

NEWS RELEASE

JUMBO REPORTS NET PROFIT OF S\$5.8 MILLION ON THE BACK OF S\$39.4 MILLION IN REVENUE FOR Q2 FY2017

- *Group makes foray into Vietnam with the opening of first franchised JUMBO Seafood restaurant in Ho Chi Minh City*
- *First JUMBO Seafood Restaurant in Beijing on track to begin operations by third quarter of 2017*
- *Declared tax exempt (one-tier) interim dividend of 0.5 cents a share*

Singapore, 12 May 2017 – JUMBO Group Limited (“**JUMBO**”, or the “**Company**” and together with its subsidiaries, the “**Group**”), one of Singapore’s leading multi-dining concept food and beverage (“**F&B**”) establishments, today announced a revenue of S\$39.4 million for the three-month period ended 31 March 2017 (“**Q2 FY2017**”), a slight decrease of 0.6% or S\$0.2 million from S\$39.6 million in the previous corresponding period (“**Q2 FY2016**”).

Profit attributable to owners of the Company of S\$5.8 million for Q2 FY2017 was comparable with that of Q2 FY2016.

Employee benefits expense increased by 1.2% or S\$0.1 million from S\$10.2 million in Q2 FY2016 to S\$10.3 million in Q2 FY2017. This was mainly due to an increase in headcount and remuneration within the Group.

Operating lease expenses increased by 14.4% or S\$0.4 million from S\$3.1 million in Q2 FY2016 to S\$3.5 million in Q2 FY2017 mainly due to the leases for new outlets, existing outlet expansion and new corporate offices in Singapore and Shanghai, the People’s Republic of China (“**PRC**”).

Depreciation expense increased by 33.1% or S\$0.3 million from S\$0.9 million in Q2 FY2016 to S\$1.2 million in Q2 FY2017, mainly due to the additional depreciation for the new outlets and new corporate offices in Singapore and Shanghai, PRC.

Other operating expenses decreased by 4.8% or S\$0.2 million from S\$3.6 million in Q2 FY2016 to S\$3.4 million in Q2 FY2017.

The Group's overseas expansion plans are currently on track. A joint venture company, JBHG F&B Services (Beijing) Co. Ltd. (新肴华联餐饮管理(北京)有限公司), was established in March 2017 in preparation for the target opening of the Group's first JUMBO Seafood restaurant in Beijing, PRC by the third quarter of 2017. On 5 May 2017, the first franchised JUMBO Seafood restaurant began operations in Ho Chi Minh City, Vietnam. Plans are underway for the opening of two more franchised restaurants in Ho Chi Minh City and Danang over the next two years.

Mr. Ang Kiam Meng (黄建铭), Executive Director and Group CEO, said, "We are truly excited that our strategy to pursue franchising opportunities to diversify and grow our business offerings and geographic markets has started to bear fruit. We managed to open our first franchised restaurant in Vietnam ahead of schedule, and are currently on track to open two more restaurants by early 2019. The Group's joint venture JUMBO Seafood restaurant in Beijing, our first in the Chinese capital, is targeted to begin operations by the third quarter of 2017. Looking ahead, we remain focused in adopting a calibrated approach to growth."

Dividends

In view of the healthy operating cash flow, JUMBO's board of directors has declared a tax exempt (one-tier) interim dividend of 0.5 cents per ordinary share for Q2 FY2017, which will amount to approximately S\$3.2 million.

Outlook

The F&B industry is expected to continue to be challenging, given the weak economic outlook coupled with pressure on operating costs and keen competition. Nonetheless, JUMBO intends to leverage its brands and talents to stay competitive in the marketplace, and strives to strengthen its brands portfolio for sales and profitability.

JUMBO will continue to explore suitable opportunities to expand its network of F&B outlets and business through opening of new outlets, acquisitions, joint ventures or strategic alliances with partners, who can strengthen its market position and add value to its existing business.

The Group will also continue to focus on cost rationalisation and improving work flow processes, manpower utilisation and information technology applications to increase productivity and efficiency and lower operating costs.

Barring any unforeseen circumstances, the Group expects to continue to grow its business and remain profitable for FY2017.

About JUMBO Group Limited

JUMBO is one of Singapore's leading multi-dining concept F&B establishments.

The Group's network of F&B outlets (including those of its associated companies and those under licensing arrangements) spans Singapore, the People's Republic of China (the "PRC") and Japan. JUMBO also provides catering services for customers in Singapore, and sells packaged sauces and spice mixes for some of its signature dishes in its outlets, selected stores, supermarkets, travel agencies and online via the JUMBO eShop.

Fulfilling its philosophy of "Bonding People Through Food", JUMBO has a total of 16 F&B outlets in Singapore and 3 F&B outlets in the PRC, under 5 restaurant brands – *JUMBO Seafood, JPOT, NG AH SIO Bak Kut Teh, Chui Huay Lim Teochew Cuisine* and *J Café*. It also manages 1 *Singapore Seafood Republic* outlet.

The Group also has a Central Kitchen in Singapore to maintain stringent quality standards and the consistency in the tastes of its signature dishes, increase productivity and lower costs. JUMBO's Research and Development Kitchen facilitates the creation of new dishes and improvement of food preparation processes.

The Group has received many awards, accolades and notable mentions in prestigious publications for the high quality of food and service offered by the Group's F&B brands.

Some of the Group's more recent awards and accolades include the *Excellent Service Award (2012 to 2016)*, *SIAS 17th Investors' Choice Awards – Winner of Most Transparent Company Award for New Issues (2016)*, *Singapore Business Awards – The Enterprise Award (2016)*, *Singapore Corporate Awards – Best Investor Relations*

Merit Award for First-Year Listed Companies (2016), People Excellence Award (2015), HRM Awards – SME Employer of the Year (2015), Influential Brands Award – Top Brand for Seafood Category (2015), Singapore SME 1000 Company (2015), Singapore Prestige Brand Award – Established Brand Category (2012) and Heritage Category (2012), and the Enterprise 50 Award (7th place in 2012 and 2nd place in 2015).

JUMBO Seafood was also featured amongst the “Top 50 most iconic places in Singapore to visit” list compiled by TripAdvisor in 2015 in conjunction with SG50 celebrations.

For more information, please visit www.jumbogroup.sg.

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