

Singapore Press Holdings Limited

1Q 2018 Financial Results

12 January 2018

Group 1Q 2018 financial highlights

	1Q 2018 S\$'000	1Q 2017 S\$'000	Change %
Operating revenue	258,758	278,304	(7.0)
Operating profit [#]	67,905	70,799	(4.1)
Investment income	12,387	(1,800)	NM
Profit after taxation	70,895	55,814	27.0
Net profit attributable to shareholders	60,433	45,734	32.1

This represents the recurring earnings of the media, property and other businesses.

Group 1Q 2018 financial highlights

Operating Revenue	1Q 2018 S\$'000	1Q 2017 S\$'000	Change %
Media	173,938	201,907	(13.9)
Property	61,197	60,460	1.2
Others	23,623	15,937	48.2
	258,758	278,304	(7.0)

Media

- Advertisement revenue declined S\$24.2m (16.7%)
- Circulation revenue decreased S\$3.1m (7.3%)

Property

- Higher rental income from the Group's retail assets

Others

- Contributions from the aged care business

Group 1Q 2018 financial highlights

Profit/(Loss) before taxation	1Q 2018 S\$'000	1Q 2017 S\$'000	Change %
Media	26,512	33,242	(20.2)
Property	39,653	38,925	1.9
Treasury and Investment	10,704	(3,023)	NM
Others	3,650	(1,213)	NM
	80,519	67,931	18.5

Media

- Revenue declines partially mitigated by lower newsprint, depreciation and staff costs
- Lower media business review charges

Property

- Higher rental income
- Contribution from an associate

Treasury and Investment

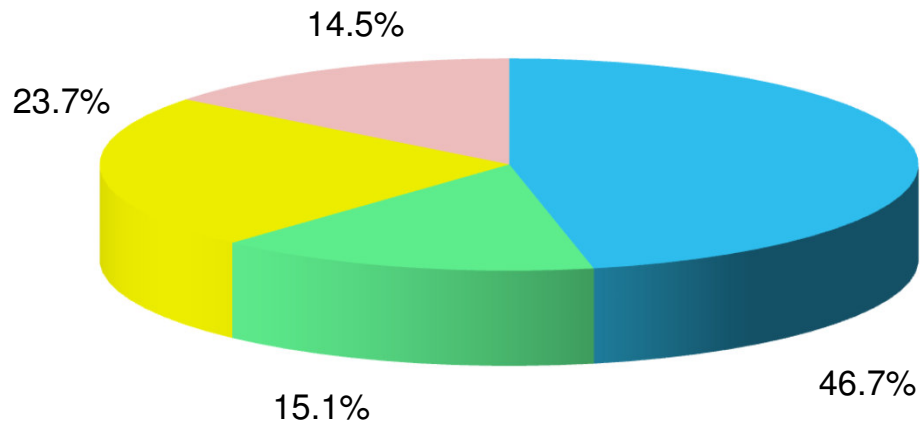
- Higher gains on disposal of investments
- Fair valuation changes on hedges for portfolio investments

Others

- Gain on dilution of interest in an associate

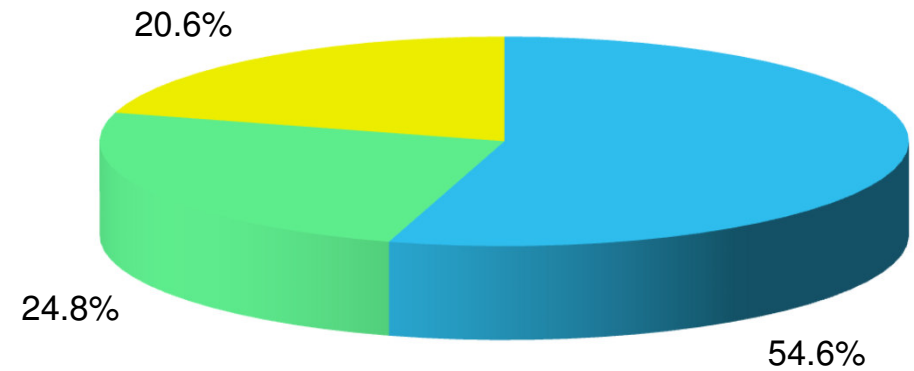
Group 1Q 2018 highlights

Operating Revenue Composition
(S\$258.8m)



- Advertisements (Media)
- Circulation
- Rental & Services
- Other revenue

Media
Advertisement Revenue Composition
(S\$121m)

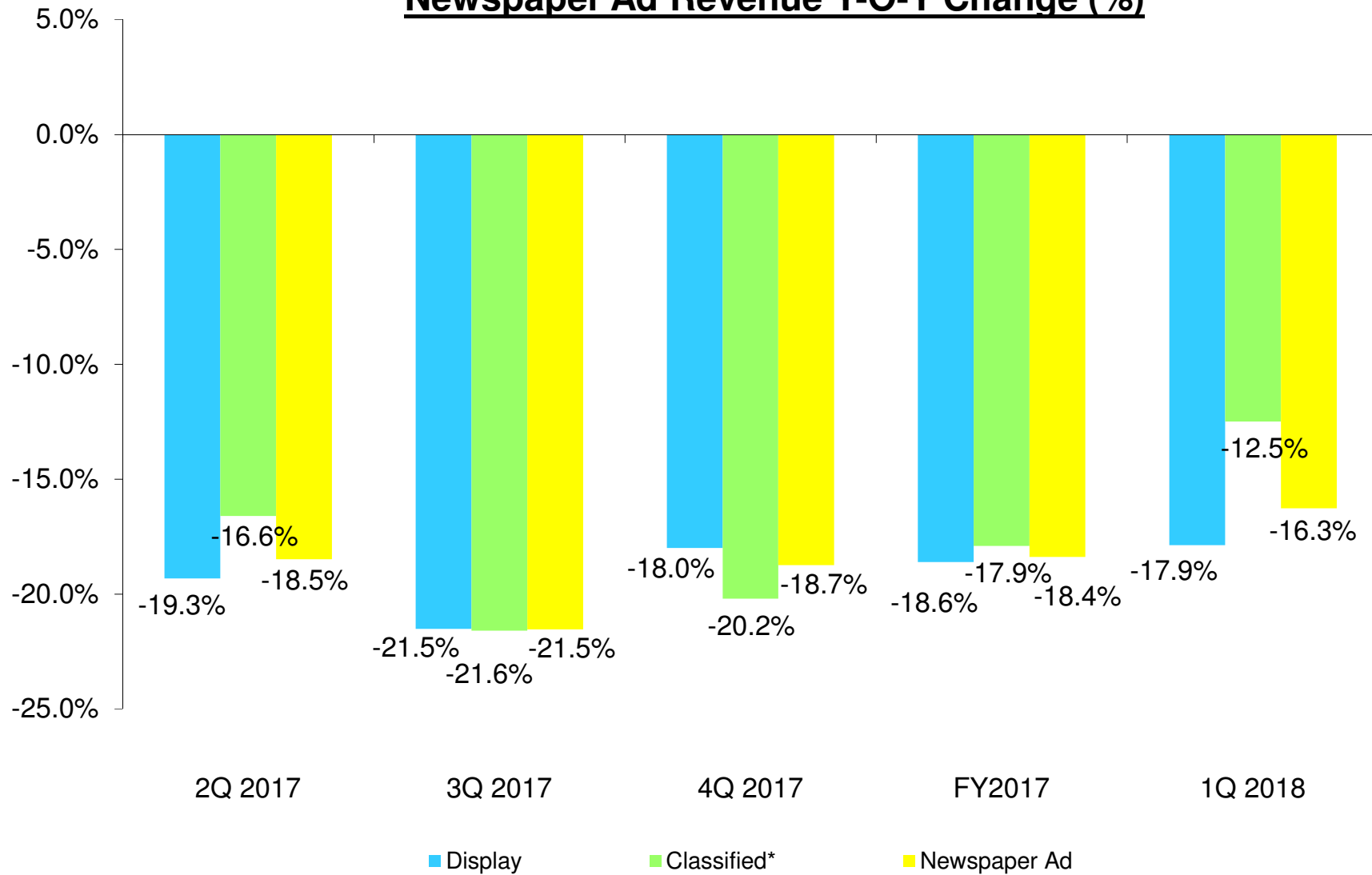


- Display
- Classified*
- Magazines & Others

* Classified includes Recruitment and Notices

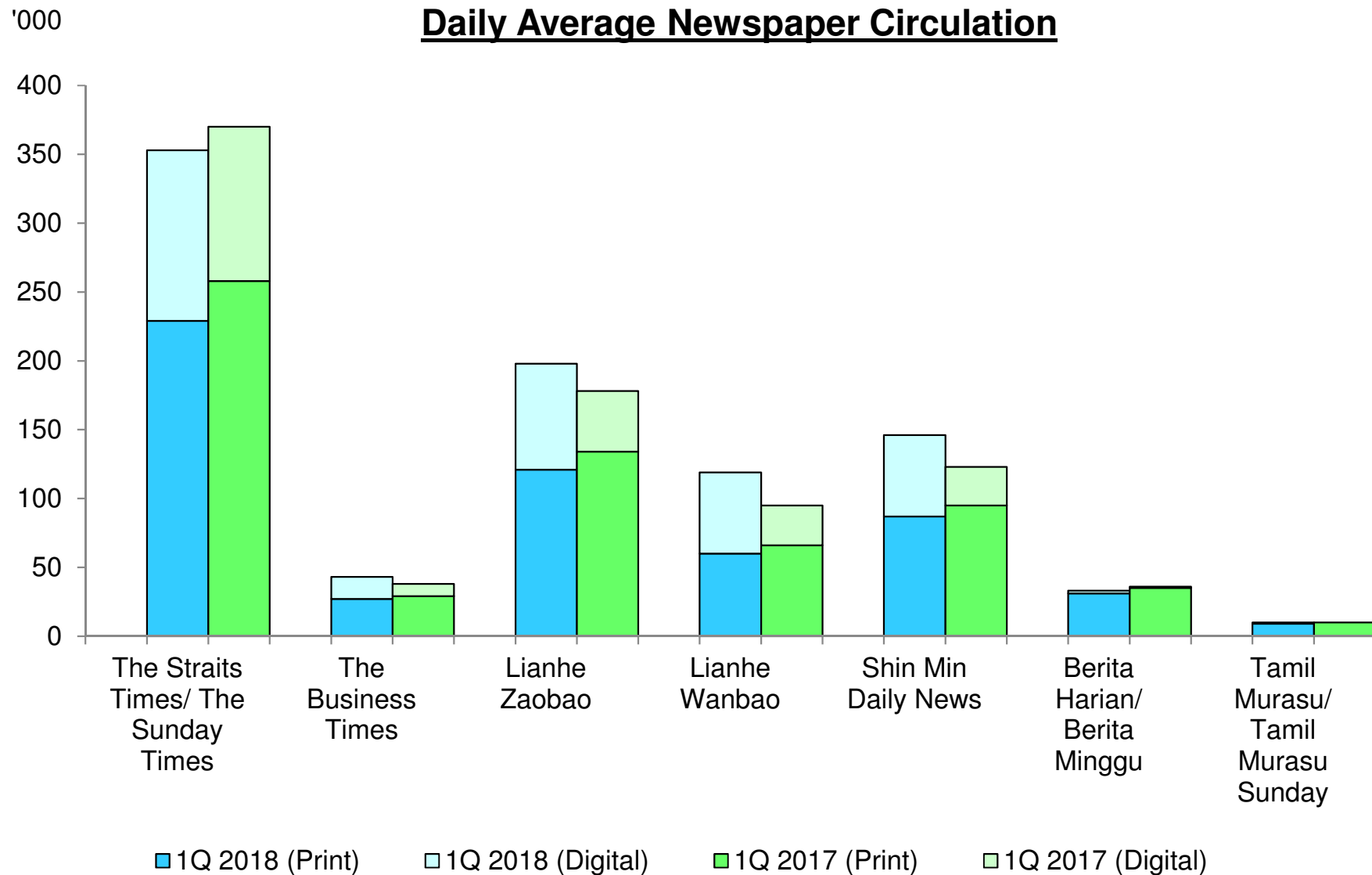
Ad spending remained soft

Newspaper Ad Revenue Y-O-Y Change (%)



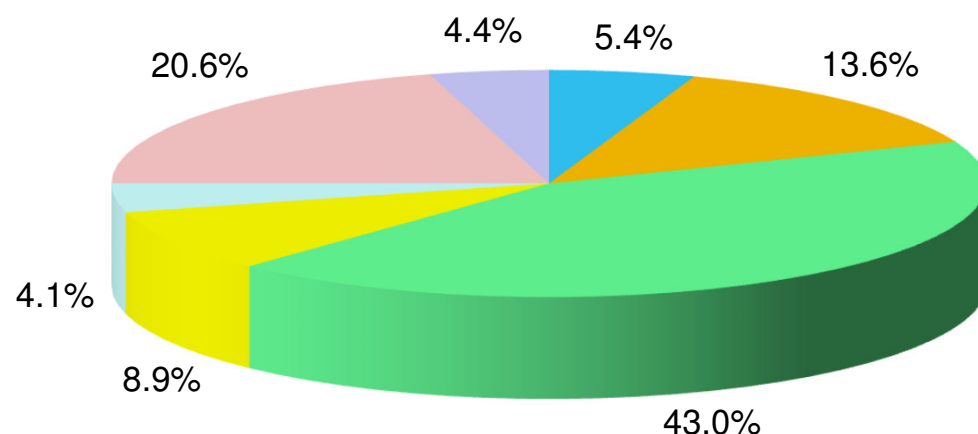
* Classified includes Recruitment and Notices

Circulation maintained by digital



Operating costs fell 5.5%

**1Q 2018 Operating Expenditure
Cost Composition
(S\$199m)**



- Newsprint
- Other Materials, Production & Distribution Costs
- Staff Costs
- Premises Costs
- Depreciation
- Other Operating Expenses
- Finance Costs

	S\$'m
Newsprint	↓ 2.0
Other Production costs	↓ 1.3
Staff costs	↓ 4.4
Premises costs	↑ 1.8
Depreciation	↓ 2.6
Other operating expenses [#]	↓ 4.5
Finance costs	↑ 1.3

[#] 1Q 2018: Included retrenchment costs of S\$11.6m
1Q 2017: Included media business review charges of S\$15.9 m

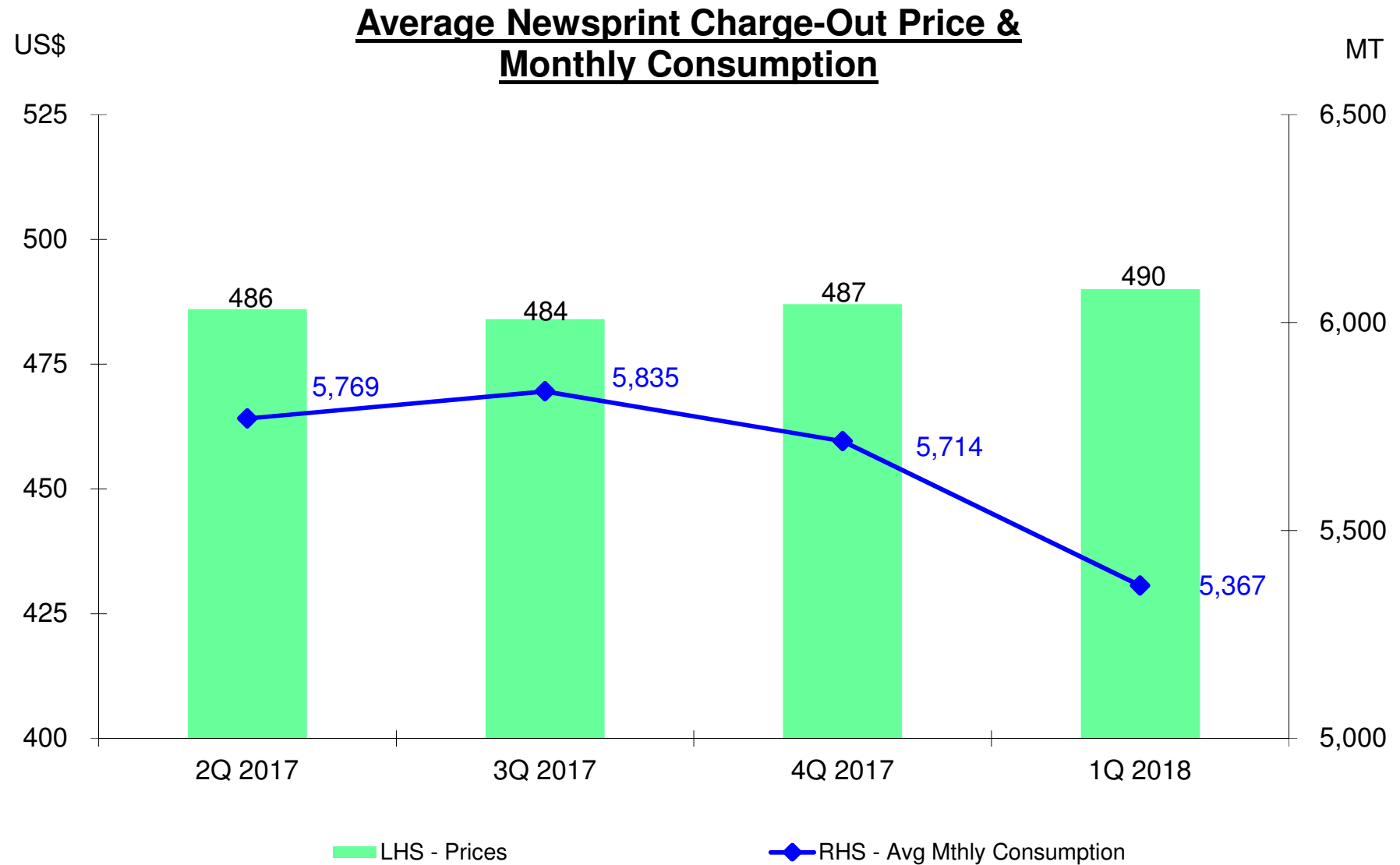
Staff costs contained

	1Q 2018	1Q 2017	Change %
Headcount as at end-November^	4,302	4,107	4.7
Staff Costs (\$\$'000)	85,794	90,188	(4.9)

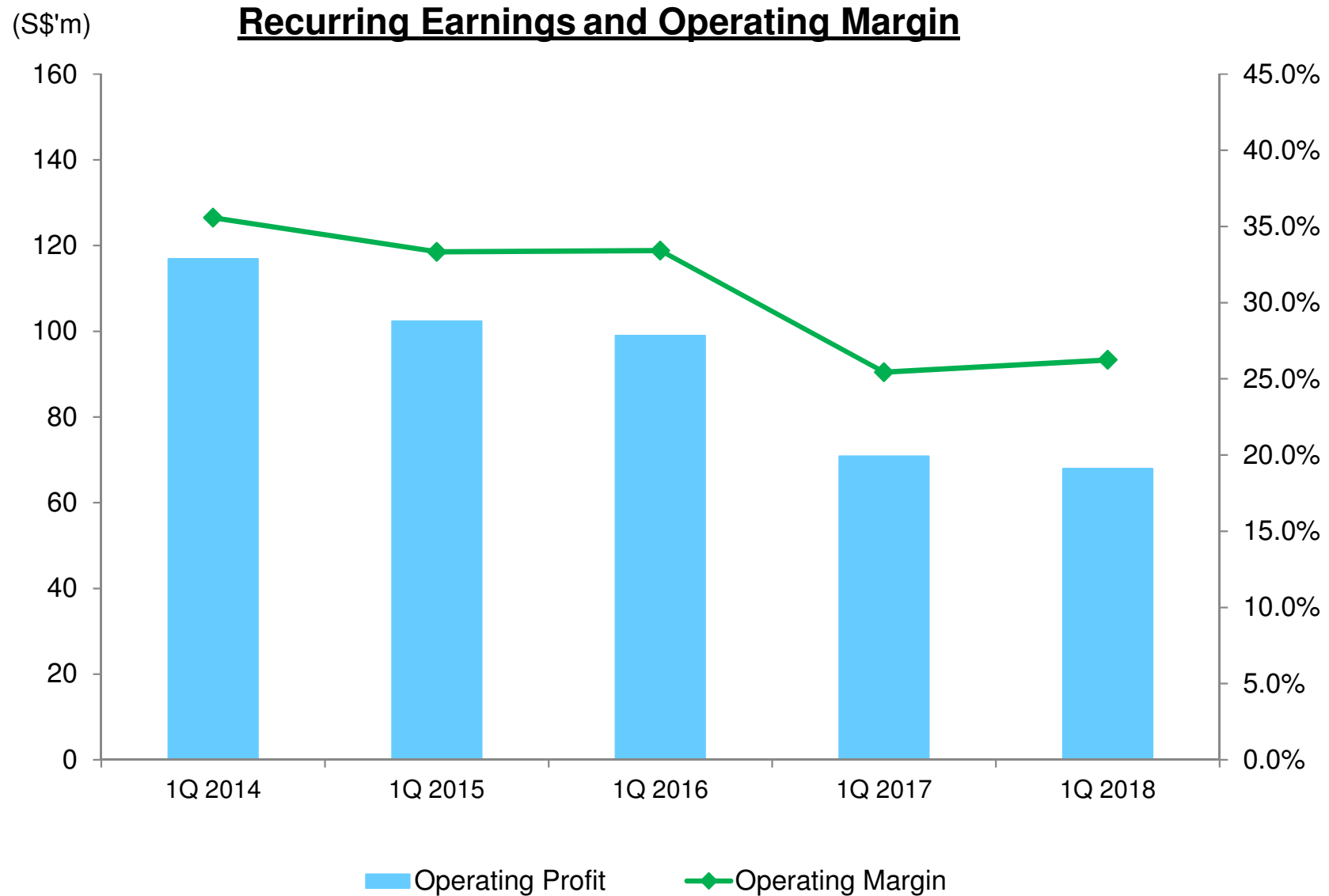
^ Headcount excluding increase due to new acquisitions is 3,783.

Achieved 10% headcount reduction against Aug 2016 (headcount : 4,182)

Newsprint prices strengthening



Healthy operating margins



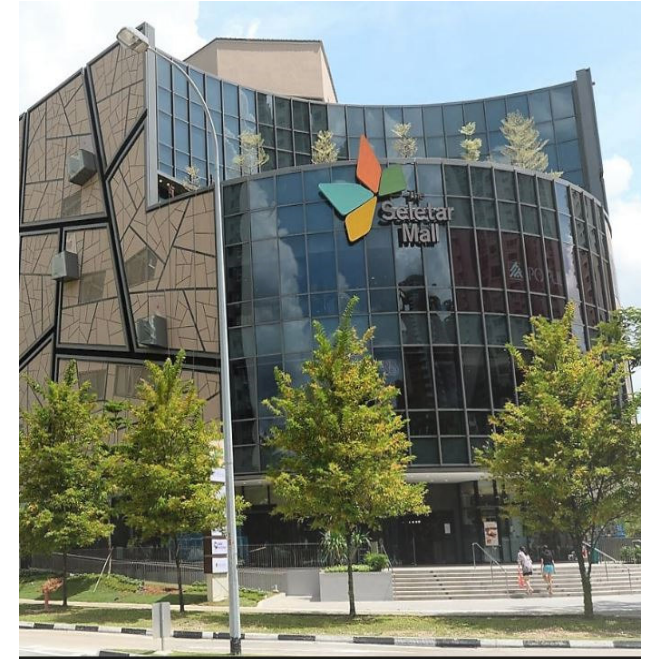
Sustained Property performance



Paragon



The Clementi Mall

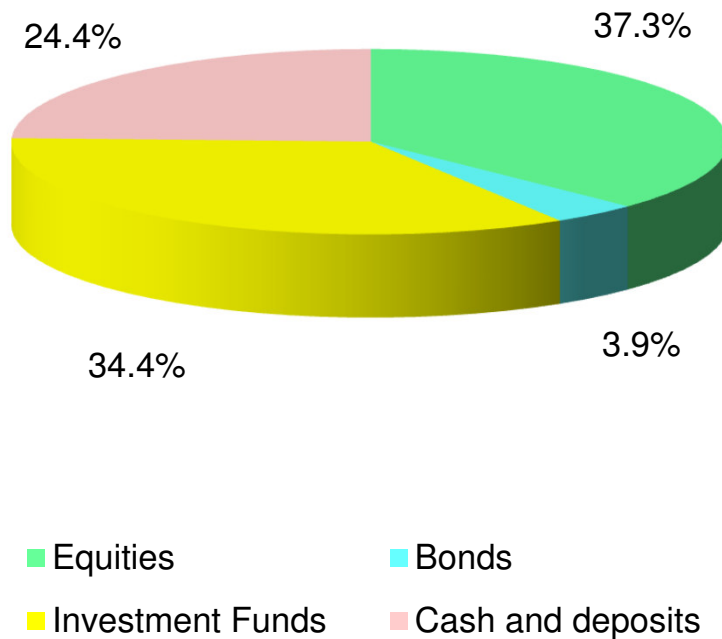


The Seletar Mall

- Net Property Income (NPI) grew 1.3% to S\$46.8m.
- All 3 malls continue to provide recurrent income stream.

Group investible fund

Group Investible Fund (S\$1.2b)



- Conservative stance maintained on investment allocation, focused on capital preservation
- Returns are expected to be commensurate with low risk-return profile to mitigate against volatility

(As at 30 November 2017)

Thank you

Please visit www.sph.com.sg for more information.