

















ASCENDAS INDIA TRUST

US Non-deal Roadshow 16 - 19 September 2019

Disclaimer





This presentation on a-iTrust's results for the quarter ended 30 June 2019 ("1Q FY2019") should be read in conjunction with a-iTrust's quarterly results announcement, a copy of which is available on www.sgx.com or www.a-iTrust.com.

This presentation may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other developments or companies, shifts in expected levels of property rental income and occupancy rate, changes in operating expenses (including employee wages, benefits and training, property expenses), governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. Investors are cautioned not to place undue reliance on these forward-looking statements.

All measurements of floor area are defined herein as "Super Built-up Area" or "SBA", which is the sum of the floor area enclosed within the walls, the area occupied by the walls, and the common areas such as the lobbies, lift shafts, toilets and staircases of that property, and in respect of which rent is payable.

The Indian Rupee and Singapore Dollar are defined herein as "INR/₹" and "SGD/S\$" respectively.

Any discrepancy between individual amounts and total shown in this presentation is due to rounding.



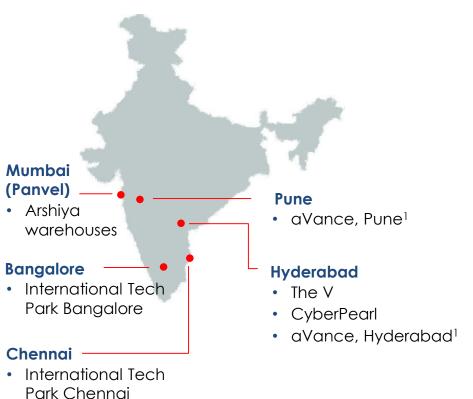
Introduction to a-iTrust



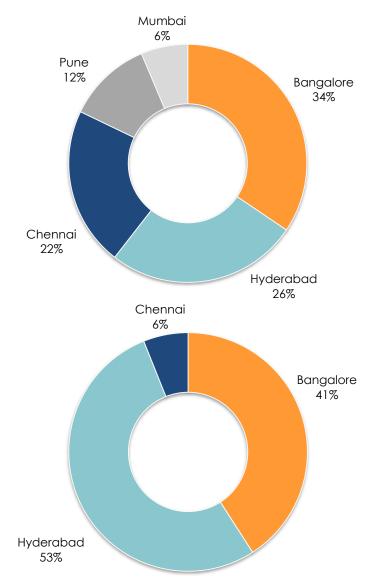


Our presence

CyberVale



13.1 million sq ft of completed floor area



6.6 million sq ft of potential floor area

World class IT parks and warehouses





Our products



Modern IT Parks built to international specifications & standards.

Award winning properties

- ITPC: 2018 CNBC-AWAAZ Real Estate Awards Winner, "Best Commercial Project"
- ITPC: 2013 FIABCI Prix d'Excellence Award Gold Winner, Industrial Category
- ITPB: 2012 FIABCI Prix d'Excellence Award Gold Winner, Industrial Category



Modern warehouses with state of the art technology.

Grade-A specifications

- Up to G+6 racked structure
- 13 metres ceiling height
- M35 grade super flat floor
- Advanced fire detection system and security services

Awards and accolades







Singapore Corporate Awards ("SCA") 2018

REITs & Business Trust Category:

"Gold Award" for Best Investor Relations





Securities Investor Association (Singapore) Investors' Choice Awards 2018

Properties Category:

"Most Transparent Company Award"





The Edge Billion Dollar Club 2018 Corporate Awards

REITs Category:

"Most Profitable Company"





The Edge Billion Dollar Club 2017 Corporate Awards

REITs Category:

"Fastest Growing Company"

"Most Profitable Company"

"Best in Sector"



Key safeguarding provisions





Our structure

a-iTrust is a business trust that has voluntarily adopted the following SREIT restrictions:

| Permissible investment | Adheres to Property Fund Appendix's definition of allowable investments |
|--------------------------|--|
| Investment restriction | Invests at least 75% of the Trust property in income-producing real estate |
| Development limit | 20% of Trust property |
| Distributable income | Minimum 90% to be distributed |
| Tax-exempt distributions | Distributions exempt from Singapore tax |
| Gearing limit | 45% |

CapitaLand Limited





Our sponsor

- CapitaLand is one of Asia's largest diversified real estate groups, with assets under management of \$\$129.1 billion as at 30 June 2019.
- CapitaLand's portfolio spans across commercial, retail; business park, industrial and logistics; integrated development, urban development; as well as lodging and residential.
- It manages eight listed REITs and business trusts, as well as over 20 private funds.
- CapitaLand has presence across more than 200 cities in over 30 countries, including Singapore, China, India, Vietnam, Australia, Europe and the USA.



1Q FY2019 results





| | 1Q FY2019 | 1Q FY18/19 | Variance |
|--|-----------|------------|----------|
| SGD/INR FX rate ¹ | 51.2 | 50.2 | 2.0% |
| Total property income | ₹2,523m | ₹2,254m | 12% |
| | S\$49.2m | S\$44.9m | 10% |
| Net property income | ₹1,935m | ₹1,684m | 15% |
| | S\$37.8m | S\$33.6m | 13% |
| Income available for distribution | ₹1,215m | ₹925m | 31% |
| | S\$23.7m | S\$18.4m | 29% |
| Income to be distributed | ₹1,094m | ₹833m | 31% |
| | S\$21.3m | S\$16.6m | 29% |
| Income to be distributed (DPU ²) | ₹1.05 | ₹0.80 | 31% |
| | 2.05¢ | 1.60¢ | 28% |
| Weighted average number of units ('000) | 1,041,230 | 1,034,349 | 1% |

- Higher income from aVance, Pune and Anchor building³ at ITPB; and
- positive rental reversions.
- Increase due to higher income from aVance, Pune and Anchor building;
- positive rental reversions; and
- partly offset by higher property management fees and taxes mainly from Anchor building.
- Mainly due to net property income growth and interest income from investments in AURUM IT SEZ, aVance 5 & 6 and aVance A1 & A2.
- After retaining 10% of income available for distribution.

^{1.} Average exchange rates for the period.

^{2.} Distribution per unit.

^{3.} Anchor building was previously known as MTB 4.

Consistent growth





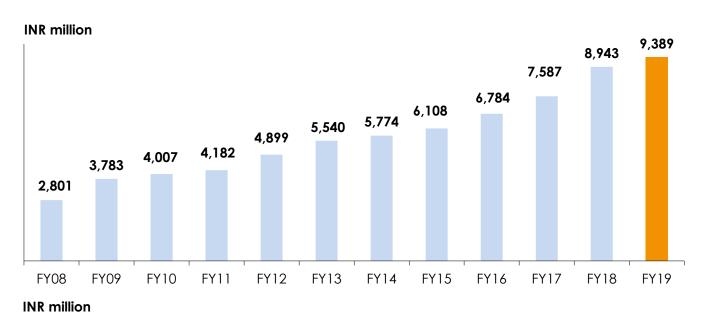
Our INR financial performance

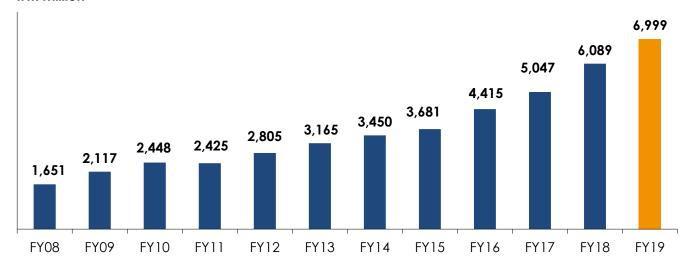
Total property income



Net property income







Consistent growth





Our SGD financial performance

Total property income

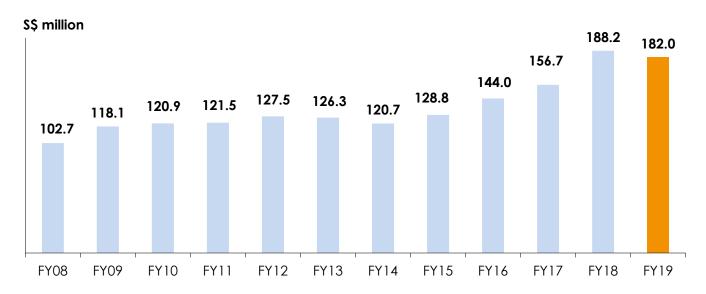


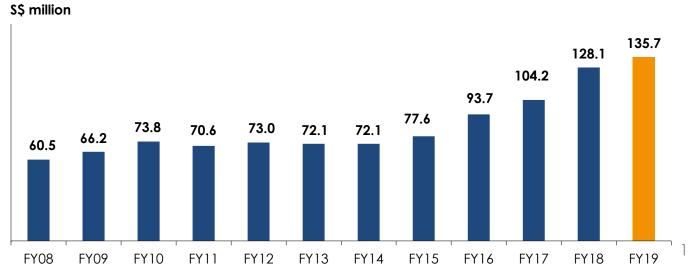
5% CAGR

Net property income



8% CAGR

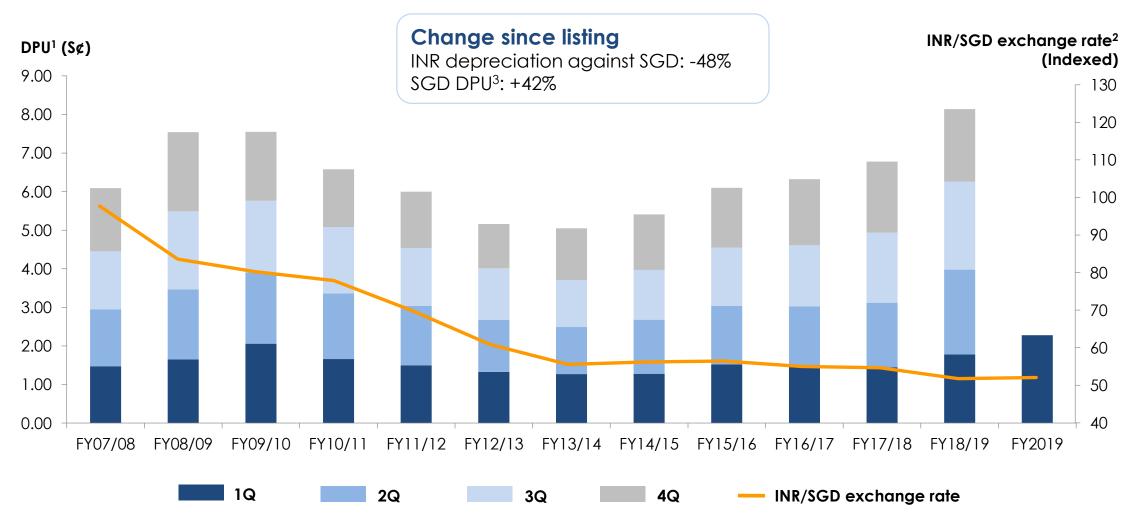




Quarterly DPU since listing







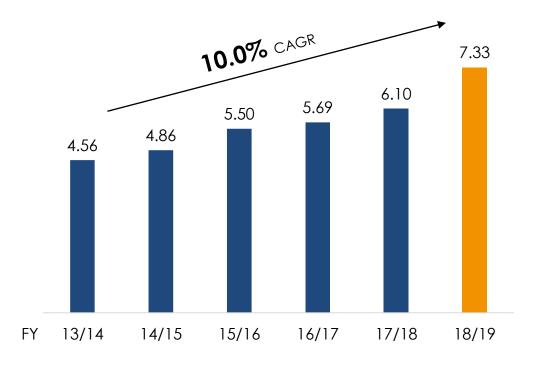
- 1. DPU (income available for distribution) refers to 100% of distributable income. 10% of distributable income was retained starting from 1Q FY12/13.
- 2. Average daily spot INR/SGD exchange rate for the period, pegged to 1 August 2007 using data sourced from Bloomberg.
- 3. Last 12 months DPU compared against FY07/08 DPU.

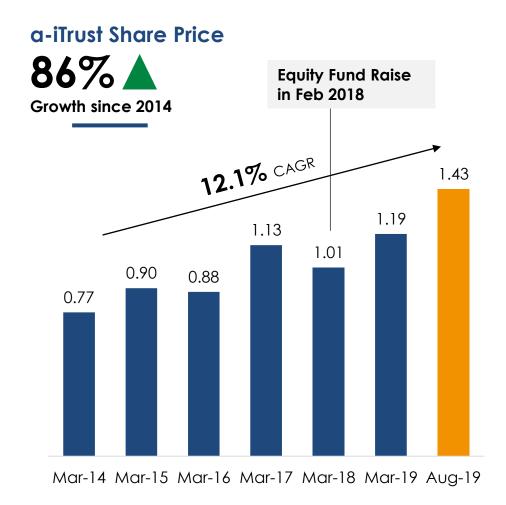
Robust returns to shareholders







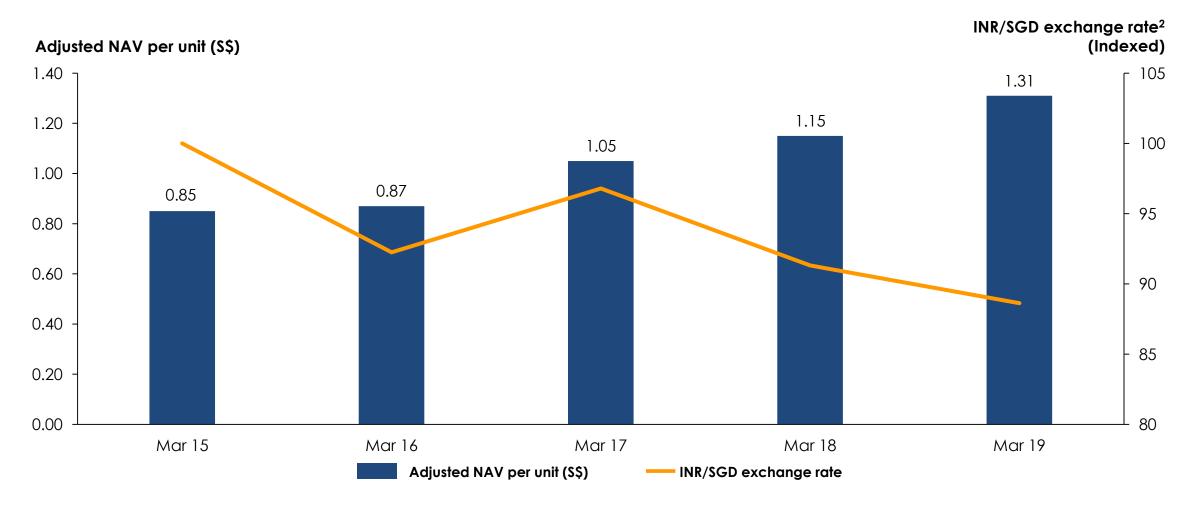




Consistent NAV growth







^{1.} Adjusted net asset value per unit. Excludes deferred income tax liabilities on capital gains due to fair value revaluation of investment properties.

2. Closing INR/SGD exchange rate.



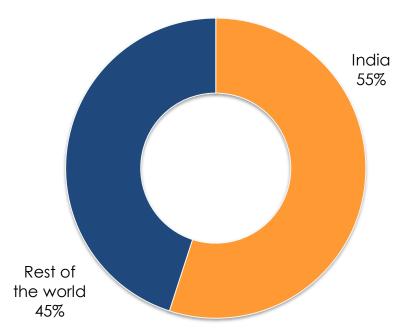
Global IT powerhouse





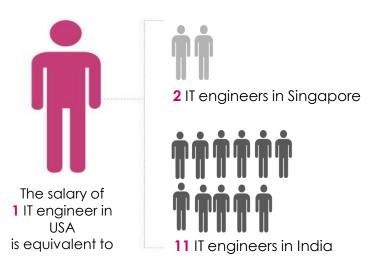
India's IT industry





Most cost competitive IT sourcing destination²

IT engineer's salary



- 1. Source: India Brand Equity Foundation.
- 2. Source: June 2019 median salary from PayScale (provider of global online compensation data), converted into USD from local currencies using exchange rate from Bloomberg (30 June 2019).

India office market growth

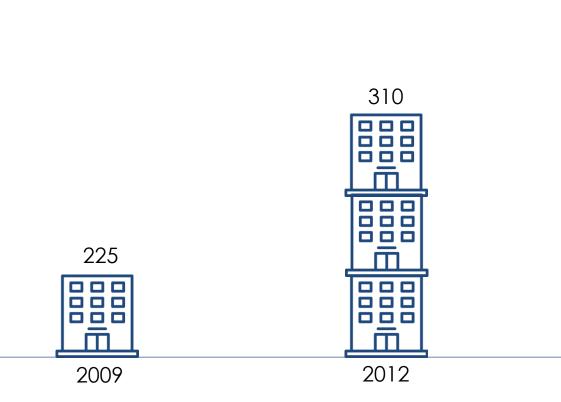


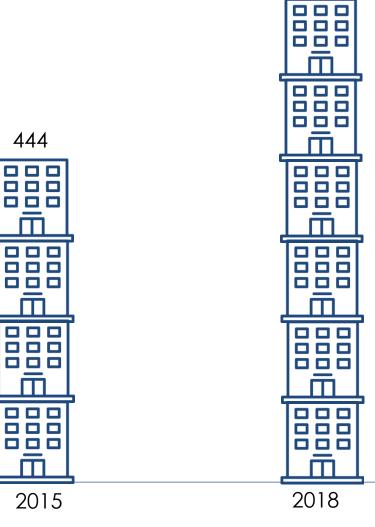
512



India Grade A office stock (in million sq ft)1

▲ 127% growth from 2009 to 2018



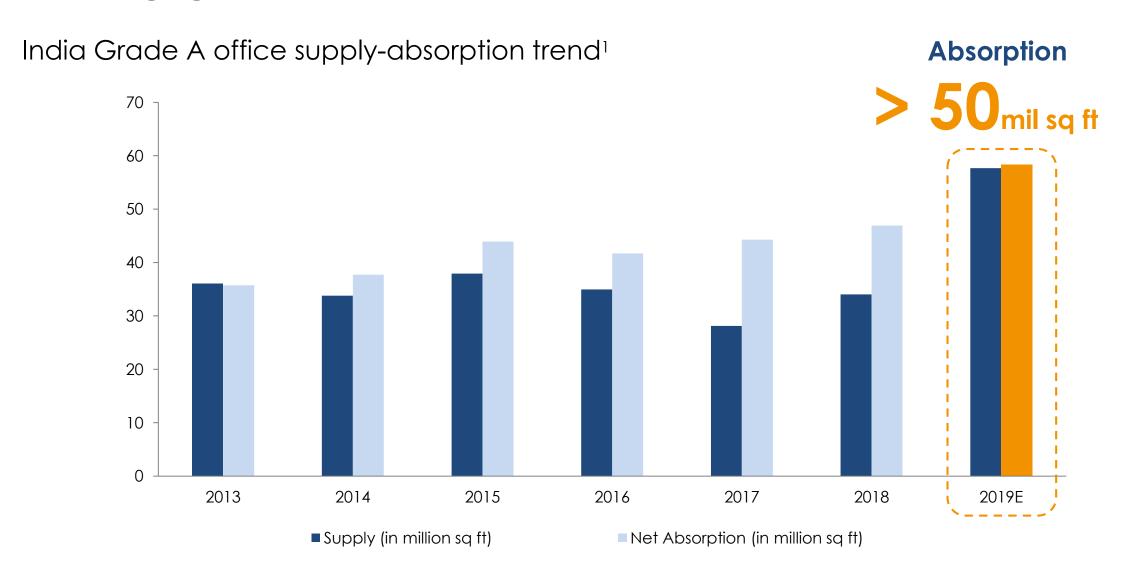


17

Strong growth in Grade A office supply







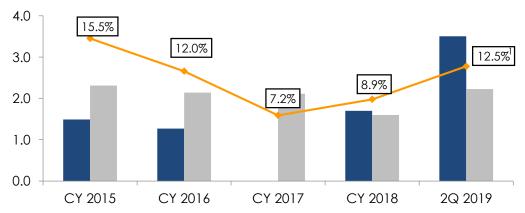
1. Source: CBRE Research

Office markets healthy

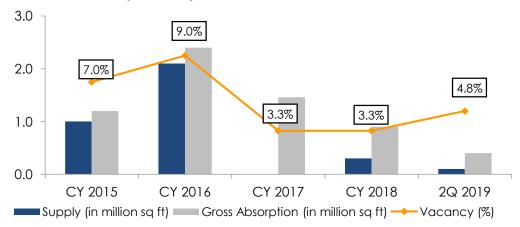
ascendas India Trust



Bangalore (Whitefield)



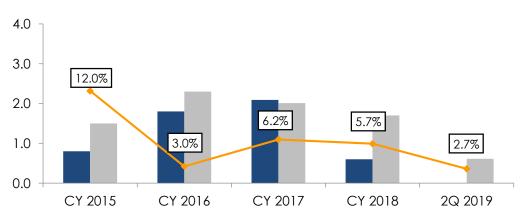
Chennai (OMR)



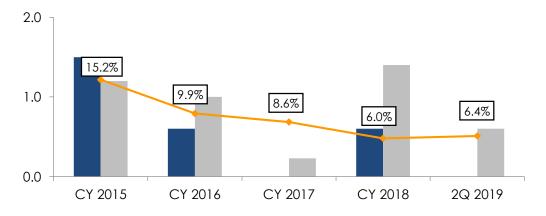
Source: CBRE Research

- 1. Higher vacancy is due to supply of 3.4m sq ft into the micro-market in 2019.
- 2. Includes HITEC City and Madhapur.

Hyderabad (IT Corridor I²)



Pune (Hinjawadi)





Quality tenants





Tenant statistics

| 1 Applied Materials 2 Arshiya¹ 3 Bank of America 4 Cognizant 5 Mu Sigma 6 Renault Nissan 7 Societe Generale |
|---|
| 3 Bank of America 4 Cognizant 5 Mu Sigma 6 Renault Nissan |
| 4 Cognizant 5 Mu Sigma 6 Renault Nissan |
| 5 Mu Sigma6 Renault Nissan |
| 6 Renault Nissan |
| |
| 7 Societe Generale |
| |
| 8 Tata Consultancy Services |
| 9 Technicolor |
| 10 The Bank of New York Mellon |

Top 5 sub-tenants of Arshiya (in alphabetical order)

| 1 | DHL Logistics |
|---|---------------------------|
| 2 | Huawei Telecommunications |
| 3 | Rolex Logistics (CISCO) |
| 4 | UPL |
| 5 | ZTE Corporation |

^{1.} The Trust is in a master lease agreement with Arshiya Limited ("Vendor") for the Arshiya warehouses. Rents paid by subtenants of the Vendor are deposited into an escrow account controlled by the Trust. Hence, this allows for the Trust to be paid first before all other expenses.

Diversified tenant base



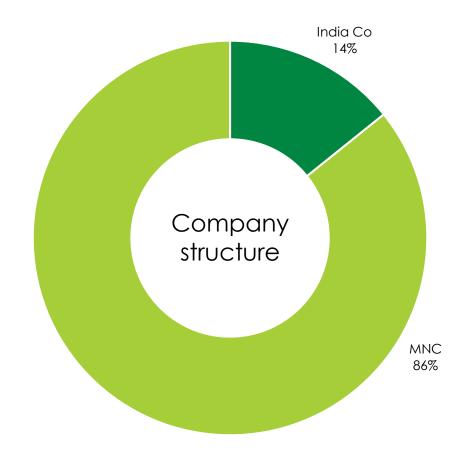


Tenant country of origin & company structure by base rental

59% US companies

Singapore UK Others 2% 3% Japan 2% USA 59% France 8% Country of India origin 24%

86% multinational companies



Diversified tenant base





Tenant statistics

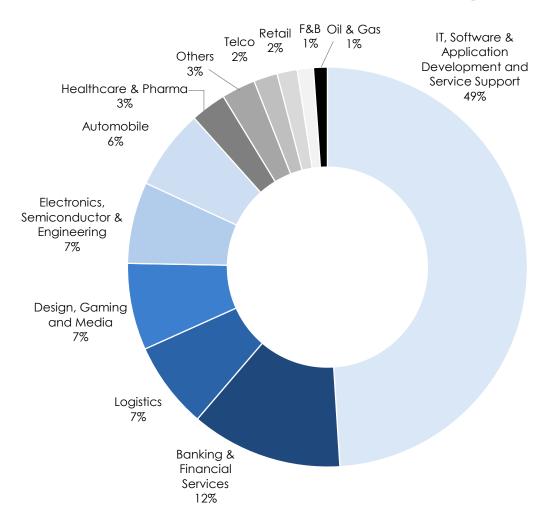
343 tenants

125,500 park employees

Largest tenant accounts for 7% of total base rent

Top 10 tenants accounts for 33% of total base rent

Diversified tenant industry

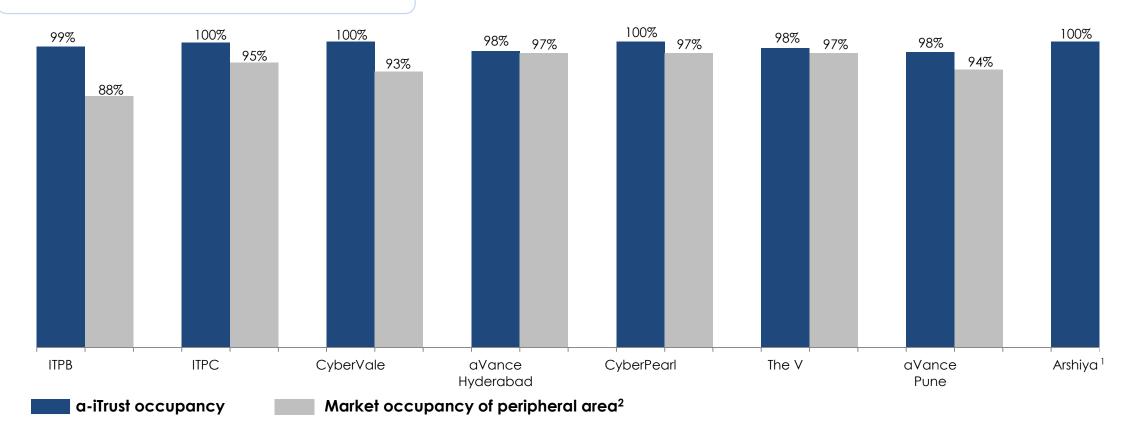


Healthy portfolio occupancy





Committed portfolio occupancy: 99%



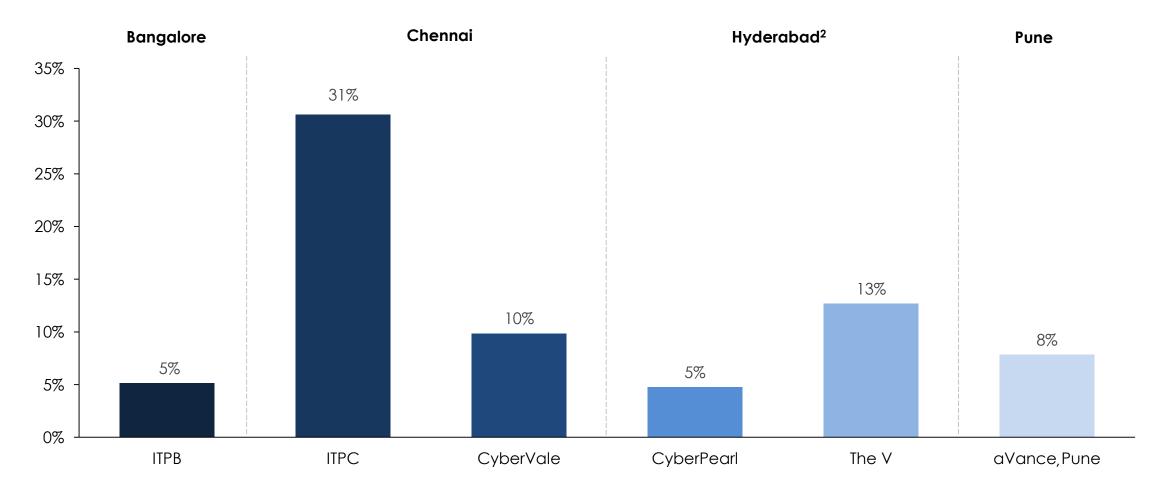
^{1.} There are no comparable warehouses in the micro-market that the Arshiya warehouses are located in.

^{2.} CBRE market report as at 30 June 2019.

Transacted versus effective rents¹







- 1. Difference in average transacted rents by a-iTrust over the past 12 months against effective rents at the respective properties.
- 2. There were no comparable transactions for aVance, Hyderabad in the past 12 months.

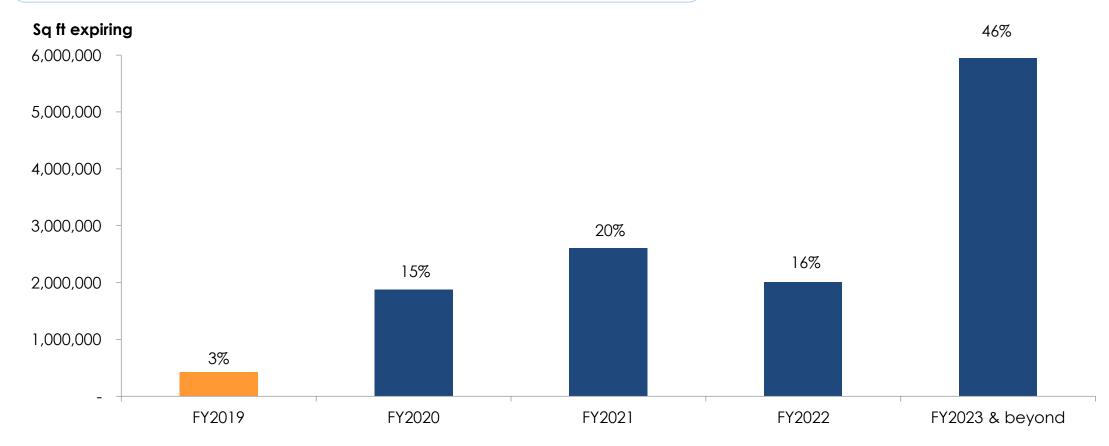
Spread-out lease expiry profile





Weighted average lease term: Weighted average lease expiry:

6.7 years 4.3 years





Capital management





Currency hedging strategy

Balance sheet

- Trustee-Manager does not hedge equity.
- At least 50% of debt must be denominated in INR.

Income

- Income is repatriated semi-annually from India to Singapore.
- Trustee-Manager locks in the income to be repatriated by buying forward contracts on a monthly basis.

Funding strategy

- The Trustee-Manager's approach to equity raising is predicated on maintaining a strong balance sheet by keeping the Trust's gearing ratio at an appropriate level.
- Trustee-Manager does not borrow INR loans onshore in India as it costs less to hedge SGD borrowings to INR-denominated borrowings using cross-currency swaps and derivatives.

Income distribution policy

- To distribute at least 90% of its income available for distribution.
- a-iTrust retains 10% of its income available for distribution to provide greater flexibility in growing the Trust.

Debt maturity profile

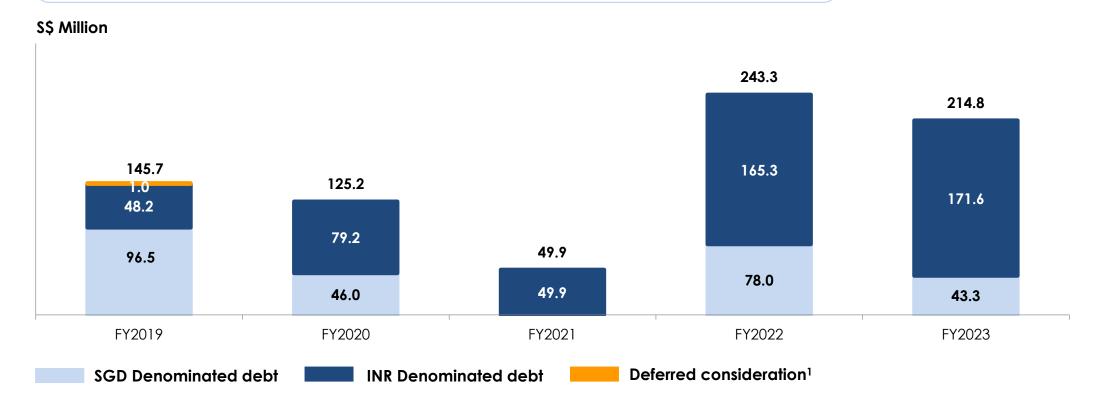




Effective borrowings: \$\$779 million

Hedging ratio

INR: 67% SGD: 33%



^{1.} Deferred consideration refers to the remaining purchase consideration pertaining to the acquisition of aVance, Pune.

Capital structure





| Indicator | As at 30 June 2019 |
|--|---------------------------|
| Interest service coverage (EBITDA/Interest expenses) | 3.7 times (YTD FY2019) |
| Percentage of fixed rate debt | 84% |
| Percentage of unsecured borrowings | 100% |
| Effective weighted average cost of debt ¹ | 6.2% |
| Gearing limit | 45% |
| Available debt headroom | S\$510 million |

Gearing: 33%

^{1.} Based on borrowing ratio of 67% in INR and 33% in SGD as at 30 June 2019.



Steady track record





Portfolio growth

Total developments:Total acquisitions:5.0 million sq ft4.8 million sq ft

Floor area



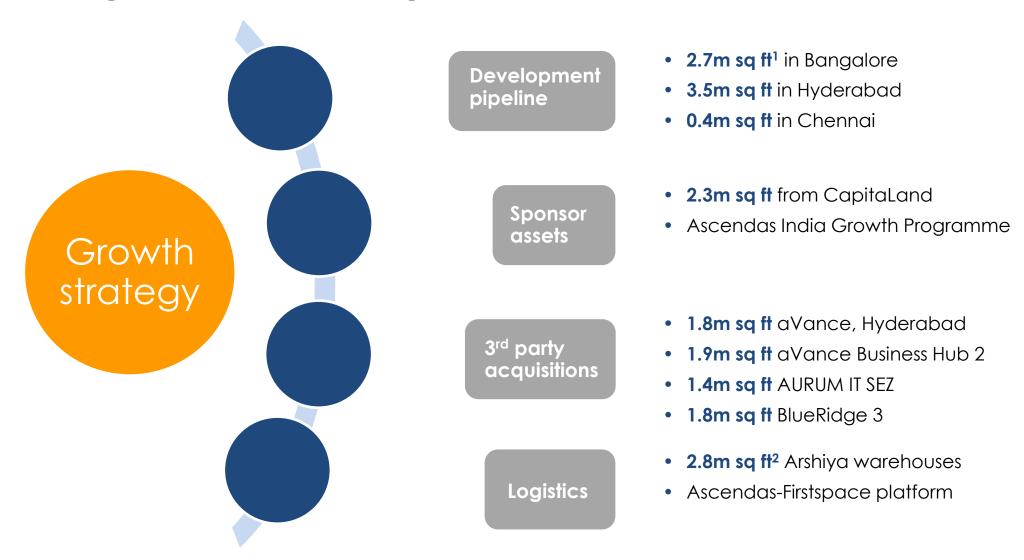


^{1.} Reduction in floor area due to the demolition of Auriga building (0.2m sq ft) in The V as part of the redevelopment.

Clear growth strategy







^{1.} Includes buildings under construction and additional development potential due to the widening of the road in front of International Tech Park Bangalore. Excludes Anchor building, a 0.5 million sq ft multi-tenanted building, which was completed in May 2019.

^{2.} Includes a 7th warehouse under construction (0.3 million sq ft).

Development: ITPB pipeline





Future development potential

- Development potential of 2.7 million sq ft¹.
- Anchor building (0.5 million sq ft) recently completed in May 2019.
- Construction of MTB 5 (0.7 million sq ft) has commenced.

Park Square (Mall)

Taj Vivanta (Hotel)

Special Economic Zone²

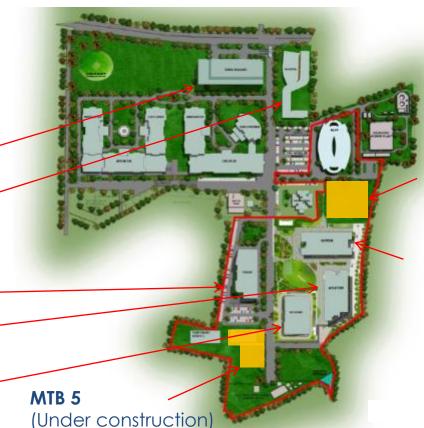
Aviator

(Multi-tenanted building)

Voyager

(Multi-tenanted building)

International Tech Park Bangalore



Anchor (New building)

Victor (Multi-tenanted building)

1. Includes buildings under construction and additional development potential due to the widening of the road in front of International Tech Park Bangalore.

2. Red line marks border of SEZ area.

34









| Floor area | 0.52m sq ft |
|---------------------|--|
| Property | International Tech Park Bangalore |
| Construction status | Completed in May 2019 |
| Leasing status | 100% leased to a leading IT Services company |









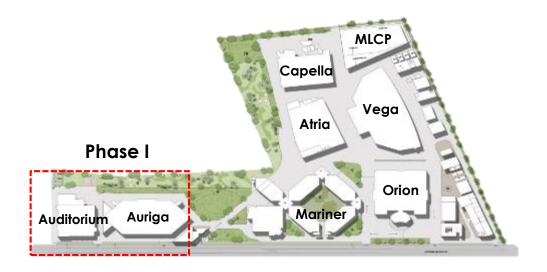
| Floor area | 0.68m sq ft | |
|---------------------|--|--|
| Property | International Tech Park Bangalore | |
| Construction status | Construction has commenced and excavation is in progress Completion expected by 2H 2020 | |
| Leasing status | 100% pre-leased to a leading IT Services company | |

Development: The V redevelopment

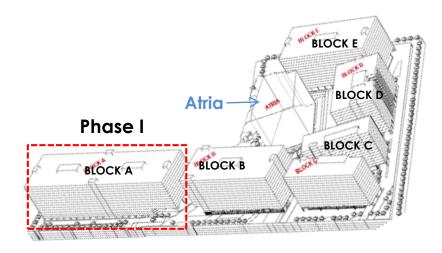




Existing Master Plan (1.5m sq ft¹)



Proposed Master Plan (5.0m sq ft)



Key Highlights

Redevelopment to increase the development potential, rejuvenate the existing park, and leverage strong demand in Hyderabad:

- Net increase of 3.5m sq ft of leasable area
- Development planned in multiple phases over next 7 to 10 years
- Construction for Phase I has commenced and excavation is in progress

^{1.} Excludes the leasable area of Auriga building (0.2m sq ft) which has been demolished.

Development: The V redevelopment - Phase I







| Floor area | 1.36m sq ft | | | | |
|--------------------|--|--|--|--|--|
| Property | The V redevelopment – Phase I | | | | |
| Development status | Construction has commenced and excavation is in progress Completion expected by 2H 2021 | | | | |

Sponsor: Assets in India





Sponsor presence¹



Private fund managed by sponsor

Ascendas India Growth Programme

1. Excludes a-iTrust properties.

International Tech Park, Pune

- Three phases comprising 1.9 million sq ft completed
- Final phase of 0.4 million sq ft under development



3rd party: Acquisition criteria for commercial space





Target cities:

- Bangalore
- Chennai
- Hyderabad
- Pune
- Mumbai
- Delhi
- Gurgaon

• Investment criteria:

- Location
- Tenancy profile
- Design
- Clean land title and land tenure
- Rental and capital growth prospects
- Opportunity to add value



3rd party: aVance, Hyderabad





Acquisition details

Property details



| Location | HITEC City, Hyderabad |
|-------------------------------|-----------------------|
| Site area | 25.7 acres/10.4 ha |
| Floor area | 1.50m sq ft |
| Forward purchase of (5) & (6) | 1.80m sq ft |
| ROFR on (7), (8), (9) & (10) | 1.16m sq ft |

Investment details

Owned by a-iTrust

• aVance 1 – 4 with total floor area of 1.5 million sq ft.

Construction funding

- Total construction funding towards aVance 5 & 6: Up to ₹8.9 bn (S\$177m¹).
- Till date, ₹7.9 bn (\$\$158m¹) already disbursed.
- aVance 6 was completed in December 2017. aVance
 5 is expected to complete in 1Q 2020.

Forward purchase agreement

 Total consideration not expected to exceed ₹13.5 bn² (\$\$270m¹).

^{1.} Based on exchange rate of \$\$1 to INR 50.04.

^{2.} Dependent on the leasing commitment at the time of acquisition.

3rd party: aVance Business Hub 2, Hyderabad





Acquisition details

Property details



| Location | HITEC City, Hyderabad |
|---|-----------------------|
| Site area | 14.4 acres/5.8 ha |
| Forward purchase of (A1) & (A2) | 1.85m sq ft |
| Proposed acquisition ³ of (A3) to (A5) | 3.32m sq ft |

Investment details – aVance A1 & A2

Construction funding

- Total construction funding towards aVance A1 & A2: Up to ₹8.0 bn (\$\$158m¹).
- Construction completion expected by 2H 2021.
- Till date, ₹0.5 bn (S\$10m¹) already disbursed.

Forward purchase agreement

 Total consideration not expected to exceed ₹14.0 bn² (\$\$278m¹).

- 1. Based on exchange rate of \$\$1 to INR 50.44.
- 2. Dependent on the leasing commitment at the time of acquisition.
- 3. Master Agreement executed for proposed acquisition of Vendor assets.

3rd party: AURUM IT SEZ, Navi Mumbai





Acquisition details

Property details



Based on exchange rate of \$\$1 to INR 50.04.

Investment details

Construction funding

- ₹5.0 bn (S\$100m¹).
- Till date, ₹4.0 bn (S\$79m¹) already disbursed.

Forward purchase agreement

 Total consideration not expected to exceed ₹9.3 bn² (\$\$186m¹).

Buildings 1 & 2 (0.6m & 0.8m sq ft)

 Building 1: Occupancy Certificate received; Building 2: Expected completion 1H 2020.

Strategic location

- Marks entry into Navi Mumbai, an important market for large MNCs.
- Located next to Thane-Belapur Expressway; close proximity to the Ghansoli train station.

^{2.} Dependent on the leasing commitment at the time of acquisition.

3rd party: BlueRidge 3, Pune





Acquisition details

Property details



Investment details - Phase 1 & Phase 2

Loan re-financing and balance land funding

Up to ₹0.6 bn (\$\$12m¹).

Construction funding

- Total construction funding towards Phase 1 & 2: Up to ₹5.6 bn (\$\$110m¹).
- Till date, ₹0.4 bn (\$\$8m¹) already disbursed.

Forward purchase agreement

 Total consideration not expected to exceed ₹9.8 bn² (\$\$194m¹).

Phase 1 & 2 (1.4m & 0.4m sq ft)

 Phase 1: Expected completion 1H 2021; Phase 2: Expected completion 2H 2023.

- 1. Based on exchange rate of \$\$1 to INR 50.48.
- 2. Dependent on the leasing commitment at the time of acquisition.

Logistics: Key demand drivers





Rise of manufacturing sector

 Rapid progress under 'Make in India' campaign to raise sector's share from 13-17% to 25% of GDP (e.g FDI increase in defence and railways; new plants announced by MNCs like Apple, Hitachi, Foxconn)

Pretail & E-Commerce boom

• Warehousing requirements of the "E-tail" segment set to double from 14 million in 2016 to 29 million in 2020

GST implementation

• GST has been introduced since July 1, 2017 and is expected to lead to the simplification of the tax regime, leading to a more efficient supply chain

Trend towards quality

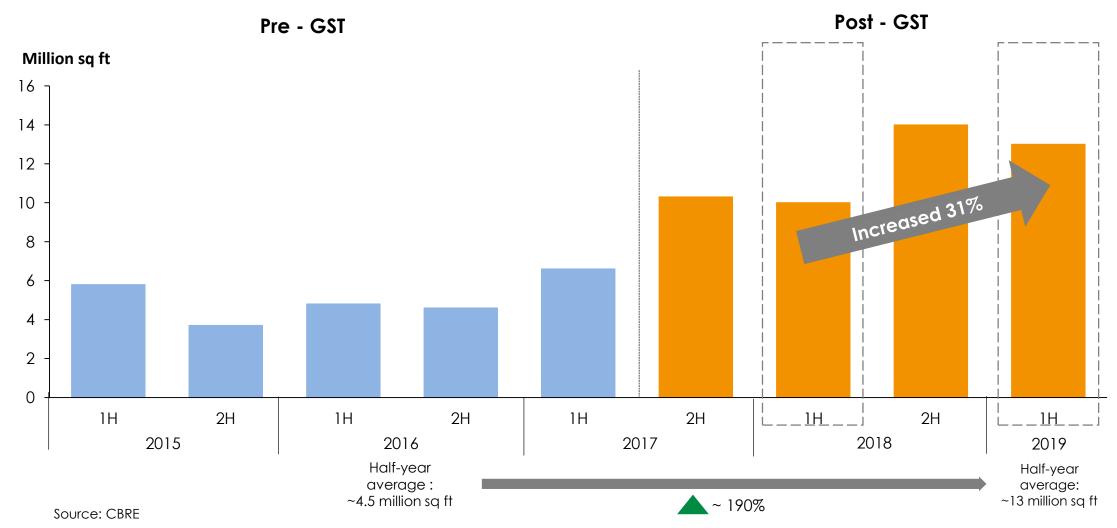
- Trend towards modern logistics and manufacturing facilities for speed and efficiency
- Sectors such as manufacturing, retail and e-commerce demand for modern warehouses





Logistics: Growing demand for warehousing space

Leased space in 1H2019 up 31% y.o.y



Logistics: CapitaLand partnership with Firstspace Realty





Sponsor initiative

- The Ascendas-Firstspace platform is a joint venture between CapitaLand and Firstspace Realty.
- Aims to deliver state-of-the-art logistics and industrial facilities across major warehousing and manufacturing hubs in India.
- Targets to develop close to 15 million sq ft of space over the next five to six years.
- Provides a-iTrust with a potential pipeline of quality warehouses in the future.

Logistics: Arshiya warehouses, Mumbai





Acquisition details – 6 operating warehouses

Property details



Investment details

6 operating warehouses (0.83m sq ft)

- Acquired in February 2018.
- Upfront payment of ₹4.3 bn (\$\$91m²) and deferred consideration of up to ₹1.0 bn (\$\$21m²) to be paid over the next 4 years.
- Till date, ₹0.3 bn (S\$6m²) deferred consideration already paid
- Operating lease arrangement with vendor to leaseback the warehouses for 6 years.

Forward purchase agreement

- Additional future development potential of at least 2.80m sq ft¹.
- Right to provide co-financing of construction loan.
- Exclusive right to acquire all future warehouses.

^{1.} Includes a 7th warehouse under construction (0.33 million sq ft).

^{2.} Based on an exchange rate of S\$1 to INR 47.50.

Logistics: Arshiya warehouses, Mumbai





Acquisition details – additional warehouse

Property details



Investment details

Additional warehouse (0.33m sq ft)

 In July 2019, a-iTrust has exercised its right under the forward purchase agreement to extend construction funding and finalise the acquisition terms for an additional warehouse.

Construction funding

- Total construction funding: up to ₹0.7 bn (S\$14 m²).
- Till date, ₹0.2 bn (S\$3m²) already disbursed.

Acquisition

 Total consideration not expected to exceed ₹2.2 bn (\$\$42 m²).

Master lease structure

 Operating lease arrangement with a subsidiary company of the vendor to lease-back the warehouse for 6 years.

^{1.} Includes a 7th warehouse under construction (0.3 million sq ft).

^{2.} Based on an exchange rate of S\$1 to INR 51.0.



Growth based on committed pipeline

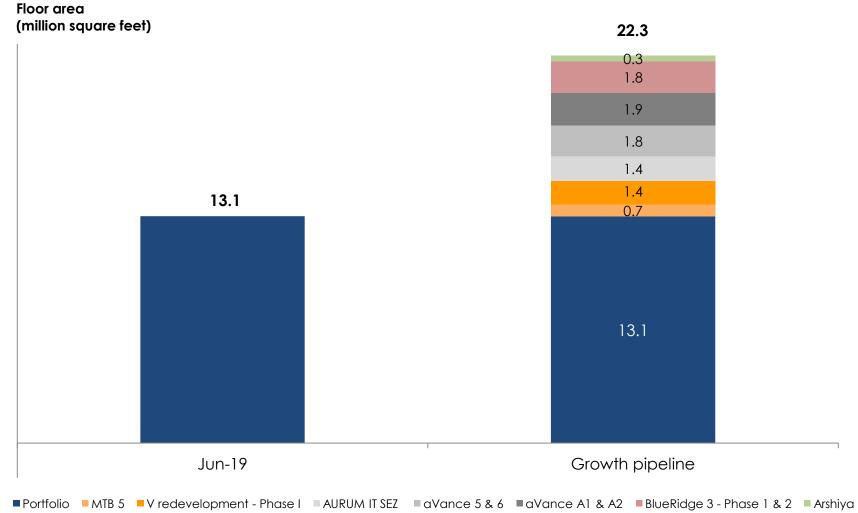






Floor area

71%



Growth Pipeline



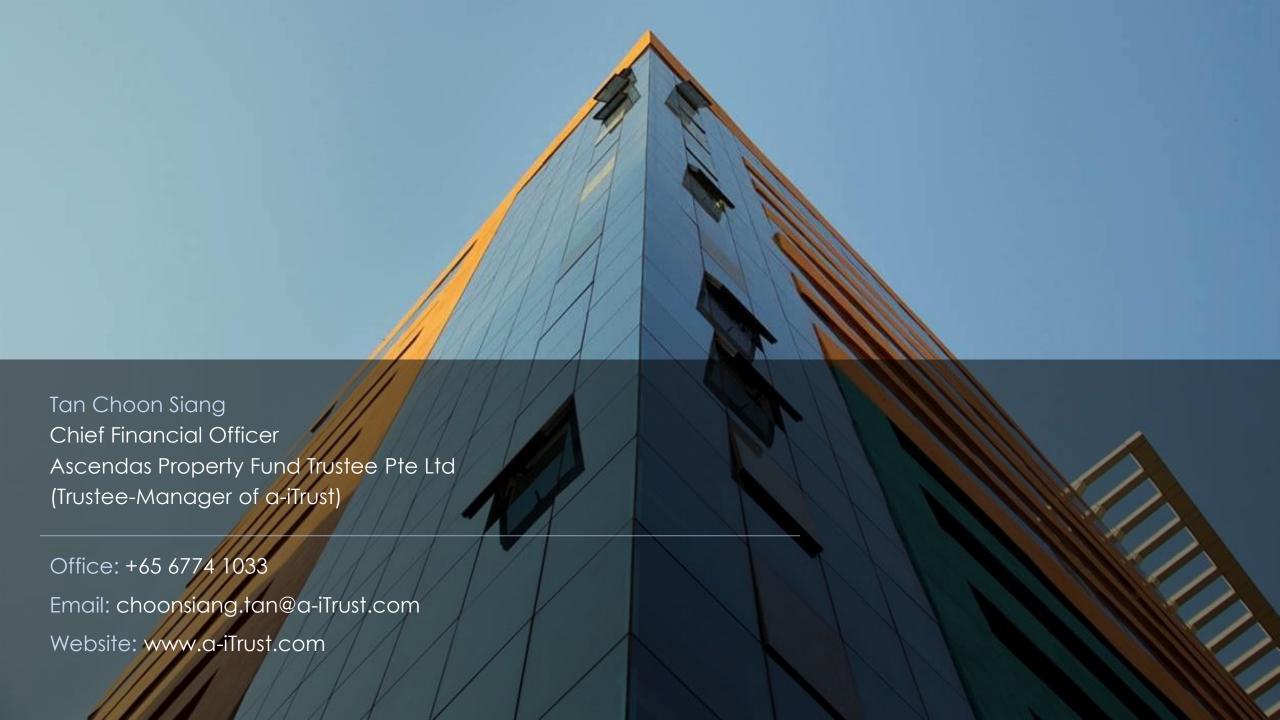


| | ITPB | The V | aVance, Hyderabad aVance Business Hub 2 AURUM IT SEZ BlueRidge 3 | | Ridge 3 | Arshiya | TOTAL | | | | | |
|--------------------------------------|------------|------------|--|--------------|------------|--------------|-----------------------------|-------------|------------|--------------|---------------------------|----------------------|
| | MTB 5 | Phase I | aVance 5 | aVance 6 | aVance A1 | aVance A2 | Building 1 | Building 2 | Phase 1 | Phase 2 | 7 th warehouse | IOIAL |
| Floor area (mil sq ft) | 0.68 | 1.36 | 1.16 | 0.64 | 0.86 | 0.99 | 0.60 | 0.80 | 1.41 | 0.43 | 0.33 | 9.26 |
| Time of Completion | 2H 2020 | 2H 2021 | 1Q 2020 | Dec 2017 | 2H 2021 | 2H 2021 | OC ² received | 1H 2020 | 1H 2021 | 2H 2023 | 2H 2020 | N.A. |
| Total consideration ¹ | N.A. | N.A. | | 3.5b 70m) | | 1.0b 78m) | | .3b 86m) | | 9.8b 94m) | ₹2.1b³ (S\$42m) | ₹48.7b (\$\$970m) |
| Amount disbursed ¹ | N.A. | N.A. | ₹7.9b (S\$158m) | | | .5b 0m) | | .0b '9m) | |).4b 58m) | ₹0.2b (S\$3m) | ₹13.0b (\$\$258m) |
| Remaining commitment ¹ | N.A. | N.A. | | .6b 12m) | | 3.5b 68m) | | .3b 07m) | | 9.4b 86m) | ₹1.9b (S\$39m) | ₹35.7b (\$\$712m) |

^{1.} Based on exchange rate at the time of investment/announcement.

^{2.} Refers to occupancy certificate.

^{3.} Net consideration after deduction of security deposit is ₹2.0 billion (S\$40 million¹).



Appendix





Glossary

Trust properties : Total assets.

Derivative financial

instruments

: Includes cross currency swaps (entered to hedge SGD borrowings into INR), interest rate swaps, options and

forward foreign exchange contracts.

DPU : Distribution per unit.

EBITDA : Earnings before interest expense, tax, depreciation & amortisation (excluding gains/losses from foreign

exchange translation and mark-to-market revaluation from settlement of loans).

Effective borrowings : Calculated by adding/(deducting) derivative financial instruments liabilities/(assets) to/from gross borrowings,

including deferred consideration.

Gearing : Ratio of effective borrowings to the value of Trust properties.

ITES : Information Technology Enabled Services.

INR or ₹ : Indian rupees.

SEZ : Special Economic Zone.

SGD or **S\$** : Singapore dollars.

Super Built-up Area or SBA: Sum of the floor area enclosed within the walls, the area occupied by the walls, and the common areas such

as the lobbies, lift shafts, toilets and staircases of that property, and in respect of which rent is payable.







Average exchange rates used to translate a-iTrust's INR income statement to SGD

| 1 Singapore Dollar buys | Apr | May | Jun |
|---------------------------------|------|------|------|
| Indian Punce | | | |
| Indian Rupee | | -1.0 | |
| 2019 | 51.0 | 51.0 | 51.7 |
| 2018 | 49.8 | 50.5 | 50.3 |
| SGD appreciation/(depreciation) | 2.4% | 1.0% | 2.8% |
| | | | |

| 1 Singapore Dollar buys | 1Q |
|--|----------------------|
| Indian Rupee FY2019 FY18/19 SGD appreciation/ (depreciation) | 51.2 50.2 2.0% |

Note: These rates represent the average exchange rates between Indian Rupee & Singapore Dollar for the respective periods.

Balance sheet





| As at 30 June 2019 | INR | SGD | | |
|---------------------------------------|-----------------|------------------|--|--|
| Total assets | ₹120.97 billion | S\$2,354 million | | |
| Total borrowings | ₹40.42 billion | S\$787 million | | |
| Deferred consideration ¹ | ₹0.05 billion | S\$1 million | | |
| Derivative financial instruments | (₹0.44 billion) | (S\$9 million) | | |
| Effective borrowings ² | ₹40.03 billion | S\$779 million | | |
| Construction funding (AURUM IT SEZ) | ₹3.96 billion | S\$77 million | | |
| Construction funding (aVance 5 & 6) | ₹7.90 billion | S\$154 million | | |
| Construction funding (aVance A1 & A2) | ₹0.49 billion | S\$10 million | | |
| Net asset value | ₹50.68 per unit | S\$0.99 per unit | | |
| Adjusted net asset value ³ | ₹65.36 per unit | S\$1.27 per unit | | |

^{1.} Deferred consideration refers to the remaining purchase consideration on the acquisition of aVance, Pune.

^{2.} Calculated by adding/(deducting) derivative financial instruments liabilities/(assets) to/from gross borrowings, including deferred consideration.

^{3.} Excludes deferred income tax liabilities of ₹15.3 billion (\$\$298 million) on capital gains due to fair value revaluation of investment properties.

World-class IT and logistics parks





| City | Bangalore | Chennai | Hyderabad | Pune | Mumbai |
|---|------------------------------|--|--|---------------------|--|
| Property | Intl Tech Park Bangalore | Intl Tech Park ChennaiCyberVale | The VCyberPearlaVance, Hyderabad | • aVance, Pune | Arshiya warehouses |
| Туре | IT Park | IT Park | IT Park | IT Park | Warehouse |
| Site area | 68.5 acres 27.9 ha | 33.2 acres 13.5 ha | 51.2 acres ¹ 20.5 ha ¹ | 5.4 acres 2.2 ha | 143.1 acres ¹ 57.8 ha ¹ |
| Completed floor area | 4.5m sq ft ² | 2.8m sq ft | 3.4m sq ft² | 1.5m sq ft | 0.8m sq ft |
| Number of buildings | 11 | 6 | 11 | 3 | 6 |
| Park population | 48,600 | 34,700 | 30,000 | 12,200 | - |
| Land bank (development potential) | 2.7m sq ft³ | 0.4m sq ft | 3.5m sq ft ⁴ | - | - |

^{1.} Includes land not held by a-iTrust.

4. Includes buildings under construction.

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^{2.} Only includes floor area owned by a-iTrust. Excludes the leasable area of Auriga building (0.2m sq ft) in The V, which has been demolished. Includes a 0.5 million sq ft multi-tenanted building in Bangalore which was completed in May 2019.

^{3.} Includes buildings under construction and additional development potential due to the widening of the road in front of International Tech Park Bangalore. Excludes a 0.5 million sq ft multi-tenanted building in Bangalore which was subsequently completed in May 2019.





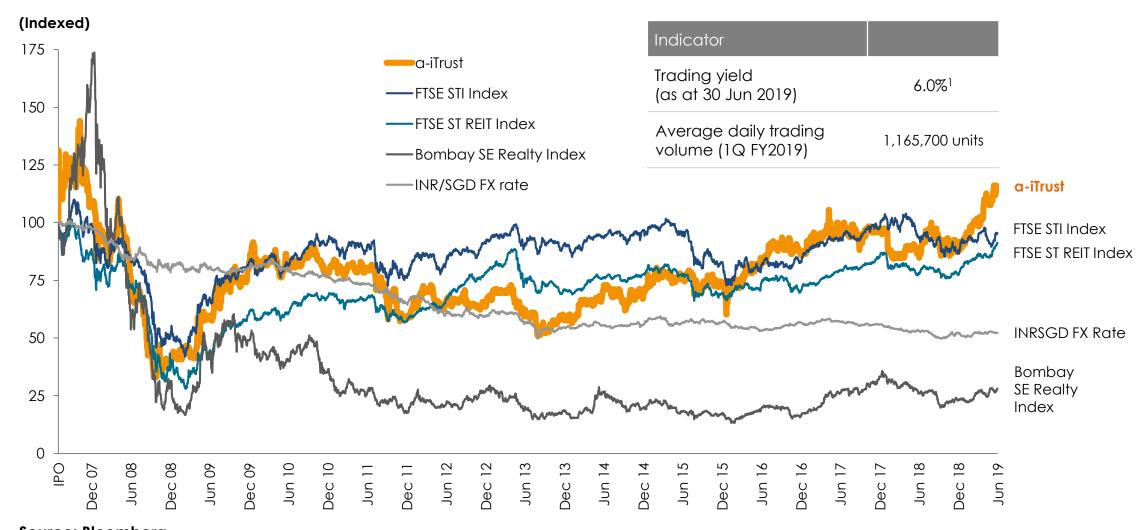


| City | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 & Beyond | Total |
|-----------|---------|-----------|-----------|-----------|--------------------|------------|
| Bangalore | 127,600 | 451,400 | 1,194,700 | 634,500 | 2,030,000 | 4,438,200 |
| Chennai | 109,000 | 892,000 | 865,500 | 554,100 | 402,000 | 2,822,600 |
| Hyderabad | 186,500 | 533,100 | 542,700 | 753,500 | 1,285,600 | 3,301,400 |
| Pune | 0 | 0 | 0 | 64,100 | 1,402,800 | 1,466,900 |
| Mumbai | 0 | 0 | 0 | 0 | 832,200 | 832,200 |
| Total | 423,100 | 1,876,500 | 2,602,900 | 2,006,200 | 5,952,600 | 12,861,300 |

a-iTrust unit price versus major indices







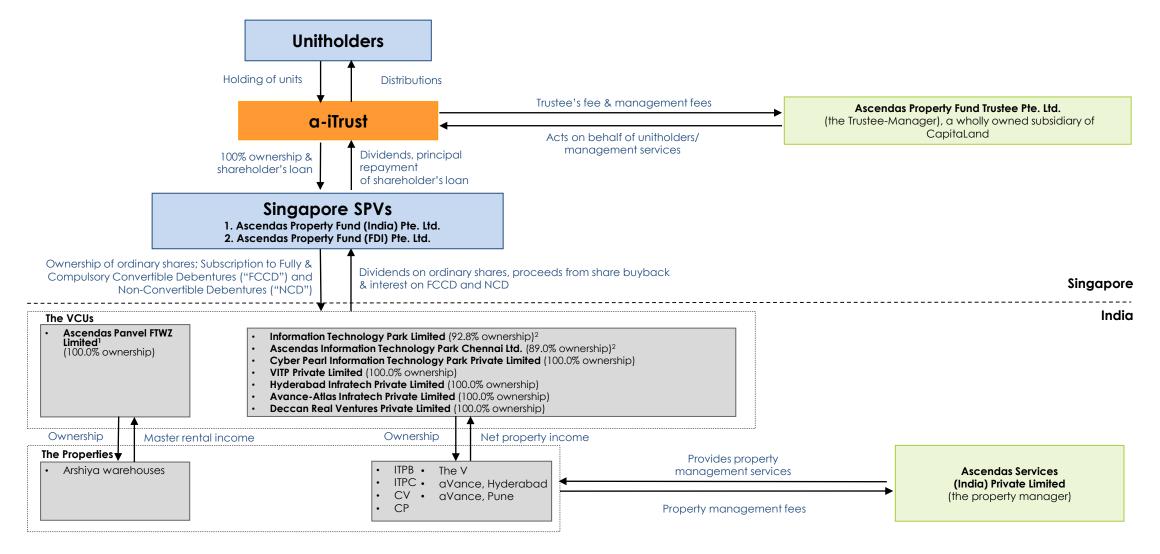
Source: Bloomberg

^{1.} Trading yield based on annualised 1Q FY2019 DPU of 8.20 cents at closing price of \$\$1.36 per unit as at 30 June 2019.

Structure of Ascendas India Trust







^{1.} Entered into a master lease agreement with Arshiya Limited ("AL") to lease back the warehouses to AL for a period of six years. AL will operate and manage the warehouses and pay preagreed rentals.

^{2.} Karnataka State Government owns 7.2% of ITPB & Tamil Nadu State Government owns 11.0% of ITPC.