



3Q FY2022 Key Business and Operational Updates

Date: 07 July 2022



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**YTD 3Q
FY2022**

**Key
highlights**

YTD 3Q FY2022 Key highlights

Overall improved financial performance

- High vaccination rates and easing of safe distancing measures stabilized portfolio performance
- Year to date 3Q gross revenue registered an increase of 0.9% yoy to S\$211.6 million
- 3Q FY2022 DPU of 1.45 cents represents a 5.1% yoy increase from 3Q FY2021 and an annualised distribution yield of 5.81%

Resilient and diversified portfolio

- Maintained high occupancy rate of 97.6% across the diversified portfolio
- Healthy portfolio WALE maintained 5.4 years by NLA and 2.9 years by GRI
- Strategic and highly accessible locations with strong catchments

Disciplined capital management

- Cost of debt at 1.67%¹; weighted average term to maturity at 2.6 years; debts well staggered over the next five years
- 30.1% gearing provides debt headroom flexibility with access to additional liquidity from S\$225 million of undrawn revolving credit facility lines

Note:

1. Excludes perpetual securities of SPH REIT

YTD 3Q FY2022 Key highlights – cont'd

Singapore

- Further relaxation of dine-in and travel restrictions, and the return to office in late March/early April 22 led to a steady recovery in tenant sales
- YTD 3Q FY2022 sales was approximately 12% higher yoy

Australia

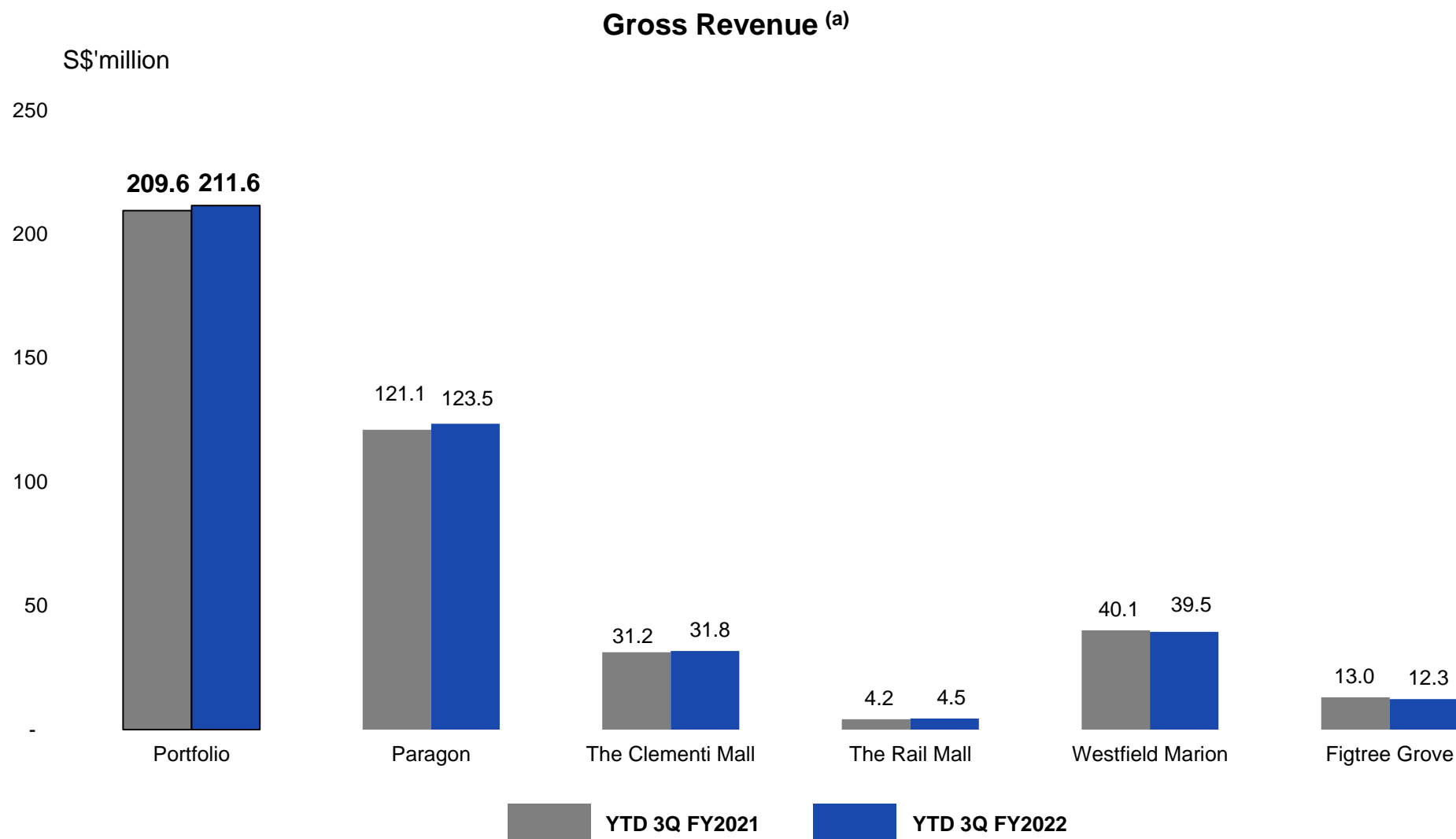
- Safe distancing measures have been largely removed since the beginning of the year which led to higher consumption at the assets.
- YTD 3Q FY2022 sales was approximately 2% higher yoy



**YTD 3Q
FY2022**

**Gross
revenue**

Overall Improved financial performance



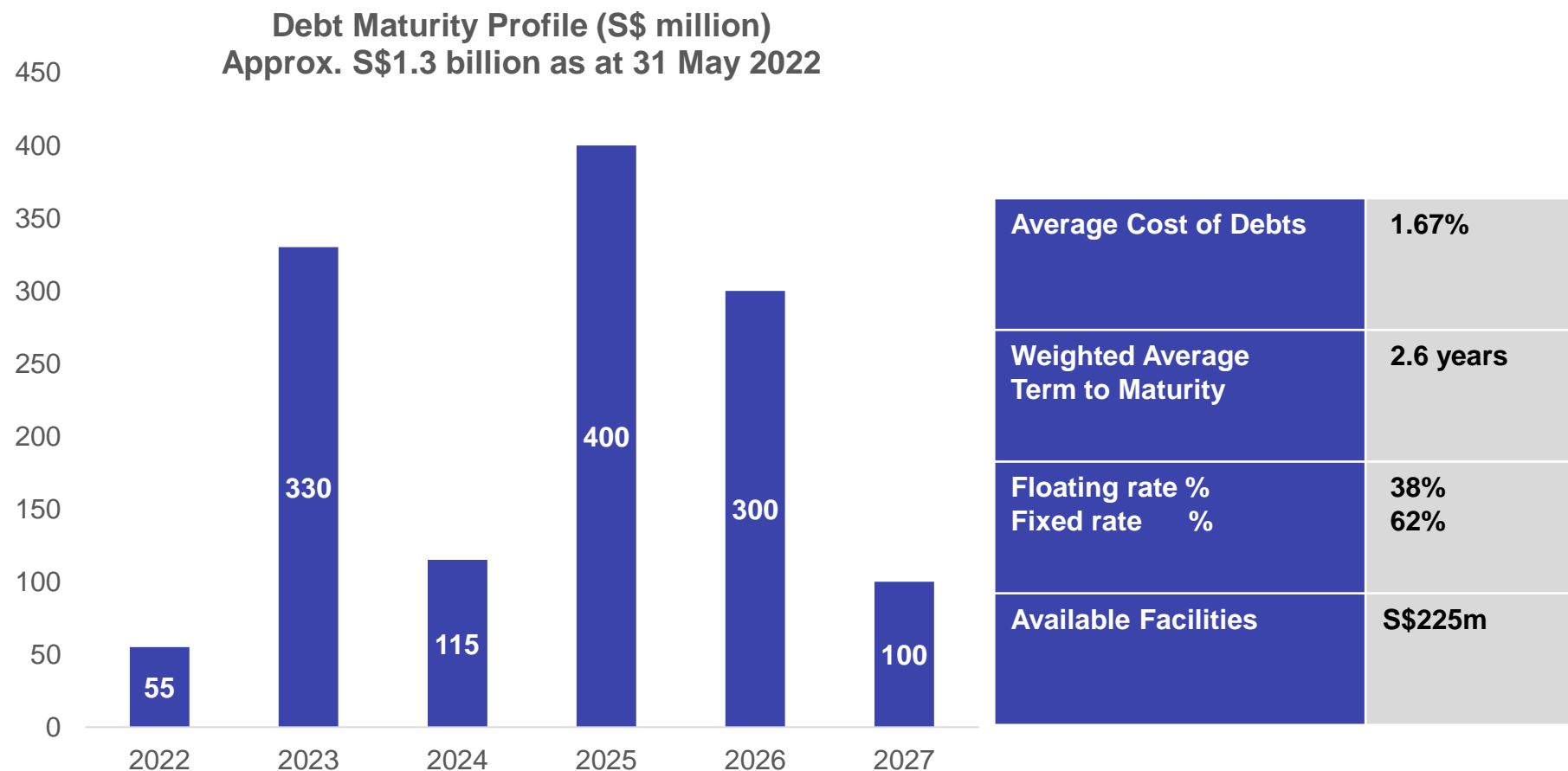
Note:

(a) Gross revenue is net of rental relief to eligible tenants in Singapore



Capital Management

Disciplined capital management



Note: Excludes perpetual securities of SPH REIT



Portfolio updates

Resilient and diversified portfolio

97.6%

Portfolio occupancy

2.7m

Net Lettable Area ("NLA")
(sqft)

5.4 years

WALE
by NLA

2.9 years

WALE
by Gross Rental income

Singapore



Paragon



The Clementi Mall



The Rail Mall

Australia



Westfield Marion, SA



Figtree Grove, NSW

As of 31 May 2022	Singapore			Australia	
	Paragon	The Clementi Mall	The Rail Mall	Westfield Marion	Figtree Grove
NLA ('000 sqft)	715	195	50	1,475	236
Occupancy rate	98.6%	99.2%	100%	97.0%	98.5%

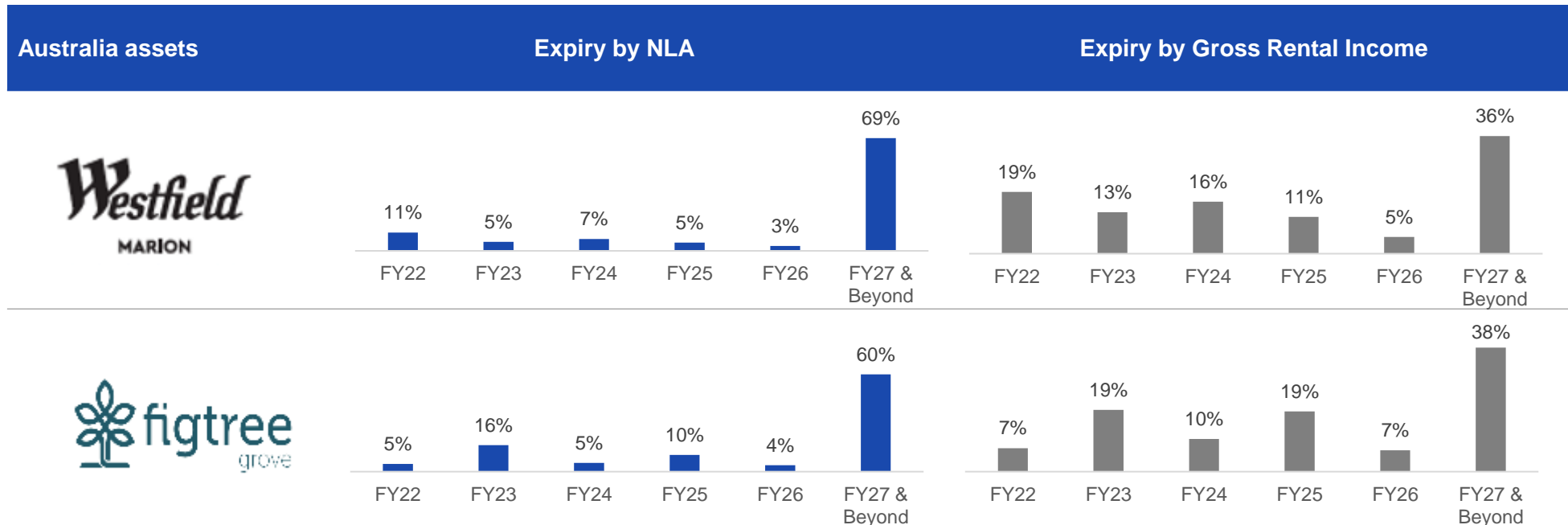
Well staggered lease expiry profile

Lease expiry as at 31 May 2022	FY22	FY23	FY24	FY25	FY26	FY27 & beyond
SPH REIT Portfolio						
Expiries as a % of total NLA	7.1%	14.9%	16.0%	11.3%	6.5%	44.2%
Expiries as a % of Gross rental income	15.2%	15.3%	17.0%	14.0%	5.9%	32.6%
Singapore assets						
Expiries as a % of total NLA	1.7%	29.0%	31.9%	21.2%	13.4%	2.8%
Expiries as a % of Gross rental income	0.7%	27.3%	31.1%	26.3%	10.1%	4.5%
Australia assets						
Expiries as a % of total NLA	10.2%	6.9%	7.0%	5.7%	2.5%	67.7%
Expiries as a % of Gross rental income	17.3%	13.6%	15.0%	12.3%	5.4%	36.4%

Proactive management of lease expiry



Resilient lease expiry profile with long WALE from anchor tenants

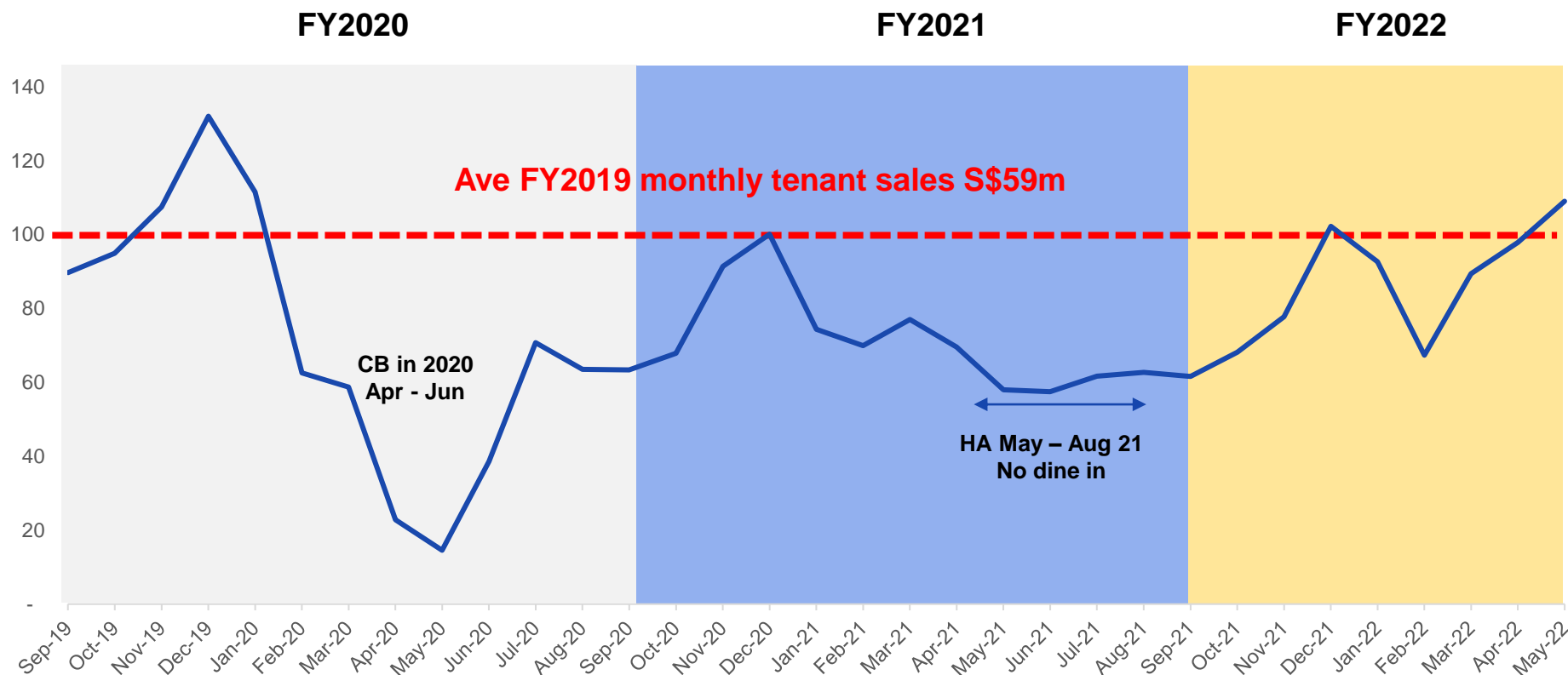


SG: Marked recovery in tenant sales to pre-covid levels

PARAGON

- Paragon sales saw a marked recovery following the accelerated relaxation of restrictions in March/April 2022
- Tenant sales for 3Q FY2022 increased 45% yoy, driven by the removal of most travel restrictions
- Occupancy as at 31 May 2022 at 98.6%; a result of management's proactive leasing strategy to maintain sustainable income

Tenant Sales Trend Index

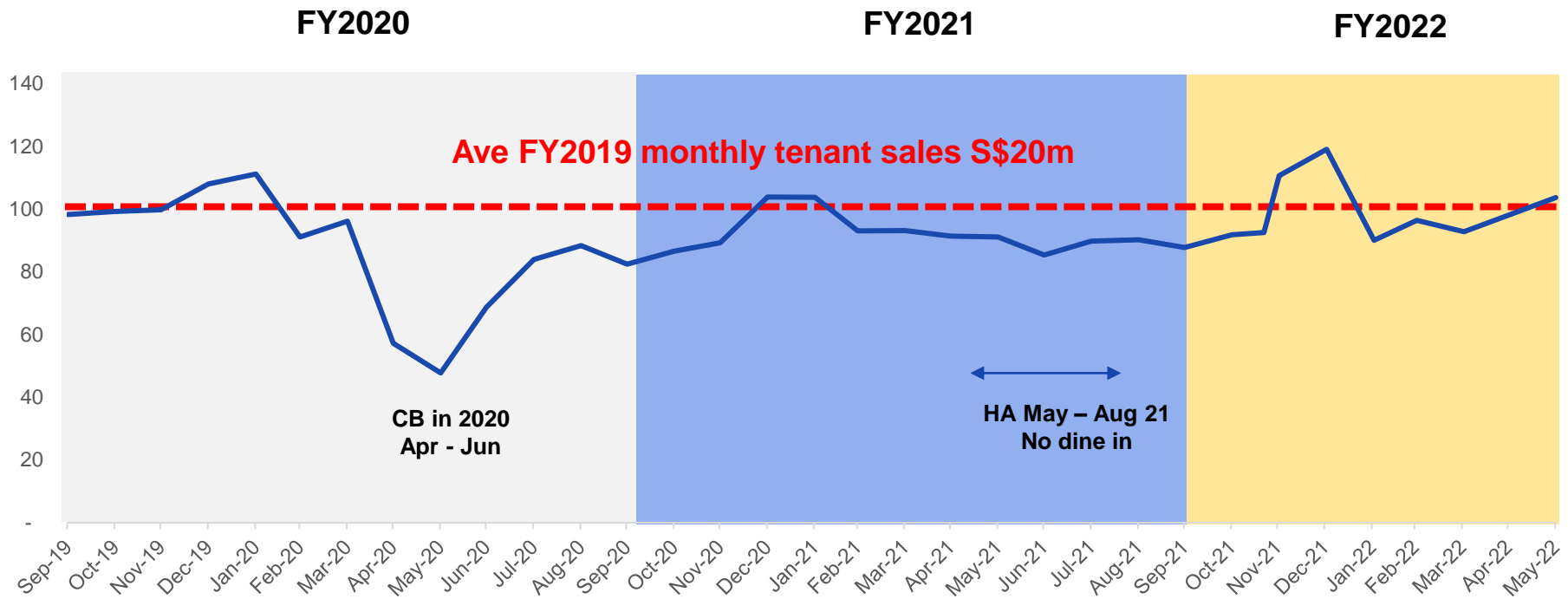


SG: Tenant sales supported by suburban mall resilience



- The Clementi Mall sales remained resilient tracking above pre-pandemic levels
- Tenant sales for 3Q FY2022 improved 6.3% yoy, supported by strong F&B performance
- Management's strategic approach to bolster F&B tenant mix and concepts provided stability and potential positive impact amidst relaxation of restrictions

Tenant Sales Trend Index

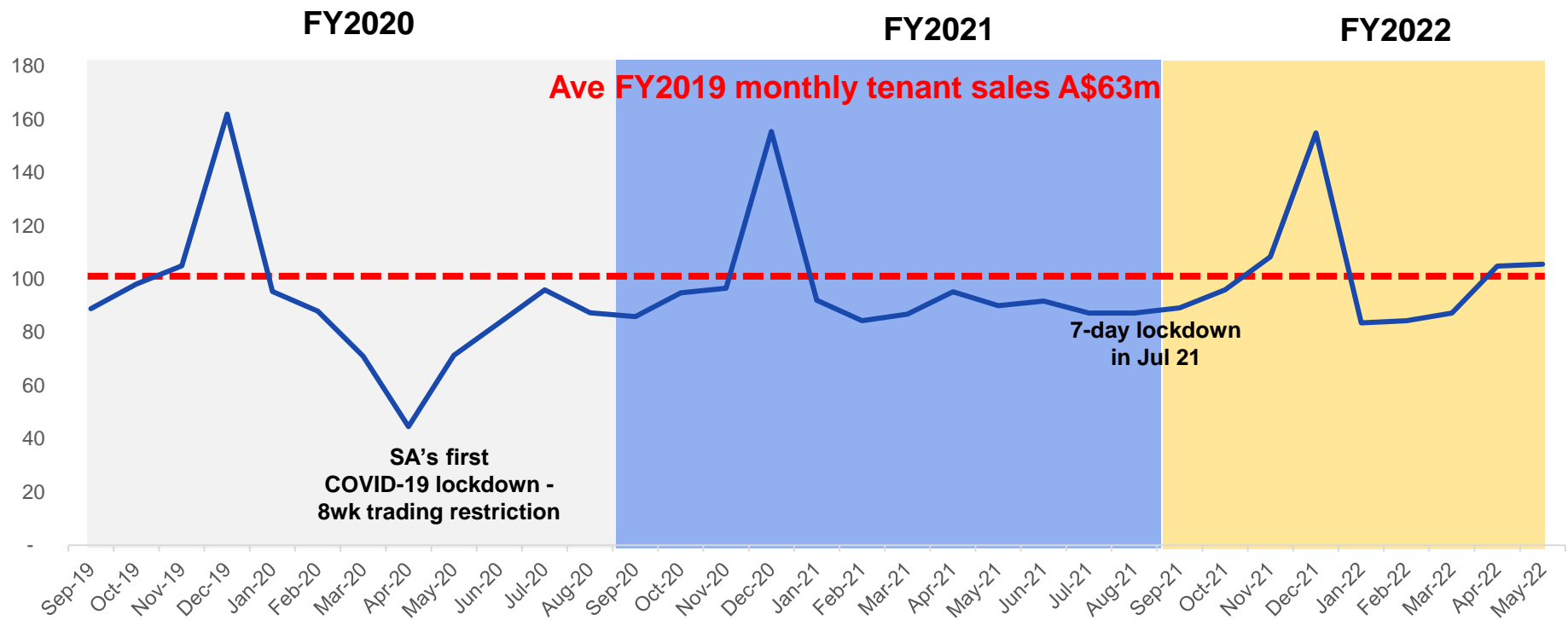


AU: Tenant sales back on track



- Westfield Marion saw a recovery in tenant sales post the spike in cases in January 2022
- Tenant sales for 3Q FY2022 improved 9% yoy, buoyed by travel-related consumer spending as Australia opened its borders in February 2022
- Limited COVID-19 cases in South Australia saw the Major Emergency Declaration in South Australia for COVID-19 end in May 2022

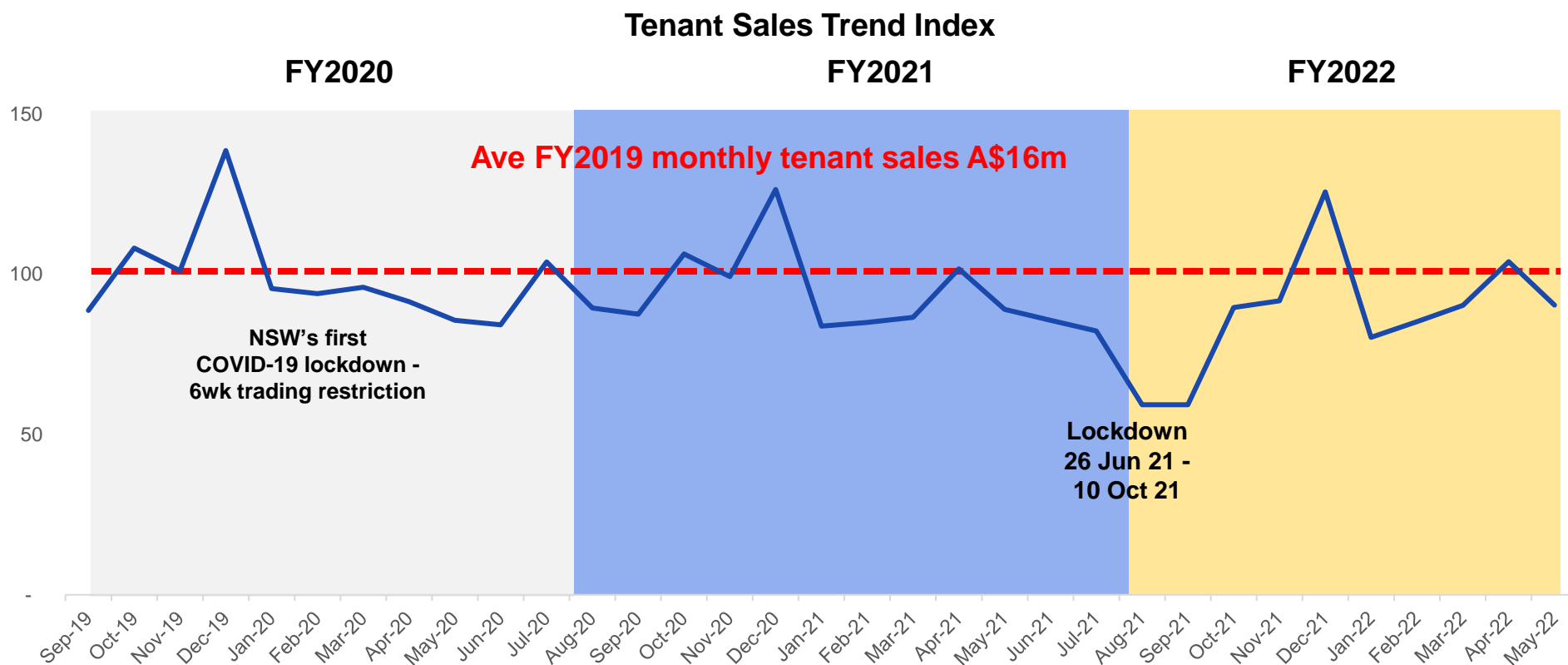
Tenant Sales Trend Index



AU: Tenant sales recovering post-resurgence of cases



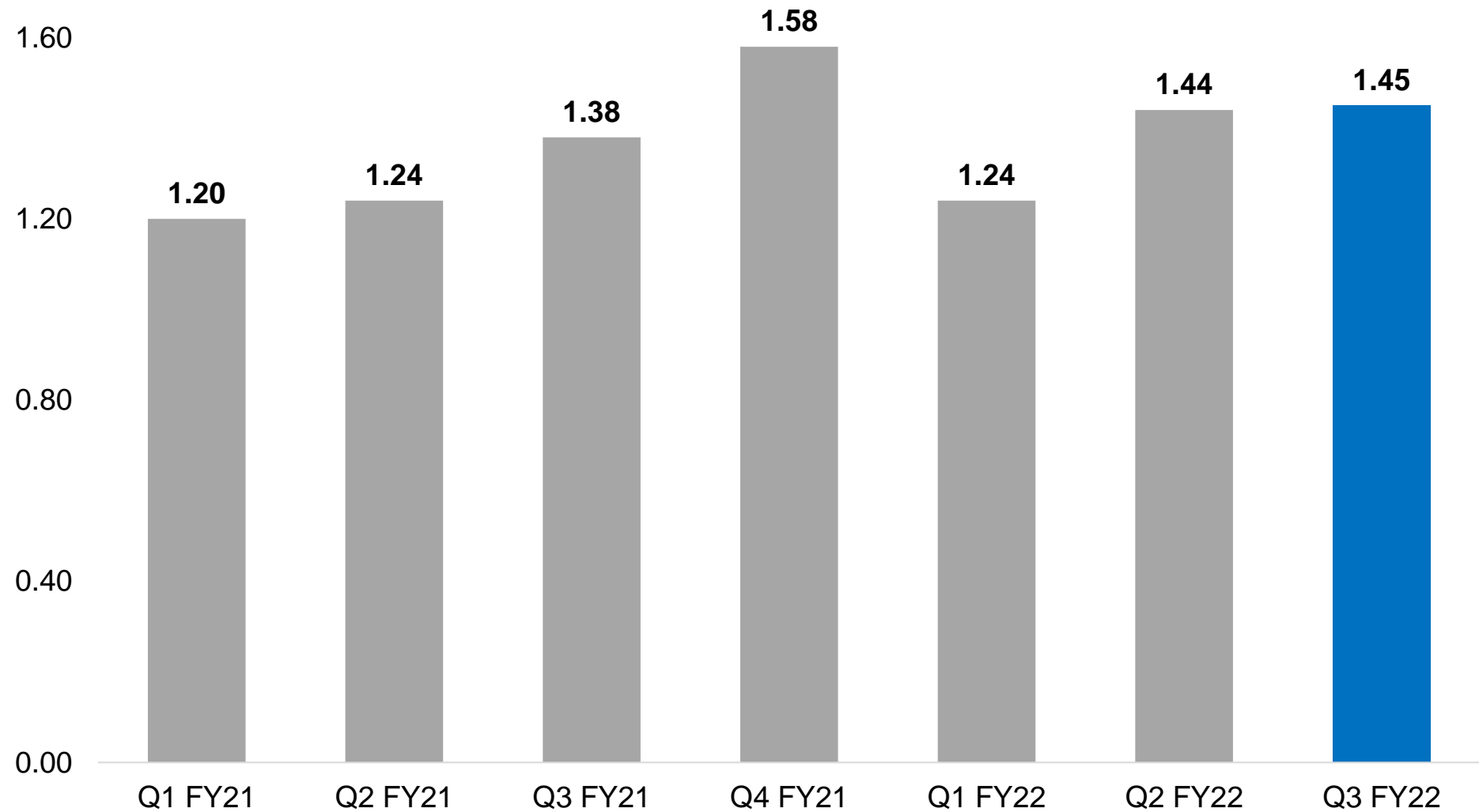
- Figtree Grove's tenant sales stabilised in February 2022 after a resurgence of cases in December 2021; continued recovery above pre-pandemic levels for 3Q FY2022
- Tenant sales for 3Q FY2022 improved 3% yoy, benefitting from the gradual relaxation in restrictions and increased non-discretionary spending
- Further relaxation of restrictions in April and June 2022 continues to improve outlook for NSW





Distribution details & timeline

Gradual distribution recovery



Distribution details and timeline

Distribution period	3Q FY2022 (1 March 2022 – 31 May 2022)
Distribution per unit	1.45 cents per unit
Annualised distribution yield ^(a)	5.81%
Ex-date	15 July 2022
Record date	18 July 2022
Payment date	29 August 2022

(a) Computed based on YTD 3Q FY2022 distribution annualised and S\$0.95 per unit closing price on 31 May 2022



Thank You

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