



JB Foods Limited

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FOR IMMEDIATE RELEASE

JB Foods posts PBT of USD25.2million in 9M2018, a surge of 198.8% year-on-year

- *EBITDA and profit increase by 122.8% and 198.8% respectively in 9M2018, driven by combination of higher sales volume and better processing margin*
- *Positive operating cashflows of USD30.3 million in 9M2018, growth of 133.8%*
- *Revenue increased by 6.4% year-on-year supported by strong customer demand*
- *Healthy net gearing at 0.46 times as at 30 September 2018*

Financial Highlights for 3Q2018 and 9M2018

USD'000	3Q2018	3Q2017	+ / (-) %	9M2018	9M2017	+ / (-) %
Revenue	86,161	75,841	13.6	234,199	220,133	6.4
EBITDA	10,947	6,514	68.1	30,683	13,769	122.8
PBT	9,178	4,724	94.3	25,202	8,434	198.8

Business Performance

SINGAPORE, 13 November 2018 – Mainboard-listed **JB Foods Limited** (“**JB Foods**” together with its subsidiaries, the “**Group**”), is pleased to announce earnings before interest, tax, depreciation and amortisation (“**EBITDA**”) of USD10.9 million, a profit before tax (“**PBT**”) of USD9.2 million for the third quarter ended 30 September 2018 (“**3Q2018**”), and EBITDA of USD30.7 million and PBT of USD25.2 million for the nine months period ended 30 September 2018 (“**9M2018**”) respectively, mainly driven by a combination of higher sales volume and improvements in processing margin.

Mr Tey How Keong, Chief Executive Officer of JB Foods said, “We continue to outperform our financial results in this quarter mainly due to stronger customers’ demand arising from our strong relationship with them. Our Group’s revenue increased by 13.6% in 3Q2018 and 6.4% in 9M2018 year-on-year, respectively.”

Financial Position

As at 30 September 2018, the Group maintained a robust balance sheet with shareholders' equity at USD117.5 million. Net gearing as at 30 September 2018 improved to 0.46 times from 0.75 times as at 31 December 2017. For 9M2018, the Group generated EBITDA of USD30.7 million compared to USD13.8 million in 9M2017, and positive operating cash flows of USD30.3 million compared to USD13.0 million in 9M2017.

Market Outlook

The global economic uncertainties continue to be a business threat to the Group due to intensifying trade tensions and interest rate hikes. However, the Group remains confident in its long-term growth prospects and will continue to adopt conservative and prudent measures and strategies.

About JB Foods Limited

Established since the 1980s, JB Foods is a major cocoa ingredients producer with operations in Malaysia and Indonesia with a production capacity of 145,000 tonnes of cocoa bean equivalent per year. We are principally engaged in the production and sale of cocoa ingredient products, namely cocoa butter, cocoa powder, cocoa liquor and cocoa cake, which are used to produce chocolate, chocolate confectionary, as well as cocoa-related food and beverages. Our products are sold primarily under the "JBCOCHA" brand name and we export our products worldwide to customers ranging from international trade houses to end users.
