



1Q2017 Results Presentation

28 April 2017

iFAST

iFAST Corporation Ltd.

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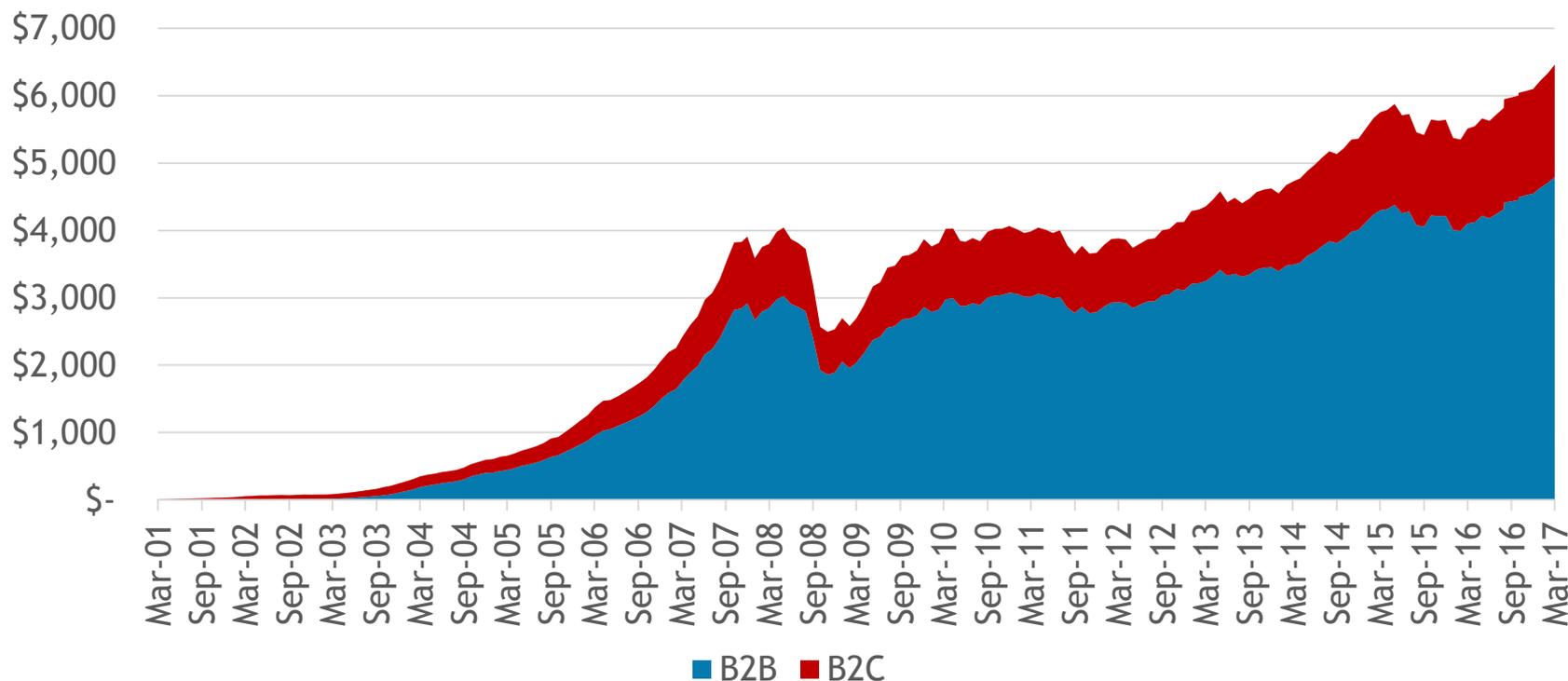
Key Summary

- Following a difficult 2016, 1Q2017 started off on an encouraging note. The Group's Assets Under Administration (AUA) increased 17.2% YoY to hit a record high of S\$6.46 billion as at 31 March 2017
- The core markets in the Group all hit record high AUA levels: Singapore's AUA (+13.8% YoY), Hong Kong's AUA (+17.3% YoY), and Malaysia's AUA (+33.5% YoY)
- The Group's revenue and profitability improved significantly; net revenue increased 19.4% YoY in 1Q2017 to S\$11.17 million, while net profit rose 60.7% YoY to S\$2.01 million
- The core markets in the Group showed significant improvement in their financial results in 1Q2017, while the China operation (soft-launched in March 2016) remains in the early stages of growing its business. Excluding the China operation, the Group's net profit rose 41.1% YoY to S\$2.95 million

Group AUA grew 17.2% YoY to record S\$6.46 billion

S\$ million

AUA (as at 31 Mar 2017): S\$6.46 billion¹



Note:

1. The Group's AUA as at 31 Mar 2017 includes its effective 16.3% share of the India Business

Key Summary

- In the last two years, we have been busy broadening the range of our products and services as an investment platform as we believe that we need to position ourselves well for the potential growth opportunities and changes in the wealth management industry in Asia
- We believe that the full benefits from our efforts to broaden our products and services will be realised in the coming years
- In addition to this, the Group believes that its improved IT solutions and focus on giving transparent pricing, research and information to clients, put it on a strong footing to grab a potentially larger slice of the wealth management industry
- Barring a significant deterioration of current financial market conditions, we expect improvements in the Group's business in 2017

Key Summary

- The Group's Dividend Guidance for FY2017 (similar to FY2016) is:
“For FY2017, our Directors intend to recommend and distribute dividends of 60% or more of our Group's net profit (excluding our China operation, and exceptional items)”
- The Directors have proposed an interim dividend of 0.68 cents per ordinary share for 1Q2017, equivalent to about 60.6% of the Group's net profit (excluding our China operation, and exceptional items)



Section I: Financial Results

iFAST

iFAST Corporation Ltd.

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Presentation of Group's Results

Presentation of Group's results (including and excluding China)

- In view of the guidance we have provided on our China operation (that the China business would be expected to have a negative impact on the Group's overall operating profit on a consolidated basis in 2016 and 2017), and that our Dividend Guidance for FY2016 and FY2017 is based on 60% or more of the Group's net profit (excluding China operation, and exceptional items), we are presenting our presentation results based on the results of:
 - (1) Group (Singapore, Hong Kong, Malaysia) excluding China operation; and
 - (2) Group (Singapore, Hong Kong, Malaysia) including China operation
- By adopting such a structure in the presentation, investors are able to better assess the performance of the Group in our core operations in Singapore, Hong Kong and Malaysia, with and without the impact from our newer China operation

Financial Results for Group (excluding China operation) (1Q2017 vs 1Q2016)

| S\$ (Million) | 1Q2016 | 1Q2017 | YoY change (%) |
|--|--------------------|--------|----------------|
| Revenue | 18.67 | 21.96 | +17.6 |
| Net revenue | 9.35 | 11.12 | +18.9 |
| Other income | 0.81 | 0.44 | -45.6 |
| Expenses | 8.09 | 8.38 | +3.5 |
| Net finance income | 0.25 | 0.20 | -20.5 |
| Share of results of associates, net of tax | -0.01 ¹ | -0.13 | +3,175.0 |
| Profit before tax | 2.26 | 3.23 | +42.7 |
| Profit after tax | 2.09 | 2.95 | +41.1 |
| Net profit attributable to owners of the Company | 2.09 | 2.95 | +41.1 |

Note:

1. The share of result of associate, net of tax, was less than S\$0.01 million in 1Q2016

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Financial Results for Group (including China operation) (1Q2017 vs 1Q2016)

| S\$ (Million) | 1Q2016 | 1Q2017 | YoY change (%) |
|--|--------------------|--------|----------------|
| Revenue | 18.67 | 22.10 | +18.3 |
| Net revenue | 9.35 | 11.17 | +19.4 |
| Other income | 0.81 | 0.44 | -45.6 |
| Expenses | 8.98 | 9.44 | +5.1 |
| Net finance income | 0.25 | 0.20 | -18.5 |
| Share of results of associates, net of tax | -0.01 ¹ | -0.13 | +3,175.0 |
| Profit before tax | 1.43 | 2.25 | +57.2 |
| Profit after tax | 1.25 | 1.96 | +56.7 |
| Net profit attributable to owners of the Company | 1.25 | 2.01 | +60.7 |

Note:

1. The share of result of associate, net of tax, was less than S\$0.01 million in 1Q2016

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Results Overview for Group (excluding China operation)

| S\$ (Million) | FY2013 ¹ | FY2014 ² | FY2015 | FY2016 | 1Q2017 |
|--|---------------------|---------------------|--------|--------|--------|
| Revenue | 69.47 | 78.35 | 85.34 | 79.89 | 21.96 |
| Net revenue | 31.58 | 36.68 | 41.53 | 40.46 | 11.12 |
| Other income | 0.16 | 0.24 | 1.53 | 1.88 | 0.44 |
| Impairment loss on investment in financial assets | - | - | - | 0.68 | - |
| Operating expenses | 23.58 | 25.62 | 30.06 | 32.44 | 8.38 |
| Net finance income | 0.03 | 0.10 | 0.75 | 0.82 | 0.20 |
| Share of results of associates, net of tax | - | -0.01 | -0.02 | -0.16 | -0.13 |
| Profit before tax | 8.20 | 11.39 | 13.73 | 9.82 | 3.23 |
| Profit after tax | 7.62 | 11.00 | 13.08 | 9.06 | 2.95 |
| Net profit attributable to owners of the Company | 7.86 | 11.03 | 13.08 | 9.06 | 2.95 |
| EPS (cents) | 3.89 | 5.31 | 5.03 | 3.46 | 1.12 |
| Dividend per share (cents) | 1.98 ³ | 5.38 | 2.79 | 2.79 | 0.68 |

Notes:

1. Excluding one-off gain of S\$0.62 million on distribution to owners of the Company in October 2013
2. Excluding IPO expenses of S\$1.95 million in December 2014. Including IPO expenses of S\$1.95 million in December 2014, net profit stood at S\$8.56 million in FY2014
3. Excluding dividend by way of distribution in specie in October 2013

Results Overview for Group (including China operation)

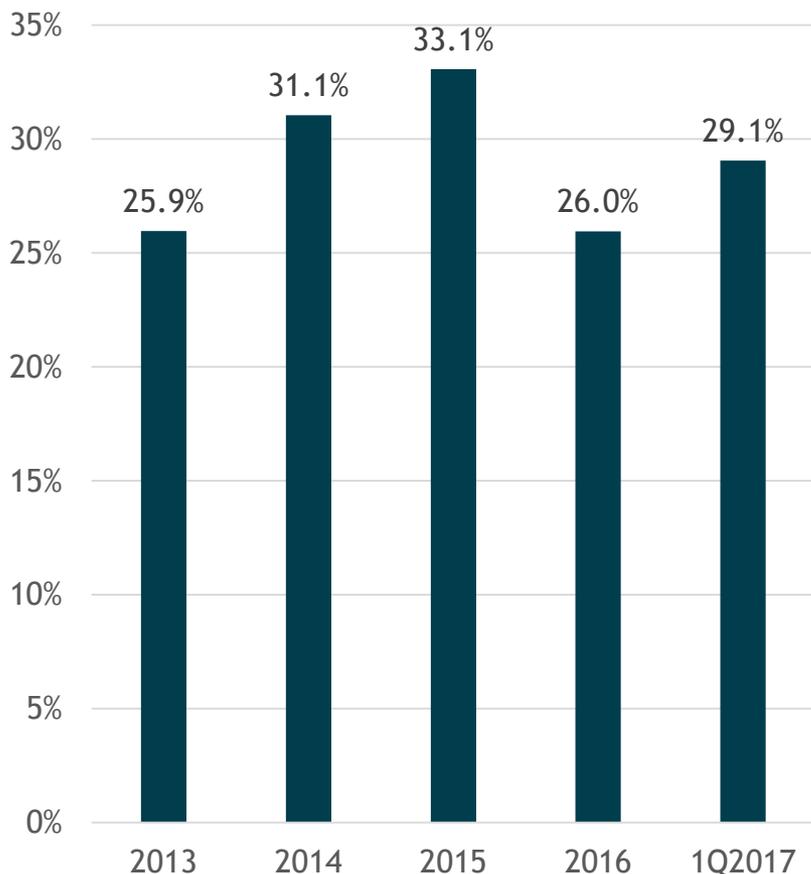
| S\$ (Million) | FY2013 ¹ | FY2014 ² | FY2015 | FY2016 | 1Q2017 |
|---|---------------------|---------------------|--------|--------|--------|
| Revenue | 69.47 | 78.35 | 85.34 | 80.60 | 22.10 |
| Net revenue | 31.58 | 36.68 | 41.53 | 40.69 | 11.17 |
| Other income | 0.16 | 0.24 | 1.53 | 1.88 | 0.44 |
| Impairment loss on investment in financial assets | - | - | - | 0.68 | - |
| Operating expenses | 23.58 | 26.14 | 31.08 | 36.48 | 9.44 |
| Net finance income | 0.03 | 0.10 | 0.80 | 0.84 | 0.20 |
| Share of results of associates, net of tax | - | -0.01 | -0.02 | -0.16 | -0.13 |
| Profit before tax | 8.20 | 10.87 | 12.75 | 6.09 | 2.25 |
| Profit after tax | 7.62 | 10.48 | 12.10 | 5.33 | 1.96 |
| Net profit attributable to owners of the Company | 7.86 | 10.51 | 12.10 | 5.45 | 2.01 |
| Net attributable profit plus gain in reserves from sale in iFAST China stake | NA | NA | NA | 7.60 | NA |
| EPS (cents) | 3.89 | 5.06 | 4.65 | 2.08 | 0.77 |
| Dividend per share (cents) | 1.98 ³ | 5.38 | 2.79 | 2.79 | 0.68 |

Notes:

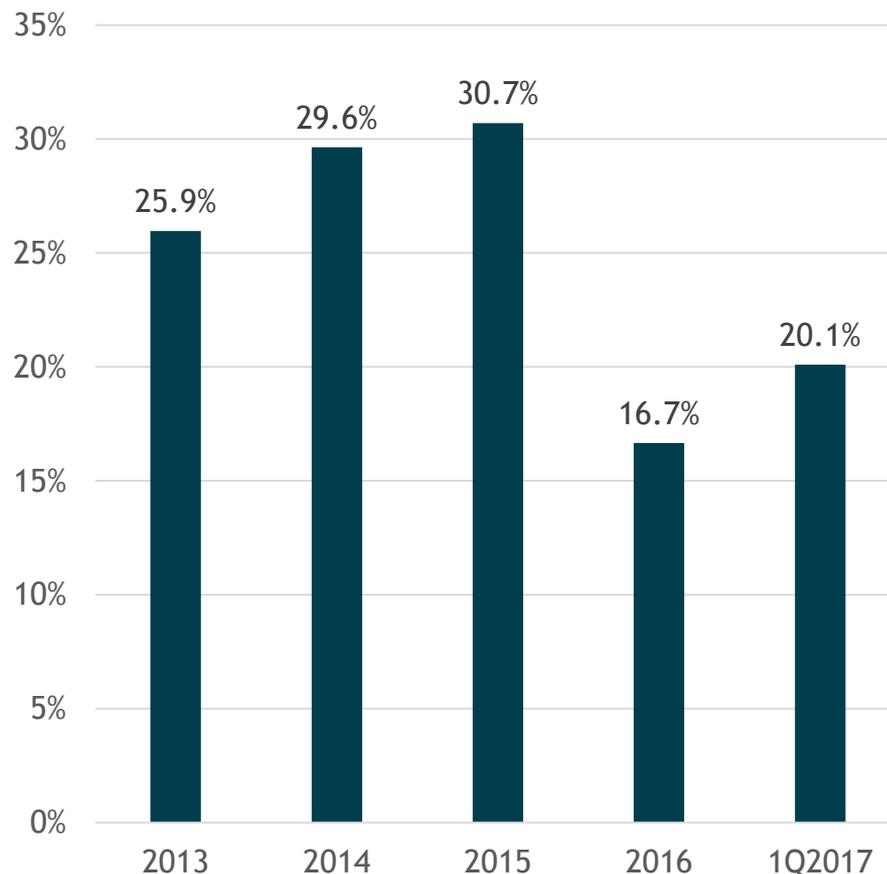
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2. Excluding IPO expenses of S\$1.95 million in December 2014. Including IPO expenses of S\$1.95 million in December 2014, net profit stood at S\$8.56 million in FY2014
3. Excluding dividend by way of distribution in specie in October 2013
4. NA denotes Not Applicable

PBT margin for Group (based on net revenue)

(excluding China operation)



(including China operation)



Notes:

1. PBT margins (2013) exclude one-off gain of S\$0.62 million on distribution to owners of the Company in Oct 2013
2. PBT margins (2014) exclude IPO expenses of S\$1.95 million in Dec 2014
3. PBT margins (2016) exclude one-off impairment loss of S\$0.68 million on investment in financial assets recognised in 4Q2016

Financial Ratios

| S\$ (Million) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
|---------------------|--------|--------|--------|--------|--------|
| Operating Cashflows | 7.13 | 10.18 | 14.18 | 5.63 | 2.81 |
| Capital Expenditure | 1.57 | 2.34 | 5.45 | 6.61 | 0.89 |

| S\$ (Million) | 31 Dec 2013 | 31 Dec 2014 | 31 Dec 2015 | 31 Dec 2016 | 31 Mar 2017 |
|--------------------|-------------|-------------|-------------|-------------|-------------|
| Net Current Assets | 20.70 | 63.16 | 68.32 | 64.39 | 66.28 |

| S\$ (Million) | 31 Dec 2013 | 31 Dec 2014 | 31 Dec 2015 | 31 Dec 2016 | 31 Mar 2017 |
|----------------------|-------------|-------------|-------------|-------------|-------------|
| Shareholders' Equity | 23.97 | 66.91 | 76.56 | 78.45 | 80.36 |

Cash position

| | As at 31 Dec 2016 (S\$ million) | As at 31 Mar 2017 (S\$ million) |
|----------------------------------|------------------------------------|------------------------------------|
| Cash and cash equivalents | 22.46 | 26.48 |
| Other investments ¹ | 32.13 | 28.83 |
| Total cash and other investments | 54.59 | 55.31 |

Note:

1. Other investments comprise investments in available-for-sale financial assets and held-for-trading financial assets

Number of issued shares

| | As at 31 Dec 2016 | As at 31 Mar 2017 |
|-------------------------------|-------------------|-------------------|
| Total number of issued shares | 262,223,415 | 262,475,515 |

Our Consolidated Financial Position as at 31 Mar 2017

| | S\$'000 |
|-------------------------------|-----------|
| NON-CURRENT ASSETS | |
| Fixed Assets | 2,089 |
| Intangible Assets | 10,731 |
| Associates | 1,701 |
| Others | 211 |
| | 14,732 |
| CURRENT ASSETS | |
| Trade & other receivables | 24,602 |
| Prepayments & others | 1,609 |
| Other Investments | 28,834 |
| Cash & cash equivalents | 26,480 |
| | 81,525 |
| TOTAL ASSETS | 96,257 |
| HELD UNDER TRUST | |
| Cash at Bank - Trust Accounts | 174,812 |
| Client Ledger balances | (174,812) |

Our Consolidated Financial Position as at 31 Mar 2017 - cont'd

| | S\$'000 |
|---|---------|
| CURRENT LIABILITIES | |
| Trade & other payables | 14,438 |
| Finance Lease | 5 |
| Current tax payable | 803 |
| | 15,246 |
| NON-CURRENT LIABILITIES | |
| Deferred Tax | 457 |
| Finance Lease | 17 |
| | 474 |
| EQUITY | |
| Share Capital | 64,185 |
| Accumulated profits | 17,861 |
| Other reserves | (1,683) |
| EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY | 80,363 |
| Non-Controlling Interests | 174 |
| TOTAL EQUITY | 80,537 |
| TOTAL EQUITY & LIABILITIES | 96,257 |

First Interim Dividend for FY2017

| First Interim Dividend for FY2017 - Schedule | |
|--|-------------------------------|
| Dividend per share | 0.68 cents per ordinary share |
| Ex-dividend date | 8 May 2017 |
| Record date and time | 11 May 2017 (5.00 pm) |
| Payment date | 23 May 2017 |

- The Group’s Dividend Guidance for FY2017 is: “For FY2017, our Directors intend to recommend and distribute dividends of 60% or more of our Group’s net profit (excluding our China operation, and exceptional items)”. The Dividend Guidance for FY2017 is the same as for FY2016
- For the first interim dividend for 1Q2017, the Directors proposed a dividend per share of 0.68 cents per ordinary share, that is equivalent to about 60.6% of the Group’s net profit (excluding our China operation, and exceptional items)
- The dividend per share was 2.79 cents per share for both FY2015 and FY2016



Section II: Performance Trends

Group AUA Trends



Singapore & Others: 71.9%



Hong Kong: 21.7%

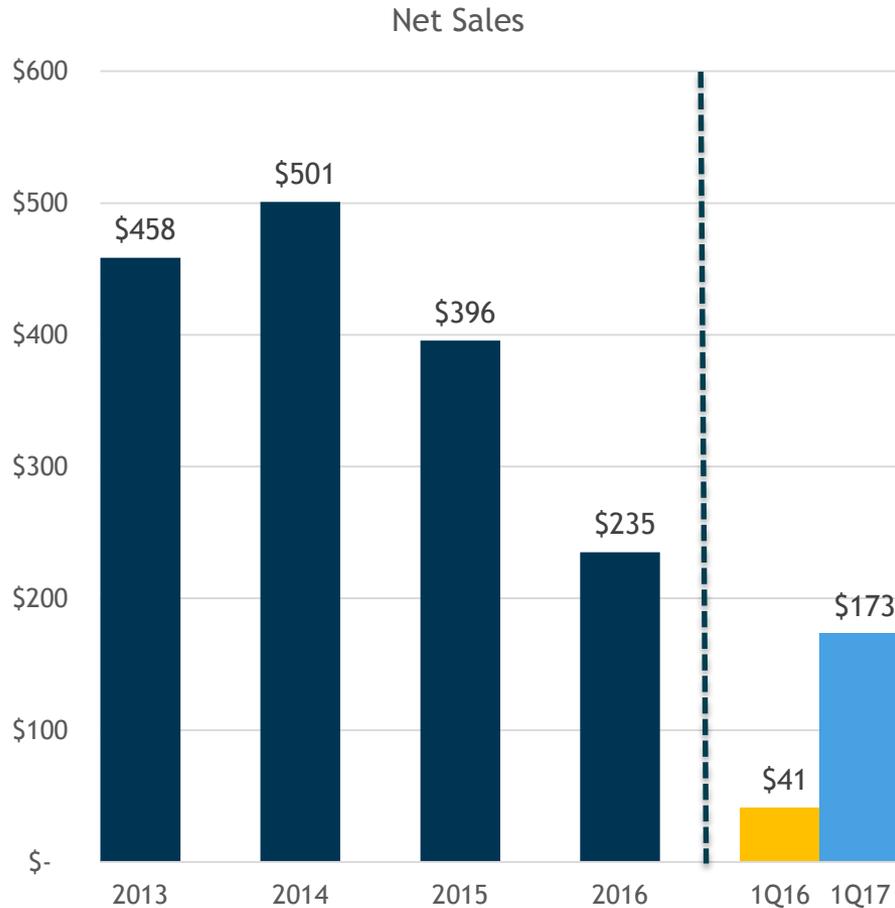


Malaysia: 6.4%

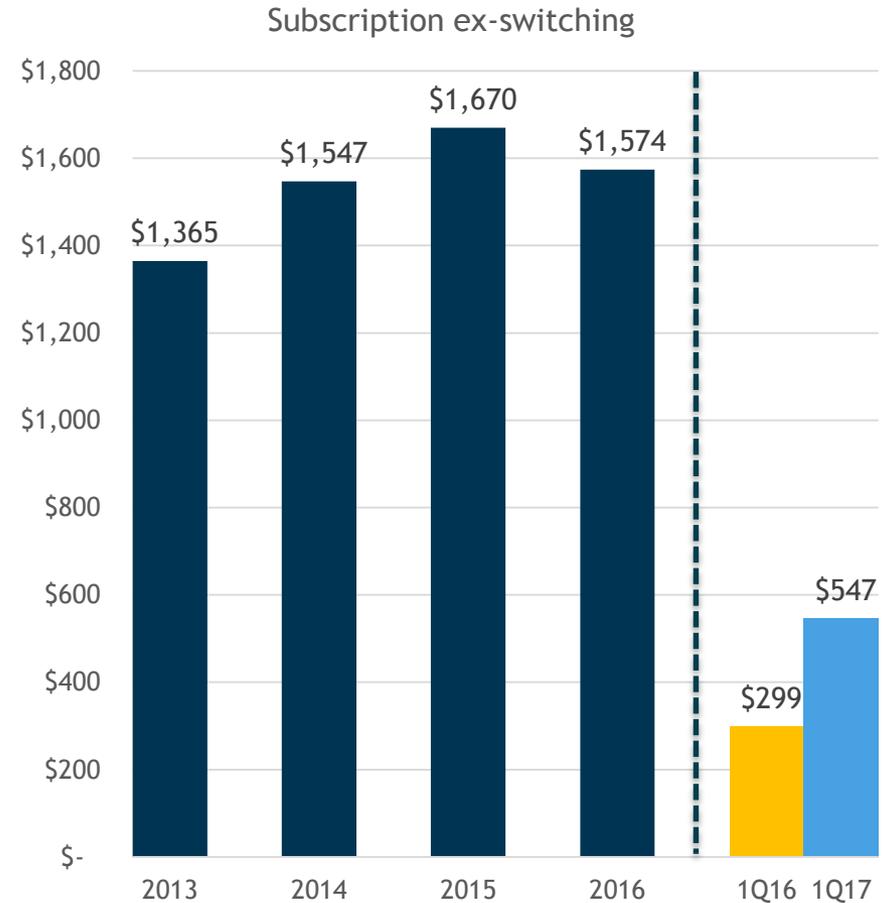
- The Group's AUA as at 31 Mar 2017 includes the AUA contribution from India Business, as well as the AUA contribution from the China Business
- The AUA contribution from the India Business and China Business is included in the Singapore & Others segment, which is equivalent to 71.9% of the Group's AUA
- Growth in AUA was across all geographical segments: Singapore's AUA increased 13.8% YoY, Hong Kong's AUA grew 17.3% YoY, while Malaysia's AUA grew 33.5% YoY
- The Group's AUA rose 17.2% YoY and 5.9% QoQ to a record S\$6.46 billion (as at 31 Mar 2017)
- The contribution from the Bonds / ETFs / Stocks distribution business stood at a combined 7.4% of the Group's AUA level (as at 31 Mar 2017)

Net sales & Subscription ex-switching

S\$ million



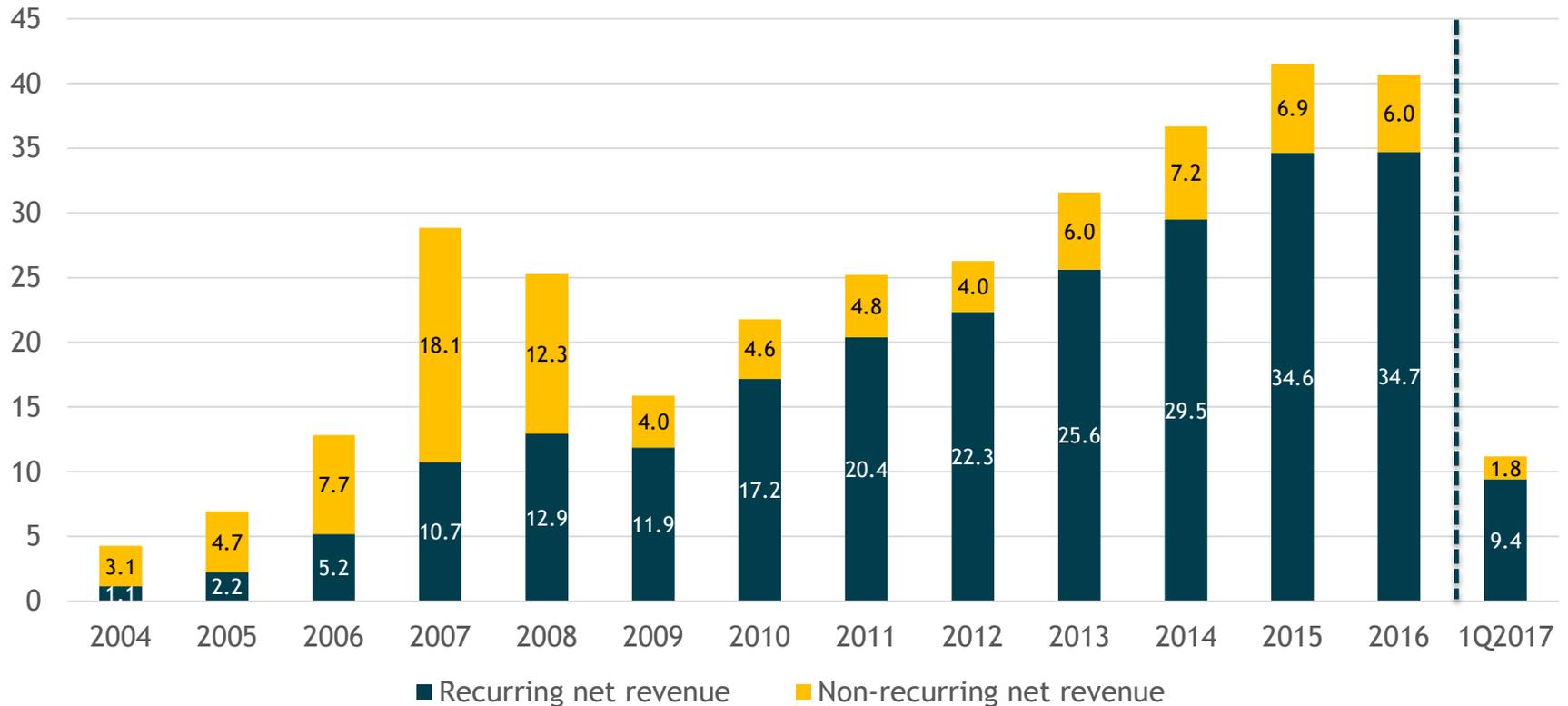
S\$ million



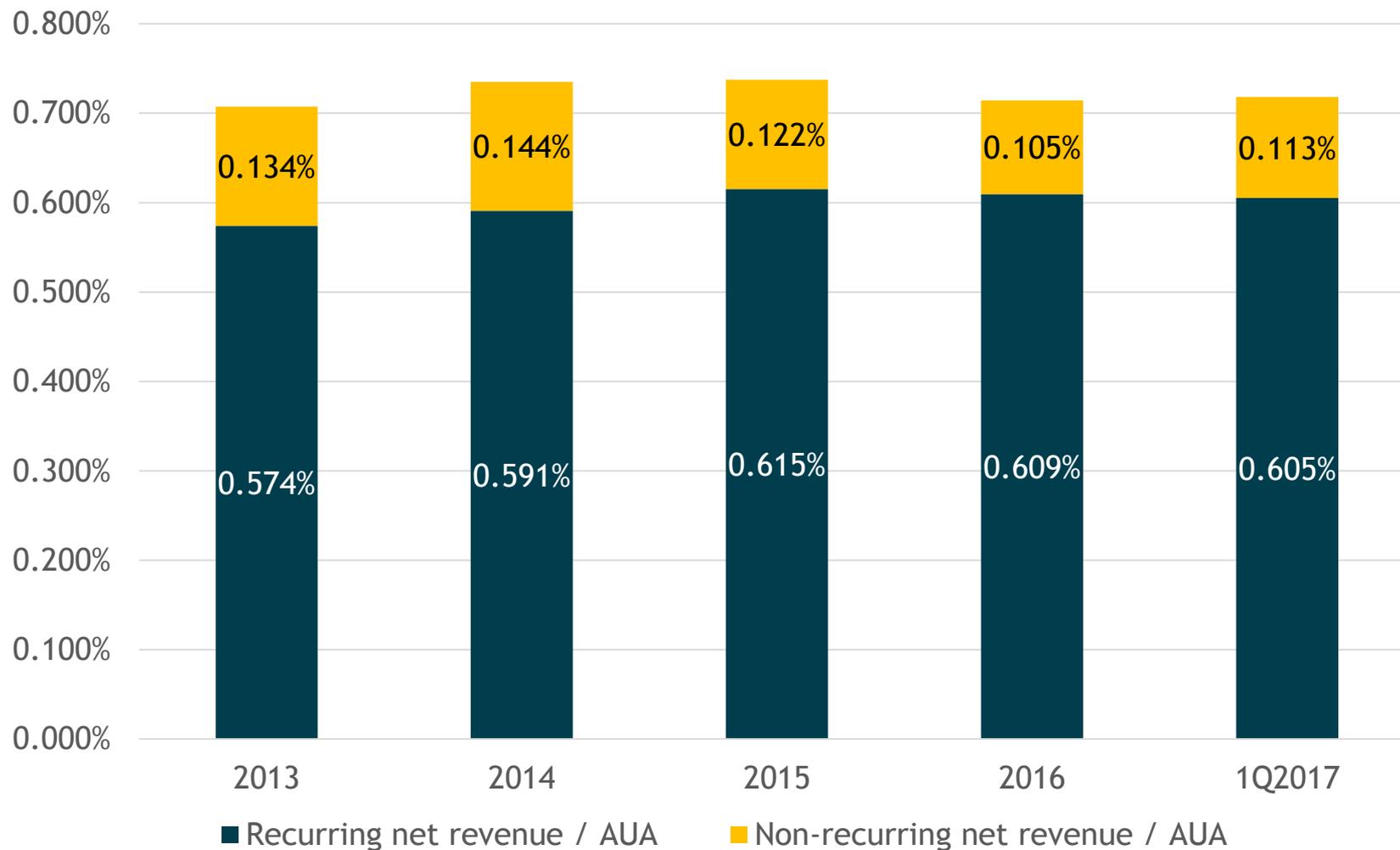
Net revenue breakdown between recurring and non-recurring sources

Average contribution from recurring net revenue as opposed to non-recurring net revenue in the period from 2012 to 1Q2017 was 83.2%

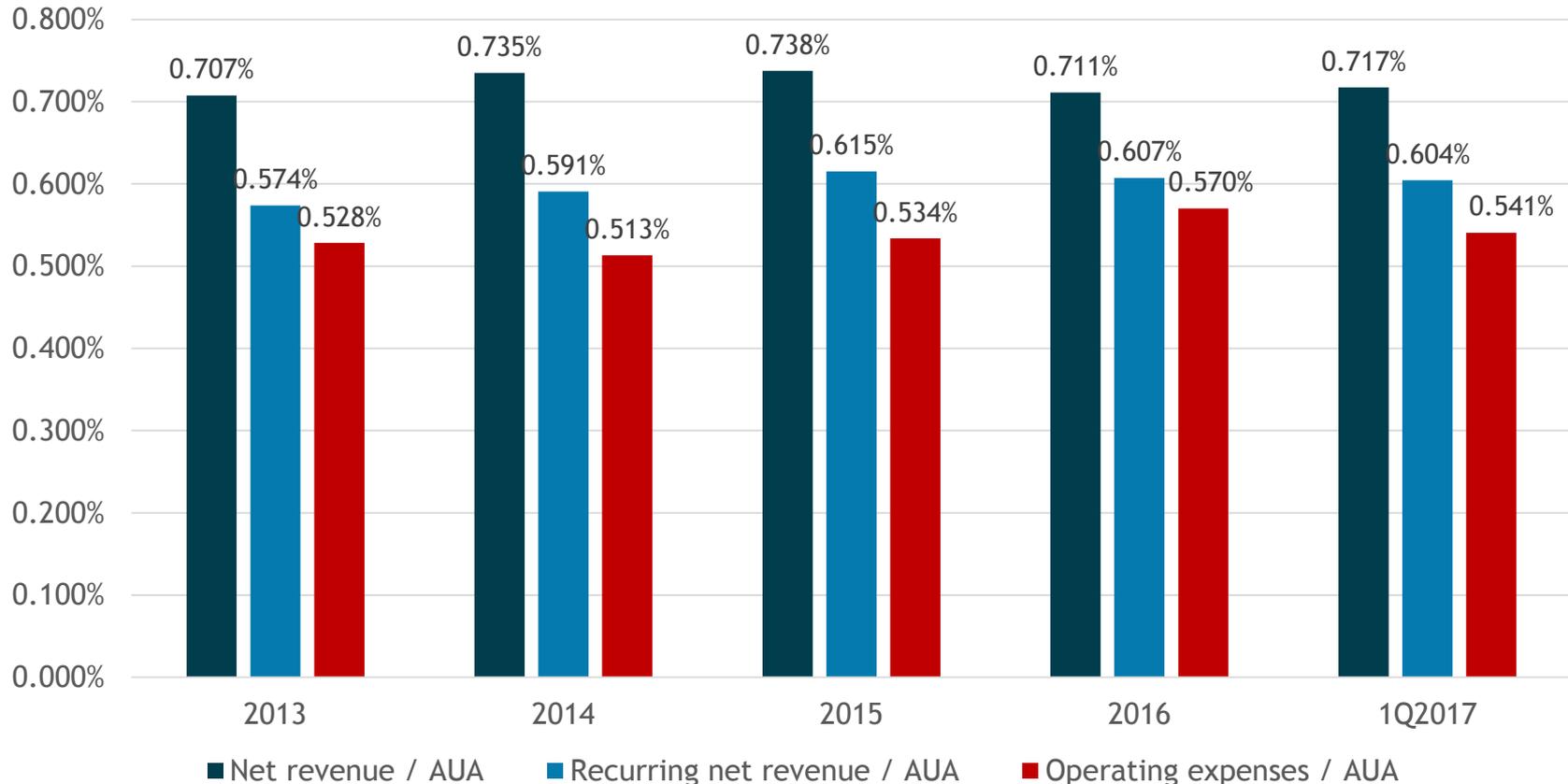
S\$ million



Net revenue as a ratio of average AUA

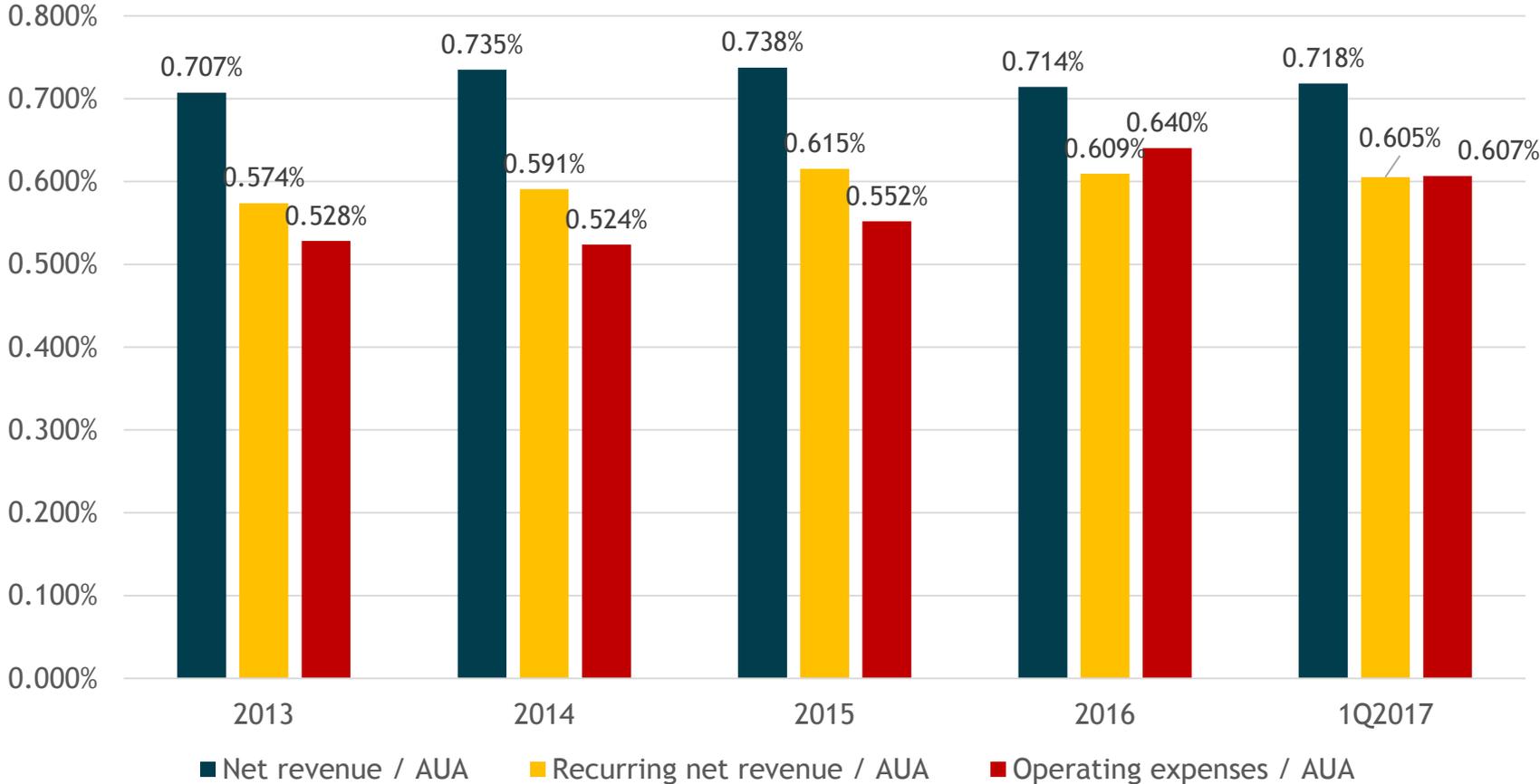


Net revenue and operating expenses as a ratio of average AUA for Group (excluding China operation)



Note:
 1. The operating expenses as a ratio of average AUA in 2016 excludes impairment loss of S\$0.68 million on investment in financial assets recognised in 4Q2016

Net revenue and operating expenses as a ratio of average AUA for Group (including China operation)



Note:

1. The operating expenses as a ratio of average AUA in 2016 excludes impairment loss of S\$0.68 million on investment in financial assets recognised in 4Q2016

Recurring and Non-Recurring Net Revenue

| S\$ (Million) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
|---------------------------|---------------|---------------|---------------|---------------|---------------|
| Recurring net revenue | 25.62 | 29.48 | 34.64 | 34.71 | 9.41 |
| Non-recurring net revenue | 5.96 | 7.20 | 6.89 | 5.98 | 1.76 |
| Total net revenue | 31.58 | 36.68 | 41.53 | 40.69 | 11.17 |
| YoY Change (%) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
| Recurring net revenue | +14.7 | +15.1 | +17.5 | +0.2 | +15.9 |
| Non-recurring net revenue | +50.9 | +20.8 | -4.4 | -13.2 | +43.2 |
| Total net revenue | +20.4 | +16.1 | +13.2 | -2.0 | +19.4 |

Net Revenue - Geographical Segment

| S\$ (Million) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
|----------------|--------|--------|--------|--------|----------|
| Singapore | 24.10 | 25.72 | 30.04 | 29.54 | 8.03 |
| Hong Kong | 6.50 | 9.48 | 9.55 | 8.66 | 2.39 |
| Malaysia | 0.98 | 1.48 | 1.94 | 2.26 | 0.70 |
| China | - | - | - | 0.23 | 0.05 |
| Group | 31.58 | 36.68 | 41.53 | 40.69 | 11.17 |
| YoY Change (%) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
| Singapore | +13.0 | +6.7 | +16.8 | -1.7 | +18.8 |
| Hong Kong | +48.1 | +45.8 | +0.7 | -9.4 | +14.7 |
| Malaysia | +71.9 | +50.5 | +31.1 | 16.7 | +36.7 |
| China | - | - | - | NM | +1,733.3 |
| Group | +20.4 | +16.1 | +13.2 | -2.0 | +19.4 |

Note:

1. NM denotes Not Meaningful

Net Revenue - B2B Business Segment

| B2B Net Revenue (S\$ Million) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
|----------------------------------|--------|--------|--------|--------------------|--------|
| Recurring net revenue | 18.16 | 21.09 | 24.50 | 24.49 | 6.67 |
| Non-recurring net revenue | 3.06 | 4.46 | 4.09 | 3.86 | 1.04 |
| Total B2B net revenue | 21.22 | 25.55 | 28.59 | 28.35 | 7.71 |
| YoY Change (%) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
| Recurring net revenue | +13.3 | +16.1 | +16.2 | -0.02 ¹ | +16.6 |
| Non-recurring net revenue | +45.0 | +45.8 | -8.3 | -5.6 | +33.3 |
| Total B2B net revenue | +17.0 | +20.4 | +11.9 | -0.8 | +18.6 |

Note:

1. The decline is less than 0.1%

Net Revenue - B2C Business Segment

| B2C Net Revenue (S\$ Million) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
|----------------------------------|--------|--------|--------|--------|--------|
| Recurring net revenue | 7.46 | 8.39 | 10.15 | 10.22 | 2.74 |
| Non-recurring net revenue | 2.90 | 2.74 | 2.79 | 2.12 | 0.72 |
| Total B2C net revenue | 10.36 | 11.13 | 12.94 | 12.34 | 3.46 |
| YoY Change (%) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
| Recurring net revenue | +18.2 | +12.5 | +20.9 | +0.7 | +13.7 |
| Non-recurring net revenue | +57.6 | -5.5 | +1.9 | -24.1 | +63.6 |
| Total B2C net revenue | +27.1 | +7.4 | +16.3 | -4.6 | +21.4 |

Profit/Loss - Geographical Segment

| Profit/Loss After Tax (S\$ Million) | FY2013 | FY2014 | FY2015 | FY2016 | 1Q2017 |
|---|-------------------|-------------------|--------|-------------------|--------|
| Singapore | 7.81 ¹ | 9.00 ² | 11.21 | 9.05 ⁴ | 2.71 |
| Hong Kong | 0.40 | 2.10 | 1.65 | 0.53 | 0.12 |
| Malaysia | (0.59) | (0.09) | 0.24 | 0.32 | 0.24 |
| Others ³ | - | (0.01) | (0.02) | (0.16) | (0.13) |
| Net profit (excluding China operation) | 7.62 | 11.00 | 13.08 | 9.74 | 2.95 |
| China | - | (0.52) | (0.98) | (3.61) | (0.94) |
| Net profit (including China operation) | 7.62 | 10.48 | 12.10 | 6.13 | 2.01 |

Notes:

1. Excluding a one-off gain of S\$0.62 million on distribution to owners of the Company in October 2013
2. Excluding IPO expenses of S\$1.95 million in December 2014
3. Representing share of results of associates
4. Excluding impairment loss on investment in financial assets amounting to S\$0.68 million in 4Q2016

1Q2017 Results & Outlook - Singapore



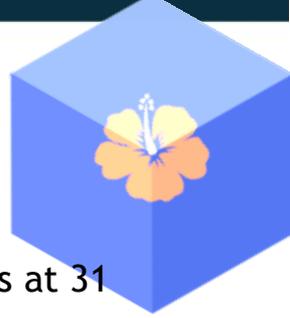
- AUA grew 13.8% YoY (+5.0% QoQ) to a record high of S\$4.56 billion as at 31 March 2017, while net revenue grew 18.8% YoY to S\$8.03 million and net profit after tax grew 36.8% YoY to S\$2.71 million in 1Q2017, due to improved market sentiment and increased sales from the enhanced range of investment products and services
- Following the launch of FSMOne (a seamless multi-products transactional platform for the investor community) on its Singapore B2C operation in Dec 2016, the Singapore operation is well-positioned to further grow its business in 2017 with the additional products and services, supported by the company's focus on giving transparent information to the investor community and innovative IT solutions
- The Singapore operation is targeting to launch its trading capabilities in SGX-listed stocks and ETFs in the second quarter of 2017. It has cleared some key system tests in the process of applying for Trading and Clearing Member to SGX, and is pending formal clearance from the relevant authorities
- As SGX-listed stocks remain an important core product category for many investors in Singapore, we see the introduction of SGX-listed stocks as having the potential to provide further impetus to our growth in AUA and net revenue

1Q2017 Results & Outlook - Hong Kong



- Hong Kong's AUA grew 17.3% YoY (+6.6% QoQ) to hit a record high of S\$1.40 billion as at 31 March 2017
- Net revenue increased 14.7% YoY to S\$2.39 million and net profit after tax improved 181.4% to S\$0.12 million in 1Q2017
- Improved market sentiment especially in the local Hong Kong market, and the increased range and depth of the products and services distributed, contributed to the significant improvement in AUA, sales and revenue
- Both B2B and B2C platforms saw a good rebound in 1Q2017, with stronger growth on the B2C platform, due to increased sales and more positive sentiment among the investor community
- Following the launch of stocks/ETFs on the Hong Kong B2B platform in 2016, the Hong Kong operation has added stocks/ETFs on its B2C platform in April 2017
- Stocks have historically been popular with investors as a tool to enhance their wealth, and we see the addition of stocks on the B2C platform as an important step for the investor community to trade seamlessly across core products (unit trusts, bonds, stocks, ETFs and robo-advisory portfolios)

1Q2017 Results & Outlook - Malaysia



- Malaysia's AUA grew 33.5% YoY (+12.6% QoQ) to hit a record high of S\$413.31 million as at 31 March 2017
- Net revenue grew 36.7% YoY to \$0.70 million and net profit after tax grew by 273.8% YoY to S\$0.24 million in 1Q2017
- The positive momentum in the Malaysia operation's financial results followed good growth in 2016, as the platform continued to see improved sales and revenue in its B2B and B2C segments
- Similar to the Group's Singapore and Hong Kong operations, the Malaysia operation has been working towards enhancing its range of investment products and services, and has expanded its investment products range to also include bonds in April 2017
- The ability for the investor community to have far easier access to bonds on our Malaysia platform (including via the Bond Express initiative) will open doors for investors seeking to find additional yield-enhancing products
- In April 2017, the Malaysia operation has obtained approval to include the regulated activity of fund management in relation to portfolio management to its licence. The Malaysia operation intends to offer robo-advisory portfolios by the middle of this year

1Q2017 Results & Outlook - China



- The China business was soft launched in March 2016 and remains in the early stages of building the iFAST brand among potential clients and investment practitioners in China's wealth management industry
- The loss from the China operation increased 11.8% YoY to S\$0.94 million in 1Q2017, even as improved sales into unit trusts led to its revenue increasing 4,533% YoY to S\$0.14 million in 1Q2017
- The China operation has continuously increased the range of fund house partners and the funds carried on the platform; as at 31 March 2017, the China operation has signed up over 55 fund houses, with over 2,100 funds on its platform
- The management team is continuing its dual strategy of (1) building its team of wealth advisers, as part of its 'platform-cum-IFA incubator' strategy; and (2) signing up more Internet and financial companies to use its platform, to bring in sales, AUA and net revenue
- Besides the China Business' focus on growing the onshore funds business, the Group has also been working on ways to enhance its offshore business offerings to investors from China, especially via the Group's Hong Kong and Singapore markets
- The Group expects China to remain loss-making in 2017, as the Group continues to invest in growing the China business. However, the Group does not expect the losses to increase significantly



Section III: Appendices

iFAST

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Business Overview

- We are an Internet-based investment products distribution platform with assets under administration (AUA) of S\$6.46 billion as at 31 March 2017 (stock code: AIY)
- Two main business divisions:
 - Business-to-Consumer (B2C) platform, Fundsupermart (including its new FSMOne multi-products platform in Singapore), targeted at DIY investors (AUA of S\$1.67 billion); and
 - Business-to-Business (B2B) platform that caters to the specialised needs of over 240 financial advisory (FA) companies, financial institutions and banks (AUA of S\$4.79 billion), which in turn have more than 6,000 wealth advisers
- The Group offers access to over 5,000 investment products including unit trusts, bonds and Singapore Government Securities (SGS), stocks, Exchange Traded Funds (ETFs), insurance products, and services including online robo-advisory portfolios, research and investment seminars, financial technology (fintech) solutions, and investment administration and transactions services.
- Our mission statement is, “To help investors around the world invest globally and profitably”
- Winner of the “Most Transparent Company Award 2015, New Issues Category” at the SIAS Investors’ Choice Awards 2015, and the “Best Investor Relations - Merit Award” for First-Year Listed Companies at the Singapore Corporate Awards 2015. iFAST Corp made its debut in the Singapore Governance and Transparency Index (SGTI), ranking within the top 10% among SGX-listed companies



2000 - 2016 Milestones

2000

Launch of Fundsupermart.com (B2C) in Singapore

2008

- Launch of iFAST Platform Services (B2B) in Hong Kong
- Launch of Fundsupermart.com (B2C) and iFAST Platform Services (B2B) in Malaysia

2014

- Incorporation of iFAST Platform Services (Shenzhen) Qianhai in China
- Listing on SGX-ST Mainboard

2015

- Distribution of bonds and ETFs in Singapore
- Launch of FSM Managed Portfolios services in Hong Kong
- Received Funds Distributor Qualification in China

FSM

iFAST

FSM

iFAST

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FSM

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AIY

中

FSM

Launch of iFAST Platform Services (B2B) in Singapore

2002

Launch of Fundsupermart.com (B2C) in Hong Kong

2007

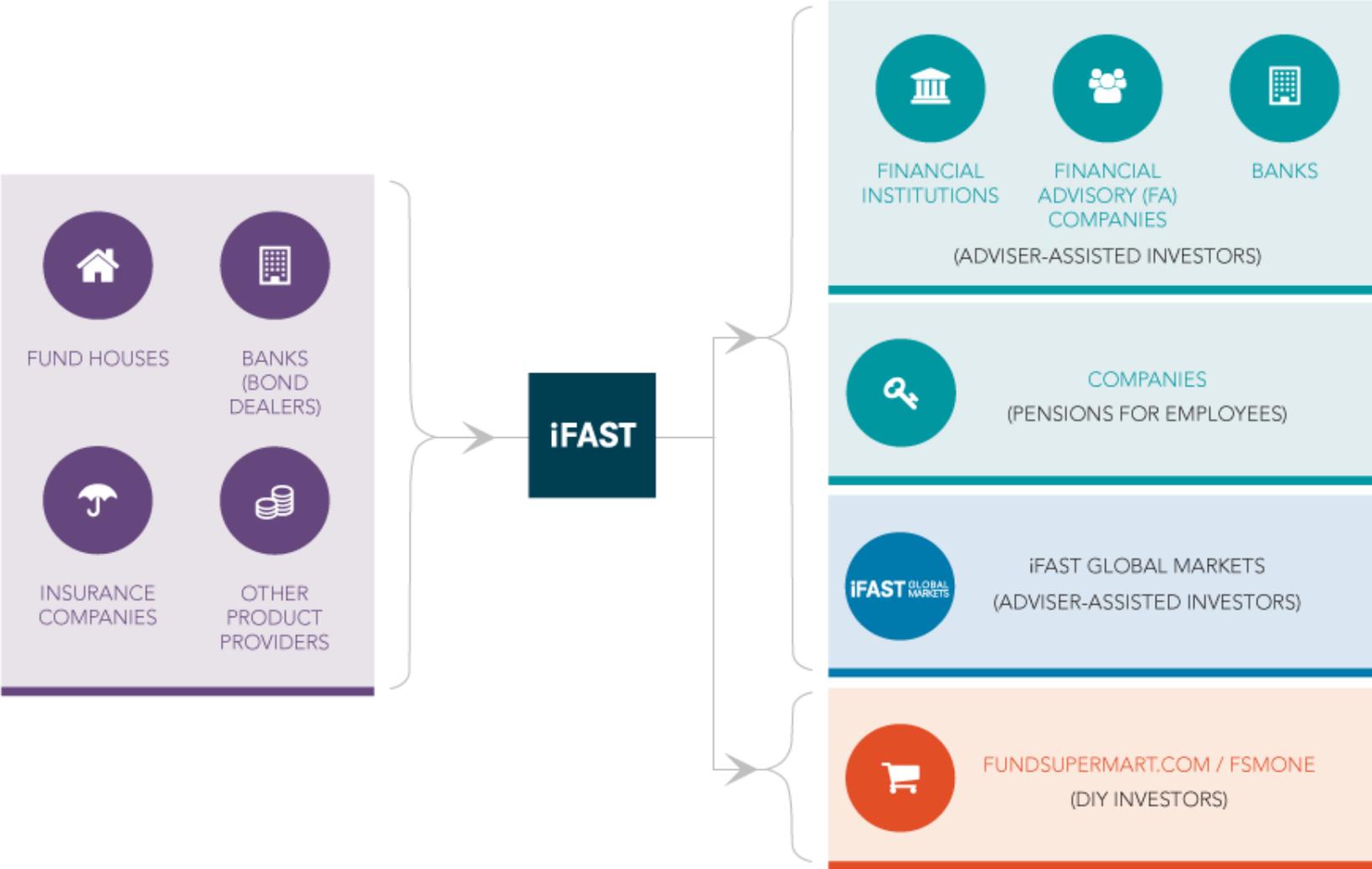
Launch of “FSM Mobile” iPhone application. The Android version of the “FSM Mobile” was launched in the following year

2011

- Acquisition of a stockbroking company and a insurance brokerage firm in Hong Kong
- Acquisition of a stake in the holding company of iFAST India Business
- Launch of stocks/ETFs on the B2B platform in Hong Kong
- Launch of Insurance@FSM in Malaysia
- Launch of FSMOne in Singapore, including FSM MAPS robo-advisory service and Bond Express

2016

Business Model



Our Value Proposition

Product Providers

- One platform, multiple B2C and B2B customers
- No need to enter into individual distribution agreement and business relationship with customers



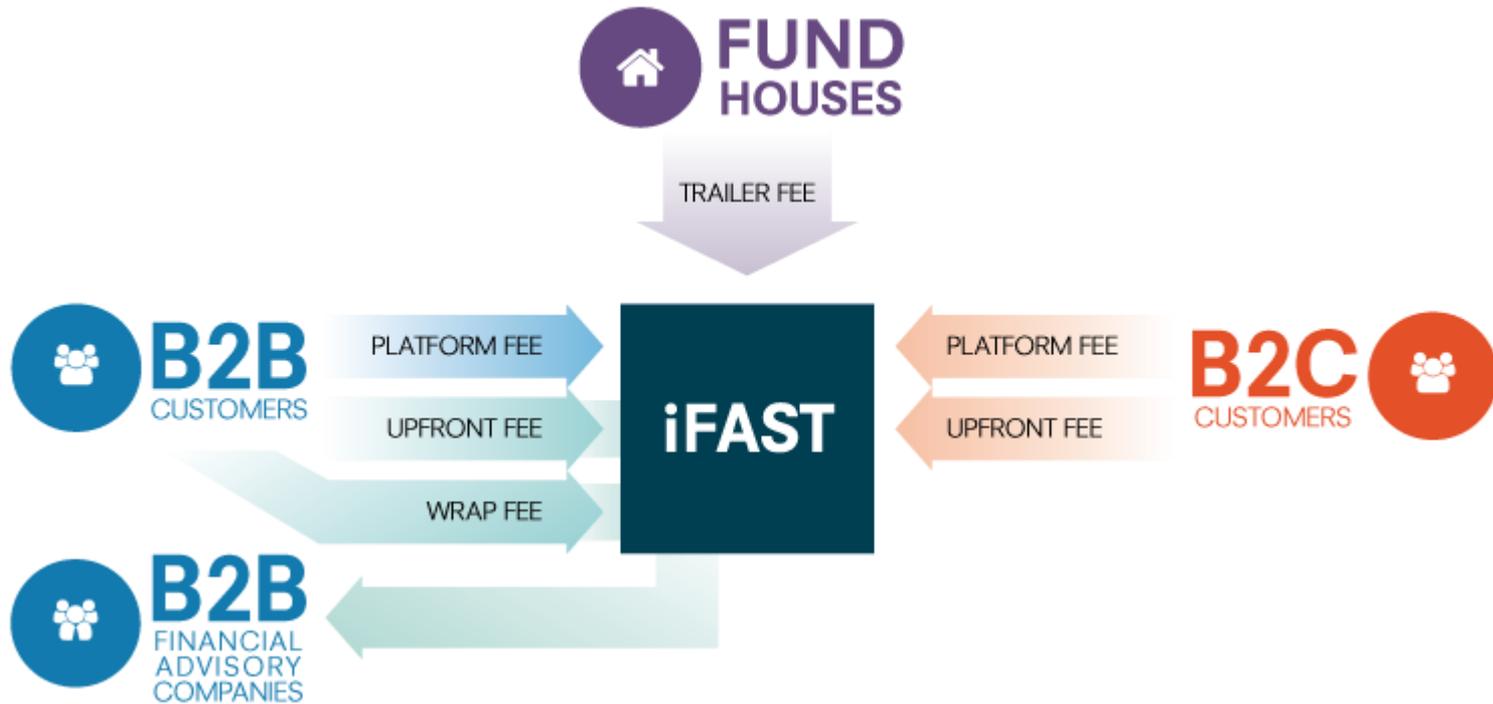
B2B FA Companies, Financial Institutions and Banks:

- One platform, multiple investment products
- Adoption of recurring revenue business model based on Assets Under Administration (“AUA”)
- Platform performs efficient collection of fees
- IT solutions and backroom functions managed by platform
- Competitive fee-sharing structure
- Research into investment products
- Adoption of a wrap account which seamlessly combines multiple investment product categories into one account

B2C DIY Investors

- One platform, multiple investment products
- Competitive and transparent fee structure
- Award-winning websites and mobile applications
- Availability of Investment Advisers if advice is required
- Online discretionary portfolio management services (DPMS)

Fees Illustration





Thank you.

For more information,
please visit

www.ifastcorp.com

iFAST

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