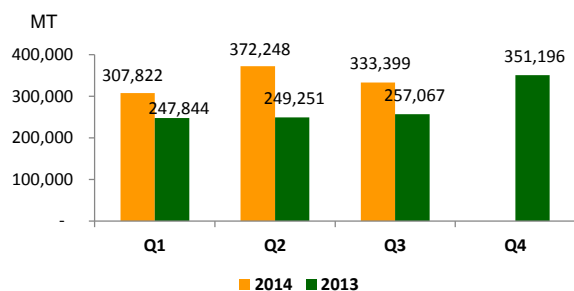




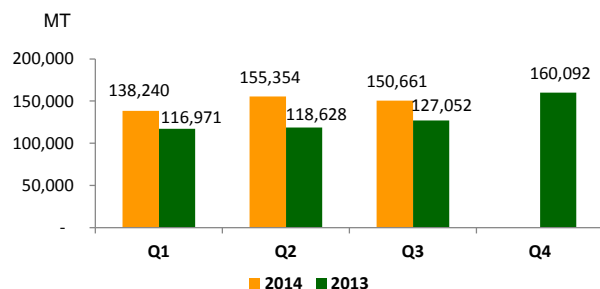
Production Highlight

		3Q 2014	3Q 2013	Change YoY		9M 2014	9M 2013	Change YoY	
Production									
FFB Total	(MT)	648,761	562,219	15.4%	↑	1,908,313	1,559,529	22.4%	↑
FFB Internal		468,962	374,530	25.2%	↑	1,456,310	1,109,104	31.3%	↑
FFB Nucleus		333,399	257,067	29.7%	↑	1,013,469	754,162	34.4%	↑
FFB Plasma		135,563	117,463	15.4%	↑	442,841	354,942	24.8%	↑
FFB External		179,799	187,689	-4.2%	↓	452,003	450,425	0.4%	↑
CPO	(MT)	150,661	127,052	18.6%	↑	444,255	362,651	22.5%	↑
PK	(MT)	27,818	24,182	15.0%	↑	82,057	68,935	19.0%	↑
Yield and Extraction Rate									
FFB Yield	(MT/ha)	4.3	4.0	7.5%	↑	13.4	12.0	11.7%	↑
CPO Yield	(MT/ha)	1.0	0.9	11.1%	↑	3.1	2.8	10.7%	↑
CPO Extraction Rate	(%)	23.2%	22.6%	2.7%	↑	23.3%	23.3%	0.0%	▬
PK Extraction Rate	(%)	4.3%	4.3%	0.0%	▬	4.3%	4.4%	-2.3%	↓

FFB Nucleus Trend



CPO Production Trend



Notes: Figures may not sum due to rounding

FFB: Fresh Fruit Bunches
 CPO: Crude Palm Oil
 PK: Palm Kernel
 Nucleus: Plantations owned by the Group
 Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys FFB from these plasma plantations at prices determined by the Indonesian government
 Yields: FFB Yield and CPO Yield are for the reported period and not annualised