



**For Immediate Release**

## **Marco Polo Marine Reports 1QFY2022 Net Profit; Revenue and Gross Profit Grew YoY**

- 1QFY2022 revenue and gross profit grew YoY, driven by both shipyard and ship chartering segments; records net profit
- Ship chartering segment saw higher charter rates for vessels YoY; shipyard revenue grew YoY driven by higher ship repair and shipbuilding activities
- Cautiously optimistic of FY2022 outlook with Group's expanded capacity for ship repairs, entry into green ship recycling and increase in number of vessels supporting offshore windfarms

**SINGAPORE, 21 February, 2022 – Marco Polo Marine Ltd. (SGX:5LY) ("Marco Polo Marine" or the "Company", and together with its subsidiaries, "the Group"),** a reputable regional integrated marine logistics company, today announced a voluntary operational update for the financial quarter ended 31 December 2022 ("1QFY2022").

The Group recorded a YoY improvement in operational performance for 1QFY2022, as revenue and gross profit grew YoY, driven by both its shipyard and ship chartering segments. The Group also generated a net profit and positive operating cashflow for 1QFY2022.

### **Segmental Performance**

**Shipyard operations grew YoY** on higher ship repair and ship building activities. The extension of Dry Dock 1 from 150m to 240m has been completed in February 2022 and comes at an expedient time with the current utilisation of the three dry docks operating near full capacity, at about 80%. With the extension, it will increase the Group's ship repair capacity by 20% and start contributing to the Group's financial performance from 2QFY2022.

**For the ship chartering segment, demand for the Group's vessels remains strong,** driven by both the oil and gas and offshore windfarm sector. Ship chartering revenue grew YoY on higher charter rates.



## **Outlook**

Marco Polo Marine remains cautiously optimistic of its prospects in the year ahead as demand from end-customers remains robust and on the back of the Group's expansion into the burgeoning offshore windfarm market.

Earlier in the year, the Group announced its venture into Green Ship Recycling, after its shipyard in Indonesia became the first in the country to be certified and awarded ISO 30000:2009 by ABS Quality Evaluations. This will expand the Group's shipyard services beyond ship repair and shipbuilding, and is expected to contribute positively to the Group in FY2022 and beyond. Currently, there are not many shipyards in Southeast Asia that offer certified green ship recycling, giving Marco Polo a competitive edge over its peers.

In terms of ship chartering, the Group deepened its push into the Taiwan offshore windfarm sector with its acquisition of Taiwan-based PKR offshore, under its joint venture company. The acquisition will boost the Group's presence in Taiwan and add two OSVs to the Group, boosting Marco Polo Marine's total fleet size to 13 OSVs. Of these vessels, four will service the offshore windfarm sector in Taiwan.

***“The Group performed well in 1QFY2022, thanks to robust demand for our shipyard services and vessels,”*** said Sean Lee, CEO of Marco Polo Marine. ***“With the world placing an increasing emphasis on environmental sustainability, we are well-positioned to capitalise on the demand for green ship recycling and offshore wind farm installations. The Group will continue to expand our operations and service offerings in line with industry needs, while keeping a close tab on costs and cashflow.”***

**#End#**

## **About Marco Polo Marine**

Listed on the Mainboard of the SGX-ST since 2007, Marco Polo Marine Ltd is a reputable regional integrated marine logistics company which principally engages in shipping and shipyard operations.

The Group's shipping business relates to the chartering of Offshore Supply Vessels (“OSVs”) for deployment in the regional waters, including the Gulf of Thailand, Malaysia, Indonesia and Taiwan, as well



as the chartering of tug boats and barges to customers, especially those which are engaged in the mining, commodities, construction, infrastructure and land reclamation industries.

Under its chartering operations, the Group has diversified its activities beyond the oil and gas industry to include the support of the construction of offshore windfarm projects. The burgeoning offshore wind energy industry in Asia is at a nascent stage where structures are in the process of being installed, which presents tremendous opportunities for the Group whose fleet is able to support the development of these projects.

The Group's shipyard business relates to ship building as well as the provision of ship maintenance, repair, outfitting and conversion services, which are carried out through its shipyard located in Batam, Indonesia. Occupying a total land area of approximately 34 hectares with a seafront of approximately 650 meters, the modern shipyard also houses three dry docks, which have boosted the Group's technical capabilities and service offerings to undertake projects involving mid-sized and sophisticated vessels.

For more information, please refer to our corporate website: [www.marcopolomarine.com.sg](http://www.marcopolomarine.com.sg)

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