

NEWS RELEASE

NERATEL ACHIEVES ANOTHER BREAKTHROUGH WITH S\$3.52 MILLION CONTRACT WIN FROM NEW CUSTOMER – MAJOR SERVICE PROVIDER IN SOUTHEAST ASIA

- Entrenches foothold in Cybersecurity, a key growth area for the Group

Singapore, 8 April 2019 – Mainboard-listed Nera Telecommunications Ltd (“**NeraTel**”, 挪拉电讯, or the “**Group**”), a leading Communications and Network Solutions Provider, announced today that it has clinched a contract worth S\$3.52 million for the provision of Cybersecurity solutions under the Network Infrastructure (“**NI**”) business segment.

The Cybersecurity solution involves the management of a Cyber Crime Monitoring Hub for a new customer, a major service provider in Southeast Asia. NeraTel had also won other strategic security-related contracts last year, including IP network equipment contracts awarded by a top-tier repeat customer.

Chief Executive Officer of NeraTel, Mr. Beck Tong Hong (麦东宏), said, “We are pleased to have made this breakthrough by securing another new tier-one customer, notably, in the exciting Cybersecurity space. This is a key growth area that we will be focusing on, given its increasing importance worldwide, following a number of high-profile cyber breaches. Corporates now have a raised level of awareness on the need to integrate their core infrastructure with round-the-clock, proactive cyber threat detection capabilities, thereby allowing early detection and efficient mitigation of anomalies and malicious data traffic. This contract will serve to showcase our Cybersecurity capabilities as we begin a working relationship with a top-tier customer.”

Added Mr. Beck, “We will continue to leverage on our capabilities to develop and offer comprehensive end-to-end solutions, particularly in the domain of cybersecurity, data analytics and automation, and push ahead with these identified growth verticals.”

Barring unforeseen circumstances, this new contract is not expected to have a significant impact on the Group’s financial performance for the financial year ending 31 December 2019.

About Nera Telecommunications Ltd

Established in October 1978 and listed on the SGX Mainboard since July 1, 1999, Nera Telecommunications Ltd (“**NeraTel**”) is a leading Communications and Network Solutions Provider. With over 41 years of established track record, the Singapore-headquartered NeraTel has a diversified geographical presence in over 16 countries in Asia-Pacific and the Middle East and North Africa regions.

NeraTel provides a full suite of turnkey network and wireless solutions. Its two business segments work seamlessly to deliver cutting-edge services for the digital world:

- Network Infrastructure (“**NI**”) offers a wide range of solutions, services and products to steer secure digital transformation including cloud network infrastructure, network security solutions, IP networks, optical networks and broadcast networks;
- Wireless Infrastructure Networks (“**WIN**”) provides integrated wireless network services for Service Providers, ISPs, Broadcasters, Enterprises, Government organisations, as well as the Offshore and Utilities sectors.

With its comprehensive range of customisable solutions, NeraTel empowers its customers to enhance their business processes and deliver new innovative services and business models.

For more details, please visit: <http://www.nera.net/>

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