

**FOR IMMEDIATE RELEASE**

## **Wong Fong Industries expands range of waste management solutions through collaboration with two European brands**

**SINGAPORE, 19 June 2017 – Wong Fong Industries Limited** (黄芳工业有限公司) (“**Wong Fong Industries**” or the “**Company**” and together with its subsidiaries, the “**Group**”), one of Singapore’s leading providers of land transport engineering solutions and systems, has entered into collaboration with two European principals, Bucher Industries AG and Europress Group Oy, which will add two established names, *Bucher* and *Europress*, to its stable of brands. Through the collaboration, the Group will supply a wider range of waste management products and solutions in Singapore and Myanmar, allowing it to cater to requirements for new technology and innovation in these markets.

The range of waste management products and solutions Wong Fong Industries currently offers include hook loaders, portable and rear-end compactors, skip lifts, container bins and mini-dumpers. With *Bucher* and *Europress* on board, Wong Fong Industries now has five brands in its waste management systems portfolio. The existing brands include *Hektor* - the Group’s in-house brand of portable compactors and mini-dumpers, *Palfinger* hookloaders and *Pöttinger* portable compactors.

The Group will be the exclusive distributor in Singapore and Myanmar for the entire range of compact sweepers and truck-mounted sweepers carried by Swiss company, Bucher Municipal AG, a division of Bucher Industries AG, for a period of two years starting 1 May 2017, including the provision of servicing and repair works. The *Bucher* sweeper vehicles, which are typically used for municipal services, road maintenance and facility management among other applications, provide efficient cleaning and are easy to operate with low maintenance costs.

At the same time, the Group has also been appointed to develop and market the range of *SMART* waste compactors by Finnish company, Europress Group Oy, in Singapore and Myanmar. Targeted at local waste management operators and municipal bodies, the first shipment of *Europress SMART* waste compactors will be delivered to Singapore for field testing in July 2017. *Europress SMART* waste

compactors are known to be user-friendly as they communicate and guide the user, and automatically order their own emptying at the right time. Based on Europress Group Oy Introduction 2017 Presentation, in 2016, *Europress SMART* solutions helped reduce the total number of service trips in Finland by 76%.

**Mr Eric Lew (刘振荣), Executive Director of the Group, said, “Solid waste output has increased significantly over the years in Southeast Asia. In Singapore alone, the amount of waste sent for disposal was 8,559 tonnes a day in 2016 compared to just 1,260 tonnes per day in 1970<sup>1</sup>. In Yangon City, which has a population of around 5.2 million, 1,690 tons of waste is generated per day<sup>2</sup>. These statistics support an increasingly pressing need to dispose and recycle waste more cost effectively and efficiently. Wong Fong Industries is honoured to work with *Bucher* and *Europress*, who are leading global brands in their respective fields, to provide innovative and environmentally friendly solutions for waste management in Southeast Asia.”**

#### About the Principals

- *Bucher Municipal AG* is a world-leading supplier of municipal vehicles for cleaning and clearing operations on public and private roads and other traffic areas. Its range encompasses sweepers, winter maintenance equipment, as well as vehicles for refuse collection and sewer cleaning. *Bucher* vehicles offer efficient cleaning, ease of operation, low maintenance costs and good environmental compatibility, whatever the weather conditions. It is a division of *Bucher Industries AG*, which has a history that dates back to 1807.  
(<http://www.buchermunicipal.com/en>)
- *Europress Group Oy* is the leading manufacturer of waste compactors and balers in Northern Europe. It was founded in the 1970s in Finland and is one of the pioneers in smart technology for compactors and balers that utilises technology to save on maintenances and provide the best return on investment to customers. It has delivered more than 20,000 machines worldwide.  
(<https://www.europress.fi/en/company/>)

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<sup>1</sup> National Environment Agency, overview on Waste Management  
(<http://www.nea.gov.sg/energy-waste/waste-management>)

<sup>2</sup> Climate & Clean Air Coalition, Solid Waste Management City Profile  
(<http://www.waste.ccacoalition.org/participant/yangon-myanmar>)



**Issued for and on behalf of Wong Fong Industries Limited**

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### **About Wong Fong Industries**

With origins tracing back to 1964, Wong Fong Industries Limited (“**Wong Fong Industries**” and together with its subsidiaries, the “**Group**”) is one of the leading providers of land transport engineering solutions and systems for various industries, with a presence in Singapore, Malaysia and the People’s Republic of China.

The Group’s four core businesses include (1) Equipment Sales, (2) Projects, (3) Repairs and Servicing, and (4) Training. Apart from the sale and installation of load handling systems and waste management systems, the Group also manages projects in which it provides design, customisation, fabrication and integration services to meet customers’ requirements. The Group owns one of the largest service centres for truck-mounted cranes and hookloaders in Singapore and provides accredited training courses relating to, among others, operation of industrial equipment, risk management implementation and supervision of safe lifting operations.

To-date, the Group has manufacturing facilities in Singapore and Malaysia with a combined land area of approximately 16,500 square metres and a broad customer base comprising more than 3,000 customers from various industries.

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