

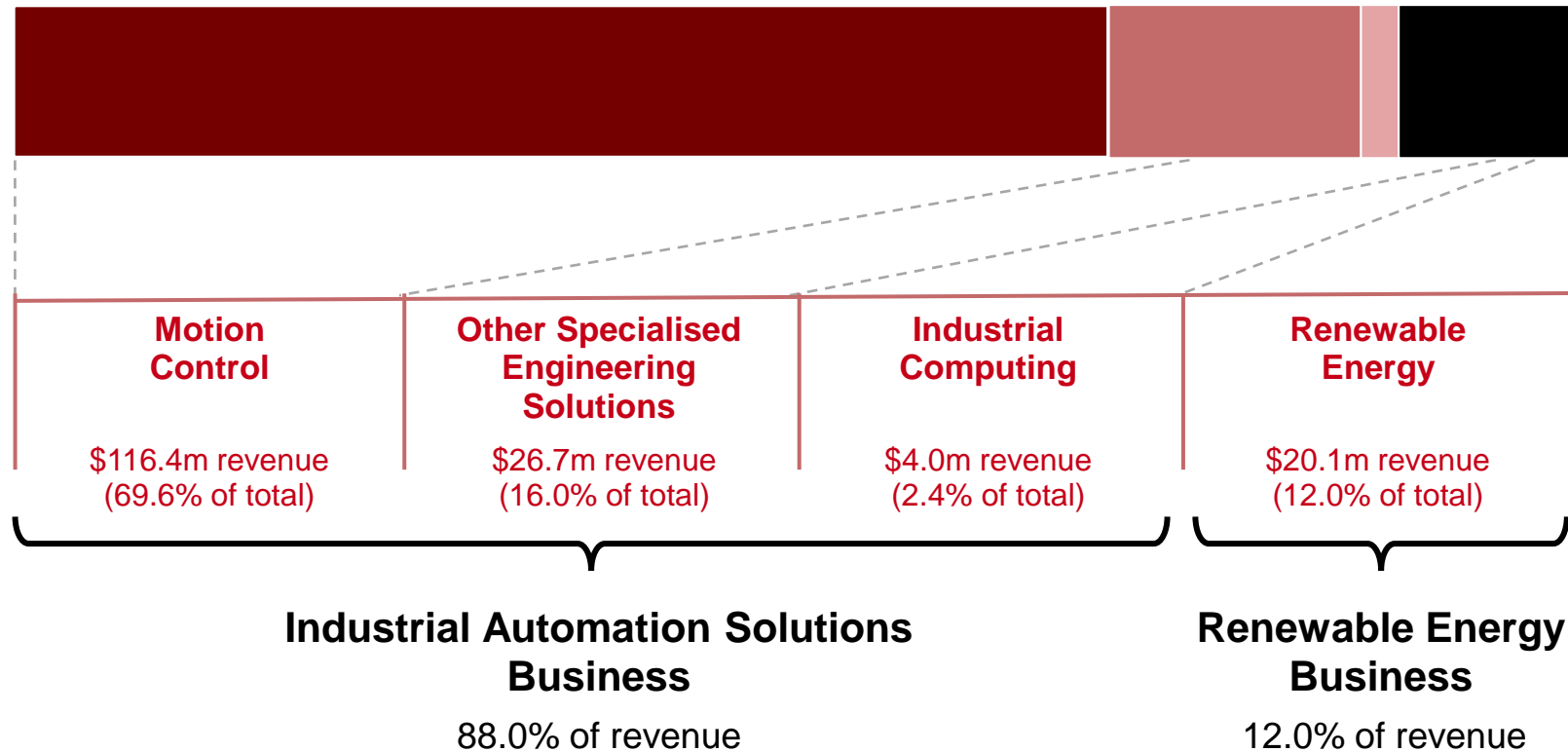


FINANCIALS

Business Structure



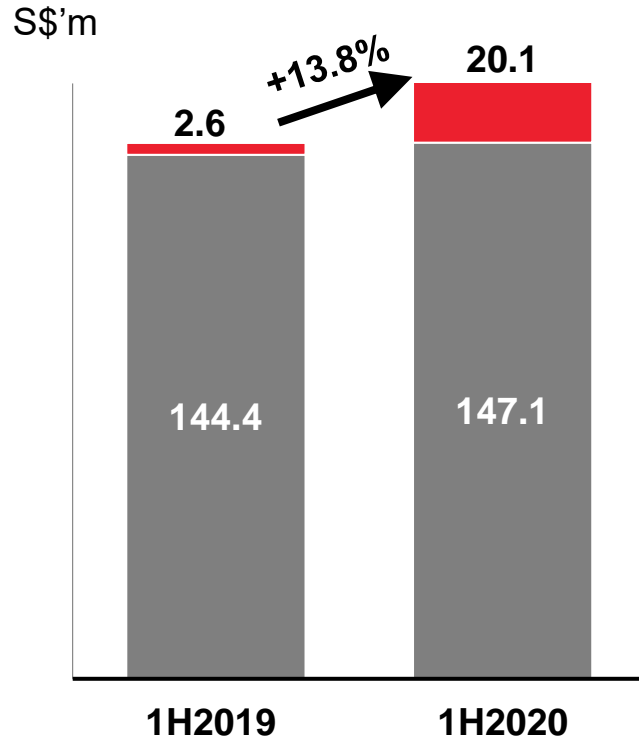
1H2020 REVENUE BREAKDOWN BY SEGMENT



ISDN's Industrial Automation Solutions segment underpins the core of the business

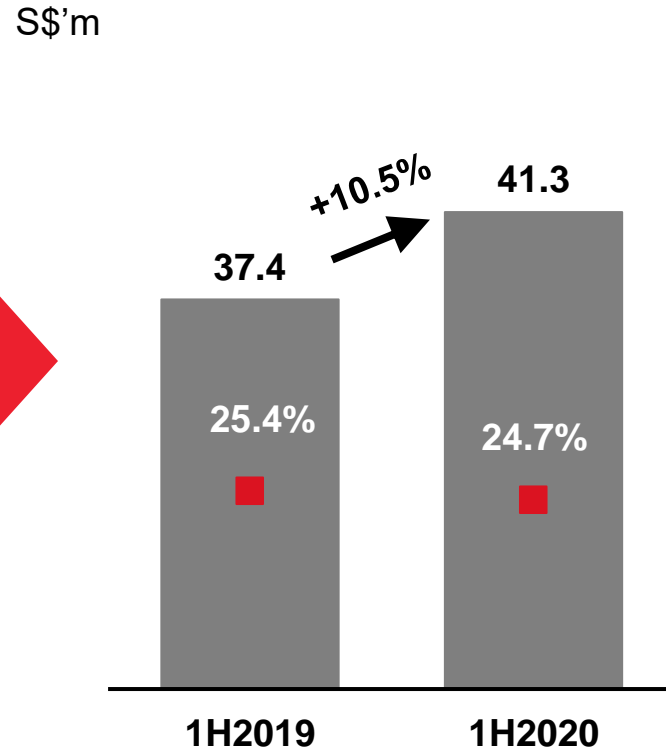
Financial Snapshot: 1H2020

TOTAL REVENUE



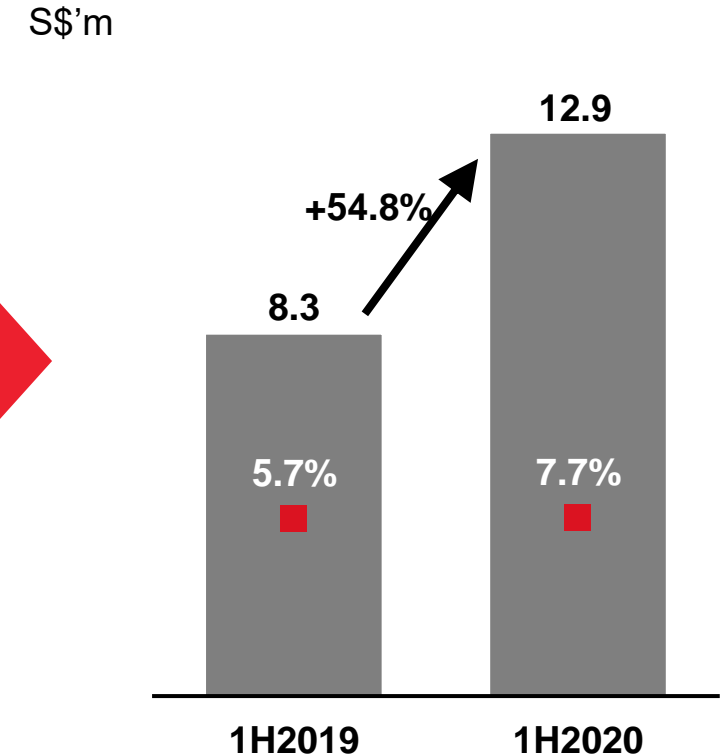
- Renewable Energy
- Industrial Automation Solutions

GROSS PROFIT AND GROSS PROFIT MARGIN



- Gross Profit
- Gross Profit Margin

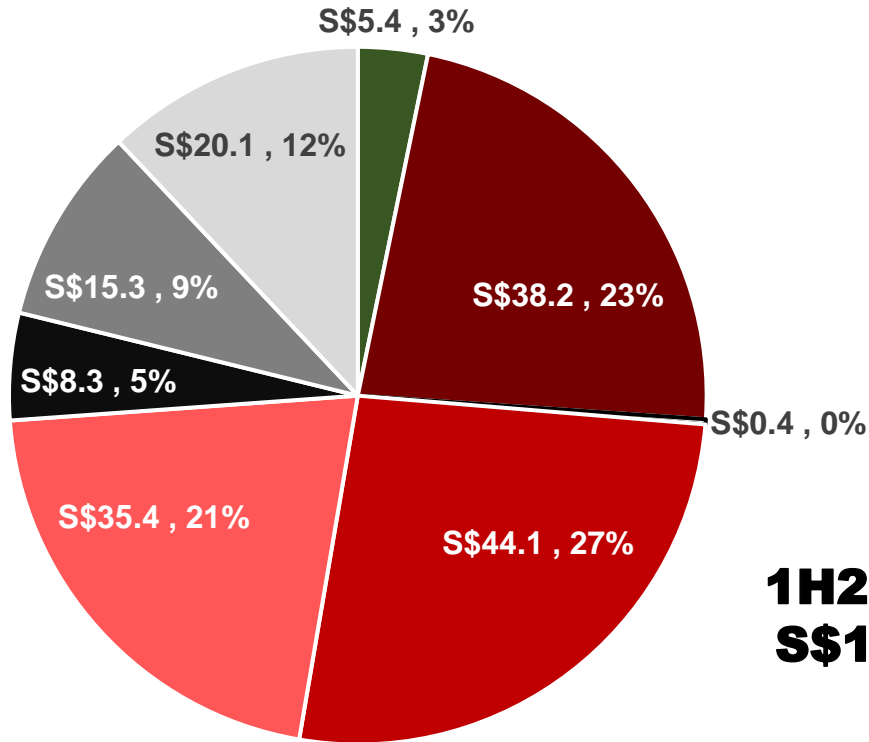
NET PROFIT AND NET PROFIT MARGIN



- Net Profit
- Net Profit Margin

1H2020 Revenue Breakdown

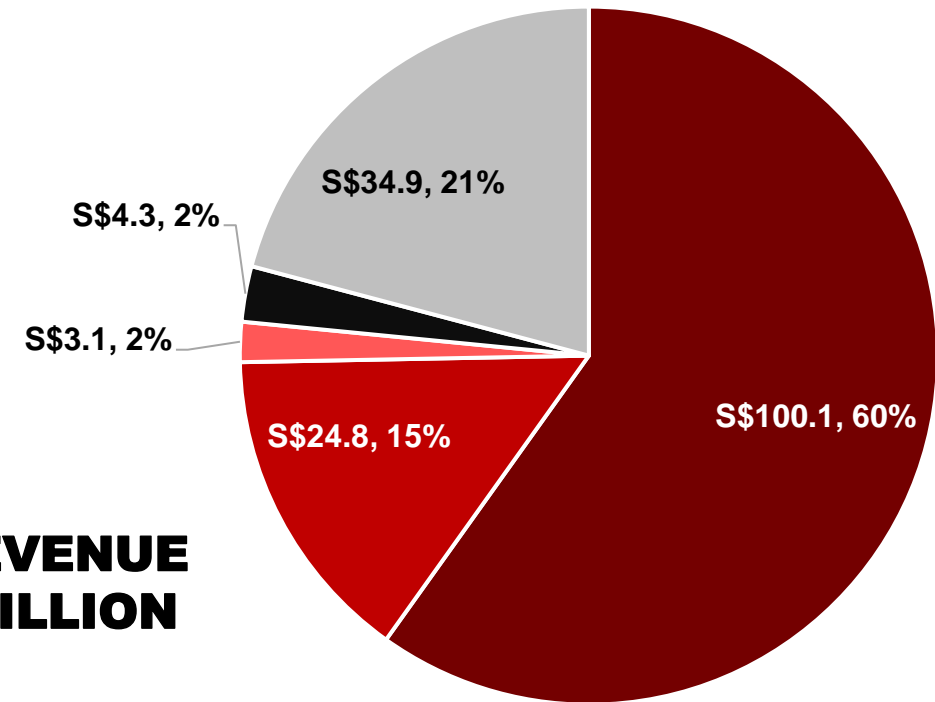
BY END-INDUSTRIES



**1H2020 REVENUE
S\$167.2 MILLION**

- Automotive
- Food & Beverage Packaging Machinery
- Machine Tools
- Others
- Electronic & Semiconductor
- Industrial Robotic/ Automation
- Medical Device
- Renewable Energy

BY GEOGRAPHY



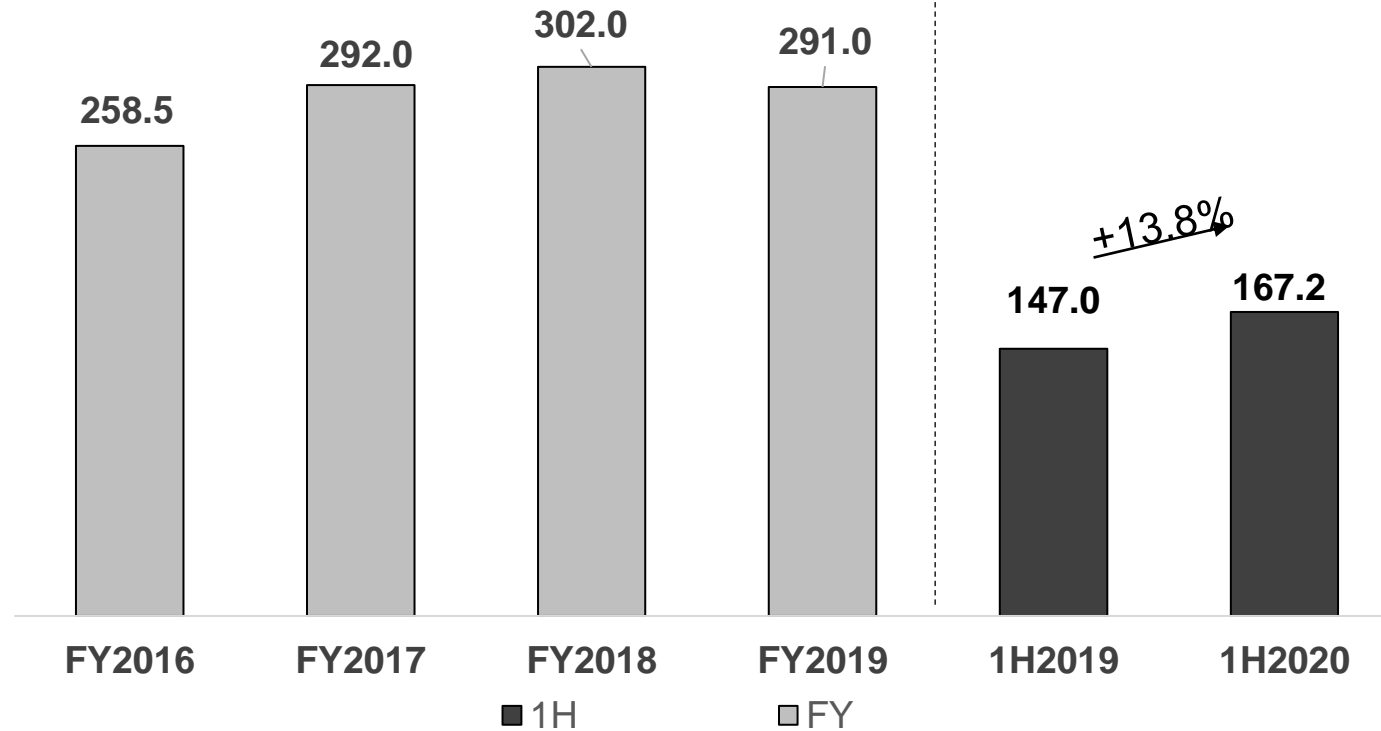
- PRC
- Hong Kong
- Others
- Singapore
- Malaysia

Strong end-industry **diversification** and **strategic** geographical mix

Revenue Trend

ANNUAL REVENUE TREND

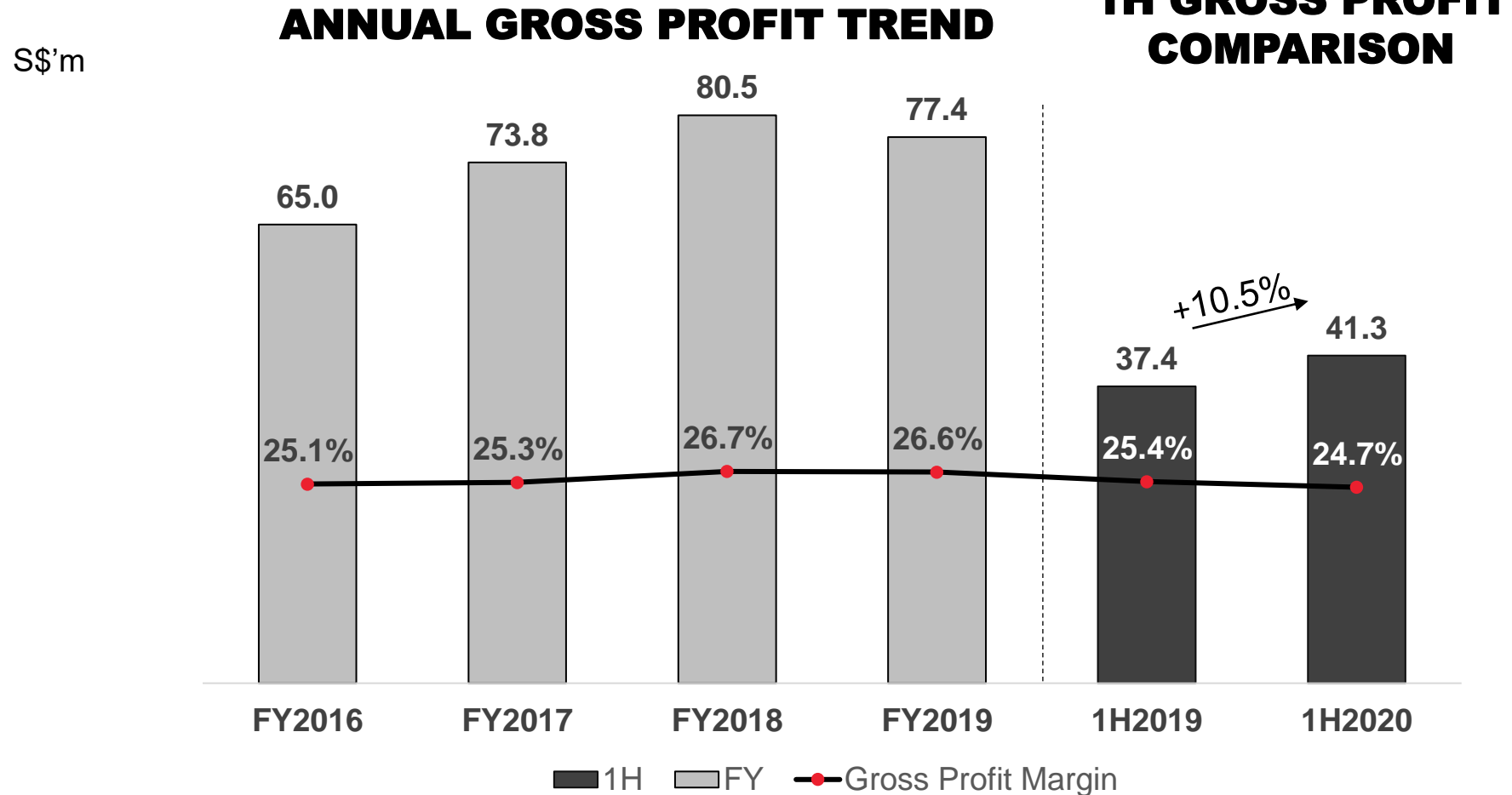
S\$m



1H REVENUE COMPARISON

1H2020: Amid the coronavirus impact and growing global trade tensions, ISDN posts a 13.8% revenue growth YoY. The Group's **diversified customer base, end-industries, and geographies** cushion the **medium-term volatilities** associated with the trade war and COVID-19.

Gross Profit Trend

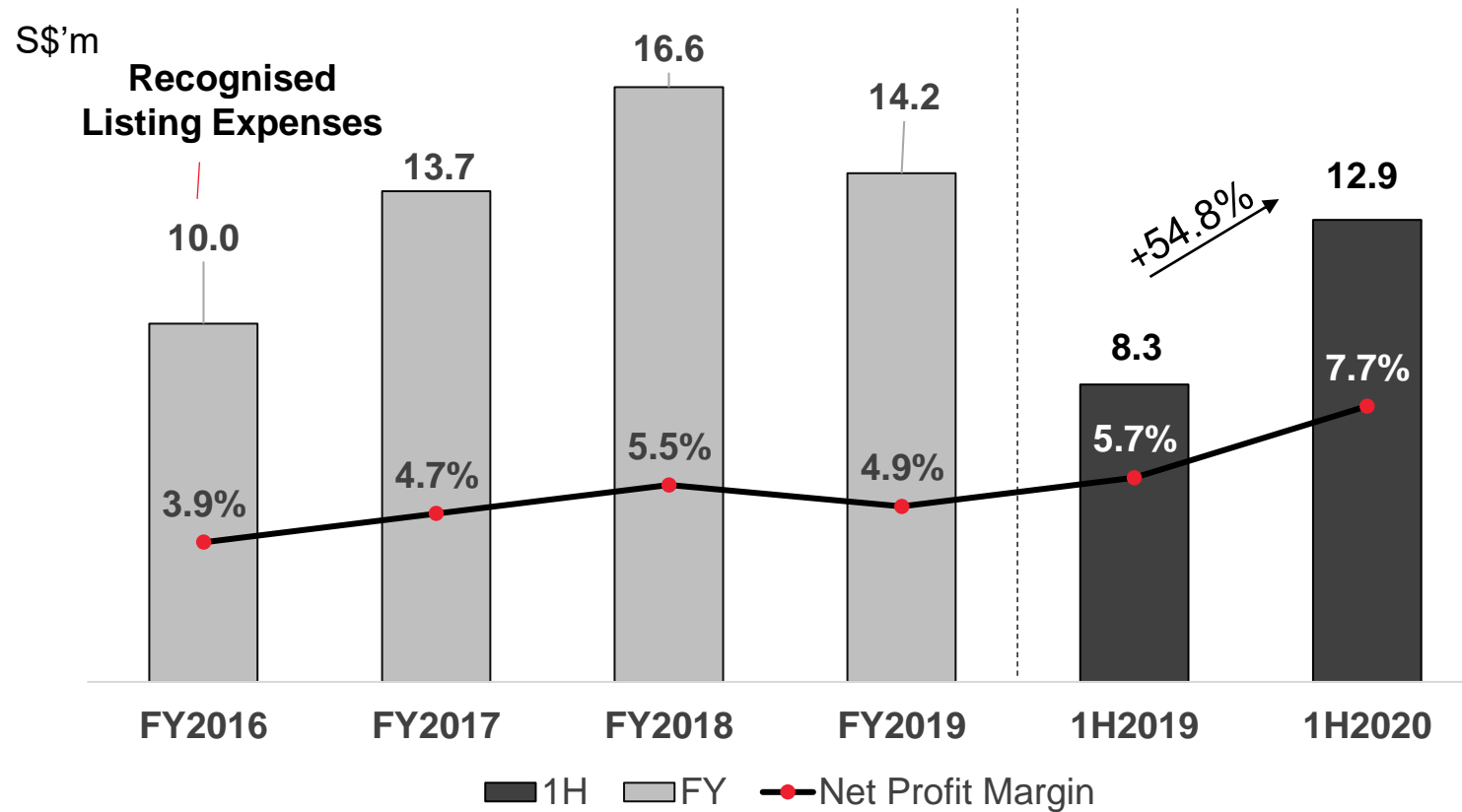


Annually, gross profit margin hovers **between 25 – 28%**. Excluding gross profit from the two mini-hydropower plants construction, the Group's **core Industrial Automation Solutions' gross margin increased from 25.8% in 1H2019 to 27.1% for 1H2020**.

Net Profit Trend

ANNUAL NET PROFIT TREND

1H NET PROFIT COMPARISON



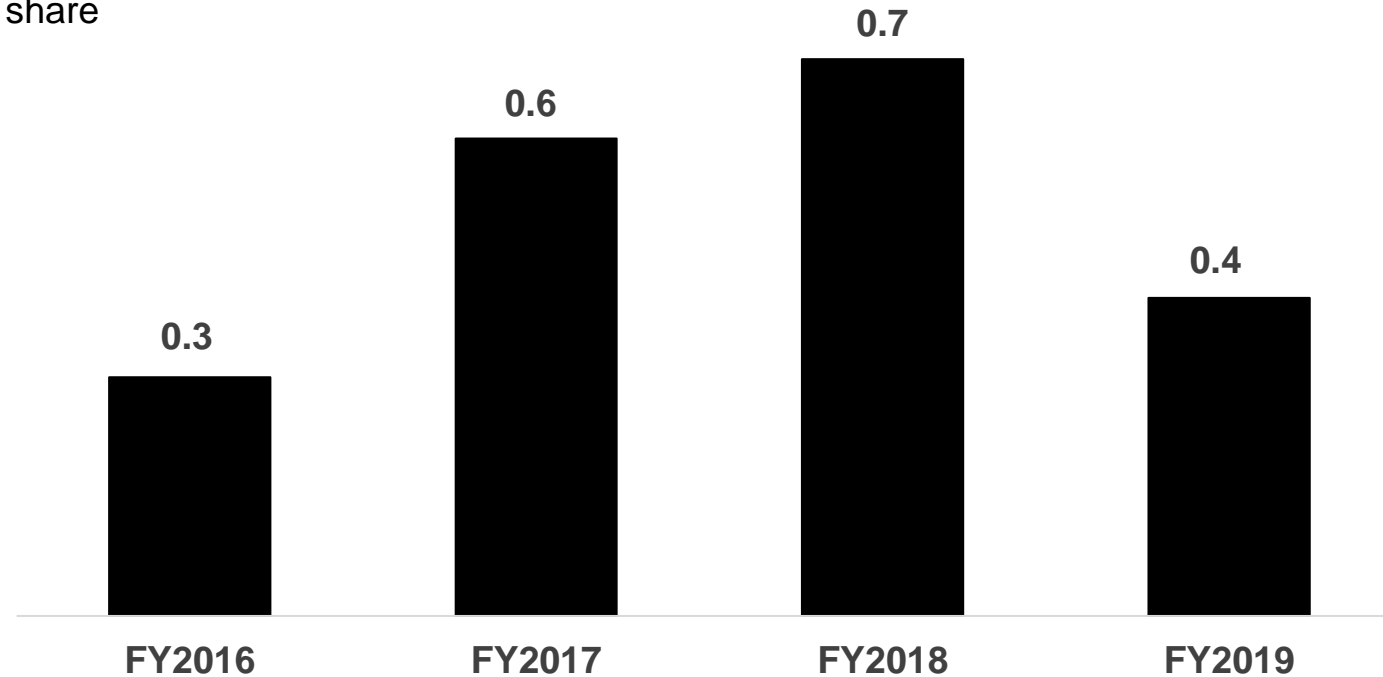
The Group has been **profitable since listing in 2005**. Annually, net profit margin hovers **between 4-8%**. **Net profit margin was 7.7% for 1H2020**, well within the FY net profit margin band for the past 4 years.

Balance Sheet Highlights

S\$'000	As at 30 June 2020	As at 31 December 2019
Assets		
Inventories	64,671	53,131
Trade and Other Receivables	103,250	111,804
Cash and Bank Balances	52,130	37,998
Property, Plant, and Equipment	53,493	43,965
Goodwill	12,227	12,227
Service Concession Receivables	54,483	34,261
Other Assets	8,132	8,376
Total Assets	348,386	301,762
Liabilities		
Trade and Other Payables (current)	77,781	60,769
Bank Borrowings (current)	18,917	20,186
Bank Borrowings (non-current)	16,809	7,096
Other Liabilities	21,675	15,141
Total Liabilities	135,182	103,192
Net Assets or Total Equity	213,204	198,570

Dividend Trend

Singapore cents
per share



The Group's new dividend policy from FY2017 targets to provide shareholders an **annual dividend payout of 25% of the net profit attributable to shareholders**