial year | - | 419 | - | 1,214 | 1,633 | (14) | 1,619 |
| Transactions with owners: | | | | | | | |
| Dividends | | | - | (650) | (650) | - | (650) |
| Balance at 31 December 2022 | 24,777 | (114) | (49) | 9,276 | 33,890 | (286) | 33,604 |



Condensed Interim Statement of Changes in Equity

| Company | Share capital S\$'000 | Accumulated losses S\$'000 | Total S\$'000 |
|---|-----------------------------|----------------------------------|------------------|
| (Unaudited) | | | |
| Balance at 1 January 2023 | 24,777 | (2,670) | 22,107 |
| Profit for the financial year | - | 721 | 721 |
| Total comprehensive income for the financial year | - | 721 | 721 |
| Transactions with owners: | | | |
| Dividends | - | (650) | (650) |
| Balance at 31 December 2023 | 24,777 | (2,599) | 22,178 |
| (Audited) | | | |
| Balance at 1 January 2022 | 24,777 | (3,950) | 20,827 |
| Profit for the financial year | - | 1,930 | 1,930 |
| Total comprehensive income for the financial year | - | 1,930 | 1,930 |
| Transactions with owners: | | | |
| Dividends | - | (650) | (650) |
| Balance at 31 December 2022 | 24,777 | (2,670) | 22,107 |



Notes to Condensed Interim Consolidated Financial Statements

1. General corporate information

Hosen Group Ltd. (the "Company") (Registration Number: 200403029E) is a public company limited by shares incorporated and domiciled in Singapore with its principal place of business and registered office at 267 Pandan Loop, Singapore 128439. The Company is listed on the Singapore Exchange Securities Trading Limited ("SGX-ST").

These condensed interim consolidated financial statements as at and for the half and full year ended 31 December 2023 comprise the Company and its subsidiaries (the "Group").

The principal activity of the Company is that of investment holding.

The principal activities of the Group are:

- (a) import, distribution and wholesale of fast moving consumer goods; and
- (b) develop, process, trade and distribute house brand and new chocolate products.

2. Basis of preparation

The condensed interim financial statements for the half and full year ended 31 December 2023 have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)s") under the historical cost convention and SFRS(I) 1-34 Interim Financial Reporting issued by the Accounting Standards Council Singapore. The condensed interim financial statements do not include all the information required for a complete set of financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance of the Group since the last condensed interim financial statements for the half year ended 30 June 2023.

The accounting policies adopted are consistent with those of the previous financial year which were prepared in accordance with SFRS(I)s. There was no change in the accounting policies and methods of computation for the current financial year reported on.

The individual financial statements of each entity within the Group are measured and presented in the currency of the primary economic environment in which the entity operates (its functional currency). The condensed interim consolidated financial statements of the Group and the condensed interim statement of financial position of the Company are presented in Singapore dollar ("\$") which is the functional currency of the Company and the presentation currency for the condensed interim consolidated financial statements and all values presented are rounded to the nearest thousand ("\$"000"), unless otherwise stated.

The Group and the Company manage their capital to ensure that the Group and the Company are able to continue as a going concern and maintain an optimal capital structure so as to maximise shareholder value.

The capital structure of the Group consists of equity attributable to equity holders of the parent, comprising issued capital, treasury shares (if any), foreign currency translation account, fair value reserve and retained earnings. The Group's management reviews the capital structure on a semi-annual basis. As part of this review, management considers the cost of capital and the risks associated with each class of capital. Upon review, the Group will balance its overall capital structure through the payment of dividend, new share issues and share buy-backs as well as the issue of new debt or the redemption of existing debt. The Group's overall strategy remains unchanged from the previous financial year.



2.1 Use of judgements and estimates

The preparation of condensed interim financial statements in compliance with SFRS(I)s requires management to make judgements, estimates and assumptions that affect the Group's application of accounting policies and reported amounts of assets, liabilities, revenue and expenses. Although these estimates are based on management's best knowledge of current events and actions, actual results may differ from these estimates.

In the application of the Group's accounting policies, management made judgements, estimates and assumptions about the carrying amounts of assets and liabilities that were not readily apparent from other sources. The estimates and associated assumptions were based on historical experience and other factors that were considered to be reasonable under the circumstances. Actual results may differ from these estimates.

The significant judgments made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the condensed interim consolidated financial statements as at and for the half and full year ended 31 December 2022.

These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

3. Seasonal operations

Management uses the expected value method which analyses the historical purchasing patterns and product returns of customers, including seasonal trends, to develop its estimation of refund liabilities for return of goods and the assets recognised from rights to the recovered goods. The trend is dependent on the market and economic factors which may affect customers' behaviour.

4. Segment and revenue information

Management has determined the operating segments based on the reports reviewed by the chief operating decision maker. The Group's reportable segments are strategic business units that are organised based on their function and targeted customer groups. They are managed separately because each business unit requires different skill sets and marketing strategies.

The Group is primarily engaged in two reportable segments, namely, house brands and non-house brands.

Principal activities of each business segment are as follows:

House brands – Development, trading and distribution of canned seafood, canned fruits and vegetables and canned meat products, and chocolate products.

Non-house brands – Importation, distribution, wholesaling and retailing of canned food and household consumable goods.



4.1 Reportable segments

Operating segment

| Half Year ended 31 December 2023 | House Brands (Unaudited) S\$'000 | Group Non-House Brands (Unaudited) S\$'000 | Total (Unaudited) S\$'000 |
|--|---|--|---|
| External revenue | 27,785 | 5,747 | 33,532 |
| Inter-segment revenue | 4,122 | 10 | 4,132 |
| Total revenue | 31,907 | 5,757 | 37,664 |
| Interest expense Depreciation of property, plant and equipment Amortisation of intangible asset Loss allowance made on third party trade and other receivables Bad debts written off – trade (Write-down)/Written-back of inventories Gain on disposal of property, plant and equipment Segment profit | (169) (358) (24) (33) 1 (337) 38 817 | (28) (56) (7) (16) - 34 12 438 | (197) (414) (31) (49) 1 (303) 50 1,255 |
| Assets Segment assets Capital expenditure | 36,827 292 | 7,143 46 | 43,970 338 |
| Liabilities Segment liabilities | 13,834 | 4,019 | 17,853 |

| Half Year ended 31 December 2022 | House Brands (Unaudited) S\$'000 | Group Non-House Brands (Unaudited) S\$'000 | Total (Unaudited) S\$'000 |
|---|---|--|-------------------------------------|
| External revenue | 29,938 | 7,780 | 37,718 |
| Inter-segment revenue | 4,598 | 215 | 4,813 |
| Total revenue | 34,536 | 7,995 | 42,531 |
| Interest expense Depreciation of property, plant and equipment Amortisation of intangible asset Loss allowance (made)/reversed on third party trade and other receivables (Write-down)/Written-back of inventories Segment profit | (210) (425) (23) (65) (50) 693 | (43) (105) (8) 25 51 735 | (253) (530) (31) (40) 1 |
| Assets Segment assets Capital expenditure | 41,683 257 | 11,270 86 | 52,953 343 |
| Liabilities Segment liabilities | 18,732 | 5,118 | 23,850 |



CO REG NO: 200403029E

| Full Year ended 31 December 2023 | House Brands (Unaudited) S\$'000 | Group Non-House Brands (Unaudited) S\$'000 | Total (Unaudited) S\$'000 |
|--|--|---|--|
| External revenue | 56,020 | 11,277 | 67,297 |
| Inter-segment revenue | 6,582 | 21 | 6,603 |
| Total revenue | 62,602 | 11,298 | 73,900 |
| Interest expense Depreciation of property, plant and equipment Amortisation of intangible asset Loss allowance reversed/(made) on third party trade and other receivables Bad debts written off – trade Write-down of inventories Gain on disposal of property, plant and equipment Segment profit | (393) (797) (47) 44 (24) (703) 38 1,474 | (65) (141) (15) (25) - (13) 12 447 | (458) (938) (62) 19 (24) (716) 50 1,921 |
| Assets Segment assets Capital expenditure | 36,827 292 | 7,143 46 | 43,970 338 |
| Liabilities Segment liabilities | 13,834 | 4,019 | 17,853 |

| Full Year ended 31 December 2022 | House Brands (Audited) S\$'000 | Group Non-House Brands (Audited) S\$'000 | Total (Audited) S\$'000 |
|---|---|--|---|
| External revenue | 58,852 | 15,206 | 74,058 |
| Inter-segment revenue | 6,904 | 234 | 7,138 |
| Total revenue | 65,756 | 15,440 | 81,196 |
| Interest expense Depreciation of property, plant and equipment Amortisation of intangible asset Loss allowance (made)/reversed on third party trade and other receivables (Write-down)/Written-back of inventories Gain on disposal of property, plant and equipment Segment profit | (376) (865) (43) (90) (349) 4 1,224 | (64) (216) (17) 22 12 1 1,308 | (440) (1,081) (60) (68) (337) 5 2,532 |
| Assets Segment assets Capital expenditure | 41,683 257 | 11,270 86 | 52,953 343 |
| Liabilities Segment liabilities | 18,732 | 5,118 | 23,850 |



Reconciliations of reportable segment revenue, profit or loss, assets and liabilities:

| | | Group | | | | |
|---|---|---|---|---|--|--|
| | Half Year ended 31/12/2023 (Unaudited) | Half Year ended 31/12/2022 (Unaudited) | Full Year ended 31/12/2023 (Unaudited) | Full Year ended 31/12/2022 (Audited) | | |
| | S\$'000 | S\$'000 | S\$'000 | S\$'000 | | |
| Revenue | | | | | | |
| Total revenue for reportable segments | 37,664 | 42,531 | 73,900 | 81,196 | | |
| Elimination of inter-segment revenue | (4,132) | (4,813) | (6,603) | (7,138) | | |
| Consolidated revenue | 33,532 | 37,718 | 67,297 | 74,058 | | |
| Profit or loss | | | | | | |
| | 1 255 | 1 /29 | 1 021 | 2 522 | | |
| Total segment profit Unallocated corporate expenses | 1,255 78 | 1,428 167 | 1,921 171 | 2,532 (67) | | |
| Other expenses | (197) | (254) | (458) | (440) | | |
| Consolidated profit before income tax | 1,136 | 1,341 | 1,634 | 2,025 | | |
| | | | | | | |
| Assets | | | | | | |
| Segment assets | 43,970 | 52,953 | 43,970 | 52,953 | | |
| Other unallocated assets | 8,547 | 5,849 | 8,547 | 5,849 | | |
| Consolidated total assets | 52,517 | 58,802 | 52,517 | 58,802 | | |
| Liabilities | | | | | | |
| Segment liabilities | 17,853 | 23,850 | 17,853 | 23,850 | | |
| Other unallocated liabilities | 1,218 | 1,348 | 1,218 | 1,348 | | |
| Consolidated total liabilities | 19,071 | 25,198 | 19,071 | 25,198 | | |

Geographical segment

| | Group | | | | |
|---------------------------------------|--|--|--|--|--|
| | Half Year ended 31/12/2023 (Unaudited) S\$'000 | Half Year ended 31/12/2022 (Unaudited) S\$'000 | Full Year ended 31/12/2023 (Unaudited) S\$'000 | Full Year ended 31/12/2022 (Audited) S\$'000 | |
| Total revenue from external customers | | | | | |
| Singapore | 15,642 | 18,762 | 31,438 | 34,565 | |
| Malaysia | 8,994 | 10,818 | 20,397 | 22,894 | |
| Others (1) | 8,896 | 8,138 | 15,462 | 16,599 | |
| | 33,532 | 37,718 | 67,297 | 74,058 | |
| Non-current assets | | | | | |
| Singapore | 13,545 | 13,929 | 13,545 | 13,929 | |
| Malaysia | 4,091 | 4,447 | 4,091 | 4,447 | |
| Others (1) | - | . 1 | - | 1 | |
| | 17,636 | 18,377 | 17,636 | 18,377 | |
| | | | | | |

^{(1) &}quot;Others" include countries in Africa, Europe and Asia other than Malaysia and Singapore of which none of these countries contributes individually more than 10 percent of the Group's revenue.



4.2 In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

External revenue from House Brands decreased by \$\$2.83 million to \$\$56.02 million in FY2023 from \$\$58.85 million in FY2022 and external revenue from Non-House Brands decreased by \$\$3.93 million to \$\$11.28 million in FY2023 from \$\$15.21 million in FY2022, which was mainly due to lower sales demand and sales volume volume in both the local and overseas market (excluding Malaysia) as a result of high inflation and rising global interest rate, and lower sales from Malaysia as a result of depreciation in Ringgit Malaysia. Hence, the revenue of the Group decreased by \$\$6.76 million to \$\$67.30 million in FY2023 from \$\$74.06 million in FY2022. The percentage of external revenue for the House Brands products over the Group's revenue increased from approximately 79.47% to 83.24% on year-on-year basis as the Group focused on the sales of House Brands products.

4.3 A breakdown of sales and profit after tax before non-controlling interests

| | Full year ended 31/12/2023 (Unaudited) S\$'000 | Group Full year ended 31/12/2022 (Unaudited) S\$'000 | Increase / (Decrease) (Unaudited) % |
|--|--|---|--|
| First Half Sales reported for the first half year Operating profit after income tax before non-controlling | 33,765 | 36,340 | (7.09) |
| interests reported for the first half year | 304 | 370 | (17.84) |
| Second Half Sales reported for the second half year Operating profit after income tax before non-controlling | 33,532 | 37,718 | (11.10) |
| interests reported for the second half year | 664 | 827 | (19.71) |

4.4 Disaggregation of revenue

The Group's revenue is recognised at a point in time and disaggregated into the following:

| | | Group | | | | | |
|--------------------------|--|--|--|--|--|--|--|
| | House Brands | | Non-Hous | Non-House Brands | | tal | |
| | Half Year ended 31/12/2023 (Unaudited) S\$'000 | Half Year ended 31/12/2022 (Unaudited) S\$'000 | Half Year ended 31/12/2023 (Unaudited) S\$'000 | Half Year ended 31/12/2022 (Unaudited) S\$'000 | Half Year ended 31/12/2023 (Unaudited) S\$'000 | Half Year ended 31/12/2022 (Unaudited) S\$'000 | |
| Type of good or service: | | | | | | | |
| Goods | 27,711 | 29,880 | 5,725 | 7,758 | 33,436 | 37,638 | |
| Services | 74 | 58 | 22 | 22 | 96 | 80 | |
| | 27,785 | 29,938 | 5,747 | 7,780 | 33,532 | 37,718 | |

| | Group | | | | | | |
|--------------------------|--|--|--|--|--|--|--|
| | House Brands | | Non-Hous | Non-House Brands | | Total | |
| | Full Year ended 31/12/2023 (Unaudited) S\$'000 | Full Year ended 31/12/2022 (Audited) S\$'000 | Full Year ended 31/12/2023 (Unaudited) S\$'000 | Full Year ended 31/12/2022 (Audited) S\$'000 | Full Year ended 31/12/2023 (Unaudited) S\$'000 | Full Year ended 31/12/2022 (Audited) S\$'000 | |
| Type of good or service: | | | | | | | |
| Goods | 55,880 | 58,708 | 11,234 | 15,147 | 67,114 | 73,855 | |
| Services | 140 | 144 | 43 | 59 | 183 | 203 | |
| | 56,020 | 58,852 | 11,277 | 15,206 | 67,297 | 74,058 | |



Financial assets and financial liabilities **5**.

| | Gro | Group | | any |
|---|---|---|---|---|
| | As at 31/12/2023 (Unaudited) S\$'000 | As at 31/12/2022 (Audited) S\$'000 | As at 31/12/2023 (Unaudited) S\$'000 | As at 31/12/2022 (Audited) S\$'000 |
| Financial assets Cash and bank balances, fixed deposits and trade and other receivables (1) | 16,734 | 20,515 | 11,024 | 12,515 |
| Financial liabilities Trade and other payables and borrowings (2) | (15,870) | (21,417) | (200) | (226) |

Profit before income tax 6.

6.1 Significant items

| | Group | | | |
|---|--|--|--|--|
| | Half Year ended 31/12/2023 (Unaudited) S\$'000 | Half Year ended 31/12/2022 (Unaudited) S\$'000 | Full Year ended 31/12/2023 (Unaudited) S\$'000 | Full Year ended 31/12/2022 (Audited) S\$'000 |
| Expenses/(Income) | | | | |
| Write-down/(Write-back) of inventories | 303 | (1) | 716 | 337 |
| Depreciation of property, plant and equipment | 544 | 563 | 1,098 | 1,172 |
| Interest expense | 197 | 253 | 458 | 440 |
| Forex exchange loss - net | 7 | 729 | 137 | 1,238 |

6.2 Related party transactions

| | Group | | | |
|---|-------------|-------------|-------------|------------|
| | Half Year | Half Year | Full Year | Full Year |
| | ended | ended | ended | ended |
| | 31/12/2023 | 31/12/2022 | 31/12/2023 | 31/12/2022 |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Sales to related parties Purchases from related parties | 17 | 23 | 38 | 42 |
| | 10 | 23 | 42 | 41 |

Excludes advance payment to suppliers and prepayments.

Excludes advance receipts from customers and goods and services tax.



7. Income tax expense

The Group calculates the period income tax expense using the tax rate that would be applicable to the expected total annual earnings. The major components of income tax expense in the condensed interim consolidated statement of profit or loss are:

| | | | Gro | up |
|--|--|--|--|--|
| | Half Year ended 31/12/2023 (Unaudited) S\$'000 | Half Year ended 31/12/2022 (Unaudited) S\$'000 | Full Year ended 31/12/2023 (Unaudited) S\$'000 | Full Year ended 31/12/2022 (Audited) S\$'000 |
| Current income tax expense Deferred income tax expense relating to origination and | 412 | 556 | 606 | 870 |
| reversal of temporary differences | 60 | (42) | 60 | (42) |
| | 472 | 514 | 666 | 828 |
| | | | | |

8. Dividends

| | Group | |
|--|---|---|
| | Full Year ended 31/12/2023 (Unaudited) | Full Year ended 31/12/2022 (Audited) |
| First and final tax-exempt dividend paid in respect of the previous financial year | | |
| - Per share | S\$0.002 | S\$0.002 |
| - Value (S\$'000) | 650 | 650 |
| | | |

9. Earnings per share

| | | Gro | up | |
|--|---|---|---|---|
| Earnings per ordinary share of the Group attributable to owners of the parent for the period on the net profit after income tax: | Half Year ended 31/12/2023 (Unaudited) | Half Year ended 31/12/2022 (Unaudited) | Full Year ended 31/12/2023 (Unaudited) | Full Year ended 31/12/2022 (Audited) |
| (Singapore cents) | | | , | , , |
| (a) Based on the weighted average number of shares(b) On a fully diluted basis | 0.20 0.20 | 0.25 0.25 | 0.30 0.30 | 0.37 0.37 |
| | | 00 | | |

Basic earnings per share are computed based on the weighted average number of issued shares excluding treasury shares of 324,900,846 for the financial year ended 31 December 2023 and 31 December 2022.

The basic and diluted earnings per share are the same as there were no potentially dilutive securities for the respective financial periods ended 31 December 2023 and 31 December 2022.



10. Net asset value

| | Gro | oup | Comp | any |
|------------------------------------|-------|-------|------------------------------------|----------------------------------|
| (Singapore cents) | | | As at 31/12/2023 (Unaudited) | As at 31/12/2022 (Audited) |
| Net asset value per ordinary share | 10.39 | 10.43 | 6.83 | 6.80 |

The net asset value per share is calculated based on the total number of issued shares excluding treasury shares of 324,900,846 as at 31 December 2023 and 31 December 2022.

11. Property, plant and equipment

The Group's addition of assets amounted to S\$181,000 and disposal of assets with net book value of S\$Nil for the half year ended 31 December 2023 as compared to addition of assets amounting to S\$130,000 and disposal of assets with net book value of S\$12,000 for the half year ended 31 December 2022.

The Group's addition of assets amounted to \$\$338,000 and disposal of assets with net book value of \$\$Nil in the full year ended 31 December 2023 as compared to addition of assets amounting to \$\$274,000 and disposal of assets with net book value of \$\$12,000 in the full year ended 31 December 2022.

12. Intangible asset

| | Group Computer Software S\$'000 |
|--|--|
| As at 30 June 2023 (Unaudited) | |
| Cost Accumulated amortisation | 676 |
| | (502) 174 |
| Net carrying amount | 174 |
| Half Year ended 31 December 2023 (Unaudited) | |
| Balance as at 1 July 2023 | 174 |
| Amortisation charge | (31) |
| Balance as at 31 December 2023 | 143 |
| | |
| As at 31 December 2023 (Unaudited) | |
| Cost | 676 |
| Accumulated amortisation | (533) |
| Net carrying amount | 143 |
| | |

13. Financial assets, at fair value through other comprehensive income

The Group has designated its unlisted equity investment in Singapore of S\$49,000 to be measured at FVOCI. The Group intends to hold this investment for long-term and strategic investment purposes.

The fair value of the unlisted equity investment was derived using adjusted net assets of the unlisted equity investment as at 31 December 2023, the carrying amount of which was S\$Nil (31 December 2022: S\$Nil).



14. Borrowings

| | | Gro | up | |
|---|------------------------------------|--------------------------|----------------------------------|--------------------------|
| | As at 31/12/2023 (Unaudited) | | As at 31/12/2022 (Audited) | |
| | (2) Secured S\$'000 | (1) Unsecured S\$'000 | (2) Secured S\$'000 | (1) Unsecured S\$'000 |
| Repayable within one year or less or on demand Repayable after one year | 120 685 | 6,336 | 142 851 | 12,130 |
| Total | 805 | 6,336 | 993 | 12,130 |

⁽¹⁾ The unsecured borrowings comprise unsecured short term bank loans of the Group amounting to \$\$2.00 million (31 December 2022: \$\$5.60 million) and bills payable amounting to \$\$4.34 million (31 December 2022: \$\$6.53 million).

Details of any collateral

Term loan is secured by legal mortgage over a property in Malaysia. Finance lease payables are secured by the underlying assets acquired.

15. Share capital

| | | Group and Company | | | | |
|--|------------------|------------------------------------|---------------------|----------------------------------|--|--|
| | 31/12/ | As at 31/12/2023 (Unaudited) | | As at 31/12/2022 (Audited) | | |
| | Number of shares | Amount S\$'000 | Number of shares | Amount S\$'000 | | |
| Total number/amount of Ordinary Shares | 324,900,846 | 24,777 | 324,900,846 | 24,777 | | |

There were no changes in the Company's share capital since the end of the previous period reported on.

There were no outstanding convertibles as at 31 December 2023 and 31 December 2022.

There were no treasury shares as at 31 December 2023 and 31 December 2022. As such, there was no sale, transfer, cancellation and/or use of treasury shares during and as at the end of the current financial year reported on.

There were no subsidiary holdings as at 31 December 2023 and 31 December 2022. As such, there was no sale, transfer, cancellation and/or use of subsidiary holdings during and as at the end of the current financial year reported on

16. Subsequent events

There is no known subsequent events which have led to adjustments to the condensed interim financial statements for the half year and full year ended 31 December 2023.

⁽²⁾ The secured borrowings include term loan amounting to S\$0.76 million (31 December 2022: S\$0.90 million) and finance lease of the Group amounting to S\$0.04 million (31 December 2022: S\$0.09 million).



Other Information Required by Appendix 7C of the Catalist Rules

1. Review

The condensed interim consolidated financial statements for the half year and full year ended 31 December 2023 and certain explanatory notes have not been audited or reviewed by the Company's auditor.

The Group's latest financial statements for the year ended 31 December 2022 were not subject to an adverse opinion, qualified opinion or disclaimer of opinion.

- 2. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
 - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial year reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial year reported on

Condensed Interim Consolidated Statement of Comprehensive Income

The Group recorded a lower revenue of S\$67.30 million for the financial year ended 31 December 2023 ("**FY2023**") as compared to S\$74.06 million for the financial year ended 31 December 2022 ("**FY2022**"). The decrease of S\$6.76 million or 9.1% in revenue was mainly due to decrease in sales volume from lower demand likely arising from higher inflation and rising global interest rates and lower sales from Malaysia as a result of depreciation in Ringgit Malaysia.

Gross profit decreased by S\$1.38 million to S\$14.97 million in FY2023 mainly due to decrease in revenue. There is no significant variance in the gross profit margin for both periods which stood at 22.24% in FY2023 and 22.08% in FY2022.

Other income increased by \$\$0.07 million to \$\$0.97 million in FY2023 mainly due to the new rental income stream in FY2023 from leasing out two storeys in our new building in Singapore in second half of FY2022, which was partially offset by decrease of government grant in FY2023.

Selling and distribution expenses decreased by \$\$0.22 million to \$\$2.98 million in FY2023 from \$\$3.20 million in FY2022 due to lesser expenses spent on promotion and logistic costs which commensurate with the reduced sales.

Administrative expenses increased by S\$0.12 million to S\$8.14 million in FY2023 from S\$8.02 million in FY2022 mainly due to higher staff cost with more headcount.

Other expenses decreased by \$\$0.77 million to \$\$2.74 million in FY2023 from \$\$3.51 million in FY2022 mainly due to lesser foreign exchange loss partially offset with increase in provision for stock and stock written off in FY2023.

Loss allowance on third-party trade and other receivables of \$\$0.02 million was reversed in FY2023, following the recovery of debts, as compared to \$\$0.07 million which comprised of doubtful debts arising from the customers and expected credit loss allowance made in FY2022.

Finance costs increased by \$\$0.02 million to \$\$0.46 million in FY2023 from \$\$0.44 million in FY2022 mainly due to higher interest rate in FY2023.

As a result, the Group recorded a net profit attributable to owners of the parent of S\$0.99 million in FY2023 as compared to a net profit attributable to owners of the parent of S\$1.21 million in FY2022.

Condensed Interim Consolidated Statement of Financial Position

The Group's net assets were \$\$33.45 million as at 31 December 2023, compared to \$\$33.60 million as at 31 December 2022. The net decrease of \$\$0.15 million was mainly a net result of the profit earned in FY2023 lesser than the effect of exchange differences on translating foreign operations and dividend paid.

The significant changes to the Condensed Interim Consolidated Statement of Financial Position were as follows:-



Property, plant and equipment as at 31 December 2023 decreased by S\$0.81 million from 31 December 2022 mainly attributable to the depreciation in FY2023.

Inventories decreased by \$\$1.93 million to \$\$15.79 million as at 31 December 2023 mainly due to lower inventory level maintained by the Group at the end of FY2023 as the Chinese New Year 2024 ("CNY2024") falls later than Chinese New Year 2023 ("CNY2023").

Trade and other receivables decreased by \$\$3.40 million to \$\$12.76 million as at 31 December 2023 due to lesser sales made before the year end as the CNY2024 came slightly later as compared to CNY2023, and rebates claimable from a supplier in FY2022 which was billed in early FY2023.

Other current assets, representing the right to the recovered goods for sales returns by customers, decreased to \$\$0.88 million as at 31 December 2023 from \$\$0.99 million as at 31 December 2022 mainly due to the lesser sales of goods.

Trade and other payables in current liabilities and other payables in non-current liabilities increased by S\$0.06 million to S\$7.17 million as at 31 December 2023 mainly due to the Group has more payables not yet due as at FY2023.

Refund liabilities represents the liabilities for arising from return of goods and sales rebates. It decreased to \$\$1.66 million as at 31 December 2023 from \$\$1.92 million as at 31 December 2022 which was in line with the decrease in other current assets.

Lease liabilities in current liabilities and non-current liabilities in aggregate increased by \$\$0.11 million to \$\$2.53 million as at 31 December 2023 mainly due to adjustment on lease obligations of JTC rent for the new building in Singapore which was partially offset by the repayment of lease obligations of motor vehicles.

Bank borrowings in current liabilities decreased by S\$5.80 million to S\$6.42 million as at 31 December 2023 as a result of lesser borrowings required to service reduced levels of trade and other receivables and inventories in the Group as at 31 December 2023.

Bank borrowings in non-current liabilities decreased by \$\$0.13 million to \$\$0.68 million as at 31 December 2023 from \$\$0.81 million as at 31 December 2022 mainly due to repayment of term loan for the property in Malaysia.

Condensed Interim Consolidated Statement of Cash Flows

Cash and cash equivalents stood at S\$5.41 million as at 31 December 2023. Out of the cash and cash equivalents, S\$7.33 million was generated from operating activities, S\$0.25 million was used in investing activities and S\$6.94 million was used in financing activities.

The net cash generated from operating activities mainly comprised the operating cash flows before working capital changes of \$\$3.85 million, decrease in inventories by \$\$0.91 million, decrease in trade and other receivables by \$\$3.16 million and increase in trade and other payables by \$\$0.35 million.

The net cash used in investing activities was mainly attributable to the acquisition of property, plant and equipment of \$\$0.30 million.

The net cash used in financing activities was mainly due to dividend paid of S\$0.65 million, interest paid of S\$0.46 million and net repayment of bank borrowings of S\$5.71 million in FY2023.

3. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable.



4. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next full year

The Group expects sales demand to stay subdued due to high inflation, elevated interest rates and slower economic growth. Raw material costs and finance costs are also expected to continue to remain high. While the economic condition is expected to be challenging, the Group will actively manage its cost and improve its operation efficiencies while exploring more business opportunities.

5. Dividend information

- 5.1 If a decision regarding dividend has been made:
 - (a) Whether an interim (final) ordinary dividend has been declared (recommended); and

The Board of Directors ("Board") recommends a first and final dividend, subject to the approval of shareholders at the upcoming annual general meeting of the Company.

- (b) (i) Amount per share cents
 - 0.2 Singapore cents
 - (ii)Previous corresponding period cents
 - 0.2 Singapore cents
- (c) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated).

The proposed dividend is tax-exempt one-tier dividend.

(d) The date the dividend is payable.

The proposed first and final dividend, if approved at the forthcoming annual general meeting of the Company, will be paid on 31 May 2024.

(e) The date on which Registrable Transfers received by the company (up to 5.00 pm) will be registered before entitlements to the dividend are determined.

The record date will be 17 May 2024 at 5.00 p.m.

5.2 If no dividend has been declared/recommended, a statement to that effect and the reason(s) for the decision.

Not applicable.

6. Interested person transactions

The Company does not have a general mandate for IPT from shareholders. There was no IPT with value of more than \$\$100,000 entered into during the financial year.

7. Disclosure of acquisition (including incorporations) and sale of shares under Rule 706A

The Company did not carry out any acquisition or sale of shares during the current financial year.

8. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7H) under Rule 720(1)

The Company confirms that all the required undertakings under Rule 720(1) of the Catalist Rules have been obtained from all its directors and executive officers in the format set out in Appendix 7H of the Catalist Rules.



9. Disclosure of persons occupying managerial positions who are related to a director, CEO or substantial shareholder

| Name | Age | Family Relationship with any Director and/or Chief Executive Officer and/or Substantial Shareholder | Current position and duties, and the year position was first held | Details of changes in duties and position held, if any, during the year |
|-------------------------|-----|--|--|--|
| Lim Hai Cheok | 75 | Spouse of Chong Poh Soon, Senior Director and Substantial Shareholder. Father of Lim Hock Chye Daniel, Executive Director. Brother of Lim Kim Eng, Executive Director and Substantial Shareholder. | Executive Director, since March 2004. Chief Executive Officer, since July 2004. | Nil |
| Lim Kim Eng | 71 | Sister of Lim Hai Cheok. Chief Executive Officer, Executive Director and Substantial Shareholder. Sister-in-law of Chong Poh Soon, Senior Director and Substantial Shareholder. Aunt of Lim Hock Chye Daniel, Executive Director. | Executive Director, since July 2004. | Nil |
| Lim Hock Chye Daniel | 50 | Son of Lim Hai Cheok, Chief Executive Officer, Director and Substantial Shareholder; and Chong Poh Soon, Senior Director and Substantial Shareholder. Nephew of Lim Kim Eng, Executive Director and Substantial Shareholder. | Executive Director, since March 2004. | Nil |
| Chong Poh Soon | 75 | Spouse of Lim Hai Cheok, Chief Executive Officer, Executive Director and Substantial Shareholder. Mother of Lim Hock Chye Daniel, Executive Director. Sister-in-law of Lim Kim Eng, Executive Director and Substantial Shareholder. | Senior Director, since December 2020. | Nil |
| Lai Ginn Keow | 49 | Spouse of Lim Hock Chye Daniel, Executive Director. Daughter-in-law of Lim Hai Cheok, Chief Executive Officer, Executive Director and Substantial Shareholder; and Chong Poh Soon, Senior Director and Substantial Shareholder. Niece-in-law of Lim Kim Eng, Executive Director and Substantial Shareholder. | Procurement Manager, since August 2019. | Nil |



BY ORDER OF THE BOARD

Lim Hai Cheok Chief Executive Officer

28 February 2024

This announcement has been reviewed by the Company's sponsor, PrimePartners Corporate Finance Pte. Ltd. (the "Sponsor"). It has not been examined or approved by the Singapore Exchange Securities Trading Limited (the "Exchange") and the Exchange assumes no responsibility for the contents of this document, including the correctness of any of the statements or opinions made or reports contained in this document.