

## **Thomson Medical Group Navigates Near-Term Challenges While Strengthening Business Foundations for Long-Term Growth**

**Singapore, 12 February 2025** – SGX Mainboard-listed Thomson Medical Group Limited ("TMG" or "the Group") today announced its financial results for the half year ended 31 December 2024 ("1H2025"). The Group reported revenue of \$199.1 million for 1H2025, and an EBITDA of S\$39.1 million. The Group has incurred a net loss after tax of S\$12.6 million for the period, primarily due to challenges in the Malaysia market, increased interest expenses following the acquisition of Far East Medical Vietnam Limited ("FEMVN"), and the cessation of non-core transitional care facilities projects in Singapore. The Group remains committed to laying a strong foundation, leveraging its regional presence across Singapore, Malaysia, and Vietnam.

### **Malaysia Performance Impacted by Insurance Contract Terminations and Pricing Adjustments**

Malaysia's performance in 1H2025 was impacted by the termination and pricing adjustments of certain insurance contracts, which led to a revenue shortfall. While these adjustments have affected short-term financial performance, they are part of the Group's ongoing strategy to recalibrate partnership structures to ensure long-term sustainability and profitability in the Malaysian healthcare market. The Group remains confident in the underlying demand for healthcare services in Malaysia, with continued growth in patient volume and operational efficiencies at Thomson Hospital Kota Damansara ("THKD").

### **Increased Interest Expenses Following Vietnam Acquisition**

The acquisition of FEMVN, completed in 2024, has strengthened the Group's regional footprint and service capabilities. However, higher interest expenses contributed to the poorer performance. Despite this, FV Hospital remains an immediately accretive asset, with strong patient demand and a diversified service offering that will support the Group's long-term expansion strategy.

### **Cessation of Singapore Non-Core Transitional Care Facilities Projects as Part of Strategic Focus on Core Healthcare Services**

Singapore's financial performance was affected by the cessation of transitional care facilities projects, which were not core to the Group's long-term growth strategy. Moving forward, TMG will continue to focus on expanding specialist services, digital transformation, and operational excellence, ensuring that its Singapore operations continue to lead in delivering high-quality, patient-centric healthcare.



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## Long-Term Strategy Remains on Track

Despite the financial challenges in 1H2025, TMG remains committed to long-term growth and expansion. The Group will continue to drive synergies across its Southeast Asia network, reinforcing its position as a leading regional healthcare player. Key focus areas include:

- Strengthening Malaysia's market leadership in specialist care and fertility services.
- Driving operational efficiencies and expanding service offerings in Vietnam.
- Enhancing Singapore's specialist care capabilities and digital healthcare initiatives.

"While 1H2025 has presented near-term challenges, we continue to optimise our business across our key markets. Our regional presence in Singapore, Malaysia, and Vietnam remains a core strength, and we continue to invest strategically to reinforce our leadership position in Southeast Asia's healthcare landscape," said Kiat Lim, Executive Vice Chairman of Thomson Medical Group.

"Our long-term fundamentals remain strong. Malaysia continues to show growth momentum; Vietnam is proving to be a valuable addition to the Group to complete our Southeast Asia strategy; and our Singapore operations are focused on delivering high-quality care and service expansion. We are confident that the adjustments we are making now are the right moves to strengthen our fundamentals and position us for sustainable success in the coming years," said Group CEO Dr Melvin Heng.

Looking ahead, TMG will continue to strengthen its regional capabilities and patient offerings. The Group remains focused on scaling its operations, enhancing patient care, and leveraging digital health innovations to drive long-term value and market leadership.

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## About Thomson Medical Group Limited

Listed on the Mainboard of the Singapore Exchange, Thomson Medical Group Limited (SGX: A50) is one of the leading listed healthcare players in the South-East Asian region with operations in Singapore, Malaysia and Vietnam.

Established in 1979, the Group's Thomson Medical Pte Ltd is one of the largest private provider of healthcare services for women and children in Singapore. It owns and operates the iconic Thomson Medical Centre and a network of close to 40 specialist medical clinics and facilities providing outpatient women and children healthcare services, and service offerings in diagnostic imaging, health screening, gynaecological oncology, dentistry, specialist dermatology and traditional chinese medicine.

The Group's operations in Malaysia under TMC Life Sciences Berhad is a multi-disciplinary healthcare company listed on Bursa Malaysia. It operates Thomson Hospital Kota Damansara, a tertiary hospital located in Kota Damansara, and the award-winning TMC Fertility Centre which is the industry leader in assisted reproduction in Malaysia. It also owns the proposed Thomson Iskandar Medical Hub in Johor Bahru, Malaysia.

The Group also owns a prime 9.23 ha freehold waterfront land, strategically located in Johor Bahru's City Centre, with a proposed long-term plan to build an integrated healthcare city to meet the growing healthcare needs of the people in the region.

The Group's FV Hospital operations in Vietnam provides care across more than 30 medical specialities, including oncology, cardiology, ophthalmology, orthopaedics, maternity, and gastroenterology. The first Joint Commission International-accredited hospital in South Vietnam, it has close to 200 operating beds and over 1,600 staff, which includes more than 200 Vietnamese and expatriate doctors.

FV Hospital also operates the American Chiropractic Clinic business, which consists of a network of three clinics across Vietnam, offering chiropractic services and sports medicine.

For more information, please visit: [www.thomsonmedicalgroup.com](http://www.thomsonmedicalgroup.com)

**For media enquiries, kindly contact:**

**Motley Crew Consulting**

Michelle Tham / Siew Yin Lim

+65 96384253 / +65 98584673

[Michelle.Tham@motleycrewconsulting.com](mailto:Michelle.Tham@motleycrewconsulting.com) / [Siewyin.Lim@motleycrewconsulting.com](mailto:Siewyin.Lim@motleycrewconsulting.com)



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