Disclaimer

This presentation may contain forward-looking statements which are subject to risks and uncertainties that could cause actual results to differ materially from such statements. Such risks and uncertainties include industry and economic conditions, competition, and legal, governmental and regulatory changes. The forward-looking statements reflect the current views of Management on future trends and developments.

Note: An agenda decision on a clarification in relation to capitalisation of borrowing costs by property developer under IAS 23 Borrowing Costs was finalised by the International Financial Reporting Standards Interpretations Committee during the year. As the financial reporting framework applied by the Group is equivalent to International Financial Reporting Standards, the agenda decision has relevant impact to the Group’s Property Division. Consequently, 2018 financial figures in this presentation have been restated.
Solutions for Sustainable Urbanisation

Keppel is meeting the world’s growing needs for energy, infrastructure, clean environments, high quality homes and offices, and connectivity.

Our Engines

- Offshore & Marine
- Property
- Infrastructure
- Investments

Our Solutions

Energy
- Oil & gas
- Power generation & electricity
- Renewable energy

Urban living
- Residential, office & commercial developments
- Smart cities

Environment
- Waste-to-energy
- Water and wastewater treatment

Marine
- Specialised vessels
- Repairs & modifications

Connectivity
- Data centres
- Urban logistics
- Connectivity solutions

Asset management
- Listed REITs and Trust
- Private funds
Creating & Capturing Value

Our Engines

Offshore & Marine
Property
Infrastructure
Investments

Our Business Model

Design & Build
Operate & Maintain
Stabilise & Monetise
REITs & Trust

Keppel + Private Funds
Recurring income
Revaluation & divestment gains
Recurring income

Project-based income
Recruing income

Our Target

15%
Mid to long term ROE target

Collaborating for Growth

Gas Value Chain
Floating Data Centres
Smart Cities of the Future

Keppel Corporation
We provide innovative solutions to support safe and efficient harvesting of energy and maritime operations.

Hilli Episeyo, the world’s first-of-its-kind converted FLNG vessel
Positioned for Growth

*We are well-placed to capture new growth opportunities in the offshore & marine sector, building on our expertise and track record.*

**KEY STRENGTHS**

- Newbuilds
- Conversions & repairs
- Specialised vessels
- Technology innovation

**STRATEGIC FOCUS**

- Gas
- Rigs of the future
- Renewables
- Floating infrastructure

*Keppel Corporation*
Quality Orderbook

Gas solutions and offshore renewables contributed S$2.4b in new orders over the past four years.

- Net orderbook stood at S$5.5b as at mid-2019, the highest since 2016
- Won S$720m of offshore renewables contracts for wind farms in Asia and Europe in 2Q 2019
We continue to deepen our presence in fast-growing cities across China and Vietnam, turning assets efficiently to achieve high returns.
Urban Living Solutions

We provide innovative real estate solutions in key Asian markets with a sterling portfolio of residential developments, investment-grade commercial properties and integrated townships.
Focused on Returns

Revalued NAV – Segment

- NAV was S$8.1b as at end-2018

Residential landbank – Age

- More than 70% of landbank is 5 years and older

Residential landbank – Units

- Turning assets efficiently through home launches and sale of projects

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S$10.2b\(^\text{i}\) RNAV

- Property Investments 40%
- Property Trading 60%

\(~45,740\(^\text{ii}\) units\)

- Less than 5 years old 29%
- Above 10 years old 56%
- 5-10 years old 15%

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\(^{\text{i}}\) Keppel Land’s RNAV as at 31 Dec 2018 (excluding its effective interest in Sino-Singapore Tianjin Eco-City Investment and Development Co)

\(^{\text{ii}}\) As at end-Jun 2019
We develop and operate key infrastructure spanning power, waste-to-energy, water and wastewater treatment and data centre assets.

Keppel Marina East Desalination Plant in Singapore
Proven track record

We offer a wide spectrum of energy and environmental infrastructure solutions, including asset operations and maintenance.

Singapore

- Keppel Merlimau Cogen Plant (20 years from 2015)
- Keppel Seghers Tuas WTE Plant (25 years from 2009)
- Keppel Seghers Ulu Pandan NEWater Plant (20 years from 2007)
- Senoko WTE Plant (15 years from 2009)
- 4 district heating & cooling plants (20 years from 2016)
- Keppel Marina East Desalination Plant (25 years from 2020)

Hong Kong, China

- Integrated Waste Management Facility (15 years from 2024)

UK

- Runcorn Energy-from-Waste Facility

Qatar

- Domestic Solid Waste Management Centre (20 years from 2011)
- Doha North Sewage Treatment Works (10 years from 2016)

Worldwide

Over 100 waste-to-energy projects and tech-packs in 18 countries

Note: Concession periods for projects operated and maintained by Keppel Infrastructure are indicated above.
Prime Data Centre Portfolio

23 Data centre developments across Asia-Pacific & Europe

S$3.0b Combined portfolio value

25% Compounded annual growth rate of net lettable area since 2014

The US$1 billion Alpha Data Centre Fund continues to grow its portfolio of developmental assets.

Net Lettable Area (million sq ft)

<table>
<thead>
<tr>
<th>Year</th>
<th>Net Lettable Area</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>0.6</td>
</tr>
<tr>
<td>2015</td>
<td>0.9</td>
</tr>
<tr>
<td>2016</td>
<td>1.4</td>
</tr>
<tr>
<td>2017</td>
<td>1.4</td>
</tr>
<tr>
<td>2018</td>
<td>1.7</td>
</tr>
<tr>
<td>YTD 2019</td>
<td>1.7</td>
</tr>
</tbody>
</table>

Frankfurt, Singapore, Bogor, Sydney, Johor
We create value for shareholders by investing strategically, developing new growth engines and harnessing synergies across the Group.
Fuelling Growth through Asset Management

We connect investors with high-quality real assets in sectors fuelled by urbanisation trends.

ASSET MANAGERS

- Keppel REIT
- Keppel DC REIT
- Keppel Pacific Oak US REIT
- Keppel Infrastructure Trust
- Alpha Investment Partners Limited
- Keppel Capital Alternative Asset

NEW ASSET CLASSES

- Infrastructure assets
- Senior living
- Education fund

Listed REITs & Trust

Private funds

30% stake in Gimi FLNG will be a seed asset for the new infrastructure fund

Acquiring 50% stake in US senior living provider, Watermark Retirement Communities

Keppel Capital

Total AUM of S$29 billion

i Keppel Capital is a strategic investor in the manager of Prime US REIT

ii As at end-2018
Driving M1’s Transformation

FOCUS AREAS

- Accelerating core consumer growth
- Expanding B2B segment
- Improving cost efficiencies
- Pursuing regional opportunities
- Harnessing synergies

BUSINESS UPDATES

One Plan
>15,000 new customers secured in first month following launch of simplified plan and improved customer experience

5G
Partnering IMDA and PSA to testbed 5G technologies for smart port operations, which can also be applied to other sectors

Collaboration
Working with Keppel O&M to provide connectivity for autonomous vessels
Building Cities of Tomorrow

We harness the Group’s diverse strengths to develop sustainable townships and smart cities.

Sino-Singapore Tianjin Eco-City

- Keppel leads the Singapore consortium in a 50:50 JV to develop the 30-sq km Eco-City
- Over 7,700 registered companies and 100,000 people living or working in the city
Building Cities of Tomorrow

Keppel Urban Solutions was established in 2017 as a master developer of smart cities.

- Partnering best-in-class technology providers through an open platform
- Collaborating with Keppel Land to develop the 64-ha Saigon Sports City
- Signed MOU with Envision and Wuxi Government to develop Smart IoT City in Xuelang Town, Wuxi
Appendix
Financial Performance

Key highlights

S$356m
1H 2019 net profit down 39% yoy as 1H 2018 benefitted from en-bloc sales worth S$416m

8 cts/share
Paid interim dividend for 1H 2019

• Annualised ROE was 6.3%
• Free cash outflow of S$614m in 1H 2019 vs inflow of S$873m in 1H 2018
• Net gearing was 0.82x as at end-Jun 2019 vs 0.72x as at end-Mar 2019

Net profit

- 1H 2018
  - Offshore & Marine: S$46
  - Property: S$606
  - Infrastructure: S$66
  - Investments: S$(40)

- 1H 2019
  - Offshore & Marine: S$(46)
  - Property: S$356
  - Infrastructure: S$25
  - Investments: S$10

1H 2019 net profit down 39% yoy as 1H 2018 benefitted from en-bloc sales worth S$416m
## Key Figures

<table>
<thead>
<tr>
<th></th>
<th>FY 2018</th>
<th>FY 2017(^i)</th>
<th>% Change</th>
<th>1H 2019</th>
<th>1H 2018</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>5,965</td>
<td>5,964</td>
<td>-</td>
<td>3,315</td>
<td>2,993</td>
<td>11</td>
</tr>
<tr>
<td><strong>Operating Profit</strong></td>
<td>1,055</td>
<td>801</td>
<td>32</td>
<td>482</td>
<td>766</td>
<td>(37)</td>
</tr>
<tr>
<td><strong>Net Profit</strong></td>
<td>948</td>
<td>815</td>
<td>16</td>
<td>356</td>
<td>586</td>
<td>(39)</td>
</tr>
<tr>
<td><strong>EPS (cents)</strong></td>
<td>52.3</td>
<td>44.8</td>
<td>17</td>
<td>19.6</td>
<td>32.3</td>
<td>(39)</td>
</tr>
<tr>
<td><strong>Free Cash Inflow/(Outflow)</strong></td>
<td>515</td>
<td>1,802</td>
<td>(71)</td>
<td>(614)</td>
<td>873</td>
<td>n.m.</td>
</tr>
<tr>
<td><strong>Annualised ROE</strong></td>
<td>8.4%</td>
<td>6.9%</td>
<td>Increase of 150 bps</td>
<td>6.3%</td>
<td>10.0%</td>
<td>Decrease of 370 bps</td>
</tr>
<tr>
<td><strong>Net Gearing</strong></td>
<td>0.48x</td>
<td>0.46x</td>
<td>Increase of 0.02x</td>
<td>0.82x</td>
<td>0.40x</td>
<td>Increase of 0.42x</td>
</tr>
</tbody>
</table>

\(^i\) Excludes one-off financial penalty from Keppel O&M’s global resolution with criminal authorities in the US, Brazil and Singapore, and related costs
## Revenue by Segments

<table>
<thead>
<tr>
<th>Segment</th>
<th>FY 2018 (S$m)</th>
<th>%</th>
<th>FY 2017 (S$m)</th>
<th>%</th>
<th>1H 2019 (S$m)</th>
<th>%</th>
<th>1H 2018 (S$m)</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Offshore &amp; Marine</td>
<td>1,875</td>
<td>32</td>
<td>1,802</td>
<td>30</td>
<td>813</td>
<td>24</td>
<td>939</td>
<td>31</td>
</tr>
<tr>
<td>Property</td>
<td>1,340</td>
<td>22</td>
<td>1,782</td>
<td>30</td>
<td>628</td>
<td>19</td>
<td>787</td>
<td>26</td>
</tr>
<tr>
<td>Infrastructure</td>
<td>2,629</td>
<td>44</td>
<td>2,207</td>
<td>37</td>
<td>1,425</td>
<td>43</td>
<td>1,211</td>
<td>41</td>
</tr>
<tr>
<td>Investments</td>
<td>121</td>
<td>2</td>
<td>173</td>
<td>3</td>
<td>449</td>
<td>14</td>
<td>56</td>
<td>2</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>5,965</strong></td>
<td><strong>100</strong></td>
<td><strong>5,964</strong></td>
<td><strong>100</strong></td>
<td><strong>3,315</strong></td>
<td><strong>100</strong></td>
<td><strong>2,993</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>
## Net Profit by Segments

<table>
<thead>
<tr>
<th></th>
<th>FY 2018</th>
<th>%</th>
<th>FY 2017&lt;sup&gt;i&lt;/sup&gt;</th>
<th>%</th>
<th>1H 2019</th>
<th>%</th>
<th>1H 2018</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Offshore &amp; Marine</td>
<td>(109)</td>
<td>(11)</td>
<td>(207)</td>
<td>(25)</td>
<td>10</td>
<td>3</td>
<td>(40)</td>
<td>(7)</td>
</tr>
<tr>
<td>Property</td>
<td>942</td>
<td>99</td>
<td>650</td>
<td>80</td>
<td>262</td>
<td>74</td>
<td>606</td>
<td>104</td>
</tr>
<tr>
<td>Infrastructure</td>
<td>169</td>
<td>18</td>
<td>134</td>
<td>16</td>
<td>59</td>
<td>16</td>
<td>66</td>
<td>11</td>
</tr>
<tr>
<td>Investments</td>
<td>(54)</td>
<td>(6)</td>
<td>238</td>
<td>29</td>
<td>48</td>
<td>13</td>
<td>(46)</td>
<td>(8)</td>
</tr>
<tr>
<td>Less: Charges related to the acquisition of M1&lt;sup&gt;ii&lt;/sup&gt;</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>(23)</td>
<td>(6)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total</td>
<td>948</td>
<td>100</td>
<td>815</td>
<td>100</td>
<td>356</td>
<td>100</td>
<td>586</td>
<td>100</td>
</tr>
</tbody>
</table>

<sup>i</sup> Excludes one-off financial penalty from Keppel O&M’s global resolution with criminal authorities in the US, Brazil and Singapore, and related costs

<sup>ii</sup> Charges included amortisation of intangibles, funding costs and professional fees
Net Profit & EPS

Net profit (S$m)

<table>
<thead>
<tr>
<th>Year</th>
<th>1Q</th>
<th>2Q</th>
<th>3Q</th>
<th>4Q</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>339</td>
<td>360</td>
<td>726</td>
<td>1,885</td>
</tr>
<tr>
<td>2015</td>
<td>414</td>
<td>363</td>
<td>405</td>
<td>1,525</td>
</tr>
<tr>
<td>2016</td>
<td>784</td>
<td>211</td>
<td>143</td>
<td>726</td>
</tr>
<tr>
<td>2017</td>
<td>815</td>
<td>252</td>
<td>127</td>
<td>405</td>
</tr>
<tr>
<td>2018</td>
<td>948</td>
<td>227</td>
<td>135</td>
<td>143</td>
</tr>
<tr>
<td>2019</td>
<td>356</td>
<td>153</td>
<td>203</td>
<td>360</td>
</tr>
</tbody>
</table>

EPS (Cents)

<table>
<thead>
<tr>
<th>Year</th>
<th>1Q</th>
<th>2Q</th>
<th>3Q</th>
<th>4Q</th>
</tr>
</thead>
<tbody>
<tr>
<td>2014</td>
<td>18.7</td>
<td>22.9</td>
<td>22.3</td>
<td>22.3</td>
</tr>
<tr>
<td>2015</td>
<td>7.9</td>
<td>14.6</td>
<td>13.7</td>
<td>13.7</td>
</tr>
<tr>
<td>2016</td>
<td>9.4</td>
<td>14.6</td>
<td>13.7</td>
<td>13.7</td>
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<tr>
<td>2017</td>
<td>12.4</td>
<td>14.6</td>
<td>13.7</td>
<td>13.7</td>
</tr>
<tr>
<td>2018</td>
<td>43.2</td>
<td>44.8</td>
<td>44.8</td>
<td>52.3</td>
</tr>
<tr>
<td>2019</td>
<td>19.6</td>
<td>19.6</td>
<td>19.6</td>
<td>19.6</td>
</tr>
</tbody>
</table>

1 Excludes one-off financial penalty from global resolution & related costs
ROE & Dividend

1 Excludes one-off financial penalty from global resolution & related costs
ii Includes special cash dividend of 5.0cts/share