

TAI SIN ELECTRIC LIMITED

(Incorporated in the Republic of Singapore)

(Co. Reg. No.: 198000057W)

ANNUAL GENERAL MEETING TO BE HELD ON 31 OCTOBER 2025 – RESPONSES TO QUESTIONS RECEIVED FROM A SHAREHOLDER

The Board of Directors (the “Board”) of Tai Sin Electric Limited (the “Company”, and together with its subsidiaries, the “Group”) refers to the Company’s Notice of Annual General Meeting (“AGM”) dated 9 October 2025.

The Company would like to thank the shareholder for submitting the questions in advance of the AGM to be held physically, at Raffles Marina, Theatrette, Level 2, 10 Tuas West Drive, Singapore 638404 on 31 October 2025 at 10.00 a.m.. Below are the Company’s responses to the questions received.

Comment from Shareholder

The company has performed well in FY2025.

While the construction boom in Singapore has played a significant role, help us better understand how data centres have also contributed amid the global trends in AI, cloud computing, and digital transformation driving data centre expansion.

Question 1

- a) What was the revenue split between construction sector and data centres?
- b) What key data centre projects did the company participate in during FY25 in SG and Malaysia and the revenue contributions by country?
- c) Are revenues from data centre clients one-off and are non-recurring in nature?

Company’s Response to Question1

- a) The Company is unable to disclose the revenue split between the construction sector and data centres due to sensitivity concerns.
- b) Similarly, the Company is unable to disclose specific data centre projects that the Group participated in during the financial year ended 30 June 2025 (“FY2025”) in Singapore and Malaysia, or the respective revenue contributions by country, due to confidentiality and sensitivity considerations.

- c) During the construction phase of data centres, the products or services provided are generally one-off in nature. However, once the data centres are completed and operational, there may still be opportunities for replacement or maintenance-related business within the respective business segments, albeit at lower values depending on the products and services provided.

Question 2

Tai Sin Electric has 2 business segments (Cable & Wire and Electrical Material Distribution) which supply to data centres. Based on your annual report, it appears that the C&W segment benefits from SG data centres while EMD benefits from Malaysia data centres. Is this accurate and what explains this distribution (or lack of)?

Company's Response to Question 2

To clarify, apart from the Group's Cable & Wire ("C&W") and Electrical Material Distribution ("EMD") Segments that supply products to data centre projects, the Group's Test & Inspection ("T&I") Segment also provides testing services for data centre projects. These services are typically provided during the civil construction phase and are generally of lower value compared to those under the C&W and EMD Segments.

Reference is made to the Company's Annual Report 2025 ("AR 2025"), on page 8, as extracted below:

"For the year under review, revenue from our C&W segment increased by 25.35% from \$271.35 million in the financial year ended 30 June 2024 ("FY2024") to \$340.15 million in FY2025. In Singapore, the increase in revenue was supported by higher demand from public construction activities and data centre developments. In Malaysia and Vietnam, the increase was due to contributions from both public and private construction activities as well as exports to the region.

Our EMD segment reported an increase in revenue from \$95.06 million in FY2024 to \$107.50 million in FY2025, mainly due to revenue contribution from our newly acquired Indonesian subsidiary, Elmecon, and the expansion of data centre activities in Malaysia. Higher revenue was also recorded in the Chemical, Oil and Gas, Marine and Electronics clusters, driven by stronger demand in these sectors."

The above statements accurately reflect the comparative performance of each business segment and their respective geographical revenue contributions between FY2025 and FY2024.

In Singapore, the C&W Segment secured and delivered higher volume of cable and wire products for data centres projects during FY2025 compared to FY2024.

In Malaysia, the EMD Segment recorded increased sales of electrical distribution products, specifically Busbar Trunking Systems supplied under the EMD Segment for data centre projects during FY2025 compared to FY2024.

Question 3

- a) The annual report says the Group has "manufacturing capabilities and comprehensive suite of cable and wire products to support the multitude of data centre construction activities in Southeast Asia."

Apart from SG and Malaysia, what other countries does Tai Sin Electric currently derives revenue from data centres?

In FY26 and FY27, how will data centres figure in the revenue mix by country?

- b) To capitalize on the data centre boom, what investments did Tai Sin make in FY25 in manufacturing capacity, R&D, or workforce, and what further capital expenditures are planned to meet anticipated demand?

Company's Response to Question 3

- a) Apart from Singapore and Malaysia, the Group also supplied products and services to data centre projects in Vietnam, Thailand, and Indonesia.

As mentioned in the Company's Response to Question 1(a), the Company does not disclose historical revenue splits or provide forecasts for future revenue contributions from data centre activities due to confidentiality and sensitivity concerns.

- b) The Group did not make any material investments specifically in FY2025 solely to cater to the data centre boom. The Group has continuously upgraded its manufacturing capacity and undertaken R&D initiatives aligned with the requirements of the data centre industry, particularly in enhancing delivery speed and expanding product mix, as data centres remain an important portfolio within our business.

Going forward, the Group will continue to upgrade its manufacturing capacity and invest in R&D in alignment with market demand for data centre related products, adjusting the pace of such investments in response to industry developments across the region.

By Order of the Board

Hazel Chia
Company Secretary

24 October 2025