



**UNI-ASIA  
GROUP LIMITED**

Registration No. 201701284Z  
Incorporated in the Republic of Singapore

# 1H2022 Corporate Presentation



# DISCLAIMER

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This presentation may contain forward-looking statements which can be identified by the context of the statement and generally arise when the Company is discussing its beliefs, estimates or expectations. Such statements may include comments on industry, business or market trends, projections, forecasts, and plans and objectives of management for future operations and operating and financial performance, as well as any related assumptions. Readers of this presentation should understand that these statements are not historical facts or guarantees of future performance but instead represent only the Company's belief at the time the statements were made regarding future events, which are subject to significant risks, uncertainties and other factors, many of which are outside of the Company's control. Actual results and outcomes may differ materially from what is expressed or implied in such forward-looking statements. The Company cautions readers not to place undue reliance on any forward-looking statements included in this presentation, which speak only as of the date made; and should any of the events anticipated by the forward-looking statements transpire or occur, the Company makes no assurances on what benefits, if any, the Company will derive therefrom.

For further information, contact:

Mr. Lim Kai Ching

Tel: (65) 6438 1800



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# Corporate Overview



# Corporate Profile



- 🌐 The Group was founded on 17 March 1997
- 🌐 Listed on Singapore Exchange on 17 August 2007
- 🌐 Bloomberg Code: **UAG:SP**
- 🌐 SGX Stock Code: **CHJ**
- 🌐 Total number of issued shares: 78,599,987
- 🌐 The Group's main offices are in Hong Kong, Tokyo and Singapore.
- 🌐 The Group has a ship management office in Shanghai and a property management office in Guangzhou.

# Business Model

1

- Acquire assets at competitive prices.
- Provide clients solutions relating to alternative assets including ship and property finance arrangement, sale and purchase arrangement.

2

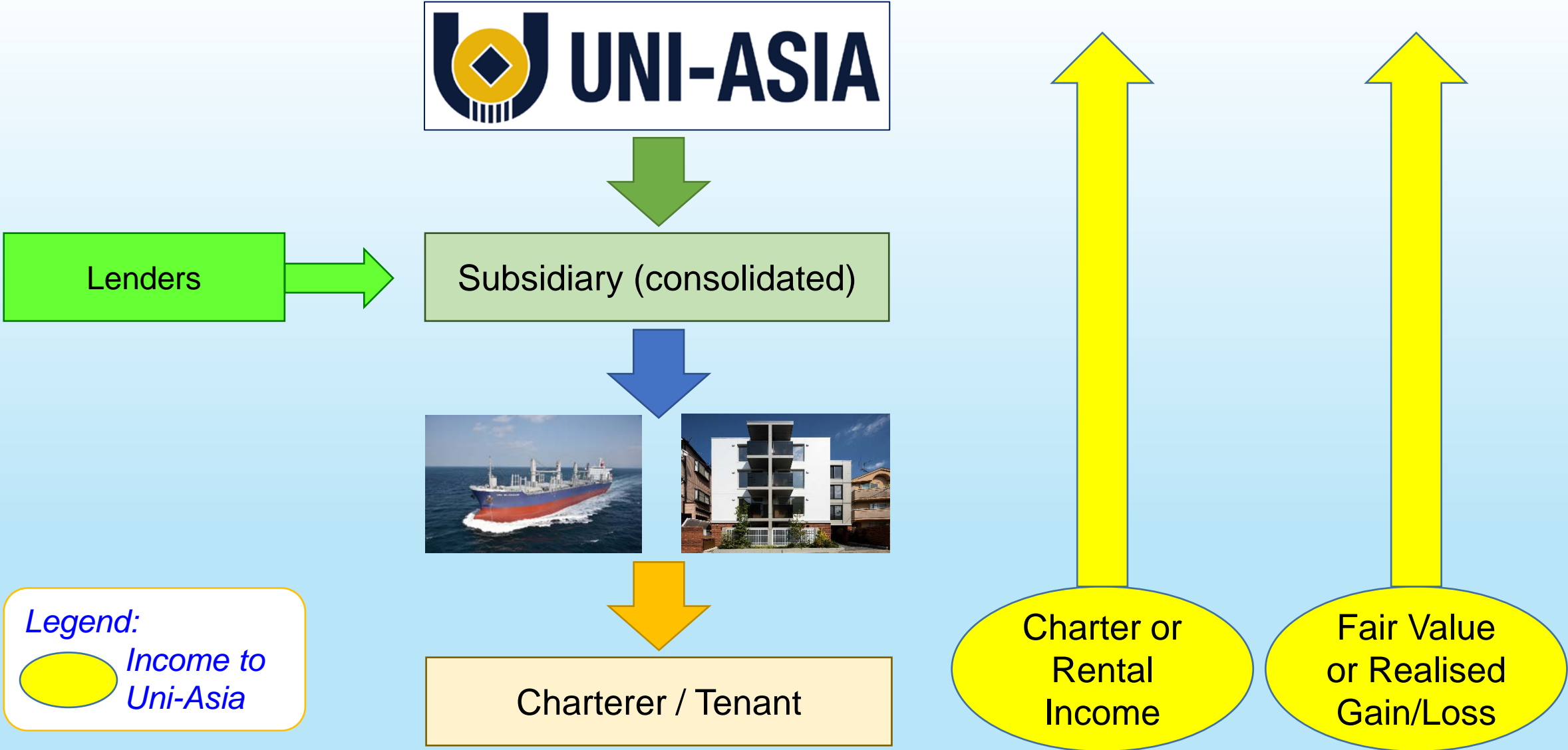
Manage and/or operate assets to enhance asset value and recurring income.



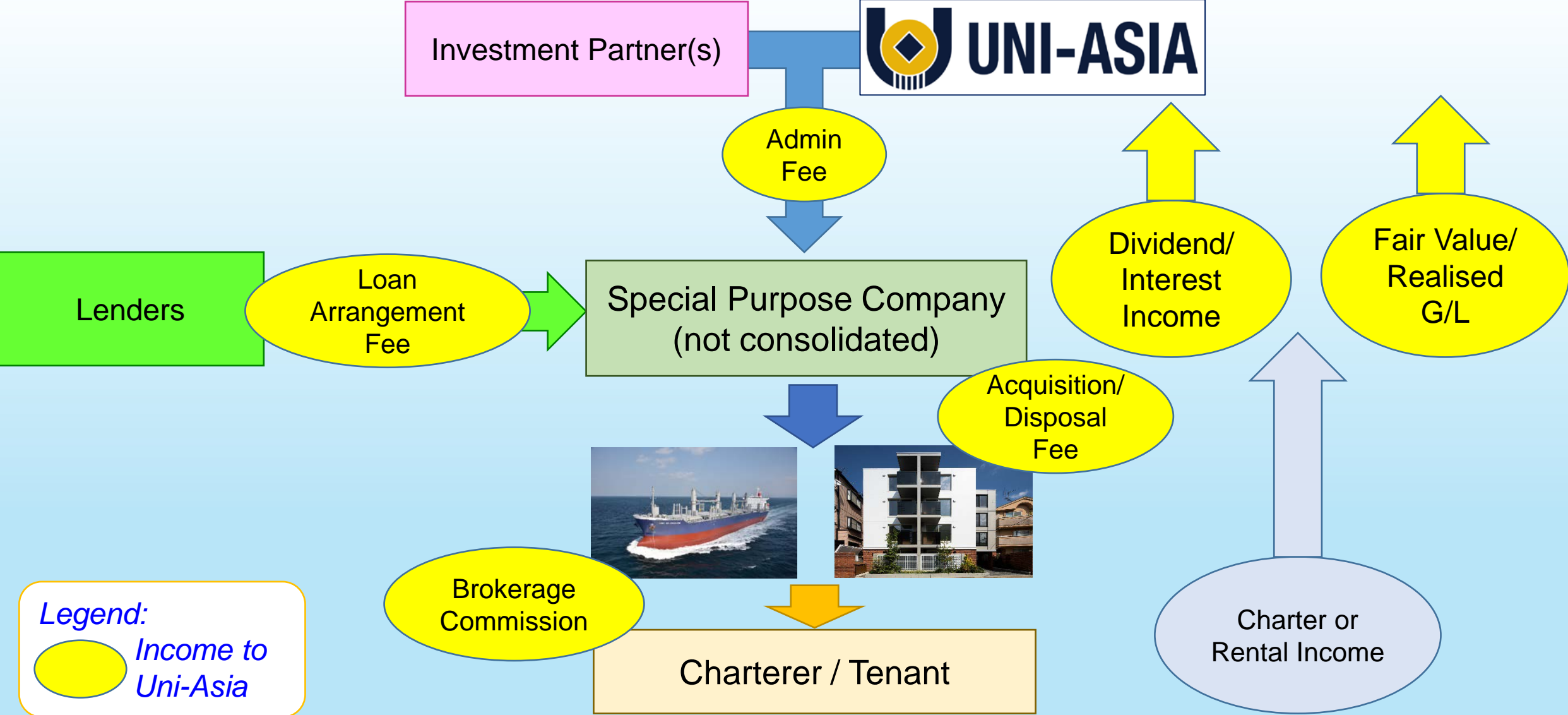
3

- Capital returns
- Recurring income including charter income, administration fee income.
- Ad hoc fee including finance arrangement fee, broking fee.

# Business Model Example - Subsidiary

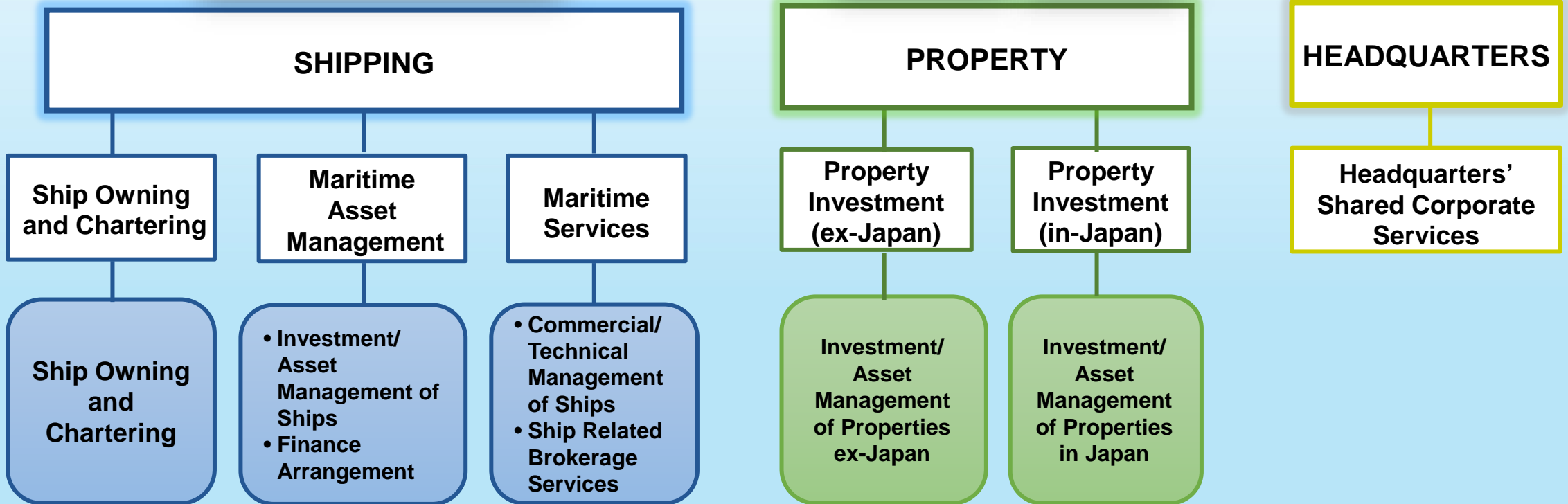


# Business Model Example – JV Structure





# Business Segments






# 1H2022 Financial Highlights

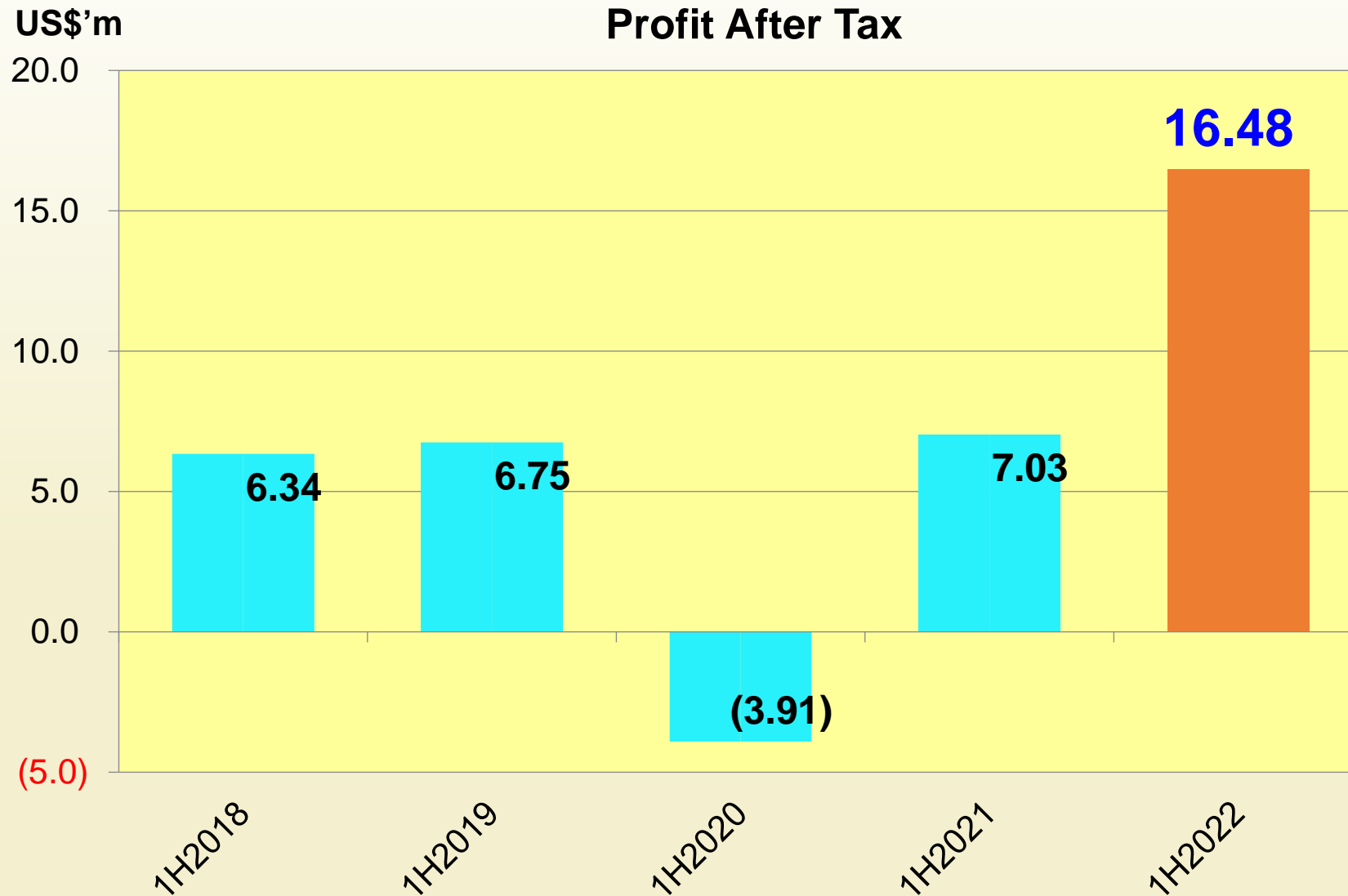


# Highest 1H Profit Achieved

The Group achieved highest 1H profit of US\$16.5m for 1H2022 (EPS: 20.87 US¢/share), an increase of 134% from 1H2021

| (US\$'000)                                     | 1H2022   | 1H2021   | % Change | Remarks   |
|--|--|----------|----------|---|
| <b>Total Income</b>                            | 48,860          | 31,661   | 54%      | Total income, led by charter income, increased by 54%                                     |
| <b>Total Expenses</b>                          | (29,700)   | (22,513) | 32%      | Total expenses increased by 32% at a lower rate than total income                         |
| <b>Operating Profit</b>                        | 19,160   | 9,148    | 109%     | Operating profit of US\$19.2 million was achieved for 1H2022, a 109% increase from 1H2021 |
| <b>Profit for the Period</b>                   | <b>16,477</b>   | 7,033    | 134%     | Highest 1H profit of US\$16.5 million was recorded for 1H2022, ↑134% from 1H2021          |
| <b>Profit attributable to owners of parent</b> | 16,404   | 7,180    | 128%     | Profit attributable to owners was US\$16.4 million for 1H2022                             |
| <b>Earnings per Share (US Cents)</b>           | <b>20.87</b>  | 9.13     | 129%     | 1H2022 EPS of 20.87 US ¢/share compared to 1H2021 EPS of 9.13 US ¢/share                  |

# Highest Interim Profit



**Good shipping market extends into 1H2022 propelling the Group's 1H2022 profit to US\$16.5 million**

# Interim Dividend of 6.5 SG ¢/share

While profit increased by 134% for 1H2022,  
Interim dividend increased by 225% for 1H2022 to 6.5 SG ¢/share

| (US\$'000)                            | 1H2022 | 1H2021 | % Change | Remarks   |
|---------------------------------------|--------|--------|----------|---|
| Profit for the Period                 | 16,477 | 7,033  | 134%     | 1H profit of US\$16.5 million was recorded for 1H2022, ↑134% from 1H2021            |
| Interim Dividend per Share (SG Cents) | 6.5    | 2.0    | 225%     | 6.5 SG ¢/share dividend declared for 1H2022, <u>↑ more than 200% that of 1H2021</u> |

## Key Dates for Interim Dividend:

Date on which Registrable Transfers to be received by the Company will be registered before entitlements to the dividend are determined:

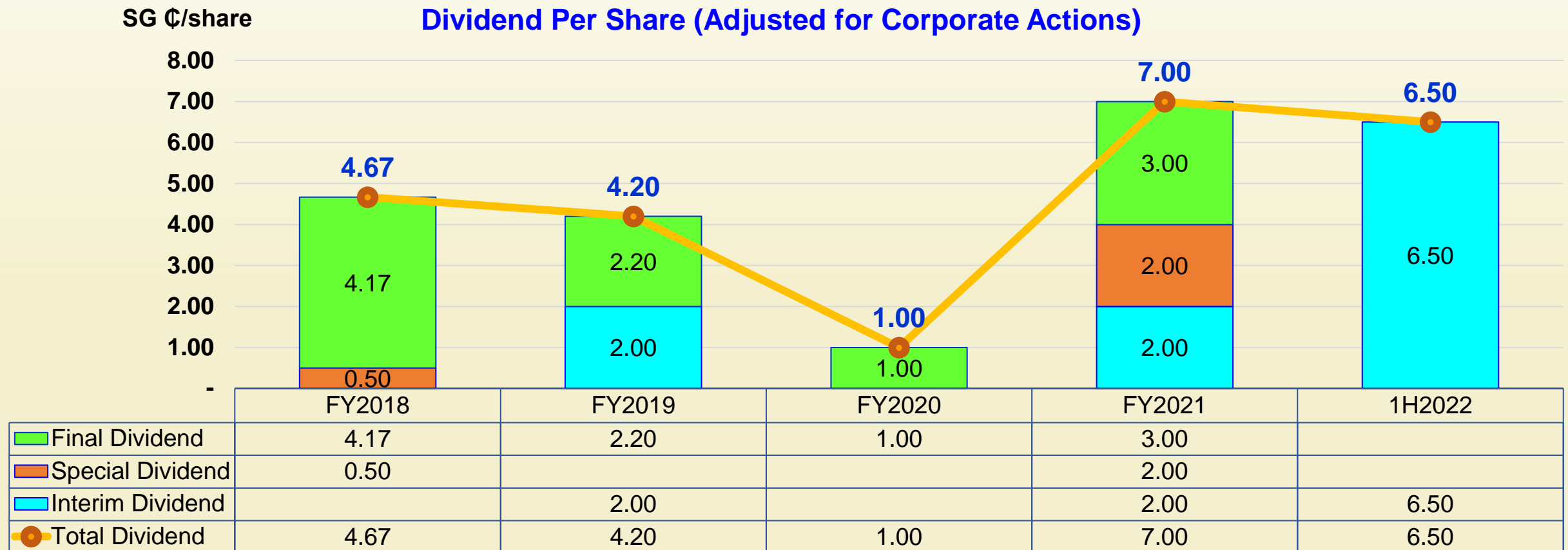
5.00 p.m.,  
21 September 2022

Payment date:

30 September 2022

# Interim Dividend of 6.5 SG ¢/share

Following the paring down of credit lines in FY2021, the Group is able to pay more interim dividend to shareholders in 1H2022 from profit/cash generated

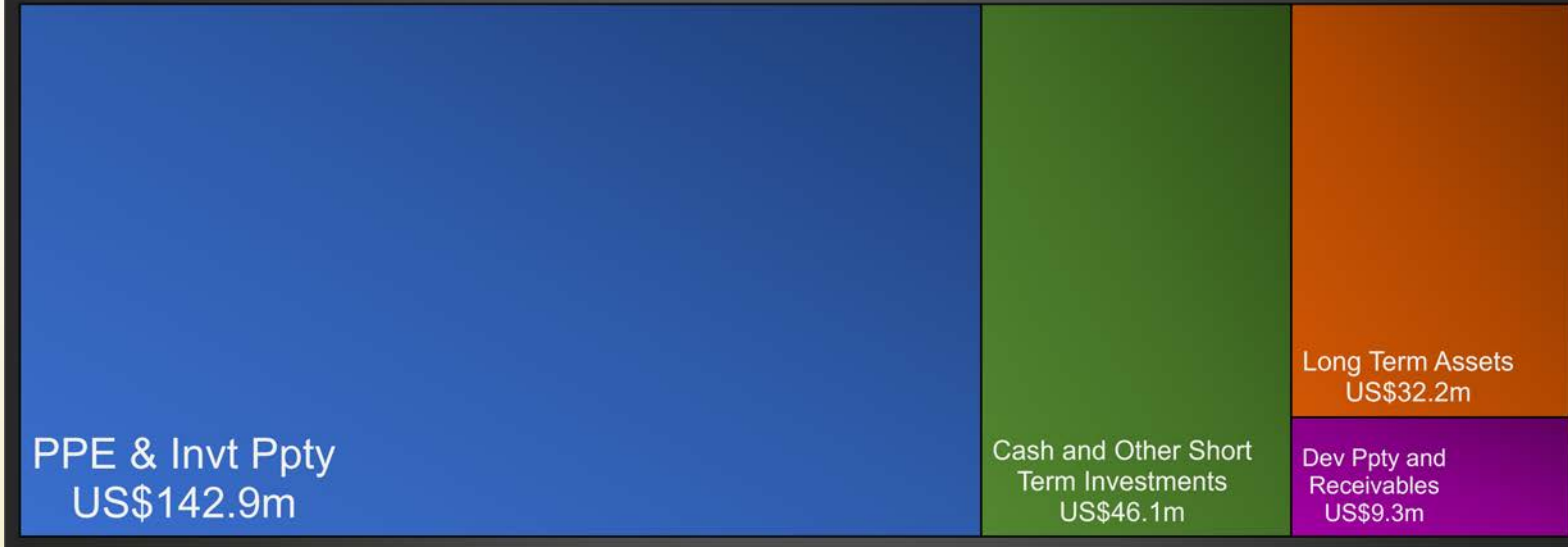


# Balance Sheet Summary

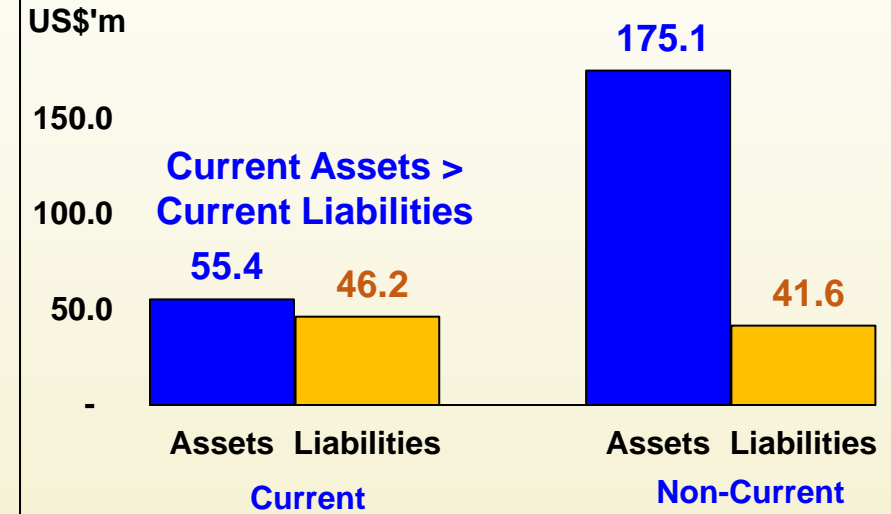
| (US\$'million)                        | As at<br>30-Jun-22 | As at<br>31-Dec-21 | Increase /<br>(Decrease) | Remarks   |
|---------------------------------------|--------------------|--------------------|--------------------------|---|
| <b>Total Assets</b>                   | 230.5              | 230.7              | ↓ (0.2)                  |   |
| <b>Total Liabilities</b>              | 87.8               | 98.2               | ↓ (10.4)                 | Total liabilities reduced mainly due to repayment of borrowings |
| <b>Total Equity</b>                   | 142.7              | 132.5              | ↑ 10.2                   | Net equity increased  |
| <b>Total Debt</b>                     | 76.0               | 83.8               | ↓ (7.8)                  | Total borrowings reduced due to scheduled repayment             |
| <b>Total Cash</b>                     | 45.0               | 36.7               | ↑ 8.3                    |   |
| <b>Debt to Equity Ratio (Gearing)</b> | 0.53               | 0.63               | ↓ (0.10)                 | Debt/Equity reduced while NAV per share increased               |
| <b>NAV per share (US\$)</b>           | 1.82               | 1.69               | ↑ 0.13                   |   |

# Strong Balance Sheet

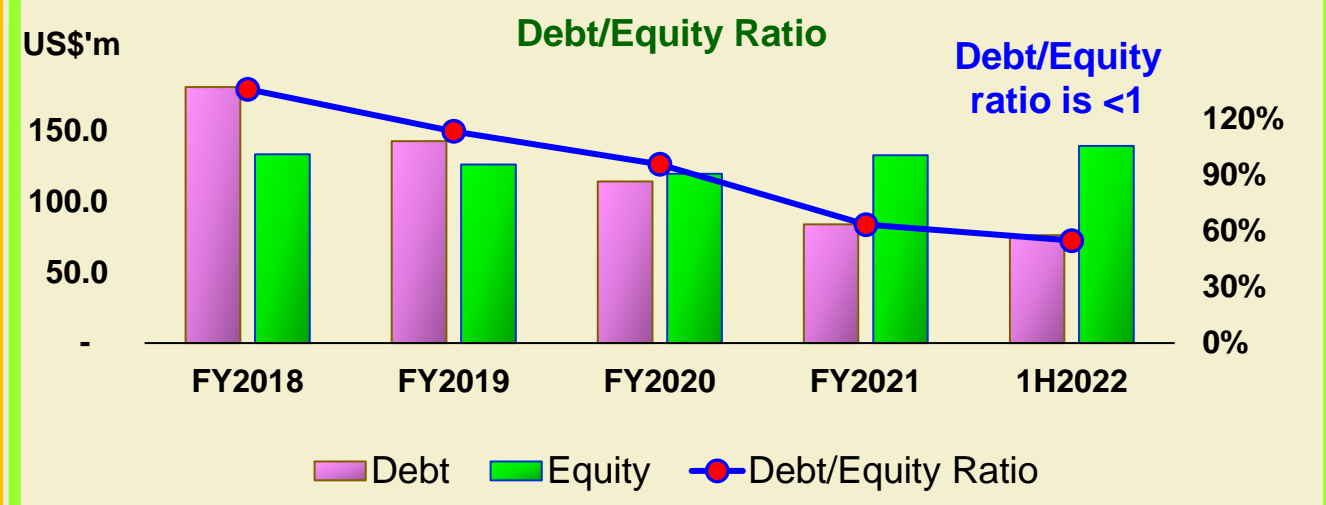
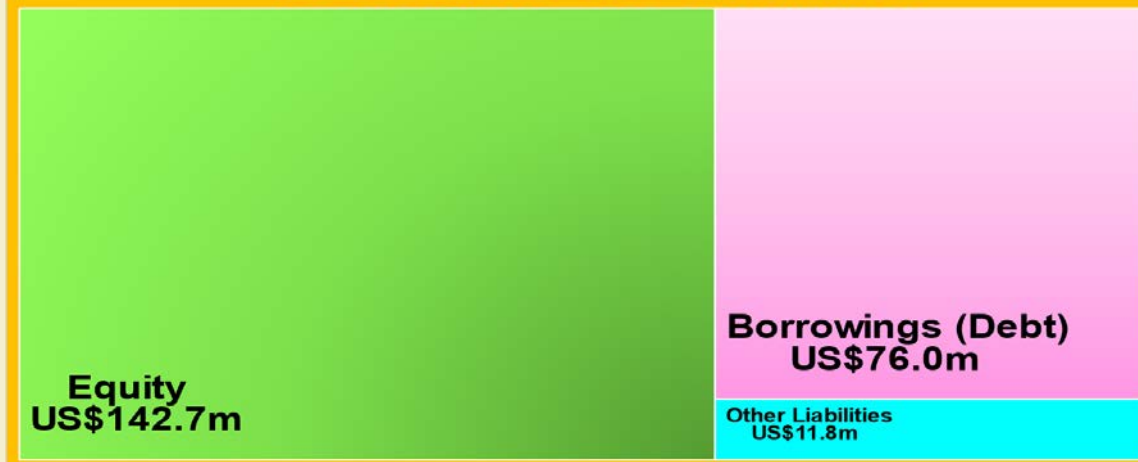
## TOTAL ASSETS



## Financial Position as at 30 June 2022



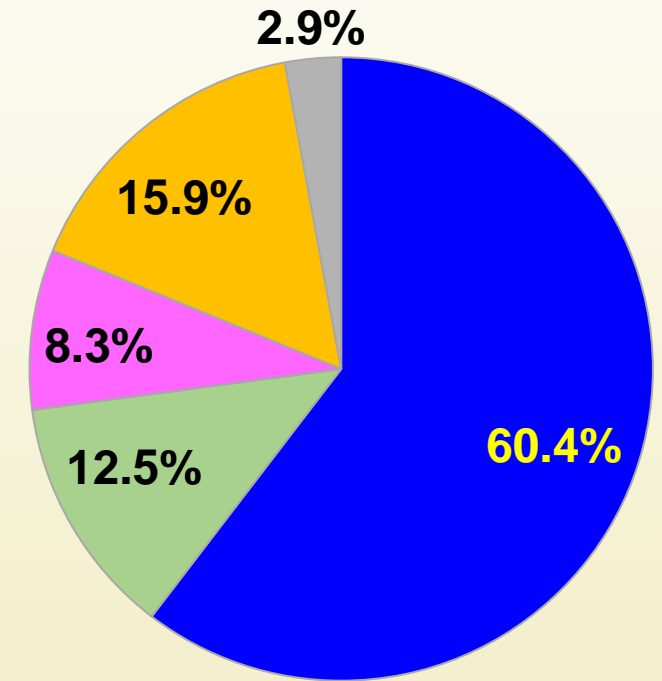
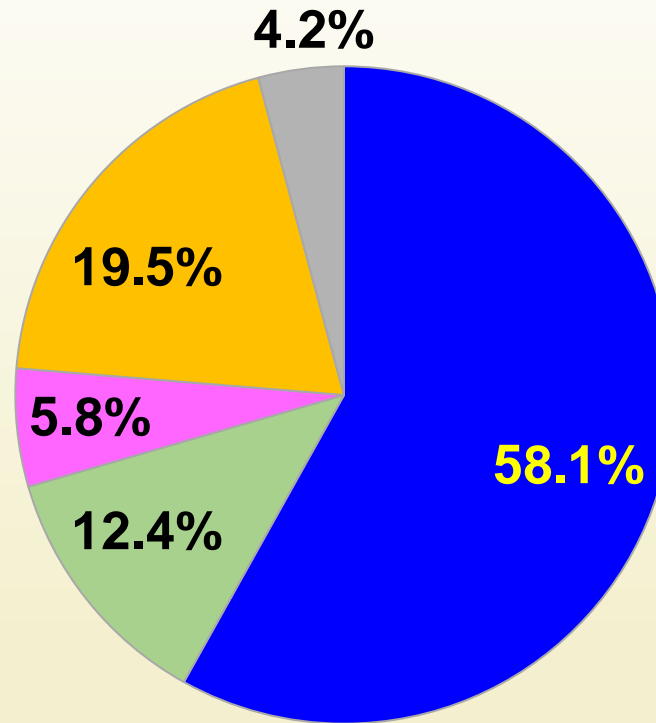
## TOTAL EQUITY AND LIABILITIES





# Total Assets Allocation

- Maritime Investment
- Property Investment (ex-Japan)
- Property Investment (in-Japan)
- Cash and Cash Equivalents
- Others



| US\$'million        | As at 30 June 2022 | As at 31 December 2021 |
|---------------------|--------------------|------------------------|
| <b>Total Assets</b> | <b>230.5</b>       | <b>230.7</b>           |

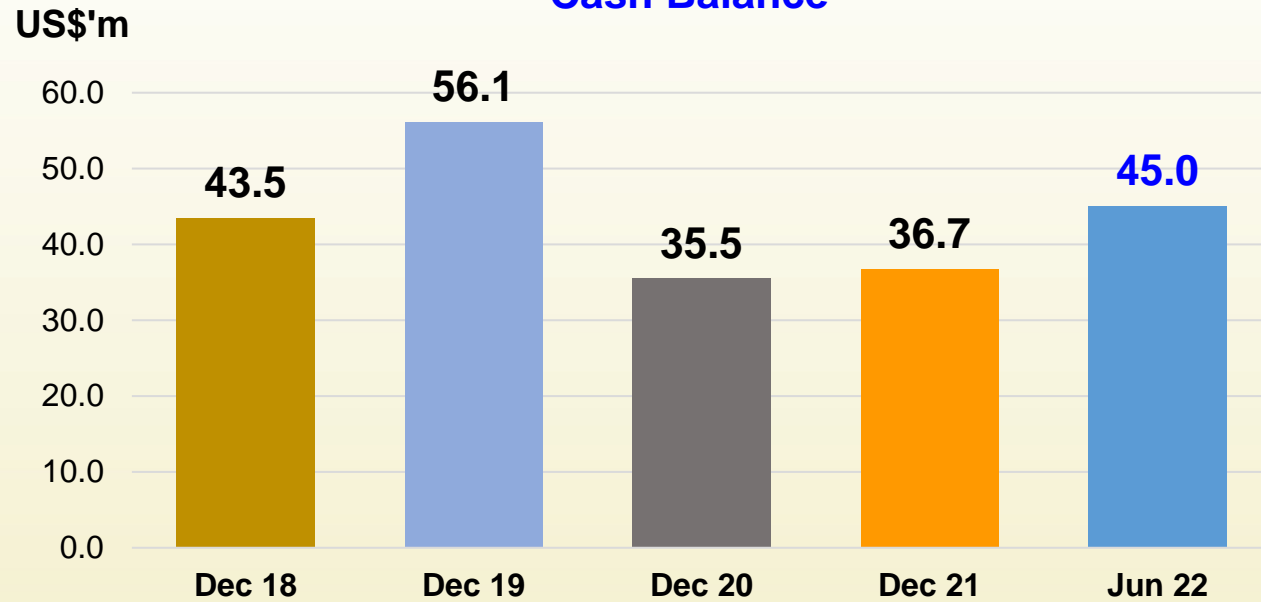
# Cash Flows

| (US\$'000)  | 1H2022        | 1H2021         |
|---|---------------|----------------|
| <b>Cash and cash equivalents at beginning of the period</b> | <b>36,732</b> | <b>35,477</b>  |
| <b>Cash Inflow / (Outflow)</b>                              |               |                |
| Operating Activities  | 21,193        | 8,126          |
| Investing Activities  | 655           | 11,217         |
| Financing Activities  | (10,690)      | (21,503)       |
| Effect of exchange rate changes                             | (2,891)       | (1,031)        |
| <b>Net Cash Inflow / (Outflow) for the period</b>           | <b>8,267</b>  | <b>(3,191)</b> |
| <b>Cash and cash equivalents at the end of the period</b>   | <b>44,999</b> | <b>32,286</b>  |

- Operating cash flows were US\$21.2 million for 1H2022 compared to US\$8.1 million for 1H2021 due to good shipping market, sale of properties under development and fee income including ship finance arrangement fees and property-related fee income in Japan.
- Cash outflow from financing activities have reduced as most of the unsecured borrowings had been repaid in 2021.

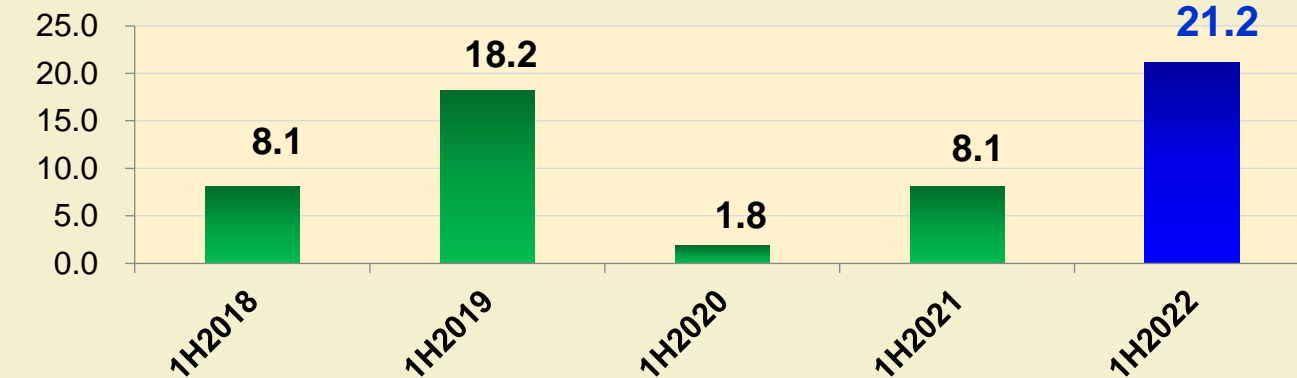
# Cash

## Cash Balance



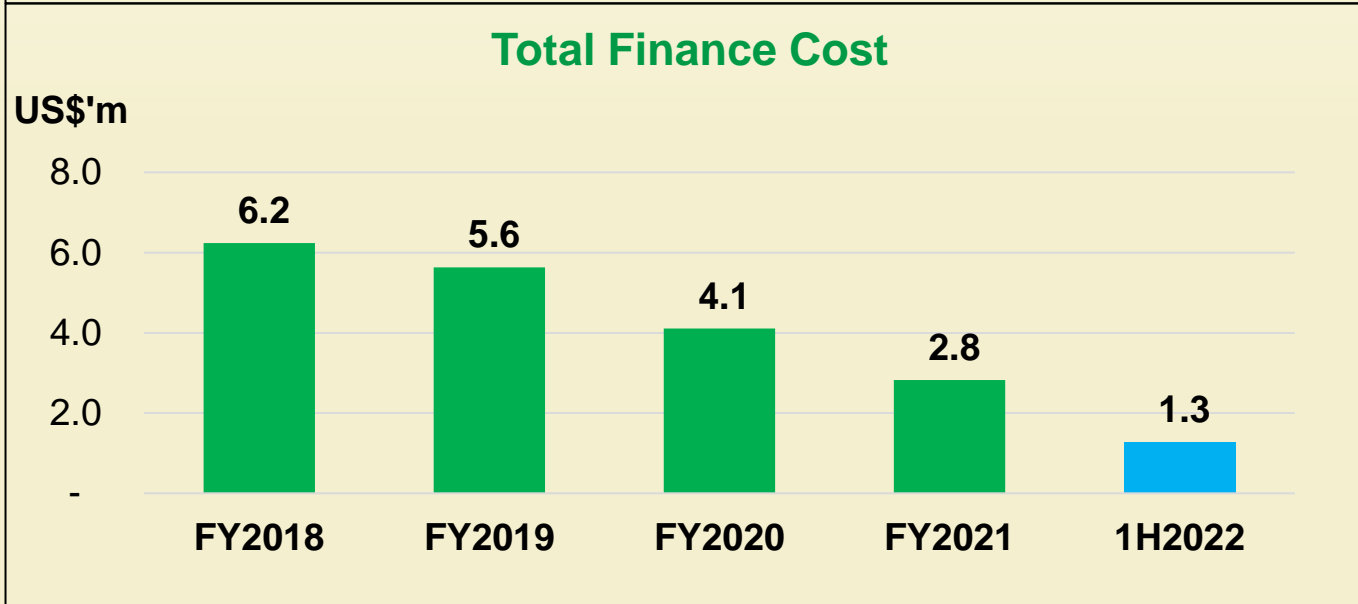
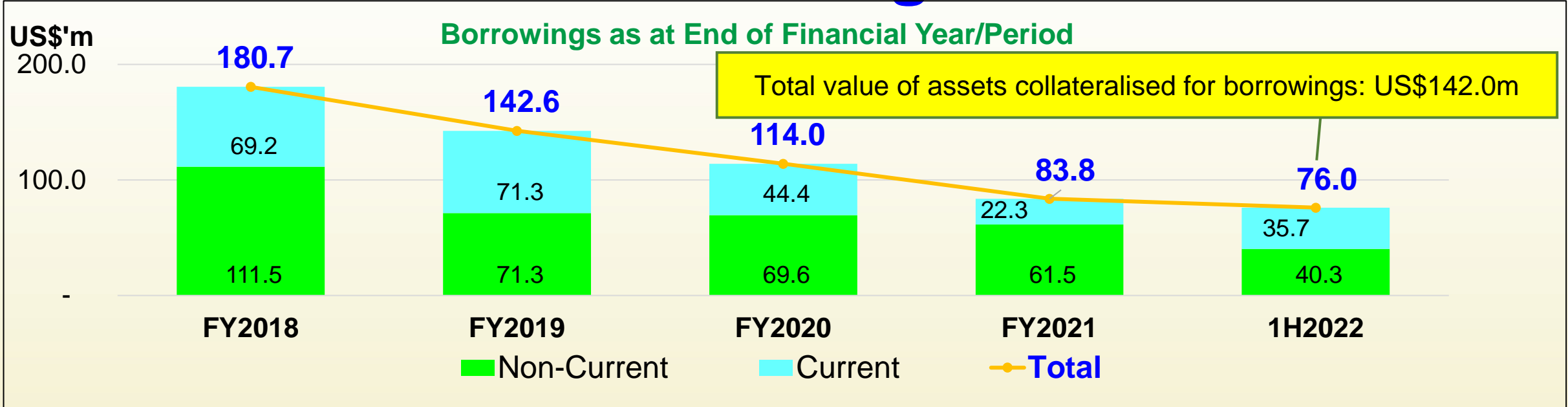
The Group's total cash increased in 1H2022 due to good performance. Approximately US\$3.7 million or around 8% of cash as at 30 June 2022 will be paid out as interim dividend in September 2022.

## Operating Cashflows



Operating cashflows of the Group had increase to a level higher than that before the pandemic.

# Borrowings



Total borrowings reduced mainly due to scheduled repayment of existing borrowings.

With a reduction in borrowings, total finance costs of the Group reduced as well. Depending on the rate of increase of interest rates, the Group may prepay portions of borrowings due for refinancing in the coming year to reduce impact of rising interest rates on the Group's performance.

# Borrowings vis-à-vis Cash

| As at 30 Jun 2022<br>Borrowings<br>Collateralised By: | Current<br>Borrowings<br>USD'm | Non-Current<br>Borrowings<br>USD'm | Total<br>Borrowings<br>USD'm | Book Values of<br>Assets Collateralised<br>USD'm |
|---|--------------------------------|------------------------------------|------------------------------|--|
| Ship assets   | 32.5                           | 32.3                               | 64.8                         | 131.0  |
| Property assets                                       | 0.2                            | 8.0                                | 8.2                          | 11.0   |
| No collateral   | 3.0                            | -                                  | 3.0                          | -  |
| <b>Total</b>  | <b>35.7</b>                    | <b>40.3</b>                        | <b>76.0</b>                  | <b>142.0</b>                                     |

|  | <u>USD'm</u> |   |
|--|--------------|---|
| <b>Total Secured Borrowings</b>                  | <b>73.0</b>  | Borrowings are 51.4% of book value of total assets collateralised |
| <b>Total Book Value of Assets Collateralised</b> | <b>142.0</b> |   |
| <b>Total Cash</b>                                | <b>45.0</b>  |   |
| <b>Total Operating Cash Flows</b>                | <b>21.2</b>  |   |

- As at 30 June 2022, out of the Group's total borrowings of US\$76.0 million, US\$73.0 million are secured by assets with book values of US\$142.0 million.
- Only US\$3.0 million of the borrowings was unsecured, which the Group had repaid upon maturity in July 2022.
- On the other hand, the Group has US\$45.0 million cash on hand and generated operating cash flows of US\$21.2 million for 1H2022.
- Hence, notwithstanding that the Group has US\$35.7 million borrowings due less than a year, the Group's assets are able to meet the borrowing repayment obligations.

# 1H2022 Business Update



# Group Segment P&L

Both Shipping and Property segments' 1H2022 net profit increased by >50% from 1H2021's net profit.

| (US\$'000)  |                     | 1H2022  | 1H2021  | % Change |
|---|---------------------|---------|---------|----------|
| <b>Shipping</b>   | Revenue             | 36,608  | 24,343  | 50%      |
|   | Net Profit / (Loss) | 19,109  | 8,967   | 113%     |
| <b>Property</b>   | Revenue             | 12,224  | 7,360   | 66%      |
|   | Net Profit / (Loss) | 1,323   | 870     | 52%      |
| <b>Headquarters</b><br><i>Headquarters' shared corporate services</i> | Revenue             | 90      | 28      | N/M      |
|   | Net Profit / (Loss) | (3,955) | (2,804) | 41%      |
| <b>Group Total</b>  | Revenue             | 48,860  | 31,661  | 54%      |
|   | Net Profit / (Loss) | 16,477  | 7,033   | 134%     |


# P&L of Shipping Segment

Shipping business segment, led by Ship Owning and Chartering sub-segment, recorded total revenue of US\$36.6m and a profit of US\$19.1m.

| (US\$'000)  |                     | 1H2022 | 1H2021 | % Change |
|---|---------------------|--------|--------|----------|
| <b>Shipping</b>   | Revenue             | 36,608 | 24,343 | 50%      |
|   | Net Profit / (Loss) | 19,109 | 8,967  | 113%     |
| <b>Ship Owning and Chartering</b><br><i>Ship Owning/ Leasing &amp; Chartering</i>   | Revenue             | 34,615 | 21,883 | 58%      |
|   | Net Profit / (Loss) | 17,742 | 6,331  | 180%     |
| <b>Maritime Asset Management</b><br>• <i>Investment and Asset Management of Ships</i><br>• <i>Ship Finance Arrangement</i>  | Revenue             | 1,627  | 1,936  | (16%)    |
|   | Net Profit / (Loss) | 866    | 2,315  | (63%)    |
| <b>Maritime Services</b><br>• <i>Commercial / Technical Management of Ships</i><br>• <i>Ship Related Brokerage Services</i> | Revenue             | 1,294  | 1,112  | 16%      |
|   | Net Profit / (Loss) | 505    | 341    | 48%      |



# Ship Owning and Chartering

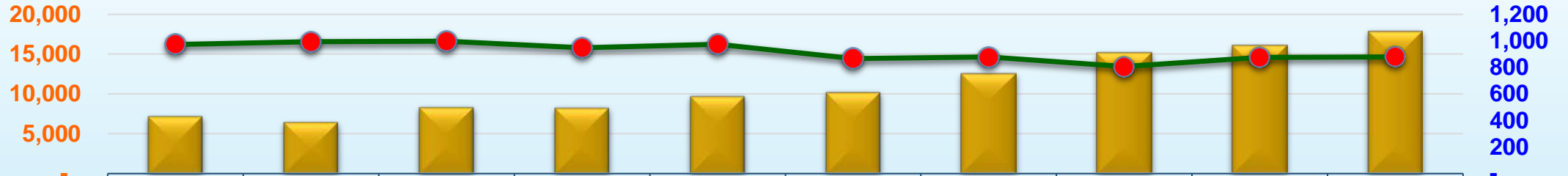
| (US\$'000)                   | 1H2022        | 1H2021   | % Change | Remarks   |
|------------------------------|---------------|--|----------|---|
| <b>Turnover</b>              | 34,615        | 21,883   | 58%      |   |
| <b>Charter Income</b>        | 34,036        | 19,998   | 70%      | Charter income increased by 70% due to strong shipping market.  |
| <b>Fee Income</b>            | 458           | 322  | 42%      |   |
| <b>Investment Returns</b>    | -             | 527  | (100%)   | Investment returns in 1H2021 was mainly due to sale of listed shipping shares that were completely sold in 2021.                  |
| <b>Interest Income</b>       | 13            | 1  | N/M      |   |
| <b>Other Income</b>          | 108           | 1,035  | (90%)    | Other income for 1H2021 mainly due to miscellaneous ship related receipts including insurance claims which were absent in 1H2022. |
| <b>Expenses</b>              | (15,631)      | (13,920)   | 12%      | Total expenses increase mainly due to increase in ship-related expenses including crew expenses.                                  |
| <b>Profit from Operation</b> | 18,984        | 7,963  | 138%     |   |
| <b>Finance costs</b>         | (1,222)       | (1,632)  | (25%)    | Finance costs reduced due to decrease in ship related borrowings.   |
| <b>Profit before Tax</b>     | 17,762        | 6,331  | 181%     |   |
| <b>Profit after Tax</b>      | <b>17,742</b> |  <b>6,331</b> | 180%     | US\$17.7 million profit recorded, averaging around close to US\$3.0 million per month.  |

# Charter Income of Wholly Owned Ships

Total Charter Income (US\$'000)

Total Charter Income and No. of Operating Days for Each Quarter

No. of Operating Days

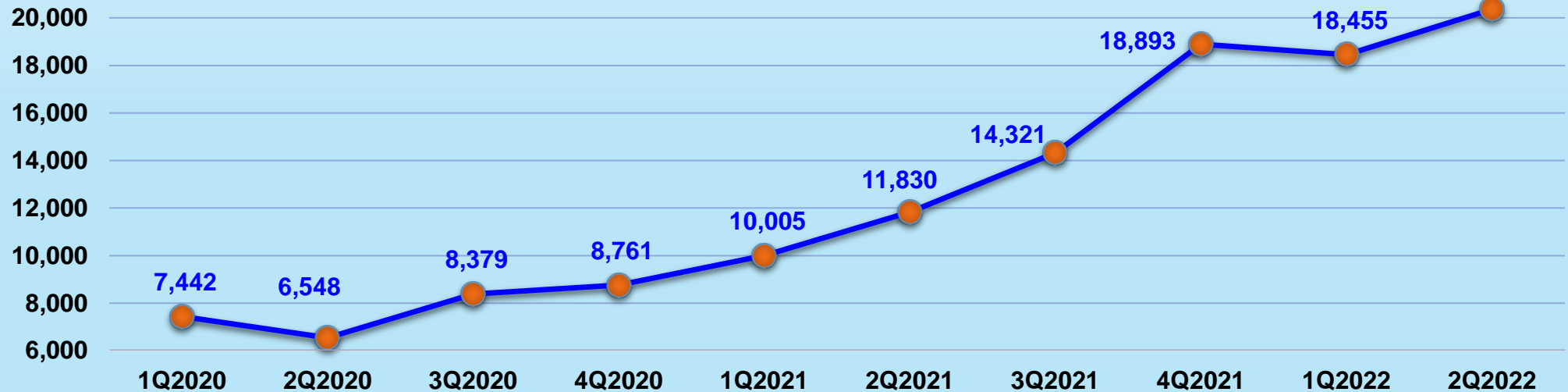


Charter Income (US\$'000)  
No. of operating days

|                           |       |       |       |       |       |        |        |        |        |        |
|---------------------------|-------|-------|-------|-------|-------|--------|--------|--------|--------|--------|
| Charter Income (US\$'000) | 7,241 | 6,503 | 8,357 | 8,296 | 9,750 | 10,248 | 12,577 | 15,230 | 16,141 | 17,895 |
| No. of operating days     | 973   | 993   | 997   | 947   | 974   | 866    | 878    | 806    | 875    | 879    |

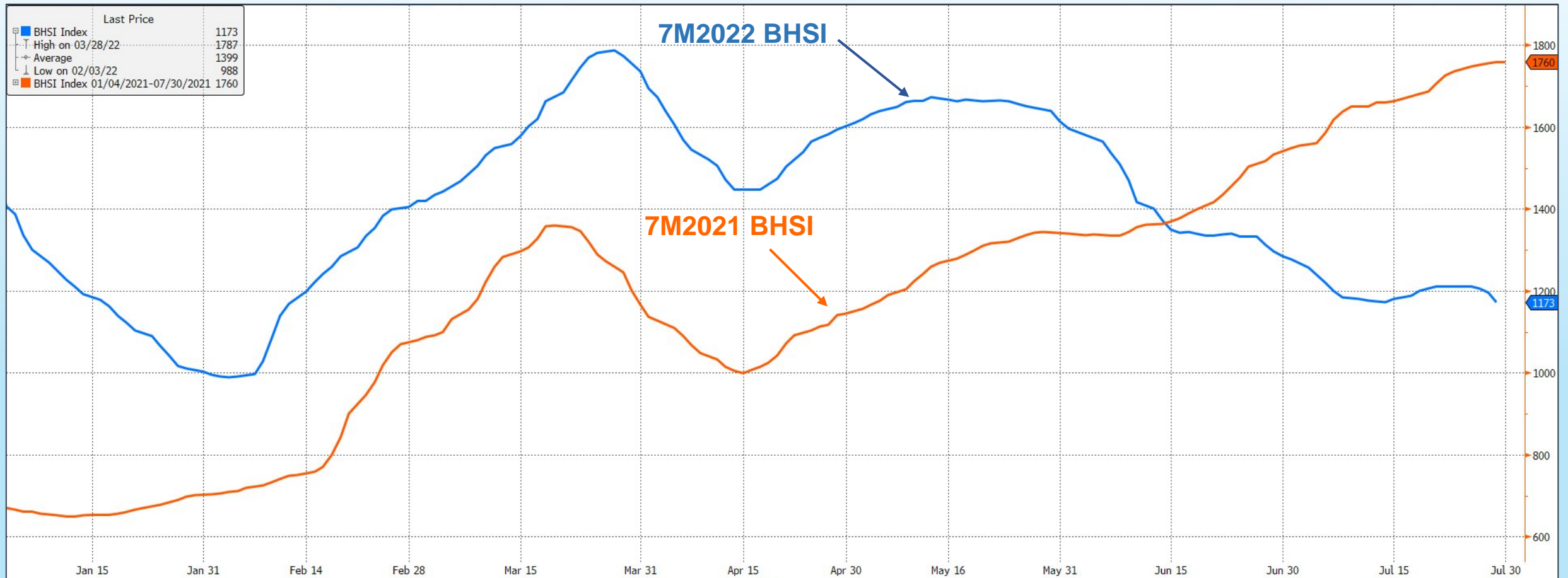
Average Charter Hire Rate Per Day For Each Quarter

US\$/ day



# Baltic Handysize Index

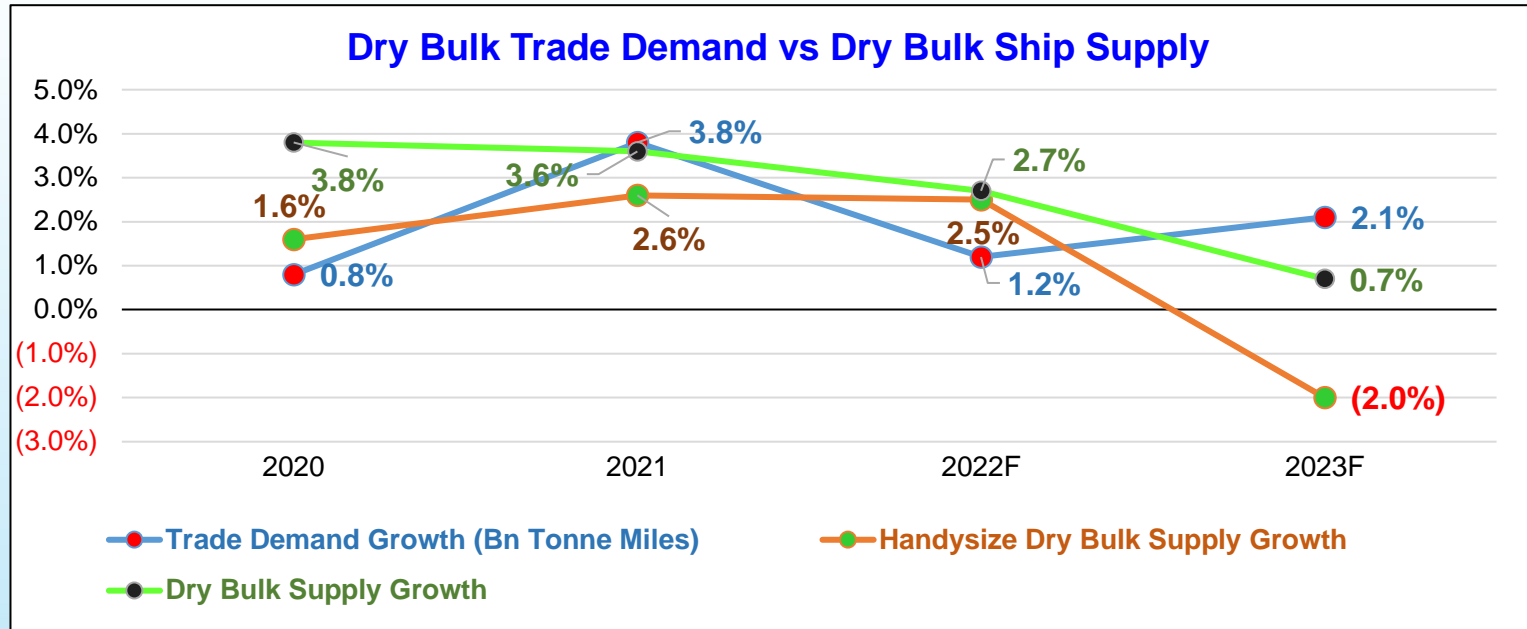
The Baltic Handysize Index (“BHSI”) for 2022 was stronger than that in 2021 until mid June. While BHSI is in decline since May 2022 amidst the macroeconomics headwinds, dry bulk earnings are still above historical average. Market players are cautiously optimistic on the short-term outlook of dry bulk market.



Source: Bloomberg

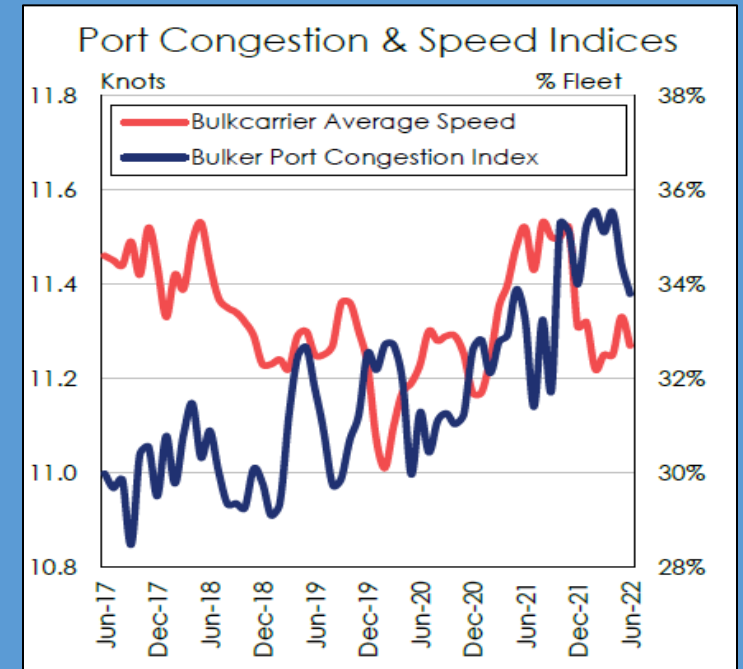
Uni-Asia Group Limited

# Seaborne Dry Bulk Trade Supply/Demand



According to Clarksons Research Dry Bulk Trade Outlook (“DBTO”) July 2022 edition, demand growth projection for seaborne dry bulk tonne-mile is around 1.2% in 2022 and 2.1% in 2023. Partly due to the softer Chinese iron ore import in 1H2022, the demand growth projection for 2022 has reduced from previous projection.

Total dry bulk ship supply is projected to grow by 2.7% in 2022 and 0.7% in 2023. However for handysize dry bulk ships, the supply is projected to grow by a slower rate of 2.5% in 2022 and negative 2.0% in 2023 compared to total dry bulk ship supply.



Meanwhile, port congestion continues to provide significant market support. According to Clarksons Research's bulkcarrier port congestion index, while an average of around 34% of fleet capacity are 'at port' in June, down around 2% from February 2022's high, the figures are still around 4% above pre-Covid (2016-19) average levels.

# Wholly Owned Dry Bulk Portfolio

4 of the Group's 10 wholly-owned dry bulk carriers are scheduled for dry-docking in 2H2022, with a total of around 110 off-hire days being budgeted.

|    | Name of Ship         | Capacity   | Type   | Year of Built | Shipyard       |
|----|----------------------|------------|--------|---------------|----------------|
| 1  | M/V Uni Challenge    | 29,078 DWT | Bulker | 2012          | Y-Nakanishi    |
| 2  | M/V Uni Wealth       | 29,256 DWT | Bulker | 2009          | Y-Nakanishi    |
| 3  | M/V Uni Auc One      | 28,709 DWT | Bulker | 2007          | Shin-Kurushima |
| 4  | M/V Victoria Harbour | 29,100 DWT | Bulker | 2011          | Y-Nakanishi    |
| 5  | M/V Clearwater Bay   | 29,118 DWT | Bulker | 2012          | Y-Nakanishi    |
| 6  | M/V ANSAC Pride      | 37,094 DWT | Bulker | 2013          | Onomichi       |
| 7  | M/V Island Bay       | 37,649 DWT | Bulker | 2014          | Imabari        |
| 8  | M/V Inspiration Lake | 37,706 DWT | Bulker | 2015          | Imabari        |
| 9  | M/V Glengyle         | 37,679 DWT | Bulker | 2015          | Imabari        |
| 10 | M/V Uni Bulker       | 37,700 DWT | Bulker | 2016          | Imabari        |

# Maritime Asset Management

| (US\$'000)                   | 1H2022     | 1H2021       | % Change     | Remarks  |
|------------------------------|------------|--------------|--------------|--|
| <b>Turnover</b>              | 1,627      | 1,936        | (16%)        |  |
| <b>Fee Income</b>            | 1,459      | 706          | 107%         | Increase of fee income due to arrangement deal closed in 1H2022  |
| <b>Investment Returns</b>    | 102        | 1,066        | (90%)        | 1H2021 gain due to containership disposal. No significant investment returns recognised in 1H2022  |
| <b>Interest Income</b>       | 66         | 164          | (60%)        |  |
| <b>Expenses</b>              | (761)      | 400          | N/M          | 1H2021 expense include reversal of impairment which was absent in 1H2022   |
| <b>Profit from Operation</b> | 866        | 2,336        | (63%)        |  |
| <b>Finance costs</b>         | -          | (21)         | (100%)       |  |
| <b>Profit before Tax</b>     | 866        | 2,315        | (63%)        |  |
| <b>Profit after Tax</b>      | <b>866</b> | <b>2,315</b> | <b>(63%)</b> | MAM business segment achieved a profit of US\$0.9 million for 1H2022 due to arrangement deal transaction, and despite lack of assets disposal. |

# Joint-investment Dry Bulk Portfolio

|   | Name of Joint Investment Company | Ownership Percentage | Type   | Capacity   | Year of Built | Shipyard  |
|---|----------------------------------|----------------------|--------|------------|---------------|-----------|
| 1 | Matin Shipping Ltd.              | 49%                  | Bulker | 38,278 DWT | 2011          | Imabari   |
| 2 | Olive Bulkship S.A.              | 18%                  | Bulker | 57,836 DWT | 2015          | Tsuneishi |
| 3 | Polaris Bulkship S.A.            | 18%                  | Bulker | 57,836 DWT | 2015          | Tsuneishi |
| 4 | Quest Bulkship S.A.              | 18%                  | Bulker | 37,700 DWT | 2016          | Imabari   |
| 5 | Stella Bulkship S.A.             | 18%                  | Bulker | 37,700 DWT | 2018          | Imabari   |
| 6 | Tiara Bulkship S.A.              | 18%                  | Bulker | 37,700 DWT | 2020          | Imabari   |
| 7 | Unicorn Bulkship S.A.            | 18%                  | Bulker | 36,300 DWT | 2018          | Oshima    |
| 8 | Victoria Bulkship S.A.           | 18%                  | Bulker | 36,300 DWT | 2018          | Oshima    |

# Maritime Services

The Group's Maritime Services arm includes the following subsidiaries:

- Uni Ships and Management Limited
- Wealth Ocean Ship Management (Shanghai) Co., Ltd

Services provided include commercial / technical management of ships and ship related brokerage services for chartering as well as sale and purchase of ships.

| (US\$'000)               | 1H2022     | 1H2021     | % Change | Remarks   |
|--------------------------|------------|------------|----------|---|
| <b>Turnover</b>          | 1,294      | 1,112      | 16%      |   |
| <b>Fee Income</b>        | 1,290      | 1,109      | 16%      | Charter brokerage fee income increased due to increase in charter rates |
| <b>Interest Income</b>   | 3          | 2          | 50%      |   |
| <b>Other Income</b>      | 1          | 1          | -        |   |
| <b>Expenses</b>          | (741)      | (713)      | 4%       |   |
| <b>Profit before Tax</b> | 553        | 399        | 39%      |   |
| <b>Profit after Tax</b>  | <b>505</b> | <b>341</b> | 48%      | Profit increased by 48% from 1H2021                                     |





# P&L of Property Segment


Property business segment, led by Property Investment (in-Japan) sub-segment, recorded total profit of US\$1.3m.

| (US\$'000)   |                     | 1H2022 | 1H2021 | % Change |
|--|---------------------|--------|--------|----------|
| <b>Property</b>  | Revenue             | 12,224 | 7,360  | 66%      |
|  | Net Profit / (Loss) | 1,323  | 870    | 52%      |
| <b>Property Investment (ex-Japan)</b><br><i>Investment/Asset Management of Properties ex-Japan</i> | Revenue             | 133    | 142    | (6%)     |
|  | Net Profit / (Loss) | (366)  | 50     | N/M      |
| <b>Property Investment (in-Japan)</b><br><i>Investment/Asset Management of Properties in Japan</i> | Revenue             | 12,091 | 7,218  | 68%      |
|  | Net Profit / (Loss) | 1,689  | 820    | 106%     |

# Property Investment (ex-Japan)

| (US\$'000)                           | 1H2022 | 1H2021 | % Change | Remarks   |
|--------------------------------------|--------|--------|----------|---|
| <b>Turnover</b>                      | 133    | 142    | (6%)     |   |
| <b>Fee Income</b>                    | 242    | 220    | 10%      | Fee income, comprising mainly administration fee income, remained fairly stable.    |
| <b>Investment Returns</b>            | (117)  | (95)   | 23%      | No significant investment returns recorded for 1H2022.                              |
| <b>Interest Income</b>               | 6      | 10     | (40%)    |   |
| <b>Other Income</b>                  | 2      | 7      | (71%)    |   |
| <b>Expenses</b>                      | (499)  | (92)   | N/M      |   |
| <b>Profit/ (Loss) from Operation</b> | (366)  | 50     | N/M      |   |
| <b>Finance costs</b>                 | -      | -      | -        |   |
| <b>Profit/ (Loss) before Tax</b>     | (366)  | 50     | N/M      |   |
| <b>Profit/ (Loss) after Tax</b>      | (366)  | 50     | N/M      | A loss of US\$0.4 m was recorded for 1H2022 as the HK property market remains slow. |

# Hong Kong Properties




**8**

**GCC**  
Global Convention Centre  
環球會議廣場二期

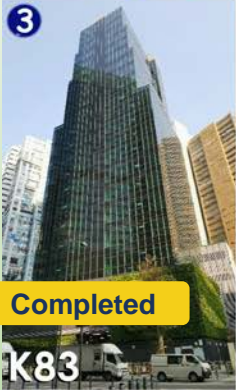
CSW918

## LOCATIONS

# 8HK Projects




MAP - Hong Kong



**3**

**K83**


Completed



**4**

**T18**

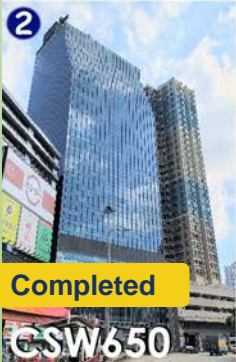
Completed



**5**

**T73**

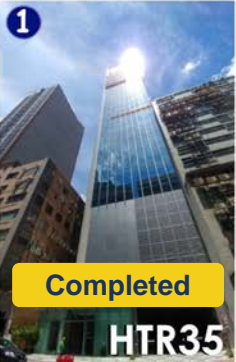
Completed



**2**

**CSW650**


Completed



**1**


**HTR35**

Completed



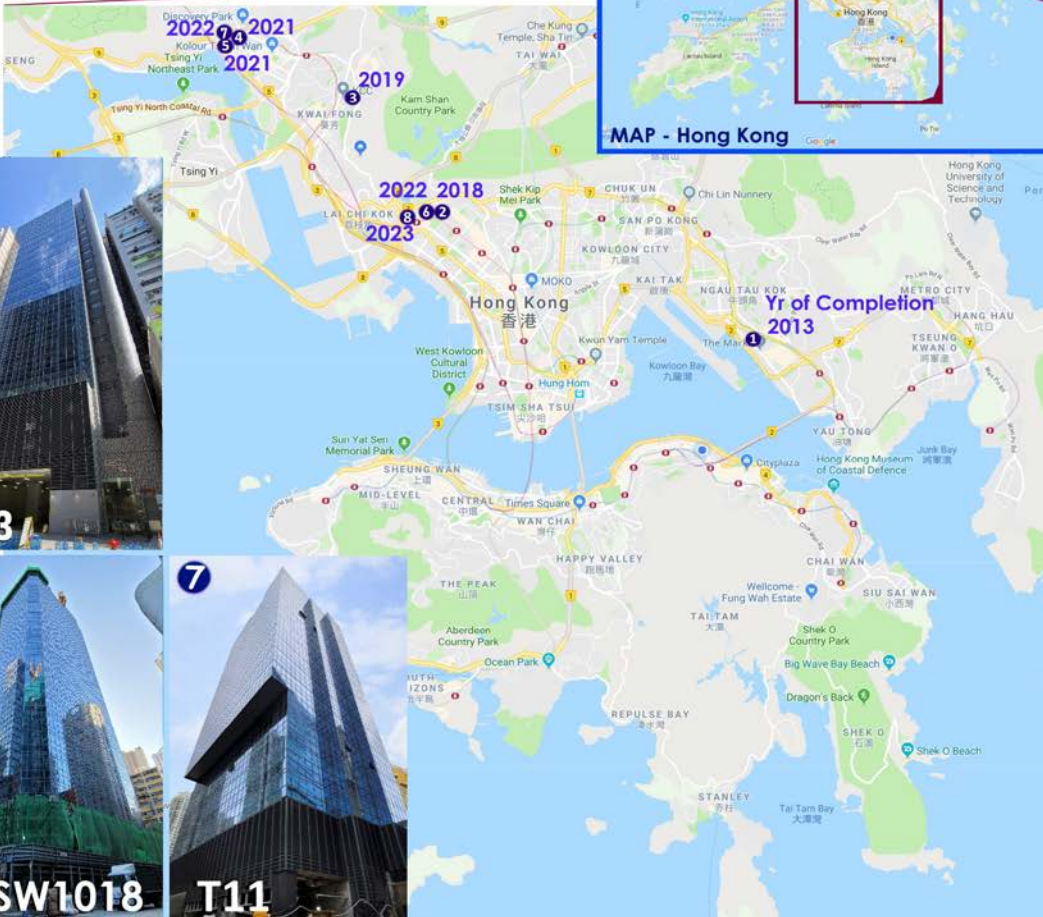
**6**

**CSW1018**



**7**

**T11**



Yr of Completion 2013

2023, 2022, 2018, 2021, 2019

The Group has invested in 8 Hong Kong property projects to date. The first 3 projects had been completed and contributed good returns to the Group in the past.

While the commercial/industrial property market in Hong Kong may be slow currently due to the COVID-19 pandemic, Hong Kong remains a key financial hub in Asia, and market players are generally optimistic about Hong Kong's property in the mid to long term.

# Updates on Hong Kong Property Projects

## 4<sup>th</sup> HK Property Project – T18

|                        |  |
|------------------------|--|
| <b>Investment:</b>     | HKD26.5 million or around USD3.4 million (2.5% effective ownership)  |
| <b>Location:</b>       | 18 - 20 Tai Chung Road, Tsuen Wan, Hong Kong   |
| <b>Project:</b>        | Office building  |
| <b>Current status:</b> | Construction has been completed and the building is ready for occupation. Ground floor shops were all sold and presale of office units are underway. |

## 5<sup>th</sup> HK Property Project – T73

|                        |   |
|------------------------|---|
| <b>Investment:</b>     | HKD33.8 million or around USD4.3 million (7.5% effective ownership)                                     |
| <b>Location:</b>       | 71 – 75 Chai Wan Kok Street, Tsuen Wan, Hong Kong   |
| <b>Project:</b>        | Industrial building   |
| <b>Current status:</b> | Final approval for occupation has been obtained. Office units in the project are on sale in the market. |



**T18**



**T73**

Both projects have been completed and are currently in the market for strata-title sales. The market is being closely monitored so as to realise the best returns from these projects.

# Updates on Hong Kong Property Projects

## 6<sup>th</sup> HK Property Project – CSW1018

|                        |   |
|------------------------|---|
| <b>Investment:</b>     | HKD35.2 million or around USD4.5 million (3.825% effective ownership)   |
| <b>Location:</b>       | 1016 – 1018 Tai Nam West Street, Kowloon, Hong Kong   |
| <b>Project:</b>        | Industrial office building to be completed by 2022  |
| <b>Current status:</b> | The project has completed its development and obtained an OP certificate in May 2022. 1/3 of the building's GFA has been sold and this completed office is gradually attracting interest from the market. |



**CSW1018**

## 7<sup>th</sup> HK Property Project – T11

|                        |   |
|------------------------|---|
| <b>Investment:</b>     | HKD53.75 million or around USD6.85 million (8.27% effective ownership)  |
| <b>Location:</b>       | 11 – 15 Chai Wan Kok Street, Tsuen Wan, Hong Kong   |
| <b>Project:</b>        | Office building to be completed in 2Q2022   |
| <b>Current status:</b> | Development of the property is almost completed and the final stage of approval is underway. The shop and a unit have been committed by investors and the official sale may be launched soon. |



**T11**

# Tsuen Wan Projects (Aerial View)



# Updates on Hong Kong Property Projects

| 8 <sup>th</sup> HK Property Project – CSW918 |   |
|--|---|
| <b>Investment:</b>                           | HKD33.0 million or around USD4.23 million (3.0% effective ownership)  |
| <b>Location:</b>                             | 916 – 926 Cheung Sha Wan Road, Hong Kong  |
| <b>Project:</b>                              | Two phases of an industrial office building complex to be completed by 2023   |
| <b>Current status:</b>                       | The development has recently completed its foundation construction and will be entering the superstructure construction stage soon (Sep 2022). The development is on schedule and is targeted to complete in Jun 2023. The location of this project is good and some investors have ear-marked certain floors for purchasing. |



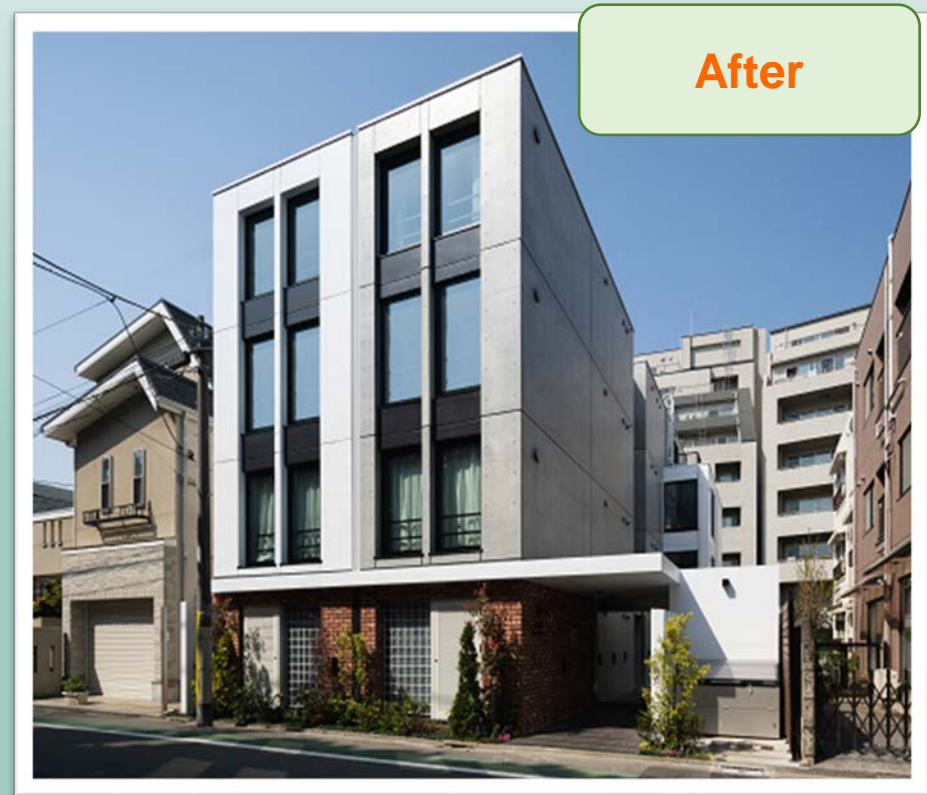
# Property Investment (in-Japan)

| (US\$'000)                                  | 1H2022  | 1H2021  | % Change | Remarks   |
|---|---------|---------|----------|---|
| <b>Turnover</b>                             | 12,091  | 7,218   | 68%      |   |
| <b>Fee Income</b>                           | 1,717   | 1,115   | 54%      | Increase in fee income due to<br>(i) increase in arrangement fees relating to property assets deals closed;<br>(ii) increase in asset management fees with increase in assets under management;<br>(iii) increase in incentive fees with assets managed meeting targets; and<br>(iv) increase in brokerage commission with new property related brokerage deals closed. |
| <b>Investment Returns</b>                   | 1,104   | 1,007   | 10%      |   |
| <b>Sale of properties under development</b> | 9,222   | 5,091   | 81%      | Due to sale of 2 properties under development in 1H2022 as opposed to 1 in 1H2021.  |
| <b>Other Income</b>                         | 48      | 5       | N/M      |   |
| <b>Expenses</b>                             | (9,254) | (6,043) | 53%      | Increase due mainly to costs of 2 properties under development sold totalling US\$7.5m in 1H2022 instead of cost of 1 property under development sold of US\$4.5m in 1H2021.  |
| <b>Profit/ (Loss) from Operation</b>        | 2,837   | 1,175   | 141%     |   |
| <b>Finance costs/ TK Allocation</b>         | (890)   | (182)   | N/M      | Increase due to allocation of TK profits of property under development sold to external TK investors.   |
| <b>Profit/ (Loss) before Tax</b>            | 1,947   | 993     | 96%      |   |
| <b>Profit/ (Loss) after Tax</b>             | 1,689   | 820     | 106%     | Due to the above factors, profit of Property Investment in Japan increased by 106% from US\$0.8m in 1H2021 to US\$1.7m in 1H2022.   |



# ALERO Projects

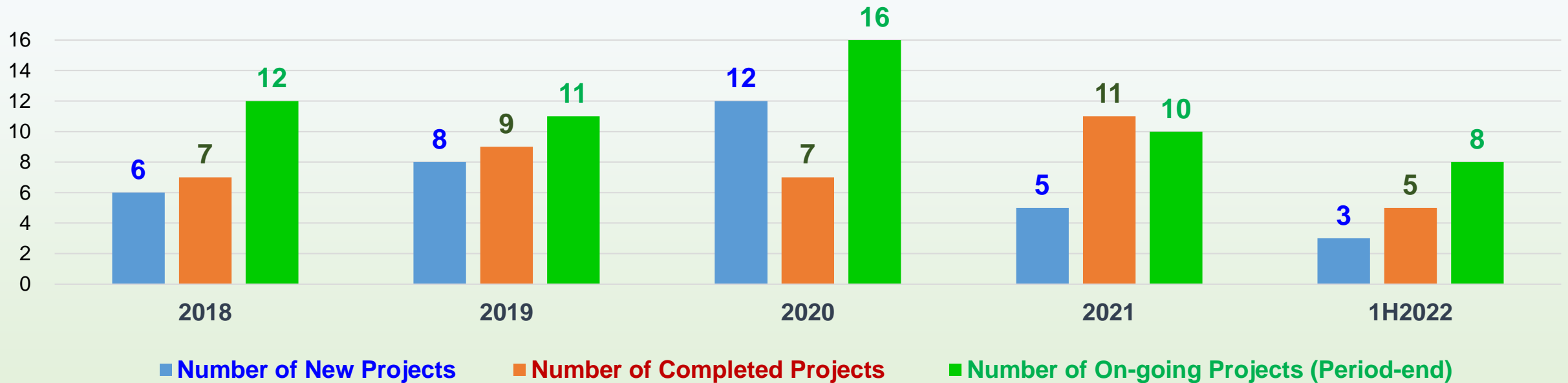
- The Group invests in and develops small residential property projects in Tokyo, named “ALERO” Series.
- The Group purchases land and develops into 4 - 5 storey buildings with 10 - 30 units of studio or maisonette type flats.
- The completed projects are typically sold en bloc.



# ALERO Projects

The Group has very stringent selection criteria in selecting new ALERO projects, and will not compromise internal assessment requirements to chase after new projects. It is due to the Group's cautious approach that every ALERO project that the Group invested in had been profitable since the Group started the ALERO series in 2011.

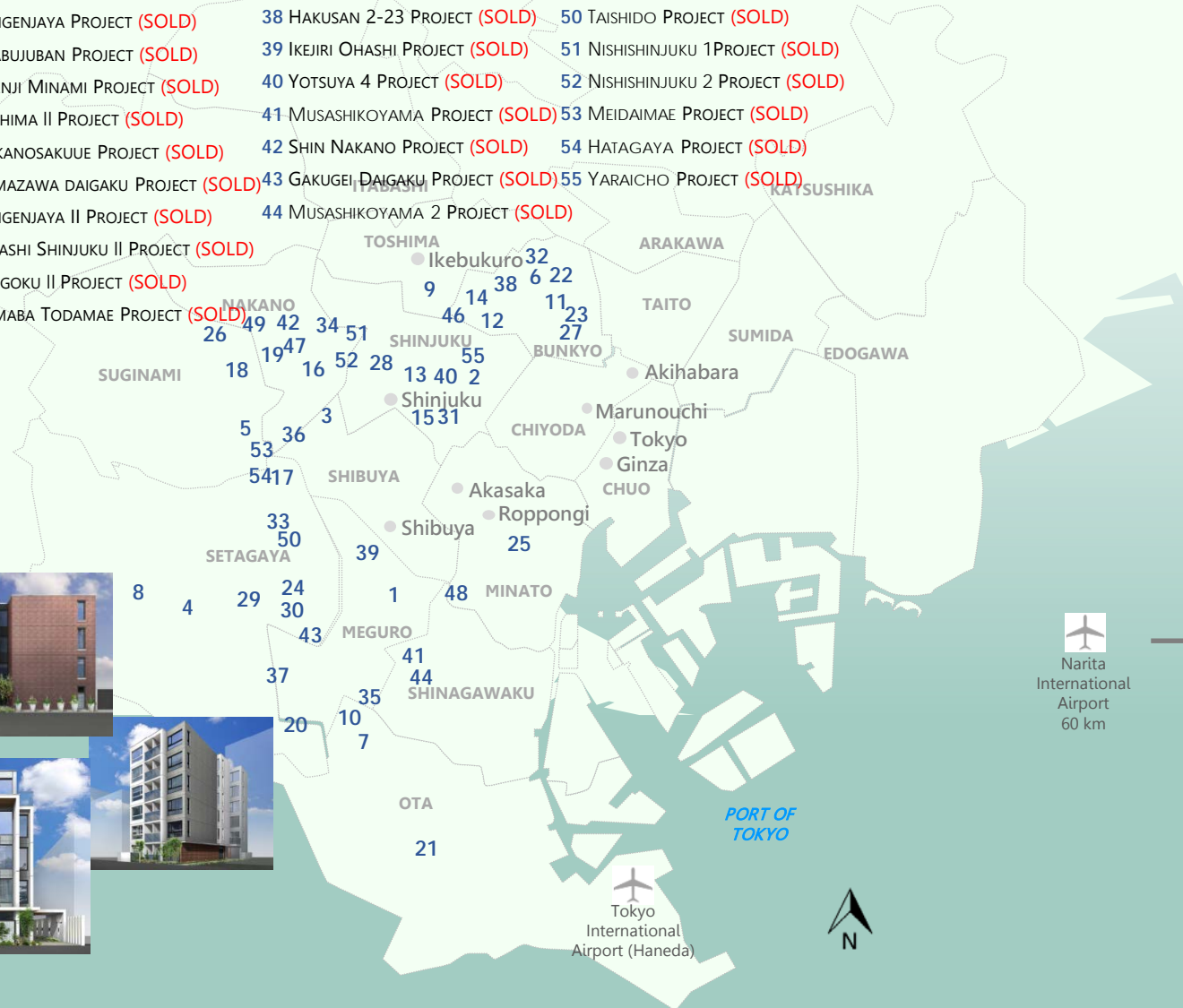
**No. of ALERO Projects  
(including Construction Management Projects)**



Note: Ongoing projects exclude the 2 leasing projects – Takadanobaba project and Takabanobaba 1 chome project.

## SMALL RESIDENTIAL PROJECTS IN TOKYO, JAPAN (SOLD PROJECTS)

- |                                    |                                       |                                   |                                    |
|------------------------------------|---------------------------------------|-----------------------------------|------------------------------------|
| 1 SHIMOMEGURO PROJECT (SOLD)       | 20 OKUSAWA PROJECT (SOLD)             | 34 TAKADANOBABA II PROJECT (SOLD) | 46 TAKADA PROJECT (SOLD)           |
| 2 AKEBONOBASHI PROJECT (SOLD)      | 21 NISHI KAMATA PROJECT (SOLD)        | 35 SENKOKU PROJECT (SOLD)         | 47 NAKANO SHINBASHI PROJECT (SOLD) |
| 3 HATAGAYA PROJECT (SOLD)          | 22 HAKUSAN III PROJECT (SOLD)         | 36 SASAZUKA II PROJECT (SOLD)     | 48 SHIROKANE PROJECT (SOLD)        |
| 4 SAKURA-SHIMMACHI PROJECT (SOLD)  | 23 YUSHIMA I PROJECT (SOLD)           | 37 NAKANE PROJECT (SOLD)          | 49 NAKANO 5 PROJECT (SOLD)         |
| 5 HONANCHO PROJECT (SOLD)          | 24 SANGENJAYA PROJECT (SOLD)          | 38 HAKUSAN 2-23 PROJECT (SOLD)    | 50 TAISHIDO PROJECT (SOLD)         |
| 6 SENGOKU PROJECT (SOLD)           | 25 AZABUJUBAN PROJECT (SOLD)          | 39 IKEJIRI OHASHI PROJECT (SOLD)  | 51 NISHISHINJUKU 1 PROJECT (SOLD)  |
| 7 OOKAYAMA PROJECT (SOLD)          | 26 KOENJI MINAMI PROJECT (SOLD)       | 40 YOTSUYA 4 PROJECT (SOLD)       | 52 NISHISHINJUKU 2 PROJECT (SOLD)  |
| 8 CHITOSEFUNABASHI PROJECT (SOLD)  | 27 YUSHIMA II PROJECT (SOLD)          | 41 MUSASHIKOYAMA PROJECT (SOLD)   | 53 MEIDAIMAE PROJECT (SOLD)        |
| 9 MEIJO PROJECT (SOLD)             | 28 NAKANOSAKUUE PROJECT (SOLD)        | 42 SHIN NAKANO PROJECT (SOLD)     | 54 HATAGAYA PROJECT (SOLD)         |
| 10 OOKAYAMA3 PROJECT (SOLD)        | 29 KOMAZAWA DAIGAKU PROJECT (SOLD)    | 43 GAKUGEI DAIGAKU PROJECT (SOLD) | 55 YARAICHO PROJECT (SOLD)         |
| 11 HAKUSAN2 PROJECT (SOLD)         | 30 SANGENJAYA II PROJECT (SOLD)       | 44 MUSASHIKOYAMA 2 PROJECT (SOLD) |                                    |
| 12 EDOGAWABASHI PROJECT (SOLD)     | 31 HIGASHI SHINJUKU II PROJECT (SOLD) |                                   |                                    |
| 13 NISHI WASEDA PROJECT (SOLD)     | 32 SENGOKU II PROJECT (SOLD)          |                                   |                                    |
| 14 OTOWA PROJECT (SOLD)            | 33 KOMABA TODAMAE PROJECT (SOLD)      |                                   |                                    |
| 15 HIGASHI SHINJUKU PROJECT (SOLD) |                                       |                                   |                                    |
| 16 NAKANO SAKAUE PROJECT (SOLD)    |                                       |                                   |                                    |
| 17 SASAZUKA PROJECT (SOLD)         |                                       |                                   |                                    |
| 18 HIGASHI KOENJI PROJECT (SOLD)   |                                       |                                   |                                    |
| 19 NAKANO 3-CHOME PROJECT (SOLD)   |                                       |                                   |                                    |



# Small Residential Projects in Tokyo, Japan (Sold Projects)



# SMALL RESIDENTIAL PROJECTS IN TOKYO, JAPAN (PROJECTS UNDER CONSTRUCTION/PLANNING) As At 30 JUNE 2022 (EXCLUDING COMMERCIAL MANAGEMENT PROJECT)

## Pending construction completion

- 1 KAGACHO PROJECT  
scheduled for completion in Aug 2022
- 2 HOUNANCHO PROJECT  
scheduled for completion in Oct 2022
- 3 SHIMOOCHIAI PROJECT  
scheduled for completion in Feb 2023
- 4 OKUBO PROJECT  
scheduled for completion in Aug 2023
- 5 KOMAZAWA DAIGAKU PROJECT  
scheduled for completion in Aug 2023
- 6 DENENCHOHU PROJECT  
scheduled for completion in Jun 2023

## Pending sales completion

## Projects under lease

- 1 TAKDANOBABA PROJECT (LEASING PROJECT)
- 2 TAKDANOBABA 1 CHOME PROJECT (LEASING PROJECT)
- 3 Hanegi PROJECT (UNDER CONSTRUCTION)
- 4 TAKDANOBABA 5 PROJECT (UNDER PLANNING)



# Small Residential Projects in Tokyo, Japan (Projects under Construction/ Leasing/ Pending Sales Completion)



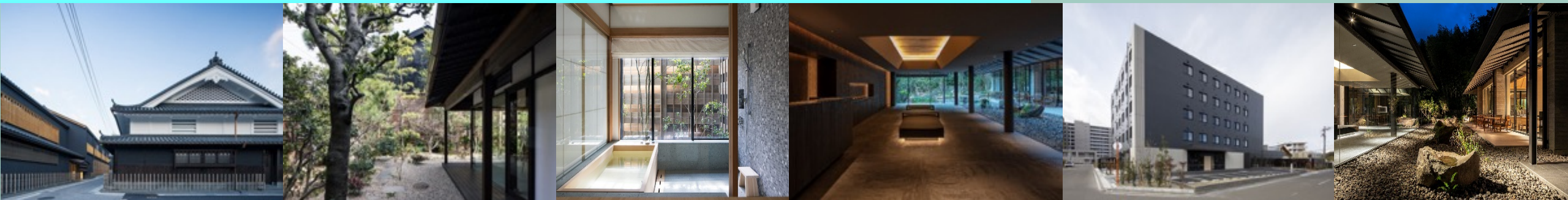
# UACJ Assets Under Management

JPY'billion

UACJ Asset Management AUM by Segment



The Group's property assets under management by subsidiary Uni-Asia Capital (Japan) Ltd ("UACJ") had reached **JPY33.4 billion** as at end of 1H2022. As shown on the chart on the left, such assets include Hotel/Hostel/Resort property assets (JPY12.3 billion), Residential property assets (JPY5.5 billion), as well as Healthcare property assets (JPY15.7 billion). The different asset classes demonstrated the depth and scope of UACJ's asset management capabilities. The Group will continue to build on its reputation to increase property assets under management in Japan to increase asset management fee income.





**UNI-ASIA  
GROUP LIMITED**

Registration No. 201701284Z  
Incorporated in the Republic of Singapore

**Thank You!**

