



Nera Telecommunications Ltd

Co. Reg. No.19780269OR

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## NEWS RELEASE

**NeraTel Returns to Profit Before Tax in FY2025,  
Delivers Positive EBITDA of \$2.79 million in FY2025;  
Driven by Stronger Second-Half Momentum and Resilient Order Backlog**

- *Revenue rose 2.0% to \$100.19 million (FY2024: \$98.25 million), with 2H2025 revenue increasing 9.0% to \$55.48 million*
- *Operating expenses declined 26.8% for FY2025, including a 32.9% reduction in 2H2025, reflecting sustained cost discipline and organisational streamlining*
- *EBITDA turned positive at \$2.79 million in FY2025, a marked improvement from a negative EBITDA of \$1.07 million in FY2024*
- *Net loss after tax for FY2025 was \$2.99 million, after accounting for non-operational, foreign exchange and deferred tax adjustments*
- *Healthy balance sheet, supported by \$10.18 million in cash reserves, positive operating cash flow of \$3.95 million, and a \$6.11 million reduction in borrowings*
- *Strong order backlog of \$104.52 million provides enhanced revenue visibility into FY2026*

**SINGAPORE, 27 February 2026** – Mainboard-listed technology integrator **Nera Telecommunications Ltd** (“NeraTel”, 挪拉电讯, or the “Group”) today announced its financial results for the financial year ended 31 December 2025 (“FY2025”), delivering positive EBITDA, pre-tax profit and strengthening its balance sheet following decisive cost rationalisation and improved second-half execution.



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### Financial Performance

The Group entered the second half of FY2025 (“**2H2025**”) with stronger operational momentum, delivering a 9.0% year-on-year (“**YOY**”) increase in revenue to \$55.48 million (2H2024: \$50.91 million). The growth was supported by a steady 8.4% increase in the Network Infrastructure (“**NI**”) segment in 2H2025 and an improved performance in the Wireless Infrastructure Network (“**WIN**”) segment, which posted 11.1% YOY revenue growth in the same period. Full-year revenue grew 2.0% to \$100.19 million (FY2024: \$98.25 million) from higher contributions from Singapore and Malaysia, partially offset by lower revenue from Indonesia.

Disciplined cost management and organisational streamlining drove a 32.9% reduction in operating expenses in 2H2025 and a 26.8% reduction for the full year. The leaner operating structure, together with lower financing costs from reduced borrowings, led to a marked improvement in operating performance.

As a result, the Group achieved a turnaround to profit before tax (“**PBT**”) of \$1.81 million in 2H2025 (2H2024: -\$5.01 million) and delivered positive EBITDA of \$2.79 million for FY2025 (FY2024: -\$1.07 million). The structurally lower cost base established during the year is expected to enhance operating leverage and margin resilience for the financial year ending 31 December 2026 (“**FY2026**”).

Although EBITDA and PBT turned positive, the Group recorded a net loss of \$2.99 million for FY2025 mainly due to the higher tax expense of \$3.06 million. This does not reflect the improvement in the Group’s operating performance during the year.

Importantly, the Group generated positive operating cash flow of \$3.95 million and reduced bank loans and trade facilities by \$6.11 million. With cash reserves of \$10.18 million and lower borrowings, the Group strengthened its balance sheet and ended FY2025 in a net cash position of \$7.18 million.



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FY2025 new order intake was \$96.22 million. The Group closed FY2025 with an order backlog of \$104.52 million, providing revenue visibility and a resilient platform as it enters FY2026.

### Outlook

Building on the momentum achieved in 2H2025, the Group is focused on intensifying its efforts to broaden and deepen its existing customer relationships, leveraging cross-selling opportunities across infrastructure, cybersecurity and managed services solutions. At the same time, targeted efforts to acquire new customers across the Government, Transport and Utilities ("GTU"), Enterprise ("ENT"), and Service Provider ("SP") sectors remain a priority.

Strategically, the Group continues to fortify its core competencies in connectivity and cybersecurity, while expanding higher-margin recurring offerings, particularly managed services, including Security Operations Centre ("SOC") and Network Operations Centre ("NOC") capabilities.

In June 2025, the Group was awarded a \$30.0 million frame contract renewal from a leading Southeast Asian service provider, including a five-year managed services component covering operations, maintenance, and network performance monitoring across more than 100 sites.

In January 2026, the Group secured agreements worth over \$15.0 million from two Southeast Asian service providers, covering smart services training, site deployments, managed services and NOC support.

The following month, in February 2026, the Group secured a three-year cybersecurity contract worth \$2.4 million from an institutional asset management group, providing 24/7 SOC support, Security Information and Event Management ("SIEM"), and security operations platform management services.



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NeraTel's Executive Chairman, Mr Steve Chu (朱復銓), shared, "2025 represents a meaningful inflection point for the Group. During the year, we successfully restored positive EBITDA and PBT, strengthened our balance sheet to a net cash position, and executed decisive cost optimisation initiatives that have structurally improved our operating leverage.

"These achievements provide a solid foundation for sustainable value creation. With a more efficient cost base, a resilient order backlog, and an expanding pipeline of recurring managed services, we enter FY2026 with enhanced revenue visibility and improved earnings quality. The Group is well positioned to drive stronger financial performance and deliver long-term shareholder value."



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### **About Nera Telecommunications Ltd**

Nera Telecommunications Ltd (“NeraTel”) is an established technology integrator with a proven track record in delivering comprehensive, turnkey solutions and services that enhance digital transformation and operational efficiency.

Incorporated in 1978 and listed on the SGX Mainboard since 1999, NeraTel is headquartered in Singapore, with a diversified geographical presence across Asia-Pacific, Europe, Middle East and Africa.

A member of the Ennoconn Technology Group since its acquisition in October 2024 by [Ennoconn Corporation](#), a Foxconn associate company specialising in intelligent IoT, AI, and embedded technology solutions, NeraTel is supported by a global team of highly certified professionals with expertise in both IT and OT offerings, to serve its strong customer base from a wide range of industries including education, financial services, government, green building, healthcare, logistics, media, service provider, transportation, utility, and more.

For more information, please visit: [www.nera.net](http://www.nera.net)



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### **About Ennoconn Corporation**

Ennoconn Corporation (Taiwan Exchange/6414.TW) is a global leader in integrated cloud management services, Industrial IoT, and embedded technology. In 2007, Ennoconn became a subsidiary of Foxconn Technology Group, headquartered in New Taipei City.

Ennoconn Group, a global technology solutions provider, delivers world-class Industrial IoT and Embedded Technology, Design Manufacturing Services, IT and System Integration Services into high-growth markets, including Smart City, Smart Manufacturing, Smart Retail, Financial Services, and Media and Entertainment.

With a commitment to Digital Transformation, Ennoconn's "Digitalisation as a Service" strategy integrates and delivers manufacturing systems with emerging technology solutions that address the revolutionary demand in cloud data storage, machine learning/AIoT/5G/Cloud IoT Integration. We deliver Digital Transformation strategies across all internal design, manufacturing, and supply chain platforms and disciplines.

For more information, please visit: [www.ennocnn.com](http://www.ennocnn.com)

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