

# Voluntary Business Updates 9M2022

17 November 2022





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# Financial Highlights for 9M2022

Revenue

**\$119.4** ↑58%

9M21: \$75.4m

Net profit

**\$16.5m** ↑50%

9M21: \$11.0m

EBITDA

**\$25.3m** ↑76%

9M21: \$14.4m

GPM

**28%**

9M21: 28%

NPM

**14%** ↓1ppt

9M21: 15%

EBITDA margin

**21%** ↑2ppts

9M21: 19%

Order book

**\$243.2m**

as at 31 Oct 2022

EPS

**4.1 cents**

↑46%

9M21: 2.8 cents

NAV per share

**26.7 cents** ↑9%

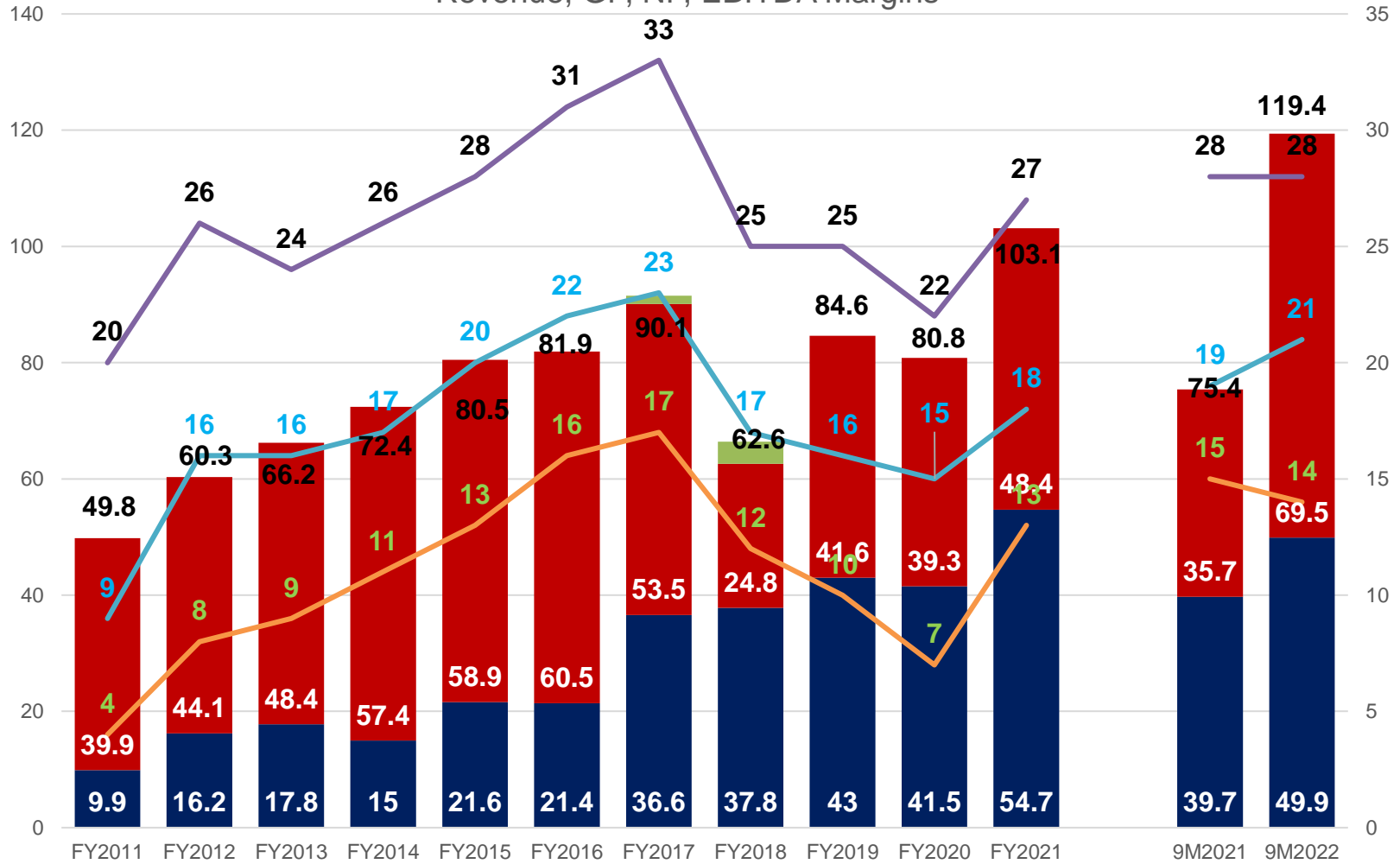
30 Sep 21: 24.4 cents



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# Financial Review

### Revenue, GP, NP, EBITDA Margins



■ Maintenance 
 ■ Project 
 ■ Carbon allowances 
 — Gross Profit Margin 
 — EBITDA Margin 
 — Net Profit Margin

## Balance Sheet Highlights

<b>S\$'000</b>	<b>Unaudited as at 30 Sep 2022</b>	Unaudited as at 30 Jun 2022
Current Assets	<b>136,633</b>	128,601
Non-current Assets	<b>100,756</b>	98,186
Current Liabilities	<b>106,785</b>	100,361
Non-current Liabilities	<b>24,022</b>	24,642
Total Equity	<b>106,582</b>	101,784
Cash and Cash Equivalents	<b>45,296</b>	42,925
Net Asset Value per share (cents) <sup>[1]</sup>	<b>26.7</b>	26.3

<sup>[1]</sup> Computed based on number of 399,736,100 (30 June 22: 387,736,000) ordinary shares, excluding treasury shares



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# Financial Review

	As at end of									
S\$'000	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	1Q2022	9M2022
Total Borrowings	25,320	32,155	28,085	46,612	48,807	44,069	45,873	60,262	79,213	<b>80,443</b>
Cash and Cash Equivalents	32,799	35,566	32,325	40,291	39,232	43,200	57,512	75,337	40,870	<b>45,296</b>
Net Debt/(Cash)	(7,479)	(3,411)	(4,240)	6,321	9,575	869	(11,639)	(15,075)	38,343	<b>35,147<sup>(6)</sup></b>
Net Gearing Ratio <sup>(1)</sup>	-19% <sup>(2)</sup>	-10% <sup>(2)</sup>	-11% <sup>(2)</sup>	13% <sup>(3)</sup>	19% <sup>(4)</sup>	2% <sup>(5)</sup>	-20% <sup>(2)</sup>	-22% <sup>(2)</sup>	66%	<b>56%<sup>(7)</sup></b>

(1) Computed based on (total borrowings less cash and cash equivalents/total equity less intangible assets) x 100%

(2) Negative due to the Group being in a net cash position

(3) Increase due to \$21 million loan from the acquisition of Ensure in April 2017

(4) Increase due to \$10 million loan for the purchase of factory at 2 Tuas Ave 10

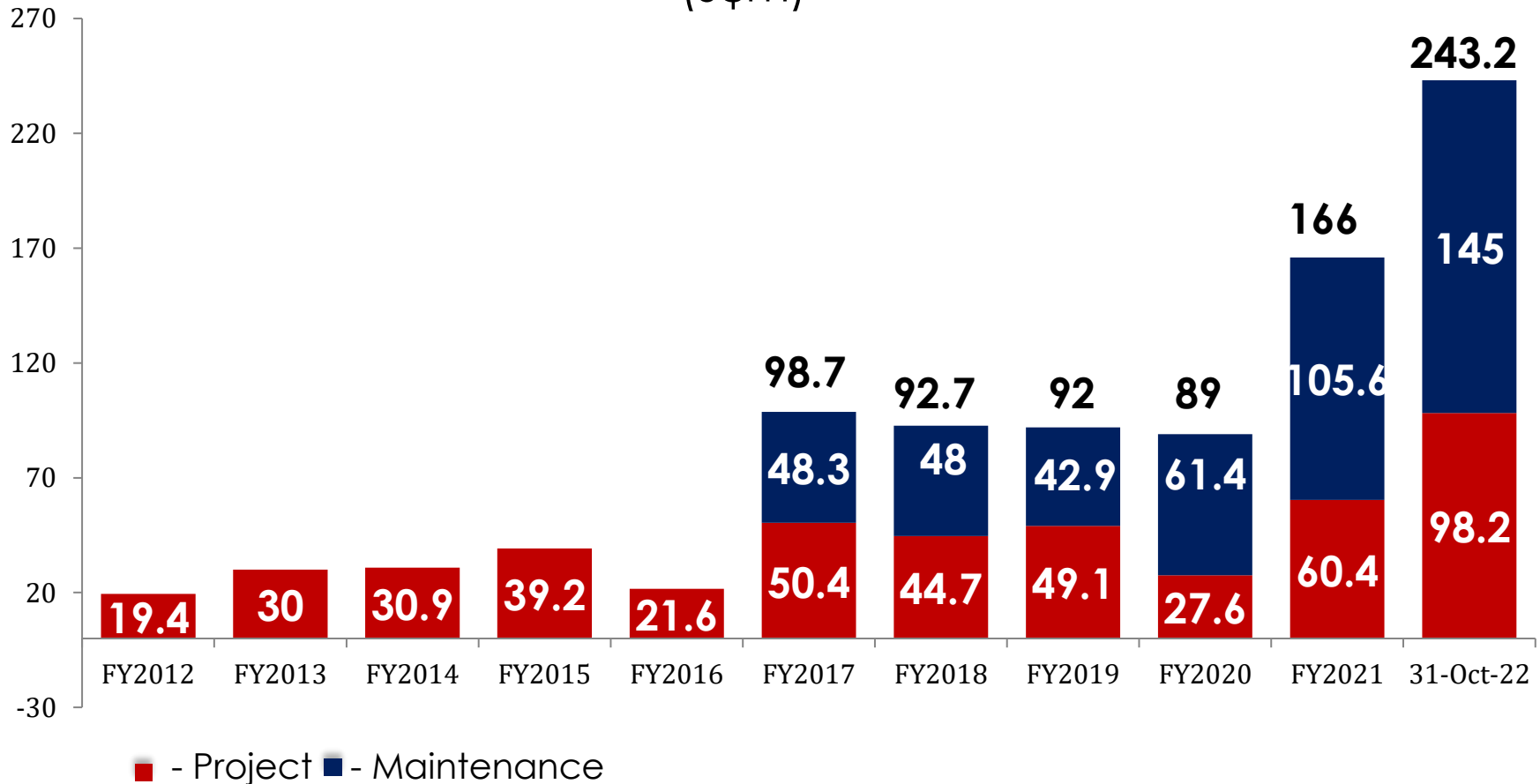
(5) Net debt is due to the acquisition of Envipure Group

(6) If adjusted for sale of property at 133 Tuas View Square, net debt is \$31.947 million

**(7) Net debt as of 14 November 2022 is reduced to \$20.4 million and assuming same equity, net gearing is 32%**

# Order Book

(S\$m)



Note:

The order book from FY2011 to FY2016 does not include maintenance contracts as they do not have a contract value upfront. From FY2017, maintenance contracts are included and the values are estimated based on historical revenue trends.

## **November 14, 2022 - Total value: S\$76.5 m**

- System Integration: manufacture of valves and actuators, control and tank gauging systems
- Precision Engineering: capital contracts for machining and mechanical assembly and contribution from newly acquired subsidiary of S\$8.4 million
- Scaffolding, Insulation and Petrochemical & Environmental Engineering: insulation, scaffolding work and maintenance of plant and equipment at certain infrastructures
- Cleanroom: capital and adhoc contracts to supply, install scrubber and water system and space management and tools hook-up services
- Specialist Structural Engineering Services: secured maiden contract post acquisition for supply, install training facilities consumables as well as comprehensive maintenance services



## **May 24, 2022 - Total value: S\$19.0 m**

- System Integration: manufacture of valves and actuators, control and tank gauging systems and upgrading of water ballast system and Electrical and Instrumentation work
- Precision Engineering: capital contracts for machining and mechanical assembly
- Scaffolding, Insulation and Petrochemical & Environmental Engineering: insulation, scaffolding work and maintenance of plant and equipment at certain infrastructures
- Cleanroom: capital and adhoc contracts to supply, install scrubber system and tools hook-up services and process exhaust ductwork

# Contracts Win

## **March 21, 2022 - Total value: S\$151.6m**

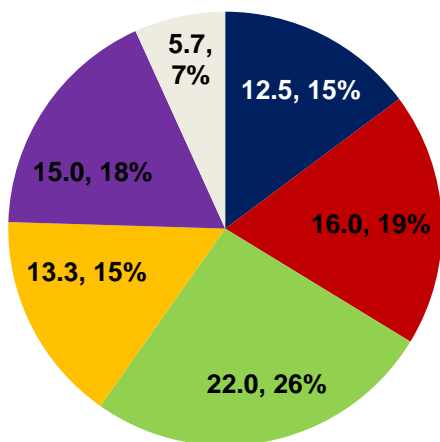
- System Integration: manufacture of valves and actuators, control and tank gauging systems and upgrading of water ballast system
- Precision Engineering: capital contracts for machining and mechanical assembly
- Scaffolding, Insulation and Petrochemical & Environmental Engineering: renewed maintenance contracts for insulation, scaffolding work and maintenance of plant and equipment at certain infrastructures
- Cleanroom: capital and maintenance services contracts to supply, install scrubber system and tools hook-up services
- Newly acquired subsidiaries, Starburst Holdings Limited group (System Integration and Facility Management) has remaining capital projects and maintenance contracts for design, fabrication, installation and maintenance of anti-ricochet ballistic protection systems for shooting ranges and tactical training mock-ups for the security industry in Singapore and Middle East



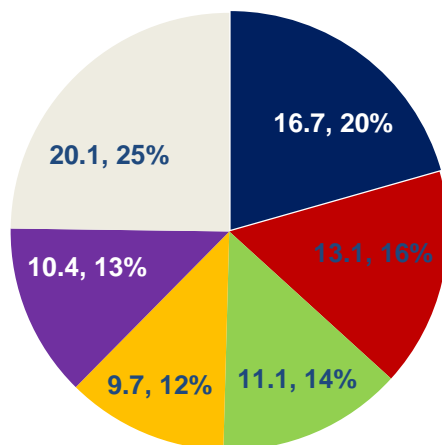
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# Revenue Contribution by Services

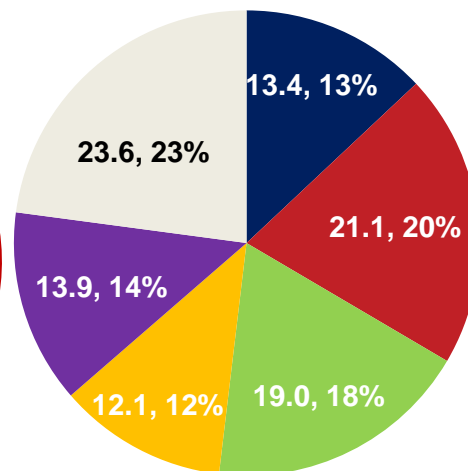
### FY2019



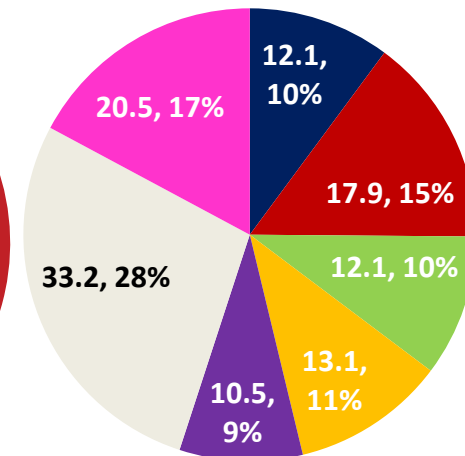
### FY2020



### FY2021



### 9M2022



- System Integration / MRO & Trading
- Scaffolding Services
- Insulation Services
- Precision Engineering
- Petrochemical and Environmental Services
- Cleanroom, Air & Water Services
- Specialist Structural Engineering Services

Note: Combined contracts between the entities such as SIP contracts are reflected in the entity who won the contracts. Value is approximately FY19:\$2.1m, FY20:\$2.3m, FY21:\$5m, 2H22:\$1.7m

The acquisitions of Multiheight in 2011, Austin Energy in 2015, Ensure Engineering in 2017, Envipure in 2019 and Starburst in 2022 have effectively reduced industry-specific risk, further diversified the Group's revenue stream and supported the Group's consistent revenue growth.



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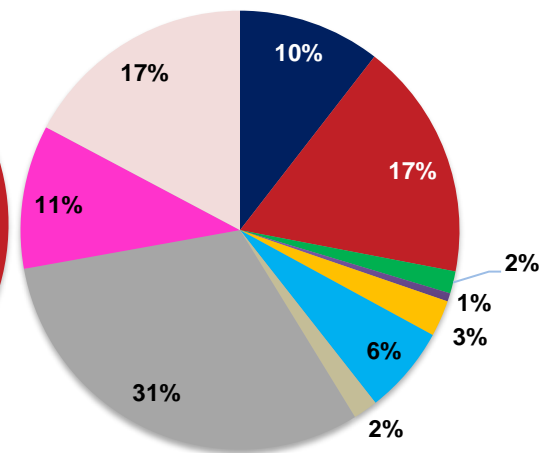
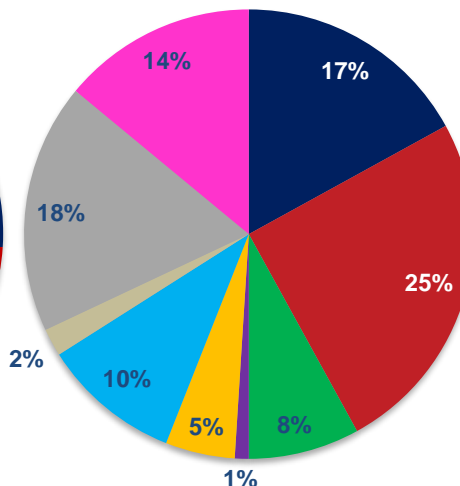
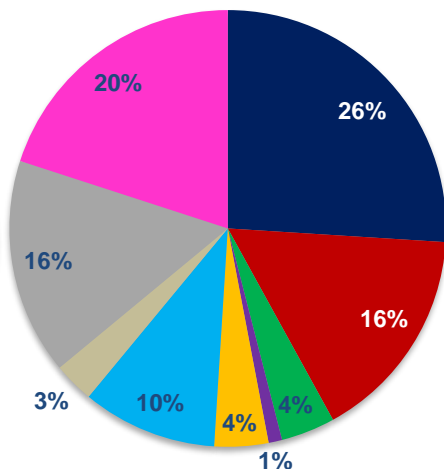
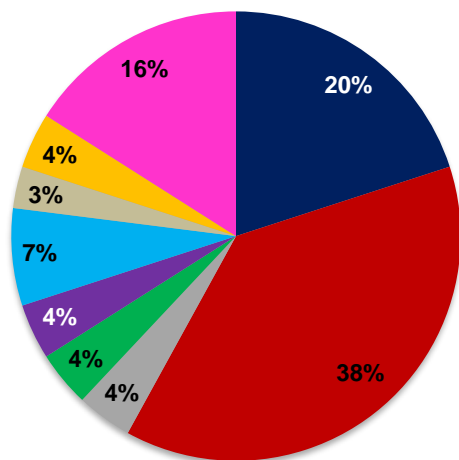
# Revenue Contribution by Industry

FY2019

FY2020

FY2021

9M2022



- Onshore/Downstream
- Marine/Upstream
- Electronics Manufacturing System
- Onshore/Infrastructure
- Analytical Instrumentation
- Medical equipment/Industrial/manufacturing
- Pharmaceutical
- Aerospace
- Semiconductor
- Law enforcement, security agencies, civil authorities

Reclassification of 4% was done from EMS to Semiconductor in 9M2022 for Precision Engineering division

The acquisitions of Multiheight in 2011, Austin Energy in 2015, Ensure Engineering in 2017, Envipure in 2019 and Starburst and Eratech in 2022 have effectively reduced industry-specific risk, further diversified the Group's revenue stream and supported the Group's consistent revenue growth.



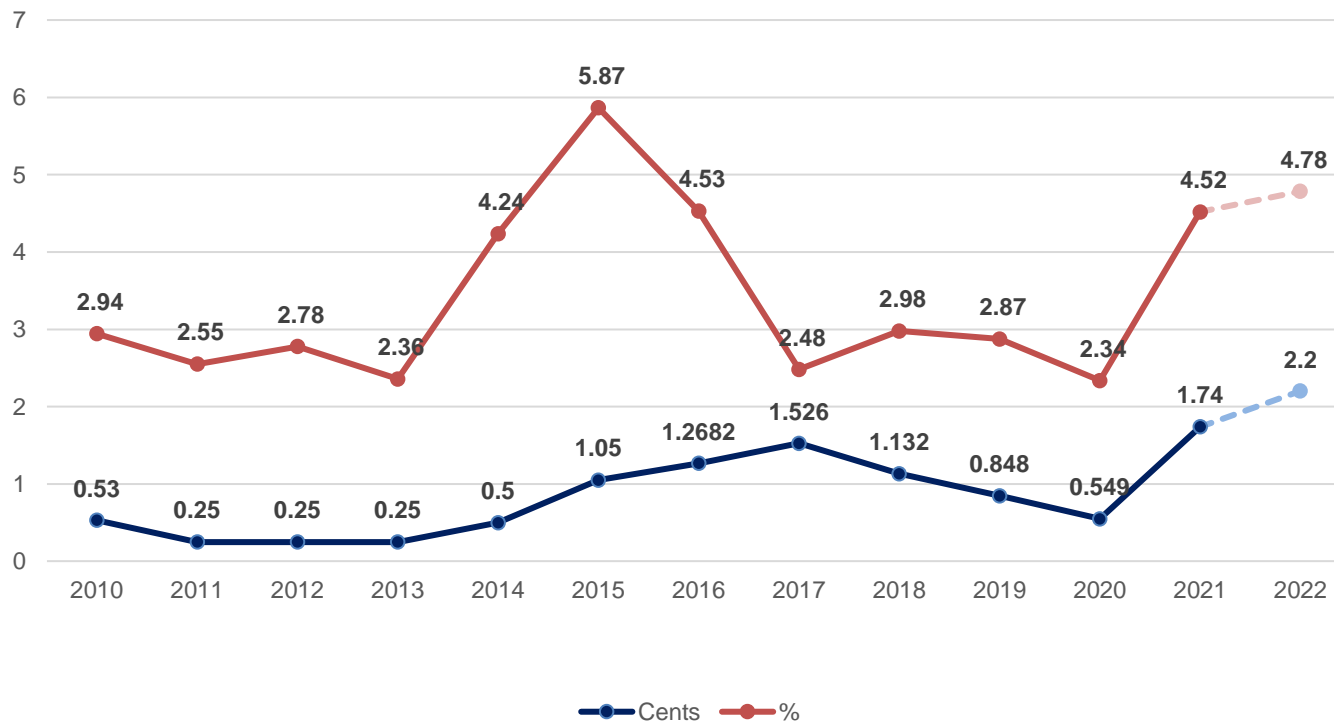
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# Dividends Paid

Payment date	Financial Year	Final / Interim / Special	Amount per share (cents)	Total annual dividend (cents)	Payout ratio
Sep 2, 2022	2022	Interim	1.162	1.162	40%
May 17, 2022	2021	Special	0.152		10%
May 17, 2022	2021	Final	0.608		40%
Sep 3, 2021	2021	Special	0.200		10%
Sep 3, 2021	2021	Interim	0.780	1.74	40%
May 14, 2021	2020	Final	0.362		40%
Sep 4, 2020		Interim	0.187	0.549	
May 14, 2020	2019	Final	0.419		
Sep 5, 2019		Interim	0.429	0.848	
May 14, 2019	2018	Final	0.353		
Sep 5, 2018		Interim	0.779	1.132	
May 14, 2018	2017	Final	0.873		
Sep 5, 2017		Interim	0.653	1.526	
May 12, 2017	2016	Final	0.731		
Sep 2, 2016		Interim	0.5372	1.2682	
May, 13 2016	2015	Final	0.65		
Sep 8, 2015		Interim	0.40	1.05	
May 21, 2015	2014	Special	0.25		25%
May 21, 2015		Final	0.25	0.50	
May 15, 2014	2013	Final	0.25	0.25	16%
May 15, 2013	2012	Final	0.25	0.25	22%
May 21, 2012	2011	Final	0.25	0.25	56%
May 16, 2011	2010	Final	0.53	0.53	30%
<b>Total</b>			<b>11.0552</b>	<b>11.0552</b>	

# Dividend Per Share and Dividend Yield

Dividend yield (%) and dividend per share (cents)



Dividend yield is calculated using closing price on 1 Jan of each year (source: yahoo finance). For FY2022, closing price used is 0.46 cents (closing price on 11 Nov 2022). Dividend payable for FY2022 is calculated by extrapolating 9M2022 net profit to 12 months at 40% over 400 million shares



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# Nordic's Share Buyback – renewed on 25 April 2022 AGM

MONTH OF ACQUISITION	QUANTITY	CUMULATIVE VOLUME	CUMULATIVE % OF TOTAL NO OF ISSUED SHARES **
<i>Share Buyback by way of Market Acquisition</i>			
May 2022	263,900	263,900	0.07
<b>VOLUME WEIGHTED AVERAGE PRICE</b>		<b>\$0.4243</b>	

Source : SGX Announcement

\*\* Up to a maximum of 40 million shares being 10% of total issued shares of 400 million shares.

# Insider Share Purchases

9 November 2010 – IPO :

Director	No. of shares held	% shareholdings
Chang Yeh Hong	200,480,625	50.12%
Eric Lin Choon Hin	43,500,000	10.88%
Dorcas Teo Ling Ling	29,000,000	7.25%
	272,980,625	68.25%

14 November 2022:

Director / Executive Officer	No. of shares held	% shareholdings*
Chang Yeh Hong	218,190,325	54.58%
Eric Lin Choon Hin	44,050,000	11.02%
Dorcas Teo Ling Ling	32,419,500	8.11%
Lee Kok Keng Andrew	1,061,800	0.27%
Chia Meng Ru	1,871,600	0.47%
Astro Chang Yeh Fung	3,249,300	0.81%
Total	300,842,525	75.26%

\* Calculated based on 399,736,100 ordinary shares



# 9M2022 Corporate Briefing Details

Nordic Group would like to invite you to our corporate briefing where management will provide updates on the corporate developments for the 9 months ended 30 September 2022.

Date : 17 November 2022, Thursday

Time : 3pm

Venue : 4 Robinson Road #04-01 House of  
Eden Singapore 048543

Alternatively, you may join us via zoom. Kindly RSVP by email to [zhouyan@financialpr.com.sg](mailto:zhouyan@financialpr.com.sg) and the zoom link will be provided.



Building Momentum, Capturing Opportunities

Thank you for your time.

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