

#### APPROVAL GRANTED TO EXIT FROM SGX-ST WATCH-LIST

The Board of Directors (the "**Board**") of A-Sonic Aerospace Limited (the "**Company**") refers to its announcement dated 12 May 2022 relating to the application made to the Singapore Exchange Securities Trading Limited (the "**SGX-ST**") for its removal from the Watch-List on the ground that the Company has satisfied all the requirements set out in Rule 1314 of the Listing Manual.

## **Approval to Exit Watch List**

The Board is pleased to announce that the Company has received in-principle approval from SGX-ST on 29 June 2022, for the removal of the Company from the Watch-List, subject to an immediate announcement being made via SGXNET of the outcome. The Company will be removed from the Watch-List with effect from 30 June 2022.

The Board wishes to remind the Shareholders of the Company that SGX-ST reserves the right to amend and /or vary the above confirmation/decision and such confirmation/decision is subject to changes in the policies of the SGX-ST.

### **Key Financial Highlights**

In the financial year ended 31 December 2021 ("FY 2021"):

- (i) We scored a historic record high "**Turnover**" of S\$617.307 million (US\$459.648 million), an increase of (74.8%) S\$255.229 million (US\$196.720 million), compared to S\$362.078 million (US\$262.928 million) for the financial year ended 31 December 2020 ("FY 2020");
- (ii) We achieved higher **Operating Profit** (excluding non-recurrent items) of S\$12.651 million (US\$9.420 million) in FY 2021, compared to S\$2.345 million (US\$1.703 million) in FY 2020;
- (iii) We posted "Profit Before Tax" of S\$14.303 million (US\$10.650 million) in FY 2021, up S\$3.396 million (US\$2.730 million) (34.5%), compared to S\$10.907 million (US\$7.920 million) in FY 2020;
- (iv) Our "Consolidated Net Tangible Assets" of S\$57.099 million (US\$42.277 million), and "Cash and Cash Equivalent" of S\$53.265 million (US\$39.438 million) as at end FY 2021, exceeded our market capitalization of S\$47.302 million as at 29 June 2022; and

(v) Our Group gearing stood at 0.2% as at end FY 2021.

A summary of our "Key Financial Data" is attached at Appendix 1.

# **Corporate Profile**

A-Sonic Aerospace Limited and its subsidiaries (the "A-Sonic Group" or the "Group") are engaged in two areas of businesses, aviation and logistics. We operate in 29 cities in 16 countries, spanning four (4) continents in Asia, North America, Sub-Continent India and Europe. Our staff strength was approximately 640 personnel as at 31 May 2022.

Our aviation business relates to the sale and purchase of aircraft and aircraft engines.

Our logistics business relates to supply chain management services and logistic solutions, including international and domestic multi-modal transportation, warehousing, distribution, customs clearance, and airport ground services.

# Our Longer-Term Strategy to Achieve Economic Sustainability

★ Essential industry / service : Resilience during recession

### **★** Business Model

- (i) **Diversified**: Multi-modal, i.e. Air & Sea Freight / Land & Rail Transportation including Ocean Container Haulage / Warehouse / Airport Terminal Handling
- (ii) **Scalable**: (a) Business Model: IT focused or low-cost marginal investment to achieve ramped up sales; and (b) Geographic Spread in 29 cities in 16 countries
- (iii) Recurrent Long Term Contracts & Fee-based model
- (iv) Low-asset based & Focus on IT including Freight / Transportation / Warehouse Management Systems.

# **★** Strategy To Achieve Longer Sustainable Growth

- (i) (a) Organic Growth
  - (b) Acquire New Customers
  - (c) New Trade Lanes & More Volume from Existing Customers
  - (d) New Markets Geographically
- (ii) Strategic Merger & Acquisition.

ISSUED BY ORDER OF THE BOARD

Hue Su Li Joint Company Secretary

29 June 2022

# Key Financial Data

			FY 2018	FY 2019	FY 2020	FY 2021
(i)	Turnover (US\$'000) (Equivalent S\$'000)	:	218,751 295,008 <sup>(1)</sup>	204,908 279,269 <sup>(2)</sup>	262,928 362,078 <sup>(3)</sup>	459,648 617,307 <sup>(4)</sup>
(ii)	EBITDA (US\$'000) (Equivalent S\$'000)	:	1,804 2,433 <sup>(1)</sup>	5,671 7,729 <sup>(2)</sup>	9,853 13,569 <sup>(3)</sup>	12,349 16,585 <sup>(4)</sup>
(iii)	EBIT (US\$'000) (Equivalent S\$'000)	:	1,050 1,416 <sup>(1)</sup>	3,756 5,119 <sup>(2)</sup>	8,053 11,090 <sup>(3)</sup>	10,707 14,380 <sup>(4)</sup>
(iv)	Profit Before Tax (US\$'000) (Equivalent S\$'000)	:	812 1,095 <sup>(1)</sup>	3,481 4,744 <sup>(2)</sup>	7,920 10,907 <sup>(3)</sup>	10,650 14,303 <sup>(4)</sup>
(v)	Operating Profit (excluding non-recurrent income and income generated by activities outside the ordinary course of business) (US\$'000)	:	246	2,727	1,703	9,420
	(Equivalent S\$'000)	:	332 <sup>(1)</sup>	3,717 <sup>(2)</sup>	2,345 <sup>(3)</sup>	12,651 <sup>(4)</sup>
(vi)	Profit After Tax (US\$'000) (Equivalent S\$'000)	:	630 850 <sup>(1)</sup>	3,107 4,235 <sup>(2)</sup>	7,638 10,518 <sup>(3)</sup>	9,100 12,221 <sup>(4)</sup>
(vii)	Net Profit Attributable to Equity Holders of the Company (US\$'000) (Equivalent S\$'000)	:	1,481 1,997 <sup>(1)</sup>	2,533 3,452 <sup>(2)</sup>	6,327 8,713 <sup>(3)</sup>	6,617 8,887 <sup>(4)</sup>
(viii)	Earnings Per Share ("EPS") (Equivalent S\$ cents) <sup>(5)</sup>	:	3.4	5.9	14.9	15.2
(ix)	Net Assets (Attributable to Equity Holders of the Company) ("NTA") (US\$'000) (Equivalent S\$'000)	:	27,676 37,758 <sup>(1)</sup>	29,821 40,160 <sup>(2)</sup>	36,241 47,914 <sup>(3)</sup>	42,277 57,099 <sup>(4)</sup>
(x)	"Cash and cash equivalent" (US\$'000) (Equivalent S\$'000)	:	24,473 33,389 <sup>(1)</sup>	20,856 28,087 <sup>(2)</sup>	30,649 40,521 <sup>(3)</sup>	39,438 53,265 <sup>(4)</sup>
(xi)	"Cash and cash equivalent" per share (Equivalent S\$ cents)	:	57.1 <sup>(1)</sup>	48.0 <sup>(2)</sup>	69.3 <sup>(3)</sup>	91.1 <sup>(4)</sup>
(xii)	NTA/share (Equivalent S\$ cents)	:	64.6 <sup>(1)</sup>	68.7 <sup>(2)</sup>	81.9 <sup>(3)</sup>	97.6 <sup>(4)</sup>
(xiii)	Historical Price Earnings Ratio (Historical) <sup>(6)</sup> ( <b>times</b> )	:	15.9x	9.2x	3.6x	3.6x
(xiv)	Share Price at Discount to NTA <sup>(7)</sup> (%)	:	16.4%	21.4%	34.1%	44.7%
(xv)	Bank Gearing (%) (Bank borrowing/NTA)	:	15.1%	14.4%	4.8%	0.2%
(xvi)	Total Dividends in relation to financial year results ( <b>S\$ cents</b> ), comprising:		1.0	1.0	0.375	5.8
	<ul><li>(a) Dividend (\$\$ cents); and</li><li>(b) Special Dividends (\$\$ cents)</li></ul>	:	1.0	1.0 -	0.375	1.0 4.8

- Notes:

  (1) Based on foreign currency exchange rate on 31 December 2018 (End rate at US\$1=S\$1.3643 & Ave rate at US\$1= S\$1.3486).

  (2) Based on foreign currency exchange rate on 31 December 2019 (End rate at US\$1=S\$1.3467 & Ave rate at US\$1= S\$1.3629).

  (3) Based on foreign currency exchange rate on 31 December 2020 (End rate at US\$1=S\$1.3221 & Ave rate at US\$1= S\$1.3771).

  (4) Based on foreign currency exchange rate on 31 December 2021 (End rate at US\$1=S\$1.3506 & Ave rate at US\$1= S\$1.3430).

  (5) Based on "Net Profit Attributable to Equity Holders of the Company" FY 2018, FY 2019, FY 2020 and FY 2021.

  (6) Share price was based on the closing market price of S\$0.54 on 25 February 2022, and earning was based on "Net Profit Attributable to the Equity Holders of the Company".

  (7) Share price was based on closing market price of S\$0.54 on 25 February 2022.