

# THE HOUR GLASS

(Incorporated in the Republic of Singapore)

(Company Registration No: 197901972D)

## The Hour Glass Group FY2021:

### Revenue stable despite Covid Challenges

Unaudited Results  For the Year ended:	Group			
	31 Mar '21 \$'000		31 Mar '20 \$'000 (Restated)	Change %
Revenue	742,931		749,451	-1%
Profit Before Taxation	109,891		95,076	16%
Profit After Taxation	84,538		77,359	9%
Earnings per Share (cents)	11.71		10.79	9%

#### Highlights of FY2021 Financial Performance

- Year-on-year revenue remained steady at \$742.9 million
- Profit after taxation rose to \$84.5 million
- Group's FY2021 gross margins inched up to 29.2% (FY2020: 28.8%)
- Cash and bank balances increased to \$247.9 million

SINGAPORE, 20 May 2021: The Hour Glass, one of the world's leading specialist watch retailers, announced profit after taxation of \$84.5 million for the full year to 31 March 2021 ("FY2021"), with significant performance improvement registered in its second half year.

### **FY2021 Results**

1. The Group's year-on-year revenue was mostly flat in FY2021 and profit after taxation rose 9% to \$84.5 million. The experience gained from weathering previous downturns like the global financial crises coupled with its continued focus on post-lockdown business recovery helped deliver the latest results.

2. Gross margin in the Group increased to 29.2% in FY2021, higher than its previous year's 28.8% in FY2020. The Group's long-term strategy to attract domestic spending across the region – even as the travel and tourism industries languished – came to bear and helped deliver a good financial year.

3. Mr Michael Tay, Group Managing Director of The Hour Glass, said: "We are humbled by the collective organisational effort in effectively executing our post-lockdown recovery strategy. We built positive sales momentum for a strong second-half performance in both emerging and mature markets. Mindful of the prospective business and operational disruptions that may be caused by COVID-19, we balanced our financial prudence with long-term capital allocation decisions that will bode well for the Group's future development."

4. The Group's balance sheet remains robust with consolidated net assets of \$680.0 million and cash and bank balances of \$247.9 million.

### **Outlook**

5. Looking ahead, The Hour Glass believes that consumer sentiment may be volatile as the on-going COVID-19 pandemic will continue to impact business operations.

6. The Board of Directors recommends a final dividend of 4.00 Singapore cents per share for FY2021 (FY2020: 2.00 cents per share).

7. Barring any unforeseen circumstances, the Group expects to be profitable in FY2022.

ISSUED BY

**THE HOUR GLASS LIMITED**

20 May 2021

**About The Hour Glass**

The Hour Glass is one of the world's leading specialist watch retailers with an established presence of over 47 boutiques in twelve key cities in the Asia Pacific region. Our network of multi-brand and standalone brand boutiques are all strategically located in the key luxury retail corridors in Singapore, Hong Kong, Tokyo, Sydney, Melbourne, Brisbane, Auckland, Kuala Lumpur, Bangkok, Phuket, Hanoi and Ho Chi Minh. Fostering a global appreciation of watches, we endeavour to remain the primary port of call for all watch enthusiasts and collectors alike. Whether you are new to watches or are a seasoned connoisseur, our team of passionate Watch Specialists remain poised to assist you on your journey with The Hour Glass.

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